

ULJANIK PLOVIDBA d.d.

UNAUDITED FINANCIAL STATEMENTS FOR THE PERIOD JANUARY - JUNE 2012

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Financial Statements of ULJANIK PLOVIDBA d.d. (unaudited) for the period January – June 2012	
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Attachment 1.			
Reporting period:		1.1.2012 to	30.6.2012
18		statement of the entrepreneur	- TFI-POD
Tax number (MB):	03292754	J	
Company registration number (MBS):	040010793		
Personal identification number (OIB):	49693360447	J	
	ULJANIK PLOVIDBA D.D.		
Postal code and place:	52100	PULA	
Street and house number:	CARRARINA 6		
E-mail adress:	uljanik-plovidba@pu.t-com.	<u>hr</u>	
Internet adress:	www.uljanikplovidba.com		
Municipality/city code and name:	359 PULA		
County code and name:	18 ISTARSKA		Number of employees 32
Consolidated report:	NO		(quarter end) NKD code: 5020
Companies of the consolidation	subject (according to IFRS):	Seat:	MB:
		Ī	ı
		I	ı
Bookkeeping service:			
Contact person:	VANESA PERUŠKO TOPIĆ		
Telephone:	(please enter only contact pers		fax: 052 492598
E-mail adress:	vanesa.topic@uljanikplovid	<u>ba.com</u>	
Family name and name:	DRAGUTIN PAVLETIĆ		
	(person authorized to represer	nt the company)	
and notes to fina 2. Report of the Ma	nents (balance sheet, profit and		ment of changes in equity,
	ULJA	NIK PLOVIDBA d.d. re of t	he person authorized to represent the company)

BALANCE SHEET as of 30.06.2012.

Company: ULJANIK PLOVIDBA D.D.			
Position	AOP	Previous period	Current period
1	2	3	4
	•		
A) RECEIVABLES FOR SUBSCRIBED AND NON - PAID CAPITAL	001		
B) LONG - TERM ASSETS (003+010+020+029+033)	002	502.863.710	513.683.239
I. INTANGIBLE ASSETS (004 to 009)	003	61.810	40.222
1. Assets development	004		
2. Concessions, patents, licence fees, merchandise and service brands, software and other rights	005	61.810	40.222
3. Goodwill	006		
4. Prepayments for purchase of intangible assets	007		
5. Intangible assets in preparation	800		
6. Other intangible assets	009		
II. TANGIBLE ASSETS (011 to 019)	010	3.628.598	3.508.281
1. Land	011	121.829	121.829
2. Buildings	012	3.137.627	3.112.302
3. Plant and equipment	013	249.142	169.442
4. Instuments, plant inventories and transportation assets	014	120.000	104.708
5. Biological assets	015		
6. Prepayments for tangible assets	016		
7. Tangible assets in preparation	017		
8. Other material assets	018		
9. Investment in buildings	019		
III. LONG-TERM FINANCIAL ASSETS (021 to 028)	020	431.105.087	448.001.556
Shares (stocks) in related parties	021	429.416.260	446.312.714
2. Loans given to related parties	022		
Participating interests (shares)	023	1.688.827	1.688.842
Loans to entrepreneurs in whom the entity hold participating interests	024		
5. Investment in securities	025		
6. Loans, deposits and similar assets	026		
7. Other long - term financial assets	027		
Investments accounted by equity method	028		
IV. RECEIVABLES (030 to 032)	029	68.068.215	62.133.180
Receivables from related parties	030	67.656.803	61.775.430
2. Receivables based on trade loans	031	411.412	357.750
3. Other receivables	032		
V. DEFERRED TAX ASSETS	033		
C) SHORT-TERM ASSETS (035+043+050+058)	034	150.107.398	174.477.788
I. INVENTORIES (036 to 042)	035	0	0
1. Row material	036		
2. Work in progress	037		
3. Finished goods	038		
4. Merchandise	039		
5. Prepayments for inventories	040		
6. Long - term assets held for sale	041		
7. Biological assets	042		
II. RECEIVABLES (044 to 049)	043	76.297.135	101.594.261
Receivables from related parties	044	56.685.547	81.948.147
2. Accounts receivable	045	19.459.611	19.553.098
Receivables from participating entrepreneurs	046		
Receivables from employees and shareholders	047		
Receivables from government and other institutions	048	33.287	65.951
6. Other receivables	049	118.690	27.065
III. SHORT - TERM FINANCIAL ASSETS (051 to 057)	050	73.694.129	71.335.780
Shares (stocks) in related parties	051		
2. Loans given to related parties	052	61.620.052	59.267.045
3. Participating interests (shares)	053		
Loans to entrepreneurs in whom the entity hold participating interests	054		
5. Investment in securities	055		
6. Loans, deposits and similar assets	056	12.074.077	12.068.735
7. Other financial assets	057		
IV. CASH AT BANK AND IN CASHIER	058	116.134	1.547.747
D) PREPAID EXPENSES AND ACCRUED INCOME	059	19.309	204
	1 300		
E) TOTAL ASSETS (001+002+034+059)	060	652.990.417	688.161.231

LIABILITIES AND CAPITAL					
A) CAPITAL AND RESERVES (063+064+065+071+072+075+078)	062	454.914.441	486.521.744		
I. SUBSCRIBED CAPITAL	063	232.000.000	232.000.000		
II. CAPITAL RESERVES	064	-19.217.000	-19.217.000		
III. RESERVES FROM PROFIT (066+067-068+069+070)	065	37.877.082	35.907.430		
1. Reserves prescribed by law	066	11.600.000	11.600.000		
2. Reserves for treasury stocks	067	36.382.812	36.382.812		
Treasury stocks and shares (deduction)	068	10.105.730	12.075.382		
4. Statutory reserves	069	10.100.700	12.070.002		
5. Other reserves	070				
IV. REVALUATION RESERVES	071	47.798.639	59.035.108		
V. RETAINED EARNINGS OR ACCUMULATED LOSS (073-074)	072	99.128.721	156.455.720		
1. Retained earnings	072	99.128.721	156.455.720		
2. Accumulated loss	073	33.120.721	130.433.720		
VI. PROFIT / LOSS FOR THE CURRENT YEAR (076-077)	075	57.326.999	22.340.486		
1. Profit for the current year	076	57.326.999	22.340.486		
Loss for the current year	076	37.320.999	22.340.460		
VII. MINORITY INTEREST	077				
		4 000 004	4 070 700		
B) PROVISIONS (080 to 082)	079	1.990.894	1.970.780		
Provisions for pensions, severance pay and similar liabilities	080	1.990.894	1.970.780		
2. Reserves for tax liabilities	081				
3. Other reserves	082				
C) LONG TERM LIABILITIES (084 to 092)	083	67.656.803	63.268.491		
Liabilities to related parties	084				
2. Liabilities for loans, deposits etc.	085	67.656.803	63.268.491		
3. Liabilities to banks and other financial institutions	086				
Liabilities for received prepayments	087				
5. Accounts payable	088				
6. Liabilities arising from debt securities	089				
7. Liabilities to entrepreneurs in whom the entity holds participating interests	090				
8. Other long-term liabilities	091				
9. Deferred tax liability	092				
D) SHORT - TERM LIABILITIES (094 to 105)	093	128.229.048	136.247.659		
Liabilities to related parties	094				
2. Liabilities for loans, deposits etc.	095		2.808.000		
3. Liabilities to banks and other financial institutions	096	52.020.581	89.738.295		
4. Liabilities for received prepayments	097	138.844	138.844		
5. Accounts payable	098	437.537	487.088		
6. Liabilities arising from debt securities	099	70.000.000	35.000.000		
7. Liabilities to enterpreneurs in whom the entity holds participating interests	100				
8. Liabilities to employees	101	748.337	742.115		
9. Liabilities for taxes, contributions and similar fees	102	809.587	427.101		
10. Liabilities to share - holders	103	2.614.254	2.568.843		
11. Liabilities for long term assets held for sale	104				
12. Other short - term liabilities	105	1.459.908	4.337.373		
E) DEFERRED SETTLEMENTS OF CHARGES AND INCOME DEFERRED TO FUTURE PERIOD	106	199.231	152.557		
F) TOTAL CAPITAL AND LIABILITIES (062+079+083+093+106)	107	652.990.417	688.161.231		
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A) CAPITAL AND RESERVES					
	400				
Attributed to equity holders of parent company	109				

PROFIT AND LOSS ACCOUNT for period 01.01.2012. to 30.06.2012.

Company: ULJANIK PLOVIDBA D.D.

Company: ULJANIK PLOVIDBA D.D.	AOP	1			
Position	AUP	Previous	Previous period		period
		Cummulative	Periodical	Cummulative	Periodical
1	2	3	4	5	6
I. OPERATING REVENUES (112+113)	111	29.061.174	3.163.605	9.117.950	4.603.765
1. Sales revenues	112	6.494.872	3.163.605	9.078.693	4.596.108
2. Other operating revenues	113	22.566.302	0	39.257	7.657
II. OPERATNG EXPENSES (115+116+120+124+125+126+129+130)	114	6.602.063	3.013.647	6.317.228	3.009.662
Changes in the value of work in progress and finished goods	115	201-11	4=0.44=		404.00=
Material costs (117 to 119) a) Raw material and material costs	116	324.741 74.037	153.117	375.710 96.264	161.885
a) Kaw material and material costs b) Costs of goods sold	117 118	74.037	33.711	96.264	33.004
c) Other external costs	119	250.704	119.406	279.446	128.881
3. Staff costs (121 to 123)	120	4.496.336	2.235.811	4.528.994	2.250.758
a) Net salaries and wages	121	2.281.935	1.135.364	2.322.413	1.161.826
b) Costs for taxes and contributions from salaries	122	1.554.529	772.325	1.569.424	783.955
c) Contributions on gross salaries	123	659.872	328.122	637.157	304.977
4. Depreciation	124	125.360	65.102	127.482	62.354
5. Other costs	125	1.655.626	559.617	1.285.042	534.665
6. Impairment (127+128)	126	0	0		
a) Impairment of long-term assets (excluding financial assets)	127				
b) Impairment of short-term assets (excluding financial assets)	128				
7. Provisions	129				
8. Other operating expenses	130				
III. FINANCIAL INCOME (132 to 136)	131	23.362.064	18.741.456	43.282.391	14.355.560
1. Interest income, foreign exchange gains, dividends and similar income from related parties	132	16.662.417	15.946.660	22.494.320	
2. Interest income, foreign exchange gains, dividends and similar income from non-related	133	6.699.647	2.794.796	20.788.071	14.355.560
3. Share in income from affiliated entrepreneurs and participating interests	134				
4. Unrealized gains (income) from financial assets	135				
5. Other financial income	136				
IV. FINANCIAL EXPENSES (138 to 141)	137	15.105.742	4.205.043	23.069.826	13.004.481
1. Interest expenses, foreign exchange losses and similar expenses from related parties	138				
2. Interest expenses, foreign exchange losses and similar expenses from non - related parties	139	15.105.742	4.205.043	23.069.826	13.004.481
3. Unrealized losses (expenses) on financial assets	140				
Other financial expenses INCOME FROM INVESTMENT SHARE IN PROFIT OF ASSOCIATED ENTREPRENEURS	141				
VI. LOSS FROM INVESTMENT SHARE IN LOSS OF ASSOCIATED ENTREPRENEURS	142 143				
VII. EXTRAORDINARY - OTHER INCOME	144				
VIII. EXTRAORDINARY - OTHER EXPENSES	145				
IX. TOTAL INCOME (111+131+142 + 144)	146	52.423.238	21.905.061	52.400.341	18.959.325
X. TOTAL EXPENSES (114+137+143 + 145)	147	21.707.805	7.218.690	29.387.054	16.014.143
XI. PROFIT OR LOSS BEFORE TAXATION (146-147)	148	30.715.433	14.686.371	23.013.287	2.945.182
1. Profit before taxation (146-147)	149	30.715.433	14.686.371	23.013.287	2.945.182
2. Loss before taxation (147-146)	150	0	0	0	0
XII. PROFIT TAX	151	128.598	64.299	672.801	336.400
XIII. PROFIT OR LOSS FOR THE PERIOD (148-151)	152	30.586.835	14.622.072	22.340.486	2.608.782
1. Profit for the period(149-151)	153	30.586.835	14.622.072	22.340.486	2.608.782
2. Loss for the period (151-148)	154	0	0	0	0
APPENDIX TO P&L (only for consolidated financial statements)					
XIV. PROFIT OR LOSS FOR THE PERIOD					
1. Attributed to equity holders of parent company	155				
2. Attributed to minority interests	156				
STATEMENT OF COMPREHENSIVE INCOME (IFRS)		T		I	
I. PROFIT OR LOSS FOR THE PERIOD (= 152)	157	30.586.835	14.622.072	22.340.486	2.608.782
II. OTHER COMPREHENSIVE INCOME / LOSS BEFORE TAX(159 to 165)	158	-32.499.647	-8.632.502	11.236.469	25.722.954
Exchange differences on translation of foreign operations	159	-32.499.647	-8.632.502	11.236.469	25.722.954
Movements in revaluation reserves of long-term tangible and intangible assets Profit or loss from revaluation of financial assets available for sale	160				
Front or loss from revaluation of financial assets available for sale Gains or losses on efficient cash flow hedging	161				
Gains or losses on efficient cash now neaging Gains or losses on efficient hedge of a net investment in foreign countries	162 163				
Share in other comprehensive income / loss of associated companies	164				
7. Actuarial gains / losses on defined benefit plans	165	 			
III. TAX ON OTHER COMPREHENSIVE INCOME FOR THE PERIOD	166	-6.499.929	-1.726.500	2.247.294	5.144.591
IV. NET OTHER COMPREHENSIVE INCOME / LOSS FOR THE PERIOD (158-166)	167	-25.999.718	-6.906.002	8.989.175	20.578.363
V. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (150*160)	168	4.587.117	7.716.070	31.329.661	23.187.145
APPENDIX to Statement of comprehensive income (only for consolidated financial statements)	.50		10.070	3020.001	20.107.140
VI. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD					
Attributed to equity holders of parent company	169				
Attributed to minority interests	170				
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CASH FLOW STATEMENT - Indirect method

period 01.01.2012. to 30.06.2012.

Company: ULJANIK PLOVIDBA D.D.			
Position	AOP	Previous period	Current period
1	2	3	4
CASH FLOW FROM OPERATING ACTIVITIES			
1. Profit before tax	001	30.715.433	23.013.287
2. Depreciation	002	125.360	127.482
3. Increase in short-term liabilities	003	2.002.382	2.492.898
4. Decrease in short term receivables	004		
5. Decrease in inventories	005		
6. Other cash flow increases	006	26.579	76.772
I. Total increase in cash flow from operating activities (001 to 006)	007	32.869.754	25.710.439
1. Decrease in short - term liabilities	008		
2. Insrease in short - term receivables	009	41.496.563	25.297.126
3. Increase in inventories	010		
4. Other cash flow decreases	011	163.410	739.591
III. Total decrease in cash flow from operating activities (008 to 011)	012	41.659.973	26.036.717
A1) NET INCREASE OF CASH FLOW FROM OPERATING ACTIVITIES (007-012)	013	0	0
A2) NET DECREASE OF CASH FLOW FROM OPERATING ACTIVITIES (012-007)	014	8.790.219	326.278
CASH FLOW FROM INVESTING ACTIVITIES	1 045		
Cash flow from sale of long - term tangible and intangible assets Cash inflows from sale of a mith and debt fine said interpretate	015		
Cash inflows from sale of equity and debt financial instruments	016		
3. Interest receipts	017		
Dividend receipts Other cash inflows from investing activities	018		
III. Total cash inflows from investing activities (015 to 019)	019	0	
1. Cash outflows for purchase of long - term tangible and intangible assets	020 021	88.794	43.244
Cash outflows for purchase of long - term tangible and intangible assets Cash outflows for purchase of equity and debt financial instruments		1	
Cash outflows for purchase of equity and dept infancial institutions. 3. Other cash outflows from investing activities.	022 023	22.562.837	5.660.000
IV. Total cash outflows from investing activities (021 to 023)	023	22.651.631	5.703.244
B1) NET INCREASE OF CASH FLOW FROM INVESTING ACTIVITIES(020-024)	024	22.051.031	5.703.244
B2) NET DECREASE OF CASH FLOW FROM INVESTING ACTIVITIES(024-020)	025	22.651.631	5.703.244
CASH FLOW FROM FINANCING ACTIVITIES	020	22.031.031	5.705.244
Cash receipts from issuance of equity and debt financial instruments	027	70.000.000	35.000.000
Cash inflows from loans, debentures, credits and other borrowings	027	68.621.021	58.481.899
Other cash inflows from financing activities	029	00.021.021	30.401.099
V. Total cash inflows from financing activities (027 to 029)	030	138.621.021	93.481.899
Cash outflows for repayment of loans and bonds	031	28.962.157	14.051.112
Dividends paid	032	20.002.101	
3. Cash outflows for finance lease	033		
4. Cash outflows for purchase of own stocks	034	1.289.050	1.969.652
5. Other cash outflows from financing activities	035	76.892.809	70.000.000
VI. Total cash outflows from financing activities (031 do 035)	036	107.144.016	86.020.764
C1) NET INCREASE OF CASH FLOW FROM FINANCING ACTIVITIES (030-036)	037	31.477.005	7.461.135
C2) NET DECREASE OF CASH FLOW FROM FINANCING ACTIVITIES (036-030)	038	0	0
Total increases of cash flows (013 – 014 + 025 – 026 + 037 – 038)	039	35.155	1.431.613
Total decreases of cash flows (014 – 013 + 026 – 025 + 038 – 037)	040	0	0
Cash and cash equivalents at the beginning of period	041	124.735	116.134
Increase in cash and cash equivalents	042	35.155	1.431.613
Decrease in cash and cash equivalents	043		0
Cash and cash equivalents at the end of period	044	159.890	1.547.747

STATEMENT OF CHANGES IN EQUITY

from 1.1.2012 to 30.6.2012

Position	AOP	Previous year	Current year
1	2	3	4
1. Subscribed capital	001	232.000.000	232.000.000
2. Capital reserves	002	-19.217.000	-19.217.000
3. Reserves from profit	003	37.877.082	35.907.430
Retained earnings or accumulated loss	004	99.128.721	156.455.720
5. Profit / loss for the current year	005	57.326.999	22.340.486
6. Revaluation of long - term tangible assets	006		
7. Revaluation of intangible assets	007		
8. Revaluation of financial assets available for sale	800		
9. Other revaluation	009	47.798.639	59.035.108
10. Total capital and reserves (AOP 001 to 009)	010	454.914.441	486.521.744
noperations	011	18.606.969	11.236.469
12. Current and deferred taxes (part)	012		
13. Cash flow hedging	013		
14. Changes in accounting policies	014		
15. Correction of significant errors in prior periods	015		
16. Other changes in capital	016	33.797.433	20.370.834
17. Total increase or decrease in capital (AOP 011 to 016)	017	52.404.402	31.607.303
	•	-	
17 a. Attributed to equity holders of parent company	018		
17 b. Attributed to minority interst	019		

Items decreasing the capital are entered with a negative number sign Data entered under AOP marks 001 to 009 are entered as situation on the Balance Sheet date



NOTES TO THE FINANCIAL STATEMENTS AS AT 30,06,2012

GENERAL INFORMATION

ULJANIK PLOVIDBA, pomorski promet, d.d. Pula, was established in Croatia. The Company is registered at the Commercial Court in Pazin.

Uljanik Plovidba d.d. Pula is the 100% owner of its subsidiary UNITED SHIPPING SERVICES ONE INC., registered in Liberia and the 100% owner of the company REAL d.o.o., Pula.

The ownership structure as at 30st June 2012 is composed of small shareholders.

The registered office of the Company is at Pula, Carrarina 6, Croatia.

The principal activities of the Company are international maritime transport, providing of services in maritime transport and travel agency operations;

As at 30st June 2012 the Company had 32 employees (2011: 30).

The financial statements for the Company have been prepared in accordance with the Law on Accounting and the International Financial Reporting Standards ('IFRS'), the application of which has been approved by the Croatian Financial Reporting Standards Board, and in accordance with the Regulation on the Structure and Content of the Annual Accounts.

The following are the notes explaining single categories in the financial statements of the Company:

- 1. Revenue from sales for the first half of 2012 is higher with respect to the same period in 2011 while operating income decreased since the company has not received government grant for the construction of the new tanker in 2012. Operating expenses in the first half of 2012 are on the same level in comparison to the year 2011.
- 2. Financial income for the period I-VI 2012 has increased in comparison to the same period of 2011 due to the higher amount of transferred retained profit from previous years from the subsidiary, due to the higher income from interest and higher foreign exchange gains incurred due to the adjustment of the loans given in USD into their counter-value in HRK, according to the mean rate of exchange of the Croatian National Bank at the end of the accounting period. Financial expenses related to foreign currency losses and interest on loans and commercial bills for the period I-VI 2012 have significantly increased with respect to 2011.
- 3. The long-term financial assets have been increased due to the adjustment of the value of the investment into the foreign subsidiary into its counter-value in HRK according



NOTES TO THE FINANCIAL STATEMENTS AS AT 30.06.2012

to the mean rate of exchange for the USD at the end of the accounting period (rate of exchange for USD at 30.06.2012: 5.972247 HRK; at 31.12.2011: 5.819940 HRK). As at 30st June 2012 the investments in foreign subsidiary United Shipping Services One Inc. amounted to 73,775,032 USD i.e. 440,602,714 HRK. In the second quarter of 2012 Uljanik Plovidba increased its investment in subsidiary Real d.o.o. for 5,710.0 thousand HRK by converting the loan receivables into equity stake. The increase of share capital of the subsidiary Real d.o.o. has been registered at the Commercial Court in Pazin.

- 4. The long-term USD loans have been expressed in their equivalent value in HRK according to the mean rate of exchange of the Croatian National Bank as at 30st June 2012 and have been repaid regularly.
- 5. All short-term borrowings in foreign currencies were converted in HRK by applying the mean rate of exchange of the Croatian National bank as at 30st June 2012.
- 6. In the first half of 2012 the Company purchased treasury shares in the total amount of 1,969.6 thousand HRK.
- 7. Revaluation reserves that were created on the basis of the adjustment of the investment in the foreign subsidiary, at the mean rate of exchange for the USD as at 30st June 2012, amount to 59,035 thousand HRK.

For ULJANIK PLOVIDBA d.d. Pula

Dragutin Pavletić

Director of ULJANIK PLOVIDBA d.d.



MANAGEMENT REPORT FOR THE PERIOD 01-06/2012

The business activity of ULJANIK PLOVIDBA (the Company) and its foreign subsidiaries in the first half of 2012 was regular, although strongly affected by the negative fluctuations in the shipping market in both dry cargo and tanker sectors, which incurred as a direct consequence of the global economic crisis and extraordinary increased expenses related to taking delivery of m/v Stoja and m/t Istra as well as the dry docking of m/v Volme. In this period the Company:

- a) maintained regular and stable business operation,
- b) continued with the Program of fleet renewal:
 - took delivery of m/v STOJA Supramax 52,000 DWT in February 2012,
 - completion of the construction of m/t ISTRA (newbuilding 713) in the 3. MAJ Shipyard,
 - continued with construction of two 52,000 DWT Bulk Carriers in the ULJANIK Shipyard,
- c) maintained constant employment of vessels with the continuation of the Company's fleet high efficiency trend,
- d) fulfilled all its loan payment obligations (with no reprogramming) with the positive effects of lower interest rates,
- e) decreased operating expenses of the vessels,
- f) proceeded with full implementation of the safety and quality system on the vessels and in the office, with continuous increase in the quality and expertise of the employees and maintenance of a high level of professionalism,
- g) maintained high efficiency of vessels' management,
- h) postponed inclusion of deferred income on the basis of government grant for newbuilding m/t ISTRA up to the delivery of the vessel,
- i) maintained the personnel structure both at sea and on shore.

A review of the functions in the Company is given below:

1. COMMERCIAL ASPECT

The commercial result for the period I-VI 2012 has been on the lower level in comparison to the year 2011, as a result of significantly decreased freights in the shipping market, despite the increased number of vessels. In addition to increased initial expenses related to commencement of commissioning of the new vessels, operating expenses of the vessels in exploitation have been reduced in the same time.

2. PERSONNEL

As at 30.06.2012 the Company had 32 employees. The Company employs exclusively Croatian seafarers on all vessels in its fleet.



3. TECHNICAL ASPECT

During second quarter of 2012 m/v Volme underwent regular Dry Docking; furthermore there were no significant technical stoppages in this period. The company keeps maintaining high efficiency of vessel exploitation.

4. ACQUISITION OF TREASURY SHARES

In the period I-VI 2012, the Company acquired treasury shares in accordance with art. 233, section 3, point 2 of the Companies Act. The company acquired treasury shares in the amount of 1,969.6 thousand HRK.

5. IMPORTANT EVENTS IN 2012

On 15th February 2012 in ULJANIK Shipyard in Pula the Company took delivery of Hull no. 489 – m/v STOJA, a bulk carrier of 52,000 DWT. The vessel's commercial exploitation began after delivery.

In accordance with the established Program for the issuing of commercial bills with the total value of 150 mil HRK, which enables the Company to issue several tranches as instruments of short-term financing, the second tranche of commercial bills was repaid on 26th January 2012. The third tranche in the amount of 35,000,000.00 HRK has been listed on the Official Market of the Zagreb Stock Exchange on 31th January 2012, with maturity of 180 days. The third tranche was repaid in full on 26th July and no new tranche of commercial bills was issued.

On 24^{th} March 2012 the 52,000 DWT Bulk Carrier, Hull no. 489 - m/v PUNTA was launched in the ULJANIK Shipyard. The delivery of the vessel is scheduled for the end of the year 2012.

6. COMPANY GROWTH

The Strategy of development of ULJANIK PLOVIDBA d.d. until the year 2015 envisages the continuation of the primary maritime activity in two sectors, transport of dry cargo and transport of petroleum products and chemicals. Accordingly, the Company has on order the last tanker vessel in 3. MAJ Shipyard (newbuilding 713) and two Bulk Carriers in ULJANIK Shipyard (newbuildings 490 and 491). The Company intends to continue participating on the new and second hand vessel market with the purpose to optimise its fleet and fleet efficiency. Even though its principal business will continue to be operation and management of its own fleet, the development of the Company shall also be aimed at ship management for other ship owners.



7. COMPANY ACTIVITIES CONCERNING RESEARCH AND DEVELOPMENT

Within its ship management operations, the Company continuously engages in research which is primarily connected with the introduction of new technical solutions and technologies related to vessel exploitation.

8. BUSINESS RISKS

It is well known that the principal activities that the Company engages in, i.e. international maritime transport and ship management are among the most risky activities and that they are directly connected with significant business risks, of which the currently most risky are:

- global economic trends;
- the risk of interest rate increase
- significant oscillations in the value of the vessels;
- the risk of strict conditions of business operation;
- long and uncertain period of return on capital;
- fluctuation in the basic costs of business operation;
- workforce fluctuation.

9. CORPORATE MANAGEMENT CODE

The Company fully complies with its Corporate Management Code.

Pula, 30th July 2012

Dragutin Pavletić, Director



STATEMENT OF THE PERSON RESPONSIBLE FOR PREPARING FINANCIAL STATEMENTS

Unaudited financial reports of ULJANIK PLOVIDBA d.d. (hereafter: Company) for the period January – June 2012, to the best of my knowledge, have been prepared according to International Financial Reporting Standards and they contain an overall and true presentation of assets, liabilities, losses and profits, the financial position and activities of the Company.

Financial-accounting manager

Bojana Mihajlović