

ATLANTIC GRUPA d.d. Miramarska 23 10 000 Zagreb

SECURITY

QUOTATION

ATGR-R-A / ISIN:HRATGRRA0003 ATGR-O-169A / ISIN:HRATGRO169A0 Zagreb Stock Exchange

Zagreb, 27 November 2014

## Atlantic Grupa: Notice of a shareholder falling below the threshold of 5% of the Issuer of Shares

The German development bank, Deutche Investitions-und Entwicklungsgesellschaft mbH DEG released 207,173 shares of Atlantic Grupa, which makes 6.21% of the share capital, in the process executed via the accelerated bookbuilt offering "ABO" by the leading Croatian independent investment company InterCapital Securities Ltd. that acted as sole coordinator and bookrunner.

DEG has been a long standing partner in the development of Atlantic Grupa, dating back from the acquisition of Cedevita in 2001 when the bank joined the company in financing the deal, only to further extend the partnership with an equity investment in 2006, and later with another capital increase in 2010. The partnership will be further continued with the DEG remaining significant shareholder with 2.28% stake in Atlantic Grupa following this transaction.

In light of strong demand, the book was oversubscribed by 1.7x on 26 November 2014 and the complete offering was allocated at a unique price of HRK 925 a share. The transaction was executed on the OTC market on 27 November 2014.

Shares were allocated to 22 investors with more than one-third of demand coming from leading investment funds specialized for Emerging and Frontier markets. Both domestic and foreign investors participated in the process ensuring strong shareholder's base with 65% of stake being subscribed by domestic investors and 35% by foreign investors. In the transaction amounting to EUR 25m, 58% was allocated to mutual funds, 39% to pension funds and 3% to banks and individual investors. The transaction will ensure additional liquidity of Atlantic Grupa's shares with the free float expanding to 35.5%.

Dr. Peter Martin Thimme, DEG's Director for Europe, Middle East and Central Asia pointed out: "We are exceptionally pleased with our long and successful cooperation with Atlantic Grupa, ever since our first joint project during the acquisition of Cedevita in 2001. We congratulate the company and its management on the visionary and consistently successful hard work of placing Atlantic Grupa in the fantastic place it is today. We



remain a significant shareholder in the company, as our experience proves it perspective in growth and further development, and are very interested and looking forward to extending our partnership through any future cooperations."

"The DEG has recognised Atlantic Grupa's potential in times when the company was still not listed on the capital markets and supported our development story in a long-lasting and fruitful cooperation. We are delighted that DEG will continue to remain significant shareholder in Atlantic Grupa, confirming further support to our development story. On the other side, we are also looking forward to additional liquidity in our share emerging from the transaction that will have positive impact on the Croatian capital market in general. We are certainly glad to see such an interest for our stock from both domestic and foreign institutional investors." explained CEO and President of the Management Board of Atlantic Grupa, Emil Tedeschi.

Atlantic Grupa d.d.