

Croatian Telecom Inc.

Consolidated financial statements

31 December 2017

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Responsibility for the consolidated financial statements

Pursuant to the Croatian Accounting Act in force, the Management Board is responsible for ensuring that consolidated financial statements are prepared for each financial year in accordance with International Financial Reporting Standards (IFRS) as endorsed by the European Union ("EU") give a true and fair view of the financial position and results of Croatian Telecom Inc. and its subsidiaries (the "Group") for that period.

The Management Board has a reasonable expectation that the Group has adequate resources to continue in operational existence for the foreseeable future. For this reason, the Management Board continues to adopt the going concern basis in preparing the consolidated financial statements.

In preparing those consolidated financial statements, the responsibilities of the Management Board include ensuring that:

- suitable accounting policies are selected and then applied consistently;
- judgments and estimates are reasonable and prudent;
- applicable accounting standards are followed; and
- the consolidated financial statements are prepared on the going concern basis unless it is inappropriate to presume that the Group will continue in business.

The Management Board is responsible for keeping proper accounting records, which disclose with reasonable accuracy at any time the consolidated financial position of the Group and must also ensure that the consolidated financial statements comply with the Croatian Accounting Act in force. The Management Board is also responsible for safeguarding the assets of the Group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The accompanying consolidated financial statements were approved for issuance by the Management Board on 16 February 2018.

Croatian Telecom Inc.
Roberta Frangeša Mihanovića 9
10000 Zagreb
Republic of Croatia

16 February 2018

Ms. Marija Felkel
Member of the Management Board and CHRO

Mr. Boris Batelić
Member of the Management Board and CCO

Ms. Nataša Rapačić
Member of the Management Board and COO Residential

On behalf of the Group,

Mr. Davor Tomašković
President of the Management Board (CEO)



Mr. Daniel Daub
Member of the Management Board and CFO

Mr. Boris Drijo
Member of the Management Board and CTIO

Mr. Saša Kramar
Member of the Management Board and COO Business



Independent Auditor's Report

To the Shareholders and Management Board of Hrvatski Telekom d.d.:

Report on the audit of the consolidated financial statements

Our opinion

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of Hrvatski Telekom d.d. (the "Company") and its subsidiaries (together – the "Group") as at 31 December 2017, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union ("IFRS").

Our opinion is consistent with our additional report to the Audit Committee.

What we have audited

The Group's consolidated financial statements comprise:

- the consolidated statement of comprehensive income for the year ended 31 December 2017;
 - the consolidated statement of financial position as at 31 December 2017;
 - the consolidated statement of cash flows for the year then ended;
 - the consolidated statement of changes in equity for the year then ended; and
 - notes to the consolidated financial statements, which include a summary of significant accounting policies.
-

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code). We have fulfilled our other ethical responsibilities in accordance with the IESBA Code.

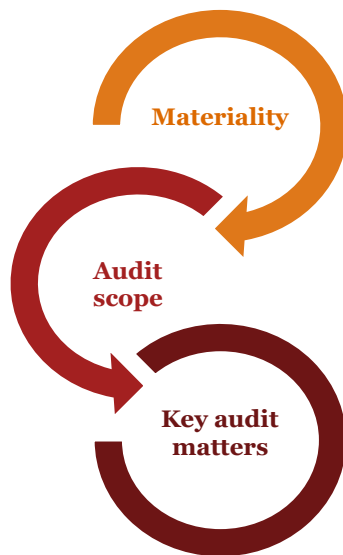
To the best of our knowledge and belief, we declare that non-audit services that we have provided to the Group are in accordance with the applicable law and regulations in Croatia and that we have not provided non-audit services that are prohibited under Article 5(1) of Regulation (EU) No 537/2014.

The non-audit services that we have provided to the Group, in the period from 1 January 2017 to 31 December 2017, are disclosed in the note 40 to the consolidated financial statements.

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Our audit approach

Overview



- Overall materiality for consolidated financial statements: HRK 75 million, which represents 2.5% of Earnings Before Interest, Taxes, Depreciation and Amortisation (EBITDA).
- We conducted audit work at four legal entities in Croatia (Hrvatski Telekom, Combis, Iskon and Optima) and one legal entity in Montenegro.
- Our audit scope addressed 99% of the Group's revenues and 99% of the Group's absolute value of underlying profit.
- Capitalisation of content rights
- Business combination
- Impairment of goodwill

We designed our audit by determining materiality and assessing the risks of material misstatement in the consolidated financial statements. In particular, we considered where management made subjective judgements; for example, in respect of significant accounting estimates that involved making assumptions and considering future events that are inherently uncertain. We also addressed the risk of management override of internal controls, including among other matters consideration of whether there was evidence of bias that represented a risk of material misstatement due to fraud.

Materiality

The scope of our audit was influenced by our application of materiality. An audit is designed to obtain reasonable assurance whether the consolidated financial statements are free from material misstatement. Misstatements may arise due to fraud or error. They are considered material if individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the consolidated financial statements.

Based on our professional judgement, we determined certain quantitative thresholds for materiality, including the overall Group materiality for the consolidated financial statements as a whole as set out in the table below. These, together with qualitative considerations, helped us to determine the scope of our audit and the nature, timing and extent of our audit procedures and to evaluate the effect of misstatements, both individually and in aggregate on the consolidated financial statements as a whole.



Overall materiality for consolidated financial statements

HRK 75 million

How we determined it

2.5% of EBITDA. EBITDA (HRK 2,987 million) is operating profit (HRK 1,118 million) adjusted for depreciation, amortisation and impairment of property, plant and equipment and intangible assets (HRK 1,869 million).

Rationale for the materiality benchmark applied

We consider EBITDA to be the key metric in the industry of the Group, and it is the benchmark against which the performance of the Group is most commonly measured by shareholders.

Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key audit matter

How our audit addressed the Key audit matter

Capitalisation of content rights

Refer to note 2.4.e (Summary of accounting policies) and note 15 (Intangible assets). The Group consolidated statement of financial position includes capitalised intangible assets of HRK 2,539 million, which includes capitalised content rights of HRK 309 million.

We focused on this area because of the significance of the costs capitalised and the fact that there is a judgement involved in application of the guidance included in IAS 38 – *Intangible assets*. There are two main risks that we addressed in our audit: (1) the risk of whether the criteria required for capitalisation of such costs have been met, and (2) the risk that management’s estimate of future consideration payable from content contracts is not reasonable.

We obtained a detailed analysis of capitalised content contracts in current and prior periods, and reconciled these amounts to prior year information and current year general ledger. No significant reconciling differences were identified.

We have tested a sample of costs capitalised in the period by review of related contracts and invoices to assess whether they have been appropriately capitalised in line with the Group’s accounting policy.

In addition, we assessed the reasonableness of assumptions (estimated number of future customers and discount rate) used for measurement of future consideration. We compared the future customers estimate to historical data, and considered the consistency of the future growth rate assumptions with management’s business plans. We also compared the discount rate used to market information. We identified no significant variances.

Overall, we found that the costs were capitalised in line with the Group’s accounting policy, and management’s assumptions were reasonable.



Key audit matter

How our audit addressed the Key audit matter

Business combination

Refer to note 3 Business combinations.

On 29 June 2017, following the appropriate regulatory approvals, the Group completed the acquisition of H1 Telekom. Subsequently, on 31 July 2017, H1 Telekom merged with a Group entity (OT-Optima Telekom) and ceased to exist as a separate legal entity.

Based on the difference between the consideration price and the fair value of the net identifiable assets acquired, which includes assets identified upon acquisition such as customer relationships and trademark, management determined that the goodwill arising from the H1 acquisition amounted to HRK 88 million.

We focused on this area because accounting for business combinations is complex and involves significant judgements and estimates, specifically related to the valuation of non-cash consideration (shares) and the allocation of the purchase price to identified net assets and goodwill.

We read the relevant contract, agreements and board minutes that supported the acquisition accounting applied to this transaction.

We tested the valuation of the consideration, and completeness and valuation of identified assets and liabilities by performing the following procedures:

- We assessed the completeness and accuracy of identified assets and liabilities by comparison to the audited financial statements of H1, our industry expertise and discussions with management.
- We used PwC valuation specialists to assess the appropriateness of the valuation models and independently re-perform the valuations prepared by management.
- We assessed the key assumptions used in the valuations, including the discount rate and royalty rates used for brand valuation, by comparison to market information.
- We analysed management's assumptions in the business plan used for valuation (growth rates and cost savings from synergies) by comparing them to historical financial information and future cash flow projections of OT-Optima Telekom.
- We verified the mathematical accuracy of the valuations performed, including the calculation of the resulting goodwill.
- We checked that useful lives of identified intangible asset are in line with useful lives for similar assets used by the Group.

We found that the key judgements and assumptions applied in the valuation of non-cash consideration and purchase price allocation were within a reasonable range of our audit expectations, and that the business combination transaction has been appropriately recorded and disclosed in the consolidated financial statements.



Key audit matter

How our audit addressed the Key audit matter

Impairment of goodwill

Refer to note 2.3 (Significant accounting judgements, estimates and assumptions) and note 15 (Intangible assets). The Group statement of financial position includes goodwill of HRK 456 million.

Under IFRS the Group is required to, at least annually, test goodwill for impairment. We focused on this area because management's assessment of the 'fair value less costs of disposal' of the related cash-generating units involves significant judgement about future results of the business, particularly those relating to the cash flow forecasts (revenue projections and growth rates) and the applied discount rate.

In the evaluation of the assumptions as disclosed in note 2.3 as well as methodologies used (discounted cash flow model) by management, we used internal valuation experts to assist us in evaluating the methodology used and the underlying assumptions.

We discussed with management their estimate of future cash flow forecasts, and the process by which they were drawn up. We tested the mathematical accuracy of underlying calculations, and we compared the cash-flow forecasts to approved budgets. We noted no significant exceptions.

We compared current year actual results with prior year forecasts as an indication of the quality of the forecasting process. We found no significant differences.

We evaluated and challenged the discount rate used by comparing the rates used to comparable organisations and market information. We also reviewed management's sensitivity analysis on the key assumptions to ascertain the extent of change in those assumptions that either individually or collectively would cause the goodwill to be impaired. We found that the post-tax discount rate used by management was consistent with market data, and the growth rate assumption was consistent with historical results and did not exceed the industry forecasts.

We agree with management's assessment that no significant impairment to the carrying amount of goodwill was identified, based on available evidence.

How we tailored our Group audit scope

We tailored the scope of our audit in order to perform sufficient work to enable us to provide an opinion on the consolidated financial statements as a whole, taking into account the structure of the Group, the accounting processes and controls, and the industry in which the Group operates.

In establishing the overall approach to the group audit, we determined the type of work that needed to be performed at reporting units by us, as the group engagement team, or component audit teams operating under our instructions. Where the work was performed by component audit teams, we determined the level of involvement we needed to have in the audit work at those reporting units to be able to conclude whether sufficient appropriate audit evidence has been obtained as a basis for our opinion on the Group's consolidated financial statements as a whole.



Together with the parent entity, we identified five significant reporting units where full-scope audit procedures were performed, while no audit procedures were considered necessary for two insignificant reporting units.

The audit work performed at all the significant components and by the group engagement team enabled us to get 99% coverage of the Group's total assets, 99% coverage of the Group's revenue and 99% coverage of the Group's absolute value of underlying profit before tax.

By performing the procedures at all the significant components combined with additional procedures at the Group level, we obtained sufficient and appropriate audit evidence regarding the financial information of the Group as a whole to provide a basis for our opinion on the consolidated financial statements.

Reporting on other information including the Management report and Corporate Governance Statement

Management is responsible for the other information. The other information comprises the Consolidated Annual Report of the Group, which includes the Management Report and Corporate Governance Statement (but does not include the consolidated financial statements and our auditor's report thereon).

Our opinion on the consolidated financial statements does not cover the other information, including the Management Report and Corporate Governance Statement.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

With respect to the Management Report and Corporate Governance Statement, we also performed procedures required by the Accounting Act in Croatia. Those procedures include considering whether the Management Report includes the disclosures required by Article 21 and 24 of the Accounting Act, and whether the Corporate Governance Statement includes the information specified in Article 22 of the Accounting Act.

Based on the work undertaken in the course of our audit, in our opinion:

- the information given in the Management Report and the Corporate Governance Statement for the financial year for which the consolidated financial statements are prepared is consistent, in all material respects, with the consolidated financial statements;
- the Management Report has been prepared in accordance with the requirements of Article 21 and 24 of the Accounting Act; and
- the Corporate Governance Statement includes the information specified in Article 22 of the Accounting Act.

In addition, in light of the knowledge and understanding of the Group and its environment obtained in the course of the audit, we are also required to report if we have identified material misstatements in the Management Report and Corporate Governance Statement. We have nothing to report in this respect.

Responsibilities of management and those charged with governance for the consolidated financial statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.



In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

Auditor's responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.



From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Report on other legal and regulatory requirements

Appointment

We were first appointed as auditors of the Group on 4th May 2011. Our appointment has been renewed annually by shareholder resolution representing a total period of uninterrupted engagement appointment of 7 years.

The engagement partner on the audit resulting in this independent auditor's report is Tamara Maćašović.

PricewaterhouseCoopers d.o.o.
PricewaterhouseCoopers d.o.o.
Heinzelova 70, Zagreb
16 February 2018

A handwritten signature in blue ink, appearing to be 'Tm', written over a light blue horizontal line.

Tamara Maćašović
Member of the Management Board and
Certified Auditor


pwc
PricewaterhouseCoopers d.o.o.⁴
za reviziju i konzalting
Zagreb, Heinzelova 70

Consolidated statement of comprehensive income
For the year ended 31 December 2017

	Notes	2017 HRK million	2016 HRK million
Revenue	4	7,756	6,985
Other operating income	5	174	144
Merchandise, material and energy expenses	6	(1,612)	(1,354)
Service expenses	7	(775)	(743)
Employee benefits expenses	9	(1,073)	(987)
Work performed by the Group and capitalised		158	101
Depreciation, amortization and impairment of non-current assets	8	(1,869)	(1,497)
Other expenses	10	(1,641)	(1,410)
Operating profit	4	1,118	1,239
Finance income	11	38	64
Finance costs	12	(174)	(144)
Finance costs – net		(136)	(80)
Share of profit of investments accounted for using the equity method	18	2	3
Profit before income tax		984	1,162
Income tax expense	13	(180)	(234)
Profit for the year		804	928
Items that may be subsequently reclassified to comprehensive income			
Change in value of available for sale financial assets		3	(1)
Other comprehensive income for the year, net of tax		3	(1)
Total comprehensive income for the year, net of tax		807	927

Consolidated statement of comprehensive income
For the year ended 31 December 2017

	Notes	2017 HRK million	2016 HRK million
Profit attributable to:			
Equity holders of the Company		863	934
Non-controlling interest		<u>(59)</u>	<u>(6)</u>
		<u>804</u>	<u>928</u>
Total comprehensive income arisen from continuing operations attributable to:			
Equity holders of the Company		866	933
Non-controlling interest		<u>(59)</u>	<u>(6)</u>
		<u>807</u>	<u>927</u>
Earnings per share			
Basic and diluted, from continuing operations attributable to equity holders of the Company during the year	14	<u>HRK 10.55</u>	<u>HRK 11.40</u>

The accompanying accounting policies and notes are an integral part of these consolidated financial statements.

Consolidated statement of financial position
As at 31 December 2017

	Notes	31 December 2017 HRK million	31 December 2016 HRK million
ASSETS			
Non-current assets			
Intangible assets	15	2,539	1,738
Property, plant and equipment	16	6,140	5,576
Investment property	17	35	44
Investments accounted for using the equity method	18	379	377
Available-for-sale financial assets	19	948	949
Trade and other receivables	21	248	121
Bank deposits	23	6	26
Deferred income tax asset	13	90	59
Total non-current assets		10,385	8,890
Current assets			
Inventories	20	128	111
Trade and other receivables	21	1,630	1,328
Prepayments	22	246	261
Available-for-sale financial assets	19	-	46
Bank deposits	23	197	1,143
Cash and cash equivalents	23	3,152	2,676
Total current assets		5,353	5,565
TOTAL ASSETS		15,738	14,455

Consolidated statement of changes in equity (continued)

As at 31 December 2017

	Notes	31 December 2017 HRK million	31 December 2016 HRK million
EQUITY AND LIABILITIES			
Issued capital and reserves			
Issued share capital	28	9,823	9,823
Legal reserves	29	491	491
Fair value reserves and effects of foreign exchange		2	3
Reserve for treasury shares	30	38	-
Treasury shares	30	(38)	-
Retained earnings	31	1,888	1,567
Total		12,204	11,884
Non-controlling interest		369	163
Total issued capital and reserves		12,573	12,047
Non-current liabilities			
Provisions for other liabilities and charges	27	60	42
Borrowings	37	302	262
Employee benefit obligations	26	13	12
Deferred income	25	21	19
Other liabilities	24	290	148
Finance lease	37	4	42
Deferred income tax liability	13	47	36
Total non-current liabilities		737	561
Current liabilities			
Trade payables and other liabilities	24	2,155	1,615
Provisions for other liabilities and charges	27	103	91
Finance lease	37	2	13
Income tax payable		27	23
Deferred income	25	89	89
Borrowings	37	52	16
Total current liabilities		2,428	1,847
Total liabilities		3,165	2,408
TOTAL EQUITY AND LIABILITIES		15,738	14,455

Consolidated statement of cash flows

For the year ended 31 December 2017

	Notes	2017 HRK million	2016 HRK million
Operating activities			
Profit before income tax		984	1,162
Depreciation, amortization and impairment of non-current assets	8	1,869	1,497
Interest income	11	(8)	(19)
Interest expense	12	122	93
Gain on disposal of assets	5,10	(70)	(35)
Other net financial loss (gain)	11,12	22	6
Share of profit of joint venture	18	(2)	(3)
Increase in inventories	20	(58)	(1)
Increase in receivables and prepayments		(166)	(142)
Increase/(decrease) in payables and accruals		327	(149)
Increase in employee benefit obligations	26	1	-
Increase/(decrease) in provisions		21	(12)
Other non-cash items		(1)	(19)
Cash generated from operations		3,041	2,378
Interest paid		(129)	(78)
Income tax paid		(221)	(225)
Net cash flows from operating activities		2,691	2,075
Investing activities			
Payments for non-current assets		(1,467)	(1,173)
Proceeds from sale of non-current assets		98	55
Payment for acquisition of Crnogorski Telekom, net of cash acquired	3	(866)	-
Payments for available-for-sale financial assets and deposits		(41)	(1,018)
Proceeds from sale of available-for-sale financial assets and deposits		76	972
Payments for secured deposits (reverse REPO arrangements)	23	(255)	(2,207)
Proceeds from secured deposits (reverse REPO arrangements)	23	1229	1,608
Interest received		11	18
Dividend received (joint venture)	18	-	3
Net cash flows used in investing activities		(1,215)	(1,742)
Financing activities			
Dividends paid	31	(491)	(491)
Dividend paid to non-controlling interest in subsidiary		(2)	-
Repayment of radio frequency spectrum, content and ECI contracts		(326)	(294)
Other financial repayments		-	(30)
Repayment MCL		(8)	(8)
Repayment of lease liability and borrowings		(116)	(10)
Acquisition of treasury shares		(38)	-
Net cash flows used in financing activities		(981)	(833)
Net increase in cash and cash equivalents		495	(500)
Cash and cash equivalents as at 1 January		2,676	3,174
Exchange gains on cash and cash equivalents		(19)	2
Cash and cash equivalents as at 31 December	23	3,152	2,676

The accompanying accounting policies and notes are an integral part of these consolidated financial statements.

Notes to consolidated statement of cash flows – debt reconciliation
For the year ended 31 December 2017

	Cash/bank overdraft	Liquid investments	Finance lease due within 1 year	Finance lease due after 1 year	Borrow. due within 1 year	Borrow. due after 1 year	Other fin. liabilities (spectrum, content and ECI contracts) within 1 year	Other fin. liabilities (spectrum, content and ECI contracts) after 1 year	Total
	HRK million	HRK million	HRK million	HRK million	HRK million	HRK million	HRK million	HRK million	HRK million
Net debt as at 31 December 2016	2,676	2,164	(13)	(42)	(16)	(262)	(218)	(140)	4,149
Cash flow	495	(1,013)	13	39	63	-	326	-	(77)
Acquisition of Crnogorski Telekom	-	-	-	-	(48)	-	(4)	(15)	(67)
Acquisition of H1	-	-	(1)	-	(12)	(73)	(8)	(19)	(113)
Reclassification of current portion	-	-	-	-	(35)	35	(357)	357	-
Other non financial movements	-	-	-	-	-	-	-	(465)	(465)
Foreign exchange movements	(19)	-	(1)	(1)	(4)	(2)	-	-	(27)
Net debt as at 31 December 2017	3,152	1,151	(2)	(4)	(52)	(302)	(261)	(282)	3,400

Liquid investments consist of bank deposits and available-for-sale financial assets.

Consolidated statement of changes in equity

For the year ended 31 December 2017

	Issued share capital	Legal reserves	Fair value reserves and effects of change in foreign exchange	Reserve for treasury shares	Treasury shares	Retained earnings	Total	Non- controlling interest	Total equity
	HRK million (Note 28)	HRK million (Note 29)	HRK million	HRK million (Note 30)	HRK million (Note 30)	HRK million (Note 31)	HRK million	HRK million	HRK million
Balance as at 1 January 2016	9,823	444	4	-	-	1,193	11,464	166	11,276
Profit for the year	-	-	-	-	-	934	934	(6)	928
Other comprehensive income for the year	-	-	(1)	-	-	-	(1)	-	(1)
Total comprehensive income for the year	-	-	(1)	-	-	934	933	(6)	927
Dividends paid to equity holders of the Company (Note 31)	-	-	-	-	-	(491)	(491)	-	(491)
Increase in legal reserves based on transfer from retained earnings	-	47	-	-	-	(47)	-	-	-
Value of conversion rights of MCL	-	-	-	-	-	-	-	(8)	(8)
Prior period correction of error from HT d.d. Mostar (Note 18)	-	-	-	-	-	(22)	(22)	-	(22)
Balance as at 31 December 2016	9,823	491	3	-	-	1,567	11,884	163	12,047

Consolidated statement of changes in equity (continued)

As at 31 December 2017

	Issued share capital	Legal reserves	Fair value reserves and effects of foreign exchange	Reserve for treasury share	Treasury shares	Retained earnings	Total	Non- controlling interest	Total equity
	HRK million	HRK million	HRK million	HRK million	HRK million	HRK million	HRK million	HRK million	HRK million
	(Note 28)	(Note 29)		(Note 30)	(Note 30)	(Note 31)			
Balance as at 31 December 2016	9,823	491	3	-	-	1,567	11,884	163	12,047
Profit for the year	-	-	-	-	-	863	863	(59)	804
Other comprehensive income for the year	-	-	3	-	-	-	3	-	3
Total comprehensive income for the year	-	-	3	-	-	863	866	(59)	807
Dividends paid to equity holders of the Company (Note 31)	-	-	-	-	-	(491)	(491)	-	(491)
Reserve for treasury shares	-	-	-	38	-	(38)	-	-	-
Acquisition of treasury shares	-	-	-	-	(38)	-	(38)	-	(38)
Value of conversion rights of MCL	-	-	-	-	-	-	-	(8)	(8)
Acquisition of H1	-	-	-	-	-	-	-	43	43
Acquisition of Crnogorski Telekom	-	-	-	-	-	(12)	(12)	231	219
Effects of Changes in Foreign Exchange Rates	-	-	(4)	-	-	(1)	(5)	(1)	(6)
Balance as at 31 December 2017	9,823	491	2	38	(38)	1,888	12,204	369	12,573

The accompanying accounting policies and notes are an integral part of these consolidated financial statements.

Notes to the consolidated financial statements

For the year ended 31 December 2017

1 Corporate information

Croatian Telecom Inc. ("HT" or the "Company") is a joint stock company whose majority shareholder is Deutsche Telekom Europe B.V. with a 51% holding. Deutsche Telekom Europe B.V. is 100% owned by Deutsche Telekom Europe Holding B.V. Deutsche Telekom Europe Holding B.V. is 100% owned by Deutsche Telekom Europe Holding GmbH which is 100% owned by Deutsche Telekom AG. Thus, Deutsche Telekom AG is the ultimate controlling parent.

The registered office address of the Company is Roberta Frangeša Mihanovića 9, Zagreb, Croatia.

The total number of employees of the Group as at 31 December 2017 was 5,304 (31 December 2016: 4,656).

The principal activities of the Group are described in Note 4.

The consolidated financial statements for the financial year ended 31 December 2017 were authorized for issue in accordance with a resolution of the Management Board on 16 February 2018. These consolidated financial statements are subject to approval of the Supervisory Board as required by the Croatian Company Act.

2.1. Basis of preparation

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as endorsed by the EU. The consolidated financial statements also comply with the Croatian Accounting Act on consolidated financial statements, which refers to IFRS as endorsed by the EU.

The consolidated financial statements have been prepared under the historical cost convention, as modified by the revaluation of available-for-sale financial assets (Note 19), as disclosed in the accounting policies hereafter.

The Group's consolidated financial statements are presented in Croatian Kuna ("HRK") which is the Group's presentation currency. All amounts disclosed in the consolidated financial statements are presented in millions of HRK if not otherwise stated.

The consolidated financial statements include the financial statements of Croatian Telecom Inc. and the following subsidiaries which comprise together HT Group ("Group"):

Entity	Country of Business	Principal Activities	Ownership interest	
			31 December 2017	31 December 2016
Combis d.o.o.	Republic of Croatia	Provision of IT services	100%	100%
Iskon Internet d.d.	Republic of Croatia	Provision of internet and data services	100%	100%
KDS d.o.o.	Republic of Croatia	Provision of cable TV services	100%	100%
E-tours d.o.o.	Republic of Croatia	Provision of travel agency services	100%	100%
OT-Optima Telekom d.d. /i/	Republic of Croatia	Provision of internet and data services	17.41%	19.02%
M-Tele d.o.o.	Republic of Croatia	Investment in foreign subsidiary	100%	-

Company M-Tele d.o.o. that acts as special purpose vehicle entity which holds 76.53% shares of Crnogorski Telekom AD.

Notes to the consolidated financial statements (continued)

For the year ended 31 December 2017

2.1. Basis of preparation (continued)

/i/ Control over Optima was obtained through transfer of managerial rights in accordance with the agreement with Zagrebačka banka d.d., the single largest shareholder of Optima.

The Croatian Competition Agency has conditionally allowed the concentration of HT and determined a set of measures with regard to management and control over Optima, among which is the implementation of a so called "Chinese wall" between Optima's and HT employees, in relation to all sensitive business information with the exception of reporting of financial data necessary for consolidation.

The control of HT over Optima initially was limited to a period of four years, up to 18 June 2018.

On 14 June 2017 HT received the Decision of the Croatian Competition Agency by which the duration of temporary management rights of the company OT-Optima Telekom d.d. for HT is prolonged for an additional three-year period, that is, until 10 July 2021.

As of July 2021 control by HT is automatically terminated, without the possibility of extension. One year prior to such date, HT is required to commence the process of selling all of its Optima shares, during which HT will have the right to sell Optima shares held by Zagrebačka banka as well (see Note 3).

Notes to the consolidated financial statements (continued)

For the year ended 31 December 2017

2.1. Basis of preparation (continued)

Set out below is summarised financial information for subsidiaries with non-controlling interest OT-Optima Telekom d.d. and Crnogorski Telekom AD. The amounts disclosed are before intercompany eliminations including purchase price fair value allocation on consolidation level.

OT-Optima Telekom d.d.

Summarised statement of financial position

	31 December 2017	31 December 2016
	HRK million	HRK million
Current assets	154	103
Current liabilities	288	115
Current net assets	(134)	(12)
Non-current assets	709	528
Non-current liabilities	388	320
Non-current net assets	321	208
Net assets	187	196
Accumulated non-controlling interest	162	163

Summarised statement of comprehensive income

	31 December 2017	31 December 2016
	HRK million	HRK million
Revenue	495	454
Profit for the period	(83)	(7)
Other comprehensive income	-	-
Total comprehensive income	(83)	(7)
Profit allocated to non-controlling interest	(69)	(6)
Dividends paid to non-controlling interest	-	-

Summarised statement of cash flows

	31 December 2017	31 December 2016
	HRK million	HRK million
Cash flow from operating activities	145	60
Cash flow from investing activities	(49)	(36)
Cash flow from financing activities	(56)	(35)
Net decrease in cash and cash equivalents	40	(11)

Notes to the consolidated financial statements (continued)
For the year ended 31 December 2017

2.1. Basis of preparation (continued)

Crnogorski Telekom AD

Summarised statement of financial position

31 December
2017
HRK million

Current assets	399
Current liabilities	353
Current net assets	46
Non-current assets	1,028
Non-current liabilities	42
Non-current net assets	986
Net assets	1,028
Accumulated non-controlling interest	240

Summarised statement of comprehensive income

31 December
2017
HRK million

Revenue	640
Profit for the period	40
Other comprehensive income	-
Total comprehensive income	40
Profit allocated to non-controlling interest	10
Dividends paid to non-controlling interest	

Summarised statement of cash flows

31 December
2017
HRK million

Cash flow from operating activities	285
Cash flow from investing activities	(213)
Cash flow from financing activities	(72)
Net decrease in cash and cash equivalents	-

Notes to the consolidated financial statements (continued)

For the year ended 31 December 2017

2.2. Changes in accounting policies and disclosures

The accounting policies adopted are consistent with those of the previous financial year unless otherwise stated and disclosed.

(a) New and amended standards adopted by the Group

The Group has adopted the following new and amended standards for their annual reporting period commencing 1 January 2017 which were endorsed by the European Union and which are relevant for the Group's financial statements:

- *Recognition of Deferred Tax Assets for Unrealised Losses – Amendments to IAS 12*
- *Disclosure Initiative – Amendments to IAS 7*

The adoption of amendments has required additional disclosure of changes in liabilities arising from financing activities, see note – Note to consolidated statement of cash flows – debt reconciliation and did not have any impact on the current period or any prior period and is not likely to affect future periods.

(b) New standards and interpretations not yet adopted

Certain new standards and interpretations have been published that are not mandatory for 31 December 2017 reporting periods and have not been early adopted by the Group. None of these standards and interpretations are expected to have significant effect on the Group's financial statements, except for the following standards:

- *IFRS 9 Financial instruments and associated amendments to various other standards (effective for annual periods beginning on or after 1 January 2018)*

In July 2014, the IASB issued IFRS 9 "Financial Instruments." Application of the standard is mandatory for reporting periods beginning on or after 1 January 2018. The standard introduces new classification and measurement requirements for financial instruments and replaces IAS 39.

Notes to the consolidated financial statements (continued)

For the year ended 31 December 2017

2.2. Changes in accounting policies and disclosures (continued)

(b) New standards and interpretations not yet adopted (continued)

The effects are analysed in a completed DT Group-wide project on implementation of the new standard. On the basis of management's current estimate, Croatian Telekom expects the first-time application of the standard to have the following impacts on the financial statements:

Depending on the respective underlying business model, the new provisions on the classification of financial assets will in some cases give rise to changes in measurement and presentation. In particular, the measurement of equity instruments at fair value through other comprehensive income will be without reclassification in profit or loss of the cumulative gains and losses on disposal (OCI option).

Under IFRS 9, the Group has adopted the general expected credit loss model for loans, debt instruments carried at amortised cost and debt instruments carried at fair value through other comprehensive income. The Group has adopted the simplified expected credit loss model under IFRS 9 for trade receivables and contract assets (which will be recognized for the first time as of 1 January 2018 in accordance with IFRS 15) which will lead to earlier recognition of impairment losses in some cases.

Hereby mentioned impairment losses as to both general and simplified approach will have effect of first time adoption in amount between 32 and 48 HRK million on retained earnings before taxes.

- *IFRS 15 Revenue from contracts with customer and associated amendments to various other standards (effective for annual periods beginning on or after 1 January 2018)*

This standard provides a single, principles-based five-step model for the determination and recognition of revenue to be applied to all contracts with customers. It replaces in particular the existing standards IAS 18 "Revenue" and IAS 11 "Construction Contracts" and has effect on the presentation of Company results of operations and financial position.

The Group will utilize the option for simplified initial application, i.e., contracts that are not completed by 1 January 2018 will be accounted for as if they had been recognized in accordance with IFRS 15 from the very beginning. The cumulative effect arising from the transition will be recognized as an adjustment to the opening balance of equity in the year of initial application. The effects are being analyzed in a Group-wide project on implementation of the new standard. Based on management's current estimate, Company expects the changeover to the new standard to result in a cumulative increase in retained earnings of HRK 220-260 million before taxes. This effect will be mainly attributable to the first-time recognition of:

- a. Contract assets that, in the case of multiple-element arrangements (e.g. mobile contract plus handset) a larger portion of the total remuneration will be attributable to the component delivered in advance (mobile handset), requiring earlier recognition of revenue from the sale of goods and merchandise, and
- b. Deferred customer acquisition costs or expenses for sales commissions (customer acquisition costs) which will be capitalised and recognised over the estimated customer retention period..

Notes to the consolidated financial statements (continued)

For the year ended 31 December 2017

2.2. Changes in accounting policies and disclosures (continued)

(b) New standards and interpretations not yet adopted (continued)

As regards the new standard's impact on the consolidated income statement, the Group expects expects the overall share of revenue from the provision of services to decrease, and the overall share of revenue from the sale of goods and merchandise to increase, by between 2 and 5 percentage points. Under IFRS 15 revenue will be recognized earlier and expenses will be recognized later for contracts not yet concluded by 1 January 2018. However, as the accounting effects of the changeover to the new standard will be recognized directly in equity, the only effects on profit or loss in 2018 will be related to changes in the point in time at which revenue and expenses are realized. On the assumption that business development remains unchanged, this will mean the following for a mass market characterized by a large number of customer contracts that are being concluded at different points in time:

- lower service revenues and higher selling expenses from the amortization of capitalized customer acquisition costs will be compensated for by
 - higher revenue from the sale of goods and lower selling expenses on new contracts from the capitalization of customer acquisition costs.
-
- *IFRS 16 Leases (effective for annual periods beginning on or after 1 January 2019)*

The new standard sets out the principles for the recognition, measurement, presentation and disclosure of leases. IFRS 16 eliminates the classification of leases as either operating leases or finance leases as is required by IAS 17 and, instead, introduces a single lessee accounting model

- IFRS 16 will result in the recognition of almost all leases on the balance sheet. The standard removes the current distinction between operating and financing leases and requires recognition of an asset (the right to use the leased item) and a financial liability to pay rentals for virtually all lease contracts. An optional exemption exists for short-term and low-value leases.
- The income statement will also be affected because the total expense is typically higher in the earlier years of a lease and lower in later years. Additionally, operating expense will be replaced with interest and depreciation, so key metrics like EBITDA will change.
- Operating cash flows will be higher as cash payments for the principal portion of the lease liability are classified within financing activities. Only the part of the payments that reflects interest can continue to be presented as operating cash flows.

The Group is currently assessing the impact of this new standard on its financial statements. The Group plans to adopt the standard on its effective date and when endorsed by the European Union. Please refer to note 32 a) for operating lease commitments.

Notes to the consolidated financial statements (continued)

For the year ended 31 December 2017

2.3. Significant accounting judgments, estimates and assumptions

The preparation of the Group's financial statements requires management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the disclosure of contingent liabilities, during the reporting period or at the reporting date respectively. However, uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the asset or liability affected in future periods. The key assumptions concerning the future and other key sources of estimation uncertainty at the statement of financial position date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below:

Provisions and contingencies

The Group is exposed to a number of legal cases and regulatory proceedings and ownership dispute over distributive telecommunication infrastructure that may result in significant outflow of economic resources or derecognition of related assets. The Group uses internal and external legal experts to assess the outcome of each case and makes judgments as to if and in what amount provisions need to be recorded in the financial statements as explained further in Notes 27 and 33. Changes in these judgments could have a significant impact on the financial statements of the Group.

Impairment of non-financial assets

The determination of impairment of assets involves the use of estimates that include, but are not limited to, the cause, timing and amount of the impairment. Impairment is based on a large number of factors, such as changes in current competitive conditions, expectations of growth in the industry, increased cost of capital, changes in the future availability of financing, technological obsolescence, discontinuance of services, current replacement costs, prices paid in comparable transactions and other changes in circumstances that indicate an impairment exists. The recoverable amount and the fair values are typically determined using the discounted cash flow method which incorporates reasonable market participant assumptions. The identification of impairment indicators, as well as the estimation of future cash flows and the determination of fair values for assets (or groups of assets) require management to make significant judgments concerning the identification and validation of impairment indicators, expected cash flows, applicable discount rates, useful lives and residual values. Specifically, the estimation of cash flows underlying the fair values of the business considers the continued investment in network infrastructure required to generate future revenue growth through the offering of new data products and services, for which only limited historical information on customer demand is available. If the demand for those products and services does not materialize as expected, this would result in less revenue, less cash flow and potential impairment to write down these investments to their fair values, which could adversely affect future operating results.

The fair value less costs of disposal calculation is based on available data from binding sales transactions in an arm's length transaction of similar assets or observable market prices less incremental costs for disposing of the asset. The value in use calculation is based on a discounted cash flow model. The cash flows are derived from the financial plan covering a mid-term period. The cash flows beyond the planning period are extrapolated using appropriate growth rates. The recoverable amount is most sensitive to the discount rate used for the discounted cash flow model as well as the expected future cash inflows and the growth rate used for extrapolation purposes. Further details including carrying values and effects on the result of the period are given in Notes 15 and 16.

Notes to the consolidated financial statements (continued)

For the year ended 31 December 2017

2.3. Significant accounting judgments, estimates and assumptions (continued)

Useful lives of assets

The determination of the useful lives of assets is based on historical experience with similar assets as well as any anticipated technological development and changes in broad economic or industry factors. The appropriateness of the estimated useful lives is reviewed annually, or whenever there is an indication of significant changes in the underlying assumptions. We believe that this is a critical accounting estimate since it involves assumptions about technological development in an innovative industry and is heavily dependent on the investment plans of the Group. Further, due to the significant weight of depreciable assets in the Group's total assets, the impact of significant changes in these assumptions could be material to the financial position and results of operations of the Group.

The following table demonstrates the sensitivity to a reasonably possible change in useful life on amortization and depreciation, with all other variables held constant, on the Group's profit post tax:

	Increase / decrease in %	Effect on profit post tax HRK million
Year ended 31 December 2017	+10	120
	-10	(129)
Year ended 31 December 2016	+10	108
	-10	(103)

Impairment of goodwill

The Group tests annually whether goodwill has suffered any impairment. The recoverable amounts of cash-generating units have been determined based on fair value less cost of disposal calculations. These calculations require the use of estimates (Note 15). Management believes that no reasonably possible change in any of the key assumptions would cause the carrying value of the business and residential cash-generating units to materially exceed their recoverable amount. In case of cash-generating unit Optima Telekom and Crnogorski Telekom, a reasonably possible change in certain key assumptions when viewed separately (such as decrease of revenue growth by 2%, increase of costs by 2% or change in capex and revenue ratio) with all other variables held constant, does not result in an impairment charge.

Content contract liability

As explained in intangible asset accounting policy (Note 2.4) content costs are capitalised with related liability recognised. The determination of liability for variable content contracts requires judgement as it is based on estimated number of future customers and use of a discount rate. Management believes that no reasonably possible change in any of the key assumptions would cause a significant change in content contract liability.

Notes to the consolidated financial statements (continued)

For the year ended 31 December 2017

2.3. Significant accounting judgments, estimates and assumptions (continued)

Intangible assets with an indefinite life

In arriving at the conclusion that the acquired brand has an indefinite life, the Group considered the fact that the brand represents a whole business segment and relates to an operator with proven and sustained demand for its products and services in a well-established market. The brand has historically been supported through spending on consumer marketing and promotion. The Group considered other factors such as the ability to continue to protect the legal rights that arise from the brand name indefinitely and the absence of any competitive factors that could limit the life of the brand name. The Group expects continued economic benefits from the acquired brand in the future. However, a strategic decision to withdraw marketing support from the brand or the weakening in the brand's appeal through changes in customer preferences might result in an impairment charge in the future. Also, reasonable change in certain key assumptions (such as change of revenues by 2% and change in royalty relief rate by 0.1%) does not lead to impairment.

2.4. Summary of accounting policies

a) *Operating profit*

Operating profit is defined as the result before income taxes and finance items. Finance items comprise interest revenue on cash balances in the bank, deposits, treasury bills, interest bearing available-for-sale financial assets, share of profit and loss from associate and joint venture, interest expense on borrowings, gains and losses on the sale of available-for-sale financial assets and foreign exchange gains and losses on all monetary assets and liabilities denominated in foreign currency.

b) *Business Combinations and Goodwill*

Subsidiaries are all entities over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group, and are deconsolidated from the date that control ceases.

The Group applies the acquisition method to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred to the former owners of the acquire and the equity interests issued by the Group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. The Group recognizes any non-controlling interest in the acquire on an acquisition-by-acquisition basis, either at fair value or at the non-controlling interest's proportionate share of the recognized amounts of acquire's identifiable net assets. Acquisition-related costs are expensed as incurred.

If the business combination is achieved in stages, the acquisition date fair value of the acquirer's previously held equity interest in the acquire is remeasured to fair value as at the acquisition date through the statement of comprehensive income.

Any contingent consideration to be transferred by the Group is recognized at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration that is deemed to be an asset or liability is recognized in accordance with IAS 39 either in statement of comprehensive income or as a change to other comprehensive income. Contingent consideration that is classified as equity is not remeasured, and its subsequent settlement is accounted for within equity.

Notes to the consolidated financial statements (continued)

For the year ended 31 December 2017

2.4. Summary of accounting policies (continued)

b) Business Combinations and Goodwill (continued)

Goodwill is initially measured as the excess of the aggregate of the consideration transferred and the amount of non-controlling interest in the acquire over the fair value of identifiable net assets acquired. If this consideration is lower than the fair value of the net assets acquired, the difference is recognized in the statement of comprehensive income. Following initial recognition, goodwill is measured at cost less any accumulated impairment losses.

Inter-company transactions, balances, income and expenses on transactions between group companies are eliminated. Profits and losses resulting from inter-company transactions that are recognized in assets are also eliminated. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

Purchases of subsidiaries from parties under common control

Purchases of subsidiaries from parties under common control are accounted for using the predecessor values method. Under this method the consolidated financial statements of the combined entity are presented as if the businesses had been combined from the beginning of the earliest period presented or, if later, the date when the combining entities were first brought under common control. The assets and liabilities of the subsidiary transferred under common control are at the predecessor entity's carrying amounts.

The predecessor entity is considered to be the highest reporting entity in which the subsidiary's IFRS financial information was consolidated. Related goodwill inherent in the predecessor entity's original acquisitions is also recorded in these consolidated financial statements. Any difference between the carrying amount of net assets, including the predecessor entity's goodwill, and the consideration for the acquisition is accounted for in these consolidated financial statements as an adjustment to retained earnings.

c) Investment in associate

In the Group's financial statements, investment in an associated company (generally a shareholding of between 20% and 50% of voting rights) where significant influence is exercised by the Group is accounted for using the equity method less any impairment in value. Under the equity method, the investment is initially recognized at cost, and the carrying amount is increased or decreased to recognize the investor's share of the profit or loss of the investee after the date of acquisition. An assessment of investment in associate is performed when there is an indication that the asset has been impaired or that the impairment losses recognized in previous years no longer exist.

When the Group's share of losses in an associate equals or exceeds its interest in the associate, the Group does not recognize further losses, unless it has incurred legal or constructive obligations or made payments on behalf of the associate. Unrealized gains on transactions between the Group and its associate are eliminated to the extent of the Group's interest in the associate. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred.

Notes to the consolidated financial statements (continued)

For the year ended 31 December 2017

2.4. Summary of accounting policies (continued)

d) *Investment in joint venture*

The Group has an interest in a joint venture which is a jointly controlled entity, whereby the venturers have a contractual arrangement that establishes joint control over the economic activities of the entity. The Group recognizes its interest in the joint venture using equity method of accounting. The financial statements of the joint venture are prepared for the same reporting period as the parent company.

Adjustments are made where necessary to bring the accounting policies into line with those of the Group. Adjustments are made in the Group's financial statements to eliminate the Group's share of unrealised gains and losses on transactions between the Group and its jointly controlled entity. Losses on transactions are recognized immediately if the loss provides evidence of a reduction in the net realisable value of current assets or an impairment loss. Interest in the joint venture is derecognized at the date on which the Group ceases to have joint control over the joint venture.

When the Group's share of losses in a joint venture equals or exceeds its interest in the joint venture, the Group does not recognize further losses, unless it has incurred legal or constructive obligations or made payments on behalf of the joint venture. Unrealized gains on transactions between the Group and its joint venture are eliminated to the extent of the Group's interest in the joint venture. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred.

e) *Intangible assets*

Intangible assets are measured initially at cost. Intangible assets are recognized in the event that the future economic benefits that are attributable to the assets will flow to the Group, and that the cost of the asset can be measured reliably. After initial recognition, intangible assets are measured at cost less accumulated amortization and any accumulated impairment losses. Intangible assets are amortised on a straight-line basis over the best estimate of their useful life. The amortization method is reviewed annually at each financial year-end.

Amortization of the telecommunication licence commences when the licence is acquired and ready for use, with the amortization period being the term of the licence.

The Group recognizes costs of content as an intangible asset at the inception of the related contract. The Group determined that the following conditions have to be met for capitalization of content provider contracts: contract duration must be longer than one year, cost must be determined or determinable, contracted rights must be continuous and costs under the contract are unavoidable. Assets recognized under these contracts will be amortized over the contract period. Content contracts which do not meet the criteria for capitalization are expensed and presented in 'other expenses' in the statement of comprehensive income.

The Group capitalizes rights of servitude and rights of way related to the Electronic Communication Infrastructure (ECI) as intangible assets according to criteria for acquired rights at the moment of signing the contract for rights of servitude or receiving certificate for right of way. The Group presents the acquired rights as intangible assets and financial liability as the acquired rights, and related cost is capitalized for the period of 3 years. The cost is the amount of one-off fee paid at entering into the arrangement and any other fees which are considered to be unavoidable. The non-cancellable term of the contract is three years, as it is assumed that this payment is unavoidable due to the fact that there will be no significant changes in technology and topology in that time period, and the Group cannot change its routes or find other locations for ECI in a shorter time period. Accordingly, it is Group's estimate that consistent period of 3 years is the period of liability and useful life of ECI assets from each balance sheet date.. Unwinding of accrued interest is recognized as an interest expense and is presented within other financial income/expense.

Notes to the consolidated financial statements (continued)

For the year ended 31 December 2017

2.4. Summary of accounting policies (continued)

e) Intangible assets (continued)

Customer relationships and long-term customer contracts acquired in a business combination are recognised at fair value at the acquisition date. They have a finite useful life and are subsequently carried at cost less accumulated amortisation and impairment losses.

Useful lives of intangible assets are as follows:

Licences and rights

Radio frequency spectrum in 2100 MHz frequency band	15 years
Radio frequency spectrum in 900/1800 MHz frequency bands	13 years
Radio frequency spectrum in 800 MHz frequency band	11-12 years
Right of servitude for Distributive Telecommunication Infrastructure (DTI)	3 years

Software, content and other assets	2-5 years or as per contract duration
------------------------------------	---

Customer relationship	6.5–10.5 years
Brand	Indefinite
Long-term customer contracts	1.5-7 years

Assets under construction are not amortised.

Goodwill arises on the acquisition of subsidiaries. For the purpose of impairment testing, goodwill acquired in a business combination is allocated to each of the Group's cash generating units, or groups of cash generating units, that are expected to benefit from the synergies of the combination. Each unit or group of units to which the goodwill is allocated represents the lowest level within the Group at which the goodwill is monitored for internal management purposes. Goodwill and intangible assets with indefinite useful lives are reviewed for impairment, annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired.

Impairment for goodwill is determined by assessing the recoverable amount, based on fair value less cost of disposal, of the cash-generating unit (or group of cash-generating units), to which the goodwill relates. Where the recoverable amount of the cash-generating unit (or group of cash-generating units) is less than the carrying amount of the cash-generating unit (group of cash-generating units) to which goodwill has been allocated, an impairment loss is recognized. Impairment losses relating to goodwill cannot be reversed in future periods. The Group performs its annual impairment test of goodwill as at 31 December. Please see Note 15 for more details.

Notes to the consolidated financial statements (continued)

For the year ended 31 December 2017

2.4. Summary of accounting policies (continued)

f) *Property, plant and equipment*

An item of property, plant and equipment that qualifies for recognition as an asset is measured at its cost. The cost of an item of property, plant and equipment comprises its purchase price, including import duties and non-refundable purchase taxes, after deducting trade discounts and rebates, and any directly attributable costs of bringing the asset to its working condition and location for its intended use.

In addition to directly attributable costs, the costs of internally constructed assets include proportionate indirect material and labour costs, as well as administrative expenses relating to production or the provision of services.

Subsequent expenditure on an asset that meets the recognition criteria to be recognized as an asset or an addition to an asset is capitalized, while maintenance and repairs are charged to expense when incurred.

After recognition as an asset, an item of property, plant and equipment is measured at cost less accumulated depreciation and any accumulated impairment losses.

Each part of an item of property, plant and equipment with a cost that is significant in relation to the total cost of the item is depreciated separately.

Depreciation is computed on a straight-line basis.

Useful lives of newly acquired assets are as follows:

Buildings	10-50 years
Telecom plant and machinery	
Cables	8-18 years
Cable ducts and tubes	30 years
Other	2-15 years
Customer premises equipment (CPE)	7 years
Tools, vehicles, IT, office and other equipment	4-15 years

Land and assets under construction are not depreciated.

Useful lives, depreciation method and residual values are reviewed at each financial year-end, and if expectations differ from previous estimates, the change(s) are accounted for as a change in an accounting estimate.

Notes to the consolidated financial statements (continued)

For the year ended 31 December 2017

2.4. Summary of accounting policies (continued)

f) Property, plant and equipment (continued)

Construction-in-progress represents plant and properties under construction and is stated at cost.

Depreciation of an asset begins when it is available for use.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised within 'Other expenses' in the statement of comprehensive income.

g) Investment property

Investment property, principally comprising business premises and land, is held for long-term rental yields or appreciation and is not occupied by the Group. Investment property is treated as a long-term investment unless it is intended to be sold in the next year and a buyer has been identified in which case it is classified within current assets.

Investment property is carried at historical cost less accumulated depreciation and provision for impairment. Depreciation of buildings is calculated using the straight-line method to allocate their cost over their estimated useful lives of 10 to 50 years (2016: 10 to 50 years).

Subsequent expenditure is capitalised only when it is probable that future economic benefits associated with it will flow to the Company and the cost can be measured reliably. All other repairs and maintenance costs are charged to the statement of comprehensive income when incurred. If an investment property becomes owner-occupied, it is reclassified to property, plant and equipment, and its carrying amount at the date of reclassification becomes its deemed cost to be subsequently depreciated.

h) Impairment of assets

Impairment of non-financial assets

Assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment. Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs of disposal and value in use amount. For the purpose of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-financial assets other than goodwill that suffered impairment are reviewed for possible reversal of the impairment at each reporting date.

Impairment of trade receivables

A provision for impairment of trade and other receivables is established when there is objective evidence that the Group will not be able to collect all amounts due according to the underlying arrangement. Significant financial difficulties of the debtor, probability that the debtor will enter bankruptcy or financial reorganization, and default or delinquency in payments as well as historical collections are considered indicators that the trade receivable is impaired. Provisions for impairment are measured according to the collection best estimate. Receivables are written-off in the case when the debtor is liquidated or ceased its business activities; when the legal case is lost by the final court decision or in the case of lapse of receivables.

Notes to the consolidated financial statements (continued)

For the year ended 31 December 2017

2.4. Summary of accounting policies (continued)

h) Impairment of assets(continued)

Impairment of available-for-sale financial assets

If an available-for-sale asset is impaired, an amount comprising the difference between its cost (net of any principal payment and amortization) and its current fair value, less any impairment loss previously recognized in the statement of comprehensive income, is transferred from equity to the statement of comprehensive income. Reversals in respect of equity instruments classified as available-for-sale are not recognized in the statement of comprehensive income. Reversals of impairment losses on debt instruments are reversed through the statement of comprehensive income if the increase in fair value of the instrument can be objectively related to an event occurring after the impairment loss was recognized in the statement of comprehensive income.

i) Inventories

Inventories are valued at the lower of cost and net realisable value, after provision for obsolete items. Net realisable value is the selling price in the ordinary course of business, less the costs necessary to make the sale. Cost is determined on the basis of weighted average cost.

Phone sets are often sold for less than cost in connection with promotions to obtain new and/or retain existing subscribers with minimum commitment periods. Such loss on the sale of equipment is only recorded when the sale occurs if the normal resale value is higher than the cost of the phone set. If the normal resale value is lower than costs, the difference is recognized as inventory impairment immediately.

j) Receivables

Trade receivables are amounts due from customers for merchandise sold or services performed in the ordinary course of business. If collection is expected in one year or less, they are classified as current assets. If collection is expected after one year the receivables are presented as non-current assets. Receivables are stated at the fair value of the consideration given and are carried at amortised cost, after provision for impairment.

k) Foreign currencies

Transactions denominated in foreign currencies are translated into local currency at the middle exchange rates of the Croatian National Bank prevailing at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated into local currency at the middle exchange rates of the Croatian National Bank prevailing at the statement of financial position date. Any gain or loss arising from a change in exchange rates subsequent to the date of the transaction is included in the statement of comprehensive income within financial income or financial expense, respectively.

The results and financial position of all the Group entities (none of which has the currency of a hyper-inflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- (a) assets and liabilities for each statement of financial position presented are translated at the middle exchange rates of the Croatian National Bank prevailing at the statement of financial position date;
- (b) income and expenses for each statement of comprehensive income are translated at average exchange rates of the Croatian National Bank; and
- (c) all resulting exchange differences are recognized in statement of other comprehensive income.

Notes to the consolidated financial statements (continued)

For the year ended 31 December 2017

2.4. Summary of accounting policies (continued)

l) Leases

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to the statement of comprehensive income on a straight-line basis over the period of the lease.

Leases of property, plant and equipment where the Group has substantially all the risks and rewards of ownership are classified as finance lease. Finance leases are capitalised at the lease's commencement at the lower of the fair value of the leased property and the present value of the minimum lease payments. Each lease payment is allocated between the liability and finance charge. The corresponding rental obligations, net of finance charges, are included in borrowings. The interest element of the finance cost is charged to the statement of comprehensive income over the lease period so as to produce constant periodic rate of interest on the remaining balance of the liability for each period. The property, plant and equipment acquired under finance lease is depreciated over the shorter of the useful life of the assets and the lease term.

Finance leases are capitalised at the lease's inception at the fair value of the leased property or, if lower, the present value of the minimum lease payments. The corresponding rental obligations, net of finance charges, are included in other short-term and long-term payables. Each lease payment is allocated between the liability and finance cost. The property, plant and equipment acquired under finance leases is depreciated over the asset's useful life or over the shorter of the asset's useful life and the lease term if there is no reasonable certainty that the Group will obtain ownership at the end of the lease term.

m) Taxation

The income tax charge is based on profit for the year and includes deferred taxes. Deferred taxes are calculated using the balance sheet method.

Deferred income taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes at the reporting date.

Deferred tax is determined using income tax rates that have been enacted or substantially enacted by the financial statement date and are expected to apply when the related deferred tax asset is realized or the deferred tax liability is settled.

The measurement of deferred tax liabilities and deferred tax assets reflects the tax consequences that would arise from the manner in which the Group expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

Deferred income tax liabilities are provided on taxable temporary differences arising from investments in subsidiaries, associates and joint arrangements, except for deferred income tax liability where the timing of the reversal of the temporary difference is controlled by the Group and it is probable that the temporary difference will not reverse in the foreseeable future. Generally the Group is unable to control the reversal of the temporary difference for associates.

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income taxes assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

Notes to the consolidated financial statements (continued)

For the year ended 31 December 2017

2.4. Summary of accounting policies (continued)

m) Taxation (continued)

Deferred tax assets are recognized to the extent that it is probable that future taxable profit (or reversing deferred tax liabilities) will be available against which the temporary differences can be utilized.

Deferred tax assets and liabilities are not discounted and are classified as non-current assets and liabilities in the statement of financial position. Deferred tax assets are recognized when it is probable that sufficient taxable profits will be available against which the deferred tax assets can be utilised.

Current and deferred taxes are charged or credited in other comprehensive income if the tax relates to items that are credited or charged, in the same or a different period in other comprehensive income.

n) Employee benefit obligations

The Group provides other long-term employee benefits (Note 26). These benefits include retirement payments. The defined benefit obligation is calculated annually by independent actuary using a projected unit credit method. The projected unit credit method considers each period of service as giving rise to an additional unit of benefit entitlement and measures each unit separately to build up the final obligation.

Past service costs are recognized in the statement of comprehensive income immediately in the period in which they occur. Gains or losses on the curtailment or settlement of benefit plans are recognized when the curtailment or settlement occurs. The benefit obligation is measured at the present value of estimated future cash flows using a discount rate that is similar to the interest rate on government bonds where the currency and terms of the government bonds are consistent with the currency and estimated terms of the benefit obligation. Gains and losses resulting from changes in actuarial assumptions are recognized in other comprehensive income in the period in which they occur.

The net interest cost is calculated by applying the discount rate to the net balance of the defined benefit obligation and the fair value of plan assets. This cost is included in employee benefit expense in the statement of comprehensive income.

The Group provides death in service short term benefits which are recognized as an expense of the period in which it incurred.

o) Revenue recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received, excluding discounts, rebates, and sales taxes or duty. The Group assesses its revenue arrangements against specific criteria in order to determine if it is acting as principal or agent. The Group has concluded that it is acting as a principal in all of its revenue arrangements with the exception of the provision of its telecommunications infrastructure to third parties that offer value added services to its customer. In these cases, the Group is acting as an agent.

Revenue from fixed telephony includes revenue from activation fees, monthly fees, calls placed by fixed line subscribers and revenue from additional services in fixed telephony.

Revenue from wholesale services includes interconnection services for domestic and international carriers, and revenue from usage of network by other operators.

Notes to the consolidated financial statements (continued)

For the year ended 31 December 2017

2.4. Summary of accounting policies (continued)

o) Revenue recognition (continued)

Revenues from the provision of its network to the provider of value added services are reported on a net basis. Revenues are exclusively the amount of the commission received.

Third parties using the Group's telecommunications network include roaming customers of other service providers and other telecommunications providers which terminate or transit calls on the Group's network. These wholesale (incoming) traffic revenues included in voice and non-voice (data and internet) revenues are recognized in the period of related usage. A proportion of the revenue received is often paid to other operators (interconnect) for the use of their networks, where applicable. The revenues and costs of these transit calls are stated gross in the financial statements as the Group is the principal supplier of these services using its own network freely defining the pricing of the services, and are recognized in the period of related usage.

Revenue from mobile telephony includes revenue from monthly fee and call charges for "post-paid" mobile customers, call charges for "pre-paid" mobile customers, call charges for customers of international mobile operators when roaming on the Group's mobile network, sale of mobile handsets, domestic interconnection revenues related to mobile network, revenues for short and multimedia messages and data traffic revenues.

Revenue from unused tariff packages and prepaid vouchers is recognized when they are realised. Before their realisation, they are recorded as deferred revenues.

Revenue from the sales of electricity is recognized at fair value in the period when service is provided to customers.

The Group offers certain multiple-element arrangements (bundled product offers) arrangements. For multiple-element arrangements, revenue recognition for each of the units of accounting (elements) identified must be determined separately. Total arrangement consideration relating to the bundled contract is allocated among the different elements based on their relative fair values (i.e. a ratio of the fair value of each element to the aggregated fair value of the bundled deliverables is generated). The relative fair value of an individual element is limited by the proportion of the total arrangement consideration to be provided by the customer, the payment of which does not depend on the delivery of additional elements. If the fair value of the delivered elements cannot be determined reliably but the fair value of the undelivered elements can be determined reliably, the total arrangement consideration provided by the customer is allocated by determining the fair value of the delivered elements as the difference between the total arrangement consideration and the fair value of the undelivered elements.

Revenue from internet and data services includes revenue from leased lines, frame relay, Ethernet services, ADSL subscription and traffic, fixed line access, VPN online, internet traffic to T-Com call number, Multimedia services, IP phone (access and traffic) and IPTV. Service revenues are recognized when the services are provided in accordance with contractual terms and conditions.

Revenue from ICT includes revenue from restructuring business processes, application management services, technology infrastructure and system maintenance and the design and development of complex IT systems to a client's specifications (design and build) and WEB hosting. For bundled offer arrangements, revenue recognition for each of the elements relating to the bundled contract is allocated among the different elements based on their relative fair values (i.e. a ratio of the fair value of each element to the aggregated fair value of the bundled deliverable).

Revenues from application management services, technology infrastructure and system maintenance are recognised on a straight-line basis over the term of the contract. Revenues from time and material contracts are recognised based on contracted prices and direct cost incurred. Revenue from product maintenance contracts are recognized on a straight-line basis over the delivery period.

Notes to the consolidated financial statements (continued)

For the year ended 31 December 2017

2.4. Summary of accounting policies (continued)

o) Revenue recognition (continued)

Revenues and expenses from fixed-price design and build contracts where the outcome can be estimated reliably are recognised under percentage-of completion (POC) method. Estimates are revised and can result in decrease or an increase of estimated revenues and expenses and are included in statement of comprehensive income in the year in which circumstances that give rise to the revision become known to management.

Revenues from one-time-charge licensed software are recognized at the inception of licence term when all revenue recognition criteria have been met. Revenues from monthly licence charges are recognised on a subscription basis over the period that the client is entitled to use the licence. Revenues for maintenance, unspecified upgrades and technical support are recognised over the period such items are delivered.

The Group provides advice, assistance and other services relating to marketing, logistic, accounting, organization and administration to related parties. Majority of these services are provided on a time and material basis and revenue is recognised at the contractual rates as labour hours are delivered and expenses are incurred increased by 5% mark-up on own costs.

Revenues and expenses associated with the sale of telecommunications equipment and accessories are recognized when the products are delivered, provided that there are no unfulfilled obligations that affect the customer's final acceptance of the arrangement.

Revenue from dividends is recognized when the Group's right to receive the payment is established.

Interest revenue is recognized as interest accrues (using the effective interest rate which is the rate that discounts receipts through the expected life of the financial instrument to the net carrying amount of the financial asset).

p) Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, demand deposits, corporate commercial papers and short-term, highly liquid investments that are readily convertible to known amounts of cash with original maturities of three months or less and which are subject to an insignificant risk of change in value. Investments that are classified as cash and cash equivalents are held only as means of settling liabilities and not as an investment.

q) Borrowings

Borrowing costs, which include interest and other costs incurred in connection with the borrowing of funds, including exchange differences arising from foreign currency borrowings, are expensed in the period in which they are incurred, except those which directly attributable to the acquisition, construction or production of qualifying assets and are capitalised. Borrowings are initially recognized in the amount of the proceeds received net of transaction costs.

Mandatory convertible loan (MCL) is classified as equity and it is recognized at its nominal value which approximates its fair value.

Notes to the consolidated financial statements (continued)

For the year ended 31 December 2017

2.4. Summary of accounting policies (continued)

r) *Financial assets*

All investments, other than loans and receivables originated by the Group, are classified as available-for-sale.

Available-for-sale financial assets are classified as current assets if management intends to realise them within 12 months after the statement of financial position date. All purchases and sales of investments are recognized on the settlement date.

Financial assets are initially measured at cost, which is the fair value of the consideration given for them, including transaction costs.

Available-for-sale financial assets and trading financial assets are subsequently carried at fair value without any deduction for transaction costs by reference to their quoted market price at the statement of financial position date. Gains or losses on measurement to the fair value of available-for-sale financial assets are recognized in other comprehensive income, until the investment is sold or otherwise disposed of, or until it is determined to be impaired, at which time the cumulative gain or loss previously recognized in other comprehensive income is included in the net profit or loss for the period.

Financial instruments are generally recognized as soon as the Group becomes a party to the contractual regulations of the financial instrument. However, in the case of regular way purchase or sale (purchase or sale of a financial asset under a contract whose terms require delivery of the asset within the timeframe established generally by regulation or convention in the marketplace concerned), the settlement date is relevant for the initial recognition and derecognition. A financial asset is derecognized when the cash is collected or the rights to receive cash from the assets have expired. A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expired.

Securities obtained under agreements to resell ("reverse REPO agreements") are essentially guarantees or collateral for money held with banks and are not recorded in the balance sheet. The related amounts held by banks are recorded as secured deposits for maturities over three months or as cash equivalents for maturities under three months.

s) *Provisions*

A provision is recognized when, and only when, the Group has a present obligation (legal or constructive) as a result of a past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation. Provisions are reviewed at each statement of financial position date and adjusted to reflect the current best estimate.

Where the effect of the time value of money is material, the amount of a provision is the present value of the expenditures expected to be required to settle the obligation. When discounting is used, the increase in provision reflecting the passage of time is recognized as financial expense.

Provisions for termination benefits are recognized when the Group is demonstrably committed to a termination of employment contracts, that is when the Group has a detailed formal plan for the termination which is without realistic possibility of withdrawal. Provisions for termination benefits are computed based on amounts paid or expected to be paid in redundancy programs.

Notes to the consolidated financial statements (continued)

For the year ended 31 December 2017

2.4. Summary of accounting policies (continued)

s) *Provisions (continued)*

Levies and charges, such as taxes other than income tax or regulatory fees based on information related to a period before the obligation to pay arises, are recognised as liabilities when the obligating event that gives rise to pay a levy occurs, as identified by the legislation that triggers the obligation to pay the levy. If a levy is paid before the obligating event, it is recognised as prepayment.

A number of sites and other assets are utilised which are expected to have costs associated with de-commissioning. Provision is recognized for associated cash outflows which are substantially expected to occur at the dates of exit of the assets to which they relate, which are long-term in nature, primarily in periods up to 20 years from when the asset is brought into use.

t) *Contingencies*

Contingent assets are not recognized in the financial statements. They are disclosed when an inflow of economic benefits is probable.

Contingent liabilities are not recognized in the financial statements. They are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote.

u) *Share-based payments*

The cost of cash-settled and equity-settled transactions is measured initially at fair value at the grant date using a binomial model, further details of which are given in Note 39. This fair value is expensed over the period until the vesting date with recognition of a corresponding liability for cash-settled and equity-settled transactions are recognised in equity. The liability is remeasured to fair value at each statement of financial position date up to and including the settlement date with changes in fair value recognized in the statement of comprehensive income.

v) *Events after reporting period*

Post-year-end events that provide additional information about the Group's position at the statement of financial position date (adjusting events) are reflected in the financial statements. Post-year-end events that are not adjusting events are disclosed in the notes to the consolidated financial statements when material.

w) *Trade payables*

Trade payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities.

x) *Dividend distribution*

Dividend distributions to the Group's shareholders are recognized as a liability in the Group's financial statements in the period in which the dividends are approved by the Group's shareholders.

y) *Earnings per share*

Earnings per share are calculated by dividing the profit attributable to equity holders of the Group by the weighted average number of ordinary shares in issue during the year excluding ordinary shares purchased by the Group and held as treasury shares.

Notes to the consolidated financial statements (continued)

For the year ended 31 December 2017

2.4. Summary of accounting policies (continued)

z) *Contributed equity*

Ordinary shares are classified as equity. Shares held by the Company are disclosed as treasury shares and deducted from contributed equity.

aa) *Reclassifications*

In 2017, the Group has changed the presentation of certain revenue within statement of comprehensive income. In order to reconcile the presentation of comparable period data with data presented in 2017, following positions in the financial statements for the year ended 31 December 2016 were reclassified:

- Statement of comprehensive income

<i>Position</i>	2016 As reported HRK millions	Impact on change HRK millions	2016 Restated HRK millions
Revenue	6,970	15	6,985
Other operating income	159	(15)	144

The Group believes that presentation of revenue from services to affiliated companies should be presented as revenue (e.g. provision of administrative services and shared service centres). The Group believes that third statement of financial position is not necessary to be presented because there is no any impact on the financial position of previous periods.

Notes to the consolidated financial statements (continued)
For the year ended 31 December 2017

3 Business combinations

Crnogorski Telekom AD

In January 2017, Group signed a Sale and Purchase agreement to acquire majority shareholding in Crnogorski Telekom AD Podgorica (CT) from Magyar Telekom NYRT Hungary. The transaction was executed through purchase of a SPV entity (M-Tele d.o.o.) which holds 76.53% shares of Crnogorski Telekom AD. Since the entities involved in this transaction are all part of the DT Group, the Group records all assets acquired, liabilities assumed and any non-controlling interest in the acquisition using the predecessor accounting method. The fair value of consideration transferred in this transaction was HRK 924 million.

Financial results for 2017 of Crnogorski Telekom are consolidated in the Group for entire year.

The predecessor carrying values of the assets and liabilities of Crnogorski Telekom as at the date of acquisition were:

	Value recognised at acquisition HRK millions
Assets	
Intangible assets	380
Goodwill	156
Property, plant and equipment	590
Non-current assets	68
Inventories	10
Trade receivables	232
Prepaid expenses and other current assets	29
Cash and cash equivalents	58
	<hr/> 1,523 <hr/>
Liabilities	
Long-term liabilities	37
Trade payables	239
Other liabilities and accrued expenses	104
	<hr/> 380 <hr/>
Net assets	<hr/> 1,143 <hr/>
Non-controlling interest	<hr/> (231) <hr/>
Difference recognised in equity	<hr/> 12 <hr/>
Purchase consideration transferred	924
Cash and cash equivalents acquired	(58)
Payment for acquisition of Crnogorski Telekom, net of cash acquired	<hr/> 866 <hr/>

Notes to the consolidated financial statements (continued)

For the year ended 31 December 2017

3 Business combinations

OT-Optima Telekom d.d.

In 2014, the Group acquired voting shares in OT- Optima Telekom d.d. (Optima) through pre-bankruptcy settlement. Shares with a value of HRK 52 million were acquired directly through court decision by converting receivables into equity share as of 18 June 2014. An additional interest was acquired through the Mandatory Convertible Loan (MCL) instrument in the amount of HRK 69 million, as of 9 July 2014, hereby was converted into Optima equity pursuant to Management Board decision as of 23 July 2014 and approval of the Supervisory Board. These two transactions are treated as a single transaction in these consolidated financial statements.

The Group's total share in Optima amounts to 17.41% as of 31 December 2017 (31 December 2016: 19.02%). Control over Optima was obtained through transfer of managerial rights in accordance with the agreement with Zagrebačka banka d.d., the single largest shareholder of Optima.

The Croatian Competition Agency has conditionally allowed the concentration of HT with Optima based on the proposed financial and operational restructuring plan of Optima within the pre-bankruptcy settlement procedure. The Croatian Competition Agency has determined a set of measures defining the rules of conduct for a participant in concentration with regard to management and control over Optima, among which is the implementation of a so called "Chinese wall" between Optima's and HT employees, in relation to all sensitive business information with the exception of reporting of financial data necessary for consolidation.

The control of HT over Optima is limited to a period of four years starting 18 June 2014.

On 14 June 2017 HT received the Decision of the Croatian Competition Agency by which the duration of temporary management rights of the company OT-Optima Telekom d.d. for HT is prolonged for an additional three-year period, that is, until 10 July 2021.

On the same date, the Croatian Competition Agency has also reached the decision on conditional approval of the merger pursuant to the Merger Agreement of the company H1 TELEKOM d.d. and OT-Optima Telekom d.d.

As of July 2021 control by HT is automatically terminated, without the possibility of extension. One year prior to such date, HT is required to commence the process of selling all of its Optima shares, during which HT will have the right to sell Optima shares held by Zagrebačka banka as well.

Notes to the consolidated financial statements (continued)
For the year ended 31 December 2017

3 Business combinations (continued)

The purchase consideration for H1 TELEKOM d.d. was a share issuance. The fair value of these shares was based on the HRK 7.31 share price on 30 June 2017, which amounted to HRK 54 millions.

The fair value of the identifiable assets and liabilities of H1 TELEKOM d.d. as at the date of acquisition were:

	Fair value recognised at acquisition HRK millions
Assets	
Intangible assets	101
Property, plant and equipment	61
Trade receivables	23
Prepaid expenses and other current assets	1
Cash and cash equivalents	1
	<hr/> 187
Liabilities	
Long-term borrowings	33
Issued bonds	41
Long-term payables	38
Short-term borrowings	12
Short-term payables	78
Other liabilities and accrued expenses	19
	<hr/> 221
Total identifiable net assets at fair value	<hr/> (34)
Goodwill arising on acquisition	<hr/> 88

Intangible assets acquired consist of customer relationships and brand.

The goodwill arising on acquisition is attributable to economies of scale which are expected to be realised mainly through cost reductions synergies within Optima.

After the date of acquisition and subsequent consolidation of H1 into the financial statements of the Group, H1 has contributed HRK 65 million of revenues and HRK 2 million of loss to the Group.

If the acquisition had taken place at the beginning of the year, Group consolidated revenue would have been HRK 7,806 million, and net profit of the Group would have been HRK 860 million for the year.

Notes to the consolidated financial statements (continued)

For the year ended 31 December 2017

4 Segment information

The business reporting format of the Group for purpose of segment reporting is determined to be Residential, Business, Network and Support Function, Optima Telekom and Crnogorski Telekom as the Group's risks and rates of return are affected predominantly by differences in the market and customers. The segments are organised and managed separately according to the nature of the customers and markets that the services rendered, with each segment representing a strategic business unit that offers different products and services.

The Residential Segment includes marketing, sales and customer services, focused on providing mobile, fixed line telecommunications, electricity and TV distribution and services to residential customers.

The Business Segment includes marketing, sales and customer services, focused on providing mobile and fixed line telecommunications, electricity and systems integration services to corporate customers, small- and medium-sized businesses and the public sector. The Business Segment is also responsible for the wholesale business in both fixed and mobile services.

The Network and Support Functions segment performs cross-segment management and support functions, and includes the Technology, Procurement, Accounting, Treasury, Legal and other central functions. The Network and Support Functions is included in segment information as a voluntary disclosure since it does not meet the criteria for an operating segment.

The Optima Telekom segment includes the contribution of all Optima Telekom's functions to Group financial results following the same reporting structure as used for other operating segments, except revenue details that are only reported in the whole amount on the Miscellaneous revenue line. According to the restrictions introduced by the regulator, access to Optima Telekom revenue information is limited.

The Crnogorski Telekom segment includes the contribution of all Crnogorski Telekom's functions to Group financial results following the same reporting structure as used for other operating segments.

The Management Board, as the chief operating decision maker, monitors the operating results of business units separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on contribution margin or segment result (as calculated in the table below).

The Group's geographical disclosures are based on the geographical location of its customers.

Management of the Group does not monitor assets and liabilities by segments and therefore this information has not been disclosed. Fully owned subsidiaries Iskon Internet, Combis, KDS, E-tours and M-Tele are consolidated within the respective operating segments to which they relate.

Notes to the consolidated financial statements (continued)

For the year ended 31 December 2017

4 Segment information (continued)

The following tables present revenue and results information regarding the Group's segments:

Year ended 31 December 2016	Residential	Business	Network and Support functions	Optima Telekom consolidated	Crnogorski Telekom consolidated	Total
	HRK million	HRK million	HRK million	HRK million	HRK million	HRK million
Net revenue	3,750	2,794	-	441	-	6,985
<i>Mobile revenue</i>	1,870	951	-	-	-	2,821
<i>Fixed revenue</i>	1,841	1,093	-	441	-	3,375
<i>System solutions revenue</i>	-	677	-	-	-	677
<i>Miscellaneous revenue</i>	39	73	-	-	-	112
Usage related direct costs	(211)	(221)	-	(95)	-	(527)
Income and losses on accounts receivable	(8)	(21)	-	(3)	-	(32)
Contribution margin I	3,531	2,552	-	343	-	6,426
Non-usage related direct costs	(594)	(822)	-	(8)	-	(1,424)
Segment result (contribution margin II)	2,937	1,730	-	335	-	5,002
Other operating income	-	-	142	2	-	144
Other operating expenses	(389)	(371)	(1,550)	(100)	-	(2,410)
Depreciation, amortization and impairment of non-current assets	-	-	(1,401)	(96)	-	(1,497)
Operating profit	2,548	1,359	(2,809)	141	-	1,239
Year ended 31 December 2017						
Net revenue	3,754	2,883	-	483	636	7,756
<i>Mobile revenue</i>	1,953	1,035	-	-	317	3,305
<i>Fixed revenue</i>	1,764	1,038	-	483	284	3,569
<i>System solutions revenue</i>	-	696	-	-	35	731
<i>Miscellaneous revenue</i>	37	114	-	-	-	151
Usage related direct costs	(202)	(228)	-	(84)	(54)	(568)
Income and losses on accounts receivable	(28)	(61)	-	(3)	(9)	(101)
Contribution margin I	3,524	2,594	-	396	573	7,087
Non-usage related direct costs	(626)	(929)	-	(11)	(110)	(1,676)
Segment result (contribution margin II)	2,898	1,665	-	385	463	5,411
Other operating income	-	-	166	4	4	174
Other operating expenses	(363)	(407)	(1,458)	(119)	(251)	(2,598)
Depreciation, amortization and impairment of non-current assets	-	-	(1,531)	(177)	(161)	(1,869)
Operating profit	2,535	1,258	(2,823)	93	55	1,118

Notes to the consolidated financial statements (continued)
For the year ended 31 December 2017

4 Segment information (continued)

Revenue by geographical area

	2017 HRK million	2016 HRK million
Republic of Croatia	6,606	6,527
Rest of the world	1,150	458
	<u>7,756</u>	<u>6,985</u>

The majority of the Group's assets are located in Croatia.

None of the Group's external customers represent a significant source of revenue.

5 Other operating income

	2017 HRK million	2016 HRK million
Gain from sale of non-current assets	72	36
Rental income	30	31
Income from penalties and damage compensations	11	16
Income from assets received free of charge	11	1
Liabilities write off	2	11
Sale of waste	2	2
Other income	46	47
	<u>174</u>	<u>144</u>

6 Merchandise, material and energy expenses

	2017 HRK million	2016 HRK million
Cost of goods sold	1,282	1,116
Energy costs	116	102
Energy sales costs	169	92
Cost of raw material and supplies	32	29
Arrangement sales cost	13	15
	<u>1,612</u>	<u>1,354</u>

Notes to the consolidated financial statements (continued)
For the year ended 31 December 2017

7 Service expenses

	2017 HRK million	2016 HRK million
Domestic interconnection	253	242
International interconnection	316	284
Other services	206	217
	<u>775</u>	<u>743</u>

8 Depreciation, amortization and impairment of non-current assets

	2017 HRK million	2016 HRK million
Depreciation	1,036	884
Amortization	734	533
	<u>1,770</u>	<u>1,417</u>
Impairment loss	99	80
	<u>1,869</u>	<u>1,497</u>

Notes 15, 16 and 17 disclose further details on amortization and depreciation expense and impairment loss.

9 Employee benefits expenses

	2017 HRK million	2016 HRK million
Gross salaries without contribution	649	593
Taxes, contribution and other payroll costs	188	168
Contribution from gross salaries	163	145
Redundancy expenses (Note 27)	72	80
Long-term employee benefits	1	1
	<u>1,073</u>	<u>987</u>

Notes to the consolidated financial statements (continued)
For the year ended 31 December 2017

10 Other expenses

	2017 HRK million	2016 HRK million
Licence cost	326	315
Maintenance services	324	287
Rent (Note 32)	162	151
Contract workers	132	114
Advertising	130	120
Selling commission	127	106
Provision of trade receivables – net (Note 21)	101	32
Non-income taxes and contribution	57	37
Call centre and customer care support	40	45
Postal expenses	38	37
Provisions for charges and risks	33	9
Education and consulting	31	31
Expenses related to customers acquisition	14	10
Daily allowances and other costs of business trips	14	13
Expenses from penalties and damage compensations	14	7
Discounts granted to customers	11	14
Insurance	11	12
Write down of inventories	5	5
Loss on disposal of fixed assets	2	1
Other operating charges	69	64
	1,641	1,410

11 Finance income

	2017 HRK million	2016 HRK million
Interest income	8	19
Foreign exchange gains	29	33
Income from sale of bonds	1	12
	38	64

12 Finance cost

	2017 HRK million	2016 HRK million
Interest expense	122	93
Foreign exchange loss	52	44
Other	-	7
	174	144

Notes to the consolidated financial statements (continued)
For the year ended 31 December 2017

13 Income tax expense

a) *Tax on profit*

	2017 HRK million	2016 HRK million
Current tax expense	217	256
Deferred tax expense	(37)	(22)
	180	234

b) *Reconciliation of the taxation charge to the income tax rate*

	2017 HRK million	2016 HRK million
Profit before tax	984	1,162
Income tax at 18% (domestic rate) – (20% for 2016)	177	232
Tax effect of:		
Income not subject to tax	-	(3)
Expenses not deductible for tax purposes	8	6
Tax effects of tax loss carry forward for which no deferred income tax asset was recognised	(1)	(7)
Effect of different tax rates	(6)	-
Other	2	3
Impact of the tax rate reduction /i/	-	3
	180	234
Effective tax rate	18.29%	20.14%

/i/The reduction of Croatia's income tax rate from 20% to 18% is effective from 1 January 2017. As a result, the relevant deferred tax balances have been remeasured as at 31 December 2016.

The Group utilized a tax incentive in previous periods in respect of reinvesting profit and increasing the share capital in the same amount. If subsequently the capital that was increased by reinvested profit is decreased, this may result in a future tax liability for the Group. The Group believes a future tax liability will not arise in this regard.

Notes to the consolidated financial statements (continued)
For the year ended 31 December 2017

13 Income tax expense (continued)

Components and movements of deferred tax assets and liabilities are as follows:

Deferred tax assets and liabilities recognized in:	31 December 2017 HRK million	(charged) / credited in 2017 HRK million	Acquisition of Crnogorski Telekom HRK million	31 December 2016 HRK million	(charged) / credited in 2016 HRK million	31 December 2015 HRK million
<i>Statement of comprehensive income</i>						
Non-tax deductible provisions	8	(3)	-	11	(4)	15
Property, plant and equipment write down	45	13	-	32	20	12
Accrued interest on legal cases	5	4	-	1	(1)	2
Losses	14	14	-	-	-	-
Other	18	3	-	15	(2)	17
	<u>90</u>	<u>31</u>	<u>-</u>	<u>59</u>	<u>13</u>	<u>46</u>
Deferred income tax asset	90	31	-	59	13	46
<i>Statement of comprehensive income</i>						
Purchase price allocation adjustments	27	(6)	-	33	(9)	42
Upward revaluation of fixed assets	17	-	17	-	-	-
	<u>44</u>	<u>(6)</u>	<u>17</u>	<u>33</u>	<u>(9)</u>	<u>42</u>
<i>Other comprehensive income</i>						
Actuarial gains and losses	3	-	-	3	-	3
Deferred income tax liability	47	(6)	17	36	(9)	45

Notes to the consolidated financial statements (continued)

For the year ended 31 December 2017

13 Income tax expense (continued)

Deferred tax assets have been recognised for all deductible temporary differences to the extent that it is probable that taxable profit will be available against which the deductible temporary differences can be utilised. Deferred tax assets have not been discounted. Out of total deferred tax assets, current portion amounts to HRK 40 million.

Deferred tax asset arises on the property, plant and equipment impairment, on provision of impairment of receivables and inventories (materials, merchandise), and related to accruals and provisions and other temporary differences.

There are no formal procedures in the Republic of Croatia to agree the final level of tax charge upon submission of the declaration for corporate tax and VAT. However, such tax settlements may be subject to review by the relevant tax authorities during the limitation period of six years. The limitation period of six years starts with the year that follows the year of submission of tax declarations, i.e. 2019 for the 2017 tax liability.

The Group recognised deferred income tax assets of HRK 14 million in respect of losses amounting to HRK 80 million that can be carried forward against future taxable income. These losses relate to subsidiaries of the Group.

In 2015, the tax authorities started conducting a supervision review of HT's corporate tax and VAT returns for the year ended 2014. Currently issuing of the first instance resolution is expected.

Losses expires in:	HRK million
2019	24
2021	25
2022	31
	<u>80</u>

14 Earnings per share

Basic earnings per share amounts are calculated by dividing net profit for the year attributable to ordinary equity holders of the Group by the weighted average number of ordinary shares outstanding during the year.

Diluted earnings per share amounts are equal to basic earnings per share since there are no dilutive potential ordinary shares or share options.

The following reflects the income and share data used in the basic and diluted earnings per share computations:

	2017	2016
Profit for the year attributable to ordinary equity holders of the Company in HRK million	863	934
Weighted average number of ordinary shares for basic earnings per share	81,833,631	81,885,569
	<u>HRK 10.55</u>	<u>HRK 11.40</u>

Notes to the consolidated financial statements (continued)
For the year ended 31 December 2017

15 Intangible assets

	Licences	Software	Goodwill	Other assets	Assets under construction	Total
	HRK million	HRK million	HRK million	HRK million	HRK million	HRK million
As at 1 January 2016						
Cost	494	3,297	252	1,241	84	5,368
Accumulated amortization and impairment losses	(167)	(2,798)	-	(752)	-	(3,717)
Net book value	327	499	252	489	84	1,651
Year ended 31 December 2016						
Opening net book value	327	499	252	489	84	1,651
Additions	2	169	-	330	110	611
Transfers	-	60	-	24	(65)	19
Amortization charge	(36)	(236)	-	(261)	-	(533)
Impairment loss	-	(10)	-	-	-	(10)
Net book value	293	482	252	582	129	1,738
As at 31 December 2016						
Cost	497	3,361	252	1,300	129	5,539
Accumulated amortization and impairment losses	(204)	(2,879)	-	(718)	-	(3,801)
Net book value	293	482	252	582	129	1,738
Year ended 31 December 2017						
Opening net book value	293	482	252	582	129	1,738
Acquisition of CT (Note 3)	183	105	156	19	73	536
Acquisition of H1 (Note 3)	-	1	88	100	-	189
Additions	14	221	-	476	151	862
Transfers	62	102	-	(40)	(112)	12
Amortization charge	(82)	(277)	-	(375)	-	(734)
Impairment loss	-	(1)	(40)	(23)	-	(64)
Net book value	470	633	456	739	241	2,539
As at 31 December 2017						
Cost	757	3,775	496	1,849	241	7,118
Accumulated amortization and impairment losses	(287)	(3,142)	(40)	(1,110)	-	(4,579)
Net book value	470	633	456	739	241	2,539

Notes to the consolidated financial statements (continued)

For the year ended 31 December 2017

15 Intangible assets (continued)

The intangible assets of the Group as at 31 December 2017 include five licences for use of the radio frequency spectrum (Notes 2.4. e) and 38 b)).

Other assets mainly consist of brand, customer relationships, capitalised content contracts and capitalised cost of electronic communication infrastructure.

Assets under construction primarily relate to software and the various licences for the use of software.

Intangible assets with indefinite useful life consist of brand name related to Optima Telekom d.d. Carrying value as at 31 December 2017 is HRK 61 million (31 December 2016: HRK 61 million).

Additions of intangible assets

Major additions in 2017 relate to capitalised content costs in the amount of HRK 340 million, application, system and network technology software and user licences in the amount of HRK 233 million and capitalised cost of electronic communication infrastructure in amount of HRK 137 million.

Impairment loss

During 2017, the Group recognized an impairment loss for intangible assets of HRK 64 million (2016: HRK 10 million).

Disposal of intangible assets

The disposal of intangible assets primarily relates to the disposal of capitalized ECI costs in gross amount of HRK 5 million and software HRK 15 million (2016: HRK 458 million).

Impairment testing of goodwill

Goodwill is allocated to the Group's cash-generating units (CGUs) identified according to operating segment. An operating segment-level summary of the goodwill allocation is presented below:

	31 December 2017 HRK million	31 December 2016 HRK million
Residential	55	55
Business	107	107
Optima Telekom consolidated	138	90
Crnogorski Telekom	156	-
	456	252

Notes to the consolidated financial statements (continued)

For the year ended 31 December 2017

15 Intangible assets (continued)

Impairment testing of goodwill (continued)

The key assumptions used for fair value less cost of disposal calculations are as follows:

	Optima Telekom consolidated		Crnogorski	Residential		Business	
	31 December 2017	31 December 2016	Telekom 31 December 2017	31 December 2017	31 December 2016	31 December 2017	31 December 2016
Growth rate	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
Discount rate	9.53%	9.79%	8.42%	8.96%	8.93%	8.96%	8.93%

The recoverable amount of a CGU is determined based on fair value less cost of disposal calculations. The key assumptions reflect past experience and expectations of market development, particularly the development of revenue, market share, customer acquisition and retention cost, capital expenditures and growth rate. The growth rate does not exceed the long-term average growth rate for the industry in which the CGU operates. The weighted average growth rate is used to extrapolate cash flows beyond the budgeted period and pre-tax discount rate is applied to the cash flow projections. The costs of central functions (Management and Administration) have been allocated between the segments for the purpose of impairment testing based on internal secondary cost allocation, using defined planned internal products. Forecast period is 10 years.

Impairment testing of brand

Optima has registered the name and trade mark "Optima" as intellectual property rights. Brand is an indefinite – lived asset, and it is tested for impairment annually using the Relief from Royalty method. The brand value represents the net present value of the projected brand earnings, discounted using the pre-tax discount rate on projected cash flows. The net present value calculation comprises both the explicit five and a half year projections and the terminal period, as this reflects the brands ability to create revenues in perpetuity. The growth rate of projected cash flows and the discount rate used is the same as the key assumptions utilised in the impairment testing of goodwill (reflected above).

Notes to the consolidated financial statements (continued)
For the year ended 31 December 2017

16 Property, plant and equipment

	Land and buildings	Telecom plant and machinery	Tools, vehicles, IT and office equipment	Assets under construction	Total
	HRK million	HRK million	HRK million	HRK million	HRK million
As at 1 January 2016					
Cost	2,242	12,626	1,036	476	16,380
Accumulated depreciation and impairment losses	(1,308)	(8,652)	(862)	-	(10,822)
Net book value	934	3,974	174	476	5,558
Year ended 31 December 2015					
Opening net book value	934	3,974	174	476	5,558
Additions	24	606	28	339	997
Transfers	27	334	21	(390)	(8)
Disposals	(18)	(1)	-	-	(19)
Depreciation charge	(80)	(734)	(68)	-	(882)
Impairment loss	-	(70)	-	-	(70)
Net book value	887	4,109	155	425	5,576
As at 31 December 2016					
Cost	2,274	12,967	978	425	16,644
Accumulated depreciation and impairment losses	(1,387)	(8,858)	(823)	-	(11,068)
Net book value	887	4,109	155	425	5,576
Year ended 31 December 2017					
Opening net book value	887	4,109	155	425	5,576
Acquisition of CT (Note3)	153	384	6	47	590
Acquisition of H1 (Note 3)	1	56	-	4	61
Additions	28	581	44	363	1,016
Transfers	35	290	12	(349)	(12)
Disposals	(19)	(1)	-	-	(20)
Depreciation charge	(81)	(886)	(68)	-	(1,035)
Impairment loss	-	(36)	-	-	(36)
Net book value	1,004	4,497	149	490	6,140
As at 31 December 2017					
Cost	2,472	14,090	940	490	17,992
Accumulated depreciation and impairment losses	(1,468)	(9,593)	(791)	-	(11,852)
Net book value	1,004	4,497	149	490	6,140

Notes to the consolidated financial statements (continued)

For the year ended 31 December 2017

16 Property, plant and equipment (continued)

Included within assets under construction of the Group are major spare parts of HRK 5 million (31 December 2016: HRK 60 million).

Beginning in 2001, the Group has performed additional procedures which have provided support for the existence of legal title to land and buildings transferred from HPT s.p.o. under the Separation Act of 10 July 1998. The Group is still in the process of formally registering this legal title.

The Group does not have any material property, plant and equipment held for disposal.

Additions of property, plant and equipment

Major additions in 2017 relate to infrastructure and network equipment.

Impairment loss

In 2017, the Group recognized an impairment loss on property, plant and equipment of HRK 36 million (2016: HRK 70 million) mostly relating to change of equipment due to transfer to newer technology.

Disposal of property, plant and equipment

The disposal of the property, plant and equipment primarily relates to the disposal of telecom switches and devices, old tools, IT, office equipment and vehicles in the gross amount of HRK 405 million (2016: HRK 751 million).

Ownership over ducts

Although assets (including the ducts as a part of the infrastructure) were transferred from the legal predecessor of the Company, HPT Public Company, by virtue of the Law on Separation of Croatian Post and Telecommunication and contributed by the Republic of Croatia to the share capital at the foundation of the Company on 1 January 1999, according to other Croatian legislation, which is also known as Distributive Telecommunication Infrastructure (DTI, TI or ducts), does not have all the necessary documents (building, use permits etc.) which may be relevant to the issue of proving the ownership towards third parties. Some claims of ownership over these assets by the local authorities (the City of Zagreb) may have a material effect on the financial statements in the case that HT will not be able to prove its ownership rights for such ducts. However, HT management believes the likelihood of occurrence of such circumstances is remote. Therefore, no adjustments were made to these financial statements in respect of this matter.

The net book value of all the Group's ducts as at 31 December 2017 is HRK 862 million (31 December 2016: HRK 857 million).

Notes to the consolidated financial statements (continued)
For the year ended 31 December 2017

16 Property, plant and equipment (continued)

Leased assets

Equipment includes the following amounts where the Group is a lessee under a finance lease:

	31 December 2017 HRK million	31 December 2016 HRK million
Cost	97	84
Accumulated depreciation	(41)	(19)
Net book value	56	65

Notes to the consolidated financial statements (continued)
For the year ended 31 December 2017

17 Investment property

	HRK million
As at 1 January 2016	
Cost	104
Accumulated depreciation	<u>(47)</u>
Net book value	<u>57</u>
Year ended 31 December 2016	
Opening net book value	57
Transfers to property, plant and equipment	(11)
Depreciation charge	<u>(2)</u>
Net book value	<u>44</u>
As at 31 December 2016	
Cost	83
Accumulated depreciation	<u>(39)</u>
Net book value	<u>44</u>
Year ended 31 December 2017	
Opening net book value	44
Additions	-
Disposals	(8)
Depreciation charge	<u>(1)</u>
Net book value	<u>35</u>
As at 31 December 2017	
Cost	60
Accumulated depreciation	<u>(25)</u>
Net book value	<u>35</u>

The Group has classified unoccupied buildings and undeveloped land as investment property.

Notes to the consolidated financial statements (continued)
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18 Investments accounted for using the equity method

The net book value of investments accounted for using the equity method comprises (financial information for 2017 represents estimations as HT d.d. Mostar and HP d.o.o. Mostar did not issue their financial statements up to the date of issuing consolidated financial statements of HT Group):

	31 December 2017 HRK million	31 December 2016 HRK million
<i>Joint venture HT d.d. Mostar:</i>		
As at 1 January	375	397
Prior period correction of error	-	(22)
Share of profit	2	3
Dividends paid	-	(3)
As at 31 December	<u>377</u>	<u>375</u>
<i>Associate HP d.o.o. Mostar:</i>		
As at 1 January	2	2
Share of (loss) / profit	-	1
(Impairment loss) / reversal of impairment loss	-	(1)
As at 31 December	<u>2</u>	<u>2</u>
	<u>379</u>	<u>377</u>

a) Investment in joint venture:

The Group has an ownership interest of 39.1% in its joint venture HT d.d. Mostar which is incorporated in the Federation of Bosnia and Herzegovina. The principal activity of this company is provision of telecommunication services.

All decisions made by the Management Board and all decisions made by the Supervisory Board have to be approved by both of the majority shareholders. Therefore, the investment is classified as a jointly controlled entity. The rest of the company is mainly owned by the Federation of Bosnia and Herzegovina (50.10%).

The Group's share in HT d.d. Mostar profit for the year ended 31 December 2017 is recognized in the statement of comprehensive income in the amount of HRK 2 million (2016: HRK 3 million). In 2016, HT adjusted net book value of investment in HT d.d. Mostar for HRK 22 million related to correction of the Group's share in HT d.d. Mostar profits in prior periods as a result of misstatement of deferred subsidised customer costs in HT d.d. Mostar financial statements.

In 2017, HT did not receive any dividend from HT d.d. Mostar (2016: HRK 3 million).

b) Investment in associate:

The Group has an ownership interest of 30.29% in its associate HP d.o.o. Mostar which is incorporated in the Federation of Bosnia and Herzegovina. The principal activity of the associate is provision of postal services.

Notes to the consolidated financial statements (continued)
For the year ended 31 December 2017

18 Investments accounted for using the equity method (continued)

Summarised financial information for investments accounted for using the equity method is as follows:

Summarised statement of financial position:

	31 December 2017 HRK million Estimated	31 December 2016 HRK million Actual
<i>Joint venture HT d.d. Mostar:</i>		
Current		
Cash and cash equivalents	121	107
Other current assets	151	169
Total current assets	272	276
Financial liabilities	1	1
Other current liabilities	190	221
Total current liabilities	191	222
Non-current		
Non-current assets	1,183	1,204
Financial liabilities	10	10
Other liabilities	14	10
Total non-current liabilities	24	20
Net assets	1,240	1,238
<i>Associate HP d.o.o. Mostar:</i>		
Current		
Cash and cash equivalents	15	15
Other current assets	20	12
Total current assets	35	27
Financial liabilities	-	-
Other current liabilities	13	11
Total current liabilities	13	11
Non-current		
Non-current assets	63	70
Financial liabilities	-	-
Other liabilities	1	2
Total non-current liabilities	1	2
Net assets	84	83

Notes to the consolidated financial statements (continued)
For the year ended 31 December 2017

18 Investments accounted for using the equity method (continued)

Summarised statement of comprehensive income:

	2017 HRK million Estimated	2016 HRK million Actual
<i>Joint venture HT d.d. Mostar:</i>		
Revenue	803	854
Depreciation and amortisation	(223)	(223)
Interest income	9	4
Interest expense	(1)	(1)
<i>Pre-tax profit</i>	5	(29)
<i>Income tax expense</i>	-	-
<i>Net income</i>	5	(29)
<i>Dividends received</i>		3
<i>Associate HP d.o.o. Mostar:</i>		
Revenue	94	97
Depreciation and amortisation	(4)	(3)
Interest income	-	1
Interest expense	-	-
<i>Pre-tax gain / (loss)</i>	1	2
<i>Income tax expense</i>	-	-
<i>Net income</i>	1	2
<i>Dividends received</i>		-

Notes to the consolidated financial statements (continued)
For the year ended 31 December 2017

18 Investments accounted for using the equity method (continued)

<i>Reconciliation of summarised financial information</i>	31 December 2017 HRK million	31 December 2016 HRK million
<i>Joint venture HT d.d. Mostar</i>		
Opening net assets 1 January	1,238	1,244
Profit for the period	5	29
Dividends paid	-	(8)
Foreign currency translation	(3)	(27)
Closing net assets	<u>1,240</u>	<u>1,238</u>
<i>Interest in joint venture 39.10%</i>	485	484
<i>Foreign currency translation</i>	12	11
<i>Impairment</i>	(120)	(120)
<i>Carrying value</i>	<u>377</u>	<u>375</u>
<i>Associate HP d.o.o. Mostar</i>		
Opening net assets 1 January	84	82
Profit / (loss) for the period	1	2
Foreign currency translation	(1)	-
Closing net assets	<u>84</u>	<u>84</u>
<i>Interest in associates 30.29%</i>	26	26
<i>Foreign currency translation</i>	1	1
<i>Impairment</i>	(25)	(25)
<i>Carrying value</i>	<u>2</u>	<u>2</u>

Notes to the consolidated financial statements (continued)
For the year ended 31 December 2017

19 Available-for-sale financial assets

Available-for-sale financial assets, at fair value, include the following:

<i>Issuer</i>	<i>Credit rating</i>	<i>Currency</i>	<i>Maturity</i>	31 December 2017 HRK million	31 December 2016 HRK million
<i>Domestic bond:</i>					
Government Republic of Croatia	BB	HRK	8 February 2017	-	35
<i>Foreign bonds:</i>					
Deutsche Telekom	BBB+	EUR	3 April 2020	945	946
Other				3	14
				<u>948</u>	<u>995</u>
Non-current				948	949
Current				-	46
				<u>948</u>	<u>995</u>

Interest rate on domestic bond is 4.75%. Interest rate on foreign bond is 0.021%.

The estimated fair value of investments in bonds at 31 December 2017 is determined by reference to their market value offered on the secondary capital market, which is an active market, at the statement of financial position date and belongs to level 1 under the financial instruments fair value hierarchy category. There were no classification changes among financial instruments fair value hierarchy categories in 2017.

Notes to the consolidated financial statements (continued)
For the year ended 31 December 2017

20 Inventories

	31 December 2017 HRK million	31 December 2016 HRK million
Merchandise	105	86
Inventories and spare parts	23	25
	<u>128</u>	<u>111</u>

21 Trade and other receivables

	31 December 2017 HRK million	31 December 2016 HRK million
Trade receivables	128	95
Loans to employees	79	-
Other receivables	41	26
	<u>248</u>	<u>121</u>
Non-current		
Trade receivables	1,551	1,276
Loans to employees	21	-
Other receivables	58	52
	<u>1,630</u>	<u>1,328</u>
Current		
	<u>1,878</u>	<u>1,449</u>

During 2013, the Group entered into several prebankruptcy settlements with its debtors which stipulate that part of reported current trade receivables is converted to non-current receivables (31 December 2017: HRK 20 million) with maturities up to 5 years.

The aging analysis of trade receivables is as follows:

	Total HRK million	Neither past due nor impaired HRK million	Past due but not impaired				
			< 30 days HRK million	31-60 days HRK million	61-90 days HRK million	91-180 days HRK million	>180 days HRK million
31 December 2017	1,551	1,220	154	58	35	62	22
31 December 2016	1,276	894	278	40	17	36	11

Notes to the consolidated financial statements (continued)
For the year ended 31 December 2017

21 Trade and other receivables (continued)

As at 31 December 2017, trade receivables with a nominal value of HRK 1,243 million (31 December 2016: HRK 1,068 million) were deemed impaired and fully provided for, and refer to mainly receivable past-due over 180 days.

Movements in the provision for impairment of receivables were as follows:

	2017 HRK million	2016 HRK million
As at 1 January	1,068	1,117
Acquisition of Crnogorski Telekom	152	-
Acquisition of H1	27	-
Charge for the year (Note 10)	152	90
Unused amounts reversed (Note 10)	(51)	(58)
Receivables written-off	(105)	(81)
As at 31 December	1,243	1,068

22 Prepayments

Prepayments mainly consist of prepaid liabilities for concession fees towards regulator in amount of HRK 178 million (2016: HRK 177 million).

23 Cash and cash equivalents and bank deposits

a) Cash and cash equivalents

Cash and cash equivalents comprise the following amounts:

	31 December 2017 HRK million	31 December 2016 HRK million
Cash on hand and balances with banks	1,493	1,261
Commercial papers	1,080	982
Time deposits with maturity less than 3 months	425	433
Secured deposits (reverse REPO agreements)	154	-
	3,152	2,676

Notes to the consolidated financial statements (continued)
For the year ended 31 December 2017

23 Cash and cash equivalents and bank deposits (continued)

b) Currency breakdown of cash and cash equivalents and time deposits:

	31 December 2017 HRK million	31 December 2016 HRK million
HRK	2,843	1,175
EUR	254	1,406
USD	66	76
BAM	23	19
RSD	3	-
	<u>3,189</u>	<u>2,676</u>

c) Time deposits with maturities more than 3 months

	31 December 2017 HRK million	31 December 2016 HRK million
Foreign bank	37	-
Domestic banks	-	-
	<u>37</u>	<u>-</u>

d) Guarantee deposits

	Current		Non-current	
	31 December 2017 HRK million	31 December 2016 HRK million	31 December 2017 HRK million	31 December 2016 HRK million
Foreign bank	2	11	6	26
Domestic banks	1	1	-	-
	<u>3</u>	<u>12</u>	<u>6</u>	<u>26</u>

Notes to the consolidated financial statements (continued)
For the year ended 31 December 2017

23 Cash and cash equivalents and bank deposits (continued)

e) Secured deposits (reverse REPO agreements)

<i>Issuer</i>	<i>Currency</i>	<i>Maturity</i>	31 December 2017 HRK million	31 December 2016 HRK million
<i>Reverse REPO agreements (Note 35 g)):</i>				
Erste Steiermärkische Bank d.d.	HRK	16 January 2017	-	160
Raiffeisen Bank Austria d.d.	HRK	14 February 2017	-	118
Erste Steiermärkische Bank d.d.	HRK	23 January 2017	-	157
Erste Steiermärkische Bank d.d.	HRK	24 January 2017	-	172
Raiffeisen Bank Austria d.d.	HRK	24 March 2017	-	79
Raiffeisen Bank Austria d.d.	HRK	9 May 2017	-	76
Raiffeisen Bank Austria d.d.	HRK	18 May 2017	-	75
Erste Steiermärkische Bank d.d.	HRK	28 April 2017	-	82
Erste Steiermärkische Bank d.d.	HRK	5 May 2017	-	127
Erste Steiermärkische Bank d.d.	HRK	21 April 2017	-	85
Erste Steiermärkische Bank d.d.	HRK	18 January 2018	157	-
			157	1,131

Interest rates at 31 December 2017 on reverse REPO agreements range up to 0.1%.

Notes to the consolidated financial statements (continued)
For the year ended 31 December 2017

24 Trade payables and other liabilities

	31 December 2017 HRK million	31 December 2016 HRK million
Content contracts	147	52
ECI contracts	119	79
Licence for radio frequency spectrum	16	9
Other	8	8
	<hr/>	<hr/>
Non-current	290	148
	<hr/>	<hr/>
Trade payables	1,646	1,278
Content contracts	201	164
VAT and other taxes payable	120	29
ECI contracts	63	45
Payroll and payroll taxes	63	64
Liabilities related to pre-bankruptcy settlements	18	-
Licence for radio frequency spectrum	(3)	9
Other	47	26
	<hr/>	<hr/>
Current	2,155	1,615
	<hr/>	<hr/>
	2,445	1,763
	<hr/>	<hr/>

25 Deferred income

	31 December 2017 HRK million	31 December 2016 HRK million
Deferred equipment rental income	21	19
	<hr/>	<hr/>
Non-current	21	19
	<hr/>	<hr/>
Prepaid vouchers	50	45
Deferred income for assets received free of charge	11	20
Connection fee	5	-
Other	23	24
	<hr/>	<hr/>
Current	89	89
	<hr/>	<hr/>
	110	108
	<hr/>	<hr/>

Notes to the consolidated financial statements (continued)

For the year ended 31 December 2017

26 Employee benefit obligations

Long-term employee benefits include retirement payments in accordance with the collective agreement.. Long-term employee benefits are determined using the projected unit credit method. Gains and losses resulting from changes in actuarial assumptions are recognized as other comprehensive income in the period in which they occur.

Long-term employee benefits include a compensation for the employees described in Note 39.

The movement in the liability recognized in the statement of financial position was as follows:

	2017 HRK million	2016 HRK million
As at 1 January	12	12
Acquisition of Crnogorski Telekom (Note 3)	4	-
LTIP – Variable II (Note 39)	2	3
Current portion of employee benefits obligations (Note 27)	(4)	(3)
Service costs	0	1
Benefit paid	(1)	(1)
Actuarial gains	-	-
As at 31 December	13	12
Retirement	1	2
Jubilee awards	2	-
LTIP – Variable II	10	10
	13	12

As at 31 December 2017, the current portion of the provision for LTIP programme amounts to HRK 4 million.

The principal actuarial assumptions used to determine retirement benefit obligations as at 31 December were as follows:

	2017 in %	2016 in %
Discount rate (annually)	3.00	3.00

Notes to the consolidated financial statements (continued)
For the year ended 31 December 2017

27 Provisions for other liabilities and charges

	Legal claims	Asset retirement obligation	Variable salary	Redundancy	Unused vacation	Total
	HRK million	HRK million	HRK million	HRK million	HRK million	HRK million
As at 1 January 2017	20	22	69	17	5	133
Additions	39	-	87	72	5	203
Acquisition of Crnogorski Telekom	1	-	-	-	-	1
Acquisition of H1	-	-	-	-	1	1
Utilisation	(23)	-	(92)	(59)	(5)	(179)
Reversals	(2)	-	-	-	(1)	(3)
Current portion of employee benefits obligations (Note 26)	-	-	4	-	-	4
Interest costs	-	3	-	-	-	3
As at 31 December 2017	35	25	68	30	5	163
Non-current	35	25	-	-	-	60
Current	-	-	68	30	5	103
	35	25	68	30	5	163

Notes to the consolidated financial statements (continued)

For the year ended 31 December 2017

27 Provisions for other liabilities and charges (continued)

a) *Legal claims*

As at 31 December 2017, the Group has provided estimated amounts for several legal actions and claims that management has assessed as probable to result in outflow of resources of the Group.

b) *Asset retirement obligation*

Asset retirement obligation primarily exists in the case of telecommunications structures constructed on third parties' properties. The Group carries out a revision of the necessary provisions every year.

c) *Redundancy*

Redundancy expenses and provisions include the amount of gross severance payments and other related costs for employees whose employment contracts are terminated during 2017.

28 Issued share capital

Authorised, issued, fully paid and registered share capital:

	31 December 2017 HRK million	31 December 2016 HRK million
81,888,535 ordinary shares without par value	<u>9,823</u>	<u>9,823</u>

The number of shares in issue remained unchanged between 1 January 1999 and 31 December 2017.

29 Legal reserves

Legal reserves represent reserves prescribed by the Company Act in the amount of 5% of the net profit for the year, until these reserves amount to 5% of the issued share capital. Legal reserves that do not exceed the above amount can only be used to cover current year or prior year losses. If the legal reserves exceed 5% of the issued capital they can also be used to increase the issued share capital of the Group. These reserves are not distributable.

30 Treasury shares

In 2017, the Group started with acquisition of treasury shares due to introduction of share buy-back program which will last until 20 April 2021. The Group will withdraw shares without nominal value without reduction of share capital

Within this program total of 216,005 shares are bought as of 31 December 2017 in total value of HRK 38 millions. Reserve for purchased own shares amounts to HRK 38 million (2016: nil) and is not distributable.

The Group holds 218,471 own shares as at 31 December 2017 (31 December 2016: 2,966).

31 Retained earnings

In 2017, the Group paid a dividend of HRK 6.00 per share (2016: HRK 6.00) for a total of HRK 494 million (2016: HRK 491 million).

Notes to the consolidated financial statements (continued)
For the year ended 31 December 2017

32 Commitments

a) *Operating lease commitments*

The Group has operating lease commitments in respect of buildings, land, equipment and cars.

Operating lease charges:

	2017 HRK million	2016 HRK million
Current year expense (Note 10)	<u>162</u>	<u>151</u>

Future minimum lease payments under non-cancellable operating leases were as follows:

	31 December 2017 HRK million	31 December 2016 HRK million
Within one year	133	136
Between 1 and 5 years	272	302
Greater than 5 years	<u>101</u>	<u>99</u>
	<u>506</u>	<u>537</u>

The contracts relate primarily to property leases and car leases.

b) *Capital commitments*

The Group was committed under contractual agreements to capital expenditure as follows:

	31 December 2017 HRK million	31 December 2016 HRK million
Intangible assets	218	108
Property, plant and equipment	<u>670</u>	<u>554</u>
	<u>888</u>	<u>662</u>

Notes to the consolidated financial statements (continued)

For the year ended 31 December 2017

33 Contingencies

At the time of preparation of these consolidated financial statements, there are outstanding claims against the Group. In the opinion of the management, the settlement of these cases will not have a material adverse effect on the financial position of the Group, except for certain claims for which a provision was established (Note 27).

The Group vigorously defends all of its legal claims and potential claims, including regulatory matters, third party claims and employee lawsuits. There is no history of significant settlements in Croatia under either the Competition Law or imposed by Misdemeanour Courts. Due to the lack of relevant practice and due to the fact that the proceedings are still in progress, the Group is not able to determine the possible outcome of these cases.

Competition Agency proceedings regarding retransmission of football games

Competition Authority initiated, ex officio, by its decision dated 3 January 2013, formal proceedings against HT relating to potential abuse of dominant position in the market of distribution of premium sport content due to the fact that ArenaSport channels and premium sport content (such as Croatian national league – MAXtv Prva liga, UEFA Champions League and UEFA Europe League) are available only through MAXtv service.

The proceeding is pending.

The pecuniary fine pursuant to the Competition Act is limited to up to 10% of yearly turnover of the Company in the last year for which financial reports have been concluded. Also, according to the Agency's practice, the fine is usually connected with up to 30% of the turnover acquired from the services provided on the relevant market. On the basis of the results for 2017, 30% of the revenue of MAXtv services would amount to HRK 91 million.

Ownership claim of Distributive Telecommunication Infrastructure (DTI) by the City of Zagreb

With respect to the ducts issue mentioned under Property, plant and equipment (Note 16), on 16 September 2008, the Company received a lawsuit filed by the Zagreb Holding Ltd. branch Zagreb Digital City ("ZHSDG") against the Company. ZHSDG is claiming the ownership of the City of Zagreb over DTI on the area of the City of Zagreb and demanding a payment in the range of up to HRK 390 million plus interest.

This law suit is based on a claim that HT is using DTI owned by the City of Zagreb without any remuneration.

On 10 December 2012, the Company received the partial interlocutory judgement and partial judgement by which it was determined that HT is obliged to pay to ZHSDG the fee for usage of the DTI system, and that until the legal validity of this partial interlocutory judgment, litigation will be stopped regarding the amount of the claim. Furthermore, the claim in the part concerning the establishment of the ownership of the City of Zagreb over DTI and other communal infrastructure for laying telecommunication installations on the area of the City of Zagreb for the purpose of communication-information systems and services was rejected. Decision on the litigation costs was left for later judgment. On 21 December 2012, the Company submitted the appeal against this judgment.

Notes to the consolidated financial statements (continued)

For the year ended 31 December 2017

33 Contingencies (continued)

Ownership claim of Distributive Telecommunication Infrastructure (DTI) by the City of Zagreb (continued)

On 4 August 2015 the second instance County Court of Varaždin accepted HT's remedy and returned the case back to the first instance court proceeding within which the plaintiff will need to justify its right to file a claim before the court (i.e. to raise an action/ locus standi) as well as to justify and substantially evidence his claim against HT – what kind of DTI, where/ on which location, how and during what period was used by HT.

In June 2016, the plaintiff raised its claim for the additional amount of HRK 90 million; that is fee for usage of the DTI system in the area of Zagreb for period as of 20 June 2011 until 20 June 2012, as to avoid statute of limitation for this period. Therefore, the claim amounts now altogether to HRK 480 million, plus interest.

In June 2017, the plaintiff has raised its claim for the additional amount of HRK 90 million; for period as of 20 June 2012 until 20 June 2013, as to avoid statute of limitation for this period. Therefore, the claim amounts now altogether to HRK 570 million, plus interest.

Based on the merit and development of the above legal proceedings, the Company concluded that the likelihood of an obligation arising from these legal cases is remote and that there was no need to present a provision related to these cases in these financial statements.

Notes to the consolidated financial statements (continued)
For the year ended 31 December 2017

34 Balances and transactions with related parties

The transactions disclosed below primarily relate to transactions with the companies owned by DTAG. The Group enters into transactions in the normal course of business on an arm's length basis. These transactions included the sending and receiving of international traffic to/from these companies during 2017 and 2016. Further, DTAG provided technical assistance services to the Group of HRK 3 million (2016: HRK 7 million).

The main transactions with related parties during 2017 and 2016 were as follows:

	Revenue		Expenses	
	2017	2016	2017	2016
<i>Related party:</i>	HRK million	HRK million	HRK million	HRK million
<i>Ultimate parent</i>				
Deutsche Telekom AG, Germany	100	82	123	127
<i>Joint venture</i>				
HT d.d. Mostar, Bosnia and Herzegovina	32	7	25	6
<i>Subsidiaries of ultimate parent</i>				
Telekom Deutschland GmbH, Germany	27	16	18	12
T-Mobile Austria GmbH, Austria	10	3	4	3
T-Systems International GmbH, Germany	2	4	5	14
Magyar Telekom Nyrt., Hungary	6	6	8	5
Slovak Telecom a.s., Slovakia	18	13	-	-
T-Mobile Czech	6	-	1	-
T-Mobile Polska	6	2	-	-
T-Mobile Netherlands	5	2	1	-
Deutsche Telekom IT	4	1	10	-
DT Europe Holding	4	-	6	-
Others	8	9	17	10
	228	145	218	177

Notes to the consolidated financial statements (continued)
For the year ended 31 December 2017

34 Balances and transactions with related parties (continued)

The statement of financial position includes the following balances resulting from transactions with related parties:

	Receivables		Payables	
	31 December 2017	31 December 2016	31 December 2017	31 December 2016
<i>Related party:</i>	HRK million	HRK million	HRK million	HRK million
<i>Ultimate parent</i>				
Deutsche Telekom AG, Germany	9	21	115	159
<i>Subsidiaries of ultimate parent</i>				
Telekom Deutschland GmbH, Germany	-	-	11	3
Magyar Telekom, Hungary	-	1	2	1
Albanian Telecom	-	-	13	-
Slovak Telecom a.s., Slovakia	4	10	-	-
T-Systems International GmbH, Germany	5	-	13	6
Others	9	4	9	2
	27	36	163	171

At the year end the Group holds investment in commercial paper of ultimate parent in the amount of HRK 1,080 millions (31 December 2016: HRK 982 millions) (Note 23) and investment in bond of ultimate parent in the amount of HRK 945 millions (31 December 2016: 946 millions) (Note 19).

The Federal Republic of Germany is both a direct and an indirect shareholder and holds approximately 32 percent of the share capital of DTAG. Due to the average attendance at the shareholders' meetings, the Federal Republic of Germany represents a solid majority at the shareholders' meetings of DTAG, although it only has a minority shareholding, making DTAG a dependant company of the Federal Republic of Germany. Therefore, the Federal Republic of Germany and the companies controlled by the Federal Republic of Germany or companies over which the Federal Republic of Germany can exercise a significant influence are classified as related parties of DTAG, and consequently of the Group as well.

The Group did not execute as part of its normal business activities any transactions that were individually material in the 2017 or 2016 financial year with companies controlled by the Federal Republic of Germany or companies over which the Federal Republic of Germany can exercise a significant influence.

Notes to the consolidated financial statements (continued)
For the year ended 31 December 2017

34 Balances and transactions with related parties (continued)

Compensation of the members Supervisory Board

The chairman of the Supervisory Board receives remuneration in the amount of 1,5 times of the average net salary of the employees of the Company paid in the preceding month. To the deputy chairman, remuneration is the amount of 1.25 times of the average net salary of the employees of the Company paid in the preceding month is paid, while any other member receives the amount of one average net salary of the employees of the Company paid in the preceding month. To a member of the Supervisory Board, who is in the same time the Chairman of the Audit Committee of the Supervisory Board, remuneration is the amount of 1.5 times of the average monthly net salary of the employees of the Company paid in the preceding month. To a member of the Supervisory Board, who is in the same time a Member of the Audit Committee of the Supervisory Board, remuneration is the amount of 1.25 times of the average monthly net salary of the employees of the Company paid in the preceding month. To a member of the Supervisory Board, who is in the same time a Member of the Compensation and Nomination Committee of the Supervisory Board, remuneration is the amount of 1.25 times of the average monthly net salary of the employees of the Company paid in the preceding month.

DTAG representatives do not receive any remuneration for the membership in the Supervisory Board due to a respective policy of DTAG.

In 2017, the Group paid a total amount of HRK 0.9 million (2016: HRK 0.8 million) to the members of its Supervisory Board. No loans were granted to the members of the Supervisory Board.

Compensation to key management personnel

In 2017, the total compensation paid to key management personnel of the Group amounted to HRK 46 million (2016: HRK 38 million). Key management personnel include members of the Management Boards of the Company and its subsidiaries and the operating directors of the Company, who are employed by the Group.

Compensation paid to key management personnel includes:

	2017	2016
	HRK million	HRK million
Short-term benefits	46	38
	46	38

Notes to the consolidated financial statements (continued)

For the year ended 31 December 2017

35 Financial risk management objectives and policies

The Group is exposed to international service-based markets. As a result, the Group can be affected by changes in foreign exchange rates. The Group also extends credit terms to its customers and is exposed to a risk of default. The significant risks, together with the methods used to manage these risks, are described below. The Group does not use derivative instruments either to manage risk or for speculative purposes.

a) Credit risk

The Group has no significant concentration of credit risk with any single counter party or group of counterparties with similar characteristics. The Group procedures are in force to ensure on a permanent basis that sales are made to customers with an appropriate credit history and do not exceed an acceptable credit exposure limit.

The Group does not guarantee obligations of other parties.

The Group considers that its maximum exposure is reflected by the amount of debtors (Note 21) net of provisions for impairment recognized at the statement of financial position date.

Additionally, the Group is exposed to risk through cash deposits in the banks. As at 31 December 2017, the Group had business transactions with thirty banks (2016: seventeen banks). The Group held cash and deposits in nine banks almost exclusively. For five domestic banks with foreign ownership, the Group received guarantees for deposits placed from parent banks which have a minimum rating of BBB+ or guarantees in form of low-risk government securities. The management of this risk is focused on dealing with the most reputable banks in foreign and domestic ownership in the domestic and foreign markets and on contacts with the banks on a daily basis.

The credit quality of financial assets that are neither past due nor impaired can be assessed by historical information about counterparty default rates:

	31 December 2017	31 December 2016
	HRK million	HRK million
Trade receivables for rendered telecom services to domestic customers	983	768
Trade receivables for rendered telecom services to foreign customers	210	45
Other trade receivables	27	81
Current	1,220	894
Trade receivables from prebankruptcy settlements	20	32
Trade receivables for merchandise sold	128	63
Loans to employees	24	-
Other receivables	76	26
Non-current	248	121

Other current receivables are neither past due nor impaired.

The credit quality of all other financial assets (see Note 36): the total carrying amount as at the balance sheet date is considered neither past due nor impaired.

Notes to the consolidated financial statements (continued)
For the year ended 31 December 2017

35 Financial risk management objectives and policies (continued)

b) Liquidity risk

The Group policy is to maintain sufficient cash and cash equivalents or to have available funding through an adequate amount of committed credit facilities to meet its commitments for the foreseeable future.

Any excess cash is invested mostly in available-for-sale financial assets.

The amounts disclosed in the table are the contractual undiscounted cash flows:

31 December 2017	Less than 3 months HRK million	3-12 months HRK million	1-5 years HRK million	>5 years HRK million
Trade and other payables	2,059	17	-	-
Capitalized content rights	73	185	167	-
Finance lease	-	1	4	-
Bank borrowings	27	22	148	125
Capitalized ECI rights	21	62	160	51
Liabilities from pre-bankruptcy settlement	12	-	38	-
Issued bond	2	18	96	9
Other liabilities	57	2	83	16
31 December 2016	Less than 3 months HRK million	3-12 months HRK million	1-5 years HRK million	>5 years HRK million
Trade and other payables	1,430	13	-	-
Capitalized rights	58	169	69	-
Finance lease	-	13	44	1
Bank borrowings	3	21	120	151
Capitalized ECI rights	15	46	87	53
Liabilities from pre-bankruptcy settlement	-	-	-	-
Issued bond	2	10	69	8
Other liabilities	20	10	58	24

Notes to the consolidated financial statements (continued)
For the year ended 31 December 2017

35 Financial risk management objectives and policies (continued)

c) Interest rate risk

The Group's exposure to the risk of changes in market interest rates relates primarily to the Group's available-for-sale financial assets, cash, cash equivalents, time deposits and bank borrowings

The following table demonstrates the sensitivity of the Group's profit post tax to a reasonably possible change in interest rates, with all other variables held constant (through the impact on floating rate investments).

	Increase/ decrease in basis points	Effect on profit post tax HRK million
Year ended 31 December 2017		
HRK	+100	13
	-100	(13)
EUR	+100	10
	-100	(10)
Year ended 31 December 2016		
HRK	+100	16
	-100	(16)
EUR	+100	19
	-100	(19)

Notes to the consolidated financial statements (continued)

For the year ended 31 December 2017

35 Financial risk management objectives and policies (continued)

d) Foreign currency risk

The Group's functional currency is the Croatian Kuna. Certain assets and liabilities are denominated in foreign currencies which are translated at the valid middle exchange rate of the Croatian National Bank at each statement of financial position date. The resulting differences are charged or credited to the statement of comprehensive income but do not affect short-term cash flows.

A significant amount of deposits in the banks, available-for-sale financial assets and cash and equivalents, receivables and payables are made in foreign currency, primarily in Euro. The purpose of these deposits is to hedge foreign currency denominated liabilities and liabilities indexed to foreign currencies from changes in the exchange rate. The following table demonstrates the sensitivity to a reasonably possible change in the Euro exchange rate, with all other variables held constant, of the Group's profit post tax due to changes in the fair value of monetary assets and liabilities.

	Increase/ decrease in EUR rate	Effect on profit post tax HRK million
Year ended 31 December 2017	+3%	39
	-3%	(39)
Year ended 31 December 2016	+3%	62
	-3%	(62)

e) Fair value estimation

The fair value of securities included in available-for-sale financial assets is estimated by reference to their quoted market price at the statement of financial position date. The Group's principal financial instruments not carried at fair value are trade receivables, other receivables, non-current receivables, trade and other payables. The historical cost carrying amounts of receivables and payables, including provisions, which are all subject to normal trade credit terms, approximate their fair values.

f) Capital management

The primary objective of the Group's capital management is to ensure business support and maximise shareholder value. The capital structure of the Group comprises of issued share capital, reserves and retained earnings and totals HRK 12,573 million as at 31 December 2017 (31 December 2016: HRK 12,047 million).

The Group manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. No changes were made in the objectives, policies or processes during the years ended 31 December 2017 and 31 December 2016 (Notes 28 and 31).

Notes to the consolidated financial statements (continued)
For the year ended 31 December 2017

35 Financial risk management objectives and policies (continued)

g) Accepted collaterals

Accepted collaterals for reverse REPO affairs include:

	Credit rating	31 December 2017 HRK million	31 December 2016 HRK million
<i>Foreign bonds:</i>			
Government of Germany	AAA	-	156
Government of Austria	AA+	159	797
Government of France	AA	-	200
Bank of America Corporation	A	78	-
Goldman Sachs Group Inc	A	77	-
		314	1,153

All above stated values are fair market values. The accepted collateral is level 1 under IFRS13 categorisation.

h) Offsetting

The following financial assets and financial liabilities are subject to offsetting:

	Trade receivables		Trade payables	
	31 December 2017 HRK million	31 December 2016 HRK million	31 December 2017 HRK million	31 December 2016 HRK million
Gross recognised amounts	391	106	578	240
Offsetting amount	(114)	(60)	(114)	(60)
	277	46	464	180

Notes to the consolidated financial statements (continued)
For the year ended 31 December 2017

36 Financial instruments

Set out below is a comparison by category of carrying amounts and fair values of all of the Group's financial instruments:

	Carrying amount		Fair value	
	31 December 2017 HRK million	31 December 2016 HRK million	31 December 2017 HRK million	31 December 2016 HRK million
<i>Financial assets:</i>				
Cash and cash equivalents	3,152	2,676	3,152	2,676
Guarantee deposits, current	3	12	3	12
Time deposits	37	-	37	-
Available-for-sale assets, non-current	948	949	948	949
Available-for-sale assets, current	-	46	-	46
Secured deposits	157	1,131	157	1,131
Guarantee deposits, non-current	6	26	6	26
Trade receivables – current and non-current	1,679	1,371	1,679	1,371
Loans to employees – current and non-current	100	-	100	-

Fair value of financial assets other than available-for-sale assets are classified as level 3 fair value in the fair value hierarchy due to inclusion of an unobservable inputs such as counterparty credit risk. Available-for sale assets belong to level 1 (Note 19). The fair values in level 3 of the fair value hierarchy were estimated to be equal to their carrying amount.

Notes to the consolidated financial statements (continued)
For the year ended 31 December 2017

37 Borrowings

	Carrying amount		Fair value	
	31 December 2017 HRK million	31 December 2016 HRK million	31 December 2017 HRK million	31 December 2016 HRK million
Bank borrowings	212	198	212	198
Issued bond	90	64	90	64
Finance lease	4	42	4	42
Non-current	306	304	306	304
Bank borrowings	36	9	36	9
Issued bond	16	7	16	7
Finance lease	2	13	2	13
Current	54	29	54	29
Total	360	333	360	333

The fair value of borrowings has been calculated by discounting the expected future cash flows at prevailing interest rates, and they belong to level 2 under financial instruments fair value hierarchy category, except for the bond which is level 1. The weighted average interest rate for borrowings amounts to 4.52% at 31 December 2017 (31 December 2016: 4.53%).

Currency breakdown of borrowings and finance lease

	31 December 2017 HRK million	31 December 2016 HRK million
HRK	159	75
EUR	201	258
	360	333

Notes to the consolidated financial statements (continued)
For the year ended 31 December 2017

37 Borrowings (continued)

Issued bond

Pursuant to the prebankruptcy settlement, the issued bonds are debt securities with multiple maturities. In the period from 30 May 2014 to 30 May 2017 the Group will pay semi-annual interest at interest rate of 5.25% per year, and principal will be repaid from 30 May 2017 to 30 May 2022.

Through acquisition the Group acquired the obligation for issued bonds in nominal value of HRK 41 million that will be paid in 5 annually instalments at interest rate of 4.5% and principal will be repaid from 27 January 2019 to 27 January 2023

Finance lease liability breakdown

	31 December 2017 HRK million	31 December 2016 HRK million
Commitments in relation to finance lease are payable as follows:		
Within one year	1	13
Later than one year but not later than five years	4	44
Later than five years	-	1
Minimum lease payments	5	58
Future finance changes	(1)	(2)
Recognised as a liability	4	56
The present value of finance lease liabilities is as follows:		
Within one year	1	13
Later than one year but not later than five years	3	42
Later than five years	-	1
Minimum lease payments	4	56

Notes to the consolidated financial statements (continued)

For the year ended 31 December 2017

38 Authorization for Services and Applicable Fees

The Company is party to the following Authorization for Services, none of which are within the scope of IFRIC 12:

a) *Service authorization for the performance of electronic communications services in a fixed and mobile network*

On 1 July 2008, a new Law on Electronic Communications entered into force and introduced general authorization for all electronic communications services and networks. In the meantime, five Amendments to the Law on Electronic Communications entered into force and were published in the Official Gazette No. 90/11, 133/12, 80/13, 71/14 and 72/17. Pursuant to Article 32 of the Law on Electronic Communications, the Company is entitled to provide the following electronic communication services based on the general authorisation which was last updated on 5 May 2017:

- publicly available telephone service in the fixed electronic communications network,
- publicly available telephone service in the mobile electronic communications network,
- lease of electronic communication network and/or lines,
- transmission of image, voice and sound through electronic communication networks (which excludes services of radio diffusion),
- premium rate and freephone services,
- internet access services,
- voice over internet protocol services,
- granting access and shared use of electronic communications infrastructure and associated facilities,
- satellite services,
- providing of information about the numbers of all subscribers of publicly available telephony services in the Republic of Croatia,
- issuing of comprehensive publicly available directory of all subscribers in the Republic of Croatia, and
- other services.

On 26 February 2013 the Croatian Regulatory Authority for Network Industries (HAKOM) issued to the Company special authorization to perform account reconciliation of accounts for the provision of electronic communications services in maritime for a period of 10 years i.e. till 26 February 2023.

In accordance with HAKOM's decision of 23 September 2015, the Company was designated as the Universal services provider in the Republic of Croatia for a period of four years with the obligation to provide following universal services during the mentioned period:

- access to the public communications network and publicly available telephone services at a fixed location, allowing for the voice communications, facsimile communications and data communications, at data rates that are sufficient to permit functional internet access, taking into account prevailing technologies used by the majority of subscribers as well as the technological feasibility,
- setting up of public pay telephones or other publicly available access points for the public voice service on public places accessible at any time, in accordance with the reasonable needs of end-users in terms of the geographical coverage, the quality of services, the number of public pay telephones or other publicly available access points for the public voice service and their accessibility for disabled persons,
- special measures for disabled persons, including access to services under 1 and 2 above, including the access to emergency services, equivalent to that enjoyed by other end-users, and

Notes to the consolidated financial statements (continued)

For the year ended 31 December 2017

38 Authorization for Services and Applicable Fees (continued)

a) *Service authorization for the performance of electronic communications services in a fixed and mobile network (continued)*

- special pricing systems adjusted to the needs of the socially disadvantaged groups of end-users, that comprise the service under item 1 above.

The Company is no longer designated as universal service operator for service access for end-users to at least one comprehensive directory of all subscribers of publicly available telephone services, however, the Company shall continue to provide the service on commercial basis.

b) *Authorization for usage of radio frequency spectrum*

HAKOM issued to the Company the following licenses for use of the radio frequency spectrum for public mobile electronic communications networks:

- licence for the use of radio frequency spectrum in 900 MHz and 1800 MHz frequency bands with the validity from 1 December 2011 until 18 October 2024,
- licence for the use of radio frequency spectrum in 2100 MHz frequency band with the validity from 1 January 2010 until 18 October 2024,
- licence for the use of radio frequency spectrum in 800 MHz frequency band with the validity from 29 October 2012 until 18 October 2024,
- licence for the use of radio frequency spectrum in 800 MHz frequency band with the validity from 6 November 2013 until 18 October 2024, and
- licence for the use of radio frequency spectrum in 1800 MHz frequency band with the validity from 22 December 2013 until 18 October 2024.

HAKOM also issued to the Company licences for the use of radio frequency spectrum for satellite services (DTH services) with the validity from 12 August 2015 until 11 August 2020.

c) *Fees for providing electronic communications services*

Pursuant to the Law on Electronic Communications, the Group is obliged to pay the fees for the use of addresses and numbers, radio frequency spectrum and for the performance of other tasks of HAKOM pursuant to the ordinances of HAKOM and Ministry of the sea, transport and infrastructure. The said regulations prescribe the calculation and the amount of fees. These fees are paid for the current year or one year in advance (in case of fees for usage of radio frequency spectrum).

In 2017, the Group paid the following fees:

- the fees for the use of addresses, numbers and radio frequency spectrum pursuant to the ordinance passed by the Ministry of the sea, transport and infrastructure (in favour of State budget, Official Gazette No. 154/08, 28/09, 97/10, 92/12, 62/14, 147/14, 138/15 and 77/16)
- fees for the use of assigned radiofrequency spectrum pursuant to the Decision on the selection of the preferred bidder of November 6, 2013 and
- the fees for use of addresses, numbers, radio frequency spectrum and for the performance of other tasks of HAKOM, pursuant to the ordinance passed by HAKOM (in favour of HAKOM's budget, Official Gazette No. 33/17).

Notes to the consolidated financial statements (continued)

For the year ended 31 December 2017

38 Authorization for Services and Applicable Fees (continued)

d) *Audiovisual and electronic media services*

Pursuant amendment of the Law on audiovisual activities, which entered into the force in July 2011, the Group is obliged to pay the fee in the amount of 2% of the total annual gross income generated from the performing of audiovisual activities on demand for the purpose of the implementation of the National Programme.

Also, the Group (as the operator of public communication network) is obliged to pay a fee in the amount of 0.8% of the total annual gross income generated in previous calendar year by performing transmission and/or retransmission of audiovisual programmes and their parts through public communication network, including internet and cable distribution for the purpose of the implementation of the National Programme.

Pursuant to the Law on Electronic Media, which entered into force on 29 December 2009, the Group is obliged to pay upon the request the fee of 0.5% of the annual gross revenues realized from the provision of audiovisual media services and the electronic publication services.

Licences are not issued to all members of the Group.

e) *Electronic communications infrastructure and associated facilities*

The Company, as the infrastructure operator, is obligated to pay fees for the right of way in amount that the Company contracted with land owners or accordance with the Law on Electronic Communications. The fees for the right of way are defined by the Ordinance on Certificate and Fees for the Right of Way (Official Gazette No. 152/11, 151/14 and 95/17) that was adopted by HAKOM in December 2011 and became effective as of 4 January 2012. The fee is calculated according to the area of land used for the installation of electronic communications infrastructure and associated facilities. The last amendment of the Ordinance on the Certificate and Fees for the Right of Way regulates that the fee is to be paid as of the day of the receipt of request for payment of the fee and not as of the day of issuance of the Certificate.

f) *Supply of electricity*

Croatian Energy Regulatory Agency (HERA) has reissued a licence for energy activities relating to supply of electricity to the Company on 16 October 2016 for a period of five years.

Notes to the consolidated financial statements (continued)

For the year ended 31 December 2017

39 Share-based and non share-based payment transactions

Long-term incentive plans, HT Variable II 2014, Lead to Win 2015, Lead to Win 2016 and Lead to Win 2017 currently exist at Group level.

Lead to Win is DT model of performance management for Executives adapted for the local needs and it integrates target management, performance and potential review (PPR) and succession management. This model is based on clear and transparent link between performance rating and rewards for short term incentive STI, LTI (Long term incentive) and SMP (Share matching Plan), based on DT share. Eligibility and grant-value depend on individual performance and MG (Management Group) level (MG1 – MG3), and MG1 represents the highest level managerial positions.

LTI plan, as a part of Lead to Win model is a global Deutsche Telekom Group's (DT Group) 2017, Group-wide compensation instrument. The aim of the 2017 LTI is to enhance willingness to take on entrepreneurial responsibility and identification with DT Group and thus boost the Group's value in the medium to long-term. This leads to a greater balance of management and shareholder interests. The term of the 2017 LTI shall cover the period from 1 January 2017 to 31 December 2020.

HT Variable II 2013 ended on 31 December 2016, and the Supervisory Board has determined final target achievement of 33.7%. In accordance to this achievement, in May 2017 the awarded amount was paid to participants.

HT Variable II 2014 is cash-based plan with four equally weighted performance parameters that cannot be changed during plan duration. Two targets are financial KPIs, adjusted Earnings Per Share (EPS) and adjusted operating Return On Capital Employed (ROCE), third and fourth targets are customer and employee satisfaction. Duration of the plan is four years effective from 1 January 2014.

Upon expiry of the term of the plan, the HT Supervisory Board shall determine whether each of the targets has been achieved. Based on the findings of the HT Supervisory Board, the HT Management Board determines and announces the level of target achievement.

The Variable II amount awarded to International Business Leaders (BLT's) is fixed sum specified in the individual employment contract, while to other participants amount of reward is 30% or 20% of the participants' individual annual salary as contracted on the beginning of the plan, depending on management level of the participant and according to the Supervisory Board decision. Participants' individual annual salary is defined as the annual total fixed salary and the annual variable salary in case of a 100% target achievement.

Variable II offers the option of exceeding the amounts earmarked for award, limited to 150% of the award volume per parameter. The parameters are independent of each other hence, each parameter is assessed separately. Both potential excesses and shortfalls in relation to targets are accounted for on a graded basis per target parameter.

Notes to the consolidated financial statements (continued)

For the year ended 31 December 2017

39 Share-based and non share-based payment transactions (continued)

LTI as part of Lead to Win Program 2015, 2016 and 2017 are also cash based plan, and awarded amount depends on MG (Management Group) to which positions of participant belongs and on individual performance. Participants can be only those who meet at least performance rating 3 (score range is from 1 to 5). Based on this the amount shall be from 10% to 30% of the annual target salary depending on MG and on individual performance rating. The relevant amount will be converted into a number of phantom shares in DTAG divisible by four and awarded to the future plan participant in the form of shares. The number of phantom shares is linked to four equally weighted success parameters. The target values of the success parameters are set at the beginning of the four-year plan term, and at the end, the total number of received phantom shares, that is dependent on the achievement of defined targets, will be converted into a cash amount to be paid to participants of the plan. An interim value shall be determined for each annual tranche. The plan currency is euros, and four defined success parameters are DT parameters.

Success parameters are: ROCE (Return on Capital Employed), Adjusted EPS (Earnings per Share), Customer satisfaction and Employee satisfaction. The success parameters have a target achievement corridor of between 0% and 150% and the shares awarded (basic number) correspond to target achievement of 100%.

The DTAG Supervisory Board determines the target achievement after the end of each year of the plan period. Based on the levels determined, the DTAG Board of Management determines the target achievement for the plan participants. On this basis, the responsible bodies or committees of the participating companies shall take the necessary measures for these companies.

The (Matching Share Plan) MSP is program under which the participant can receive HT shares on expiry of a four-year period. The participant is obliged to invest an amount from 10% to a maximum 33.33% of the paid out gross annual variable salary to HT shares. The participant is granted one additional HT share for each share, under condition that he/she held them continuously for a period of at least four years from the date of purchase (vesting period).

As a part of Lead to Win Program 2015, 2016 and 2017, Share Matching Plan was introduced for managers in Managements Groups MG1, MG2 and MG3. The share matching plan is a long-term voluntary compensation instrument, which makes the executives co-owners of the DT and enables them to benefit from the success of the DT share. The amount of the voluntary personal investment is between 10% and a third of the gross payment amount of the Short Term Incentive payment for previous year. The term of the 2017 SMP shall cover the period from July 1, 2017 to June 30, 2021. DT shares purchased as part of the voluntary personal investment are locked for the entire period and labelled with a corresponding lock indicator. At the end of the plan term the plan participant will be granted DTAG shares free of charge. The ratio between the number of shares purchased as part of the voluntary personal investment and the number of matching shares will depend on the personal performance of the plan participant.

Employee services are recognized as expenses on a pro rata basis over the vesting period. The Group is measuring value of employee services, indirectly, by reference to the fair value of the equity instruments granted. The fair value of the equity instruments granted is measured at grant date by using observable market price.

Notes to the consolidated financial statements (continued)
For the year ended 31 December 2017

39 Share-based and non share-based payment transactions (continued)

All gains and expenses resulting from changes of the related provisions for all LTIP plans recognized for employee services received during the year are shown in the following table:

	2017	2016
	HRK million	HRK million
Expenses	-	(1)
	<u>-</u>	<u>(1)</u>

40 Auditor's fees

The auditors of the Group's financial statements have rendered services of HRK 6 million in 2017 (2016: HRK 5 million). Services rendered in 2017 and 2016 mainly relate to audits and reviews of the financial statements and audit of financial statements prepared for regulatory purposes. Other services rendered by auditor of financial statements include educational services and IFRS 15 project recommendations.