Končar – Electrical Industry, Inc

Financial statements as at 31 December 2013 together with the auditor's report

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Responsibility for the financial statements

Pursuant to the Croatian Accounting Law (Official Gazette 109/07), the Management Board is responsible for ensuring that financial statements are prepared in accordance with the requirements of International Financial Reporting Standards endorsed for use in the European Union to give a true and fair view of the financial position and results of the company Končar-Electrical Industry Inc. (hereinafter: the Company) for that period.

The Board has a reasonable expectation that the Company has adequate resources to continue in operational existence for the foreseeable future. For this reason, the Management Board continues to adopt the going concern basis in preparing the financial statements.

In preparing those financial statements, the responsibilities of the Management Board include ensuring that:

- suitable accounting policies are selected and then applied consistently;
- judgements and estimates are reasonable and prudent;
- applicable accounting standards are followed, subject to any material departures disclosed and explained in the financial statements; and
- the financial statements are prepared on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Management Board is responsible for keeping proper accounting records, which disclose with reasonable accuracy at any time the financial position of the Company and must ensure that the financial statements comply with the Croatian Accounting Law (Official Gazette 109/07). The Management Board is also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Signed on behalf of the Management Board:

Darinko Bago, president of the Management Board

Končar-Electrical Industry Inc, Zagreb Fallerovo šetalište 22,

10 000 Zagreb

14 March 2014

»KONČAR« d.d. ZAGREB FALLEROVO ŠETALIŠTE 22





Independent auditor's report

To the Shareholders and Management Board of the company Končar-Electrical industry Inc.

We have audited the accompanying financial statements of Končar-Electrical Industry Inc. (hereinafter: the Company) which comprise the Statement of financial position as at 31 December 2013, the Statement of comprehensive income, the Statement of changes in equity and Statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes as presented on pages 4 to 49.

Management's Responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the International Financial Reporting Standards endorsed for use in the European Union. This responsibility includes: designing, implementing and maintaining internal controls relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the given circumstances.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit as to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal controls relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the given circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements present fairly, in all material respects, the Company's financial position as of 31 December 2013 and the results of its operations and its cash flows for the year then ended in accordance with International Financial Reporting Standards endorsed for use in the European Union.

Grant Thornton revizija d.o.o.

Ivana Lučića 2a, 10000 Zagreb

Ivica Smiljan,

Certified auditor, Director

Zagreb, 14 March 2014

GRANT THORNTON revizija d.o.o. ZAGREB Reconsult d.o.o., revizija i konzalting Trg hrvatskih velikana 4/1, 10000 Zagreb

Marija Zupančić,

Certified auditor, Board member

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ZAGREB

Statement of comprehensive income

	Note	2013 HRK	2012 HRK
Sales	3	52,783,759	53,744,840
Other operating income	4	86,027,335	64,184,570
Operating income		138,811,094	117,929,410
Cost of materials and energy	5	(5,900,332)	(5,372,829)
Cost of services	6	(32,629,214)	(28,412,296)
Personnel costs	7	(24,154,942)	(21,960,504)
Depreciation and amortization	8	(10,841,703)	(10,331,247)
Other costs	9	(9,278,675)	(8,663,754)
Value adjustments	10	(2,097,311)	-
Provisions	11	(536,336)	(241,079)
Operating expenses		(85,438,513)	(74,981,709)
Operating result		53,372,581	42,947,701
Dividends income from associates	12	45,083,698	71,786,659
Financial income	12	57,920,036	61,941,510
Financial expenses	13	(14,549,517)	(62,432,486)
Financial result		88,454,217	71,295,683
Profit before taxation		141,826,798	114,243,384
Corporate income tax	14	-	(5,087,802)
NET PROFIT FOR THE PERIOD		141,826,798	109,155,582
Other comprehensive income: Items that may be subsequently reclassified to profit or loss:	15		
Exchange differences		(15,767)	58,642
COMPREHENSIVE INCOME FOR THE YEAR		141,811,031	109,214,224
Earnings per share			
Basic and diluted earnings per share (HRK)		55.24	42.45

Notes are an integral part of the Statement of comprehensive income

Statement of financial position

	Note	31 December 2013 HRK	31 December 2012 HRK
<u>ASSETS</u>			
Intangible assets	16	250,000	-
Property, plant and equipment	17	242,498,480	246,047,521
Investment property	18	107,373,940	99,664,965
Investments in subsidiaries	19	691,317,805	638,728,663
Investments in associates	20	67,722,257	67,722,257
Financial assets	21	3,105,055	3,920,985
Receivables	22	25,109,007	31,095,485
Non-current assets		1,137,376,544	1,087,179,876
Receivables from related companies	23	63,354,921	17,992,512
Trade accounts receivable	24	553,984	612,509
Advances given		33,435	794,388
Other receivables	25	17,966,717	12,786,647
Loans granted to related parties	26	56,604,644	83,018,262
Financial assets	27	157,717,328	126,535,566
Cash at bank and in hand	28	115,212,162	198,922,237
Current assets		411,443,191	440,662,121
Prepaid costs and accrued income	29	1,171,651	1,157,065
TOTAL ASSETS		1,549,991,386	1,528,999,062
Off-balance sheet items	36	638,831,274	745,924,395
EQUITY AND LIABILITIES			
Subscribed capital	30	1,028,847,600	1,028,847,600
Capital reserves		719,579	719,579
Legal reserves		23,454,999	17,997,220
Statutory reserves		138,879,053	102,458,881
Other reserves		111,086,843	76,544,648
Reserves from earnings		273,420,895	197,000,749
Retained earnings		37,997,206	41,085,994
Profit of the year		141,826,798	109,155,582
TOTAL EQUITY		1,482,812,078	1,376,809,504
Provisions	31	57,068,690	137,873,197
Liabilities to related companies	32	3,391,942	2,088,311
Liabilities for loans, deposits and similar	33	-	170,000
Trade accounts payable	34	2,195,066	1,579,536
Corporate income tax liability		-	5,087,802
Other current liabilities	35	4,523,610	5,390,712
Current liabilities		10,110,618	14,316,361
TOTAL EQUITY AND LIABILITIES		1,549,991,386	1,528,999,062
Off-balance sheet items	36	638,831,274	745,924,395

Notes are an integral part of the Statement of the financial position

Statement of cash flows

	Note	2013 HRK	2012 HRK
Cash flow from operating activities			
Cash receipts from trade accounts receivable		62,710,346	76,386,399
Cash receipts from interests		15,023,621	19,328,494
Other cash receipts		13,488,857	12,432,002
Total cash receipts from operating activities		91,222,824	108,146,895
Cash payments to trade accounts payable		(48,193,958)	(45,267,611)
Cash payments to employees		(22,053,221)	(21,024,046)
Cash payments for interests		(1,854)	(2,672)
Cash payments for taxes		(15,733,952)	(5,377,528)
Other cash payments		(11,643,433)	(10,187,919)
Total cash payments for operating activities		(97,626,418)	(81,859,776)
Net cash flow from/(use in) operating activities		(6,403,594)	26,287,119
Cash flow from investing activities			
Receipts from the sale of non-current tangible and intangible assets		7,909,045	2,113,109
Cash receipts from the sale of financial instruments		1,541,159	1,804,126
Receipts from dividends		21,596,130	95,447,103
Purchase of non-current tangible and intangible assets		(16,274,137)	(31,881,508)
Purchase of financial instruments		(46,299,990)	(11,417,400)
Total cash inflow from/(used in) investing activities		(31,527,793)	56,065,430
Cash flow from financing activities			
Cash receipts from loans and borrowings		47,523,995	67,422,852
Other cash receipts from financial activities		234,954,353	162,478,816
Repayment of loans and bonds		(170,000)	(340,000)
Dividends paid		(30,784,505)	(30,766,728)
Other cash outflows for financing activities		(297,302,531)	(124,764,224)
Net cash from/(used in) financing activities		(45,778,688)	74,030,716
Increase/(decrease) in cash flow		(83,710,075)	156,383,265
Cash and cash equivalents at the beginning of the period	28	198,922,237	42,538,972
Cash and cash equivalents at the end of the period	28	115,212,162	198,922,237

Notes are an integral part of the Statement of cash flows

Statement of Changes in equity

	Share capital	Capital reserves	Reserves from profit	Reserves for treasury shares	Treasury shares	Retained earnings	Profit for the year	Total
As at 1 January 2012	HRK 1,028,847,600	HRK 719,579	HRK 160,743,015	HRK 3,845,600	HRK (3,845,600)	HRK 36,408,610	HRK 70,648,218	HRK 1,297,367,022
•	1,020,047,000	719,379	100,743,013	3,043,000	(3,043,000)	30,400,010	70,040,210	1,237,307,022
Transactions with owners:								
Allocation of the profit for 2011	-	-	39,898,158	-	-	30,750,060	(70,648,218)	-
Dividend payments	-	-	-	-	-	(30,750,060)	-	(30,750,060)
Formation of reserves for own shares from retained earnings	-	-	-	3,418,558	-	(3,418,558)	-	-
Share-based payments	-	-	(3,699,065)	(7,115,231)	7,115,231	8,095,942	-	4,396,877
Purchase of treasury shares	-	-	-	-	(3,418,558)	-	-	(3,418,558)
Profit for the year Other comprehensive income:	-	-	-	-	-	-	109,155,582	109,155,58
FX differences from translating foreign operations	-	-	58,641	-	-	-	-	58,641
Total comprehensive income			58,641		-	-	109,155,582	109,214,223
As at 31 December 2012	1,028,847,600	719,579	197,000,749	148,927	(148,927)	41,085,994	109,155,582	1,376,809,504
Transactions with owners:								
Allocation of the profit for 2012	-	-	78,298,122	-	-	30,857,460	(109,155,582)	-
Dividend payments	-	-	-	-	-	(30,857,460)	-	(30,857,460)
Formation of reserves for own shares from retained earnings	-	-	-	11,869,090	-	(11,869,090)	-	-
Share-based payments	-	-	(1,862,209)	(8,780,302)	8,780,302	8,780,302	-	6,918,093
Purchase of treasury shares	-	-	-	-	(11,869,09	-	-	(11,869,090)
Profit for the year Other comprehensive income:	-	-	-	-	-	-	141,826,798	141,826,79
FX differences from translating foreign operations	-	-	(15,767)	-	-	-	-	(15,767)
Total comprehensive income			(15,767)	-		-	141,826,798	141,811,031
As at 31 December 2013	1,028,847,600	719,579	273,420,895	3,237,715	(3,237,715)	37,997,206	141,826,798	1,482,812,078

1. General information on the Company

Končar-Electrical Industry Inc, Zagreb, Fallerovo šetalište 22, is a parent company of the Končar-Electrical Industry Group. As a parent company, it compiles consolidated reports which are presented and audited separately. These financial statements represent Company as a separate entity. The main activities of the Company are management of subsidiaries within Končar group.

As at 31 December 2013 the Company had 53 employees, while on 31 December 2012 the Company had 52 employees.

Structure of employees is as follows:	31 December 2013	31 December 2012	
Doctoral degree (PhD)	1	1	
Master's degree	12	10	
University degrees	26	27	
College	7	7	
Secondary school	6	6	
Primary school + training on the job	1	1	
	53	52	

Members of the Supervisory Board:

Nenad Filipović	President
Jasminka Belačić	Deputy
Boris Draženović	Member
Kristina Čelić	Member
Ivan Rujnić	Member
Vicko Ferić	Member
Tomislav Radoš	Member
Petar Vlaić	Member
Dragan Marčinko	Member

Darinko Bago President

Members of the Management Board:

Marina Kralj Miliša Member, in charge of legal, general and human resource activities

Jozo Miloloža Member, in charge of finance

Davor Mladina Member, in charge of IT and trade activities

Miroslav Poljak Member, in charge of corporate development and ICT

Amount of remuneration paid to members of the Management Board and Supervisory Board is stated in note 7 and 9 to the financial statements.

The financial statements are denominated in Croatian Kuna (HRK). The stated amounts are rounded to the nearest HRK.

2. Summary of significant accounting policies

Basis of presentation

Statement of compliance

Financial statements of the Company are prepared in accordance with the applicable laws in the Republic of Croatia and with the International Financial Reporting Standards endorsed for use in the European Union.

Accounting policies remained unchanged when compared to the last year. During the year, the Company have not applied any new or revised IFRS that might affect financial results or that might need additional disclosures in financial statements.

The financial statements have been prepared on the historical cost basis, except for certain financial instruments that are stated at fair value.

The accounting policies have been applied consistently, except as disclosed otherwise.

The financial statements are prepared on the accrual basis and on a going concern basis.

The financial statements are denominated in Croatian Kuna (HRK) as the functional and reporting currency of the Group. As at 31 December 2013 exchange rate for 1 USD and 1 EUR was 5.55 HRK i.e. 7.64 HRK (31 December 2012: 5.73 HRK i.e. 7.55 HRK).

The consolidated financial statements of the Company and its subsidiaries must also be prepared by the Company in accordance with International Financial Reporting Standards and Croatian law, and will be disclosed as a separate document, soon after disclosure of the unconsolidated financial statements.

Standards, Amendments and Interpretations issued by IASB, adopted by the European Union and made effective

For the year ended 31 December 2013 the Company has adopted the following amendments which are or have become effective during the year, and in accordance with the requirements, presented comparative data. The application of new standards had no effect on the equity as at 1 January 2013:

- Changes in IAS 1 Presentation of Financial statements amendments effective for annual periods beginning on or after 1 July 2012 and amendments effective for annual periods beginning on or after 1 January 2013. As a result of "Presentation of other comprehensive income items" as part of amendments of IAS 1, certain points have been amended, revised or deleted for the following standards: IAS 1, 12, 20, 21, 32, 33, 34 and IFRS 1, 5 and 7;
- IFRS 1 First time adoption of IFRS replacement of fixed dates for certain exceptions effective for annual periods beginning on or after 1 January 2013;

- IFRS 1 First time adoption of IFRS additional exemptions for entities ceasing to suffer from severe hyperinflation effective for annual periods beginning on or after 1 January 2013;
- IAS 12 Income taxes (revised) limited scope amendments effective for annual periods beginning on or after 1 January 2013;
- IFRS 13 Fair value measurement new standard effective for annual periods beginning on or after 1 January 2013;
- IAS 19 Employee benefits (revised) amendments effective for annual periods beginning on or after 1 January 2013. As a result of revised IAS 19 the following standards have been also amended: IAS 24, IFRS 1, IFRS 8, IFRS 13 and IFRIC 14;
- IFRS 7 Financial instruments: Disclosures offsetting Financial Asset and Financial Liabilities amendments effective for annual periods beginning on or after 1 January 2013;
- Amendments to IFRS 1 Government Loans effective for annual periods beginning on or after 1 January 2013;
- Annual Improvements to IFRSs 2009 2011 Cycle (IFRS 1, IAS 1, IAS 16, IAS 32 and IAS 34) –
 effective for annual periods beginning on or after 1 January 2013;
- IFRIC 20 Stripping Costs in the Production Phase of a Surface Mine effective for annual periods beginning on or after 1 January 2013.

Standards, amendments and interpretations to existing standards which are not yet effective

At the approval date of these financial statements, certain new standards, amendments and interpretations to existing standards have been published but are not yet effective for the year ended 31 December 2013:

- IFRS 10 Consolidated financial statements new standard effective for annual periods beginning on or after 1 January 2014;
- IFRS 11 Joint arrangements new standard effective for annual periods beginning on or after 1 January 2014;
- IFRS 12 Disclosure of interests in other entities new standard effective for annual periods beginning on or after 1 January 2014;
- Amendments to IFRS 10, IFRS 11 and IFRS 12 Transition Guidance effective for the annual periods beginning on or after 1 January 2014;
- Amendments to IFRS 10, IFRS 12 and IAS 27 Investment entities effective for the annual periods beginning on or after 1 January 2014;
- IAS 27 and IAS 28 consequential amendments due to above mentioned new consolidation standards effective for annual periods beginning on or after 1 January 2014;
- IAS 32 Financial instruments: Presentation amendments to application guidance on the offsetting of financial assets and financial liabilities – effective for annual periods beginning on or after 1 January 2014;
- IFRS 7 Financial instruments: Disclosures amendments requiring disclosures about the initial application of IFRS 9 for which mandatory effective date is deferred;

Notes to financial statements (continued)

- IFRS 9 Financial Instruments new standard for which mandatory effective date is deferred;
- Amendments to IAS 36 Impairment of assets amendments arising from recoverable amount disclosures for non-financial assets - effective for annual periods beginning on or after 1 January 2014;
- Amendments to IAS 39 Financial instruments: Recognition and Measurement amendments for novations of derivatives - effective for annual periods beginning on or after 1 January 2014;
- Annual Improvements to IFRSs 2010 2012 Cycle (IFRS 2, IFRS 3, IFRS 8, IFRS 13, IAS 16, IAS 24 and IAS 38) effective for annual periods beginning on or after 1 July 2014 by IASB, not endorsed for use by EU yet;
- Annual Improvements to IFRSs 2011 2013 Cycle (IFRS 1, IFRS 3, IFRS 13 and IAS 40) –
 effective for annual periods beginning on or after 1 July 2014 by IASB, not endorsed for use by
 EU yet.

Management anticipates that all of the relevant pronouncements will be adopted in the Company's financial statements for the first period beginning after the effective date of the pronouncement and its application should not have a material impact on the Company's financial statements.

Use of estimates and judgements

During the preparation of financial statements, the management used certain judgements, estimates and assumptions that affect the carrying amount of assets and liabilities, disclosures of contingent items at the balance sheet date and income and expenses for that period.

Estimations have been used, but are not limited on: calculation of depreciation and useful lives, residual value of property, plant and equipment and tangible assets, impairment losses estimation, value adjustment for inventories and doubtful receivables, provisions for employee benefits and legal cases. More details on the accounting policies for these estimations are presented in other parts of notes. Future events and their effects cannot be estimated with a certainty. Due to that accounting estimates require judgement, and estimates that are used in the preparation of the financial statements are subject to changes from future events, additional experience, new additional information and changes in environment in which the Company and the Group operates. Actual results can differ from estimated results.

Summary of significant accounting policies used for the preparation of the financial statements for the year is presented as follows:

a) Revenue recognition

Sales revenue is recognized at the time when goods are delivered and services are rendered, and the title has passed. Interest income is calculated based on receivables which are not collected and using applicable interest rates.

Sale of goods

Revenue from the sale of goods is recognized when all the following conditions are satisfied:

- The company has transferred to the buyer the significant risks and rewards of ownership of the goods;
- The company retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- · The amount of revenue can be measured reliably;
- It is probable that the economic benefits associated with the transaction will flow to the entity;
 and
- The costs incurred in respect of the transaction can be measured reliably.

Revenue from the services is recognized at the time when services are completed, using percentage of completion method.

b) Financial income and expenses

Financial income and expenses comprises interest income on loans and borrowings using the effective interest method, interest income on funds invested, dividend income, foreign currency losses and gains, gains and losses from changes in the fair value of financial assets at fair value through profit or loss.

Interest income is recognized as it accrues in profit or loss, using the effective interest method.

Dividend income is recognized on the date that the Company's right to receive payment is established.

Financial expenses comprise interest expense on borrowings, foreign currency losses, changes in the fair value of financial assets at fair value through profit or loss and impairment losses recognized on financial assets.

c) Taxation

The Company provides for taxation liabilities in accordance with Croatian law. Corporate tax for the year comprises current and deferred tax.

Current tax is the expected tax payable on the taxable income for the year, adjusted for amounts which are not included in the tax base or tax deductible expenses. Corporate tax is calculated by using tax rates enacted at the balance sheet date.

Deferred tax reflects the net tax effect of the temporary differentials between the book values of the assets and the liabilities for the purpose of the financial reporting and values used for the purpose of establishing profit tax. A deferred tax asset for the carry-forward of unused tax losses and unused tax credits is recognized to the extent that it is probable that future taxable profit will be available against which the unused tax losses and unused tax credits can be utilised. Deferred tax assets and

liabilities are calculated using the tax rate applicable to the taxable profit in the years in which these assets and liabilities are expected to be collected or paid.

Current and deferred tax are recognized as an expense or income in profit or loss, except when they relate to items credited or debited directly to equity, in which case the tax is also recognized directly in equity.

d) Earnings per share

The Company presents basic earnings per share data for its ordinary shares. Basic earnings per share is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the period.

Diluted earnings per share is calculated by dividing the profit or loss attributable to ordinary shareholders by weighted average number of ordinary shares outstanding during the period minus potential shares which arise from options.

e) Foreign currency translation

Assets, receivables and liabilities reported in foreign currencies are translated into Kuna's by using Croatian National Bank's middle exchange rate at balance sheet date. Foreign exchange gains or losses are included in the profit and loss account as incurred.

f) Long-term intangible and tangible assets (property, plant and equipment)

Non-current intangible and tangible assets are initially recognized at cost which includes purchase price, import duties and non-refundable taxes after discounts and rebates, as well as all other costs directly linked to bringing the assets into working condition for intended use.

Item of intangible and tangible asset is recognized when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably, and when the cost is higher than HRK 3,500.

Subsequently after the initial recognition assets are stated at cost less accumulated depreciation and less impairment losses.

Maintenance and repairs, replacements and improvements of minor importance are expensed as incurred. Where it is obvious that expenses incurred resulted in increase of expected future economic benefits to be derived from the use of an item of long-term intangible or tangible property in excess of the originally assessed standard performance of the asset, they are added to the carrying amount of the asset. Gains or losses on the retirement or disposal of long-term intangible and tangible asset are included in the statement of income in the period in which they occur.

Depreciation starts when the fixed asset is available and ready for use, i.e. when it is appropriately located and in the right conditions needed for the use. Depreciation ceases when the assets is fully depreciated or when the asset is classified as the non-current asset held for sale. Depreciation is provided on a straight-line basis for each fixed asset item over their useful economic life (except for land and assets under construction), as follows:

Notes to financial statements (continued)

	Depreciation rate (from-to %)
Intangible assets	25
Buildings	1.2 – 7.7
Plant and equipment	7.5 – 50
Tools, inventory and transport vehicles	5.6 – 25
Other assets	20

Impairment of tangible and intangible assets

At each balance sheet date, the Company reviews the carrying amount of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, based on internal and external sources of information, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of the individual asset, the Company estimated the recoverable amount of the cash-generating unit to which the asset belongs.

Where a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest Company's cash-generating units for which a reasonable and consistent allocation basis can be identified.

During the determination of impairment losses or reversal of impairment loss for an item of property, plant and equipment the depreciation rate is not changed but the useful life of an item is changed.

Recoverable amount is determined as follows:

- For land price determined by the tax authorities in the determination of real estate tax is used:
- For buildings market value of the same or similar buildings at the same location of the valuation by independent evaluators is used;
- For equipment- net selling price market price less costs to sale, e.g. last transaction price.

If the recoverable amount an asset (or cash-generating unit) is estimated to be less than its carrying amount, an impairment loss is recognized immediately in profit or loss.

At every balance sheet date the Company reviews if there are indicators that the previously recognized impairment of loss no longer exists or it is decreased, and in that case the impairment loss is reversed fully or partially in the profit or loss account.

Increase of carrying value of an asset for the purpose of impairment loss reversal cannot be higher that the previously recognized impairment loss, decreased for the depreciation which would be calculated if the asset was not impaired.

Notes to financial statements (continued)

g) Non-current assets held for sale

Non-current assets classified as held for sale is measured at the lower of its carrying amount and fair value less costs to sell. Non-current assets are classified as held for sale when its carrying value will be recovered principally through a sale transaction rather than through continuing use.

This condition is satisfied only if the sale is highly probable and the asset is ready for sale in its current condition.

Assets which are once classified as held for sale are no longer depreciated.

h) Investment property

Investment property (land, buildings) owned by the Company is held in order to realise revenues from property lease and to increase value of the property with intention of future sales. Investment property is recognised as a long-term investment, unless it is intended for sale within the next year and the customer is identified, in which case the investment property is recognised as a short-term investment. Investment property is initially measured at cost reduced by accumulated depreciation. The Company at least annually reviews residual value and useful life of the property. The residual value is an estimated amount that the Company would gain selling the asset now, after reducing the estimated cost of sales, if assumed the asset is close to or at the end of its useful life. Since the Company has estimated that the residual value of the property exceeds its accounting value, depreciation is not charged until the residual value is reduced to the amount below the accounting value.

i) Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

Assets held under finance leases are initially recognised as assets of the Company at their fair value at the inception of the lease or, if lower, at the present value of the minimum lease payments. The corresponding liability to the lessor is included in the balance sheet as a finance lease obligation.

Lease payments are apportioned between finance charges and reduction of the lease obligations so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are charged directly to profit or loss.

Operating lease payments are recognized as an expense on a straight-line basis over the lease term.

j) Financial assets and financial liabilities

Financial assets

Investments are recognized and derecognized on trade date where the purchase or sale of an investment is under a contract whose terms require delivery of the investment within the timeframe established by the market concerned, and are initially measured at fair value, plus transaction costs, except for those financial assets classified as at fair value through profit or loss, which are initially measured at fair value.

Financial assets are classified into:

- At fair value through profit or loss" (FVTPL) financial assets either held for trading or designated as at FVTPL. Financial assets at FVTPL are stated at fair value, with any resultant gain or loss recognized in profit or loss.
- Held-to-maturity financial assets with fixed or determinable payments and fixed maturity
 dates for which there is a positive intent and ability to hold to maturity. Held-to-maturity
 investments are recorded at amortized cost using the effective interest method less any
 impairment, with revenue recognized on an effective yield basis.
- Available for sale (AFS) non-derivative financial assets which is designated as such or it cannot be included in none of the above mentioned categories. AFS is stated at fair value Gains and losses arising from changes in fair value are recognized directly in equity in the investments revaluation reserve with the exception of impairment losses, interest calculated using the effective interest method and foreign exchange gains and losses on monetary assets, which are recognized directly in profit or loss. Where the investment is disposed of or is determined to be impaired, the cumulative gain or loss previously recognized in the other comprehensive income in revaluation reserves from investments, is included in profit or loss for the period.
- Loans and receivables trade receivables, loans, and other receivables that have fixed or
 determinable payments that are not quoted in an active market. Loans and receivables are
 measured at amortized cost using the effective interest method, less any impairment.
 Interest income is recognized by applying the effective interest rate, except for short-term
 receivables when the recognition of interest would be immaterial.

Impairment of financial assets

Financial assets, other than those at FVTPL, are assessed for indicators of impairment at each balance sheet date. Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows or the investment have been impacted.

For unlisted shares classifies as AFS a significant or prolonged decline in the fair value of the security below its cost is considered to be objective evidence of impairment.

For all other financial assets, including redeemable notes classifies as AFS and finance lease receivables, objective evidence of impairment could include:

- Significant financial difficulty of the issuer or counterparty; or
- Default or delinquency in interest or principal payments; or
- It becoming probable that the borrower will enter bankruptcy or financial re-organisation.

De-recognition of financial assets

The Company derecognises a financial asset only when the contractual rights to the cash flows from the asset expire; or it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Company neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Company recognises its retained interest in the asset and an associated liability for amounts it may have to pay. If the Company retains substantially all the risks and reward ownership of a transferred financial asset, the Company continues for recognise the financial asset and also recognises a collateralised borrowing for the proceeds received.

When company derecognises (writes off) all financial assets, the difference between book value and sum of received compensations and claims for compensations and cumulative profit (loss), recognized within other comprehensive income, transfers from equity to profit or loss.

Financial liabilities and equity instruments issued by the Company

Debt and equity instruments are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangement

An equity instruments is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the Group are recorded at the proceeds received, net of direct issue costs.

Share capital

Ordinary shares

Share capital represents nominal amount of issued shares.

Capital reserves includes premium at the issuance of shares. Incremental costs directly attributable to issue of ordinary shares are recognised as a deduction from equity.

Reserves are stated at nominal amounts defined in the allocation of earnings, especially legal reserves, statutory reserves and other reserves.

Share repurchase

The amount paid for the repurchase of the Company's own shares, including direct costs related to the repurchase, is recognized as impairment within equity and reserves. Repurchased shares are classified as own shares and represent a reduction of equity and reserves. Purchase of treasury shares is recorded at cost and sale on negotiated prices. Gain or loss from the sale of treasury shares is recognized in equity.

Financial guarantee contract liabilities

Financial guarantee contract liabilities are measured initially at their fair values and are subsequently measured at the higher of:

 the amount of the obligation under the contract, as determined in accordance with IAS 37 Provisions, Contingent Liabilities and Contingent Assets; and • the amount initially recognized less, where appropriate, cumulative amortisation recognised in accordance with the revenue recognition policies (dividend and interest revenue).

<u>Financial liabilities at fair value through profit and loss</u> - financial liabilities either held for trading or are classified as such by the Company. They are measured at their fair value, while the gains/losses relating to them are recognized in the profit and loss account. The net gain/loss recognized in the profit and loss account includes any interest paid in the name of the financial liability.

<u>Other financial liabilities</u> - financial liabilities, including borrowings that are initially measured at fair value, net of transaction cost. They are subsequently measured at amortized cost using the effective interest method, with interest expense recognized on an effective yield basis.

The effective interest method is a method of calculating the amortized cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimate future cash payments through the expected life of the financial liability, or, where appropriate, a shorter period.

De-recognition of financial liabilities

The Company derecognizes financial liabilities when, and only when, the Company's obligations are discharged, cancelled or they expire.

k) Investment in subsidiaries and associates

Subsidiaries are companies in which the Company has the control which means power to govern the financial and operating policies.

Associates are companies in which the Company has a significant influence, but not the control e.g. power to govern the financial and operating policies.

Investments in an associates and subsidiaries are stated at cost less impairment, if any.

I) Inventories

Inventories are measured at the lower of cost or net realizable value. Costs of inventories comprise all purchase costs, costs of conversion and other costs incurred in bringing the inventories to their present location and condition. Cost of inventories is calculated on the basis of weighted average cost method.

Net realizable value is estimated selling price in an ordinary course of the business decreased by estimated completion costs and estimated selling costs.

In the cases when it is necessary to bring the inventory value at its net selling price the Company makes inventory' value adjustments recognized as an expense in the profit and loss for the current year.

Small inventory is depreciated by 100% when put into use

m) Receivables

Receivables are initially measured at fair value. At the balance sheet date, receivables, whose collection is expected in the period longer than one year, are stated at amortized cost by using the effective interest rate method decreased for impairment loss. Current receivables are stated at initially recognized nominal amount decreased for appropriate value adjustment for estimated uncollectible amounts and impairment losses.

Value of the receivables is decreased and impairment losses are incurred if and only if there is objective evidence on the impairment as a result of one or more events which happened after the initial recognition when this event influences the estimated future cash flows for the receivables which can be reliably estimated. At every balance sheet date the Company estimates if there is objective evidence on the impairment of certain receivable. If the objective evidence on the impairment exists, impairment loss is measured as a difference between carrying value and estimated future cash flows. Carrying value of receivables is decreased directly or by the usage of separate value adjustment account. Impairment loss is recognized as an expense in the profit and loss account for the current year.

n) Cash and cash equivalents

Cash and cash equivalents consist of deposits, cash at banks and similar institutions and cash on hand, shares in cash funds at demand or collectible within 3 months.

o) Received loans

Interest-bearing bank loans and overdrafts are recorded on the basis of received amount decreased for direct cost needed for their approval. Financial costs, including premium paid on the settlement or withdrawals are recorded on accrual basis and added to the carrying value of the instrument, only for the un-settled amount in period in which they occurred.

p) Provisions

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that the Company will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation. Provisions are re-evaluated at every balance sheet date and adjusted according to the newest best estimates.

Provisions are determined for given warranties, costs of legal proceedings in progress, restructuring costs, severance pay costs and awards to employees for long term employment and retirement (jubilee awards and severance payments).

Provisions for awards to employees for long term employment and retirement (regular jubilee awards and severance payments) are determined as the present value of future cash outflows using the government bond interest rate as the discount rate.

KONČAR – ELECTRICAL INDUSTRY INC.

Financial statements 31 December 2013

Notes to financial statements (continued)

q) Employee benefits

(i) Defined pension fund contributions

Obligations for defined contributions to pension funds are recognised as an expense in the income statement when incurred

(ii) Bonus plans

A liability for employee benefits is recognized in provisions based on the Company's formal plan and when past practice has created a valid expectation by the Management Board/key employees that they will receive a bonus and the amount can be determined before the time of issuing the financial statements. For liability for bonuses it is expected that it will be settled within 12 months from balance sheet date, and the liability is recognized in the amount expected to be paid.

(iii) Share-based payments

The Company has a plan for share-based payments to the members of Management Board which are settled with equity instruments of the Company. Total amount that is recognized as cost and corresponding increase of equity are measured on fair-value basis of given equity instruments. Fair value of those equity instruments are measured on grant date. On every balance sheet date, the Company audits its estimated options number which complies with conditions for acquisition of rights.

r) Contingent assets and liabilities

Contingent liabilities are not recognised in financial statements, but only disclosed in the notes to the financial statements.

Contingent assets are not recognized in the financial statements except when the inflow of economic benefits is virtually certain.

s) Subsequent events

Post-year-end events that provide additional information about the Company's position at the balance sheet date (adjusting events) are reflected in the financial statements. Post-year-end events that are not adjusting events are disclosed in the notes when material.

t) Comparatives and reclassifications

Where necessary, comparative figures have been adjusted to conform to the presentation in the current year.

3. Sales

J.	Sales		
		2013	2012
		HRK	HRK
	Fees charged to related parties	28,621,220	29,346,240
	Rent charged to related parties	24,000,000	24,000,000
	Fees charged to unrelated parties	162,539	398,600
		52,783,759	53,744,840
4.	Other operating income		
		2013	2012
		HRK	HRK
	Income from release of provisions (note 31)	81,340,843	63,410,924
	Net income from the asset disposal	3,934,893	86,320
	Prior year income	216,312	231,048
	Income from subventions and insurance claims	35,972	57,183
	Rental income – third parties	20,133	20,133
	Other income	479,182	378,962
		86,027,335	64,184,570
5.	Cost of materials and energy		
		2013	2012
		HRK	HRK
	Cost of energy	5,421,292	4,866,774
	Cost of raw materials	383,722	344,544
	Small inventory	95,318	161,511
		5,900,332	5,372,829

6. Cost of services

7.

Maintenance 4,761,253 4,317,088 Intellectual services 5,919,553 4,012,254 Utilities 3,924,734 3,424,951 Cleaning services 2,528,742 2,333,398 Supervisory services and property management at Sesvetski Kraljevec 2,880,000 2,100,000 Representation services 1,761,305 2,046,192 Security services 1,764,410 1,917,801 Lawyer and audit services 1,304,573 410,893 Graphical services and fair costs 1,288,590 1,560,762 Advertising services and leases 1,070,442 795,132 Telephone cost, postal services and transport 999,140 966,873 Education and training services 835,463 715,292 Other services 2,315,593 2,445,888 32,629,214 28,412,296 Personnel costs Let wages and salaries 10,086,243 9,834,285 Costs of taxes and contributions from salaries 8,843,391 8,522,189 Contributions on salaries 2,329,392 2,309,570 Sh			
Maintenance 4,761,253 4,317,088 Intellectual services 5,919,553 4,012,254 Utilities 3,924,734 3,424,951 Cleaning services 2,528,742 2,333,398 Supervisory services and property management at Sesvetski Kraljevec 2,880,000 2,100,000 Representation services 1,761,305 2,046,192 Security services 1,764,410 1,917,801 Lawyer and audit services 1,304,573 410,893 Graphical services 1,288,590 1,560,762 Advertising services and fair costs 1,275,416 1,365,772 Rent services and leases 1,070,442 795,132 Telephone cost, postal services and transport 999,140 966,873 Education and training services 835,463 715,292 Other services 2,315,593 2,445,888 32,629,214 28,412,296 Personnel costs Levin services 10,086,243 9,834,285 Costs of taxes and contributions from salaries 8,843,391 8,522,189 Contributions on salar		2012	2011
Intellectual services 5,919,553 4,012,254 Utilities 3,924,734 3,424,951 Cleaning services 2,528,742 2,333,398 Supervisory services and property management at Sesvetski Kraljevec 2,880,000 2,100,000 Representation services 1,761,305 2,046,192 Security services 1,764,410 1,917,801 Lawyer and audit services 1,304,573 410,893 Graphical services and fair costs 1,288,590 1,560,762 Advertising services and fair costs 1,275,416 1,365,772 Rent services and leases 1,070,442 795,132 Telephone cost, postal services and transport 999,140 966,873 Education and training services 835,463 715,292 Other services 2,315,593 2,445,888 32,629,214 28,412,296 Personnel costs Personnel costs 2013 2012 HRK HRK Net wages and salaries 10,086,243 9,834,285 Costs of taxes and contributions from salaries 8,843,391		HRK	HRK
Utilities 3,924,734 3,424,951 Cleaning services 2,528,742 2,333,398 Supervisory services and property management at Sesvetski Kraljevec 2,880,000 2,100,000 Representation services 1,761,305 2,046,192 Security services 1,764,410 1,917,801 Lawyer and audit services 1,304,573 410,893 Graphical services 1,288,590 1,560,762 Advertising services and fair costs 1,275,416 1,365,772 Rent services and leases 1,070,442 795,132 Telephone cost, postal services and transport 999,140 966,873 Education and training services 835,463 715,292 Other services 2,315,593 2,445,888 32,629,214 28,412,296 Personnel costs Personnel costs Return services 2013 2012 HRK HRK Net wages and salaries 10,086,243 9,834,285 Costs of taxes and contributions from salaries 8,843,391 8,522,189 Contributions on salaries 2,329,392 2,309,570	Maintenance	4,761,253	4,317,088
Cleaning services 2,528,742 2,333,398 Supervisory services and property management at Sesvetski Kraljevec 2,880,000 2,100,000 Representation services 1,761,305 2,046,192 Security services 1,764,410 1,917,801 Lawyer and audit services 1,304,573 410,893 Graphical services 1,288,590 1,560,762 Advertising services and fair costs 1,275,416 1,365,772 Rent services and leases 1,070,442 795,132 Telephone cost, postal services and transport 999,140 966,873 Education and training services 835,463 715,292 Other services 2,315,593 2,445,888 32,629,214 28,412,296 Personnel costs Personnel costs 2013 2012 HRK HRK Net wages and salaries 10,086,243 9,834,285 Costs of taxes and contributions from salaries 8,843,391 8,522,189 Contributions on salaries 2,329,392 2,309,570 Share-based payments 2,895,916 1,294,460	Intellectual services	5,919,553	4,012,254
Supervisory services and property management at Sesvetski Kraljevec 2,880,000 2,100,000 Representation services 1,761,305 2,046,192 Security services 1,764,410 1,917,801 Lawyer and audit services 1,304,573 410,893 Graphical services 1,288,590 1,560,762 Advertising services and fair costs 1,275,416 1,365,772 Rent services and leases 1,070,442 795,132 Telephone cost, postal services and transport 999,140 966,873 Education and training services 835,463 715,292 Other services 2,315,593 2,445,888 32,629,214 28,412,296 Personnel costs Respectively 10,086,243 9,834,285 Costs of taxes and contributions from salaries 10,086,243 9,834,285 Costs of taxes and contributions from salaries 8,843,391 8,522,189 Contributions on salaries 2,329,392 2,309,570 Share-based payments 2,895,916 1,294,460	Utilities	3,924,734	3,424,951
Sesvetski Kraljevec 2,880,000 2,100,000 Representation services 1,761,305 2,046,192 Security services 1,764,410 1,917,801 Lawyer and audit services 1,304,573 410,893 Graphical services 1,288,590 1,560,762 Advertising services and fair costs 1,275,416 1,365,772 Rent services and leases 1,070,442 795,132 Telephone cost, postal services and transport 999,140 966,873 Education and training services 835,463 715,292 Other services 2,315,593 2,445,888 32,629,214 28,412,296 Personnel costs Ret wages and salaries 10,086,243 9,834,285 Costs of taxes and contributions from salaries 8,843,391 8,522,189 Contributions on salaries 2,329,392 2,309,570 Share-based payments 2,895,916 1,294,460	Cleaning services	2,528,742	2,333,398
Sesvetski Kraljevec 1,761,305 2,046,192 Security services 1,764,410 1,917,801 Lawyer and audit services 1,304,573 410,893 Graphical services 1,288,590 1,560,762 Advertising services and fair costs 1,275,416 1,365,772 Rent services and leases 1,070,442 795,132 Telephone cost, postal services and transport 999,140 966,873 Education and training services 835,463 715,292 Other services 2,315,593 2,445,888 32,629,214 28,412,296 Personnel costs Net wages and salaries 10,086,243 9,834,285 Costs of taxes and contributions from salaries 8,843,391 8,522,189 Contributions on salaries 2,329,392 2,309,570 Share-based payments 2,895,916 1,294,460	Supervisory services and property management at	2 990 000	2 100 000
Security services 1,764,410 1,917,801 Lawyer and audit services 1,304,573 410,893 Graphical services 1,288,590 1,560,762 Advertising services and fair costs 1,275,416 1,365,772 Rent services and leases 1,070,442 795,132 Telephone cost, postal services and transport 999,140 966,873 Education and training services 835,463 715,292 Other services 2,315,593 2,445,888 32,629,214 28,412,296 Personnel costs 2013 2012 HRK HRK Net wages and salaries 10,086,243 9,834,285 Costs of taxes and contributions from salaries 8,843,391 8,522,189 Contributions on salaries 2,329,392 2,309,570 Share-based payments 2,895,916 1,294,460	Sesvetski Kraljevec	2,000,000	2,100,000
Lawyer and audit services 1,304,573 410,893 Graphical services 1,288,590 1,560,762 Advertising services and fair costs 1,275,416 1,365,772 Rent services and leases 1,070,442 795,132 Telephone cost, postal services and transport 999,140 966,873 Education and training services 835,463 715,292 Other services 2,315,593 2,445,888 32,629,214 28,412,296 Personnel costs Personnel costs Versonnel costs Personnel costs Costs of taxes and salaries Costs of taxes and contributions from salaries 10,086,243 9,834,285 Costs of taxes and contributions from salaries 8,843,391 8,522,189 Contributions on salaries 2,329,392 2,309,570 Share-based payments 2,895,916 1,294,460	Representation services	1,761,305	2,046,192
Graphical services 1,288,590 1,560,762 Advertising services and fair costs 1,275,416 1,365,772 Rent services and leases 1,070,442 795,132 Telephone cost, postal services and transport 999,140 966,873 Education and training services 835,463 715,292 Other services 2,315,593 2,445,888 32,629,214 28,412,296 Personnel costs Personnel costs 2013 2012 HRK HRK HRK HRK Net wages and salaries 10,086,243 9,834,285 Costs of taxes and contributions from salaries 8,843,391 8,522,189 Contributions on salaries 2,329,392 2,309,570 Share-based payments 2,895,916 1,294,460	Security services	1,764,410	1,917,801
Advertising services and fair costs 1,275,416 1,365,772 Rent services and leases 1,070,442 795,132 Telephone cost, postal services and transport 999,140 966,873 Education and training services 835,463 715,292 Other services 2,315,593 2,445,888 32,629,214 28,412,296 Personnel costs Fersonnel costs Losts 10,086,243 9,834,285 Costs of taxes and contributions from salaries 8,843,391 8,522,189 Contributions on salaries 2,329,392 2,309,570 Share-based payments 2,895,916 1,294,460	Lawyer and audit services	1,304,573	410,893
Rent services and leases 1,070,442 795,132 Telephone cost, postal services and transport 999,140 966,873 Education and training services 835,463 715,292 Other services 2,315,593 2,445,888 32,629,214 28,412,296 Personnel costs Personnel costs Language of the property of the prop	Graphical services	1,288,590	1,560,762
Telephone cost, postal services and transport 999,140 966,873 Education and training services 835,463 715,292 Other services 2,315,593 2,445,888 32,629,214 28,412,296 Personnel costs 2013 2012 HRK HRK Net wages and salaries 10,086,243 9,834,285 Costs of taxes and contributions from salaries 8,843,391 8,522,189 Contributions on salaries 2,329,392 2,309,570 Share-based payments 2,895,916 1,294,460	Advertising services and fair costs	1,275,416	1,365,772
Education and training services 835,463 715,292 Other services 2,315,593 2,445,888 32,629,214 28,412,296 Personnel costs 2013 2012 HRK HRK Net wages and salaries 10,086,243 9,834,285 Costs of taxes and contributions from salaries 8,843,391 8,522,189 Contributions on salaries 2,329,392 2,309,570 Share-based payments 2,895,916 1,294,460	Rent services and leases	1,070,442	795,132
Other services 2,315,593 2,445,888 32,629,214 28,412,296 Personnel costs 2013 2012 HRK HRK HRK Net wages and salaries 10,086,243 9,834,285 Costs of taxes and contributions from salaries 8,843,391 8,522,189 Contributions on salaries 2,329,392 2,309,570 Share-based payments 2,895,916 1,294,460	Telephone cost, postal services and transport	999,140	966,873
32,629,214 28,412,296 Personnel costs 2013 2012 HRK HRK HRK Net wages and salaries 10,086,243 9,834,285 Costs of taxes and contributions from salaries 8,843,391 8,522,189 Contributions on salaries 2,329,392 2,309,570 Share-based payments 2,895,916 1,294,460	Education and training services	835,463	715,292
Personnel costs 2013 2012 HRK HRK Net wages and salaries 10,086,243 9,834,285 Costs of taxes and contributions from salaries 8,843,391 8,522,189 Contributions on salaries 2,329,392 2,309,570 Share-based payments 2,895,916 1,294,460	Other services	2,315,593	2,445,888
2013 2012 HRK HRK Net wages and salaries 10,086,243 9,834,285 Costs of taxes and contributions from salaries 8,843,391 8,522,189 Contributions on salaries 2,329,392 2,309,570 Share-based payments 2,895,916 1,294,460	<u> </u>	32,629,214	28,412,296
HRK HRK Net wages and salaries 10,086,243 9,834,285 Costs of taxes and contributions from salaries 8,843,391 8,522,189 Contributions on salaries 2,329,392 2,309,570 Share-based payments 2,895,916 1,294,460	Personnel costs		
Net wages and salaries 10,086,243 9,834,285 Costs of taxes and contributions from salaries 8,843,391 8,522,189 Contributions on salaries 2,329,392 2,309,570 Share-based payments 2,895,916 1,294,460		2013	2012
Costs of taxes and contributions from salaries 8,843,391 8,522,189 Contributions on salaries 2,329,392 2,309,570 Share-based payments 2,895,916 1,294,460		HRK	HRK
Contributions on salaries 2,329,392 2,309,570 Share-based payments 2,895,916 1,294,460	Net wages and salaries	10,086,243	9,834,285
Share-based payments 2,895,916 1,294,460	Costs of taxes and contributions from salaries	8,843,391	8,522,189
· · · · · · · · · · · · · · · · · · ·	Contributions on salaries	2,329,392	2,309,570
24,154,942 21,960,504	Share-based payments	2,895,916	1,294,460
		24,154,942	21,960,504

Net wages and salaries in the amount of **HRK 10,086,243** (2012 in the amount of **HRK 9,834,285**) include compensations to the Management Board consisted of theirs salary in the amount of HRK 2,350,286 (2012 in the amount of HRK 2,320,833) and accrued bonuses in the amount of HRK 1,369,000 (2012 in the amount of HRK 1,681,375), and are an integral part of personnel costs.

8.	Depreciation and amortization		
		2013	2012
		HRK	HRK
		10,841,703	10,249,596
	Amortization	-	81,651
	_	10,841,703	10,331,247
9.	Other operating expenses		
		2013	2012
	_	HRK	HRK
	Compensations to members of the Supervisory Board	1,606,379	1,455,021
	Public notary, court dues, enforcements	2,843,207	1,158,065
	Share-based payments (unrealised options)	-	1,029,447
	Work agreements and copyrights	1,301,692	927,384
	Taxes and contributions non-dependable on the results and similar costs	1,041,538	757,205
	Sponsorships and donations	852,967	900,982
	Travelling costs and per-diems	555,099	727,253
	Insurance premiums	597,762	627,578
	Compensations to employees	207,133	188,326
	Memberships, contributions and similar	88,727	73,291
	Bank services and commissions	71,665	63,237
	Other	112,506	755,965
		9,278,675	8,663,754
10.	Value adjustments		
		2013	2012
		HRK	HRK
	Value adjustment of current assets	_	_
	Value adjustment of trade accounts receivable	2,097,311	<u>-</u>
		2,097,311	

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	2013	2012
-	HRK	HRK
Provisions for regular retirement and jubilee awards	536,336	241,079
-	536,336	241,079
12. Financial revenues		
	2013	2012
	HRK	HRK
From the relations with associates		
Dividends from associates	45,083,698	71,786,659
From the relations with subsidiaries		
Dividends and share in profits	21,546,388	23,597,265
Revenues from shares	14,577,000	-
Increase in share value (unrealised gain)	-	15,907,714
Interest income from loans granted	4,509,704	4,382,940
	40,633,092	43,887,919
From the relations with unrelated parties		
Interest income on deposits	8,549,888	12,040,636
Interest income from sale of shares to employees	1,005,536	1,025,691
Interest income – other	367,631	403,876
Foreign exchange gains on deposits in foreign currency	6,092,340	3,335,041
Foreign exchange gains – other	817,521	656,168
Revenues from dividends and share in profits	49,742	63,179
Other	220,284	-
	17,102,942	17,524,591
Unrealized gain (income)	184,002	529,000
	57,920,036	61,941,510
	103,003,734	133,728,169

Notes to financial statements (continued)

13. Financial expenses

_	14,549,517	62,432,486
	199,932	73,290
Other financial expenses		
	9,655,082	58,691,629
Value adjustment of available for sale financial asset	800,000	1,000,000
Value adjustment of shares in subsidiaries	8,855,082	57,691,629
Unrealized gain	, ,	
	4,694,503	3,667,567
Foreign exchange losses - other	122,473	209,784
Foreign exchange losses on loans granted to employees	551,874	580,644
currency	FF4 074	500 044
Foreign exchange losses on deposits in foreign	4,020,156	2,877,139
From the relations with unrelated parties		
_	HRK	HRK
	2013	2012

At the reporting date the Company made impairment test of shares in subsidiaries and recognized an impairment loss in the amount of HRK 8,8 million (HRK 57,7 million in 2012).

14. Corporate income tax

	2013	2012
<u> </u>	HRK	HRK
Profit before tax	141,826,798	114,243,384
Corporate income tax at 20%	28,365,360	22,848,677
Tax non-deductible expenses	3,042,864	12,592,078
Decreases of taxable basis (revenues from dividends and other)	(16,252,771)	(25,918,183)
Reinvested profit (20%)	(22,040,000)	-
Tax incentives (government subsidies for education)	(113,259)	(122,448)
Adjusted corporate income tax	-	9,400,124
Used unrecognized deferred tax asset from previous period	-	(4,312,322)
Unrecognized deferred tax asset on tax losses to be carried forward	(6,997,806)	
Corporate income tax liability		5,087,802

Current tax rate for the year 2013 and 2012 amounts to 20%.

Notes to financial statements (continued)

The Company's Management made the decision in 2013 to propose that part of the realised profit amounting to HRK 110,200,000 is reinvested, i.e. that the share capital is increased by the same amount. Accordingly, the Company used the tax relief for the year 2013 in the amount of reinvested profit in accordance with Corporate Income Tax Act. The Company is obligated to submit to the Tax authority the Certificate of the registration of the increased share capital, within six months from the date of submission of the Tax return otherwise, the Company shall correct the submitted Tax return.

15. Earnings per share

Basic and diluted earnings per share

	2013	2012
	HRK_	HRK
Net profit for the year	141,826,798	109,155,582
Weighted average number of shares	2,567,619	2,571,455
Earnings per share in HRK	55.24	42.45

Diluted earnings per share for the 2013 and 2012 are the same as basic as the Company had no convertible instruments or options during both periods.

16. Non-current intangible assets

	Concessions, patents, licences, software and other rights	Other	Total
	HRK	HRK	HRK
Cost			
As at 1 January 2012	468,629	653,207	1,121,836
As at 31 December 2012	468,629	653,207	1,121,836
Additions	250,000	-	250,000
As at 31 December 2013	718,629	653,207	1,371,836
Accumulated amortization			
As at 1 January 2012	468,629	571,556	1,040,185
Amortization for the year 2012	-	81,651	81,651
As at 31 December 2012	468,629	653,207	1,121,836
Amortization for the year 2013	-	<u>-</u>	-
As at 31 December 2013	468,629	653,207	1,121,836
Net carrying value	<u> </u>		
31 December 2012	-	-	-
31 December 2013	250,000	-	250,000

The gross carrying value of completely amortized intangible assets still in use as at 31 December 2013 amounts to HRK 1,122 thousand (2012: HRK 1,122 thousand).

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Notes to financial statements (continued)

17. Property, plant and equipment

	Land	Buildings	Plant & equipment	Tools, fittings and transportation equipment	Other	Assets under construction	Advance payments	Total
	HRK	HRK	HRK	HRK	HRK	HRK	HRK	HRK
Cost								
As at 1 January 2012	73,320,124	280,157,148	25,453,125	3,860,345	63,376	8,459,202	43,568	391,356,888
Transfer	-	49,908	8,577,580	1,788,643	-	(10,416,131)	-	-
Additions	2,880,911	11,982,222	16,322,808	-	-	2,673,545	23,700,042	57,559,528
Disposals	-	(4,341,836)	(258,169)	(826,396)	-	(270,000)	(10,355,967)	(16,052,368)
As at 31 December 2012	76,201,035	287,847,442	50,095,344	4,822,592	63,376	446,616	13,387,643	432,864,048
Transfer	-	394,966	506,109	825,142	-	(1,726,217)	-	-
Additions	268,210	94,280	1,883,491	-	-	1,803,805	15,455,919	19,505,705
Disposals	(1,235,310)	(1,580,324)	(807,798)	(426,726)	-	-	(8,186,537)	(12,236,695)
As at 31 December 2013	75,233,935	286,756,364	51,677,146	5,221,008	63,376	524,204	20,657,025	440,133,058
Accumulated depreciation								
As at 1 January 2012	_	146,092,495	11,703,911	2,351,782		-	-	160,148,188
Depreciation for the year 2012	-	5,665,880	3,902,660	681,056		-		10,249,596
Additions	-	7,386,147	10,259,628	-	-	-	-	17,645,775
Disposals	-	(153,688)	(246,948)	(826,396)	-	-	-	(1,227,032)
As at 31 December 2012	-	158,990,834	25,619,251	2,206,442	-	-	-	186,816,527
Depreciation for the year 2013	-	5,790,729	4,094,586	956,388	-	-	-	10,841,703
Additions	-	-	1,883,540	-	-	-	-	1,883,540
Disposals	-	(683,027)	(797,439)	(426,726)	-	-	-	(1,907,192)
As at 31 December 2013	-	164,098,536	30,799,938	2,736,104	-			197,634,578
Net carrying value								
31 December 2012	76,201,035	128,856,608	24,476,093	2,616,150	63,376	446,616	13,387,643	246,047,521
31 December 2013	75,233,935	122,657,828	20,877,208	2,484,904	63,376	524,204	20,657,025	242,498,480

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Financial statements 31 December 2013

Notes to financial statements (continued)

Additions in the year 2013 mostly relate to the purchase of property on the locations Osijek and Zagreb from the company Končar - Household Appliances Ltd, and purchase of other equipment and vehicles. During the year the Company sold one real estate on the location Fallerovo šetalište to the company Končar - Electrical Engineering Institute Inc.

Gross carrying value of fully depreciated property, plant and equipment, still in use as at 31 December 2013 amounts to HRK 25,467 thousand (31/12/2012: HRK 1,679 thousand).

The mortgage is registered over the land with carrying value of HRK 45,254 thousand (31/12/2012: HRK 46,485 thousand) and business facilities with carrying value of HRK 70,442 thousand (31/12/2012: HRK 74,200 thousand) as a collateral for subsidiary's liabilities.

18. Investment property

Investment property (located in Osijek, Sesvetski Kraljevec, Samobor, Požega-Zvečevo and Zagreb) in the amount of HRK 107,373,940 (2012: HRK 99,664,965) relates to the investments in real estates for the capital appreciation intended for future sale. Part of the assets is under the court proceedings, regarding their ownership. Fair value of these investments estimated by independent evaluators is higher than their carrying value, accordingly, depreciation is not charged to these investments.

19. Investments in subsidiaries

	31 December 2013 HRK	31 December 2012 HRK
Domestic subsidiaries		
Končar-Infrastructure and Services Ltd, Zagreb	56,691,318	56,691,318
Končar-Electrical Engineering Institute Inc, Zagreb	60,936,110	60,936,110
Končar-Electronics and Informatics Inc, Zagreb	38,709,693	38,709,693
Končar-Small Electrical Machines Inc, Zagreb	48,600,512	48,600,512
Končar-Generators and Motors Inc, Zagreb	73,176,047	73,176,047
Končar-Instrument Transformers Inc, Zagreb	14,376,769	12,450,769
Končar-Distribution and Special Transformers Inc, Zagreb	58,962,301	58,962,301
Končar-Medium Voltage Apparatus Inc, Zagreb	12,212,807	12,212,807
Končar-Electric Vehicles Inc, Zagreb	36,409,158	36,409,158
Končar-Switchgear Inc, Sesvetski Kraljevec	28,647,123	15,648,553
Končar-Household Appliances Ltd, Zagreb	147,966,970	147,966,970
Končar-High Voltage Switchgear Inc, Zagreb	71,104,847	45,244,847
Končar-Low Voltage Switches and Circuit Breakers Ltd, Zgb	81,432,641	81,432,641
Končar-Catering Equipment Inc, Zagreb	21,571,287	21,571,287
Končar-Tools Inc, Zagreb	31,278,153	31,278,153
Končar-Engineering for Plant Installation and Commissioning Inc, Zagreb	6,908,942	5,673,822
Končar-Power Plant and Electric Traction Engineering Inc, Zagreb	51,773,266	37,196,266
Končar-Renewable Sources Ltd, Zagreb	84,187,000	79,323,700
Končar-Steel Structures Inc, Zagreb	16,703,123	16,703,123
Value adjustment	(257,563,026)	(248,707,945)
	684,085,041	631,480,132
Foreign subsidiaries		
KONES AG, Zurich, Switzerland	7,232,764	7,248,531
	7,232,764	7,248,531
	691,317,805	638,728,663

Increase in investments in subsidiaries during the year 2013 relates to increases in shares in the following companies:

- Končar-Renewable Sources Ltd. in the amount of HRK 4,863,300 with payment in cash,
- Končar-High Voltage Switchgear Inc. in the amount of HRK 25,860,000 with payment in cash,
- Končar-Power Plant and Electric Traction Engineering Inc. in the amount of HRK 14,577,000 from reinvested profit,
- Končar-Switchgear Inc. in the amount of HRK 12,998,570 with payment in cash,
- Končar-Instrument Transformers Inc. in the amount of HRK 1,926,000 through the purchase of preference shares
- Končar-Engineering for Plant Installation and Commissioning Inc. in the amount of HRK 1,235,120 through purchase of ordinary and preference shares

KONČAR – ELECTRICAL INDUSTRY INC.

Financial statements 31 December 2013

Notes to financial statements (continued)

Shares in ownership and voting rights as at 31 December 2013 and 31 December 2012 were as follows:

	31 December 2013		31 December 2012	
	Ownership share (%)	Voting rights share (%)	Ownership share (%)	Voting rights share (%)
Domestic subsidiaries		_		_
Končar-Household Appliances Ltd, Zagreb	100.00	100.00	100.00	100.00
Končar-Small Electrical Machines Inc, Zagreb	100.00	100.00	100.00	100.00
Končar-Power Plant and Electric Traction Engineering Inc, Zagreb	100.00	100.00	100.00	100.00
Končar-Infrastructure and Services Ltd, Zagreb	100.00	100.00	100.00	100.00
Končar-Electrical Engineering Institute Inc, Zagreb	100.00	100.00	100.00	100.00
Končar-Low Voltage Switches and Circuit Breakers Ltd, Zgb	100.00	100.00	100.00	100.00
Končar-Generators and Motors Inc, Zagreb	100.00	100.00	100.00	100.00
Končar-Tools Inc, Zagreb	100.00	100.00	100.00	100.00
Končar-Catering Equipment Inc, Zagreb	100.00	100.00	100.00	100.00
Končar-Renewable Sources Ltd, Zagreb	81.43	81.43	80.52	80.52
Končar-Electric Vehicles Inc, Zagreb	75.04	75.04	75.04	75.04
Končar-Steel Structures Inc, Zagreb	75.01	75.01	75.01	75.01
Končar-Electronics and Informatics Inc, Zagreb	75.03	75.03	75.03	75.03
Končar-Switchgear Inc, Sesvetski Kraljevec	70.03	81.70	45.71	66.85
Končar-Medium Voltage Apparatus Inc, Zagreb	41.77	69.87	41.77	69.87
Končar-Instrument Transformers Inc, Zagreb	46.06	72.35	43.53	72.35
Končar-Distribution and Special Transformers Inc, Zagreb	51.71	67.80	51.71	67.80
Končar-High Voltage Switchgear Inc, Zagreb	97.49	98.23	84.42	88.02
Končar-Engineering for Plant Installation and Commissioning Inc, Zagreb	44.71	79.05	38.49	76.51
Foreign subsidiaries				
Kones AG, Zurich, Switzerland	100.00	100.00	100.00	100.00

The Company made value adjustment of investments in subsidiaries at the reporting date on the basis of impairment tests performed (note 13).

20. Investments in associates

Investments in associates in the amount of HRK 67,722,257 (31/12/2012: HRK 67,722,257) relate to the investment in the company Končar - Power Transformers Ltd, Zagreb (Company holds a 49% stake in the share capital of this company).

21. Non-current financial assets

	31 December 2013	31 December 2012
	HRK	HRK
Shares in Tesla Savings Bank	3,500,010	3,500,010
Value adjustment of shares in Tesla Savings Bank	(2,702,932)	(1,902,932)
Shares in Zagrebačka Bank d.d., Zagreb	674,975	874,907
Shares in Croatia osiguranje d.d., Zagreb	1,633,002	1,449,000
	3,105,055	3,920,985
22. Long term receivables		
	31 December 2013	31 December 2012
	HRK	HRK
Receivable on the basis of sale on credit		
Receivables for apartments sold	12,937,318	14,534,328
Value adjustment of the receivables for the	(3,180,752)	(3,180,752)
apartments sold	(3,100,732)	(3,100,732)
Receivables for shares sold	13,724,452	17,155,556
Current portion (note 25)	(3,431,114)	(3,387,271)
Other loans granted	71,658	92,319
Advances given/purchase of shares	-	583,000
Other financial asset	438	438
Receivable on the basis of foreign sales	5,362,474	5,610,519
Current portion (note 24)	(375,467)	(312,652)
	25,109,007	31,095,485

In accordance with the Law on Sale of Apartments with Tenancy Rights, the apartments owned by the Company were sold at an interest rate of 1% per annum with the average maturity of 28 years and indexed. According to this index, receivables increase/decrease if the exchange rate of EUR is changed for more than 5.1% compared to the rate that existed at the signing date of the Sale agreements. Amounts of unpaid annuities in DEM have been converted in EUR at fixed rate of 1 EUR =1.95583 DEM. As collateral, the mortgage over the sold apartments has been registered.

Receivables for shares sold relate to the long term receivable for sold shares of related companies Končar-Electronics and Informatics Inc, Končar - Electric Vehicles Inc. and Končar - Steel Structures Inc. within the employee share ownership plan that includes instalment payments during 10 years.

Receivable on the basis of foreign sales relates to the receivable for sales in Bosnia and Herzegovina realized by the company TAKRAF from Germany, acquired by KfW Bank, Berlin.

23. Receivables from related companies

	31 December 2013	31 December 2012
	HRK	HRK_
Trade receivables		
<u>Domestic subsidiaries</u>		
Končar-Infrastructure and Services Ltd, Zagreb	9,296,716	5,677,978
Končar-Electrical Engineering Institute Inc, Zagreb	197,920	257,192
Končar-Electronics and Informatics Inc, Zagreb	147,406	235,328
Končar-Small Electrical Machines Inc., Zagreb	293,567	194,431
Končar-Generators and Motors Inc, Zagreb	806,371	661,774
Končar-Instrument Transformers Inc, Zagreb	651,379	804,555
Končar-Distribution and Special Transformers Inc, Zagreb	961,566	1,127,136
Končar-Medium Voltage Apparatus Inc, Zagreb	136,902	226,288
Končar-Electric Vehicles Inc, Zagreb	293,894	972,999
Končar-Switchgear Inc, Sesvetski Kraljevec	460,192	906,891
Končar-Household Appliances Ltd, Zagreb	573,619	491,150
Končar-High Voltage Switchgear Inc, Zagreb	328,411	1,001,182
Končar-Low Voltage Switches and Circuit Breakers Ltd, Zagreb	494,806	514,847
Končar-Catering Equipment Inc, Zagreb	300,059	167,670
Končar-Tools Inc, Zagreb	2,097,311	1,348,152
Končar- Engineering for Plant Installation and Commissioning Inc	227,843	193,855
Končar-Power Plant and Electric Traction Engineering Inc, Zagreb	832,487	1,106,311
Končar-Steel Structures Inc, Zagreb	957,558	409,986
Končar-Renewable Sources Ltd. Zagreb	489,105	339,179
Value adjustment of receivables	(2,097,311)	-
Associates		
Končar-Power Transformers Ltd, Zagreb	45,529,492	359,974
	62,979,293	16,996,878
Interest receivable (total)	375,628	995,634
	63,354,921	17,992,512

As at 31 December 2013, the ageing structure of receivables from related parties was as follows:

		Undue and	Due but collectible				
	Total	collectible	< 60 days	60-90 days	90-180 days	180-365 days	> 365 days
	HRK	HRK	HRK	HRK	HRK	HRK	HRK
2013	63,354,921	57,305,166	5,000,609	440,716	543,140	65,290	-
2012	17,992,512	10,450,788	4,228,287	825,465	1,035,883	1,351,089	101,000

The average collection days from subsidiaries and customers during 2013 were 136 days (2012: 212 days).

24. Trade accounts receivable

	31 December 2013	31 December 2012
	HRK	HRK
Domestic customers	178,517	443,217
Value adjustment		(143,360)
Domestic customers, net	178,517	299,857
Foreign customers (current portion, note 22)	375,467	312,652
	553,984	612,509

As at 31 December 2013 the ageing structure of trade accounts receivable was as follows:

	Total	Undue and collectible	Due but collectible				
			< 60 days	60-90 days	90-180 days	180-365 days	> 365 days
	HRK	HRK	HRK	HRK	HRK	HRK	HRK
2013	178,517	42,181	39,678	41,272	27,717	18,048	9,621
2012	299,857	39,569	39,205	17,946	25,556	63,489	114,092

Movement in value adjustment of trade accounts receivable was as follows:

	2013	2012
	HRK	HRK
Balance as at 1 January	143,360	284,979
Collected in the current year	(143,360)	(141,619)
Balance as at 31 December		143,360

25. Other receivables

26.

	31 December 2013	31, December 2012
	HRK	HRK
Receivables for apartments sold (current portion)	1,554,535	1,711,294
Receivables for shares sold (due)	8,472,208	5,586,027
Current portion of long-term receivables (note 22)	3,431,114	3,387,271
Interest receivables on deposits	1,027,942	2,015,541
Receivables for corporate income tax	3,391,868	-
Other receivables	89,050	86,514
	17,966,717	12,786,647
Loans granted to related parties		
	31 December 2013	31 December 2012
	HRK	HRK
Končar-Switchgear Inc, Sesvetski Kraljevec	-	3,500,000
Končar-Electric Vehicles Inc, Zagreb	42,010,268	50,241,420
Končar-High Voltage Switchgears Inc, Zagreb	-	11,266,500
Končar-Household Appliances Ltd, Zagreb	-	10,000,000

Loans granted to related parties are repayable within one year bearing the annual interest rate of 7%.

11,344,376

750,000

2,500,000 **56,604,644**

27. Current financial assets

Končar-Renewable Sources Ltd, Zagreb

Končar – Steel Structures Inc., Zagreb

Končar - Catering equipment Ltd., Zagreb

	31 December 2013	31 December 2012
	HRK	HRK_
Deposits over 3 months	157,717,328	126,535,566
	157,717,328	126,535,566

Deposits over 3 months are related to deposits placed in Zagrebačka Bank d.d. bearing the annual interest rate from 1.6% to 3.95%.

8,010,342

83,018,262

28. Cash and cash equivalents

	31 December 2013	31 December 2012
	HRK	HRK
Balance at gyro accounts in HRK	9,025,379	3,016,174
Balance at accounts in foreign currency	867,918	452,994
Petty cash – HRK	6,036	8,390
Petty cash – foreign currencies	22,904	61,414
Deposits up to 3 months	189,000,000	39,000,000
	198,922,237	42,538,972

Deposits up to 3 months relate to deposit placed in Zagrebačka Bank d.d bearing the interest rate from 0.5% to 3.75%.

29. Prepaid expenses and accrued income

Prepaid expenses in the amount of HRK 1,171,651 (2012: HRK 1,157,065) are related to prepaid fairs participation costs, costs of professional education and audit services.

30. Subscribed capital

Subscribed capital is determined in the nominal amount of HRK 1,028,847,600 (as at 31 December 2011: HRK 1,028,847,600) and includes 2,572,119 shares at the nominal value of HRK 400 per share.

The ownership structure of the Company is as follows:

Shareholder	31 December 2013		31 December 2013 31 December 2		
	Number of	Ownership	Number of	Ownership	
	shares	share %	shares	share %	
HPB d.d. (Kapitalni fond Inc.)	724,515	28.17	724,515	28.17	
State office for state property	384,628	14.95	384,628	14.95	
management/HZMO					
State office for state property	260,280	10.12	260,280	10.12	
management /RH					
SOCIETE GENERALE - Splitska bank	184,189	7.16	184,189	7.16	
Inc./ Erste Plavi mandatory pension fund					
HYPO ALPE ADRIA BANK d.d./PBZ	257,117	10.00	164,777	6.41	
Croatia Osiguranie OMF					
LINTEUM SAVJETOVANJE Ltd.	39,791	1.55	139,791	5.43	
Societe Generale Bank/ AZ OMF	106,438	4.14	106,438	4.14	
Florinčić Kristijan	60,714	2.36	85,714	3.33	
Hypo Alpe Adria Bank/RBA OMF	33,213	1.29	35,250	1.37	
PBZ d.d. (custodian account)	69,731	2.71	32,124	1.25	
Other shareholders	447,003	17.38	453,749	17.64	
KONČAR Inc. (treasury shares)	4,500	0.17	664	0.03	
	2,572,119	100.00	2,572,119	100.00	

Notes to financial statements (continued)

Ordinary shares of the Company are listed on the Official market at the Zagreb stock exchange under the name KOEI-R-A as at 21 December 2010 in accordance with the Zagreb Stock Exchange Resolution from 20 December 2010.

In 2013, the Company's General Assembly made the decision on the payment of dividends to shareholders in the amount of HRK 30,857,460 which is HRK 12,00 per share.

Share-based payments

During 2013, the Company made share-based payments to members of the Management Board in accordance with the provisions of the Management Agreements in the amount of HRK 2,895,916 (2012: HRK 1,294,460).

31. Provisions

	Provisions for guarantees	Legal court cases	Retirement and jubilee rewards	Total
	HRK	HRK	HRK	HRK
31 December 2012	80,511,279	56,174,523	1,187,395	137,873,197
Additional provisions	-	-	536,336	536,336
Release of provisions	(80,511,279)	(829,564)	-	(81,340,843)
31 December 2013	-	55,344,959	1,723,731	57,068,690

During 2013, the Company released the provisions for liabilities arising from issued guarantees for the return of the advance payment in the amount of HRK 80,511,279 related to the HRK counter value of advance payments in the amount of USD 14,058,700 paid to the companies of former Rade Končar, which went into bankruptcy. Advance payments were received on the basis of agreed projects before the year 1990. Release of provisions for guarantees is a result of changed business (commercial financial) and technical – technological conditions, finalization of most projects with third parties, the passage of many years (statute of limitations) since the agreements were signed, hence the Company's management is of opinion, according to the opinion of law experts, that there are no longer any legal requirements for these projects to be continued.

Long-term provisions for legal proceedings in the amount of HRK 55,344,959 (2012: in the amount of HRK 56,174,523) relate to legal court cases in progress initiated against the Company in Croatia in the amount of HRK 52,877,464 and for the estimated costs of legal proceedings in the amount of HRK 2,467,495.

32. Current liabilities toward related parties

	31 December 2013	31 December 2012
	HRK	HRK
Končar - Infrastructure and Services Ltd, Zagreb	2,554,278	1,520,949
Končar - Electronics and Informatics Inc, Zagreb	193,358	125,607
Končar - Household Appliances Ltd, Zagreb	-	4,205
Končar - Power Plant and Electric Traction Engineering Inc, Zagreb	606,290	396,313
Končar - Electrical Engineering Institute Inc, Zagreb	25,000	41,237
Končar – Low Voltage Switches and Circuit Breakers Ltd., Zagreb	13,016	-
	3,391,942	2,088,311
33. Current liabilities for loans, deposits and similar		
	31 December 2013	31 December 2012
	HRK	HRK
Environmental Protection and Energy Efficiency Fund	-	170,000
	-	170,000
34. Current trade accounts payable		
	31 December 2013	31 December 2012
	HRK	HRK
Domestic suppliers	1,906,477	1,301,657
Foreign suppliers	288,589	277,879
	2,195,066	1,579,536

The average payment days to suppliers during 2013 were 49 days (2012: 50 days).

As at 31 December 2013 the ageing structure of trade accounts payable was as follows:

					Due		
	Total	Undue	< 60 days	60-90 days	90-180 days	180-365 days	> 365 days
	HRK	HRK	HRK	HRK	HRK	HRK	HRK
2013	2,195,066	2,141,175	53,891	-	-	-	-
2012	1,579,536	1,405,435	174,101	-	-	-	-

35. Other current liabilities

		31 December 2013	31 December 2012
		HRK	HRK
	Liabilities toward employees		
	Liabilities for salaries	372,422	381,610
	Liabilities for bonuses on the basis of result realised in the current year	1,369,000	1,681,375
		1,741,422	2,062,985
	Liabilities for taxes, contributions and similar		
	Liabilities for taxes	1,327,139	1,653,236
	Liabilities for value added tax	481,676	589,581
	Liabilities for contributions	694,512	858,293
		2,503,327	3,101,110
	Other liabilities		
	Interest liabilities	-	7,700
	Liabilities toward state for apartments sold	3,721	23,704
	Liabilities for dividends	271,568	97,692
	Other liabilities	3,572	97,521
		278,861	226,617
		4,523,610	5,390,712
36.	Off-balance sheet items		
		31 December 2013	31 December 2012
		HRK	HRK
	Subsidiarity guarantee (Zagrebačka Bank Inc.)	485,621,820	532,005,473
	Corporative guarantees / Končar Inc.	48,882,597	65,514,983
	Corporative guarantees / other banks	11,005,761	28,156,151
	Apartments sold (65%)	27,716,452	29,729,526
	Bills of exchange	56,604,644	83,018,262
	Debentures	9,000,000	7,500,000
		638,831,274	745,924,395

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Financial statements 31 December 2013

Notes to financial statements (continued)

37. Transaction with related parties

2013		Operating	activities		Financial a	ctivities
Company	Receivables HRK'000	Liabilities HRK'000	Revenues HRK'000	Expenses HRK'000	Receivables HRK'000	Revenues HRK'000
Končar-Infrastructure and Services Ltd.	9,297	2,554	24,507	11,189		
Končar-Household Appliances Ltd.	574	-	1,195	36	-	411
Končar-Electric Vehicles Inc.	294	-	1,331	180	42,256	3,121
Končar-High Voltage Switchgear Inc.	328	-	488	-	-	94
Končar-Generators and Motors Inc.	806	-	3,356	-	-	-
Končar-Power Plant and Electric Traction Engineering Inc. Zagreb	832	606	3,971	1,719	-	-
Končar-Steel Structures Inc.	958	-	1,254	-	2,560	60
Končar-Switchgear Inc.	460	-	543	_	_	175
Končar-Instrument Transformers Inc.	651	-	1,793	-	-	-
Končar-Low Voltage Switches and Circuit Breakers Ltd.	495	13	726	121	-	-
Končar-Distribution and Special Transformers Inc.	962	-	4,329	-	-	-
Končar-Electrical Engineering Institute Inc.	198	25	775	256	-	-
Končar-Tools Inc.	-	-	1,220	_	_	-
Končar-Catering Equipment Inc.	300	-	271	-	754	27
Končar-Small Electrical Machines Inc	294	-	778	_	_	-
Končar-Engineering for Plant Installation and Commissioning Inc.	228	-	514	-	-	-
Končar-Electronics and Informatics Inc.	147	194	1,073	2,575	-	-
Končar-Medium Voltage Apparatus Inc.	137	-	537	-	-	-
Končar-Power Transformers Ltd.	446	-	1,936	-	-	-
Končar-Renewable Sources Ltd.	489	-	2,024	-	11,410	622
-	17,896	3,392	52,621	16,076	56,980	4,510
_						

Transactions with related parties do not include receivables for and income from dividends i.e. profit shares.

Dividends income, i.e. profit share is recognized in the amount of HRK 66,630 thousand (2012.: HRK 95,384 thousand).

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Notes to financial statements (continued)

2012		Operating	activities		Financial a	activities
Company	Receivables HRK'000	Liabilities HRK'000	Revenues HRK'000	Expenses HRK'000	Receivables HRK'000	Revenues HRK'000
Končar-Infrastructure and Services Ltd.	5,678	1,521	24,512	10,271	_	-
Končar-Household Appliances Ltd.	491	4	1,647	46	10,058	364
Končar-Electric Vehicles Inc.	973	-	1,445	165	51,054	3,316
Končar-High Voltage Switchgear Inc.	1,001	-	582	-	11,289	23
Končar-Generators and Motors Inc.	662	-	2,908	-	-	-
Končar-Power Plant and Electric Traction Engineering Inc. Zagreb	1,106	396	4,603	1,439	-	318
Končar-Steel Structures Inc.	410	-	1,254	-	-	-
Končar-Switchgear Inc.	907	-	497	202	3,520	238
Končar-Instrument Transformers Inc.	805	-	1,964	-	-	-
Končar-Low Voltage Switches and Circuit Breakers Ltd.	515	-	712	257	-	-
Končar-Distribution and Special Transformers Inc.	1,127	-	4,133	-	-	-
Končar-Electrical Engineering Institute Inc.	257	41	799	530	-	-
Končar-Tools Inc.	1,348	-	1,162	-	-	-
Končar-Catering Equipment Inc.	168	-	273	-	-	-
Končar-Small Electrical Machines Inc	195	-	796	-	-	-
Končar-Engineering for Plant Installation and Commissioning Inc.	194	-	515	-	-	-
Končar-Electronics and Informatics Inc.	235	126	1,020	1,526	-	-
Končar-Medium Voltage Apparatus Inc.	226	-	479	-	-	-
Končar-Power Transformers Ltd.	360	-	2,473	-	-	-
Končar-Renewable Sources Ltd.	339	-	1,572	-	8,093	124
	16,997	2,088	53,346	14,436	84,014	4,383

Transactions with related parties do not include receivables for and income from dividends i.e. profit shares. Dividends income, i.e. profit share is recognized in the amount of HRK 95,384 thousand.

38. Risk management

The Company is exposed in its operations to market and financial risk.

The Company doesn't use derivative financial instruments. The risk management policies relating to current and non-current financial assets, current and non-current receivables, cash management as well as debts and liabilities can be summed up as follows:

a) Capital risk management

The Company manages its capital to ensure that it will be able to continue as going concern while maximising the return to shareholders through the optimisation of the debt to equity balance.

The Company manages capital and for the purpose of proper capital structure, in accordance with the economic conditions present on the market, decides if the retained earnings should be distributed to shareholders, if the capital needs increase or decrease, if the assets should be sold to cover the liabilities, etc. Goals, policies and processes have not been changed during the period ending 31 December 2013 nor for the period ending 31 December 2012.

	31 December 2013	31 December 2012
	HRK'000	HRK'000
Long-term financial liabilities	-	-
Short-term financial liabilities	-	170
Less: cash and cash equivalents	(115,212)	(198,922)
Net debt	-	
Capital	1,482,812	1,376,810
Gearing ratio	-	-

b) Significant accounting policies

Details of the significant accounting policies and methods adopted, including the criteria for recognition, the basis of measurement and the basis on which income and expenses are recognized, in respect of each class of financial assets, financial liabilities and equity instrument are disclosed in note 2 to the financial statements.

Accounting policies for financial instruments are applied on the following items of the Statement of financial position:

31 December 2013					
	Loans and receivables	Fair value through P&L	Available for sale	Held to maturity	Assets under IAS 39
	HRK'000	HRK'000	HRK'000	HRK'000	HRK'000
Long-term financial assets and receivables	25,109	2,308	797	-	28,214
Short-term financial assets	214,322	-	-	-	214,322
Trade and other current receivables	81,876	-	-	-	81,876
Cash and cash equivalents	115,212	-	-	-	115,212
<u>-</u>	436,519	2,308	797	-	439,624
31 December 2012					
	Loans and receivables	Fair value through P&L	Available for sale	Held to maturity	Assets under IAS 39
•	HRK'000	HRK'000	HRK'000	HRK'000	HRK'000
Long-term financial assets and receivables	31,096	2,324	1,597	-	35,017
Short-term financial assets	209,554	-	-	-	209,554
Trade and other current receivables	31,391	-	-	-	31,391
Cash and cash					
equivalents	198,922	-	-	-	198,922

All of the Company's liabilities have been classified as "At amortized cost". The Company has no liabilities that have been classified as "Liabilities at fair value through profit and loss account".

Fair value of financial assets and liabilities

The following table represents financial assets and liabilities valued at fair value in the Statement of financial position according to the fair value hierarchy. This hierarchy groups financial assets and liabilities in three levels, depending on the significance of input variables used in the measurement of their fair values. The fair value hierarchy has the following levels:

- o level 1: quoted market prices for identical assets or liabilities traded on active markets
- o level 2: input variables that do not represent the above stated prices from level 1 but are visible for assets or liabilities, be it directly (like prices) or indirectly (derived from prices for example)

o level 3: input variables for assets or liabilities which are not based on available market data.

The level within which a financial asset/liability is classified is based on the lowest level of a significant input variable used I the fair value measurement. Financial assets and liabilities measured at fair value in the Statement of financial position are grouped within the hierarchy as follows:

31 December 2013

In thousands of HRK Assets	Level 1	Level 2	Level 3	Total
Assets				
Listed securities	2,308	-	797	3,105
	2,308	-	797	3,105
31 December 2012				
In thousands of HRK	Level 1	Level 2	Level 3	Total
Assets				
Listed securities	2,324	-	1,597	3,921
Total	2,324	-	1,597	3,921

The fair values of financial assets and financial liabilities are determined as follows:

- the fair value of financial assets and financial liabilities with standard terms and conditions and traded on active liquid markets is determined with reference to quote market price:
- the fair value of other financial assets and financial liabilities (excluding derivative instruments) is determined in accordance with generally accepted pricing models based on discounted cash flow analysis using prices for observable current market transactions and dealer quotes for similar instruments;
- the fair value of derivative instruments is calculated using quoted prices. Where such prices are
 not available, use is made of discounted cash flow analysis using the applicable yield curve for
 the duration of the instruments for non-optional derivatives, and option pricing models for optional
 derivatives; and

The Company used the following methods and assumptions during its financial asset fair value estimation:

Receivables and deposits at bank

For assets due within three months, the accounting value is approximate to their fair value due to the shortness of the assets. For longer term assets, the contracted interest rates do not significantly deviate from the current market rates and their fair value is, therefore, approximate to their accounting value.

Notes to financial statements (continued)

Liabilities per loans received

Current liability fair value is approximate to their accounting value due to the short-termless of these instruments. The Management Board believes that their fair value doesn't differ significantly from their accounting value. The Company is not exposed to the credit risk, since the Company at the balance sheet has not liabilities for loans.

Other financial instruments

Financial instruments of the Company that are not valued at fair value are trade receivables, other receivables, trade payables and other current liabilities. The historical accounting value of receivables and liabilities, including provisions that are in line with the usual terms of business is approximately equal to their fair value.

c) Financial risk

The Company's Management monitors and manages the financial risks relating to the operations of the Company through internal risk reports which analyse exposures by degree and magnitude of risks. These risks include market risk (including currency risk, fair value interest rate risk and price risk), credit risk, liquidity risk and cash flow interest rate risk. The Company has no significant exposure to the above mentioned financial risks.

Market risk

Market risk is the risk that the change in market prices, as change of foreign currencies and interest rates, would influence Company's result of the value of its financial instruments. Goal of the market risk management is managing and controlling the exposure to this risk within acceptable parameters, thus, optimizing returns.

The Company's activities are primarily exposed to the foreign currency exchange rate risk through sales and purchasing of funds which are not in the Company's functional currency (note a) *Foreign currency risk management*).

There have been no significant changes to the Company's exposure to market risks or the manner in which it manages and measures the risk.

a) Foreign currency risk management

The Company is exposed to this risk through sales and purchase of funds stated in foreign currency which is not the Company's functional currency. Foreign currencies to which the Company is mostly exposed are EUR, USD and CHF.

The Company exposes itself to foreign currency risk through sales, purchasing and depositing of funds denominated in foreign currencies. Since the Company has no liabilities in foreign currency at the balance sheet date, change of foreign currency risk has no significant influence on Company's operations (Note b) *Liabilities for loans received*).

The Company's exposure to foreign currency risk is as follows:

	EUR	CHF	Other	Total	HRK	Total
31/12/2013			currencies	foreign		
31/12/2013				currencies		
	000' HRK	000' HRK	000' HRK	000' HRK	000' HRK	000' HRK
Long-term receivables	4,987	-	-	4,987	20,122	25,109
Trade receivables	374	-	-	374	180	554
Short-term financial asset	157,717	-	-	157,717	-	157,717
Cash and cash equivalents	24,173	16,313	-	40,486	74,726	115,212
Foreign trade accounts payable	(289)	-	-	(289)	-	(289)
	186,962	16,313	-	203,275	95,028	298,303
	EUR	CHF	Other	Total	HRK	Total
31/12/2012			currencies	foreign		
01/12/2012				currencies		
	000' HRK	000' HRK	000' HRK	000' HRK	000' HRK	000' HRK
Long-term receivables	5,298	-	-	5,298	25,798	31,096
Trade receivables	313	-	-	313	300	613
Short-term financial asset	90,548	15,988	-	106,536	20,000	126,536
Cash and cash equivalents	832	-	-	832	198,090	198,922
Foreign trade accounts payable	(278)	-	-	(278)	-	(278)
	96,713	15,988	-	112,701	244,188	356,889
	Shor	Short-term exposure			g term expo	sure
	EUR	CHF	Other	EUR	USD	CHF
	000 HRK	000 HRK	000 HRK	000 HRK	000 HRK	000 HRK
31/12/2013						
Financial assets	182,264	16,313	-	4,987	-	-
Financial liabilities	(289)	-	-	-	-	-
Total exposure	181,975	16,313	-	4,987	-	-
31/12/2012						
Financial assets	91,693	15,988	-	5,298	-	-
Financial liabilities	(278)	<u>-</u>	<u> </u>	<u>-</u>	<u>-</u>	<u>-</u> _
Total exposure	91,415	15,988	-	5,298	-	

Notes to financial statements (continued)

In the above tables, receivables for apartments sold are not included in the amounts in EUR because of a contractual clause on the increase/decrease in receivables if the change in EUR currency rate is more than 5.1% compared to the currency rate that existed at the time of concluding the contracts.

Sensitivity analysis

The strengthening/weakening of the HRK in relation to EUR for 1%, CHF for 1% at the date of reporting would increase/(decrease) the profit before tax by the following amounts:

	2013	2012
	Effect on income	Effect on income
	before taxes	before taxes
	HRK'000	HRK'000
EUR	1,870	967
CHF	163	130

This analysis assumes that all other, variables, interest rates especially, remain unchanged.

A weakening of HRK against the above currencies for the same average % at the reporting date would have had the equal but opposite effect on the profit before tax, with assumption that all other variables remain constant.

b) Interest rate risk

The company is not exposed to interest rate risk.

Credit risk

Credit risk refers to the risk that counterparty will default on its contractual obligations resulting in financial loss to the Company. The Company has adopted a policy of only dealing with creditworthy counterparties and obtaining sufficient collateral, where appropriate, as a means of mitigating the risk of financial loss from defaults. The Company uses information gathered from specialized credit agencies and Croatian Chamber of Economy, as well as other publicly available financial information and its own trading records to rate its major customers. The Company's exposure and the credit ratings of its counterparties are continuously monitored and the aggregate value of transaction concluded is spread amongst approved counterparties.

Trade and other receivables

The Company's exposure to credit risk is influenced mainly by the individual characteristics of each customer. The demographics of the Company's customer base, including the default risk of the industry and country, in which customers operate, has less of an influence on credit risk. The Company has established a credit policy under which each new customer is analysed individually for creditworthiness before standard payment and delivery terms and conditions are offered. The Company establishes an allowance for impairment that represents its estimate of incurred losses in respect of trade and other receivables and investments. The age structure of trade receivables (related and unrelated) which are past due but are considered collectable are shown in the notes 23 and 24.

Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. Risk management is the responsibility of the Management Board which has built quality frame for the monitoring of current, middle and long-term financing and all depends related to liquidity risk. The Company manages this risk by constant monitoring of estimated and actual cash flow and comparing it with the maturity of financial assets and liabilities.

The following table shows the maturity of financial liabilities of the Company at 31 December 2013 according to the contracted non-discounted payments:

	Carrying	Contracted	0 – 12	1 – 2	2 – 5	More
	value	cash flows	Months	Years	Years	than 5
						years
<u>-</u>	HRK'000	HRK'000	HRK'000	HRK'000	HRK'000	HRK'000
31 December 2013						
Trade accounts and other payables	10,111	10,111	10,111	-	-	
_	10,111	10,111	10,111	-	-	-
	Carrying	Contracted	0 – 12	1 – 2	2 – 5	More
	value	cash flows	Months	Years	Years	than 5
						Years
_	HRK'000	HRK'000	HRK'000	HRK'000	HRK'000	HRK'000
31 December 2012						
Loans	170	170	170	-	-	-
Trade accounts and other payables	14,146	14,146	14,146	-	-	
=	14,316	14,316	14,316	-	-	

39. Court cases and contingent liabilities

Several domestic court cases are initiated against the Company in the amount of HRK 42,379 thousand, increased by legal penalty interests.

As at 31 December 2013 the Company recognized the provision in the amount of HRK 52,877 thousand (principal plus interests) for these court cases. The Management Board does not expect additional costs to arise from other court cases.

Total guarantees issued by the Company are established in the amount of HRK 545,510 thousand (2012 in the amount of HRK 625,677 thousand) whereof the amount of HRK 335,349 thousand relates to performance guarantees (2012 in the amount of HRK 387,859 thousand).

40. Subsequent events

In 2014, the Company's Management Board will submitt a proposal to the General Assembly to increase the share capital of the Company (approved by the Supervisory Board in December 2013) pursuant to which the amount of HRK 180,048 thousand shall increase the Company's share capital in 2014. The share capital will increase from the amount of HRK 1,028,848 thousand to the amount of HRK 1,208,896 thousand by the reinvestment of the profit realised in the current year into the share capital in the amount of HRK 110,200 thousand (reinvested earnings), and for the amount of HRK 69,848 thousand from other reserves formed in previous years. The increase in share capital will be carried out by increasing the nominal value of the shares by HRK 70 per share, from HRK 400 to HRK 470 respectively.

In January 2014, the Company increased the capitali in the company Končar - Renewable Sources Ltd. by payment in cash in the amount of HRK 26 million.

Except for the above mentioned, after the reporting date and until the approval date of these financial statements there were no events that would significantly influence the financial statements of the Company for the year 2013, and that should, consequently, be disclosed.

41. Approval of financial statements

These financial statements were approved by the Management Board and authorized for issue on 14 March 2014.

Darinko Bago

President of the Management Board

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