UIS ULJANIK PLOVIDBA

ULJANIK PLOVIDBA d.d.

AUDITED FINANCIAL STATEMENTS

FOR THE PERIOD

JANUARY - DECEMBER 2014

Pula, April 2015

CONTENT:

Audited Financial Statements of ULJANIK PLOVIDBA d.d. with Auditor's report for the period January – December 2014

Management Report

Statement of the persons responsible for preparing Financial Statements

Resolution on the acceptance of the Annual financial statements and on the proposal on profit distribution



Audited annual financial statements for the year ended 31 December 2014



CONTENTS

Responsibility for the financial statements	1
Independent Auditor's Report	2
Income statement with comprehensive income	3
Balance sheet	4 - 5
Statements of Changes in Equity	6
Statements of Cash Flows	7
Notes to the financial statements	8 - 35



RESPONSIBILITY FOR THE FINANCIAL STATEMENTS

The Management of the Company is responsible for ensuring that the 2014 financial statements are prepared in accordance with the Croatian Accounting Law and International Financial Reporting Standards ('IFRS'), as adopted by the European Union, which give a true and fair view of the financial position, results of operations, changes in equity and cash flows of the Company for that period.

After making enquiries, the Board has a reasonable expectation that the Company has adequate resources to continue in operational existence for the foreseeable future. Accordingly, the Management has adopted the going concern basis in preparing the financial statements of the Company.

In the course of preparing of these financial statements, the responsibilities of the Management include ensuring that:

- suitable accounting policies are selected and then applied consistently;
- judgments and estimates are reasonable and prudent;
- applicable accounting standards are followed, subject to any material departures disclosed and explained in the financial statements; and
- the financial statements are prepared on the going concern basis unless such assumption is not appropriate.

The Management is responsible for keeping proper accounting records, which disclose with reasonable accuracy at any time the financial position and results of operations of the Company and must also ensure that the financial statements comply with the Croatian Accounting Law and International Financial Reporting Standards as adopted by the European Union. The Management is also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Signed on behalf of the Management by:

Dragutin Pavletić, director

ULJANIK PLOVIDBA d.d.

Carrarina 6 52100 Pula

Pula, 31 March 2015



INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF ULJANIK PLOVIDBA D.D., PULA

Report on financial statements

We have audited the accompanying financial statements of the ULJANIK PLOVIDBA, which comprise the balance sheet as at 31 December 2014 and the related income statement with comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes (set out on pages 4 to 35).

Management's Responsibility for the Financial Statements

The Company's Management is responsible for the preparation and fair presentation of these financial statements in accordance with statements in accordance with Croatian Accounting Law and International Financial Reporting Standards as adopted by the European Union. This responsibility includes: designing, implementing and maintaining of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying of appropriate accounting policies; and making of accounting estimates that are reasonable in the circumstances.

Responsibility of the Auditor

Our responsibility is to express an opinion on the financial statements set out below, based on our audit. We conducted our audit in accordance with International Standards on Auditing. These standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers the internal control relevant to the preparation and fair presentation of the financial statements by the Group in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Company's Management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

In addition, we have read the Annual report of the Company for the year 2014 in order to express an opinion on the compliance of the Annual report with the accompanying financial statements for the year 2014.

Opinion

In our opinion the financial statements present true and fair, in all material respects, the financial position of ULJANIK PLOVIDBA, Pula, as at 31 December 2014, the results of its operations, changes in its equity and its cash flows for the year then ended in accordance with Croatian Accounting Law and International Financial Reporting Standards as adopted by the European Union.

Report on other legal requirements

Opinion on compliance with regulations governing the operations of the Company

In our opinion, the attached financial statements are in accordance with those regulations that govern the Company's operations for which it is, according to Section 6a of the International Audit Standard 250 "Consideration of laws and regulations in an audit of financial statements", generally accepted that they have a direct impact on the determination of material amounts and disclosures in the financial statements, and nothing has drawn our attention that would cause us to believe that the accompanying financial statements do not comply with other regulations governing the operations of the Company.

Opinion on compliance of the annual report with the financial statements

In our opinion, the information contained in the attached annual report for which financial statements are prepared, is in accordance with the financial statements of the Company.

Revidas, revizija i konzalting, d.o.o. Vukovarska 47 Pula Pula, 31 March 2015

For and on behalf of Revidas d.o.o.:

Sonja Kosara procurator



Jasna Duić-Bilić certified auditor

INCOME STATEMENT WITH COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2014

(in HRK)	Notes	2014	2013
Sales	3	22,887,054	20,941,034
Other operating income	4	1,669,350	44,735
Operating income		24,556,404	20,985,769
Cost of raw material and supplies		(187,841)	(178,924)
Other external costs Material costs	5	<u>(499,686)</u> (687,527)	<u>(501,268)</u> (680,192)
Staff costs	6	(10,399,091)	(9,169,090)
Depreciation	7	(147,468)	(155,326)
Other operating expenses	8	(6,453,967)	(2,722,920)
Operating expenses		(17,688,053)	(12,727,528)
Financial income	9	27,583,784	15,518,617
Financial expenses	10	(11,805,807)	(27,850,686)
TOTAL INCOME	*	52,140,188	36,504,386
TOTAL EXPENSES		(29,493,860)	(40,578,214)
PROFIT / (LOSS) BEFORE TAXATION		22,646,328	(4,073,828)
Income tax expense	11	<u> </u>	(E
Tonnage tax	12	(316,305)	
PROFIT / (LOSS) FOR THE PERIOD Loss from revaluation of financial assets		22,330,023 (144,000)	(4,073,828) (800,000)
Exchange differences on translating foreign operations		65,051,011	(13,879,935)
operations		64,907,011	(14,679,935)
Income tax on other comprehensive income / (loss)		(12,981,402)	2,935,987
Net other comprehensive income / (loss)		51,925,609	(11,743,948)
TOTAL COMPREHENSIVE INCOME / (LOSS) FOR THE PERIOD		74,255,632	(15,817,776)
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Signed on	behalf of	the Management:
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Dragutin Pavletić, director

Pula, 31st March 2015

BALANCE SHEET FOR THE YEAR ENDED 31 DECEMBER 2014

(in HRK)	Notes	2014	2013
ASSETS			
Concessions, patents, licences, trade and service		000	0.510
marks, software and other rights		928	3,713
Intangible assets	14	928	3,713
Land		121,829	121,829
Buildings		2,985,683	3,036,330
Other plant and equipment		164,875	200,116
Tangible assets	15	3,272,387	3,358,275
Long-term financial assets	16	551,750,406	441,234,875
Receivables from related companies		-	1,387,250
Other receivables		11,351,643	11,778,762
Long-term receivables	17	11,351,643	13,166,012
LONG TERM ASSETS		566,375,364	457,762,875
Receivables from related companies	18	86,013,433	77,247,830
Trade receivables	19	33,451,254	25,351,589
Amounts due from the state and other institutions	20	263,447	615,404
Other receivables	21	330,198	77,378
Receivables		120,058,332	103,292,201
Short-term financial assets	22	67,375,856	110,595,295
Cash and cash equivalents	23	27,871	416,520
CURRENT ASSETS		187,462,059	214,304,016
Prepaid expenses and accrued income		4,950	5,729
TOTAL ASSETS		753,842,373	672,072,620

BALANCE SHEET - continued FOR THE YEAR ENDED 31 DECEMBER 2014

(in HRK)	Notes	2014	2013
EQUITY AND LIABILITIES			
Share capital	24	232,000.000	232,000,0000
Capital reserves	25	(20,477,001)	(20,238,433)
Legal reserves	26	16,592,866	16,592,866
Reserves for Treasury shares	27	36,382,812	36,382,812
Treasury shares	28	(15,022,426)	(14,614,578)
Revaluation reserves	29	91,875,255	26,968,244
Retained profit	30	189,346,067	193,419,895
Profit / (Loss) of the year	31	22,330,023	(4,073,828)
CAPITAL AND RESERVES		553,027,596	466,436,978
Provisions for retirement costs, severance pays and			
similar liabilities	32	1,770,801	1,932,007
LONG-TERM PROVISIONS		1,770,801	1,932,007
Amounts due to banks and other financial			
institutions	33	23,668,594	107,744,038
LONG-TERM LIABILITIES		23,668,594	100,744,038
Short-term loans, deposits, etc. Amounts due to banks and other financial	34	61,977,942	62,917,521
institutions	35	104,888,257	28,272,886
Advances received		138,844	138,844
Trade payables	36	330,142	466,181
Amounts due to employees	37	4,062,701	770,252
Taxes, contributions and other duties payable	38	4,058	
Dividends payable	39	2,538,293	2,546,327
Other short-term liabilities	40	1,434,227	846,366
SHORT-TERM LIABILITIES		175,374,464	95,958,377
Accrued expenses and deferred income		918	1,220
TOTAL EQUITY AND LIABILITIES		753,842,373	672,072,620

Signed on behalf of the Management:

Dragutin Pavletić, director

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Pula, 31st March 2015

STATEMENT OF CHANGES IN SHARHOLDER'S EQUITY FOR THE YEAR ENDED 31 DECEMBER 2014

				Reserves for					
(in HRK)	Share capital	Capital reserves	Legal reserves	treasury shares	Treasury shares	Revaluation reserves	Retained profit	Current year profit	Total
At 31 December 2012	232,000,000	(19.729.681)	14.466.350	36.382.812	(14.213.994)	41 648 179	153 016 100	A7 530 311	200 001 70V
Reconciliation of securities						<116010411	0010010000	1100000174	400,100,0
at fair value Value adiustment of the	9 0 0		Ĩ,	ж	ж.	(800,000)			(800,000)
investments	a:).	ï	3	a	(13,879,935)	â		(13,879,935)
Purchase of treasury shares	∎U	ł	ĩ	1	(1,327,232)	x	8	,	(1.327.232)
Sale of treasury shares				а	926,648	3.1	â		926,648
Capital loss	(IF)	(508,752)	R	в	r	,	ì	ĩ	(508,752)
Allocation of profit for 2012	i:	N	2,126,516	ĩ			40,403,795	(42,530,311)	a
Loss for 2013	•	1		•		ł		(4,073,828)	(4,073,828)
At 31 December 2013	232,000,000	(20,238,433)	16,592,866	36,382,812	(14,614,578)	26,968,244	193,419,895	(4,073,828)	466,436,978
Coverage of loss from 2013 Reconciliation of securities		1	Ξ.	а	а		(4,073,828)	4,073,828	ı)
at fair value Value adiustment of the		C.	Ē	r	ı.	65,051,011			65,051,011
investments	T		ï	ı	ï	(144,000)	3	ł	(144,000)
Purchase of treasury shares	3	а,	ž	tî:	(826,382)	L	ľ	,	(826,382)
Sale of treasury shares	Ŧ		ā	÷1	418,534	(.)	3 . 97	ň	418,534
Capital loss	а	(238,568)	X	10	ę	u	ι:	ł	(238,568)
Profit for 2014	•	3	T	ť		E		22,330,023	22,330,023
At 31 December 2014	232,000,000	(20,477,001)	16,592,866	36,382,812	(15,022,426)	91,875,255	189,346,067	22,330,023	553,027,596

The accompanying notes form an integral part of these financial statements.

9

CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2014

(in HRK)	2014	2013
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit / (Loss) before tax	22,646,328	(4,073,828)
Depreciation	147,468	155,326
Increase in current liabilities	3,740,295	
Other increases in cash	779	2,086
Total increase in cash from operating activities	26,534,870	(3,916,416)
Decrease in current liabilities	÷	(1,070,240)
Increase in short-term receivables	(16,766,131)	(8,911,395)
Other decreases in cash	(477,813)	(28,575)
Total decrease in cash from operating activities	(17,243,944)	(10,010,210)
NET INCREASE IN CASH GENERATED FROM OPERATING ACTIVITIES	9,290,926	
NET DECREASE IN CASH GENERATED FROM		
OPERATING ACTIVITIES		(13,926,626)
CASH FLOWS FROM INVESTING ACTIVITIES		
Cash paid for purchases of tangible and intangible assets	(58,794)	(77,683)
Cash paid for acquisition of equity and debt instruments	(45,608,521)	-
Total cash expenses from investing activities	(45,667,315)	(77,683)
NET DECREASE IN CASH FROM INVESTING ACTIVITIES	(45,667,315)	(77,683)
CASH FLOWS FROM FINANCING ACTIVITIES		
Cash receipts from the loan principal, debentures, advances and other		
loans	11,950,387	93,887,119
Other cash receipts from financial activities	45,033,808	23,960,521
Total cash receipts from financial activities	56,984,195	117,847,640
Cash expenses for the repayment of loan principal and bonds	(18,350,039)	(100,673,622)
Cash expenses for the purchase of treasury shares	(646,416)	(909,336)
Other cash expenses from financial activities	(2,000,000)	(1,961,761)
Total cash expenses from financial activities	(20,996,455)	(103,544,719)
NET INCREASE IN CASH FROM FINANCING		
ACTIVITIES	35,987,740	14,302,921
Cash and cash equivalents at beginning of period	416,520	117,908
increase in cash and cash equivalents		298,612
Despession and each accurate	(388,649)	
Decrease in cash and cash equivalents	(300,047)	· · · · · · · · · · · · · · · · · · ·

NOTES TO THE FINANCIAL STATEMENTS AS OF 31 DECEMBER 2014

1. GENERAL

ULJANIK PLOVIDBA, pomorski promet, d.d. Pula (the Company), is incorporated in Croatia. The Company is registered at the Commercial Court in Pazin.

Based on the classification of enterprises according to the National Classification of Activities, issued by the Croatian Bureau of Statistics, Zagreb, the Company was allocated the class number 5020 -Coastal and maritime transport, the registration number of the business entity is 03292754 and the Personal Identification Number (OIB) is 49693360447.

The major part of the Company's operations is conducted through its subsidiary UNITED SHIPPING SERVICES ONE INC., registered in Liberia, pursuant to the applicable management contract concluded with Uljanik Shipmanagement Inc. The subsidiary UNITED SHIPPING SERVICES ONE INC., 100% owned by the Company, and its subsidiaries United Shipping Services Two Inc., United Shipping Services Three Inc., United Shipping Services Four Inc., United Shipping Services Five Inc., United Shipping Services Six Inc., United Shipping Services Ten Inc., United Shipping Services There Inc., United Shipping Services Ten Inc., United Shipping Services Ten Inc., United Shipping Services Five Inc., United Shipping Services Ten Inc., United Shipping Services Ten Inc., United Shipping Services There Inc., United Shipping Services Ten Inc., United Shipping Services Ten Inc., United Shipping Services Ten Inc., United Shipping Services There Inc., United Shipping Services Ten Inc., United Shipping Services Seventeen Inc., United Shipping Adriatic Inc., Uljanik Shipmanagement Inc. i Uljanik Tanker Management Inc., constitute the Group UNITED SHIPPING SERVICES ONE.

Two new foreign companies have been established in January 2014: Uljanik Shipmanagement Pte. Ltd. and Uljanik Tanker Management Pte. Ltd., headquartered in Singapore.

The affiliated companies United Shipping Services Two Inc., United Shipping Services Five Inc., United Shipping Adriatic Inc. and United Shipping Services Seven Inc. are currently dormant.

Uljanik Plovidba d.d. Pula owns 100% of shares in the company REAL d.o.o., Pula.

The ownership structure as at 31 December 2014 is shown in Note 23.

The registered office of the Company is in Pula, Carrarina 6, Croatia.

The principal activities of the Company are international maritime transport, services within maritime transport and travel agency services.

As at 31 December 2014 the number of staff employed by ULJANIK PLOVIDBA d.d. Pula was 33 (2013: 32).

As at 31 December 2014 and 2013, the Company's shares are listed as public stock companies on the Zagreb stock Exchange.

The joint stock company has the General Assembly, the Supervisory Board and Management Board.

Members of the Management Board: Dragutin Pavletić, director

Members of Supervisory Board: Amra Pende, president Anton Brajković and Robert Banko, members.

NOTES TO THE FINANCIAL STATEMENTS AS OF 31 DECEMBER 2014

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Set out below are the principal accounting policies applied in the preparation of these financial statements. The accounting policies have been applied consistently to all the periods covered by the financial statements.

2.1. Compliance Statement

The financial statements have been prepared in accordance with International Financial Reporting Standards that are accepted in the European Union.

Standards, amendments and supplements issued by the IASB and adopted by the European Union that have entered into force:

IFRS 10 – Consolidated financial statements (new standard effective for annual periods beginning on 1 January 2014 or later).

IFRS 11 – Joint arrangements (new standard effective for annual periods beginning on 1 January 2014 or later).

IFRS 12 – Disclosure of interests in other entities (new standard effective for annual periods beginning on 1 January 2014 or later).

Changes in IFRS 10, IFRS 11 and IFRS 12 – guide through transitional provisions (effective for annual periods beginning on 1 January 2014 or later).

IAS 27 and IAS 28 – changes due to above mentioned standards for consolidation (effective for annual periods beginning on 1 January 2014 or later).

Changes in IAS 32 – Financial instruments: presentation – amendments and instructions on offsetting financial assets and financial liabilities (effective for periods beginning on 1 January 2014 or later).

Changes in IAS 36 – Impairment of assets – clarifying the scope of disclosure (effective for periods beginning on 1 January 2014 or later).

Changes in IAS 39 – Financial instruments: Recognition and Measurement – renewal of financial derivatives and the continuation of the application of hedge accounting (effective for periods beginning on 1 January 2014 or later).

IFRIC 21 - Levies – binding event that triggers the obligation to pay fees as defined legislation (effective for periods beginning on 17 June 2014 or later).

The adoption of the listed amendments and supplements to existing standards and interpretations has not led to any changes in the accounting policies of the entity or has it affected the Companies profit in the current and previous year.

Standards, interpretations and supplements that have not yet come into effect and that were not previously applied

At the date of approval of these consolidated financial statements, the following interpretations and standards were published that have not yet come into force and have not been previously applied by the Company for the year ended 31 December 2014.

NOTES TO THE FINANCIAL STATEMENTS AS OF 31 DECEMBER 2014

IFRS 14 – Regulatory Deferral Accounts (new standard effective for periods beginning on 1 January 2016 or later).

IFRS 15 – Revenue from Contracts with Customers (new standard effective for periods beginning on 1 January 2017 or later).

Changes in IFRS 7 Financial instruments: disclosure – changes that require publication with the first application of IFRS 9 for which is delayed defining mandatory compliance date. IFRS 9 –Financial instruments (the new standard for which is delayed defining mandatory date of application)

IFRS - Annual Improvements cycle 2010.-2012. (IFRS 2, IFRS 3, IFRS 8, IFRS 13, IAS 16, IAS 24, and IAS 38) - according to the IASB, effective for annual periods beginning on 1 January 2017 or later, not adopted by the EU.

IFRS - Annual Improvements cycle 2011.-2013. (IFRS 1, IFRS 3, IFRS 13 and IAS 40) – according to the IASB, effective for annual periods beginning on 1 January 2014 or later, not adopted by the EU.

IFRS - Annual Improvements cycle 2012.-2014.(IFRS 5, IFRS 7, IAS 10 and IAS 34) - according to the IASB, effective for annual periods beginning on 1 January 2016 or later, not adopted by the EU.

The Management of the Company anticipates that all of the above-mentioned standards and interpretations will be applied in the financial statements of the Company when they come into force, and that their adoption will not have a material impact on the Company's financial statements in the period in which they will be applied.

2.2. Basis of preparation

The financial statements are prepared on an accrual basis of accounting whereby the effects of transactions and other events are recognized when they occur and they are reported in the financial statements of the period to which they relate, and on the going concern assumption.

The financial statements of the ULJANIK PLOVIDBA d.d. Pula have been prepared under the historical cost (purchase cost) method, except for financial assets available for sale which are stated at fair value.

The preparation of financial statements in conformity with International Financial Reporting Standards requires that the Management of the company make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses of the Company and the disclosure of potential liabilities of the Company. The estimates and the associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the given circumstances, the result of which forms the basis for making estimates of the value of assets and liabilities, which cannot be obtained from other sources. Actual results may differ from such estimates.

The estimates used in preparing of the financial statements are subject to change as new events occur, additional experience is gained, new information and knowledge are obtained and as the environment in which the Company operates changes.

NOTES TO THE FINANCIAL STATEMENTS AS OF 31 DECEMBER 2014

2.3. Non-consolidation

The financial statements of the Company have been prepared on a non-consolidated basis.

2.4. Reporting currency

The financial statements of the Company have been prepared in Croatian kuna, which is the measurement i.e. reporting currency of the Company.

2.5. Revenue recognition

Revenue comprises the fair value of completed and billed services in the course of ordinary business. Revenue is stated at invoiced amounts net of value-added tax and any recognised discounts.

2.6. Recognition of expenses

Operating expenses are stated as at the date of received invoices or at the date of prepared calculations.

They include material costs, staff costs, depreciation, other expenses, impairment of current assets (receivables), provisions and other operating expenses.

2.7. Financial income and expenses

Financial income consists of accrued interest on loans which is determined by using the effective interest method, and foreign exchange gains. Dividend income is recognized in the income statement as of the date on which the dividend is received.

Financial expenses comprise interest on borrowings and credits received determined using the effective interest method, foreign exchange losses, as well as losses on impairment and disposal of financial assets.

2.8. Transactions in foreign currencies

Transactions in currencies other than Croatian kuna are initially recorded at mean exchange rates of the Croatian National Bank ('the CNB') prevailing on the dates of the transactions. Monetary assets, receivables and liabilities denominated in foreign currencies are retranslated at mean exchange rates of the CNB prevailing on the balance sheet date. Profits and losses arising on exchange are included in the income statement for the year.

At 31 December 2014 the official exchange rate for the Croatian kuna was 7.66 HRK for 1 euro (at 31 December 2013 it was 7.64 HRK) and 6.30 HRK for 1 USD (at 31 December 2013 it was 5.55 HRK).

NOTES TO THE FINANCIAL STATEMENTS AS OF 31 DECEMBER 2014

2.9. Income tax and tonnage tax

Income tax is determined on the basis of income reported in accordance with Croatian laws and regulations.

Income tax represents current and deferred taxes and is reported in the income statement.

Income tax liability for the current year is determined on the basis of the result for that year, adjusted for prescribed items of permanent adjustment (income from dividends, a share in the profit and non-deductible expenses) in accordance with national regulations in individual countries in which the subsidiaries operate. Income tax is calculated by the application of tax rates valid on the balance sheet date.

Deferred tax assets and deferred tax liabilities arise from temporary differences between the value of the assets and liabilities reported in the financial statements and the values reported for the purpose of determining of the profit tax base. Deferred tax assets are recognized if there is a probability that taxable profit will be realized in the future on the basis of which the deferred tax assets will be utilized. Deferred tax assets and deferred tax liability are calculated by applying the income tax rate applicable to future periods when such assets or liability will be realized.

In accordance with the provisions of the Maritime Act and by fulfilling the conditions laid down in it, starting from the year 2014, the Company calculates and pays the tonnage tax for the maritime activities based on the Decision issued by the Croatian Ministry of Finance

2.10. Intangible assets

Intangible assets relate to IT programs-software licenses that are capitalized on the basis of the cost of acquisition and costs incurred in bringing of the same into working condition. These costs are amortized over their useful lives over a period of two years.

2.11. Property, plant and equipment

Items of property, plant and equipment are carried at historical cost less accumulated depreciation. Historical cost includes costs directly attributable to bringing an asset in a condition for its intended use. Subsequent improvements are capitalized or, if required, recognized as a separate asset only if future economic benefits will flow to the Company and if the cost of such asset can be measured reliably. All other improvements and maintenance costs are recognized in the income statement in the period in which they arise.

Maintenance and repairs, replacements and improvements of minor importance are expensed as incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in an increase in the future economic benefits expected to be obtained from the use of an item of property, plant and equipment beyond its originally assessed standard performance, the expenditures are capitalized i.e. added to the carrying amount of the asset.

Fittings and equipment are classified as non-current assets if their individual useful lives are over one year and individual cost exceeds HRK 3,500.

Property, plant and equipment include land, building, office equipment and furniture.

NOTES TO THE FINANCIAL STATEMENTS AS OF 31 DECEMBER 2014

Depreciation of property, vessels, plant and equipment commences when the assets are put in use. Depreciation is provided on a straight-line basis so as to allocate the cost of an asset over its estimated useful life. Depreciation is provided for each asset until it is written-off or until it reaches its residual value, if material.

The estimated useful lives are as follows:

Buildings	100 years
Machinery and equipment	10-28 years
Inventory and accessories	2-10 years

Land is not depreciated because it is considered to have unlimited useful life.

Gains and losses on disposal of assets are determined by comparing of the income and the carrying amounts of assets and are captured under "Other net gains/(losses)" in the income statement.

2.12. Investments into subsidiaries and associated companies

a) Investments into subsidiaries

Subsidiaries are companies whose operations are directly or indirectly controlled by the Company. Control is achieved if the Company manages the financial and operating policies of the entity so as to obtain benefits from its activities. Investments in subsidiaries are reported by use of the cost method, except for investments abroad that are revalued at the mean rate of the Croatian National Bank on the balance sheet date. Changes are recognized in equity (unrealized gains/losses). Income from shares in subsidiaries is recognized in the period in which transfer of profit occurs, in accordance with the Decision of the owner.

b) Investments into associated companies

Associated companies are entities over which the Company has significant influence but does not have control (generally investments with an ownership portion in the amount of 20% to 50% in the share capital). Significant influence signifies the power to participate in decisions about financial and operating policies of the entity into which the investment was made, but does not signify control or joint control over such policies. Investments into associated companies are reported by use of the cost method.

2.13. Financial assets

Investments are classified into the following categories: held-to-maturity, held for trading and available for sale investments.

Investments with fixed or determinable payments and fixed maturity in respect of which the Company has the positive intent and ability to hold to until maturity are classified as held-to-maturity investments.

NOTES TO THE FINANCIAL STATEMENTS AS OF 31 DECEMBER 2014

Investments acquired primarily for the purpose of generating a profit from short-term fluctuations in price are classified as held-for-trading. All other investments, other than loans and receivables originating from the Company, are classified as available for sale.

Financial instruments included in assets available for sale include debt and equity securities. After initial recognition these instruments (investment cost plus transaction expenses) are recorded at fair value. Fair value of financial instruments traded in active markets is determined on the reporting date in relation to quoted market prices.

The fair value of financial instruments that are not traded in an active market, if possible, is determined using appropriate assessment techniques.

Gains and losses arising from changes in fair value of financial assets available for sale are recognized directly in equity until the moment of sale or decrease, when the cumulative gains or losses previously recognized in equity are included in the profit or loss account for the period.

Dividends from securities classified as available for sale are recorded when their payment is received or when the shareholder's right to receive payment is established.

Financial assets are derecognised when cash is collected or the rights to receive cash flows from the assets have expired.

2.14. Impairment of financial assets

At each balance sheet date the parent Company and related companies assesses whether there is objective evidence of impairment of the financial assets or groups of financial assets. A financial asset or a group of financial assets is considered impaired only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset, and if the loss affects the estimated future cash flows from the financial asset or group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the debtor or group of debtors is experiencing significant financial difficulties, omissions or errors in the payment of interest or principal, credibility of bankruptcy or other financial reorganizations and when observable data indicates that there is a measurable decrease in the estimated future cash flows, such as previous variations or economic conditions related to such failures.

2.15. Trade receivables

Trade and other receivables are initially carried at fair value and are subsequently measured at cost, less any impairment losses. Receivables are impaired and impairment losses are incurred only if there is objective evidence of impairment, as a result of one or more events that occurred after the initial recognition of an asset that have an impact on the estimated future cash flows of the asset that can be reliably estimated. At each balance sheet date the Company assesses whether there is objective evidence that an account receivable is impaired. At each balance sheet date, receivables are subject to an individual review to determine whether there is objective evidence that a trade receivable account might be impaired. If any such evidence exists, the carrying amount of the account receivable is reduced directly or through a separate allowance account. The related impairment loss is charged in the income statement for the year.

NOTES TO THE FINANCIAL STATEMENTS AS OF 31 DECEMBER 2014

2.16. Cash and cash equivalents

Cash and cash equivalents comprise cash in hand and balances with banks, as well as other high liquid instruments with maturities of up to three months.

2.17. Share capital

Share capital consists of ordinary shares. Costs directly attributable to the issue of ordinary shares are recognized as a decrease in equity.

The amount paid for the shares, including directly attributable costs, is recognized as a decrease in equity and reserves. Repurchased shares are classified as treasury shares and represent a deduction from total equity and reserves.

2.18. Borrowings

Borrowings are initially recognized at fair value of cash received. In subsequent periods, borrowings are stated at amortized cost. Any difference between the cash received and the redemption value is recognized in the profit and loss account over the period, using the effective interest method.

Borrowing costs that are directly attributable to the acquisition of assets or assets under construction are capitalized during the period of time that is required to complete and prepare the asset for its intended use. All other borrowing costs are recognised in the profit and loss account.

Borrowings are classified as current liabilities unless the Company has an unconditional right to defer settlement of the liabilities for at least 12 months after the balance sheet date.

2.19. Government grants

Government grants related to assets of the subsidiaries (vessels) are recorded as deferred income and recognised as income over the periods necessary to match them with the related costs on a systematic basis.

2.20. Employee benefits

(a) Retirement benefits

In the normal course of business, the Company makes contributions on behalf of its employees who are members of mandatory pension funds, in accordance with applicable law. The mandatory pension contributions to the funds are included in the salary cost when they are calculated. The Company has no obligation to provide any post-retirement benefits to its employees.

NOTES TO THE FINANCIAL STATEMENTS AS OF 31 DECEMBER 2014

b) Other long-term employee benefits

Other long-term employee benefits include jubilee-awards and termination benefits which fall due later than 12 months after the balance sheet date.

2.21. Provisions

Provisions are recognised when the Company has a present legal or constructive obligation as a result of a past event, and it is probable that an outflow of resources will be required to settle the obligation and the amount of the obligation can be measured reliably.

Provisions are determined at the present value of costs expected to be incurred to settle an obligation that reflects the current market assessment of the time value of money and risks specific to the obligation.

Provisions are reconsidered at each reporting date and adjusted according to the latest best estimates.

2.22. Dividend distribution

Liabilities in respect of dividends payable to the shareholders are recognised in the financial statements in the period in which they are approved by the General Assembly of Shareholders.

2.23. Contingencies

Contingent liabilities are not recognized in the financial statements. They are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. A contingent asset is not recognized in the financial statements but disclosed when an inflow of economic benefits is probable.

2.24. Comparative amounts

Comparative information has been reclassified, where necessary, to achieve consistency in disclosure of information with data for the current financial year and other data.

2.25. Events after the balance sheet date

Events after the balance sheet date that relate to the financial position of the Company are those favourable and unfavourable events that occurred after the date of the balance sheet, but prior to the date that the financial statements were approved for issue. The Company adjusts the amounts recognized in its financial statements for events that occurred after the balance sheet date that relate to its financial position that require harmonization.

NOTES TO THE FINANCIAL STATEMENTS AS OF 31 DECEMBER 2014

3. **REVENUES**

(in HRK)	2014	2013
Domestic revenue Foreign revenue / <i>i</i> / Other	480,624 20,822,700 1,583,730	520,851 20,418,407 1,776
	22,887,054	20,941,034

/*i*/ Foreign revenue includes management services to the related companies (Note 42).

4. OTHER OPERATING REVENUES

(in HRK)	2014	2013
Income from reversal of provisions (Note 32)	161,206	24,922
Other revenues /i/	1,508,144	19,813
	1,669,350	44,735

/*i*/ Within the reported revenues, the amount of HRK 1,507,643 represents collected life insurance premiums of employees in the parent Company, after the expiry of the insurance period (Note 8, 37).

5. COST OF MATERIAL AND SERVICES

(in HRK)	2014	2013
Raw materials and supplies	99,881	91,445
Energy	72,040	85,070
Spare parts and small inventory	15,920	2,409
Raw materials and supplies	187,841	178,924
Transport, telephone, postage	297,668	342,832
Repairs and maintenance	146,719	111,503
Promotion costs	31,101	24,722
Municipal services	23,698	17,251
Other	500	4,960
Other external services	499,686	501,268
	687,527	680,192

NOTES TO THE FINANCIAL STATEMENTS AS OF 31 DECEMBER 2014

6. STAFF COSTS

(in HRK)	2014	2013
Net salaries Taxes and contributions <i>from</i> and <i>on</i> salary /i/	5,231,869 5,167,222	4,758,332 4,410,758
	10,399,091	9,169,090

/i/ Taxes and contributions *from* and *on* salaries are included in defined pension contributions to mandatory pension funds in Croatia. They are determined at a percentage of the gross salary.

7. DEPRECIATION AND AMORTISATION

(in HRK)	2014	2013
Amortisation (Note 14)	2,785	19,939
Depreciation (Note 15)	144,683	135,387
	147,468	155,326

8. OTHER EXPENSES

(in HRK)	2014	2013
Reimbursement of costs to employees /i/	4,733,348	469,661
Intellectual services /ii/	161,750	158,108
Entertainment	372,489	250,738
Supervisory board (gross fees)	176,384	173,846
Contributions and municipal levies	160,044	160,160
Bank charges	223,497	802,831
Depository services and broker commission	47,762	48,573
Insurance	157,212	243,467
Net tangible assets	-	2,085
Donations	-	15,488
Other expenses /iii/	421,481	397,963
	6,453,967	2,722,920

/i/ Reimbursement of costs to employees comprise: allowances, benefits of using private cars for official purposes, the cost of transportation to work, termination benefits, jubilee awards and supports.

Furthermore, the amount of accrued employees' gross salaries, which in accordance with the provisions of the signed Employment contracts are entitled to compensation on the basis of the collected insurance premiums upon expiry of the insurance period, was reported under other substantive rights of employees (Note 4).

NOTES TO THE FINANCIAL STATEMENTS AS OF 31 DECEMBER 2014

/*ii*/ In the reported amount the audit of financial statements constitutes 77% of the costs.

/*iii*/ Other expenses are composed of membership fees in the amount of HRK 154,826, legal and notary fees and dues in the amount of HRK 29,463, scholarships in the amount of HRK 71,600, costs of submission of the financial reports in the amount of HRK 133,286 and the remainder in the amount of HRK 32,306.

9. FINANCIAL INCOME

(in HRK)	2014	2013
Interest income	3,719,622	4,758,959
Foreign exchange gains	23,863,278	10,758,735
Dividend income	884	923
	27,583,784	15,518,617

10. FINANCIAL EXPENSE

(in HRK)	2014	2013
Interest expense Foreign exchange losses	8,777,230 3,028,577	9,845,643 18,005,043
	11,805,807	27,850,686

11. CORPORATE INCOME TAX

The reconciliation between the accounting profit and taxable profit of the Parent company is provided in the table below:

(in HRK)	2014	2013
Loss before tax	(469,753)	(4,073,828)
Effect of tax disallowable expenses	438,645	3,732,951
Effect of non-taxable profit	(171,572)	(35,560)
Tax loss for the year	(202,680)	(376,437)
Tax losses brought forward	(376,437)	
Tax loss to carry forward	(579,117)	(376,437)
Tax rate	20.00%	20.00%
Tax liability for the year		

NOTES TO THE FINANCIAL STATEMENTS AS OF 31 DECEMBER 2014

12. TONNAGE TAX

(in HRK)	2014	2013
Total annual tonnage tax liability	331,856	
The amount of tonnage tax paid abroad	(15,551)	-
Annual tonnage tax liability	316,305	

/i/ The tonnage tax liability of the vessels is determined by the Resolution of the Croatian Ministry of Finance issued on 14 April 2014, in accordance with the provisions of the Maritime Act and its conditions which the parent company Uljanik Plovidba d.d. have fulfilled.

13. EARNINGS/ (LOSS) PER SHARE

Earnings per share in the amount of HRK 41.37 (2013: loss in the amount of HRK 7.50) have been determined on the basis of the Company's profit in the amount of HRK 22,330,023 (2013: loss in the amount of HRK 4,073,828) and the weighted average of ordinary shares, reduced for treasury shares, that was 539,822 (2013: 543,327).

NOTES TO THE FINANCIAL STATEMENTS AS OF 31 DECEMBER 2014

14. INTANGIBLE ASSETS

(in HRK)	Total
PURCHASE VALUE	
At 31 December 2012	172,209
Additions	5,569
Retirements, disposals and other	(6,700)
At 31 December 2013	171,078
Additions	-
Retirements, disposals and other	
At 31 December 2014	171,078
ACCUMULATED AMORTISATION	
At 31 December 2012	154,127
Amortisation	19,939
Retirements, disposals and other	(6,700)
At 31 December 2013	167,366
Amortisation	2,785
Retirements, disposals and other	-
At 31 December 2014	170,150
NET BOOK VALUE	
At 31 December 2014	928
At 31 December 2013	3,713

Intangible assets consist of investments in software.

NOTES TO THE FINANCIAL STATEMENTS AS OF 31 DECEMBER 2014

15. PROPERTY, PLANT AND EQUIPMENT

		Plant and	Assets in course of	
(in HRK)	Building	equipment	construction	Total
Cost				
At 31 December 2012	5,186,577	1,392,477		6,579,054
Additions		72,114		72,114
Retirements, disposals and other	÷	(84,034)	ः न ः	(84,034)
At 31 December 2013	5,186,577	1,380,557		6,567,134
Additions	-	58,794	2 4 1	58,794
Retirements, disposals and other		(13,188)	<u> </u>	(13,188)
At 31 December 2014	5,186,578	1,426,163	<u> </u>	6,612,741
Accumulated depreciation				
At 31 December 2012	1,977,770	1,177,650	82	3,155,420
Depreciation charge for the year	50,648	84,739	(,	135,387
Retirements, disposals and other		(81,948)	<u> </u>	(81,948)
At 31 December 2013	2,028,418	1,180,441		3,208,859
Depreciation charge for the year	50,647	94,036	-	144,683
Retirements, disposals and other		(13,188)		(13,188)
At 31 December 2014	2,079,065	1,261,289		3,340,354
Net book value				
At 31 December 2014	3,107,513	164,874		3,272,387
At 31 December 2013	3,158,159	200,116	5 4 3	3,358,275

NOTES TO THE FINANCIAL STATEMENTS AS OF 31 DECEMBER 2014

16. LONG-TERM FINANCIAL ASSETS

(in HRK)	Holding in %	2014	2013
16.1. Investments in subsidiaries			
United Shipping Services One Inc.			
(86,297,413 USD) /i/, /ii/	100%	543,855,531	433,196,075
Real d.o.o., Pula	100%	5,710,000	5,710,000
		549,565,531	438,906,075
16.2. Investments in shares			
United Shipping Adriatic Inc. (100 USD) /ii/	0,0007%	630	555
Investments in Banks		8,300	8,300
Istarska autocesta d.o.o. Pula		1,679,935	1,679,935
Uljanik d.d. Pula / <i>iii/</i>		496,000	640.000
Other investments		10	10
		2,184,875	2,328,800
		551,750,406	441,234,875

/i/ The investment is increased on the basis of converting the receivables into shares in the amount of USD 8,230,000, according to the Contract of investment concluded on 01 July 2014.

/ii/ Investments in foreign subsidiaries are adjusted to the exchange rate for the USD, effective at the balance sheet date, and the incurred exchange differences were debited to revaluation reserves.

/iii/ In accordance with the adopted accounting policy, investments in securities are valued at fair value at the balance sheet date. Unrealized losses from investments in assets available for sale were attributed to equity as a revaluation reserve.

17. LONG-TERM RECEIVABLES

Long-term receivables are as follows:

(in HRK)	2014	2013
Related companies		
Current portion of long-term receivables	61,694,036	60,146,106
Long-term portion of receivables	(61,694,036)	(58,758,856)
		1,387,250

NOTES TO THE FINANCIAL STATEMENTS AS OF 31 DECEMBER 2014

(in HRK)	2014	2013
Non-related companies and other	11,458,968	11,886,087
Current portion of long-term receivables	(107,325)	(107,325)
Long-term portion of receivables and other	11,351,643	11,778,762
Total current portion of long-term receivables (Note 22)	(61,801,361)	(58,866,181)
Long-term portion of receivables	11,351,643	13,166,012

18. RECEIVABLES FROM RELATED COMPANIES

(in HRK)	2014	2013
Due from participating interest /i/ Interest receivable	85,078,445 934,988	74,911,500
	86,013,433	77,247,830

/i/ The stated receivables represents the remaining portion of the transferred retained profit from prior years which at 31 December 2014 amounts to USD 13,500,000.

19. TRADE RECEIVABLES

(in HRK)	2014	2013
Domestic trade debtors	766,429	370,556
Foreign trade debtors /i/	32,684,825	24,981,033
	33,451,254	25,351,589

/*i*/ Foreign trade debtors include subsidiaries (Note 42).

NOTES TO THE FINANCIAL STATEMENTS AS OF 31 DECEMBER 2014

20. AMOUNTS DUE FROM THE STATE AND OTHER INSTITUTIONS

(in HRK)	2014	2013
Income tax receivable	199,340	531,196
Tonnage tax refund	15,551	-
VAT refund	35,027	73,541
Refund of contributions which do not depend on the operational result	13,529	10,667
	263,447	615,404

21. OTHER CURRENT ASSETS

(in HRK)	2014	2013
Interest receivables	242,300	19,153
Prepayments	83,101	50,000
Other receivables	4,797	8,225
	330,198	77,378

22. SHORT-TERM FINANCIAL ASSETS

(in HRK)	2014	2013
Short-term financial assets Plus: Current portion of long-term receivables (Note 17)	5,574,495 61,801,361	51,729,114 58,866,181
	67,375,856	110,595,295

23. CASH AND CASH EQUIVALENTS

(in HRK)	2014	2013
Current account balance	17,375	73,576
Foreign account balance	4	333,083
Cash in hand	10,492	9,861
	27,871	416,520

NOTES TO THE FINANCIAL STATEMENTS AS OF 31 DECEMBER 2014

24. SHARE CAPITAL

At 31 December 2014, the share capital of the Company amounts to HRK 232,000,000 and consists of 539,822 ordinary shares, with a nominal value of HRK 400 per share, and of 40,178 treasury shares.

In the ownership structure as at 31 December 2014, small shareholders accounted for 93.07% and treasury shares accounted for 6.93%.

25. CAPITAL RESERVES

(in HRK)	2014	2013
At 31 December of the prior year Decrease	(20,238,433) (238,568)	(19,729,681) (508,752)
At 31 December of the current year	(20,477,001)	(20,238,433)

26. LEGAL RESERVES

(in HRK)	2014	2013
At 31 December of the prior year Increase	16,592,866	14,466,350 2,126,516
At 31 December of the current year /i/	16,592,866	16,592,866

/i/ Under Croatian law legal reserves are formed by allocating at least 5% of the profit each year, until the total amount of the reserve together with the profit (Note 31) reaches 5% of the Company's equity. Legal reserves are non-distributable. Due to the loss incurred in 2013, no changes have been reported.

27. RESERVES FOR TREASURY SHARES

(in HRK)	2014	2013
At 31 December of the prior year Increase / Decrease	36,382,812	36,382,812
At 31 December of the current year	36,382,812	36,382,812

NOTES TO THE FINANCIAL STATEMENTS AS OF 31 DECEMBER 2014

28. TREASURY SHARES (DEDUCTIBLE ITEM)

_(in HRK)	2014.	2013.
At 31 December of the prior year	(14,614,578)	(14,213,994)
Purchase of Treasury shares	(826,382)	(1,327,232)
Sale of Treasury shares	418,534	926,648
At 31 December of the current year	15,022,426	(14,614,578)

29. REVALUATION RESERVES

(in HRK)	2014. 2013.		
At 31 December of the prior year (Decrease) / Increase / <i>i</i> /	26,968,244 64,907,011	41,648,179 (14,679,935)	
At 31 December of the current year	91,875,255	26,968,244	

/i/ The increase in revaluation reserves was a consequence of investment adjustments into foreign subsidiaries in 2014 in accordance with the mean exchange rate for the USD at the end of the accounting period in the amount of HRK 65,051,011 and decrease on the basis of revaluation of financial assets at fair value at the balance sheet date in the amount of HRK 144,000.

30. RETAINED PROFIT

(in HRK)	2014. 2013		
At 31 December of the prior year (Decrease) / Increase /i/	193,419,895 (4,073,828)	153,016,100 40,403,795	
At 31 December of the current year	189,346,067	193,419,895	

/i/ Decrease in retained earnings in 2014 is the result of the prior year loss coverage, according to the Decision of the Company's General Assembly (Note 31).

31. PROFIT FOR THE YEAR

In 2014, the Company generated a profit in the amount of HRK 22,330,023 (2013: loss in the amount of HRK 4,073,828).

Pursuant to the Decision of the Company's General Assembly held on 27 August 2014, the loss for 2013 in the total amount of HRK 4,073,828 has been covered from the retained profit (Note 30).

NOTES TO THE FINANCIAL STATEMENTS AS OF 31 DECEMBER 2014

32. LONG-TERM PROVISIONS

(in HRK)	2014	2013
Accrued commitments to employees /i/	1,770,801	1,932,007

/i/ The accrued commitments arise from provisions of the IAS 19. In the stated amount, according to the Company's Internal Act, gross termination benefits amount to HRK 840,954 (2013: HRK 914,940) and gross jubilee-awards amount to HRK 929,847 (2013: HRK 1,017,067).

The decrease in provisions was made with parallel accounting of earlier provisions as earnings in the amount of HRK 161,206 (Note 4).

33. LONG TERM LIABILITIES TO BANKS AND OTHER FINANCIAL INSTITUTIONS

(in HRK)	2014	2013
HBOR/RBA d.d. PRG 1 HBOR/RBA d.d. PRG 2 HBOR/RBA d.d. PRG 3	33,554,113 41,951,120 23,668,594 99,173,827	42,263,614 41,885,442 23,594,982 107,744,038
Current portion of long-term borrowings (Note 35)	75,505,233	
Long-term borrowings	23,668,594	107,744,038

Long-term loans are secured by a pledge on the shares of the Company, by a lien on property owned by the Company, bills of exchange and promissory notes.

34. SHORT TERM BORROWINGS, DEPOSITS, ETC.

Short-term borrowings are as follows:

(in HRK)	2014	2013
Short term borrowings towards non financial		
institutions	61,977,942	62,917,521

NOTES TO THE FINANCIAL STATEMENTS AS OF 31 DECEMBER 2014

35. SHORT-TERM LIABILITIES TO BANKS AND OTHER FINANCIAL INSTITUTIONS

(in HRK)	2014	2013
Short-term financial liabilities	29,383,024	28,272,886
Plus: Current portion of long-term borrowings (Note 33)	75,505,233	
	104,888,257	28,272,886

Short-term loans are secured by Company blank bills of exchange and promissory notes.

36. TRADE PAYABLES

(in HRK)	2014	2013
Domestic trade payables	330,142	466,181
	330,142	466,181

37. AMOUNTS DUE TO EMPLOYEES

(in HRK)	2014	2013
Net salaries payable	395,563	383,880
Taxes and contributions from and on salary	386,854	372,262
Other amounts due to employees /i/	3,280,284	14,110
	4,062,701	770,252

/i/ Within the stated obligations, the amount of HRK 2,793,984 represents the accrued obligation for the gross salary of employees deriving from premiums collected upon expiry of the insurance period.

38. TAXES, CONTRIBUTIONS AND OTHER DUTIES PAYABLE

(in HRK)	2014	2013
Other	4,058	
	4,058	-

NOTES TO THE FINANCIAL STATEMENTS AS OF 31 DECEMBER 2014

39. DIVIDENDS PAYABLE

(in HRK)	2014.	2013.
Outstanding dividends payable	2,538,293	2,546,327
40. OTHER CURRENT LIABILITIES		
(in HRK)	2014	2013
Interest	1,374,234	825,094
Supervisory Board (gross)	14,760	14,487
Other	45,233	6,785

41. FINANCIAL RISK MANAGEMENT

41.1. Financial risk factors

The Company's activities expose it to a variety of financial risks that include: the market risk (including the currency, interest rate and price risk), credit risk and liquidity risk. Overall risk management is carried out by the Finance Department and the Management Board of the Company.

/i/ Currency and interest rate risk

Currency risk is the risk that the value of financial instruments may change due to fluctuations in the exchange rates. The Company operates internationally and is exposed to foreign exchange risk arising from various foreign exchange rates primarily tied to the US dollar (USD) and the Euro (EUR). Foreign exchange risk arises from future commercial transactions and from recognized assets and liabilities. Currently valid policies of the Company do not include active hedging.

The majority of income from sales of services abroad and from long-term and short-term debt is denominated in US dollars or Euros. Therefore, fluctuations in exchange rates between the US dollar and the Euro and HRK may have an impact on future operating results and cash flows.

On 31 December 2014, if the US dollar weakened/strengthened by 1% against the HRK, under the assumption that all other variables remained constant, profit after tax for the reporting period would be HRK 5,673,602 higher(lower), mainly as the result of foreign exchange gains/ (losses) arising from the translation of borrowings and foreign currency cash funds.

On 31 December 2014, if the Euro weakened/strengthened by 1% against the HRK, under the assumption that all other variables remained constant, profit after tax for the reporting period would be HRK 618,972 higher(lower), mainly as the result of foreign exchange gains/ (losses) arising from the translation of borrowings and foreign currency cash funds.

NOTES TO THE FINANCIAL STATEMENTS AS OF 31 DECEMBER 2014

Interest rate risk is the risk that the value of financial instruments will change due to changes in market interest rates. Interest rate risk in cash flows is the risk that the cost of interest on financial instruments will fluctuate over the reporting period.

/ii/ Credit risk

Credit risk is the risk of failure of a party to a financial instrument to fulfil its obligation, which could cause a financial loss to the other side. The maximum exposure to credit risk is shown in the value of each financial asset in the balance sheet. The main financial assets of the Company consist of cash and balances on accounts with banks, trade receivables and other receivables and investments.

The credit risk on liquid funds is limited, because the other side is usually represented by banks that have high credit ratings with international agencies. The credit risk of the Company is primarily attributable to its trade receivables, however it is limited due to the fact that most of the receivables from customers abroad represent receivables from its subsidiaries.

Management believes that no additional credit risk exists that could affect the provisions for impairment of trade and other receivables.

/iii/ Liquidity risk

Liquidity risk, which is considered a funding risk, is the risk posed by difficulties that the Company may encounter in raising funds to meet its commitments associated with financial instruments. Prudent liquidity risk management implies maintaining of sufficient cash, the availability of funding through an adequate amount of committed credit facilities and the ability to meet all obligations. The finance department regularly monitors available cash resources.

The table below shows the expected cash flows of the Company's financial liabilities at the reporting date based on contracted maturities. The amounts disclosed in the table represent the contractual undiscounted cash flows. Trade payables and other liabilities do not include taxes, payables to employees and advances.

(in HRK)	Less than 3 monhts	Between 3 months and 1 year	Between 1 and 2 years	Between 2 and 5 years	Over 5 years
At 31 December 2014					
Accounts payable and other liabilities	5,832,047	-	-	:. :	-
Borrowings	1,260,421	135,893,092	31,420,758		26,408,459
Total liabilities (contractual maturities)	7,092,468	135,893,092	31,420,758	-	26,408,459
At 31 December 2013 Accounts payable and other liabilities	2,084,019				
Borrowings	2,004,019	-5X	-	0 0 4	
	·	28,272,886	146,701,038		28,577,699
Total liabilities (contractual maturities)	2,084,019	28,272,886	146,701,038		28,577,699

NOTES TO THE FINANCIAL STATEMENTS AS OF 31 DECEMBER 2014

/iv/ Management of capital

The Company monitors capital in accordance with the laws and regulations of the Republic of Croatia that require a minimum paid up capital of HRK 200,000 for joint stock companies.

The primary objective of the Company's management of capital is to support the business and maximize shareholder value. The Company manages its capital and makes adjustments in light of the changes in economic conditions. In order to maintain or adjust the capital structure, the Company may adjust dividend payments to shareholders, return capital to shareholders or issue new shares. No changes were made in the objectives, policies or processes during the years ended 31 December 2014 and 31 December 2013.

The gearing ratio at the reporting date was as follows:

(in HRK)	2014	2013
Total debt on which interest is calculated		
(long- and short-term loans)	190,534,793	191,934,445
Less cash and cash equivalents	27,871	416,520
Net debt	190,506,922	191,517,925
Equity and reserves	553,027,596	466,436,978
Debt to equity ratio	34%	41%

41.2. Fair value estimates

Management's estimates of fair value of the financial assets and liabilities, together with the carrying amounts shown in the balance sheet are as follows:

		2014	
(in HRK)	Note	Carrying value	Fair value
Financial assets available for sale	16	496,000	496,000
Investments into subsidiaries and associated	16	,	
companies		551,254,406	551,254,406
Long-term receivables	17	11,351,643	11,351,643
Inventories, trade receivables and other	18,19,20,21		
receivables		119,816,032	119,816,032
Other short-term financial assets and	21,22		
prepayments made		67,618,156	67,618,156
Liabilities from debt on which are calculated			
interests	33,34,35	190,534,793	190,534,793
Trade payables and other liabilities	36,37,38,39	8,508,265	8,508,265

Fair value of financial assets and liabilities is based on the quoted market price at the balance sheet date, if it is available. Where the market price is not available, the Company estimates fair value based on publicly available information from external sources or on the basis of the discounted cash flow method, where applicable.

NOTES TO THE FINANCIAL STATEMENTS AS OF 31 DECEMBER 2014

For receivables and payables whose maturity is less than one year it is deemed that their value reflects the fair value. All other receivables and payables are discounted to determine the fair value.

42. **RELATED PARTY TRANSACTIONS**

Within the ordinary course of business the Company carries out operations in cooperation with the affiliated companies of the Group United Shipping Services One. Management services are charged in accordance with the applicable contract concluded with the subsidiary company Uljanik Shipmanagement Inc. and Uljanik Tanker Management Inc.

Transactions between the Company and the affiliated companies included in the profit and loss account during the year were as follows:

(in HRK)	2014	2013
Sales revenue:		
Income from management and other services (Note 3)	20,822,700	20,418,407
Other operating costs		
Entertainment costs (Note 8)	49,074	45,737
Travel costs (Note 8)	1,583,729	-
	1,632,803	45,737
Financial income:		
Income from interests accrued to subsidiaries (Note 9)	3,630,525	3,697,168
The year-end balances arising from these transactions were as	follows:	
(in HRK)	2014	2013
Investments in subsidiaries		
United Shipping Services One Inc. (Note 16.1)	543,855,531	433,196,075
Real d.o.o. Pula (Note 16.1)	5,710,000	5,710,000
	549,565,531	438,906,075
Receivables from operations	,	
Long-term receivables (Note 17)	61,694,036	60,146,106
Foreign trade debtors (Note 19)	32,679,160	24,964,559
Related party receivables (Note 18)	86,013,433	77,247,830
Short-term financial assets (Note 22)	82,709	45,668,270

	180,469,338	208,026,765
Liabilities from regular operations		
Liabilities for loans, deposits etc. (Note 34)	1,260,421	

NOTES TO THE FINANCIAL STATEMENTS AS OF 31 DECEMBER 2014

43. KEY MANAGEMENT

Company's key management includes the executive management which consists of the director, assistant director and two fleet managers.

Total amount of fees paid to the key management for the year 2014 amounts to HRK 3,345,580 (2013.: HRK 3,133,520).

During the year, the Supervisory Board received fees in the amount of HRK 160,044 (2013.: HRK 160,160).

44. SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGEMENTS

Estimates are continually evaluated and are based on experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The Company makes estimates and assumptions concerning the future. The resulting accounting estimates are, by definition, seldom equal to the actual results. Estimates and assumptions that could represent a significant risk of adjustment to the carrying amounts of assets and liabilities within the next financial year are given below.

a) Significant accounting estimates and sources of estimates

Income tax

The income tax calculation has been prepared on the basis of the current interpretation of applicable laws and regulations. The calculations serving as the basis for the income tax are subject to tax audit reviews by tax authorities.

Impairment of receivables

Receivables are assessed for impairment at each balance sheet date and during the year and reduced by the estimated amount of doubtful receivables. Each debtor is reviewed by reference to its status, the overdue receivables and the stage of litigation if any.

b) Significant accounting judgments used in the application of accounting standards

In addition to the accrued commitments to employees as disclosed in Note 31, the management is of the opinion that no other significant judgments should be disclosed in the consolidated financial statements.

45. PREPARATION AND APPROVAL OF THE FINANCIAL STATEMENTS

The financial statements set out on the preceding pages were prepared and authorized for issue by the management of the Company on 31st March 2015.

NOTES TO THE FINANCIAL STATEMENTS AS OF 31 DECEMBER 2014

46. AUDIT OF THE FINANCIAL STATEMENTS

The financial statements of the Company for the year 2014 were audited by the audit firm REVIDAS d.o.o., Vukovarska 47, Pula.

For ULJANIK PLOVIDBA d.d. Pula:

Dragutin Pavletić, director

Pula, 29.04.2015



MANAGEMENT REPORT FOR THE PERIOD 01-12/2014

The business activity of ULJANIK PLOVIDBA (the Company) and its foreign subsidiaries in the period 01-12/2014 was duly, with full employment of vessels and high functioning management system. After a strong recovery at the end of the previous year, this year's trends are characterized by a strong and continuous decline in freight rates in dry cargo sector, which have experienced their historical minimum in the last quarter of 2014 and at the beginning of 2015, on all routes and for all types of vessels. The recovery of this segment is expected in late February 2015.

In the petroleum products, oils and chemicals transportation sector the observed period can be assessed as stable with the freight rates on the same level as at the end of previous year. In the "clean cargo" transportation segment in the last quarter the strong growth of the world indices is evident in all freight directions. Despite the significant correction of the rates in this segment at the end of 2014 and at the beginning of 2015, the predictions for the year 2015 are very optimistic.

The developments in the maritime transport in 2014 were indisputably influenced by the slowdown in all major economies, especially in China and Europe. Despite the negative developments in the shipping market in the year 2014, predictions until the end of the year and for the next two years are very optimistic for both dry cargo and tanker sector. Reduced activity in the leading shipbuilding zones with reduced orders of new vessels along to increased volume of scrap, connected with the further increase of the total volume of goods transported, will undoubtedly lead to a strong resurgence of maritime activities.

In the year 2014 the Company:

- a) maintained the existing fleet with a further reduction in credit exposure,
- b) realized increase in revenue despite the dry docking performed on the five vessels with positive operating result for the vessels,
- c) reported consolidated loss for the period caused by high cost of depreciation and high financial liabilities, as well as by impairment of the M/t Pula taken into bareboat contract in 2012, as a consequence of the intended return of the vessel without declaring the purchase option,
- d) increased total expenses as a result of the direct impact of dry docking cost for five vessels, but keeping the same level of other operating expenses,
- e) maintained constant employment of vessels with the continuation of the Company's fleet high efficiency trend,
- f) fulfilled all its loan payment obligations with the positive effects of lower interest rates and reduction of the total credit debt,
- g) proceeded with full implementation of the safety and quality system on the vessels and in the office, with continuous increase in the quality and expertise of the employees and maintenance of a high level of professionalism, what also confirms

S ULJANIK PLOVIDBA

DIRECTOR

the certificate received by the United States Coast Guard under their Qualship 21 Program,

- h) maintained high efficiency of vessels' management,
- i) collected all contracted freights from the Charterers of all vessels,
- j) maintained the personnel structure both at sea and on shore.

A review of the functions in the Company is given below:

1. COMMERCIAL ASPECT

The operating revenues for the period 01-12/2014 of 242 mil HRK compared to 233 mil HRK in the same period of 2013 has been under direct impact of the higher freight rates in the tanker shipping market. The operating result was influenced negatively by dry docking cost of the five vessels, as well as the positioning of the vessels and off-hire days during the dry docking period.

2. PERSONNEL

As at 31st December 2014 the Company had 33 employees. The Company employs mainly Croatian seafarers on all vessels in its fleet.

3. TECHNICAL ASPECT

In the period January-December 2014 three supramaxes: m/v Levan, m/v Marlera and m/v Volme as well as two MR tankers: m/t Kastav and m/t Pula underwent dry docking. The company keeps maintaining high efficiency of vessel exploitation with all other vessels in the fleet.

4. ACQUISITION OF TREASURY SHARES

In the period 01-12/2014 the Company acquired treasury shares in accordance with art. 233, section 3 of the Companies Act. The company acquired treasury shares in the amount of 826.4 thousand HRK and disposed of treasury shares in the amount of 418.5 thousand HRK.

5. IMPORTANT EVENTS IN 2014

On 28th January 2014 two foreign subsidiaries were incorporated: ULJANIK SHIPMANAGEMENT PTE. Ltd. Singapore and ULJANIK TANKER MANAGEMENT PTE. Ltd. Singapore, in order to optimize the performance of ship management and expand economic activities in Asia, including direct access to potential investors.

DIRECTOR

On 14th April 2014 The Ministry of Finance-Tax Administration issued a Resolution on the amount of the annual and monthly payment obligations of the Tonnage tax according to the Resolution of the Ministry of Maritime Affairs, Transport and Infrastructure which gave the permission to the Company to become the taxpayer in the Tonnage tax system for the period of ten years starting from 1st January 2014.

On 1st July 2014 according to the Contract of investment the Company increased its investment in the foreign subsidiary United Shipping Services One Inc. by converting its receivables from subsidiary in the total amount of 8.2 mil USD, into stake.

On 20th August 2014 the Company concluded the Management Agreement for the Newbuilding ULJANIK 501, RO-RO PAX, the vessel intended for liner transportation in Turkmenistan.

On 27th August 2014 the General Assembly of the Company was held which passed the resolution on the sharing of profit/loss for the year 2013. According to the same resolution, the loss of HRK 4,073,828.23 to be covered by the retained profit.

6. COMPANY GROWTH

The Strategy of development of ULJANIK PLOVIDBA d.d. until the year 2030 envisages the continuation of the primary maritime activity in two sectors, transport of dry cargo (supramax) and transport of petroleum products and chemicals (product carriers). The Company intends to continue participating on the new and second hand vessel market with the purpose to optimise its fleet and fleet efficiency. Even though its principal business will continue to be operation and management of its own fleet, the development of the Company shall also be aimed at ship management for other ship owners.

7. COMPANY ACTIVITIES CONCERNING RESEARCH AND DEVELOPMENT AND ENVIRONMENTAL PROTECTION

Within its ship management operations, the Company continuously engages in research which is primarily connected with the introduction of new technical solutions and technologies related to vessel exploitation. Special attention is focused on technical solutions that enable further savings in fuel consumption, reduce pollution and protect the environment. On the other hand, with a socially responsible business, through investing in the community, care and welfare of employees and their education, the Company's aim is to contribute to the continued economic and social development.

8. BUSINESS RISKS

It is well known that the principal activities that the Company engages in, i.e. international maritime transport and ship management are among the most risky activities and that they are directly connected with significant business risks, of which the currently most risky are:



DIRECTOR

- global economic trends;
- the risk of interest rate increase;
- the volatility of USD exchange rate in relation to other currencies;
- significant oscillations in the value of the vessels;
- the risk of strict conditions of business operation;
- long and uncertain period of return on capital;
- fluctuation in the basic costs of business operation;
- workforce fluctuation.

9. CORPORATE MANAGEMENT CODE

The Company fully complies with its Corporate Management Code.

Pula, 29th April 2015

Dragutin Pavletić, Director

STATEMENT OF THE PERSONS RESPONSIBLE FOR PREPARING FINANCIAL STATEMENTS

According to the best of our knowledge:

Audited financial reports of ULJANIK PLOVIDBA d.d. for the period January – December 2014, have been prepared according to International Financial Reporting Standards and they provide an complete and true presentation of assets, liabilities, profit and loss, financial position and business activities of the Company.

The Management Report for the period January – December 2014 contains a true presentation of the development, operating results and the financial position of the Parent Company and the companies included in the consolidation as well as the description of major risks and uncertainties the Parent Company and the companies included in the consolidation are exposed to.

Accounting Manager

Bluiburglow

Bojana Mihajlović

Director

Dragutin Pavletić

Pula, 29th April, 2015

At the meeting of ULJANIK PLOVIDBA d.d.'s Supervisory Board held on 29th April 2015, the following

R E S O L U T I O N S

have been passed:

- 1.1. The Director's report on the state and business activity of the Company in the year 2014 is accepted.
- 1.2. The Company's General Meeting is proposed to pass a separate resolution of acceptance of the Director's report on the state and business activity of the Company in the year 2014.
- 2.1. Approval is given to the Annual Financial Statements for the year 2014 for ULJANIK PLOVIDBA d.d. and Group ULJANIK PLOVIDBA.
- 2.2. Approval is given to the Company's Auditors' report REVIDAS revizija i konzalting d.o.o. on audited Annual Financial Statements for the year 2014.
- 2.3. ULJANIK PLOVIDBA d.d.'s Profit and Loss Account for the year 2014 is set out as follows:

	2014.	2013.
EARNINGS	52.140.187,44	36.504.385,61
EXPENSES	29.493.860,21	40.578.213,93
LOSS/PROFIT	22.646.327,23	-4.073.828,32
TAX	316.304,55	-
LOSS/PROFIT	22.330.022,68	-4.073.828,32

2.4. The consolidated Profit and Loss Account for ULJANIK PLOVIDBA's Group for the year 2014 is set out as follows:

2014.	2013.
273.146.511	252.738.008
350.963.164	341.946.218
-77.816.653	-89.208.210
316.305	-
1.368.796	2.020.346
-76.764.162	-87.187.864
	273.146.511 350.963.164 -77.816.653 316.305 1.368.796

- 2.5. By giving approval to the Annual Financial Statements submitted by the Company's Director, the Annual Financial Statements are deemed to be determined in accordance with the Article 300d. of the Companies Act.
- 3.1. The Company's Director's proposal on profit distribution is accepted.

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Meeting SB 29.04.2015.

- 3.2. The Company's General Meeting is proposed to distribute the profit of the company ULJANIK PLOVIDBA d.d. for the year 2014 in the amount of 22.330.022,68 kunas, in such a manner as to allocate an amount of 912.809,71 kunas in statutory reserves and the remaining amount of 21.417.212,97 kunas in retained earnings.
- 4. The Director's report on the state and business activity of the Company in a period 01-03/2015 is accepted.

ULJANIK PLOVIDBA d.d.

Dragutin Pavletic, director