

**ZAGREB STOCK EXCHANGE**Ivana Lučića 2a  
10 000 Zagreb**CROATIAN FINANCIAL SERVICES  
SUPERVISORY AGENCY (HANFA)**Miramarska 24b  
10 000 Zagreb**OTS HINA**

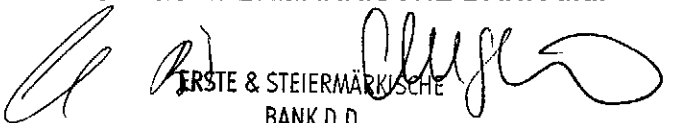
Zagreb, January 11, 2012

**SUBJECT: The notification on acquisition of bonds of the ERSTE&STEIERMÄRKISCHE BANK d.d.**

Pursuant to Article 161 of the Rules of the Zagreb Stock Exchange, we notify the acquisition of bonds of the ERSTE&STEIERMÄRKISCHE BANK d.d. by the person discharging managerial responsibilities within the Bank, as follows:

- name of the person discharging managerial responsibilities within the Bank: Christoph Schoefboeck, Member of the Management Board of ERSTE&STEIERMÄRKISCHE BANK d.d., Rijeka, Jadranski Trg 3/a,
- reason for responsibility to notify: Article 161 of the Rules of the Zagreb Stock Exchange,
- name of the relevant issuer: ERSTE&STEIERMÄRKISCHE BANK d.d. Rijeka, Jadranski Trg 3/a,
- description of the financial instrument: subordinated bond, ticker: RIBA-O-177A, ISIN: HRRIBAO177A1,
- nature of the transactions: acquisition of bonds,
- date and place of the transactions: January 11, 2012, Zagreb Stock Exchange,
- price and volume of the transactions: 89,00% of nominal value of bond, 95.000,00 bonds in total:

Price	Volume of the transaction
89,00%	50.000,00 bonds
89,00%	45.000,00 bonds

**ERSTE&STEIERMÄRKISCHE BANK d.d.**  
ERSTE & STEIERMÄRKISCHE  
BANK D.D.  
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