1.01.2012.	40	
1.01.2012.	to	

31.12.2012.

# Annual financial report of GFI-POD

Registration number (MB): 2747934		
Subject's registration number (MBS): 070004033		
Personal identification 90872098033		
number (OIB): Issuing company: VARTEKS 0.D		
Postal code and place 42000	VARAŽDIN	
Street and house number ZAGREBACKA 94		
E-mail address		
website www.varteks.com		
District/twon code and name: 472 VARAZDIN		
County code and name: 5   VARAZDINS	(A	Number of employees: 2.155
Consolidated report: yes		(at year end) NKD code: 1413
Companies of consolidation subjects (according to IFRS)	Seat:	Reg.No.:
BURGTRADE G.m.b.h.	Eisenstadt, Austrija	00128280Y
VARTEKS TRADE d.o.o.	Ljubljana, Slovenija	5351944
VARTEKS PLUS d.o.o.	Beograd, Srbija	100824354
VARTEKS LOGISTIC d.o.o.	Varaždin, Hrvatska	01038133
VARTEKS PRO d.o.o.	Varaždin, Hrvatska	1280511
VARTEKS ESOP d.o.o.	Varaždin, Hrvatska	070092385
VARTEKS ODJEĆA VARAŽDIN d.σ.o.	Varaždin, Hrvatska	16891232411
VARTEKS LUDBREG d.o.o.	Ludbreg, Hrvatska	20533712419
VARTEKS BEDNJA d.o.o.	Bednja, Hrvatska	71501150619
Accounting service:	100000 00 00000000000000000000000000000	
Contact person: Bolšec Vlado		
(only last name and name Phone: 042/377-005	of contact person is entered) Fax: 0	042/377-005
E-mail address: vbolsec@varteks.com		
Last name and name: Davidović Nenad		
(person authorized for repr	esentation)	<del></del>
Documentation for publication:  1. Revised annual financial reports  2. Statement by persons responsible for the  3. Management report	making of financial reports	
VARTE	I.P. (Signature of	person authorized for representation)

# **BALANCE SHEET**

Varteks Group - Varaždin as of 31.12.2012.			
Position	AOP mark		Current year
ASSETS 1	2	3	4
A) RECEIVABLES FOR SUBSCRIBED BUT UNPAID CAPITAL	001		
B) LONGTERM ASSETS (003+010+020+028+032)	002	805.664.625	781.778.733
I. INTANGIBLE ASSETS (004 to 009)	003	7.942.676	6.796.816
1. Development expenses	004		
2. Concessions, patents, licenses, trademarks, service marks, software and other rights	005	7.942.676	6.796.816
3. Goodwill	006		
Advance payments for the procurement of intangible assets	007		
5. Intangible assets in preparation	008		
Other intangible assets	009		
II. TANGIBLE ASSETS (011 to 019)	010	772.690.389	751.711.415
1. Property	011	187.556.145	185.830.699
2. Buildings	012	517.868.425	506.321.128
Machinery and equipment	013	57.169.175	51.492.499
Tools, facility inventory and transportation assets	014	9.039.734	6.992.292
5. Biological assets	015		
Advance payments for tangible assets	016		33.657
7. Tangible assets in preparation	017	824.862	809.082
8. Other tangible assets	018	232.048	232.058
9. Investments in real estate	019		
III. LONGTERM FINANCIAL ASSETS (021 to 027)	020	21.423.349	20.136.826
Shares (stocks) in affiliated bussineses	021	16.161.621	14.822.645
Loans granted to affiliated businesses	022		
3. Participating interests (shares)	023	165.900	165.900
4. Investments in securities	024		
5. Loans, deposits and the like	025		
6. Own stocks and shares	026	730.375	782.828
7. Other longterm financial assets	027	4.365.453	4.365.453
IV. RECEIVABLES (029 to 031)	028	3.608.211	3.133.676
Receivables from affiliated undertakings	029		
Receivables arising from sales on credit	030		
3. Other receivables	031	3.608.211	3.133.676
V. DEFERRED TAX ASSETS	032		
C) CURRENT ASSETS (034+042+049+057)	033	142.611.105	92.868.091
I. INVENTORY (035 to 041)	034	91.311.157	44.339.905
Raw materials and supplies	035	33.330.637	14.782.748
2. Production in progress	036	3.416.655	1.112.161
Unfinished and intermediate products	037	23.482.388	12.466.999
4. Finished products	038	30.631.843	15.443.737
5. Merchandise	039	440.004	504000
6. Advances for inventory  7. Other assets intended for sale	040	449.634	534.260
II. RECEIVABLES (043 to 048)	041	40.069.367	40.675.078
Receivables from affiliated undertakings	042	40.069.367	40.675.076
Receivables from buyers	043	26.483.372	21.927.121
Receivables from participating businesses	045	20.403.372	21.927.121
Receivables from employees and members of the entrepreneur	045	558.491	175.158
Receivables from the state and other institutions	047	12.497.085	17.899.925
6. Other receivables	048	530.419	672.874
III. CURRENT FINANCIAL ASSETS (050 to 056)	049	9.298.507	2.729.327
Shares (stocks) in associated undertakings	050	9.290.307	2.125.521
Loans to associated undertakings	051		
3. Participating interests (shares)	052	1.978.131	1.099.112
Investments in securities	053	7.320.376	1.630.215
5. Loans, deposits and the like	054	7.020.070	1.000.210
6. Own stocks and shares	055		
7. Other financial assets	056		
IV. CASH AT BANK AND IN HAND	057	1.932.074	5.123.781
D) PREPAID EXPENSES AND COMPUTED INCOME	058	445.538	1.727.943
E) LOSS OVER CAPITAL	059	440.000	1.121.343
F) TOTAL ASSETS (001+002+033+058+059)	060	948.721.268	876.374.767
G) OFF-BALANCE SHEET ITEMS	061	21.171.005	16.125.523
-/ area errant rising	001	21.171.005	10.120.020

LIABILITIES			
A) CAPITAL AND RESERVES (063+064+065+071+072-073+074-075+076)	062	316.703.078	181.976.069
I. BASIC (REGISTERED) CAPITAL	063	96.040.350	96.040.350
II. CAPITAL RESERVES	064	17.748.231	
III. RESERVES FROM PROFIT (066+067-068+069+070)	065	246.700	475.381
1. Legal reserves	066		
2. Reserves for own shares	067	9.182.650	9.182.650
3. Own stocks and shares (deductible item)	068	9.182.650	9.182.650
4. Statutory reserves	069		
5. Other reserves	070	246.700	475.381
IV. REVALUATION RESERVES	071	278.255.370	273.081.818
V. RETAINED EARNINGS	072		
VI. LOSS CARRIED FORWARD	073	4.906.751	45.942.412
VII. FISCAL YEAR PROFIT	074		
VIII. FISCAL YEAR LOSS	075	70.680.822	141.679.068
IX. MINORITY INTEREST	076		
B) PROVISIONS (078 to 080)	077	239.775	86.622
Provisions for pensions, severance pays and similar obligations	078	2001110	001022
2. Provisions for tax liabilities	079		
3. Other provisions	080	239.775	86.622
C) LONGTERM LIABILITIES (082 to 089)	081	204.431.050	174.631.076
Amounts due to related undertakings	082	201.101.000	114.001.010
Commitments for loans, deposits, etc.	083	4.802.795	3.388.461
3. Liabilities to banks and other financial institutions	084	130.064.412	102.895.660
4. Liabilities for advances	085	130.004.412	102.095.000
5. Trade payables	086	-	76.500
6. Commitments on securities	087		70.300
7. Other longterm liabilities	088		
Deferred tax liabilities	089	69.563.843	68.270.455
D) CURRENT LIABILITIES (091 to 101)	090	426.721.970	518.792.298
Amounts due to related undertakings	090	17.320	17.714
Commitments for loans, deposits, etc.	092	6.414.281	6.896.145
3. Liabilities to banks and other financial institutions	093	158.923.445	181.130.167
4. Liabilities for advances	094	1.948.936	1.920.580
5. Trade payables	095	102.701.466	102.563.036
6. Commitments on securities	096	102.701.400	102.363.036
7. Employment benefit obligations	096	44 000 202	24 404 224
Taxes, contributions and similar charges		11.998.383	21.494.231
Liabilities arising from share in the result	098	136.546.089	190.212.916
Liabilities arising from non-current assets held for sale	099	-	
11. Other shortterm liabilities	100	0.470.050	
	101	8.172.050	14.557.509
E) ACCRUED CHARGES AND DEFERRED REVENUE	102	625.395	888.702
F) TOTAL -LIABILITIES (062+077+081+090+102)	103	948.721.268	876.374.767
G) OFF-BALANCE SHEET ITEMS	104	21.171.005	16.125.523
APPENDIX TO BALANCE SHEET(filled out by the person who puts together the consolidated annu	ual financial report		
CAPITAL AND RESERVES	1	100000000000000000000000000000000000000	
Attributed to parent company equity holders	105	316,703 078	181 976,069
2. Attributed to minority interests	106		

PROFIT ANI Varteks Group - Varaždin time period from	1.1.2012	to	31.1	2.2012.	
Position			AOP mark	Previous year	Current year
1			2	3	4
I. OPERATING INCOME (108 to 110)			107	347.698.221	270.851.585
1.Revenues from sales			108	319.332.947	249.190.347
3. Other operating income			110	28.365.274	21.661.238
II. OPERATING EXPENSES (112-113+114+118+122+123+124+12	7+128)		111	381.047.224	361.198.268
Decrease in value of intermediate production inventory			112	6.829.921	5.326.140
2. Increase in value of intermediate production inventory			113	100000	
3. Material costs (115 to 117)			114	191.825.024	145.881.713
a) Costs of raw materials and supplies			115	68.840.040	46.720.944
b) Costs of goods sold			116	87.625.732	72.618.811
c) Other external costs	-		117	35.359.252	26.541.958
4. Payroll costs (119 to 121)			118	120.241.111	109.194.770
a) Net wages and salaries			119	78.067.266	72.780.507
b) Costs of taxes and contributions paid			120	24.882.958	21.484.751
c) Contributions on salaries			121	17.290.887	14.929.512
5. Amortization			122	16.303.323	16.972.726
6. Other expenses			123	32.281.939	30.124.300
7. Revaluation (125+126)			124	7.087.985	36.960.778
a) of longterm assets (except financial assets)			125	773.840	183.793
b) of current assets (except financial assets)			126	6.314.145	36.776.985
8. Provisions			_	6.314.145	36.776.965
			127	6.477.921	16.737.841
9. Other operating expenses			128		
III. FINANCIAL INCOME (130 to 134)	in a sure from vole		129	3.041.561	5.344.015
Interest, exchange rate differences, dividends and similar			130	2 044 504	E 244 045
2. Interest, exchange rate differences, similar income from r		rillated	131	3.041.561	5.344.015
3. Part of income from affiliated businesses and participatin	ig interests		132		
4. Unrealized gains (income)			133		
5. Other financial income			134		50.051.110
IV. FINANCIAL EXPENSES (136 to 139)			135	40.142.716	56.251.142
Interest, exchange rate differences and other expenses from the second sec			136	10 110 710	50.051.110
Interest, exchange rate differences and other expenses from the second sec	m relations with u	inaffiliated	137	40.142.716	56.251.142
Unrealized losses (expenses) of financial assets			138		
4. Other financial expenses	-		139		
V. EXTRAORDINARY - OTHER INCOME			140		
VI. EXTRAORDINARY - OTHER EXPENSES			141		
VII. TOTAL INCOME (107+129+140)			142	350.739.782	276.195.600
VIII. TOTAL EXPENSES (111+135+141)			143	421.189.940	417.449.410
IX. PROFIT BEFORE TAXATION (142-143)			144	0	0
X. LOSS BEFORE TAXATION (143-142)			145	70.450.158	141.253.810
XI. INCOME TAX			146	230.664	425.258
XII. PROFIT FOR THE PERIOD (144-146)			147	0	C
XIII. LOSS OF THE PERIOD (145+146) or (146-144)			148	70.680.822	141.679.068
ADDITION TO PROFIT AND LOSS ACCOUNT (only for consolid	dated financial sta	tements)			
XIV.*PROFIT ASSIGNED TO PARENT COMPANY EQUITY HOLD			149		
XV.* PROFIT ASSIGNED TO MINORITY INTEREST			150		
XVI.* LOSS ASSIGNED TO PARENT COMPANY EQUITY HOLD	ERS		151	70.680.822	141.679.068
XVII.*LOSS ASSIGNED TO MINORITY INTEREST			152		

#### **CASH FLOW STATEMENT - Indirect method**

Varteks Group - Varaždin 31.12.2012. 1.1.2012. to time period from Position AOP mark | Previous year Current year CASH FLOW FROM OPERATING ACTIVITIES 1. Profit before tax 001 -70.450.158 -141,253,810 2. Amortization 002 16.303.323 16.972.726 3. Increase in current liabilities 68 691 071 97.511.424 003 4. Decrease in shortterm receivables 004 16.310.266 46.971.252 19.829.656 5. Decrease in inventories 005 6. Other increases in cash flow 3.073.843 14.073.446 006 I. Total increase in cash flow from operating activities (001 to 006) 53.758.001 34.275.038 007 1. Decrease in current liabilities 153.153 008 2. Increase in shortterm receivables 009 32.111.362 1.888.116 3. Increase in inventories 010 4. Other dicreases in cash flow 734.970 32.378.668 011 II. Total decrease in cash flow from operating activities (008 to 011) 012 32.846.332 34,419,937 A1) NET INCREASE IN CASH FLOW FROM OPERATING ACTIVITIES (007-012) 013 20.911.669 A2) NET DECREASE IN CASH FLOW FROM OPERATING ACTIVITIES (012-007) 014 144 899 CASH FLOW FROM INVESTING ACTIVITIES 1. Proceeds from the sale of longterm tangible and intangible assets 015 5.676.031 5.505.658 2. Proceeds from the sale of equity and debt instruments 016 20.000 3. Proceeds from interest 017 4. Proceeds from dividends 018 5. Other proceeds from investing activities 5.817.076 2.633.292 019 III. Total proceeds from investing activities (015 to 019) 8.309.323 11.342.734 020 1. Cash expenditures for the purchase of longterm tangible and intangible assets 581.030 3.566.911 021 2. Cash expenditures for the acquisition of equity and debt instruments 3.739.027 0 022 3. Other cash expenditures from investing activities 33.657 1.120 023 IV. Total cash expenditures from investing activities (021 to 023) 7.307.058 614.687 024 B1) NET INCREASE IN CASH FLOW FROM INVESTING ACTIVITIES (020-024) 1.002.265 10.728.047 025 B2) NET DECREASE IN CASH FLOW FROM INVESTING ACTIVITIES (024-020) 0 0 CASH FLOW FROM FINANCING ACTIVITIES 1. Proceeds from issuance of equity and debt instruments 027 27.757.671 35.170.824 2. Proceeds from equity loans, debentures, loans and other borrowings 028 3. Other proceeds from financing activities 2.672.530 029 V. Total proceeds from financing activities (027 to 029) 27.757.671 37.843.354 030 1. Cash expenditures for principal repayments of loans and bonds 031 45.920.417 45.182.342 2. Cash expenditures for the payment of dividends 0 032 3. Cash expenditures on finance leases 033 0 4. Cash expenditures for the purchase of own shares 034 0 5. Other cash expenditures from financing activities 035 4.825.213 52.453 VI. Total cash expenditures from financing activities (031 to 035) 50.745.630 45.234.795 036 C1) NET INCREASE IN CASH FLOW FROM FINANCING ACTIVITIES (030-036) 037 0 0 C2) NET DECREASE IN CASH FLOW FROM FINANCING ACTIVITIES (036-030) 22.987.959 7.391.441 038 Total increase in cash flow (013 - 014 + 025 - 026 + 037 - 038) 039 0 3.191.707 Total decrease in cash flow (014 - 013 + 026 - 025 + 038 - 037) 1.074.025 040 Cash and cash equivalents at beginning of period 3.006.099 1.932.074 041 Increase in cash and cash equivalents 3.191.707 042 Decrease in cash and cash equivalents 1.074.025 043 Cash and cash equivalents at end of period 044 1.932.074 5.123.781

# STATEMENT OF CHANGES IN EQUITY

for period from 1.1.2012 31.12.2012. Varteks Group - Varaždin Position AOP mark Previous year Current year 3 4 2 1. Subscribed capital 96.040.350 001 96.040.350 2. Capital reserves 002 17.748.231 3. Reserves from profit 003 246.700 475.381 4. Retained profit or loss carried forward -45.942.412 004 -4.906.751 5. Profit or loss of current year -70.680.822 -141.679.068 005 6. Revaluation of longterm tangible assets 006 278.255.370 273.081.818 7. Revaluation of intangible assets 007 8. Revaluation of financial assets available for sale 008 9. Other revaluations 009 10.Total equity and reserves (AOP 001 to 009) 010 316.703.078 181.976.069 11. Foreign exchange differences arising from the titles of net investment in foreign operations 011 12. Current and deferred taxes (part) 012 13. Cash flow protection 013 14. Changes in accounting policies 014 15. Correction of significant errors in the previous period 015 16. Other changes in equity 016 17. Total increase or decrease in equity (AOP 011 to 016) 017 17 a. Attributed to parent company equity holders 018 181.976.069 316.703.078 17 b. Attributed to minority interest 019

Positions that decrease equity are entered with a negative sign. Data under AOP marks 001 to 009 are entered as the balance as of the balance sheet date.



Varteks d.d. Zagrebačka 94 42000 Varaždin

Varaždin, July 17, 2013

# STATEMENT BY THE PERSON RESPONSIBLE FOR THE COMPILATION OF THE REPORT FOR 2012

With this statement, pursuant to the Capital Market Act, we state that to our best knowledge,

- the set of financial reports for Varteks Group for 2012 (hereinafter: Group) which
  was compiled according to International Financial Reporting Standards and
  pursuant to the Croatian Accounting Act offers a comprehensive and truthful
  account of the assets and liabilities, losses and profits, the financial position and
  business activities of the Group.
- The management report contains the truthful account of the development of the Group's operations and position, along with a description of the most significant risks and uncertainties the Group is exposed to.

Person responsible:

Nenad Davidović

Board Member Responsible for Finances

Contact Person: Marina Bradarić-Šlujo Phone 042 / 377-230



# VARTEKS

# **GROUP**

ANNUAL MANAGEMENT BOARD REPORT ON SITUATION IN VARTEKS GROUP FOR 2012 (revised)

#### 1. IN GENERAL ABOUT VARTEKS GROUP

Varteks Group, (hereinafter referred to as: Group), consists of affiliated companies which are majority-owned by Varteks d.d. (hereinafter: Company), which originated from the company Varaždinska tekstilna industrija d.d. Varaždin and came about pursuant to the Decision on the Transformation of the Social Enterprise Varteks Holding into a Stock Company of June 17, 1992, pursuant to Resolution No. 01-01-02/92-06/94 of the Croatian Agency for Restructuring and Development of April 9, 1993 and the Decision on Transferring Shares of the Stock Company Varteks Varaždin to Funds of July 16, 1993

#### OMain activities

Varteks's main activities are:

- clothing production, fur processing and dyeing
- textile production
- merchandise procurement and sale
- trade mediation on the domestic and foreign market

#### Company seat

The seat of the company is located in Varaždin, Zagrebačka 94.

Supervisory Board and Management Board

#### Supervisory Board

Milan Horvat Chairman

Stjepan Igrec Deputy chairman

Artur Gedike Board member until August 29, 2012

Neven Maruševec Board member Božica Čiček – Mutavdžić Board member Krešimir Dragić Board member Marijan Mitrović Board member

Igor Žonja Board member since September 7, 2012

#### Management Board

Zoran Košćec Chairman of the Management Board Nenad Davidović Board member responsible for finances Miljenko Vidaček Board member responsible for production

#### Affiliated Companies

Varteks d.d. is the founder and full owner of the following affiliated companies that make Varteks Group:

- Varteks Odjeća d.o.o., Varaždin, Croatia (merged into the parent company on January 7, 2013)
- Varteks Ludbreg d.o.o., Ludbreg, Croatia (merged into the parent company on January 7, 2013)
- Varteks Bednja d.o.o., Bednja, Croatia (merged into the parent company on January 7, 2013)
- Varteks PRO d.o.o., Varaždin, Croatia
- Varteks Logistic d.o.o., Varaždin, Croatia
- Varteks ESOP d.o.o. Varaždin, Croatia
- Varteks Trgovina d.o.o., Široki Brijeg, Bosnia-Herzegovina
- Varteks D.o.o.e.l., Skopje, Macedonia
- Varteks Trade d.o.o., Ljubljana, Slovenia (bankruptcy proceedings initiated on March 19, 2013)
- Varteks Mont d.o.o., Podgorica, Montenegro
- Burgtrade G.m.b.H., Eisenstadt, Austria
- Varteks Textiles Limited, Bristol, Great Britain
- Varteks Plus d.o.o. Belgrade, Serbia

The Company also holds a 50 percent share in the company Corrodo nekretnine d.o.o. Rijeka.

The affiliated companies Varteks D.o.o.e.l, Skopje, Macedonia and Varteks Mont d.o.o. Podgorica, Montenegro, Varteks Trgovina d.o.o., Široki Brijeg, Bosnia-Herzegovina, and Vartex Textiles Limited, Bristol, Great Britain are inactive in terms of business activities.

# 2. BASIC BUSINESS CHARACTERISTICS IN 2012, BUSINESS RISKS AND ANTICIPATED FUTURE GROUP DEVELOPMENT

Due to the conditions of the economic crisis which lasted several years, as well as the lack of new sources of financing, having to rely on own resources which were not sufficient for full restructuring and financial consolidation of Varteks Group, the Group endured a loss of HRK 141.3 million in 2012.

General influence on company business is ever more intensive non-liquidity that has hit the entire Croatian economy, especially work-intensive industries, such as the textiles industry, which Varteks d.d. belongs to. Non-liquidity hit the European markets as well, especially those of countries around Croatia, which had an additional negative effect on Group business.

Lack of liquidity had an effect on several elements: impossibility of purchasing new goods, raw and production materials, decreasing of the market position and loss of some already contracted jobs, which prevented realization of planned income and influenced the business result. Since this lack of liquidity kept growing during the economic crisis, the Group was not able to adapt to new market conditions and perform the necessary restructuring.

The greatest portion of the loss is one-time restructuring expenses in the amount of HRK 37 million, and financial liabilities in the amount of HRK 56.3 million, which contain interest expenses in the amount of HRK 50.6 million. Such as profit and loss structure points to the necessity for comprehensive and immediate realization of the proposed Operative and Financial Restructuring Plan, which defines the means of consolidating business.

At the end of 2012 Varteks d.d. and its related production companies, in accordance with the new Financial Operations and Pre-bankruptcy Settlement Act, based on the criteria of non-liquidity, requested the procedure of pre-bankruptcy settlement, which was officially initiated 5 February 2013. At the beginning of 2013, new production companies were merged to Varteks d.d., and the pre-bankruptcy proceedings for all companies were joined into a single proceeding.

The financial restructuring plan of Varteks d.d. offers an all-inclusive solution and consolidation of Company business, and is tied to business success of the entire Group. The plan contains several legally-foreseen measures of financial restructuring: transfer of assets for the purpose of covering claims, debt release (partial and whole), interest release, payment in instalments, transforming creditor claims into capital, and changing maturity dates/deadlines.

The operative and financial restructuring is being realized with significant means being put up by Varteks d.d., through ceding and sale of one part of real property in order to cover larger creditors, with additional significant compensatory measures which the Company is performing parallel with the restructuring process.

The financial restructuring plan within the pre-bankruptcy proceedings, has been coordinated with the Ministry of Finance as the largest creditor taking part in the proceedings. The mutually accepted proposal was accepted with 77.77% of votes, i.e. more than the needed 2/3 majority, at the voting hearing held 4 June 2013. In accordance with the agreed-upon financial restructuring plan, the Creditor Agreement is also nearing completion. The Agreement contains the means of covering claims, defines the new credit source in the amount of EUR 10 million, which is essential for stabilizing liquidity and business processes, as well as realizing other restructuring elements.

At the moment the Group employs approximately 2000 people and is an export-oriented company that realized HRK 105.1 million of income on foreign markets in 2012.

Continuation of Group operations/business is tied to successful realization of the entire restructuring plan, in accordance with the elements of the agreed-upon Financial Restructuring Plan, which also assumes successful completion of the Creditors Agreement.

Varteks d.d.

Board Chairman

Zoran Košćec



Revizija, računovodstveno i porezno savjetovanje

# VARTEKS D.D. VARAŽDIN GROUP

CONSOLIDATED FINANCIAL STATEMENTS
AND
INDEPENDENT AUDITOR'S REPORT FOR 2012

# REPORT ON PERFORMED AUDIT OF CONSOLIDATED FINANCIAL STATEMENTS FOR 2012

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#### RESPONSIBILITY OF MANAGEMENT FOR FINANCIAL STATEMENTS

In accordance with the Accounting Act of the Republic of Croatia, Management of Varteks d.d. Varaždin shall make sure that financial statements of of Varteks d.d. Varaždin (hereinafter: the Company) and the Varteks Group Varaždin (hereinaster: the Group) for each fiscal year be prepared in accordance with International Financial Reporting Standards (IFRS) as published by the Financial Reporting Standards Board, and present a true and fair insight into the Company and Group financial and business results for the pertinent year.

After the performed research, the Management realistically expects that the Group companies shall have the necessary assets to continue with its business for the foreseeable future. Therefore, the Management still accepts the principle of continuation of business for the preparation of financial statements.

Regarding the preparation of financial statements, the Management Board shall be responsible for the following:

- Choice and consistent application of appropriate accounting policies;
- Reasonable and cautious deliberations and estimates;
- Application of valid accounting standards, and reporting and explaining of all significant deviations in the financial statements;
- Preparation of financial statements based on the principle of indefinite duration of business, unless it should be inappropriate to assume that the Group companies will continue with their business.

The Management Board shall be responsible for correct management of accounting records, which shall at any moment with acceptable accuracy show the financial position of the Company and the Group, as well as their conformance with the Croatian Accounting Act. The Management Board shall bear the general responsibility for undertaking steps for the purpose of preserving the assets of the Company and the Group and preventing and determining and wrongdoing/illegalities.

The attached financial statements presented on pages 4-85 have been approved by the Management on 13 April 2013 and are signed by:

For and in behalf of the Management:

Zoran Košćec

Nenad Davidović

Chairman of the Management Board VARTEKS

Board Member for Financial

**Transactions** 

Varteks d.d. Varaždin Zagrebačka 94 42000 Varaždin Republic of Croatia



Revizija, računovodstveno i porezno savjetovanje

#### TO SUPERVISORY BOARD AND SHAREHOLDERS OF VARTEKS d.d. VARAŽDIN

#### INDEPENDENT AUDITOR'S REPORT

We have performed the audit of attached consolidated financial statements of VARTEKS d.d. Varaždin (hereinafter: the Company) and its dependent companies (hereinafter jointly: the Group), as follows: Consolidated Financial Position Report as at 31 December 2012, Consolidated All-inclusive Profit Account for 2012, Consolidated Cash Flow Report for 2012, Consolidated Changes in Capital for 2012 and Notes to consolidated financial statements, including significant accounting policies.

#### Management Board responsibilities

The Management bears the responsibility for preparation and objective account of these financial statements in accordance with International Financial Reporting Standards and Croatian law. Management responsibilities include: determination, introduction and maintenance of internal controls relevant for preparation and fair presentation of financial statements in which there will not be any significant erroneous representations caused by mistake or deliberate deceit, choice and use of applicable accounting policies and making reasonable accounting estimates in given circumstances.

#### Responsibility of the auditor

Our responsibility is to give our opinion on these financial statements based on the published audit. Except in part where we stated the Facts influencing our opinion, we have conducted the audit in accordance with International Auditing Standards. These standards demand from the auditor adherence to ethical rules and planning and conducting of the audit in order to gain reasonable conviction on financial statements not having significant erroneous accounts.

Audit includes performing activities and obtaining auditing proof on amounts and releases in financial statements. Choice of activities, including the risk assessment for significant erroneous accounts in financial statements due to errors or fraud lies exclusively with the auditor. When assessing risk, the auditor takes into consideration the internal controls relevant for preparation and fair presentation of financial statements in order to determine auditing activities applicable under the circumstances, but not also for giving opinion on effectiveness of the Group's internal controls. The audit also includes assessment of pertinence of accounting policies used and of prudence of accounting estimates/assessments of the Management, as well as the assessment of the total presentation of financial statements. We believe that obtained proof is sufficient and appropriate for ensuring the basis for stating our opinion.

## Facts qualifying the opinion

- 1. Consolidated financial statements do not include dependent companies Varteks D.o.o.e.l. Skopje, Varteks Mont d.o.o. Podgorica, Varteks Textiles Limited London and Varteks Trgovina d.o.o. Široki Brijeg, although the parent company has control over these companies. Financial statements of the above dependent companies are not presented; therefore, we are not in position to ascertain their influence on the financial statements of Varteks Group.
- 2. The parent company Varteks d.d. declares investments in dependent companies using the fair value model, in accordance with the IFRS 27- Consolidated and Individual Financial Statements. As is noted in Note 3.3.: Stakes in associated companies represent investments in Corrodo Nekretnine d.o.o. Rijeka in the amount of HRK 14,822,645. The Company did not include the calculation of fair value of investments through which we could ascertain the actuality of investments declared in the financial statements.
- 3. The Company has certain contractual conditions for a part of their credit liabilities, whereby the non-fulfilment of those conditions means the credit becomes due at request. Since as at 31 December 2012 all set conditions have not been fulfilled, the Group does not have the right to declare deferred liabilities for at least 12 months from the end of the reporting period; such liabilities must be declared as short-term liabilities.
- 4. The dependent company Varteks Plus d.o.o. Belgrade, Republic of Serbia, delimited the calculated negative currency rate differentials on future periods, thus underestimating the liabilities/loss amount for the current year for the amount of HRK 1,211,716 (connection: Note 3.14).
- 5. The Company must publish certain information in accordance with IFRS 7 Financial instruments: publishing, and IFRS 8 Business segments, which the Company did not do as at 31 December 2012.

#### Qualified opinion

According to our opinion, except the effects and possible effects of facts in items 1-5 of Facts qualifying the opinion, the attached financial statements are a true and fair representation, in all significant determinants, of the financial position of VARTEKS Group Varaždin as at 31 December 2012, business results, cash flow report and changes in capital in 2012, in accordance with the International Financial Reporting Standards.

# Emphasis of matter

- 1. Without qualifying our opinion, we turn your attention to Note 3.30.1. Pre-bankruptcy Settlement Procedure, in which the parent company challenges claims in the amount of HRK 9,792,693 which have not been declared in business ledgers of the parent company, and which predominately pertain to court case claims whose outcome is foreseen to be for the parent company, and claims whose statute of limitations has run out (connection: Note 3.29. Significant court claims).
- 2. Without qualifying our opinion, we turn your attention to the amount of accumulated losses and the amount of liabilities of the Group, as well as Note 1.v. to these financial statements, which describes the conditions of performing business in the Group during 2012, liquidity risk, merging dependent companies to the parent company Varteks d.d. Varaždin, and the measures which the Management of the parent company is undertaking in accordance with provisions of the Financial Operations and Pre-bankruptcy Settlement Act concerning the ongoing concern.

Circumstances stated in Note 1.v. point to the existence of possible uncertainty with respect to further ongoing concern of Group if the parent company should not realize activities pursuant to the pre-bankruptcy settlement, and the entire restructuring plan which foresees ensuring new sources of financing necessary for continuation of Company operations.

3. These financial statements do not contain and adjustments tied to evaluation and classification of assets and liabilities which would be necessary in case the Group should not be able to continue with indefinite duration of business.

Authorized auditor:

Grozdana Šimpović - Brlek, M.Sc. (Econ.)

Varaždin, 13 June 2013

HLB Revidicon d.o.o. 42000 Varaždin Ankice Opolski 2 Republic of Croatia Revidicon

BRUSHEYO A REVIAU ARCHOVOSTYPHO

POREYYO SAVIETOVANIE 4.5.6.
VARAZDIN. Ankles Opolski 2

Managing Director: Stjepan Šargag, M.Sc.(Econ.)

#### CONSOLIDATED FINANCIAL STATEMENTS

# ALL-INCLUSIVE PROFIT STATEMENT for the period from 1 January to 31 December 2012

	Note	2011	2012
		- in HRK -	- in HRK -
Income from sales	2,1,1.1.	319,332,947	249,190,347
Other income	2.1.1.2.	28,365,274	21,661,238
Total income from core activities	1.f., 2. I. 1.	347,698,221	270,851,585
Value adjustment / change of inventory of			
current production and finished products		(6,829,921)	(5,326,140)
Purchase value of sold goods		(87,625,732)	(72,618,811)
Raw material, material and energy expenses	2.2.1.1.	(65,597,830)	(44,193,868)
Other material expenses	2.2.1.2.	(3,242,210)	(2,522,076)
Depreciation	2.2.1.3.	(16,303,323)	(16,972,726)
Non-material expenses	2.2.1.4.	(74,119,112)	(73,409,099)
Staff costs	2.2.1.5.	(120,241,111)	(109,194,770)
Value adjustment of long-term assets	2.2.1.6.	(773,840)	(183,793)
Value-adjustment of short-term assets	2.2.1.7	(6,314,145)	(36,776,985)
Total liabilities from core activities	1.g., 2.2.1.	(381,047,224)	(361,198,268)
Profit / (loss) from core activities		(33,349,003)	(90,346,683)
Financial income	2.1.2.	3,041,561	5,344,015
Financial expenses/liabilities	2.2.2.	(40, 142, 716)	(56,251,142)
Net profit / (loss) from financial activities		(37,101,155)	(50,907,127)
TOTAL INCOME	2.1.	350,739,782	276,195,600
TOTAL LIABILITIES	2.2.	(421,189,940)	(417,449,410)
Profit/(loss) before taxation		(70,450,158)	(141,253,810)
Profit/company tax	1.i.,2.4.	(230,664)	(425,258)
Profit / (loss) of period	2.3.	(70,680,822)	(141,679,068)
Loss per share		(40.69)	(81.56)
Other all-inclusive profit			
Currency rate differentials		(1,742,376)	506,747
Realized revaluation reserves		-	5,173,552
Deferred tax obligation		-	1,293,388
Revaluation reserves based on revaluation of			
flats		246,700	228,681
TOTAL ALL-INCLUSIVE PROFIT / (LOSS)			
OF PERIOD		(72,176,498)	(134,476,700)
Loss per share		(41.55)	(77.41)

Signed for and on behalf of the Group on 13 June 2013:

Zoran Košćec Chairman of the Management Board Nenad Davidović

Board Member for Financial Transactions

/ Zagrebačka 94 / HR-42000 VARAŽDIN / 10

The following notes are an integral part of these financial statements

# FINANCIAL POSITION REPORT AS AT 31 DECEMBER 2012

#### **ASSETS**

	Notes	2011	2012
		- in HRK -	- in HRK -
LONG-TERM ASSETS		805,664,625	781,778,733
INTANGIBLE ASSETS Concessions, licences, patents, trademarks, software	1.j.,3.1.	7,942,676	6,796,816
and other rights		7,942,676	6,796,816
TANGIBLE ASSETS		772,690,389	751,711,415
Real estate, plants and equipment	1.k., 3.2.	772,690,389	751,711,415
LONG-TERM FINANCIAL ASSETS	1.n.	21,423,349	20,136,826
Stakes (shares) in related companies	<i>3.3</i> .	16,161,621	14,822,645
Participating interests (stakes)	<i>3.4</i> .	165,900	165,900
Placed loans, deposits, etc.	3.5.	730,375	782,828
Other long-term financial assets	<i>3.6.</i>	4,365,453	4,365,453
RECEIVABLES		3,608,211	3,133,676
Other receivables	<i>3.7</i> .	3,608,211	3,133,676
SHORT-TERM ASSETS		142,611,105	92,868,091
INVENTORY	1.1.,3.8.	91,311,157	44,339,905
RECEIVABLES	1.m.	40,069,367	40,675,078
Accounts receivable	<i>3.9</i> .	26,483,372	21,927,121
Other receivables	<i>3.10</i> .	13,585,995	18,747,957
SHORT-TERM FINANCIAL ASSETS	1.n.	9,298,507	2,729,327
Investments in securities	3.11.	7,320,376	1,630,215
Placed loans, deposits, etc.	<i>3.12</i> .	1,978,131	1,099,112
CASH ON ACCOUNTS AND IN HAND	1.0.,3.13.	1,932,074	5,123,781
PAID EXPENSES OF FUTURE PERIOD AND			
CALCULATED INCOME	<i>3.14</i> .	445,538	1,727,943
TOTAL ASSETS		948,721,268	876,374,767
OFF-BALANCE ENTRIES	3.26.	21,171,005	16,125,523

The following notes are an integral part of these financial statements

# FINANCIAL POSITION REPORT AS AT 31 DECEMBER 2012 - Continued

#### CAPITAL AND LIABILITIES

	Notes	2011	2012
		- in HRK -	- in HRK -
CAPITAL AND RESERVES	3.15.	316,703,078	181,976,069
ISSUED (NOMINAL) CAPITAL		96,040,350	96,040,350
CAPITAL RESERVES		17,748,231	-
RESERVES FROM REVENUE		246,700	475,381
Reserves for own shares		9,182,650	9,182,650
Own shares and stakes		(9,182,650)	(9,182,650)
Other reserves		246,700	475,381
REVALUATION RESERVES		278,255,370	273,081,818
LOSS CARRIED FORWARD		(4,906,751)	(45,942,412)
LOSS OF FISCAL YEAR		(70,680,822)	(141,679,068)
PROVISIONING	1.s., 3.16.	239,775	86,622
Other provisions		239,775	86,622
LONG-TERM LIABILITIES	1.p., 3.17.	204,431,050	174,631,076
Liabilities for loans/credits, deposits and other	3.17.1.	4,802,795	3,388,461
Liabilities toward banks and other financial		, , , , ,	, ,
institutions	3.17.2.	130,064,412	102,895,660
Accounts payable	3.17.3.	· · · · · ·	76,500
Deferred tax obligation	<i>3.17.4.</i>	69,563,843	68,270,455
SHORT-TERM LIABILITIES		426,721,970	518,792,298
Liabilities toward related companies	3.18.	17,320	17,714
Liabilities for loans/credits, deposits and other	1.p., 3.19.1.	6,414,281	6,896,145
Liabilities toward banks and other financial			
institutions	1.p.,3.19.2.	158,923,445	181,130,167
Liabilities for advance payments	<i>3.20</i> .	1,948,936	1,920,580
Accounts payable	3.21.	102,701,466	102,563,036
Liabilities toward employees	<i>3.22</i> .	11,998,383	21,494,231
Taxes, contributions and similar fees	<i>3.23</i> .	136,546,089	190,212,916
Other short-term liabilities	<i>3.24</i> .	8,172,050	14,557,509
DEFERRED PAYMENT OF EXPENSES AND			
INCOME OF FUTURE PERIOD	3.25.	625,395	888,702
TOTAL CAPITAL AND LIABILITIES		948,721,268	876,374,767
OFF-BALANCE ENTRIES	3.26.	21,171,005	16,125,523

Signed for and on behalf of the Group on 13 June 2013:

Zoran Košćec

Chairman of the Management Board

VARTEKS d. d.

Nenad Davidović

Board Member for Financial Transactions

/ Zayrebačka 94 / HR-L22000 VARAŽEIN / 10
The following notes are an integral part of these financial statements

#### REPORT ON CHANGES IN CAPITAL FOR 2012

2011 in HRK

								<i>in H</i>	KK -
	Initial capital	Capual reserves	Own treasury shares	Reserves for own shares	Other reserves	Revalu reserves	Loss carried forward	Loss of fiscal year	TOTAL
Position as at 1									
January 2011	384,161,400	-	(36,730,600)	46,013,062	1.145,909	-	(181,079.603)	(102,885,962)	110,624,206
Transfers Decision of the Assembly simplified	-		-	-	-	-	(102,885,962)	102.885.962	-
capnal decrease  Allocation of other	(288,121,050)	17,748,231	-	-	-	-	270,372,819	-	-
reserves Loss of fiscal year		-	27,547.950	(36,830,412)	(1.145,909)	-	10,428,371	-	-
Daniel Company	-	-	-	-		-	-	(70,680,822)	(70,680,822)
Revaluation of tangible assets Other all-inchisive		-	-	-	-	278,255,370		•	278,255,370
profit		-		-	246,700	-			246,700
Currency rate differentials		-	-	-	-	-	(1.742.376)		(1,742,376)
Position as at 31 Dec. 2011	96,040,350	17,748,231	(9,182.650)	9,182,650	246,700	278,255,370	(4,906,751)	(70,680,822)	316,703,078

2012 - in HRK -

								- III 11IXX -	
	lnıtıal capıtal	Capital reserves	()wn (treasury) shares	Reserves for own shares	()ther reserves	Revalu reserves	Loss carried forward	Loss of fiscal year	TOTAL.
Position as at 1 January 2012	96,040,350	17,748,231	(9,182.650)	9,182,650	246,700	278,255.370	(4,906,751)	(70,680,822)	316.703,078
Transfers Exclusion from consolidation (Varteks Textiles London, Varteks Tryovina		-	•		-	-	(70,680,822)	70,680,822	-
Široki Brijeg)	-	-			-	-	11,785,897		11,785,897
Loss coverage	-	(17,748,231)	-	-	-	-	17,748,231	-	-
Loss of fiscal year								4.1.500.050	d 11 200 020
Realized revaluation reserves	-	-	-	-	-	-	•	(141,679,068)	(141,679,068)
	-	-		-	_	(5,173,552)	5,173,552		-
Realized deferred tax						,			
ohligation	-		-	_		-	1,293,388	-	1,293,388
Tax oversight	-	-		-	-	-	(6,862,654)		(6,862,654)
Other profit	-	-		-	228.681	-		-	228,681
Currency rate differentials	-		-		-		506,747	-	506,747
Posmon as at 31 Dec 2012	96,040,350		(9,182,650)	9,182,650	475,381	273,081,818	(45,942,412)	(141.679,068)	181,976,069

Signed for and on behalf of the Group on 13 June 2013:

Zoran Košćec Chairman of the Management BoardNenad Davidović

- Board Member for Financial Transactions

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The following notes are an integral part of these financial statements

# CASH FLOW REPORT FOR 2012 Indirect method

	2011	2012
	- in HRK -	- in HRK -
Cash flow from business activities		
Loss before taxes	(70,450,158)	(141,253,810)
Depreciation	16,303,323	16,972,726
Increase of short-term liabilities	68,691,071	97,511,424
Decrease of short-term receivables	16,310,266	-
Decrease of inventory	19,829,656	46,971,252
Currency rate differentials	2,827,143	765,480
Other increases of cash flow	246,700	13,307,966
Total increase of cash flow from business activities	53,758,001	34,275,038
Decrease of short-term liabilities	-	(153,153)
Increase of short-term receivables	-	(1,888,116)
Paid interest	(32,111,362)	(25,090,756)
Other decreases of cash flow	(734,970)	(7,287,912)
Total decrease of cash flow from business activities	(32,846,332)	(34,419,937)
NET INCREASE OF CASH FLOW FROM BUSINESS ACTIVITIES		
	20,911,669	-
NET DECREASE OF CASH FLOW FROM BUSINESS ACTIVITIES		
	-	(144,899)
CASH FLOW FROM INVESTMENT ACTIVITIES		
Cash receivables from the sale of long-term tangible and intangible assets	5,676,031	5,505,658
Cash receivables from sale of equity (owner) and debt instruments	-	20,000
Other cash receivables from investment activities	2,633,292	5,817,076
Total cash receivables from investment activities	8,309,323	11,342,734
Cash liabilities/expenses for purchase of long-term tangible and intangible	(3,566,911)	(581,030)
assets  Cash liabilities/expenses for acquisition of equity (owner) and debt	(3,739,027)	-
financial instruments Other cash liabilities/expenses from investment activities	(1,120)	(33,657)
Total cash liabilities/expenses from investment activities	(7,307,058)	(614,687)
NET INCREASE OF CASH FLOW FROM INVESTMENT ACTIVITIES		
	1,002,265	10,728,047

# CASH FLOW REPORT FOR 2012

Indirect method - Continued

	2011	2012
	- in HRK -	- in HRK -
CASH FLOW FROM FINANCIAL ACTIVITIES		
Cash receivables from credit equity, debenture notes, loans, etc.	27,757,671	35,170,824
Other receivables from financial activities	•	2,672,530
Total cash receivables from financial activities	27,757,671	37,843,354
Cash liabilities/expenses for payment of credit equity and bonds	(45,920,417)	(45, 182, 342)
Other cash liabilities/expenses from financial activities	(4,825,213)	(52,453)
Total cash liabilities/expenses from financial activities	(50,745,630)	(45,234,795)
NET DECREASE OF CASH FLOW FROM FINANCIAL ACTIVITIES		
	(22,987,959)	(7,391,441)
Total increase of cash flow	-	3,191,707
Total decrease of cash flow	(1,074,025)	-
Cash and cash equivalents at the beginning of period	3,006,099	1,932,074
(Decrease) / increase of cash and cash equivalents	(1,074,025)	3,191,707
Cash and cash equivalents at the end of period	1,932,074	5,123,781

Signed for and on behalf of the Group on 13 June 2013:

Zoran Košćec Chairman of the Mayagement Board

Nenad Davidović Board Member for Financial

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The following notes are an integral part of these financial statements

#### NOTES TO FINANCIAL STATEMENTS

#### GENERAL COMPANY AND GROUP INFORMATION

VARTEKS, Varaždinska tekstilna industrija d.d. Varaždin (hereinafter: the Company) is a majority owner of all the associated companies comprising the Varteks Group (hereinafter: the Group), and it was established through transformation of the public company Varteks Holding Varaždin into Joint-Stock Company as of 17 June 1992, and in accordance with the Resolution of the Restructuring and Development Agency of the Republic of Croatia No.: 01-01-02/92-06/94 as of 9 April 1993 and the Decision on Transfer of Shares of Varteks Varaždin Joint-Stock Company to Funds as of 16 July 1993. The abbreviated name of the Company is VARTEKS d.d., and the seat of the Company is in the Republic of Croatia, Varaždin, Zagrebačka 94.

The Company is entered with the Commercial Court in Varaždin under tax No. (MBS) 070004039, nat. ID No. (OIB) 00872098033.

#### Core activities

The core activities of the Group are:

- Manufacture/production of clothes, fur processing and colouring;
- Manufacture of textiles;
- Purchase and sale of goods;
- Trade intermediation on the domestic and foreign markets;

The number of employees in the Group as at 31 December 2012 was 2,155 (2,249 in 2011).

#### Company bodies

Supervisory Board of VARTEKS d.d. Varaždin

Milan Horvat Chairman
Stjepan Igrec Vice-chairman

Artur Gedike Board member until 29 August 2012

Neven Maruševec Board Member Božica Čiček – Mutavdžić Board Member Krešimir Dragić Board Member Marijan Mitrović Board Member

Igor Žonja Board member from 7 September 2012

Management Board (or: the Management; or: the Board) of VARTEKS d.d Varaždin

Zoran Košćec Chairman of the Management Board Nenad Davidović Board Member for Financial Transactions

Miljenko Vidaček Board Member for Manufacture

General Assembly Chairman

Stjepan Igrec

### NOTES TO FINANCIAL STATEMENTS (continued)

# Management of dependent companies

Varteks Odjeća d.o.o. Varaždin

Varteks Bednja d.o.o. Bednja

Varteks Ludbreg d.o.o. Ludbreg

Burgtrade G.m.b.h. Eisenstadt

Vartex Textiles Limited, London

Varteks Trade d.o.o. Maribor

Varteks Plus d.o.o., Belgrade

Varteks Logistic d.o.o. Varaždin

Varteks Pro d.o.o. Varaždin

Varteks Trgovina d.o.o., Široki Brijeg

Varteks ESOP d.o.o. Varaždin

Varteks D.o.o.e.l. Skopje

Varteks Mont d.o.o., Podgorica

Miljenko Vidaček

Miljenko Vidaček

Miljenko Vidaček

Damir Rizman

Damir Rizman

Tihomir Škoda

Jasmina Žerađanin

Josip Posavec

Natalija Vnučec

Jelena Stankus - Tkalec

# NOTES TO FINANCIAL STATEMENTS (continued)

The parent company VARTEKS d.d. Varaždin is the owner of the following dependent companies:

Name or dependent company	Country of establishment	Stake in ownership (%)		Stake in voting rights		Core activity
		2011	2012	2011	2012	
Varteks Odjeća d.o.o. Varaždin	Croatia	100%	100%	100%	100%	Production of clothing
Varteks Bednja d.o.o. Bednja	Croatia	100%	100%	100%	100%	Production of clothing
Varteks Ludbreg d.o.o. Ludbreg	Croatia	100%	100%	100%	100%	Production of clothing
Burgtrade G.m.b.h. Eisenstadt	Austria	100%	100%	100%	100%	Trade, mediation and representation
Vartex Textiles Limited, London	Great Britain	100%	100%	100%	100%	Trade, mediation and representation
Varteks Trade d.o.o. Maribor	Slovenia	100%	100%	100%	100%	Trade, mediation and representation
Varteks Plus d.o.o., Belgrade	Serbia	100%	100%	100%	100%	Trade, mediation and representation
Varteks Logistic d.o.o. Varaždin	Croatia	100%	100%	100%	100%	International forwarding
Varteks Pro d.o.o. Varaždin	Croatia	100%	100%	100%	100%	Trade, mediation and clothes manufacture
Varteks Trgovina d.o.o., Široki Brijeg	Bosnia and Herzegovina	100%	100%	100%	100%	Trade and trade mediation
Varteks ESOP d.o.o. Varaždin	Croatia	100%	100%	100%	100%	Business and management consulting
Varteks D.o.o.e.l. Skopje	Macedonia	100%	100%	100%	100%	Trade and trade mediation
Varteks Mont d.o.o. Podgorica	Montenegro	100%	100%	100%	100%	Trade and trade mediation

Varteks d.d. is the owner of 50% stake and has 50% voting rights in Corrodo nekretnine d.o.o. Rijeka.

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The following is the overview of significant accounting policies adopted for the preparation of the financial statements for 2012.

#### 1a. Conformance statement

The consolidated financial statements were drafted in accordance with the International Financial Reporting Standards - IFRS. For needs of these financial statements i.e. preparation of this Report, the prescribed financial statements of Group companies were re-classified, and contents and the form adjusted to better represent reporting according to the IFRS.

#### 1.b. Basis for preparation of financial statements

Consolidated financial statements of the Group have been prepared using the principle of historical expense, except certain long-term tangible and financial assets, which were declared at revalued amounts in accordance with the IFRS and Croatian law.

The preparation of these financial statements, in accordance with the IFRS, demanded certain reclassifications of positions in the financial statements for 2010, but this had no effect on the net loss of the Group or the amount of assets, capital or liabilities.

The Group's accounting is done in Croatian language, in Kuna (HRK) and in accordance with the Croatian laws and regulations and accounting principles and practices which Croatian companies adhere to. Accounting records of dependent companies in Croatia and abroad are kept in accordance with valid regulations in pertinent countries. Preparation of the consolidated financial statements have been drafted using same accounting policies for same transactions and other business events for all Group members. Regardless of the varied legal framework of financial reporting for the parent company Varteks d.d. Varaždin and other Group members that applied Croatian Financial Reporting Standards (CFRS) and foreign members doing business in accordance with regulations of valid accounting policies did not have a material effect on consolidated amounts declared for the current year and the previous year. When necessary, adjustments of financial statements of dependent companies have been made in order to conform the accounting policies of dependent companies to that of the parent company.

Preparation of consolidated financial statements in accordance with the IFRS demands the use of certain key accounting estimates. It is also requested from the Management to use their judgement during the process of the application of the Group's accounting policies.

The Group prepared these consolidated financial statements in accordance with Croatian laws and regulations and in accordance with the IFRS, which have been approved by the Management on 13 June 2013.

#### 1.c. Other regulatory demands

Pursuant to the Regulations on Structure and Contents of Annual Financial Statements (OG RC Nos. 38/2008, 12/2009 and 130/2010) enacted by the Ministry of Finance of the Republic of Croatia, the Management Board of Varteks d.d. drafted the annual financial statements, which contain the financial position report as at 31 December 2012, the all-inclusive profit account, the cash flow report and the report on changes in capital for 2012. Financial information in the forms were extracted from the consolidated financial statements of the Company shown on pages 4-9 in accordance with the Accounting Act of the RC and the IFRS.

#### 1.d. Consolidation basis

Due to the need of users of financial reports in the parent company for information on the financial position, business results and changes in financial position of the parent company and the dependant companies (i.e. the Group), the consolidated financial reports were made based on the International Accounting Standard 27 — Consolidated and Separate Financial Reports, offering information on the mother company and the associated companies as one entity (i.e. as the Group), and the amounts pertaining to receivables, liabilities, income, expenses, profit and loss mirror transaction values and positions of certain positions in the balance which are a result of external changes only.

The consolidation comprises the parent company Varteks d.d. Varaždin and dependent companies owned by Varteks d.d. Varaždin.

- Varteks PRO d.o.o. Varaždin, Republic of Croatia
- Varteks Logistic d.o.o. Varaždin, Republic of Croatia
- Varteks ESOP d.o.o. Varaždin, Republic of Croatia
- Varteks Trade d.o.o. Maribor, Republic of Slovenia
- Varteks Plus d.o.o., Belgrade, Republic of Serbia
- Varteks Odjeća d.o.o. Varaždin, Republic of Croatia
- Varteks Ludbreg d.o.o. Ludbreg, Republic of Croatia
- Varteks Bednja d.o.o. Bednja, Republic of Croatia
- Burgtrade G.m.b.H. Eisenstadt, Republic of Austria

The consolidation also includes the associated company Corrodo Nekretnine d.o.o. Rijeka, which is 50% owned by the parent company Varteks d.d. Varaždin

Business of the companies in the Varteks Group in 2012 was performed in difficult conditions, mainly connected to all-encompassing non-liquidity, which finally resulted in the parent company Varteks d.d. and three dependent production LLC companies: Vareks Odjeća d.o.o., Varteks Ludbreg d.o.o. and Varteks Bednja d.o.o., to be entered in the pre-bankruptcy settlement proceedings. Surrounded by the economic crisis and non-liquidity, the scope of business decreased for the Group itself. Business activities of several companies within the Group were already suspended during previous periods, and did not play a part in consolidated business results of the Group (Varteks Mont d.o.o. Montenegro and Varteks Do.o.e.l Macedonia).

In 2012, Vartex Textiles Ltd. Great Britain and Varteks Trgovina d.o.o. B&H are also in suspended mode, and do not contribute to the consolidated business results of Varteks Group for 2012. After the execution of the Pre-bankruptcy Settlement Procedure of Varteks d.d. Varaždin, as the founder and 100% owner of all related companies, decisions on future status of said companies will be reached at a later date.

The consolidation of separate financial reports of the parent Varteks d.d. Varaždin company and the dependent companies was performed through:

- Elimination of the book amount of the investment of the parent company in each dependent company and the stake of the parent company in their equity;
- Elimination within group accounts of receivables and liabilities;
- Elimination of in-Group transactions including income and expenses. As the internal goods transactions are performed using the principal in which the income amount is equal to the purchase cost, without burdening inventory of such transactions, the above has no materially significant unrealized profit or losses within the Group.

#### 1.e. Report currency

Individual financial statements of each subject within the Group shall be presented in the currency of the primary economic environment the subject is doing business in – its functional currency. Consolidated financial statements contain the results and the financial position of each subject within the Group in Croatian Kuna (HRK), which is the functional currency of the company and presentational currency for the consolidated financial statements.

Transactions in foreign currencies not nominated in the functional currency of the subject shall initially be declared using the currency rate valid on the transaction date. Monetary assets and liabilities declared in foreign currencies shall be re-calculated at the end of every reporting period using the valid exchange rates on that date. Profits and losses stemming from the recalculation shall be burdened or approved in the PLA for the period which they were made.

For being declared in the consolidated financial statements, assets and liabilities of the foreign currency business of the Group is recalculated into HRK using currency rates valid at the end of the reporting period. The items of income and liabilities are recalculated using the mean exchange rate for the period, unless there were significant fluctuations of the currency exchange rate, in which case the exchange rate valid on the transaction date shall be used. Possible currency rate differentials from the recalculation shall be recognised as other all-inclusive profit and accumulated in the equity. Sale of the foreign part of business transfers the cumulative currency exchange rate differentials pertaining to that part of foreign business belonging to the Group into profit or loss.

The currency rate of Kuna (HRK) as at 31 December was, in relation to other currencies:

#### 1.f. Recognition of income

Income shall be recognised when it is probable that economic-based benefits will flow to the Group, and when the income amount can be measured with certainty. Income from sales shall be recognised, less taxes and discounts, when the goods have been delivered or services rendered, and when a significant portion of the risk and benefits has been transferred.

Income from interest shall be calculated based on non-settled principal and applicable interest rate, and shall be declared in the all-inclusive profit account as financial income.

#### 1.g. Liabilities

Manufacturing/production costs

Production costs contained in realised products and services contain used raw materials and additional materials and costs of inventory conversion.

Non-manufacturing/non-production costs

Non-production costs contain costs of common and general purpose departments and all other costs.

Loan expenses

Loan expenses made based on current business obligations and loans/credits burden the all-inclusive profit account for the period in which they were made.

#### 1.h. Staff salaries

Defined contributions to retirement plans with defined income shall be recognised as liabilities when the employees have rendered services based on which they realised their right to said contributions.

Liability for pensions declared in the financial position report represents the current value of the liability based on defined salaries.

The severance pay liability is made when the working relationship with the employee is severed before the regularly scheduled retirement date and shall be adopted as an expense when the Group has accepted, without realistic chance of retraction, a formal detailed plan, or when the employee should accept voluntary retirement in return for the severance pay.

#### 1.i. Taxation

Taxes and contributions and other legal obligations are paid according to valid regulations of the country in which the companies do business, and the base of the payment is usually the amount of product, goods and services realization, that of paid-out salaries and profit.

Tax liabilities based on the profit/company tax is the sum of current tax obligation and deferred taxes.

#### Current tax

Current tax liabilities are based on taxable profit for the year. Taxable profit differs from net profit before taxation shown in the all-inclusive profit account because it does not contain the items of income and expenses which are taxable or non-taxable in other years, nor does it contains items which are never taxable nor deductible. The current tax liability of the Group is calculated using interest rates in force, or those interest rates valid on the date of the financial position report.

#### Deferred tax

Deferred tax is the amount expected to result in liability or return, based on the difference between the asset book value and liabilities in financial statements and the linked tax basis used to calculate the taxable income, and shall be calculated using the balance liability method. Deferred tax liabilities are recognized for all taxable temporary differentials, and deferred tax assets is recognized in so far it is probable that the taxable profit will be available based on which rebatable temporary differentials could be used. Deferred tax liabilities and tat assets shall not be recognised based on temporary differences stemming from goodwill, or through initial recognition of other assets and liabilities, except in business mergers, in transactions not influencing taxable or accounting profit.

The book amount of deferred tax assets is checked every date of the financial position report and is decreased to the extent in which it is no longer probable that the necessary amount of taxable profit for return of the entire or partial tax assets would be available.

Deferred tax shall be calculated using those tax rates in force for which it is expected that they shall be used in the period in which the liability shall be settled or asset realised (and tax laws), or which are in the process of being enacted until the date of the financial position report. Calculation of deferred tax liabilities and assets reflects the amount which is expected to bring about the liability or return, as at the reporting date.

Deferred tax liabilities and assets shall be offset if there should exist a legal right allowing coverage of current tax liabilities using current tax assets, and when they pertain to tax income determined by the same tax office, and the Group intends to adjust (equate) its current tax assets with its tax liabilities/obligations.

Current and deferred taxes for the period

Deferred taxes shall be declared as burden or benefit in the all-inclusive profit account, unless it pertains to items being recorded/declared directly for the benefit or burdening the equity, in which case deferred taxes shall also be declared within the equity amount, or when the tax stems from the initial account management concerning business merger.

#### 1.j. Real estate, plants and equipment

Real estate (real property), plants and equipment are declared in the financial position report at purchase cost or at revaluated value less each subsequent value correction and subsequent accumulated losses from value decrease. The effect of realised revaluation of real property is declared directly in the principal amount, the position of revaluated reserves and deferred tax liability. Acquisition cost includes all expenses which can directly be attributed to bringing the assets to the location and in the state necessary for intended use

Expenses which arose after putting real property, plants and equipment to use, such as repairs and maintenance, shall be recognised as liabilities in the all-inclusive profit account for the period in which they were made.

Depreciation is calculated by writing-off the purchase value of real property, except land and buildings in construction, during the estimated useful life of assets using the straight-line method and the following rates:

	%
Structures/buildings	I-4
Equipment	1 – 20
Vehicles	25
Office equipment	10

Gains or losses made through abandonment or write-off of a certain asset are calculated as a difference between sales income and the book amount of that asset and shall be declared as income.

#### 1.k. Intangible assets

Intangible assets are initially declared at purchase cost.

Intangible assets is depreciated using the straight line method during the estimated useful life at the rate of 20%.

#### 1.l. Inventory

Inventory of raw materials and spare parts is entered under purchase cost or net realized value, whichever is lower. Expense shall be determined using the FIFO method. Net realisable value represents the estimate of the sale price during regular business less variable sales costs.

The expense of current production and finished products includes raw materials, direct work costs, other direct expenses and the pertinent part of general production costs (based on regular production capacity).

Trade goods are declared at sales price less taxes and margins.

Small inventory and equipment are fully written off when being placed into service/use.

#### 1.m. Accounts receivable and advance payments

Accounts receivable and advance payments are declared at nominal value less pertaining value correction for estimated non-coverable amounts. The Management is conducting the adjustment of suspect and debatable receivables based on the overview of the total age structure of all receivables and significant individual receivable amounts.

#### 1.n. Financial assets

Financial assets shall be recognised in the financial position report when the Company becomes one of the contractual sides on which the contractual conditions of the instrument apply.

At initial recognition, the Management allocates fin. assets into one of the foll. categories:

- 1. Financial assets whose adjustment of fair value shall be recognised in the all-inclusive profit account
- 2. Investments held to maturity
- 3. Credits/loans and receivables, or
- 4. Financial assets available for sale.

Financial assets shall initially be measured at fair value (purchase cost) increased for transaction costs, except assets whose adjustment of fair value is declared in the all-inclusive profit account. Initial calculation of this asset does not include transaction costs; they are included in current period liabilities.

Financial assets whose adjustment of fair value shall be recognised in the all-inclusive profit account are those that fulfil one of the following conditions:

- Classified as assets intended for sale
- The Group classified it into this item/group at initial recognition.

These financial assets are measured at fair value as at the date of the financial position report, without a decrease for the amount of transaction costs. The change in fair value is recognised as financial income or liability in the all-inclusive profit account.

Investments held to maturity represent non-derivative financial assets with fixed or determinable payment amount and fixed maturity for which the Group intends and has the ability to keep to the maturity date, and shall be declared at depreciated amount using the effective interest rate method. Effects realised through consequent calculation of these assets shall be declared in the AIPA.

Credits and receivables represent non-derivative financial assets with fixed or determined payment not quoted on the active market. As at the date of the financial position report, they shall be measured at depreciation cost using the effective interest rate method. Effects realised through consequent calculation of these assets shall be declared in the AIPA.

Financial assets available for sale represents financial investments which cannot be declared within one of the previously noted groups. These financial assets are measured at fair value as at the date of the financial position report, without a decrease for the amount of transaction costs. The change in fair value is recognised directly as capital, i.e. as revaluation reserve.

Investments in owner securities whose price is not quoted on an active market and whose fair value cannot be ascertained with a good degree of certainty shall be declared at purchase cost.

Value decrease shall be estimated for all financial assets measured at purchase cost or depreciated expense on each date of the financial position report. If there is any objective proof of value decrease, the loss from decrease shall be recognised as financial liability in the AIPA.

The Group ceases to recognise a financial asset only if the contractual right to that asset cash flow has expired, if the financial asset is transferred, and if all the risks and rewards linked to the ownership over that asset are in majority transferred to another subject. If the Group should not transfer nor keep the risks and awards linked to ownership, and if it still has control over the transferred asset, it shall declare its retained stake in the asset and its linked liability in the amounts it must eventually pay. If the Group should keep the majority of all the risks and awards linked to ownership over the transferred financial asset, that asset shall keep being recognised, along with the recognition of the loan for which collateral was given, for income received.

### 1.o. Cash and cash equivalents

Cash and cash equivalents contain the positions on bank accounts and cash on hand and sight deposits and term deposits with up to three-month maturity.

#### 1.p. Financial liabilities

Financial liabilities, including loan and credit liabilities, shall initially be measured at fair value less transaction costs.

Other financial liabilities shall later be measured at depreciated cost using the effective interest method, where the interest expenses shall be recognised as effective yield.

The effective interest method is the method used to calculate depreciated cost of financial liability and interest expenses during the relevant period. The effective interest rate is the rate used to discount the estimated future cash outflow during the expected life expectancy of the financial liability, or shorter, if applicable.

The Group shall cease to recognise financial liabilities only when the obligations of the Group have been settled, retracted or have expired.

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 1.r. Leasing/rent

Rent/lease is classified as financial rent/lease when, according to the lease, virtually all risks and rewards tied to the ownership of the asset are transferred to the tenant. All other rents/leases are considered business rent/lease.

Assets being the subject of financial lease shall be recognised as Group assets at fair value at the start of the lease, or at current value of minimal lease/rent payment if that amount is smaller. Linked obligation toward the lessor shall be declared in the financial position report as liability of financial lease.

Fees paid within business leases shall be recognised as liabilities using the a straight-line method during the entire lease, unless some other basis should better serve the time-dynamic of expenditure of economic benefits presented by the leased asset. Unforeseen rent/lease amounts based on business leases shall be recognised as liabilities for the period in which they were made.

#### 1.s. Provisions

Provisioning shall be recognised only when the Group has a current liability (legal or derivative) as a result of previous event, if it is probable (i.e. more probable that it will happen than not) that the settlement of the liability shall demand an outflow of resources with economic benefits and when the amount of the liability may be correctly ascertained. Provisions shall be checked on every date of the financial position report and shall be changed in order to reflect the best current estimate. When the effect of time-value of money is significant, the amount of provisions is the current value of expected expenditures which will be necessary in order to cover the liabilities.

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 1.t. Associated/related parties

In accordance with the IAC 24 – Publishing associated parties, an associated/related person/entity/party is a person/entity/party associated with the subject of the report. A person or a member of the immediate family is considered a related party to the subject of the report if he/she:

- i) Has control or joint control over the subject of the report
- ii) Has significant influence over the subject of the report
- iii) Is a member of key managerial staff of the subject or its parent company

A person/entity/party is associated with the subject of the report if any of the following is true:

- i) The party and the subject of the report belong to the same Group
- ii) One of these parties/entities is dependent on the other or a joint entity of another entity
- iii) Both entities are joint ventures of the same third party
- iv) One entity is a joint venture of a third party, and the other entity is a joined entity to the third party
- v) The party is an employee pension fund in the subject of the report or in an entity associated with the subject of the report
- vi) The entity is controlled or jointly controlled by a person or a member of the immediate family of the person/entity who/which is associated with the subject of the report
- vii) A person or a member of the immediate family of the person controlling or jointly controlling the subject of the report has significant influence in the subject or is a member of key management of the subject or his parent company.

Transaction between associated parties is a transfer of resources, services or liabilities between the subject of the report and the associated party, regardless of whether the price has been charged.

#### 1.u. Potential liabilities

Potential liabilities are not recognised in the financial statements because it is not probable that settling these liabilities will demand outflow of resources. They shall be reported in Notes.

Potential assets are not recognised in financial statements, but shall be published when the inflow of economic benefits is favourable.

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

1.v. The Management Board's assessment of business conditions in 2012 and the use of assumed ongoing concern in the preparation of financial statements

Due to the conditions of the economic crisis which lasted several years, as well as the lack of new sources of financing, having to rely on own resources which were not sufficient for full restructuring and financial consolidation of Varteks Group, the Group endured a loss of HRK 141.3 million in 2012.

General influence on company business is ever more intensive non-liquidity that has hit the entire Croatian economy, especially work-intensive industries, such as the textiles industry, which Varteks d.d. belongs to. Non-liquidity hit the European markets as well, especially those of countries around Croatia, which had an additional negative effect on Group business.

Lack of liquidity had an effect on several elements: impossibility of purchasing new goods, raw and production materials, decreasing of the market position and loss of some already contracted jobs, which prevented realization of planned income and influenced the business result. Since this lack of liquidity kept growing during the economic crisis, the Group was not able to adapt to new market conditions and perform the necessary restructuring.

The greatest portion of the loss is one-time restructuring expenses in the amount of HRK 37 million, and financial liabilities in the amount of HRK 56.3 million, which contain interest expenses in the amount of HRK 50.6 million. Such as profit and loss structure points to the necessity for comprehensive and immediate realization of the proposed Operative and Financial Restructuring Plan, which defines the means of consolidating business.

At the end of 2012 Varteks d.d. and its related production companies, in accordance with the new Financial Operations and Pre-bankruptcy Settlement Act, based on the criteria of non-liquidity, requested the procedure of pre-bankruptcy settlement, which was officially initiated 5 February 2013. At the beginning of 2013, new production companies were merged to Varteks d.d., and the pre-bankruptcy proceedings for all companies were joined into a single proceeding.

The financial restructuring plan of Varteks d.d. offers an all-inclusive solution and consolidation of Company business, and is tied to business success of the entire Group. The plan contains several legally-foreseen measures of financial restructuring: transfer of assets for the purpose of covering claims, debt release (partial and whole), interest release, payment in instalments, transforming creditor claims into capital, and changing maturity dates/deadlines.

The operative and financial restructuring is being realized with significant means being put up by Varteks d.d., through ceding and sale of one part of real property in order to cover larger creditors, with additional significant compensatory measures which the Company is performing parallel with the restructuring process.

The financial restructuring plan within the pre-bankruptcy proceedings, has been coordinated with the Ministry of Finance as the largest creditor taking part in the proceedings. The mutually accepted proposal was accepted with 77.77% of votes, i.e. more than the needed 2/3 majority, at the voting hearing held 4 June 2013. In accordance with the agreed-upon financial restructuring plan, the Creditor Agreement is also nearing completion. The Agreement contains the means of covering claims, defines the new credit source in the amount of EUR 10 million, which is essential for stabilizing liquidity and business processes, as well as realizing other restructuring elements.

At the moment the Group employs approximately 2000 people and is an export-oriented company that realized HRK 105.1 million of income on foreign markets in 2012.

Continuation of Group operations/business is tied to successful realization of the entire restructuring plan, in accordance with the elements of the agreed-upon Financial Restructuring Plan, which also assumes successful completion of the Creditors Agreement.

#### 1.z. Events after the date of the financial position report

Events after the date of the financial position report are those events which have positive or negative effects and which emerged between the financial position report date and the date of approving the issue of the financial statements.

The Group shall adjust the amounts which it recognised (declared) in its financial statements with events after the financial position report date which confirm the circumstances existing on the financial position report date (i.e. which need adjusting).

Amounts recognised in the financial statements are not adjusted with events after the financial position report date confirming the circumstances emerging after the financial position report date (i.e. which do not need adjusting). Such events, if significant, shall be presented in Notes.

## 2. NOTES TO THE ALL-INCLUSIVE PROFIT ACCOUNT

## 2.1. Income

Total income in 2012:

	<u>2011</u> - in HRK -	2012 - in HRK -
Income from core activities	347,698,221	270,851,585
Financial income	3,041,561	5,344,015
TOTAL:	<u>350,739,782</u>	<u>276,195,600</u>

# 2.1.1. Structure of income from core activities

	2011	2012
	- in HRK -	- in HRK -
Income from sales	319,332,947	249,190,347
Other income	28,365,274	21,661,238
TOTAL:	347,698,221	270,851,585

# 2.1.1.1. Income from sales

	2011.	2012.
	- in HRK -	- in HRK -
Income from product sales		
Domestic market	104,926,476	66,883,855
- wholesale	61,801,134	29,725,775
- retail	43,125,342	37,158,080
Income from sales of goods		
Domestic market	79,478,968	70,078,739
- wholesale	18,183,244	24,567,956
- retail	61,295,724	45,510,783
Income from sales of products and services on		
the foreign market	65,780,563	42,625,520
TOTAL PRODUCTS AND GOODS	250,186,007	179,588,114
Domestic market	184,405,444	136,962,594
Foreign market	65,780,563	42,625,520
Income from services		
Domestic market	11,375,573	7,104,407
Foreign market	<u>57,771,367</u>	62,497,826
TOTAL:	69,146,940	69,602,233
GRAND TOTAL:	319,332,947	249,190,347
Domestic market	195,781,017	144,067,001
Foreign market	123,551,930	105,123,346

## 2.1.1.2. Other income

	2011	2012
	- in HRK -	- in HRK -
Net income from sale of long-term assets	8,490,576	473,027
Income from lease	7,311,101	8,110,659
Surplus	1,501,414	872,967
Income from collection of written-off receivables	391,066	619,624
Income from subsequently approved discounts	35,691	17,668
Income from collection of damages	332,686	1,071,782
Income from sale of materials, spare parts	260,040	1,273,914
Income from write-off of liabilities toward	6,465,837	8,190,296
suppliers	126 150	144 150
Income from cancelling provisions	436,459	144,152
Other income	3,140,404	887,149
TOTAL:	28,365,274	21,661,238

# 2.1.2. Structure of financial income

	2011 - in HRK -	2012 - in HRK -
Positive currency exchange rate differentials	2,982,746	3,306,940
Income from interest Other income	58,815	124,987 1,912,088
TOTAL:	3,041,561	5,344,015

## 2.2. Liabilities

Total liabilities in 2012:

	2011	2012
	- in HRK -	- in HRK -
Liabilities from core activities	381,047,224	361,198,268
Financial expenses/liabilities	40,142,716	56,251,142
TOTAL:	421,189,940	417,449,410
, 01112.		117,777,710

## 2.2.1. Structure of liabilities from core activities

	2011 - in HRK -	2012 - in HRK -
Value adjustment / change of inventory of		
current production and finished products	6,829,921	5,326,140
Purchase value of sold goods	87,625,732	72,618,811
Raw material, material and energy expenses	65,597,830	44,193,868
Other material expenses	3,242,210	2,522,076
Depreciation	16,303,323	16,972,726
Non-material expenses	74,119,112	73,409,099
Staff costs	120,241,111	109, 194, 770
Value adjustment of long-term assets	773,840	183,793
Value-adjustment of short-term assets	6,314,145	36,776,985
TOTAL:	381,047,224	361,198,268

# 2.2.1.1. Raw material and material expenses

These expenses include:

	2011 - in HRK -	2012 - in HRK -
Raw material and material expenses Energy	51,798,648 13,799,182	31,581,186 12,612,682
TOTAL:	65,597,830	44,193,868

## 2.2.1.2. Other material expenses

	2011 - in HRK -	2012 - in HRK -
Other materials used	1,339,603	847,107
Vehicle expenses	1,348,426	1,403,625
Office materials used	358,645	228,230
Spare parts used	130,326	7,919
Write-off of small inventory	65,210	35,195
TOTAL:	3,242,210	2,522,076

## 2.2.1.3. Depreciation

Depreciation of long-term assets is performed individually for each asset.

Depreciation costs in 2012 amount to HRK 16,972,726 (HRK 16,303,323 the previous year).

Notes 1.k., 1.l., 3.1. and 3.2 contain the overview of rates used and calculated depreciation per asset group.

# 2.2.1.4. Non-material expenses

	2011	2012
	- in HRK -	- in HRK -
Employee transport	11,754,143	10,731,923
Rent	17,506,964	16,303,704
Severance pay and anniversary awards	6,098,145	2,658,459
Non-production services	5,319,575	2,480,729
Advertising and sponsorships	3,917,272	3,796,140
Taxes and contributions not depending on result	3,510,625	<i>3,139,238</i>
Other material rights	2,573,916	3,830,827
Banking services	2,539,860	2,775,996
Shortages	2,198,258	1,073,124
Maintenance services	2,703,982	2,454,390
Transport and forwarding	1,674,898	1,524,576
Credit card fees	1,741,319	1,328,369
Public, graphical and external trade services	1,958,167	952,250
Insurance premiums	1,657,813	1,488,427
Production services	690,533	464,499
Write-off of short-term assets	261,967	149,307
Other production services	965,031	1,050,964
Representation costs	568,723	468,336
Other expenses	6,477,921	16,737,841
TOTAL:	74,119,112	73,409,099

## 2.2.1.5. Staff costs

	2011 - in HRK -	2012 - in HRK -
Net salaries Taxes and contributions on salaries and other	78,067,266	72,780,507
staff expenses	42,173,845	36,414,263
TOTAL:	120,241,111	109,194,770

At the end of the year the Group had 2,155 employees (2,249 the previous year).

## 2.2.1.6. Value adjustment of long-term assets

Value adjustment of long-term assets amounts to HRK 183,793.

## 2.2.1.7. Value-adjustment of short-term assets

	2011	2012
	- in HRK -	- in HRK -
Expense of inventory value adjustment Expense of value adjustment of	4,150,473	23,789,841
accounts receivable and consumer loans  Expense of value adjustment of receivables from	2,163,672	1,138,045
Varteks – Textiles Limited, London		11,849,099
TOTAL:	6,314,145	36,776,985

## 2.2.2. Structure of financial liabilities/expenses

	2011	2012
	- in HRK -	- in HRK -
Credit/loan interest liabilities	18,504,360	22,334,212
Other interest liabilities/expenses	13,607,002	28,306,672
Negative currency exchange rate differentials	5,809,889	4,072,420
Other financial liabilities	2,221,465	1,537,838
TOTAL:	40,142,716	<u>56,251,142</u>

## 2.3. Loss of fiscal year

Current year loss for Varteks Group amounts to HRK 141,679,068 (HRK 70,680,822 the previous year).

Group profit/loss after taxation, by company, amounts to:

	1 3,	HRK
	2011	2012
Varteks d.d. Varaždin	(59,147,266)	(115,381,176)
Varteks Odjeća d.o.o. Varaždin	414,604	(4,131,169)
Varteks Bednja d.o.o. Bednja	(2,878,761)	(6, 194, 144)
Varteks Ludbreg d.o.o. Ludbreg	(2,247,077)	(5,722,696)
Varteks ESOP d.o.o. Varaždin	(2,029)	(1,269)
Varteks Pro d.o.o. Varaždin	403,539	1,629,535
Burgtrade G.m.b.h. Eisenstadt	(184,857)	(7, 174, 211)
Vartex Textiles Limited, London	(3, 259, 184)	-
Varteks Trade d.o.o. Maribor	(1,278,195)	(1,093,258)
Varteks Plus d.o.o., Belgrade	(2, 132, 926)	(2,294,235)
Varteks Logistic d.o.o. Varaždin	14,039	2,531
Varteks Trgovina d.o.o., Široki Brijeg	(98,064)	-
Corrodo Nekretnine d.o.o.Rijeka	(284,645)	(1,318,976)
TOTAL:	(70,680,822)	(141,679,068)

#### 2.4. Profit/company tax

Varteks d.d. is a profit/company tax payer for the amount being legally taxed in the Republic of Croatia. Profit tax is 20% of the taxable Company profit (same as the previous year). Foreign dependent companies are also profit tax payers in their respective countries.

Total tax liability (obligation) amounts to HRK 425,258 (HRK 230,664 the previous year), of which HRK 412,103 in the Republic of Croatia and HRK 13,155 abroad.

Overview of tax losses for companies in the Republic of Croatia that can be used in future periods:

Year	Amount	Cumulative
2014	55,385,936	55,385,936
2015	89,025,665	144,411,601
201	54,021,006	198,432,607
2017.	87,947,924	286,380,531

The amount of deferred tax assets as at 31 December 2012 was calculated using the 20% rate, as shown below:

	2011 - in HRK -	2012 - in HRK -
Deferred tax assets from tax losses (20%)	41,158,579	57,276,106
Position as at 31 December	41,158,579	57,276,106

Deferred tax assets were not declared in the financial position report because it is not certain that sufficient taxable profit tax will be achieved in order to use the deferred tax assets.

#### *3*. FINANCIAL POSITION REPORT

#### *3.1*. Intangible assets

						2011 - in HRK -
	Goodwill	Software	Investments in third party assets	Rights to model and trademark	Assets in preparation	Total
<u>PURCHASE l'ALUE</u>						
Position as at 1 Jan. 2011	504,663	1,244.275	15,869,634	151.083	145,226	17,914,881
Direct increase (purchase)	-	12,278	2,141.674	-	-	2,153.952
Increase by preparatory transfer	-	-	145,226	-	(145,226)	-
Currency rate differentials	-		104.186	-	-	104,186
Liabilities and sale		<del>.</del>	(2,494,507)			(2,494,507)
Position as at 31 December 2011	504,663	1,256,553	15,766,213	151,083		17,678,512
<u>VALUE ADJUSTMENT</u>						
Position as at 1 Jan. 2011	(504,663)	(860.940)	(7.081,508)	(75,578)	-	(8,522,689)
Current year depreciation	-	(97.534)	(1,952,350)	(30,216)	-	(2,080,100)
Currency rate differentials	-		(66,630)	-	-	(66,630)
Liabilities and sale		-	933,583			933,583
Position as at 31 December 2011	(504.663)	(958.474)	(8,166,905)	(105,794)		(9.735,836)
CURRENT VALUE of intangible assets as at 31 December 2011		298,079	7,599.308	45,289		7,942,676
CURRENT VALUE of intangible assets as at 1 Jan. 2011		383,335	8.788,126	75.505	145,226	9,392,192

# 3.1. Intangible assets - continued

					2012
	Goodwill	Software	Investments in third party assets	Rights to model and trademark	- in HRK
<u>PURCHASE l'ALUE</u>					
Position as at 1 Jan. 2012	504,663	1,256,553	15,766.213	151.083	17.678.512
Adjustment of initial position	~	-	(586.055)	-	(586.055)
Direct increase (purchase)	-	-	194,413	-	194,413
Currency rate differentials	-	-	(154.187)	-	(154,187)
Liabilities and sale			(327,711)		(327.711)
Position as at 31 December, 2012	504,663	1,256,553	14,892,673	151,083	16,804,972
<u>VALUE ADJUSTMENT</u>					
Position as at 1 Jan. 2012	(504.663)	(958,474)	(8,166,905)	(105,794)	(9,735,836)
Adjustment of initial position	-	-	586,055	-	586,055
Current year depreciation	-	(78,776)	(1,122,724)	(30,217)	(1,231,717)
Currency rate differentials	-	-	100,178	-	100,178
Liabilities and sale			273,164		273,164
Position as at 31 December, 2012	(504,663)	(1,037,250)	(8.330.232)	(136.011)	(10,008,156)
CURRENT VALUE of intangible assets as at 31 Dec. 2012		219.303	6,562,441	15,072	6,796,816
CURRENT VALUE of intangible assets as at 1 Jan. 2012		298,079	7,599.308	45,289	7,942,676

# Intangible assets per company:

	2011 - in HRK -	2012 - in HRK -
Varteks d.d. Varaždin	6,561,023	5,611,683
Varteks Logistic d.o.o. Varaždin	11,255	8,799
Varteks Plus d.o.o., Belgrade	697,136	506,499
Varteks Trade d.o.o. Maribor	673,262	669,835
TOTAL:	7,942,676	6,796,816

## 3.2. Real estate, plants and equipment

2011 in HRK -

						- in	HRK -
	Land	Structures/bui ldings	Plants and equipment	Tools, inv.and means of transport	Tangible assets in preparation	Other assets	Total
PURCHASE VALUE							
Position as at 1 Jan. 2011	54,753,233	369,859,553	256,519.613	35,758,909	1,186,476	232,048	718,309,832
Reclassification of assets	-	45,322,333	-	-		-	45,322,333
Direct increase (purchase)	669,174	139,281	570.036	34,468	-	-	1.412.959
Increase by preparatory transfer	-	-	147,584	-	(147,584)	-	-
Adjustments	-	1,120	305,667	(305,667)	-	-	1.120
Revaluation	132.852.307	396,978,002	-	-	-	-	529,830,309
Currency rate differentials	-	31,858	111,755	-	-	-	143,613
Liabilities and sale	(718,637)	(4,872,305)	(9,914,931)	(678,245)	(214.030)		(16,398,148)
Position as at 31 December 2011	187,556,077	807.459,842	247,739,724	34,809.465	824,862	232,048	1,278.622,018
<u>VALUE ADJUSTMENT</u>							
Position as at 1 Jan. 2011	-	(103,349,691)	(193,776,929)	(23,993.669)	-	-	(321,120,289)
Current year depreciation	-	(5,367,172)	(6,416,147)	(2,439,904)	-	-	(14,223,223)
Currency rate differentials	-	(4,509)	(81,713)	-	-	-	(86.222)
Revaluation	-	(182,784.936)	-	-	-	-	(182.784,936)
Liabilities and sale		1,914,891	9,714,676	653,474			12,283.041
Position as at 31 December 2011		(289,591,417)	(190,560,113)	(25,780,099)	<u>-</u>		(505,931.629)
CURRENT VALUE o real estate, plants and equipment as at 31 Dec. 2011	187,556,077	517.868,425	57,179,611	9,029.366	824,862	232,048	772,690,389
CURRENT VALUE o real estate, plants and equipment as at 1 Jan. 2011	54.753,233	266,509,862	62,742,684	11,765,240	1,186,476	232,048	397,189,543

As at 31 December 2011, Group assets (land and structures) were mortgaged to creditors as insurance for coverage of liabilities in the book amount of HRK 630,673,481 (via Notes 3.17., 3.19., 3.21.).

In 2011 the Group performed reclassification of assets for sale into assets in use, and treated these as all other assets in use.

## 3.2. Real property, plants and equipment - continued

2012

							<u>- in H</u>	RK
	Land	Structures/bui ldings	Plants and equipment	Tools, inv.and means of transport	Tangible assets in preparation	Advance payments	Other assets	Total
PURCHASE VAI.UE								
Position as at 1 Jan. 2012	187.556,077	807,459,842	247,739,724	34,809.465	824,862	•	232.048	1,278.622,018
Exclusion from consolidation	-	-	(1.337,870)	-	-	-	-	(1,337,870)
Direct increase (purchase)	_	91.931	243,165	51.521	-	-		386,617
Increase by preparatory transfer	-	-	-	15,780	(15.780)	-	-	-
Adjustments	-	-	-	(19.190)	-	-	-	(19,190)
Advance payments	-	-	-	-	-	33,657	-	33,657
Currency rate differentials	-	(31.117)	(104,721)	-	-	-	-	(135,838)
Liabilities and sale	(1,725,378)	(4,330,664)	(564,141)	(1,058,373)			_	(7,678,556)
Position as at 31 December, 2012	185,830.699	803,189,992	245,976,157	33.799.203	809.082	33,657	232,048	1,269.870,838
VALUE ADJUSTMENT								
Position as at 1 Jan. 2012	-	(289.591,419)	(190.560,111)	(25.780,099)	-	-		(505,931.629)
Exclusion from consolidation	-	-	1,220.088	-	•	•	-	1,220.088
Current year depreciation	-	(8,102.859)	(5,703,700)	(1.934,450)	-	-	-	(15,741,009)
Currency rate differentials	-	970	54.655	-	-	-		55,625
Adjustments	-	-	-	10.057	-	-	-	10,057
Liabilities and sale		<u>8</u> 24,44 <u>5</u>	506,634	896,366			-	2,227,445
Position as at 31 December. 2012		(296.868,863)	(194,482,434)	(26,808,126)		-		(518,159.423)
CURRENT VALUE o real estate, plants and equipment as at 31 Dec. 2012	185.830,699	506,321,129	51 <u>,</u> 493,723	6,991,077	809.082	33,657	232,048	751,711,415
CURRENT VALUE o real estate, plants and equipment as at 1 Jan. 2012	187,556.077	517,868,423	57,179 <u>,</u> 613	9,029.366	824,862		232,048	772,690,389

As at 31 Dec. 2012, Group assets (land and structures) were mortgaged to creditors as insurance for coverage of liabilities in the book amount of HRK 637,376,582 (via Notes 3.17., 3.19., 3.21.).

## 3.2. Real property, plants and equipment - continued

In 2011 the Group performed reclassification of assets for sale into assets in use, and treated these as all other assets in use.

As at 31 December 2011 the Group recorded the estimate of the value of long-term tangible assets (land and structures) as calculated by official estimators, and declared:

- Increase of the value of assets whose estimated (fair) value is higher than the book value, revaluation re3serves in the amount of HRK 278,255,370 and deferred tax liabilities in the amount of HRK 69,563,843 (Notes 3.15., 3.17.4.),
- Decrease of the value of assets whose estimated (fair) value is lower than the book value, and burdened current year liabilities with these losses from the decrease in the amount of HRK 773,840 (Note 2.2.1.6.).

Real property, plants and equipment per company:

2011	2012
- in HRK -	- in HRK -
770,487,589	750,079,612
151,197	129,936
1,573	-
7,342	1,419
116,209	-
1,029,299	751,879
897,180	748,569
772,690,389	751,711,415
	- in HRK - 770,487,589 151,197 1,573 7,342 116,209 1,029,299 897,180

# 3.2. Real property, plants and equipment - continued

Book value of burdened and non-burdened assets:

	2012
	- in HRK -
Book value of land and structures/objects	692,151,828
Book value of mortgaged assets	618,351,612
Book value of assets on which the right to cash claim has been	
recorded in case of sale	19,024,970
Book value of unburdened assets	54,775,246
Declared mortgage value	487,158,194
Liabilities of Varteks d.d. Varaždin based on which mortgage has been declared	
Loans	261,359,667
Insurance premiums	4,227,943
Tax liability	140,584,102
Warranties/guarantees	10,150,710
Letters of credit	71,642
TOTAL:	416,394,064
Related company tax liabilities:	
Varteks Bednja d.o.o. Bednja	4,166,512
Varteks Ludbreg d.o.o. Ludbreg	6,774,027
Varteks Odjeća d.o.o. Varaždin	37,764,146
TOTAL:	48,704,685
GRAND TOTAL LIABILITIES:	465,098,749

# 3.3. Stakes (shares) in related companies

Investments in stakes declared by the following companies:

	<u>- in HRK -</u>
Varteks d.d. Varaždin	14,822,645
TOTAL:	14,822,645

Investments were performed in stakes of the following companies:

	Ownership	2011	2012
	%	- in HRK -	- in HRK -
Corrodo Nekretnine d.o.o. Rijeka	50	16,426,266	16,426,266
Pothodnik d.o.o. Varaždin	100	20,000	10,420,200
TOTAL:		16,446,266	16,426,266
Results taken over - profit / (loss)		(284,645)	(1,603,621)
TOTAL		17.171.701	********
TOTAL:		16,161,621	14,822,645

## Changes during the year:

	2012
	- in HRK -
Position as at 1 January	16,446,266
Decrease: - Sale of business stake in Pothodnik d.o.o.	(20,000)
Position as at 31 December	16,426,266

# 3.4. Participating interests (stakes)

Position declared in the parent company Varteks d.d. includes investments in:

	2011	2012
	- in HRK -	- in HRK -
Stake:		
Luvar d.o.o. Varaždin	205,810	205,810
Radio Varaždin	140,000	140,000
NAMA Zagreb d.o.o.	20,000	20,000
Investment value adjustment	(205,810)	(205,810)
TOTAL:	<u>160,000</u>	160,000
	2011	2012
	- in HRK -	- in HRK -
Shares (stocks):		
Croatia banka d.d. Zagreb	560,730	560,730
Hrvatska gospodarska banka	22,951	22,951
Croatia airlines d.d.	5,900	5,900
Value adjustment of shares	(583,681)	(583,681)
TOTAL:	5,900	5,900
GRAND TOTAL:	165,900	165,900

# 3.5. Placed loans, deposits, etc.

Placed loans and deposits are declared in the parent company Varteks d.d. and include:

	2011	2012
	- in HRK -	- in HRK -
Pledge/rent deposits	595,543	619,295
Deposit in Privredna bank	116,702	-
Lease deposits		
- Hypo Leasing	15,980	15,980
- Volksbank leasing	2,150	-
- PBZ Leasing		147,553
TOTAL:	730,375	782,828

## 3.6. Other long-term financial assets

	2011	2012
	- in HRK -	- in HRK -
Receivables from the state based on old foreign		
currency savings – takeover of flats	4,365,453	4,365,453
TOTAL:	4,365,453	4,365,453

#### 3.7. Other long-term receivables

Other long-term receivables declared toward the following companies:

Varteks ESOP d.o.o. Varaždin Varteks d.d. Varaždin	2,710,458 897,753	2,579,386 554,290
TOTAL:	3,608,211	3,133,676
3.7.1. Long-term receivables based on sale of own shares		
	2011 - in HRK -	2012 - in HRK -
Long-term receivables based on sale of own shares	2,710,458	2,579,386
TOTAL:	2,710,458	2,579,386

Pursuant to the Decision of the government of the Republic of Croatia dated 14 February 2008, Varteks d.d. realised in 2010 the first (of 3 planned) entry-sale share (stock) emission in accordance with the Esop programme (worker shareholding). In order to realise the programme, in 2010 the Company established Varteks Esop d.o.o. Varaždin. In accordance with the Agreement on the sale ad transfer of shares of Varteks d.d. to Varteks Esop d.o.o. as of 21 October 2010, 305,005 Varteks d.d. shares of HRK 200 per-share nominal value (total nominal value HRK 61,001,000) were sold and transferred.

In the first entry-sale cycle, 155,937 shares were realised at the initial market price of HRK 16.92 per share, i.e. total sale value after discount of HRK 1,443,029.

Receivables based on the sale and transfer of shares (stocks) were declared in Varteks Esop d.o.o. as follows:

2010	Number of shares	Amount
		- in HRK -
Shares sold in the first cycle of the ESOP programme - collected	155,937	1,443,029 (341,345)
TOTAL - uncollected		1,101,684
- Long-term receivables		694,133
- Short-term receivables		407,551
Shares for sale (2 <sup>nd</sup> and 3 <sup>rd</sup> cycle)	149,068	2,522,231
GRAND TOTAL as at 31 December 2010	305,005	3,623,915
- Long-term receivables		3,216,364
- Short-term receivables		407,551
2011		
	Number of <u>shares</u>	Amount
		- in HRK -
- Collected shares		(400,777)
GRAND TOTAL as at 31 December 2011	305,005	3,223,138
- Long-term receivables - Short-term receivables		2,710,458 512,680
		7.2,000
2012	Number of	Amount
	shares	
		- in HRK -
- Collected shares		(416,246)
- Agreement termination	(5,433)	(57,155)
GRAND TOTAL as at 31 December 2012	305,005	2,806,892
- Long-term receivables		2,579,386
- Short-term receivables		227,506
Position of shares in the ESOP programme as at 31 December 2012		
Shares sold to employees in the first cycle	155,937	
Termination of sales agreement	(5,433)	
Shares for sale	154,501	
GRAND TOTAL as at 31 December 2012	305,005	
-		

# 3.7.2. Other long-term receivables

Other long-term receivables were declared in Varteks d.d. and include:

	31 Dec. 2011 - in HRK -	31 Dec. 2012 - in HRK -
Receivables based on:		
- Sold flats	376,471	205,975
- Placed property loans/credits	377,130	375,250
Other long-term receivables – Tiskara d.o.o.	174,659	174,659
TOTAL:	928,260	755,884
Value adjustment of other long-term receivables	-	(174,659)
Current maturity of long-term receivables based on sold flats	(30,507)	(26,935)
TOTAL:	897,753	554,290

# 3.8. Inventory

Inventory, per company:

	2011	2012
	- in HRK -	- in HRK -
Varteks d.d. Varaždin	82,166,314	38,686,495
Varteks Odjeća d.o.o. Varaždin	579,527	418,846
Varteks Bednja d.o.o. Bednja	92,058	172,605
Varteks Ludbreg d.o.o. Ludbreg	190,161	57,390
Varteks Pro d.o.o. Varaždin	_	772,438
Varteks Plus d.o.o., Belgrade	5,900,685	3,146,464
Varteks Trade d.o.o. Maribor	2,382,412	1,188,281
TOTAL:	91,311,157	44,339,905
Inventory includes:		
	2011	2012
	- in HRK -	- in HRK -
Raw materials and materials	30,846,044	15,734,111
Spare parts	3,097,046	248,903
Current production	3,416,655	1,244,807
Finished products	27,533,883	21,514,544
Trade goods	33,397,045	17,629,758
TOTAL:	98,290,673	56,372,123
Adjustment of inventory value	(7,468,380)	(12,566,476)
TOTAL:	90,822,293	43,805,647
Advance payments for inventory	488,864	534,258
GRAND TOTAL:	91,311,157	44,339,905
Value adjustment changes:		
	2011	2012
	- in HRK -	- in HRK -
Position as at 1 January	(8,448,474)	(7,468,380)
New value adjustments	(5,057,854)	(23, 789, 841)
Cancellation of value adjustment	6,112,739	18,650,454
Adjustments	(74,791)	41,291
Position as at 31 December	(7,468,380)	(12,566,476)

## 3.9. Accounts receivable

Value adjustment increase

Position as at 31 December

Miscellaneous

Cancellation of value adjustment

Accounts receivable (receivables from clients) per company:

	20.	10	2011
	- in H	TRK -	- in HRK -
Varteks d.d. Varaždin	21,19	5,449	15,241,025
Varteks Odjeća d.o.o. Varaždin		5,598	498
Varteks Bednja d.o.o. Bednja	2.	3,285	-
Varteks Pro d.o.o. Varaždin	3,73	4,940	5,579,339
Varteks Logistic d.o.o. Varaždin	41.	5,471	356,838
Vartex Textiles Limited, London	26	8,910	-
Varteks Plus d.o.o., Belgrade	76	7,476	700,489
Varteks Trade d.o.o. Maribor	7.	2,221	48,932
Varteks Trgovina d.o.o., Široki Brijeg		22	
TOTAL:	26,48.	3,372	21,927,121
Accounts receivable include:			
	201	11	2012
	- in H	RK -	- in HRK -
Domestic accounts receivable			
- for goods and services	47.14	46,183	33,044,562
- for interest		92,838	2,519,710
Foreign accounts receivable		47,584	24,479,264
TOTAL:	***	86,605	60,043,536
Value adjustment of suspect and disputed accounts receivable			
- for goods and services, domestic	(34,63.	5,122)	(21,549,311)
- for interest	(3,09)	2,262)	(2,519,710)
- foreign	(9,37.	5,849)	(14,047,394)
TOTAL:	(47,10.	3,233)	(38,116,415)
GRAND TOTAL:	26,48	33,372	21,927,121
Changes in value adjustment during the year:			
	2011	20	12
	- in HRK -	- in H	IRK -
Position as at 1 January	(44,694,048)	(47.10	03,233)
T/ 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	(2.250.216)	( , , , , ,	26,200)

(2,370,316)

404,336

(443, 205)

(47,103,233)

(1,136,630)

10,447,758

(38,116,415)

(324,310)

## 3.10. Other receivables

Other receivables declared in the companies:

	2011	2012
	- in HRK -	- in HRK -
Varteks d.d. Varaždin	10,871,453	16,768,627
Varteks Odjeća d.o.o. Varaždin	250,084	473,286
Varteks Bednja d.o.o. Bednja	82,947	102,614
Varteks Ludbreg d.o.o. Ludbreg	49,049	91,295
Varteks Pro d.o.o. Varaždin	1,413,756	910,430
Varteks Logistic d.o.o. Varaždin	1,890	18,426
Varteks ESOP d.o.o. Varaždin	512,680	227,506
Varteks Plus d.o.o., Belgrade	365,968	135,656
Varteks Trade d.o.o. Maribor	32,859	20,117
Varteks Trgovina d.o.o., Široki Brijeg	5,309	
TOTAL:	13,585,995	18,747,957
Position/item contains:		
	2011	2012
	- in HRK -	- in HRK -
Receivables from the state	12,497,085	17,920,808
Receivables from employees	557,030	241,460
Other receivables	530,419	585,689
TOTAL:	13,585,995	18,747,957

# 3.10.1. Receivables from the state

	2011	2012
	<u>2011</u> - in HRK -	2012
	- IN AKK -	- in HRK -
VAT receivables	11,892,034	17,063,565
Receivables from the state for other compensations	605,051	857,243
TOTAL:	12,497,085	17,920,808
3.10.2. Receivables from employees		
	2011	2012
	- in HRK -	- in HRK -
Receivables for advances on travel expenses	42,041	74,767
Receivables for cash in hand	19,700	19,400
Other receivables (shortages and other)	464,782	120,358
TOTAL:	526,523	214,525
Current maturity of long-term receivables	30,507	26,935
GRAND TOTAL:	557,030	241,460
3.10.3. Other receivables		
	2011	2012
-	- in HRK -	- in HRK -
Receivables for given advance payments	3,848	83,578
Receivables for assets sold in dispute	-	264,097
Receivables for shares sold to employees	512,680	227,506
Other receivables	13,891	10,508
TOTAL:	530,419	585,689

## 3.11. Investments in securities

Investments in securities are declared in the companies as follows:

	2011	2012
	- in HRK -	- in HRK -
Varteks d.d. Varaždin	6,800,926	1,057,888
Varteks Logistic d.o.o. Varaždin	100	-
Burgtrade G.m.b.h. Eisenstadt	2,840	211
Varteks Plus d.o.o., Belgrade	335,841	413,462
Varteks Trade d.o.o. Maribor	180,669	158,654
TOTAL:	7,320,376	1,630,215
Position/item contains:		
	2011	2012
	- in HRK -	- in HRK -
Retail checks	1,902,892	204,217
Value adjustment – retail checks	(1,553,378)	(204,217)
Credit card receivables	6,967,169	1,629,266
Miscellaneous	3,693	949
TOTAL:	7,320,376	1,630,215

# 3.12. Placed loans, deposits, etc.

Placed loans and deposits are declared in the companies as follows:

	2011	2012
	- in HRK -	- in HRK -
Varteks d.d. Varaždin	1,855,825	1,000,909
Varteks Plus d.o.o., Belgrade	106,507	98,203
Varteks Trgovina d.o.o., Široki Brijeg	15,799	
TOTAL:	1,978,131	1,099,112
Position/item contains:		
	2011	2012
	- in HRK -	- in HRK -
Placed deposits Placed credits/loans:	176,536	98,203
- consumer	3,557,330	998,234
- financial	511,218	511,218
TOTAL:	4,245,084	1,607,655
Value adjustment	(2,275,296)	(532,042)
TOTAL:	1,969,788	1,075,613
Credit interest receivables	288,052	303,208
Value adjustment of credit interest receivables	(279,709)	(279,709)
TOTAL:	1,978,131	1,099,112
Changes in value adjustment of credit/loan principa	<i>l</i> :	
	-	- in HRK -
Position as at 1 Jan. 2012		(2,275,296)
Increase - new adjustment burdening business liabilities	7	(110,848)
Decrease - cancellation of value adjustment	_	1,854,102
Position as at 31 December, 2012		(532,042)

## 3.13. Cash on accounts and in hand

The following cash positions in the following companies are declared as at 31 Dec. 2012:

	2011	2012
	- in HRK -	- in HRK -
Varteks d.d. Varaždin	1,094,060	1,530,440
Varteks Odjeća d.o.o. Varaždin	34,093	-
Varteks Bednja d.o.o. Bednja	11,260	-
Varteks Ludbreg d.o.o. Ludbreg	1,907	1,500
Varteks Pro d.o.o. Varaždin	30,393	2,934,107
Varteks Logistic d.o.o. Varaždin	95,348	133,309
Varteks ESOP d.o.o. Varaždin	18,796	16,992
Vartex Textiles Limited, London	11,053	-
Burgtrade G.m.b.h. Eisenstadt	1,159	-
Varteks Plus d.o.o., Belgrade	168,109	186,781
Varteks Trade d.o.o. Maribor	465,188	320,652
Varteks Trgovina d.o.o., Široki Brijeg		
TOTAL:	1,932,074	5,123,781

## Cash (money) includes:

	2011	2012
	- in HRK -	- in HRK -
Business (giro) account	1,297,972	4,236,330
Cash on hand	77,311	7,198
Foreign currency account	131,247	520,348
Other cash assets	31,665	15,883
Transfer account	393,879	344,022
TOTAL:	1,932,074	5,123,781

During 2012, the following companies had their business accounts blocked:

Varteks d.d.

- From 24 February to 1 March and 26 to 30 May 2012 (for these instances the Company asked for returns due to FINA's double processing of payment orders)
- From 9 to 14 June 2012

Varteks Odjeća d.o.o. Varaždin, 29-30 November 2012

Varteks Ludbreg d.o.o. Ludbreg, 30 August to 7 September 2012

## 3.14. Paid expenses of future period and calculated income

*The position, declared in the companies:* 

	2011	2012
	- in HRK -	- in HRK -
Varteks d.d. Varaždin	376,361	507,369
Varteks Plus d.o.o., Belgrade	46,775	1,211,716
Varteks Trade d.o.o. Maribor	22,402	4,900
Varteks Logistic d.o.o. Varaždin		3,958
TOTAL:	445,538	1,727,943
Position/item contains:		
	2011	2012
	- in HRK -	- in HRK -
Rent calculated in advance	376,293	486,329
Miscellaneous	69,245	1,241,614
TOTAL:	445,538	1,727,943

#### 3.15. Capital and reserves

- i) Varteks d.d. Varaždin entered into the Court Register the adjustment of general Acts with the Companies Act on 20 November 1995. Capital stake on that date was DEM 153,576,300 divided into 1,535,763 ordinary shares of DEM 100 nominal value each.
- Pursuant to the Decision of the General Assembly dated 5 June 1998, capital stock of Varteks d.d. Varaždin in the amount of DEM 153,576,300 shall be adjusted for subsequently found and assessed public assets in the amount of DEM 153,809,700 or HRK 540,487,286, and shall be decreased using a simple method for HRK 232,867,886 to HRK 307,619,400. Decrease of capital stock shall be performed by decreasing the nominal amount of 1,538,097 issued ordinary name shares from DEM 100, i.e. HRK 351,40 to HRK 200.
- iii) Pursuant to the Decision of the General Assembly of the issuer dated 28 June 2001, capital stock of the issuer was increased for HRK 1,552,400, or 7,762 shares of HRK 200 per-share nominal value, all pursuant to the Decision of the Croatian Privatisation Fund dated 25 September 2001, representing the last change of capital stock.
- iv) As at 31 December 2007 the capital stock of Varteks d.d. Varaždin amounted to HRK 309,171,800 divided into 1,545,859 ordinary shares of HRK 200 per-share nominal value.
- In 2008, recapitalisation of Varteks d.d. Varaždin was performed in accordance with Decisions of the CPF dated 30 October 2006 and the Decision of the General Assembly of the Company dated 13 July 2007.

  Capital stock was increased from HRK 309,171,800 (1,545,859 shares of HRK 200 per-share nominal value) to the amount of HRK 384,161,400 (1,920,807 shares of HRK 200 per-share nominal value).

  The recapitalisation decision was enacted based on the return of assets/property in Serbia, Montenegro, B&H and Croatia. Recapitalisation was performed by entering the above assets to the Company in the amount of HRK 51 million and by cancelling the liability for sale of the remaining part of the above assets during previous periods in the amount of HRK 24 million.
- vi) On 9 September 2011 the General Assembly reached the Decision on simplified decrease of capital stock, by which the nominal share value was decreased from HRK 200 for HRK 150, i.e. issued capital stock of Varteks d.d. Varaždin was decreased from HRK 384,161,400 to HRK 96,040,350. Pursuant to the above, the capital stock was divided into 1,920,807 shares of HRK 50 nominal per-share value.

#### 3.15. Capital and reserves - continued

The effects arising from the decrease of issued capital stock, own shares and reserves for own shares and the use of other reserves on the Group level:

	<u>HRK</u>
Coverage of: - Losses	280,801,190
Forming of: - Capital reserves	17,748,231

- vii) As at 31 December 2011, the total portfolio of own shares was 9.56% of capital stock, or 183,653 shares of HRK 50 nominal per-share value (in 2010 it was 183,653 and HRK 200).
- viii) As at 31 December 2011, the parent company Varteks d.d. Varaždin estimated the increased value of tangible assets (land and structures) and declared the effects of revaluation within revaluation reserves (Note 3.2.).

In 2012 these reserves were decreased for the amount of depreciation calculated on the revaluated part of assets in current year and realized revaluation reserves based on the sale of long-term tangible assets.

Changes in revaluation reserves during the year:

	2012
	- in HRK -
Position as at 1 January	
Increase - Asset revaluation	347,819,213
Decrease - Deferred tax obligation (rate = 20%)	(69,563,843)
Position as at 31 December	278,255,370

## 3.15. Capital and reserves - continued

- ix) The following tax obligations have been ascertained through tax inspection performed by the Ministry of Finance, Varaždin Tax Administration, covering the period from 2006 to 2009, and for which an attestation has been issued on 27 March 2012:
  - Calculated interest and tax obligations up to 31 December 2011 in the amount of HRK 6,862,543 for earlier losses
  - Interest until the date of the attestation in the amount of HRK 291,451 for financial liabilities of the current year
  - Decrease of tax loss carried forward, in the amount of HRK 12,484,219.

Total capital and reserves as at 31 Dec. 2012 amounts to HRK 181,976,069 (HRK 316,703,078 the previous year).

	2011	2012
	- in HRK -	- in HRK -
- Capital stock (initial capital)	96,040,350	96,040,350
- Capital reserves	17,748,231	-
- Reserves from profit	246,700	475,381
- Reserves for own shares	9,182,650	9,182,650
- Treasury/own shares	(9,182,650)	(9, 182, 650)
- Other reserves	246,700	475,381
- Revaluation reserves	278,255,370	273,081,818
- Loss carried forward	(4,906,751)	(45,942,412)
- Loss of fiscal year	(70,680,822)	(141,679,068)
TOTAL:	<u>316,703,078</u>	181,976,069

# 3.15. Capital and reserves - continued

# Company ownership structure:

	31 Dec. 2011		31 Dec. 2012	
	% stake in ownership	Number of shares	% stake in ownership	Number of shares
Karlovačka banka d.d.	9.19	176,566	9.19	176,566
Custodial bank – Raiffeisenbank	9.08	174,516	9.08	174,516
Custodial bank – Splitska bank	8.48	162,746	8.43	161,910
Varteks Esop d.o.o.	7.76	149,068	8.04	154,501
Bakić Nenad	7.09	136,181	7.80	149,792
Stjepan Igrec	7.03	134,944	7.03	134,944
Validus d.d.	6.04	116,076	-	-
Custodial account of Zagrebačka bank	1.14	21,869	0.29	5,530
Custodial bank – PBZ	3.20	61,714	3.13	60,318
Zoran Košćec	2.55	48,897	2.55	48,897
Dražen Košćec	2.05	39,467	2.05	39,467
Vladimir Košćec	1.34	25,835	1.34	25,835
Custodial bank – Erste&Steiermarkische bank	0.43	8,164	0.43	8,164
Custodial bank – HPB	0.38	7,453	0.39	7,453
Avorato d.o.o.	0.42	8,000	-	-
Čakovečki mlinovi d.d.	-	-	0.26	5,000
Centar banka d.d. Zagreb	-	-	0.13	2,472
Other companies	0.25	4,650	0.21	3,840
State Property Management Agency	0.18	3,515	0.17	3,368
FIMA vrijednosnice d.o.o.	0.16	2,990	0.16	2,990
Other custodial banks	0.11	1,947	0.09	1,694
Foreign persons	0.08	1,595	0.08	1,549
Custodial bank – Hypo Alpe-Adria	0.08	1,546	-	-
Stog d.o.o.	0.05	1,000	0.05	1,000
Other domestic private entities (individuals)	23.35	448,415	29.54	567,348
Own/treasury shares	9.56	183,653	9.56	183,653
TOTAL:	100.00	1,920,807	100.00	1,920,807

## 3.16. Provisions

Provisions are declared in the parent company Varteks d.d. and include:

	2011	2012
	- in HRK -	- in HRK -
Provisions for court cases (litigation costs)	239,775	86,622
TOTAL:	239,775	86,622

## Changes during the year

		in HRK
		2012
Position as at 1 January	744,081	239,775
Decrease		
- Payout – completed disputes	(67,848)	(9,000)
- Elimination benefiting income	(436,458)	(144,153)
Position as at 31 December	239,775	86,622

The above provisions have been declared based on risk assessment as per the court proceedings initiated against the Company.

## 3.17. Long-term liabilities

TOTAL:

Other long town lighili	ties declared in the compan	iae:	
Other tong-term tlabitil	tes decidied in the compan	2011	2012
		- in HRK -	- in HRK -
Varteks d.d. Varaždin		204,324,407	174,473,856
Varteks Logistic d.o.o. Va	araždin	106,643	100,000
Varteks Trade d.o.o. Mar			57,220
TOTAL:		204,431,050	174,631,076
Decition/items contained			
Position/item contains:		2011	2012
		- in HRK -	- in HRK -
Liabilities for loans/credi Liabilities toward banks o		6,592,692	6,098,615
financial institutions		181,272,188	170,002,921
Accounts payable		9,487	130,500
Deferred tax liabilities		69,563,843	68,270,455
TOTAL:		257,438,210	244,502,491
Current maturity of long-	term liabilities as per:		
- loans	1	(1,789,897)	(2,710,154)
- bank credits/loans		(50,944,731)	(67,010,692)
- leasing		(263,045)	(96,569)
- suppliers (accounts p	ayable)	(9,487)	(54,000)
TOTAL:		(53,007,160)	(69,871,415)
TOTAL LONG-TERM PO	PRTION:	204,431,050	174,631,076
Current matured payabl	les include:		
	Unpaid matured liabilities as at 31	Maturing in	
	Dec. 2012	2013	TOTAL
- Loans	1,295,820	1,414,334	2,710,154
- Bank loans	34,059,666	32,951,026	67,010,692
- Leasing		96,569	96,569

35,355,486

34,515,929

69,871,415

3.17.1. Long-term liabilities for loans/credits, deposits and other				: LIDV
		Interest at the end of		- in HRK -
Lender	Purpose	year Annual %	2011	2012
Croatia osiguranje d.d. Varaždin Hrvatske vode Zagreb	reprogramming co-financing	10.00	6,480,000 12,692	5,983,058 15,557
TOTAL:			6,492,692	5,998,615
Deposits			100,000	100,000
TOTAL LOANS AND DEPOSITS			6,592,692	6,098,615
Current maturity			(1,789,897)	(2,710,154)
TOTAL LONG-TERM PORTION:			4,802,795	3,388,461
			2011 - in HRK -	2012 - in HRK -
Loan principal cl	nanges during the y	vear:		
Position as at 1 J	anuary		172,282	6,492,692
Increase - Reprogrammin long-term liabilit - Adjustment	g of short-term l ies	liabilities into	6,480,000	- 2,865
Decrease				
- Paid			(159,590)	<u>(496,942)</u>
Position as at 31	December		6,492,692	5,998,615
Maturity per annum:			- in HRK -	
Matured as at 31 2013 2014 2015	Dec. 2012	_	1,295,820 1,414,334 1,562,427 1,726,034	
TOTAL:			5,998,615	

# 3.17.2. Long-term liabilities toward banks and other financial institutions

	•	TTD	TZ
_	ın	HK	K.

			- 11	I FIKK -
Creditor - banks	Purpose	Interest at end of year Annual %	2011	2012
VABA d.d. Banka Varaždin	refinancing	11.00	10,077,498	7,012,392
Croatian Reconstruction and Development Bank, Zagreb	investments	3.00-4.00	82,933,027	83,085,735
CRDB, Develop. and Employ. Fund, Zagreb	investments	4.60	18,546,548	-
State Agency for Savings Insurance and Bank	takeover of	4.60		
Recovery Zagreb	liabilities		-	18,546,548
Zagrebačka banka d.d. Zagreb	refinancing	7.61	41,082,401	38,565,520
Privredna banka Zagreb d.d.	reprog.	2.821	5,954,560	4,283,706
Raiffeisenbank Austria d.d.	reprog.	15.00	8,208,533	6,187,195
Hrvatska poštanska banka d.d., Zagreb	refinancing	11.00	3,333,333	1,346,108
Jugobanka d.d. Belgrade	Suspended		10,754,504	10,754,504
TOTAL:			180,890,404	169,781,708
Other financial institutions - leasing sources				
Raiffeisen Leasing d.o.o. Zagreb	vehicles	9.38	159,500	119,050
OTP Leasing d.d. Zagreb	vehicle		49,372	<del>-</del>
Hypo-Leasing Kroatien d.o.o. Varaždin	machinery		126,137	-
Others			46,775	102,163
TOTAL:			381,784	221,213
TOTAL CREDIT LIABILITIES			181,272,188	170,002,921
Current maturity of long-term banking				
liabilities			(50,944,731)	(67,010,692)
Current maturity of long-term liabilities as			, , , ,	, , , , ,
per leasing			(263,045)	(96,569)
TOTAL LONG-TERM LIABILITIES - PART			130,064,412	102,895,660
			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	- 02,010,000

Creditors, in the name of securing the repayment of credits/loans, entered in the land registry ledgers pledges/mortgage on assets owned by the parent company (via Note 3.2.) and contracted other means of security (co-debtors – associated companies, bonds, promissory notes, guarantees).

Currency structure of the principal amount of these liabilities

	2011	2012
HRK	31,957,379	26,079,851
EUR	149,314,809	143,923,070
TOTAL:	181,272,188	<u> 170,002,921</u>

# 3.17.2. Long-term liabilities toward banks and other financial institutions - continued

Changes in principal amount during the year:

	2012	- in HRK -
Banks	Leasing companies	Total
180,890,404	381,784	181,272,188
-	101.624	101,624
399,154		
92,268	-	92,268
(11,600,118)	(290,547)	(11,890,665)
169,781,708	221,213	170,002,921
		- in HRK -
	2011	m max
Banks	Leasing companies	Total
184,979,897	1,072,604	186,052,501
-	186,913	186,913
9,956,889	-	9,956,889
2,582,514	50	2,582,564
(16, 262, 463)	(877, 783)	(17, 140, 246)
(366,433)		(366,433)
180,890,404	381,784	181,272,188
	180,890,404  399,154 92,268  (11,600,118)  169,781,708  Banks  184,979,897  9,956,889 2,582,514  (16,262,463) (366,433)	Companies   180,890,404   381,784   381,784   101,624   28,352   92,268   -     (11,600,118)   (290,547)   169,781,708   221,213     2011     Banks   Leasing companies   184,979,897   1,072,604   186,913   9,956,889   -   2,582,514   50   (16,262,463)   (366,433)   (366,433)   -

# 3.17.2. Long-term liabilities toward banks and other financial institutions - continued

# Maturity per annum:

	Bank loans	Leasing	Total
Matured as at 31 Dec. 2012	34,059,666	-	34,059,666
2013	32,951,026	96,569	33,047,595
2014	33,442,724	75,701	33,518,425
2015	28,546,881	37,971	28,584,852
2016	17,961,117	10,972	17,972,089
2017	5,442,021	-	5,442,021
2018	2,649,507	-	2,649,507
2019	2,649,507	-	2,649,507
2020	1,324,755	-	1,324,755
Suspended	10,754,504		10,754,504
TOTAL:	169,781,708	221,213	170,002,921

# 3.17.3. Long-term accounts payable

Creditor	Purpose	2011	2012
		- in HRK -	- in HRK -
Ivanka Braz, Slatina	Rent of facilities		130,500
IBM Hrvatska d.o.o. Zagreb	IBM equipment	9,487	
TOTAL:		9,487	130,500
Current maturity		(9,487)	(54,000)
TOTAL:		-	76.500

# 3.17.3. Long-term accounts payable - continued

# Changes during the year

	2011	2012
	- in HRK -	- in HRK -
Position as at 1 January	114,577	9,487
Increase - New debt	-	162,000
Decrease - payments - transfers	(55,590) (49,500)	(27,000) (13,987)
Position as at 31 December	9,487	130,500

# Maturity per annum:

	in HRK -
2013	54,000
2014	54,000
2015	22,500
TOTAL:	130,500

## 3.17.4. Deferred tax obligation

	31 Dec. 2011 - in HRK -	31 Dec. 2012 - in HRK -
Deferred tax obligation	69,563,843	68,270,455
TOTAL:	69,563,843	68,270,455

In 2011, the Company, based on the Official Estimation, recorded increased revaluation of long-term tangible assets (land and structures) and effect of revaluation in the amount of HRK 347,819,213 and declared this as revaluation reserves. Using the current tax rate of 20% on this principal amount, the Company singled out deferred tax obligation in the amount of HRK 69,563,843 (Notes 3.2., 3.15.viii.).

In 2012, depreciation was calculated on revaluated base (current assets and those sold during the year), and revaluation reserves were cut in adequate amounts, retained losses were decreased and the tax obligation was deferred.

## Changes during the year:

	2011	2012
		- in HRK -
Position as at 1 January	-	69,563,843
Increase		
- Singled-out tax obligation	69,563,843	-
Decrease	-	(1,293,388)
- Matured tax obligation on:		
- real. rev. current asset reserves	-	(795,569)
- real. rev. reserves of assets sold		<u>(497,819)</u>
Position as at 31 December	69,563,843	68,270,455

## 3.18. Short-term liabilities toward associated companies

	<u>2011</u> - in HRK -	2012 - in HRK -
Varteks Mont d.o.o., Podgorica Vartex Textiles Limited, London		17,714
TOTAL:	17,320	<u>17,714</u>

# 3.19. Short-term liabilities for loans, credits and deposits

Short-term liabilities for loans, credits and deposits have been declared for companies:

	2011	2012
	- in HRK -	- in HRK -
Varteks d.d. Varaždin	163,278,621	185,961,615
Varteks Pro d.o.o. Varaždin	1,956,388	1,979,754
Varteks Logistic d.o.o. Varaždin	55,942	46,884
Varteks Plus d.o.o., Belgrade	46,775	-
Varteks Trade d.o.o. Maribor, Slovenia		38,059
TOTAL:	165,337,726	188,026,312
Position/item contains:		
	2011	2012
	- in HRK -	- in HRK -
Loan liabilities	3,981,323	3,701,703
Deposit liabilities	135,511	<u>18</u> 9,884
Liabilities toward banks and other		
financial institutions	102,317,737	103,784,036
TOTAL PRINCIPAL AMOUNT	106,434,571	107,675,623
Interest liabilities	5,895,995	10,533,274
Current maturity of long-term liabilities	53,007,160	69,817,415
TOTAL SHORT-TERM PORTION:	165,337,726	188,026,312
Currency structure of principal		
	2011	2012
HRK	87,667,062	89,329,551
EUR	18,767,509	17,347,861
USD		998,211
TOTAL PRINCIPAL AMOUNT:	106,434,571	107,675,623

# 3.19. Short-term liabilities for loans, credits and deposits - continued

Principal changes of received loans/credits and deposits during the year:

	2011	2012
	- in HRK -	- in HRK -
Position as at 1 January	128,085,148	106,434,571
Increase		
- New debt for – loans and deposits	27,155,308	31,419,235
- sold receivables	-	1,833,132
- letters of credit	-	1,654,833
- Net currency differentials	605,275	92,423
Decrease		
- Payments	(28, 149, 058)	(32,767,735)
- Reprogramming into long-term liabilities	(16,436,889)	-
- Adjustments	-	(93,350)
- Write-off of receivables	(4,825,213)	(897,486)
Position as at 31 December	106,434,571	107,675,623

# 3.19.1. Short-term liabilities for loans/credits, deposits, etc.

Lender	Interest rate at the end of year	2011	2012
	Annual %	- in HRK -	- in HRK -
Croatia osiguranje d.d. Varaždin	10.00	1,520,000	1,520,000
Erste Card Club d.d. Zagreb	10.00	604,073	1,221,939
City of Varaždin	discount	887,924	887,924
Miscellaneous		969,326	71,840
TOTAL:		3,981,323	3,701,703
Liabilities for received deposits		135,511	189,884
Interest liabilities		498,063	294,404
Current maturity of long-term liabilities		<u>1,799,384</u>	2,710,154
GRAND TOTAL:		6,414,281	6,896,145

# 3.19.2. Short-term liabilities toward banks and other financial institutions

Creditor	Interest rate at the end of year Annual %	2011 - in HRK -	
Privredna banka d.d. Zagreb	15.00	-	1,520,927
Privredna banka d.d. Zagreb	8.00-8.50	14,314,179	14,985,109
Zagrebačka banka d.d. Zagreb	6.50-15.00	74,736,869	74,378,176
VABA d.d. Banka Varaždin	-	-	1,833,132
Hrvatska poštanska banka d.d.	10.00	3,011,207	811,210
Ministry of Finance of the Rep. of Croatia	15.00	10,255,482	10,255,482
TOTAL:		102,317,737	103,784,036
Interest liabilities		5,397,932	10,238,870
Current maturity		51,207,776	67,107,261
GRAND TOTAL:		158,923,445	181,130,167

## 3.20. Liabilities for advance payments

Liabilities for advance payments declared in the companies:

	- in HRK -	
Varteks d.d. Varaždin Varteks Trade d.o.o. Maribor	1,948,936	1,919,672 908
TOTAL:	1,948,936	1,920,580
Position/item contains:		
	- in HRK -	2012 - in HRK -
<ul><li>Advance payments from clients</li><li>domestic</li><li>foreign</li></ul>	31,985 1,916,951	128,903 1,791,677
TOTAL:	1,948,936	1,920,580

Declared liabilities for advance payments were mostly closed through deliveries made during the first quarter of 2013.

### 3.21. Accounts payable

Liabilities for accounts payable declared in the companies:

	2011	2012
	- in HRK -	- in HRK -
Varteks d.d. Varaždin	93,373,150	91,711,020
Varteks Odjeća d.o.o. Varaždin	1,993,705	1,643,030
Varteks Bednja d.o.o. Bednja	401,423	423,390
Varteks Ludbreg d.o.o. Ludbreg	491,077	505,476
Varteks ESOP d.o.o. Varaždin	825	-
Varteks Pro d.o.o. Varaždin	2,274,858	5,157,262
Varteks Logistic d.o.o. Varaždin	41,146	18,196
Burgtrade G.m.b.h. Eisenstadt	126,675	35,344
Varteks Plus d.o.o., Belgrade	1,416,726	1,427,856
Varteks Trade d.o.o. Maribor	2,176,120	1,641,462
Varteks Trgovina d.o.o., Široki Brijeg	18,159	-
Vartex Textiles Limited, London	387,602	
TOTAL:	102,701,466	102,563,036
Position/item contains:		
	2011	2012
	- in HRK -	- in HRK -
Accounts payable		
- domestic	69,068,649	71,699,772
- foreign	30,398,056	21,552,352
Liabilities for non-invoiced goods	36,542	26,889
Interest liabilities(suppliers)	3,198,219	9,284,023
TOTAL:	102,701,466	102,563,036

The parent company Varteks d.d. has payment guarantee contracts concluded with business banks (ZABA and PBZ, HRK and foreign currency) and open non-covered letters of credit, both for the purpose of covering liabilities toward suppliers, and has used them to the amount of HRK 11,291,146 by 31 December 2012. Pursuant to this, the Company had to issue instruments of repayment insurance (co-debtors -related companies, mortgage, promissory and debenture notes).

## 3.22. Liabilities toward employees

Liabilities toward employees declared in the companies:

	2011	2012
	- in HRK -	- in HRK -
Varteks d.d. Varaždin	5,482,194	9,402,771
Varteks Odjeća d.o.o. Varaždin	3,664,293	8,342,513
Varteks Bednja d.o.o. Bednja	959,757	1,528,611
Varteks Ludbreg d.o.o. Ludbreg	1,385,553	1,735,481
Varteks Pro d.o.o. Varaždin	198,384	137,911
Varteks Logistic d.o.o. Varaždin	50,817	49,705
Burgtrade G.m.b.h. Eisenstadt	5,045	32,808
Varteks Plus d.o.o., Belgrade	91,834	82,199
Varteks Trade d.o.o. Maribor	138,608	182,232
Varteks Trgovina d.o.o., Široki Brijeg	21,898	
TOTAL:	11,998,383	21,494,231
Position/item contains:		
	2011	2012
	- in HRK -	- in HRK -
- Net salary and fee liabilities	9,823,545	17,133,461
- Severance pay liabilities	857,934	1,525,170
-Other liabilities toward employees	1,316,384	2,835,080
- Crisis tax	520	520
TOTAL:	11,998,383	21,494,231
Number of employees at the end of the year	2,249	2,155

Liabilities for net salaries pertain to liabilities for 10/11/12/2012.

Liabilities for severance pay for conditional termination of employment and retirement declared in the parent company Varteks d.d. pertain to the period 2009-2011.

Other liabilities mostly contain compensations for transport to and from work for October, November and December 2012, and anniversary bonuses and other employee rights.

# 3.23. Taxes, contributions and similar fees

Liabilities for taxes and contributions per company:

	2011	2012
	- in HRK -	- in HRK -
Varteks d.d. Varaždin	111,549,535	140,584,102
Varteks Odjeća d.o.o. Varaždin	17,872,701	37,764,146
Varteks Bednja d.o.o. Bednja	2,365,449	4,166,512
Varteks Ludbreg d.o.o. Ludbreg	3,683,776	6,774,027
Varteks Pro d.o.o. Varaždin	308,021	535,065
Varteks Logistic d.o.o. Varaždin	197,774	39,615
Burgtrade G.m.b.h. Eisenstadt	10,681	-
Varteks Plus d.o.o., Belgrade	93,140	141,891
Varteks Trade d.o.o. Maribor	463,491	207,558
Varteks Trgovina d.o.o., Široki Brijeg	1,521	
TOTAL:	136,546,089	190,212,916
These liabilities include:		
	2011	2012
-	- in HRK -	- in HRK -
Profit tax liabilities	193,264	106,452
VAT liabilities	<i>25,040,978</i>	37,921,778
Liabilities for taxes and contributions from and on	86,012,249	<i>97,964,125</i>

	- in HRK -	- in HRK -
Profit tax liabilities	193,264	106,452
VAT liabilities	25,040,978	37,921,778
Liabilities for taxes and contributions from and on	86,012,249	97,964,125
salaries		
Forest contributions	2,221,481	2,577,578
Customs liabilities (customs and VAT)	7,318,189	14,458,751
Other taxes and contributions	1,209,772	4,829,625
Taxes and contributions - interest	14,550,156	32,354,607
TOTAL:	136,546,089	190,212,916

# 3.23. Taxes, contributions and similar fees - continued

Maturity of taxes and contributions on 31 December 2012:

	- in HRK -
Matured taxes and contributions	152,709,780
Taxes and contributions not yet matured	5.148.529
TOTAL:	157,858,309
Matured calculated interest for:	
- VAT	8,544,484
- Contributions from salaries	12,768,834
- Contributions on salaries	9,675,653
- Interest for other taxes and contributions	1.365.636
TOTAL:	32,354,607
GRAND TOTAL:	190,212,916

## 3.24. Other short-term liabilities

Other short-term liabilities per company:

	2011	2012
	- in HRK -	- in HRK -
Varteks d.d. Varaždin	7,865,376	14,268,033
Varteks Pro d.o.o. Varaždin	262,476	266,585
Varteks Logistic d.o.o. Varaždin	-	-
Burgtrade G.m.b.h. Eisenstadt	3,579	10,941
Varteks Plus d.o.o., Belgrade	607	-
Varteks Trade d.o.o. Maribor	18,604	11,950
Varteks Trgovina d.o.o., Široki Brijeg	21,408	
TOTAL:	8,172,050	14,557,509

### Position/item contains:

-	2011 - in HRK -	2012 - in HRK -
- Liabilities toward the Republic of Croatia based on sold flats	7,663,853	4,365,453
- Liabilities toward the Republic of Croatia based on state grants - Supervisory Board member fees	-	9,687,921
and temporary service contracts	199,792	211,941
- Other liabilities	308,405	292,194
TOTAL:	8,172,050	14,557,509

Other short-term liabilities are decreased in the current year, mostly based on the decrease of liabilities toward the state (connection: Note 3.6.).

# 3.25. Deferred payment of expenses and income of future periods

The position, declared in the companies:

	2011	2012
	- in HRK -	- in HRK -
Varteks d.d. Varaždin	476,072	739,601
Varteks Plus d.o.o., Belgrade	149,323	137,681
Varteks Trade d.o.o. Maribor	-	9,352
Varteks Pro d.o.o. Varaždin		2,068
TOTAL:	625,395	888,702
Position/item contains:		
	2011	2012
	- in HRK -	- in HRK -
Deferred recognition of income		
- Inventory shortages	397,230	50,392
- Housing loan interest not matured	-	667,232
Other deferred income	228,165	171,078
TOTAL:	625,395	888,702

# 3.26. Off-balance entries

Off-balance entries declared in the companies:

	2011 - in HRK -	2012 - in HRK -
Varteks d.d. Varaždin Varteks Pro d.o.o. Varaždin Varteks Logistic d.o.o. Varaždin	20,171,005 - 1,000,000	15,056,729 168,794 900,000
TOTAL:	21,171,005	16,125,523
Position/item contains:		
	31 Dec. 2011 - in HRK -	31 Dec. 2012 - in HRK -
Commission-based goods expenses	5,314,717	4,133,208
Guarantees - Privredna banka d.d. Zagreb - Zagrebačka banka d.d. Zagreb	4,459,478 6,840,460	4,366,042 6,853,462
Letters of credit - Privredna banka d.d. Zagreb - Zagrebačka banka d.d. Zagreb	2,056,420 1,610,721	71,642
Liabilities taken over as per operative leasing	889,209	701,169
TOTAL:	21,171,005	16,125,523

## 3.27. Liabilities taken over as per operative leasing

Liabilities taken over as per the operative leasing stem from the vehicle operative leasing agreement entered into with the lessors for Varteks d.d. Varaždin.

Maturity of net liabilities with respect to the above (without VAT) are as follows:

	PBZ Leasing (EUR)	Porsche Leasing (EUR)	VB Leasing (CHF)
2013	27,374	5,009	1,580
2014	24,894	-	-
2015	24,894	-	-
2016	9,445		
TOTAL:	86,607	5,009	1,580

Declared non-matured liabilities do not contain remainders of lease after the leasing ends, as determined by the leasing agreement, nor additional costs calculated after the leasing ends (return of the object of lease and other).

## 3.28. Position and transactions with related entities

				- in HRK -
	Position as at 31 Dec. 2011	Turnover 2011	Position 31 Dec. 2012	Turnover 2012 —————
Forma d.o.o. Varaždin				
- Rent receivables - Service receivables	2,769 -	<i>42,107</i> -	-	33,755 17,506
- Investment work liabilities	747,015	1,100,800	22,342	-
Stari orah d,o,o, Varaždin				
- Service liabilities	379	6,417	1,673	2,000

# Management and Supervisory Board member compensations/fees

Calculated fees for members of the Management Board and the Supervisory Board of the parent company were as follows:

	<u>2011</u> - in HRK -	<u>2012</u> - in HRK -
Management (Board)		
Net salaries Taxes and contributions	1,123,048 1,390,666	1,121,634 1,418,849
TOTAL:	2,513,714	2,540,483
Supervisory Board		
Net fees Taxes and contributions	190,287 185,35 <u>3</u>	172,517 169,372
TOTAL:	375,640	341,889
GRAND TOTAL:	2,889,354	2,882,372

#### 3.29. Significant court proceedings

The Group is involved in a number of court disputes both as the plaintiff and as the defendant. The most significant court disputes:

- a) Significant court disputes in which Varteks d.d. is the defendant:
- Disputes with liabilities not declared

in HRK

<u> Plaintiff</u>	Claim amount
Ateks, Belgrade * Nagib Aziri and Saćip Aziri, Osijek * Luje d.o.o. Lovran *	3,171,076 1,704,902 577,534
TOTAL:	5,453,512
Others	717,544
GRAND TOTAL:	6,171,056

No expense provisioning has been performed pursuant to the above since, according to the Company legal department, chances of winning the cases are high.

- Disputes with liabilities declared

in HRK

	Claim amount
<u>Plaintiff</u>	
Hrvatske šume d.o.o. Zagreb *	1,426,719
Varkom d.d., Varaždin	1,469,492
Wollfarberei Mönchengladbach, Germany	1,297,919
Termoplin d.d., Varaždin	769,371
TTM Graf d.o.o., Zagreb	874,193
Others	1,541,284
TOTAL:	7,378,978

<sup>\*</sup> Plaintiffs whose claims are HRK 6,880,231 declared their claims in the pre-bankruptcy proceedings in the amount of HRK 8,900,831. The Company is contesting the claims in the amount of HRK 6,367,789 (connection: Note 3.31.1. Events after the financial position report – Pre-bankruptcy settlement procedure), with explanation of high probability of winning the case and statute of limitations passing on the claim.

## 3.29. Significant court cases/proceedings - continued

b) Court disputes in which Varteks d.d. is the plaintiff:

in HRK

Plaintiff	Claim amount	Reason
Kroko International d.o.o., Zagreb	5,260,161.00	- Damage compensations
Luje d.o.o., Rijeka	1,561,899.82	- Illegal use of bank guarantee and debenture note – appeal lodged to the High Commercial Court of the RC since the claim has been rejected in full with expense compensation ruling in the legal proceedings
Bujan Hasani, Prizren	EUR 72,000	<ul> <li>Moving out and handing over the business premises</li> </ul>
Fides Companiy, Belgrade	EUR 62,607.60	- Collecting receivables

Since appeals have been lodged by all sides, and due to objections and additional expertise having to be done, the outcomes of the above cases cannot be ascertained with certainty.

## 3.30. Events after the date of the financial position report

### 3.30.1. Pre-bankruptcy settlement procedure

A new Financial Operations and Pre-bankruptcy Settlement Act came into force in 2012, which set the legal basis and obligations for entering entities concerned (companies) in the procedure of pre-bankruptcy settlement in case of non-liquidity or insolvency. On that basis, Varteks d.d. and associated/related production companies Varteks Odjeća d.o.o., Varteks Ludbreg d.o.o. and Varteks Bednja d.o.o., using the criteria of non-liquidity in Article 15 of the Act, have fulfilled the condition for submitting the request for initiating pre-bankruptcy settlement proceedings.

In order to facilitate a more efficient execution of pre-bankruptcy settlement proceedings, the Decision of the Assembly of the production as of 7 November 2012 and the Merger Contract, it has been determined that Varteks Odjeća d.o.o. Varaždin, Varteks Bednja d.o.o. Bednja and Varteks Ludbreg d.o.o. Ludbreg would be merged with, i.e. to the takeover company Varteks d.d. Varaždin.

Entry of the merger was made in court register of the Commercial Court in Varaždin on 7 January 2013, Reg. No. Tt-12/3031-2; MBS 070004039, and the name VARTEKS varaždinska tekstilna industrija d.d., Varaždin, Zagrebačka 94.

Pre-bankruptcy settlement procedure - chronology

- On 20 November 2012 the Company submitted to the FINA in Zagreb the Proposal for initiating pre-bankruptcy settlement;
- On 14 December 2012, the Settlement Panel reached the Decision whereby all debtors are called to do the following: Varteks d.d., Varteks Odjeća d.o.o., Varteks Ludbreg d.o.o. and Varteks Bednja d.o.o. should amend their proposal with respect to lacking documentation;
- On 11 January 2013, the Settlement Panel reached the Decision on a temporary measure whereby FINA is tasked with stopping the enforcement and seizure proceedings which have been initiated against the debtor VARTEKS d.d. / and a temporary measure has been requested in accordance with Article 48 Item 3 Financial Operations and Pre-bankruptcy Settlement Act:
- On 11 January 2013 the Settlement Panel reached the Decision on naming the trustee for the pre-bankruptcy settlement, i.e. Antun Mišanović;
- On 11 January 2013 the Settlement Panel reached the Decision on determining administrative costs of pre-bankruptcy settlement and the amount of appertaining fee and compensation for the trustee;
- On 5 February 2013, the Settlement Panel reached the Decisions on o merging the procedural cases of pre-bankruptcy settlement; Varteks Odjeća d.o.o., Varteks Ludbreg d.o.o., Varteks Bednja d.o.o. and Varteks d.d. shall be merged into one proceeding held under a joint case with Varteks d.d, Class: UP-I/110/07/12-01/106;
- Varteks d.d. submitted the necessary documents within the prescribed deadline, and the Settlement Panel reached the Decision on initiating pre-bankruptcy settlement proceedings on 5 February 2013;
- On 5 February 2013 the Settlement Panel also publishes the Notice of calling on the creditors for the purpose of entering into the pre-bankruptcy settlement, and the first hearing of the proceedings was set for Varteks d.d.;

#### 3.30. Events after the date of the financial position report - continued

### 3.30.2. Pre-bankruptcy settlement procedure - continued

- On 19 March 2013, the first hearing was held, during which the amounts claimed by the creditors were read out from the debtors' files, based on the table stating the entered, contested and determined claims. The Settlement Panel reaches the Decision on postponing the hearing for determination of claims and the hearing for voting on the Financial and Operative Restructuring Plan.
- Pursuant to iss Decision as at 5 April 2013, the Settlement Panel sets the hearing for 30 April 2013, at which the claims should be determined and the Financial and Operative Restructuring Plan voted on.
- On 29 April 2013, the Settlement Panel reached the Decision on the hearing set for 30 April 2013 and sets the next hearing for determination of any claims left over, and voting on the Financial and Operative Restructuring Plan, for 13 May 2013.
- On 15 May 2013, the Settlement Panel reached the Decision from the hearing held on 13 May 2013, in accordance with which the total amount of determined claims is HRK 374,239,086.15, the total amount of contested claims is HRK 9,792,692.89, and the total amount of entered claims is HRK 335,796,137.52. The total amount of counter-claims is HRK 2,378,418.18, so the total amount of all claims is HRK 371,860,667.97.
- On 16 May 2013, the Settlement Panel reached the Decision on determining the deadline of 5 days to the creditor Ministry of Finance to submit to the Panel and the debtor the amended financial restructuring plan, and the debtor was given 8 days to make a written statement to the Panel about the amended financial restructuring plan. At the hearing on 15 May 2013, the Financial Restructuring Plan was not adopted, since the necessary majority of creditors did not vote on it in accordance with Article 63 Financial Restructuring Act.
- On 29 May 2013, the Settlement Panel reached the Decision on setting the hearing for 4 June 2013 for voting on the amended Financial Restructuring Plan, which was published on FINA web pages on 28 May 2013 under the name Amended Financial Restructuring Plan, Reg. No.: 04-06-13-106-382.
- On 4 June 2013, the Settlement Panel reached the Decision on determining that those creditors whose claims surpass 2/3 of all determined claims voted for the Financial Restructuring Plan; therefore, in accordance with Article 63 of the Act, the Financial Restructuring Plan shall be deemed to be adopted.

After adopting the Financial Restructuring Plan of Varteks d.d., execution of activities prescribed by law for the purpose of realizing the pre-bankruptcy settlement before the competent commercial court in the seat of the debtor is presently under way.

### 3.30. Events after the date of the financial position report - continued

#### 3.30.2. Contract with the business partner Levis Strauss & Co. Europe

After the financial position statement date, with respect to significant liquidity problems, the distribution contract between Varteks d.d. and Levi Strauss & Co Europa has been terminated. However, regardless of the loss of this very significant contract, Varteks still has a maintainable model for successful continuation of operations through redefining brands and focusing on Varteks' own fashion brand and corporation contracts; this model also foresees sucessfull realization of the pre-bankruptcy settlement.

The contract with Levi Strauss & Co Europa covered the Croatian market and markets of ex-Yugoslavia countries. The termination of the contract had a serious bearing on the conditions and abilities of Varteks Trade d.o.o. Slovenia to continue with operations. As the cooperation with the company Levi Strauss & Co Europa has not continued in early 2013, Varteks Trade d.o.o. did not fulfil the necessary conditions for ongoing concern any longer; therefore, bankruptcy proceedings against this company were initiated on 19 March 2013.

Since Levi's also had a huge bearing on the operations of the daughter-company Varteks Plus d.o.o. in Serbia, operations of this company were also significantly decreased after the termination of the contract, and the decision on the future status of this company will be made after assessing the possibilities of such future operations.

#### 3.30.3. Recapitalization and bankruptcy of Varteks Trade d.o.o. Maribor

On 4 December 2012, the Company reached the Decision on the increase of capital stock of Varteks Trade d.o.o. Maribor for the amount of EUR 208,666.30 through entry of a part of matured cash receivables as goods and services delivered/rendered, with the goal being financial restructuring by correcting Balance loss, and extension of bank guarantees necessary for the continuation of facility leases/rents, which is a precondition for further cooperation with the supplier Levi Strauss & Co Europa.

The District Court in u Maribor entered the above increase of capital on 10 January 2013.

As the cooperation with the company Levi Strauss & Co Europa has not been continued in early despite the recapitalization, Varteks Trade d.o.o., whose operations were almost exclusively tied to distribution and sale of Levi's products on the Slovenian market, did not fulfil the necessary conditions for ongoing concern any longer. Bankruptcy proceedings over the company Varteks Trade d.o.o. Maribor were initiated on 19March 2013 pursuant to the Decision of the District Court in Maribor.

#### 3.30.4. Operations of Varteks Plus d.o.o., Belgrade

As the distribution contract with the supplier Levi Strauss & Co Europa was terminated in early 2013, Varteks Plus d.o.o. Belgrade, whose core activity was retail sale of Levi's products, the company hat to close all its outlet stores on 30 April 2013, and the employees were let go as redundant.

## 3.31. Approval of financial statements

The Company Management Board adopted and approved the issue of these financial statements on 13 June 2013

Signed for and on behalf of the Company on 13 June 2013:

Zoran Košćec Chairman of the Management Board Nenad Davidović Board Member for Financial Transactions

