# ANNUAL REPORT OF THE LUKA PLOČE COMPANY AND LUKA PLOČE GROUP FOR YEAR 2017.

Annual report of the Luka Ploče d.d. and Luka Ploče Group for year 2017.

Management Liability statement

Independent Auditor's Report to the shareholders of Luka Ploče d.d.

Statements of comprehensive income for the year that ended 31December 2017.

Statement of financial position as at 31 December 2017.

Statement of changes in equity for the year that ended 31.December 2017.

Statement of cash flows for the year that ended 31. December 2017.

Notes to the financial statements

LUKA PLOČE d.d. Trg kralja Tomislava 21 20 340 Ploče

OIB: 51228874907

### **MANAGEMENT REPORT FOR THE YEAR 2017**

Ploče, April 2018.

### FINANCIAL RESULTS OF THE LUKA PLOČE d.d. IN 2017:

- Cargo traffic volume through Ploče port: 3,19 million tones of cargoes representing 18.05% increase in comparison with the same period of the previous year.
- Operating revenues: 229,86 million kuna representing the increase of 34,49% in comparison with the same period of the previous year.
- Operating expenses: 223,64 million kuna representing 34,37 % increase in comparison with the same period of the previous year.

- EBITDA: 12,72 million kuna

- EBITDA margin: 5,52%

- EBIT: 6,23 million kuna

- EBIT margin: 2,71%

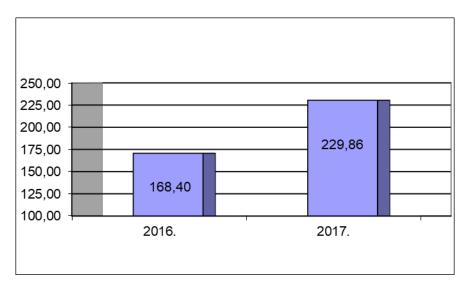
- Net PROFIT: 518,49 thousands kuna

### LUKA PLOČE d.d. REVENUES

Operating revenues in year 2017. amounted to 229,86 million kuna which is 36,49% increase over the previous year.

Sales revenues amounted to 228,34 million kuna which is an 37,45% increase over the previous year. That increase is a result of increased cargo traffic volume and increased revenue from sale of goods.

Structure of the Luka Ploče d.d. operating revenue (in mil kuna)



Within the structure of total revenues, operating revenues represent 100,00 % of the total revenue. Sales revenues represent 99,34% and other revenues represent 0,66 % of the total revenues.

#### **OPERATING EXPENSES of Luka Ploče d.d.**

Operating expenses amounted to 223,64 million kuna which is the increase of 34,37 % in comparison to the same period of the previous year.

Most significant increase was the increase of costs of materials and staff costs due to the merger of Luka Ploče Održavanje l.l.c to Luka Ploče j.s.c.

In the structure of total expenditures, operating expenses account for 96.71% of total expenditures, financial expenses (unrealized exchange rate differences) account for 3.29%.

The most significant changes compared to the comparative period last year were the negative unrealized foreign exchange gains of HRK 7.8 million, and they were generated by itemizing the balance sheet items at the middle exchange rate of the NBH as of 31.12.2017. for dollars and euros to kuna.

#### Currency exchange data – middle exchange rate of the Croatian National Bank

	]	Kuna to EUR	Kuna to USD		
	Average At the end of period		Average	At the end of	
				period	
Twelve months of year 2016.	7,53	7,56	6,80	7,17	
Twelve months of year 2017.	7,46	7,51	6,62	6,27	

### EBITDA\* (Earnings before interest, taxes and depreciation) Luka Ploče d.d.

EBITDA\* amounted to 12,72 million kuna for the year 2017., representing a 3,05 million kuna increase in comparison to the previous year.

### EBIT LUKA PLOČE d.d.

EBIT amounted to 6,23 million kuna representing the increase of 4,26 million kuna in comparison to the previous year.

· EBITDA includes interest income on short-term deposits being treated by the Group and the Company treat as operating revenues

#### NET PROFIT of the LUKA PLOČE d.d.

Luka Ploče d.d. has recorded a net profit of 518,49 thousand kuna as a result of the recognition of deferred tax assets that will charge gross profit in future years.

#### FINANCIAL POSITION of Luka Ploče d.d.

**Long-term assets** recoded an increase of 39,49% in 2017. in comparison to the year 2016. due to the increased item of investments: investment towards plant and equipment of the Bulk cargo Terminal.

**Short-term assets** increased by 9,46%. The largest increase has been recorded at the stocks of trade goods and receivables form customers.

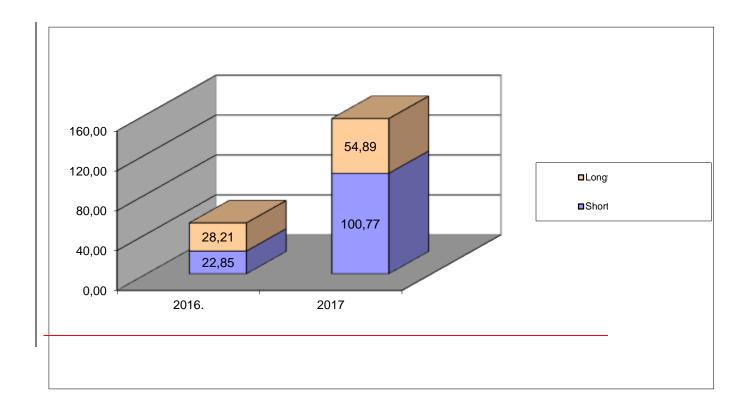
**Long-term liabilities** have increased due to investment from long-term sources to Bulk cargo Terminal.

**Short term liabilities** recorded an increase in liabilities to suppliers.

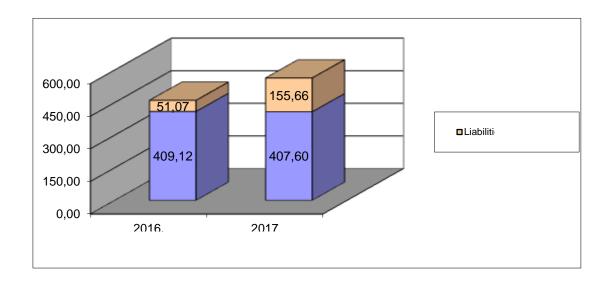
The highest item within the liabilities is the capital and reserves with a share of 72,08% of the total liabilities.

Long-term and short-term financial liabilities comprise 27,92% of the total liabilities and capital.

### The structure of financial liabilities of Luka Ploče d.d. (in mill kuna)



### Structure of the sources of funding of Luka Ploče d.d. (in mill kuna)



# Key indicators Luka Ploče d.d.

Indicators		
	REALIZED 2016	REALIZED 2017
Liquidity ratios		
Working Capital (in kuna)	226.228.000	223.627.771
Current liquidity	9,02	5,07
Turnover of working capital	0,75	1,03
Days of working capital	483,31	359,55
Days in period	365	365
Debt indicators		
Short term liabilities / equity	0,07	0,13
Long term liabilities/ equity	0,06	0,25
Loans /equity	0,05	0,27
Total liabilities / assetss	0,12	0,39
Profitability ratios		
	5,66	5,52
EBITDA margin	5,25	-,
g	1,15	2,71
EBIT margin	·	·
Net margin	3,67	0,23
Productivity Indicators		
Number of employees	445	493
Revenue per employee (in kuna)	383.533	466.252

FINANCIAL RESULTS OF THE LUKA PLOČE GROUP IN 2017:

Luka Ploče Group monitors and presents operating revenues, operating profit, capital

investments, total assets and total liabilities for the following activities:

- Cargo handling (loading, unloading, transshipment, finishing, weighing general cargo,

bulk and liquid cargo ) and represents the parent company.

- freight forwarding services, maritime services ( mooring , unmooring of cargo and

passenger ships)

- secondary activities (catering and similar activities)

Results of above stated activities for the year ending on December 31st 2017. are as given

below:

- Operating Revenues: 240,35 million kuna representing the increase of 31,55 % in

comparison with the same period of the previous year.

- Operating expenses: 232,99 million kuna representing 12,70 % increase in comparison

with the same period of the previous year.

- EBITDA: 14,35 million kuna

- EBITDA margin: 5,97%

- EBIT: 7,36 million kuna

- EBIT margin: 3,06%

- Net PROFIT: 1,26 million kuna

# Key indicators Luka Ploče Group

Indicators		
	REALIZED	REALIZED
	2016	2017
Liquidity ratios		
Working Capital (in kuna)	233.801.744	230.954.516
Current liquidity	9,95	5,25
Turnover of working capital	0,78	1,04
Days of working capital	466	353
Days in period	365	365
Debt indicators		
Short term liabilities / equity	0,06	0,13
Long term liabilities/ equity	0,06	0,26
Loans /equity	0,05	0,27
Total liabilities / assetss	0,10	0,28
Profitability ratios		
	-8,3	5,97
EBITDA margin	·	· ·
Č	-13,1	3,06
EBIT margin		
Net margin	-10,08	0,5
Productivity Indicators		
Number of employees	584	552
Revenue per employee (in kuna)	042442	
	313.662	435.420

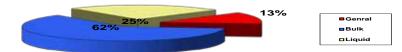
#### SALES AND MARKETING

Total volume of cargo reloaded in the 2017. totals to 3.194.963 tons, which represents a 18% increase in comparison to the year 2016. when the total volume recorded was 2.706.442 tones. The prevailing cargo type in the overall structure is bulk cargo, comprising 62% of the total cargo traffic volume. General cargo volume represent a share of 13%, while the liquid cargo volume represents a share of 25% of the total cargo traffic volume.

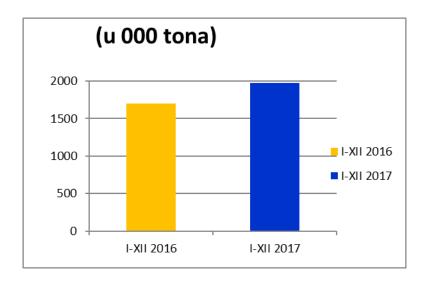
Volumes as per the type of cargo (in tones)

TYPE OF CARGO	2017.	2016.	Indeks 2017./2016.
General cargo	417.583	441.585	95
Bulk cargo	1.973.160	1.697.234	116
Liquid cargo	804.220	567.603	142
TOTAL	3.194.963	2.706.422	118

Structure as per the type of cargo in 2017.



### **Bulk cargo**



The bulk cargo prevails in the structure of all cargo types reloading in 2017, which represents increase of 16% than in the previous year.

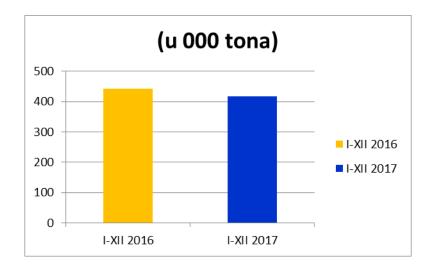
Metallurgical coal is predominant in its structure.

This year, transhipment of coal for Italian coal-fired power plants for the new client was started, and a transhipment of petrol coke for Cemex was re-established.

Also significant is the increase in the volume of reloading of scrap iron.

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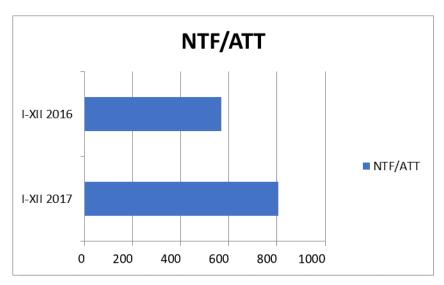
### General cargo



General cargoes reloading has recorded a 5% decrease in year 2017. in comparison to the year 2016. The decrease is a result of decreased volume of reloading of steel billets and iron products.

In 2017 24.123 TEUs were reloaded, while in 2016 20.965 TEUs were reloaded, representing the increase of 15%.

### Liquid cargo



Volume of liquid cargoes have increased by 42% in year 2017. in comparison to the year 2016.

#### **EXPECTATIONS**

Strategic goals of Luka Ploče d.d. is to achieve traffic volume growth and profitability in the coming years.

The focus is on the growth of volume of bulk cargoes reloading, increase of transshipment of energetic coal for Italy for Enel's needs, with whom the existing contract is extended.

In the structure of general cargoes we expect further growth in the segment of containers, timber and especially of aluminum products.

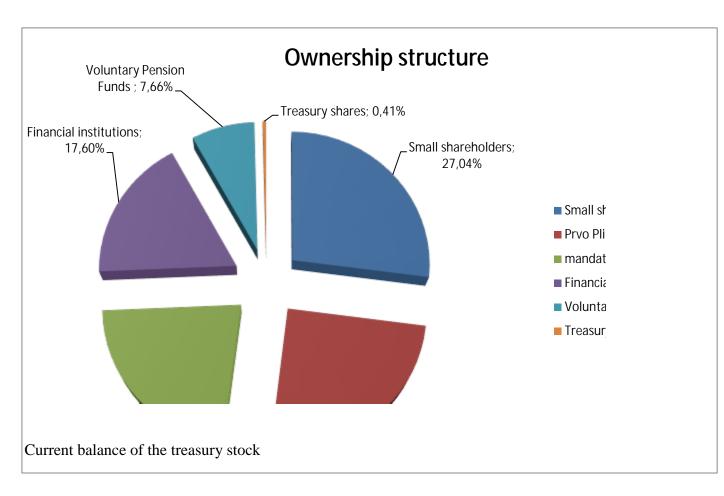
The MAERSK container operator has resumed container traffic through the port of Ploče with whom we signed the contract. There is an interest of other shipping companies for returning to the port of Ploče.

We expect a significant increase in transport of fir timber in the container filling segment; the increase in the reefer container reloading.

There is a seemingly increase in reloading of scrap iron, and in reloading volume of steel billets for the needs of the Bosnia and Hercegovina market.

By the continuous reorganization of the company, investments in renewal of reloading equipment and human resources, the strong foundation for future growth and development have been set.

Top shareholders as on 31.December 2016.



The Company acquired 1,719 of own shares during years 2011., 2012. and 2013. in accordance with Article 233, Paragraph 2. of the Companies Act.

The acquired shares have not been disposed of until the date of this publication.

#### TRANSACTIONS WITH ASSOCIATED COMPANIES WITHIN THE GROUP

Transactions with affiliated companies within the Group are carried out under usual commercial conditions with the application of market prices.

#### Affiliates are:

- Luka Šped d.o.o. 100% owned by the Luka Ploče d.d
   Main business is forwarding agency services
- Pomorski servis Luka Ploče d.o.o. 100% owned by the Luka Ploče d.d
   Main business is rendering of maritime services
- Pločanska plovidba d.o.o. 100% owned by the Luka Ploče d.d. Main business is rendering of shipping services

More on affiliated companies can be found in Note 18 of the financial statements.

#### RISKS OF THE COMPANY AND THE GROUP

Given that the Company is exposed to various risks in everyday business, it is most important for the Company to take risks as a normal occurrence and to respond to it in a timely and appropriate manner. Only with such approach is it possible to make quality decisions to preserve and develop business.

The Company carries out appropriate policies and procedures for managing individual risks, and the way of managing and controlling risks is specifically prescribed and documented in regulations and procedures.

The Company defines the following types of most significant risks:

#### **Credit risk**

Group assets bearing credit risk consist of cash assets, deposits, accounts receivable, claims from employees and other receivables As an additional collateral for collecting receivables from customers, the Group and the Company reduce credit risk by implementing our right to take a pledge over cargo as an guaranty instrument, while claims on employees are secured by wage cessation.

#### **Price risk**

Prices of services Luka Ploče d.d. are in line with the prices of other ports in the Adriatic. Prices of services provided by Luka Ploče d.d. are not sufficient to maintain the competitiveness of this traffic route. Competitiveness also depends on the price of light dues, port fees and rail railway freight rates. Increases in prices may have a negative impact on the traffic route via the port of Ploče.

#### Liquidity risk and cash flow risk

Proper liquidity risk management implies maintaining a sufficient amount of money, ensuring the availability of financial resources by an adequate amount of agreed credit lines and the ability to settle all liabilities. The Group and Company's goal is to maintain the flexibility of financing in a way that contractual credit lines are available. The Finance Department regularly – monthly monitors the level of available sources of funds.

The table below shows the analysis of the Group's and Company's financial liabilities by contractual maturities.

Table of financial liabilities in thousands of kunas in 2016

	<u>Luka Ploče (</u>	<u>Grupa</u>	<u>Luka Ploče d.d.</u>		
	<u>2017.</u>	<u>2016.</u>	<u>2017.</u>	<u>2016.</u>	
1	<u>(u tisuća</u>	<u>ma kuna)</u>	<u>(u tisućam</u>	<u>a kuna)</u>	
Less than 1 year ( current maturity) Between 1 and 5 years Over 5 years	9.386 45.556 56.999	3.192 9.511 11.055	8.705 43.771 56.999	2.916 8.631 11.055	
	<u>111.941</u>	23.758	109.475	22.602	

More details can be found in Notes 4 and 28.

#### SIGNIFICANT BUSINESS EVENTS IN 2017.

- On 25.04.2017. the General Assembly of the Company adopted the Decision on Amendments to the Articles of Association of Luka Ploče d. regarding the change of the official seal of the Company.
- On 12.06.2017. a change of functions was performed within the Supervisory Board by Pavao Vujnovac being appointed the Chairman of the Supervisory Board and Davorin Rudolf the member of the Supervisory Board.
- Luka Ploče Održavanje d.o.o has been merged to the Luka Ploče d.d. on September 26, 2017.
- Port of Ploče Energija d.o.o. has been merged to Luka Ploče d.d. on September 26, 2017.
- On 13.12.2017. the notification was received that Krešimir Gjenero resigns as a member of the Supervisory Board Luka Ploče d.d. with the date 31 December 2017.

#### **CODE OF CORPORATE GOVERNANCE**

Luka Ploče d.d. as well as the Port of Ploče Group is continually developing and operating in accordance with defined corporate governance standards.

This applies in particular to the way in which the Company's bodies operate, in way they cooperate with shareholders and employees, to ensure business transparency, and to third parties. On 16.06.2008. the Company has adopted its own Code of Corporate Governance with the aim of further strengthening and establishing high standards of corporate governance. The Management Board fully adheres to the provisions of its own Code and the Code of the Zagreb Stock Exchange d.d. from the date of listing of the shares on the Official Market. The Company applies the corporate governance measures prescribed by law and gives detailed info on it in the annual questionnaire published in accordance with the regulations on the Zagreb Stock Exchange web page and Luka Ploče d.d web page.

The General Assembly of the Company is the highest body of the Company where shareholders exercise their rights, but also participate in the supervision of the business. The Management Board convenes the regular General Assembly usually once a year after the audit of the annual financial statements. The invitation to the General Assembly with the relevant decision proposals and any documentation is published on the Company's web pages, the Company's notice board, the Official Gazette of the Republic of Croatia and the pages of the Zagreb Stock Exchange d.d., all in accordance with the provisions of the Companies Act, the Capital Market Act and the Rules of the Zagreb Stock Exchange d.d. The Company provides all shareholders with access to the documentation in our business premises. The Company has an identical approach to dealing with all shareholders, regardless of the number of shares held by them. The shareholders are given a deadline in which they can apply for participation in the General Assembly. Each share entitles to one vote.

The Company has, by the internal act, prescribed in detail the procedures for preparation and disclosure of the financial statements, thereby setting up an internal control and risk management system in relation to the financial reporting process.

Appointment and dismissal of members of the Management Board and members of the Supervisory Board is performed in the manner prescribed by the Company's Article of Association and the Companies Act. The authorizations of the Management Board members are aligned with the provisions of the Companies Act.

#### Company's bodies are:

Management Board: Ivan Pavlović-president of the Board, Željka Dodig- member of the Board for financial affairs, Tomo Krilić- member of the Board for sales and marketing, Marko Lončarević-member of the Board for development and investments and Josip Jurčević-member of the Board for corporate governance.

#### **CODE OF CORPORATE GOVERNANCE (continued)**

Supervisory Board: Pavao Vujnovac-president, Darko Drozdek –deputy president and members: Davorin Rudolf, Krešimir Gjenero, and Tonka Lovrinov.

Audit Committee: Davorin Rudolf- president and members: Krešimir Gjenero and Darko Drozdek.

Remuneration Committee: Pavao Vujnovac- president and members: Tonka Lovrinov and Krešimir Gjenero.

Management Board and Supervisory Board work at sessions in accordance with the Law and the Rules of Procedure of the Management Board and the Supervisory Board.

On 17 January 2018, at the Supervisory Board meeting the members of the Management Board Tomo Krilić and Marko Lončarević were dismissed from the Management Board.

In Ploče, April 27th 2018.

Ivan Pavlović
President of the Management Bord

Željka Dodig Member of the Board

Josip Jurčević Member of the Board

#### Management Liability statement

Pursuant to the Croatian Accounting Law, the Management Board is responsible for ensuring that non-consolidated and consolidated financial statements are prepared for each financial year in accordance with the International Financial Reporting Standards ("IFRS") approved by the European Union ("EU") which give a true and fair view of the state of affairs and results of Luka Ploče d.d. and of the companies being consolidated ("Group") for that period.

The Management Board has a reasonable expectation that the Company and the Group have adequate resources to continue in operational existence for the foreseeable future. For this reason, the Management Board continues to adopt the going concern basis in preparing the financial statements.

In preparing those financial statements, the responsibilities of the Management Board include ensuring that:

- suitable accounting policies are selected and then applied consistently;
- judgements and estimates are reasonable and prudent;
- applicable accounting standards are followed,
- the financial statements are prepared on the going concern basis unless it inappropriate to presume that the Company and Group will continue in business.

The Management Board is responsible for keeping proper accounting records, which disclose with reasonable accuracy at any time the financial position of the Company and of the Group, and must also ensure that their financial statements comply with the Croatian Accounting Law. The Management Board is also responsible for safeguarding the assets of the Company and the Group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Management Board is also responsible for the contents and preparation of the management report in accordance with the legal and regulatory requirement as well as for other information published with the management report (commonly referred to as: "other information"). Management report with other information is given on pages 1. to 20., approved for issuing by the Management Board and signed below accordingly.

Non-consolidated and consolidated financial reports have been approved by the Management Board on April 27<sup>th</sup> 2018. for their submittal for approval to the Supervisory Board, and are signed below:

Ivan PavlovićŽeljka DodigJosip JurčevićPresident of the BoardMember of the BoardMember of the Board

Luka Ploče d.d.

Trg kralja Tomislava 21

20340 Ploče

Ploče, April 27th 2018.

LUKA PLOČE d.d.

INDEPENDENT AUDITOR'S REPORT AND FINANCIAL STATEMENTS 31 DECEMBER 2017

### STATEMENT OF COMPREHENSIVE INCOME

### FOR THE YEAR ENDED 31 DECEMBER 2017

		Luka Plo	e Group	Luka Pl	oče d.d.
(in thousands of HRK)	Note	2017	2016	2017	2016
Continuing operations					
Revenues	7, 8	237,836	180,085	228,338	166,124
Other income	8	2,516	2,628	1,524	2,280
Raw material and energy costs	9	(138,909)	(84,539)	(136,751)	(81,913)
Costs of services	9	(16,497)	(16,854)	(20,156)	(22,384)
Staff costs	10	(61,719)	(64,511)	(52,048)	(49,832)
Depreciation	15,16,17	(6,988)	(8,851)	(6,489)	(7,694)
Other operating expenses	11	(9,181)	(32,442)	(8,674)	(6,876)
Impairment of receivables - net	22	(262)	(22)	(82)	(6)
Other (losses) / gains - net	12	565	487	565	2,269
Operating profit		7,361	(24,019)	6,227	1,968
Finance income / (expenses) – net	13	(8,018)	4,192	(7,604)	4,295
Share of profit in associates	19	63	39	-	
Profit / (loss) before tax		(594)	(19,788)	(1,377)	6,263
Income tax	14	1,851	-	1,895	-
Net profit / (loss)		1,257	(19,788)	518	6,263
Other comprehensive profits		-	-	-	-
Total comprehensive income / (loss)		1,257	(19,788)	518	6,263
Profit (loss) per share (in HRK)	27	2,98	(46,97)	1,23	14,87

The notes and accounting policies that follow are an integral part of these financial statements.

### STATEMENT OF FINANCIAL POSITION

### AS AT 31 DECEMBER 2017

		Luka Ploč		Luka Plo	
(all amounts are expressed in thousands of HRK)	Note	31 December 2017	31 December 2016	31 December 2017	31 December 2016
ASSETS					
Non-current assets					
Intangible assets	15	1,000	1,282	1,000	1,200
Property, plant and equipment	16	252,557	169,061	247,345	164,027
Advances for tangible assets		22,498	22,326	22,498	21,869
Investment property	17	4,675	4,771	4,675	4,771
Investments in subsidiaries	18	-		7,502	11,480
Investments in associates	19	584	521	80	80
Long-term loan receivables	20	1,995	2,319	1,995	2,319
Deferred tax assets	14	1,895	-	1,895	-
Long-term deposits	23	53,511	36	53,475	
Total non-current assets		338,715	200,316	340,465	205,746
Current assets					
Inventories	21	31,596	1,861	31,432	1,133
Trade and other receivables	22	74,342	60,217	73,635	62,054
Short-term deposits	23	81,419	155,753	81,146	155,481
Financial assets at fair value through profit or loss	24	351	280	351	280
Cash and cash equivalents	25	44,095	41,821	38,477	35,497
Total current assets		231,803	259,932	225,041	254,445
Total assets		570,518	460,248	565,506	460,191
Chambaldonal aguity					
Shareholders' equity Share capital	26	169,187	169,187	169,187	169,187
Premium on issued shares	26	88,107	88,107	88,107	88,107
Legal reserves	26	8,459	8,283	8,459	8,283
Other reserves	26	48,159	48,159	48,159	48,159
Retained earnings	26	97,175	96,094	93,691	95,385
		411,087	409,830	407,603	409,121
Non-controlling interests		_	_	_	_
_		411,087	409,830	407 602	400 121
Total shareholders' equity		411,007	409,830	407,603	409,121
LIABILITIES Non-current liabilities					
Borrowings	28	102,555	20,566	100,770	19,686
Provisions	29	2,507	3,717	2,245	3,166
Total non-current liabilities	2)	105,062	24,283	103,015	22,852
Current liabilities		100,002	21,205	100,010	22,032
Borrowings	28	9,386	3,192	8,705	2,916
Trade and other payables	30	44,340	22,579	45,575	24,938
Profit tax liability		35	-	-	_
Provisions	29	608	364	608	364
Total short term liabilities		54,369	26,135	54,888	28,218
Total liabilities		159,431	50,418	157,903	51,070
Total equity and liabilities		570,518	460,248	565,506	460,191
iotai equity and nabilities		310,310	700,440	303,300	

The notes and accounting policies that follow are an integral part of these financial statements.

### STATEMENT OF CHANGES IN EQUITY

### FOR THE YEAR ENDED 31 DECEMBER 2017

### Luka Ploče Group

(all amounts are expressed in thousands of HRK)	Share capital	Premium on issued shares	Legal reserves	Reserves for reinvested profit	Other reserves	Treasury shares	Retained earnings	Total
At 1 January 2016	169,187	88,107	6,763	715	50,233	-1,066	115,679	429,618
Net profit/ (loss) for the year	-	-	-	-	-	-	(19,788)	(19,788)
Other comprehensive income	-	-	-	-	-	-	-	-
Transactions with owners:								
Transfer from retained earnings	-	-	1,520	-	-	-	(1,520)	-
Transmission due to sales of the business unit	-	-	-	(715)	(1,008)	-	1,723	-
At 31 December 2016	169,187	88,107	8,283		49,225	(1,066)	96,094	409,83
At 1 January 2017	169,187	88,107	8,283	-	49,225	(1,066)	96,094	409,83
Net profit/ (loss) for the year	-	-	-	-	-	-	1,257	1,257
Other comprehensive income	-	-	-	-	-	-	-	-
Transactions with owners:								
Transfer from retained earnings	-	-	176	-	-	-	(176)	-
At 31 December 2017	169,187	88,107	8,459		49,225	-1,066	97,175	411,087

The notes and accounting policies that follow are an integral part of these financial statements.

### STATEMENT OF CHANGES IN EQUITY

### FOR THE YEAR ENDED 31 DECEMBER 2017

### Luka Ploče d,d.

(all amounts are expressed in thousands of HRK)	Share capital	Premium on issued shares	Legal reserves	Other reserves	Treasury shares	Retained earnings	Total
At 1 January 2016	169,187	88,107	6,763	49,225	(1,066)	90,642	402,858
Net loss for the year Other comprehensive income	- -	- -	-	-	- -	6,263	6,263
Transactions with owners							
Transfer from retained earnings			1,520			(1,520)	
At 31 December 2016	169,187	88,107	8,283	49,225	(1,066)	95,385	409,121
At 1 January 2017	169,187	88,107	8,283	49,225	(1,066)	95,385	409,121
Net profit for the year Other comprehensive income	-	-	-	-	-	518	518
Transactions with owners Transfer from retained earnings Merger Effect (Note 33)	<u>-</u>	<u>-</u>	176	<u>-</u>	<u>-</u>	(176) (2,036)	(2,036)
At 31 December 2017	169,187	88,107	8,459	49,225	(1,066)	93,691	407,603

The notes and accounting policies that follow are an integral part of these financial statements.

### CASH FLOW STATEMENT

# FOR THE YEAR ENDED 31 DECEMBER 2017

		Luka Ploče	e Group	Luka Pl	oče d.d.
(all amounts are expressed in thousands of HRK)	Note	2017	2016	2017	2016
Profit (loss) before tax		(594)	(19,788)	(1,377)	6,263
Depreciation		6,988	8,851	6,489	7,694
Provision for impairment of receivables		262	109	82	94
Gains on fair valuation		(71)	(87)	(71)	(87)
Loss/(gain) on sale of tangible assets		(59)	8	(59)	8
Gain from subsidiary sales		-	(4)	-	(1,733)
Share of profits from subsidiary companies		(63)	(39)	-	-
Finance expenses/(income) – net		8,018	(4,192)	7,604	(4,295)
Non-current provisions – net		(966)	(404)	(677)	(440)
Inventory write-off		146	24,609	146	- (1.000)
Interest income		(730)	(1,763)	(725)	(1,898)
Total items not affecting cash		13,525	27,088	12,789	(657)
Changes in working capital:					
Decrease/ (increase) of trade and other receivables		(15,864)	(3,246)	(10,718)	212
Decrease/ (increase) of inventories		(29,735)	60	(30,299)	(5)
Increase / (decrease) of trade payables and other liabilities		26,630	(16,105)	22,581	(13,223)
		(18,969)	(19,291)	(18,436)	(13,016)
Interest paid		(742)	(178)	(564)	(147)
Interest collected		823	4,925	818	4,906
Income tax paid		24			
Net cash generated from operations		(5,933)	(7,244)	(6,770)	(2,651)
Cash flows from investing activities					
Purchase of tangible and intangible assets		(9,806)	(105,112)	(7,496)	(52,720)
Rewards from the sale of a subsidiary		-	27,493	-	27,720
Long-term loan repayments received		395	343	395	7,102
Coupling companies - net cash		-	-	148	-
Proceeds from the sale of long-term assets		59	-	59	-
Proceeds from sale of shares		-	1,500	-	1,500
Investments in deposits		19,615	35,933	19,682	35,932
Net cash (used in)/from investing activities		10,263	(39,843)	12,788	19,534
Cash flows from financing activities					
Proceeds from finance leases and		4 (50	<b>5</b> 0 <b>600</b>		1 5 4 50
borrowings		1,678	78,633	-	16,468
Repayment of borrowings		(2,849)	(6,187)	(2,457)	(5,912)
Net cash used in financing activities		(1,171)	72,446	(2,457)	10,556
Net increase/(decrease) in cash and cash equivalents		3,159	25,359	3,561	27,439
Cash and cash equivalents at beginning of year		41,821	15,766	35,497	7,395
Foreign exchange (losses)/gains in cash and cash equivalents		(885)	696	(581)	663
Cash and cash equivalents at end of year	25	44,095	41,821	38,477	35,497

The notes on pages 8 to 53 are an integral part of these financial statements.

#### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 31 DECEMBER 2017

#### NOTE 1 – GENERAL INFORMATION

LUKA PLOČE d.d. (the "Company") is a joint stock company registered under the laws and regulations of the Republic of Croatia. The Company is domiciled in Ploče, Croatia. The address of its registered office is Trg Kralja Tomislava 21, Ploče.

The Company's primary activities are port services (manipulation of goods), public warehousing and wholesale and retail services in domestic and foreign trade. Other activities of the Group include construction, maintenance, shipping, trade and other services.

As at 31 December 2017, the LUKA PLOČE Group (the "Group") consists of the parent company LUKA PLOČE d.d. and 3 subsidiaries (2016: 6 subsidiaries) located in Ploče, Croatia (Note 18) and participating interests in associated companies (Note 19).

As at 31 December 2017, the Company's shares were listed on the public joint stock company listing on the Zagreb Stock Exchange.

Management and the Supervisory Board of the company

During the reporting period the members of the Management Board were as follows:

Name	Surname	Function
Ivan	Pavlović	Chairman of the Board
Željka	Dodig	Deputy Chairman of the Management Board
Tomo	Krilić	Member
Marko	Lončarević	Member
Josip	Jurčević	Member

During the reporting period the members of the Supervisory Board were as follows:

Name	Surname	Function
Pavao	Vujnovac	Chairman of the Supervisory Board
Darko	Drozdek	Vice president
Krešimir	Gjenero	Member
Tonka	Lovrinov	Member
Davorin	Rudolf	Member

#### NOTE 2 - BASIS OF PREPARATION

#### 2.1 Statement of compliance

The consolidated and unconsolidated financial statements of the Company have been prepared in accordance with International Financial Reporting Standards as adopted in the European Union (IFRS).

The consolidated financial statements of the Company for the year ended 31 December 2017 comprise the Company and its subsidiaries and associated companies (referred to as "the Group"). The financial statements were approved by the Board on April 27, 2018.

#### 2.2 Basis of presentation

The financial statements have been prepared using the historical cost convention, except where otherwise stated.

#### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 31 DECEMBER 2017

#### NOTE 2 – BASIS OF PREPARATION (continued)

#### 2.3 Functional and presentation currency

Items included in the financial statements of Group's entities are stated using the currency of the primary economic environment in which the entity operates ('the functional currency'). The consolidated financial statements are presented in HRK, which represents the Company's functional and presentation currency.

#### NOTE 3 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies adopted in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### 3.1 Issued but not yet adopted standards and interpretations

A number of new standards, amendments and interpretations to existing standards that are valid, but not obligated for the year ended 31 December 2017, have not been applied in preparing these financial statements.

Below is an overview:

#### a) IFRS 15 Revenue Based on Customer Agreement

IFRS 15 establishes a comprehensive framework for determining the manner and timing of revenue recognition. It replaces existing revenue recognition guidelines, including IAS 18 Revenue, IAS 11 Construction Contracts and IFRIC 13 Customer Loyalty Programs. IFRS 15 will be effective for annual periods beginning on or after 1 January 2018, with prior permission granted. The Group is currently assessing the impact of the new standard on the financial statements, however, it is not expected that the application will have a significant impact on the total net result and net assets of the Company and the Group.

#### b) IFRS 9 Financial Instruments

In July 2014, the International Accounting Standards Board issued the final version of IFRS 9 Financial Instruments. IFRS 9 shall be effective for annual periods beginning on or after 1 January 2018 with permitted earlier application. The Company plans to apply IFRS 9 from 1 January 2018. The Group is currently carrying out an assessment of the impact of the new standard on the financial statements, but it is not expected to have any significant impact on the overall net result and net assets of the Company and the Group.

#### c) IFRS 16 Leases

IFRS 16 introduces a unique balance sheet model for lease accounting with lessees. The Lessee acknowledges the right to use the property which represents the right to use the property in question and the lease obligation that is the obligation to pay the rent. There is a possibility for short-term leases and rentals of small value items. The lessor's accountancy remains similar to the existing standard - that is, the lessees still classify the leases as finance or business leases. The Standard shall be effective for annual periods beginning on or after 1 January 2019. Earlier application is permitted for entities that apply IFRS 15 Customer Contract Revenues on or before the date of First Use of IFRS 16. The Company and the Group are currently conducting an assessment of the impact of the new standard on the financial statements. Given that the Company and the Group have concluded concession contracts and business lease agreements that could meet the criteria for recognition in the statement of financial position, there is a potential impact on the assets, liabilities, net assets and net result of the Company and the Group.

#### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 31 DECEMBER 2017

#### NOTE 3 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 3.2 Basis of consolidation

The consolidated financial statements include the financial statements of the Company and companies over which the Company has control (subsidiaries) as of and for the years ended 31 December 2017. The Company and its subsidiaries together are referred to as the Group.

#### (i) Business mergers

The Group uses the acquisition method of accounting to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred and the equity interests issued by the Group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Acquisition related costs are expensed as incurred. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. On an acquisition-by-acquisition basis, the Group recognises any non-controlling interest in the acquiree either at fair value or at the non-controlling interest's proportionate share of the acquiree's net assets.

The excess of consideration transferred the amount of any non-controlling interest in the acquiree and acquisition-date fair value of any previous equity interest in the acquiree over the fair value of the Group's share of the identifiable net assets acquired is recorded as goodwill. If this is less than the fair value of the net assets of the subsidiary acquired in the case of bargain purchase, the difference is recognised directly in the statement of comprehensive income.

#### (ii) Subsidiaries

Subsidiaries are all entities (including special purpose entities) over which the Group has the power to govern the financial and operating policies generally accompanying a shareholding of more than one half of the voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Group controls another entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group and are de-consolidated from the date that control ceases.

#### (iii) Associates

Associates are all entities over which the Group or the Company have significant influence but not control, generally accompanying a shareholding of between 20% and 50% of the voting rights. The Group accounts for investments in associates using the equity method of accounting whilst the Company accounts for them at cost.

The Group's share of its associates' post-acquisition profits or losses is recognised in the income statement and its share of post-acquisition movements in reserves is recognised in reserves. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. When the Group's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured receivables, the Group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the associate.

Unrealised gains on transactions between the Group and its associates are eliminated to the extent of the Group's interest in the associates. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of associates have been changed where necessary to ensure consistency with the policies adopted by the Group.

#### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 31 DECEMBER 2017

# NOTE 3 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued) 3.2 Basis of consolidation (continued)

#### (v) Transactions eliminated on consolidation

Balances and transactions between Group and any unrealized gains arising from intra-group transactions, are eliminated in preparing the consolidated financial statements. Unrealised gains arising from transactions with associates are shares and mutual societies where the Group shares control with other owners eliminated to the extent of the Group's interest in the enterprise. Unrealised gains arising from transactions with associates are investments eliminated against the investment in this company. Unrealised losses are eliminated in the same way as unrealized gains, but only to the extent that no evidence of impairment

#### 3.3 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, responsible for allocating resources and assessing performance of the operating segments, has been identified as the Management Board of the Company.

#### 3.4 Transactions and balances in foreign currencies

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement.

Foreign exchange gains and losses relating to borrowings, cash and cash equivalents and short-term deposits are recorded in the income statement within "Finance income or costs". All other foreign exchange losses and gains are recorded in the income statement within "Other (losses)/gains-net".

Non-monetary assets and items that are measured in terms of historical cost in foreign currencies are translated using the exchange rate at the transaction date.

Non-monetary assets and liabilities denominated in foreign currencies that are stated at fair value are translated still functional currency at foreign exchange rates ruling at the date of determination of fair values.

#### 3.5. Intangible assets

Softvare, licences and project documentation are amortized over their expected useful lives. The expected useful lives are reviewed annually and are the subject of assessing impairment if there is any indication of impairment.

Subsequent expenditure related to capitalized intangible assets is recognized in the carrying amount of the item only when it increases the future economic benefits embodied in the asset and will flow to the Company. All other expenditure is recognized in the income statement as an expense as incurred.

Depreciation is calculated using the straight-line basis over the estimated useful lives of certain assets. Intangible assets are amortized from the date they are available for use. These costs are amortized over their useful life period of 2.5 to 5 years.

#### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 31 DECEMBER 2017

#### NOTE 3 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 3.6 Property, plant and equipment

#### i) Owned Assets

Property, plant and equipment are included in the balance sheet at historical cost less accumulated depreciation and provision for impairment, where required. Historical cost includes the cost that is directly attributable to the purchase of the assets.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group or the Company and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance are charged to the income statement during the financial period in which they are incurred.

Land and assets under construction are not depreciated. Depreciation of other tangible assets is calculated using the straight-line method to allocate their cost over their estimated useful lives.

	<u>rears</u>
Buildings	8-67
Equipment	2-67
Leasehold improvements	15-67

Leasehold improvements relate to improvements made on leased assets, located on maritime land.

The residual value of an asset is the estimated amount that the Group or the Company would currently obtain from the disposal of the asset less the estimated costs of disposal, if the asset were already of the age and in the condition expected at the end of its useful life. The residual value of an asset is nil if the Group or the Company expect to use the asset until the end of its physical life. The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount. Gains and losses on disposals are determined by comparing proceeds with carrying amount. These are included in 'other gains/(losses) – net' in the income statement.

#### (ii) Property which is subject to the concession arrangement

The Company has a signed long-term concession agreement for the provision of port services, which represent most of the revenues generated by the Company. Current concession arrangement involves transfer of the operating rights over the port of Ploče for a limited period of time, under the control of local port authorities, using the specified asset (port infrastructure) or assets constructed by the Company during the term of the concession arrangement, or received by the Company for a fee or free of charge.

This arrangement defines a "public service obligations" of the Company in exchange for a fee. The fee is based on the operating conditions, continuity of services, regulation of prices and obligations related to the maintenance / replacement of the port infrastructure. The agreement sets forth the terms and conditions governing the transfer of port infrastructure to the local port authority or concessionaire successor upon expiry.

#### Expenditures for maintenance

Maintenance of assets that are part of the concession arrangement is recognized as an expense when incurred in profit or loss and is disclosed in operating costs as a cost of used materials and services.

#### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 31 DECEMBER 2017

#### NOTE 3 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 3.6 Property, plant and equipment (continued)

(ii) Property which is subject to the concession arrangement (continued)

Capital expenditure in the area under concession

Capital investments in the port infrastructure, made in accordance with the terms of the concession agreement, are recognized as assets within the appropriate class of property, plant and equipment and are stated at cost less accumulated depreciation and any accumulated impairment losses. Acquisition cost includes expenditure that is directly attributable to the acquisition of assets.

In the case of property which is, under the concession arrangement, upon its expiry transferred to the local port authority (the Provider of the concession), amortization of such assets is calculated using the straight-line method to allocate the cost, less the residual value of the asset, over the shorter of the estimated useful life and remaining concession arrangements.

In the case of property that is not transferred to the Provider of the concession, depreciation is calculated in accordance with the depreciation policy of the class of property, plant and equipment in which the said asset is classified as explained in Note 3.6 (i).

The assets transferred to the Company by the Service Concession

As part of the concession arrangements, the local port authority (the Provider of the concession) has transferred the management rights over a number of items of property that make up the port infrastructure on the Company which has the right to use these assets in the provision of services defined in the concession agreement. Such assets are not recognized by the Company but instead are accounted for as off-balance sheet items.

#### 3.7 Investment property

Investment property, principally comprising flats, is held for long-term rental yields or appreciation and is not occupied by the Group or the Company. Investment property is treated as a long-term investment unless it is intended to be sold in the next year and a buyer has been identified in which case it is classified within current assets.

Investment property is carried at historical cost less accumulated depreciation and provision for impairment, where required. The depreciation of flats is calculated using the straight-line method to allocate cost over their estimated useful life of 66 years.

Subsequent expenditure is capitalised only when it is probable that future economic benefits associated with it will flow to the Group or the Company and the cost can be measured reliably. All other repairs and maintenance costs are expensed when incurred. If an investment property becomes owner-occupied, it is reclassified to property, plant and equipment, and its carrying amount at the date of reclassification becomes its deemed cost to be subsequently depreciated.

#### 3.8 Accounting treatment of leases - the Group or the Company is the lessee

The Group and the Company lease certain property, plant and equipment. Leases of property, plant and equipment where the Group and the Company have substantially all the risks and rewards of ownership, are classified as finance leases. Finance leases are capitalised at the inception of the lease at the lower of fair value of the leased property or the present value of minimum lease payments. Each lease payment is allocated between the liability and finance charges so as to achieve a constant rate on the balance outstanding. The interest element of the finance costs is charged to the income statement over the lease period. The property, plant and equipment acquired under finance leases are depreciated over the shorter of the useful life of the asset and the lease term.

#### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 31 DECEMBER 2017

#### NOTE 3 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 3.8 Accounting treatment of leases – the Group or the Company is the lessee (continued)

Leases where the significant portion of risks and rewards of ownership are not retained by the Group or the Company are classified as operating leases. Payments made under operating leases are charged to the income statement on a straight-line basis over the period of the lease.

#### 3.9 Accounting treatment of leases – the Group or the Company is the lessor

Assets under an operating lease are depreciated over their expected useful lives on a basis consistent with similar owned assets. Rental income is recognised on a straight-line basis over the lease term, even if the proceeds are not balanced, unless there is an alternative basis representing the time frame in which the benefits of the lease and the depreciation of the leased property are matched.

#### 3.10 Impairment of assets

#### (i) Financial assets

A financial asset is impaired if objective evidence indicates that one or more events have had a negative effect on future cash flows of that asset.

Impairment of financial assets measured at amortized cost is calculated as the difference between the carrying amount and the present value of estimated future cash flows discounted at the original effective interest rate.

Individually significant financial assets are tested for impairment on an individual level. Other financial assets are assessed collectively in other financial assets of similar credit risk.

Impairment losses are recognized in the income statement. The cumulative loss in respect of financial assets available for sale previously recognized in other comprehensive income is transferred to profit or loss.

An impairment loss is reversed if the reversal can be objectively connected to an event occurring after the impairment loss was recognized. For financial assets measured at amortized cost and financial assets available for sale that are debt securities, the reversal is recognized in profit or loss. For financial assets available for sale that are equity securities, the reversal of impairment is recognized in other comprehensive income.

#### (ii) Non-financial assets

The carrying value of non-financial assets of the Company and the Group, other than inventories and deferred tax assets, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, the recoverable amount of the asset. For goodwill and intangible assets that have indefinite lives or that are not yet ready for use, the recoverable amount is estimated at each reporting date.

An impairment loss is recognized if the carrying amount of an asset or its cash generating unit exceeds its recoverable amount. Cash-generating unit is the smallest group of assets that can be identified and generate cash flows that are independent from other assets and groups of assets.

Impairment losses are recognized in profit or loss. Impairment losses relating to cash generating units, allocated first to reduce the real value of goodwill allocated to the units and then to reduce the carrying amount of the actual amount of the other assets in the unit (group of units) on a pro rata basis.

#### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 31 DECEMBER 2017

#### NOTE 3 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 3.10 Impairment of assets (continued)

#### (ii) Non-financial assets(continued)

The recoverable amount of an asset or cash-generating unit the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the asset. Impairment loss on goodwill is not reversed. Impairment losses recognized in prior periods are assessed at each reporting date for any indications that suggest that the loss no longer exists or has decreased. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only if the carrying amount of an asset does not exceed the carrying amount that would have been determined, net of depreciation, and impairment losses on assets not recognized.

#### 3.11 Inventories

Inventories of raw materials, trade goods and spare parts are stated at the lower of cost, or net realisable value. Net realisable value is the estimated selling price in the ordinary course of business, less applicable variable selling expenses.

Inventories of trade goods are stated at net realizable value. Net realizable value represents the estimate of sales price in the ordinary course of business less any variable sales costs.

#### 3.12 Trade and loan receivables

Trade and loan receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment. A provision for impairment of receivables is established when there is objective evidence that the Group or the Company will not be able to collect all amounts due according to the original terms of receivables.

Significant financial difficulties, probability that the debtor will enter bankruptcy, and default or delinquency in payments are considered indicators that the receivables are impaired. The amount of the provision is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the effective interest rate. The amount of the provision is recognised in the income statement within "Impairment of receivables - net". Subsequent recoveries of the provision for impairment of trade receivables are recorded in the income statement within 'impairment of receivables - net'.

#### 3.13 Financial assets

The Group and the Company classify their financial assets in the following categories: at fair value through profit or loss and loans and receivables. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition.

#### (a) Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss are financial assets held for trading. A financial asset is classified in this category if acquired principally for the purpose of selling in the short term. Assets in this category are classified as current assets.

Financial assets carried at fair value through profit or loss are initially recognised at fair value and transaction costs are expensed in the income statement.

Gains or losses arising from changes in the fair value of the 'financial assets at fair value through profit or loss' category are presented in the income statement within 'Other losses/gains - net' in the period in which they arise.

#### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 31 DECEMBER 2017

#### NOTE 3 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 3.13 Financial assets (continued)

(a) Financial assets at fair value through profit or loss (continued)

Dividend income from financial assets at fair value through profit or loss is recognised in the income statement as part of 'other income' when the right to receive payment is established.

#### (b) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for maturities greater than 12 months after the balance sheet date. These are classified as non-current assets. Loans and receivables are initially recognised at fair value plus transactions costs and subsequently are carried at amortised cost using the effective interest method.

The Group and the Company assess at each balance sheet date whether there is objective evidence that a financial asset or a group of financial assets is impaired. Impairment testing of loans and receivables is described in Note 3.10.

#### 3.14 Cash and cash equivalents

Cash and cash equivalents comprise cash in hand, deposits held at call with banks and other short-term highly liquid instruments with original maturities of three months or less.

#### 3.15 Borrowings

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently stated at amortised cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognised in the income statement over the period of the borrowings using the effective interest method. Borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset form part of the cost of that asset. Other borrowing costs are recognised as an expense.

Fees paid on the establishment of loan facilities are recognised as transaction costs of the loan extent that it is probable that some or all of the facility will be drawn down.

Borrowings are classified as current liabilities, unless the Group or the Company have an unconditional right to defer settlement of the liability for at least 12 months after the balance sheet date.

#### 3.16 Share capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

Where the Company purchases its equity share capital (treasury shares), the consideration paid, including any directly attributable incremental costs (net of income taxes) is deducted from equity attributable to the Company's equity holders until the shares are reissued. Where such shares are subsequently reissued, any consideration received, net of any directly attributable incremental transaction costs and the related income tax effects, is included in equity attributable to the Company's equity holders.

### NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 31 DECEMBER 2017

#### NOTE 3 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 3.17 Income tax

The Company and all Group entities are liable for income tax under the laws and regulations of the Republic of Croatia. The tax base represents the difference between income and expenses, as determined by the applicable law. Income tax is calculated at a rate of 18%. The managements of all Group entities periodically evaluate positions taken in tax returns with respect to situations in which applicable tax regulations are subject to interpretation and consider establishing provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

#### 3.18 Deferred income tax

Deferred income tax is recognised, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. However, the deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred income tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

Deferred income tax is provided on temporary differences arising on investment in subsidiaries and associates, except where the timing of the reversal of the temporary difference is controlled by the Group and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income taxes assets and liabilities relate to income taxes levied by the same taxation authority on either the taxable entity or different taxable entities where there is an intention to settle the balance on a net basis.

# 3.19 Value added tax (VAT)

The Tax Authorities require the settlement of VAT on a net basis. VAT related to sales and purchases is recognised and disclosed in the balance sheet on a net basis. Where a provision has been made for impairment of receivables, impairment loss is recorded for the gross amount of the debtor, including VAT.

### 3.20 Employee benefits

### (a) Pension obligations and post-employment benefits

In the normal course of business through salary deductions, the Group or the Company make payments to mandatory pension funds on behalf of its employees as required by law. All contributions made to the mandatory pension funds are recorded as salary expense when incurred. The Group and the Company do not have any other pension scheme and consequently, have no other obligations in respect of employee pensions. In addition, the Group and the Company are not obliged to provide any other post-employment benefits.

### (b) Long-term employee benefits

The Group and the Company recognise a liability for long-term employee benefits (jubilee awards) evenly over the period the benefit is earned based on actual years of service. The long-term employee benefit liability includes assumptions of the likely number of staff to whom the benefit will be payable, estimated benefit cost and the discount rate.

### NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 31 DECEMBER 2017

#### NOTE 3 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (c) Short-term employee benefits

The Group and the Company recognise a provision for bonuses where contractually obliged or where there is a past practice that has created a constructive obligation. In addition, the Group and the Company recognise a liability for accumulated compensated absences based on unused vacation days at the balance sheet date.

#### (d) Termination benefits

Termination benefits are payable when employment is terminated by the Company or the Group before the normal retirement date, or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Group or the Company recognise termination benefits when it is demonstrably committed to either: terminating the employment of current employees according to a detailed formal plan without possibility of withdrawal; or providing termination benefits as a result of an offer made to encourage voluntary redundancy. Termination benefits falling due more than 12 months after the balance sheet date are discounted to their present value.

#### 3.21 Provisions

Provisions for legal claims are recognised when: the Group or the Company has a present legal or constructive obligation as a result of past events; it is more likely than not that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognised as interest expense.

# 3.22 Trade and other payables

Trade and other payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

#### 3.23 Earnings per share

Earnings per share is determined by dividing the profit or loss attributable to equity holders of the Company by the weighted average number of participating shares outstanding during the reporting year, less treasury shares.

#### 3.24 Dividend distribution

Dividend distribution to the Company's shareholders is recognised as a liability in the financial statements in the period in which the dividends are approved by the Company's shareholders.

#### 3.25 Revenue recognition

Revenue comprises the fair value of the consideration received or receivable for the sale of goods and services in the ordinary course of the Group's or the Company's activities. Revenue is shown, net of value-added tax, estimated returns, rebates and discounts and after eliminated sales within the Group.

The Group and the Company recognise revenue when the amount of revenue can be reliably measured, it is probable that future economic benefits will flow to the entity and specific criteria have been met for each of the Group's and the Company's activities as described below.

### (a) Sales of goods

Sales of goods are recognised when the Group or the Company have delivered the products to the customer and there is no unfulfilled obligation that could affect the customer's acceptance of the products. Delivery does not

### NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 31 DECEMBER 2017

#### NOTE 3 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 3.25 Revenue recognition (continued)

### (a) Sales of goods (continued)

occur until the products have been shipped to the specified location, the risks of loss have been transferred to the customer and the customer has accepted the products in accordance with the contract terms.

Products are sold with volume discounts and customers have a right to return faulty products. Sales are recorded based on the price specific in the sales contracts, net of estimated volume discounts and returns at the time of sale. Accumulated experience is used to estimate the discounts and returns.

### (b) Sales of services

The Company's primary activity is providing port services: loading, unloading, transloading of goods and storage services, transportation, refinement and weighing of general freight, wood and wood products, loose freight, RO-RO freight, providing water and electric energy to ships. The prices of provided services are determined based on tariffs.

Sales of services are recognised in the accounting period in which the services are rendered, by reference to completion of the specific transaction assessed on the basis of the actual service provided as a proportion of the total services to be provided.

#### (c) Interest income

Interest income is recognised on a time-proportion basis using the effective interest method. When a receivable is impaired, the Group and the Company reduce the carrying amount to its recoverable amount, being the estimated future cash flow discounted at the original effective interest rate of the instrument, and continues unwinding the discount as interest income. Interest income on impaired loans is recognised using the original effective interest rate. The Group and the Company recognize interest income within other income.

### (d) Dividend income

Dividend income is recognised when the right to receive payment is established.

### NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 31 DECEMBER 2017

#### NOTE 4 – FINANCIAL RISK MANAGEMENT

#### 4.1 Financial risk factors

The accounting policies for financial instruments have been applied to the following items:

	Luka Plo	če Group	Luka Ploče d.d.		
(all amounts are expressed in thousands of HRK)	31 December 2017	31 December 2016	December 2017	December 2016	
Financial assets					
Loans given	2,772	3,166	2,772	3,166	
Other assets at fair value through profit or loss	351	280	351	280	
Trade receivables	69,669	54,137	69,373	56,212	
Deposits	134,930	155,753	134,621	155,481	
Cash and cash equivalents	44,095	41,821	38,477	35,497	
Total	251,817	255,157	245,594	250,636	
Financial liabilities					
Borrowings	111,941	23,758	109,475	22,602	
Trade payables	39,179	17,260	41,028	20,890	
Total	151,120	41,018	150,503	43,492	

### The fair value of financial instruments

The fair value of financial assets and financial liabilities are determined as follows:

- The fair value of financial assets and financial liabilities that are traded on active liquid markets, under standard conditions, is determined with reference to quoted market
- The fair value of other financial assets and financial liabilities are determined in accordance with generally accepted pricing models, based on discounted cash flow analysis using prices from observable current market transactions and prices offered for similar instruments

Financial instruments held to maturity in the normal operations are carried at cost and net amount less portion repaid. Fair value is determined as the amount at which the instrument could be exchanged between willing parties in an arm's length basis, except in the case of a forced sale or liquidation. The fair value of a financial instrument is the quoted market price, or one that is obtained using the discounted cash flow.

On 31 December 2017, the carrying amounts of cash, short-term deposits, receivables, short-term liabilities, accrued expenses, short-term borrowings and other financial instruments approximate their fair values due to the short term nature of these assets and liabilities and because most of current assets and current liabilities carries a variable interest rate.

Management believes that the fair value of long-term receivables of the Group arising from the sale of apartments to employees is not materially different from their carrying value due to the current low level of market interest rates for such claims. Management regularly monitors the relevant market interest rates on similar assets in order to assess the validity of this assumption.

### NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 31 DECEMBER 2017

#### NOTE 4 - FINANCIAL RISK MANAGEMENT (continued)

#### 4.1 Financial risk factors (continued)

At the reporting dates, the carrying value of bank loans and other loans approximates their fair value because most of these loans carries or variable interest rate or a fixed interest rate which approximates current market interest rates and the majority of long-term loan carries a variable interest rate.

The Group's and the Company's activities expose them to a variety of financial risks: market risk (foreign exchange risk, price risk, cash flow interest rate risk), credit risk and liquidity risk. The Group and the Company do not have a written risk management programme, but overall risk management in respect of these risks is carried out by the Company's finance department.

#### (a) Market risk

#### (i) Foreign exchange risk

The Group and the Company are exposed to foreign exchange risk arising from realised income and foreign purchases, as well as from borrowings issued in various currencies: Euros (EUR) and US dollars (USD). The majority of foreign sales revenue and long-term debt is denominated in USD. Therefore, movements in exchange rates between the USD, EUR and Croatian kuna (HRK) may have an impact on the results of future operations and future cash flow.

The following table presents an overview of the Group's and the Company's assets and liabilities denominated in foreign currencies as at 31 December 2017 and the maximum effect on profit after taxation, with all other variables held constant:

#### Luka Ploče Group

Currency	Assets	Liabilities	Net assets/(liabilities)	Change in currency	Effect on profit after taxation
	(in thousa	nds of HRK)	(in thousands of HRK)	%	(in thousands of HRK)
EUR USD	163,137 81,843	105,955 28,412	57,182 53,431	1,00% 3,00%	572 1,603

# Luka Ploče d.d.

Currency	Assets	Liabilities	Net assets/(liabilities)	Change in currency	Effect on profit after taxation
	(in thousa	nds of HRK)	(in thousands of HRK)	%	%
EUR USD	158,751 79,682	103,240 28,398	55,511 51,284	1,00% 3,00%	555 1,539

#### NOTE 4 - FINANCIAL RISK MANAGEMENT (continued)

# NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 31 DECEMBER 2017

### 4.1 Financial risk factors (continued)

The following table presents an overview of the Group's and the Company's assets and liabilities denominated in foreign currencies as at 31 December 2016 and the maximum effect on profit after taxation, with all other variables held constant:

# Luka Ploče Group

Currency	Assets	Liabilities	Net assets/(liabilities)	Change in currency	Effect on profit after taxation
	(in thousands of HRK) (in thousands of HRK)		%	(in thousands of HRK)	
EUR USD	43,046 202,510	20,907 223	22,139 202,287	1,00% 3,00%	221 6,069

#### Luka Ploče d.d.

Currency	Assets	Liabilities	Net assets/(liabilities)	Change in currency	Effect on profit after taxation
	(in thouse	ands of HRK)	(in thousands of HRK)	%	%
EUR USD	40,770 200,175	20,738 221	20,032 199,954	1,00% 3,00%	200 5,999

The recorded effect on profit after taxation is mainly the result of foreign exchange gains/losses on translation of EUR-denominated borrowings, as well as EUR and USD-denominated trade payables, trade receivables and cash and cash equivalents. The Group and the Company do not use derivative instruments to actively hedge foreign exchange risk exposure.

### (ii) Interest rate risk

The sensitivity analysis below is based on the exposure to interest rates at the reporting date. For floating rate liabilities, the analysis is prepared in a manner that is reasonably calculated the effect of a possible increase in interest rates for debt with variable interest rates on the expected contractual cash.

# NOTE 4 – FINANCIAL RISK MANAGEMENT (continued)

### NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 31 DECEMBER 2017

#### 4.1 Financial risk factors (continued)

ii) Interest rate risk (continued)

flows of such duties in relation to those calculated using the interest rates applicable at the end of the current reporting period. In an analysis of interest rate risk, used to increase / decrease of 0.2% which represents a reasonably possible change in interest rates at the discretion of the Board.

As the Group and the Company have significant interest-bearing assets (term deposits with banks), the Group's income and operating cash flows are substantially dependent of changes in market interest rates. As at 31 December 2017, if the effective interest rate on term deposits had increased/decreased by 0,2% (2016: 0.2%), the loss after tax for the reporting period would have been 290 HRK thousand lower/higher for the Group (2016: HRK 312 thousand), and HRK 290 thousand lower/higher for the Company (2016: HRK 311 thousand) as a result of higher/lower interest income.

The Group's and the Company's interest rate risk arises from long-term borrowings. Borrowings issued at variable rates expose the Group to cash flow interest rate risk. Borrowings issued at fixed rates expose the Group to fair value interest rate risk.

The Group and the Company do not use derivative instruments to actively hedge cash flow and fair value interest rate risk exposure.

The Group and the Company continuously monitor interest rate changes. Various scenarios are simulated taking into consideration refinancing, renewal of existing positions and alternative financing. Based on these scenarios, the Group and the Company calculate the impact on the income statement of a defined interest rate shift.

As at December 31, 2017, most borrowings are related to a fixed interest rate, according to which the Group and the Company are not significantly exposed to the interest rate risk of the cash flow.

### (b) Credit risk

The Group's and the Company's assets, which potentially subject them to concentrations of credit risk, primarily include cash and cash equivalents, trade receivables, receivables from employees and other receivables. The collection of the Group's and the Company's trade receivables is additionally secured by goods, while receivables from employees are secured by salary deductions.

The quality of receivables that are neither past due nor impaired is, monitored according to customers different exposure to credit risk as follows:

### NOTE 4 - FINANCIAL RISK MANAGEMENT (continued)

### NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 31 DECEMBER 2017

### 4.1 Financial risk factors (continued)

	Luka Ploče	Group	Luka Ploče d.d.		
(in thousands of HRK)	2017	2016	2017	2016	
Related parties	-	-	889	4,065	
New customers	522	30,483	522	30,483	
Existing customers – payments within maturity period	46,264	1,741	45,875	1,481	
Existing customers – with some defaults in the past	8,595	3,785	8,212	3,423	
Total	55,381	36,009	55,498	39,452	

The Company mainly deposits its cash with financial institutions that are members of international banking groups, which according to Standard & Poor's ratings have a majority of A-1/A+to A-2/BBB+.

### (c) Liquidity risk

A reasonable liquidity risk management implies maintaining a sufficient amount of money, ensuring the availability of financial resources by an adequate amount of agreed credit lines and the ability to settle all liabilities. The Group and Company's objective is to maintain the flexibility of financing in a way that contractual credit lines are available. The Finance Department regularly - monitors monthly the level of available sources of funds

The table below analyses financial liabilities of the Group and the Company according to contracted maturities. The amounts stated below represent undiscounted cash flows.

Financial liabilities do not include employee liabilities, contributions payable, taxes and advances received.

(in thousands of HRK)	Less than 1 year	Between 1 - 5 years	Over 5 years
Luka Ploče Group			
<b>31 December 2017</b>			
Finance lease	2,862	5,534	-
Borrowings	6,439	39,838	59,364
Trade and other payables	39,567	1,302	-
31 December 2016			
Finance lease	2,992	8,120	-
Borrowings	473	1,447	11,497
Trade and other payables	17,260	-	-

Less than 1	Between 1 -	Over 5 veers	
year	5 years	Over 5 years	

### NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 31 DECEMBER 2017

Luka Ploče d.d. 31 December 2017 Finance lease Borrowings Trade and other payables	2,568 6,011 41,358	4,836 38,587 1,302	59,364 -
31 December 2016 Finance lease	2,718	7,120	<u>-</u>
Borrowings	353	1,571	11,497
Trade and other payables	20,890	-	-

Trade and other payables as well as short-term borrowings are due within 12 months after the balance sheet date, while the maturity of long-term borrowings is disclosed in Note 28. Financial assets in the amount of HRK 251,817 thousand mainly relate to deposits, cash and receivables which are short-term in nature. The above indicates that the Group has sufficient liquidity in the short term.

#### 4.2 Capital risk management

The Group and the Company monitor capital on the basis of laws and regulations of the countries in which they operate. Croatian laws and regulations require minimum paid in capital of HRK 200,000 for joint stock companies and HRK 20,000 for limited liability companies. There are no specific objectives required by the owners in managing capital. The Group is not subject to externally imposed capital requirements. In addition, there are no internally monitored capital objectives.

### NOTE 5 – FAIR VALUE ESTIMATION

The company applies a series of accounting policies and disclosures that require fair value measurement for financial and non-financial assets and liabilities. The Company has a system of control within the fair value measurement which includes the overall responsibility of the Board of Finance and functions related to the monitoring of all significant fair value measurement, consultation with outside experts and, in the context of the above, the reporting of the same bodies in charge of corporate governance. The fair values are measured in relation to the information gathered from third parties, in which case the Administration and Finance function assessed if evidence gathered from third parties provided that the above estimates of fair value meet the requirements of IFRSs, including the level of the fair value hierarchy into which these estimates should be classified.

All significant issues related to estimating the fair value are reported to the Supervisory and Audit Committee. The fair values are categorized into different levels in the fair value hierarchy based on the input variables used in the valuation techniques as follows:

- Level 1 quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2 inputs that are not quoted prices included within Level 1 that are input variables for assets or liabilities that are visible either directly (e.g., as prices) or indirectly (e.g. derived from prices).
- Level 3 inputs for the asset or liability that are not based on observable market data (input variables that are not visible).

The fair value of financial instruments traded in active markets is based on quoted market prices at the balance sheet date. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

### NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 31 DECEMBER 2017

The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined by using valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3.

The table below present the Group's and the Company's assets at fair value as at 31 December 2017 and 2016:

### **NOTE 5 – FAIR VALUE ESTIMATION (continued)**

(in thousands of HRK)	Level 1	Razina 2	Level 3	Total
31 December 2017				
Listed companies	351	-	-	351
Unlisted companies				
Total	351		<u> </u>	351
31 December 2016				
Listed companies	280	-	-	280
Unlisted companies	-	=	-	-
Total	280	<u>-</u>	-	280

#### NOTE 6 - CRITICAL ACCOUNTING ESTIMATES

Estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The Group and the Company make estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

### (i) Concession Arrangements services

The European Union has adopted the interpretation of IFRIC 12 Service Concession Arrangements, which is effective for financial years beginning on or after 1 April 2009. A significant part of the Company's registered activities is carried out in the area under concession of the maritime domain. According to the Law on maritime domain and sea ports, maritime domain is managed by the Port Authority Ploče, which is the grantor of the concession. The concession agreement was originally signed on 13 August 2005 for a period of 12 years, and was renewed in 2008, which extended the concession period for an additional 20 years, until 2037. Agreement on the extension of the concession was concluded on 24 May 2010. Concession Agreement refers to the port activities in a specific area (part of the port area of Ploče and port Metković), with the risk and responsibility of the operator (or the Company) and considering; technical regulations applicable to the activity, reconstruction, current and investment maintenance, construction, modernization, reconstruction and development of port services stipulated in the Law on maritime domain and seaports; the terms and conditions related to the license for the provision of port services and other requirements prescribed by the Port Authority Ploče. According to the concession agreement, the operator will have the right to use the property that represents the port infrastructure ("relevant property") owned by the Port of Ploče, which is found in the above-mentioned area for the provision

### **NOTE 6 – CRITICAL ACCOUNTING ESTIMATES (continued)**

### NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 31 DECEMBER 2017

#### (i) Concession Arrangements services (continued)

of port services. The ownership rights of the relevant assets remain on the concession provider and those assets have not been recorded in the Company's books.

The concession agreement establishes obligations for reconstruction, investment and maintenance areas under concession. According to the concession agreement, Operator has the obligation to cover all costs associated with the activity determined by the concession (energy, water, gas, postal and telephone services, garbage and similar related costs), as well as the cost of utilities, water charges, water preserves, insurance costs and various other benefits arising from the use of the area under concession.

In addition to covering the costs associated with concession, concession operator, is obligated to pay to the Provider the annual concession fee consisting of a fixed fee per square meter of area under concession and a variable fee per ton for each type of cargo transhipped through the Port and variable compensation for the services of tying and untying and acceptance and diverting of ships.

Furthermore, in accordance with the concession agreement, operator shall make capital expenditures related to the maintenance / replacement of property within the port infrastructure in the area under concession (including buildings, plant and equipment) in the amount of HRK 248 million in accordance with the predefined schedule (for details see Note 32 - Commitments and contingencies). The operator is obliged to return to the Provider "relevant property" (including investment in the relevant assets as stipulated in the concession contract) after the expiry of the concession and tear down, at no cost, at the request of the Provider, any property in the concession area, if the Provider requires (currently, Operator does not expect future costs arising from the demolition).

At the reporting date, the Company is, in major part, owned by shareholders from the private sector. IFRIC 12 includes public-private concession agreements for services and regard to the ownership structure of the current concession arrangement form of public-private agreements on concession for services, and should be subject to the provisions of IFRIC 12 if the package contains the characteristics defined in the above interpretation.

Characteristics of concession arrangements that IFRIC 12 includes, and as defined above interpretation are as follows:

- A commitment which is taken over by operator is a public service
- The side that assign the contract (concession grantor) is a public sector entity, governmental body, or a private sector entity to which responsibility for the service is transferred
- The operator is responsible for at least a part of infrastructure management and related services and does not act solely as agent on behalf of the concession grantor
- Starting price, determined with contract, which the operator will charge, regulates the price revision for the duration of the service agreement
- The operator is required at the end of the period of the agreement to transfer infrastructure to the concession grantor in a particular state for a small fee or at no extra charge, regardless of the party that had initially funded.

One of the main factors that management considers in terms of the applicability of IFRIC 12 is a mechanism which regulates and revises price for the duration of the service agreement. The concession provider, under the current agreement has the right to regulate the maximum level of price that the Company may charge for providing services that are subject to the agreement by prescribing maximum fees and harmonizing or approving an application for a modification of fees or price lists proposed by the Company. However, due to the specifics of port location and prices of the supporting transport infrastructure, in order to maintain competitiveness and a satisfactory level of transactions, fees that are charged by the Company to its customers are continuously significantly below the

### NOTE 6 - CRITICAL ACCOUNTING ESTIMATES (continued)

### NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 31 DECEMBER 2017

#### (i) Concession Arrangements Services (continued)

maximum prescribed fees of the Port Authority Ploče. In this regard, taking into account all relevant provisions of IFRIC 12, the Board applied the judgment and has assessed that, the mechanism of regulating and revising prices that is currently in practice has no essential characteristics of price regulation. The Company's management regularly monitors deviations between service fees charged to customers and maximum tariffs in order to determine if this projection is still applicable.

If the Management, during its monitoring of relevant elements of the current mechanism of price regulation, identifies substantial change in circumstances, which would make the above described mechanism relevant in representing the essential mechanism of price regulation, and if the Management assesses that such circumstances have a long-term character, the Management would again review and analyz accounting treatment that is currently used and the possible applicability of IFRIC 12 in the context of the above substantial changes in the mechanism of price regulation.

In case that the Company changes its accounting policy in accordance with IFRIC 12, the Board expects that the changes would be implemented retrospectively, unless it would not be practical, and expects that the impact on the financial statements would be generally as follows: reclassification from property, plant and equipment to intangible assets in the amount relating to leasehold improvements owned by the Provider, the recognition of intangible and / or financial assets related to the "relevant property", which currently isn't included into the Company's balance sheet and the recognition of revenue from construction and construction costs in the statement of comprehensive income related to infrastructure investment into Providers property.

In case of the accounting policy change, the Company will make the valuation and accounting model that will enable it to assess the amount and type of property in connection with the application of IFRIC 12 (or intangible or financial assets or a combination of both) that need to be recognized in the statement of financial position and the expected structure and dynamics of the items associated with the application of IFRIC 12, which affect the future statements of comprehensive income of the Company. Currently Management did not quantify the possible impact of the potential application of IFRIC 12 by the Company since the change in the accounting policy, in this regard, is not considered to be likely.

### Provisions for other long-term employee benefits

In line with the collective bargaining agreement, the Group and the Company provide jubilee awards to employees. For the present value calculation of these benefits, the Group and the Company estimate employee turnover based on past trends and determine the appropriate discount rate based on current market conditions. Were the discount rate and employee turnover used to differ by 50 base points from management estimates, the carrying amount of the related liability would not be significantly different from that recorded.

#### Legal claims and disputes

Provisions for legal claims and disputes are recorded based on Management's estimate of probable losses after consultation with legal counsel. Based on existing knowledge, it is reasonably likely that the outcomes of these legal claims will differ from estimated potential losses.

# NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2017

# NOTE 6 - CRITICAL ACCOUNTING ESTIMATES (continued)

Useful life of tangible assets

The Management of the Company and Group companies determines and reassesses the useful lives and related depreciation charge for tangible assets. This estimate is based on the assessment of the remaining useful lives of assets. It could change significantly as a result of technical innovations and competitor actions. Management will increase the depreciation charge if it assesses that the useful life of assets is lower than prior to estimates, or it will write off obsolete and discarded property.

Were the actual useful lives of the tangible assets to differ by 10% from Management's estimates, the estimated carrying amount of tangible assets would be an estimated HRK 819 thousand higher (2016: HRK 769 thousand) or HRK 869 thousand lower (2016: HRK 885 thousand).

### NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2017

#### **NOTE 7 – SEGMENT INFORMATION**

Management separately monitors and discloses operating revenues, profit from operations, capital expenditure, total assets and total liabilities as follows:

- 1. The Port services segment provides manipulation of cargo (loading, unloading, transportation, refinement, weighing of general freight, wood and wood products, loose freight and RO-RO freight) and represents the parent company.
- 2. The Storage of liquid derivatives segment provides the service of oil derivatives storage.
- The Marine services segment provides freight forwarding and various ship handling services to users of port services.
- 4. The trading segment deals with trade in materials and goods from the free zone of Port Ploče.
- 5. Other business segments relate to the Group's secondary business activities (maintenance, restaurants and similar).

The segment results for the year ended 31 December 2017. are as follows:

(in thousands of HRK)	Port services	Liquid derivatives segment	Marine services	Trading goods	Other segments	Total Group
Operating revenues	87,373	-	12,734	134,134	3,595	237,836
Operating profit/(loss) before depreciation	5,074	-	308	7,777	1,190	14,349
Depreciation and write-off of fixed assets	(6,489)		(220)		(279)	(6,988)
Operating profit/(loss)	(1,415)	-	88	7,777	911	7,361
Capital expenditure	86,704	-	132	-	3,367	90,203

The segment results for the year ended 31 December 2016 are as follows:

(in thousands of HRK)	Port services	Liquid derivatives segment	Marine services	Trading goods	Other segments	Total Group
Operating revenues	85,126	5,984	8,791	78,956	1,228	180,085
Operating profit/(loss) before depreciation Depreciation and write-off of fixed assets	9,662 (7,694)	1,838	(226)	4,489	(6,322)	9,441 (33,460)
Operating profit/(loss)	1,968	(23,490)	(438)	4,489	(6,548)	(24,019)
Capital expenditure	59,308	48,131	154	-	1,990	109,583

### NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 31 DECEMBER 2017

### **NOTE 7 – SEGMENT INFORMATION (continued)**

The Group and the Company operate in three main geographical areas. Sales among geographical segments are allocated based on the country in which the customer is located.

	Luka Ploče Group		Luka Ploče d.d.	
	2017	2016	2017	2016
	(in thousand	ls of HRK)	(in thousands	of HRK)
Croatia	63,635	11.879	60,676	7,417
Bosnia and Herzegovina	55,132	71.906	50,342	68,407
European Union countries	111,708	93.088	111,213	87,123
Other	7,361	3.212	6,107	3,177
Total	237,836	180,085	228,338	166,124

#### Concentration risk sales

The Group generates 26,8% (2016: 6,5%) of revenues from sales to domestic customers while 73,2% (2016: 93,5%) of the sales are derived from sales to foreign customers (in terms of the geographical location of customers) which mainly relates to sale to customers from Bosnia and Herzegovina, which generates 23% of revenue (2016: 40%). The Group determines the selling price to customers in accordance with the macroeconomic conditions prevailing in each market where customers are located in view of the maximum and approved tariffs for services covered by the concession contract.

Group revenues are substantially exposed to volatility due to the relatively high concentration of income at the small number of customers. The top five customers of the Group generated approximately 80,40% of total sales revenues (2016: 73,57%) of which the greatest impact on the revenues of the Group and the Company have the two largest customer with which is realized 59,81% of total revenues in 2017 (2016: 44,10%). As a result of exposure to a small number of customers, the Company manages this risk through active and frequent communication with key customers, acquire new customers and through monitoring of relevant competitors and market conditions both at local and international level.

#### **NOTE 8 – REVENUES**

	Luka Ploče Group		Luka Ploče d.d.	
	2017	2016	2017	2016
	(in thousand	s of HRK)	(in thousands	of HRK)
Revenues				
Sales of services				
- domestic sales	31,351	11,879	28,392	7,417
- foreign sales	72,351	89,250	65,812	80,518
-	103,702	101,129	94,204	87,935
Revenues from trading goods	134,134	78,956	134,134	78,189
	237,836	180,085	228,338	166,124
Other income	,	ŕ	,	ŕ
Interest income	730	1,763	725	1,898
Other income	1,786	865	799	382
	2,516	2,628	1,524	2,280
	240,352	182,713	229,862	168,404

# NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2017

# **NOTE 8 – REVENUES (continued)**

Interest income include income from interest on short-term bank deposits. During 2017 the Company has intensified activity of trade in goods which has resulted in significant growth in revenue and cost of goods sold (see Note 9).

### NOTE 9 – COSTS OF SERVICES

Costs of materials and energy are as follows:

	Luka Ploče Grupa		Luka Ploče d.d.	
	2017	2016	2017	2016
_	(in thousands	of HRK)	(in thousands	of HRK)
Cost of goods sold	126,844	74,467	126,357	73,851
Fuel costs	4,656	3,455	4,200	3,455
Consumption of raw materials and				
supplies	3,505	3,520	2,542	1,713
Consumption of electricity	2,470	2,514	2,470	2,311
Small inventory, spare parts and				
office supplies	947	508	710	508
Other material costs	487	75	472	75
	138,909	84,539	136,751	81,913

Service costs are as follows:

Luka Ploče Group		Luka Ploče d.d.	
2017	2016	2017	2016
(in thousands	of HRK)	(in thousands	of HRK)
6,322	5,429	,6,123	5,067
3,293	4,093	8,140	11,060
2,516	2,593	2,516	2,593
1,680	2,188	1,134	1,772
749	698	616	550
702	716	476	488
1,235	1,137	1,151	854
16,497	16,854	20,156	22,384
	2017 (in thousands of 6,322 3,293 2,516 1,680 749 702 1,235	2017     2016       (in thousands of HRK)       6,322     5,429       3,293     4,093       2,516     2,593       1,680     2,188       749     698       702     716       1,235     1,137	2017         2016         2017           (in thousands of HRK)         (in thousands           6,322         5,429         6,123           3,293         4,093         8,140           2,516         2,593         2,516           1,680         2,188         1,134           749         698         616           702         716         476           1,235         1,137         1,151

Utility charges include fees per concession agreements in the amount of HRK 3,339 thousand (2016: HRK 2,910 thousand) of which HRK 2,168 thousand relates to the variable portion of concession fees (2016: HRK 1,753 thousand).

# NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2017

### **NOTE 10 – STAFF COSTS**

	Luka Ploče Group		Luka Ploče d.d.	
	2017	2016	2017	2016
	(in thousands of HRK)		(in thousands	of HRK)
Salaries Taxes and contributions /i/	40,286 18,318	40,952 18,226	33,753 15,645	31,271 14,495
Termination benefits and jubilee awards /ii/	103	1,668	90	1,626
Other employee benefits /iii/	3,012 <b>61,719</b>	3,665 <b>64,511</b>	2,560 <b>52,048</b>	2,440 <b>49,832</b>

<sup>/</sup>i/ Pension contributions for pensions paid by the Group and the Company to mandatory pension funds for 2017 amounted to HRK 9,391 thousand and HRK 8,395 thousand (2016: HRK 9,662 thousand and HRK 7,772 thousand). Contributions are calculated as a percentage of the employees' gross salaries.

At 31 December 2017, the Group had 552 employees (2016: 557), and the Company had 493 employees (2016: 445).

**NOTE 11 – OTHER OPERATING EXPENSES** 

	Luka Ploče Group		Luka Ploče d.d.	
_	2017	2016	2017	2016
	(in thousands o	of HRK)	(in thousands o	of HRK)
Insurance premiums	1,646	1,777	1,585	1,519
Damages, penalties and demurrage	1,620	483	1,620	483
Contributions and membership fees	1,227	777	1,190	736
Bank charges	958	2,008	874	1,933
Daily allowances and travel expenses	563	602	455	433
Supervisory Board fees	363	413	363	413
Other staff costs	309	255	269	201
Donations	249	375	249	308
Write-off of raw materials	210	395	218	395
Provisions for litigation	203	2	200	_
Value adjustment of plant and equipment	-	24,609	-	-
Other operating expenses	1,833	746	1,651	455
	9,181	32,442	8,674	6,876

<sup>/</sup>ii/ Other employee benefits include gifts, business travel expenses, daily allowances and other benefits.

# NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 12 - OTHER (LOSS)/ GAINS - NET

	Luka Ploče Group		Luka Ploče d.d.	
	2017	2016	2017	2016
	(in thousands o	of HRK)	(in thousands o	of HRK)
Fair value gains of financial assets through profit or loss (Note 24)	71	87	71	87
Loss/(gain) on sale of tangible assets and disposals /i/	59	(8)	59	(8)
Gains from subsidiary sails	-	4	-	1,733
Net foreign exchange differences	435	404	435	457
	565	487	565	2,269

<sup>/</sup>i/ The sale of tangible assets consists of the following:

(in thousands of HRK)	Luka Ploče	Group	Luka Ploče	d.d.
	2017	2016	2017	2016
Net book amount Proceeds on sale of tangible assets	59	(87) 79	59	(87) 79
Net (loss)/gain on sale of tangible assets	59	(8)	59	(8)

# NOTE 13 – FINANCE INCOME / (EXPENSES) - NET

	Luka Ploče Group		Luka Ploče d.d.	
-	2017	2016	2017	2016
	(in thousands o	of HRK)	(in thousands	of HRK)
Foreign exchange profit/ (losses) – net	(7,841)	4,370	(7,513)	4,442
Interest expense /i/	(177)	(178)	(91)	(147)
Finance income/ (expenses) – net	(8,018)	4,192	(7,604)	4,295

<sup>/</sup> i / The Group and the Company had investments by which the cost of interest and fees in the amount of  $\overline{HRK}$  1,198 thousand (2016: -) was capitalized within the ongoing investment using the estimated capitalization rate of 3%.

# NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2017

### **NOTE 14 – INCOME TAX**

	Luka Ploče Group		Luka Ploče d.d.	
	2017	2016	2017	2016
	(in thousands o	f HRK)	(in thousands o	f HRK)
Current income tax	44	-	-	-
Deferred tax revenue	(1,895)	-	(1,895)	-
	(1,851)	-	(1,895)	-

A reconciliation of tax expense of the Group and the Company per income statement and taxation at the statutory rate is detailed in the table below:

	Luka Ploče Group		Luka Ploče d.d.	
_	2017	2016	2017	2016
	(in thousands	of HRK)	(in thousands	of HRK)
Profit/ (loss) before tax	(594)	(19,788)	(1,377)	6,263
Income tax 18% (2016: 20%)	(107)	(3,958)	(248)	1,253
Effect of income not subject to tax	(15)	(84)	(1)	(84)
Effect of expenses not deductible for tax purposes	269	5,582	214	203
The effect of tax relief /i/	-	(1,372)	-	(1,372)
Recognition of temporary differences and tax losses previously unrecognized as deferred tax assets	(1,860)	-	(1,860)	-
Utilised previously unrecognised tax losses	(138)	(168)		
Tax charge	(1,851)	-	(1,895)	-

<sup>/</sup>i/ The Group performs business activities within the customs free zone and realises tax benefits in accordance with regulations. Tax benefits are realised for investments in the infrastructure within the customs free zone exceeding HRK 1 million (the Company) and for using the customs free zone (subsidiaries). Investors who meet the requirements are exempt from paying the tax liability in the 100% amount, while users of the customs free zone only pay 50% of the tax liability.

# NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2017

#### Tax losses

The transferred tax loss in the amount of HRK 8,491 thousand is recognized as deferred tax assets in the amount of HRK 1,529 thousand. In the Group's other tax losses of HRK 793 thousand, the Group has not recognized deferred tax assets in the amount of HRK 143 thousand because it is not certain that the tax losses will be utilized by the companies to which they relate. The unused tax losses at the reporting date were as follows:

	Luka Plo	če Group	Luka Ploče d.d.	
Year of expiry	Tax loss	Unrecognised deferred tax assets	Tax loss	Unrecognised deferred tax assets
	(in thousand	ds of HRK)	(in thousan	ds of HRK)
2018.	1,230	222	624	112
2019.	6,578	1,184	6,578	1,184
2020.	1,011	182	908	164
2021.	380	69	297	54
2022.	85	15	85	15
•	9,284	1,672	8,491	1,529

In accordance with Croatian regulations, the tax authorities may at any time inspect any of the Group company's books and records within 3 years subsequent to the year in which the tax liability is reported, and may impose additional tax assessments and penalties. The Group's Management is not aware of any circumstances, which may give rise to a potential material liability in this respect.

Changes in the deferred tax assets of the Group and the Company during the year were as follows:

	Long-term employee benefits	Transposed losses	In total
January 1, 2017	-	-	-
As it shown in the income statement	366	1.529	1.895
December 31, 2017.	366	1.529	1.895

# NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2017

# NOTE 15 – INTANGIBLE ASSETS

Luka Ploče Group (in thousands of HRK)	Intangible assets
At 1 January 2016	
Cost	1,653
Accumulated depreciation	(608)
Net book amount	1,045
Year ended 31 December 2016	
Opening net book amount	1,045
Additions	578
Disposals	64
Depreciation	(405)
Net book amount at the end of the year	1,282
At 31 December 2016	
Cost	2,614
Accumulated depreciation	(1,332)
Net book amount at the end of the year	1,282
At 1 January 2017	
Cost	2,614
Accumulated depreciation	(1,332)
Net book amount	1,282
Year ended 31 December 2017	
Opening net book amount	1,282
Additions	215
Reclassification	100
Reductions	(81)
Depreciation Very and ad 21 December 2017	(516)
Year ended 31 December 2017	1,000
A4 21 D	
At 31 December 2017	2.960
Cost	2,860
Accumulated depreciation	(1,860)
Net book amount	1,000

Intangible assets relate to investments in computer software.

# NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2017

# NOTE 15 – INTANGIBLE ASSETS

Luka Ploče d.d. (in thousands of HRK)	_	Intangible assets
At 1 January 2016		
Cost		1,626
Accumulated depreciation		(608)
Net book amount	_	1,018
Year ended 31 December 2016		
Opening net book amount		1,018
Additions		579
Γ	Depreciation _	(397)
Net book amount at the end of the year		1,200
At 31 December 2016		
Cost		2,205
Accumulated depreciation		(1,005)
Net book amount at the end of the year		1,200
At 1 January 2017		
Cost		2,205
Accumulated depreciation		(1,005)
Net book amount		1,200
Year ended 31 December 2017		1 200
Opening net book amount		1,200
Additions Reclassification		215 100
Depreciation Depreciation		(515)
Year ended 31 December 2017		1,000
		1,000
At 31 December 2017		
Cost		2,520
Accumulated depreciation		(1,520)
Net book amount		1,000

# NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 16 – PROPERTY, PLANT AND EQUIPMENT

Luka Ploče Group	Land and buildings	Equipment	Assets under	Leasehold improvements	Total
(in thousands of HRK)			construction	——————————————————————————————————————	
At 1 January 2016					
Cost	33,784	163,438	123,815	12,626	333,663
Accumulated depreciation	(10,569)	(99,178)		(7,876)	(117,623)
Net book amount	23,215	64,260	123,815	4,750	216,040
Year ended 31 December 2016					
Opening net book amount	23,215	64,260	123,815	4,750	216,040
Additions	-	23	109,560	-	109,583
Reclassification	-	-	-	(64)	(64)
Transfer from assets under	187	9,065	(9,610)	358	_
construction		ŕ			(100 500)
Disposals	(2,021)	(754)	(120,764)	(712)	(123,539)
Depreciation Value adjustment	(429)	(7,208)	(11.426)	(713)	(8,350)
Value adjustment	(9,922)	(3,261)	(11,426)	4,331	(24,609)
Closing net book amount	11,030	62,125	91,575	4,331	169,061
At 31 December 2016					
Cost	22,028	168,511	91,575	12,920	295,034
Accumulated depreciation	(10,998)	(106,386)		(8,589)	(125,973)
Net book amount	11,030	62,125	91,575	4,331	169,061
Year ended 31 December 2017					
Opening net book amount	11,030	62,125	91,575	4,331	169,061
Additions	-	2,165	87,630	193	89,988
Transfer from assets under	-	1,131	(1,752)	521	(100)
construction Disposals		(146)			(146)
Disposals Depreciation	(179)	(5,604)	-	(463)	(6,246)
Closing net book amount	10,851	59,671	177,453	4,582	252,557
Closing net book unlount	10,031	37,071	177,433	4,502	232,331
At 31 December 2017					
Cost	22,028	171,661	177,453	13,634	384,776
Accumulated depreciation	(11,177)	(111,990)	-	(9,052)	(132,219)
Net book amount	10,851	59,671	177,453	4,582	252,557
				<u> </u>	

Assets under construction refer primarily to the investment in the capacity of bulk cargo terminal and related machinery.

# NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2017

NOTE 16 - PROPERTY, PLANT AND EQUIPMENT (continued)

Luka Ploče d.d.	Land and buildings	Equipment	Assets under	Leasehold improvements	Total
(in thousands of HRK)	bullulings		construction		
At 31 December 2016					
Cost	13,662	128,507	46,029	12,395	200,593
Accumulated depreciation	(2,837)	(70,951)	-	(7,709)	(81,497)
Net book amount	10,825	57,556	46,029	4,686	119,096
Voor anded 21 December 2016					
Year ended 31 December 2016 Opening net book amount	10,825	57,556	46,029	4,686	119,096
Additions	10,823	37,330	52,141	4,000	52,141
Transfer from assets under construction	187	7,532	(8,077)	358	J2,141 -
Disposals	-	(9)	(0,077)	-	(9)
Depreciation	(187)	(6,301)	-	(713)	(7,201)
Closing net book amount	10,825	58,778	90,093	4,331	164,027
At 31 December 2016	12.040	125 624	00.002	10.754	252 220
Cost	13,849	135,634	90,093	12,754	252,330
Accumulated depreciation	(3,024)	(76,856)		(8,423)	(88,303)
Net book amount	10,825	58,778	90,093	4,331	164,027
Year ended 31 December 2017					
Opening net book amount	10,825	58,778	90,093	4,331	164,027
Annexation (Note 33)	-	274	1,581	56	1,911
Additions	-	-	87,531	-	87,531
Transfer from assets under construction	_	1,131	(1,752)	521	(100)
to Intangible Assets			( ) /		` ,
Disposals	(174)	(146)	=	(457)	(146)
Depreciation	(174)	(5,247)	155 452	(457)	(5,878)
Closing net book amount	10,651	54,790	177,453	4,451	247,345
At 31 December 2017					
Cost	13,849	136,893	177,453	13,331	341,526
Accumulated depreciation	(3,198)	(82,103)		(8,880)	(94,181)
Net book amount	10,651	54,790	177,453	4,451	247,345

Assets under construction refer primarily to the investment in the capacity of bulk cargo terminal and related machinery.

Property, plant and equipment of the Group and the Company net book value in the amount of HRK 1,861 thousand was pledged as a loan collateral.

The Group's and Company's equipment with a net book value of HRK 14,105 and HRK 11,081 thousand as at 31 December 2017 (2016: the Group and Company HRK 45,109 and HRK 43,860 thousand) were pledged as security for the finance lease repayment.

### NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 31 DECEMBER 2017

### NOTE 16 - PROPERTY, PLANT AND EQUIPMENT (continued)

The equipment leased out under a finance lease is as follows:

	Luka Ploče Group		Luka Ploč	e d.d.
	2017	2016	2017	2016
	(in thousands of HRK)		(in thousands	of HRK)
Cost – capitalised finance lease Accumulated depreciation	21,266 (7,161)	68,071 (22,962)	18,062 (6,981)	66,784 (22,924)
Net book amount	14,105	45,109	11,081	43,860

# Change of estimated useful live of building and equipment

During 2017, the Group and the Company made a change in the service life of the port equipment part in line with the Board's assessment that the equipment will be used for longer than planned. The useful life of this equipment is increased from 15-20 years to 25 years. The effect of this change is to reduce the depreciation cost and to increase net profit for the year by HRK 1,706 thousand.

### NOTE 17 - INVESTMENT PROPERTY

	Luka Ploče Group		Luka Ploče	d,d,
	2017	2016	2017	2016
	(in thousands of HRK)		(in thousands o	of HRK)
Cost	6,404	6,404	6,404	6,404
Accumulated depreciation	(1,729)	(1,633)	(1,729)	(1,633)
Net book amount	4,675	4,771	4,675	4,771

The Company records as investment property flats that are leased to former and current employees at minimum lease payments. Based on current market prices and the location, Management determined that the fair value of investments approximates the net carrying value.

In 2017, the Group and the Company realised lease income of HRK 101 thousand (2016: HRK 101 thousand) included in other income, and a depreciation charge of HRK 96 thousand (2016: HRK 96 thousand).

The future minimum lease payments receivable under non-cancellable operating leases are as follows:

	Luka Ploče G	Luka Ploče Group		d.d.	
	2017	2016	2017	2016	
	(in thousands of	(in thousands o	of HRK)		
Up to 1 year	101	101	101	101	
From 1 to 5 years	404	404	404	404	
Over 5 years	909 1.010		909	1.010	
Total	1.414	1.515	1.414	1.515	

# NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2017

### NOTE 18 – INVESTMENTS IN SUBSIDIARIES

The holdings of the Company in each of its subsidiaries as at 31 December 2017 and 31 December 2016 are as follows:

Subsidiaries	Amount	of share	Ownership %	Principal activity
	(in thousan	ds of HRK)		
	2017	2016	2017 and 2016	
Luka Ploče - Održavanje d.o.o.	-	3,978	100%	Repairs and maintenance services
Luka Šped d.o.o.	3,175	3,175	100%	Freight forwarding services
Pomorski servis - Luka Ploče d.o.o.	1,807	1,807	100%	Sea transport services
Pločanska plovidba d.o.o.	2,520	2,520	100%	Shipping services
Luka Ploče Energija d.o.o.	-	7,800	100%	Energetics
Value adjustment /i/	-	(7,800)		
	7,502	11,480		

Movements in investments in subsidiaries are as follows:

	Luka Ploče d.c 	d. 2016	
	(in thousands of H	(RK)	
At beginning of the year Investment reduction/i/	11,480 (3,978)	37,466 (25,986)	
At end of the year	7,502	11,480	

/i/ On September 26, 2017, the Company made the merger of the companies Luka Ploče - Održavanje d.o.o. and Luka Ploče Energija d.o.o.

### NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 31 DECEMBER 2017

#### **NOTE 19 – INVESTMENTS IN ASSOCIATES**

	Luka Ploče	Luka Ploče d.d.		
(in thousands of HRK)	2017	2016	2017	2016
Lučka sigurnost d.o.o. (associated company)	415	370	55	55
Vizir d.o.o. (associated company)	141	123	25	25
Portus Šped d.o.o	28	28		
Total	584	521	80	80

The Group and the Company have shares in associates of which the Company has investments in two associates of 49% in the total amount of HRK 80 thousand, whereas the remaining 51% is owned by the Port of Authority. Port of Authority controls the associates by appointing the only member of the Management Board responsible for making operational decisions, and it has the majority in the supervisory boards of these companies. The principal activity of the associates is the security of business premises. Transactions with these associates are disclosed in Note 32. In 2017 Group has recognised share in profit of the associates in the amount of HRK 63 thousand (2016: HRK 39 thousand)

Luka Šped d.o.o. together with Luka d.d., Split participates with 49% in stake of the company Portus Šped d.o.o., Split. The Company is registered as a limited liability company for international forwarding. The Company did not start business activity by the audit day.

Basic financial information of associates at the reporting date are as follows:

	Lučka sig d.o.	Vizir d.o.o.		
(in thousands of HRK)	2017	2016	2017	2016
Assets	1,274	1,222	471	450
Liabilities	(327)	(334)	(150)	(185)
Net assets	947	888	321	265

### NOTE 20 - LONG-TERM LOAN RECEIVABLE

	Luka Ploče C	Group	Luka Ploče	d,d,
(in thousands of HRK)	2017	2016	2017	2016
Long-term loan receivable				
- To employees	2,473	2,858	2,473	2,858
- To members of the Supervisory Board	299	308	299	308
	2,772	3,166	2,772	3,166
Current portion	(777)	(847)	(777)	(847)
-	1,995	2,319	1,995	2,319

In previous years, the Company sold flats to its employees on long-term credits in accordance with legal regulations of the Republic of Croatia. The loans are repayable over a period of 20-35 years with an interest rate set at 1% p.a. The loans are repaid regularly in monthly instalments. The loans are not discounted. The loans are secured by mortgages on the apartments. The Company is obliged to pay 65% of the received repayments to the state budget. All loan receivables are denominated in HRK.

# NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2017

# NOTE 20 – LONG-TERM LOAN RECEIVABLE (continued)

The maturity of long-term loans receivable is as follows:

	Luka Ploče Group		Luka Ploče d.d.	
	2017	2016	2017	2016
	(in thousands of HRK)		(in thousands of HRK)	
Up to 1 year	777	847	777	847
Between 1 and 5 years	1,995	2,019	1,995	2,019
Over 5 years		300	<u> </u>	300
Total	2,772	3,166	2,772	3,166

# **NOTE 21 – INVENTORIES**

	Luka Ploče Group		Luka Ploče d,d,	
	2017	2016	2017	2016
	(in thousands of HRK)		(in thousands of HRK)	
Raw materials	764	1,334	637	630
Spare parts	2,118	420	2,118	420
Advances for inventories	24	85	21	83
Trade goods	28,690	22_	28,656	
	31,596	1,861	31,432	1,133

### NOTE 22 - TRADE AND OTHER RECEIVABLES

	Luka Ploče Group		Luka Ploče d.d.	
	2017	2016	2017	2016
	(in thousands	of HRK)	(in thousands	s of HRK)
Domestic trade receivables	3,309	1,759	4,141	5,007
Foreign trade receivables	66,605	52,497	65,314	51,299
Provision for doubtful receivables	(245)	(119)	(82)	(94)
	69,669	54,137	69,373	56,212
Current portion of long-term loans receivable (Note 20)	777	847	777	847
Receivables from the state	2,068	3,571	1,908	3,512
Advances	72	13	7	12
Guarantees	6	298	6	26
Other receivables	1,750	1,351	1,564	1,445
	74,342	60,217	73,635	62,054

Foreign trade receivables on 31 December 2017 include HRK 43,782 thousand of sold merchandise as a result of intensifying trade activities .

#### NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 31 DECEMBER 2017

#### **NOTE 22 – TRADE AND OTHER RECEIVABLES (continued)**

As at 31 December 2017, the Group recorded trade receivables past due but not impaired amounting to HRK 14,290 thousand (2016: HRK 18,127 thousand), while the Company recorded trade receivables past due but not impaired amounting to HRK 13,866 thousand (2016: HRK 16,670 thousand). The ageing of these receivables is based on the days outstanding after the maturity date as follows:

	Luka Ploče Group		Luka Ploče d.d.	
	2017	2016	2017	2016
	(in thousands	(in thousands of HRK)		of HRK)
Up to 30 days	4,158	8,583	3,437	7,742
Up to 60 days	5,357	2,959	5,682	2,760
Up to 90 days	957	2,359	706	2,315
Over 90 years	3,818	4,226	4,041	3,943
•	14,290	18,127	13,866	16,760

The stated receivables relate to a number of customers whose collection is certain based on historical data.

Receivables outstanding more than 90 days after the maturity date are considered for impairment. Based on historical data, it was estimated that a part of the stated receivables will be collected.

The fair value of trade receivables approximates their carrying amount.

As at 31 December 2017, the provision for impairment of receivables amounted to HRK 245 thousand for the Group (2016: HRK 119 thousand) and HRK 82 thousand for the Company (2016: HRK 94 thousand). The provision relates to customers with some defaults in payments, who are in difficult economic situations.

Balances and movements on the provision for impairment of trade and other receivables are as follows:

	Luka Ploče Group		Luka Ploče d.d.	
_	2017	2016	2017	2016
	(in thousand	ls of HRK)	(in thousands o	of HRK)
At 1 January	119	1.485	94	60
Impairment	262	109	82	94
Collected receivables previously written off	-	(9)	-	-
Receivables written off during the year as uncollectible	(136)	(1.466)	(94)	(60)
At 31 December	245	119	82	94

### NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2017

#### **NOTE 22 – TRADE AND OTHER RECEIVABLES (continued)**

Financial assets are denominated in the following currencies:

	Luka Ploče	Luka Ploče Group		Luka Ploče d.d.	
	2017	2016	2017	2016	
	(in thousands	of HRK)	(in thousands o	of HRK)	
EUR	16,724	18,305	15,359	17,859	
USD	51,079	34,181	50,907	34,186	
HRK	1,872	2,796	3,113	5,040	
	69,675	55,282	69,379	57,085	

#### **NOTE 23 – SHORT - TERM DEPOSITS**

	Luka Ploče Group	)	Luka Ploče d,d,	
(in thousands of HRK)	2017	2016	2017	2016
Leasing učešća	172	95	136	58
Depoziti kod banaka	134,758	155,694	134,485	155,423
Depoziti ukupno	134,930	155,789	134,621	155,481
Tekuće dospijeće	81,419	155,753	81,146	155,481
Dugoročno dospijeće	53,511	36	53,475	-
	134,930	155,789	134,621	155,481

As at 31 December 2017 the Company has 13 deposits in the amount of HRK 134,485 thousand, and the Group has 14 deposit in the amount of HRK 134,758 thousand (2016: Company has 13 deposits in the amount of HRK 155,423 thousand and the Group has 14 deposits in the amount of HRK 155,694 thousand) within commercial banks and denominated in EUR (2016: EUR and USD). Deposits mature in 2018. and 2019. Interest rates are ranged from 0,55% to 0,60% (2016: 0,60% to 1,30%). The total amount of deposits used as collateral for 2017 amounted to HRK 53,339 thousand (2016: HRK 53,764 thousand).

NOTE 24 – FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

	Luka Ploče Group		Luka Ploče	Luka Ploče d.d.	
	2017	2016	2017	2016	
	(in thousands of HRK)		(in thousands of HRK)		
At beginning of year	280	193	280	193	
Fair value gains (Note 12)	71	87	71	87	
At end of year	351	280	351	280	

As at 31 December 2017, the amount of HRK 351 thousand (2016: HRK 280 thousand) relates to shares of two listed companies in which the Group's holding does not exceed 20% of ownership. The fair value estimation is set out in Note 5. Financial assets at fair value through profit or loss are denominated in HRK.

# NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2017

# NOTE 25 – CASH AND CASH EQUIVALENTS

	Luka Ploče Group		Luka Ploče d.d.	
	2017	2016	2017	2016
	(in thousands o	f HRK)	(in thousands	of HRK)
Giro account	1,680	3,297	794	1,143
Foreign currency account /i/	42,415	38,524	37,683	34,354
	44,095	41,821	38,477	35,497

/ i / As at 31 December 2017, the amount of HRK 25,345 thousand relates to open foreign currency letters of credit and with the above mentioned assets the Group and the Company were unable to dispose as of 31 December 2017.

Cash and cash equivalents are denominated in the following currencies:

	Luka Ploče Group		Luka Ploče d.d.	
	2017	2016	2017	2016
	(in thousands o	(in thousands of HRK)		of HRK)
EUR	11,656	19,299	8,907	17,469
USD	30,764	19,223	28,776	16,883
HRK	1,675	3,297	794	1,143
Other	<u></u>	2		2
	44,095	41,821	38,477	35,497

### NOTE 26 - CAPITAL AND RESERVES

# Share capital

The ownership structure as at 31 December 2017 and 2016 was as follows:

	20	17	2010	5
Shareholders	Number of shares	Ownership (%)	Number of shares	Ownership (%)
Small shareholders	114,358	27,04	121,573	28,74
Prvo Plinarsko Društvo d,o,o,	105,514	24,95	105,514	24,95
Mandatory pension funds	94,508	22,34	87,244	20,63
Financial institutions	74,452	17,60	74,142	17,52
Voluntary pension funds	32,416	7,66	32,775	7,75
Treasury shares	1,719	0,41	1,719	0,41
Total	422,967	100,00	422,967	100,0

Shareholders' equity at 31 December 2017 amounts HRK 169,187 thousand (2016: HRK 169,187 thousand) and consists of 422,967 ordinary shares (31 December 2016: 422,967 shares) with a nominal value of HRK 400 (31 December 2016: HRK 400).

### NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 31 DECEMBER 2017

#### **NOTE 26 – CAPITAL AND RESERVES (continued)**

#### **Premium on issued shares**

The Company realised a premium of HRK 90,159 thousand on newly issued shares in 2011, which was decreased by the costs of issuing new shares of HRK 2,052 thousand, and as at 31 December 2017, the premium for issued shares amounted to HRK 88,107 thousand (2016: HRK 88,107 thousand).

#### Other reserves

At 31 December 2017, the Company had other reserves in the total amount of HRK 48,159 thousand (2016: HRK 48,159 thousand), and the Group of HRK 48,159 thousand (2016: HRK 49,159 thousand). Reserve for own shares amount HRK 7,838 thousand (2016: 7,838 thousand) of which to acquire own shares at 31 December 2017 was used HRK 1,066 thousand. Other reserves are distributable.

#### Legal reserves

Legal reserves amount to HRK 8,459 thousand (2016: HRK 8,283 thousand) were formed in line with Croatian law and must be built up at a minimum of 5% of the profit for the year until the total legal reserve reaches 5% of the Company's share capital. Legal reserves are not distributable.

#### Treasury shares

In 2011, the Company purchased 380 treasury shares at prices ranging between HRK 680 and HRK 770 per share. In 2012, the Company purchased 626 treasury shares at prices ranging between HRK 550 and HRK 611 per share. In 2013, the Company purchased 713 treasury shares at prices ranging between HRK 569 and HRK 597 per share.

# NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2017

# NOTE 27 – PROFIT/ (LOSS) PER SHARE

The basic loss per share is calculated by dividing the Company's net loss the weighted average number of ordinary shares in issue during the year, excluding ordinary shares purchased by the Company and held as treasury shares. The basic loss per share equals the diluted loss, since there are no dilutive shares.

	Luka Ploče Group		Luka Ploče d.d.	
	2017	2016	2017	2016
Net profit/ (loss) attributable to shareholders from continuing operations (in thousands of <i>HRK</i> )	1,257	(19,788)	518	6,263
Weighted average number of ordinary shares in issue	421,248	421,248	421,248	421,248
Basic/diluted loss per share from continuing operations (in HRK)	2,98	(46,97)	1,23	14,87

# **NOTE 28 – BORROWINGS**

	Luka Ploče Group		Luka Ploče d,d,	
	2017	2016	2017	2016
	(in thousands	of HRK)	(in thousands	of HRK)
Finance lease	8,221	10,839	7,342	9,683
Bank borrowings	102,088	11,055	100,501	11,055
Due to the state (Note 20)	1,632	1,864	1,632	1,864
	111,941	23,758	109,475	22,602
Current portion	(9,386)	(3,192)	(8,705)	(2,916)
Total long-term borrowings	102,555	20,566	100,770	19,686
	Luka Ploče	Group	Luka Ploč	e d,d,
	2017	2016	2017	2016
	(in thousands	of HRK)	(in thousands	of HRK)
Current portion	9,386	3,192	8,705	2,916
Total short-term borrowings	9,386	3,192	8,705	2,916

### NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 31 DECEMBER 2017

#### **NOTE 28 – BORROWINGS (continued)**

The contractual maturity of borrowings at the reporting date are as follows:

	Luka Ploče Group		Luka Ploče d.d.			
	2017	2016	2017	2016		
	(in thousands of HRK)		(in thousands of HRK) (in th		of HRK) (in thousands of HRK)	
Up to 1 year (current portion)	9,386	3,192	8,705	2,916		
Between 1 and 5 years	45,556	9,511	43,771	8,631		
Over 5 years	56,999	11,055	56,999	11,055		
	111,941	23,758	109,475	22,602		

#### Liabilities to banks

Liabilities to the Company's banks in the amount of HRK 100,501 thousand relate to a loan from HBOR, denominated in EUR, contracted at a fixed rate of 3% and secured by the company's deposits and the future right of pledging rights over part of the assets under preparation. As at 31 December 2017, the unused portion of the loan amounted to EUR 2,164 thousand with the end of the term until March 31, 2018.

The remaining portion of the Group's liabilities to the Group's banks is denominated in EUR, contracted at variable interest rates related to EURIBOR and secured by the Group's assets.

### Due to the State for sold apartments

In relation to long-term loans given to its employees for apartments, the Company has created a liability to repay to the State budget 65% of all repayments received from the employees (Note 20).

#### Finance lease

As at 31 December 2017, Luka Ploče d.d. uses three finance leases from a leasing company denominated in EUR and a lease in HRK from the Port Authority. Leasing companies' finance leases were concluded at a fixed interest rate of 2.99% to 4.75%. The remaining portion of the Group's Leasing Obligations was denominated in HRK and was contracted at a fixed interest rate of 5.20%.

The lease of the Port Authority concluded in 2008 is repayable in equal monthly instalments and it is secured by promissory notes. The lease matures in 2024.

Financial leases are secured by leased assets, the current value of which is as at 31 December 2017 in Note 16 and by bonds, bills of exchange, insurance policies and short-term deposits.

# NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2017

# NOTE 28 – BORROWINGS (continued)

### Current value under the finance lease is as follows:

	Luka Ploče Group		Luka Ploče d.d.			
-	2017	2016	2017	2016		
	(in thousands of HRK)		(in thousands of HRK) (in		(in thousands o	of HRK)
Up to 1 year (current portion)	2,811	2,992	2,537	2,718		
Between 1 and 5 years	5,585	8,120	4,868	7,120		
Over 5 years	-	-	-	-		
Future financing expenses	(175)	(273)	(63)	(155)		
Current value of finance lease liabilities	8,221	10,839	7,342	9,683		

The carrying amount of borrowings with variable interest rates is as follows (other borrowings are stated at fixed rates):

	Luka Ploče Group		Luka Ploče d,d,	
	2017	2016	2017	2016
	(in thousands of HRK)		(in thousands o	of HRK)
The reference rate: 3-month EURIBOR	1,587	<u> </u>	<u> </u>	

Currency structure of borrowings is as follows:

	Luka Ploče	Luka Ploče Group		e d,d,
	2017	2016	2017	2016
	(in thousands	of HRK)	(in thousands	of HRK)
EUR	104,600	20,907	102,891	20,738
HRK	7,341	2,851	6,584	1,864
	111,941	23,758	109,475	22,602

Currency risk is explained detailed in Note 4.

The adjusted movements in the cash flow statement from financial activities are as follows:

J	Luka Ploče Group	Luka Ploče d.d.		
	(in thousands of HRK)			
At 1 January 2017	23,758	22,602		
Changes in financial cash flows				
Received credits	1,678	-		
Otplaćeni krediti	(2,849)	(2,457)		
Total changes in financial cash flows	(1,171)	(2,457)		
Other changes				
Payment of supplier by bank /i/	89,191	89,191		
Exchange rate fluctuations	163	139		
Total other changes	89,354	89,330		
At 31 December 2017	111,941	109,475		

# NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2017

# **NOTE 28 – BORROWINGS (continued)**

/i/ Liabilities to suppliers of fixed assets in the amount of HRK 89,191 thousand were settled directly by the bank and treated as non-cash transactions in the cash flow statement.

# NOTE 29 – PROVISIONS

### Group

(in thousands of HRK)	Legal disputes	Employee benefits	Total
At 1 January 2017	1,579	2,502	4,081
Additional provisions	-	103	103
Released	(809)	(260)	(1,069)
At 31 December 2017	770	2,345	3,115
Analysis of total provisions			
Non-current	770	1,737	2,507
Current		608	608
	770	2,345	3,115
Company			
(in thousands of HRK)	Legal disputes	Employee benefits	Total
At 1 January 2017	1,579	1,951	3,530
Released	-	312	312
Used during the year	(809)	(180)	(989)
At 31 December 2017	770	2,083	2,853
At 31 December 2017  Analysis of total provisions	770	2,083	2,853
	770	2,083 1,475	<b>2,853</b> 2,245
Analysis of total provisions			

Provisions relate to legal disputes, long and short-term employee benefits as defined by the collective bargaining agreement. Non-current provisions relate to legal disputes, jubilee awards and retirement benefits, while current provisions relate to the current portion of termination benefits, jubilee awards and unused vacation days as at 31 December 2017.

# NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2017

# NOTE 30 – TRADE AND OTHER PAYABLES

	Luka Ploče Group		Luka Ploč	e d.d.
-	2017	2016	2017	2016
	(in thousands	of HRK)	(in thousands	of HRK)
Domestic trade payables	10,646	17,036	12,509	20,669
Foreign trade payables	28,533	224	28,519	221
_	39,179	17,260	41,028	20,890
Net salaries payable	3,135	3,165	2,799	2,512
Taxes/contributions from and on salaries	1,733	1,894	1,555	1,364
Due to the state	235	257	193	172
Deferred income	-	3	-	-
Other	58_	<u> </u>	<u> </u>	
_	44,330	22,579	45,575	24,938

Trade payables comprising financial liabilities are denominated in the following currencies:

	Luka Ploče	Luka Ploče Group		e d.d.
	2017	2016	2017	2016
	(in thousands	of HRK)	(in thousands	of HRK)
EUR	1,355	-	348	_
USD	28,412	223	28,398	221
HRK	9,412	17,037	12,282	20,669
	39,179	17,260	41,028	20,890

### NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2017

#### NOTE 31 - RELATED PARTY TRANSACTIONS

Parties are considered to be related if one party has the ability to control the other party, is under common control or exercises significant influence over the other party in making financial or operational decisions.

Related parties which were not included in consolidation are the Port Authority as a state institution (entity with influence on the Group's operations in accordance with the Concession agreement) and the associate Vizir d.o.o. Ploče, Lučka Sigurnost d.o.o. Ploče, Ploče (see Note 19) and the Company owned by the members of the Management Board and the Supervisory Board.

Items resulting from transactions and balances with the stated related parties as at 31 December 2017 and 2016 are as follows:

<u>-</u>	Luka Ploče 2017_	Group 2016	Luka Ploč 2017	e d.d. 2016
	(in thousands	of HRK)	(in thousands	of HRK)
Receivables	10	21	11	9
Port Authority A company owned by a member of the	12	31	11	
Supervisory Board	43,782	28,419	43,782	28,419
Associates	2	7		
Total	43,796	28,457	43,795	28,428
Liabilities				
Port Authority	773	417	761	407
A company owned by a member of the Supervisory Board	13	-	13	-
Associates	249	239_	249_	239
Total	1,035	656	1,023	646
Revenues				
Port Authority	181	106	52	61
A company owned by a member of the Supervisory Board	101,896	78,188	101,896	78,188
Associates	3	20	3	1
Total	102,080	78,314	101,951	78,250
Expenses				
Port Authority	3,760	2,948	3,760	2,914
A company owned by a member of the Supervisory Board	13	-	13	-
Associates	3,138	2,588	3,138	2,588
Total	6,911	5,536	6,911	5,502

The nature of services with the Port Authority (utilities), associates (security of business premises) and entities under common control (insurance, electricity, transport) is based on usual commercial terms.

The costs to the Port Authority include the fees by concession agreements in the amount of HRK 3,339 thousand (2016: HRK 2,910 thousand) of which HRK 2,168 thousand relates to the variable portion of concession fees (2016: HRK 1,753 thousand).

### NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 31 DECEMBER 2017

#### Transactions with related parties

During 2017, the Company purchased goods and services from subsidiaries in the amount of HRK 6,068 thousand (2016: HRK 8,627 thousand) and on 31 December 2017 owed to subsidiaries HRK 2,046 thousand (2016: HRK 4,029 thousand). During 2017, the Company sold goods and services to its subsidiaries in the amount of HRK 5,662 thousand (2016: HRK 2,912 thousand) and on 31 December 2017 claimed HRK 1,958 thousand from subsidiaries (2016: HRK 4,065 thousand).

#### Transactions with shareholders

During 2016 the Company has sold all its shares of Luka Ploče trgovina d.o.o. to Prvo plinarsko društvo d.o.o. on 6 July 2016 for an amount of HRK 27.720 thousand (note 33) as stated by the sale contract.

Transactions with members of the Supervisory Board

The Company as at 31 December 2017, has HRK 299 thousand (2016 .: HRK 344 thousand) receivables from loans granted to members of the Supervisory Board at the rate of 4% (see Note 20). During 2017, the Company collected a total of 45 thousand on the basis of the above loans.

#### **Key management compensation**

Key management compensation, including 5 members of the Management Board of the Company (2016: 5) and 3 directors of the Group companies (2016: 7), was as follows:

	Luka Ploče Group		Luka Ploče	d.d.
	2017	2016	2017	2016
	(in thousands o	(in thousands of HRK)		of HRK)
Salaries	2,293	1,887	1,814	1,380
Taxes and contributions	1,551	1,551 1,477		1,197
	3,844	3,364	3,135	2,577

Pension contributions for key management that the Group and the Company paid to mandatory pension funds for 2017 amounted to HRK 2,783 thousand and HRK 594 thousand, respectively (2016: HRK 2,419 thousand and HRK 483 thousand).

### NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 31 DECEMBER 2017

#### **NOTE 32 – CONTINGENCIES AND COMMITMENTS**

### Legal disputes

The Group and the Company are the defendant and the plaintiff in several court proceedings arising from regular business. In the financial statements for the year ended 31 December 2017, provisions were made for litigation for which the Group and the Company provide for a payment of HRK 770 thousand.

#### **Commitments**

By signing concession agreements for the construction of the terminal for bulk cargo, the Company and the Group member Luka Ploče Trgovina committed to invest in transhipment equipment the amount of HRK 420,000 thousand

Planed investment is to be executed in two phases. Completion of the first phase is planed mid-2018., and second phase is planed after eighty percent (80%) of maximum possible 4,6 million metric tons annually capacity is reached as will be made possible after phase one. Source of finance for phase one is a loan from HBOR and own resources.

Financial contracts states that investment plans are to be reviewed every year and ,as a result, can be changed. Concession agreement states an outline obligation of maximum HRK 420,000 thousand (until 31 December 2017 HRK 196,332 thousand are invested). Lučka Uprava Ploče continually determents values of investing during that period.

	Up to 1 year	1 to 2 years	2 to 5 years	Over 5 years	Total
Bulk Terminal equipment	30,530	-	30,000	150,000	210,530
Other	3,000	10,000	-	-	13,000
	33,530	10,000	30,000	150,000	223,530

Except commitments for capital expenditures per the concession agreement, the Group and Company have an obligation to pay the concession fee consisted of a fixed part calculated per square meter of surface area under concession, which is for 2017 amounted to HRK 1,171 thousand (2016 :: HRK 1,157 thousand) while the variable part depends primarily on the quantity of cargo transported.

# NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2017

### **NOTE 33 – SUBSIDIARY MERGES**

On September 26, 2017, the Company joined the subsidiaries Luka Ploče Energija d.o.o. and Luka Ploče održavanje d.o.o. Merges were carried out at book value. Assets and liabilities of subsidiaries at the merger were as follows:

(u tisućama kuna)	Luka Ploče Održavanje d.o.o.	Luka Ploče Energija d.o.o.	Ukupno	
Fixed assets				
Real Estate, Plant and Equipment	325	1,586	1,911	
Advances for property		261	261	
Total non-current assets	325	1,847	2,172	
Current assets				
Receivables from customers and other receivables	2,324	164	2,488	
Money and cash equivalents	104	44	148	
Total current assets	2,428	208	2,636	
Total assets	2,753	2,055	4,808	
Short-term liabilities				
Trade and other payables	(2)	(2,864)	(2,866)	
Total short-term liabilities	(2)	(2,864)	(2,866)	
Net assets / (liabilities)	2,751	(809)	1,942	

In accordance with the stated net assets of affiliated subsidiaries, the merger had the following effect on the Company's equity and reserves:

Net book value of investments in subsidiary	3.978	-	3.978
Net assets of the merging company	2.751	(809)	1.942
Effect of mergers on capital and reserves	1.227	809	2.036

# NOTE 34 - EVENTS AFTER THE BALANCE DATE

On February 13, 2018, the Company concluded a loan agreement with HBOR, extending the term of utilization of the unused part of the loan amounting to 2,164 thousand euros until 31 December 2018 and prolonging the beginning of repayment of the loan in a way that the first instalment will be billed on March 31, 2019.