1112012

to

31.12.2012

#### Quarterly financial statement of the entrepreneur-TFI-POD

	Tax number (MB): 3747034		
	Company registration number (MBS): 070004039		
	Personal identification 00872098033		
	number (OIB): Issuing company: VARTEKS d.d. VARAZDIN		
	Postal code and place 42000	VARAŽDIN	
Str	eet and house number: ZAGREBAČKA 94		
	E-mail address:		
	Internet address		
cipa	lity/city code and name 472 VARAŽDIN		
	County code and name 5 VARAŽDINSKA		Number of employees: 2.155
	Consolidated report: YES		(quarter end) NKD code: 1413
pani	es of the consolidation subject (according to IF	Seat:	MB:
	BURGTRADE G.m.b.h.	Eisenstadt, Austrija	00128280Y
	VARTEKS TRADE d.o.o.	Ljubljana, Slovenija	5351944
	VARTEKS PLUS d.o.o.	Beograd, Srbija	100824354
	VARTEKS LOGISTIC d.o.o.	Varaždin, Hrvatska	01038133
	VARTEKS PRO d.o.o.	Varaždin, Hrvatska	01280511
	VARTEKS ESOP d.o.o.	Varaždin, Hrvatska	070092385
	VARTEKS ODJEĆA VARAŽDIN d.o.o.	Varaždin, Hrvatska	16891232411
	VARTEKS LUDBREG d.o.o.	Ludbreg, Hrvatska	20533712419
	VARTEKS BEDNJA d.o.o.	Bednja, Hrvatska	71501150619
	Contact person: Bolšec: Vlado		
	(please enter only contact personal Telephone: 042/377-005		042/377-005
	E-mail address: vbolsec@varteks.com		
F	amily name and name: Davidović Nenad (person authorized to represent	the company)	
	Documents to be published.  1. Financial statements (balance sheet, profit an statement of changes in equity, and notes to fir 2. Statement of persons responsible for the draw 3. Report of the Management Board on the Com	nancial statements ving-up of financial statements upany Status  d. d. d.	1/2 ·
	/ 7.000 b. J. S.	(signature of the	person authorized to represent the company)

### Balance Sheet as of 31.12.2012.

Position	AOP	Previous period	Current period
1	2	3	4
ASSETS	_		
A) RECEIVABELS FOR SUBSCRIBED NOT PAID CAPITAL	001		
B) NON-CURRENT ASSETS (003+010+020+029+033)	002	805.664.625	781.778.733
I. INTANGIBLE ASSETS (004 do 009)	003	7.942.676	6.796.816
Expenditure for development     Concessions, patents, licenses, trademarks, service marks,	004		
software and other rights	005	7.942.676	6.796.816
3. Goodwill	006		
4. Advances for purchase of intangible assets	007		
5. Intangible assets in progress	008		
6. Other intangible assets	009		
II. PROPERTY, PLANT AND EQUIPMENT (011 do 019)	010	772.690.389	751.711.415
1. Land	011	187.556.145	185.830.699
2. Buildings	012	517.868.425	506.321.128
Plant and equipement	013	57.169.175	51.492.499
Tools, working inventory and transportation assets	014	9.039.734	6.992.292
5. Biological assets	015		33.657
6. Advances for purchase of tangible assets	016	824.862	809.082
7. Tangible assets in progress 8. Other tangible assets	017	232.048	232.058
9. Investment in real-estate	019	232.048	202.000
III. NON-CURRENT FINANCIAL ASSETS (021 do 028)	020	21.423.349	20.136.826
1. Share in related parties	021	16.161.621	14.822.645
2. Loans to related parties	022	15115115	
Participating interests (shares)	023	165.900	165.900
Loans to companies with participating interest	024		
5. Investments in securities	025		
6. Loans, deposits, etc.	026	730.375	782.828
7. Other non-current financial assets	027	4.365.453	4.365.453
Equity-accounted investments	028		
IV. RECEIVABLES (030 do 032)	029	3.608.211	3.133.676
Receivables from related parties	030		
Receivables arising from sales on credit	031		
3. Other receivables	032	3.608.211	3.133.676
V. DEFERRED TAX ASSET	033		
C) CURRENT ASSETS (035+043+050+058)	034	142.611.105	92.868.091
I. INVENTORIES (036 do 042)	035	91.311.157	44.339.905
Raw materials and supplies	036	33.330.637	14.782.748
2. Production in progress	037	3.416.655	1.112.161
Finished products     Merchandise	038	23.482.388	12.466.999 15.443.737
5. Advances for inventories	040	449.634	534.260
Long term assets held for sale	041	440.004	004.200
7. Biological assets	042		
II. RECEIVABLES (044 do 049)	043	40.069.367	40.675.078
Receivables from related parties	044	0	(
2. Receivables from end-customers	045	26.483.372	21.927.121
Receivables from participating parties	046		
4. Receivables from employees and members of the company	047	558.491	175.158
5. Receivables from government and other institutions	048	12.497.085	17.899.925
6. Other receivables	049	530.419	672.874
III. CURRENT FINANCIAL ASSETS (051 do 057)	050	9.298.507	2.729.327
Share in related parties	051		
Loans to related parties	052		
Participating interests (shares)	053		
Loans to companies with participating interest	054	1.978.131	1.099.112
5. Investments in securities	055	7.320.376	1.630.215
6. Loans, deposits, etc.	056		
7. Other financial assets	057	1,000,000	= 100 ==
IV. CASH AND CASH EQUIVALENTS	058	1.932.074	5.123.781
D) PREPAYMENTS AND ACCRUED INCOME  E) TOTAL ASSETS (004+002+024+050)	059	445.538	1.727.943
E) TOTAL ASSETS (001+002+034+059) F) OFF BALANCE SHEET ITEMS	060	948.721.268 21.171.005	876.374.767 16.125.523

		*
062	316 703 078	181.976.069
002	310.703.076	101.570.005
063	96.040.350	96.040.350
064	17.748.231	
065	246.700	475.381
066		
067	9.182.650	9.182.650
068	9.182.650	9.182.650
069		
070	246.700	475.381
071	278.255.370	273.081.818
072	-4.906.751	-45.942.412
073		
074	4.906.751	45.942.412
075	-70.680.822	-141.679.068
076		
077	70.680.822	141.679.068
078		
079	239.775	86.622
-		
	200 775	20.000
		86.622
	204.431.050	174.631.076
		3.388.461
	130.064.412	102.895.660
		76.500
-		
-		
		68.270.455
		518.792.298
		17.714
		6.896.145
096		181.130.167
097	1.948.936	1.920.580
098	102.701.466	102.563.036
099		
100		
101	11.998.383	21.494.231
102	136.546.089	190.212.916
103		
104		
105	8.172.050	14.557.509
106	625.395	888.702
107	948.721.268	876.374.767
108	21.171.005	16.125.523
109	316.703.078	181.976.069
	064 065 066 067 068 069 070 071 072 073 074 075 076 077 078 079 080 081 082 083 084 085 086 087 088 089 090 091 092 093 094 095 096 097 098 099 100 101 102 103 104 105 106 107 107 107 107 107 107 107 107	063 96.040.350 064 17.748.231 065 246.700 066 067 9.182.650 068 9.182.650 069 070 246.700 071 278.255.370 072 -4.906.751 073 074 4.906.751 075 -70.680.822 076 077 70.680.822 078 079 239.775 080 081 082 239.775 083 204.431.050 084 085 4.802.795 086 130.064.412 087 088 089 090 091 092 69.563.843 093 426.721.970 094 17.320 095 6.414.281 096 158.923.445 097 1.948.936 099 100 101 11.998.383 102 136.546.089 103 104 105 8.172.050 106 625.395 107 948.721.268

#### Income statement period 01.01.2012. to 31.12.2012. Varteks group -Varaždin

Position	AOP	Previous period	Previous	Current period	Current period
		Cummulative	Quarter	Cummulative	Quarter
1	2	3	4	5	6
I. OPERATING INCOME (112 do 113)	111	347.698.221	92.697.534	270.851.585	68.401.536
1. Rendering of services	112	319.332.947	87.607.353	249.190.347	57.005.679
2. Other operating income	113	28.365.274	5.090.181	21.661.238	11.395.857
II. OPERATING COSTS	114	381.047.224	105.674.476	361.198.268	101.393.033
(115+116+120+124+125+126+129+130)  1. Change in inventories of work in progress	115	6.829.921	-546.499	5.326.140	1.736.938
	116	191.825.024	55.657.220	145.881.713	37.105.924
Material expenses (117 do 119)     a) Costs of raw materials	117	191.025.024	55.657.220	143.001.713	37.103.324
b) Cost of goods sold	118	-			
c) Other material expenses	119				
3. Employee benefits expenses (121 do 123)	120	120.241.111	29.187.259	109.194.770	26.507.915
a) Net salaries	121	120.241.111	20.101.200	10011041110	2010011010
b) Tax and contributions from salary expenses	122				
c) Contributions on salary	123				
4. Depreciation and amortisation	124	16.303.323	5.557.874	16.972.726	4.129.580
5. Other expenses	125	32.281.939	6.006.566		8.626.395
6. Write down of assets (127+128)	126	7.087.985	6.620.309	36.960.778	12.581.518
a) non-current assets (except financial assets)	127				
b) current assets (except financial assets)	128				
7. Provisions	129	0	0	0	-160.000
8. Other operating costs	130	6.477.921	3.191.747	16.737.841	10.864.763
III. FINANCIAL INCOME (132 do 136)	131	3.041.561	2.511.101	5.344.015	3.031.343
1. Interest, foreign exchange differences,	400				
dividens and similar income from related parties	132				
2. Interest, foreign exchange differences,	100	0.044.504	0.511.101	5044045	0.004.040
dividens and similar income from third parties	133	3.041.561	2.511.101	5.344.015	3.031.343
3. Income from investments in associates and					
joint ventures	134	0	0	0	0
4. Unrealised gains (income) from financial				_	
assets	135	0	0	0	0
5. Other financial income	136	0	0		0
IV. FINANCIAL EXPENSES (138 do 141)	137	40.142.716	22.512.829	56.251.142	21.908.955
1. Interest, foreign exchange differences,					
dividens and similar income from related parties 2. Interest, foreign exchange differences,	138	40.440.740	00.540.000	50.054.440	24 000 055
dividens and similar income from third parties	139	40.142.716	22.512.829	56.251.142	21.908.955
3. Unrealised losses (expenses) from financial	140	0	0		0
assets 4. Other financial expenses	141	0	0	0	0
V. SHARE OF PROFIT FROM ASSOCIATED	141	- 0		0	
COMPANIES	142		0		
VI. SHARE OF LOSS FROM ASSOCIATED COMPANIES	143		0		
VII. EXTRAORDINARY - OTHER INCOME	144				
VIII. EXTRAORDINARY - OTHER EXPENSES	145				
IX. TOTAL INCOME (111+131+144)	146	350.739.782	95.208.635		
X. TOTAL EXPENSES (114+137+143+145)	147	421.189.940	128.187.305	417.449.410	123.301.988
XI. PROFIT OR LOSS BEFORE TAXES (146-147)	148	-70.450.158	-32.978.670	-141.253.810	-51.869.109
1. Profit before taxes (146-147)	149	0	0	0	C
2. Loss before taxes (147-146)	150	70.450.158	32.978.670	141.253.810	51.869.109
XII. TAXATION	151	230.664	213.869		
XII. PROFIT OR LOSS FOR THE PERIOD (148- 151)	152	-70.680.822	-33.192.539		-52.280.948
1. Profit for the period (149-151)	153	0	0	0	0
2. Loss for the period (151-148)	154	70.680.822	33.192.539		

ADDITION TO PROFIT AND LOSS ACCOUNT					
(only for consolidated financial statements)  XIV. PROFIT OR LOSS FOR THE PERIOD					
1. Attributable to majority owners	155				
Attributable to majority owners     Attributable to minority interest	156				
STATEMENT OF OTHER COMPREHENSIVE	150				
INCOME (only for IFRS adopters) I. PROFIT OR LOSS FOR THE PERIOD (=152)	157	-70.680.822	-33.192.539	-141.679.068	-52.280.948
II. OTHER COMPREHENSIVE INCOME/LOSS	157	-70.000.022	-33.192.539	-141.079.000	-52.200.940
	158	-1.495.676	0	7.202.368	4.082.377
BEFORE TAXES (159 TO 165)  1. Exchange differences from international					
settlement	159	-1.742.376		506.747	506.747
2. Changes in revaluation reserves of long-term	400		0	5 470 550	0.400.474
tangible and intangible assets	160		0	5.173.552	2.189.171
Profit or loss from re-evaluation of financial	404		0		
assets held for sale	161		0		0
4. Profit or loss from cash flow hedging	162	246.700		1.522.069	1.386.459
5. Profit or loss from hedging of foreign	163		0		0
investments	103		0		
6. Share of other comprehensive income/loss	164		0		0
from associatied companies	104		0		
7. Actuarial gains/losses from defined benefit	165				0
plans	103				0
III. TAXATION OF OTHER COMPREHENSIVE	166				0
INCOME FOR THE PERIOD	100				
IV. NET OTHER COMPREHENSIVE INCOME FOR	167	-1.495.676	0	7.202.368	4.082.377
THE PERIOD (158 TO 166)	107	-1.495.076	· ·	7.202.300	4.002.377
V. COMPREHENSIVE INCOME OR LOSS FOR	168	-72.176.498	-33.192.539	-134,476,700	-48.198.571
THE PERIOD (157+167)	100	-72.170.430	-55.152.555	-134.470.700	-40.130.371
ADDITION TO STATEMENT OF OTHER					
COMPREHENSIVE INCOME (only for				, "	_
VI. COMPREHENSIVE INCOME OR LOSS FOR					
THE PERIOD					
Attributable to majority owners	169	-72.176.498	-33.192.539	-134.476.700	-48.198.571
Attributable to minority interest	170			_	

#### CASH FLOW STATEMENT - Indirect method

period 1.1.2012 to 31.12.2012

HRK

Varteks group - Varaždin					
Position	AOP	Previous	Current		
	oznaka 2	period	period 4		
CASH FLOWS FROM OPERATING ACTIVITIES		3	-7		
Profit before tax	073	70 450 158	-141.253.810		
Depreciation and amortisation	073	16.303.323	16.972.726		
Increase of current liabilities	075	68.691.071	97.511.42		
Decrease of current receivables	076	16.310.266	07.071.12		
5.Decrease of current receivables	077	19.829.656	46.971.25		
6. Other cash flow increases	078	3.073.843			
I. Total increase of cash flow from operating activities	079	53.758.001	34.275.03		
Decrease of current liabilities	080	0	153.15		
Increase of current receivables	081	32.111.362	1.888.11		
3. Increase of inventories	082	02.111.002	1.000.11		
4. Other cash flow decreases	083	734,970	32.378.66		
II. Total decrease of cash flow from operating activities	084	32.846.332	34.419.93		
A1) NET INCREASE OF CASH FLOW FROM OPERATING ACTIVITIES	085	20.911.669	04.410.00		
A2) NET DECREASE OF CASH FLOW FROM OPERATING ACTIVITIES	086	20.511.000	144.89		
CASH FLOW FROM INVESTING ACTIVITIES	000		111.00		
Proceeds from sale of non-current assets	087	5.676.031	5.505.65		
Proceeds from sale of non-current financial assets	088	0.070.007			
3. Interest received	089	0	20.00		
4. Dividend received	090	0			
Other proceeds from investing activities	091	2.633.292	5.817.070		
III. Total cash inflows from investing activities	092	8.309.323	11,342.73		
1. Purchase of non-current assets	093	3.566.911	581.030		
Purchase of non-current financial assets	094	3.739.027	001.00		
Other cash outflows from investing activities	095	1.120	33.65		
IV. Total cash outflows from investing activities	096	7.307.058	614.68		
B1) NET INCREASE OF CASH FLOW FROM INVESTING ACTIVITIES	097	1.002.265	10.728.04		
B2) NET DECREASE OF CASH FLOW FROM INVESTING ACTIVITIES	098	0			
CASH FLOW FROM FINANCING ACTIVITIES	000				
Proceeds from issue of equity securities and debt securities	099	27.757.671	35.170.82		
2. Proceeds from loans and borrowings	100				
3. Other proceeds from financing activities	101		2.672.53		
V. Total cash inflows from financing activities	102	27.757.671			
Repayment of loans and bonds	103	45.920.417	45.182.34		
2. Dividends paid	104	0			
3. Repayment of finance lease	105	0			
4. Purchase of treasury shares	106	0			
Other cash outflows from financing activities	107	4.825.213	52.45		
VI. Total cash outflows from financing activities	108	50.745.630	45.234.79		
C1) NET INCREASE OF CASH FLOW FROM FINANCING ACTIVITIES	109	0			
C2) NET DECREASE OF CASH FLOW FROM FINANCING ACTIVITIES	110	22.987.959	7.391.44		
Total increases of cash flows	111	0			
Total decreases of cash flows	112	1.074.025	2		
Cash and cash equivalents at the beginning of period	113	3.006.099	1.932.07		
Increase of cash and cash equivalents	114	0.000.000			
Decrease of cash and cash equivalents	115	1.074.025			
Cash and cash equivalents at the end of period	116	1.932.074			

#### STATEMENT OF CHANGES IN EQUITY

period 1.1.2012 to 31.12.2012

Position	AOP	Previous year	Current year
1	2	3	4
1. Subscribed share capital	001	96.040.350	96.040.350
2. Capital reserves	002	17.748.231	
3. Reserves from profit	003	246.700	475.381
4. Retained earnings or loss carried forward	004	-4.906.751	-45.942.412
5. Net profit or loss for the period	005	-70.680.822	-141.679.068
6. Revaluation of tangible assets	006	278.255.370	273.081.818
7. Revaluation of intangible assets	007		
8. Revaluation of available for sale assets	008		
9. Other revaliuation	009		
10. Total equity and reserves (AOP 001 to 009)	010	316.703.078	181.976.069
11. Foreign exchenge differences ffrom foreign investments	011		
12. Current and deferred taxes	012		
13. Cash flow hedge	013		
14. Change of accounting policies	014		
15. Correction of significant mistakes of prior period	015		
16. Other changes	016		
17.Total increase or decrease of equity (AOP 011 to 016)	017	0	0
17 a. Attributable to majority owners	018	316.703.078	181.976.069
17 b. Attributable to minority interest	019		



In Varaždin, 16<sup>th</sup> October 2013.

#### In accordance with regulations of the Capital Market Act, Varteks d.d. Management Board headquartered in Varaždin submitted:

#### MANAGEMENT INTERIM REPORT FOR VARTEKS GROUP

For the period of 1st January to 31st December 2012.

# Indication of important events that have occurred during the reporting period of the business year and the impact of these events on the abridged set of financial statements

The report relates to the Group's business operations in 2012, i.e. in the time period I – XII/2012, with separate data for the fourth quarter. Parent company data also constitutes an integral part of the overall documentation which had to be drawn up and submitted during pre-bankruptcy settlement proceedings, which were officially initiated for Varteks d.d. on February 5, 2013. In accordance with the Financial Transactions and Pre-Bankruptcy Settlement Act, the report for Varteks d.d. was revised by a certified auditor, and the data was published together with other documents from the pre-bankruptcy settlement proceedings on the official website of the financial agency FINA, whereby the provisions of the Capital Market Act were met.

The total loss in the relevant time period amounted to HRK 141,3 million, of which HRK 51,9 million relates to the fourth quarter. Since parent company reports were revised, all elements were fully aligned with the annual report. Especially in terms of the evaluation of current assets, where value adjustments which are carried out annually according to accounting policies were carried out in the third quarter, which had an adverse effect of HRK 37 million on the result.

The Group's operations in the examined period and in Q4 2012 continued amidst the further continuation of the economic crisis and growing illiquidity, which particularly affected revenues and financing costs, especially when it comes to interest, which amounted to HRK 49,4 million for Group operations in the examined time period. In terms of business activities, revenues of HRK 270,9 million were generated, which is 22,1 percent less than in the same time period in 2011.

With regard to the issue of illiquidity, operations took place amidst extreme difficulties in the procurement of raw materials, production materials and merchandise, along with the inability to utilize part of the production capacity and a lack of timely season financing. Aforementioned elements suggest that in current business conditions the operations of the entire Group need to be restructured, while maintaining business activities only in those member companies which can operate positively after restructuring. The effects of activities which must be implemented are evident in the adopted pre-bankruptcy settlement proposal and broken down in detail in the company's Business and Financial Restructuring Plan.

#### Most significant risks and expectations for the remaining business year

In 2013, pre-bankruptcy settlement proceedings were successfully implemented and the required creditor majority adopted the Financial Restructuring Plan of the parent company Varteks d.d. A pre-bankruptcy settlement was reached on July 11, 2013 before the

Commercial Court in Varaždin. For the Group to successfully implement restructuring and to continue business operations, all elements of the concluded pre-bankruptcy settlement and the adopted Financial Restructuring Plan for Varteks d.d. must be implemented, which also includes the conclusion of an agreement on mutual relations with creditors holding separate satisfaction rights and additional funding for Varteks.

Varteks d.d.

Zoran Košćec

Board Chairman

VARTEKS

/ Zagrebačka 94 / HR-42000 VARAŽDIN



Varteks d.d. Zagrebačka 94 42000 Varaždin

Varazdin, 10/17/2013.

## STATEMENT BY THE PERSON RESPONSIBLE FOR THE COMPILATION OF THE REPORT FOR 2012

With this statement, pursuant to the Capital Market Act, we state that to our best knowledge,

- the set of financial reports for Varteks Group for 2012 (hereinafter: Group) which
  was compiled according to International Financial Reporting Standards and
  pursuant to the Croatian Accounting Act offers a comprehensive and truthful
  account of the assets and liabilities, losses and profits, the financial position and
  business activities of the Group.
- The management report contains the truthful account of the development of the Group's operations and position, along with a description of the most significant risks and uncertainties the Group is exposed to.

Person responsible:

VARTEKS. d. d.

/ Zagrebačka 94 / HR-42000 VARAŽDIN /9

Nenad Davidović

Board Member Responsible for Finances

Contact Person: Marina Bradarić-Šlujo Phone 042 / 377-230