



ULJANIK PLOVIDBA d.d.

AUDITED FINANCIAL STATEMENTS

FOR THE PERIOD

JANUARY - DECEMBER 2015

Pula, April 2016

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Audited Financial Statements of ULJANIK PLOVIDBA d.d.
with Auditor's report for the period January – December 2015

Management Report

Statement of the persons responsible for preparing Financial Statements

Resolution on the acceptance of the Annual financial statements and on
the proposal on profit distribution



**ULJANIK PLOVIDBA D.D.
PULA**

**Audited annual financial statements
for the year ended 31 December 2015**

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RESPONSIBILITY FOR THE FINANCIAL STATEMENTS

The Management of the Company is responsible for ensuring that the 2015 financial statements are prepared in accordance with the Croatian Accounting Law and International Financial Reporting Standards ('IFRS'), as adopted by the European Union, which give a true and fair view of the financial position, results of operations, changes in equity and cash flows of the Company for that period.

After making enquiries, the Board has a reasonable expectation that the Company has adequate resources to continue in operational existence for the foreseeable future. Accordingly, the Management has adopted the going concern basis in preparing the financial statements of the Company.

In the course of preparing of these financial statements, the responsibilities of the Management include ensuring that:

- suitable accounting policies are selected and then applied consistently;
- judgments and estimates are reasonable and prudent;
- applicable accounting standards are followed, subject to any material departures disclosed and explained in the financial statements; and
- the financial statements are prepared on the going concern basis unless such assumption is not appropriate.

The Management is responsible for keeping proper accounting records, which disclose with reasonable accuracy at any time the financial position and results of operations of the Company and must also ensure that the financial statements comply with the Croatian Accounting Law and International Financial Reporting Standards as adopted by the European Union. The Management is also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Signed on behalf of the Management by:

Dragutin Pavletić, director

A handwritten signature in blue ink, appearing to be 'D. Pavletić', is written over a blue circular stamp or seal.

ULJANIK PLOVIDBA d.d.

Carrarina 6
52100 Pula

Pula, 31 March 2016

**INDEPENDENT AUDITOR'S REPORT
TO THE SHAREHOLDERS OF ULJANIK PLOVIDBA D.D., PULA****Report on financial statements**

We have audited the accompanying financial statements of the ULJANIK PLOVIDBA, which comprise the balance sheet as at 31 December 2015 and the related income statement with comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes (set out on pages 4 to 35).

Management's Responsibility for the Financial Statements

The Company's Management is responsible for the preparation and fair presentation of these financial statements in accordance with statements in accordance with Croatian Accounting Law and International Financial Reporting Standards as adopted by the European Union. This responsibility includes: designing, implementing and maintaining of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying of appropriate accounting policies; and making of accounting estimates that are reasonable in the circumstances.

Responsibility of the Auditor

Our responsibility is to express an opinion on the financial statements set out below, based on our audit. We conducted our audit in accordance with International Standards on Auditing. These standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers the internal control relevant to the preparation and fair presentation of the financial statements by the Group in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Company's Management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

In addition, we have read the Annual report of the Company for the year 2015 in order to express an opinion on the compliance of the Annual report with the accompanying financial statements for the year 2015.

Opinion

In our opinion the financial statements present true and fair, in all material respects, the financial position of ULJANIK PLOVIDBA, Pula, as at 31 December 2015, the results of its operations, changes in its equity and its cash flows for the year then ended in accordance with Croatian Accounting Law and International Financial Reporting Standards as adopted by the European Union.

Report on other legal requirements

Opinion on compliance with regulations governing the operations of the Company

In our opinion, the attached financial statements are in accordance with those regulations that govern the Company's operations for which it is, according to Section 6a of the International Audit Standard 250 "Consideration of laws and regulations in an audit of financial statements", generally accepted that they have a direct impact on the determination of material amounts and disclosures in the financial statements, and nothing has drawn our attention that would cause us to believe that the accompanying financial statements do not comply with other regulations governing the operations of the Company.

Opinion on compliance of the annual report with the financial statements

In our opinion, the information contained in the attached annual report for which financial statements are prepared, is in accordance with the financial statements of the Company.

Revidas, revizija i konzalting, d.o.o.
Vukovarska 47
Pula

For and on behalf of Revidas d.o.o.:



Sonja Košara
procurator



Pula, 31 March 2016



Jasna Duić-Bilić
certified auditor

ULJANIK PLOVIDBA D.D., PULA

**INCOME STATEMENT WITH COMPREHENSIVE INCOME
FOR THE YEAR ENDED 31 DECEMBER 2015**

(in HRK)	Notes	2015	2014
Sales	3	23,626,342	22,887,054
Other operating income	4	484,958	1,669,350
Operating income		24,111,300	24,556,404
<i>Cost of raw material and supplies</i>		(274,994)	(187,841)
<i>Other external costs</i>		(569,090)	(499,686)
Material costs	5	(844,084)	(687,527)
<i>Staff costs</i>	6	(10,386,023)	(10,399,091)
<i>Depreciation</i>	7	(137,867)	(147,468)
<i>Other operating expenses</i>	8	(3,982,583)	(6,453,967)
Operating expenses		(15,350,557)	(17,688,053)
Financial income	9	32,192,516	27,583,784
Financial expenses	10	(17,411,557)	(11,805,807)
TOTAL INCOME		56,303,816	52,140,188
TOTAL EXPENSES		(32,762,114)	(29,493,860)
PROFIT BEFORE TAXATION		23,541,702	22,646,328
Income tax expense	11	(22,768)	-
Tonnage tax	12	(309,926)	(316,305)
PROFIT FOR THE PERIOD		23,209,008	22,330,023
Loss from revaluation of financial assets		(96,000)	(144,000)
Exchange differences on translating foreign operations		59,518,877	65,051,011
		59,422,877	64,907,011
Income tax on other comprehensive income		(11,884,575)	(12,981,402)
Net other comprehensive income		47,538,302	51,925,609
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD		70,747,310	74,255,632

Signed on behalf of the Management:

Dragutin Pavletić, director

Pula, 31 March 2016

The accompanying notes form an integral part of these financial statements.

ULJANIK PLOVIDBA, D.D. PULA

**BALANCE SHEET
FOR THE YEAR ENDED 31 DECEMBER 2015**

(in HRK)	Notes	2015	2014
ASSETS			
Concessions, patents, licences, trade and service marks, software and other rights		-	928
Intangible assets	14	<u>-</u>	<u>928</u>
Land		121,829	121,829
Buildings		2,935,036	2,985,683
Other plant and equipment		126,140	164,875
Tangible assets	15	<u>3,183,005</u>	<u>3,272,387</u>
Long-term financial assets	16	<u>611,736,242</u>	<u>551,750,406</u>
Other receivables		10,750,405	11,351,643
Long-term receivables	17	<u>10,750,405</u>	<u>11,351,643</u>
LONG TERM ASSETS		<u>625,669,652</u>	<u>566,375,364</u>
Receivables from related companies	18	97,924,601	86,013,433
Trade receivables	19	32,393,900	33,451,254
Amounts due from the state and other institutions	20	111,108	263,447
Other receivables	21	420,854	330,198
Receivables		<u>130,850,463</u>	<u>120,058,332</u>
Short-term financial assets	22	<u>73,814,796</u>	<u>67,375,856</u>
Cash and cash equivalents	23	<u>67,658</u>	<u>27,871</u>
CURRENT ASSETS		<u>204,732,917</u>	<u>187,462,059</u>
Prepaid expenses and accrued income		<u>11,741</u>	<u>4,950</u>
TOTAL ASSETS		<u>830,414,310</u>	<u>753,842,373</u>

The accompanying notes form an integral part of these financial statements.

ULJANIK PLOVIDBA, D.D. PULA

BALANCE SHEET - continued
FOR THE YEAR ENDED 31 DECEMBER 2015

(in HRK)	Notes	2015	2014
EQUITY AND LIABILITIES			
Share capital	24	232,000,000	232,000,000
Capital reserves	25	(21,677,477)	(20,477,001)
Legal reserves	26	17,505,676	16,592,866
Reserves for Treasury shares	27	36,382,812	36,382,812
Treasury shares	28	(13,764,816)	(15,022,426)
Revaluation reserves	29	151,298,132	91,875,255
Retained profit	30	210,763,280	189,346,067
Profit for the year	31	23,209,008	22,330,023
CAPITAL AND RESERVES		635,716,615	553,027,596
Provisions for retirement costs, severance pays and similar liabilities	32	1,855,361	1,770,801
LONG-TERM PROVISIONS		1,855,361	1,770,801
Amounts due to banks and other financial institutions	33	93,241,491	23,668,594
LONG-TERM LIABILITIES		93,241,491	23,668,594
Short-term loans, deposits, etc.	34	57,960,521	61,977,942
Amounts due to banks and other financial institutions	35	33,788,066	104,888,257
Advances received		138,844	138,844
Trade payables	36	596,517	330,142
Amounts due to employees	37	2,431,302	4,062,701
Taxes, contributions and other duties payable	38	-	4,058
Dividends payable	39	2,534,798	2,538,293
Other short-term liabilities	40	1,802,642	1,434,227
SHORT-TERM LIABILITIES		99,252,690	175,374,464
Accrued expenses and deferred income		348,153	918
TOTAL EQUITY AND LIABILITIES		830,414,310	753,842,373

Signed on behalf of the Management:

Dragutin Pavletić, director

Pula, 31 March 2016

The accompanying notes form an integral part of these financial statements.

ULJANIK PLOVIDBA D.D., PULA

STATEMENT OF CHANGES IN SHARHOLDER'S EQUITY
FOR THE YEAR ENDED 31 DECEMBER 2014

(in HRK)	Share capital	Capital reserves	Legal reserves	Reserves for treasury shares	Treasury shares	Revaluation reserves	Retained profit	Current year profit	Total
At 31 December 2013	232,000,000	(20,238,433)	16,592,866	36,382,812	(14,614,578)	26,968,244	193,419,895	(4,073,828)	466,436,978
Coverage of loss from 2013	-	-	-	-	-	-	(4,073,828)	4,073,828	-
Reconciliation of securities at fair value	-	-	-	-	-	65,051,011	-	-	65,051,011
Value adjustment of the investments	-	-	-	-	-	(144,000)	-	-	(144,000)
Purchase of treasury shares	-	-	-	-	(826,382)	-	-	-	(826,382)
Sale of treasury shares	-	-	-	-	418,534	-	-	-	418,534
Capital loss	-	(238,568)	-	-	-	-	-	-	(238,568)
Profit for 2014	-	-	-	-	-	-	-	22,330,023	22,330,023
At 31 December 2014	232,000,000	(20,477,001)	16,592,866	36,382,812	(15,022,426)	91,875,255	189,346,067	22,330,023	553,027,596
Allocation of profit from 2014	-	-	912,810	-	-	-	21,417,213	(22,330,023)	-
Reconciliation of securities at fair value	-	-	-	-	-	59,518,877	-	-	59,518,877
Value adjustment of the investments	-	-	-	-	-	(96,000)	-	-	(96,000)
Purchase of treasury shares	-	-	-	-	(773,277)	-	-	-	(773,277)
Sale of treasury shares	-	-	-	-	2,030,887	-	-	-	2,030,887
Capital loss	-	(1,200,476)	-	-	-	-	-	-	(1,200,476)
Profit for 2015	-	-	-	-	-	-	-	23,209,008	23,209,008
At 31 December 2015	232,000,000	(21,677,477)	17,505,676	36,382,812	(13,764,816)	151,298,132	210,763,280	23,209,008	635,716,615

The accompanying notes form an integral part of these financial statements.

ULJANIK PLOVIDBA D.D., PULA

**CASH FLOW STATEMENT
FOR THE YEAR ENDED 31 DECEMBER 2015**

(in HRK)	2015	2014
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit before tax	23,541,702	22,646,328
Depreciation	137,867	147,468
Increase in current liabilities	-	3,740,295
Other increases in cash	432,881	779
Total increase in cash from operating activities	24,112,450	26,534,870
Decrease in current liabilities	(1,004,162)	-
Increase in short-term receivables	(10,792,131)	(16,766,131)
Other decreases in cash	(339,485)	(477,813)
Total decrease in cash from operating activities	(12,135,778)	(17,243,944)
NET INCREASE IN CASH GENERATED FROM OPERATING ACTIVITIES	11,976,672	9,290,926
NET DECREASE IN CASH GENERATED FROM OPERATING ACTIVITIES	-	-
CASH FLOWS FROM INVESTING ACTIVITIES		
Cash paid for purchases of tangible and intangible assets	(48,643)	(58,794)
Cash paid for acquisition of equity and debt instruments	(562,958)	(45,608,521)
Total cash expenses from investing activities	(611,601)	(45,667,315)
NET DECREASE IN CASH FROM INVESTING ACTIVITIES	(611,601)	(45,667,315)
CASH FLOWS FROM FINANCING ACTIVITIES		
Cash receipts from the loan principal, debentures, advances and other loans	69,572,897	11,950,387
Other cash receipts from financial activities	57,134	45,033,808
Total cash receipts from financial activities	69,630,031	56,984,195
Cash expenses for the repayment of loan principal and bonds	(75,117,612)	(18,350,039)
Cash expenses for the purchase of treasury shares	-	(646,416)
Other cash expenses from financial activities	(5,837,703)	(2,000,000)
Total cash expenses from financial activities	(80,955,315)	(20,996,455)
NET INCREASE IN CASH FROM FINANCING ACTIVITIES	-	35,987,740
NET DECREASE IN CASH FROM FINANCING ACTIVITIES	(11,325,284)	-
Cash and cash equivalents at beginning of period	27,871	416,520
Increase in cash and cash equivalents	39,787	-
Decrease in cash and cash equivalents	-	(388,649)
Cash and cash equivalents at end of period	67,658	27,871

The accompanying notes form an integral part of these financial statements.

ULJANIK PLOVIDBA D.D., PULA

NOTES TO THE FINANCIAL STATEMENTS AS OF 31 DECEMBER 2015

1. GENERAL

ULJANIK PLOVIDBA, maritime transport d.d. Pula (the Company), is incorporated in Croatia. The Company is registered at the Commercial Court in Pazin.

Based on the classification of enterprises according to the National Classification of Activities, issued by the Croatian Bureau of Statistics, Zagreb, the Company was allocated the class number 5020 - Coastal and maritime transport, the registration number of the business entity is 03292754 and the Personal Identification Number (OIB) is 49693360447.

The major part of the Company's operations is conducted through its subsidiary UNITED SHIPPING SERVICES ONE INC., registered in Liberia, pursuant to the applicable management contract concluded with Uljanik Shipmanagement Inc. The subsidiary UNITED SHIPPING SERVICES ONE INC., 100% owned by the Company, and its subsidiaries United Shipping Services Two Inc., United Shipping Services Three Inc., United Shipping Services Four Inc., United Shipping Services Five Inc., United Shipping Services Six Inc., United Shipping Services Seven Inc., United Shipping Services Eight Inc., United Shipping Services Nine Inc., United Shipping Services Ten Inc., United Shipping Services Eleven Inc., United Shipping Services Twelve Inc., United Shipping Services Thirteen Inc., United Shipping Services Fourteen Inc., United Shipping Services Seventeen Inc., United Shipping Adriatic Inc., Uljanik Shipmanagement Inc. i Uljanik Tanker Management Inc., constitute the Group UNITED SHIPPING SERVICES ONE.

Two new foreign companies have been established in January 2014: Uljanik Shipmanagement Pte. Ltd. and Uljanik Tanker Management Pte. Ltd., headquartered in Singapore.

The affiliated companies United Shipping Services Two Inc., United Shipping Services Three Inc., United Shipping Services Five Inc., United Shipping Services Eight Inc., United Shipping Services Nine Inc., United Shipping Adriatic Inc. i United Shipping Services Seven Inc. are currently dormant.

Uljanik Plovidba d.d. Pula owns 100% of shares in the company REAL d.o.o., Pula.

The ownership structure as at 31 December 2015 is shown in Note 24.

The registered office of the Company is in Pula, Carrarina 6, Croatia.

The principal activities of the Company are international maritime transport, services within maritime transport and travel agency services.

As at 31 December 2015 the number of staff employed by ULJANIK PLOVIDBA d.d. Pula was 34 (2014: 32).

As at 31 December 2015 and 2014, the Company's shares are listed as public stock companies on the Zagreb stock Exchange.

The joint stock company has the General Assembly, the Supervisory Board and Management Board.

Members of the Management Board: Dragutin Pavletić, director

Members of Supervisory Board: Amra Pende, president

Anton Brajković and Robert Banko, members.

**NOTES TO THE FINANCIAL STATEMENTS
AS OF 31 DECEMBER 2015**

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Set out below are the principal accounting policies applied in the preparation of these financial statements. The accounting policies have been applied consistently to all the periods covered by the financial statements.

Standards, amendments and supplements issued by the IASB and adopted by the European Union that have entered into force:

IFRS 10 – Consolidated financial statements (new standard effective for annual periods beginning on 1 January 2014 or later).

IFRS 11 – Joint arrangements (new standard effective for annual periods beginning on 1 January 2014 or later).

IFRS 12 – Disclosure of interests in other entities (new standard effective for annual periods beginning on 1 January 2014 or later).

Changes in IFRS 10, IFRS 11 and IFRS 12 – guide through transitional provisions (effective for annual periods beginning on 1 January 2014 or later).

Changes in IAS 19 – Defined Benefit Plans: Employee Contributions (effective for annual periods beginning on 1 February 2015 or later).

IAS 27 and IAS 28 – changes due to above mentioned standards for consolidation (effective for annual periods beginning on 1 January 2014 or later).

Changes in IAS 32 – Financial instruments: presentation – amendments and instructions on offsetting financial assets and financial liabilities (effective for periods beginning on 1 January 2014 or later).

Changes in IAS 36 – Impairment of assets – clarifying the scope of disclosure (effective for periods beginning on 1 January 2014 or later).

Changes in IAS 39 – Financial instruments: Recognition and Measurement – renewal of financial derivatives and the continuation of the application of hedge accounting (effective for periods beginning on 1 January 2014 or later).

IFRIC 21 - Levies – binding event that triggers the obligation to pay fees as defined legislation (effective for periods beginning on 17 June 2014 or later).

IFRS - Annual Improvements cycle 2010.-2012. (IFRS 2, IFRS 3, IFRS 8, IFRS 13, IAS 16, IAS 24, and IAS 38) - according to the IASB, effective for annual periods beginning on 1 January 2017 or later, not adopted by the EU.

IFRS - Annual Improvements cycle 2011.-2013. (IFRS 1, IFRS 3, IFRS 13 and IAS 40) – according to the IASB, effective for annual periods beginning on 1 January 2014 or later, not adopted by the EU.

The adoption of the listed amendments and supplements to existing standards and interpretations has not led to any changes in the accounting policies of the entity or has it affected the Company's profit in the current and previous year.

**NOTES TO THE FINANCIAL STATEMENTS
AS OF 31 DECEMBER 2015**

Standards, interpretations and supplements that have not yet come into effect and that were not previously applied

At the date of approval of these financial statements, the following interpretations and standards were published that have not yet come into force and have not been previously applied by the Company for the year ended 31 December 2015.

IFRS 14 – Regulatory Deferral Accounts (new standard effective for periods beginning on 1 January 2016 or later).

IFRS 15 – Revenue from Contracts with Customers (new standard effective for periods beginning on 1 January 2017 or later).

IFRS 9 – Financial instruments (the new standard effective for periods beginning on 1 January 2018 or later).

Amendments to IAS 16 and IAS 38: Clarification of Acceptable Methods of Depreciation and Amortization (effective for periods beginning on 1 January 2016 or later).

Amendments to IFRS 11: Accounting for Acquisitions of Interests in Joint Operations (effective for periods beginning on 1 January 2016 or later).

Amendments to IAS 16 and IAS 41: Bearer Plants (effective for periods beginning on 1 January 2016 or later).

Amendments to IAS 1: Disclosure Initiative (effective for periods beginning on 1 January 2016 or later).

Amendments to IFRS 10, IFRS 12 and IAS 28: Investment Entities – Applying the Consolidation Exception (effective for periods beginning on 1 January 2016 or later).

Amendments to IFRS 10 and IAS 28: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (effective for periods beginning on 1 January 2016 or later).

Amendments to IAS 27: Equity Method in Separate Financial Statements (effective for periods beginning on 1 January 2016 or later).

IFRS - Annual Improvements cycle 2012.-2014.(IFRS 5, IFRS 7, IAS 10 and IAS 34) - according to the IASB, effective for annual periods beginning on 1 January 2016 or later, not adopted by the EU.

The Management anticipates that all of the above-mentioned standards and interpretations will be applied in the financial statements of the Company when they come into force, and that their adoption will not have a material impact on the Company's financial statements in the period in which they will be applied.

2.2. Basis of preparation

The financial statements are prepared on an accrual basis of accounting whereby the effects of transactions and other events are recognized when they occur and they are reported in the financial statements of the period to which they relate, and on the going concern assumption.

The financial statements of the ULJANIK PLOVIDBA d.d. Pula have been prepared under the historical cost (purchase cost) method, except for financial assets available for sale which are stated at fair value.

The preparation of financial statements in conformity with International Financial Reporting Standards requires that the Management of the company make judgments, estimates and assumptions that affect

**NOTES TO THE FINANCIAL STATEMENTS
AS OF 31 DECEMBER 2015**

the application of policies and reported amounts of assets, liabilities, income and expenses of the Company and the disclosure of potential liabilities of the Company. The estimates and the associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the given circumstances, the result of which forms the basis for making estimates of the value of assets and liabilities, which cannot be obtained from other sources. Actual results may differ from such estimates.

The estimates used in preparing of the financial statements are subject to change as new events occur, additional experience is gained, new information and knowledge are obtained and as the environment in which the Company operates changes.

2.3. Non-consolidation

The financial statements of the Company have been prepared on a non-consolidated basis.

2.4. Reporting currency

The financial statements of the Company have been prepared in Croatian kuna, which is the measurement i.e. reporting currency of the Company.

2.5. Revenue recognition

Revenue comprises the fair value of completed and billed services in the course of ordinary business. Revenue is stated at invoiced amounts net of value-added tax and any recognised discounts.

2.6. Recognition of expenses

Operating expenses are stated as at the date of received invoices or at the date of prepared calculations.

They include material costs, staff costs, depreciation, other expenses, impairment of current assets (receivables), provisions and other operating expenses.

2.7. Financial income and expenses

Financial income consists of accrued interest on loans which is determined by using the effective interest method, and foreign exchange gains. Dividend income is recognized in the income statement as of the date on which the dividend is received.

Financial expenses comprise interest on borrowings and credits received determined using the effective interest method, foreign exchange losses, as well as losses on impairment and disposal of financial assets.

2.8. Transactions in foreign currencies

**NOTES TO THE FINANCIAL STATEMENTS
AS OF 31 DECEMBER 2015**

Transactions in currencies other than Croatian kuna are initially recorded at mean exchange rates of the Croatian National Bank ('the CNB') prevailing on the dates of the transactions. Monetary assets, receivables and liabilities denominated in foreign currencies are retranslated at mean exchange rates of the CNB prevailing on the balance sheet date. Profits and losses arising on exchange are included in the income statement for the year.

At 31 December 2015 the official exchange rate for the Croatian kuna was 7.64 HRK for 1 euro (at 31 December 2014 it was 7.66 HRK) and 6.99 HRK for 1 USD (at 31 December 2014 it was 6.30 HRK).

2.9. Income tax and tonnage tax

Income tax is determined on the basis of income reported in accordance with Croatian laws and regulations.

Income tax represents current and deferred taxes and is reported in the income statement.

Income tax liability for the current year is determined on the basis of the result for that year, adjusted for prescribed items of permanent adjustment (income from dividends, a share in the profit and non-deductible expenses) in accordance with national regulations in individual countries in which the subsidiaries operate. Income tax is calculated by the application of tax rates valid on the balance sheet date.

Deferred tax assets and deferred tax liabilities arise from temporary differences between the value of the assets and liabilities reported in the financial statements and the values reported for the purpose of determining of the profit tax base. Deferred tax assets are recognized if there is a probability that taxable profit will be realized in the future on the basis of which the deferred tax assets will be utilized. Deferred tax assets and deferred tax liability are calculated by applying the income tax rate applicable to future periods when such assets or liability will be realized.

In accordance with the provisions of the Maritime Act and by fulfilling the conditions laid down in it, starting from the year 2014, the Company calculates and pays the tonnage tax for the maritime activities based on the Decision issued by the Croatian Ministry of Finance

2.10. Intangible assets

Intangible assets relate to IT programs-software licenses that are capitalized on the basis of the cost of acquisition and costs incurred in bringing of the same into working condition. These costs are amortized over their useful lives over a period of two years.

2.11. Property, plant and equipment

Items of property, plant and equipment are carried at historical cost less accumulated depreciation. Historical cost includes costs directly attributable to bringing an asset in a condition for its intended use. Subsequent improvements are capitalized or, if required, recognized as a separate asset only if future economic benefits will flow to the Company and if the cost of such asset can be measured reliably. All other improvements and maintenance costs are recognized in the income statement in the period in which they arise.

**NOTES TO THE FINANCIAL STATEMENTS
AS OF 31 DECEMBER 2015**

Maintenance and repairs, replacements and improvements of minor importance are expensed as incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in an increase in the future economic benefits expected to be obtained from the use of an item of property, plant and equipment beyond its originally assessed standard performance, the expenditures are capitalized i.e. added to the carrying amount of the asset.

Fittings and equipment are classified as non-current assets if their individual useful lives are over one year and individual cost exceeds HRK 3,500.

Property, plant and equipment include land, building, office equipment and furniture.

Depreciation of property, vessels, plant and equipment commences when the assets are put in use. Depreciation is provided on a straight-line basis so as to allocate the cost of an asset over its estimated useful life. Depreciation is provided for each asset until it is written-off or until it reaches its residual value, if material.

The estimated useful lives are as follows:

Buildings	100 years
Machinery and equipment	10-28 years
Inventory and accessories	2-10 years

Land is not depreciated because it is considered to have unlimited useful life.

Gains and losses on disposal of assets are determined by comparing of the income and the carrying amounts of assets and are captured under "Other net gains/(losses)" in the income statement.

2.12. Investments into subsidiaries and associated companies

a) Investments into subsidiaries

Subsidiaries are companies whose operations are directly or indirectly controlled by the Company. Control is achieved if the Company manages the financial and operating policies of the entity so as to obtain benefits from its activities. Investments in subsidiaries are reported by use of the cost method, except for investments abroad that are revalued at the mean rate of the Croatian National Bank on the balance sheet date. Changes are recognized in equity (unrealized gains/losses). Income from shares in subsidiaries is recognized in the period in which transfer of profit occurs, in accordance with the Decision of the owner.

b) Investments into associated companies

Associated companies are entities over which the Company has significant influence but does not have control (generally investments with an ownership portion in the amount of 20% to 50% in the share capital). Significant influence signifies the power to participate in decisions about financial and operating policies of the entity into which the investment was made, but does not signify control or joint control over such policies. Investments into associated companies are reported by use of the cost method.

**NOTES TO THE FINANCIAL STATEMENTS
AS OF 31 DECEMBER 2015**

2.13. Financial assets

Investments are classified into the following categories: held-to-maturity, held for trading and available for sale investments.

Investments with fixed or determinable payments and fixed maturity in respect of which the Company has the positive intent and ability to hold to until maturity are classified as held-to-maturity investments.

Investments acquired primarily for the purpose of generating a profit from short-term fluctuations in price are classified as held-for-trading. All other investments, other than loans and receivables originating from the Company, are classified as available for sale.

Financial instruments included in assets available for sale include debt and equity securities. After initial recognition these instruments (investment cost plus transaction expenses) are recorded at fair value. Fair value of financial instruments traded in active markets is determined on the reporting date in relation to quoted market prices.

The fair value of financial instruments that are not traded in an active market, if possible, is determined using appropriate assessment techniques.

Gains and losses arising from changes in fair value of financial assets available for sale are recognized directly in equity until the moment of sale or decrease, when the cumulative gains or losses previously recognized in equity are included in the profit or loss account for the period.

Dividends from securities classified as available for sale are recorded when their payment is received or when the shareholder's right to receive payment is established.

Financial assets are derecognised when cash is collected or the rights to receive cash flows from the assets have expired.

2.14. Impairment of financial assets

At each balance sheet date the parent Company and related companies assesses whether there is objective evidence of impairment of the financial assets or groups of financial assets. A financial asset or a group of financial assets is considered impaired only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset, and if the loss affects the estimated future cash flows from the financial asset or group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the debtor or group of debtors is experiencing significant financial difficulties, omissions or errors in the payment of interest or principal, credibility of bankruptcy or other financial reorganizations and when observable data indicates that there is a measurable decrease in the estimated future cash flows, such as previous variations or economic conditions related to such failures.

2.15. Trade receivables

Trade and other receivables are initially carried at fair value and are subsequently measured at cost, less any impairment losses. Receivables are impaired and impairment losses are incurred only if there is objective evidence of impairment, as a result of one or more events that occurred after the initial

**NOTES TO THE FINANCIAL STATEMENTS
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recognition of an asset that have an impact on the estimated future cash flows of the asset that can be reliably estimated. At each balance sheet date the Company assesses whether there is objective evidence that an account receivable is impaired. At each balance sheet date, receivables are subject to an individual review to determine whether there is objective evidence that a trade receivable account might be impaired. If any such evidence exists, the carrying amount of the account receivable is reduced directly or through a separate allowance account. The related impairment loss is charged in the income statement for the year.

2.16. Cash and cash equivalents

Cash and cash equivalents comprise cash in hand and balances with banks, as well as other high liquid instruments with maturities of up to three months.

2.17. Share capital

Share capital consists of ordinary shares. Costs directly attributable to the issue of ordinary shares are recognized as a decrease in equity.

The amount paid for the shares, including directly attributable costs, is recognized as a decrease in equity and reserves. Repurchased shares are classified as treasury shares and represent a deduction from total equity and reserves.

2.18. Borrowings

Borrowings are initially recognized at fair value of cash received. In subsequent periods, borrowings are stated at amortized cost. Any difference between the cash received and the redemption value is recognized in the profit and loss account over the period, using the effective interest method.

Borrowing costs that are directly attributable to the acquisition of assets or assets under construction are capitalized during the period of time that is required to complete and prepare the asset for its intended use. All other borrowing costs are recognised in the profit and loss account.

Borrowings are classified as current liabilities unless the Company has an unconditional right to defer settlement of the liabilities for at least 12 months after the balance sheet date.

2.19. Government grants

Government grants related to assets of the subsidiaries (vessels) are recorded as deferred income and recognised as income over the periods necessary to match them with the related costs on a systematic basis.

2.20. Employee benefits

(a) Retirement benefits

In the normal course of business, the Company makes contributions on behalf of its employees who are members of mandatory pension funds, in accordance with applicable law. The mandatory pension

NOTES TO THE FINANCIAL STATEMENTS
AS OF 31 DECEMBER 2015

contributions to the funds are included in the salary cost when they are calculated. The Company has no obligation to provide any post-retirement benefits to its employees.

b) Other long-term employee benefits

Other long-term employee benefits include jubilee-awards and termination benefits which fall due later than 12 months after the balance sheet date.

2.21. Provisions

Provisions are recognised when the Company has a present legal or constructive obligation as a result of a past event, and it is probable that an outflow of resources will be required to settle the obligation and the amount of the obligation can be measured reliably.

Provisions are determined at the present value of costs expected to be incurred to settle an obligation that reflects the current market assessment of the time value of money and risks specific to the obligation.

Provisions are reconsidered at each reporting date and adjusted according to the latest best estimates.

2.22. Dividend distribution

Liabilities in respect of dividends payable to the shareholders are recognised in the financial statements in the period in which they are approved by the General Assembly of Shareholders.

2.23. Contingencies

Contingent liabilities are not recognized in the financial statements. They are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. A contingent asset is not recognized in the financial statements but disclosed when an inflow of economic benefits is probable.

2.24. Comparative amounts

Comparative information has been reclassified, where necessary, to achieve consistency in disclosure of information with data for the current financial year and other data.

2.25. Events after the balance sheet date

Events after the balance sheet date that relate to the financial position of the Company are those favourable and unfavourable events that occurred after the date of the balance sheet, but prior to the date that the financial statements were approved for issue. The Company adjusts the amounts recognized in its financial statements for events that occurred after the balance sheet date that relate to its financial position that require harmonization.

NOTES TO THE FINANCIAL STATEMENTS
AS OF 31 DECEMBER 2015

3. REVENUES

(in HRK)	2015	2014
Domestic revenue	374,144	480,624
Foreign revenue /i/	18,594,563	20,822,700
Income from re-invoicing of services to related companies	4,656,604	1,583,730
Other	1,031	-
	<u>23,626,342</u>	<u>22,887,054</u>

/i/ Foreign revenue includes management services to the related companies (Note 42).

4. OTHER OPERATING REVENUES

(in HRK)	2015	2014
Income from reversal of provisions (Note 32)	141,325	161,206
Government grants	253,717	-
Other revenues	89,916	1,508,144
	<u>484,958</u>	<u>1,669,350</u>

5. COST OF MATERIAL AND SERVICES

(in HRK)	2015	2014
Raw materials and supplies	95,040	99,881
Energy	110,570	72,040
Spare parts and small inventory	69,384	15,920
Raw materials and supplies	<u>274,994</u>	<u>187,841</u>
Transport, telephone, postage	284,769	297,668
Repairs and maintenance	137,859	146,719
Rental costs - lease	103,139	-
Promotion costs	13,219	31,101
Municipal services	23,788	23,698
Other	6,316	500
Other external services	<u>569,090</u>	<u>499,686</u>
	<u>844,084</u>	<u>687,527</u>

ULJANIK PLOVIDBA D.D., PULA

NOTES TO THE FINANCIAL STATEMENTS
AS OF 31 DECEMBER 2015

6. STAFF COSTS

(in HRK)	2015	2014
Net salaries	5,347,052	5,231,869
Taxes and contributions <i>from and on salary</i> /i/	5,038,971	5,167,222
	<u>10,386,023</u>	<u>10,399,091</u>

/i/ Taxes and contributions *from and on salaries* are included in defined pension contributions to mandatory pension funds in Croatia. They are determined at a percentage of the gross salary.

7. DEPRECIATION AND AMORTISATION

(in HRK)	2015	2014
Amortisation (Note 14)	928	2,785
Depreciation (Note 15)	136,939	144,683
	<u>137,867</u>	<u>147,468</u>

8. OTHER EXPENSES

(in HRK)	2015	2014
Reimbursement of costs to employees /i/	1,588,459	4,733,348
Intellectual services /ii/	177,445	161,750
Accrued expenses for severance payments	225,885	-
Entertainment	414,390	372,489
Supervisory board (gross fees)	166,016	176,384
Contributions and municipal levies	137,491	160,044
Bank charges	434,632	223,497
Depository services and broker commission	201,691	47,762
Insurance	103,861	157,212
Account receivables write off	13,313	-
Net tangible assets	1,086	-
Donations	43,436	-
Other expenses /iii/	474,878	421,481
	<u>3,982,583</u>	<u>6,453,967</u>

/i/ Reimbursement of costs to employees comprise: allowances, benefits of using private cars for official purposes, the cost of transportation to work, termination benefits, jubilee awards and supports.

**NOTES TO THE FINANCIAL STATEMENTS
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Furthermore, the amount of accrued employees' gross salaries, which in accordance with the provisions of the signed Employment contracts are entitled to compensation on the basis of the collected insurance premiums upon expiry of the insurance period, was reported under other substantive rights of employees (Note 4).

/ii/ In the reported amount the audit of financial statements constitutes 79% of the costs.

/iii/ Other expenses are composed of membership fees in the amount of HRK 173,982, legal and notary fees and dues in the amount of HRK 54,723, scholarships in the amount of HRK 67,200, costs of submission of the financial reports in the amount of HRK 128,118 and the remainder in the amount of HRK 50,855.

9. FINANCIAL INCOME

<u>(in HRK)</u>	<u>2015</u>	<u>2014</u>
Interest income	4,079,870	3,719,622
Foreign exchange gains	28,111,762	23,863,278
Dividend income	884	884
	<u>32,192,516</u>	<u>27,583,784</u>

10. FINANCIAL EXPENSE

<u>(in HRK)</u>	<u>2015</u>	<u>2014</u>
Interest expense	8,147,538	8,777,230
Foreign exchange losses	9,264,019	3,028,577
	<u>17,411,557</u>	<u>11,805,807</u>

NOTES TO THE FINANCIAL STATEMENTS
AS OF 31 DECEMBER 2015

11. CORPORATE INCOME TAX

The reconciliation between the accounting profit and taxable profit of the Parent company is provided in the table below:

(in HRK)	2015	2014
Profit / (Loss) before taxation	568,584	(469,753)
Effect of tax disallowable expenses	285,258	438,645
Effect of non-taxable profit	(160,887)	(171,572)
Tax loss for the year	692,955	(202,680)
Tax losses brought forward	(579,117)	(376,437)
Tax loss to carry forward	113,838	(579,117)
Tax rate	20.00%	20.00%
Tax liability for the year	22,768	-

12. TONNAGE TAX

(in HRK)	2015	2014
Total annual tonnage tax liability	309,926	331,856
The amount of tonnage tax paid abroad	-	(15,551)
Annual tonnage tax liability	309,926	316,305

/i/ In 2015, as well as in 2014, the tonnage tax liability of the vessels is determined by the Resolution of the Croatian Ministry of Finance issued on 14 April 2014, in accordance with the provisions of the Maritime Act and its conditions which the parent company Uljanik Plovidba d.d. have fulfilled.

13. EARNINGS PER SHARE

Earnings per share in the amount of HRK 42.96 (2014: earnings in the amount of HRK 41.37) have been determined on the basis of the Company's profit in the amount of HRK23,209,008 (2014: earnings in the amount of HRK 22,330,023) and the weighted average of ordinary shares, reduced for treasury shares, that was 540.306 (2014: 539,822).

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**NOTES TO THE FINANCIAL STATEMENTS
AS OF 31 DECEMBER 2015**

14. INTANGIBLE ASSETS

(in HRK)	Total
PURCHASE VALUE	
At 31 December 2013	171,078
Additions	-
Retirements, disposals and other	-
At 31 December 2014	171,078
Additions	-
Retirements, disposals and other	-
At 31 December 2015	171,078
ACCUMULATED AMORTISATION	
At 31 December 2013	167,366
Amortisation	2,785
Retirements, disposals and other	-
At 31 December 2014	170,150
Amortisation	928
At 31 December 2015	171,078
NET BOOK VALUE	
At 31 December 2015	-
At 31 December 2014	928

Intangible assets consist of investments in software.

NOTES TO THE FINANCIAL STATEMENTS
AS OF 31 DECEMBER 2015

15. PROPERTY, PLANT AND EQUIPMENT

(in HRK)	Building	Plant and equipment	Assets in course of construction	Total
Cost				
At 31 December 2013	5,186,577	1,380,557	-	6,567,134
Additions	-	58,794	-	58,794
Retirements, disposals and other	-	(13,188)	-	(13,188)
At 31 December 2014	5,186,578	1,426,163	-	6,612,741
Additions	-	48,643	-	48,643
Retirements, disposals and other	-	(54,545)	-	(54,545)
At 31 December 2015	5,186,578	1,420,261	-	6,606,839
Accumulated depreciation				
At 31 December 2013	2,028,418	1,180,441	-	3,208,859
Depreciation charge for the year	50,647	94,036	-	144,683
Retirements, disposals and other	-	(13,188)	-	(13,188)
At 31 December 2014	2,079,065	1,261,289	-	3,340,354
Depreciation charge for the year	50,648	86,291	-	136,939
Retirements, disposals and other	-	(53,459)	-	(53,459)
At 31 December 2015	2,129,713	1,294,121	-	3,423,834
Net book value				
At 31 December 2015	3,056,865	126,140	-	3,183,005
At 31 December 2014	3,107,513	164,874	-	3,272,387

The Company has given the right to register a lien on the property, which refers to long-term borrowings (Note 33). According to the Assessment of the pledged property provided by „Raiffeisen Consulting“ d.o.o. Zagreb, the estimated market value was EUR 960,000.

ULJANIK PLOVIDBA D.D., PULA

**NOTES TO THE FINANCIAL STATEMENTS
AS OF 31 DECEMBER 2015**

16. LONG-TERM FINANCIAL ASSETS

(in HRK)	Holding in %	2015	2014
16.1. Investments in subsidiaries			
United Shipping Services One Inc. (86,297,413 USD) /i/, /ii/	100%	603,374,339	543,855,531
Real d.o.o., Pula	100%	5,710,000	5,710,000
		<u>609,084,339</u>	<u>549,565,531</u>
16.2. Investments in shares			
United Shipping Adriatic Inc. (100 USD) /i/	0,0007%	699	630
Investments in Banks		8,300	8,300
Istarska autocesta d.o.o. Pula		1,679,935	1,679,935
Uljanik d.d. Pula /ii/		400,000	496,000
Other investments		10	10
		<u>2,088,944</u>	<u>2,184,875</u>
16.3. Other			
Deposits		562,959	-
		<u>562,959</u>	<u>-</u>
		<u>611,736,242</u>	<u>551,750,406</u>

/i/ Investments in foreign subsidiaries are adjusted to the exchange rate for the USD, effective at the balance sheet date, and the incurred exchange differences were debited to revaluation reserves.

/ii/ In accordance with the adopted accounting policy, investments in securities are valued at fair value at the balance sheet date. Unrealized losses from investments in assets available for sale were attributed to equity as a revaluation reserve.

ULJANIK PLOVIDBA D.D., PULA

**NOTES TO THE FINANCIAL STATEMENTS
AS OF 31 DECEMBER 2015**

17. LONG-TERM RECEIVABLES

Long-term receivables are as follows:

(in HRK)	2015	2014
Related companies		
Current portion of long-term receivables	68,445,747	61,694,036
Long-term portion of receivables	<u>(68,445,747)</u>	<u>(61,694,036)</u>
	-	-
Non-related companies and other		
Current portion of long-term receivables	10,818,464	11,458,968
Long-term portion of receivables and other	<u>(68,059)</u>	<u>(107,325)</u>
	10,750,405	11,351,643
Total current portion of long-term receivables (Note 22)	<u>(68,513,806)</u>	<u>(61,801,361)</u>
Long-term portion of receivables	<u>10,750,405</u>	<u>11,351,643</u>

18. RECEIVABLES FROM RELATED COMPANIES

(in HRK)	2015	2014
Due from participating interest /i/	94,389,314	85,078,445
Interest receivable	3,028,338	934,988
Other	<u>506,949</u>	<u>-</u>
	<u>97,924,601</u>	<u>86,013,433</u>

/i/ The stated receivables represent the remaining portion of the transferred retained profit from prior years which at 31 December 2015 amounts to USD 13,500,000.

19. TRADE RECEIVABLES

(in HRK)	2015	2014
Domestic trade debtors	1,210,090	766,429
Foreign trade debtors /i/	<u>31,183,810</u>	<u>32,684,825</u>
	<u>32,393,900</u>	<u>33,451,254</u>

/i/ Foreign trade debtors include subsidiaries (Note 42).

ULJANIK PLOVIDBA D.D., PULA**NOTES TO THE FINANCIAL STATEMENTS
AS OF 31 DECEMBER 2015****20. AMOUNTS DUE FROM THE STATE AND OTHER INSTITUTIONS**

(in HRK)	2015	2014
Income tax receivable	26,573	199,340
Tonnage tax refund	49,207	15,551
VAT refund	27,852	35,027
Other receivables	7,476	13,529
	<u>111,108</u>	<u>263,447</u>

21. OTHER CURRENT ASSETS

(in HRK)	2015	2014
Interest receivables	333,680	242,300
Prepayments	83,079	83,101
Other receivables	4,095	4,797
	<u>420,854</u>	<u>330,198</u>

22. SHORT-TERM FINANCIAL ASSETS

(in HRK)	2015	2014
Short-term financial assets	5,300,990	5,574,495
Plus: Current portion of long-term receivables (Note 17)	68,513,806	61,801,361
	<u>73,814,796</u>	<u>67,375,856</u>

23. CASH AND CASH EQUIVALENTS

(in HRK)	2015	2014
Current account balance	63,983	17,375
Foreign account balance	747	4
Cash in hand	2,928	10,492
	<u>67,658</u>	<u>27,871</u>

ULJANIK PLOVIDBA D.D., PULA

NOTES TO THE FINANCIAL STATEMENTS AS OF 31 DECEMBER 2015

24. SHARE CAPITAL

At 31 December 2015, the share capital of the Company amounts to HRK 232,000,000 and consists of 540,306 ordinary shares, with a nominal value of HRK 400 per share, and of 39,694 treasury shares.

In the ownership structure as at 31 December 2015, small shareholders accounted for 93.17% and treasury shares accounted for 6.84%.

25. CAPITAL RESERVES

(in HRK)	2015	2014
At 31 December of the prior year	(20,477,001)	(20,238,433)
Decrease	<u>(1,200,476)</u>	<u>(238,568)</u>
At 31 December of the current year	<u>(21,677,477)</u>	<u>(20,477,001)</u>

26. LEGAL RESERVES

(in HRK)	2015	2014
At 31 December of the prior year	16,592,866	16,592,866
Increase	<u>912,810</u>	<u>-</u>
At 31 December of the current year /i/	<u>17,505,676</u>	<u>16,592,866</u>

/i/ Under Croatian law, legal reserves are formed by allocating at least 5% of the profit each year, until the total amount of the reserve together with the profit (Note 31) reaches 5% of the Company's equity. Legal reserves are non-distributable.

27. RESERVES FOR TREASURY SHARES

(in HRK)	2015	2014
At 31 December of the prior year	36,382,812	36,382,812
Increase / Decrease	<u>-</u>	<u>-</u>
At 31 December of the current year	<u>36,382,812</u>	<u>36,382,812</u>

NOTES TO THE FINANCIAL STATEMENTS
AS OF 31 DECEMBER 2015

28. TREASURY SHARES (DEDUCTIBLE ITEM)

(in HRK)	2015.	2014.
At 31 December of the prior year	(15,022,426)	(14,614,578)
Purchase of Treasury shares	(773,277)	(826,382)
Sale of Treasury shares	2,030,887	418,534
At 31 December of the current year	<u>(13,764,816)</u>	<u>15,022,426</u>

29. REVALUATION RESERVES

(in HRK)	2015.	2014.
At 31 December of the prior year	91,875,255	26,968,244
Increase <i>/i/</i>	59,422,877	64,907,011
At 31 December of the current year	<u>151,298,132</u>	<u>91,875,255</u>

/i/ The increase in revaluation reserves was a consequence of investment adjustments into foreign subsidiaries in 2015 in accordance with the mean exchange rate for the USD at the end of the accounting period in the amount of HRK59,518,877 and decrease on the basis of revaluation of financial assets at fair value at the balance sheet date in the amount of HRK 96,000.

30. RETAINED PROFIT

(in HRK)	2015.	2014.
At 31 December of the prior year	189,346,067	193,419,895
Increase / (Decrease) <i>/i/</i>	21,417,213	(4,073,828)
At 31 December of the current year	<u>210,763,280</u>	<u>189,346,067</u>

/i/ Increase in retained profit in the 2015 was performed by transferring of the profit from 2014, on the basis of the Decision of the Company's Assembly (Note 31).

31. PROFIT FOR THE YEAR

In 2015, the Company generated a profit in the amount of HRK 23,209,008 (2014: profit in the amount of HRK 22,330,023).

Pursuant to the Decision of the Company's General Assembly held on 27 August 2015, the profit for 2014 in the total amount of HRK 22,330,023 was to be allocated as follows: the amount of HRK 21,417,213 to retained profit (Note 30), and the amount of HRK 912,810 in legal reserves (Note 26).

NOTES TO THE FINANCIAL STATEMENTS
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32. LONG-TERM PROVISIONS

<u>(in HRK)</u>	<u>2015</u>	<u>2014</u>
Accrued commitments to employees /i/	1,855,361	1,770,801
	<u>1,855,361</u>	<u>1,770,801</u>

/i/ The accrued commitments arise from provisions of the IAS 19. In the stated amount, according to the Company's Internal Act, gross termination benefits amount to HRK 839,317 (2014: HRK 840,954) and gross jubilee-awards amount to HRK 1,016,044 (2014: HRK 929,847). By increasing the provisions in relation to the 2014, the expenses have been charged in the amount of HRK 225,885 (Note 8). The decrease in provisions was made with parallel accounting of earlier provisions as earnings in the amount of 141,325 (Note 4).

33. LONG TERM LIABILITIES TO BANKS AND OTHER FINANCIAL INSTITUTIONS

<u>(in HRK)</u>	<u>2015</u>	<u>2014</u>
HBOR/RBA d.d. Zagreb	33,495,098	33,554,113
HBOR/RBA d.d. Zagreb	41,878,286	41,951,120
HBOR/RBA d.d. Zagreb	23,336,969	23,668,594
	<u>98,710,353</u>	<u>99,173,827</u>
NON-FINANCIAL INSTITUTIONS	2,757,000	-
Current portion of long-term borrowings (Note 35)	<u>(8,225,862)</u>	<u>(75.505.233)</u>
Long-term borrowings	<u>93,241,491</u>	<u>23,668,594</u>

Long-term loans are secured by pledge on the shares of the Company, lien on property owned by the Company, bills of exchange and promissory notes.

NOTES TO THE FINANCIAL STATEMENTS
AS OF 31 DECEMBER 2015

34. SHORT TERM BORROWINGS, DEPOSITS, ETC.

Short-term borrowings are as follows:

(in HRK)	2015	2014
Short term borrowings towards non-financial institutions	<u>57,960,521</u>	<u>61,977,942</u>
	<u>57,960,521</u>	<u>61,977,942</u>

35. SHORT-TERM LIABILITIES TO BANKS AND OTHER FINANCIAL INSTITUTIONS

(in HRK)	2015	2014
Short-term financial liabilities	25,562,204	29,383,024
Plus: Current portion of long-term borrowings (Note 33)	<u>8,225,862</u>	<u>75,505,233</u>
	<u>33,788,066</u>	<u>104,888,257</u>

Short-term loans are secured by Company blank bills of exchange and promissory notes.

36. TRADE PAYABLES

(in HRK)	2015	2014
Domestic trade payables	<u>596,517</u>	<u>330,142</u>
	<u>596,517</u>	<u>330,142</u>

37. AMOUNTS DUE TO EMPLOYEES

(in HRK)	2015	2014
Net salaries payable	380,442	395,563
Taxes and contributions from and on salary	385,246	386,854
Other amounts due to employees /i/	<u>1,665,614</u>	<u>3,280,284</u>
	<u>2,431,302</u>	<u>4,062,701</u>

NOTES TO THE FINANCIAL STATEMENTS
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/i/ Within the stated obligations, the amount of HRK 698,723 (2014.: HRK 2,793,984) represents the accrued obligation for the gross salary of employees deriving from premiums collected upon expiry of the insurance period (Note 8).

38. TAXES, CONTRIBUTIONS AND OTHER DUTIES PAYABLE

<u>(in HRK)</u>	<u>2015</u>	<u>2014</u>
Other	-	4,058
	<u>-</u>	<u>4,058</u>

39. DIVIDENDS PAYABLE

<u>(in HRK)</u>	<u>2015.</u>	<u>2014.</u>
Outstanding dividends payable	2,534,798	2,538,293
	<u>2,534,798</u>	<u>2,538,293</u>

40. OTHER CURRENT LIABILITIES

<u>(in HRK)</u>	<u>2015</u>	<u>2014</u>
Interest	1,677,867	1,374,234
Supervisory Board (gross)	26,900	14,760
Other	97,875	45,233
	<u>1,802,642</u>	<u>1,434,227</u>

41. FINANCIAL RISK MANAGEMENT

41.1. Financial risk factors

The Company's activities expose it to a variety of financial risks that include: the market risk (including the currency, interest rate and price risk), credit risk and liquidity risk. Overall risk management is carried out by the Finance Department and the Management Board of the Company.

/i/ Currency and interest rate risk

Currency risk is the risk that the value of financial instruments may change due to fluctuations in the exchange rates. The Company operates internationally and is exposed to foreign exchange risk arising

**NOTES TO THE FINANCIAL STATEMENTS
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from various foreign exchange rates primarily tied to the US dollar (USD) and the Euro (EUR). Foreign exchange risk arises from future commercial transactions and from recognized assets and liabilities. Currently valid policies of the Company do not include active hedging.

The majority of income from sales of services abroad and from long-term and short-term debt is denominated in US dollars or Euros. Therefore, fluctuations in exchange rates between the US dollar and the Euro and HRK may have an impact on future operating results and cash flows.

On 31 December 2015, if the US dollar weakened/strengthened by 1% against the HRK, under the assumption that all other variables remained constant, profit after tax for the reporting period would be HRK 6,303,085 higher(lower), mainly as the result of foreign exchange gains/ (losses) arising from the translation of borrowings and foreign currency cash funds.

On 31 December 2015, if the Euro weakened/strengthened by 1% against the HRK, under the assumption that all other variables remained constant, profit after tax for the reporting period would be HRK 616,464 higher(lower), mainly as the result of foreign exchange gains/ (losses) arising from the translation of borrowings and foreign currency cash funds.

Interest rate risk is the risk that the value of financial instruments will change due to changes in market interest rates. Interest rate risk in cash flows is the risk that the cost of interest on financial instruments will fluctuate over the reporting period.

/ii/ Credit risk

Credit risk is the risk of failure of a party to a financial instrument to fulfil its obligation, which could cause a financial loss to the other side. The maximum exposure to credit risk is shown in the value of each financial asset in the balance sheet. The main financial assets of the Company consist of cash and balances on accounts with banks, trade receivables and other receivables and investments.

The credit risk on liquid funds is limited, because the other side is usually represented by banks that have high credit ratings with international agencies. The credit risk of the Company is primarily attributable to its trade receivables, however it is limited due to the fact that most of the receivables from customers abroad represent receivables from its subsidiaries.

Management believes that no additional credit risk exists that could affect the provisions for impairment of trade and other receivables.

/iii/ Liquidity risk

Liquidity risk, which is considered a funding risk, is the risk posed by difficulties that the Company may encounter in raising funds to meet its commitments associated with financial instruments. Prudent liquidity risk management implies maintaining of sufficient cash, the availability of funding through an adequate amount of committed credit facilities and the ability to meet all obligations. The finance department regularly monitors available cash resources.

The table below shows the expected cash flows of the Company's financial liabilities at the reporting date based on contracted maturities. The amounts disclosed in the table represent the contractual undiscounted cash flows. Trade payables and other liabilities do not include taxes, payables to employees and advances.

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(in HRK)	Less than 3 months	Between 3 months and 1 year	Between 1 and 2 years	Between 2 and 5 years	Over 5 years
At 31 December 2015					
Accounts payable and other liabilities	4,830,462	-	-	-	-
Borrowings	348,153	33,788,066	36,000,000	93,241,491	26,489,523
Total liabilities (contractual maturities)	5,178,615	33,788,066	36.000.000	93,241,491	26,489,523
At 31 December 2014					
Accounts payable and other liabilities	5,832,047	-	-	-	-
Borrowings	1,260,421	135,893,092	31,420,758	-	26,408,459
Total liabilities (contractual maturities)	7,092,468	135,893,092	31,420,758	-	26,408,459

/iv/ Management of capital

The Company monitors capital in accordance with the laws and regulations of the Republic of Croatia that require a minimum paid up capital of HRK 200,000 for joint stock companies.

The primary objective of the Company's management of capital is to support the business and maximize shareholder value. The Company manages its capital and makes adjustments in light of the changes in economic conditions. In order to maintain or adjust the capital structure, the Company may adjust dividend payments to shareholders, return capital to shareholders or issue new shares. No changes were made in the objectives, policies or processes during the years ended 31 December 2015 and 31 December 2014.

41.2. Fair value estimates

Management's estimates of fair value of the financial assets and liabilities, together with the carrying amounts shown in the balance sheet are as follows:

(in HRK)	Note	2015 Carrying value	Fair value
Financial assets available for sale	16	400,000	400,000
Investments into subsidiaries and associated companies	16	611,336,241	611,336,241
Long-term receivables	17	10,750,405	10,750,405
Inventories, trade receivables and other receivables	18,19,20,21	130,516,783	130,516,783
Other short-term financial assets and prepayments made	21,22	74,148,476	74,148,476
Liabilities from debt on which are calculated interests	33,34,35	184,990,078	184,990,078
Trade payables and other liabilities	36,37,38,39	7,365,259	7,365,259

Fair value of financial assets and liabilities is based on the quoted market price at the balance sheet date, if it is available. Where the market price is not available, the Company estimates fair value based

**NOTES TO THE FINANCIAL STATEMENTS
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on publicly available information from external sources or on the basis of the discounted cash flow method, where applicable.

For receivables and payables whose maturity is less than one year it is deemed that their value reflects the fair value. All other receivables and payables are discounted to determine the fair value.

42. RELATED PARTY TRANSACTIONS

Within the ordinary course of business the Company carries out operations in cooperation with the affiliated companies of the Group United Shipping Services One. Management services are charged in accordance with the applicable contract concluded with the subsidiary company Uljanik Shipmanagement Inc. and Uljanik Tanker Management Inc.

Transactions between the Company and the affiliated companies included in the profit and loss account during the year were as follows:

(in HRK)	2015	2014
Sales revenue:		
Income from management and other services (Note 3)	<u>23,251,167</u>	<u>20,822,700</u>
Other operating costs		
Entertainment costs (Note 8)	91,890	49,074
Travel costs (Note 8)	<u>1,205,733</u>	<u>1,583,729</u>
	1,297,623	1,632,803
Financial income:		
Income from interests accrued to subsidiaries (Note 9)	<u>3,965,874</u>	<u>3,630,525</u>

The year-end balances arising from these transactions were as follows:

(in HRK)	2015	2014
Investments in subsidiaries		
United Shipping Services One Inc. (Note 16.1)	603,374,339	543,855,531
Real d.o.o. Pula (Note 16.1)	<u>5,710,000</u>	<u>5,710,000</u>
	609,084,339	549,565,531
Receivables from operations		
Long-term receivables (Note 17)	68,445,747	61,694,036
Foreign trade debtors (Note 19)	31,183,810	32,679,160
Related party receivables (Note 18)	97,924,601	86,013,433
Short-term financial assets (Note 22)	<u>66,372</u>	<u>82,709</u>
	197,620,530	180,469,338
Liabilities from regular operations		
Liabilities for loans, deposits etc. (Note 34)	<u>-</u>	<u>1,260,421</u>

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43. KEY MANAGEMENT

Company's key management includes the executive management which consists of the director, assistant director, two fleet managers, purchase manager, travel agency manager and personnel manager.

Total amount of fees paid to the key management for the year 2015 amounts to HRK 4,567,836 (2014.: HRK 4,594,839).

During the year, the Supervisory Board received fees in the amount of HRK 160,016 (2014.: HRK 160,444).

44. SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGEMENTS

Estimates are continually evaluated and are based on experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The Company makes estimates and assumptions concerning the future. The resulting accounting estimates are, by definition, seldom equal to the actual results. Estimates and assumptions that could represent a significant risk of adjustment to the carrying amounts of assets and liabilities within the next financial year are given below.

a) Significant accounting estimates and sources of estimates

Income tax

The income tax calculation has been prepared on the basis of the current interpretation of applicable laws and regulations. The calculations serving as the basis for the income tax are subject to tax audit reviews by tax authorities.

Impairment of receivables

Receivables are assessed for impairment at each balance sheet date and during the year and reduced by the estimated amount of doubtful receivables. Each debtor is reviewed by reference to its status, the overdue receivables and the stage of litigation if any.

b) Significant accounting judgments used in the application of accounting standards

In addition to the accrued commitments to employees as disclosed in Note 32, the management is of the opinion that no other significant judgments should be disclosed in the consolidated financial statements.

45. PREPARATION AND APPROVAL OF THE FINANCIAL STATEMENTS

The financial statements set out on the preceding pages were prepared and authorized for issue by the management of the Company on 31 March 2016.

46. AUDIT OF THE FINANCIAL STATEMENTS

The financial statements of the Company for the year 2015 were audited by the audit firm REVIDAS d.o.o., Vukovarska 47, Pula.

For **ULJANIK PLOVIDBA d.d.** Pula:

Dragutin Pavletić, director



MANAGEMENT REPORT FOR THE PERIOD 01-12/2015

The business activity of ULJANIK PLOVIDBA (the Company) and its foreign subsidiaries in the period 01-12/2015 was proper, with full employment of vessels and high functioning management system. In dry cargo sector this year's trends are characterized by a continuous decline in freight rates and values of the vessels, which have experienced their historical minimum in the last quarter of 2015 and at the beginning of 2016, on all routes and for all types of vessels. The developments in the dry cargo maritime transport in 2015 were indisputably influenced by the slowdown in all major economies, especially in China but also in South American countries and the slow recovery of the countries of Europe. Extremely negative developments in the sector have resulted in increased scrap activity, reduction in the total number of orders for new ships and the postponement of deadlines for delivery of the ships under construction, as well as a large number of laid up vessels. A slight recovery in this sector began in mid-February 2016 while a stronger recovery is expected in the third quarter of 2016.

In the petroleum products, oils and chemicals transportation sector the observed period can be assessed as stable with increased freight rates with respect to the previous year. In the "clean cargo" transportation segment the whole year 2015 was marked by a stronger demand in all routes, as well as by the freights that enable long-term regular operations and return on capital. Trends in the year 2016 and predictions for the next period are very optimistic.

Long-term charter parties concluded in relation to three tankers as well as the positive effects of operation with one tanker on the spot market, give a lot of optimism for the proper operation of the Company in the future. Unfortunately, the further deepening of the crisis in the bulk sector has an extremely negative impact on the Company's operations.

In the year 2015 the Company:

- a) achieved a consolidated positive operating result of the vessels due to: increased operating income of the tanker fleet, income from ship management services carried out to third parties on the revenue side, as well as reduced operating expenses of the vessels despite dry docking of two ships, on the expenditure side (EBITDA 86.4 mil USD),
- b) generated high consolidated total loss for the year 2015 as a direct result of increased costs due to impairment of the vessels, increased depreciation costs in relation to the selling of two oldest dry cargo vessels (loss on sale) as well high financial liabilities
- c) achieved constant employment of vessels with the continuation of the Company's fleet high efficiency trend,
- d) realized the refinancing of about 150 million dollars of long-term loan obligations,
- e) retained the proper liquidity,
- f) fulfilled all its loan repayment obligations in 2015 - over 44 mil USD,

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- g) sold the oldest dry cargo vessels: Marlera and Volme,
- h) proceeded with full implementation of the safety and quality system on the vessels and in the office, with continuous increase in the quality and expertise of the employees and maintenance of a high level of professionalism, what also confirms the certificate received by the United States Coast Guard under their Qualship 21 Program;
- i) maintained high efficiency of vessels' management with a further increase in the number of vessels in management ,
- j) collected 100% of contracted freights from the Charterers of all vessels with their full performance.

A review of the functions in the Company is given below:

1. COMMERCIAL ASPECT

The operating revenues for the period 01-12/2015 of 230 mil HRK compared to 242 mil HRK in the same period of 2014 has been under direct impact of the higher freight rates in the tanker shipping market, but also of historically low freight rates in the bulk sector and the decreased number of vessels (bulkers). The operating result was influenced negatively by dry docking cost of two vessels.

2. PERSONNEL

As at 31st December 2015 the Company had 34 employees.

3. TECHNICAL ASPECT

In the period January-December 2015 vessels Verige and Veruda underwent dry docking and there were no technical problems on board. The company keeps maintaining high efficiency of vessel exploitation with all other vessels in the fleet. Furthermore, m/t Pomer underwent dry docking at the beginning of 2016 and m/b Levan is currently under dry docking.

4. ACQUISITION OF TREASURY SHARES

In the period 01-12/2015 the Company acquired treasury shares in accordance with art. 233, section 3 of the Companies Act. The company acquired treasury shares in the amount of 773.3 thousand HRK and disposed of treasury shares in the amount of 2,030.9 thousand HRK.

5. IMPORTANT EVENTS IN 2015

On 7th March 2015 the Bareboat Charter of M/t Pula was terminated and the said vessel has been taken into management for and on behalf of the new Bareboat Charterer.

On 15th July the Company signed the long-term Bareboat charter of the M/t Istra with the Norwegian company Ebony A/S, Bergen.

On 14th August 2015 the Company concluded the Management Agreement for the Newbuilding ULJANIK 502, RO-RO PAX vessel built up in Uljanik Pula Shipyard, intended for liner transportation in Turkmenistan.

On 27th August 2015 the General Assembly of the Company was held which passed the resolution on the sharing of profit/loss for the year 2014. According to the same resolution, the profit of HRK 22,330,022.68 was allocated as follows: HRK 912,809.71 to legal reserves and HRK 21,417,212.97 to retained profit.

On 13th October 2015 the Company through its subsidiaries – members of the Group ULJANIK PLOVIDBA, signed a credit agreement with a Syndicate of foreign banks led by Credit Suisse Bank in the total amount of about 86 million USD, in the profile of a 12-year repayment period with an annual interest of 250 index points on USD LIBOR. In addition, the Company has in 2015 concluded contracts on refinancing loans totaling approximately 63 million USD with Zagrebačka banka, Privredna banka Zagreb and Raiffeisenbank Austria /Croatian Bank for Reconstruction and Development.

On 14th October 2015 the Company sold M/v Marlera, the oldest ship in the fleet of the Company, intended for transportation of bulk cargoes. The delivery of the vessel to the Buyer took place in the port of Fujairah.

On 8th December 2015 the Company sold M/v Volme, the ship in the Company's fleet, intended for transportation of bulk cargoes. The proper delivery of the vessel to the Buyer took place in the port of Durban.

6. COMPANY GROWTH

The Strategy of development of ULJANIK PLOVIDBA d.d. until the year 2030 envisages the continuation of the primary maritime activity in two sectors, transport of dry cargo (supramax) and transport of petroleum products and chemicals (product carriers). The Company intends to continue participating on the new and second hand vessel market with the purpose to optimise its fleet and fleet efficiency. Even though its principal business will continue to be operation and management of its own fleet, the development of the Company shall also be aimed at ship management for other ship owners.

7. COMPANY ACTIVITIES CONCERNING RESEARCH AND DEVELOPMENT AND ENVIRONMENTAL PROTECTION

Within its shipping and ship management operations, the Company continuously engages in research which is primarily connected with the introduction of new technical solutions and technologies related to vessel exploitation. Special attention is focused on technical solutions that enable further savings in fuel consumption, reduce pollution and protect the environment. On the other hand, with a socially responsible business, through

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investing in the community, care and welfare of employees and their education, the Company's aim is to contribute to the continued economic and social development.

8. BUSINESS RISKS

It is well known that the principal activities that the Company engages in, i.e. international maritime transport and ship management are among the most risky activities and that they are directly connected with significant business risks, of which the currently most risky are:

- global economic trends;
- the risk of interest rate increase;
- the volatility of USD exchange rate in relation to other currencies;
- significant oscillations in the value of ships;
- the risk of strict conditions of business operation;
- long and uncertain period of return on capital;
- fluctuation in the basic costs of business operation;
- workforce fluctuation.

9. CORPORATE MANAGEMENT CODE

The Company fully complies with its Corporate Governance Code.

Pula, 29th April 2016



Dragutin Pavletić, Director

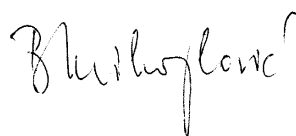
STATEMENT OF THE PERSONS RESPONSIBLE FOR PREPARING FINANCIAL STATEMENTS

According to the best of our knowledge:

Audited financial reports of ULJANIK PLOVIDBA d.d. for the period January – December 2015, have been prepared according to International Financial Reporting Standards and they provide an complete and true presentation of assets, liabilities, profit and loss, financial position and business activities of the Company.

The Management Report for the period January – December 2015 contains a true presentation of the development, operating results and the financial position of the Parent Company and the companies included in the consolidation as well as the description of major risks and uncertainties the Parent Company and the companies included in the consolidation are exposed to.

Accounting Manager



Bojana Mihajlović

Director



Dragutin Pavletić

Pula, 29th April, 2016

Supervisory Board

According to the provisions of Article 300.c and Article 300.d of the Companies Act ("Official Gazette" number 111/93, 34/99, 121/99, 52/00, 118/03, 107/07, 146/08, 137/09, 125/11, 152/11, 111/12, 68/13 and 110/15) and Article 37. of ULJANIK PLOVIDBA d.d.'s Bylaws, the Supervisory Board of ULJANIK PLOVIDBA d.d. at the meeting held on 29 April 2016, passed the following

RESOLUTION

- I. Approval is given to the Financial Statements of ULJANIK PLOVIDBA d.d. and the Group ULJANIK PLOVIDBA for the year 2015.
- II. Approval is given to the Independent Auditor's Report - REVIDAS revizija i konzalting d.o.o, on audited Financial Statements of ULJANIK PLOVIDBA d.d. and the Group ULJANIK PLOVIDBA for the year 2015.

III. ULJANIK PLOVIDBA d.d.'s Profit and Loss Account for the year 2015 is set out as follows:

	2015.	2014.
EARNINGS	56,303,815.95	52,140,187.44
EXPENSES	32,762,114.20	29,493,860.21
PROFIT	23,541,701.75	22,646,327.23
TAX	332,693.39	316,304.55
NET PROFIT	23,209,008.36	22,330,022.68

IV. The consolidated Profit and Loss Account for ULJANIK PLOVIDBA's Group for the year 2015 is set out as follows:

	2014.	2013.
EARNINGS	260,118,543.00	273,146,511.00
EXPENSES	735,359,255.00	350,963,164.00
LOSS	- 475,240,712.00	- 77,816,653.00
TAX	332,694.00	316,305.00
LOSS OF MINORITY	9,133,888.00	1,368,796.00
NET LOSS	- 466,439,518.00	- 76,764,162.00

V. By giving approval to the Financial Statements of ULJANIK PLOVIDBA d.d. and the Group ULJANIK PLOVIDBA for the year 2015 and the Independent Auditor's Report made by REVIDAS revizija i konzalting d.o.o, the Board of Directors and the Supervisory Board of ULJANIK PLOVIDBA d.d. determined the same in accordance with the Article 300.d of the Companies Act.



President of the Supervisory Board
Amra Pende

According to the provisions of Article 300.c and Article 280. Paragraph 3. of the Companies Act ("Official Gazette" number 111/93, 34/99, 121/99, 52/00, 118/03, 107/07, 146/08, 137/09, 125/11, 152/11, 111/12, 68/13 and 110/15) and Article 37. of ULJANIK PLOVIDBA d.d.'s Bylaws, the Supervisory Board of ULJANIK PLOVIDBA d.d. at the meeting held on 29 April 2016, passed the following

RESOLUTION

- I. Proposal on distribution of profit for the year 2015, made by the Board of Directors of ULJANIK PLOVIDBA d.d. is accepted.
- II. ULJANIK PLOVIDBA d.d.'s General Meeting is proposed to distribute the profit of the company for the year 2015 in the amount of 23.209.008,36 kunas, in such a manner as to allocate an amount of 1.160.450,41 kunas in statutory reserves and the remaining amount of 22.048.557,95 kunas in retained earnings.



President of the Supervisory Board
Amra Pende