

ULJANIK PLOVIDBA d.d.

UNAUDITED FINANCIAL STATEMENTS FOR THE PERIOD JANUARY - MARCH 2019



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Financial Statements of ULJANIK PLOVIDBA d.d. (unaudited) for the period January – March 2019

Notes

Management Report

Statement of the persons responsible for preparing Financial Statements

| Annex 1 | | | | | | | | | | | |
|----------------------------------------------|--------------------------|--------------------------|---------------------------|----------------------|--|--|--|--|--|--|--|
| | 1 | ISSUER'S GENERAL DATA | | | | | | | | | |
| | | | 1 | | | | | | | | |
| Reporting period: | | 1.1.2019 | to | 31.3.2019 | | | | | | | |
| Year: | | 2019 | J | | | | | | | | |
| Quarter: | | 1 | | | | | | | | | |
| | | | | | | | | | | | |
| | Quarter | ly financial state | ments | | | | | | | | |
| egistration number (MB): | 3292754 | Issuer's h | ome Member State code: | HR | | | | | | | |
| Entity's registration number (MBS): | | | | | | | | | | | |
| Personal identification number (OIB): | | | LEI: | 74780000T0IH1TVDAU91 | | | | | | | |
| Institution code: | 2338 | | | | | | | | | | |
| Name of the issuer: | ULJANIK PLOVIDBA D. | D. | | | | | | | | | |
| Postcode and town: | 52100 | | PULA | | | | | | | | |
| treet and house number: | CARRARINA 6 | | | | | | | | | | |
| E-mail address: | info@uljanikplovidba | a.com | | | | | | | | | |
| Web address: | www.uljaniksm.com | | | | | | | | | | |
| Number of employees (end of the reporting | | | | | | | | | | | |
| Consolidated report: | KN (KN | I-not consolidated/KD-co | nsolidated) | | | | | | | | |
| Audited: | RN (F | RN-not audited/RD-audite | ed) | | | | | | | | |
| Names of subsidiarie | s (according to IFRS): | Registered office: | | | | | | | | | |
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| | | | | | | | | | | | |
| Bookkeeping firm: | | (Yes/No) | (| - b l d i fi) | | | | | | | |
| Contact person: | VANESA PERUŠKO TO | PIĆ | (name of the | e bookkeeping firm) | | | | | | | |
| 2 2 | (only name and surname | | | | | | | | | | |
| Telephone: | 052492555 | | | | | | | | | | |
| E-mail address: | vanesa.topic@uljani | kplovidba.com | | | | | | | | | |
| Audit firm: | iAudit d.o.o. Rijeka | | | | | | | | | | |
| | (name of the audit firm) | | | | | | | | | | |
| Certified auditor: | Boris Vidas | | | | | | | | | | |
| | (name and surname) | | | | | | | | | | |

BALANCE SHEET

balance as at 31.12.2018.

in HRK

| | | | in HRK |
|-----------------------------------------------------------------------------------------------------------------|-------------|-----------------------------------------|---------------------------------------------|
| Submitter:ULJANIK PLOVIDBA D.D. | | | |
| Item | ADP code | Last day of the preceding business year | At the reporting date of the current period |
| 1 | 2 | 3 | 4 |
| | | | |
| A) RECEIVABLES FOR SUBSCRIBED CAPITAL UNPAID | 001 | 0 | (|
| B) FIXED ASSETS (ADP 003+010+020+031+036) | 002 | 941.102.340 | 948.970.696 |
| I INTANGIBLE ASSETS (ADP 004 to 009) | 003 | 4.664 | 3.392 |
| 1 Research and development | 004 | 0 | (|
| 2 Concessions, patents, licences, trademarks, software and other | 005 | 4.664 | 3.392 |
| rights | | | 3.332 |
| 3 Goodwill | 006 | 0 | (|
| 4 Advances for the purchase of intangible assets | 007 | 0 | (|
| 5 Intangible assets in preparation | 008 | 0 | (|
| 6 Other intangible assets | 009 | 0 | (|
| II TANGIBLE ASSETS (ADP 011 to 019) | 010 | 2.998.270 | 2.974.238 |
| 1 Land | 011 | 121.829 | 121.829 |
| 2 Buildings | 012 | 2.783.093 | 2.770.432 |
| 3 Plant and equipment | 013 | 46.784 | 59.635 |
| 4 Tools, working inventory and transportation assets | 014 | 46.564 | 22.342 |
| 5 Biological assets | 015 | 0 | (|
| 6 Advances for the purchase of tangible assets | 016 | 0 | (|
| 7 Tangible assets in preparation | 017 | 0 | (|
| 8 Other tangible assets | 018 | 0 | (|
| 9 Investment property | 019 | 0 | (|
| III FIXED FINANCIAL ASSETS (ADP 021 to 030) | 020 | 937.168.711 | 945.121.321 |
| 1 Investments in holdings (shares) of undertakings within the group | 021 | 487.557.810 | 487.557.810 |
| 2 Investments in other securities of undertakings within the group | 022 | 0 | (|
| 3 Loans, deposits, etc. to undertakings within the group | 023 | 445.361.148 | 453.313.54 ² |
| Investments in holdings (shares) of companies linked by virtue of participating interests | 024 | 1.689.935 | 1.689.935 |
| 5 Investment in other securities of companies linked by virtue of | | | |
| participating interests | 025 | 0 | (|
| 6 Loans, deposits etc. to companies linked by virtue of participating | 000 | 4 000 000 | 4 000 000 |
| interests | 026 | 1.600.000 | |
| 7 Investments in securities | 027 | 181.750 | 181.750 |
| 8 Loans, deposits, etc. given | 028 | 778.068 | 778.285 |
| 9 Other investments accounted for using the equity method | 029 | 0 | (|
| 10 Other fixed financial assets | 030 | 0 | (|
| IV RECEIVABLES (ADP 032 to 035) | 031 | 930.695 | 871.745 |
| 1 Receivables from undertakings within the group | 032 | 0 | (|
| 2 Receivables from companies linked by virtue of participating interests | 033 | 0 | (|
| 3 Customer receivables | 034 | 0 | (|
| 4 Other receivables | 035 | 930.695 | 871.74 |
| V DEFERRED TAX ASSETS | 036 | 0 | (|
| C) CURRENT ASSETS (ADP 038+046+053+063) | 037 | 96.700.262 | 109.445.508 |
| I INVENTORIES (ADP 039 to 045) | 038 | 0 | (|
| 1 Raw materials and consumables | 039 | 0 | (|
| 2 Work in progress | 040 | 0 | (|
| 3 Finished goods | 041 | 0 | (|
| 4 Merchandise | 042 | 0 | (|
| 5 Advances for inventories | 043 | 0 | (|
| 6 Fixed assets held for sale | 044 | 0 | (|
| 7 Biological assets | 045 | 0 | (|
| II RECEIVABLES (ADP 047 to 052) | 046 | 28.436.699 | 31.981.562 |
| 1 Receivables from undertakings within the group | 047 | 11.535.592 | 12.805.196 |

| 2 Receivables from companies linked by virtue of participating | | l | |
|-----------------------------------------------------------------------------------------------|------------|--------------------------|--------------------------|
| interests | 048 | 0 | 0 |
| 3 Customer receivables | 049 | 16.381.286 | 18.404.454 |
| 4 Receivables from employees and members of the undertaking | 050 | 0 | 0 |
| 5 Receivables from government and other institutions | 051 | 129.197 | 361.744 |
| 6 Other receivables | 052 | 390.624 | 410.168 |
| III CURRENT FINANCIAL ASSETS (ADP 054 to 062) | 053 | 68.245.625 | 77.441.334 |
| 1 Investments in holdings (shares) of undertakings within the group | 054 | 0 | 0 |
| 2 Investments in other securities of undertakings within the group | 055 | 0 | 0 |
| 3 Loans, deposits, etc. to undertakings within the group | 056 | 68.062.516 | 77.363.212 |
| 4 Investments in holdings (shares) of companies linked by virtue of participating interests | 057 | 0 | 0 |
| 5 Investment in other securities of companies linked by virtue of | 058 | 0 | 0 |
| participating interests 6 Loans, deposits etc. to companies linked by virtue of participating | 059 | 0 | 0 |
| interests 7 Investments in securities | | ŭ | 0 |
| | 060 | 0 | 70.100 |
| 8 Loans, deposits, etc. given | 061 | 183.109 | 78.122 |
| 9 Other financial assets IV CASH AT BANK AND IN HAND | 062 | 0 | 0 010 |
| | 063 | 17.938 | 22.612 |
| D) PREPAID EXPENSES AND ACCRUED INCOME | 064 | 101.886 | 104.846 |
| E) TOTAL ASSETS (ADP 001+002+037+064) | 065 | 1.037.904.488 | 1.058.521.050 |
| OFF-BALANCE SHEET ITEMS LIABILITIES | 066 | 0 | 0 |
| A) CAPITAL AND RESERVES (ADP 068 to | 067 | 351.267.773 | 260, 264, 006 |
| I INITIAL (SUBSCRIBED) CAPITAL | | | 360.364.996 |
| II CAPITAL RESERVES | 068 | 232.000.000 | 239.721.200 |
| III RESERVES FROM PROFIT (ADP 071+072-073+074+075) | 069 070 | 10 227 676 | 1.219.078 |
| | | 19.337.676 | 19.703.987 |
| 1 Legal reserves 2 Reserves for treasury shares | 071 072 | 19.337.676 11.184.568 | 19.337.676 11.184.568 |
| 3 Treasury shares and holdings (deductible item) | | | |
| 4 Statutory reserves | 073 074 | -11.184.568 0 | -10.818.257 |
| 5 Other reserves | 074 | 0 | 0 |
| IV REVALUATION RESERVES | 076 | 0 | 0 |
| V FAIR VALUE RESERVES (ADP 078 to 080) | 076 | -1.267.200 | -1.267.200 |
| 1 Fair value of financial assets available for sale | 077 | -1.267.200 | -1.267.200 |
| Cash flow hedge - effective portion | 078 | -1.207.200 | -1.207.200 |
| 3 Hedge of a net investment in a foreign operation - effective portion | 080 | 0 | |
| VI RETAINED PROFIT OR LOSS BROUGHT FORWARD (ADP 082- 083) | 081 | 100.591.706 | 101.197.297 |
| 1 Retained profit | 082 | 100.591.706 | 101.197.297 |
| 2 Loss brought forward | 083 | 0 | 0 |
| VII PROFIT OR LOSS FOR THE BUSINESS YEAR (ADP 085-086) | 084 | 605.591 | -209.366 |
| 1 Profit for the business year | 085 | 605.591 | 0 |
| 2 Loss for the business year | 086 | 0 | 209.366 |
| VIII MINORITY (NON-CONTROLLING) INTEREST | 087 | 0 | 0 |
| B) PROVISIONS (ADP 089 to 094) | 088 | 601.073 | 601.073 |
| 1 Provisions for pensions, termination benefits and similar obligations | 089 | 601.073 | 601.073 |
| 2 Provisions for tax liabilities | 090 | 0 | 0 |
| 3 Provisions for ongoing legal cases | 091 | 0 | 0 |
| 4 Provisions for renewal of natural resources | 092 | 0 | 0 |
| 5 Provisions for warranty obligations | 093 | 0 | 0 |
| 6 Other provisions | 094 | 0 | 0 |
| C) LONG-TERM LIABILITIES (ADP 096 to 106) | 095 | 542.091.945 | 549.201.222 |
| -, ==================================== | | 0.12.001.010 | 010.201.222 |

| 1 Liabilities to undertakings within the group | 096 | 0 | 0 |
|-------------------------------------------------------------------------------------------------|-----|---------------|---------------|
| 2 Liabilities for loans, deposits, etc. of undertakings within the group | 097 | 942.565 | 963.087 |
| 3 Liabilities to companies linked by virtue of participating interests | 098 | 0 | 0 |
| 4 Liabilities for loans, deposits etc. of companies linked by virtue of participating interests | 099 | 1.252.000 | 0 |
| 5 Liabilities for loans, deposits etc. | 100 | 39.413.154 | 39.413.154 |
| 6 Liabilities to banks and other financial institutions | 101 | 500.484.226 | 508.824.981 |
| 7 Liabilities for advance payments | 102 | 0 | 0 |
| 8 Liabilities to suppliers | 103 | 0 | 0 |
| 9 Liabilities for securities | 104 | 0 | 0 |
| 10 Other long-term liabilities | 105 | 0 | 0 |
| 11 Deferred tax liability | 106 | 0 | 0 |
| D) SHORT-TERM LIABILITIES (ADP 108 to 121) | 107 | 143.935.664 | 148.351.561 |
| 1 Liabilities to undertakings within the group | 108 | 0 | 0 |
| 2 Liabilities for loans, deposits, etc. of undertakings within the group | 109 | 0 | 0 |
| 3 Liabilities to companies linked by virtue of participating interests | 110 | 0 | 0 |
| 4 Liabilities for loans, deposits etc. of companies linked by virtue of participating interests | 111 | 1.080.000 | 0 |
| 5 Liabilities for loans, deposits etc. | 112 | 7.534.868 | 9.934.868 |
| 6 Liabilities to banks and other financial institutions | 113 | 118.036.518 | 119.413.002 |
| 7 Liabilities for advance payments | 114 | 138.844 | 138.844 |
| 8 Liabilities to suppliers | 115 | 532.834 | 537.431 |
| 9 Liabilities for securities | 116 | 0 | 0 |
| 10 Liabilities to employees | 117 | 1.937.285 | 1.774.973 |
| 11 Taxes, contributions and similar liabilities | 118 | 26.013 | 27.264 |
| 12 Liabilities arising from the share in the result | 119 | 1.324.589 | 1.324.589 |
| 13 Liabilities arising from fixed assets held for sale | 120 | 0 | 0 |
| 14 Other short-term liabilities | 121 | 13.324.713 | 15.200.590 |
| E) ACCRUALS AND DEFERRED INCOME | 122 | 8.033 | 2.198 |
| F) TOTAL - LIABILITIES (ADP 067+088+095+107+122) | 123 | 1.037.904.488 | 1.058.521.050 |
| G) OFF-BALANCE SHEET ITEMS | 124 | | |

in HRK

STATEMENT OF PROFIT OR LOSS for the period 01.01.2019. to 31.03.2019.

| Submitter: ULJANIK PLOVIDBA D.D | | | L | | | | | |
|-----------------------------------------------------------------------------------------------------------|-------------|--------------------|--------------------|-----------------------|-----------------------|--|--|--|
| Item | ADP code | | he previous year | Current period | | | | |
| 4 | | Cumulative | Quarter | Cumulative | Quarter | | | |
| I OPERATING INCOME (ADP 126 to 130) | 2 125 | 3 5.095.699 | 4 5.095.699 | 5 4.798.834 | 6 4.798.834 | | | |
| 1 Income from sales with undertakings within the group | 126 | 3.390.301 | 3.390.301 | 3.055.420 | 3.055.420 | | | |
| 2 Income from sales (outside group) | 127 | 1.065.806 | 1.065.806 | | 1.148.785 | | | |
| 3 Income from the use of own products, goods and services | 128 | 0.000.000 | 0 | | 0 | | | |
| 4 Other operating income with undertakings within the group | 129 | 270.599 | 270.599 | 293.568 | 293.568 | | | |
| 5 Other operating income (outside the group) | 130 | 368.993 | 368.993 | 301.061 | 301.061 | | | |
| II OPERATING EXPENSES (ADP 132+133+137+141+142+143+146+153) | 131 | 3.631.321 | 3.631.321 | 3.287.936 | 3.287.936 | | | |
| 1 Changes in inventories of work in progress and finished goods 2 Material costs (ADP 134 to 136) | 132 133 | 0 | 0 | | 0 212.287 | | | |
| a) Costs of raw materials and consumables | 134 | 253.040 70.850 | 253.040 70.850 | 212.287 57.999 | 57.999 | | | |
| b) Costs of goods sold | 135 | 70.000 | 70.000 | | 01.999 | | | |
| c) Other external costs | 136 | 182.190 | 182.190 | · | 154.288 | | | |
| 3 Staff costs (ADP 138 to 140) | 137 | 2.316.698 | 2.316.698 | 2.360.727 | 2.360.727 | | | |
| a) Net salaries and wages | 138 | 1.256.735 | 1.256.735 | 1.294.540 | 1.294.540 | | | |
| b) Tax and contributions from salary costs | 139 | 724.516 | 724.516 | | 735.914 | | | |
| c) Contributions on salaries | 140 | 335.447 | 335.447 | 330.273 | 330.273 | | | |
| 4 Depreciation | 141 | 25.372 | 25.372 | 25.304 | 25.304 | | | |
| 5 Other costs | 142 | 1.036.211 | 1.036.211 | 689.618 | 689.618 | | | |
| 6 Value adjustments (ADP 144+145) | 143 | 0 | 0 | 0 | 0 | | | |
| a) fixed assets other than financial assets | 144 | 0 | 0 | 0 | 0 | | | |
| b) current assets other than financial assets | 145 | 0 | 0 | 0 | 0 | | | |
| 7 Provisions (ADP 147 to 152) | 146 | 0 | 0 | 0 | 0 | | | |
| a) Provisions for pensions, termination benefits and similar obligations | 147 | 0 | 0 | 0 | 0 | | | |
| b) Provisions for tax liabilities | 148 | 0 | 0 | 0 | 0 | | | |
| c) Provisions for ongoing legal cases | 149 | 0 | 0 | 0 | 0 | | | |
| d) Provisions for renewal of natural resources | 150 | 0 | 0 | 0 | 0 | | | |
| e) Provisions for warranty obligations | 151 | 0 | 0 | 0 | 0 | | | |
| f) Other provisions | 152 | 0 | 0 | 0 | 0 | | | |
| 8 Other operating expenses | 153 | 0 | 0 | | 0 | | | |
| III FINANCIAL INCOME (ADP 155 to 164) | 154 | 14.343.391 | 14.343.391 | 17.761.911 | 17.761.911 | | | |
| 1 Income from investments in holdings (shares) of undertakings within the group | 155 | 0 | 0 | 0 | 0 | | | |
| 2 Income from investments in holdings (shares) of companies linked by virtue of participating interests | 156 | 0 | 0 | 0 | 0 | | | |
| 3 Income from other long-term financial investment and loans granted to undertakings within the group | 157 | 0 | 0 | 0 | 0 | | | |
| 4 Other interest income from operations with undertakings within the group | 158 | 3.039.303 | 3.039.303 | 5.853.531 | 5.853.531 | | | |
| 5 Exchange rate differences and other financial income from operations with undertakings within the group | 159 | 11.302.745 | 11.302.745 | 11.907.367 | 11.907.367 | | | |
| 6 Income from other long-term financial investments and loans | 160 | 0 | 0 | 0 | 0 | | | |
| 7 Other interest income | 161 | 1.343 | 1.343 | 1.013 | 1.013 | | | |
| 8 Exchange rate differences and other financial income | 162 | 0 | 0 | | 0 | | | |
| 9 Unrealised gains (income) from financial assets | 163 | 0 | 0 | 0 | 0 | | | |
| 10 Other financial income | 164 | 0 | 0 | 0 | 0 | | | |
| IV FINANCIAL EXPENSES (ADP 166 to 172) | 165 | 15.600.615 | 15.600.615 | 19.482.175 | 19.482.175 | | | |
| Interest expenses and similar expenses with undertakings within the group | 166 | 0 | 0 | 0 | 0 | | | |
| 2 Exchange rate differences and other expenses from operations with undertakings within the group | 167 | 0 | 0 | 0 | 0 | | | |
| 3 Interest expenses and similar expenses | 168 | 4.501.841 | 4.501.841 | 7.491.548 | 7.491.548 | | | |
| 4 Exchange rate differences and other expenses | 169 | 11.098.774 | 11.098.774 | 11.990.627 | 11.990.627 | | | |
| 5 Unrealised losses (expenses) from financial assets | 170 | 0 | 0 | 0 | 0 | | | |
| 6 Value adjustments of financial assets (net) | 171 | 0 | 0 | 0 | 0 | | | |
| 7 Other financial expenses | 172 | 0 | 0 | 0 | 0 | | | |
| V SHARE IN PROFIT FROM UNDERTAKINGS LINKED BY VRITUE OF PARTICIPATING INTERESTS | 173 | 0 | 0 | 0 | 0 | | | |
| VI SHARE IN PROFIT FROM JOINT VENTURES | 174 | 0 | 0 | 0 | 0 | | | |
| VII SHARE IN LOSS OF COMPANIES LINKED BY VIRTUE OF PARTICIPATING INTEREST | 175 | 0 | 0 | | 0 | | | |
| VIII SHARE IN LOSS OF JOINT VENTURES | 176 | n | 0 | 0 | 0 | | | |
| IX TOTAL INCOME (ADP 125+154+173 + 174) | 177 | 19.439.090 | 19.439.090 | 22.560.745 | 22.560.745 | | | |
| X TOTAL EXPENDITURE (ADP 131+165+175 + 176) | 178 | 19.231.936 | 19.231.936 | 22.770.111 | 22.770.111 | | | |
| XI PRE-TAX PROFIT OR LOSS (ADP 177-178) | 179 | 207.154 | 207.154 | -209.366 | -209.366 | | | |
| 1 Pre-tax profit (ADP 177-178) | 180 | 207.154 | 207.154 | 0 | 0 | | | |
| o tak profit (rib) | .00 | 207.104 | 207.104 | U | | | | |

| 2 Pre-tax loss (ADP 178-177) | 181 | 0 | 0 | -209.366 | -209.366 |
|----------------------------------------------------------------------------------------------|--------------|----------------------|--------------------|----------|----------|
| XII INCOME TAX | 182 | 0 | 0 | -209.500 | -209.500 |
| XIII PROFIT OR LOSS FOR THE PERIOD (ADP 179-182) | 183 | 207.154 | 207.154 | -209.366 | -209.366 |
| 1 Profit for the period (ADP 179-182) | 184 | 207.154 | 207.154 | -209.300 | -209.500 |
| 2 Loss for the period (ADP 182-179) | 185 | 207.134 | 0 | -209.366 | -209.366 |
| DISCONTINUED OPERATIONS (to be filled in by undertakings subject | | with discontinued | | -209.300 | -209.300 |
| XIV PRE-TAX PROFIT OR LOSS OF DISCONTINUED OPERATIONS | | With discontinued | | | |
| (ADP 187-188) | 186 | 0 | 0 | 0 | 0 |
| 1 Pre-tax profit from discontinued operations | 187 | 0 | 0 | 0 | 0 |
| 2 Pre-tax loss on discontinued operations | 188 | 0 | 0 | 0 | 0 |
| XV INCOME TAX OF DISCONTINUED OPERATIONS | 189 | 0 | 0 | 0 | 0 |
| 1 Discontinued operations profit for the period (ADP 186-189) | 190 | | | | |
| 2 Discontinued operations loss for the period (ADP 189-186) | 191 | | | | |
| TOTAL OPERATIONS (to be filled in only by undertakings subject to IF | RS with disc | continued operation | s) | • | |
| XVI PRE-TAX PROFIT OR LOSS (ADP 179+186) | 192 | | | | |
| 1 Pre-tax profit (ADP 192) | 193 | 0 | 0 | 0 | 0 |
| 2 Pre-tax loss (ADP 192) | 194 | 0 | 0 | 0 | 0 |
| XVII INCOME TAX (ADP 182+189) | 195 | | | | |
| XVIII PROFIT OR LOSS FOR THE PERIOD (ADP 192-195) | 196 | | | | |
| 1 Profit for the period (ADP 192-195) | 197 | | | | |
| 2 Loss for the period (ADP 195-192) | 198 | | | | |
| APPENDIX to the P&L (to be filled in by undertakings that draw up con | solidated an | nual financial state | ments) | | |
| XIX PROFIT OR LOSS FOR THE PERIOD (ADP 200+201) | 199 | 0 | 0 | 0 | 0 |
| 1 Attributable to owners of the parent | 200 | 0 | 0 | 0 | 0 |
| 2 Attributable to minority (non-controlling) interest | 201 | 0 | 0 | 0 | 0 |
| STATEMENT OF OTHER COMPRHENSIVE INCOME (to be filled in by u | ndertakings | subject to IFRS) | | | |
| I PROFIT OR LOSS FOR THE PERIOD | 202 | 0 | 0 | 0 | 0 |
| II OTHER COMPREHENSIVE INCOME/LOSS BEFORE TAX | 202 | 0 | 0 | ٥ | 0 |
| (ADP 204 to 211) | 203 | 0 | 0 | 0 | U |
| 1 Exchange rate differences from translation of foreign operations | 204 | 0 | 0 | 0 | 0 |
| 2 Changes in revaluation reserves of fixed tangible and intangible assets | 205 | 0 | 0 | 0 | 0 |
| 3 Profit or loss arising from subsequent measurement of financial assets | 206 | 0 | 0 | 0 | 0 |
| available for sale | 206 | U | U | U | 0 |
| 4 Profit or loss arising from effective cash flow hedging | 207 | 0 | 0 | 0 | 0 |
| 5 Profit or loss arising from effective hedge of a net investment in a | 208 | 0 | 0 | 0 | 0 |
| foreign operation | 200 | Ů | 0 | U | 0 |
| 6 Share in other comprehensive income/loss of companies linked by | 209 | 0 | 0 | 0 | 0 |
| virtue of participating interests 7 Actuarial gains/losses on the defined benefit obligation | 210 | 0 | 0 | 0 | 0 |
| 8 Other changes in equity unrelated to owners | 211 | 0 | 0 | 0 | 0 |
| III TAX ON OTHER COMPREHENSIVE INCOME FOR THE PERIOD | 212 | 0 | 0 | 0 | 0 |
| | 212 | U | 0 | U | U |
| IV NET OTHER COMPREHENSIVE INCOME OR LOSS (ADP 203-212) | 213 | 0 | 0 | 0 | 0 |
| V COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (ADP 202+213) | 214 | 0 | 0 | 0 | 0 |
| APPENDIX to the Statement on comprehensive income (to be filled in b | ov undertaki | ngs that draw up co | nsolidated stateme | ents) | |
| VI COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (ADP | Januartaki | go mat aran ap oc | | | |
| 216+217) | 215 | 0 | 0 | 0 | 0 |
| 1 Attributable to owners of the parent | 246 | 0 | | 0 | |
| • | 216 | 0 | 0 | 0 | 0 |
| 2 Attributable to minority (non-controlling) interest | 217 | 0 | 0 | 0 | 0 |

STATEMENT OF CASH FLOWS - indirect method for the period 01.01.2019 . to 31.03.2019.

in HRK

| Submitter: ULJANIK PLOVIDBA D.D. | | Submitter: ULJANIK PLOVIDBA D.D. | | | | | | | | |
|-----------------------------------------------------------------------------------------------------------------|-------------|----------------------------------|----------------|--|--|--|--|--|--|--|
| Item | ADP code | Same period of the previous year | Current period | | | | | | | |
| 1 | 2 | 3 | 4 | | | | | | | |
| Cash flow from operating activities | | | | | | | | | | |
| 1 Pre-tax profit | 001 | 207.154 | -209.366 | | | | | | | |
| 2 Adjustments (ADP 003 to 010): | 002 | -46.024.546 | -455.079 | | | | | | | |
| a) Depreciation | 003 | 25.373 | 25.304 | | | | | | | |
| b) Gains and losses from sale and value adjustment of fixed tangible and | 004 | 0 | 0 | | | | | | | |
| intangible assets c) Gains and losses from sale and unrealised gains and losses and value | | | • | | | | | | | |
| adjustment of financial assets | 005 | 0 | 0 | | | | | | | |
| d) Interest and dividend income | 006 | -4.497.468 | -5.854.544 | | | | | | | |
| e) Interest expenses | 007 | 4.501.841 | 7.491.549 | | | | | | | |
| f) Provisions | 008 | -251.234 | 0 | | | | | | | |
| g) Exchange rate differences (unrealised) | 009 | 0 | 0 | | | | | | | |
| h) Other adjustments for non-cash transactions and unrealised gains and | | Ĭ | | | | | | | | |
| losses | 010 | -45.803.058 | -2.117.388 | | | | | | | |
| I Cash flow increase or decrease before changes in working capital (ADP 001+002) | 011 | -45.817.392 | -664.445 | | | | | | | |
| 3 Changes in the working capital (ADP 013 to 016) | 012 | 2.053.741 | 66.334 | | | | | | | |
| a) Increase or decrease in short-term liabilities | 013 | 639.699 | 2.618.362 | | | | | | | |
| b) Increase or decrease in short-term receivables | 014 | 1.414.042 | -2.552.028 | | | | | | | |
| c) Increase or decrease in inventories | 015 | 0 | 0 | | | | | | | |
| d) Other increase or decrease in working capital | 016 | 0 | 0 | | | | | | | |
| II Cash from operations (ADP 011+012) | 017 | -43.763.651 | -598.111 | | | | | | | |
| 4 Interest paid | 018 | -4.501.841 | -5.699.848 | | | | | | | |
| 5 Income tax paid | 019 | 0 | 0 | | | | | | | |
| A) NET CASH FLOW FROM OPERATING ACTIVITIES (ADP 017 to 019) | 020 | -48.265.492 | -6.297.959 | | | | | | | |
| Cash flow from investment activities | | | | | | | | | | |
| 1 Cash receipts from sales of fixed tangible and intangible assets | 021 | 0 | 0 | | | | | | | |
| 2 Cash receipts from sales of financial instruments | 022 | 0 | 0 | | | | | | | |
| 3 Interest received | 023 | 3.896.475 | 4.858.747 | | | | | | | |
| 4 Dividends received | 024 | 0 | 0 | | | | | | | |
| 5 Cash receipts from repayment of loans and deposits | 025 | 41.081.498 | 3.285.661 | | | | | | | |
| 6 Other cash receipts from investment activities | 026 | 0 | 0 | | | | | | | |
| III Total cash receipts from investment activities (ADP 021 to 026) | 027 | 44.977.973 | 8.144.408 | | | | | | | |
| 1 Cash payments for the purchase of fixed tangible and intangible assets | 028 | -19.033 | 0 | | | | | | | |
| 2 Cash payments for the acquisition of financial instruments | 029 | 0 | 0 | | | | | | | |
| 3 Cash payments for loans and deposits for the period | 030 | -317.292.913 | -9.256.554 | | | | | | | |
| 4 Acquisition of a subsidiary, net of cash acquired | 031 | 0 | 0 | | | | | | | |
| 5 Other cash payments from investment activities | 032 | 0 | 0 | | | | | | | |
| IV Total cash payments from investment activities (ADP 028 to 032) | 033 | -317.311.946 | -9.256.554 | | | | | | | |
| B) NET CASH FLOW FROM INVESTMENT ACTIVITIES (ADP 027 +033) | 034 | -272.333.973 | -1.112.146 | | | | | | | |
| Cash flow from financing activities | | | | | | | | | | |
| 1 Cash receipts from the increase in initial (subscribed) capital | 035 | 0 | 9.265.710 | | | | | | | |
| 2 Cash receipts from the issue of equity financial instruments and debt financial instruments | 036 | 0 | 0 | | | | | | | |
| 3 Cash receipts from credit principals, loans and other borrowings | 037 | 325.605.993 | 3.000.000 | | | | | | | |
| 4 Other cash receipts from financing activities | 038 | 0 | 0 | | | | | | | |
| V Total cash receipts from financing activities (ADP 035 to 038) | 039 | 325.605.993 | 12.265.710 | | | | | | | |
| Cash payments for the repayment of credit principals, loans and other borrowings and debt financial instruments | 040 | -4.527.468 | -4.843.680 | | | | | | | |
| 2 Cash payments for dividends | 041 | 0 | 0 | | | | | | | |

| 3 Cash payments for finance lease | 042 | 0 | 0 |
|----------------------------------------------------------------------------------------------------|-----|-------------|------------|
| 4 Cash payments for the redemption of treasury shares and decrease in initial (subscribed) capital | 043 | 0 | -7.251 |
| 5 Other cash payments from financing activities | 044 | 0 | 0 |
| VI Total cash payments from financing activities (ADP 040 to 044) | 045 | -4.527.468 | -4.850.931 |
| C) NET CASH FLOW FROM FINANCING ACTIVITIES (ADP 039 +045) | 046 | 321.078.525 | 7.414.779 |
| Unrealised exchange rate differences in respect of cash and cash equivalents | 047 | 0 | 0 |
| D) NET INCREASE OR DECREASE IN CASH FLOWS (ADP 020+034+046+047) | 048 | 479.060 | 4.674 |
| E) CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD | 049 | 18.322 | 17.938 |
| F) CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD(ADP 048+049) | 050 | 497.382 | 22.612 |

STATEMENT OF CHANGES IN EQUITY for the period from 1.1.2019 to 31.3.2019

| for the period from 1.1.2019 to | 31.3.2019 | | | | | | | | | | | | | | | in HRK | |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|---------------------------------|-----------------------|----------------|---------------------------------|------------------------------------------------------|--------------------|--------------------|----------------------|---------------------------------------------------------|----------------------------------------|-------------------------------------------------------------------------------|-------------------------------------------|-----------------------------------|--------------------------------------------|--------------------------------------------|----------------------------|
| | | | | | | | | Attributable to ov | | | | | | | | | |
| Nem | ADP code | Initial (subscribed) capital | Capital reserves | Legal reserves | Reserves for treasury shares | Treasury shares and holdings (deductible item) | Statutory reserves | Other reserves | Revaluation reserves | Fair value of financial assets available for sale | Cash flow hedge - effective portion | Hedge of a net investment in a foreign operation - effective portion | Retained profit / loss brought forward | Profit/loss for the business year | Total attributable to owners of the parent | Minority (non- controlling) interest | Total capital and reserves |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 (3 to 6 - 7 + 8 to 15) | 17 | 18 (16+17) |
| Previous period | | i | 1 | i | i | 1 | | 1 | 1 | 1 | 1 | 1 | | | 1 | | |
| 1 Balance on the first day of the previous business year | 01 | 232.000.000 | -22.705.367 | 19.079.004 | 36.382.812 | 12.006.420 | 0 | | 0 | -1.309.440 | | 0 | 98.915.457 | 0 | 350.356.046 | 0 | 350.356.046 |
| 2 Changes in accounting policies | 02 | 0 | 0 | 0 | 0 | 0 | 0 | | 0 | 0 | | 0 | 0 | 0 | 0 | 0 | 0 |
| 3 Correction of errors | 03 | 0 | 0 | 0 | 0 | 0 | 0 | | 0 | 0 | | 0 | 0 | 0 | 0 | 0 | 0 |
| 4 Balance on the first day of the previous business year (restated) (ADP 01 to 03) | 04 | 232.000.000 | -22.705.367 | 19.079.004 | 36.382.812 | 12.006.420 | 0 | C | 0 | -1.309.440 | C | 0 | 98.915.457 | 0 | 350.356.046 | 0 | 350.356.046 |
| 5 Profit/loss of the period | 05 | 0 | 0 | 0 | 0 | 0 | 0 | C | 0 | C | C | 0 | 0 | 149.239 | 149.239 | 0 | 149.239 |
| 6 Exchange rate differences from translation of foreign operations | 06 | 0 | 0 | 0 | 0 | 0 | 0 | C | 0 | 0 | | 0 | 0 | 0 | 0 | 0 | 0 |
| 7 Changes in revaluation reserves of fixed tangible and intangible assets | 07 | 0 | 0 | 0 | 0 | 0 | 0 | C | 0 | 0 | C | 0 | 0 | 0 | 0 | 0 | 0 |
| 8 Profit or loss arising from subsequent measurement of financial assets available for sale | 08 | 0 | 0 | 0 | 0 | 0 | 0 | C | 0 | d | C | 0 | 0 | 0 | 0 | 0 | 0 |
| 9 Profit or loss arising from effective cash flow hedge | 09 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | C | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 10 Profit or loss arising from effective hedge of a net investment in a foreign operation | 10 | 0 | 0 | 0 | 0 | 0 | 0 | C | 0 | 0 | C | 0 | 0 | 0 | 0 | 0 | 0 |
| 11 Share in other comprehensive income/loss of companies linked by virtue of participating interests | 11 | 0 | 0 | 0 | 0 | 0 | 0 | (| 0 | 0 | (| 0 | 0 | 0 | 0 | 0 | 0 |
| 12 Actuarial gains/losses on the defined benefit obligation | 12 | 0 | 0 | 0 | 0 | 0 | 0 | | 0 | C | | 0 | 0 | 0 | 0 | 0 | 0 |
| 13 Other changes in equity unrelated to owners | 13 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | C | | 0 | 0 | 0 | 0 | 0 | 0 |
| 14 Tax on transactions recognised directly in equity | 14 | 0 | 0 | 0 | 0 | 0 | 0 | | 0 | C | | 0 | 0 | 0 | 0 | 0 | 0 |
| 15 Increase/decrease in initial (subscribed) capital (other than from reinvesting profit and other than arising from the pre-bankruptcy settlement procedure) | 15 | 0 | 0 | 0 | 0 | 0 | 0 | C | 0 | q | C | 0 | 0 | 0 | 0 | 0 | 0 |
| 16 Increase in initial (subscribed) capital arising from the reinvestment of profit | 16 | 0 | 0 | 0 | 0 | 0 | 0 | C | 0 | O | C | 0 | 0 | 0 | 0 | 0 | 0 |
| 17 Increase in initial (subscribed) capital arising from the pre-bankruptcy settlement procedure | 17 | 0 | 0 | 0 | 0 | 0 | 0 | C | 0 | O | C | 0 | 0 | 0 | 0 | 0 | 0 |
| 18 Redemption of treasury shares/holdings | 18 | 0 | -575.312 | 0 | 0 | -779.654 | 0 | | 0 | C | | 0 | 0 | 0 | 204.342 | 0 | 204.342 |
| 19 Payment of share in profit/dividend | 19 | 0 | 0 | 0 | 0 | 0 | 0 | | 0 | C | | 0 | 0 | 0 | 0 | 0 | 0 |
| 20 Other distribution to owners | 20 | 0 | 0 | 0 | 0 | 0 | 0 | (| 0 | C | C | 0 | 0 | 0 | 0 | 0 | 0 |
| 21 Transfer to reserves according to the annual schedule | 21 | 0 | 0 | 0 | 0 | 0 | 0 | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 22 Increase in reserves arising from the pre-bankruptcy settlement procedure | 22 | 0 | 0 | 0 | 0 | 0 | 0 | | 0 | 0 | | 0 | 0 | 0 | 0 | 0 | 0 |
| 23 Balance on the last day of the previous business year reporting period (04 to 22) | 23 | 232.000.000 | -23.280.679 | 19.079.004 | 36.382.812 | 11.226.766 | 0 | C | 0 | -1.309.440 | C | 0 | 98.915.457 | 149.239 | 350.709.627 | 0 | 350.709.627 |
| APPENDIX TO THE STATEMENT OF CHANGES IN EQUITY (to be filled in by under | rtakings that d | Iraw up financial state | ments in accordance w | vith the IFRS) | | | | | | | | | | | | | |
| I OTHER COMPREHENSIVE INCOME OF THE PREVIOUS PERIOD, NET OF TAX (ADP $06\ \text{to}\ 14)$ | 24 | 0 | 0 | 0 | 0 | 0 | 0 | C | 0 | o | C | 0 | 0 | 0 | 0 | 0 | 0 |
| II COMPREHENSIVE INCOME OR LOSS FOR THE PREVIOUS PERIOD (ADP 05+24) | 25 | 0 | 0 | 0 | 0 | 0 | 0 | C | 0 | O | C | 0 | 0 | 149.239 | 149.239 | 0 | 149.239 |
| III TRANSACTIONS WITH OWNERS IN THE PREVIOUS PERIOD RECOGNISED DIRECTLY IN EQUITY (ADP 15 to 22) | 26 | 0 | -575.312 | 0 | o | -779.654 | 0 | C | 0 | o | C | 0 | 0 | 0 | 204.342 | 0 | 204.342 |

| Current period | | | | | | | | | | | | | | | | | |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------|-------------------------|-----------------------|----------------|------------|------------|---|---|---|------------|---|---|-------------|----------|-------------|---|-------------|
| 1 Balance on the first day of the current business year | 27 | 232.000.000 | 0 | 19.337.676 | 11.184.568 | 11.184.568 | 0 | 0 | 0 | -1.267.200 | 0 | 0 | 101.197.297 | 0 | 351.267.773 | 0 | 351.267.773 |
| 2 Changes in accounting policies | 28 | 0 | 0 | 0 | 0 | 0 | C | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 3 Correction of errors | 29 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 4 Balance on the first day of the current business year (restated) (ADP 27 to 29) | 30 | 232.000.000 | 0 | 19.337.676 | 11.184.568 | 11.184.568 | O | 0 | 0 | -1.267.200 | 0 | 0 | 101.197.297 | 0 | 351.267.773 | 0 | 351.267.773 |
| 5 Profit/loss of the period | 31 | 0 | 0 | 0 | 0 | 0 | C | 0 | 0 | 0 | 0 | 0 | 0 | -209.366 | -209.366 | 0 | -209.366 |
| 6 Exchange rate differences from translation of foreign operations | 32 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 7 Changes in revaluation reserves of fixed tangible and intangible assets | 33 | 0 | 0 | 0 | 0 | 0 | C | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | o |
| 8 Profit or loss arising from subsequent measurement of financial assets available for sale | 34 | 0 | 0 | 0 | 0 | 0 | C | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 9 Profit or loss arising from effective cash flow hedge | 35 | 0 | 0 | 0 | 0 | 0 | C | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 10 Profit or loss arising from effective hedge of a net investment in a foreign operation | 36 | 0 | 0 | 0 | 0 | 0 | C | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 11 Share in other comprehensive income/loss of companies linked by virtue of participating interests | 37 | 0 | 0 | 0 | 0 | 0 | c | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 12 Actuarial gains/losses on the defined benefit obligation | 38 | 0 | 0 | 0 | 0 | 0 | C | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 13 Other changes in equity unrelated to owners | 39 | 0 | 0 | 0 | 0 | 0 | C | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 14 Tax on transactions recognised directly in equity | 40 | 0 | 0 | 0 | 0 | 0 | C | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 15 Increase/decrease in initial (subscribed) capital (other than from reinvesting profit and other than arising from the pre-bankruptcy settlement procedure) | 41 | 7.721.200 | 1.544.510 | 0 | 0 | 0 | O | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 9.265.710 | 0 | 9.265.710 |
| 16 Increase in initial (subscribed) capital arising from the reinvestment of profit | 42 | 0 | 0 | 0 | 0 | 0 | O | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 17 Increase in initial (subscribed) capital arising from the pre-bankruptcy settlement procedure | 43 | 0 | 0 | 0 | 0 | 0 | O | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 18 Redemption of treasury shares/holdings | 44 | 0 | 0 | 0 | 0 | 7.251 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -7.251 | 0 | -7.251 |
| 19 Payment of share in profit/dividend | 45 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 20 Other distribution to owners | 46 | 0 | -325.432 | 0 | 0 | -373.562 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 48.130 | 0 | 48.130 |
| 21 Transfer to reserves according to the annual schedule | 47 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | 0 | 0 | 0 | 0 | 0 | 0 |
| 22 Increase in reserves arising from the pre-bankruptcy settlement procedure | 48 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 23 Balance on the last day of the current business year reporting period (ADP 30 to 48) | 49 | 239.721.200 | 1.219.078 | 19.337.676 | 11.184.568 | 10.818.257 | o | 0 | 0 | -1.267.200 | 0 | 0 | 101.197.297 | -209.366 | 360.364.996 | 0 | 360.364.996 |
| APPENDIX TO THE STATEMENT OF CHANGES IN EQUITY (to be filled in by under | takings that d | draw up financial state | ments in accordance v | rith the IFRS) | | | | | | | | | | | | | |
| I OTHER COMPREHENSIVE INCOME FOR THE CURRENT PERIOD, NET OF TAX (ADP 32 to 40) | 50 | 0 | 0 | 0 | 0 | 0 | O | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| II COMPREHENSIVE INCOME OR LOSS FOR THE CURRENT PERIOD (ADP 31+50) | 51 | 0 | 0 | 0 | 0 | 0 | d | 0 | 0 | 0 | 0 | 0 | 0 | -209.366 | -209.366 | 0 | -209.366 |
| III TRANSACTIONS WITH OWNERS IN THE CURRENT PERIOD RECOGNISED DIRECTLY IN EQUITY (ADP 41 to 48) | 52 | 7.721.200 | 1.219.078 | 0 | 0 | -366.311 | O | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 9.306.589 | 0 | 9.306.589 |



NOTES TO THE FINANCIAL STATEMENTS AS AT 31.03.2019

GENERAL INFORMATION

ULJANIK PLOVIDBA, pomorski promet, d.d. Pula, was established in Croatia. The Company is registered at the Commercial Court in Pazin.

Uljanik Plovidba d.d. Pula is the 100% owner of its subsidiary UNITED SHIPPING SERVICES ONE INC., registered in Liberia and the 100% owner of the company REAL d.o.o., Pula.

The ownership structure as at 31 March 2019 is composed of small shareholders.

The registered office of the Company is at Pula, Carrarina 6, Croatia.

The principal activities of the Company are international maritime transport, providing of services in maritime transport and travel agency operations;

As at 31 March 2019 the Company had 29 employees (2018: 32).

The financial statements for the Company have been prepared in accordance with the Law on Accounting and the International Financial Reporting Standards ('IFRS'), the application of which has been approved by the Croatian Financial Reporting Standards Board, and in accordance with the Regulation on the Structure and Content of the Annual Accounts.

The following are the notes explaining single categories in the financial statements of the Company:

- 1. Operating income for the first quarter of 2019 are slightly lower with respect to the same period in 2018 due to lower amount of services rendered to the related parties while operating expenses are on the same level compared with the respective period of 2018.
- 2. Financial income and financial expenses have increased slightly in the first quarter of 2019 compared to the same period of 2018 as a result of the calculated interest rates on the new received and given loans.
- 3. Investment in the foreign subsidiary United Shipping Services One Inc. was converted to the HRK equivalent in the previous periods by applying the middle exchange rate of USD. For the purpose of compliance with the provisions of IAS 21, investment was adjusted for the amount of exchange rate differences effects by retroactively reduction of investment with a parallel reduction of revaluation reserves in shareholders' equity, as a correction of the previous period's error. On 31.03.2019 investment in United Shipping Services One Inc. is 481,847,810 HRK.



NOTES TO THE FINANCIAL STATEMENTS AS AT 31.03.2019

- 4. Long-term loans in foreign currency have been expressed in their equivalent value in HRK according to the mean rate of exchange of the Croatian National Bank as at 31 March 2019. At 31 March 2019 total long-term debt amounted to 549,201 thousand HRK while at 31 December 2018 it amounted to 542,092 thousand HRK.
- 5. In the period January-March 2019 the Company acquired treasury shares in the amount of 7.2 thousand HRK and disposed of treasury shares in the amount of 373.6 thousand HRK.

For ULJANIK PLOVIDBA d.d. Pula

Igor Budisavljević Director of ULJANIK PLOVIDBA d.d.

Pula, 29 April 2019



MANAGEMENT REPORT FOR FOR THE PERIOD 01.01-31.03.2019

ULJANIK PLOVIDBA d.d. (hereinafter: the Company) with headquarters in Pula, Carrarina 6, is a joint stock company registered with the Commercial Court in Pazin, personal identification number: 49693360447, subject's registration number: 3292754. On 31 March 2019, the Company's share capital amounted to 239,721,200.00 HRK and was divided into 580,000 ordinary registered shares, with nominal value of 400.00 HRK each under ticker ULPL-RA and 77.212 preferred registered non-voting shares entitled to the name under ticker ULPL- PB, with nominal value of 100.00 HRK each. The Company's ordinary shares are listed in the Official Market of the Zagreb Stock Exchange. The consolidated financial statements of the ULJANIK PLOVDBA Group for the period from 1 January to 31 March 2019 represent the financial statements of the Company and its subsidiaries. The Company's core business is international maritime transport in the sector of bulk cargo transport by Supramax vessels, and petroleum products, chemicals and oils by MR tankers.

The vessel fleet owned by the Company at the end of the reporting period consists of 4 MR tankers and 2 Supramax, with average vessel age of 8 years. In addition, the Company provides vessel management services for third parties, for several vessels.

The Company's bodies are the General Meeting, the Supervisory Board and the Management.

Members of the Supervisory Board up to 27 March 2019 were: Amra Pende, president, and Anton Brajković and Robert Banko, members. On 27 March 2019, the Company received the resignation of Mr. Anton Brajkovic, Member and Deputy Chairman of the Supervisory Board. In the shortest possible time, the Company has undertaken all the activities prescribed by law for the appointment of a new member of the Supervisory Board of the Company, and on 23 April 2019, with the existing members of Amru Pende and Roberta Banka, a new member of the Supervisory Board of the Company was appointed by the court, Dubravko Kušeta, bachelor of economy from Veli Lošinj, Kaštel 28, personal identification number: 01763169344, who will perform this function until the election of the missing member of the Supervisory Board by the General Assembly of the Company.

The Company's Management until 27 March 2019, when he resigned, was Dragutin Pavletić, Director of the Company. At the meeting held on the same day, the Supervisory Board of the Company appointed a new Director of the Company, Igor Budisavljević, B.Sc. iur., born on 7 May 1965, from Banjole, Volme 132, personal identification number: 58863771276, with thirty years of maritime labor experience, for the period of five years and with the authorization to represent the Company independently and individually. The mandate of the appointed Director of the Company started on 27 March 2019.

The consolidated financial statements have been prepared in HRK and according to the International Financial Reporting Standards.

The business activities of the Company and its foreign subsidiaries in the period from January to March 2019 were orderly, with the vessels fully employed and the management system highly functional. Unfortunately, the instability associated with the introduction of customs barriers and additional charges, which directly affected the global commodity exchange and the reduction of transport activities particularly in the United States, China, Canada and the EU, continued in the



first quarter of 2019. In the bulk cargo sector in the period of a month there has been a strong drop of freights of over 60% compared to the figures in December 2018. Slight recovery of this market has started but the full recovery is expected only after the positive outcome of US-China trade negotiations, expected in May or June 2019. The value of vessels has decreased by about 10-20% at the end of last year and beginning of this year.

In the transport of petroleum products, oils and chemicals the observed period marked the continuation of the volatility trend but also the beginning of the growth of freight in this segment for time charters and the positive trend is expected in 2019 and 2020.

The business activities of the Company in the period January – March 2019 were characterized by the following:

- a) Positive consolidated EBITDA of the Group in the amount of 13.9 million HRK;
- b) Net consolidated loss of 9,280,388 HRK, unlike the net consolidated profit of 3,312,908 HRK in the comparative period of the previous year;
- c) Decrease of total revenue as a result of a smaller volume of the realized freight revenue, due to smaller number of vessels in fleet and lower freight rates;
- d) Decrease of the total operating expenses with continuation on rationalization policy introduced in previous years;
- e) Full employment of vessels with the continued trend of high efficiency of the Company's fleet.
- f) Aggravated solvency and liquidity and consequently continued restructuring of loan obligations with banks;
- g) Full implementation of the quality and safety system on vessels and in offices, with continued raising of quality and competence of employees and maintaining a high level of professionalism;
- h) High efficient vessel management, including management for third parties;
- i) Full performance of Charterers of all vessels with full collection of agreed freights.

An overview of individual functions is given hereinafter:

1. COMMERCIAL OVERVIEW

In the observed period, the total consolidated operating revenue of the Group amounted to 36,413 thousand HRK, compared to 54,618 thousand HRK realized in the observed period in 2018 as a result of lower freight rates and lower number of vessels in operation. Also, in the comparative period of 2018 the Company obtained write-off of the part of the loan, which is the reason why the other revenues are considerably higher than in the current period. During the first quarter of 2019, the tanker fleet was fixed at higher freight rates than previously, which will, with the effects of measures for further reduction of costs, have a positive impact on revenues in the forthcoming period.

2. HUMAN RESOURCES OVERVIEW

On the day of 31 December 2018, the Company employed 29 employees.



3. TECHNICAL OVERVIEW

In the first trimester of 2019, no dry docking was carried out. The vessel Kastav suffered damage as a result of severe storms during sailing through the Bay of Biscay at the end of January 2019. During the sailing through the Suez Canal in mid-February 2019 the vessel Pomer experienced damage that caused the loss of an anchor. In both cases, the Company has received full support from insurers and ongoing procedures are in place to compensate for the damage sustained in accordance with the insurance rules.

4. ACQUISITION OF OWN SHARES

In the period from 1 January to 31 March 2019, the Company acquired treasury shares in the value of 7.2 thousand HRK. In the said period, the Company disposed of its own shares in the value of 373.6 thousand HRK.

6. BUSINESS EVENTS IN 2019

On 28 January 2019, the director of the Company, with consent of the Company's Supervisory Board determined that the issuing of the Company's preferred shares was successful, considering that 77,212 preferred shares were duly subscribed and the amount of 9,265,440.00 HRK was paid within the prescribed dead-line for subscription and payment of new preferred shares. This represents more than 30% of the total amount of the issue, fulfilling the requirements to increase the share capital of the Company. The share capital of the Company was increased from the amount of 232,000,000.00 HRK, for the amount of 7,721,200.00 HRK, to the amount of 239,721,200.00 HRK, by issuing a total of 77,212 preferred registered non-voting shares, with nominal value of 100.00 HRK each, along with payment of shares in cash. These shares give the following preferred rights to the owners: (i) right to annual dividend in the amount of 5 % (five percent) of the nominal share value, (ii) right to the difference to the full amount of dividend belonging to the owners of ordinary shares for the individual financial year, (iii) right to collect cumulative outstanding dividends through a 3 (three) year period before the payment of dividends to the owners of ordinary shares, (iv) priority right related to the payment of the balance remaining from winding-up or insolvency.

In the period from 22 February to 14 March 2019, the business bank account of the Company was blocked for the amount owed by 3. MAJ Brodogradiliste d.d. to the Ministry of Finance, Tax Administration for taxes and other public levies. The Ministry of Finance, Tax Administration, attempted to enforce the collection of the debt from the Company as the debtor of 3. MAJ Brodogradilište d.d., the existence and the maturity of which debt are the subject matter of the initiated court proceedings and are still to be determined. Immediately upon receipt of the decision on enforcement issued by the Ministry of Finance, Tax Administration, the Company has taken all necessary legal steps to protect its interests. All necessary appeals were promptly lodged and the proceedings were initiated to declare the seizure and the transfer ordered by the Ministry of Finance, Tax Administration, illegitimate, as well as the proceedings to postpone the implementation of the order to the banks to transfer the seized funds, in which legal matters the court has to act urgently. At first, the Municipal Court in Pula-Pola, on 8 March 2019 adopted a decision to postpone the implementation of the order to the banks to transfer the seized funds of the Company. Thereafter, on 13 March 2019, the same court declared the seizure and transfer of monetary funds of the Company attempted by the Ministry of Finance, Tax Administration, illegitimate. Pursuant to such decision of the court, the Company's account was deblocked on 14 March 2019, considering the absence of other reasons to block the Company's account. Due to the short period in which the account was blocked and prompt legal activities of which the Company



notified its creditors, the blocked account had no significant influence on the business activities of the Company. Namely, all current contractual relations, both with creditors and with business partners, were maintained and are still in force, while the current expenses of the Company's business activities were settled in an orderly and timely matter after the account was deblocked, considering that the total amount of the seized funds was insignificant compared to the monthly revenue of the Company.

On 7 March 2019, in accordance with Article 186.a of the Civil Proceedings Act, a request was submitted to the County State Attorney's Office in Rijeka to settle the dispute related to the claim for compensation in the amount of 80,082,182.03 HRK arising from the Cooperation Agreement on Mutual Execution of the Project for Building 4 Ships at 3. MAJ Shipyard for Domestic Buyers, concluded on 21 January 2009 and its Addendum 1 of 11 February 2009, concluded between the then Ministry of Economy, Labor and Entrepreneurship, Ministry of Sea, Transport and Infrastructure, 3. MAJ Brodogradilište d.d. and the Company. By this Agreement and its later Addendum 1, the parties to the agreement have determined the principles of cooperation, activities and measures, as well as conditions under which they are to be guided in the execution of the subject Project, all in order to overcome serious business difficulties at 3. MAJ Brodogradilište d.d. Currently, the negotiations regarding the amicable settlement of the dispute are ongoing.

On 27 March 2019, Mr. Dragutin Pavletić resigned the position of the Company's director. The Company's Supervisory Board, at the meeting held on the same day, decided to appoint a new director of the Company. Mr. Igor Budisavljević, bachelor of law, born on 7 May 1965, from Banjole, Volme 132, personal identification number: 58863771276, having a thirty-year experience in maritime transport, was appointed as the Company's director to a five-year term and was given the authority to represent the Company independently and individually. The term of the appointed Company' director started on 27 March 2019.

Later on the same day of 27 March 2019, the Company received the resignation of Mr. Anton Brajković, member and vice-president of the Supervisory Board. Within the shortest possible time-frame, the Company took all necessary steps to appoint a new member of the Company's Supervisory Board. On 23 April 2019, Mr. Dubravko Kušeta, bachelor of economy from Veli Lošinj, Kaštel 28, personal identification number: 01763169344, was appointed by the court as a new member of the Company's Supervisory Board, and will perform the function until the election of the missing member of the Supervisory Board at the session of the Company's General Meeting.

On 3 April 2019, the Company received the Decision regarding the investigation against the Company due to the alleged suspicion that the acts of the person who was previously acting as a responsible person in the Company, based on the concluded Cooperation Agreement on Mutual Execution of the Project for Building 4 Ships at 3. MAJ Shipyard for Domestic Buyers, resulted in the Company allegedly obtaining illegal proceeds in the total amount of 57,960,520.00 kn. The investigation was initiated against the Company as a legal person only for the reason that the same investigation was initiated against the person who was formerly acting as a responsible person in the Company, and it is the direct consequence of this. Any alleged illegal proceeds in any amount are explicitly disputed by the Company, considering that the Company is seeking damages in the amount of 80,082,182.03 HRK based on the same above mentioned Agreement.



7. COMPANY DEVELOPMENT

The Development Strategy of ULJANIK PLOVIDBA d.d. until 2030 directed the Company to retain its core maritime activity in two sectors, in particular, the bulk cargo transport by Supramax-type vessels and petroleum products and chemicals transport by product carriers.

The intention of the Company is to continuously participate in the market of new and second hand vessels, with the goal to optimize the fleet and its efficiency. Even though the majority of business is going to be conducted by its own vessels, the development of the Company will additionally be directed to vessel management services for external clients.

8. COMPANY ACTIVITIES IN RESEARCH AND DEVELOPMENT AND ENVIRONMENTAL PROTECTION

As part of the business activities related to maritime transport, including the provision of vessel management services, research is continuously being conducted, in particular in relation to introducing new technical solutions and technologies connected with exploitation of vessels. Particular attention is directed at technical solutions enabling further savings in the consumption of motor fuel, decreasing pollution and enhancing environmental protection. On the other hand, by socially responsible business, through investing into the community, concern and care about the employees and their education, the Company endeavors to contribute to the continued economic and social development.

9. BUSINESS RISKS

The core activity of international maritime transport and the shipping activities are recognizable in the world as one of the riskier ventures and are as such directly connected to significant business risks, of which the most significant are singled out as follows:

- Global economic trends:
- Risk of interest rates increase;
- Volatility of the USD exchange rate in relation to other currencies;
- Significant oscillations in the value of vessels;
- Risk of strict business conditions;
- Long and uncertain term of return on capital;
- Volatility of basic operating expenses;
- Naval personnel fluctuations.

In Pula, 29 April 2019.

Igor Budisavljević, director



STATEMENT OF THE PERSONS RESPONSIBLE FOR PREPARING FINANCIAL STATEMENTS

According to the best of our knowledge:

Unaudited financial reports of ULJANIK PLOVIDBA d.d. for the period January – March 2019, have been prepared according to International Financial Reporting Standards and they provide an complete and true presentation of assets, liabilities, profit and loss, financial position and business activities of the Company.

The Management Report for the period January – March 2019 contains a true presentation of the development, operating results and the financial position of the Parent Company and the companies included in the consolidation as well as the description of major risks and uncertainties the Parent Company and the companies included in the consolidation are exposed to.

Accounting Manager

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Bojana Mihajlović

Director

Igor Budisavljević