

## NEW DEALS IN KOSOVO

## ERICSSON NIKOLA TESLA AND IPKO SIGNED THE CONTRACT WORTH HRK 37 MILLION

Ericsson Nikola Tesla and Ipko are continuing a successful cooperation which started in 2007. Back then Ericsson Nikola Tesla delivered and fully integrated the entire GSM network for this Kosovo operator in a record time. The new contract is to provide software and hardware support services over a three-year period and is worth HRK 37 million.

"Ipko is one of our strategic customers with whom we have had a very good cooperation. From the very beginning when in the record four months we put this operator's network into commercial operation, we have been nurturing good relationships based on continuous competence sharing and managed services, which are lasting up to date. The company's proactive approach, service and solution offerings provide this innovative Kosovo operator with transfer of knowledge as well as support in further business development", said Gordana Kovačević, ETK President

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