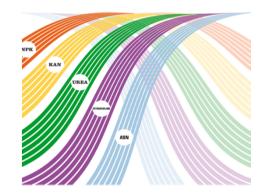


NON-AUDITED NON-CONSOLIDATED

QUARTERLY REPORT PETROKEMIJA PIC. KUTINA

REPORT FOR PERIOD January to March 2016





Kutina, April 2016



Key indicators for Petrokemija, Plc. for January - March 2016

Total income HRK 534.4 million, 23.6 % lower	than in Q1 2015,
--	------------------

- Loss in business operations HRK 156 thousand, loss in financial operations HRK 6.4 million, total loss HRK 6.6 million,
- Earnings before interest, taxes, depreciation and amortization (EBITDA) HRK 21.4 million,
- Actual production of fertilizers 269 thousand tons, 3,5% higher than in Q1 2015,
- Compared to Q1 2015, production of NPK fertilizers decreased by 34.6%, while the production of Urea increased by 26.9% and CAN by 16.8%.
- □ Yield of currently installed plant capacities up to 73%
- Actual sales of fertilizer 253 thousand tons, decreased by 15.9% compared to the same period last year
- The share of fertilizers sales volumes in the domestic market was 25%,
- Domestic sales 63 thousand tons; exports 190 thousand tons of fertilizer,
- Capital and reserves on 31.03.2016 for Petrokemija, Plc. HRK 128 million,
- Invested in Petrokemija, Plc. HRK 32 million,
- Employed on 31.03.2016: Petrokemija, Plc. 1,611 employees; Petrokemija Group 1,753 employees.

Company Management Board Report for January – March 2016



- □ In Jan-March 2016 period, Petrokemija, Plc. had total income of HRK 534.4 million, total expense of HRK 541.0 million and reported loss in business operations of HRK 6.6 million or 1.2% of the total revenues.
- After high growth of USD in 2015, during the reporting period there were no significant deviations, rise or fall of the USD and EUR compared to the same period of the previous year or to planned values. Exchange rate of USD was **<u>1.7% higher</u>** than in Q1 2015. In procurement of natural gas the share of volumes purchased at prices set in USD was 78% and those in EUR 22%, with a tendency to reduce dependence on the USD exchange rate, as this was the single most significant financial risk in business of Petrokemija, Plc. in the previous period.
- □ In the structure of income, domestic sales amounted to 28.6% or HRK 152.9 million, 44.5% less than in Q1 2015, while exports account for 68.4% or HRK 365.4 million, 10.1% less than in Q1 2015.
- Lower sales volumes by 15.9% and lower average sales prices by 9.6%, compared to Q1 2015,
- □ In assortment, compared to 2015, higher realized sales of CAN by 13.5, lower realization of Urea by 2.4% (unfavorable prices) and NPK fertilizer by 51.6%.
- Domestic sales by 47.5% lower than realized in Q1 2015,
- Export sales 5.1% higher than in Q1 2015,
- Sales of clay-based products and liquid fertilizers 16.6% higher than in Q1 2015,
- Decrease in price of fertilizers in world markets was transferred to a significant extent on the EU and the region, which resulted in increased imports of cheaper fertilizers.

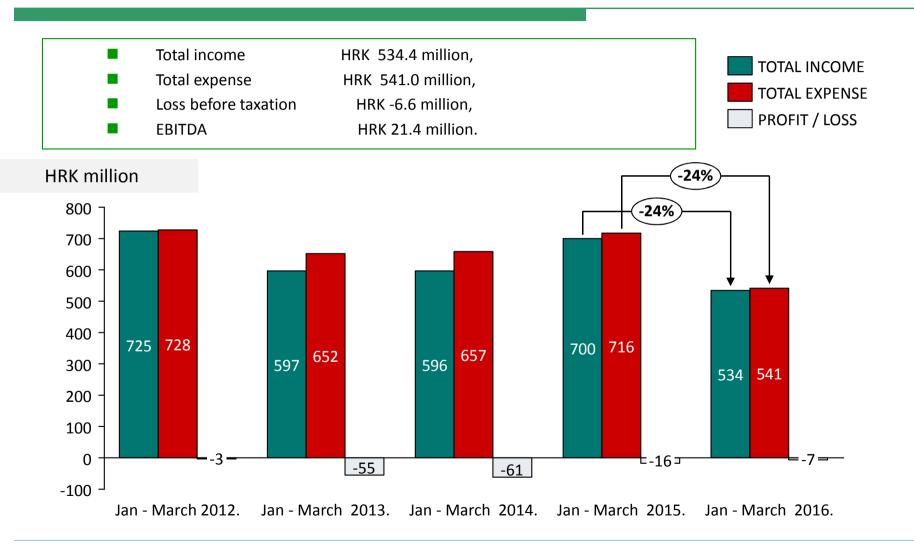
Company Management Board Report for January – March 2016 (cont)



- Lower domestic sales caused by extremely poor agro-climatic conditions (high rainfall and low temperatures), which delayed the spring harvest season and the application of fertilizers, liquidity problems of buyers (Petrokemija, Plc. has no sources of funding deferred payments, and banks do not want to support the spring sowing), delay in the payment of incentives to the domestic market and the principle of buying in the last minute of application with direct manipulation in the field,
- Announcements of exceptionally low price of grain and other products influence the reduction of land sown with cereals, and consequently the use of mineral fertilizers per hectare, so even the largest buyers are reducing purchase of fertilizers,
- Liquidity indicators are still very unfavorable, approximately at the level of the previous year,
- Short-term assets decreased by 6.7% compared to Q1 2015 and short-term liabilities decreased by 2.6%,
- Indicators of financial stability are under the recommended values, indicators of indebtedness and own funding are approximately are at the level of the previous year, below the limit values,
- Average realized gas price was <u>32.9% lower in HRK and 34.0% lower in USD than in Q1 2015</u>
- The total number of employees of Petrokemija, Plc. is 1.611, a reduction of six employees compared to 31.12.2015.
- Achieved level of investment HRK 32.0 million, increase of HRK 0.7 million compared to Q1 2015, because most investment will follow in the next period of 2016 (overhaul July / August 2016)

Profit and Loss in the period January – March 2012 - 2016





Structure of Profit and Loss for January – March 2016

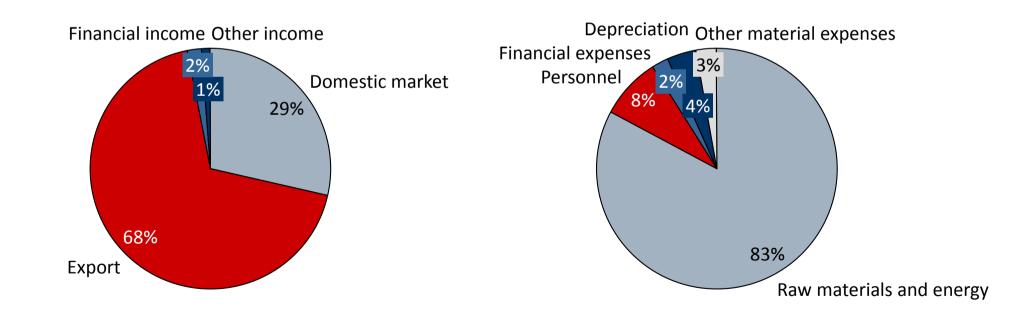


HRK million 550 -□16□ 500 By achieved total income the Company manages to • 450 cover all costs and approximately two thirds of 400 depreciation, whereas loss makes a third of depreciation. 350 365 411 300 250 200 150 19 100 -5-153 46 50 26 22 0 -50 Domestic Export Depreciation Other Raw Packaging Services Spare parts Wages Other Loss market materials income expenses

Structure of Profit and Loss for January – March 2016



- □ In period January March 2016 Petrokemija, Plc. achieved 29% of income from domestic market, 68% income from export, and financial and other income account for 3% of total income
- In structure of total expenses the dominant 83% account for raw materials and energy; personnel costs for 8%, while all other costs make 9%.



Key financial indicators for January – March 2016



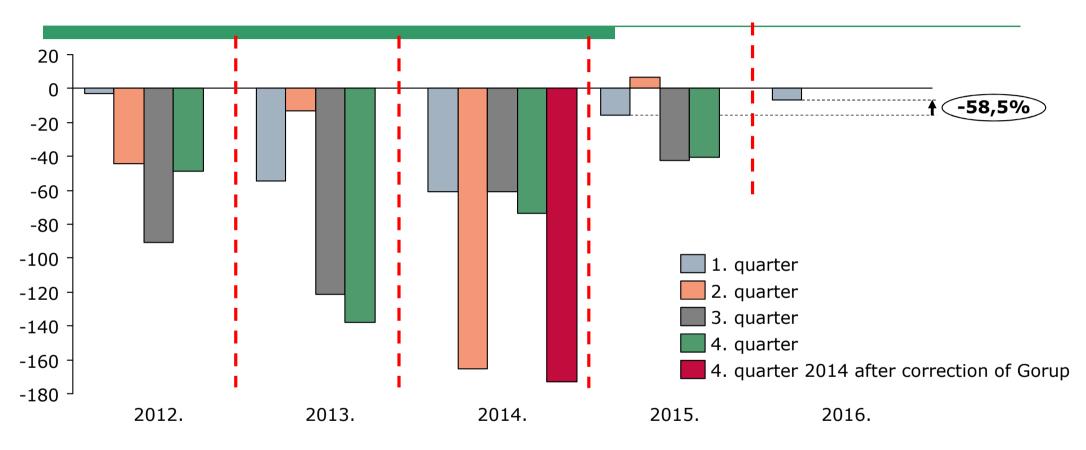
(HRK 000)

	Jan – March 2016	Jan – March 2015	Difference	% change
Operating income	529.170	694.352	-165.182	-23,79%
Operating expense	529.326	690.472	-161.146	-23,34%
EBITDA *	21.418	15.936	5.482	34,40%
Amortization	21.574	23.271	-1.697	-7,29%
Net financial income /(expenses)	-6.421	-19.816	13.395	
Net extraordinary income /	-0.421	-15.010	13.335	
(expenses)	0	0	0	
Profit / loss / before				
taxation	-6.577	-27.151	20.574	-75,78%
	31 March 2016	31 Dec 2015		
Fixed assets	652.109	652.127	-18	0,00%
Current assets	569.629	596.094	-26.465	-4,44%
Capital and reserves	127.561	134.138	-6.577	-4,90%
Long-term liabilities +				
provisions	139.918	139.935	-17	-0,01%
Current liabilities +				
provisions	954.259	974.148	-19.889	-2,04%

* Earnings before interest, taxes, depreciation and amortization

Quarterly losses/profits for 2012 - 2016





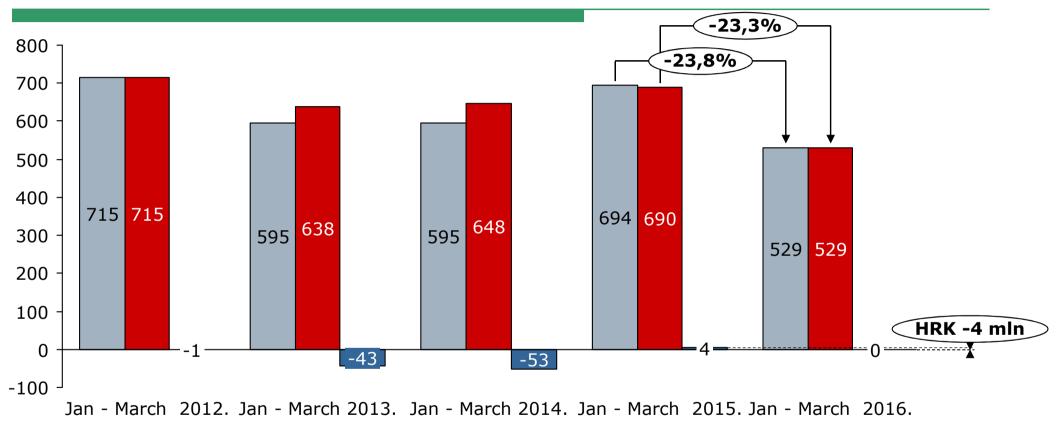
Note: ADJUSTED ACTUAL LOSS WITHOUT SEVERANCE COSTS TO EMPLOYEES:

• Q4/2013 – HRK 95 mln,

• Q2/2014 – HRK 65 mln.

Profit and Loss from operating activities for January to March 2012 - 2016



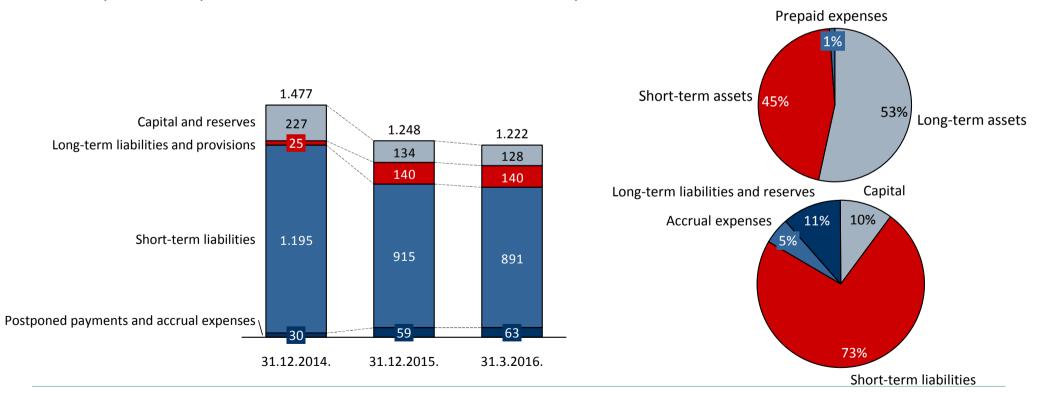


OPERATING INCOME 📕 OPERATING EXPENSES 🔛 PROFIT/LOSS FROM OPERATING ACTIVITIES

Structure of assets and liabilities at 31 March 2016

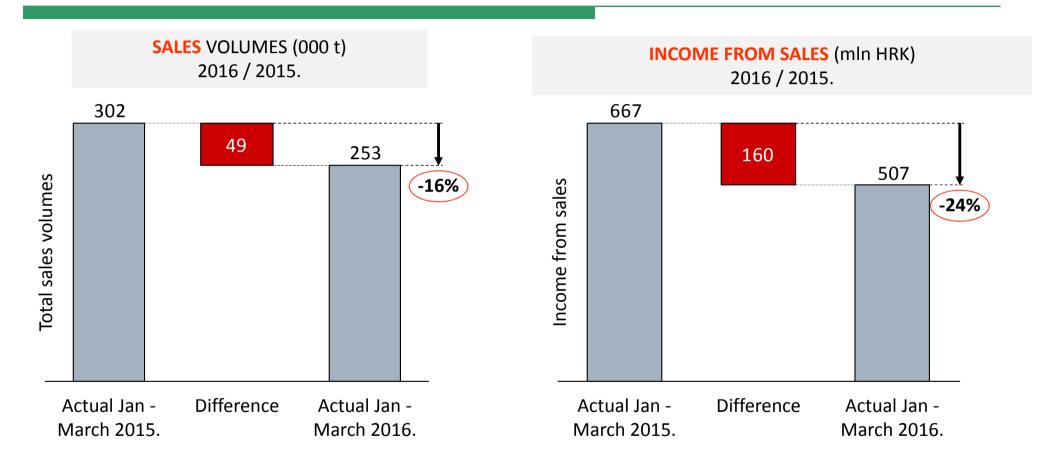


- At 31 March 2016, Petrokemija, Plc. had 53% in value of short-term and 45% in long-term assets, which can be interpreted by relatively high depreciation and the age of production and auxiliary facilities.
- The level of capital with reserves and share before incorporation into the register reflects the capital reduction conducted in 2014, deduction of loss in 2014 and the subsequent capital increase of HRK 253 million collected in the recapitalization process. The structure of debt is dominated by short-term sources.



Total fertilizer sales

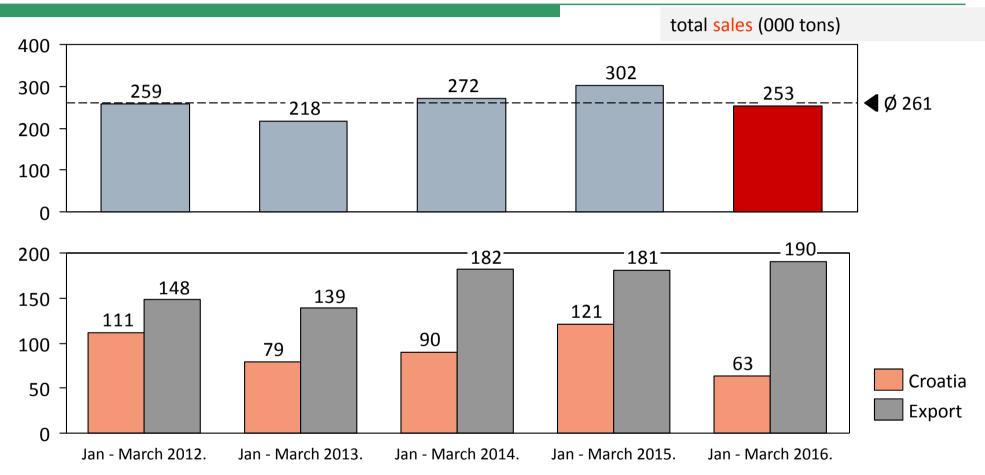




Actual down in fertilizer sales volumes of 16% and fall in income from fertilizer sales of 24%, which indicates a fall in average selling prices.



Actual fertilizer sales in January – March 2012 - 2016



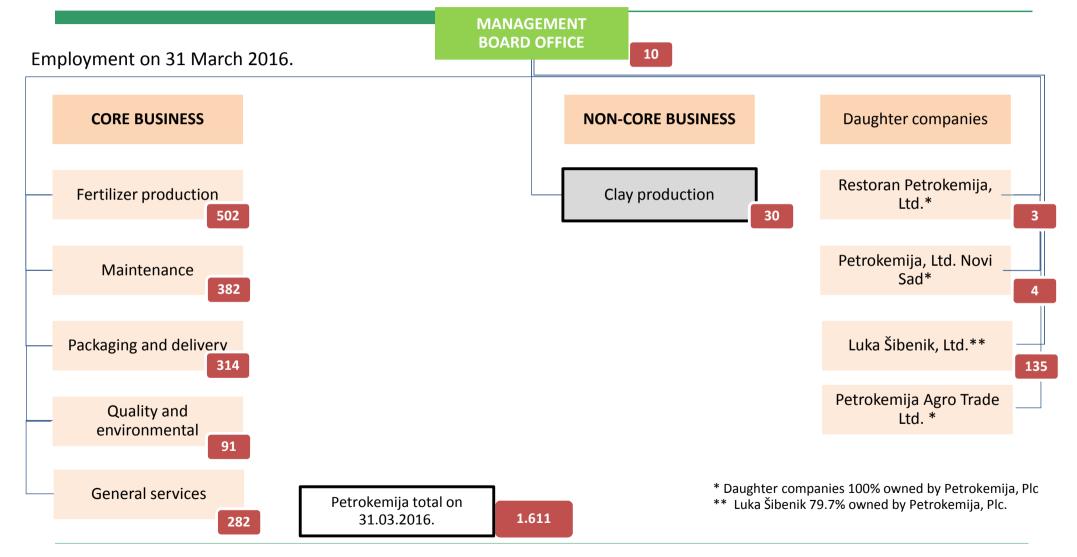
Business Results of Petrokemija Group for January - March 2016



After the consolidation of financial results of Petrokemija, Plc. and its subsidiaries - Restoran Petrokemija, Ltd.
 Kutina, Petrokemija, Ltd. Novi Sad, Luka Šibenik, Ltd. and Petrokemija Agro Trade, Ltd. - the financial results of
 <u>Petrokemija Group</u> for the period January – March 2016 are as follows:

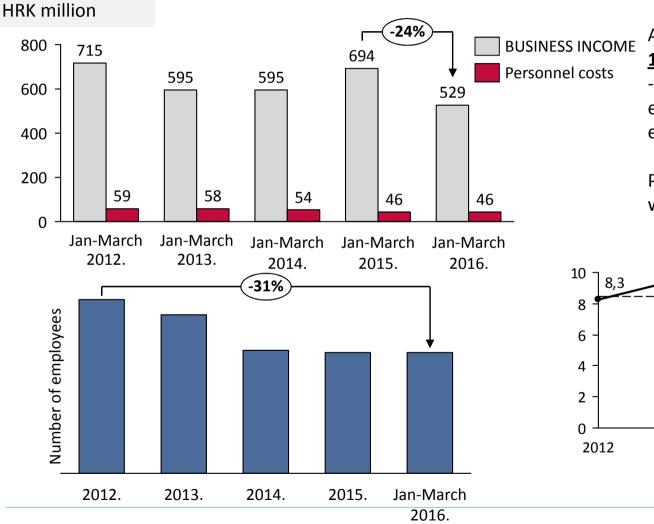
- Total revenues
 Total expenses
 HRK 543.6 million,
 Loss before tax
 Profit taxt
 HRK -0.04 million,
- Loss after tax HRK -7,3 million,
- EBITDA (earnings before interest, taxes and depreciation) was HRK 20.8 million in the positive.
- Petrokemija, Ltd. Novi Sad made profit of HRK 173 thousand, Restoran Petrokemija, Ltd. made profit of HRK 9 thousand, Luka Šibenik made loss of HRK 0.9 million.
- Petrokemija Agro Trade Ltd. did not have any transaction .
- The report on the Petrokemija Group's business includes detailed information on the operations of the subsidiaries.

Organization Chart of Petrokemija, Plc. and Petrokemija Group



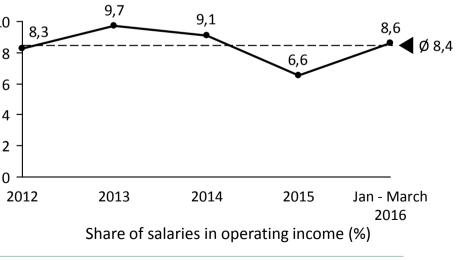
Operational income, personnel costs and number of employees





As at <u>**31.03.2016**</u> Petrokemija, Plc. had <u>**1.611 employees**</u>, and daughter companies - members of Petrokemija Group - had 142 employees, which is a total of 1.753 employees.

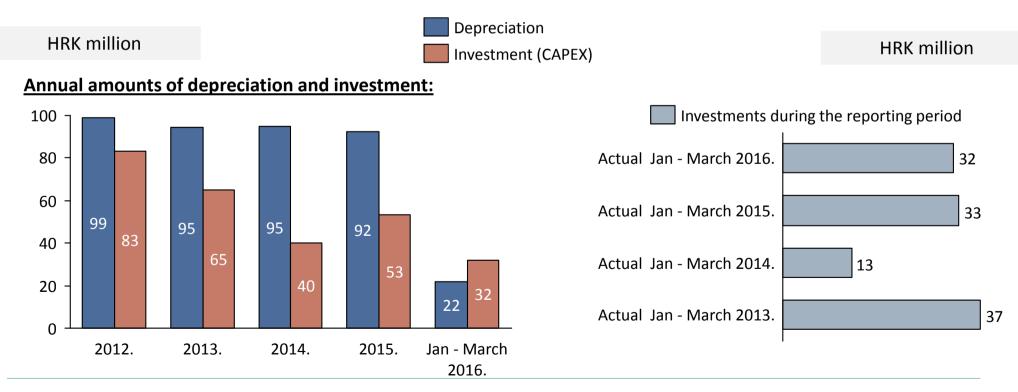
Personnel costs share in operating revenues was 8.6%.





Realized investment

Investment realized in Q1 2016 amounted to HRK 32 million, which is HRK 0,7 million or 2,1% lower than in the same time previous year because most investment will be in the next period of the year (overhaul July / August 2016)
 The realization of planned level of investment of HRK 173 million on an annual basis can be brought into question because of the limited availability of funding



Air quality in the Kutina area for <u>January to</u> <u>March 2016</u> period at local monitoring station (K1,K2,K6 i K7) and the state monitoring station (DMP)



	Clean or slightly polluted air	Polluted air	Pollutants
K1	1 st category C <lv< th=""><th>2ndcategory C>LV</th><th>ronutants</th></lv<>	2 nd category C>LV	ronutants
	к2,к7, DMP		Sulphur dioxide (SO ₂)
DMP	K1,K2,K7		Sediment
K2 K6	K6,K7, DMP	к1,к2	Ammonia (NH ₃)
	K1,K2,K6,K7, DMP		Nitrogen dioxide (NO ₂)
Okno C	к2,к7, DMP		Hydrogen sulphide (H ₂ S)
Constant (\$22130250) UNERALSEE	DMP		PM10

*Note:*The categorization of air quality at DMP can be changed after validation of data that has not been made by the competent institution.

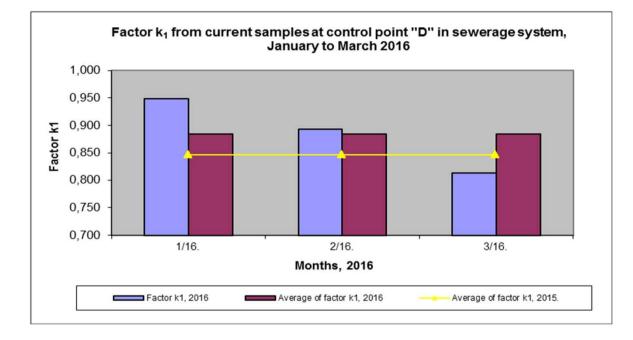
Ambient air limit value (LV) exceedance of AMMONIA in the *January to March 2016* period (local network)



Monitoring station	The number of limit value (LV) exceedances in the <u>January to March 2016</u> period/ permitted exceedance number
K 1 - Dom zdravlja	<mark>13</mark> / 7
K 2 - Vatrogasni dom	<mark>12</mark> / 7
K 6 - Husain	3/7
K 7 - Krč	1/7
TOTAL	29



Water management



In the period from January to March 2016, the average value of k₁ factor was slightly higher than average value in Q1 2015.

In the period from January to March 2016, monthly average consumption of raw water was lower than average value in Q1 2015.

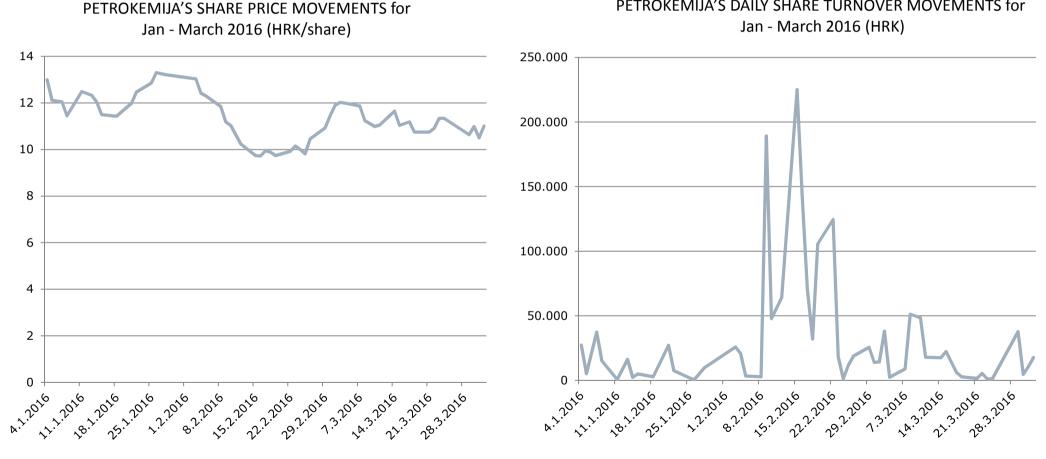
Company share capital and market value of shares, changes in Supervisory Board



- Company share capital after the increase in 2015 amounted to HRK 386,135,400.00 and is divided into 12,871,180 ordinary shares marked PTKM-R-A, with a nominal amount of HRK 30.00.
- On 30 December 2015, the average share value was HRK 13.14, and on 31 March 2016, HRK 10.50 (decrease of 20.1%).
- Tomislav Pokaz submitted his resignation as President and member of the Supervisory Board of Petrokemija, Plc., effective as of 8 February 2016, for reasons of taking up a new position that is incompatible with membership in the Supervisory Board.
- At the session held on 19 February 2016, Branimir Fleković was appointed Chairman and Sonja Ivoš Vice Chairman of the Supervisory Board.
- On 29 March 2016, Management Board made a decision on the convocation of the General Meeting of Petrokemija for 11 May 2016, starting at 12.00 hours.

Petrokemija, Plc. share price and daily turnover movements





PETROKEMIJA'S DAILY SHARE TURNOVER MOVEMENTS for

21



Key events in 2016

- In October 2015, a public call to submit indication of interest to subscribe for new ordinary shares of Petrokemija was published, following the Decision of the Croatian Government of 24 September 2015 on granting authorization to the General Meeting to adopt the decision on conducting the capital increase in cash, assets and rights of Petrokemija, Plc. Fertilizer Company, Kutina. After the conducted due diligence, one binding offer of a potential investor was received, which is being considered by competent bodies of the Croatian Government.
- Due to the partial failure to achieve the assumptions of the Program of restructuring and financial consolidation for the period 2014 - 2018 and 2015 -2019, in the first quarter of 2016 a revised Program or Business Plan for the period 2016 -2020 was made, which includes changes in the assumptions with regard to the change of product range and the current level of input-output prices, the new capital increase and debt rescheduling as well as the reduction the amount of investment.
- Through continuous and long negotiations with two gas suppliers, INA d.d. Zagreb and Prvo plinarsko društvo d.o.o.
 Vukovar, Petrokemija, Plc. managed to revise the terms of gas supplies for gas year 2015/2016. Furthermore, the
 Company contracted certain volumes of natural gas under new terms for the coming gas year 2016/2017.



Significant financial risks in 2016

The overall business position of Petrokemija, Plc. in 2016, is characterized by numerous parameters, whose impact is very difficult to estimate. Agreements on new terms of gas procurement and rescheduling of outstanding debt for gas have reduced a part of the risk transferred from the previous period.

However, according to the current market situation, it is estimated that in the next period of the year, negative impact of low fertilizer prices in the world market will continue to be very pronounced. Also, the level of financial expenditure and operational business management, will be significantly affected by insufficient liquidity of the Company and the high cost of financing. The final financial result for the business year is likely to be more favorable than the previous projections, but caution is still suggested by the following risks:

- Petrokemija Plc. is highly dependent on the movements of fertilizers and their raw material price in the global market, the exchange rate of the HRK against USD and EUR and their interrelationship. After the high growth rate of USD of on average 19.4% in 2015, further growth of the US dollar would cause additional negative effects on the business of Petrokemija, Plc. and Petrokemija Group,
- Natural gas as the most important raw material is still procured on the domestic market, according to contracts concluded with two suppliers INA, d.d. Zagreb and Prvo plinarsko društvo d.o.o Vukovar. The price of natural gas is linked to the USD and EUR exchange rate and the movement of natural gas prices on the European spot market
- The sales prices of fertilizers in the global market are still very low and short-term also influenced by cyclical and seasonal changes, and the price of nitrogen fertilizer Urea has been at a very low level for longer period of time,





- Fluctuations in raw material prices in the global market, which have so far been present, will have impact on material costs in the next period,
- High costs of working capital because of insufficient own working capital, financing costs will be significant in the next period,
- A comprehensive overhaul is planned in the summer months, whose implementation and financing are subject to significant risks in terms of finding funding sources,
- High debts can result in occasional standstills in the delivery of natural gas and accordingly production, which would generate additional costs and jeopardize the long-term existence of the Company
- Financing investment is still not covered by long-term sources of financing and will depend on the key decisions of the majority owner in view of the continuing process of restructuring, recapitalization and / or finding a strategic partner.

Statement of management liability



In line with Articles 407 through 410 of Capital Market Act (OG 88/08, 146/08, 74/09, 54/13, 159/13, 18/15, 110/15) the Managing Board of Petrokemija, Plc. Kutina, A. Vukovar 4, make a :

Statement on Management Liability

Financial reports were made in accordance with International Financial Reporting Standards (IFRS). Financial reports are also compliant to Croatian Accounting Act, effective at the time of issuing of the reports.

Financial reports for the January 1 to March 31, 2016 period, make an exact and true account of the Company financial status and the business and cash flow results, in compliance with the applicable accounting standards.

This report may contain certain statements relating to the future business of Petrokemija, Plc. and Petrokemija Group, their strategy, plans and intentions which express a certain degree of uncertainty. They reflect the current position of the Company with regard to risks, uncertainties and assumptions about the future. Currently, the results, effects and achievements of Petrokemija, Plc. or Petrokemija Group are heavily dependent on a large number of factors which may influence their being quite different from the originally set ones.

President of Petrokemija	Member of Petrokemija:	Member of Petrokemija	Member of Petrokemija
Management Board	Management Board	Management Board	Management Board
Nenad Zečević, BE	Antonija Perošević Galović, BSEc	Tamara Pernar, BSEc	Vladimir Fresl , MS

Attachments:



Company Quarterly Financial Report - TFI-POD Petrokemija Plc.:

- Balance Sheet
- Profit and Loss Account
- Report on Cash Flow
- Report on Capital Change
- Notes

Attachment 1.					
Reported period:		01.01.2016.	to	31.03.2016.	
	Quarte	erly financial state	ements TFI-POD		
Registation number (MB):	03674223				
Registation number of subject (MBS):	080004355				
Personal identification number (OIB):	24503685008				
	PETROKEMIJA d.d.				
Postal code and city:	44320	KUTINA			
Street and number:	ALEJA VUKOVAR 4				
E-mail:	fin@petrokemija.hr				
Internet address:	www.petrokemija.hr				
Code and city/municipality:	220 KUTINA				
Code and county name:	3 SISAČKO-	MOSLAVAČKA ŽUPANI.	JA	Nmber of employees:	1.611
Consolidted Report:	NO			(at the end of the year) Code of NKD:	20.15
Entities in consolidation (according to IFRS):	Register	ed seat:	Registration umber (MB):	
		<u> </u>			
		1			
				I	
Book-keeping office:					
Contact person:	MARINA MARIĆ	→ <u> </u>			
	(name and surname of t	he contact person)	Fax:	044-682-819	
E-mail:	marina.maric@petrok	<u>emija.hr</u>			
		TONIJA PEROŠEVIĆ-GA	LOVIĆ		
	(authorized representativ	ves)			
Documentation to 1. Financial Staten Notes to Financial	nents (Balance Sheet, P	rofit and Loss Account, C	ash Flow Statement, Ch	ange in Capital Statement and	
2. Management Bo	oard's Report	ng Financial Statements			
	ge an energy of marin				
				turo of authorized representative)	
		(seal)	(signa	ture of authorized representative)	

BALANCE SHEET

as at 31.03.2016.

Petrokemija d.d.			
Position	AOP code	Previous year (31.12.)	Current year
1	2	3	4
A) RECIVABLES FOR SUBSCRIBED BUT NOT PAID-IN CAPITAL B) LONG-TERM ASSETS (003+010+020+029+033)	001	652.126.997	652.108.798
I. INTANGIBLE ASSETS (004 do 009)	002	7.766.579	7.866.596
1. Expense for development	003	1.100.515	7.000.000
2. Concessions, patents, licences, trade and service marks, software and other rights	005	6.036.775	5.635.642
3. Goodwill	006		
4. Advances for intangible assets	007		
5. Intangible assets in progress	008	1.729.804	2.230.954
6. Other intangible assets	009		
II. TANGIBLE ASSETS (011 do 019)	010	620.139.893	619.739.293
1. Land	011	49.482.152	49.482.152
2. Buildings	012	237.655.207	232.903.544
3. Plant and equipment	013	236.606.850 19.908.525	225.361.500 18.897.899
4. Tools, plant inventory and transportation assets 5. Biological assets	014	19.906.525	10.097.099
6. Advances for tangible assets	015	13.770.947	3.369.091
7. Tangibal assets in progres	017	62.249.818	89.258.713
8. Other tangible assets	018	466.394	466.394
9. Investments in real estates	019		
III. LONG-TERM FINANCIAL ASSETS (021 do 028)	020	24.220.525	24.220.525
1. Investments (shares) in related companies	021	24.212.988	24.212.988
2. Loans given to realted companies	022		
3. Participating interest (shares)	023	7.537	7.537
4. Loans given to companies with participating interest	024		
5. Investment in securities	025		
6. Loans given, deposits and similar assets	026		
7. Other long-term financial assets	027		
8. Investments accounted for using the equity method IV. TRADE RECEIVABLES (030 do 032)	028	0	282.384
1. Receivables from related companies	029	U	202.304
2. Receivables for sales on loan	030		
3. Other receivables	032		282.384
V. DIFERRED TAX ASSETS	033		
C) SHORT-TERM ASSETS (035+043+050+058)	034	596.093.720	556.018.578
I. INVENTORIES (036 do 042)	035	483.777.443	465.935.079
1. Raw and other material	036	201.680.135	194.950.922
2. Work in progress	037	23.265.819	27.040.465
3. Finished products	038	257.109.820	238.674.352
4. Merchandise inventory	039	1.121.455	609.583
5. Advances for inventories	040	600.214	4.659.757
6. Long-term assets intended for sale	041		
7. Biological assets II. TRADE RECEIVABLES (044 do 049)	042	77.349.481	40 194 052
1. Receivables from related companies	043	1.501.814	49.184.052 1.714.840
2. Receivables from customers (buyers)	044	10.259.372	7.854.324
3. Receivables from participating interest	046	10.200.012	1100 1102 1
4. Receivables from employees and members	047	18.795	8.098
5. Receivables from state and other institutions	048	63.071.957	39.603.480
6. Other receivbles	049	2.497.543	3.310
III. SHORT-TERM FINANCIAL ASSETS (051 do 057)	050	27.560.525	12.072.040
1. Investments (shares) in related companies	051		
2. Loans given to realted companies	052		
3. Participating interest (shares)	053	26.546.147	11.064.028
4. Loans given to companies with participating interest	054		
5. Investment in securities	055		
6. Loans given, depsits and similar assets	056	1.014.378	1.008.012
	057	7 400 074	00 007 407
IV. CASH IN BANK AND ON HAND D) PREPAID EXPESES AND ACCRUED INCOME	058	7.406.271	28.827.407 13.610.820
E) TOTAL ASSETS (001+002+034+059)	059 060	1.248.220.717	13.610.820

LIABILITIES			
A) CAPITAL AND RESERVES (063+064+065+071+072+075+078)	062	134.138.298	127.561.236
I. SUBSCRIBED CAPITAL	063	386.135.400	386.135.400
II. CAPITAL RESERVES	064	-200.000	-200.000
III. RESERVES FROM PROFIT (066+067-068+069+070)	065	0	0
1. Legal reserves	066		
2. Reserve for treasury shares	067		
3. Treasury shares and invesment (deductable item)	068		
4. Statutory reserves	069		
5. Other reserve	070		
IV. REVALUATION RESERVES	071		
V. RETAINED EARNINGS OR LOSS CARRIED FORWARD (073-074)	072	-159.284.780	-251.797.101
1. Retained earning	073		
2. Loss carried forward	074	159.284.780	251.797.101
VI. PROFIT OR LOSS FOR THE BUSINESS YEAR (076-077)	075	-92.512.322	-6.577.063
1. Profit for the year	076		
2. Loss for the year	077	92.512.322	6.577.063
VII. MINORITY INTEREST	078	0210121022	0.0771000
B) PROVISIONS (080 do 082)	079	10.675.465	10.659.464
1. Provisions for pensions, severance pay and similar labilites	080	9.870.883	9.854.883
2. Provisions for tax liabilities	081	0.010.000	0.001.000
3. Other provisions	081	804.582	804.581
C) LONG-TERM LIABILITIES (084 do 092)	083	129.259.259	129.259.259
1. Liabilities to related companies	083	123.233.233	129.239.239
2. Liabilities for loans, deposits and similar	085	95.833.333	95.833.333
3. Liabilities to banks and other financial institutions	085	33.425.926	33.425.926
4. Liabilities for advances	080	33.423.920	33.423.920
5. Liabilities to suppliers 6. Liabilities for securities	088		
7. Liabilities to companies with participating interest			
8. Other long-term liabilities	090		
9. Deferred tax liability	091		
D) SHORT-TERM LIABILITIES (094 do 105)	092	014 075 602	904 504 440
		914.975.693	891.591.419
1. Liabilities to related companies 2. Liabilities for loans, deposits and similar	094	17.722.984	15.354.884
	095	142.583.026	96.229.352
3. Liabilities to banks and other financial institutions	096	91.296.296	87.546.296
4. Liabilities for advances	097	126.005.590	42.534.785
5. Liabilities to suppliers	098	511.627.525	631.168.855
6. Liabilities for securities	099		
7. Liabilities to companies with participating interest	100		
8. Liabilities to employees	101	10.764.135	10.602.726
9. Liabilities for taxes, contributions and other payments	102	12.174.427	7.797.914
10. Liabilities as per share in result	103		
11. Liabilities as per long-tem assets intended for sales	104		
12. Other short-term liabilities	105	2.801.710	356.607
E) ACCRUED EXPENSES AND DEFERRED INCOME	106	59.172.002	62.666.818
F) TOTAL LIABILITIES (062+079+083+093+106)	107	1.248.220.717	1.221.738.196
G) OFF BALANCE SHEET ITEMS	108	1.175.630.879	1.137.512.153
APPENDIX TO BALANCE SHEET (to be completed by companies that prepare consol	lidated financial st	atements)	
A) CAPITAL AND RESERVES			
1. Credited to parent company capital owners	109		
2. Credited to minority interest	110		

Note 1.: The appendix to the balance sheet i to be filled if consolidated financial statements are to be compiled.

PROFIT AND LOSS ACCOUNT

for the period 01.01.2016. to 31.03.2016.

for the period 01.01.2016. to 31.03.2016.					
Petrokemija d.d.		1		1	
Position	AOP code	Previo	us year	Current	year
		Comulative	Quarterly	Comulative	Quarterly
1	2	3	4	5	6
I. OPERATING REVENUES (112+113)	111	694.352.361	694.352.361	529.169.699	529.169.699
1. Sales revenues	112	681.953.199	681.953.199	518.258.580	518.258.580
2. Other operating revenues	113	12.399.162	12.399.162	10.911.119	10.911.119
II. OPERATING EXPENSES (115+116+120+124+125+126+129+130)	114	690.472.327	690.472.327	529.325.363	529.325.36
1. Changes in value of work in progress and finished products	115	98.008.514	98.008.514	14.660.822	14.660.822
2. Material costs (117 do 119)	116	509.816.709	509.816.709	433.259.499	433.259.49
a) Cost of raw and production materials	117	494.319.608	494.319.608	412.918.260	412.918.26
b) Cost of goods sold	118	466.872	466.872	1.451.584	1.451.584
c) Other external costs	119	15.030.229	15.030.229	18.889.655	18.889.65
3. Employees costs (121 do 123)	120	45.525.819	45.525.819	45.511.949	45.511.94
a) Net salaries and wages	121	28.595.132	28.595.132	28.486.758	28.486.75
b) Costs for taxes and contributions from salaries	122	10.271.027	10.271.027	10.371.611	10.371.61
c) Contributions on salaries	123	6.659.660	6.659.660	6.653.580	6.653.58
4. Depreciation	124	23.271.056	23.271.056	21.573.898	21.573.89
5. Other costs	125	13.849.455	13.849.455	14.319.118	14.319.118
6. Value adjustments (127+128)	126	774	774	77	77
a) of long-term assets (except for financial assets)	127				
b) of short-term assets (except for financial assets)	128	774	774	77	77
7. Provisions	129				
8. Other operating expenses	130				
III. FINANCIAL REVENUES (132 do 136)	131	5.410.774	5.410.774	5.252.049	5.252.049
1. Interest, exchange rate flucutations, dividends and similar from associated companies	132	2.150.896	2.150.896	44.528	44.528
2. Interest, exchange rate flucuations, dividends and sikilar from non-associated companies ond others	133	3.259.878	3.259.878	5.207.521	5.207.52
3. Part of revenue from associated companies and prticipating interests	134				
4.Unrealised gains (revenues) from financial assets	135				
5. Other financial revenues	136				
IV. FINANCIAL EXPENSES (138 do 141)	137	25.226.616	25.226.616	11.673.448	11.673.44
1. Interest, exchange rate fluctuations and other costs with associated companies	138	151.027	151.027	156.185	156.18
2. Interest, excehange rate flucutations and other costs eith non-associated companies	139	25.075.589	25.075.589	11.517.263	11.517.26
3. Unrealised losses (costs) from financial assets	140				
4. Other financial expenses	141				
V. PORTION IN PROFIT OF ASSOCIATED COMPANIES	142				
VI. PORTION IN LOSS OF ASSOCIATED COMPANIES	143				
VII. EKSTRAORDINARY - OTHER REVENUES	144				
VIII. EXTRAORDINARY - OTHER EXPENSES	145				
IX. TOTAL REVENUES (111+131+142 + 144)	146	699.763.135	699.763.135	534.421.748	534.421.748
X. TOTAL EXPENSES (114+137+143 + 145)	147	715.698.943	715.698.943	540.998.811	540.998.811
XI. PROFIT OR LOSS BEFORE TAXATION (146-147)	148	-15.935.808	-15.935.808	-6.577.063	-6.577.063
1. Profit before taxation (146-147)	149	0	0	0	(
2. Loss before taxation (147-146)	150	15.935.808	15.935.808	6.577.063	6.577.063
XII. PROFIT TAX	151				
XIII. PROFIT OR LOSS FOR THE PERIOD (148-151)	152	-15.935.808	-15.935.808	-6.577.063	-6.577.063
1. Profit for the period (149-151)	153	0	0	0	(
2. Loss for the period (151-148)	154	15.935.808	15.935.808	6.577.063	6.577.063

APPENDIX TO PLA (to be completed by companies that prepare consolidated financial state	monte)				
XIV. PROFIT OR LOSS FOR THE PERIOD	inents)				
1. Credited to parent company capital owners	155	1 1			
2. Credited to minority interest	156				
STATEMENT OF COMPREHENSIVE INCOME (to be completed by company obligated to app		1 1	i		
I. PROFIT OR LOSS OF THE PERIOD (= 152)	157	-15.935.808	-15.935.808	-6.577.063	-6.577.063
II. OTHER COMPREHENSIVE GAINS/LOSS BEFORE TAXES (159 do 165)	158	-13.333.000	-13.333.000	-0.577.005	-0.577.005
1. Exchange rate differences from translation of foreign currency operations	159		•	0	•
2. Change in revaluation reserves of fixed tangible and intangible assets	160				
	100				
3. Gain or loss from revaluation of financial assets held for sale	161				
4. Gain or loss from effective cash flow hedge	162				
5. Gain or loss from effective hedge in net investments in abroad	163				
6. Portion in other comprehensive gain7loss of assocated companies	164				
7. Acutaral gains7losses on defined benefit plans	165				
III. TAX ON OTHER COMPREHENSIVE GAINS OR LOSSES FOR THE PERIOD	166				
IV. NET OTHER COMPREHENSIVE GAINS OR LOSSES FOR THE PERIOD (158-166)	167	0	0	0	0
V. COMPREHENSIVE GAIN OR LOSS FOR THE PERIOD (157+167)	168	-15.935.808	-15.935.808	-6.577.063	-6.577.063
APPENDIX TO STATEMENT OF COMPREHESIVE INCOME (to be completed by companies the state of the stat	nat prepare co	onsolidated fir	nancial staten	nents)	
VI. COMPREHENSIVE GAIN OR LOSS FOR THE PERIOD					
1. Credited to parent company capital owners	169				
2. Credited to minority interest	170				

CASH FLOW STATEMENT - Direct method

for the perod 01.01.2016. to 31.03.2016.

Petrokemija d.d. Position	AOP	Previous year	Current
1	code 2	3	year 4
CASH FLOW FROM PPERATIONG ACTIVITIES	2	3	4
1. Cash increase from buyers	001	707.793.246	475.988.50
2. Cash increse from royalites, fees commissions and other	002	1011100.210	110.000.00
3. Cash increse from insuarance compensations	003	1.778.283	2.156.90
4. Cash increase from tax return	004	58.517.724	80.963.23
5. Other cash increase	005	629.687	47.41
. Total increase of cash flow from operating activities (001 do 005)	006	768.718.940	559.156.06
1. Expenses to suppliers	007	510.488.375	416.931.01
2. Expenses for employees	008	49.014.956	48.632.54
3. Expenses for insuarance compensations	009	2.428.490	2.758.5
4. Expenses for interest	010	7.934.016	9.899.02
5. Expenses for taxes	011	29.651.389	11.571.37
6. Other cash decrease	012	1.086.654	1.423.34
I. Total decrease in cash flow from operating activities (007 do 012)	013	600.603.880	491.215.83
A1) NET INCREASE IN CASH FLOW FROM OPERATING ACTIVITIES (006-013)	014	168.115.060	67.940.22
A2) NET DECREASE IN CASH FLOW FROM OPERATING ACTIVITIES (013-006)	015	0	
CASH FLOW FROM INVESTING ACTIVITIES			
1. Cash proseeds from sale of non-current tangible and intangible assets	016		6.31
2. Cash proceeds from sale of equity and debt security instruments	017		
Cash proceeds from interest payment*	018		
Cash proceeds of dividend payment*	019	2.614.629	
5. Other cash proceeds from investing activities	020		
II. Total cash inflow from investing activities (016 do 020)	021	2.614.629	6.31
1. Cash outflow for acquisition of non-current tangible and intangible assets	022	19.625.170	11.910.21
Cash outflow for acquisition of equity and debt financial instruments	023		
3. Other cash outflows from investing activities	024		
V. Total cash outflow from investing activities (022 do 024)	025	19.625.170	11.910.2 [,]
B1) NET CASH FLOW FROM INVESTIN ACTIVITIES (021-025)	026	0	
B2) NET CASH FLOW OUTFLOW FROM INVESTING ACTIVITIES (025-021)	027	17.010.541	11.903.90
CASH FLOW FROM FINANCIAL ACTIVITIES	•		
1. Cash infows from issuance of equity and debt financial instruments	028		
2. Cash inflows from loan pricipals, debentures, credits and other borrowings	029		
3. Other inflows from financial activities	030	19.941.890	26.546.14
/. Total cash inflow from financial activities (028 do 030)	031	19.941.890	26.546.14
1. Cash outflows for repayment of loan principal and bonds	032	58.032.727	50.103.67
2. Cash outflows for dividend payment	033		
3. Cas outflow for financial lease	034		
4. Cash outflows for buybackof own shares	035		
5. Other cash outflows for financial activities	036	102.587.042	11.064.02
/I. Total cash outflow for financial activities (032 do 036)	037	160.619.769	61.167.70
C1) NET CASH FLOW INCREASE FROM FINANCIAL ACTIVITIES (031-037)	038	0	
C2) NET CASHFLOW DECREASE FROM FINANCIAL ACTIVITIES (037-031)	039	140.677.879	34.621.5
Fotal increase of cash flow (014 – 015 + 026 – 027 + 038 – 039)	040	10.426.640	21.414.77
Fotal decrease of cash flow (015 – 014 + 027 – 026 + 039 – 038)	041	0	
Cash and cash equivalents at the begining of the period	042	8.147.332	8.420.64
ncrease of cash and cash equivalents	043	10.426.640	21.414.77
Decrease of cash adn cash equivalents	044		
Cash and cash equivalents at the end of the period	045	18.573.972	29.835.4

*Inflow from interest and dividend can be listed as operating activities (MRS 7 Appendix A)

STATEMENT OF CHANGES IN EQUITY

for the perod from 1.1.2016 to 31.3.2016			
Position	AOP code	Previous year	Current year
1	2	3	4
1. Suscribed capital	001	386.135.400	386.135.400
2. Capital reserves	002	-200.000	-200.000
3. Reserves from profit	003		
4. Retained profit or loss carried forward	004	-159.284.780	-251.797.101
5. Profit or loss for the year	005	-92.512.322	-6.577.063
6. Revaluation of fixed tangeble assets	006		
7. Revaluation of intangible assets	007		
8. Revaluation of financial assets available for sale	008		
9. Other revaluation	009		
10. Total capital and reserves (AOP 001 do 009)	010	134.138.298	127.561.236
11. Exchange differences on translationof financial statements of foreign operations	011		
12. Curent and deferred taxes (part))	012		
13.Protektion of cash flow	013		
14. Changes in accounting policies	014		
15. Adjustment of significant errors from previous period	015		
16. Other changes in captal	016		
17. Total increase or decrease of capital (AOP 011 do 016)	017	0	0
17 a. Creadited to parent company capital owners	018		
17 b. Creadited to minority interest	019		

Items that decrease the capital are entered with a minus sign. Items under AOP marke 001 to 009 are entered as status on balance sheet date.

Note

PETROKEMIJA, Plc.

1. Financial result for January-March 2016

In the period Jan-March 2016, Petrokemija, Plc. had total revenues of HRK 534.4 million, total expense of HRK 541.0 million and reported a loss in operations of HRK 6.6 million, or 1.2 % of total revenues. In the same period of previous year, the loss was HRK 15.9 million (2.3 % of total revenues), which shows a positive development in the financial result of HRK 9.3 million.

The EBITDA (earnings before interest, taxes, depreciation and amortization) was HRK 21.4 million positive. The total revenues for the first quarter of 2016 were down by 23.6% on the same period of 2015, while total expenditures were down by 24.4%. These figures indicate a lower business operations due to smaller sales volumes of fertilizers and lower prices, but there is an obvious improvement of the financial result despite the adverse situation in the global market, marked by a significant fall of fertilizer prices.

Reduction of fertilizer price in world markets was carried over largely to the EU and the region, causing a major impact on the domestic market and increased imports of cheaper fertilizers by direct regional competition. Lower domestic sales volumes were also caused by extremely poor agro-climatic conditions in the first quarter of 2016 (high precipitation and low temperatures) in Croatia and the region, which resulted in a significant delay of the spring harvest season and consequently in fertilizer application (optimum time for fertilization for some crops was practically lost). Other adverse effects on the domestic sales were caused by problems of customers' liquidity (Petrokemija has no sources of funding deferred payments, and banks refuse to support financing the spring sowing), delay in the payment of incentives to farmers in the domestic market, and finally, the principle of buying at the last minute before application with direct manipulation in the field (without the cost of storing and reloading). Due to announcements of extremely low prices of grain and other products, areas sown with cereals are being reduced, and as a result, the use of mineral fertilizers per hectare, so that even the largest buyers are buying less fertilizers.

2. Structure of financial result

In the loss breakdown for Jan-March 2016, HRK 6.4 million was from financial operations (97.6% of the total loss) and HRK 156 thousand from operating activities (2.4% of the total loss), resulting in a total loss of HRK 6.6 million. The loss from financial operations is the result of unfavorable financing structure and high debt to gas suppliers.

3. Revenues

In the reporting period, the trend of falling prices of mineral fertilizers had a significant negative impact on operating income, which is evident from the data that with the 15.9% reduction in sales volumes of fertilizers, the achieved operating income was 23.8% lower.

The level of actual domestic sales was lower than the in the previous year due to the economic exhaustion and poor liquidity of Croatian agriculture, lack of support from banks but also due to bad climatic conditions in the first quarter of 2016 and the delay in the payment of government subsidies. The sales in Croatia and the narrower region in the second quarter of this year continue to be under pressure from the poor general state of agriculture and increased competition from other fertilizer suppliers.

The trend of price movements and that of supply and demand in the global market of

fertilizers has not significantly changed compared to 2015, except for an even more pronounced decline in the price of Urea. The main export product of Petrokemija, Plc. - nitrogen fertilizer Urea - achieved a 14% decline in the average price on the world market in 2015, while an additional decrease of 24% was achieved in the first three months of 2016. This calls for caution in predicting the financial results for 2016.

4. Expenses

The actual operating expenses were by 23.3% lower compared to the previous year, reflecting 15.9% lower sales and lower purchasing prices of raw materials. The prices of certain raw materials for the production of fertilizers in the world market were generally lower, except for potassium chloride. As for direct costs, the most significant advances were achieved in lowering the price of natural gas (expressed in USD and HRK). Overhead costs were mainly at the level of same period last year.

5. Natural gas supply

The reporting period is marked by an imbalance of supply prices of raw material and sales prices in a part of the fertilizer product range. The price of gas in this general trend is an isolated phenomenon and is under the influence of specific factors on the Croatian gas market and the position of the Company as one of the two largest customers in the still relatively underdeveloped domestic gas market. The average actual purchase price of gas in the first quarter of 2016 was by 34.0% lower denominated in US dollars, and by 32.9% lower in HRK than in the same period of 2015.

Based on an international tender, in June 2015, Petrokemija, Plc. concluded new contracts for natural gas supply for the gas year 2015/2016. The contracts were signed with INA d.d. Zagreb and Prvo plinarsko društvo d.o.o. Vukovar as the most competitive suppliers.

In the reporting period, through continuous and long negotiations with the two gas suppliers, the Company managed to revise the terms of gas supplies for gas year 2015/2016. Furthermore, the Company contracted certain volumes of natural gas under new terms for the coming gas year 2016/2017.

A part of the positive effect achieved in reducing the purchase price of gas has been reduced by the increase in transportation costs in the Republic of Croatia in the gas year 2015/2016. The negative impact of this cost increase on the operating results of the Company in 2016 is estimated be about HRK 25 million.

6. Production and capacity utilization

In the first quarter of 2016, Petrokemija achieved 3.5 % increase in the overall level of production as compared to the previous year. In the production breakdown, there were changes as follows: 26.9% higher output of Urea, 16.8% higher output of CAN, and 34.6% lower output of NPK fertilizers. The Company's actual utilization of production capacities was 73%, mainly due to lower production of NPK fertilizers and adjustments to market conditions and limitations.

Due to market reasons, some facilities have been stalled since mid-2009. This issue was carried over into the second quarter of 2016, with open possibilities to increase sulfuric acid production for the new product PETROKEMIJ**as** (granular ammonium sulfate - AS) and improve the properties of NPK fertilizer by adding sulfur. The acquired own technology in 2015 provided the basis for the production of ammonium sulfate (PETROKEMIJas) and ammonium sulfonitrate (ASN), which has revitalized NPK 2 Plant and further increased the production of granular fertilizers.

Accordingly, facilities for the production of carbon black and phosphoric acid remain stalled. The crisis caused by the misbalance of in- and output prices on the carbon black market is still ongoing, and as for phosphoric acid, various options are being considered.

In December 2015, Petrokemija, Plc. was the second company in Croatia to successfully introduce Energy Management System ISO 50001, which was one of the conditions

stipulated by the Integrated Environmental Protection Requirements.

7. Environmental protection

On 10 July 2015, following the request by the operator, Petrokemija, Plc. Fertilizer Company, the Croatian Ministry of Environment and Nature Protection passed a Decision on Integrated Environmental Protection Requirements for the operation of the existing 14 fertilizer production facilities at Petrokemija, Plc. Aleja Vukovar 4 in Kutina.

The Decision was issued for a period of five years and published in full on the website of the Ministry of Environment and Nature Protection of Croatia. The Decision on Integrated Environmental Protection Requirements was a necessary precondition for obtaining all necessary permits related to the technical and technological operating conditions for manufacturing facilities of Petrokemija, Plc. in the next five years.

Environmental projects are becoming more and more important, the remaining deadlines for the execution are getting shorter (31 December 2017), so in this and next year, Petrokemija will be forced to urgent and significant investment. The balance of the funds and their sources of Petrokemija has been disturbed to such an extent that it is unrealistic to finance major financial operations from the current short-term sources, so that the pace of future investments will depend on available resources - capital increase or long-term bank loans.

8. Liquidity

Due to losses in previous periods, Petrokemija, Plc. has been using current assets financed by short-term bank loans and rescheduling deadlines for payment of liabilities to suppliers of gas. In 2015, this influenced the change of structure of the short-term liabilities (increase of debt to gas suppliers).

In reporting the status of current assets (accounts receivable) and current liabilities (contingent recourse obligations to the factoring companies, in case the debtors fail to meet their obligation), on 31 December 2015, Petrokemija's balance of assets and liabilities in respect of recourse factoring was HRK 2.3 million, and on 31 March 2016 this was reduced to zero.

9. Capital increase and change in ownership structure

In October 2015, an Invitation to Submit Indication of Interest to Subscribe for new ordinary shares of Petrokemija was published, following the Decision of the Croatian Government of 24 September 2015 on granting authorization to the General Meeting to adopt the decision on conducting the capital increase in cash, assets and rights of Petrokemija, Plc. Fertilizer Company, Kutina. After the conducted due diligence, one binding offer of a potential investor was received, which is being considered by competent bodies of the Croatian Government.

At the time of publication of these financial statements, the Management Board of Petrokemija has no knowledge of further intentions of the majority owner or potential investors.

A further course of relations with potential financial and / or strategic partners, banks and major suppliers will depend not only on the results of the Company restructuring measures, but also on the future decisions of the majority owner.

10. Financial risks in the subsequent period

Besides the above mentioned, the future financial developments of Petrokemija's financial result will be influenced by numerous factors. In addition to the price of gas, which is predominantly set in the domestic market, the majority of future risks comes from the

international surrounding, mainly through:

1. Change in price of basic raw materials in world market (MAP, DAP, phosphate, potassium chloride, sulfur);

- 2. Changes in demand and sales prices of fertilizers;
- 3. Price fluctuation of energy fluids natural gas and heating oil,
- 4. Price fluctuation of basic agricultural crops,
- 5. Exchange rate of USD and EUR to the local currency,
- 6. Costs of financing and cross-currency relations.
- 7. Agricultural policy of EU and Croatia.

Due to the partial failure to achieve the assumptions of the Program of Restructuring and Financial Consolidation for 2014-2018, in late 2014, a revision of the said Program was made for the planning period 2015-2019. The revision included key changes in the assumptions with regard to product range and start-up of plants that had been stalled, as well as in reducing the amount of investment. At the time of publication of these financial statements, an updated program for the period 2016-2020 has been made, which includes changes in operations that have occurred in the meantime (the fall in prices of raw materials and finished products, the growth of the US dollar, new products, etc.) and announces a potentially new direction of departure from the production of cost-unfavorable Urea for agricultural use.

The exposure of Petrokemija, Plc. to developments in the global market, opens up significant potential risks in terms of price and financial fluctuations in the year 2016. Effective risk management of gas price growth (contracted price is in USD and EUR, although purchasing is done on the domestic market) and risk of USD and EUR exchange rate changes in the procurement of other imported raw materials is limited by the lack of own working capital (negative working capital of HRK 384 million) and the lack of support of financial institutions in financing working capital.

Agreements on new conditions of gas procurement and rescheduling of outstanding debt for gas have reduced a part of the risk transferred from the previous period. At the time of preparation of these financial statements, the actual market and financial results for 2015 and the first quarter of 2016, as well as the rating of market position, particularly in terms of declining domestic sales, threatened liquidity and solvency of the Company, suggest caution in predicting future trends in the business in 2016, with the possibility of occasional downtime of some production plants and changes in the organization of the Company and the Petrokemija Group.

The decisions of the majority owner on the form of future support to the Company will significantly affect the reduction of the risk of maintaining business continuity in the future period – whether it is finding a strategic partner, recapitalization or another form of financing the Company. This includes a syndicated long-term loan from banks for investment in modernization and permanent working capital, which would enable the implementation of the planned activities for restructuring and financial consolidation in the 2016-2020 period.