



## **OPERATING RESULTS**

of the company Meritus ulaganja d.d. and its subsidiaries

Quarterly report for the period January 1, 2020 - March 31, 2020

Zagreb, May 2020

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# 1. STATEMENT BY THE PRESIDENT OF THE MANAGEMENT BOARD



Let me present to you the business results of Meritus ulaganja d.d. (The Company) and its subsidiaries (the Group or the M+ Group) at the end of the first quarter of 2020. This quarter was marked by expansion into new markets as a result of activity in the previous period and the emergence of the COVID-19 pandemic, which caused radical changes in the operating models of our group as well as customer relations.

During this reporting period, which for the most part refers to business activities before the start of the pandemic, the M + Group recorded growth and improvement of all financial indicators. By the end of the first quarter, the M + Group achieved stable financial indicators. At the same time, measured recessionary trends in domestic and foreign markets, where M + Group clients generate most of their revenues, warn of the need for maximum focus on sustainable business and the implementation of continuous progressive measures to achieve long-term sustainable growth and business stability.

At the end of January, the M + Group completed the previously started joint investment process with the Mid Europa Partners fund and at the level of the subsidiary Meritus Upravljanje d.o.o. acquired a 100% share in the Turkish company CMC lletişim ve Çağri Merkezi Hizmetleri (CMC), the largest independent contact center and customer support management service provider.

With this transaction, the M+ Group expanded its international presence and strengthened its position as the largest regional provider of business process outsourcing (BPO) and customer relations (CRM) services in in southeastern Europe and in Asia Minor counting more than 7,000 employees.

Maximum health safety and professional protection of our employees is our absolute priority. As a result, new protocols and work technologies have been established for more than 90% of our employees in the five countries where the M + Group's operational centers operate. The result is positive - no case of SARS-CoV-2 virus infection has been registered so far, while maintaining the highest standards of productivity and data security.

Given the unprecedented business circumstances in recent history, the company's management maintains a markedly conservative approach to modeling future economic trends given the impossibility of reliable scientific prediction of the further course of the disease and its current and possible impact on most markets and industries with whom we are connected.

Darko Horvat
Board President

## 2. KEY OPERATIONAL DATA

HRK 155 million

of revenues in period ending 31 March 2020

5.5 million

17.5
million
call minutes

15 locations in

5 countries

375,000 chat interactions

1 million email replies

14 companies

within the Group

7.000+ employees

260+

32

average employee age

58 countries



# 3. SIGNIFICANT EVENTS FOR THE PERIOD UNTIL MARCH 31, 2020 GODINE

# Further expansion of the M+ Group despite the uncertain development of global economic trends

Meritus ulaganja d.d. acquired the CMC, the leading Turkish call center with more than 4,000 employees on January 28, 2020. In that transaction, the M+ Group took over the Turkish company CMC from the company Mid Europa Partners, and in return, Mid Europa received a 30 percent share in the company Meritus Upravljanje d.o.o.

The Turkish call center CMC was until now owned by Dragon Bidco S. à r.l., a company constituting a part of Mid Europe Partners. Dragon Bidco transferred CMC to Meritus Upravljanje d.o.o., a part of the M+ Group, and it in return received a 30% share in the company Meritus Upravljanje, thus gaining the right to appoint one person to the Meritus Upravljanje Management Board, while the remaining three members of the Management Board shall continue to be appointed by the M+ Group.

With more than 4,000 employees, CMC, whose full name is CMC Iletişim ve Çağri Merkezi Hizmetleri, is the largest independent outsourced contact center and customer support management service provider in Turkey. By taking it over, the M+ Group further strengthened its position as the largest regional center and provider of business process outsourcing (BPO) and customer relations management (CRM) services in the southeastern Europe and Asia

Minor, and the number of its employees rose to more than 7,000.

In addition to providing customer support management services, the CMC provides RPA (robotic process automation) services, as well as software solutions for customer support management.



# The emergence of the COVID-19 pandemic has caused uncertainty on the markets of the M+ Group

Given the development of global economic and financial flows caused by the COVID-19 pandemic, the M+ Group closely monitors the trends on outbound markets where the M+ Group places its services, as well as on domestic markets which the M+ Group realizes its services and employs. The COVID-19 pandemic has multiple, often negative, effects on the business of the BPO industry. The differences depend on the specific economies and industries to which clients belong. M + Group was forced, due to state measures aimed at stopping the

spread of the virus, to radically change the operational business model and migrate services to work from home.

It is an exceptional logistics, organizational and technological venture that included more than 6,000 employees in 5 different countries. With its agile approach, as well as robust technology, the M+ Group has fully transformed its overall business in less than three weeks. The M+ Group has shown that, with its focused approach, it can provide customers with smooth quality services regardless of said challenging negative external influences. Today, the M+ Group can easily transform its business from a virtual home work environment to the classic office mode and vice versa, which greatly facilitates its smooth provision of services to the most demanding clients. The above mentioned changes in the way employees work affect different industries in mixed ways, and they thus also affect the results of the M+ Group. Given the relationships with more than 260 clients operating in various industries from IT and telecommunications to logistics and finance, it is difficult to assess the level of impact of negative developments in the coming period. It is also unclear how customers will form their internal expectations regarding the level of quality and availability of services and products on the market during this state of emergency. The model of epidemiological surveillance that state and public services will apply in the event of a second wave of epidemic / pandemic is also unknown, thus affecting the demand for services as well as labor supply, which significantly affects business performance in the BPO industry. By analyzing data and experiences gained in the first wave of the pandemic, the M + Group develops action models for future situations, adjusts planning of future business decisions to acquired experiences expectations related to the efficiency

governments in different countries in which we operate. The complexity of possible situations requires very elaborate and concrete alternative approaches to solving problems and relationships with different industries, in different territories and in circumstances that are usually difficult to compare.



## 4. MARKETS, CLIENTS AND PRODUCTS



HRK 155 million until September 30, 2019 In the first quarter of 2020, the M+ Group generated consolidated revenue in the amount of HRK 155 million



7.000+ employees

With more than 7,000 employees, we are the largest employer of customer service agents in Southeast Europe and Asia Minor.



provision of services in 58 countries

Although we provide services to clients in over 58 countries, our focus remains on our premium clients on the European and North American markets, including the US, Canada and Australia.



260+ clients We provide services to over 260 clients from a wide range of activities and from various locations. Our clients include both large players and fast-growing start-up companies.



19 languages With a language portfolio of 19 languages, we remain one of the few service providers of our size able to truly meet all language needs of large global clients. Our core competencies still pertain to the languages of the region, as well as to English, German, Turkish and Italian, with the services in said languages bringing us most of the revenue.



13 locations

Our offices are located in:

- Ljubljana (Slovenia)
- Koper (Slovenia)
- Zagreb (Croatia)
- Sarajevo (Bosnia and Herzegovina)
- Banja Luka (Bosnia and Herzegovina)
- Belgrade (Serbia)
- Istanbul (Turkey)
- Malatya (Turkey)
- Urfa (Turkey)
- Bayburt (Turkey)
- Van (Turkey)
- Rize (Turkey)

#### **Markets**

We provide our services to clients on 5 continents, in 58 countries around the world.



- 1. Albania
- 2. Angola
- 3. Argentina
- 4. Armenia
- 5. Australia
- 6. Azerbaijan
- 7. The Bahamas
- 8. Barbados
- 9. Belgium
- 10. Belize
- 11. Bolivia
- 12. Bosnia & Herzegovina
- 13. Brazil
- 14. Bulgaria
- 15. Cape Verde
- 16. Cameroon
- 17. Canada
- 18. Chile
- 19. Colombia
- 20. Croatia

- 21. Cyprus
- 22. DR Congo
- 23. Denmark
- 24. Ecuador
- 25. Ethiopia
- 26. France
- 27. Germany
- 28. Greece
- 29. Guyana
- 30. Ireland
- 31. Israel
- 32. Italy
- 33. Jamaica
- 34. Kenya
- 35. North Macedonia
- 36. Mexico
- 37. The Netherlands
- 38. Paraguay
- 39. Peru
- 40. Portugal

- 41. Russia
- 42. Rwanda
- 43. Senegal
- 44. Serbia
- 45. Slovenia
- 46. South Africa
- 47. Spain
- 48. Sweden
- 49. Switzerland
- 50. Tanzania
- 51. Trinidad and Tobago
- 52. Turkey
- 53. UAE
- 54. Uganda
- 55. UK
- 56. Uruguay
- 57. USA
- 58. Zambia

#### **Clients**

#### Local clients

On the domestic market, the Group further strengthened its leading position in the customer service sector.

In the first three months of 2020, we significantly expanded the existing cooperation with the local bank as well as one of the leading logistics companies.

On the markets of the region, we expanded our cooperation with our existing clients, predominantly from the telecommunications and the financial sector, as well as acquired new clients from the FMCG and the health sector.

#### International clients

In the first three months, we expanded our operations to several markets in the European Union and North America.

In addition to its global business in the services industry, the Group was also focused on the logistics and transportation industry, and it launched a customer support project on two different markets with a significant growth potential, as well as a significant potential for further expansion into new areas.

The first three months of 2020 were also marked by the beginning of cooperation on several new projects, of which in this report we want to highlight the company for delivery, packages and urgent mail. At the same time, due to the consequences of the crisis, some of our clients have significantly reduced, postponed cooperation until the fall or completely suspended orders. Despite the negative effects due to which individual companies in the group go through a reduced volume of logistics and financing, the effects of such decisions on the operations of the entire group are not yet significant and the business as a whole is stable.

#### **Products**

The M+ Group is one of the largest providers of **business process outsourcing** services (BPO) in the region. The M+ Group provides a wide range of BPO-CRM solutions, structured around a multi-channel (telephone, email, chat and social networks) and multilingual (19 languages) customer experience platform, primarily through the contact center. In addition to its contact center services, the company also offers IT services (CEP, CRM, the COCOS contact center software, video identification (SaaS) and the development of specific software solutions), RPA and human resource management services (selection and identification of potential staff and temporary employment), developed as complementary services to said core activities. By merging all three business lines, the M+ Group offers a unique platform for improving the business of its clients.

#### **Contact center services**

The provision of contact center services is the core activity of the M+ Group and its subsidiaries (consisting, *inter alia*, of the provision of inbound and outbound services, insource and outsource models, voice and non-voice services, backoffice services and video identification services). At the heart of our company's business lies the provision of customer service on different channels, such as the voice channel (incoming and outgoing calls), email, ticketing systems, chat and, most importantly, digital contacts, especially on platforms such as Facebook, LinkedIn, WhatsApp, Viber, Social Listening,

Twitter, etc. Our contact with customers takes place 24 hours a day, seven days a week.

Corporate clients are also provided with the service of peak capacity management (Overflow handling), where clients have their own call centers, but during peak flow, when their operators cannot answer all inquiries, they can transfer excess calls to the call center of the M+Group and provide their customers with a prompt and professional response to inquiries. The portfolio also includes customer data verification services, the optimization of the sales and order management process, debt collection and identity verification via video, a simple and extremely safe security measure for the verification of the identity of online users.

Contact center services are also characterized by the application of high-tech IVR solutions, chat bots and artificial intelligence robots that ensure the effectiveness of the offered solutions at all times.

We also provide business support to our clients through business analytics services that include the collection, verification, storage, protection and processing of data in order to provide reliable and timely operations reports.

#### Locations

The M+ Group currently provides contact center services from thirteen locations, in five countries of Southeast Europe.

- Ljubljana (Slovenia)
- Koper (Slovenia)
- Zagreb (Croatia)
- Sarajevo (Bosnia and Herzegovina)
- Banja Luka (Bosnia and Herzegovina)
- Belgrade (Serbia)
- Istanbul (Turkey)
- Malatya (Turkey)
- Urfa (Turkey)
- Bayburt (Turkey)
- Van (Turkey)
- Rize (Turkey)

During the first quarter of 2020, through its subsidiary, the M+ Group signed a commercial lease agreement for the purpose of opening another branch office in Sarajevo, namely in order to support organic growth of existing customers.



#### IT services

As IT service providers, CMC, Calyx d.o.o. and CDE nove tehnologije d.o.o., as subsidiaries of the M+Group, have over 20 years of experience in developing solutions for the largest telecommunications operators, financial institutions and fast-moving consumer goods distribution companies (FMCG). Along with their thorough knowledge of the business area, a competitive advantage of CMC, Calyx d.o.o. and CDE nove tehnologije d.o.o. are their fast and efficient adaptation and the integration of existing solutions. Their references include a large number of successfully implemented projects of high complexity, namely entirely tailored to the client's need, from consultations to the implementation, all with the participation of experienced designers and engineers.

Information technology services focus on the development and integration of advanced information and telecommunications technologies, with an emphasis on customer service solutions, customer relations management, and customer engagement management. The proprietary COCOS client participation platform is known throughout the CEE and CIS region. COCOS CEP is a unique customer interaction platform enabling one to transform a traditional contact center into a customer interaction center. It uses voices, e-mail, SMS, chat and social networks within a single platform, along with complete business management tools. These tools are used for the creation of advanced segmentation, as well as in every interaction with the target group.

In addition, CMC has developed the multi-channel customer relations management platform Workspace, as well as the interactive SMART AGENT knowledge sharing software, which greatly shortens the employee training and education process. Within the CMC R&D center, what stands out is an internally developed RPA (robotic process automation) solution for business process automation. By imitating human actions, the above solution masters repetitive tasks such as the filling out of different forms, retrieving data from the web, the creation of calculations etc.

The product portfolio also offers a video identification tool that complies with KYC and ALM regulations, which can be adapted to all business needs and is fully harmonized with the client's processes.

#### **Human resource management**

As a provider of human resource management services, the Smart Flex Temporary Employment Agency is the leading agency when it comes to the experience in hiring on large projects for clients doing businesses all over Croatia. SmartFlex has a unique years-long experience in finding, recruiting and selecting employees during high season, holidays and other periods of increased client demand. In recent years, the demand for temporary employment services in Croatia has been steadily increasing. Labor market flexibility is seen as being key to economic growth.

The Agency's business performance is based on its professional internal teams of recruitment and selection consultants, who are in daily contact with candidates with various profiles, which allows SmartFlex to recruit and select a large number of employees for its clients within a short time frame.

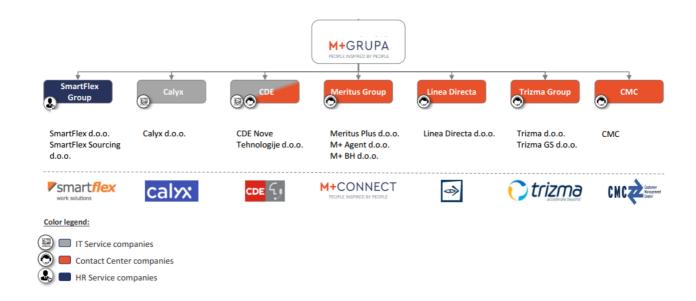
#### **Quality management**

Quality management is central to the operations of M + Group. Therefore, we continually set the highest quality standards, invest in monitoring and quality management systems and follow regional and global trends in the areas relevant to the quality of services we provide.

In the field of quality management, the reporting period was marked by activities with the subsidiary Meritus Plus d.o.o. In February, the company Meritus Plus d.o.o. conducted an internal audit in preparation for external supervision, where all business processes were checked and determined whether they are carried out in accordance with the quality management system. Also, it was confirmed that there is a high level of awareness among employees about the importance of quality management system requirements and their implementation in the organization. At the end of March, the Meritus Plus team successfully performed an external remote audit of the ISO 9001: 2015 quality management system, which showed that care for the quality of service to its customers is not lacking in this extraordinary situation, thus proving once again that with good organization and teamwork ready to respond to all challenges.

As a Group we are committed to constant assessment and investment in the latest knowledge and technology in order to maintain the highest measure of safety data available on the market, and special attention was put on in this reporting period during a pandemic Covide-19 because of the organization's overall business working from home. We are convinced that we are well equipped to meet all legal and non-legislative requirements related to the data security of our clients and users around the world.

## **5. GROUP ORGANIZATION**



### 6. GROUP MEMBERS

Meritus Plus d.o.o.





Contact center services

The legal predecessor of the company Meritus Upravljanje (i.e. Orso Plan) acquired in 2015 business shares which represent 34.4% of the shares in the share capital of Meritus Plus, on the basis of the Business Shares Sales and Purchase Agreement. As of that date, this investment was presented in the financial statements as an investment in an associate. The legal predecessor of Meritus Upravljanje acquired an additional 16.9% share in the share capital of Meritus Plus on the basis of the Business Shares Sale and Purchase Agreement concluded on 21 July 2016 and in its separate financial statements it stated this investment as a subsidiary. The company Meritus Upravljanje currently holds business shares which represent a total of 51.3% of the shares in the share capital of Meritus Plus. In accordance with International Financial Reporting Standards, the legal predecessor of Meritus

Upravljanje, after acquiring control over the management of Meritus Plus through the establishment of its management structure, began to consolidate the company Meritus Plus in the second half of 2016.

**CMC** 





Contact center services

In 2020, Meritus Upravljanje acquired business shares in the company CMC Iletişim ve Çağri Merkezi Hizmetleri based on the Business Shares Sales and Purchase Agreement, which represent 100% of the share capital of the said company. The company Meritus Upravljanje took over control in accordance with the above and began to consolidate these investments in the company CMC in accordance with International Financial Reporting Standards.

M+ Agent d.o.o.





Contact center services

The company M+ Agent was founded in 2016, and the only founder/ member of the company was Meritus Plus. In view of the above, the legal predecessor of Meritus Upravljanje has consolidated its shares in M+ Agent since the takeover in 2016. The above investment in the company M+ Agent was recorded as

an associate in accordance with International Financial Reporting Standards from 16 February 2016 until the takeover.

#### Meritus Plus Centar Beograd d.o.o.





Contact center services

Meritus Plus Centar Beograd was established in 2015 by Meritus Plus as its sole founder. In view of the above, the legal predecessor of Meritus Upravljanje has consolidated its shares in the company Meritus Plus Centar Beograd from the takeover in 2016. From 24 March 2015 until the takeover, the above investment in Meritus Plus Centar Beograd was recorded as an investment in an associate, in accordance with International Financial Reporting Standards.

#### MPLUS BH d.o.o.





Contact center services

MPLUS BH was incorporated in 2016 with the Limited Liability Company Articles of Incorporation. Since its incorporation, 70% shares in the company have been held by ASA INVEST d.o.o. from Sarajevo, and the remaining 30% by Meritus Plus. From the date of incorporation of MPLUS BH, the legal predecessor of Meritus Upravljanje has in its consolidated financial statements reported the shares in the above-mentioned company as an investment in an associate.

On 27 August 2018, the company Meritus Plus acquired an additional 70% share in MPLUS BH, based on the Business Share Sales and Purchase Agreement concluded with ASA INVEST d.o.o. from Sarajevo. In view of the above, as of 27 August 2018, Meritus Plus holds the 100% share in MPLUS BH, and the company has been consolidated by the legal predecessor of Meritus Upravljanje in its financial statements in accordance with International Financial Reporting Standards.

Trizma d.o.o.





Contact center services

In 2019, under the Sales and Purchase Agreement, Meritus ulaganja acquired shares in the Belgrade-based Trizma d.o.o., accounting for 51% of the company's share capital. Accordingly, Meritus took over and began to consolidate these investments in Trizma in accordance with International Financial Reporting Standards.

#### Linea Directa d.o.o.





Contact center services

Based on the 2016 Shares Sales and Purchase Agreement, Meritus Plus acquired the 100% share in and took over Technology Services Holding B.V., a Dutch company that holds all shares in Linea Directa. In view of the above, based on the Business Share Sales and Purchase Agreement of 27 September 2016, the legal predecessor of Meritus Upravljanje started consolidating its shares in Linea Directa from that date in accordance with International Financial Reporting Standards.

#### Calyx d.o.o.





IT services

On the basis of the 2017 Business Share Sales and Purchase Agreement, the legal predecessor of Meritus Upravljanje acquired shares in Calyx that account for 51% of the share capital of that company. Accordingly, the legal predecessor of Meritus Upravljanje took over and began to consolidate these investments in Calyx in accordance with International Financial Reporting Standards.

#### CDE nove tehnologije d.o.o.





Contact center and IT services

On the basis of the 2017 Business Share Sales and Purchase Agreement, Meritus Plus acquired shares in CDE that account for 73% of that company's share capital. Since then, the legal predecessor of the company Meritus Upravljanje has been consolidating the above company in its financial statements in accordance with International Financial Reporting Standards.

#### Smart Flex d.o.o.





Human resource management services

On the basis of the 2016 Business Share Sales and Purchase Agreement concluded with Kristijan Došen, Meritus Plus acquired shares in Smart Flex that account for 51% of the company's share capital. Since then, the legal predecessor of Meritus Upravljanje has been consolidating the above company in its financial statements in accordance with International Financial Reporting Standards.

#### Smart Flex Sourcing d.o.o.





Human resource management services

The company Smart Flex Sourcing was established in 2016 by Meritus Plus as its sole founder/company member. In view of the above, the legal predecessor of Meritus Upravljanje has indirectly, through its investments in Meritus Plus, consolidated its shares in Smart Felx Sourcing from the takeover in 2016. From 16 February 2016 until the takeover, the above investment in Smart Flex Sourcing was recorded as an investment in an associate, in accordance with International Financial Reporting Standards.

On 7 December 2016, the company Meritus Plus transferred shares in Smart Flex Sourcing that accounted for 49% of that company's share capital to Kristijan Došen, as part of the purchase price of Smart Flex shares acquired by Meritus Plus from Kristijan Došen (for Smart Flex, see below).

On 11 October 2018, SITRA Management purchased the 49% share in Smart Flex Sourcing from Kristijan Došen, so the Group members once again hold 100% of shares in Smart Flex Sourcing's share capital.

#### **Technology Services Holding B.V.**



Holding company

On the basis of the Business Share Sales and Purchase Agreement concluded on 27 September 2016, Meritus Plus acquired the 100% share in Technology Services Holding B.V. and took over that company. In view of the above, based on the Business Share Sales and Purchase Agreement of 27 September 2016, the legal predecessor of the company Meritus Upravljanje has been consolidating its shares in Technology Services Holding B.V. starting that date in accordance with International Financial Reporting Standards.

#### Brza Produkcija d.o.o.

n/a

Holding company

On the basis of the 2017 Business Share Sales and Purchase Agreement, Meritus Plus acquired shares in Brza produkcija that account for 75.5% of that company's share capital. Since then, the legal predecessor of Meritus Upravljanje has been consolidating the above company in its financial statements in accordance with International Financial Reporting Standards. On 15 November 2018, Meritus Plus

acquired an additional 24.5% share in Brza produkcija. In view of the above, as of 15 November 2018, Meritus Plus holds all shares in Brza produkcija.

#### SITRA management d.o.o.

n/a

Holding company

Based on the 2017 Business Share Sales and Purchase Agreement, Meritus Plus acquired all shares in SITRA management and has been consolidating its investments in SITRA management in accordance with International Financial Reporting Standards.

# **7. OWNERSHIP STRUCTURE**

Ordinal number	Account owner (holder) / Security co-holder (holder)	Number of shares	Percentage
1.	PIRC OREŠKOVIĆ MANICA	250.000	29,14
2.	OREŠKOVIĆ STJEPAN	249.910	29,13
3.	ADDIKO BANK D.D./PBZ CO OMF - B CATEGORY	82.350	9,60
4.	OTP BANKA D.D./ERSTE PLAVI OMF B CATEGORY	80.000	9,33
5.	OTP BANKA D.D./AZ OMF B CATEGORY	65.588	7,65
6.	HPB D.D./ NEK FUND FOR DECOMMISSION FINANCING NEK	53.154	6,20
7.	ADDIKO BANK D.D./RAIFFEISEN VOLUNTARY PENSION FUND	40.860	4,76
8.	ZAGREBAČKA BANKA D.D./AZ PROFIT OPEN VOLUNTARY PENSION FUND	11.715	1,37
9.	ADDIKO BANK D.D./RAIFFEISEN OMF A CATEGORY	7.250	0,85
10.	ADDIKO BANK D.D./PBZ CO OMF – A CATEGORY	3.400	0,40
11.	OTHER SHAREHOLDERS	13.578	1,57

### 8. CONSOLIDATED FINANCIAL STATEMENTS

#### 8.1. KEY FINANCIAL INDICATORS

(in '000 HRK)	31.3.2020.	31.3.2019.	Change	%
Revenues	155.168	75.751	79.417	105%
EBIDTA	20.702	7.347	13.355	182%
(in '000 HRK)	31.3.2020.	31.12.2019.	Change	%
Assets	465.031	283.007	182.024	64%

For the period that ended March 31, 2020 revenues amounted to 155 million Kuna. In comparison to the same period last year, an increase of HRK 79 million or 105% was achieved. Revenue growth was mostly influenced by the acquisition of CMC in the amount of HRK 70 million and organic growth in the amount of HRK 9.5 million through an increase in the volume of existing clients predominantly from the telecom and financial sector and new clients from FMCG and health sector.

EBITDA for the period that ended March 31, 2020 was realized in the amount of 20.7 million Kuna. In comparison to the same period last year, an increase of HRK 13.3 million or 182% was achieved. EBITDA growth was mostly influenced by the acquisition of CMC in the amount of HRK 10 million and the increase in efficiency in the Group's operating operations in the amount of HRK 3.3 million.

As at 31 March 2020, the Group's assets amounted to HRK 465 million. Compared to 31 December 2019, an increase of HRK 182 million or 64% was realized. The growth was primarily due to the acquisition of CMC and the recognition of goodwill in the amount of HRK 71 million. During 2020, the Group will perform a test of the allocation of the purchase price of CMC, and in accordance with the results, adjust the effect of the transaction on the financial statements.

## **8.2. CONSOLIDATED BALANCE SHEET**

Item	ADP code	Last day of the preceding business year	At the reporting date of the current period
1	2	3	4
A) RECEIVABLES FOR SUBSCRIBED CAPITAL UNPAID	001	0	0
B) FIXED ASSETS (ADP 003+010+020+031+036)	002	116.157.015	221.847.177
I INTANGIBLE ASSETS (ADP 004 to 009)	003	90.401.785	187.015.576
1 Research and development	004	0	0
2 Concessions, patents, licences, trademarks, software and other rights	005	8.131.427	8.200.833
3 Goodwill	006	38.970.474	110.834.340
4 Advances for the purchase of intangible assets	007	0	0
5 Intangible assets in preparation	008	4.353.578	4.353.578
6 Other intangible assets	009	38.946.306	63.626.825 30.964.985
II TANGIBLE ASSETS (ADP 011 to 019)  1 Land	010 011	21.684.287	30.964.985
2 Buildings	012	15.499.451	15.265.204
3 Plant and equipment	013	6.184.015	15.698.960
4 Tools, working inventory and transportation assets	014	0	0
5 Biological assets	015	0	0
6 Advances for the purchase of tangible assets	016	0	0
7 Tangible assets in preparation	017	821	821
8 Other tangible assets	018	0	0
9 Investment property	019	0	0
III FIXED FINANCIAL ASSETS (ADP 021 to 030)	020	367.446	87.642
1 Investments in holdings (shares) of undertakings within the group	021	0	0
2 Investments in other securities of undertakings within the group  3 Loans, deposits, etc. to undertakings within the group	022 023	0 0	0
Loans, deposits, etc. to undertakings within the group     Honestments in holdings (shares) of companies linked by virtue of participating interests	023	0	0
5 Investment in other securities of companies linked by virtue of participating interests	025	0	2.500
6 Loans, deposits etc. to companies linked by virtue of participating interests	026	0	0
7 Investments in securities	027	0	0
8 Loans, deposits, etc. given	028	367.446	85.142
9 Other investments accounted for using the equity method	029	0	0
10 Other fixed financial assets	030	0	0
IV RECEIVABLES (ADP 032 to 035)	031	0	148.498
1 Receivables from undertakings within the group	032	0	0
2 Receivables from companies linked by virtue of participating interests	033	0	0
3 Customer receivables 4 Other receivables	034	0	140.400
V DEFERRED TAX ASSETS	035 036	0 3.703.497	148.498 3.630.476
C) CURRENT ASSETS (ADP 038+046+053+063)	037	161.028.195	235.585.610
I INVENTORIES (ADP 039 to 045)	038	87.735	319.337
1 Raw materials and consumables	039	87.735	98.168
2 Work in progress	040	0	0
3 Finished goods	041	0	1.934
4 Merchandise	042	0	0
5 Advances for inventories	043	0	219.235
6 Fixed assets held for sale	044	0	0
7 Biological assets	045	47.005.040	0
II RECEIVABLES (ADP 047 to 052)  1 Receivables from undertakings within the group	046 047	47.625.949 0	118.104.174
2 Receivables from companies linked by virtue of participating interests	047	0	0
3 Customer receivables	049	37.804.045	97.734.872
4 Receivables from employees and members of the undertaking	050	40.671	82.824
5 Receivables from government and other institutions	051	4.473.528	10.649.373
6 Other receivables	052	5.307.705	9.637.105
III CURRENT FINANCIAL ASSETS (ADP 054 to 062)	053	3.010.551	71.772.766
1 Investments in holdings (shares) of undertakings within the group	054	0	0
2 Investments in other securities of undertakings within the group	055	0	0
3 Loans, deposits, etc. to undertakings within the group	056	0	0
4 Investments in holdings (shares) of companies linked by virtue of participating interests	057	0	0
5 Investment in other securities of companies linked by virtue of participating interests	058	0	0
6 Loans, deposits etc. to companies linked by virtue of participating interests 7 Investments in securities	059 060	0 0	0
7 Investments in securities 8 Loans, deposits, etc. given	061	3.010.551	3.113.434
9 Other financial assets	062	3.010.331	68.659.332
IV CASH AT BANK AND IN HAND	063	110.303.960	45.389.333
D ) PREPAID EXPENSES AND ACCRUED INCOME	064	5.821.797	7.597.843
E) TOTAL ASSETS (ADP 001+002+037+064)	065	283.007.007	465.030.630
OFF-BALANCE SHEET ITEMS	066	0	0

Item	ADP code	Last day of the preceding business year	At the reporting date of the current period
1	2	3	4
LIABILITIES			
A) CAPITAL AND RESERVES (ADP 068 to 070+076+077+081+084+087)	067	115.600.000	117.530.458
I INITIAL (SUBSCRIBED) CAPITAL	068	85.780.500	85.780.500
II CAPITAL RESERVES	069	57.248.800	57.248.800
III RESERVES FROM PROFIT (ADP 071+072-073+074+075)	070	-43.581.219	-43.721.342
1 Legal reserves	071	0	0
2 Reserves for treasury shares	072	0	0
3 Treasury shares and holdings (deductible item)	073	0	0
4 Statutory reserves	074	0	0
5 Other reserves	075	-43.581.219	-43.721.342
IV REVALUATION RESERVES	076	0	0
V FAIR VALUE RESERVES (ADP 078 to 080)	077	0	0
1 Fair value of financial assets available for sale	078	0	0
2 Cash flow hedge - effective portion	079	0	0
3 Hedge of a net investment in a foreign operation - effective portion	080	0	0
VI RETAINED PROFIT OR LOSS BROUGHT FORWARD (ADP 082-083)	081	7.075.139	14.695.687
1 Retained profit	082	7.075.139	14.695.687
2 Loss brought forward	083	0	0
VII PROFIT OR LOSS FOR THE BUSINESS YEAR (ADP 085-086)	084	7.620.548	2.070.581
1 Profit for the business year	085	7.620.548	2.070.581
2 Loss for the business year	086	0	0
VIII MINORITY (NON-CONTROLLING) INTEREST	087	1.456.232	1.456.232
B) PROVISIONS (ADP 089 to 094)	088	0	101.852
1 Provisions for pensions, termination benefits and similar obligations	089	0	101.852
2 Provisions for tax liabilities	090	0	0
3 Provisions for ongoing legal cases	091	0	0
4 Provisions for renewal of natural resources	092	0	0
5 Provisions for warranty obligations	093	0	0
6 Other provisions	094	0	0
C) LONG-TERM LIABILITIES (ADP 096 to 106)	095	70.655.459	189.334.163
1 Liabilities to undertakings within the group	096	0	0
2 Liabilities for loans, deposits, etc. of undertakings within the group	097	0	0
3 Liabilities to companies linked by virtue of participating interests	098	0	0
4 Liabilities for loans, deposits etc. of companies linked by virtue of participating interests	099	0	0
5 Liabilities for loans, deposits etc.	100	0	9.975
6 Liabilities to banks and other financial institutions	101	45.446.515	164.714.554
7 Liabilities for advance payments	102	0	0
8 Liabilities to suppliers	103	0	0
9 Liabilities for securities	104	0	0
10 Other long-term liabilities	105	24.688.823	24.104.312
11 Deferred tax liability	106	520.121	505.322
D) SHORT-TERM LIABILITIES (ADP 108 to 121)	107	94.131.137	132.287.664
1 Liabilities to undertakings within the group	108	0	0
2 Liabilities for loans, deposits, etc. of undertakings within the group	109	0	0
3 Liabilities to companies linked by virtue of participating interests	110	0	0
4 Liabilities for loans, deposits etc. of companies linked by virtue of participating interests	111	0	0
5 Liabilities for loans, deposits etc.	112	10.987.022	10.991.519
6 Liabilities to banks and other financial institutions	113	23.262.192	35.394.545
7 Liabilities for advance payments	114	0	537.096
8 Liabilities to suppliers	115	10.655.798	24.370.675
9 Liabilities for securities	116	0	0
10 Liabilities to employees	117	14.630.258	19.484.330
11 Taxes, contributions and similar liabilities	118	8.265.307	12.083.717
12 Liabilities arising from the share in the result	119	0	0
13 Liabilities arising from fixed assets held for sale	120	0	0
14 Other short-term liabilities	121	26.330.560	29.425.782
E) ACCRUALS AND DEFERRED INCOME	122	2.620.411	25.776.493
F) TOTAL - LIABILITIES (ADP 067+088+095+107+122)	123	283.007.007	465.030.630
G) OFF-BALANCE SHEET ITEMS	124	0	0

## 8.3. CONSOLIDATED PROFIT AND LOSS STATEMENT

	ADP	Same period of the	ne previous vear	Current period				
Item	code	Cumulative	Quarter	Cumulative	Quarter			
1	2	3	4	5	6			
I OPERATING INCOME (ADP 126 to 130)	125	75.750.945	75.750.945	155.168.304	155.168.304			
1 Income from sales with undertakings within the group	126	0	0	0	0			
2 Income from sales (outside group)	127	75.445.569	75.445.569	153.439.134	153.439.134			
3 Income from the use of own products, goods and services	128	2.635	2.635	1.390	1.390			
4 Other operating income with undertakings within the group	129	0	0	0	0			
5 Other operating income (outside the group)	130	302.741	302.741	1.727.780	1.727.780			
II OPERATING EXPENSES (ADP 132+133+137+141+142+143+146+153)	131	72.917.260	72.917.260	145.374.561	145.374.561			
1 Changes in inventories of work in progress and finished goods	132	0	0	0	0			
2 Material costs (ADP 134 to 136)	133	9.349.968	9.349.968	9.064.552	9.064.552			
a) Costs of raw materials and consumables	134	342.656	342.656	487.408	487.408			
b) Costs of goods sold	135	0	0	0	0			
c) Other external costs	136	9.007.312	9.007.312	8.577.144	8.577.144			
3 Staff costs (ADP 138 to 140)	137	53.713.663	53.713.663	104.793.216	104.793.216			
a) Net salaries and wages	138	31.212.641	31.212.641	67.405.978	67.405.978			
b) Tax and contributions from salary costs	139	13.509.130	13.509.130	22.467.608	22.467.608			
c) Contributions on salaries	140	8.991.892	8.991.892	14.919.630	14.919.630			
4 Depreciation 5 Other costs	141	4.513.217	4.513.217	10.908.084	10.908.084			
	142	4.616.456 0	4.616.456 0	18.687.278	18.687.278			
6 Value adjustments (ADP 144+145)  a) fixed assets other than financial assets	143 144	0	0	0	0			
b) current assets other than financial assets	144	0	0	0	0			
7 Provisions (ADP 147 to 152)	146	50.611	50.611	0	0			
a) Provisions for pensions, termination benefits and similar obligations	147	50.611	50.611	0	0			
b) Provisions for tax liabilities	148	0	0	0	0			
c) Provisions for ongoing legal cases	149	0	0	0	0			
d) Provisions for renewal of natural resources	150	0	0	0	0			
e) Provisions for warranty obligations	151	0	0	0	0			
f) Other provisions	152	0	0	0	0			
8 Other operating expenses	153	673.345	673.345	1.921.431	1.921.431			
III FINANCIAL INCOME (ADP 155 to 164)	154	87.365	87.365	459.758	459.758			
1 Income from investments in holdings (shares) of undertakings within the	155	0	0	0	0			
group  2 Income from investments in holdings (shares) of companies linked by virtue								
of participating interests	156	0	0	0	0			
3 Income from other long-term financial investment and loans granted to	157	0	0	0	0			
undertakings within the group			-					
4 Other interest income from operations with undertakings within the group     5 Exchange rate differences and other financial income from operations with	158	0	0	0	0			
undertakings within the group	159	0	0	0	0			
6 Income from other long-term financial investments and loans	160	0	0	0	0			
7 Other interest income	161	4.904	4.904	31.874	31.874			
8 Exchange rate differences and other financial income	162	51.893	51.893	66.817	66.817			
9 Unrealised gains (income) from financial assets	163	0	0	0	0			
10 Other financial income	164	30.568	30.568	361.067	361.067			
IV FINANCIAL EXPENSES (ADP 166 to 172)	165	491.293	491.293	7.300.177	7.300.177			
1 Interest expenses and similar expenses with undertakings within the group	166	0	0	0	0			
2 Exchange rate differences and other expenses from operations with undertakings within the group	167	0	0	0	0			
3 Interest expenses and similar expenses	168	440.520	440.520	6.051.301	6.051.301			
4 Exchange rate differences and other expenses	169	50.773	50.773	53.333	53.333			
5 Unrealised losses (expenses) from financial assets	170	0	0	0	0			
6 Value adjustments of financial assets (net)	171	0	0	0	0			
7 Other financial expenses	172	0	0	1.195.543	1.195.543			
V SHARE IN PROFIT FROM UNDERTAKINGS LINKED BY VRITUE OF	173	0	0	0	0			
PARTICIPATING INTERESTS								
VI SHARE IN PROFIT FROM JOINT VENTURES	174	0	0	0	0			
VII SHARE IN LOSS OF COMPANIES LINKED BY VIRTUE OF PARTICIPATING INTEREST	175	0	0	0	0			
VIII SHARE IN LOSS OF JOINT VENTURES	176	0	0	0	0			
IX TOTAL INCOME (ADP 125+154+173 + 174)	177	75.838.310	75.838.310	155.628.062	155.628.062			
X TOTAL EXPENDITURE (ADP 131+165+175 + 176)	178	73.408.553	73.408.553	152.674.738	152.674.738			
XI PRE-TAX PROFIT OR LOSS (ADP 177-178)	179	2.429.757	2.429.757	2.953.324	2.953.324			
1 Pre-tax profit (ADP 177-178)	180	2.429.757	2.429.757	2.953.324	2.953.324			
2 Pre-tax loss (ADP 178-177)	181	0	0	0	0			
XII INCOME TAX	182	567.627	567.627	882.743	882.743			
XIII PROFIT OR LOSS FOR THE PERIOD (ADP 179-182)	183	1.862.130	1.862.130	2.070.581	2.070.581			
1 Profit for the period (ADP 179-182)	184	1.862.130	1.862.130	2.070.581	2.070.581			
2 Loss for the period (ADP 182-179)	185	0	0	0	0			
DISCONTINUED OPERATIONS (to be filled in by undertakings subject to IFRS	only with di	scontinued operations	5)					

	ADP	Same period of the	ne previous year	Current p	period
Item	code	Cumulative	Quarter	Cumulative	Quarter
1	2	3	4	5	6
XIV PRE-TAX PROFIT OR LOSS OF DISCONTINUED OPERATIONS (ADP 187-188)	186	0	0	0	0
1 Pre-tax profit from discontinued operations	187	0	0	0	0
2 Pre-tax loss on discontinued operations	188	0	0	0	0
XV INCOME TAX OF DISCONTINUED OPERATIONS	189	0	0	0	0
1 Discontinued operations profit for the period (ADP 186-189)	190	0	0	0	0
2 Discontinued operations loss for the period (ADP 189-186)	191	0	0	0	0
TOTAL OPERATIONS (to be filled in only by undertakings subject to IFRS wit	th discontinue	ed operations)			
XVI PRE-TAX PROFIT OR LOSS (ADP 179+186)	192	2.429.757	2.429.757	2.953.324	2.953.324
1 Pre-tax profit (ADP 192)	193	2.429.757	2.429.757	2.953.324	2.953.324
2 Pre-tax loss (ADP 192)	194	0	0	0	0
XVII INCOME TAX (ADP 182+189)	195	567.627	567.627	882.743	882.743
XVIII PROFIT OR LOSS FOR THE PERIOD (ADP 192-195)	196	1.862.130	1.862.130	2.070.581	2.070.581
1 Profit for the period (ADP 192-195)	197	1.862.130	1.862.130	2.070.581	2.070.581
2 Loss for the period (ADP 195-192)	198	0	0	0	0
APPENDIX to the P&L (to be filled in by undertakings that draw up consolidate	ted annual fir	nancial statements)			
XIX PROFIT OR LOSS FOR THE PERIOD (ADP 200+201)	199	1.862.130	1.862.130	2.070.581	2.070.581
1 Attributable to owners of the parent	200	1.576.859	1.576.859	1.893.998	1.893.998
2 Attributable to minority (non-controlling) interest	201	285.271	285.271	176.583	176.583
STATEMENT OF OTHER COMPRHENSIVE INCOME (to be filled in by underta	kings subject	t to IFRS)			
I PROFIT OR LOSS FOR THE PERIOD	202	1.862.130	1.862.130	2.070.581	2.070.581
II OTHER COMPREHENSIVE INCOME/LOSS BEFORE TAX (ADP 204 to 211)	203	114.373	114.373	-140.123	-140.123
1 Exchange rate differences from translation of foreign operations	204	114.373	114.373	-140.123	-140.123
2 Changes in revaluation reserves of fixed tangible and intangible assets	205	0	0	0	0
3 Profit or loss arising from subsequent measurement of financial assets available for sale	206	0	0	0	0
4 Profit or loss arising from effective cash flow hedging	207	0	0	0	0
5 Profit or loss arising from effective hedge of a net investment in a foreign operation	208	0	0	0	0
6 Share in other comprehensive income/loss of companies linked by virtue of participating interests	209	0	0	0	0
7 Actuarial gains/losses on the defined benefit obligation	210	0	0	0	0
8 Other changes in equity unrelated to owners	211	0	0	0	0
III TAX ON OTHER COMPREHENSIVE INCOME FOR THE PERIOD	212	0	0	0	0
IV NET OTHER COMPREHENSIVE INCOME OR LOSS (ADP 203-212)	213	114.373	114.373	-140.123	-140.123
V COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (ADP 202+213)	214	1.976.503	1.976.503	1.930.458	1.930.458
APPENDIX to the Statement on comprehensive income (to be filled in by und	ertakings tha	t draw up consolidated	d statements)		
VI COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (ADP 216+217)	215	1.976.503	1.976.503	1.930.458	1.930.458
1 Attributable to owners of the parent	216	1.743.232	1.743.232	1.713.169	1.713.169
2 Attributable to minority (non-controlling) interest	217	233.271	233.271	217.289	217.289

## 8.4. CONSOLIDATED CASH FLOW STATEMENT (INDIRECT METHOD)

Item	ADP code	Same period of the previous year	Current period
1	2	3	4
Cash flow from operating activities			
1 Pre-tax profit	001	2.429.757	2.953.324
2 Adjustments (ADP 003 to 010):	002	4.999.444	16.927.511
a) Depreciation	003	4.513.217	10.908.084
b) Gains and losses from sale and value adjustment of fixed tangible and intangible assets	004	0	0
c) Gains and losses from sale and unrealised gains and losses and value adjustment of financial assets	005	0	0
d) Interest and dividend income	006	-4.904	-31.874
e) Interest expenses	007	440.520	6.051.301
f) Provisions	008	50.611	0
g) Exchange rate differences (unrealised)	009	0	0
h) Other adjustments for non-cash transactions and unrealised gains and losses	010	0	0
I Cash flow increase or decrease before changes in working capital (ADP 001+002)	011	7.429.201	19.880.835
3 Changes in the working capital (ADP 013 to 016)	012	406.161	965.820
a) Increase or decrease in short-term liabilities	013	2.023.929	15.019.677
b) Increase or decrease in short-term receivables	014	-3.020.220	-35.202.291
c) Increase or decrease in inventories	015	10.232	-231.602
d) Other increase or decrease in working capital	016	1.392.220	21.380.036
Il Cash from operations (ADP 011+012)	017	7.835.362	20.846.655
. ,	017		
4 Interest paid		-440.520	-458.593 -342.402
5 Income tax paid	019 020	-123.555	
A) NET CASH FLOW FROM OPERATING ACTIVITIES (ADP 017 to 019)	020	7.271.287	20.045.660
Cash flow from investment activities	021	0.1	0
1 Cash receipts from sales of fixed tangible and intangible assets		0	0
2 Cash receipts from sales of financial instruments	022	0	0
3 Interest received	023	0	0
4 Dividends received	024	0	0
5 Cash receipts from repayment of loans and deposits	025	0	282.304
6 Other cash receipts from investment activities	026	0	0
III Total cash receipts from investment activities (ADP 021 to 026)	027	0	282.304
1 Cash payments for the purchase of fixed tangible and intangible assets	028	-7.392.220	-13.292.002
2 Cash payments for the acquisition of financial instruments	029	0	-68.764.715
3 Cash payments for loans and deposits for the period	030	0	0
4 Acquisition of a subsidiary, net of cash acquired	031	0	0
5 Other cash payments from investment activities	032	0	0
IV Total cash payments from investment activities (ADP 028 to 032)	033	-7.392.220	-82.056.717
B) NET CASH FLOW FROM INVESTMENT ACTIVITIES (ADP 027 +033)	034	-7.392.220	-81.774.413
Cash flow from financing activities		1	
1 Cash receipts from the increase in initial (subscribed) capital	035	0	0
2 Cash receipts from the issue of equity financial instruments and debt financial instruments	036	93.029.300	0
3 Cash receipts from credit principals, loans and other borrowings	037	0	6.737.441
4 Other cash receipts from financing activities	038	0	0
V Total cash receipts from financing activities (ADP 035 to 038)	039	93.029.300	6.737.441
1 Cash payments for the repayment of credit principals, loans and other borrowings and debt financial instruments	040	-11.590.170	-9.448.433
2 Cash payments for dividends	041	0	0
3 Cash payments for finance lease	042	0	-474.882
4 Cash payments for the redemption of treasury shares and decrease in initial (subscribed) capital	043	0	0
5 Other cash payments from financing activities	044	0	0
VI Total cash payments from financing activities (ADP 040 to 044)	045	-11.590.170	-9.923.315
C) NET CASH FLOW FROM FINANCING ACTIVITIES (ADP 039 +045)	046	81.439.130	-3.185.874
1 Unrealised exchange rate differences in respect of cash and cash equivalents	047	0	0
D) NET INCREASE OR DECREASE IN CASH FLOWS (ADP 020+034+046+047)	048	81.318.197	-64.914.627
E) CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	049	8.398.793	110.303.960
F) CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD(ADP 048+049)	050	89.716.990	45.389.333



### 8.5. CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

Attributable to owners of the parent																	
item	ADP code	Initial (subscribed) capital	Capital reserves	Legal reserves	Reserves for treasury shares	Treasury shares and holdings (deductible item)	Statutory reserves	Other reserves	Revaluation reserves	Fair value of financial assets available for sale	Cash flow hedge - effective portion	Hedge of a net investment in a foreign operation - effective portion	Retained profit / loss brought forward	Profit/loss for the business year	Total attributable to owners of the parent	Minority (non- controlling) interest	Total capital and reserves
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16 (3 to 6 - 7 + 8 to 15)	17	18 (16+17)
Previous period			,											,			
1 Balance on the first day of the previous business year	01	50.000.000	0	0	0	0	0	-43.179.776	0	0	0	0	14.574.905	0	21.395.129	-5.817.212	15.577.917
2 Changes in accounting policies	02	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
3 Correction of errors  4 Balance on the first day of the previous business year (restated) (ADP 01 to 03)	03	50.000.000	0	0	0	0	0	-43.179.776	0	0	0	0	14.574.905	0	21.395.129	-5.817.212	15.577.917
5 Profit/loss of the period	05	0	0	0	0	0	0	0	0	0	0	0	0	1.576.859	1.576.859	285.271	1.862.130
6 Exchange rate differences from translation of foreign operations	06	0	0	0	0	0	0	114.373	0	0	0	0	0	0	114.373	0	114.373
7 Changes in revaluation reserves of fixed tangible and intangible assets	07	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
8 Profit or loss arising from subsequent measurement of financial assets available for sale	08	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
9 Profit or loss arising from effective cash flow hedge	09	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
10 Profit or loss arising from effective hedge of a net investment in a foreign operation	10	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
11 Share in other comprehensive income/loss of companies linked by virtue of participating interests	11	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
12 Actuarial gains/losses on the defined benefit obligation	12	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
13 Other changes in equity unrelated to owners	13	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
14 Tax on transactions recognised directly in equity	14	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
15 Increase/decrease in initial (subscribed) capital (other than from reinvesting profit and other than arising from the pre-bankruptcy settlement procedure)	15	35.780.500	57.248.800	0	0	0	0	0	0	0	0	0	0	0	93.029.300	0	93.029.300
16 Increase in initial (subscribed) capital arising from the reinvestment of profit	16	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
17 Increase in initial (subscribed) capital arising from the pre- bankruptcy settlement procedure	17	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
18 Redemption of treasury shares/holdings	18	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
19 Payment of share in profit/dividend	19	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
20 Other distribution to owners	20	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
21 Transfer to reserves according to the annual schedule	21	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
22 Increase in reserves arising from the pre-bankruptcy settlement procedure	22	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
23 Balance on the last day of the previous business year reporting period (04 to 22)	23	85.780.500	57.248.800	0	0	0	0	-43.065.403	0	0	0	0	14.574.905	1.576.859	116.115.661	-5.531.941	110.583.720
APPENDIX TO THE STATEMENT OF C	CHANGES IN	EQUITY (to be fille	ed in by undertaki	ngs that draw i	up financial statem	ents in accordance w	vith the IFRS)					,					
I OTHER COMPREHENSIVE INCOME OF THE PREVIOUS PERIOD, NET OF TAX (ADP 06 to	24	0	0	0	0	0	0	114.373	0	0	0	0	0	0	114.373	0	114.373
II COMPREHENSIVE INCOME OR LOSS FOR THE PREVIOUS PERIOD (ADP 05+24)	25	0	0	0	0	0	0	114.373	0	0	0	0	0	1.576.859	1.691.232	285.271	1.976.503
III TRANSACTIONS WITH OWNERS IN THE PREVIOUS PERIOD RECOGNISED DIRECTLY IN EQUITY (ADP 15 to 22)	26	35.780.500	57.248.800	0	0	0	0	0	0	0	0	0	0	0	93.029.300	0	93.029.300
Current period  1 Ralance on the first day of the			1	1							ı	1		1		1	
1 Balance on the first day of the current business year	27	85.780.500	57.248.800	0	0	0	0	-43.581.219	0	0	0	0	14.695.687	0	114.143.768	1.456.232	115.600.000
2 Changes in accounting policies	28	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0



											_						
3 Correction of errors	29	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
4 Balance on the first day of the current business year (restated) (ADP 27 to 29)	30	85.780.500	57.248.800	0	0	0	0	-43.581.219	0	0	0	0	14.695.687	0	114.143.768	1.456.232	115.600.000
5 Profit/loss of the period	31	0	0	0	0	0	0	0	0	0	0	0	0	1.893.998	1.893.998	176.583	2.070.581
6 Exchange rate differences from translation of foreign operations	32	0	0	0	0	0	0	-140.123	0	0	0	0	0	0	-140.123	0	-140.123
7 Changes in revaluation reserves of	33	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
fixed tangible and intangible assets 8 Profit or loss arising from	- 33	9	9	•	,	9	9	, and the second			9	•	-		•	-	•
subsequent measurement of financial assets available for sale	34	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
9 Profit or loss arising from effective cash flow hedge	35	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
10 Profit or loss arising from effective hedge of a net investment in a foreign operation	36	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
11 Share in other comprehensive income/loss of companies linked by virtue of participating interests	37	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
12 Actuarial gains/losses on the defined benefit obligation	38	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
13 Other changes in equity unrelated to owners	39	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
14 Tax on transactions recognised directly in equity	40	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
15 Increase/decrease in initial (subscribed) capital (other than from reinvesting profit and other than arising from the pre-bankruptcy settlement procedure)	41	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
16 Increase in initial (subscribed) capital arising from the reinvestment of profit	42	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
17 Increase in initial (subscribed) capital arising from the pre- bankruptcy settlement procedure	43	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
18 Redemption of treasury shares/holdings	44	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
19 Payment of share in profit/dividend	45	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
20 Other distribution to owners	46	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
21 Transfer to reserves according to the annual schedule	47	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
22 Increase in reserves arising from the pre-bankruptcy settlement procedure	48	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
23 Balance on the last day of the current business year reporting period (ADP 30 to 48)	49	85.780.500	57.248.800	0	0	0	0	-43.721.342	0	0	0	0	14.695.687	1.893.998	115.897.643	1.632.815	117.530.458
APPENDIX TO THE STATEMENT OF C	HANGES IN	I EQUITY (to be fille	d in by undertakir	ngs that draw u	up financial statem	ents in accordance v	vith the IFRS)										
I OTHER COMPREHENSIVE INCOME FOR THE CURRENT PERIOD, NET OF TAX (ADP 32 to 40)	50	0	0	0	0	0	0	-140.123	0	0	0	0	0	0	-140.123	0	-140.123
II COMPREHENSIVE INCOME OR LOSS FOR THE CURRENT PERIOD (ADP 31+50)	51	0	0	0	0	0	0	-140.123	0	0	0	0	0	1.893.998	1.753.875	176.583	1.930.458
III TRANSACTIONS WITH OWNERS IN THE CURRENT PERIOD RECOGNISED DIRECTLY IN EQUITY (ADP 41 to 48)	52	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0



## **8.6. NOTES TO THE FINANCIAL STATEMENTS**

NOTES TO FINANCIAL STATEMENTS - TFI

drawn up for quarterly reporting periods)
Name of the issuer: Meritus Ulaganja d.d.
Personal identification number (OIB): 62230095889
Reporting period: from 01.01.2020. till 31.03.2020.
Notes to financial statements for quarterly periods include:
a) an explanation of business events relevant to understanding changes in the statement of financial position and financial performance for the quarterly reporting period of the issuer with respect to the ast business year: information is provided regarding these events and relevant information published in the last annual financial statement is updated b) information on the access to the latest annual financial statements, for the purpose of understanding information published in the notes to financial statements drawn up for the quarterly reporting period as a statement explaining that the same accounting policies are applied while drawing up financial statements for the quarterly reporting period as in the latest annual financial statements or, in the case where the accounting policies have changed, a description of the nature and effect of the changes description of the financial performance in the case of the issuer whose business is seasonal.
The consolidated financial statements for the period ended 31 March 2020 have not been audited.

## 9. NONCONSOLIDATED FINANCIAL STATEMENTS

### 9.1. NONCONSOLIDATED BALANCE SHEET

ltem .	ADP	Last day of the preceding	At the reporting date of
***	code	business year	the current period
1	2	3	4
A) DESCRIVADI ES FOR SURSONIDER CARITAL LINDAIR	004		•
A) RECEIVABLES FOR SUBSCRIBED CAPITAL UNPAID  B) FIXED ASSETS (ADP 003+010+020+031+036)	001	288.964.813	0
I INTANGIBLE ASSETS (ADP 003+010+020+031+036)	002	364.813	288.998.688 397.090
1 Research and development	003	0	0
2 Concessions, patents, licences, trademarks, software and other rights	005	318.750	353.906
3 Goodwill	006	318.730	333.900
4 Advances for the purchase of intangible assets	007	0	0
5 Intangible assets in preparation	008	0	0
6 Other intangible assets	009	46.063	43.184
II TANGIBLE ASSETS (ADP 011 to 019)	010	0	1.598
1 Land	011	0	0
2 Buildings	012	0	0
3 Plant and equipment	013	0	1.598
4 Tools, working inventory and transportation assets	014	0	0
5 Biological assets	015	0	0
6 Advances for the purchase of tangible assets	016	0	0
7 Tangible assets in preparation	017	0	0
8 Other tangible assets	018	0	0
9 Investment property	019	0	0
III FIXED FINANCIAL ASSETS (ADP 021 to 030)	020	288.600.000	288.600.000
1 Investments in holdings (shares) of undertakings within the group	021	288.600.000	288.600.000
2 Investments in other securities of undertakings within the group	022	0	0
3 Loans, deposits, etc. to undertakings within the group	023	0	0
Investments in holdings (shares) of companies linked by virtue of participating interests	024	0	0
5 Investment in other securities of companies linked by virtue of participating interests	025	0	0
6 Loans, deposits etc. to companies linked by virtue of participating interests	026	0	0
7 Investments in securities	027	0	0
8 Loans, deposits, etc. given	028	0	0
9 Other investments accounted for using the equity method	029	0	0
10 Other fixed financial assets	030	0	0
IV RECEIVABLES (ADP 032 to 035)	031	0	0
1 Receivables from undertakings within the group	032	0	0
2 Receivables from companies linked by virtue of participating interests	033	0	0
3 Customer receivables	034	0	0
4 Other receivables	035	0	0
V DEFERRED TAX ASSETS	036	0	0
C) CURRENT ASSETS (ADP 038+046+053+063)	037	178.421.594	104.251.842
I INVENTORIES (ADP 039 to 045)	038	0	0
1 Raw materials and consumables	039	0	0
2 Work in progress	040	0	0
3 Finished goods	041	0	0
4 Merchandise	042	0	0
5 Advances for inventories	043	0	0
6 Fixed assets held for sale	044	0	0
7 Biological assets	045	0	0
II RECEIVABLES (ADP 047 to 052)	046	23.619.929	24.231.951
1 Receivables from undertakings within the group	047	0	0
2 Receivables from companies linked by virtue of participating interests	048	0	0
3 Customer receivables	049	20.940.312	21.551.647
4 Receivables from employees and members of the undertaking	050	0	0
5 Receivables from government and other institutions	051	0	0
6 Other receivables	052	2.679.617	2.680.304
III CURRENT FINANCIAL ASSETS (ADP 054 to 062)	053	71.481.038	71.476.358
1 Investments in holdings (shares) of undertakings within the group	054	0	0
2 Investments in other securities of undertakings within the group	055	74 404 000	74 470 050
3 Loans, deposits, etc. to undertakings within the group	056	71.481.038	71.476.358
4 Investments in holdings (shares) of companies linked by virtue of participating interests	057	0	0
5 Investment in other securities of companies linked by virtue of participating interests	058	0	0
6 Loans, deposits etc. to companies linked by virtue of participating interests	059	0	0
7 Investments in securities	060	0	0
8 Loans, deposits, etc. given	061	0	0
9 Other financial assets	062	0	0

Item	ADP code	Last day of the preceding business year	At the reporting date of the current period
1	2	3	4
IV CASH AT BANK AND IN HAND	063	83.320.627	8.543.533
D ) PREPAID EXPENSES AND ACCRUED INCOME	064	0	0
E) TOTAL ASSETS (ADP 001+002+037+064)	065	467.386.407	393.250.530
OFF-BALANCE SHEET ITEMS	066	0	0
LIABILITIES			
A) CAPITAL AND RESERVES (ADP 068 to 070+076+077+081+084+087)	067	389.953.466	389.010.478
I INITIAL (SUBSCRIBED) CAPITAL  II CAPITAL RESERVES	068 069	85.780.500 295.848.800	85.780.500 295.848.800
III RESERVES FROM PROFIT (ADP 071+072-073+074+075)	070	293.848.800	295.646.600
1 Legal reserves	071	0	0
2 Reserves for treasury shares	072	0	0
3 Treasury shares and holdings (deductible item)	073	0	0
4 Statutory reserves	074	0	0
5 Other reserves	075	0	0
IV REVALUATION RESERVES	076	0	0
V FAIR VALUE RESERVES (ADP 078 to 080)	077	0	0
1 Fair value of financial assets available for sale	078	0	0
2 Cash flow hedge - effective portion	079	0	0
3 Hedge of a net investment in a foreign operation - effective portion	080	0	0
VI RETAINED PROFIT OR LOSS BROUGHT FORWARD (ADP 082-083)	081	-4.912	8.324.166
1 Retained profit 2 Loss brought forward	082 083	0 4.912	8.324.166 0
VII PROFIT OR LOSS FOR THE BUSINESS YEAR (ADP 085-086)	084	8.329.078	-942.988
1 Profit for the business year	085	8.329.078	0
2 Loss for the business year	086	0	942.988
VIII MINORITY (NON-CONTROLLING) INTEREST	087	0	0
B) PROVISIONS (ADP 089 to 094)	088	0	0
1 Provisions for pensions, termination benefits and similar obligations	089	0	0
2 Provisions for tax liabilities	090	0	0
3 Provisions for ongoing legal cases	091	0	0
4 Provisions for renewal of natural resources	092	0	0
5 Provisions for warranty obligations	093	0	0
6 Other provisions	094	0	0
C) LONG-TERM LIABILITIES (ADP 096 to 106)  1 Liabilities to undertakings within the group	095 096	46.776 0	44.022
2 Liabilities for loans, deposits, etc. of undertakings within the group	097	0	0
3 Liabilities to companies linked by virtue of participating interests	098	0	0
4 Liabilities for loans, deposits etc. of companies linked by virtue of participating interests	099	0	0
5 Liabilities for loans, deposits etc.	100	0	0
6 Liabilities to banks and other financial institutions	101	0	0
7 Liabilities for advance payments	102	0	0
8 Liabilities to suppliers	103	0	0
9 Liabilities for securities	104	0	0
10 Other long-term liabilities	105	46.776	44.022
11 Deferred tax liability	106	0	0
D) SHORT-TERM LIABILITIES (ADP 108 to 121)	107	77.386.165	2.957.030
1 Liabilities to undertakings within the group	108	0	2.753.105
2 Liabilities for loans, deposits, etc. of undertakings within the group     3 Liabilities to companies linked by virtue of participating interests	109 110	0	0
4 Liabilities for loans, deposits etc. of companies linked by virtue of participating interests	111	0	0
5 Liabilities for loans, deposits etc.	112	0	0
6 Liabilities to banks and other financial institutions	113	0	0
7 Liabilities for advance payments	114	0	0
8 Liabilities to suppliers	115	2.904.989	187.654
9 Liabilities for securities	116	0	0
10 Liabilities to employees	117	27.309	2.087
11 Taxes, contributions and similar liabilities	118	0	4.103
12 Liabilities arising from the share in the result	119	0	0
13 Liabilities arising from fixed assets held for sale	120	0	0
14 Other short-term liabilities	121	74.453.867	10.081
E) ACCRUALS AND DEFERRED INCOME	122	0	1.239.000
F) TOTAL - LIABILITIES (ADP 067+088+095+107+122)	123	467.386.407	393.250.530
G) OFF-BALANCE SHEET ITEMS	124	0	0

## 9.2. NONCONSOLIDATED PROFIT AND LOSS STATEMENT

	400	Same period of t	ho provious voer	Current	t period
Item	ADP code	Same period of t Cumulative	Quarter	Cumulative	Quarter
1	2	3	4	5	6
I OPERATING INCOME (ADP 126 to 130)	125	0	0	3.313	3.313
1 Income from sales with undertakings within the group	126	0	0	0	0
2 Income from sales (outside group)	127	0	0	0	0
3 Income from the use of own products, goods and services	128	0	0	1.390	1.390
4 Other operating income with undertakings within the group     5 Other operating income (outside the group)	129 130	0	0	1.923	1.923
II OPERATING EXPENSES (ADP 132+133+137+141+142+143+146+153)	131	1.803.174	1.803.174	1.556.761	1.556.761
1 Changes in inventories of work in progress and finished goods	132	0	0	0	0
2 Material costs (ADP 134 to 136)	133	444.456	444.456	154.525	154.525
a) Costs of raw materials and consumables	134	16.264	16.264	3.481	3.481
b) Costs of goods sold	135	0	0	0	0
c) Other external costs	136	428.192	428.192	151.044	151.044
3 Staff costs (ADP 138 to 140)	137	37.391	37.391	128.655	128.655
a) Net salaries and wages	138	24.431	24.431	81.600	81.600
b) Tax and contributions from salary costs	139	12.691	12.691	46.254	46.254
c) Contributions on salaries 4 Depreciation	140 141	269 0	269 0	801 42.723	801 42.723
5 Other costs	141	1.201.073	1.201.073	1.228.935	1.228.935
6 Value adjustments (ADP 144+145)	143	0	0	0	0
a) fixed assets other than financial assets	144	0	0	0	0
b) current assets other than financial assets	145	0	0	0	0
7 Provisions (ADP 147 to 152)	146	0	0	0	0
a) Provisions for pensions, termination benefits and similar obligations	147	0	0	0	0
b) Provisions for tax liabilities	148	0	0	0	0
c) Provisions for ongoing legal cases	149	0	0	0	0
d) Provisions for renewal of natural resources	150	0	0	0	0
e) Provisions for warranty obligations	151	0	0	0	0
f) Other provisions	152 153	0 120.254	120.254	1.923	1.923
8 Other operating expenses  III FINANCIAL INCOME (ADP 155 to 164)	154	44.892	120.254 44.892	610.928	610.928
1 Income from investments in holdings (shares) of undertakings within the	-				
group	155	0	0	0	0
2 Income from investments in holdings (shares) of companies linked by virtue of participating interests	156	0	0	0	0
3 Income from other long-term financial investment and loans granted to	157	0	0	0	0
undertakings within the group					
4 Other interest income from operations with undertakings within the group     5 Exchange rate differences and other financial income from operations with	158	44.892	44.892	610.928	610.928
undertakings within the group	159	0	0	0	0
6 Income from other long-term financial investments and loans	160	0	0	0	0
7 Other interest income	161	0	0	0	0
8 Exchange rate differences and other financial income	162	0	0	0	0
9 Unrealised gains (income) from financial assets	163	0	0	0	0
10 Other financial income	164	0	0	0	0
IV FINANCIAL EXPENSES (ADP 166 to 172)	165 166	39	39	468	468
Interest expenses and similar expenses with undertakings within the group     Exchange rate differences and other expenses from operations with					-
undertakings within the group	167	0	0	0	0
3 Interest expenses and similar expenses	168	35	35	468	468
4 Exchange rate differences and other expenses	169	0	0	0	0
5 Unrealised losses (expenses) from financial assets	170	0	0	0	0
6 Value adjustments of financial assets (net) 7 Other financial expenses	171	0	0	0	0
V SHARE IN PROFIT FROM UNDERTAKINGS LINKED BY VRITUE OF	172	0	0	0	0
PARTICIPATING INTERESTS	173	0	0	0	0
VI SHARE IN PROFIT FROM JOINT VENTURES	174	0	0	0	0
VII SHARE IN LOSS OF COMPANIES LINKED BY VIRTUE OF PARTICIPATING INTEREST	175	0	0	0	0
VIII SHARE IN LOSS OF JOINT VENTURES	176	0	0	0	0
IX TOTAL INCOME (ADP 125+154+173 + 174)	177	44.892	44.892	614.241	614.241
X TOTAL EXPENDITURE (ADP 131+165+175 + 176)	178	1.803.213	1.803.213	1.557.229	1.557.229
XI PRE-TAX PROFIT OR LOSS (ADP 177-178)	179	-1.758.321	-1.758.321	-942.988	-942.988
1 Pre-tax profit (ADP 177-178)	180	0	0	0	0
2 Pre-tax loss (ADP 178-177)	181	-1.758.321	-1.758.321	-942.988	-942.988
XII INCOME TAX	182	0	4.750.334	0	0
XIII PROFIT OR LOSS FOR THE PERIOD (ADP 179-182)  1 Profit for the period (ADP 179-182)	183 184	-1.758.321 0	-1.758.321 0	-942.988 0	-942.988
2 Loss for the period (ADP 179-182)	184 185	-1.758.321	-1.758.321	-942.988	-942.988
DISCONTINUED OPERATIONS (to be filled in by undertakings subject to IFRS	L	·		-342.800	-342.300
XIV PRE-TAX PROFIT OR LOSS OF DISCONTINUED OPERATIONS (ADP	186	0	0	0	0
187-188)					
1 Pre-tax profit from discontinued operations	187	0	0	0	0

No.	ADP	Same period of t	Current	rent period		
ltem	code	Cumulative	Quarter	Cumulative	Quarter	
1	2	3	4	5	6	
2 Pre-tax loss on discontinued operations	188	0	0	0	0	
XV INCOME TAX OF DISCONTINUED OPERATIONS	189	0	0	0	0	
1 Discontinued operations profit for the period (ADP 186-189)	190	0	0	0	0	
2 Discontinued operations loss for the period (ADP 189-186)	191	0	0	0	0	
TOTAL OPERATIONS (to be filled in only by undertakings subject to IFRS wit	h discontinue	ed operations)				
XVI PRE-TAX PROFIT OR LOSS (ADP 179+186)	192	0	0	0	0	
1 Pre-tax profit (ADP 192)	193	0	0	0	0	
2 Pre-tax loss (ADP 192)	194	0	0	0	0	
XVII INCOME TAX (ADP 182+189)	195	0	0	0	0	
XVIII PROFIT OR LOSS FOR THE PERIOD (ADP 192-195)	196	0	0	0	0	
1 Profit for the period (ADP 192-195)	197	0	0	0	0	
2 Loss for the period (ADP 195-192)	198	0	0	0	0	
APPENDIX to the P&L (to be filled in by undertakings that draw up consolidate	ted annual fin	nancial statements)				
XIX PROFIT OR LOSS FOR THE PERIOD (ADP 200+201)	199	0	0	0	0	
1 Attributable to owners of the parent	200	0	0	0	0	
2 Attributable to minority (non-controlling) interest	201	0	0	0	0	
STATEMENT OF OTHER COMPRHENSIVE INCOME (to be filled in by underta	kings subject	to IFRS)				
I PROFIT OR LOSS FOR THE PERIOD	202	0	0	0	0	
II OTHER COMPREHENSIVE INCOME/LOSS BEFORE TAX (ADP 204 to 211)	203	0	0	0	0	
1 Exchange rate differences from translation of foreign operations	204	0	0	0	0	
2 Changes in revaluation reserves of fixed tangible and intangible assets	205	0	0	0	0	
3 Profit or loss arising from subsequent measurement of financial assets available for sale	206	0	0	0	0	
4 Profit or loss arising from effective cash flow hedging	207	0	0	0	0	
5 Profit or loss arising from effective hedge of a net investment in a foreign operation	208	0	0	0	0	
6 Share in other comprehensive income/loss of companies linked by virtue of participating interests	209	0	0	0	0	
7 Actuarial gains/losses on the defined benefit obligation	210	0	0	0	0	
8 Other changes in equity unrelated to owners	211	0	0	0	0	
III TAX ON OTHER COMPREHENSIVE INCOME FOR THE PERIOD	212	0	0	0	0	
IV NET OTHER COMPREHENSIVE INCOME OR LOSS (ADP 203-212)	213	0	0	0	0	
V COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (ADP 202+213)	214	0	0	0	0	
APPENDIX to the Statement on comprehensive income (to be filled in by und	ertakings tha	t draw up consolidate	d statements)			
VI COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (ADP 216+217)	215	0	0	0	0	
1 Attributable to owners of the parent	216	0	0	0	0	
2 Attributable to minority (non-controlling) interest	217	0	0	0	0	

## 9.3. NONCONSOLIDATED CASH FLOW STATEMENT (INDIRECT METHOD)

Item	ADP code	Same period of the previous year	Current period
1	2	3	4
Cash flow from operating activities			
1 Pre-tax profit	001	-1.758.321	-942.988
2 Adjustments (ADP 003 to 010):	002	-44.853	-567.737
a) Depreciation	003	0	42.723
b) Gains and losses from sale and value adjustment of fixed tangible and intangible assets	004	0	0
c) Gains and losses from sale and unrealised gains and losses and value adjustment of financial assets	005	0	0
d) Interest and dividend income	006	-44.892	-610.928
e) Interest expenses	007	39	468
f) Provisions	008	0	0
g) Exchange rate differences (unrealised)	009	0	0
h) Other adjustments for non-cash transactions and unrealised gains and losses	010	0	0
I Cash flow increase or decrease before changes in working capital (ADP 001+002)	011	-1.803.174	-1.510.725
3 Changes in the working capital (ADP 013 to 016)	012	327.390	-73.191.229
a) Increase or decrease in short-term liabilities	013	388.675	-74.429.135
b) Increase or decrease in short-term receivables	014	-61.285	-1.094
c) Increase or decrease in inventories	015	0	0
d) Other increase or decrease in working capital	016	0	1.239.000
II Cash from operations (ADP 011+012)	017	-1.475.784	-74.701.954
4 Interest paid	018	-39	-468
5 Income tax paid	019	0	0
A) NET CASH FLOW FROM OPERATING ACTIVITIES (ADP 017 to 019)	020	-1.475.823	-74.702.422
Cash flow from investment activities	020	-1.475.625	-14.102.422
1 Cash receipts from sales of fixed tangible and intangible assets	021	0	0
Cash receipts from sales of financial instruments	022	0	0
3 Interest received	023	0	0
4 Dividends received	024	0	0
5 Cash receipts from repayment of loans and deposits	025	0	0
6 Other cash receipts from investment activities	025	0	0
III Total cash receipts from investment activities (ADP 021 to 026)	027	0	0
1 Cash payments for the purchase of fixed tangible and intangible assets	028	0	-76.598
Cash payments for the purchase of fixed tangible and mangible assets  2 Cash payments for the acquisition of financial instruments	029	0	-76.598
3 Cash payments for loans and deposits for the period	030	-11.480.218	0
, ,	030	-11.460.216	0
4 Acquisition of a subsidiary, net of cash acquired	031	0	0
5 Other cash payments from investment activities		-	*
IV Total cash payments from investment activities (ADP 028 to 032)	033	-11.480.218	-76.598
B) NET CASH FLOW FROM INVESTMENT ACTIVITIES (ADP 027 +033)	034	-11.480.218	-76.598
Cash flow from financing activities		00,000,000	
1 Cash receipts from the increase in initial (subscribed) capital	035	93.029.300	0
2 Cash receipts from the issue of equity financial instruments and debt financial instruments	036	0	0
3 Cash receipts from credit principals, loans and other borrowings	037	0	4.680
4 Other cash receipts from financing activities	038	0	0
V Total cash receipts from financing activities (ADP 035 to 038)	039	93.029.300	4.680
1 Cash payments for the repayment of credit principals, loans and other borrowings and debt financial instruments	040	0	0
2 Cash payments for dividends	041	0	0
3 Cash payments for finance lease	042	0	0
4 Cash payments for the redemption of treasury shares and decrease in initial (subscribed) capital	043	0	0
5 Other cash payments from financing activities	044	0	-2.754
VI Total cash payments from financing activities (ADP 040 to 044)	045	0	-2.754
C) NET CASH FLOW FROM FINANCING ACTIVITIES (ADP 039 +045)	046	93.029.300	1.926
1 Unrealised exchange rate differences in respect of cash and cash equivalents	047	0	0
D) NET INCREASE OR DECREASE IN CASH FLOWS (ADP 020+034+046+047)	048	80.073.259	-74.777.094
E) CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	049	0	83.320.627
F) CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD(ADP 048+049)	050	80.073.259	8.543.533



### 9.4. NONCONSOLIDATED STATEMENT OF CHANGES IN EQUITY

								Attributab	le to owners of the pa	rent							
ltem	ADP code	Initial (subscribed) capital	Capital reserves	Legal reserves	Reserves for treasury shares	Treasury shares and holdings (deductible item)	Statutory reserves	Other reserves	Revaluation reserves	Fair value of financial assets available for sale	Cash flow hedge - effective portion	Hedge of a net investment in a foreign operation - effective portion	Retained profit / loss brought forward	Profit/loss for the business year	Total attributable to owners of the parent	Minority (non- controlling) interest	Total capital and reserves
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16 (3 to 6 - 7 + 8 to 15)	17	18 (16+17)
Previous period 1 Balance on the first day of the previous		I	1					1 . 1									
business year 2 Changes in accounting policies	01 02	50.000.000	238.600.000	0	0	0	0	0	0	0	0	0	-4.912 0	0	288.595.088	0	288.595.088
3 Correction of errors	03	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
4 Balance on the first day of the previous business year (restated) (ADP 01 to 03)	04	50.000.000	238.600.000	0	0	0	0	0	0	0	0	0	-4.912	0	288.595.088	0	288.595.088
5 Profit/loss of the period	05	0	0	0	0	0	0	0	0	0	0	0	0	-1.758.321	-1.758.321	0	-1.758.321
6 Exchange rate differences from translation of foreign operations	06	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
7 Changes in revaluation reserves of fixed tangible and intangible assets	07	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Profit or loss arising from subsequent measurement of financial assets available for sale.	08	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
9 Profit or loss arising from effective cash flow hedge	09	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
10 Profit or loss arising from effective hedge of a net investment in a foreign operation	10	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
11 Share in other comprehensive income/loss of companies linked by virtue of participating interests.	11	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
participating interests  12 Actuarial gains/losses on the defined benefit obligation	12	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
13 Other changes in equity unrelated to owners	13	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
14 Tax on transactions recognised directly in equity	14	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
15 Increase/decrease in initial (subscribed) capital (other than from reinvesting profit and other than arising from the pre-bankruptcy settlement procedure)	15	35.780.500	57.248.800	0	0	0	0	0	0	0	0	0	0	0	93.029.300	0	93.029.300
16 Increase in initial (subscribed) capital arising from the reinvestment of profit	16	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
17 Increase in initial (subscribed) capital arising from the pre-bankruptcy settlement procedure	17	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
18 Redemption of treasury shares/holdings	18 19	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
19 Payment of share in profit/dividend 20 Other distribution to owners	19 20	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
21 Transfer to reserves according to the annual schedule	21	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
22 Increase in reserves arising from the pre- bankruptcy settlement procedure	22	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
23 Balance on the last day of the previous business year reporting period (04 to 22)	23	85.780.500	295.848.800	0	0	0	0	0	0	0	0	0	-4.912	-1.758.321	379.866.067	0	379.866.067
APPENDIX TO THE STATEMENT OF CHANGE  I OTHER COMPREHENSIVE INCOME OF	S IN EQUIT	Y (to be filled in by un	dertakings that drav	w up financial s	statements in acco	rdance with the IFF	RS)										
THE PREVIOUS PERIOD, NET OF TAX (ADP 06 to 14)  II COMPREHENSIVE INCOME OR LOSS	24	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
FOR THE PREVIOUS PERIOD (ADP 05+24) III TRANSACTIONS WITH OWNERS IN THE	25	0	0	0	0	0	0	0	0	0	0	0	0	-1.758.321	-1.758.321	0	-1.758.321
PREVIOUS PERIOD RECOGNISED DIRECTLY IN EQUITY (ADP 15 to 22) Current period	26	35.780.500	57.248.800	0	0	0	0	0	0	0	0	0	0	0	93.029.300	0	93.029.300
Balance on the first day of the current business year	27	85.780.500	295.848.800	0	0	0	0	0	0	0	0	0	8.324.166	0	389.953.466	0	389.953.466
2 Changes in accounting policies	28	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
3 Correction of errors 4 Balance on the first day of the current	29 30	85.780.500	295.848.800	0	0	0	0	0	0	0	0	0	0 8.324.166	0	389.953.466	0	389.953.466
business year (restated) (ADP 27 to 29) 5 Profit/loss of the period	30	85.780.500	295.848.800	0	0	0	0	0	0	0	0	0	8.324.166	-942.988	-942.988	0	-942.988
6 Exchange rate differences from translation	32	0	0	0	0	0	0	0	0	0	0	0	0	-342.300	0	0	0
of foreign operations 7 Changes in revaluation reserves of fixed tangible and intangible assets	33	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
8 Profit or loss arising from subsequent measurement of financial assets available for	34	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
9 Profit or loss arising from effective cash flow hedge	35	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
10 Profit or loss arising from effective hedge of a net investment in a foreign operation	36	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
11 Share in other comprehensive income/loss of companies linked by virtue of participating interests	37	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
12 Actuarial gains/losses on the defined benefit obligation	38	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
13 Other changes in equity unrelated to owners	39	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
14 Tax on transactions recognised directly in equity	40	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0



15 Increase/decrease in initial (subscribed) capital (other than from reinvesting profit and other than arising from the pre-bankruptcy settlement procedure)	41	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
16 Increase in initial (subscribed) capital arising from the reinvestment of profit	42	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
17 Increase in initial (subscribed) capital arising from the pre-bankruptcy settlement procedure	43	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
18 Redemption of treasury shares/holdings	44	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
19 Payment of share in profit/dividend	45	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
20 Other distribution to owners	46	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
21 Transfer to reserves according to the annual schedule	47	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
22 Increase in reserves arising from the pre- bankruptcy settlement procedure	48	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
23 Balance on the last day of the current business year reporting period (ADP 30 to 48)	49	85.780.500	295.848.800	0	0	0	0	0	0	0	0	0	8.324.166	-942.988	389.010.478	0	389.010.478
APPENDIX TO THE STATEMENT OF CHANGE	S IN EQUI	TY (to be filled in by un	dertakings that dra	w up financial	statements in acco	rdance with the IFI	RS)										
I OTHER COMPREHENSIVE INCOME FOR THE CURRENT PERIOD, NET OF TAX (ADP 32 to 40)	50	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
II COMPREHENSIVE INCOME OR LOSS FOR THE CURRENT PERIOD (ADP 31+50)	51	0	0	0	0	0	0	0	0	0	0	0	0	-942.988	-942.988	0	-942.988
III TRANSACTIONS WITH OWNERS IN THE CURRENT PERIOD RECOGNISED DIRECTLY IN EQUITY (ADP 41 to 48)	52	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

## 9.5. NOTES TO THE FINANCIAL STATEMENTS

NOTES TO FINANCIAL STATEMENTS - TFI (drawn up for quarterly reporting periods)
Name of the issuer: Meritus ulaganja d.d.
Personal identification number (OIB): 62230095889
Reporting period: from 01.01.2020. to 31.03.2020.
Notes to financial statements for quarterly periods include:
<ul> <li>a) an explanation of business events relevant to understanding changes in the statement of financia position and financial performance for the quarterly reporting period of the issuer with respect to the last business year: information is provided regarding these events and relevant information publishe in the last annual financial statement is updated</li> <li>b) information on the access to the latest annual financial statements, for the purpose of understanding information published in the notes to financial statements drawn up for the quarterly reporting period</li> <li>c) a statement explaining that the same accounting policies are applied while drawing up financial statements for the quarterly reporting period as in the latest annual financial statements or, in the case where the accounting policies have changed, a description of the nature and effect of the changes</li> <li>d) a description of the financial performance in the case of the issuer whose business is seasonal.</li> </ul>
The financial statements for the period ended 31 March 2020 have not been audited.

# 10. STATEMENTS OF THE MANAGEMENT BOARD ON THE RESPONSIBILITY FOR FINANCIAL STATEMENTS

Zagreb, May 2020

Statement of the Management Board on the responsibility for financial statements

The non-consolidated financial statements of the company Meritus plus d.d. (the Company) and the consolidated financial statements of the company Meritus Ulaganja d.d. and its subsidiaries (the Group or the M+ Group) are compiled in accordance with the International Financial Reporting Standards (IFRS) and the Croatian Accounting Act. Consolidated and non-consolidated unaudited financial statements of the Company and Group for the period of 1 January until 31 March 2020 provide a full and true record of the assets and liabilities, profit and loss, financial position and operations of the issuer and the companies involved into the consolidation as a whole. The Management Board's report for the period until 31 March 2020 contains the true and faithful record of the development and business result of the Company's operation with the description of the most prominent risks and uncertainties the Company is exposed to.

Darko Horvat

President of the Management Board

Meritus ulaganja d.d. Zagreb Tomislav Glavaš

Member of the Management Board

## 11. CONTACTS

**Investor Relations Service** 

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