

ZAGREB STOCK EXCHANGE

**Ivana Lučića 2a
10 000 Zagreb**

**CROATIAN FINANCIAL SERVICES
SUPERVISORY AGENCY (HANFA)**

**Miramarska 24b
10 000 Zagreb**

OTS HINA

Zagreb, October 10, 2013

**SUBJECT: Notice on submission of Non-Binding Offer in the Acquisition of shares in
HRVATSKA POŠTANSKA BANKA d.d.
Announcement pursuant to Article 459 of the Capital Market Act**

ERSTE&STEIERMÄRKISCHE BANK d.d. with its headquarters in Rijeka, Jadranski trg 3/a (hereinafter: the Bank) announces that in the process of sale of shares that the Croatian state holds in HRVATSKA POŠTANSKA BANKA d.d. (hereinafter: HPB), which make 99.13% of total equity, the Bank has expressed initial interest in being involved in this process, within the stated deadlines, and after that submitted a non-binding offer to acquire common shares of HPB.

Considering a decision by the Government of the Republic of Croatia to continue negotiations with the Bank as part of this sale process, the Bank will carry out due diligence in HPB in the following period, in accordance with the rules for this procedure. A final decision relating to submission of our binding offer to acquire common shares in HPB will be made following a close analysis of all relevant parameters, including the results and conclusions of our due diligence.

**Erste&Steiermärkische Bank d.d.
Management Board**