# Stanovi Jadran

# MANAGEMENT REPORT

STANOVI JADRAN d.d. SPLIT

01.01.2019. to 30.09.2019.

Split, 25 October 2019.

#### Introduction

Stanovi Jadran d.d. records outstanding results in Q3 2019. The main reason is the realization of sales contracts for apartments in the residential - business complex "Peškarija", which records record prices per square meter for a property in Šibenik.

The Management Board of the Company has signed sales contracts for two apartments in this quarter, while by the end of the year it will also sign sales contracts for the remaining two apartments with buyers with whom the pre-contract has been signed. The reason for this is the obtaining the operating permits in different phases, where the last have been obtained in October.

The two sales contracts for apartments designated as S1 and S6 total EUR 1,225,800.00 VAT incl. for a total of 237.10 square meters of the apartment's internal floor area.

Prior to the sale of the above-mentioned apartments, the purchase/sale prices of real estate in Šibenik amounted to approximately EUR 1,400.00 per square meter.

Total sale amount for the apartments from the concluded pre-contracts amounts to EUR 1,068,645.00 VAT incl. and the Management Board expects those will be signed by the end of the business year.

At the same time, there are currently available apartments on the market for which the Management Board receives constant inquiries. In addition, the construction of the Hotel "Armerun" started along with the residential - business complex "Pekarija", which will further increase the value of the location itself.

Best regards,

STANOVI JADRAN d.d.

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#### I. COMMENTS ON BUSINESS DOING

Stanovi Jadran d.d. (the Company) signed the sale of two apartments in the residential business complex "Peškarija", which had the most significant impact on the increase of operating income and profit in the third quarter of 2019. In addition, the increase in total business income was also influenced by the income from the summer lease of an apartment, the part of "Centar Ploka" in Split. At the same time, material costs increased due to the *cost of goods sold*, while the costs of employees were higher than in the same period last year due to the increase in the number of workers in order to accelerate the completion of works and preparation for the next project. The Company still has liabilities for the upfront payments received that relate to the concluded pre-sales contracts, the realization of which is expected by the end of the business year.



Sales revenue 9.317.666 HRK



Material expenses 5.614.095 HRK



Wages & salaries 805.550 HRK



Net profit 2.088.187 HRK



**Assets** 87.020.079 HRK



**Liabilities** 21.520.305 HRK

Stanovi Jadran d.d. (the Group) achieved better results in the first nine months of 2019 than in the previous year for the same time period. Along with the realization of sales contracts for two apartments in the residential and business complex "Peškarija", revenues also increased due to an increase in revenues in the company "Winter d.o.o.", which manages Hotel Blanca Resort & Spa, by 19%, with an increase in the number of arrivals and nights spent and higher prices. Material costs increased because of the remodeling of the rooms and common areas of the Hotel Blanca Resort & Spa, as well as the cost of goods sold. The costs of employees increased due to the lack of manpower in the company "Winter d.o.o." and due to the increase in the number of employees in the

company Stanovi Jadran d.d. The Group has significant profit for the period, where the main reasons being the profit from the sale of apartments and the profit of Winter d.o.o.



Sales revenue 15.728.389 HRK



Material expenses 8.357.895 HRK



Wages & Salaries 2.368.267 HRK



Net profit 3.170.812 HRK



**Assets** 96.264.958 HRK



Liabilities 23.657.743 HRK

# II. IMPORTANT BUSINESS EVENTS

Stanovi Jadran d.d. as an investor of a residential and commercial building in Sibenik, obtained operating permits in September and October and conducted a condominium. Two sales contracts have been signed and two more contracts are expected to be signed in the last quarter.

Following the termination of the prohibition on the execution of construction works during summer season, the Company continued to invest in the Hotel "Armerun" and, until the day of writing the report, part of reinforced concrete works and part of installation works were completed. The Company's management expects to open the hotel in May 2020.

Properties owned or wholly owned by the Company were put up for sale and the Management Board held several meetings with potential buyers for those.

The company "Mediteran gradnja d.o.o." was separated and sold to a third party, while the company "Nova Nekretnine d.o.o." as a transferee company took over part of the assets, liabilities and legal relations.

# III. EXPECTED BUSINESS DEVELOPEMENT

The future contingent liabilities of the Company and its Subsidiaries relate mainly to investments in construction projects already started.

The company obtained the certificates of public authorities for the project "Creme de la Perfection" in Donja Mokošica and submitted a request for a building permit.

The subsidiary VILE ORAŠAC d.o.o., was not merged with the Company even this year because of a vested interest in the purchase of a share or partnership. Negotiations are currently underway with potential buyers.

In the subsidiary Winter d.o.o., revenue growth of 19.7% and was BAM 1,708,186. The biggest reason for the revenue growth is the improved supply/offer of accommodation and food, the increase in the number of arrivals and overnight stays and the increase in the realized price. Overall costs increased by 18.6%, largely due to ongoing maintenance costs when the hotel was remodeled. EBITDA after 9 months is at 28.6%.

The Company's management is looking for locations where it would continue with the presented strategy in the Prospectus while actively finding solutions for currently inoperative assets.

# IV. R&D ACTIVITIES

Improving the real estate market requires regular monitoring of the market, which is mostly done through our own research and through discussions with agents who are daily confronted with the real estate supply and demand.

# V. TREASURY SHARES INFORMATION

Stanovi Jadran d.d. do not own treasury shares, and the existing ownership structure and is subject to more frequent changes in the Stock Exchange Market.

# VI. BRANCH OFFICES

The company has no open subsidiaries. This also applies to the subsidiaries that are part of the Group.

#### VII. IMPORTANT FINANCIAL INSTURMENTS

Financial instruments that the Company has in its portfolio are:

- shares of the subsidiaries,
- shares of companies listed on Zagreb Stock Exchange such as Varteks d.d. and Proprius d.d. in liquidation. The company holds 10.57% of Proprius d.d. in liquidation share capital, where the Company's holding company Jadran Kapital d.d. is the largest single shareholder of Proprius d.d. in liquidation.

In view of the above, it is important to evaluate the financial position and performance of the Company as an Issuer and the parent of its subsidiaries, it can be concluded that the business interests held by the Company in its subsidiaries form a significant part of the basis for assessing the financial position and the success of the Company's operations as an Issuer.

#### VIII. AIMS AND POLICY

The Company is exposed to basic business risks which are set out in n Chapter IX. of this Report.

All employees of the Company, including the Management Board and the Supervisory Board, participate in the implementation of the internal control and risk management system.

The Company manages risks, especially financial ones, monitoring and compliance with significant regulations and through internal control that is performed by monitoring the operations in all organizational units through the activities of the Company and especially the control of ancillary services.

#### IX. RISK EXPOSURE

#### Real estate market risk

Real estate market in Republic of Croatia has been recovering over the past three years. There has been an increase in building permits issuance and residential and commercial prices, especially on a coast what is affected with tourism. Since the Croatia entered EU, there is a real estate demand increase. Foreign investors are looking for exclusive

properties at unique destinations such as property in Šibenik the company is developing. The market lacks upper class properties where the management of the company sees the opportunity and therefore focusing towards that niche.

#### Tourism market risk

Tourism is very specific industry and the best spending generator. Current risk level is medium since it is very important industry and it is still growing. However, the management sees the seasonality of tourism and competing markets such as Spain, Greece and Turkey as the largest risk related to that market.

#### Construction related risk

Since the company is in investment cycle, it is important to note the deficit of construction companies and labour force in that sector. The management reduced this risk as it believes the company has partners which are already sign contracts with.

#### Industry risk in tourism

There is a high intensity in infrastructure investments within the country what is reducing this risk. The management believes it is a medium risk level since it is least probable that natural disasters will occur.

#### Personnel risk

The company, together with its subsidiary companies has 43 employees. This risk is low since the EU allows labour force movement what increase possibility of finding qualified employees.

#### Currency exchange risk

Existing currency exchange differences has been noted as expenses in P&L statement but do not affect money flow. The company has currency exchange risk in a sense of exchange movement between HRK and BAM or EUR and BAM since the subsidiary company WINTER d.o.o. operates in Bosnia and Herzegovina.

#### **Exposure risk**

The company employs engineer who is reducing risk by setting up control mechanism which controls cost and individual material prices. The management tries to reduce the

cost exposure by hiring companies at the projects that has at least 50 employees and that are profitable.

#### Financing risk

The management believes financing risk is at the lowest possible level since the finance market offers affordable arrangements.

#### Liquidity risk

The management is trying to put all company assets in use in a shorter possible period in order to increase revenue streams and create stabile cash flow. All receivables has been secured with financial instruments so the management believe there is no liquidity risk.

#### Interest rate risk

There is an interest rate risk since all the credit arrangements are have changeable interest rate. The management is not using any financial instruments to protect changes in interest rate so far what makes this risk high.

#### Credit risk

The management of the company does not allow partner crediting by offering payment delay. The company is exposed to two credit lines and it is servicing it on time. The management is planning to pay off the credit lines once it sells residential property in Šibenik.

# X. MANAGEMENT STATEMENT

Toni Jeličić Purko as a president of Management Board and Maja Bradić as a member of Management Board of STANOVI JADRAN d.d., Split, Kralja Zvonimira 14/IX, OIB 88680117715, as responsible persons for composition of financial reports for period 01.01.2019. – 30.09.2019. are giving the

#### STATEMENT

According to our knowledge, financial report of STANOVI JADRAN d.d., Split, Kralja Zvonimira 14/IX, OIB 88680117715, for period 01.01.2019. – 30.09.2019. is in line with Accounting Law, Accounting Standards of Financial Reporting and EU Directives.

The interim management report consists of true information and business results for a company and its subsidiary companies together with risk exposure statements.

Toni Jeličić Purko Management Board President

STANOVI JADRAN d.d. SPLIT

Maja Bradić

Management Board Member

Olaja Bradic

Split, 25. October 2019.

Annex 1			
		ISSUER'S GENERAL DATA	
Reporting period:		1/172019 to 9/30/2019	
Year:		2019	
Quarter:		3.	
	Quarter	ly financial statements	
egistration number (MB):	02182190	Issuer's home Member State code: HR	
Entity's registration number (MBS):	060227551		
Personal identification number (OIB):	88680117715	LEI: 747800E0R03R0059Q263	
Institution code:	94048		
Name of the issuer:	STANOVI JADRAN d.d.		<u> </u>
Postcode and town:	21000	SPLIT	
treet and house number:	Kralja Zvonimira 14/IX		529
E-mail address:	info@stanovijadran.	com	
Web address:	www.stanovijadran.	com	
Number of employees (end of the reporting	11		
Consolidated report:	KN (KN	N-not consolidated/KD-consolidated)	
Audited:	RN (	RN-not audited/RD-audited)	
Names of subsidiarie	s (according to IFRS):	Registered office:	MB:
		The state of the s	
Bookkeeping firm:	No	(Yes/No) (name of the bookkeeping firm)	
Contact person:	Toni Jeličić Purko		
	(only name and surname	e of the contact person)	
	021/482-367		
E-mail address:	toni@stanovijadran.	com	
Audit firm:	Deloitte d.o.o.		
	(name of the audit firm)		
Certified auditor:	Branislav Vrtačnik		
	(name and surname)		

# BALANCE SHEET

balance as at 30.9.2019

Item	ADP code	Last day of the preceding business year	At the reporting date of the current period
1	2	3	4
	RITE SE		
A) RECEIVABLES FOR SUBSCRIBED CAPITAL UNPAID	001	0	(
B) FIXED ASSETS (ADP 003+010+020+031+036)	002	72.768.557	79.709.03
I INTANGIBLE ASSETS (ADP 004 to 009)	003	21.770	81.930
1 Research and development	004	0	(
2 Concessions, patents, licences, trademarks, software and other	005	21.770	81.930
rights 3 Goodwill	006	0	(
4 Advances for the purchase of intangible assets	007	0	(
5 Intangible assets in preparation	007	0	(
6 Other intangible assets	009	0	
II TANGIBLE ASSETS (ADP 011 to 019)	010	42.411.279	48.996.42
1 Land	011	0	40.000.42
2 Buildings	012	0	
3 Plant and equipment	013	22.266	211.834
4 Tools, working inventory and transportation assets	014	3.871	103.580
5 Biological assets	015	0	(
6 Advances for the purchase of tangible assets	016	0	(
7 Tangible assets in preparation	017	0	(
8 Other tangible assets	018	0	(
9 Investment property	019	42.385.142	48.681.01
III FIXED FINANCIAL ASSETS (ADP 021 to 030)	020	30.335.508	30.630.676
1 Investments in holdings (shares) of undertakings within the group	021	27.931.354	28.150.100
2 Investments in other securities of undertakings within the group	022	0	(
3 Loans, deposits, etc. to undertakings within the group	023	0	(
Investments in holdings (shares) of companies linked by virtue of participating interests	024	0	(
5 Investment in other securities of companies linked by virtue of participating interests	025	0	(
6 Loans, deposits etc. to companies linked by virtue of participating	026	0	(
interests 7 Investments in securities	027	0	(
8 Loans, deposits, etc. given	028	148.549	411.606
9 Other investments accounted for using the equity method	029	0	411.00
10 Other fixed financial assets	030	2.255.605	2.068.970
IV RECEIVABLES (ADP 032 to 035)	031	0	2.000.07
1 Receivables from undertakings within the group	032	0	(
2 Receivables from companies linked by virtue of participating interests	033	0	(
3 Customer receivables	034	0	(
4 Other receivables	035	0	(
V DEFERRED TAX ASSETS	036	0	
C) CURRENT ASSETS (ADP 038+046+053+063)	037	6.609.273	7.311.048
I INVENTORIES (ADP 039 to 045)	038	0	
1 Raw materials and consumables	039	0	(
2 Work in progress	040	0	(
3 Finished goods	041	0	(
4 Merchandise	042	0	(
5 Advances for inventories	043	0	1
6 Fixed assets held for sale	044	0	
7 Biological assets	045	0	
II RECEIVABLES (ADP 047 to 052)	046	3.141.512	3.699.784
1 Receivables from undertakings within the group	047	68.250	91.87
2 Receivables from companies linked by virtue of participating			(
interests	048	0	

3 Customer receivables	049	2.442.592	2.505.432
4 Receivables from employees and members of the undertaking	050	0	0
5 Receivables from government and other institutions	051	216.113	1.027.503
6 Other receivables	052	414.557	74.974
III CURRENT FINANCIAL ASSETS (ADP 054 to 062)	053	3.388.515	3.536.290
1 Investments in holdings (shares) of undertakings within the group	054	0	0
2 Investments in other securities of undertakings within the group	055	0	0
3 Loans, deposits, etc. to undertakings within the group	056	98.500	94.500
4 Investments in holdings (shares) of companies linked by virtue of	057	0	C
participating interests  5 Investment in other securities of companies linked by virtue of	10-00-201		
participating interests 6 Loans, deposits etc. to companies linked by virtue of participating	058	0	C
b Loans, deposits etc. to companies linked by virtue or participating interests	059	0	C
7 Investments in securities	060	0	C
8 Loans, deposits, etc. given	061	3.290.015	3.441.790
9 Other financial assets	062	0	C
IV CASH AT BANK AND IN HAND	063	79.246	74.974
D ) PREPAID EXPENSES AND ACCRUED INCOME	064	175.125	167.908
E) TOTAL ASSETS (ADP 001+002+037+064)	065	79.552.955	87.187.987
OFF-BALANCE SHEET ITEMS	066	0	07.107.307
	000	U <sub>I</sub>	
LIABILITIES	007	00.444.045	05.007.000
A) CAPITAL AND RESERVES (ADP 068 to	067	63.114.945	65.667.682
I INITIAL (SUBSCRIBED) CAPITAL	068	76.248.000	76.248.000
II CAPITAL RESERVES	069	0	0
III RESERVES FROM PROFIT (ADP 071+072-073+074+075)	070	3.357.629	3.357.629
1 Legal reserves	071	0	C
2 Reserves for treasury shares	072	0	0
3 Treasury shares and holdings (deductible item)	073	0	0
4 Statutory reserves	074	0	0
5 Other reserves	075	3.357.629	3.357.629
IV REVALUATION RESERVES	076	0	0
V FAIR VALUE RESERVES (ADP 078 to 080)	077	-1.024.349	-559.800
1 Fair value of financial assets available for sale	078	-1.024.349	-559.800
2 Cash flow hedge - effective portion	079	0	-333.000
	080	0	0
3 Hedge of a net investment in a foreign operation - effective portion VI RETAINED PROFIT OR LOSS BROUGHT FORWARD (ADP 082-	081	-14.578.417	-15.466.334
083)			
1 Retained profit	082	0	0
2 Loss brought forward	083	14.578.417	15.466.334
VII PROFIT OR LOSS FOR THE BUSINESS YEAR (ADP 085-086)	084	-887.918	2.088.187
1 Profit for the business year	085	0	2.088.187
2 Loss for the business year	086	887.918	0
VIII MINORITY (NON-CONTROLLING) INTEREST	087	0	0
B) PROVISIONS (ADP 089 to 094)	088	0	0
1 Provisions for pensions, termination benefits and similar obligations	089	0	0
2 Provisions for tax liabilities	090	0	0
3 Provisions for ongoing legal cases	090	0	0
4 Provisions for renewal of natural resources	092	0	0
		0	0
5 Provisions for warranty obligations 6 Other provisions	093 094	0	0
C) LONG-TERM LIABILITIES (ADP 096 to 106)	095	9.653.539	16.392.749
1 Liabilities to undertakings within the group	096	9,055,559	10.392.749
Liabilities to directakings within the group     Liabilities for loans, deposits, etc. of undertakings within the group	097	0	0
3 Liabilities to companies linked by virtue of participating interests	098	0	0
4 Liabilities for loans, deposits etc. of companies linked by virtue of	099	0	0
participating interests	100	0	0
	100 101	9.653.539	16.392.749

8 Liabilities to suppliers	103	0	0
9 Liabilities for securities	104	0	0
10 Other long-term liabilities	105	0	0
11 Deferred tax liability	106	0	0
D) SHORT-TERM LIABILITIES (ADP 108 to 121)	107	6.784.471	5.127.556
1 Liabilities to undertakings within the group	108	0	0
2 Liabilities for loans, deposits, etc. of undertakings within the group	109	103.700	98.700
3 Liabilities to companies linked by virtue of participating interests	110	0	0
4 Liabilities for loans, deposits etc. of companies linked by virtue of participating interests	111	0	0
5 Liabilities for loans, deposits etc.	112	1.215.605	2.789.401
6 Liabilities to banks and other financial institutions	113	0	0
7 Liabilities for advance payments	114	4.474.353	651.943
8 Liabilities to suppliers	115	897.585	1.168.502
9 Liabilities for securities	116	0	0
10 Liabilities to employees	117	59.292	52.669
11 Taxes, contributions and similar liabilities	118	33.936	366.341
12 Liabilities arising from the share in the result	119	0	0
13 Liabilities arising from fixed assets held for sale	120	0	0
14 Other short-term liabilities	121	0	0
E) ACCRUALS AND DEFERRED INCOME	122	0	0
F) TOTAL - LIABILITIES (ADP 067+088+095+107+122)	123	79.552.955	87.187.987
G) OFF-BALANCE SHEET ITEMS	124	0	0

# STATEMENT OF PROFIT OR LOSS for the period 1.1.2019 to 30.9.2019

Submitter: STANOVI JADRAN d.d.

in HRK

Item	ADP	Same period of the	previous year	Current p	eriod
item	code	Cumulative	Quarter	Cumulative	Quarter
	2	3	4	5	6
I OPERATING INCOME (ADP 126 to 130)	125	646.852	342.287	9.317.666	7.751.949
1 Income from sales with undertakings within the group	126	12.600	6.300	18.900	6.300
2 Income from sales (outside group)	127	621.444	335.987	8.377.132	6.857.843
3 Income from the use of own products, goods and services	128	0	0	0	(
4 Other operating income with undertakings within the group	129	0	0	0	- (
5 Other operating income (outside the group)	130	12.808	0	921.634	887.80
II OPERATING EXPENSES (ADP 132+133+137+141+142+143+146+153)	131	1.655.504	531.431	7.014.326	5.596.974
1 Changes in inventories of work in progress and finished goods	132	0	0	0	(
2 Material costs (ADP 134 to 136)	133	699.943	165.911	5.614.095	5.082.747
a) Costs of raw materials and consumables	134	69.096	29.618	151.675	24.097
b) Costs of goods sold	135	0	0	4.874.983	4.874.983
c) Other external costs	136	630.847	136.293	587.437	183.667
3 Staff costs (ADP 138 to 140)	137	567.216	220.255	805.550	286.27
a) Net salaries and wages	138	362.265	142.395	494.178	174.859
b) Tax and contributions from salary costs	139	124.281	47.468	200.765	73.183
c) Contributions on salaries	140	80.670	30.392	110.607	38.234
· · ·					
4 Depreciation	141	120.451	70.674	274.677	101.75
5 Other costs	142	202.097	0	273.942	94.958
6 Value adjustments (ADP 144+145)	143	0	0	0	(
a) fixed assets other than financial assets	144	0	0	0	(
b) current assets other than financial assets	145	0	0	0	(
7 Provisions (ADP 147 to 152)	146	0	0	0	(
a) Provisions for pensions, termination benefits and similar obligations	147	0	0	0	
b) Provisions for tax liabilities	148	0	0	0	
c) Provisions for ongoing legal cases	149	0	0	0	(
d) Provisions for renewal of natural resources	150	0	0	0	(
e) Provisions for warranty obligations	151	0	0	0	(
f) Other provisions	152	0	0	0	
8 Other operating expenses	153	65.797	74.591	46.062	31.238
	154	276.837	1.586	38.158	14.978
III FINANCIAL INCOME (ADP 155 to 164)	154	2/0.03/	1.500	30,130	14.57
1 Income from investments in holdings (shares) of undertakings within the group	155	0	0	0	(
2 Income from investments in holdings (shares) of companies linked by virtue of participating interests	156	0	0	0	(
3 Income from other long-term financial investment and loans granted to undertakings within the group	157	0	0	0	C
4 Other interest income from operations with undertakings within the group	158	0	0	0	(
5 Exchange rate differences and other financial income from operations with undertakings within the group	159	0	0	0	(
	400	0	0	0	(
6 Income from other long-term financial investments and loans	160				
7 Other interest income	161	112.109	6	1.410	139
8 Exchange rate differences and other financial income	162	0	0	21.909	(
9 Unrealised gains (income) from financial assets	163	0	0	0	
10 Other financial income	164	164.728	1.580	14.839	14.839
IV FINANCIAL EXPENSES (ADP 166 to 172)	165	145.390	91.424	253.311	97.174
Interest expenses and similar expenses with undertakings within the group	166	0	0	30.919	(
2 Exchange rate differences and other expenses from operations with undertakings within the group	167	0	0	0	C
3 Interest expenses and similar expenses	168	145.390	91.424	177.690	90.656
4 Exchange rate differences and other expenses	169	0	0	2.100	(
5 Unrealised losses (expenses) from financial assets	170	0	0	0	
6 Value adjustments of financial assets (net)	171	0	0	0	
A CONTROL OF THE CONT			0	40.000	6 F40
7 Other financial expenses  V SHARE IN PROFIT FROM UNDERTAKINGS LINKED BY VRITUE OF	172	0	0	42.602	6.518
V SHARE IN PROFIT FROM UNDERTAKINGS LINKED BY VRITUE OF PARTICIPATING INTERESTS	173	0	0	0	C

VII SHARE IN LOSS OF COMPANIES LINKED BY VIRTUE OF	175	0	0	0	0
PARTICIPATING INTEREST	470			0	
VIII SHARE IN LOSS OF JOINT VENTURES	176	923.689	343.873	9.355.824	7.766.927
IX TOTAL INCOME (ADP 125+154+173 + 174)	177 178	1.800.894	622.855	7.267.637	5.694.148
X TOTAL EXPENDITURE (ADP 131+165+175 + 176)  XI PRE-TAX PROFIT OR LOSS (ADP 177-178)	179	-877.205	-278.982	2.088.187	2.072.779
1 Pre-tax profit (ADP 177-178)	180	-677.203	-270.902	2.088.187	2.072.779
2 Pre-tax loss (ADP 178-177)	181	-877.205	-278.982	2.000.107	2.072.770
XII INCOME TAX	182	0	0	0	0
XIII PROFIT OR LOSS FOR THE PERIOD (ADP 179-182)	183	-877.205	-278.982	2.088.187	2.072.779
1 Profit for the period (ADP 179-182)	184	0	0	2.088.187	2.072.779
2 Loss for the period (ADP 182-179)	185	-877.205	-278.982	0	0
DISCONTINUED OPERATIONS (to be filled in by undertakings subject t					
XIV PRE-TAX PROFIT OR LOSS OF DISCONTINUED OPERATIONS		0	0	0	0
(ADP 187-188)	186	U		U	U
1 Pre-tax profit from discontinued operations	187	0	0	0	0
2 Pre-tax loss on discontinued operations	188	0	0	0	0
XV INCOME TAX OF DISCONTINUED OPERATIONS	189	0	0	0	0
1 Discontinued operations profit for the period (ADP 186-189)	190	0	0	0	0
2 Discontinued operations loss for the period (ADP 189-186)	191	0	0	0	0
TOTAL OPERATIONS (to be filled in only by undertakings subject to IFF				No Election 19	
XVI PRE-TAX PROFIT OR LOSS (ADP 179+186)	192	-877.205	-278.982	2.088.187	2.072.779
1 Pre-tax profit (ADP 192)	193		0	2.088.187	2.072.779
2 Pre-tax loss (ADP 192)	194	877.205	278.982	0	0
XVII INCOME TAX (ADP 182+189)	195	0	0	0	0
XVIII PROFIT OR LOSS FOR THE PERIOD (ADP 192-195)	196	-877.205	-278.982	2.088.187	2.072.779
1 Profit for the period (ADP 192-195)	197	0	0	2.088.187	2.072.779
2 Loss for the period (ADP 195-192)	198	0	0	0	0
APPENDIX to the P&L (to be filled in by undertakings that draw up cons				0.000.407	0.070.770
XIX PROFIT OR LOSS FOR THE PERIOD (ADP 200+201)	199	-877.205	-278.982	2.088.187	2.072.779
1 Attributable to owners of the parent	200	-877.205 0	-278.982 0	2.088.187	2.072.779
2 Attributable to minority (non-controlling) interest STATEMENT OF OTHER COMPRHENSIVE INCOME (to be filled in by un		_	U	U	U
I PROFIT OR LOSS FOR THE PERIOD	202	-877.205	-278.982	2.088.187	2.072.779
II OTHER COMPREHENSIVE INCOME/LOSS BEFORE TAX			BILLIAND (THE POPER		HEADEN GENERALISM
(ADP 204 to 211)	203	-432.907	-363.393	464.548	383.610
1 Exchange rate differences from translation of foreign operations	204	0	0	0	0
		0	0	0	0
2 Changes in revaluation reserves of fixed tangible and intangible assets	205	U	U	U	0
3 Profit or loss arising from subsequent measurement of financial assets	206	-432.907	-363.393	464.548	383.610
available for sale					
4 Profit or loss arising from effective cash flow hedging	207	0	0	0	0
5 Profit or loss arising from effective hedge of a net investment in a					
foreign operation	208	0	0	0	0
6 Share in other comprehensive income/loss of companies linked by	209	0	0	0	0
virtue of participating interests				2	
7 Actuarial gains/losses on the defined benefit obligation	210	0	0	0	0
8 Other changes in equity unrelated to owners	211	0	0	0	0
III TAX ON OTHER COMPREHENSIVE INCOME FOR THE PERIOD	212	0	0	0	0
IV NET OTHER COMPREHENSIVE INCOME OR LOSS (ADP 203-212)	213	-432.907	-363.393	464.548	383.610
V COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (ADP	214	-1.310.112	-642.375	2.552.735	2.456.389
202+213) APPENDIX to the Statement on comprehensive income (to be filled in b	v undertaki	ngs that draw up co	nsolidated stateme	nts)	
VI COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (ADP	Januertakii	go that aran up col	Judica Stateme		
216+217)	215	0	0	0	0
1 Attributable to owners of the parent	216	0	0	0	0
2 Attributable to owners of the parent 2 Attributable to minority (non-controlling) interest	217	0	0		0
2 Attributable to minority (non-controlling) interest	217	U	U	U	U

### STATEMENT OF CASH FLOWS - indirect method

for the period 1.1.2019. to 30.9.2019.

in HRK

Submitter: STANOVI JADRAN d.d.			in HRK
Submitter: STANOVI JADRAN d.d.  Item	ADP code	Same period of the previous year	Current period
1	2	3	4
Cash flow from operating activities			
1 Pre-tax profit	001	-877.205	2.088.187
2 Adjustments (ADP 003 to 010):	002	120.451	274.677
a) Depreciation	003	120.451	274.677
b) Gains and losses from sale and value adjustment of fixed tangible and intangible assets	004	0	0
c) Gains and losses from sale and unrealised gains and losses and value adjustment of financial assets	005	0	0
d) Interest and dividend income	006	0	0
e) Interest expenses	007	0	0
f) Provisions	800	0	0
g) Exchange rate differences (unrealised)	009	0	0
h) Other adjustments for non-cash transactions and unrealised gains and losses	010	0	0
I Cash flow increase or decrease before changes in working capital (ADP 001+002)	011	-756.754	2.362.864
3 Changes in the working capital (ADP 013 to 016)	012	1.961.593	-1.743.420
a) Increase or decrease in short-term liabilities	013	2.254.041	-1.656.915
b) Increase or decrease in short-term receivables	014	140.459	-551.055
c) Increase or decrease in inventories	015	0	0
d) Other increase or decrease in working capital	016	-432.907	464.550
II Cash from operations (ADP 011+012)	017	1.204.839	619.444
4 Interest paid	018	0	0
5 Income tax paid	019	0	0
A) NET CASH FLOW FROM OPERATING ACTIVITIES (ADP 017 to 019)	020	1.204.839	619.444
Cash flow from investment activities			
1 Cash receipts from sales of fixed tangible and intangible assets	021	0	0
2 Cash receipts from sales of financial instruments	022	0	0
3 Interest received	023	0	0
4 Dividends received	024	0	0
5 Cash receipts from repayment of loans and deposits	025	0	0
6 Other cash receipts from investment activities	026	0	0
III Total cash receipts from investment activities (ADP 021 to 026)	027	0	0
Cash payments for the purchase of fixed tangible and intangible assets	028	-18.698.592	-6.919.983
2 Cash payments for the acquisition of financial instruments	029	0	-295.168
3 Cash payments for loans and deposits for the period	030	0	0
4 Acquisition of a subsidiary, net of cash acquired	031	0	0
5 Other cash payments from investment activities	032	-1.607.094	0
IV Total cash payments from investment activities (ADP 028 to 032)	033	-20.305.686	-7.215.151
B) NET CASH FLOW FROM INVESTMENT ACTIVITIES (ADP 027 +033)	034	-20.305.686	-7.215.151
Cash flow from financing activities			
1 Cash receipts from the increase in initial (subscribed) capital	035	0	0
Cash receipts from the issue of equity financial instruments and debt financial instruments	036	0	0
3 Cash receipts from credit principals, loans and other borrowings	037	19.564.117	6.591.435
4 Other cash receipts from financing activities	038	0	0
V Total cash receipts from financing activities (ADP 035 to 038)	039	19.564.117	6.591.435
Cash payments for the repayment of credit principals, loans and other borrowings and debt financial instruments	040	0	0

2 Cash payments for dividends	041	0	0
3 Cash payments for finance lease	042	0	0
4 Cash payments for the redemption of treasury shares and decrease in initial (subscribed) capital	043	0	0
5 Other cash payments from financing activities	044	0	0
VI Total cash payments from financing activities (ADP 040 to 044)	045	0	0
C) NET CASH FLOW FROM FINANCING ACTIVITIES (ADP 039 +045)	046	19.564.117	6.591.435
Unrealised exchange rate differences in respect of cash and cash equivalents	047	0	0
D) NET INCREASE OR DECREASE IN CASH FLOWS (ADP 020+034+046+047)	048	463.270	-4.272
E) CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	049	585.054	79.246
F) CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD(ADP 048+049)	050	1.048.324	74.974

STATEMENT OF CHANGES IN EQUITY

for the period from 1/1/2019 to 6	6/30/2019		STATE OF THE PERSON NAMED IN	No. of Concession, Name of Street, or other Persons, Name of Street, or ot		The state of the s	The second second second	Aftributable to care	are of the carent			CONTRACTOR DESCRIPTION OF THE PERSON NAMED IN COLUMN TWO IS NOT THE PERSON NAMED IN COLUMN TRANSPORT NAMED IN COLUMN TWO IS NOT THE PERSON NAMED IN COLUMN TRANSPORT NAMED IN COLUMN TWO IS NAMED IN COLUMN T	Control of the Party of the Par	The state of the s		III Chen	-
-	91	Initial (subscribed) capital	Capital reserves	Legal reserves	Reserves for treasury shares	Treasury shares and holdings (deductible fam)	Statistiony reserves	Other reserves	Revaluation	Fair value of financial assets available for sale	Cash flow hedge - effective portion	Hedge of a net investment in a foreign operation	Retained profit / loss brought forward	Profitloss for the business year	Total attributable to owners of the parent	Minority (non- controlling) inferest	Total capital and reserves
	,			9							12	12			16 (3 to 6 - 7		18 (16+17)
Previous period  1 Balance on the first day of the previous business year	м	76 248 000		0			0	3 357 629	0	475 487	0	0	-12 981 933	.1 50E 484	64 551 725	-	844 684 726
2 Changes in accounting policies 3 Correction of errors	8 8	0 0	00	00	0 0	0 0	0 0	0 0	0 0	0 0	0 0	0 0	00	0 0		00	00
4 Balance on the first day of the previous business year (restated) (ADP 01 to 03)	70	76.248.000		0			0	3,367,629	0	-475 487	0	0	-12 981 933	-1.596.484	20	0	64 651 725
5 Profitoes of the period 6 Exchange rate differences from translation of foreign operations	90	0 0	0 0	0 8	0.0	0 0	00	00	80	00	0 0	00	00	-867.918	-887,918	0 0	-887.918
7 Changes in revaluation reserves of fixed tangible and intangible assets	10	0	0	0	a	0	0	0	0	0	a	0	0	0	0	0	0
8 Profit or loss arising from subsequent measurement of financial assets available for sale	80	9	0	6	0	0	0	0	0	-548 862	0	0	0	0	-548.862	0	-548.862
9 Profit or loss arising from effective cash flow hedge at Donde or loss avising from affective hardes of a neal investment in a foreign	8	0		0	6	0	0	0	0	0	0	0	0	0	0	0	0
operation of the second	10	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
11 Shalle in other comprehensive moonwinds of companies sinked by writte of participating interests.	=	0		a	•	0	0	0	0	0	0	0	0	0	0	0	0
12 Actuarist garinflosees on the defined benefit obligation 13 Other changes in equity unrelated to owners	13	0	00	0 0	0.0	00	00	0 0	0 0	0 0	0 0	00	0 0	0 0	0 0	0 0	0 0
14 Tex on transactions recognised directly in equity 15 increase/decrease in initial fauthorited) carotial (other than from reinvection profit	41	0///////		0	0///////	0//////////////////////////////////////	0//////0	0	0	0	0	0	0	0	0	D	0
and other than arising from the pre-bankruptcy settlement procedure)	5	0	0	0	0	0	0	0	0	0	0	0	0	0	0	D	0
16 increase in initial (subscribed) capital ansing from the reinvestment of profit	1.0	0	0	0	0	D	0	0	0	0	0	0	D	0	0	0	0
17 increase in initial (subscribed) capital arteing from the pre-bankruptcy settlement	11	0	0	0	0		0	0	0	0	C	0	c	6	0	C	
18 Redemption of treasury shares/holdings	9	0		0			C		0 0	0 0	0 0	0	0 0	5 (		0	0 (
19 Payment of share in profit/dividend	9	0		0			0	0	0	0	0	0	0	0 0		0 0	0 0
20 Other distribution to owners 21 Transfer to reserves according to the annual schedule	21	0 0	0 0	0 0	0 0	0 0	0 0	0 0	00	00	00	0 0	0 505 4	0 000 400	0.0	0 0	0
22 Increase in reserves arising from the pre-bankruptcy settlement procedure 23 Balance on the last day of the available business was severtion and did	22	0		0	0		0	0	0	0 0	0	0 0		080 1080		0 0	00
to 22)	23	76.248.000	0	0	0	0	0	3.357.629	0	-1 024 349	0	0	-14 678 417	817.918	63,114,946	0	63 114 945
TOTHER COMPREHENSIVE INCOME OF THE PREVIOUS PERIOD, NET OF	M.	chat oraw up mancial	statements in accorda	ince with the IPRS)													*
TAX (ADP 05 to 14)	24	0	0	0		0	0	0	0	-548 862	0	0	0	0	-648 862	0	-548 862
II COMPREHENSIVE INCOME OR LOSS FOR THE PREVIOUS PERIOD (ADP 06+24)	25	0	0	0	0	0	0	0	0	548 862	0	0	0	-867.918	-1.436.780	0	-1.436.780
III TRANSACTIONS WITH OWNERS IN THE PREVIOUS PERIOD RECOGNISED	,																
DIRECTLY IN EQUITY (ADP 15 to 22)  Current period	4			9			0	0	0	0	0	0	4,598,484	1.596.484	0	0	0
ě	22	76 246 000		0	0	0	0	3.357.629		-1 024 349	0	0	-15 466 334	0	63 114 946	0	63 114 946
2 Changes in accounting policies 3 Correction of errors	23 23	0 0	0 0	0 0	0 0	0 0	0 0	0 0	0.0		0 0	0 0	0 (	0 (	0 (	0	0
4 Balance on the first day of the current business year (restated) (ADP 27 to 29)	30	76 248 000	0	0	0	0	0	3 357 629		-1 024 349	0	0	-15 466 334	2 0	63 114 946	0 0	D 0 114 048
5 Profesions ask of the period 6 Evolvance ask of the period	31	0////////	0	6/1/1/1/10	0/1/1/1/10	0////////	0 1111111	0///////	0//////	6//////	6//////	6/////	0///////	2.088.187	2 088 187	0	2.088.187
o Excrisinge rate currentmens from translation of horeign operations.  7 Changes in revealuation researces of found teachings and intervalvia season.	2 :		0		0	0	0	0	0	0	0	0	0	0	0	0	0
8 Profit or loss arising from subsequent measurement of financial assets available	: :						0	0	0	0	0	0	0	0	0	0	0
for sale of Profe or Inter-Arizano from affaction county flow traction	5 :			0	0	0	0	0	0	464 549	0	0	o	0	464 549	0	464 549
10 Profit or loss artistro from effective hadra of a nat investment in a forecom-	09			0			0	0	0	0	0	0	0	0	0	0	0
the contract of the contract o	36	•	0	0	0	٥	0	0	0	0	0	a	0	0	0	0	0
11 Shake iff comprehensive incomercials of companies limited by virtue of participating interests	37	0		0	0		0	0	0	0	0	0	0	0	0	0	0
12 Actuaria gainst/osses on the defined benefit obligation 13 Other changes in equity unrelated to owners	39 88	00	00	00	00	0 0	0	0 0	00	0 0	0 0	0 0	0 0	0 0	0.0	0	0 0
Anna Brown	40	0////////		0///////0	0////////	THE THE	0////////	0 0	0 0	0 0	0 0	0 0	00	0 0	0 0	0 0	0 0
and other than arising from the pre-bankuptcy settlement procedure)	41	0	D	0	0		0	0	D	D	0	0	O	0	0	0	0
16 Increase in initial (subscribed) ouplial anaing from the reinvestment of profit	42	0	0	0	0	0	0	0	0	0	D	0	0	0	0	.0	0
17 Increase in initial (subscribed) capital arrang from the pre-bankruptcy settlement procedure	43	0	0	0	0		0	0	0	0	0	0	0	0	0	0	0
18 Redemption of treasury shares/holdings 19 Payment of share in profit/holdings	3 5	0.0		0 (	0 (	0 1	0	0	0	0	0	0	0	0	0	0	0
20 Other distribution to owners	ş ş	0 0		0 0	0 0		0 0	0 0	0 0	0 0	0 0	0 0	0 0	0 0	0 0	0 0	6 0
21 Iranslet to reterves according to the annual schedule 22 Increase in reserves arising from the pre-bankruptcy settlement procedure	48	0 0	0 0	00	0 0		00	0.0	0 0	0 0	0	0 0	0 (	0 (	0	0	0
23 Balance on the last day of the current business year reporting period (ADP 30 to 48)	49	76 248 000	0	0	0			3 347 APG	0	0 000	0	0 0		0	0	0	0
APPENDIX TO THE STATEMENT OF CHANGES IN EQUITY (to be filled in by unde	Sertakings that	f draw up financial	statements in accordar	nce with the IFRS)						000 800			10 400 034	2.008.187	02 00/ 003	0	98.867.882
I OTHER COMPREHENSIVE INCOME FOR THE CURRENT PERIOD, NET OF TAX	909	0	0	0	0	0	0	0	0	464 549	0		0	0	484 640		
(ADP 32 to 40)  II COMPREHENSIVE INCOME OR LOSS FOR THE CURRENT PERIOD (ADP					729								2		040 404		1040
31+60)	5		0	0	0	0	0	0	0	484 549	0	0	0	2 088 187	2 552 736	0	2 652 736
DIRECTLY IN EQUITY (ADP 41 to 48)	52	0	0	0	Q	0	0	0	0	0	0	a	0	0	D	0	0

NOTES TO FINANCIAL STATEMENTS - TFI (drawn up for quarterly reporting periods)

Name of the issuer: STANOVI JADRAN d.d.

Personal identification number (OIB): 88680117715

Reporting period: 1.1.2019 to 30.9.2019

Notes to financial statements for quarterly periods include:

a) an explanation of business events relevant to understanding changes in the statement of financial position and financial performance for the quarterly reporting period of the issuer with respect to the last business year: information is provided regarding these events and relevant information published in the last annual financial statement is updated

b) information on the access to the latest annual financial statements, for the purpose of understanding information published in the notes to financial statements drawn up for the quarterly reporting period

c) a statement explaining that the same accounting policies are applied while drawing up financial statements for the quarterly reporting period as in the latest annual financial statements or, in the case where the accounting policies have changed, a description of the nature and effect of the changes

d) a description of the financial performance in the case of the issuer whose business is seasonal.