



Medika d.d.

Zagreb, Capraška 1

**INTERIM REPORT
for I-III 2018
Group Medika**

April 2018

Management interim report

Comment on the business results for the first quarter of 2018

Medika Group („the Group“) has realised total revenue in the first three months of 2018 in amount of HRK 762.3 million which is by 9.67% higher comparing to the same period of previous year.

Sales revenues which amount to HRK 748.8 million for the first three months of 2018 are by 10.17% higher comparing to the same period of previous year.

Share of sales revenues in the total revenue is 98.23% while in the same period of previous year it was 97.79%.

Other operating revenues which amount to HRK 4.0 million are lower by HRK 2.5 million comparing to the same period of previous year. Share of other operating revenues in total revenue was only 0.93 % in the first three months of 2017, and in the first three months of 2018 is 0.52%.

Out of the total sales revenues, 99.98% revenues are generated on domestic market, while 0.02% is generated on the foreign market. This structure in the first three months of 2018 has not changed comparing to the same period of previous year.

Material expenses amount to HRK 693.5 million and are 10.11% higher comparing to the same period of previous year, which is in accordance with the growth of sales revenue. Since the operating expenses are growing in lower percentage, share of material expenses in the operating expenses is higher by 0.79% comparing to the same period of previous year and amounts to 94.29%.

Employee expenses are lower by 2.50% comparing to the same period of previous year. Their share in the total expenses amounts to 3.38% while in the same period of previous year it amounted to 3.78%. Decrease in employee expenses is influenced by lower average number of employees in the first quarter of 2018 compared to the same period of the previous year.

Impairment of current assets amounts to HRK 4.3 million and is lower compared to the same period of previous year. Impairment of accounts receivables is lower compared to the same period of the previous year because at the end of the 2017 there was debt repair for the hospitals. Also, in the first quarter of 2017 impairment of the interest receivables from Agrokor was recorded in the amount of HRK 1.1 million.

Finance income has increased compared to the same period of the previous year for HRK 599 thousand, that is 6.70%. In the structure of the financial positive foreign exchange differences are lower compared to the same period of the previous year for HRK 1.5 million, while interest income is higher for HRK 2.1 million. In the interest income structure, interest income on given loans is lower, because in the first quarter of 2017 the interest income on the loan on the loan given to Agrokor d.d. was recorded, while in the first quarter of 2018 interest was not charged according to the Act on the procedure of Extraordinary Administration in Commercial Companies with Systemic Importance for the Republic of Croatia. At the same time, based on the court settlement, default interest income was recorded in the amount of HRK 3.8 million.

Finance expenses have decreased compared to the same period of previous year by HRK 874 thousand, which is 23.35%. Their share in the total expenses is by 0.16% lower compared to the same period of previous year and amounts to 0.39%. In the structure of financial income foreign exchange expenses are higher by HRK 215 thousand, while interest expenses are lower by HRK 1.0 million as a result of lower interest rates and lower indebtedness comparing to the same period of previous year.

Gross margin in the first three months of 2017 amounted to 9.03%, while in the first three months of 2018 amounts to 9.15%, which is increase by 0.12%. Increase is a result of larger increase in net sales revenue comparing to the increase in net cost of goods sold.

Gross profit (profit before taxation) amounts to HRK 23.9 million, while in the same period of previous year amounted to HRK 17.7 million, which is increase of HRK 6.2 million, or 35.14%. Higher gross profit is result of greater increase of total revenue (increase of 9.67% comparing to the same period of previous year mostly due to the increase in sales revenue) in relation to the increase of total expenses (increase of 9.01% comparing to the same period of previous year)

Operative earnings amount to HRK 17.2 million and are by HRK 4.7 million, which is 37.95% higher comparing to the same period of previous year.

Realised net profit amounts to HRK 19.0 million.

Transactions with the related parties in the first three months of 2018 generated total net revenues in amount of HRK 9.6 million, which is by 10.12% higher of generated revenue in the same period of previous year when it amounted to HRK 8.7 million.

Trade goods purchased from the related parties amount to HRK 48.6 million, while in the same period of the previous year amounted to HRK 56.4 million, which is decrease of HRK 7.7 million, that is 13.73%.

Total assets amount to HRK 2 billion 55.5 million and have not significantly changed compared to the beginning of the year.

Long term assets have increased by HRK 6.2 million, that is 1.44%, compared to the beginning of the year. Long term intangible assets have increased by HRK 2.3 million compared to the beginning of the year mostly as a result of acquisition of pharmacy in Bibinje. Tangible assets have decreased by HRK 2.2 million compared to the beginning of the year.

Long term financial assets mostly relate to the investment in related parties and in smaller part to the given loans. Long term financial assets amount to HRK 37.6 million and are by HRK 6.0 million higher compared to the beginning of the year mostly due to the increase in given loans to business partners.

Deferred tax assets have not significantly changed comparing to the beginning of the year.

Short term assets amount to HRK 1 billion 618.1 million and are almost at the same level compared to the beginning of the year. In the structure of short term assets financial assets, receivables and inventory have increased, while cash in bank and on hand have decreased compared to the beginning of the year.

Inventory amounts to HRK 317.9 million and has increased by HRK 10.7 million comparing to the beginning of the year, which is 3.47%.

Total short term receivables amount to HRK 1 billion 138.0 million and are higher for HRK 27.4 million, which is 2.47%, comparing to the beginning of the year. Trade receivables, receivables from related parties and receivables from participating parties amount to HRK 1 billion 127.0 million and have increased by 3.16% comparing to the beginning of the year.

Amount of HRK 35.4 million of receivables from customers from Agrokor Group was converted into incremental loan (roll-up loan) by which receivables in the same amount were closed and the receivables for incremental loan were recorded in the amount of HRK 35.4 million within short term financial assets.

Short term financial assets amount to HRK 87.9 million and relate to short term given loans. Comparing to the beginning of the year they have increased for HRK 35.1 million. This increase is result of recording incremental loan (roll-up loan) from Agrokor.

Cash in bank and on hand amounts to HRK 74.3 million and is lower by HRK 70.5 million compared to the beginning of the year. At the end of 2017 part of the funds from the debt repair of hospitals was received which increased this balance sheet item. Received funds were used for decreasing indebtedness in 2018.

In equity, there was no change compared to the beginning of the year.

Long term liabilities amount to HRK 21.6 million, out of which HRK 5.7 million relate to finance lease liabilities and HRK 15.9 million to deferred tax liabilities.

Short term liabilities amount to HRK 1 billion 572.8 million out of which the biggest part in amount of HRK 1 billion 211.8 million relates to trade payables and liabilities to related parties and HRK 328.6 million to indebtedness (HRK 326.3 million to short term loans and HRK 2.3 million to finance lease).

Trade payables and liabilities to related parties are higher for HRK 41.3 million comparing to the beginning of the year, which is 3.53%.

Total loans liabilities of Medika Group amounts to HRK 326.3 million which is decrease of HRK 40.0 million comparing to the beginning of the year. All loans are short term loans and denominated in HRK so there is no exposure to foreign exchange risk at this balance sheet items.

Key events

Total pharmaceutical market in the first three months of 2018 has increased comparing to the same period of previous year. At the same time, sales of Medika have increased slightly slower comparing to the market increase, which has not significantly influenced market share.

Amount of HRK 35.4 million of receivables from customers from Agrokor Group was converted into incremental loan (roll-up loan) by which receivables in the same amount were closed and the receivables for incremental loan were recorded in the amount of HRK 35.4 million within short term financial assets.

Total indebtedness has decreased for HRK 40.0 million compared to the beginning of the year.

ZU Ljekarne Prima Pharme acquired pharmacy in Bibinje.

Expected future development of the Group

The Company will continue with its core business: distribution of medicinal products and medical devices will strongly develop operations with products that make the core business of the firm.

Development strategy of Prima Pharme is to expand network of pharmacies on whole territory of Croatia.

Treasury shares

As at 31.03.2018, the Company holds 1,440 treasury shares.

Subsidiaries and associates

The Company has subsidiaries Zdravstvena ustanova Ljekarne Prima Pharme and Primus nekretnine d.o.o. Both subsidiaries are fully owned by the Company.

ZU Ljekarne Prima Pharme has 100% of ownership in subsidiaries ZU Ljekarne Delonga, ZU Ljekarne Ines Škoko and associate ZU Ljekarne Jagatić in which it holds 49% of ownership.

Related parties

The company with major voting rights, Auctor d.o.o. owns 47.38% of the Company and has 49.75% of shares with voting rights.

Pliva Hrvatska d.o.o., Zagreb owns 25.32% of the Company and has 26.59% of the voting rights. Given the share in the ownership and business transactions with the Company, Pliva Hrvatska d.o.o. has significant influence on the current operations of the Company.

Financial risks and exposure to price risk, credit risk, liquidity and cash flow risk

Within financial risks, foreign exchange risk is significant. The Group's purchase of goods is partly realised on the foreign market. The Group is therefore exposed to foreign exchange risk arising from various changes in foreign exchange rates mainly linked to the EUR. All loans are kuna-denominated; hence, there is no exposure to foreign exchange risk. With part of the foreign suppliers the payment currency is agreed in Croatian kuna. It is the tendency in the future to agree payments in Croatian kuna with as many existing foreign suppliers as possible so as to minimise the risk arising from transactions with foreign suppliers.

The Group has part of assets which are interest-bearing so the Group's income and operating cash flows are dependent of changes in market interest rates.

The Group's interest rate risk arises from short term and long term given loans and borrowings with variable interest rates. Borrowings with fixed interest rates expose the Group to the fair value interest rate risk exposure.

The Group does not use derivative instruments to actively hedge cash flow and fair value interest rate risk exposure. However, the Group continuously monitors changes in interest rates. Various scenarios are simulated taking into account refinancing, renewal of existing positions and alternative financing.

Price risk arises from a continuous decrease in the price of HZZO's List of medicinal products and administrative approach in determining prices and margins of medicinal products. To lower this risk, the Group focused on increase of variety of products which are not limited by law in respect of the price of the product.

Majority of the credit risk relates to trade receivables and receivables for given loans. Credit risk is higher when dealing with pharmacies, which have potential going concern issue. However, hospitals which have longer collection period do not have a going concern issue and collection issue.

Out of the total amount of short term receivables, HRK 94.7 million relates to the receivables from companies within Agrokor Group which has undergone in liquidity problems. Out of the total amount, HRK 50.0 million relates to the given loan that is secured by pledge on the shares (gross amount of the loan amounts to HRK 100.0 million and the impairment HRK 50.0 million), HRK 35.4 million to receivables for incremental loan and the remaining on the receivables for the sold goods to the veterinary customers within Agrokor Group.

The most significant risk within market risks is a long collection period of receivables, especially HZZO and HZZO related receivables. Therefore, a significant amount of working capital is not available what has an influence on cash flows and timely settlement of Medika liabilities.

As these receivables are directly or indirectly related to the receivables from the State institutions, the collection of these receivables should not be classified as a risk. This increases the need for additional financing, which increases finance expenses.

Jasminko Herceg, dipl.oec.
Director



Medika d.d.
ZAGREB, Capraška 1

Appendix 1.

Reporting period:

1.1.2018.

to

31.3.2018.

Quarterly financial statements TFI-POD

Registration number (MB): 03209741

Identification number of company (MBS): 080027531

Personal identification number (OIB): 94818858923

Issuer: **MEDIKA d.d.**

Postal code and city: 10000

ZAGREBAddress: **CAPRAŠKA 1**e-mail: medika.uprava@medika.hrweb page: www.medika.hrCode and name of municipality/city: 133 **ZAGREB**Code and county name: 21 **GRAD ZAGREB**Number of employees: 783
(end of reporting period)Consolidated statements: **YES**

NKD code: 4646

Tvrtke subjekata konsolidacije (prema MSFI):

Sjedište:

MB:

ZU Ljekarne Prima Pharme**Zagreb****0694975****ZU Ljekarne Delonga****Okrug Gornji****1605747****ZU Ljekarne Ines Škoko****Zagreb****02708396****Primus nekretnine d.o.o.****Zagreb****4439856**

Bookkeeping service:

Contact person: **RADMILOVIĆ DIJANA**

(only name of the contact person)

Telephone number: **012412551**Telefax: **012371441**e-mail: medika.uprava@medika.hrName: **HERCEG JASMINKO**

(authorised person)

Documentation for publishing:

1. Financial statements (Balance sheet, Profit and loss account, Cash flow statements, Statements of changes in equity and Notes to financial statements)
2. Interim report,
3. Statement of Liability.


Medika d.d.
 ZAGREB, Capraška 1

M.P.

(signature of authorised person)

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BALANCE SHEET
balance as at 31.03.2018

Issuer: MEDIKA d.d.			
Description	AOP mark	Previous period	Current period
1	2	3	4
ASSETS			
A) RECEIVABLES FOR SUBSCRIBED BUT NOT PAID-IN CAPITAL	001		
B) NON-CURRENT ASSETS (003+010+020+029+033)	002	428.629.723	434.788.734
I. INTANGIBLE ASSETS (004 to 009)	003	189.795.652	192.139.380
1. Research and development	004		
2. Concessions, patents, licences, trademarks, software and other rights	005	120.922.555	123.507.382
3. Goodwill	006	68.212.973	68.212.973
4. Advances for intangible assets	007	163.350	
5. Intangible assets under construction	008	496.774	419.025
6. Other intangible assets	009		
II. TANGIBLE ASSETS (011 to 019)	010	190.142.280	187.971.953
1. Land	011	25.226.916	25.226.916
2. Buildings	012	127.922.484	126.719.471
3. Equipment and machinery	013	12.153.061	12.081.597
4. Furniture, fittings and vehicles	014	14.703.992	13.789.264
5. Biological assets	015		
6. Advances for tangible assets	016	145.854	158.534
7. Tangible assets under construction	017	9.177.283	9.185.606
8. Other tangible assets	018	812.690	810.565
9. Investment property	019		
III. NON-CURRENT FINANCIAL ASSETS (021 to 028)	020	31.562.923	37.571.229
1. Investment in subsidiaries and associates	021		
2. Loans to related parties	022		
3. Equity investments	023	21.452.944	20.399.191
4. Loans given to participating parties	024		
5. Investment in securities	025		
6. Loans given, deposits and similar	026	10.109.979	17.172.038
7. Other non-current financial assets	027		
8. Investments at equity method	028		
IV. RECEIVABLES (030 to 032)	029	1.022.618	1.022.618
1. Receivables from related parties	030		
2. Receivables for credit sales	031		
3. Other receivables	032	1.022.618	1.022.618
V. DEFERRED TAX ASSET	033	16.106.250	16.083.554
C) CURRENT ASSETS (035+043+050+058)	034	1.615.425.845	1.618.109.201
I. INVENTORY (036 To 042)	035	307.213.094	317.886.564
1. Raw material	036	501.637	520.103
2. Work in progress	037		
3. Finished products	038		
4. Trade goods	039	302.956.948	312.984.352
5. Advances for inventories	040	3.754.509	4.382.109
6. Non-current assets available for sale	041		
7. Biological assets	042		
II. RECEIVABLES (044 to 049)	043	1.110.614.710	1.137.998.201
1. Receivables from related parties	044		
2. Trade receivables	045	1.079.444.732	1.112.355.551
3. Receivables from participating parties	046	13.062.528	14.679.668
4. Receivables from employees	047	27.429	24.523
5. Receivables from the state and other institutions	048	4.973.583	5.428.047
6. Other receivables	049	13.106.438	5.510.412
III. CURRENT FINANCIAL ASSETS (051 to 057)	050	52.813.062	87.899.670
1. Investment in subsidiaries and associates	051		
2. Loans to related parties	052		
3. Equity investments	053		
4. Loans given to participating parties	054		
5. Investment in securities	055		
6. Loans given, deposits and similar	056	52.813.062	87.899.670
7. Other financial assets	057		
IV. CASH IN BANK AND ON HAND	058	144.784.979	74.324.766
D) PREPAID EXPENSES AND ACCRUED INCOME	059	780.889	2.587.541
E) TOTAL ASSETS (001+002+034+059)	060	2.044.836.457	2.055.485.476
G) OFF BALANCE SHEET ITEMS	061	121.247.906	75.532.484

EQUITY AND LIABILITIES			
A) CAPITAL AND RESERVES (063+064+065+071+072+075+078)	062	438,830.620	457,862.138
I. SHARE CAPITAL	063	209,244.420	209,244.420
II. CAPITAL RESERVES	064	-7,657.921	-7,657.921
III. RESERVES FROM RETAINED EARNINGS (066+067-068+069+070)	065	83,475.954	83,475.954
1. Legal reserves	066	18,548.510	18,548.510
2. Reserves for treasury shares	067	48,811.980	48,811.980
3. Treasury shares	068	15,598.249	15,598.249
4. Statutory reserves	069		
5. Other reserves	070	31,713.713	31,713.713
IV. REVALUATION RESERVES	071		
V. RETAINED EARNINGS OR ACCUMULATED LOSS (073-074)	072	110,259.023	153,768.168
1. Retained earnings	073	110,259.023	153,768.168
2. Accumulated loss	074		
VI. PROFIT OR LOSS FOR THE PERIOD (076-077)	075	43,509.144	19,031.517
1. Profit for the period	076	43,509.144	19,031.517
2. Loss for the period	077		
VII. MAJORITY INTERESTS	078		
B) PROVISIONS (080 To 082)	079	803.653	803.653
1. Provisions for retirement, severance payment and similar	080	803.653	803.653
2. Tax provisions	081		
3. Other provisions	082		
C) NON-CURRENT LIABILITIES (084 to 092)	083	21,707.950	21,645.030
1. Liabilities to related parties	084		
2. Borrowings and deposits	085		
3. Liabilities to banks and other financial institutions	086	5,785.260	5,722.340
4. Liabilities for advances received	087		
5. Trade payables	088		
6. Liabilities for securities	089		
7. Liabilities to participating parties	090		
8. Other non-current liabilities	091		
9. Deferred tax liability	092	15,922.690	15,922.690
D) CURRENT LIABILITIES (094 to 105)	093	1,579,398.372	1,572,803.499
1. Liabilities to related parties	094	118,412.210	116,133.044
2. Borrowings and deposits	095		
3. Liabilities to banks and other financial institutions	096	369,479.334	328,649.746
4. Liabilities for advances received	097	2,414.447	24,782
5. Trade payables	098	1,052,045.823	1,095,618.439
6. Liabilities for securities	099		
7. Liabilities to participating parties	100		
8. Liabilities to employees	101	10,602.471	10,617.522
9. Liabilities for taxes and contributions	102	12,037.394	20,433.078
10. Dividend payables	103	12,030.000	
11. Liabilities for non-current assets available for sale	104		
12. Other current liabilities	105	2,376.693	1,326.888
E) DEFERRED INCOME AND ACCRUED EXPENSES	106	4,095.862	2,371.156
F) TOTAL EQUITY AND LIABILITIES (062+079+083+093+106)	107	2,044,836.457	2,055,485.476
G) OFF BALANCE SHEET ITEMS	108	121,247.906	75,532.484
SUPPLEMENT TO BALANCE SHEET (for consolidated financial statements)			
A) CAPITAL AND RESERVES			
1. Attributable to equity holders	109	455,027.473	438,830.620
2. Attributable to minority interest	110		

Note 1.: Supplement to balance sheet is filled for consolidated financial statements.

PROFIT AND LOSS
for period from 1.1.2018. to 31.03.2018

Issuer: MEDIKA d.d.

Description	AOP mark	Previous period		Current period	
		Cumulative	Quarter	Cumulative	Quarter
1	2	3	4	5	6
I. OPERATING REVENUES (112+113)	111	686.106.638	686.106.638	752.732.719	752.732.719
1. Revenues from sale	112	679.667.331	679.667.331	748.772.426	748.772.426
2. Other operating revenues	113	6.439.307	6.439.307	3.960.293	3.960.293
II. OPERATING EXPENSES (115+116+120+124+125+126+129+130)	114	673.619.373	673.619.373	735.506.700	735.506.700
1. Change in value of work in progress and finished goods	115				
2. Material expenses (117 to 119)	116	629.828.821	629.828.821	693.479.274	693.479.274
a) Raw materials	117	3.032.670	3.032.670	3.259.800	3.259.800
b) Cost of goods sold	118	618.320.967	618.320.967	680.276.503	680.276.503
c) Other expenses	119	8.475.184	8.475.184	9.942.971	9.942.971
3. Employee expenses (121 to 123)	120	25.483.636	25.483.636	24.846.278	24.846.278
a) Net salaries	121	15.399.709	15.399.709	15.117.950	15.117.950
b) Tax and contributions from salaries	122	6.493.496	6.493.496	6.347.048	6.347.048
c) Contributions on salaries	123	3.590.431	3.590.431	3.381.280	3.381.280
4. Depreciation and amortization	124	3.383.653	3.383.653	3.627.454	3.627.454
5. Other expenses	125	8.846.668	8.846.668	9.207.666	9.207.666
6. Impairment (127+128)	126	6.076.595	6.076.595	4.346.028	4.346.028
a) of non-current assets (financial assets excluded)	127				
b) of current assets (financial assets excluded)	128	6.076.595	6.076.595	4.346.028	4.346.028
7. Provisions	129				
8. Other operating expenses	130				
III. FINANCE INCOME (132 to 136)	131	8.936.343	8.936.343	9.535.331	9.535.331
1. Interests, foreign exchanges and dividend from related parties	132				
2. Interests, foreign exchanges and dividend from non-related parties	133	8.485.547	8.485.547		
3. Share of profit from associate	134	450.796	450.796	499.081	499.081
4. Unrealised gains	135			9.036.250	9.036.250
5. Other financial income	136				
IV. FINANCE EXPENSES (138 to 141)	137	3.744.891	3.744.891	2.870.553	2.870.553
1. Interests, foreign exchanges and dividend from related parties	138				
2. Interests, foreign exchanges and dividend from non-related parties	139	3.744.891	3.744.891	2.870.553	2.870.553
3. Unrealised losses	140				
4. Other finance expenses	141				
V. SHARE OF PROFIT FROM ASSOCIATE	142				
VI. SHARE OF LOSS FROM ASSOCIATE	143				
VII. EXTRAORDINARY - OTHER INCOME	144				
VIII. EXTRAORDINARY - OTHER EXPENSES	145				
IX. TOTAL INCOME (111+131+142 + 144)	146	695.042.981	695.042.981	762.268.050	762.268.050
X. TOTAL EXPENSES (114+137+143 + 145)	147	677.364.264	677.364.264	738.377.253	738.377.253
XI. PROFIT OR LOSS BEFORE TAX (146-147)	148	17.678.717	17.678.717	23.890.797	23.890.797
1. Profit before tax (146-147)	149	17.678.717	17.678.717	23.890.797	23.890.797
2. Loss before tax (147-146)	150	0	0	0	0
XII. INCOME TAX	151	3.768.962	3.768.962	4.859.280	4.859.280
XIII. PROFIT OR LOSS FOR THE PERIOD (148-151)	152	13.909.755	13.909.755	19.031.517	19.031.517
1. Profit for the period (149-151)	153	13.909.755	13.909.755	19.031.517	19.031.517
2. Loss for the period (151-148)	154	0	0	0	0

SUPPLEMENT TO PROFIT AND LOSS (for consolidated financial statements)

XIV. PROFIT OR LOSS FOR THE PERIOD					
1. Attributable to equity holders	155	13.909.755	13.909.755	19.031.517	19.031.517
2. Attributable to minority interest	156				

OTHER COMPREHENSIVE INCOME REPORT (for IFRS reporting)

I. PROFIT OR LOSS FOR THE PERIOD (= 152)	157	13.909.755	13.909.755	19.031.517	19.031.517
II. OTHER COMPREHENSIVE PROFIT/LOSS BEFORE TAX (159 to 165)	158	0	0	0	0
1. Exchange differences on translation of foreign operations	159				
2. Changes in revaluation reserves for non-current tangible and intangible assets	160				
3. Profit or loss from revaluation of financial assets available for sale	161				
4. Gains or losses from efficient cash flow hedging	162				
5. Gains or losses from efficient hedge of net investment abroad	163				
6. Share in other comprehensive profit/loss of associates	164				
7. Actuarial gains/losses on defined benefit plans	165				
III. TAX ON OTHER COMPREHENSIVE INCOME FOR THE PERIOD	166				
IV. NET OTHER COMPREHENSIVE PROFIT OR LOSS FOR THE PERIOD (158-166)	167	0	0	0	0
V. COMPREHENSIVE PROFIT OR LOSS FOR THE PERIOD (157+167)	168	13.909.755	13.909.755	19.031.517	19.031.517

APPENDIX to Other comprehensive income report (to be filled for consolidated financial statements)

VI. COMPREHENSIVE PROFIT OR LOSS

1. Attributable to equity holders	169	13.909.755	13.909.755	19.031.517	19.031.517
2. Attributable to minority interest	170				

STATEMENT OF CASH FLOW - Indirect method
for the period from 1.1.2018. to 31.03.2018.

Issuer: **MEDIKA d.d.**

Description	AOP mark	Previous period	Current period
1	2	3	4
CASH FLOW FROM OPERATING ACTIVITIES			
1. Profit before tax	001	17.678.717	23.890.797
2. Depreciation and amortisation	002	3.383.653	3.627.454
3. Increase of current liabilities	003	19.598.423	46.264.715
4. Decrease of current receivables	004		
5. Decrease of inventories	005		
6. Other increase of cash flow	006	30.321.975	
I. Total increase of cash flow from operating activities (001 to 006)	007	70.982.768	73.782.966
1. Decrease of current liabilities	008		
2. Increase of current receivables	009	53.776.982	37.159.077
3. Increase of inventories	010	2.183.719	10.673.469
4. Other decrease of cash flow	011	2.322.264	43.484.853
II. Total decrease of cash flow from operating activities (008 to 011)	012	58.282.965	91.317.399
A1) NET INCREASE OF CASH FLOW FROM OPERATING ACTIVITIES (007-012)	013	12.699.803	0
A2) NET DECREASE OF CASH FLOW FROM OPERATING ACTIVITIES (012-007)	014	0	17.534.433
CASH FLOW FROM INVESTING ACTIVITIES			
1. Proceeds from sale of tangible and intangible assets	015	47.432	550.263
2. Proceeds from sale of equity and debt securities	016		
3. Interest received	017	1.942.331	9.225.323
4. Dividends received	018		
5. Other proceeds from investing activities	019	1.074.988	
III. Total proceeds from investing activities (015 to 019)	020	3.064.751	9.775.586
1. Purchase of tangible and intangible assets	021	4.423.757	3.858.534
2. Purchase of equity and debt securities	022		
3. Other purchases resulting from investing activities	023		6.008.306
IV. Total purchases resulting from investing activities (021 to 023)	024	4.423.757	9.866.840
B1) NET INCREASE OF CASH FLOW FROM INVESTING ACTIVITIES (020-024)	025	0	0
B2) NET DECREASE OF CASH FLOW FROM INVESTING ACTIVITIES (024-020)	026	1.359.006	91.254
CASH FLOW FROM FINANCING ACTIVITIES			
1. Proceeds from issuance of equity and debt securities	027		
2. Proceeds from borrowings	028		151.000.000
3. Other proceeds from financing activities	029		
V. Total proceeds from financing activities (027 to 029)	030	0	151.000.000
1. Repayments of borrowings	031	42.516.254	191.000.000
2. Dividends paid	032		12.030.000
3. Repayments of finance lease	033	715.944	804.526
4. Purchase of treasury shares	034		
5. Other purchases resulting from financing activities	035		
VI. Ukupno novčani izdaci od financijskih aktivnosti (031 to 035)	036	43.232.198	203.834.526
C1) NET INCREASE OF CASH FLOW FROM FINANCING ACTIVITIES (030-036)	037	0	0
C2) NET DECREASE OF CASH FLOW FROM FINANCING ACTIVITIES (036-030)	038	43.232.198	52.834.526
Total increase of cash flow (013 – 014 + 025 – 026 + 037 – 038)	039	0	0
Total decrease of cash flow (014 – 013 + 026 – 025 + 038 – 037)	040	31.891.401	70.460.213
Cash and cash equivalents at beginning of the period	041	84.509.290	144.784.979
Increase of cash and cash equivalents	042		
Decrease of cash and cash equivalents	043	31.891.401	70.460.213
Cash and cash equivalents at end of the period	044	52.617.889	74.324.766

STATEMENT OF CHANGES IN EQUITY
for the period from 1.1.2018. to 31.03.2018.

Description 1	AOP mark 2	Previous period 3	Current period 4
1. Share capital	001	209.244.420	209.244.420
2. Capital reserves	002	-7.657.921	-7.657.921
3. Reserves from retained earnings	003	83.475.954	83.475.954
4. Retained earnings or accumulated loss	004	110.259.023	153.768.168
5. Profit or loss for the period	005	43.509.144	19.031.517
6. Revaluation of tangible assets	006		
7. Revaluation of intangible assets	007		
8. Revaluation of financial assets available for sale	008		
9. Other revaluation	009		
10. Total capital and reserves (AOP 001 to 009)	010	438.830.620	457.862.138
11. Foreign exchanges from the foreign investments	011		
12. Current and deferred tax (part)	012		
13. Cash flow hedge	013		
14. Changes of accounting policies	014		
15. Correction of material mistakes from previous period	015		
16. Other changes of equity	016		
17. Total increase or decrease of equity (AOP 011 to 016)	017	0	0
17 a. Attributable to equity holders	018		
17 b. Attributable to minority interest	019		

Balances that decrease equity are presented with the minus
Data in AOP 001 to 009 are presented as the balance as at balance sheet date

Zagreb, 27 April 2018

Pursuant to the articles 401 to 410 of the Capital market Law (Official Gazette 88/08, 146/08, 74/09, 54/13, 159/13, 18/15, 110/15, 123/16 and 131/17) Director Jasminko Herceg provides

STATEMENT OF LIABILITY FOR PREPARING FINANCIAL STATEMENTS OF ISSUER

Unaudited unconsolidated and consolidated financial statements of Medika d.d. have been prepared pursuant to the International Financial Reporting Standards (IFRS) and Croatian Accounting Law.

Unaudited unconsolidated and consolidated financial statements for the period from 01 January to 31 March 2018 present complete and fair view of assets and liabilities, profit and loss, financial position and operations of the Company and the Group.

The interim management report for the unaudited financial statements for the period 01 January to 31 March 2018 presents true and fair presentation of development and results of the operations and position of the Company and the Group with description of significant risks and uncertainties for the Company and the Group.

Jasminko Herceg
Director


Medika d.d.
ZAGREB Capraška 1