1.1.2012

to

31.3.2012

Quarterly financial statement of the entrepreneur-TFI-POD

Tax number (MB): 3747034		
Company registration number 070004039		
Personal identification 00872098033 number (OIB): Issuing company VARTEKS d.d. VARAŽI) DIN	
Postal code and place 42008	VARAŽDIN	
Street and house number ZAGREBACKA 94		
E-mail address: info@varteks.com		
Internet address www.varteks.com		
funicipality/city code and name 472 VARAZDIN		
County code and name 5 VARAZDIN	SKA	Number of employees 706 (quarter end)
Consolidated report: NO		NKD code: 1413
ompanies of the consolidation subject (according to IFRS	Seat:	MB:
Contact person Svetec Zvonimir		
(please enter only contact (please enter only co	ct person's family name and name)	042/377-089
E-mail address: zsvetec@varteks.com		1
Family name and name Davidović Nenad		
(person authorized to rep	present the company)	
Documents to be published		

Documents to be published

- 1. Financial statements (balance sheet, profit and loss statement, cash flow statement, statement of changes in equity, and notes to financial statements
- 2. Statement of persons responsible for the drawing-up of financial statements
- 3. Report of the Management Board on the Company Status

VARTELKS d. d.

/ Zagrebačka 94 / HR-42000 VARAŽDIN / 9

(signature of the person authorized to represent the company)

Balance Sheet as of 31.03.2012.

Position	AOP	Previous period	Current period
1	2	3	4
ASSETS			
A) RECEIVABELS FOR SUBSCRIBED NOT PAID CAPITAL	001	004 770 000	000 100 501
B) NON-CURRENT ASSETS (003+010+020+029+033)	002	804.779.368	800.490.501
. INTANGIBLE ASSETS (004 do 009)	003	6.561.023	6.316.886
Expenditure for development Concessions, patents, licenses, trademarks, service marks,	004		
software and other rights	005	6.561.023	6.316.886
3. Goodwill	006		
Advances for purchase of intangible assets	007		
5. Intangible assets in progress	008		
6. Other intangible assets	009		
II. PROPERTY, PLANT AND EQUIPMENT (011 do 019)	010	770.487.589	766.600.013
1. Land	011	187.556.077	187.556.077
2. Buildings	012	516.916.998	514.896.282
Plant and equipement	013	55.961.564	54.604.484
Tools, working inventory and transportation assets	014	8.996.790	8.469.825
5. Biological assets	015		
6. Advances for purchase of tangible assets	016	004.000	040.047
7. Tangible assets in progress	017	824.862 231.298	842.047 231.298
8. Other tangible assets	018	231.290	231.290
9. Investment in real-estate III. NON-CURRENT FINANCIAL ASSETS (021 do 028)	020	24.122.545	24.007.143
1. Share in related parties	020	2.434.551	2.435.851
Share in related parties Loans to related parties	021	2.404.001	2.400.00
Participating interests (shares)	023	165.900	165.900
Loans to companies with participating interest	024	100.000	
5. Investments in securities	025		
6. Loans, deposits, etc.	026	730.375	613.673
7. Other non-current financial assets	027	4.365.453	4.365.453
8. Equity-accounted investments	028	16.426.266	16.426.266
IV. RECEIVABLES (030 do 032)	029	3.608.211	3.566.459
Receivables from related parties	030	2.710.458	2.710.45
2. Receivables arising from sales on credit	031		
3. Other receivables	032	897.753	856.00
V. DEFERRED TAX ASSET	033	0	
C) CURRENT ASSETS (035+043+050+058)	034	145.199.498	140.434.41
I. INVENTORIES (036 do 042)	035	82.166.314	76.217.71
Raw materials and supplies	036	33.291.404	29.776.33
Production in progress	037	2.554.909	2.347.25
3. Finished products	038	23.482.387	23.519.49
4. Merchandise	039	22.388.018	20.574.63
5. Advances for inventories	040	449.596	
6. Long term assets held for sale	041 042		
7. Biological assets II. RECEIVABLES (044 do 049)	042	53.282.373	57.944.25
Receivables from related parties	043	21.215.471	
Receivables from end-customers	045	21.195.449	
Receivables from participating parties	046		
Receivables from employees and members of the company	047	434.180	461.02
5. Receivables from government and other institutions	048	10.424.361	14.635.29
6. Other receivables	049	12.912	
III. CURRENT FINANCIAL ASSETS (051 do 057)	050	8.656.751	5.452.30
Share in related parties	051		
Loans to related parties	052		
Participating interests (shares)	053		
Loans to companies with participating interest	054		
5. Investments in securities	055	6.800.926	
6. Loans, deposits, etc.	056	1.855.825	1.465.60
7. Other financial assets	057		
IV. CASH AND CASH EQUIVALENTS	058	1.094.060	
D) PREPAYMENTS AND ACCRUED INCOME	059	376.361	
E) TOTAL ASSETS (001+002+034+059) F) OFF BALANCE SHEET ITEMS	060	950.355.227 47.197.141	

EQUITY AND LIABILITIES			
A) ISSUED CAPITAL AND RESERVES	000	204 200 200	
(063+064+065+071+072+075+078)	062	331.962.607	316.252.510
I. SUBSCRIBED SHARE CAPITAL	063	96.040.350	96.040.350
II. CAPITAL RESERVES	064	17.748.231	17.748.231
III.RESERVES FROM PROFIT (066+067-068+069+070)	065	246.700	392.558
Legal reserves	066		
Reserve for own shares	067	9.182.650	9.182.650
Treasury shares and shares (deductible items)	068	9.182.650	9.182.650
Statutory reserves	069		
5. Other reserves	070	246.700	392.558
IV. REVALUATION RESERVES	071	278.255.370	278.255.370
V. RETAINED EARNINGS OR LOSS CARRIED FORWARD (073-074)	072	0	-60.328.044
Retained earnings	073		
2. Loss carried forward	074		60.328.044
VI. NET PROFIT OR LOSS FOR THE PERIOD (076-077)	075	-60.328.044	-15.855.955
Net profit for the period	076	-	
2. Net loss for the period	077	60.328.044	15.855.955
VII. MINORITY INTEREST	078		10.000.000
B) PROVISIONS (080 do 082)	079	239.775	239.775
Provisions for pensions, severance pay and similar libabilities	080	200110	200.770
2. Provisions for tax liabilities	081		
3. Other provisions	082	239.775	239.775
C) NON-CURRENT LIABILITIES (084 do 092)	083	204.324.407	195.275.977
1. Liabilites to related parties	084	204.324.407	195.275.977
Liabilities for loans, deposits, etc.	085	4.702.795	4 700 705
Liabilities to banks and other financial institutions	086	130.057.769	4.702.795 121.009.339
Liabilities for advances	087	130.057.769	121.009.339
5. Trade payables	088		
6. Commitments on securities	089		
Liabilities to companies with participating interest	090		
8. Other non-current liabilities			
Deferred tax liabilities	091	00 500 040	*********
D) CURRENT LIABILITIES (094 do 105)	092	69.563.843	69.563.843
Liabilites to related parties	093	413.352.366	432.537.077
Liabilities for loans, deposits, etc.	094	29.854.553	44.357.349
Liabilities to banks and other financial institutions	095	5.404.955	4.944.903
Liabilities for advances	096	157.873.666	160.035.465
5. Trade payables	097	1.948.936	1.800.257
6. Commitments on securities	098	93.373.151	89.558.745
7. Liabilities to companies with participating interest	099		
8. Liabilities to emloyees	100	5 400 404	
Taxes, contributions and similar liabilities	101	5.482.194	5.982.874
10. Liabilities arising from share in the result	102	111.549.535	118.019.529
11. Liabilities arising from non-current assets held for sale	103		
12. Other current liabilities	104		
E) ACCRUED EXPENSES AND DEFERRED INCOME	105	7.865.376	7.837.955
F) TOTAL EQUITY AND LIABILITIES (062+079+083+093+106)	106	476.072	476.072
G) OFF BALANCE SHEET ITEMS	107	950.355.227	944.781.411
ADDITION TO BALANCE SHEET (only for consolidated financial	108	47.197.141	46.512.198
statements)			14
ISSUED CAPITAL AND RESERVES			
Attributable to majority owners	100		
2. Attributable to minority interest	109 110		
	110		

Income statement period 01.01.2012. to 31.03.2012. Varteks d.d. -Varaždin

Position -	AOP	Previous period	Previous period	Current period	Current period
		Cummulative	Quarter	Cummulative	Quarter
1	2	3	4	5	6
I. OPERATING INCOME (112 do 113)	111	68.458.576	68.458.576	63.943.712	63.943.712
1. Rendering of services	112	65.037.406	65.037.406	57.706.802	57.706.802
2. Other operating income	113	3.421.170	3.421.170	6.236.910	6.236.910
II. OPERATING COSTS (115+116+120+124+125+126+129+130)	114	78.499.318	78.499.318	75.781.307	75.781.307
Change in inventories of work in progress	115	-729.622	-729.622	163.201	163.201
2. Material expenses (117 do 119)	116	38.251.647	38.251.647	53.720.689	53.720.689
a) Costs of raw materials	117	18.879.432	18.879.432	11.327.337	11.327.337
b) Cost of goods sold	118	13.505.235	13.505.235	11.376.814	11.376.814
c) Other material expenses	119	5.866.980	5.866.980	31.016.538	31.016.538
3. Employee benefits expenses (121 do 123)	120	29.273.855	29.273.855	11.523.067	11.523.067
a) Net salaries	121	18.888.463	18.888.463	7.201.708	7.201.708
b) Tax and contributions from salary expenses	122	6.074.765	6.074.765	2.617.513	2.617.513
c) Contributions on salary	123	4.310.627	4.310.627	1.703.846	1.703.846
4. Depreciation and amortisation	124	3.223.976	3.223.976	4.119.415	4.119.415
5. Other expenses	125	7.787.386	7.787.386	4.029.915	4.029.915
6. Write down of assets (127+128)	126	0	0	9.133	9.133
a) non-current assets (except financial assets)	127	0	0	9.133	9.133
b) current assets (except financial assets)	128	0	0	0	C
7. Provisions	129	0	0	0	0
8. Other operating costs	130	692.076	692.076	2.215.887	2.215.887
III. FINANCIAL INCOME (132 do 136)	131	116.561	116.561	162.336	162.336
Interest, foreign exchange differences, dividens and similar income from related parties	132	8.186	8.186	1.818	1.818
Interest, foreign exchange differences, dividens and similar income from third parties	133	108.375	108.375	160.518	160.518
3. Income from investments in associates and joint ventures	134	0	0	0	0
4. Unrealised gains (income) from financial assets	135	0	0	0	0
5. Other financial income	136	0	0	0	0
IV. FINANCIAL EXPENSES (138 do 141)	137	4.964.177	4.964.177	4.180.696	4.180.696
Interest, foreign exchange differences, dividens	138	0	0		
and similar income from related parties 2. Interest, foreign exchange differences, dividens					
and similar income from third parties	139	4.964.177	4.964.177	4.180.696	4.180.696
3. Unrealised losses (expenses) from financial assets	140				0
4. Other financial expenses	141				0
V. SHARE OF PROFIT FROM ASSOCIATED COMPANIES	142				0
VI. SHARE OF LOSS FROM ASSOCIATED COMPANIES	143				0
VII. EXTRAORDINARY - OTHER INCOME	144	_			0
VIII. EXTRAORDINARY - OTHER EXPENSES	145				0
IX. TOTAL INCOME (111+131+144)	146	68.575.137	68.575.137	64.106.048	64.106.048
X. TOTAL EXPENSES (114+137+143+145) XI. PROFIT OR LOSS BEFORE TAXES (146-147)	147	83.463.495	83.463.495	79.962.003	79.962.003
1. Profit before taxes (146-147)	148	-14.888.358	-14.888.358	-15.855.955	-15.855.955
2. Loss before taxes (147-146)	149 150	14 999 250	14 999 359	0	0
XII. TAXATION	151	14.888.358	14.888.358	15.855.955	15.855.955
XII. PROFIT OR LOSS FOR THE PERIOD (148-151)	151	-14.888.358	-14 999 350	15 055 055	45 055 0
1. Profit for the period (149-151)	153	-14.000.358	-14.888.358 0	-15.855.955	-15.855.955
2. Loss for the period (151-148)	154	14.888.358	14.888.358	15.855.955	15.055.055
ADDITION TO PROFIT AND LOSS ACCOUNT (only for consolidated financial statements)	104	14.000.338	14.000.358	15.655.955	15.855.955
XIV. PROFIT OR LOSS FOR THE PERIOD					
Attributable to majority owners	155				
2. Attributable to minority interest	156				

STATEMENT OF OTHER COMPREHENSIVE INCOME					
(only for IFRS adopters)					
I. PROFIT OR LOSS FOR THE PERIOD (=152)	157	-14.888.358	-14.888.358	-15.855.955	-15.855.95
II. OTHER COMPREHENSIVE INCOME/LOSS BEFORE TAXES (159 TO 165)	158	148.118	148.118	0	-13.635.93
Exchange differences from international settlement	159				(
Changes in revaluation reserves of long-term tangible and intangible assets	160				(
Profit or loss from re-evaluation of financial assets held for sale	161				
4. Profit or loss from cash flow hedging	162	148.118	148.118		(
5. Profit or loss from hedging of foreign investments	163				(
6. Share of other comprehensive income/loss from associatied companies	164				0
7. Actuarial gains/losses from defined benefit plans	165				(
III. TAXATION OF OTHER COMPREHENSIVE INCOME FOR THE PERIOD	166				(
IV. NET OTHER COMPREHENSIVE INCOME FOR THE PERIOD (158 TO 166)	167	148.118	148.118	0	(
V. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (157+167)	168	-14.740.240	-14.740.240	-15.855.955	-15.855.955
ADDITION TO STATEMENT OF OTHER	-				
COMPREHENSIVE INCOME (only for consolidated VI. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD					
1. Attributable to majority owners	169				
2. Attributable to minority interest	170				

CASH FLOW STATEMENT - Indirect method

period

1.1.2012 to 31.3.2012

		HRK			
Position	AOP oznaka	Previous period	Current period		
1	2	3	4		
CASH FLOWS FROM OPERATING ACTIVITIES					
1. Profit before tax	073	-14.888.358	-15.855.955		
Depreciation and amortisation	074	3.223.976	4.119.415		
Increase of current liabilities	075	11.857.714	17.482.964		
Decrease of current receivables	076	1.596.303	0		
5.Decrease of inventories	077	0	5.948.597		
6. Other cash flow increases	078	1.517.200	(
I. Total increase of cash flow from operating activities	079	3.306.835	11.695.021		
Decrease of current liabilities	080	0	(
Increase of current receivables	081	0	4.661.880		
3. Increase of inventories	082	1.668.537	(
Other cash flow decreases	083	0	275.685		
II. Total decrease of cash flow from operating activities	084	1.668.537	4.937.565		
A1) NET INCREASE OF CASH FLOW FROM OPERATING ACTIVITIES	085	1.638.298	6.757.456		
A2) NET DECREASE OF CASH FLOW FROM OPERATING ACTIVITIES	086	0	0.707.400		
CASH FLOW FROM INVESTING ACTIVITIES					
Proceeds from sale of non-current assets	087	195.279	12.298		
Proceeds from sale of non-current financial assets	088	0	12.230		
3. Interest received	089	0			
4. Dividend received	090	0			
5. Other proceeds from investing activities	090	83.227	158.454		
III. Total cash inflows from investing activities	091	278.506			
1. Purchase of non-current assets	093		170.752		
2. Purchase of non-current financial assets	093	0	4.000		
Other cash outflows from investing activities	095	60.000	1.300		
IV. Total cash outflows from investing activities		0	4.000		
B1) NET INCREASE OF CASH FLOW FROM INVESTING ACTIVITIES	096	60.000	1.300		
B2) NET DECREASE OF CASH FLOW FROM INVESTING ACTIVITIES	097	218.506	169.452		
CASH FLOW FROM FINANCING ACTIVITIES	098	0	C		
Proceeds from issue of equity securities and debt securities					
Proceeds from loans and borrowings	099	0	0		
Other proceeds from financing activities	100	0			
V. Total cash inflows from financing activities	101	0	145.858		
Repayment of loans and bonds	102	0	145.858		
Nepayment of loans and bonds Dividends paid	103	3.284.072	7.346.683		
Repayment of finance lease	104	0	0		
	105	0	0		
4. Purchase of treasury shares	106	0	0		
5. Other cash outflows from financing activities	107	288.340	0		
VI. Total cash outflows from financing activities	108	3.572.412	7.346.683		
C1) NET INCREASE OF CASH FLOW FROM FINANCING ACTIVITIES	109	0	0		
C2) NET DECREASE OF CASH FLOW FROM FINANCING ACTIVITIES	110	3.572.412	7.200.825		
Total increases of cash flows	111	0	0		
Total decreases of cash flows	112	1.715.608	273.917		
Cash and cash equivalents at the beginning of period	113	2.269.232	1.094.060		
Increase of cash and cash equivalents	114				
Decrease of cash and cash equivalents	115	1.715.608	273.917		
Cash and cash equivalents at the end of period	116	553.624	820.143		

STATEMENT OF CHANGES IN EQUITY

period

1.1.2012 to

31.3.2012

Position	AOP	Previous year	Current year
1	2	3	4
Subscribed share capital	001	96.040.350	96.040.350
2. Capital reserves	002	17.748.231	17.748.231
Reserves from profit	003	246.700	392.558
Retained earnings or loss carried forward	004	0	-60.328.044
5. Net profit or loss for the period	005	-60.328.044	
Revaluation of tangible assets	006	278.255.370	278.255.370
7. Revaluation of intangible assets	007		
Revaluation of available for sale assets	008		
9. Other revaliuation	009		
10. Total equity and reserves (AOP 001 to 009)	010	331.962.607	316.252.510
11. Foreign exchenge differences ffrom foreign investments	011		0.0.202.010
12. Current and deferred taxes	012		
13. Cash flow hedge	013		
14. Change of accounting policies	014		
15. Correction of significant mistakes of prior period	015		
16. Other changes	016		
17.Total increase or decrease of equity (AOP 011 to 016)	017	0	0
17 a. Attributable to majority owners	018		
17 b. Attributable to minority interest	019		

VARTEKS

Varaždin, April 30, 2012

Varteks d.d. Zagrebačka 94 42000 Varaždin

Pursuant to the provisions of the Capital Market Act, the Management Board of Varteks d.d. with headquarters in Varazdin submits the following:

INTERIM MANAGEMENT REPORT

For the time period from January 1 - March 31, 2012

Outline of significant events during the reporting period and the impact of these events on the abridged set of financial statements

The business operations of Varteks in the first three months of 2012 took place amidst negative trends in the environment. The continuation of the economic crisis, a further decline in personal consumption and rising insolvency marked the Croatian economy in the first quarter of this year.

For the business results of Varteks in the time period in question to be comparable with last year, it should be taken into account that the company operated as an integrated whole with its own production facilities in the first quarter of 2011 and that these facilities are currently operating as independent companies. When looking at the total business results of Varteks d.d. and its manufacturing companies in the first quarter of 2012, it is evident that the loss was reduced by HRK 0.5 million in relation to the same time period last year and that it amounted to HRK 14.4 million.

Export revenues were partly realized through the manufacturing companies, with total exports of HRK 31.5 million, which is HRK 2 million less in relation to the same time period in 2011. Problems in financing also led to the shift of contracted export deals to the second and third quarter.

The carried-out restructuring activities succeeded to partly mitigate the negative impact of the crisis on the expenditure side, which nevertheless did not suffice to lead to positive operations in the currently severe economic conditions.

If we look at the operations of Varteks d.d., the company operated with a loss of HRK 15.9 million in the first three months, which constitutes a loss increase by HRK 1 million in relation to the same time period last year. Total revenues amounted to HRK 64 million and were 6.6 percent lower than last year, while total expenditures decreased by 4.2 percent.

Under the influence of negative trends on the real estate market, which had been planned as an additional financing source for business activities, the company's liquidity did not stabilize in the first quarter. This led to difficulties in the procurement of raw materials, production materials and merchandise and the inability to supply the retail network and wholesale distribution channels with products and merchandise on time. With the decline in personal

consumption, the inability to finance the season on time further adversely affected the realized revenues.

Despite initial announcements of measure to stimulate the Croatian economy, the negative trends in the environment indicate the continuation of negative trends, i.e. a delay in the anticipated positive effects.

Most significant risks and expectations for the remainder of the business year

In the remaining business year, risks related to the general lack of liquidity, the decline in personal consumption and the additional burden on the economy due to additional cost increases, especially for energy, continue to be present.

The tax burden, the increase in unemployment and the increase in the basic cost of living have had a further negative impact on customer demand for clothing and textile products, and this economic branch proved extremely sensitive to every additional burden.

In such circumstances it is essential that the Government initiates as soon as possible intervention measures in the textile industry as well as other necessary measures in relation to maintaining competitiveness in the overall manufacturing industry to stop the negative trends.

In 2012, Varteks is continuing with the objectives set by the Integral Business and Financial Restructuring Plan. Within the framework of the current crisis, activities are internally aimed at raising efficiency within the company and externally at an active adaptation to market trends. The maximum utilization and adaptation of the company's own resources along with the development and implementation of new approaches to sales and market conditions will constitute a priority in business activities until the end of the year. The aim is to stabilize liquidity, increase revenues and to continue cutting operating costs and thus to improve the efficiency of overall operations. In certain sales aspects, part of the activities planned for the beginning of the year was prolonged to the second and third quarter, which will certainly affect revenues.

Regarding the company's financial consolidation, activities are being carried out aimed at the use of the company's own assets as an additional financing source and the inclusion of the company in the Government's anti-recession measures aimed at economic recovery and development.

Varteks bases its suppositions for business stabilization and development primarily on stabilizing liquidity which is based, despite difficulties and unfortunately significant progress, on realistic possibilities and constitutes a key prerequisite for the implementation of further activities related to the system's restructuring, strengthening strategic sales aspects and raising the efficiency of overall operations.

Zoran Košćec

Board Chairman of Varteks d.d.

VARTEKS

Varteks d.d. Zagrebačka 94 42000 Varaždin

Varaždin, April 30, 2012

STATEMENT BY PERSONS RESPONSIBLE FOR THE COMPILATION OF THE REPORT FOR I-III 2012

With this statement, pursuant to the Capital Market Act, we state that to our best knowledge,

- the set of financial reports for Varteks d.d. for 2012 (hereinafter: Company) which was compiled according to International Financial Reporting Standards and pursuant to the Croatian Accounting Act offers a comprehensive and truthful account of the assets and liabilities, losses and profits, the financial position and business activities of the company.
- The management report contains the truthful account of the development of the business and the position of the company, along with a description of the most significant risks and uncertainties the Company is exposed to.

VARTEKS d. d. / Zagrebačka 94 / HR-42000 VARAŽDIN / 9

PERSON RESPONSIBLE:

Nenad Davidović

Board member responsible for finances

Contact person:

Marina Bradarić - Šlujo

Phone 042 / 377-230