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31.12.2011

Quarterly financial statement of the entrepreneur-TFI-POD

Tax number (MB):	3747034			
Company registration number (MBS):	070004039			
Personal identification number (OIB): Issuing company	872098033 /ARTEKS d.d. VARAŽDIN			
Postal code and place	42000	VARAŽDIN		
Street and house number	ZAGREBAČKA 94			
E-mail address:	nfo@verteks.com			
Internet address	www.varteks.com			
funicipality/city code and name	472 VARAŽDIN			
County code and name	5 VARAŽDINSKA		Number of employees	1.272
Consolidated report	NOT		(quarter end) NKD code:	1413
ompanies of the consolidation su	bject (according to IFRS	Seat:	MB:	
			IIID.	
Bookkeeping service				
Contact person	evetec Zvonimir please enter only contact perso 42/377-124		simile: 642/377-089	
Contact person (relephone	please enter only contact perso			

Documents to be published.

- 1. Financial statements (balance sheet, profit and loss statement, cash flow statement, statement of changes in equity
- 2. Statement of persons responsible for the drawing-up of financial statements
- 3. Report of the Management Board on the Company Status

L.S.
VARTEKS d. d.
/ Zagrebečka 94 / HR-42000 VARAŽDIN / 9

(signature of the person authorized to represent the company)

Balance Sheet as of 31.12.2011.

Position	AOP	Previous period	Comment assist
1			Current period
ASSETS	2	3	4
A) RECEIVABELS FOR SUBSCRIBED NOT PAID CAPITAL	001		
B) NON-CURRENT ASSETS (003+010+020+029+033)	002	413.403.383	804.779.36
I. INTANGIBLE ASSETS (004 do 009)	003	7.707.235	6.561.02
Expenditure for development	004		
2. Concessions, patents, licenses, trademarks, service marks, software and other rights	005	7.707.235	6.561.023
3. Goodwill	006		
Advances for purchase of intangible assets	007		
5. Intangible assets in progress	008		
6. Other intangible assets	009		
II. PROPERTY, PLANT AND EQUIPMENT (011 do 019)	010	394.123.657	770.487.589
1. Land	011	54.753.233	187.556.077
2. Buildings	012	265.285.847	516.916.998
3. Plant and equipement	013	61.118.313	55.961.564
Tools, working inventory and transportation assets Richard assets	014	11.762.520	8.996.790
Biological assets Advances for purchase of tangible assets	015		
7. Tangible assets in progress	016	070 440	201.00
8. Other tangible assets	017	972.446	824.862
Investment in real-estate	018	231.298	231.298
III. NON-CURRENT FINANCIAL ASSETS (021 do 028)	020	7.636.279	24 422 544
1. Share in related parties	020	2.374.551	24.122.544
2. Loans to related parties	021	2.374.551	2.434.55
3. Participating interests (shares)	023	165.900	165.900
Loans to companies with participating interest	024	100.500	100.900
5. Investments in securities	025		
6. Loans, deposits, etc.	026	730.375	730.375
7. Other non-current financial assets	027	4.365.453	4.365.453
8. Equity-accounted investments	028		16.426.265
IV. RECEIVABLES (030 do 032)	029	3.936.212	3.608.212
Receivables from related parties	030	3.216.364	2.710.458
Receivables arising from sales on credit	031		
3. Other receivables	032	719.848	897.754
V. DEFERRED TAX ASSET	033		
C) CURRENT ASSETS (035+043+050+058)	034	220.151.828	145.209.339
I. INVENTORIES (036 do 042)	035	141.849.108	82.166.314
Raw materials and supplies	036	32.646.065	33.291.404
2. Production in progress	037	7.701.697	2.554.909
3. Finished products	038	28.678.781	23.482.387
4. Merchandise	039	26.745.463	22.388.018
5. Advances for inventories	040	754.769	449.596
6. Long term assets held for sale	041	45.322.333	
7. Biological assets II. RECEIVABLES (044 do 049)	042	00.040.000	50 000 011
Receivables from related parties	043	66.646.833 31.409.378	53.292.214
Receivables from end-customers	045	29.331.251	21.215.471
Receivables from participating parties	046	29.331.231	21.195.449
Receivables from employees and members of the company	047	466.308	434.181
5. Receivables from government and other institutions	048	5.295.879	10.434.201
6. Other receivables	049	144.017	12.912
III. CURRENT FINANCIAL ASSETS (051 do 057)	050	9.386.655	8.656.751
Share in related parties	051		0.000.707
2. Loans to related parties	052	3.994.632	
Participating interests (shares)	053		
Loans to companies with participating interest	054		
5. Investments in securities	055	3.235.314	6.800.926
6. Loans, deposits, etc.	056	2.156.709	1.855.825
7. Other financial assets	057		
V. CASH AND CASH EQUIVALENTS	058	2.269.232	1.094.060
D) PREPAYMENTS AND ACCRUED INCOME	059	971.279	376.361
E) TOTAL ASSETS (001+002+034+059)	060	634.526.490	950.365.068
F) OFF BALANCE SHEET ITEMS	061	48.637.632	47.197.141

EQUITY AND LIABILITIES			
A) ISSUED CAPITAL AND RESERVES (063+064+065+071+072+075+078)	062	113.788.581	331.962.607
I. SUBSCRIBED SHARE CAPITAL	063	384.161.400	96.040.350
II. CAPITAL RESERVES	064	00111011100	17.748.231
III.RESERVES FROM PROFIT (066+067-068+069+070)	065	10.428.371	246.700
1. Legal reserves	066	1011201011	21000
2. Reserve for own shares	067	46.013.062	9.182.650
Treasury shares and shares (deductible items)	068	36.730.600	9.182.650
4. Statutory reserves	069	-	0.102.000
5. Other reserves	070	1.145.909	246.700
IV. REVALUATION RESERVES	071		278.255.370
V. RETAINED EARNINGS OR LOSS CARRIED FORWARD (073-074)	072	-184.131.093	210.200.010
1. Retained earnings	073	10111011000	
2. Loss carried forward	074	184.131.093	
VI. NET PROFIT OR LOSS FOR THE PERIOD (076-077)	075	-96.670.097	-60.328.044
Net profit for the period	076	00.010.001	00.020.044
2. Net loss for the period	077	96.670.097	60.328.044
VII. MINORITY INTEREST	078	50.010.051	00.020.044
B) PROVISIONS (080 do 082)	079	744.081	239.775
Provisions for pensions, severance pay and similar libabilities	080	436.458	239.773
Provisions for tax liabilities	081	430.436	
3. Other provisions	082	307.623	239,775
C) NON-CURRENT LIABILITIES (084 do 092)	083	153.402.629	204.324.407
Liabilites to related parties	084	153.402.629	204.324.407
Liabilities for loans, deposits, etc.			4 700 705
Liabilities to banks and other financial institutions	085 086	450 000 400	4.702.795
Liabilities to banks and other infancial institutions Liabilities for advances		153.380.129	130.057.769
5. Trade payables	087	00.500	
6. Commitments on securities	088	22.500	
	089		
7. Liabilities to companies with participating interest	090		
8. Other non-current liabilities	091		
9. Deferred tax liabilities	092		69.563.843
D) CURRENT LIABILITIES (094 do 105)	093	366.187.655	413.362.207
Liabilities to related parties	094	1.577.733	29.854.553
2. Liabilities for loans, deposits, etc.	095	12.980.957	5.404.956
3. Liabilities to banks and other financial institutions	096	147.066.615	157.873.666
4. Liabilities for advances	097	2.484.304	1.948.936
5. Trade payables	098	101.187.371	93.373.151
6. Commitments on securities	099		
7. Liabilities to companies with participating interest	100		
8. Liabilities to emloyees	101	14.328.878	5.482.194
Taxes, contributions and similar liabilities	102	79.146.173	111.559.375
10. Liabilities arising from share in the result	103		
11. Liabilities arising from non-current assets held for sale	104		
12. Other current liabilities	105	7.415.624	7.865.376
E) ACCRUED EXPENSES AND DEFERRED INCOME	106	403.544	476.072
F) TOTAL EQUITY AND LIABILITIES (062+079+083+093+106)	107	634.526.490	950.365.068
G) OFF BALANCE SHEET ITEMS	108	48.637.632	47.197.141
ADDITION TO BALANCE SHEET (only for consolidated financial statements)			
ISSUED CAPITAL AND RESERVES			
Attributable to majority owners	109		
2. Attributable to minority interest	110		

Income statement period 01.01.2011. to 31.12.2011.

Position	AOP	Previous period	Previous period	Current period	Current period
		Cummulative	Quarter	Cummulative	Quarter
1	2	3	4	5	6
I. OPERATING INCOME (112 do 113)	111	308.697.260	0	327.124.483	0
1. Rendering of services	112	288.855.431		296.890.704	
2. Other operating income	113	19.841.829	-	30.233.779	
II. OPERATING COSTS (115+116+120+124+125+126+129+130) 1. Change in inventories of work in progress	114	373.941.301 17.669.188	0	352.914.197	0
Material expenses (117 do 119)	116	155.780.101	0	7.691.667 219.563.183	0
a) Costs of raw materials	117	66.098.113	U	67.682.800	0
b) Cost of goods sold	118	61.074.908		57.080.052	
c) Other material expenses	119	28.607.080		94.800.331	
3. Employee benefits expenses (121 do 123)	120	120.800.250	0	70.934.719	0
a) Net salaries	121	77.699.260		45.058.795	
b) Tax and contributions from salary expenses	122	25.300.122		15.428.752	
c) Contributions on salary	123	17.800.868		10.447.172	Lamburgar da la
4. Depreciation and amortisation	124	14.082.389		15.340.983	
5. Other expenses	125	36.722.192		27.125.844	
6. Write down of assets (127+128)	126	7.873.501	0	6.581.142	0
a) non-current assets (except financial assets)	127	0		773.840	
b) current assets (except financial assets)	128	7.873.501		5.807.302	
7. Provisions	129	436.459		0	
8. Other operating costs	130	20.577.221		5.676.659	
III. FINANCIAL INCOME (132 do 136)	131	5.948.491	0	2.667.652	0
 Interest, foreign exchange differences, dividens and similar income from related parties 	132	1.615.711		1.624.039	
2. Interest, foreign exchange differences, dividens and similar income from third parties	133	4.332.780		1.043.613	
3. Income from investments in associates and joint ventures	134	0	0	0	0
4. Unrealised gains (income) from financial assets	135	0	0	0	0
5. Other financial income	136	0	0	0	0
IV. FINANCIAL EXPENSES (138 do 141)	137	37.374.547	0	37.205.982	0
Interest, foreign exchange differences, dividens and similar income from related parties	138	909.146		1.400.741	
2. Interest, foreign exchange differences, dividens and similar income from third parties	139	36.352.000		35.805.241	
3. Unrealised losses (expenses) from financial assets	140	0	0	0	0
4. Other financial expenses	141	113.401	0	0	0
V. SHARE OF PROFIT FROM ASSOCIATED COMPANIES	142				
VI. SHARE OF LOSS FROM ASSOCIATED COMPANIES	143				
VII. EXTRAORDINARY - OTHER INCOME	144				
VIII. EXTRAORDINARY - OTHER EXPENSES IX. TOTAL INCOME (111+131+144)	146	214 645 751	0	200 700 405	
X. TOTAL EXPENSES (114+137+143+145)	147	314.645.751 411.315.848	0	329.792.135 390.120.179	0
XI. PROFIT OR LOSS BEFORE TAXES (146-147)	148	96.670.097	U		0
1. Profit before taxes (146-147)	149	96.670.097		60.328.044	
2. Loss before taxes (147-147)	150	96.670.097	0	60 229 044	0
XII. TAXATION	151	90.070.097	0	60.328.044	0
XII. PROFIT OR LOSS FOR THE PERIOD (148-151)	152	96.670.097		60.328.044	
1. Profit for the period (149-151)	153	0	0	00.328.044	0
2. Loss for the period (151-148)	154	96.670.097		60.328.044	
ADDITION TO PROFIT AND LOSS ACCOUNT (only for consolidated financial statements)		00101001		00.020.044	The William
XIV. PROFIT OR LOSS FOR THE PERIOD					
1. Attributable to majority owners	155	august more a			
2. Attributable to minority interest	156				
STATEMENT OF OTHER COMPREHENSIVE INCOME (only for IFRS adopters)					
. PROFIT OR LOSS FOR THE PERIOD (=152)	157	96.670.097	0	60.328.044	0
II. OTHER COMPREHENSIVE INCOME/LOSS BEFORE TAXES (159 TO 165)	158	231.881		246.700	
Exchange differences from international settlement	159				
2. Changes in revaluation reserves of long-term tangible and intangible assets	160				
3. Profit or loss from re-evaluation of financial assets held for sale	161	L.,			
4. Profit or loss from cash flow hedging	162	231.881		246.700	
5. Profit or loss from hedging of foreign investments	163			100	
S. Share of other comprehensive income/loss from associatied companies	164				
7. Actuarial gains/losses from defined benefit plans	165		700000000000000000000000000000000000000		
II. TAXATION OF OTHER COMPREHENSIVE INCOME FOR THE PERIOD	166				
A MET OTHER COMPREHENSIVE MICCOURTERS THE PERIOD WAS A COMP	167	231.881		246.700	
	168	-96.438.216	0	-60.081.344	0
V. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (157+167)	100				
V. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (157+167) ADDITION TO STATEMENT OF OTHER COMPREHENSIVE INCOME (only for consolidated financial statements)	100				
V. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (157+167) ADDITION TO STATEMENT OF OTHER COMPREHENSIVE INCOME (only for consolidated financial statements) VI. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD					
IV. NET OTHER COMPREHENSIVE INCOME FOR THE PERIOD (158 TO 166) V. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (157+167) ADDITION TO STATEMENT OF OTHER COMPREHENSIVE INCOME (only for consolidated financial statements) VI. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD 1. Attributable to majority owners 2. Attributable to minority interest	169				

CASH FLOW STATEMENT - Indirect method

period

1.1.2011 to 31.12.2011

044

2.269.232

1.094.060

HRK AOP **Previous** Current Position period oznaka period 2 3 4 **CASH FLOWS FROM OPERATING ACTIVITIES** 1. Profit before tax 001 -96.670.097 -60.328.044 2. Depreciation and amortisation 002 14.082.389 15.340.983 3. Increase of current liabilities 003 47.651.412 43.943.502 4. Decrease of current receivables 43.495.228 004 13.354.619 5.Decrease of inventories 005 18.407.746 59.682.794 6. Other cash flow increases 006 1.111.300 1.397.350 I. Total increase of cash flow from operating activities 007 28.077.978 73.391.204 1. Decrease of current liabilities 800 0 0 2. Increase of current receivables 009 0 0 3. Increase of inventories 010 0 0 4. Other cash flow decreases 011 0 0 II. Total decrease of cash flow from operating activities 012 0 0 A1) NET INCREASE OF CASH FLOW FROM OPERATING ACTIVITIES 013 28.077.978 73.391.204 A2) NET DECREASE OF CASH FLOW FROM OPERATING ACTIVITIES 014 0 **CASH FLOW FROM INVESTING ACTIVITIES** 1. Proceeds from sale of non-current assets 015 19.363.806 0 2. Proceeds from sale of non-current financial assets 016 0 0 3. Interest received 017 0 0 4. Dividend received 018 0 0 5. Other proceeds from investing activities 019 0 0 III. Total cash inflows from investing activities 020 19.363.806 0 1. Purchase of non-current assets 021 5.690.920 390.558.703 2. Purchase of non-current financial assets 022 2.047.303 60.000 3. Other cash outflows from investing activities 023 22.911.312 16.098.264 IV. Total cash outflows from investing activities 024 30.649.535 406.716.967 **B1) NET INCREASE OF CASH FLOW FROM INVESTING ACTIVITIES** 025 **B2) NET DECREASE OF CASH FLOW FROM INVESTING ACTIVITIES** 11.285.729 406.716.967 026 **CASH FLOW FROM FINANCING ACTIVITIES** 1. Proceeds from issue of equity securities and debt securities 027 0 2. Proceeds from loans and borrowings 028 0 54.152.828 3. Other proceeds from financing activities 029 -3.353.274 277.997.764 V. Total cash inflows from financing activities 030 -3.353.274332.150.592 1. Repayment of loans and bonds 031 2. Dividends paid 032 0 0 3. Repayment of finance lease 033 0 0 4. Purchase of treasury shares 034 0 0 5. Other cash outflows from financing activities 035 0 0 VI. Total cash outflows from financing activities 036 15.148.609 0 C1) NET INCREASE OF CASH FLOW FROM FINANCING ACTIVITIES 037 0 332.150.592 C2) NET DECREASE OF CASH FLOW FROM FINANCING ACTIVITIES 038 18.501.883 0 Total increases of cash flows 039 0 0 Total decreases of cash flows 040 1.709.634 1.175.171 Cash and cash equivalents at the beginning of period 041 3.978.866 2.269.231 Increase of cash and cash equivalents 042 Decrease of cash and cash equivalents 043 1.709.634 1.175.171 Cash and cash equivalents at the end of period

STATEMENT OF CHANGES IN EQUITY

period

1.1.2011 to 31.12.2011.

Position	AOP	Previous year	Current year	
1	2	3		
Subscribed share capital	001	384.161.400	96.040.350	
2. Capital reserves	002		17.748.231	
Reserves from profit	003	10.428.371	246.700	
Retained earnings or loss carried forward	004	-184.131.093	0	
5. Net profit or loss for the period	005	-96.670.097	-60.328.044	
Revaluation of tangible assets	006		278.255.370	
7. Revaluation of intangible assets	007			
Revaluation of available for sale assets	008			
9. Other revaliuation	009			
10. Total equity and reserves (AOP 001 to 009)	010	113.788.581	331.962.607	
11. Foreign exchenge differences ffrom foreign investments	011			
12. Current and deferred taxes	012			
13. Cash flow hedge	013			
14. Change of accounting policies	014			
15. Correction of significant mistakes of prior period	015			
16. Other changes	016			
17.Total increase or decrease of equity (AOP 011 to 016)	017	0	0	
17 a. Attributable to majority owners	018			
17 b. Attributable to minority interest	019			

VARTEKS

Varteks d.d.

Zagrebačka 94 42000 Varaždin

Varaždin, April 03, 2012

STATEMENT BY PERSONS RESPONSIBLE FOR THE COMPILATION OF THE REPORT FOR I-XII 2011

With this statement, pursuant to the Capital Market Act, we state that to our best knowledge,

- the set of financial reports for Varteks d.d. for 2011 (hereinafter: Company) which was compiled according to International Financial Reporting Standards and pursuant to the Croatian Accounting Act offers a comprehensive and truthful account of the assets and liabilities, losses and profits, the financial position and business activities of the company.
- The management report contains the truthful account of the development of the business and the position of the company, along with a description of the most significant risks and uncertainties the Company is exposed to.

Person responsible:

Nenad Davidović

Board member responsible for finances

Contact person: Marina Bradarić - Šlujo Phone 042 / 377-230

VARTEKS d. d. / Zagrebačka 94 / HR-42000 VARAŽDIN / 9



VARTEKS

Varazdin, April 3, 2012

Varteks d.d. Zagrebacka 94 42000 Varazdin

Pursuant to the provisions of the Capital Market Act, the Management Board of Varteks d.d. with headquarters in Varazdin submits the following:

UNAUDITED INTERIM ANNUAL MANAGEMENT BOARD REPORT on the business results of Varteks d.d. for the time period from January 1 to December 31, 2011

Outline of significant events during the fiscal year 2011 and the impact of these events on the abridged set of financial statements

Varteks d.d. reduced its loss by HRK 36.4 million in 2011 in relation to 2010 despite extremely adverse conditions in its surroundings. The company operated with a loss of HRK 60.3 million in 2011, while the 2010 loss had amounted to HRK 96.7 million. The business results are associated to economic trends, primarily on the domestic market, which is still significantly influenced by negative effects caused by the global crisis. A drop in consumer spending, the lack of new investment and the increase in outstanding commitments along with expensive financing sources continue to be the main cause of the insolvency which has stricken the overall Croatian economy and thus the company as well.

By implementating business and financial restructuring measures, the company managed to reduce the loss by 37.6 percent in relation to 2010.

The total revenues realized amounted to HRK 329.8 million, which constitutes an increase of 4.8 percent in relation to the revenues realized in the same time period in 2010. Total expenditures amounted to HRK 390.1 million, which constitutes a reduction of 5.2 percent in relation to 2010. Business revenues amounted to HRK 327.1 million, which is 6 percent than in 2010. In the business revenues structure, sales revenues constituted 90.8 percent in 2011. Exports marked an increase. On the foreign market, exports worth HRK 129.9 million were realized, which constitutes an increase of 6.2 percent or HRK 7.6 million in relation to the exports realized in 2010. The majority of exports were realized in the European Union.

In line with the Integral Business and Financial Restructuring Plan, the company continued to carry out set objectives in 2011 aimed at raising the efficiency of operations and management and the implementation of defined savings measures. On this basis, the company's production segment started operating through three separate limited liability companies in May 2011, after the B2B segment (sales aspect related to corporate clothing and the production of special-purpose clothing) was already detached after the first quarter of 2010 through an affiliated company owned by Varteks d.d.

When viewed through regular business activities, business results show positive developments, although the overall business result continues to be negative. The general illiquidity is particularly pronounced in operations associated to the domestic market, which continues to exhibit a significant decline in consumer spending. For this reason, additional financing sources are planned through the sale of part of the company's property, but due to

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Privredna banka d.d.
Zagreb
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Raiffeisenbank Austria d.d.

Zagreb

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VARTEKS

the negative trends on the real estate market, the planned stabilization in part of the company's liquidity needs was not achieved. Given above business conditions, the timely procurement of primarily raw materials and production materials as well as merchandise was not realized, and the delays led to problems in production facilities supply, the timely supply of the retail network and deliveries to part of the wholesale network. The negative result was also significantly influenced by high financing costs. Interest expenses together with interest on arrears amounted to HRK 31.3 million in 2011.

Despite these elements, the operating results (profit/loss before interest, amortization and taxes), although HRK 13.7 million in the red, improved by HRK 38.8 million in relation to the operating results in 2010. From the balance sheet and profit and loss statement for 2011 progress is evident in regular business activities.

The negative effects of the crisis continue to have a significant impact on the Croatian economy, and they carry further risks arising from the growing illiquidity. The timely procurement of merchandise and the financing of business activities continue to be the company's priority. Risks are also associated with a potential further decline in consumer spending, which directly affects revenues, and with a further increase in costs affecting the company's operations, especially energy costs, living expenses, etc.

Varteks continues to implement activities pursuant to the Integral Business and Financial Restructuring Plan. In accordance with this, set objectives to increase the efficiency of all existing sales aspects will be carried out, while new ones will be implemented. With regard to cost management, administrative cost cuts will be continued as well as the systematic and planned closure of unprofitable parts of the system.

Special measures continue to be aimed at financial consolidation through the utilization of the company's own assets as a source of funding. With the aim to more clearly show the company's balance sheet items, a simplified share capital reduction was conducted in 2011 based on a decision by the General Assembly, and in order to cover carried-over losses and the current loss of 2010, reserves and share capital were used, whereby the share capital was reduced to HRK 113.8 million. In order to present a clearer and more realistic overview of the situation in the company with an emphasis on the value of the total assets, assets were revaluated as of December 31, 2011 through the determination of the fair market value of land and property owned by the company, with a net positive effect of HRK 347 million.

Financial consolidation through the use of the company's own assets also assumed taking advantage of Government measures aimed at economic recovery and development. A more active participation of the company's own assets in settling liabilities is expected in 2012, as well as the quick passing of a package of measures announced by the new Government primarily in connection with the stabilization and recovery of the textile industry.

Liquidity stabilization and financial consolidation are the basis for the further stabilization and development of overall business activities, and they are the basic prerequisite for the implementation of all other activities in relation to restructuring the system and implementing Varteks's set sales and development strategies.

Žiro račun' 2360000-1101339493 Zagrebačka banka d.d. Zagreb

2340009-1100110839

Privredha banka d.d.

2484608-1100417452 Raiffeisenbank Austria d.d.

Zagreb

Zagreb

Board Chairman of Varteks d.d.

Zoran Koscec

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