



# Zagreb Stock Exchange Group

Consolidated unaudited financial results for 01/01/2016 - 31/12/2016

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# 1 INTERIM MANAGEMENT REPORT FOR THE PERIOD BETWEEN 01/01/2016 AND 31/12/2016

### 1.1 Significant business events of the Group in the period between 01/01/2016 and 31/12/2016

In 2016, Zagreb Stock Exchange Group (hereinafter: the Group) recorded the following significant business events:

- approval of amendments to the Zagreb Stock Exchange Rules providing for a separation of the Regulated Market and the MTF, introducing the possibility of open-end investment fund (ETF) listing, introducing a mechanism which enables the cancellation of already issued orders from the regulated market and the suspension of new order issuance (so-called Kill Switch Mechanism) for the clearing and settlement system, aligning the term specialist and market maker, altering the term reference price for structured products, and introducing a so-called mistrade rule mechanism;
- approval of amendments to the Price List of Zagreb Stock Exchange Services, amending the price of member seat, defining a fee for ETFs, abolishing a fee payable for listing application processing on the regulated market, and introducing a data delivery fee;
- conclusion of a master framework agreement on the Xetra trading system between the ZSE and the WBAG;
- New Management Board, composed of Mr Aleš Ipavec, President, and Ms Nina Vičar, Member,
   began their 4-year term-of-office at LISE
- Ljubljana Stock Exchange adopted a new LJSE Price list, increasing fees for members and listed companies
- Ljubljana Stock Exchange adopted new LISE Rules which regulate the status of membership with limited trading rights
- Ljubljana Stock Exchange successfully organized 33rd Financial Conference in cooperation with Finance daily with more than 180 participants from financial industry, state institutions and companies
- the SEE Link platform became operational, and SEE Link also launched its first two blue chip equity indices: SEE LinX and SEE LinX EWI;
- since the launch of the SEE Link platform's operational work, the following exchanges have submitted an application to join the platform: Ljubljana, Belgrade, Banja Luka, Montenegro, Athens;
- cooperation between SEE Link and Intercapital company has been agreed and an agreement signed under which Intercapital is to provide end of day reporting covering the Macedonian market too;
- a joint Zagreb and Ljubljana Stock Exchange's Investor Day was held, gathering 27 local and foreign investors who had 217 meetings with 13 issuers;
- in December 2016, Ljubljana Stock Exchange and Belgrade Stock Exchange joined SEE Link platform
- the procedure of accreditation was initiated with the Global Legal Entity Identifier Foundation (GLEIF) for authorisation of Local Operating Units which may issuer LEIs;

- 7<sup>th</sup> course of education for issuers was held under the joint auspices of the Zagreb Stock Exchange, Central Depository and Clearing Company and Croatian Financial Services Supervisory Agency, gathering around 120 representatives of listed companies;
- the 1<sup>st</sup> publication of the Zagreb Stock Exchange Corporate Governance Manual was issued;
- issuer and certificates market maker Erste&Steiermärkische Bank d.d. withdrew its certificates from trading on the Zagreb Stock Exchange;
- SME Growth Market, a project of regional SME market development, was launched in cooperation with the European Bank for Reconstruction and Development;
- the 26<sup>th</sup> Zagreb Stock Exchange Conference and the 10<sup>th</sup> Investment Fund Industry Conference were held jointly, attracting more than 350 participants from the financial industry, state authorities and companies;
- in cooperation with Estonian company Funderbeam, Funderbeam SEE d.o.o. (Ltd.) company was established and a platform launched to finance start-ups in this part of Europe.

#### 1.2 ZSE and LJSE in 2016

The first half of 2016 was marked by relatively low turnover while the other half saw a recovery of sorts. Order book share trading ended 13.4 % lower than a year earlier; however, handsome bond turnover and block share trades resulted in the 16 % overall turnover growth, while trading intensity is best illustrated by the overall volume growth at a rate of 34 %.

	2015	2016	%
Total turnover (HRK)	3,329,516,515	3,864,406,130	16.07
Stocks	2,205,962,331	1,909,490,857	-13.44
Bonds	294,910,882	438,402,122	48.66
Structured products	79,256,167	51,903,393	-35.51
Equity block turnover	541,436,967	1,209,431,180	123.37
Debt block turnover	207,950,168	255,178,578	22.71
Average daily turnover (HRK)	13,425,470	15,396,040	14.68
Market capitalisation – shares (mil. HRK)	122,928.10	143,188.90	16.48
Most active stock by turnover	HT (14.7 %)	HT (18.7 %)	
CROBEX - 31. 12. 2016	1.689,63	1.994.84	18.06

All indices without exception closed the year on a positive note, with as many as seven of the nine share indices recording double-digit growth. CROBEXturist, up 28 %, led the way and was followed by CROBEXindustrija (+23.6 %), as well as CROBEXplus and CROBEXtransport advancing approximately 21 %. The main CROBEX index strengthened 18 % and, at one point in 2016, closed the trading day above its psychological ceiling of 2,000 points for the first time in five years. The return on investment, viewed through the CROBEXtr index dividend yield, was even better (+21.1 %).

	2015	2016	%
CROBEX®	1,689,63	1,994.84	18.10
CROBEX10®	989,28	1,158.18	17.10
CROBEXplus®	969.58	1,181.83	21.90
CROBEX industrija®	965.06	1,192.90	23.60
CROBEXkonstrukt®	480.09	517.7	7.80
CROBEXnutris®	782.23	856.31	9.50
CROBEXtr <sup>©</sup>	1,010.22	1,222.89	21.10
CROBEX transport®	889.38	1,077.12	21.10
CROBEXturist®	2,559.02	3,271.93	27.90
CROBIS®	105.08	108.82	3.60
CROBIStr®	144.61	157.08	8.60

Daily turnover on the Ljubljana Stock Exchange also shrank in 2016 compared to 2015. Share turnover was 6.2 % lower and bond turnover declined 66.7 %, leading to a decline in total turnover by 15 %. The most liquid share of 2016 was that of Krka d.d. once again, accounting for 37 % of the total turnover (it had a 35 %-share in turnover in 2015). The SBI TOP index rose 3.08 % over 2015.

### 1.3 Expected future development of the Group

In 2017, the Group will press on with previously initiated projects. The Zagreb Stock Exchange will put the greatest emphasis on implementing the new trading system and LEI accreditation on the Zagreb Stock Exchange.

The Group will focus on the project of regional SME capital market development, as well as the project of developing a new platform for the financing of start-ups (Funderbeam).

### 1.4 Research & Development activities

The Group invests constant efforts into developing and improving the trading platform and associated external services.

### 1.5 Information on repurchase of own shares

As at 31 December 2016, the companies in the Group held no own shares. They did not acquire own shares between 1 January 2016 and 31 December 2016.

## 1.6 Zagreb Stock Exchange Group

SEE Link d.o.o., a company domiciled in Skopje. The issued share capital of SEE LINK is EUR 80,000, in which the Zagreb Stock Exchange, Inc. participates with 33.33 %.

The Ljubljana Stock Exchange, Inc., a company domiciled in Ljubljana. The issued share capital of the Ljubljana Stock Exchange is EUR 1,401,000, in which the Zagreb Stock Exchange, Inc. participates with 100%.

Funderbeam SEE d.o.o., a company domiciled in Zagreb. The issued share capital of Funderbeam SEE is EUR 20,000, and the Zagreb Stock Exchange, Inc. participates with 20 %.

### 1.7 Financial instruments used by the Group

The Companies in the Group are fully funded by its own capital and, in addition to trade receivables and accounts payable, the majority of their financial instruments relates to investing in investment funds and deposits.

### 1.8 Group's objectives and policies related to financial risk management

All employees of the companies in the Group, including their Management and Supervisory Board, are involved in the implementation of internal control and risk management systems.

The companies in the Group manage risks, including financial risks, particularly through cooperation and coordination of two mutually independent control functions that exist at Zagreb Stock Exchange and Ljubljana Stock Exchange: monitoring of compliance with relevant regulations and internal audit function.

## 1.9 Group's exposure to price risk, credit risk, liquidity risk and cash flow risk

The companies in the Group, Zagreb Stock Exchange and Ljubljana Stock Exchange, place their excess cash on deposits and invest in open-end money market and bond investment funds. Their investments are carried at fair value. Zagreb Stock Exchange and Ljubljana Stock Exchange mitigate the price risk by diversifying their portfolio of open-end investment funds by investing in different types of funds managed by different fund management companies, and by investing in low-risk funds.

SEE Link and Funderbeam SEE are not exposed to the risks mentioned in this paragraph.

The companies in the Group have no loans received, rather their cash and financial assets exceed substantially the liabilities of the companies in the Group, consequently, their liquidity position is satisfactory.

# 1.10 Statement of transactions and transfers within the Group and between the Group and its shareholders

The Group confirms that there were no transactions within the Group and between the Group and its shareholders in excess of EUR 100,000 in 2016.

### 1.11 Statement of events which might have an adverse effect on Group operations

The Group confirms that there were no events which might have an adverse effect on Group operations in 2016.

### 1.12 Business results for 01/01/2016 - 31/12/2016

The Group operating income in 2016 amounted to HRK 24,474,760, down 6.6 % compared to 2015. Listing fees recorded the steepest income decline (-35.6 %) due to fewer new securities listings on the Exchanges, while a turnover decrease pushed commissions income down by -4.2 %. Other operating income, constituting almost 12 % of the total operating income, rose 19 %. Other income categories that also recorded an increase include: LEI issuance income (267 %), listing maintenance fees (4.3 %), data dissemination income (3.4 %) and conference income (29.6 %).

In 2016, total operating expenses decreased 7.3 % compared to the previous year to stand at HRK 28,168,083. All expenses were reduced, except software cost rising at a rate of 17.6 % to account for 24 % of total operating expenses, and other operating expenses, up 0.4 %. Personnel expenses declined 15.9 % and the cost of lease of office space 11.4 %, with depreciation down 22.4 % and the cost of administrative fees 3.2 %.

The 2016 Group financial income rose 4.4 % year-on-year, with financial expenses down 18 %.

In the year under review, total result of the Group stood at HRK -3,292,109, which is 10.1 % less compared to 2015. Operating profit was negative and amounted to HRK -1,479,903.

Please note that 2015 P&L includes pro forma consolidation of Ljubljana Stock Exchange although Ljubljana Stock Exchange was acquired on December 30<sup>th</sup>, 2015.

# 2 Declaration of responsibility for the preparation of financial statements

The financial statements of the Group prepared for the period between 01/01/2016 and 31/12/2016 give a fair and true account of facts in accordance with the International Standards of Financial Reporting and the Croatian Accounting Act.

Consolidated financial statements for the period between 01/01/2016 and 31/12/2016 give an objective, complete and true statement of assets and liabilities, financial position and operations of the Group.

The management report for the year 2016 contains a true and fair view of the development and results of operations, with a description of the principal risks and uncertainties to which the Group is exposed.

We make note of the fact that this is an unaudited result, so any changes in the final statement to be published by the Exchange in the statutory time limit will reflect audit findings. However, we expect no major discrepancies in relation to the current statement.

President of the Wanagement Board

Member of the Management Board

ZAGREBAČKA BURZA d.d.

# **Contact**

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Consolidated unaudited financial statements of the Company for 01/01/2016 - 31/12/2016

Annex 1.		
Reporting period		1.1.2016 to 31.12.2016.
		Quarterly financial report TFI-POD
Tax number (MB):	374	9606
Company registration number (MBS):	0800	34217
Personal identification number (OIB):	84368	186611
Issuing company:	ZAGREB	AČKA BURZA d.d.
Postal code and place	10	000 Zagreb
Street and house number:	Ivana Luč	Sića 2a
E-mail address:		
Internet address		
Municipality/city code and name	133	ZAGREB
County code and name	21	GRAD ZAGREB  Number of employees: (period end)
Consolidated report:	YES	NKD code: 6611
Companies of the consolidat to IFRS		(according Seat: MB:
LJUBLJANSKA BORZA d.d.		LJUBLJANA 5316081
Bookkeeping service:	0360	03946 DATA-LINK d.o.o.
Contact person:	POPOVIĆ	
Telephone:	(only surn 01638930	name and name)  Telefaks: 013822700
E-mail address:	maja.popo	ovic@data-link.hr
Family name and name:	Gažić Iva	ana,Gračan Tomislav
	(person a	(signature of the person authorized to represent the

#### **Balance Sheet** as of 31.12.2016. Company: ZAGREBAČKA BURZA d.d. Previous Current Position AOP period period 2 3 4 **ASSETS** A) RECEIVABELS FOR SUBSCRIBED NOT PAID CAPITAL 001 0 0 B) NON-CURRENT ASSETS (003+010+020+029+033) 002 16.962.513 15.904.107 I. INTANGIBLE ASSETS (004 do 009) 5.543.902 4.569.151 003 1. Expenditure for development 004 2. Concessions, patents, licenses, trademarks, service marks, software and 3.914.829 2.696.374 005 other rights 3. Goodwill 006 1.629.073 1.629.073 4. Advances for purchase of intangible assets 007 5. Intangible assets in progress 800 0 243.704 6. Other intangible assets 009 0 0 II. PROPERTY, PLANT AND EQUIPMENT (011 do 019) 010 10.270.417 10.232.572 1. Land 011 2. Buildings 8.810.105 012 9.166.107 3. Plant and equipement 013 1.079.985 1.311.308 4. Tools, working inventory and transportation assets 014 0 5. Biological assets 015 0 0 6. Advances for purchase of tangible assets 016 0 0 7. Tangible assets in progress 017 0 86.834 24.325 8. Other tangible assets 018 24.325 9. Investment in real-estate 019 0 III. NON-CURRENT FINANCIAL ASSETS (021 do 028) 020 842.595 819.054 1. Share in related parties 021 0 0 2. Loans to related parties 022 0 0 3. Participating interests (shares) 023 197.125 201.125 4. Loans to companies with participating interest 024 5. Investments in securities 196.861 025 196.861 6. Loans, deposits, etc. 026 249.890 249.890 7. Other non-current financial assets 027 2.925 2.896 8. Equity-accounted investments 028 195.794 168.282 IV. RECEIVABLES (030 do 032) 029 157.679 127.675 1. Receivables from related parties 030 0 Ω 2. Receivables arising from sales on credit 031 0 3. Other receivables 032 157.679 127.675 V. DEFERRED TAX ASSET 147.920 155.655 033 C) CURRENT ASSETS (035+043+050+058) 034 36.079.510 33.669.739 I. INVENTORIES (036 do 042) 035 0 13.810 0 1. Raw materials and supplies 036 2. Production in progress 037 0 0 3. Finished products 038 0 0 4. Merchandise 039 0 13.810 5. Advances for inventories 040 0 0 6. Long term assets held for sale 041 0 0 7. Biological assets 042 0 0

II. RECEIVABLES (044 do 049)	043	2.811.046	3.941.066
Receivables from related parties	044	0	0
2. Receivables from end-customers	045	2.531.395	2.765.822
3. Receivables from participating parties	046	0	0
Receivables from employees and members of the company	047	2.029	8.374
5. Receivables from government and other institutions	048	0	1.108.489
6. Other receivables	049	277.622	58.381
III. CURRENT FINANCIAL ASSETS (051 do 057)	050	30.146.005	17.553.483
1. Share in related parties	051	0	0
2. Loans to related parties	052	0	0
3. Participating interests (shares)	053	0	0
Loans to companies with participating interest	054	0	0
5. Investments in securities	055	0	0
6. Loans, deposits, etc.	056	30.146.005	17.553.483
7. Other financial assets	057	0	0
IV. CASH AND CASH EQUIVALENTS	058	3.122.459	12.161.380
D) PREPAYMENTS AND ACCRUED INCOME	059	3.676.734	4.047.464
E) TOTAL ASSETS (001+002+034+059)	060	56.718.757	53.621.310
F) OFF BALANCE SHEET ITEMS	061	0	0
EQUITY AND LIABILITIES			
A) ISSUED CAPITAL AND RESERVES (063+064+065+071+072+075+078)	062	46.512.612	42.991.961
1. SUBSCRIBED SHARE CAPITAL	063	46.357.000	46.357.000
II. CAPITAL RESERVES	064	0	290.699
III.RESERVES FROM PROFIT (066+067-068+069+070)	065	14.001.181	14.001.181
1. Legal reserves	066	141.000	141.000
2. Reserve for own shares	067	13.860.181	13.860.181
3. Treasury shares and shares (deductible items)	068	0	0
4. Statutory reserves	069	0	0
5. Other reserves	070	0	0
IV. REVALUATION RESERVES	071	0	0
V. RETAINED EARNINGS OR LOSS CARRIED FORWARD (073-074)	072	-10.711.913	-13.837.569
1. Retained earnings	073	0	0
2. Loss carried forward	074	10.711.913	13.837.569
VI. NET PROFIT OR LOSS FOR THE PERIOD (076-077)	075	-3.133.656	-3.819.350
1. Net profit for the period	076	0	0
2. Net loss for the period	077	3.133.656	3.819.350
VII. MINORITY INTEREST	078	0	0
B) PROVISIONS (080 do 082)	079	0	0
Provisions for pensions, severance pay and similar libabilities	080	0	0
2. Provisions for tax liabilities	081	0	0
3. Other provisions	082	0	0
C) NON-CURRENT LIABILITIES (084 do 092)	083	0	138.875
Liabilites to related parties	084	0	0
2. Liabilities for loans, deposits, etc.	085	0	0
3. Liabilities to banks and other financial institutions	086	0	138.875
4. Liabilities for advances	087	0	0
5. Trade payables	088	0	0
6. Commitments on securities	089	0	0
7. Liabilities to companies with participating interest	090	0	0
8. Other non-current liabilities	091	0	0
		. 0	
9. Deferred tax liabilities	092	0	0

Liabilites to related parties	094	0	0
2. Liabilities for loans, deposits, etc.	095	0	0
Liabilities to banks and other financial institutions	096	0	60.747
4. Liabilities for advances	097	6.798	39.656
5. Trade payables	098	3.736.964	4.629.634
6. Commitments on securities	099	0	0
7. Liabilities to companies with participating interest	100	. 0	0
8. Liabilities to emloyees	101	492.561	409.307
Taxes, contributions and similar liabilities	102	971.980	882.653
10. Liabilities arising from share in the result	103	0	0
11. Liabilities arising from non-current assets held for sale	104	0	0
12. Other current liabilities	105	9.058	8.697
E) ACCRUED EXPENSES AND DEFERRED INCOME	106	4.988.784	4.459.780
F) TOTAL EQUITY AND LIABILITIES (062+079+083+093+106)	107	56.718.757	53.621.310
G) OFF BALANCE SHEET ITEMS	108	0	0
ADDITION TO BALANCE SHEET (only for consolidated financial statements)	•		
ISSUED CAPITAL AND RESERVES			
Attributable to majority owners	109	46.512.612	42.991.961
2. Attributable to minority interest	110	0	0

# Income statement

# period 01.01.2016. to 31.12.2016.

Company: ZAGREBAČKA BURZA d.d.

Position		Company: ZAGREBACKA BURZA d.d.					
1. OPERATING INCOME (112 do 113)	Current period				AOP	Position	
1. OPERATING INCOME (112 do 113)	Quarter	Cummulative	Quarter	Cummulative			
1. Rendering of services         112         25.544.622         6.822.853         23.077.191         6           2. Other operating income         113         664.724         348.900         1.397.569           II. OPERATING COSTS (1154-116+120+124+125+126+129+130)         114         30.395.418         9.911.152         28.168.083         8           1. Change in inventories of work in progress         115         0         0         0         0           2. Material expenses (117 do 119)         116         11.028.419         3.150.659         11.406.988         3           a) Costs of raw materials         117         865.258         217.273         665.401         0         5.695         0         0 0         5.695         0         0         5.695         0         0         0         5.695         0         0 0         5.695         0         0         0         5.695         0         0         0         5.695         0         0         0         5.695         0         0         0         5.695         0         0         0         5.695         0         0         0         5.695         0         0         0         5.685         0         0         0         0         2.723.420<	· 6	5	4	3	2	1	
2. Other operating income	7.657.856	24.474.760	7.171.753	26.209.346	111	I. OPERATING INCOME (112 do 113)	
II. OPERATING COSTS (115+116+120+126+126+126+126+126+126+126+126+126+126	6.876.006	23.077.191	6.822.853	25.544.622	112	1. Rendering of services	
115+116+120+124+125+126+129+130	781.850	1.397.569	348.900	664.724	113	, -	
2. Material expenses (117 do 119)       116       11.028.419       3.150.659       11.406.958       3         a) Costs of raw materials       117       865.258       217.273       665.401         b) Cost of goods sold       118       0       0       5.695         c) Other material expenses       119       10.163.161       2.933.366       10.735.862       3         3. Employee benefits expenses (121 do 123)       120       9.767.179       2.551.980       9.583.512       2         a) Net salaries       121       6.342.298       1.574.502       6.297.061       1         b) Tax and contributions from salary expenses       122       2.574.623       735.059       2.474.407         c) Contributions on salary       123       350.258       242.419       812.044         4. Depreciation and amortisation       124       2.882.947       667.012       2.213.420         5. Other expenses       125       4.085.839       1.392.967       4.471.350       1         6. Write down of assets (127+128)       126       706.167       546.228       441.512         a) non-current assets (except financial assets)       127       0       0       0         b) current assets (except financial assets)       128       706.	8.507.780	28.168.083	9.911.152	30.395.418		(115+116+120+124+125+126+129+130)	
a) Costs of raw materials b) Cost of goods sold 118 0 0 0 5.695 c) Other material expenses 119 10.163.161 2.933.386 10.735.862 3 3. Employee benefits expenses (121 do 123) 120 9.767.179 2.551.990 9.583.512 2 a) Net salaries 121 6.342.298 1.574.502 6.297.061 1 b) Tax and contributions from salary expenses 122 2.574.623 735.059 2.474.407 c) Contributions on salary 123 850.258 242.419 812.044 4. Depreciation and amortisation 124 2.882.947 667.012 2.213.420 5. Other expenses 125 4.085.839 1.392.967 4.471.350 6. Write down of assets (127+128) 126 706.167 546.228 441.512 a) non-current assets (except financial assets) 127 0 0 0 0 0 0 0 0 0 1. Interest, foreign exchange differences, dividens and similar income from telated parties 3. Income from Investments in associates and joint ventures 4. Unrealised gains (income) from financial assets 138 39.132 3. Rofe (a) 49.215 4. Unrealised gains (income) from financial assets 139 3. Unrealised losses (expenses) from financial	0	0	0	0	115	Change in inventories of work in progress	
b) Cost of goods sold 118 0 0 5.695 c) Other material expenses 119 10.163.161 2.933.386 10.735.862 3 3. Employee benefits expenses (121 do 123) 120 9.767.179 2.551.980 9.583.512 2 a) Net salaries 121 6.342.298 1.574.502 6.297.061 1 b) Tax and contributions from salary expenses 122 2.574.623 735.059 2.474.407 c) Contributions on salary 123 850.258 242.419 812.044 4. Depreciation and amortisation 124 2.882.947 667.012 2.213.420 5. Other expenses 125 4.085.839 1.392.967 4.471.350 1 6. Write down of assets (127+128) 126 706.167 546.228 441.512 a) non-current assets (except financial assets) 127 0 0 0 0 b) current assets (except financial assets) 127 0 76.167 546.228 441.512 7. Provisions 129 1.693.079 1.546.875 0 8. Other operating costs 130 231.788 55.431 51.331 III. FINANCIAL INCOME (132 do 136) 131 488.211 114.416 510.363 1. Interest, foreign exchange differences, dividens and similar income from related parties 2. Interest, foreign exchange differences, dividens and similar income from third parties 3. Income from investments in associates and joint ventures 4. Unrealised gains (income) from financial assets 135 87.689 14.667 36.135 5. Other financial income 136 33 2 4.866 IV. FINANCIAL EXPENSES (138 do 141) 137 94.769 58.456 77.571 1. Interest, foreign exchange differences, dividens and similar income from related parties 138 39.132 36.764 6.064 2. Interest, foreign exchange differences, dividens and similar income from related parties 138 39.132 36.764 6.064 2. Interest, foreign exchange differences, dividens and similar income from related parties 138 39.132 36.764 6.064 2. Interest, foreign exchange differences, dividens and similar income from related parties 138 39.132 36.764 6.064 2. Interest, foreign exchange differences, dividens and similar income from related parties 138 39.132 36.764 6.064 3. Unrealised losses (expenses) from financial 140 0 0 0 0	3.427.636	11.406.958	3.150.659	11.028.419	116		
c) Other material expenses   119   10.163.161   2.933.386   10.735.862   3   3. Employee benefits expenses (121 do 123)   120   9.767.179   2.551.980   9.583.512   2   2   3) Net salaries   121   6.342.298   1.574.502   6.297.061   1   1   1   1   1   1   1   1   1	159.769	665.401	217.273	865.258	117		
3. Employee benefits expenses (121 do 123) 120 9.767.179 2.551.980 9.583.512 2 a) Net salaries 121 6.342.298 1.574.502 6.297.061 1 b) Tax and contributions from salary expenses 122 2.574.623 735.059 2.474.407 c) Contributions on salary 123 850.258 242.419 812.044 4. Depreciation and amortisation 124 2.882.947 667.012 2.213.420 5. Other expenses 125 4.085.839 1.392.967 4.471.350 1 6. Write down of assets (127+128) 126 706.167 546.228 441.512 a) non-current assets (except financial assets) 127 0 0 0 0 b) current assets (except financial assets) 128 706.167 546.228 441.512 7. Provisions 129 1.693.079 1.546.875 0 8. Other operating costs 130 231.788 55.431 51.331 III. FINANCIAL INCOME (132 do 136) 131 488.211 114.416 510.363 1. Interest, foreign exchange differences, dividens and similar income from related parties 132 2.398 856 40.335 2. Interest, foreign exchange differences, dividens and similar income from third parties 133 398.091 98.891 379.812 3. Income from investments in associates and joint ventures 4. Unrealised gains (income) from financial assets 135 87.689 14.667 36.135 5. Other financial income 136 33 2 4.866 IV. FINANCIAL EXPENSES (138 do 141) 137 94.769 58.456 77.571 1. Interest, foreign exchange differences, dividens and similar income from related parties 138 39.132 36.764 6.064 1V. FINANCIAL EXPENSES (138 do 141) 137 94.769 58.456 77.571 1. Interest, foreign exchange differences, dividens and similar income from related parties 138 39.132 36.764 6.064 2. Interest, foreign exchange differences, dividens and similar income from related parties 139 55.191 21.682 71.468 3. Unrealised losses (expenses) from financial 140 0 0 0 0	195	5.695	0	0	118	b) Cost of goods sold	
a) Net salaries  121 6.342.298 1.574.502 6.297.061 1 b) Tax and contributions from salary expenses 122 2.574.623 735.059 2.474.407 c) Contributions on salary 123 850.258 242.419 812.044 4. Depreciation and amortisation 124 2.882.947 667.012 2.213.420 5. Other expenses 125 4.085.839 1.392.967 4.471.350 1 6. Write down of assets (127+128) 126 706.167 546.228 441.512 a) non-current assets (except financial assets) 127 0 0 0 0 b) current assets (except financial assets) 128 706.167 546.228 441.512 7. Provisions 129 1.693.079 1.546.875 0 8. Other operating costs 130 231.788 55.431 51.331 III. FINANCIAL INCOME (132 do 136) 131 488.211 114.416 510.363 1. Interest, foreign exchange differences, dividens and similar income from related parties 2. Interest, foreign exchange differences, dividens and similar income from third parties 3. Income from investments in associates and joint ventures 4. Unrealised gains (income) from financial assets 135 87.689 14.667 36.135 5. Other financial income 136 39.132 36.764 6.064 IV. FINANCIAL EXPENSES (138 do 141) 137 94.769 58.456 77.571 1. Interest, foreign exchange differences, dividens and similar income from related parties 138 39.132 36.764 6.064 2. Interest, foreign exchange differences, dividens and similar income from related parties 138 39.132 36.764 6.064 3. Unrealised losses (expenses) from financial 140 0 0 0	3.267.672	10.735.862	2.933.386	10.163.161	119	c) Other material expenses	
b) Tax and contributions from salary expenses 122 2.574.623 735.059 2.474.407 c) Contributions on salary 123 850.258 242.419 812.044 4. Depreciation and amortisation 124 2.882.947 667.012 2.213.420 5. Other expenses 125 4.085.839 1.392.967 4.471.350 1 6. Write down of assets (127+128) 126 706.167 546.228 441.512 a) non-current assets (except financial assets) 127 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	2.464.057	9.583.512	2.551.980	9.767.179	120	3. Employee benefits expenses (121 do 123)	
C) Contributions on salary	1.644.995	6.297.061	1.574.502	6.342.298	121	a) Net salaries	
4. Depreciation and amortisation       124       2.882.947       667.012       2.213.420         5. Other expenses       125       4.085.839       1.392.967       4.471.350       1         6. Write down of assets (127+128)       126       706.167       546.228       441.512         a) non-current assets (except financial assets)       127       0       0       0         b) current assets (except financial assets)       128       706.167       546.228       441.512         7. Provisions       129       1.693.079       1.546.875       0         8. Other operating costs       130       231.788       55.431       51.331         III. FINANCIAL INCOME (132 do 136)       131       488.211       114.416       510.363         1. Interest, foreign exchange differences, dividens and similar income from related parties       132       2.398       856       40.335         2. Interest, foreign exchange differences, dividens and similar income from third parties       133       398.091       98.891       379.812         3. Income from investments in associates and joint ventures       134       0       0       49.215         4. Unrealised gains (income) from financial assets       135       87.689       14.667       36.135         5. Other financial income<	617.425	2.474.407	735.059	2.574.623	122	b) Tax and contributions from salary expenses	
5. Other expenses       125       4.085.839       1.392.967       4.471.350       1         6. Write down of assets (127+128)       126       706.167       546.228       441.512         a) non-current assets (except financial assets)       127       0       0       0         b) current assets (except financial assets)       128       706.167       546.228       441.512         7. Provisions       129       1.693.079       1.546.875       0         8. Other operating costs       130       231.788       55.431       51.331         III. FINANCIAL INCOME (132 do 136)       131       488.211       114.416       510.363         1. Interest, foreign exchange differences, dividens and similar income from related parties       132       2.398       856       40.335         2. Interest, foreign exchange differences, dividens and similar income from third parties       133       398.091       98.891       379.812         3. Income from investments in associates and joint ventures       134       0       0       49.215         4. Unrealised gains (income) from financial assets       135       87.689       14.667       36.135         5. Other financial income       136       33       2       4.866         IV. FINANCIAL EXPENSES (138 do 141) <td< td=""><td>201.637</td><td>812.044</td><td>242.419</td><td>850.258</td><td>123</td><td>c) Contributions on salary</td></td<>	201.637	812.044	242.419	850.258	123	c) Contributions on salary	
6. Write down of assets (127+128) 126 706.167 546.228 441.512 a) non-current assets (except financial assets) 127 0 0 0 b) current assets (except financial assets) 128 706.167 546.228 441.512 7. Provisions 129 1.693.079 1.546.875 0 8. Other operating costs 130 231.788 55.431 51.331 III. FINANCIAL INCOME (132 do 136) 131 488.211 114.416 510.363 1. Interest, foreign exchange differences, dividens and similar income from related parties 132 2.398 856 40.335 2. Interest, foreign exchange differences, dividens and similar income from third parties 133 398.091 98.891 379.812 3. Income from investments in associates and joint ventures 134 0 0 49.215 4. Unrealised gains (income) from financial assets 135 87.689 14.667 36.135 5. Other financial income 136 33 2 4.866 IV. FINANCIAL EXPENSES (138 do 141) 137 94.769 58.456 77.571 1. Interest, foreign exchange differences, dividens and similar income from related parties 138 39.132 36.764 6.064 2. Interest, foreign exchange differences, dividens and similar income from related parties 139 55.191 21.682 71.468 3. Unrealised losses (expenses) from financial assets 140 0 0 0	567.335	2.213.420	667.012	2.882.947	124	4. Depreciation and amortisation	
a) non-current assets (except financial assets)  b) current assets (except financial assets)  128 706.167 546.228 441.512  7. Provisions  129 1.693.079 1.546.875 0  8. Other operating costs  130 231.788 55.431 51.331  III. FINANCIAL INCOME (132 do 136)  1. Interest, foreign exchange differences, dividens and similar income from related parties  2. Interest, foreign exchange differences, dividens and similar income from third parties  3. Income from investments in associates and joint ventures  4. Unrealised gains (income) from financial assets  136 33 2 4.866  IV. FINANCIAL EXPENSES (138 do 141)  137 94.769 58.456 77.571  1. Interest, foreign exchange differences, dividens and similar income from related parties  2. Interest, foreign exchange differences, dividens and similar income from related parties  138 39.132 36.764 6.064  2. Interest, foreign exchange differences, dividens and similar income from related parties  2. Interest, foreign exchange differences, dividens and similar income from related parties  2. Interest, foreign exchange differences, dividens and similar income from third parties  3. Unrealised losses (expenses) from financial assets  140 0 0 0 0	1.669.727	4.471.350	1.392.967	4.085.839	125	5. Other expenses	
b) current assets (except financial assets)  128 706.167 546.228 441.512  7. Provisions  129 1.693.079 1.546.875 0  8. Other operating costs  130 231.788 55.431 51.331  III. FINANCIAL INCOME (132 do 136)  1. Interest, foreign exchange differences, dividens and similar income from related parties  2. Interest, foreign exchange differences, dividens and similar income from third parties  3. Income from investments in associates and joint ventures  4. Unrealised gains (income) from financial assets  5. Other financial income  136 33 2 4.866  IV. FINANCIAL EXPENSES (138 do 141)  137 94.769 58.456 77.571  1. Interest, foreign exchange differences, dividens and similar income from related parties  2. Interest, foreign exchange differences, dividens and similar income from related parties  138 39.132 36.764 6.064  2. Interest, foreign exchange differences, dividens and similar income from related parties  2. Interest, foreign exchange differences, dividens and similar income from third parties  3. Unrealised losses (expenses) from financial assets  140 0 0 0  0 0	362.800	441.512	546.228	706.167	126	6. Write down of assets (127+128)	
7. Provisions       129       1.693.079       1.546.875       0         8. Other operating costs       130       231.788       55.431       51.331         III. FINANCIAL INCOME (132 do 136)       131       488.211       114.416       510.363         1. Interest, foreign exchange differences, dividens and similar income from related parties       132       2.398       856       40.335         2. Interest, foreign exchange differences, dividens and similar income from third parties       133       398.091       98.891       379.812         3. Income from investments in associates and joint ventures       134       0       0       49.215         4. Unrealised gains (income) from financial assets       135       87.689       14.667       36.135         5. Other financial income       136       33       2       4.866         IV. FINANCIAL EXPENSES (138 do 141)       137       94.769       58.456       77.571         1. Interest, foreign exchange differences, dividens and similar income from related parties       138       39.132       36.764       6.064         2. Interest, foreign exchange differences, dividens and similar income from third parties       139       55.191       21.682       71.468         3. Unrealised losses (expenses) from financial assets       140       0       0	0	0	0	0	127	a) non-current assets (except financial assets)	
8. Other operating costs       130       231.788       55.431       51.331         III. FINANCIAL INCOME (132 do 136)       131       488.211       114.416       510.363         1. Interest, foreign exchange differences, dividens and similar income from related parties       132       2.398       856       40.335         2. Interest, foreign exchange differences, dividens and similar income from third parties       133       398.091       98.891       379.812         3. Income from investments in associates and joint ventures       134       0       0       49.215         4. Unrealised gains (income) from financial assets       135       87.689       14.667       36.135         5. Other financial income       136       33       2       4.866         IV. FINANCIAL EXPENSES (138 do 141)       137       94.769       58.456       77.571         1. Interest, foreign exchange differences, dividens and similar income from related parties       138       39.132       36.764       6.064         2. Interest, foreign exchange differences, dividens and similar income from third parties       139       55.191       21.682       71.468         3. Unrealised losses (expenses) from financial assets       140       0       0       0	362.800	441.512	546.228	706.167	128	b) current assets (except financial assets)	
III. FINANCIAL INCOME (132 do 136)	0	0	1.546.875	1.693.079	129	7. Provisions	
1. Interest, foreign exchange differences, dividens and similar income from related parties       132       2.398       856       40.335         2. Interest, foreign exchange differences, dividens and similar income from third parties       133       398.091       98.891       379.812         3. Income from investments in associates and joint ventures       134       0       0       49.215         4. Unrealised gains (income) from financial assets       135       87.689       14.667       36.135         5. Other financial income       136       33       2       4.866         IV. FINANCIAL EXPENSES (138 do 141)       137       94.769       58.456       77.571         1. Interest, foreign exchange differences, dividens and similar income from related parties       138       39.132       36.764       6.064         2. Interest, foreign exchange differences, dividens and similar income from third parties       139       55.191       21.682       71.468         3. Unrealised losses (expenses) from financial assets       140       0       0       0	16.225	51.331	55.431	231.788	130	8. Other operating costs	
2. Interest, foreign exchange differences, dividens and similar income from third parties   133   398.091   98.891   379.812	-84.949	510.363	114.416	488.211	131	(II. FINANCIAL INCOME (132 do 136)	
3. Income from investments in associates and joint ventures   134   0   0   49.215	-183.210	40.335	856	2.398	132		
ventures         134         0         0         49.213           4. Unrealised gains (income) from financial assets         135         87.689         14.667         36.135           5. Other financial income         136         33         2         4.866           IV. FINANCIAL EXPENSES (138 do 141)         137         94.769         58.456         77.571           1. Interest, foreign exchange differences, dividens and similar income from related parties         138         39.132         36.764         6.064           2. Interest, foreign exchange differences, dividens and similar income from third parties         139         55.191         21.682         71.468           3. Unrealised losses (expenses) from financial assets         140         0         0         0	86.022	379.812	98.891	398.091	133	and similar income from third parties	
5. Other financial income       136       33       2       4.866         IV. FINANCIAL EXPENSES (138 do 141)       137       94.769       58.456       77.571         1. Interest, foreign exchange differences, dividens and similar income from related parties       138       39.132       36.764       6.064         2. Interest, foreign exchange differences, dividens and similar income from third parties       139       55.191       21.682       71.468         3. Unrealised losses (expenses) from financial assets       140       0       0       0	0					ventures	
IV. FINANCIAL EXPENSES (138 do 141)  1. Interest, foreign exchange differences, dividens and similar income from related parties  2. Interest, foreign exchange differences, dividens and similar income from third parties  3. Unrealised losses (expenses) from financial assets  137  94.769  58.456  77.571  138  39.132  36.764  6.064  71.468	12.231	<b></b>					
1. Interest, foreign exchange differences, dividens and similar income from related parties  2. Interest, foreign exchange differences, dividens and similar income from third parties  3. Unrealised losses (expenses) from financial assets  138  39.132  36.764  6.064  71.468	8						
and similar income from related parties  2. Interest, foreign exchange differences, dividens and similar income from third parties  3. Unrealised losses (expenses) from financial assets  139  55.191  21.682  71.468	-521.948	77.571	58.456	94.769	137		
and similar income from third parties 139 55.191 21.082 71.408  3. Unrealised losses (expenses) from financial assets 140 0 0 0	-539.129		36.764		138	and similar income from related parties	
assets 140 0 0 0	17.154					and similar income from third parties	
	0 27				ļ	assets	
V SHARE OF PROFIT FROM ASSOCIATED	27						
COMPANIES 142 0 0	0				-	COMPANIES	
143   7.482   1.855   33.450	-10.184 					COMPANIES	
VIII. EXTRAORDINARY - OTHER INCOME         144         12.273         3         1.872           VIII. EXTRAORDINARY - OTHER EXPENSES         145         0         0         0					+		
	7.572.914	1	_		<del>                                     </del>		
	7.975.648						
XI. PROFIT OR LOSS BEFORE TAXES (146-147) 148 -3.787.839 -2.685.289 -3.292.109	-402.734				<del></del>		
1. Profit before taxes (146-147) 149 0 0 0 0	-402.734	l	<del> </del>		<del> </del>		

2. Loss before taxes (147-146)	150	3.787.839	2.685.289	3.292.109	402.734
XII. TAXATION	151	0	0	0	0
XII. PROFIT OR LOSS FOR THE PERIOD (148-151)	152	-3.787.839	-2.685.289	-3.292.109	-402.734
1. Profit for the period (149-151)	153	0	0	0	0
2. Loss for the period (151-148)	154	3.787.839	2.685.289	3.292.109	402.734
ADDITION TO PROFIT AND LOSS ACCOUNT (only for consolidated financial statements)	,			'	
XIV. PROFIT OR LOSS FOR THE PERIOD					
Attributable to majority owners	155	-3.135.138	-1.358.279	-3.292.109	-402.734
2. Attributable to minority interest	156	-652.701	-1.327.010	0	0
STATEMENT OF OTHER COMPREHENSIVE INCOME (only for IFRS adopters)					
I. PROFIT OR LOSS FOR THE PERIOD (=152)	157	-3.787.839	-2.685.289	-3.292.109	-402.734
II. OTHER COMPREHENSIVE INCOME/LOSS BEFORE TAXES (159 TO 165)	158	0	0	0	0
Exchange differences from international settlement	159	0	0	0	0
Changes in revaluation reserves of long-term tangible and intangible assets	160	0	0	0	0
3. Profit or loss from re-evaluation of financial assets held for sale	161	0	0	0	0
4. Profit or loss from cash flow hedging	162	0	0	0	0
5. Profit or loss from hedging of foreign investments	163	0	0	0	0
Share of other comprehensive income/loss from associatied companies	164	0	0	0	0
7. Actuarial gains/losses from defined benefit plans	165	0	0	0	0
III. TAXATION OF OTHER COMPREHENSIVE INCOME FOR THE PERIOD	166	0	0	0	0
IV. NET OTHER COMPREHENSIVE INCOME FOR THE PERIOD (158 TO 166)	167	0	0	0	0
V. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (157+167)	168	-3.787.839	-2.685.289	-3.292.109	-402.734
ADDITION TO STATEMENT OF OTHER COMPREHENSIVE INCOME (only for consolidated financial statements) VI. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD					
1. Attributable to majority owners	169	-3.135.138	-1.358.279	-3.292.109	-402.734
2. Attributable to minority interest	170	-652.701	-1.327.010	0	0

#### Cash flow statement - indirect method period 01.01.2016, to 31.12.2016. Company: ZAGREBČKA BURZA d.d. Previous AOP Position Current period period 2 **CASH FLOWS FROM OPERATING ACTIVITIES** 1. Profit before tax 001 -3.787.839 -3.292.109 2. Depreciation and amortisation 002 2.882.947 2.213.420 3. Decrease of current liabilities 003 3.598.282 580.306 4. Decrease of current receivables 004 378.511 0 5.Decrease of inventories 005 5.695 1.669.093 802.198 6. Other cash flow increases 006 I. Total increase of cash flow from operating activities 007 4.740.994 309.510 1. Decrease of current liabilities 611.031 800 0 2. Increase of current receivables 009 0 1.002.719 3. Increase of inventories 010 0 13.810 4. Other cash flow decreases 011 5.617.001 2.208.795 6.228.032 3.225.324 II. Total decrease of cash flow from operating activities 012 A1) NET INCREASE OF CASH FLOW FROM OPERATING ACTIVITIES 013 A2) NET DECREASE OF CASH FLOW FROM OPERATING ACTIVITIES 014 1.487.038 2.915.814 **CASH FLOW FROM INVESTING ACTIVITIES** 1. Proceeds from sale of non-current assets 015 0 788 2. Proceeds from sale of non-current financial assets 016 10 0 280.622 288.228 3. Interest received 017 4. Dividend received 018 49.215 0 5. Other proceeds from investing activities 019 8.720.245 11.944.134 III. Total cash inflows from investing activities 9.000.877 12.282.365 020 1. Purchase of non-current assets 021 688.987 1.200.824 022 2. Purchase of non-current financial assets 19.415.462 4.820 3. Other cash outflows from investing activities 023 0 7.469.883 IV. Total cash outflows from investing activities 024 20.104.449 8.675.527 **B1) NET INCREASE OF CASH FLOW FROM INVESTING ACTIVITIES** 025 729.407 11.635.665 **B2) NET DECREASE OF CASH FLOW FROM INVESTING ACTIVITIES** 026 11.832.979 8.028.827 CASH FLOW FROM FINANCING ACTIVITIES 1. Proceeds from issue of equity securities and debt securities 027 14.872.500 0 2. Proceeds from loans and borrowings 028 0 199.622 3. Other proceeds from financing activities 029 0 0 V. Total cash inflows from financing activities 14.872.500 199.622 030 1. Repayment of loans and bonds 031 0 0 2. Dividends paid 032 0 0 0 3. Repayment of finance lease 033 0 4. Purchase of treasury shares 034 0 0 0 5. Other cash outflows from financing activities 035 0 VI. Total cash outflows from financing activities 036 0 0 C1) NET INCREASE OF CASH FLOW FROM FINANCING ACTIVITIES 037 14.872.500 199.622 C2) NET DECREASE OF CASH FLOW FROM FINANCING ACTIVITIES 038 0 Total increases of cash flows 039 2.283.748 8.968.780 Total decreases of cash flows 040 1.858 8.078.134 Cash and cash equivalents at the beginning of period 041 840.569 11.270.734

Increase of cash and cash equivalents	042	2.283.748	8.968.780
Decrease of cash and cash equivalents	043	1.858	8.078.134
Cash and cash equivalents at the end of period	044	3.122.459	12.161.380

# STATEMENT OF CHANGES IN EQUITY

# period 1.1.2016 to 31.12.2016

Position	AOP	Previous year	Current year
1	2	3	4
Subscribed share capital	001	46.357.000	46.357.000
2. Capital reserves	002	0	290.699
3. Reserves from profit	003	14.001.181	14.001.181
4. Retained earnings or loss carried forward	004	-10.711.913	-13.837.569
5. Net profit or loss for the period	005	-3.133.656	-3.819.350
6. Revaluation of tangible assets	006	0	
7. Revaluation of intangible assets	007	0	
8. Revaluation of available for sale assets	008	0	
9. Other revaliuation	009	0	
10. Total equity and reserves (AOP 001 to 009)	010	46.512.612	42.991.961
11. Foreign exchenge differences ffrom foreign investments	011	0	
12. Current and deferred taxes	012	0	
13. Cash flow hedge	013	0	
14. Change of accounting policies	014	0	
15. Correction of significant mistakes of prior period	015	0	
16. Other changes	016	0	
17.Total increase or decrease of equity (AOP 011 to 016)	017	0	
17 a. Attributable to majority owners	018	46.512.612	42.991.961
17 b. Attributable to minority interest	019	0	0