

# INTERIM REPORT for I-III 2013 Medika d.d. Zagreb



## Report Submitted by Member of the Management Board - Medika d.d.

### Comment on the business results for the first quarter of 2013

Medika d.d. ("Company") has realised total revenue in the first three months of 2013 in amount of HRK 560.9 million which is by 0.85% higher comparing to the same period of previous year.

Sales revenues which amount to HRK 556.6 million for the first three months of 2013 are by 0.87% higher comparing to the same period of previous year. Share of sales revenues in the total revenue is 99.22% and has not significantly changed comparing to the same period of previous year when it was 99.20%

Other operating revenues which amount to HRK 4.1 million are higher comparing to the same period of previous year by 68.95%. Since the share of other operating revenues in total revenue was only 0.43% in the first quarter of 2012, and in the first quarter of 2013 is only 0.72%, this growth is not that significant.

Out of the total sales revenues, 99.92% revenues are generated on domestic market, while 0.08% is generated on the foreign market. This structure for the first quarter of 2013 is not significantly changed comparing to the first quarter of 2012.

Material expenses amount to HRK 521.2 million and are almost on the same level comparing to the same period of previous year. Since the operating expenses are growing, share of material expenses in the operating expenses is by 0.68% lower comparing to the same period of previous year and amounts to 94.72%.

Employee expenses are lower by 2.36% comparing to the same period of previous year and their share in the operating expenses is lower by 0.07%. This decrease is influenced by lower number of employees – number of employees at the end of reporting period is 346 while in the previous year it was 353.

Finance expenses have increased compared to the same period of previous year by 17.34% and their share in the total expenses is by 0.15% higher compared to the same period of previous year and amounts 1.10%. Net foreign exchange differences are negative and amount to HRK 2.2 million, while in the same period of previous year they were positive and amounted to HRK 1.8 million. Interest expenses amount to HRK 3.7 million, which is by 1.4 million kuna lower comparing to the same period of previous year. Lower interest expense is a result of lower average indebtness in the first quarter of 2013 comparing to the same period of previous year and lower contracted interest rates in the first quarter of 2013 comparing to the first quarter of 2012.

Gross margin in the first three months of 2012 amounted to 6.92% while in the first three months of 2013 amounts 7.67% which is increase of 0.75%. Increase is result of increased net sales revenue which is by 0.87% higher while net cost of goods sold has grown slower, that is 0.06%. Increased sales revenue is a result of lower total credit notes given to the buyers, while total credit notes received from the suppliers remained at the approximately same level comparing to the same period of previous year. Due to this movements, price difference has increased.



Gross profit (profit before taxation) amounts to HRK 4.5 million and is by 4.63% lower comparing to the same period of previous year. Lower gross profit is result of greater growth of total expenses (growth of 0.90% comparing to the same period of previous year) in relation to the growth of total revenue (growth of 0.85% comparing to the same period of previous year).

Operative earnings amount to HRK 10.3 million and are by HRK 2.4 million, or 30.71%, higher comparing to the same period of previous year because of higher growth of operating revenues in the first quarter of 2013 comparing to the same period of previous year (growth of 1.17%) in relation to the growth of operating expenses (growth of 0.74%).

Realized net profit amounts to HRK 3.2 million.

Transactions with the related parties in the first quarter of 2013 generated total revenue in amount of HRK 69.1 million, while in the same period of previous year total revenue amounted to HRK 65.3 million, which is increase of 5,74%. Increase is result of increased number of pharmacies in ZU Ljekarne Prima Pharme and their subsidiaries.

Trade goods purchased from the related parties amount to HRK 55.6 million, while in the same period of previous year they amounted to HRK 49.4 million. Increase is result of increased sales revenue.

Total assets are by 6.67% higher comparing to the beginning of the year which is mostly influenced by increase of short term assets.

Long term assets are by 1.38% lower comparing to the beginning of the year. In the structure of the long term assets, long term material and immaterial assets are lower, while long term financial assets and deferred tax assets are at the same level comparing to the begging of the year.

Since there was no major additions in 2013, long term material and immaterial assets are lower due to the depreciation and amortization.

Inventory has increased by HRK 10.8 million comparing to the beginning of the year due to the increase in sales.

Short term assets amount to HRK 1 billion 760 million out of which HRK 1 billion 554 million relates to total receivables. Trade receivables and receivables from related parties amount to HRK 1 billion 544 million and have grown by 8.66% comparing to the beginning of the year, which is result of sales growth and lower collectability of trade receivables. Receivables from the state and other institutions are HRK 2.8 million higher comparing to 31.12.2012. out of the total amount HRK 3.6 million relates to receivable for income tax paid. During 2012 total amount of prepayments for income tax was larger than the amount of actual income tax calculated at the end of the year.

Short term financial assets amount to HRK 1.0 million and relates to given loans and deposits. In relation to 31.12.2012 financial assets have grown for HRK 551 thousand due to the increase in given loans.

There was no change in the capital and reserves.



Long term liabilities are higher comparing to 31.12.2012 for HRK 5.0 million which is entirely influenced by increase in liabilities to banks and other financial institutions.

Short term liabilities amount to HRK 1 billion 527 million out of which 1 billion 300 million relates to trade payables and liabilities to related parties, HRK 215.0 to indebtness (HRK 212.9 million to short term loans and HRK 2.1 million to finance lease)

### Key events

Total pharmaceutical market in the first three months of 2013 has decreased comparing to the same period of previous year. At the same time, sales decrease of Medika is lower, so the market share has grown in 2013.

During the first quarter of 2013 Medika has increased its indebtness for HRK 76.1 million for the liquidity purposes since the collectability of the receivables was low. All loans are in kuna so on this accounts there is no exposure to foreign exchange risk.

During the first quarter of 2013 business centre Osijek was moved to the new (leased) location and the process of obtaining the licences for the new distributive warehouse centre in Osijek has begun.

### Expected future development of the Company

The Company will continue with its core business: distribution of medications and medical products and will strongly develop operations with products that make the core business of the firm.

### Treasury shares

During the first quarter of 2013 there was no trading with the treasury shares.

### Subsidiaries and associates

The Company has 100% of ownership in subsidiary Zdravstvena ustanova Ljekarne Prima Pjarme and assosiate Litmus d.o.o. in which it holds 41.53% of ownership.

ZU Ljekarne Prima Pharme has 100% of ownership ZU Ljekarne Delonga, ZU Ljekarne Ines Škoko, ZU Ljekarne Atalić and associate ZU Ljekarne Jagatić in which it holds 49% of ownership.

During 2013 Ljekarna Alagić and ZU Ljekarne Čaić were merged with ZU Ljekarne Prima Pharme.

### Related parties

The company with major voting rights, or a parent company Mavota d.o.o. owns 47.38% of the Company and has 50.1% of shares with voting rights.

Pliva Hrvatska d.o.o., Zagreb owns 25.32% of the Company and has 26.78% of the voting rights. Given the share in the ownership and business transactions with the Company, Pliva Hrvatska has significant influence on the current operations of the Company.



### Financial risks and exposure to price risk, credit risk, liquidity and cash flow risk

Within financial risks, foreign exchange risk is significant. The Company's purchase of goods is predominantly realised on the foreign market. The Company is therefore exposed to foreign exchange risk arising from various changes in foreign exchange rates mainly linked to the EUR, which may have an impact on future operating results and cash flows.

The Company's interest rate risk arises from the borrowings with variable interest rates.

Price risk arises from a continuous decrease in the price of prescription medication on HZZO list and administrative approach in determining prices and margins of medication. To lower this risk, the Company focused on increase of variety of products which are not limited by law in respect of the price of the product.

Majority of the credit risk relates to trade receivables. Credit risk is higher when dealing with pharmacies, which have potential going concern issue. Hospitals which have longer collection period do not have a going concern issue and collection issue.

The most significant risk within market risks is a long collection period of receivables, especially HZZO and HZZO related receivables. Therefore, a significant amount of working capital is not available what has an influence on cash flows and timely settlement of Medika liabilities. As these receivables are either dependent from or owned by State, risk of collection is not high, but this increases the need for future financing, which increases finance expenses.

Jasminko Herceg, dipl.oec.

Member of the Management Board

10055 Capraška

Appendix 1.			,					
Reporting period:		ļ	1.1.2013	to		31.3.2013		
		Quarta	rly financial	statements	s TFI-POD			
Registration number (MB):	0320	9741						
Identification number of	0800	27531						
company (MBS):  Personal identification	94818	358923						A-CALCAL MARKET
number (OIB):	MEDIKA d.d	.,,						
_						<del>,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</del>		
Postal code and city:		000	ZAC	GREB		***************************************		
Address: 0	CAPRAŠKA	.1		<del></del>	**************************************	· · · · · · · · · · · · · · · · · · ·	······································	
e-mail: r	nedika.upi	ava@medil	ka.hr		1 10100			
web page: [v	ww.medil	ka.hr						
Code and name of municipality/city:	133	ZAGREB						
Code and county name:	21	GRAD ZAGI	REB			Number of emp		346
Consolidated statements:	NO					(end of reporting NKI	period) Dicode:	4646
Consolidating entities (ac	cording to f	FRS):	ŀ	łeadquarters:			MB:	
		-						
		1	***				,	
	—			<del></del>				
		 I						
	·							
		1						
Bookkeeping service:								
Contact person:								j
)) Telephone number:[0		e and name	of contact persor	1)	Fax:	01 2371 441		-
e-mail: n	nedika.upr	ava@medik	ca.hr					
Name: H	IERCEG JA	SMINKO		***************************************		777777777777777777777777777777777777777	***************************************	
(2	authorised p	erson)						
Documentation for 1. Financial statement			fit and loca accou	int Coch flour of	tatamanta Str	stamenta of change	a la sauit.	
and Notes to finance			in and 1055 &CCO!	an, cash now si	carements, ota	пененка от спапде	o in equity	
2. Interim report,		,			Promise.	A.		
<ol><li>Statement of Lial</li></ol>	bility.			: :7		- 	ſ	
					a EA			
		ı	M.P.		( <b>si</b> g	nature of authorise	d person)	
		····-			<u> </u>		<u> </u>	4

# BALANCE SHEET balance as at 31.3.2013

Issuer: MEDIKA d.d.			
Description	AOP	Previous	Current period
f	mark	period	
ASSETS	2	3	4
A) RECEIVABLES FOR SUBSCRIBED BUT NOT PAID-IN CAPITAL	001		
B) NON-CURRENT ASSETS (003+010+020+029+033)	002	244.667.548	241,293,096
I. INTANGIBLE ASSETS (004 to 009)	003	23.748.923	22,675,045
Research and development	004		22,010,040
Concessions, patents, licences, trademarks, software and other rights	005	10.387.862	9.243.944
3. Goodwill	006	11.929.586	11.929.586
4. Advances for intangible assets	007		
5. Intangible assets under construction	008	1.431.475	1.501.515
6. Other intangible assets	009		
II. TANGIBLE ASSETS (011 to 019)	010	151.251.035	148.904.055
1. Land	011	15.994.715	15.994.715
2. Buildings	012	109.089,986	108.137.412
Equipment and machinery	013	5.638.800	4.720.026
Furniture, fittings and vechicles	014	10.821,748	10.342.171
5. Biological assets	015		
6. Advances for tangible assets	016	75.911	3.911
7. Tangible assets under construction	017	8.901.125	8.977.070
8. Other tangible assets	018	728.750	728.750
9. Investment property	019		
BL NON-CURRENT FINANCIAL ASSETS (021 to 028)	020	69.110.928	69.157,334
Investment in subsidiaries and associates	021	59.148.400	59.148.400
2. Loans to related parties	022		· · · · · · · · · · · · · · · · · · ·
3. Loans given to minority interest	023		·
Loans given to participating parties	024		
5. Investment in securities	025		
6. Loans given, deposits and similar	026	9.962.528	10.008.934
7. Other non-current financial assets	027		
8. Investments at equity method	028		
IV. RECEIVABLES (030 to 032)	029	0	0
Receivables from related parties     Receivables for credit sales	030		
3. Other receivables	031		
V. DEFFERED TAX ASSET	032		
C) CURRENT ASSETS (035+043+050+058)	033	556.662	556,662
I. INVENTORY (036 To 042)	034	1.631.411.496	1.760.128,602
1. Raw material	035	187.014.493	197.790.505
2. Work in progress	036	98.701	86.998
3. Finished products	037		
4. Trade goods	038	105 220 226	400 504 650
5. Advances for inventories	039	185.229.886 1.685.906	196.324.558 1.378,949
6. Non-current assets available for sale	040	1,000,900	1.370,848
7. Biological assets	047		
II. RECEIVABLES (044 to 049)	042	1.428.587.119	1.554.378.635
Receivables from related parties	044	209.946.778	235.218.730
2. Trade receivables	045	1.211.391.150	1.309.138.113
Receivables from participaring parties	046	1.211.001.100	1.009.100.110
4. Receivables from employees	047	42.690	33.019
5. Receivables from the state and other institutions	048	5.430.918	8.197.861
6. Other receivables	049	1.775.583	1.790.912
III. CURRENT FINANCIAL ASSETS (051 to 057)	050	466.717	1.017.828
Investment in subsidiaries and associates	051		
2. Loans to related parties	052	<b>}</b>	
3. Equity investments	053		
Loans given to participating parties	054	İ	
5. Investment in securities	055		
6. Loans given, deposits and similar	056	466.717	1.017.828
7. Other financial assets	057		
IV. CASH IN BANK AND ON HAND	058	15.343.167	6.941.634
D) PREAPID EXPENSES AND ACCRUED INCOME	059	917.505	683.490
E) TOTAL ASSETS (001+002+034+059)	060	1.876.996.549	2.002.105.188
G) OFF BALANCE SHEET ITEMS	061	191.982.318	196.199.571

EQUITY AND LIABILITIES			
A) CAPITAL AND RESERVES (063+064+065+071+072+075+078)	062	343.421.596	346.587.975
I. SHARE CAPITAL	063	60.388,000	60.388,000
II. CAPITAL RESERVES	064	-7.542.807	-7.542.807
III. RESERVES FROM RETAINED EARNINGS (066+067-068+069+070)	065	83,667,810	83.667.810
1. Legal reserves	066	7.277.713	7.277.713
2. Reserves for treasury shares	067	60.000,000	60.000.000
3. Treasury shares	068	15,406,393	15.406.393
4. Statututory reserves	069	13.400,393	15.406.393
5. Other reserves	070	31,796,490	31.796.490
IV. REVALUATION RESERVES	070	31,790,490	31.790.490
V. RETAINED EARNINGS OR ACCUMULATED LOSS (073-074)	072	170 170 100	000 000 500
1. Retained earnings	······································	172.479.188 172.479.188	206.908.593
2. Accumulated loss	073	172.479.188	206.908.593
VI. PROFIT OR LOSS FOR THE PERIOD (076-077)	074	04.100.405	
1. Profit for the period	075	34,429,405	3.166,379
2. Loss for the period	076	34.429.405	3.166.379
VII. MAJNORITY INTERESTS	077		
B) PROVISIONS (080 To 082)	078		
	079	441.422	441.422
Provisions for retirement, severance payment and similar	080	441.422	441.422
2. Tax provisions	081		A
3. Other provisions	082		
C) NON-CURRENT LIABILITIES (084 to 092)	083	121.935.334	126.956.774
Liabilites to related parties	084		
Borrowings and deposits	085		
Liabilites to banks and other financial institutions	086	121.935.334	126.956.774
Liabilites for advances received	087		
5. Trade payables	088		
6. Liabilitis for securities	089		
7. Liabilities to participating parties	090		
8. Other non-current liabilites	091		
9. Deferred tax liability	092		
D) CURRENT LIABILITIES (094 to 105)	093	1.409.979.587	1.526.578.585
Liabilities to related parties	094	165.232,750	172.521.871
Borrowings and deposits	095		
Liabilites to banks and other financial institutions	096	144.532.738	214.969.014
Liabilites for advances received	097	800.429	
5. Trade payables	098	1.085.751.403	1,127,315,346
6. Liabilitis for securities	099		
7. Liabilities to participating parties	100		
8. Liabilities to employees	101	7,307.470	6.780.041
Liabilites for taxes and contributions	102	3.644.847	2.633.516
10. Dividend payables	103	1.034	1.034
11. Liabilites for non-current assets available for sale	104		
12. Other current liabilities	105	2.708.916	2,357,763
E) DEFFERED INCOME AND ACCRUED EXPENSES	106	1.218.610	1.540.432
F) TOTAL EQUITY AND LIABILITIES (062+079+083+093+106)	107	1.876.996.549	2.002.105.188
G) OFF BALANCE SHEET ITEMS	108	191.982,318	196,199,571
SUPPLEMENT TO BALANCE SHEET (for consolidated financial statements)	1		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
A) CAPITAL AND RESERVES			
1. Attributable to equity holders	109	[ · · · · · · · · · · · · · · · · · · ·	
2. Attributable to minority interest	110		
	1.0		

Note 1.: Supplement to balance sheet is filled for consolidated financial statements.

# PROFIT AND LOSS for period from 1.1.2013 do 31.3.2013

Issuer: MEDIKA d.d.

Description	AOP mark	Previou	s period	Curren	t period
		Cumulative	Quarter	Cumulative	Quarter
1	2	3	4	5	6
I. OPERATING REVENUES (112+113)	111	554.153.736	554.153.736	560.618.757	560.618.75
1. Revenues from sale	112	551.751.870	551.751.870	556.560.780	556.560.786
2. Other operating revenues	113	2.401.866	2.401.866	4.057.977	4.057.97
II. OPERATING EXPENSES (115+116+120+124+125+126+129+130)	114	546.265,569	546.265.569	550.308.453	550,308,450
1. Change in value of work in progress and finished goods	115				
2. Material expenses (117 to 119)	116	521.108.860	521.108.860	521.248.107	521.248,10
a) Raw materials	117	2.402.738	2.402.738	2.658.974	2.658.97
b) Cost of goods sold	118	513.556.376	513.556,376	513.857.193	513,857,193
c) Other expenses	119	5,149,746	5,149,746	4.731.940	4.731.940
3. Employee expenses (121 to 123)	120	12.481.379	12.481.379	12.186.957	12.186.957
a) Net salaries	121	7.101.452	7.101.452	7.050,905	7.050.905
b) Tax and contributions from salaries	122	3.548.171	3.548.171	3,528,051	3.528.05
c) Contributions on salaries	123	1.831.756	1.831.756	1,608,001	1,608,001
4. Depreciation and amortization	124	3.390.637	3,390,637	3,407,680	3,407,680
5. Other expenses	125	5.084.693	5.084.693	7.115.709	7.115.709
6. Impairement (127+128)	126	4.200.000	4.200,000	6.350.000	6.350,000
a) of non-current assets (financial assets excluded)	127				
b) of current assets (financial assets excluded)	128	4.200.000	4.200.000	6.350.000	6.350,000
7. Provisions	129				
8. Other operating expenses	130				
III. FINANCE INCOME (132 to 136)	131	2.052,044	2.052.044	311,758	311.758
1. Interests, foreign exchanges and dividend from related parties	132	2.002,077	2.002.077	0,1,750	311,130
2. Interests, foreign exchanges and dividend from non-related parties	133	2.052.044	2.052.044	311,758	311.758
3. Share of profit from associate	134	2.002.017	2.002.044	311.730	511,700
4. Unrealised gains	135				
5. Other financial income	136				
IV. FINANCE EXPENSES (138 to 141)	137	5.197.454	5.197.454	6,098,663	6.098.663
1. Interests, foreign exchanges and dividend from related parties	138	3.757.404	3.107.704	0.030.003	0.030.003
2. Interests, foreign exchanges and dividend from non-related parties	139	5 197 454	5.197.454	6.098.663	6.098.663
3. Unrealised losses	140	5.157.404	3.157,434	0.050.003	0.090.003
4. Other finance expenses	141				
V. SHARE OF PROFIT FROM ASSOCIATE	142	<b></b>			
VI. SHARE OF LOSS FROM ASSOCIATE	143	· · · · · · · · · · · · · · · · · · ·			
VII. EXTRAORDINARY - OTHER INCOME	144	÷			
VIII. EXTRAORDINARY - OTHER EXPENSES	145	-	i		
IX. TOTAL INCOME (111+131+142 + 144)	145	556.205.780	556 DOE 780	500 000 040	500 000 545
X. TOTAL EXPENSES (114+137+143 + 145)	147	551.463.023	556.205.780 551.463.023	560.930.515	560.930.515
XI. PROFIT OR LOSS BEFORE TAX (146-147)	148	4.742.757	4.742,757	556.407.116 4.523.399	556,407,116
1. Profit before tax (146-147)	148	4.742.757	4.742,757		4.523.399
2. Loss before tax (147-146)		4.142.131	4./42./5/	4.523,399	4,523,399
XII. INCOME TAX	150	1.422.827	0	0	0
XIII. PROFIT OR LOSS FOR THE PERIOD (148-151)	151		1.422.827	1.357.020	1,357.020
1. Profit for the period (149-151)	152	3,319,930	3.319.930	3.166.379	3.166,379
2. Loss for the period (151-148)	153	3.319.930	3,319.930	3.166.379	3.166.379 0
2. 2.055 for the period (301-348)	154	0	0	0	

XIV. PROFIT OR LOSS FOR THE PERIOD		****			······································
1. Attributable to equity holders	155	I I	I	T	
2. Attributable to minority interest	156				
OTHER COMPREHENSIVE INCOME REPORT (for IFRS reporting)					
I. PROFIT OR LOSS FOR THE PERIOD (= 152)	157	3,319,930	3.319.930	3.166.379	3.166.379
II. OTHER COMPREHENSIVE PROFIT/LOSS BEFORE TAX (159 to 165)	158	o	0	0	(
Exchage differences on translation of foreign operations	159				
2. Changes in revaluation reserves for non-current tangible and intangible assets	160	······			
3. Profit or loss from revaluation of financial assets available for sale	161		····		
4. Gains or losses from efficient cash flow hedging	162				
5. Gains or losses from efficient hedge of net investment abroad	163		· · · · · · · · · · · · · · · · · · ·		
6. Share in other comprehensive profit/loss of associates	164				
7. Actuarial gains/losses on defined benefit plans	165				
II. TAX ON OTHER COMPREHENSIVE INCOME FOR THE PERIOD	166				
V. NET OTHER COMPREHENSIVE PROFIT OR LOSS FOR THE PERIOD (158-166)	167	0	0	0	C
V. COMPREHENSIVE PROFIT OR LOSS FOR THE PERIOD (157+167)	168	3.319.930	3.319.930	3.166.379	3,166,379
APPENDIX to Other comprehensive income report (to be filled for consolidated financial s  /I. COMPREHENSIVE PROFIT OR LOSS	tatements)	<u> </u>			
1. Attributable to equity holders	169		I	····	
2. Attributable to minority interest	170				

# STATEMENT OF CASH FLOW - Indirect method

for period from 1.1.2013. to 31.3.2013

Description	AOP	Previous	Current
4	mark 2	period 3	period 4
CASH FLOW FROM OPERATING ACTIVITIES		1 3 1	44
1. Profit before tax	001	4.742.757	4.523.399
2. Depreciation and amortisation	002	3.390.637	3,407,680
3. Increase of current liabilities	002	112.948.202	46.162.723
Decrease of current receivables	003	112.946.202	40.102.723
5. Decrease of inventories	005		
6. Other increase of cash flow	006		
I. Total increase of cash flow from operating activities (001 to 006)	007	121,081,596	54.093.802
Decrease of current liabilities	008	(21,001,090)	J4.033.00Z
2. Increase of current receivables	009	140,402,247	125.791.516
3. Increase of inventories	010	14.909,234	10,776,012
4. Other decrease of cash flow	011	2.212.514	1.532.510
II. Total decrease of cash flow from operating activities (008 to 011)	012	157.523,995	138.100.038
A1) NET INCREASE OF CASH FLOW FROM OPERATING ACTIVITIES (007-012)	013	0	100.100.000
A2) NET DECREASE OF CASH FLOW FROM OPERATING ACTIVITIES (012-007)	014	36.442.399	84.006.236
CASH FLOW FROM INVESTING ACTIVITIES		1 00.112.000	57.000.250
Proceeds from sale of tangible and intangible assets	015	17.622	789.476
2. Proceeds from sale of equity and debt securities	016	17.022	700,410
3. Interest received	017	80.113	217,253
4. Dividends received	018		Z ) 7 , Z 0 0
5. Other proceeds from investing activities	019		
III. Total proceeds from investing activities (015 to 019)	020	97.735	1.006.729
Purchase of tangible and intangible assets	021	330.374	820.468
2. Purchase of equity and debt securities	022	300.07	020.400
3. Other purchases resulting from investing activities	023		
IV. Total purchases resulting from investing activities (021 to 023)	024	330,374	820,468
B1) NET INCREASE OF CASH FLOW FROM INVESTING ACTIVITIES (020-024)	025	0	186.261
B2) NET DECREASE OF CASH FLOW FROM INVESTING ACTIVITIES (024-020)	026	232.639	00.20
CASH FLOW FROM FINANCING ACTIVITIES	<u>-</u>	202.000	
Proceeds from issuance of equity and debt securities	027	T	
2. Proceeds from borrowings	028	83.138.808	80.000.000
3. Other proceeds from financing activities	029		
V. Total proceeds from financing activities (027 to 029)	030	83.138.808	80.000.000
1. Repayments of borrowings	031	68.301.890	3.899.991
2. Dividends paid	032		
3. Repayments of finance lease	033	520.269	681.567
4. Purchase of treasury shares	034		
5. Other purchases resulting from financing activities	035	l	
VI. Ukupno novčani izdaci od financijskih aktivnosti (031 to 035)	036	68.822.159	4.581,558
C1) NET INCREASE OF CASH FLOW FROM FINANCING ACTIVITIES (030-036)	037	14.316.649	75.418.442
C2) NET DECREASE OF CASH FLOW FROM FINANCING ACTIVITIES (036-030)	038	0	0
Total increase of cash flow (013 – 014 + 025 – 026 + 037 – 038)	039	0	n
Total decrease of cash flow (014 – 013 + 026 – 025 + 038 – 037)	040	22.358.389	8.401.533
Cash and cash equivalents at beginning of the period	041	35.577.359	15.343.167
Increase of cash and cash equivalents	042		
Decrease of cash and cash equivalents	043	22.358.389	8,401,533
Cash and cash equivalents at end of the period	044	13.218.970	6.941.634

# STATEMENT OF CHANGES IN EQUITY rom 1.1.2013 to 31.3.2013

for period from

Description	AOP	Previous	Current
	mark	period	period
	2	3	4
1. Share capital	001	60,388.000	60.388.000
2. Capital reserves	002	-7.542.807	-7.542.807
3. Reserves from retained earnings	003	83.667.810	83.667.810
4. Retained earnings or accumulated loss	004	172.479.188	206.908.593
5. Profit or loss for the period	002	34.429.405	3,166,379
6. Revaluation of tangible assets	900		
7. Revaluation of intangible assets	200	CONTRACTOR	
8. Revaluation of financial assets available for sale	800		
9. Other revaluation	600	100 (100 Parts)   100 Parts	
10. Total capital and reserves (AOP 001 to 009)	010	343,421,596	346.587.975
11. Foreign exchanges from the foreign investments	2		
12. Current and defferd tax (part)	012		
13. Cash flow hedge	013		
14. Cghanges of accounting policies	410		
15. Correction of material mistakes from previous period	015	The same of the sa	
16. Other changes of equity	910		
17. Total increase or decrease of equity (AOP 011 to 016)	017	0	0
17 a. Attributable to equity holders	018		
17 b. Attributable to minority interest	019		

Stavke koje umanjuju kapital upisuju se s negativnim predznakom Podaci pod AOP oznakama 001 do 009 upisuju se kao stanje na datum bilance



Zagreb, 24 April 2013

Pursuant to the article 407. to 410. of the Capital market Law (Official Gazette 88/08 and 146/08) Management Board member Jasminko Herceg provides

### MANAGEMENT BOARD'S STATEMENT OF LIABILITY

Consolidated and unconsolidated financial statements of Medika d.d. have been prepared pursuant to the International Financial Reporting Standards (IFRS) and Croatian Accounting Law.

Consolidated and unconsolidated financial statements for the period from 01 January to 31 March 2013 present complete and fair view of assets and liabilities, profit and loss, financial position and operations of the Company and the Group.

The interim management report for the period from 01 January to 31 March 2013gives true and fair presentation of development and results of the operations of the Company and the Group with description of significant risks and uncertainties for the Company and the Group.

Jasminko Herceg

Member of the Management Board

<sup>2</sup> Nedika od