to

31,12,2012

#### Quarterly financial statement of the entrepreneur-TFI-POD

Tax number (MB): 3747034		
Company registration number 070004039		
Personal identification 00872098033 number (OIB):		
Issuing company VARTEKS d.d. VARAZE	nts.	
Postal code and place 42000	VARAŽDIN	
Street and house number ZAGREBACKA 94		
E-mail address: info@yarteks.com		
Internet address		
funicipality/city code and name 472 VARAŽDIN		
County code and name 5 VARAZDINS	KA	Number of employees 624
Consolidated report NO		(quarter end) NKD code: 1413
ompanies of the consolidation subject (according to IFRS	Seat:	MB:
		1
<i>y</i>		
30		
>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>		
Contact person Svetec Zvonimir	t person's family name and name)	
Telephone 042/377-124		042/377-089
E-mail address zsvetec@varteks.com		
Family name and name Davidovic Nenad (person authorized to rep	resent the company)	
Documents to be published.	fit and loss statement, cash flow statement, to financial statements drawing-up of financial statements	

VARTEKS & d. d. d.

(signature of the person authorized to represent the company)

### Balance Sheet as of 31.12.2012.

Position	AOP	Previous period	Current period
1	2	3	4
ASSETS			
A) RECEIVABELS FOR SUBSCRIBED NOT PAID CAPITAL	001		
B) NON-CURRENT ASSETS (003+010+020+029+033)	002	804.779.368	776.604.684
I. INTANGIBLE ASSETS (004 do 009)  1. Expenditure for development	003	6.561.023	5.611.683
Concessions, patents, licenses, trademarks, service marks,	004		
software and other rights	005	6.561.023	5.611.683
3. Goodwill	006		
Advances for purchase of intangible assets	007		
5. Intangible assets in progress	800		
6. Other intangible assets	009		
II. PROPERTY, PLANT AND EQUIPMENT (011 do 019)	010	770.487.589	750.079.610
1. Land	011	187.556.077	185.830.699
2. Buildings	012	516.916.998	505.420.384
3. Plant and equipement	013	55.961.564	50.788.026
Tools, working inventory and transportation assets     Pintonian assets	014	8.996.790	6.966.468
5. Biological assets	015		
Advances for purchase of tangible assets     Tangible assets in progress	016	201.000	33.65
8. Other tangible assets	017	824.862	809.08
9. Investment in real-estate	018	231.298	231.298
III. NON-CURRENT FINANCIAL ASSETS (021 do 028)	020	24.122.545	17.779.714
Share in related parties	021	2.434.551	408.548
2. Loans to related parties	022	2.404.001	400.040
Participating interests (shares)	023	165.900	165.900
Loans to companies with participating interest	024	100.000	100.00
5. Investments in securities	025		
6. Loans, deposits, etc.	026	730.375	779.000
7. Other non-current financial assets	027	4.365.453	
Equity-accounted investments	028	16.426.266	16.426.266
V. RECEIVABLES (030 do 032)	029	3.608.211	3.133.677
Receivables from related parties	030	2.710.458	2.579.386
Receivables arising from sales on credit	031		
3. Other receivables	032	897.753	554.291
V. DEFERRED TAX ASSET	033	0	
C) CURRENT ASSETS (035+043+050+058)	034	145.199.498	101.319.442
. INVENTORIES (036 do 042)  1. Raw materials and supplies	035	82.166.314	42.507.522
Production in progress	036	33.291.404	14.745.319
3. Finished products	037	2.554.909	679.280
4. Merchandise	039	23.482.387 22.388.018	15.494.887
5. Advances for inventories	040	449.596	11.054.562 533.474
6. Long term assets held for sale	041	445.550	555.474
7. Biological assets	042		
I. RECEIVABLES (044 do 049)	043	53.282.373	54.508.874
Receivables from related parties	044	21.215.471	22.499.221
Receivables from end-customers	045	21.195.449	15.241.025
Receivables from participating parties	046		
4. Receivables from employees and members of the company	047	434.180	202.128
Receivables from government and other institutions	048	10.424.361	16.218.825
6. Other receivables	049	12.912	347.675
I. CURRENT FINANCIAL ASSETS (051 do 057)	050	8.656.751	2.772.605
1. Share in related parties	051		
2. Loans to related parties	052		713.808
Participating interests (shares)	053		
Loans to companies with participating interest     Investments in accurities	054		
5. Investments in securities 6. Loans, deposits, etc.	055	6.800.926	1.057.888
Coans, deposits, etc.     Other financial assets	056	1.855.825	1.000.909
CASH AND CASH EQUIVALENTS	057	(001000	
) PREPAYMENTS AND ACCRUED INCOME	058	1.094.060	1.530.441
TOTAL ASSETS (001+002+034+059)	059	376.361	507.368
OFF BALANCE SHEET ITEMS	060	950.355.227 47.197.141	878.431.494 15.408.260

EQUITY AND LIABILITIES			
A) ISSUED CAPITAL AND RESERVES	062	331.962.607	216.574.489
(063+064+065+071+072+075+078)	002	331.962.607	210.574.468
I. SUBSCRIBED SHARE CAPITAL	063	96.040.350	96.040.350
II. CAPITAL RESERVES	064	17.748.231	
III.RESERVES FROM PROFIT (066+067-068+069+070)	065	246.700	475.381
1. Legal reserves	066		
2. Reserve for own shares	067	9.182.650	9.182.650
Treasury shares and shares (deductible items)	068	9.182.650	9.182.650
Statutory reserves	069		
5. Other reserves	070	246.700	475.381
IV. REVALUATION RESERVES	071	278.255.370	273.081.818
V. RETAINED EARNINGS OR LOSS CARRIED FORWARD (073-074)	072	0	-42.975.527
Retained earnings	073		
2. Loss carried forward	074		42.975.527
VI. NET PROFIT OR LOSS FOR THE PERIOD (076-077)	075	-60.328.044	-110.047.533
Net profit for the period	076	00.020.044	-110.047.000
2. Net loss for the period	077	60.328.044	110.047.533
VII. MINORITY INTEREST	078	00.320.044	110.047.555
B) PROVISIONS (080 do 082)	079	239.775	86.623
Provisions for pensions, severance pay and similar libabilities	080	239.775	00.023
2. Provisions for tax liabilities	081		
3. Other provisions	082	239.775	86.623
C) NON-CURRENT LIABILITIES (084 do 092)	083	204.324.407	175.187.859
Liabilites to related parties	084	201.021.101	110.101.000
Liabilities for loans, deposits, etc.	085	4.702.795	3.288.461
Liabilities to banks and other financial institutions	086	130.057.769	103.552.443
4. Liabilities for advances	087	150.057.709	103.332.443
5. Trade payables	088		76.500
6. Commitments on securities	089		76.500
Liabilities to companies with participating interest	090		
8. Other non-current liabilities	090		
Deferred tax liabilities		00.500.040	00.070.455
D) CURRENT LIABILITIES (094 do 105)	092	69.563.843	68.270.455
Liabilites to related parties	093	413.352.366	480.754.823
Liabilities for loans, deposits, etc.	094	29.854.553	56.767.277
Liabilities to banks and other financial institutions	095	5.404.955	6.784.305
	096	157.873.666	178.463.307
4. Liabilities for advances	097	1.948.936	1.919.672
5. Trade payables	098	93.373.151	86.622.926
6. Commitments on securities	099		
7. Liabilities to companies with participating interest	100		
8. Liabilities to emloyees	101	5.482.194	9.402.772
Taxes, contributions and similar liabilities	102	111.549.535	140.579.905
10. Liabilities arising from share in the result	103		
11. Liabilities arising from non-current assets held for sale	104		
12. Other current liabilities	105	7.865.376	214.659
E) ACCRUED EXPENSES AND DEFERRED INCOME	106	476.072	5.827.700
F) TOTAL EQUITY AND LIABILITIES (062+079+083+093+106)	107	950.355.227	878.431.494
G) OFF BALANCE SHEET ITEMS	108	47.197.141	15.408.260
ADDITION TO BALANCE SHEET (only for consolidated financial			
statements)			
ISSUED CAPITAL AND RESERVES			
1. Attributable to majority owners	109		
Attributable to minority interest	110		

#### Income statement period 01.01.2012. to 31.12.2012. Varteks d.d. -Varaždin

Position	AOP	Previous period	Previous period	Current period	Current period
		Cummulative	Quarter	Cummulative	Quarter
1	2	3	4	5	6
I. OPERATING INCOME (112 do 113)	111	327.124.483	92.386.514	258.745.525	64.936.71
1. Rendering of services	112	296.890.704	85.356.932	227.118.782	52.580.99
2. Other operating income	113	30.233.779	7.029.582	31.626.743	12.355.71
II. OPERATING COSTS	444	250 044 407	00.004.004		
(115+116+120+124+125+126+129+130)	114	352.914.197	96.201.261	320.827.027	68.797.67
Change in inventories of work in progress	115	7.691.667	-341.922	5.134.401	1.840.97
2. Material expenses (117 do 119)	116	219.563.183	63.990.460	198.040.596	45.190.59
a) Costs of raw materials	117	67.682.800	18.792.534	44.759.606	13.264.70
b) Cost of goods sold	118	57.080.052	13.086.310	43.747.968	8.012.44
c) Other material expenses	119	94.800.331	32.111.616	109.533.022	23.913.44
3. Employee benefits expenses (121 do 123)	120	70.934.719	11.959.018	44.707.046	10.899.71
a) Net salaries	121	45.058.795	7.450.664	28.298.442	6.931.12
b) Tax and contributions from salary expenses	122	15.428.752	2.743.420	10.218.940	2.513.27
c) Contributions on salary	123	10.447.172	1.764.934	6.189.664	1.455.30
4. Depreciation and amortisation	124	15.340.912	5.328.821	16.245.632	3.983.42
5. Other expenses	125	27.125.915	6.131.485	19.142.797	5.657.37
6. Write down of assets (127+128)	126	6.581.142	6.581.142	30.768.779	269.63
a) non-current assets (except financial assets)	127	773.840	773.840	183,793	
b) current assets (except financial assets)	128	5.807.302	5.807.302	30.584.986	269.63
7. Provisions	129	0	0	0	-160.00
8. Other operating costs	130	5.676.659	2.552.257	6.787.776	1.115.95
III. FINANCIAL INCOME (132 do 136)	131	2.667.652	2.225.289	3.317.637	1.016.92
1. Interest, foreign exchange differences, dividens	400			0.017.007	1.010.02
and similar income from related parties	132	1.624.039	1.608.218	448.253	445.61
2. Interest, foreign exchange differences, dividens					
and similar income from third parties	133	1.043.613	617.071	0.007.500	500 44
3. Income from investments in associates and joint		1.043.013	017.071	2.837.523	539.44
ventures	134	0	0	0	
		- 0	0	0	
4. Unrealised gains (income) from financial assets	135	0	0	0	,
5. Other financial income	136	0	0	31.861	31.86
IV. FINANCIAL EXPENSES (138 do 141)	137	37.205.982	21.714.897	51.283.668	17.889.046
1. Interest, foreign exchange differences, dividens					
and similar income from related parties	138	1.400.741	1.372.741	658.627	441.179
2. Interest, foreign exchange differences, dividens	400				
and similar income from third parties	139	35.805.241	20.342.156	48.583.890	17.447.86
3. Unrealised losses (expenses) from financial			2010121100	40.000.000	17.447.00
assets	140	0	0	2.041.151	(
4. Other financial expenses	141	0	0	0	
V. SHARE OF PROFIT FROM ASSOCIATED				·	
COMPANIES	142				
WI SHADE OF LOSS FROM ASSOCIATED COMPANIES	440				
VI. SHARE OF LOSS FROM ASSOCIATED COMPANIES	143				
VII. EXTRAORDINARY - OTHER INCOME	144				
VIII. EXTRAORDINARY - OTHER EXPENSES	145				
X. TOTAL INCOME (111+131+144)	146	329.792.135	94.611.803	262.063.162	65.953.638
X. TOTAL EXPENSES (114+137+143+145)	147	390.120.179	117.916.158	372.110.695	86.686.716
XI. PROFIT OR LOSS BEFORE TAXES (146-147)	148	-60.328.044	-23.304.355	-110.047.533	-20.733.078
1. Profit before taxes (146-147)	149	0	0	0	(
2. Loss before taxes (147-146)	150	60.328.044	23.304.355	110.047.533	20.733.078
XII. TAXATION	151				
XII. PROFIT OR LOSS FOR THE PERIOD (148-151)	152	-60.328.044	-23.304.355	-110.047.533	-20.733.078
1. Profit for the period (149-151)	153	0	0	0	1
2. Loss for the period (151-148)	154	60.328.044	23.304.355	110.047.533	20.733.078
ADDITION TO PROFIT AND LOSS ACCOUNT (only for				110.047.000	20.750.076
consolidated financial statements)					
KIV. PROFIT OR LOSS FOR THE PERIOD					
Attributable to majority owners	155				
2. Attributable to minority interest	156				

I. PROFIT OR LOSS FOR THE PERIOD (=152)	157	-60.328.044	-23.304.355	-110.047.533	-20.733.078
II. OTHER COMPREHENSIVE INCOME/LOSS BEFORE TAXES (159 TO 165)	158	246.700	246.700	6.695.621	6.695.621
Exchange differences from international settlement	159		0		(
Changes in revaluation reserves of long-term tangible and intangible assets	160		0	6.466.940	6.466.940
Profit or loss from re-evaluation of financial assets held for sale	161		0		0
4. Profit or loss from cash flow hedging	162	246.700	246.700	228.681	228.681
5. Profit or loss from hedging of foreign investments	163		0		C
6. Share of other comprehensive income/loss from associatied companies	164		0		0
7. Actuarial gains/losses from defined benefit plans	165		0		0
III. TAXATION OF OTHER COMPREHENSIVE INCOME FOR THE PERIOD	166		0		0
IV. NET OTHER COMPREHENSIVE INCOME FOR THE PERIOD (158 TO 166)	167	246.700	246.700	6.695.621	6.695.621
V. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (157+167)	168	-60.081.344	-23.057.655	-103.351.912	-14.037.457

VI. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD

L	Attributable to majority owners	169		
	2. Attributable to minority interest	170		

### **CASH FLOW STATEMENT - Indirect method**

period

1.1.2012 to 31.12.2012

HRK

	***************************************		N.
			-
Position	AOP	Previous	Current
1	oznaka 2	period 3	period 4
CASH FLOWS FROM OPERATING ACTIVITIES		3	4
1. Profit before tax	073	-60.328.044	-110.047.533
2. Depreciation and amortisation	073	15.340.983	16.245.632
3. Increase of current liabilities	075	43.943.502	45.433.466
Decrease of current receivables	076	13.354.619	45.433.466
5.Decrease of inventories	077	59.682.794	39.658.792
6. Other cash flow increases	078	1.397.350	11.104.767
I. Total increase of cash flow from operating activities	079	73.391.204	2.395.124
Decrease of current liabilities	080	73.391.204	2.393.124
2. Increase of current receivables	081	0	1 226 501
3. Increase of inventories	082	0	1.226.501
4. Other cash flow decreases	083		0
II. Total decrease of cash flow from operating activities	084	0	1 200 501
A1) NET INCREASE OF CASH FLOW FROM OPERATING ACTIVITIES	085	73.391.204	1.226.501
A2) NET DECREASE OF CASH FLOW FROM OPERATING ACTIVITIES	086		1.168.623
CASH FLOW FROM INVESTING ACTIVITIES	000	0	0
Proceeds from sale of non-current assets	087		5 444 007
2. Proceeds from sale of non-current financial assets		0	5.111.687
3. Interest received	088	0	2.026.003
4. Dividend received		0	0
5. Other proceeds from investing activities	090	0	0
III. Total cash inflows from investing activities	091	0	4.791.362
Purchase of non-current assets	092	0	11.929.052
Purchase of non-current financial assets	093	390.558.703	0
Other cash outflows from investing activities	094	60.000	
IV. Total cash outflows from investing activities	095	16.098.264	
B1) NET INCREASE OF CASH FLOW FROM INVESTING ACTIVITIES	096	406.716.967	0
B2) NET DECREASE OF CASH FLOW FROM INVESTING ACTIVITIES	097	0	11.929.052
CASH FLOW FROM FINANCING ACTIVITIES	098	406.716.967	0
Proceeds from issue of equity securities and debt securities	1 000		
Proceeds from loans and borrowings	100	0	0
Other proceeds from financing activities		54.152.828	0
V. Total cash inflows from financing activities	101	277.997.764	0
Repayment of loans and bonds		332.150.592	0
2. Dividends paid	103	0	7.167.557
3. Repayment of finance lease	104	0	0
Purchase of treasury shares	105	0	0
Other cash outflows from financing activities	106	0	0
VI. Total cash outflows from financing activities	107	0	5.493.737
C1) NET INCREASE OF CASH FLOW FROM FINANCING ACTIVITIES	108	. 0	12.661.294
C2) NET DECREASE OF CASH FLOW FROM FINANCING ACTIVITIES	109	332.150.592	0
Total increases of cash flows	110	0	12.661.294
Total decreases of cash flows	111	0	436.381
Cash and cash equivalents at the beginning of period	112	1.175.171	0
ncrease of cash and cash equivalents	113	2.269.231	1.094.060
Decrease of cash and cash equivalents	114	0	436.381
Cash and cash equivalents at the end of period	115	1.175.171	0
odon and odon equivalents at the end of period	116	1.094.060	1.530.441

### STATEMENT OF CHANGES IN EQUITY period 1.1.2012 to 31.12.2012

Position	AOP	Previous year	Current year
1	2	3	4
Subscribed share capital	001	96.040.350	96.040.350
2. Capital reserves	002	17.748.231	0
3. Reserves from profit	003	246.700	475.381
Retained earnings or loss carried forward	004	0	-42.975.527
5. Net profit or loss for the period	005	-60.328.044	-110.047.533
Revaluation of tangible assets	006	278.255.370	273.081.818
7. Revaluation of intangible assets	007		
8. Revaluation of available for sale assets	008		
9. Other revaliuation	009		
10. Total equity and reserves (AOP 001 to 009)	010	331.962.607	216.574.489
11. Foreign exchenge differences ffrom foreign investments	011		
12. Current and deferred taxes	012		
13. Cash flow hedge	013		
14. Change of accounting policies	014		
15. Correction of significant mistakes of prior period	015		
16. Other changes	016		
17.Total increase or decrease of equity (AOP 011 to 016)	017	0	0
17 a. Attributable to majority owners	018		
17 b. Attributable to minority interest	019		



## VARTEKS

Varaždin, April 17, 2013

VARTEKS d.d. Zagrebačka 94 42000 Varaždin

Pursuant to the provisions of the Capital Market Act, the Management Board of Varteks d.d. with headquarters in Varaždin submits the following

### UNAUDITED INTERIM ANNUAL MANAGEMENT REPORT on the business results of Varteks d.d. for the time period from January 1 - December 31, 2012

Outline of significant events which took place during the business year 2012 and their impact on the abbreviated set of financial statements

Influenced by the long-lasting economic crisis and the lack of new financing sources and relying on its own resources which were insufficient to implement the company's comprehensive restructuring and financial consolidation, the business operations of Varteks marked a loss in 2012.

Total revenues amounted to HRK 262.1 million, which constitutes a drop of 20.6% in relation to 2011, while the business loss amounted to HRK 110 million in 2012.

The absence of liquidity essential for the procurement of new goods, raw materials and production materials resulted in a reduced market position and the loss of certain already contracted deals, which rendered impossible the realization of the planned revenues. One-off restructuring costs amounting to HRK 32.8 million and financial expenditures of HRK 51.3 million, which include interest expenses amounting to HRK 45.1 million, constitute the largest part in the loss structure. This loss and expense structure confirms the necessity of a comprehensive and urgent implementation of the company's proposed Operational and Financial Restructuring Plan.

Pursuant to the new Act on Financial Mediation and Pre-Bankruptcy Settlement, Varteks filed for pre-bankruptcy settlement proceedings at the end of 2012, which were officially initiated on February 5, 2013.

Varteks's Restructuring Plan includes proposed measures and methods on how to resolve the existing debt through the settlement of liabilities towards all company creditors and a modality to ensure the necessary liquidity. The implementation of the proposed Restructuring Plan constitutes the basis for the company's sustainable and profitable future business operations.

Žiro račun: 2360000-1101339483 Zagrebačka banka d.d.

Zagreb 2340009 - 1100110839 Privredna banka d.d. Zagreb

2484008 - 1100417652

Raiffeisenbank Austria d.d.

VARTEKS D.D. Zoran Košćec

Board Chairman

/ Zagrebačka 94 / HR-42000 VARAŽDIN /9

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Varteks d.d. Zagrebačka 94 42000 Varaždin

Varaždin, April 15, 2013

# STATEMENT BY PERSONS RESPONSIBLE FOR THE COMPILATION OF THE REPORT FOR I-XII 2012

With this statement, pursuant to the Capital Market Act, we state that to our best knowledge,

- the set of financial reports for Varteks d.d. for 2012 (hereinafter: Company) which was compiled according to International Financial Reporting Standards and pursuant to the Croatian Accounting Act offers a comprehensive and truthful account of the assets and liabilities, losses and profits, the financial position and business activities of the company.
- The management report contains the truthful account of the development of the business and the position of the company, along with a description of the most significant risks and uncertainties the Company is exposed to.

PERSON RESPONSIBLE:

Nenad Davidović

Board member responsible for finances

Contact person:

Marina Bradarić - Šlujo

Phone 042 / 377-230