
NEW EXPORT CONTRACT BETWEEN ERICSSON NIKOLA TESLA AND BH TELECOM

Ericsson Nikola Tesla, the leading regional supplier of telecom solutions and BH Telecom, the largest telecom operator in Bosnia and Herzegovina, signed a contract on the modernization of the packet switching core network of this operator amounting to MHRK 10. On the occasion of the contract signing, MSc Nedžad Rešidbegović, BH Telecom director general said: “Last year, BH Telecom achieved excellent results. Our company was proclaimed the most successful company in Bosnia and Herzegovina. We awarded Ericsson Nikola Tesla a recognition “A partner of the Year” at the recently held a ceremony “Proud of Our Partners”. This is the best illustration of our fruitful cooperation. This contract shows our trust in expertise of Ericsson Nikola Tesla employees. Therefore, I believe in the future successful collaboration, Ericsson leadership in technology and the continuation of a good collaboration with our long-term partner.”

Velimir Spitek, who is responsible for sales and marketing to BH Telecom, expressed his gratitude for the given trust said the following: “Just as BH Telecom has recognized our company as a really good partner in the development of its own business, which we are really proud of, we are also happy for BH Telecom successes and the expertise of its employees. I believe that this contract will also be successfully implemented to the benefit of all users of BH Telecom services, and all the population of this neighboring country, Bosnia and Herzegovina”.

Communications Ericsson Nikola Tesla

Our multimedia content is available at the broadcast room: www.ericsson.com/broadcast_room

Ericsson is the world's leading provider of communications technology and services, enabling the Networked Society with efficient real-time solutions that allow us all to study, work and live our lives more freely, in sustainable societies around the world.

Ericsson offering comprises services, software and infrastructure within Information and Communications Technology for telecom operators and other industries. Today more than 40 percent

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of the world's mobile traffic goes through Ericsson networks and Ericsson supports customers' networks servicing more than 2 billion subscribers. Working in 180 countries, more than 100,000 employees generated revenue of USD 35 billion (SEK 226.9 billion) in 2011. Founded in 1876 with the headquarters in Stockholm, Sweden, Ericsson is listed on NASDAQ OMX, Stockholm and NASDAQ New York.

Ericsson Nikola Tesla, as an integral part of the Ericsson Group, supports the modern ways of communicating. The company's activities include marketing and sales, research and development, design of the total communications solution, services in the multi-service and mobile networks area including the mobile Internet and complex system integration in all business areas. The company provides innovative ICT solutions that constantly improve people's life and create new value. Shares of Ericsson Nikola Tesla are traded in the Regular Market of the Zagreb Stock Exchange under the stock exchange symbol ERNT-R-A.

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