

### GROUP ULJANIK PLOVIDBA

# CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS FOR THE PERIOD

**JANUARY - JUNE 2015** 

CONTENT:
Consolidated Financial Statements of GROUP ULJANIK PLOVIDBA (unaudited) for the period January – June 2015
Notes
Management Report
Statement of the persons responsible for preparing Financial Statements



Attachment 1. Reporting period:		01.01.2015.	to	[	30.06.2015.	
	Semiannual financia	l statemen	t of the entre	preneur - 1	FI-POD	
Tax number (MB):	03292754	J				
Company registration number (MBS):	040010793					
Personal identification number (OIB):	49693360447					
Issuing company:	ULJANIK PLOVIDBA D.D.					
Postal code and place:	52100	يا ل	PULA			
Street and house number:	CARRARINA 6					
E-mail adress:	uljanik-plovidba@pu.t-com	n.hr				
Internet adress:	www.uljanikplovidba.com					
Municipality/city code and name:	359 PULA					
County code and name:	18 ISTARSKA				Number of employees (quarter end)	35
Consolidated report:	YES				NKD code:	5020
Companies of the consolidation	subject (according to IFRS):		Seat:		MB:	
	ULJANIK PLOVIDBA D.D	o.		PULA	3292754	
UNITED SH	IPPING SERVICES ONE INC	:.	MONRO	OVIA, LIBERIA		
	REAL D.O.C	).		PULA	2044471	
		1				
Bookkeeping service:		J				
Contact person:	BOJANA MIHAJLOVIĆ					
Telephone:	(please enter only contact pe	erson's family n	ame and name)	Telefax:	052 492598	
E-mail adress:	bojana.mihajlovic@uljanik	plovidba.com				
Family name and name:	DRAGUTIN PAVLETIĆ					
Documents to be		•				
and notes to fin	ments (balance sheet, profit a ancial statements		ent, cash flow sta	tement, stateme	ent of changes in equity,	
	lanagement Board on the Co ersons responsible for the dra		ancial statements		(X)/J	~
	ULJ	ANIK PL	OVIDBA	d. of the pe	erson authorized to represen	t the company)



### BALANCE SHEET as of 30.06.2015.

Company: ULJANIK PLOVIDBA D.D.					
Position	AOP	Previous period	Current period		
1	2	3	4		
AV RECEIVARI EO FOR CURCORIRER AND NOV. DAIR CARITAL	1 001	Т			
A) RECEIVABLES FOR SUBSCRIBED AND NON - PAID CAPITAL	001	1 070 001 051	1 057 775 040		
B) LONG - TERM ASSETS (003+010+020+029+033)  I. INTANGIBLE ASSETS (004 to 009)	002	1.976.881.951	1.957.775.349		
1. INTANGIBLE ASSETS (004 to 009)  1. Assets development	003	928	0		
Concessions, patents, licence fees, merchandise and service brands, software and other rights	004	928	0		
3. Goodwill	005	920	U		
Prepayments for purchase of intangible assets	007				
Intangible assets in preparation	008				
6. Other intangible assets	009				
II. TANGIBLE ASSETS (011 to 019)	010	1.954.332.448	1.942.037.830		
1. Land	011	121.829	121.829		
2. Buildings	012	2.985.683	2.960.359		
3. Plant and equipment	013	164.874	152.439		
Instuments, plant inventories and transportation assets	014	1.947.809.966	1.935.572.211		
5. Biological assets	015	3.250.096	3.230.992		
6. Prepayments for tangible assets	016	0	0		
7. Tangible assets in preparation	017				
8. Other material assets	018				
9. Investment in buildings	019				
III. LONG-TERM FINANCIAL ASSETS (021 to 028)	020	4.507.998	4.508.051		
Shares (stocks) in related parties	021				
2. Loans given to related parties	022				
3. Participating interests (shares)	023	4.507.998	4.508.051		
4. Loans to entrepreneurs in whom the entity hold participating interests	024				
5. Investment in securities	025				
6. Loans, deposits and similar assets	026				
7. Other long - term financial assets	027				
Investments accounted by equity method	028				
IV. RECEIVABLES (030 to 032)	029	18.040.577	11.229.468		
Receivables from related parties	030				
2. Receivables based on trade loans	031				
3. Other receivables	032	18.040.577	11.229.468		
V. DEFERRED TAX ASSETS	033	50 000 400	50.005.054		
C) SHORT- TERM ASSETS (035+043+050+058)	034	53.200.492	53.025.351		
I. INVENTORIES (036 to 042)  1. Row material	035	3.698.434	2.844.359		
	036	3.698.434	2.844.359		
Work in progress     Finished goods	037 038				
4. Merchandise	039				
Prepayments for inventories	039				
6. Long - term assets held for sale	040				
7. Biological assets	041				
II. RECEIVABLES (044 to 049)	043	7.026.538	9.903.466		
Receivables from related parties	044	7.020.330	3.300.400		
Accounts receivable	045	5.575.771	8.022.741		
Receivables from participating entrepreneurs	046	0.070.771	0.022.7 11		
Receivables from employees and shareholders	047				
Receivables from government and other institutions	048	264.664	243.584		
6. Other receivables	049	1.186.103	1.637.141		
III. SHORT - TERM FINANCIAL ASSETS (051 to 057)	050	5.599.111	5.537.230		
Shares (stocks) in related parties	051				
2. Loans given to related parties	052				
3. Participating interests (shares)	053				
4. Loans to entrepreneurs in whom the entity hold participating interests	054				
5. Investment in securities	055				
6. Loans, deposits and similar assets	056	5.599.111	5.537.230		
7. Other financial assets	057				
IV. CASH AT BANK AND IN CASHIER	058	36.876.409	34.740.296		
D) PREPAID EXPENSES AND ACCRUED INCOME	059	4.950	4.950		
E) TOTAL ASSETS (001+002+034+059)	060	2.030.087.393	2.010.805.650		
F) OFF-BALANCE SHEET NOTES	061				



LIABILITIES AND CAPITAL			
A) CAPITAL AND RESERVES (063+064+065+071+072+075+078)	062	512.575.541	554.390.567
I. SUBSCRIBED CAPITAL	063	232.000.000	232.000.000
II. CAPITAL RESERVES	064	-20.477.001	-21.046.147
III. RESERVES FROM PROFIT (066+067-068+069+070)	065	37.953.252	38.356.116
Reserves prescribed by law	066	16.592.866	16.592.866
2. Reserves for treasury stocks	067	36.382.812	36.382.812
3. Treasury stocks and shares (deduction)	068	15.022.426	14.619.562
4. Statutory reserves	069	10.022.420	14.010.002
5. Other reserves	070		
IV. REVALUATION RESERVES	071	91.875.255	132.381.314
V. RETAINED EARNINGS OR ACCUMULATED LOSS (073-074)	072	81.948.978	-5.024.185
1. Retained earnings	073	81.948.978	0.024.100
2. Accumulated loss	073	01.540.570	5.024.185
VI. PROFIT / LOSS FOR THE CURRENT YEAR (076-077)	075	-76.764.162	1.386.919
1. Profit for the current year	076	70.704.102	1.386.919
Loss for the current year	077	76.764.162	1.300.919
VII. MINORITY INTEREST	077	166.039.219	176.336.550
B) PROVISIONS (080 to 082)	078	1.770.801	1.760.388
1. Provisions for pensions, severance pay and similar liabilities	080	1.770.801	1.760.388
· · · ·	-	1.770.801	1.760.388
Reserves for tax liabilities     Other reserves	081		
	082	4 457 550 005	1 110 010 157
C) LONG TERM LIABILITIES (084 to 092)	083	1.157.558.305	1.119.312.457
1. Liabilities to related parties	084		
2. Liabilities for loans, deposits etc.	085		
3. Liabilities to banks and other financial institutions	086	1.157.558.305	1.119.312.457
4. Liabilities for received prepayments	087		
5. Accounts payable	088		
6. Liabilities arising from debt securities	089		
7. Liabilities to entrepreneurs in whom the entity holds participating interests	090		
8. Other long-term liabilities	091		
9. Deferred tax liability	092		
D) SHORT - TERM LIABILITIES (094 to 105)	093	272.780.995	265.414.569
Liabilities to related parties	094		
2. Liabilities for loans, deposits etc.	095		
3. Liabilities to banks and other financial institutions	096	205.063.918	207.304.208
Liabilities for received prepayments	097		
5. Accounts payable	098	18.137.770	19.579.759
6. Liabilities arising from debt securities	099	0	0
7. Liabilities to enterpreneurs in whom the entity holds participating interests	100		
8. Liabilities to employees	101	4.062.702	3.177.923
9. Liabilities for taxes, contributions and similar fees	102	4.076	4.328
10. Liabilities to share - holders	103	2.538.293	2.535.039
11. Liabilities for long term assets held for sale	104		
12. Other short - term liabilities	105	42.974.236	32.813.312
E) DEFERRED SETTLEMENTS OF CHARGES AND INCOME DEFERRED TO FUTURE PERIOD	106	85.401.751	69.927.669
F) TOTAL CAPITAL AND LIABILITIES (062+079+083+093+106)	107	2.030.087.393	2.010.805.650
G) OFF-BALANCE SHEET NOTES	108		
APPENDIX TO BALANCE SHEET (only for consolidated financial statements)	•		
A) CAPITAL AND RESERVES			
1. Attributed to equity holders of parent company	109	346.536.322	378.054.017
2. Attributed to minority interests	110	166.039.219	176.336.550



VI. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD

1. Attributed to equity holders of parent company

2. Attributed to minority interests

### PROFIT AND LOSS ACCOUNT for period 01.01.2015. to 30.06.2015.

Position	AOP	Previous	period	Current period		
		Cummulative	Periodical	Cummulative	Periodical	
1	2	3	4	5	6	
I. OPERATING REVENUES (112+113)	111	118.125.067	55.970.701	128.157.043	52.816.96	
1. Sales revenues	112	115.233.896	54.514.205	112.649.289	51.679.363	
2. Other operating revenues	113	2.891.171	1.456.496	15.507.754	1.137.603	
II. OPERATNG EXPENSES (115+116+120+124+125+126+129+130)	114	124.770.964	60.332.347	128.053.296	56.794.85	
Changes in the value of work in progress and finished goods     Material costs (117 to 119)	115	22.977.917	10.001.410	00.046.504	14 100 77	
a) Raw material and material costs	116 117	125.096	12.901.410 46.579	22.846.591 107.970	14.190.77	
b) Costs of goods sold	117	125.096	46.579	107.970	41.93	
c) Other external costs	119	22.852.821	12.854.831	22.738.621	14.148.82	
3. Staff costs (121 to 123)	120	37.919.316	18.074.385	44.016.343	20.662.29	
a) Net salaries and wages	121	35.515.358	16.827.409	41.668.625	19.485.66	
b) Costs for taxes and contributions from salaries	122	1.721.946	878.821	1.633.624	818.70	
c) Contributions on gross salaries	123	682.012	368.155	714.094	357.92	
4. Depreciation	124	55.126.213	24.831.473	50.775.574	16.906.00	
5. Other costs	125	8.747.518	4.525.079	10.414.788	5.035.77	
6. Impairment (127+128)	126	0	0	0		
a) Impairment of long-term assets (excluding financial assets)	127					
b) Impairment of short-term assets (excluding financial assets)	128					
7. Provisions	129	0	0	0		
8. Other operating expenses	130					
III. FINANCIAL INCOME (132 to 136)	131	4.963.208	2.389.180	23.619.219	1.249.17	
1. Interest income, foreign exchange gains, dividends and similar income from related parties	132					
2. Interest income, foreign exchange gains, dividends and similar income from non-related	133	4.963.208	2.389.180	23.619.219	1.249.17	
3. Share in income from affiliated entrepreneurs and participating interests	134					
4. Unrealized gains (income) from financial assets	135					
5. Other financial income	136					
IV. FINANCIAL EXPENSES (138 to 141)	137	23.338.625	14.118.566	25.773.558	16.788.63	
Interest expenses, foreign exchange losses and similar expenses from related parties	138					
2. Interest expenses, foreign exchange losses and similar expenses from non - related parties	139	23.338.625	14.118.566	25.773.558	16.788.63	
3. Unrealized losses (expenses) on financial assets	140					
4. Other financial expenses	141					
V. INCOME FROM INVESTMENT SHARE IN PROFIT OF ASSOCIATED ENTREPRENEURS	142					
VI. LOSS FROM INVESTMENT SHARE IN LOSS OF ASSOCIATED ENTREPRENEURS	143					
VII. EXTRAORDINARY - OTHER INCOME	144					
VIII. EXTRAORDINARY - OTHER EXPENSES	145					
IX. TOTAL INCOME (111+131+142 + 144)	146	123.088.275	58.359.881	151.776.262	54.066.14	
X. TOTAL EXPENSES (114+137+143 + 145)	147	148.109.589	74.450.913	153.826.854	73.583.48	
XI. PROFIT OR LOSS BEFORE TAXATION (146-147)	148	-25.021.314	-16.091.032	-2.050.592	-19.517.34	
1. Profit before taxation (146-147)	149	0	0	0		
2. Loss before taxation (147-146)	150	25.021.314	16.091.032	2.050.592	19.517.34	
XII. PROFIT TAX	151	0	0	158.152	79.07	
XIII. PROFIT OR LOSS FOR THE PERIOD (148-151)  1. Profit for the period(149-151)	152	-25.021.314	-16.091.032 0	-2.208.744 0	-19.596.423	
2. Loss for the period (151-148)	153 154	0 25.021.314	16.091.032	2.208.744	19.596.42	
APPENDIX TO P&L (only for consolidated financial statements)	154	25.021.314	16.091.032	2.206.744	19.596.42	
XIV. PROFIT OR LOSS FOR THE PERIOD						
Attributed to equity holders of parent company	155	-24.554.515	-15.345.122	1.386.919	-17.759.49	
1. Attributed to equity holders of parent company	156	-466.799	-745.910	-3.595.663	-1.836.92	
2 Attributed to minority interests	150	400.733	740.010	0.000.000	1.000.02	
2. Attributed to minority interests STATEMENT OF COMPREHENSIVE INCOME (IERS)		-25.021.314	-16.091.032	-2.208.744	-19.596.42	
STATEMENT OF COMPREHENSIVE INCOME (IFRS)	157		-1.057.581	40.506.059	24.057.59	
STATEMENT OF COMPREHENSIVE INCOME (IFRS)  I. PROFIT OR LOSS FOR THE PERIOD (= 152)	157 158	1.036.502			24.057.59	
STATEMENT OF COMPREHENSIVE INCOME (IFRS)  I. PROFIT OR LOSS FOR THE PERIOD (= 152)  II. OTHER COMPREHENSIVE INCOME / LOSS BEFORE TAX(159 to 165)	158	1.036.502 1.036.502		40.506.059		
STATEMENT OF COMPREHENSIVE INCOME (IFRS)  I. PROFIT OR LOSS FOR THE PERIOD (= 152)			-1.057.581	40.506.059		
STATEMENT OF COMPREHENSIVE INCOME (IFRS)  I. PROFIT OR LOSS FOR THE PERIOD (= 152)  II. OTHER COMPREHENSIVE INCOME / LOSS BEFORE TAX(159 to 165)  1. Exchange differences on translation of foreign operations	158 159			40.506.059		
STATEMENT OF COMPREHENSIVE INCOME (IFRS)  I. PROFIT OR LOSS FOR THE PERIOD (= 152)  II. OTHER COMPREHENSIVE INCOME / LOSS BEFORE TAX(159 to 165)  1. Exchange differences on translation of foreign operations  2. Movements in revaluation reserves of long-term tangible and intangible assets	158 159 160			40.506.059		
STATEMENT OF COMPREHENSIVE INCOME (IFRS)  I. PROFIT OR LOSS FOR THE PERIOD (= 152)  II. OTHER COMPREHENSIVE INCOME / LOSS BEFORE TAX(159 to 165)  1. Exchange differences on translation of foreign operations  2. Movements in revaluation reserves of long-term tangible and intangible assets  3. Profit or loss from revaluation of financial assets available for sale	158 159 160 161			40.506.059		
STATEMENT OF COMPREHENSIVE INCOME (IFRS)  I. PROFIT OR LOSS FOR THE PERIOD (= 152)  II. OTHER COMPREHENSIVE INCOME / LOSS BEFORE TAX(159 to 165)  1. Exchange differences on translation of foreign operations  2. Movements in revaluation reserves of long-term tangible and intangible assets  3. Profit or loss from revaluation of financial assets available for sale  4. Gains or losses on efficient cash flow hedging	158 159 160 161 162			40.506.059		
STATEMENT OF COMPREHENSIVE INCOME (IFRS)  I. PROFIT OR LOSS FOR THE PERIOD (= 152)  II. OTHER COMPREHENSIVE INCOME / LOSS BEFORE TAX(159 to 165)  1. Exchange differences on translation of foreign operations  2. Movements in revaluation reserves of long-term tangible and intangible assets  3. Profit or loss from revaluation of financial assets available for sale  4. Gains or losses on efficient cash flow hedging  5. Gains or losses on efficient hedge of a net investment in foreign countries	158 159 160 161 162 163			40.506.059		
STATEMENT OF COMPREHENSIVE INCOME (IFRS)  I. PROFIT OR LOSS FOR THE PERIOD (= 152)  II. OTHER COMPREHENSIVE INCOME / LOSS BEFORE TAX(159 to 165)  1. Exchange differences on translation of foreign operations  2. Movements in revaluation reserves of long-term tangible and intangible assets  3. Profit or loss from revaluation of financial assets available for sale  4. Gains or losses on efficient cash flow hedging  5. Gains or losses on efficient hedge of a net investment in foreign countries  6. Share in other comprehensive income / loss of associated companies	158 159 160 161 162 163 164			40.506.059 8.101.212		
STATEMENT OF COMPREHENSIVE INCOME (IFRS)  I. PROFIT OR LOSS FOR THE PERIOD (= 152)  II. OTHER COMPREHENSIVE INCOME / LOSS BEFORE TAX(159 to 165)  1. Exchange differences on translation of foreign operations  2. Movements in revaluation reserves of long-term tangible and intangible assets  3. Profit or loss from revaluation of financial assets available for sale  4. Gains or losses on efficient cash flow hedging  5. Gains or losses on efficient hedge of a net investment in foreign countries  6. Share in other comprehensive income / loss of associated companies  7. Actuarial gains / losses on defined benefit plans	158 159 160 161 162 163 164 165	1.036.502	-1.057.581		4.811.52 19.246.07	

169

170

-23.725.313

-466.799

-16.191.187

-745.910

33.791.766

-3.595.663

395.565

-745.910



### CASH FLOW STATEMENT - Indirect method period 01.01.2015. to 30.06.2015.

Company: ULJANIK PLOVIDBA D.D.			
Position	AOP	Previous period	Current period
1	2	3	4
CASH FLOW FROM OPERATING ACTIVITIES			
1. Profit before tax	001	-25.021.314	-2.050.592
2. Depreciation	002	55.126.213	50.775.574
Increase in short-term liabilities	003		
Decrease in short term receivables	004	6.095.372	
5. Decrease in inventories	005	1.168.442	854.075
6. Other cash flow increases	006	1.500	
I. Total increase in cash flow from operating activities (001 to 006)	007	37.370.213	49.579.057
1. Decrease in short - term liabilities	800	4.216.770	9.606.716
2. Insrease in short - term receivables	009	0	2.876.928
3. Increase in inventories	010	0	C
4. Other cash flow decreases	011	6.255.259	152.351.625
II. Total decrease in cash flow from operating activities (008 to 011)	012	10.472.029	164.835.269
A1) NET INCREASE OF CASH FLOW FROM OPERATING ACTIVITIES (007-012)	013	26.898.184	C
A2) NET DECREASE OF CASH FLOW FROM OPERATING ACTIVITIES (012-007)	014	0	115.256.212
CASH FLOW FROM INVESTING ACTIVITIES			
Cash flow from sale of long - term tangible and intangible assets	015	0	128.561.345
Cash inflows from sale of equity and debt financial instruments	016		
3. Interest receipts	017		
4. Dividend receipts	018		
5. Other cash inflows from investing activities	019		
III. Total cash inflows from investing activities(015 to 019)	020	0	128.561.345
1.Cash outflows for purchase of long - term tangible and intangible assets	021	44.220	35.391
Cash outflows for purchase of equity and debt financial instruments	022		
Other cash outflows from investing activities	023		
IV. Total cash outflows from investing activities (021 to 023)	024	44.220	35.391
B1) NET INCREASE OF CASH FLOW FROM INVESTING ACTIVITIES(020-024)	025	0	128.525.954
B2) NET DECREASE OF CASH FLOW FROM INVESTING ACTIVITIES(024-020)	026	44.220	C
CASH FLOW FROM FINANCING ACTIVITIES		- 1	
Cash receipts from issuance of equity and debt financial instruments	027		
Cash inflows from loans, debentures, credits and other borrowings	028	2.520.559	111.751.359
3. Other cash inflows from financing activities	029	5.911.179	20.765.985
V. Total cash inflows from financing activities (027 to 029)	030	8.431.738	
Cash outflows for repayment of loans and bonds	031	29.993.512	147.756.917
2. Dividends paid	032		
3. Cash outflows for finance lease	033		
4. Cash outflows for purchase of own stocks	034	419.354	166.282
5. Other cash outflows from financing activities	035	1101001	
VI. Total cash outflows from financing activities (031 do 035)	036	30.412.866	147.923.199
C1) NET INCREASE OF CASH FLOW FROM FINANCING ACTIVITIES (030-036)	037	0	
C2) NET DECREASE OF CASH FLOW FROM FINANCING ACTIVITIES (036-030)	038	21.981.128	15.405.855
Total increases of cash flows (013 – 014 + 025 – 026 + 037 – 038)	039	4.872.836	10.100.000
Total decreases of cash flows (014 – 013 + 026 – 025 + 038 – 037)	040	4.072.030	2.136.113
Cash and cash equivalents at the beginning of period	040	29.121.054	36.876.409
Increase in cash and cash equivalents	041	4.872.836	0
Decrease in cash and cash equivalents	042	4.872.836	2.136.113
Cash and cash equivalents at the end of period	043	33.993.890	34.740.296



#### STATEMENT OF CHANGES IN EQUITY

from 1.1.2015 to 30.6.2015

Position	AOP	Previous year	Current year
1	2	3	4
1. Subscribed capital	001	232.000.000	232.000.000
2. Capital reserves	002	-20.477.001	-21.046.147
3. Reserves from profit	003	37.953.252	38.356.116
Retained earnings or accumulated loss	004	81.948.978	-5.024.185
5. Profit / loss for the current year	005	-76.764.162	1.386.919
6. Revaluation of long - term tangible assets	006		
7. Minority interest	007	166.039.219	176.336.550
8. Revaluation of financial assets available for sale	800	-944.000	-944.000
9. Other revaluation	009	92.819.255	133.325.314
10. Total capital and reserves (AOP 001 to 009)	010	512.575.541	554.390.567
11. Currency gains and losses arising from net investments in foreign operations	011	65.051.011	40.506.059
12. Current and deferred taxes (part)	012		
13. Cash flow hedging	013		
14. Changes in accounting policies	014		
15. Correction of significant errors in prior periods	015		
16. Other changes in capital	016	-69.834.444	1.308.967
17. Total increase or decrease in capital (AOP 011 to 016)	017	-4.783.433	41.815.026
	•	-	
17 a. Attributed to equity holders of parent company	018	-23.304.154	31.517.695
17 b. Attributed to minority interest	019	18.520.721	10.297.331

Items decreasing the capital are entered with a negative number sign
Data entered under AOP marks 001 to 009 are entered as situation on the Balance Sheet date



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30.06.2015

ULJANIK PLOVIDBA, pomorski promet, d.d. Pula, was established in Croatia. The company is registered at the Commercial Court in Pazin.

Uljanik Plovidba d.d. Pula is the 100% owner of its subsidiary UNITED SHIPPING SERVICES ONE INC., registered in Liberia and the 100% owner of the company REAL d.o.o., Pula.

The ownership structure as at 30<sup>th</sup> June 2015 is composed of small shareholders.

The registered office of the Company is at Pula, Carrarina 6, Croatia.

The principal activities of the Company are international maritime transport, providing of services in maritime transport and travel agency operations;

As at 30<sup>th</sup> June 2015 the Group had 35 employees (2014: 33).

The consolidated financial statements for the Group have been prepared in accordance with the International Financial Reporting Standards ('IFRS'), the application of which has been approved by the Croatian Financial Reporting Standards Board.

The financial statements for the Group have been prepared in Croatian currency, kuna (KN), which is the reporting currency of the Group.

The financial statements for the Group have been prepared using the historical cost convention with the exception for the valuation of the vessels by using the fair value.

The preparation of consolidated financial statements in conformity with International Financial Reporting Standards requires from the management to make certain key accounting estimates and judgments in the applying of the accounting policies of the Company.

Subsidiaries are all entities over which the Group Uljanik Plovidba is entitled to govern the financial and operating policies generally accompanying a shareholding of more than one half of the voting rights. Subsidiaries are consolidated from the date on which control commences and excluded from consolidation once the control terminates.

The consolidated financial statements of the Group consist of consolidated data from the annual financial statements of Uljanik Plovidba d.d. Pula, Real d.o.o. Pula and the consolidated financial statements of the Group United Shipping Services One. The effects of all intra-group transactions have been eliminated on consolidation.

The following are the notes explaining single categories in the financial statements of the Group:



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30.06.2015

- 1. Operating income for the first half of 2015 amounts to 128.1 mil HRK while in the same period of 2014, it amounted to 118.1 mil HRK. Freight revenues in the HRK counter value are higher in comparison to the year 2014 due to the increase in US dollar. Other income is mostly related to the recognition of the deferred income on the basis of received government grants for vessels construction. In the first half of the year 2015 the outstanding deferred income related to the vessel Pula has been recognized after the termination of the bareboat contract in March 2015, when the vessel has been returned to the owner (see the note 4.).
- 2. Operating expenses have increased with respect to the year 2014 due to the conversion of USD amounts into HRK according to the relevant exchange rate in the current quarter. Comparing these expenses in dollar terms, they are lower in the current period because of the lower operating costs of ships.
- 3. Financial income and financial expenses are significantly higher than in the same period of 2014 as a result of posting of exchange rate differences.
- 4. As at 30.06.2015 the book value of the vessels amounts to 283.4 mil USD (1,935.6 mil HRK). In March 2015 the bareboat charter of the vessel Pula was terminated, the vessel was returned to the owner and consequently written off from the records (see the note 1.).
- 5. In the period from 1.01. to 30.06.2015 the Company purchased treasury shares in the total amount of 568.8 thousand HRK and disposed of treasury shares in the amount of 971.6 thousand HRK.
- 6. Revaluation reserves have been increased for 40,506 thousand HRK with respect to balance as at 31.12.2014 which amount corresponds to the adjustment of the investment in the foreign subsidiary at the mean rate of exchange for USD as at 30.06.2015.
- 7. Long-term loans in foreign currencies were converted in HRK by applying the mean rate of exchange of the Croatian National bank as at 30<sup>th</sup> June 2015.
- 8. Current liabilities are mostly referring to short-term borrowings which also include the current portion of long-term borrowings. All short-term borrowings in foreign currencies were converted in HRK by applying the mean rate of exchange of the Croatian National bank as at 30<sup>th</sup> June 2015.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 30.06.2015

- 9. In the period from January-June 2015 the applicable amount of income from grants from previous years in the amount of 15,474 thousand HRK was recorded with the proportional decrease of the deferred income, in accordance with the deferred income recognition plan (see notes 1. and 4.).
- 10. The minority as at 30<sup>th</sup> June 2015 in equity in the amount of 176,337 thousand HRK refers to the ownership of Uljanik Brodogradilište in foreign companies United Shipping Services Twelve Inc. and United Shipping Services Thirteen Inc.

For the GROUP ULJANIK PLOVIDBA Pula

Dragutin Pavletić Director of ULJANIK PLOVIDBA d.d.

Pula, 24<sup>th</sup> July 2015



#### MANAGEMENT REPORT FOR THE PERIOD 01-06/2015

The business activity of ULJANIK PLOVIDBA (the Company) and its foreign subsidiaries in the first six months of 2015 was with full employment of vessels and high functioning management system. The first half-year was marked with drastic decrease of freight rates in dry cargo sector which reached a historic minimum, and a stable level of freight in tankers products transport. Unfortunately, economic developments in China have a negative impact on the exchange of goods, while we assess encouraging economic developments in America and Europe, especially after the start of monetary stimulus. Under the influence of low dry cargo market there has been increased activity on disposal of ships, and so far there have been scrapped about 21 million DWT of bulkers (in comparison with 16 million DWT in the whole 2014) with very low activity of contracting new vessels. Long-term contracts concluded in the part of the tanker fleet, as well as the expected alignment of the freight rates in the bulk sector provide much optimism for the regular performance of the Company in the future.

#### In this period the Company:

- a) significantly increased revenue with consolidated positive result as a consequence of operating result of tankers, foreign exchange gains and positive effects of the termination of the bareboat contract of the vessel Pula, despite of high depreciation rates and high financial liabilities,
- b) maintained the existing fleet,
- c) achieved constant employment of vessels with the continuation of the Company's fleet high efficiency trend,
- d) retained the proper liquidity,
- e) fulfilled all its loan payment obligations with the positive effects of lower interest rates,
- f) reduced the operating expenses of the vessels,
- g) proceeded with full implementation of the safety and quality system on the vessels and in the office, with continuous increase in the quality and expertise of the employees and maintenance of a high level of professionalism,
- h) maintained high efficiency of vessels' management,
- i) collected all contracted freights from the Charterers of all vessels,

A review of the functions in the Company is given below:

#### 1. COMMERCIAL ASPECT

The operating income for the period I-VI 2015 was 128 mil HRK, compared to 118 mil HRK in the same period of 2014. Sales income has been under strong impact of the higher freight rates in the sector of tankers while there was a negative impact of the low freight rates in the bulk sector as well as the dry docking costs.



#### 2. PERSONNEL

As at 30.06.2015 the Company had 35 employees.

#### 3. TECHNICAL ASPECT

In the period January-June 2015 vessels Verige and Veruda underwent dry docking and there were no technical problems on board. The company keeps maintaining high efficiency of vessel exploitation with all other vessels in the fleet.

#### 4. ACQUISITION OF TREASURY SHARES

In the period I-VI 2015, the Company acquired treasury shares in accordance with art. 233, section 3, point 2 of the Companies Act. The company acquired treasury shares in the amount of 568.8 thousand HRK and disposed of treasury shares in the amount of 971.6 thousand HRK.

#### 5. IMPORTANT EVENTS IN 2015

On 2<sup>nd</sup> March 2015 M/t Pula was returned to the owner after the termination of Bareboat Charter contract, without declaring the purchase option.

#### 6. COMPANY GROWTH

The Strategy of development of ULJANIK PLOVIDBA d.d. until the year 2030 envisages the continuation of the primary maritime activity in two sectors, transport of dry cargo and transport of petroleum products and chemicals. The Company intends to continue participating on the new and second hand vessel market with the purpose to optimise its fleet and fleet efficiency. Even though its principal business will continue to be operation and management of its own fleet, the development of the Company shall also be aimed at ship management for other ship owners.

#### 7. COMPANY ACTIVITIES CONCERNING RESEARCH AND DEVELOPMENT

Within its ship management operations, the Company continuously engages in research which is primarily connected with the introduction of new technical solutions and technologies related to vessel exploitation. Special attention is focused on technical solutions that enable further savings in fuel consumption, reduce pollution and protect the environment. On the other hand, with a socially responsible business, through investing in the community,



care and welfare of employees and their education, the Company's aim is to contribute to the continued economic and social development.

#### 8. BUSINESS RISKS

It is well known that the principal activities that the Company engages in, i.e. international maritime transport and ship management are among the most risky activities and that they are directly connected with significant business risks, of which the currently most risky are:

- global economic trends;
- the risk of interest rate increase;
- the volatility of USD exchange rate in relation to other currencies;
- significant oscillations in the value of the vessels;
- the risk of strict conditions of business operation;
- long and uncertain period of return on capital;
- fluctuation in the basic costs of business operation;
- workforce fluctuation.

#### 9. CORPORATE MANAGEMENT CODE

The Company fully complies with its Corporate Management Code.

Pula, 24<sup>th</sup> July 2015

Dragutin Pavletić, Director



# STATEMENT OF THE PERSONS RESPONSIBLE FOR PREPARING FINANCIAL STATEMENTS

According to the best of our knowledge:

The unaudited consolidated financial reports of GROUP ULJANIK PLOVIDBA for the period January – June 2015, have been prepared according to International Financial Reporting Standards and they provide an complete and true presentation of assets, liabilities, profit and loss, financial position and business activities of ULJANIK PLOVIDBA d.d. and the companies included in the consolidation.

The Management Report for the period January – June 2015 contains a true presentation of the development, operating results and the financial position of the Parent Company and the companies included in the consolidation as well as the description of major risks and uncertainties the Parent Company and the companies included in the consolidation are exposed to.

Accounting Manager

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Bojana Mihajlović

Director

Dragutin Pavletić

Pula, 24<sup>th</sup> July, 2015