LUKA PLOČE d.d. Trg kralja Tomislava 21 20 340 Ploče

OIB: 51228874907

LUKA PLOČE d.d.

UNAUDITED NON CONSOLIDATED REPORT FOR PERIOD FROM 01.01.2018. UNTIL 30.09.2018.

Ploče, October 2018.



CONTENTS:

MANAGEMENT BOARD'S REPORT ON THE POSITION OF THE COMPANY:

- Balance sheet
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Management interim Financial report of Luka Ploče Group for the third quarter of year 2018.

BUSINESS REPORT OF LUKA PLOČE d.d. IN PERIOD 01.01.2018. - 30.09.2018.

Management Board's Statement on the position of the Company with financial statements for the third quarter of year 2018.

Financial results of Luka Ploče d.d. for the third quarter of year 2018. are:

- Cargo traffic volume trough Ploče port: 2,27 million tones.
 General cargo traffic increased by 8% in comparison to the previous year, bulk cargo traffic increased by 3% compared to the previous year, while liquid cargo traffic decreased by 38% compared to the previous year.
 - The drop in liquid cargoes traffic is caused by the damage to the tanker berth done by m / b "STI POPLAR" at the beginning of August 2018.
- Operating revenues are 169,16 million kuna representing the increase of 7,09 % in comparison to the same period of the previous year
 - Structure of operating revenues consists of revenues from port services of cargo handling and storing that are 72,13 million kuna, revenues from sales of goods in amount of 96,19 million kuna and other revenues in amount of 0,84 million kuna.
- Operating expenses are 166,37 million kuna. Without expenses from the sales of goods it represents the increase of 3,58% in comparison to the same period of the previous period. Operating expenses are not comparable with the same period of the previous due to the merger of the companies Luka Ploče Održavanje d.o.o. and Luka Ploče Energija d.o.o to Luka Ploče d.d. Company in September 2017.
- EBITDA (profit before interests, taxation and depreciation): 7,59 million kuna
- EBITDA margin: 4,49 %
- EBIT: 2,79 million kuna
- EBIT margin: 1,65 %
- Net profit : 2,94 million kuna

Indicators			
	Realized 1-9/2017	Realized 1-9/2018	2018/2017
Liquidity ratios			
Working capital	241.164.280	221.236.692	-8,26%
Current liquidity	16,57	10,64	-35,84%
Turnover of working capital	0,65	0,76	16,74%
Days of working capital	412	353	-14,34%
Days in period	270	270	
Debt indicators			
Current liabilities / equity	0,04	0,06	48,29%
Long term liabilities/ equity	0,12	0,27	130,48%
Borrowings /equity	0,11	0,28	150,48%
Total liabilities / assetss	0,13	0,24	86,26%
Profitability ratios			
EBITDA margin	6,12%	4,49%	-26,74%
EBIT margin	2,26%	1,65%	-26,79%
NET margin	1,26%	1,74%	92,42%
Productivity Indicators			
Number of employees	489	471	-3,68%
Revenue per employee (in			
thousands)	323.029	359.157	11,18%

In Ploče, October 29th 2018.

Kap. Ivan Pavlović dipl.ing.

Appendix 1						
Reporting period:		01.01.2018.	to		30.9.2018	
A	nnual financial s	statement of th	ne entrepre	neur - GF	I-POD	
Registration number (MB)	03036138	_				
Identification number of subject	0900065233	J				
Personal identification number (OIB)	5122874907]				
	LUKA PLOČE d.d.					
Postal code and place	20340	PLOČ	E			
Street and number	TRG KRALJA TOMISLA	AVA 21				
E-mail address:	financije@luka-ploce.	<u>hr</u>				
Internet adress:	www.luka-ploce.hr					
Code and name of comune/town	335 PLOČE					
Code and county name	19 DUBROVA	ČKO-NERETVANSI	(A		Number of employees	471
Consolidated statement	NO				(at quarter end) NKD/NWC code:	5224
Subsidiaries subject to consolidation	on (according to IFRS):				Personal identification n	number (OIB)

Book keeping service:			
Contact person:	DODIG ŽELJKA		
Phone number:	020 603 223		Fascimile: 020 679 170
E-mail address:			
Surname and name	PAVLOVIĆ IVAN		
	(authorised person for representa-	tion)	
Disclosure docum	nents:		
1. Financial report	(Balance sheet, profit and loss acc	count, cash flow statemer	nt, change in capital statement)
2. Management Bo	rd's Interim Report		
Statements of th	e persons responsible for preparat	tion of financial reports	
	M.P.		(signed by authorised person for representation)

BALANCE SHEET as of 30.09.2018.

Luka Ploče d.d.	1		
Position	AOP	Previous year	Current year
1	2	3	4
AND DECENARIES FOR SURSCRIPED BUT NOT BAID IN CARITAL	004	1 1	
A) RECEIVABLES FOR SUBSCRIBED BUT NOT PAID-IN CAPITAL	001	240 405 240	204 407 254
B) LONG-TERM ASSETS (003+010+020+029+033)	002	340.465.342	301.127.354
I. INTANGIBLE ASSETS (004 to 009)	003	999.573	2.675.103
1. Assets development	004		
2. Concessions, patents, licences fees, trade and service marks, software and other rights	005		
3. Goodwill	006		
Prepayments for purchase of intangible assets	007		4.054.004
5. Intangible assets in preparation	800		1.954.361
6. Other intangible assets	009	999.573	720.742
II. TANGIBLE ASSETS (011 to 019)	010	274.517.729	286.980.943
1. Land	011	2.138.881	2.138.881
2. Buildings	012	8.512.501	8.382.655
3. Plant and equipment	013	50.680.813	48.326.017
4. Tools, facility inventory and transport assets	014	8.559.323	13.874.585
5. Biological assets	015		
6. Prepayments for tangible assets	016	22.498.309	22.393.690
7. Tangible assets in progress	017	177.453.369	187.262.626
8. Other tangible assets	018		
9. Investments in buildings	019	4.674.533	4.602.489
III. LONG-TERM FINANCIAL ASSETS (021 to 028)	020	61.056.692	7.581.439
1. Investments (shares) with related parties	021	7.501.939	7.501.939
2. Loans given to related parties	022		
3. Participating interest (shares)	023	79.500	79.500
Loans to entrepreneurs in whom the entity holds participating interests	024		
5. Investments in securities	025		
6. Loans, deposits and similar assets	026	53.475.253	
7. Other long - term financial assets	027		
8. Investments accounted by equity method	028		
IV. RECEIVABLES (030 to 032)	029	1.996.062	1.994.583
1.Receivables from related parties	030		
Receivables from based on trade loans	031	1.996.062	1.994.583
3. Other receivables	032		
V. DEFERRED TAX ASSETS	033	1.895.286	1.895.286
C) SHORT TERM ASSETS (035+043+050+058)	034	225.040.245	243.095.869
I. INVENTORIES (036 to 042)	035	31.431.970	3.730.784
Raw-material and supplies	036	2.755.348	3.730.784
2. Work in progress	037		
3. Finished goods	038		
4. Merchandise	039	28.655.457	
5. Prepayments for inventories	040	21.165	
6. Long - term assets held for sales	041		
7. Biological assets	042		
II. RECEIVABLES (044 to 049)	043	73.634.279	73.610.452
Receivables from related parties	044	1.957.518	1.712.132
2. Accounts receivable	045	67.416.010	69.242.001
Receivables from participating parties	046		11.288
Receivables from employees and members of related parties	047		5.419
5. Receivables from government and other institutions	048	1.906.790	2.628.581
6. Other receivables	049	2.353.961	11.031
III. SHORT TERM FINANCIAL ASSETS (051 to 057)	050	81.496.846	904.274
1. Shares (stocks) in related parties	051		
2. Loans given to related parties	052		
3. Participating interests (shares)	053	350.875	350.875
Loans to entrepreneurs in whom the entity holds participating interests	054	133.3.0	222.3.0
5. Investments in securities	055		
6. Loans, deposits, etc.	056	81.145.971	553.399
7. Other financial assets	057	31-10.071	000.000
o and a mandral addote	057	38.477.150	164.850.359
IV CASH AT BANK AND IN CASHIER		30.477.130	104.000.008
IV. CASH AT BANK AND IN CASHIER D) PREPAID EXPENSES AND ACCRISED REVENUE			1 100 204
IV. CASH AT BANK AND IN CASHIER D) PREPAID EXPENSES AND ACCRUED REVENUE E) TOTAL ASSETS (001+002+034+059)	059 060	565.505.587	1.102.394 545.325.617

Position	AOP	Previous year	Current year
1	2	3	4
LIABILITIES AND CAPITAL		•	
A) CAPITAL AND RESERVES (063+064+065+071+072+075+078)	062	407.603.471	410.546.383
I. SUBSCRIBED CAPITAL	063	169.186.800	169.186.800
II. CAPITAL RESERVES	064	88.107.087	88.107.087
III.RESERVES FROM PROFIT (066+067-068+069+070)	065	39.187.369	39.187.369
Reserves prescribed by low	066	8.459.340	8.459.340
2. Reserves for treasury shares	067	8.904.560	8.904.560
3. Treasury stocks and shares (deduction)	068	1.066.317	1.066.317
4. Statutory reserves	069		
5. Other reserves	070	22.889.786	22.889.786
IV. REVALUATION RESERVES	071		
V. RETAINED EARNINGS OR ACCUMULATED LOSS (073-074)	072	110.603.727	111.122.215
1. Retained earnings	073	110.603.727	111.122.215
2. Accumulated loss	074		
VI. PROFIT/LOSS FOR THE CURRENT YEAR (076-077)	075	518.488	2.942.912
1. Profit for the current year	076	518.488	2.942.912
2. Loss for the current year	077		
VII. MINORITY INTERESTS	078		
B) PROVISIONS (080 to 082)	079	2.244.578	2.244.578
Provisions for pensions, severance pay, and similar liabilities	080	1.474.391	1.474.391
2. Reserves for tax liabilities	081		
3. Other reserves	082	770.187	770.187
C) LONG - TERM LIABILITIES (084 to 092)	083	100.769.809	109.573.085
1. Liabilities to related parties	084		
2. Liabilities for loans, deposits etc.	085		
3. Liabilities to banks and other financial institutions	086	99.467.312	108.271.550
Liabilities for received prepayments	087		
5. Accounts payable	088		
6. Liabilities arising from debt securities	089		
7. Liabilities to entrepreneurs in whom the entity holds participating interests	090		
8. Other long-term liabilities	091	1.302.497	1.301.535
9. Deferred tax liability	092	110021101	1.001.000
D) SHORT - TERM LIABILITIES (094 to 105)	093	54.887.729	21.565.436
1. Liabilities to related parties	094	2.046.190	1.666.899
Liabilities for loans, deposits etc.	095	2.0 10.100	1.000.000
Liabilities to banks and other financial institutions	096	8.705.113	6.813.258
Liabilities for received prepayments	097	0.700.110	0.010.200
5. Accounts payable	098	37.972.062	7.903.794
6. Liabilities arising from debt securities	090	37.972.002	7.903.794
7. Liabilities to entrepreneurs in whom the entity holds participating interests	100	1.009.642	250.277
8. Liabilities to employees	101	2.866.613	2.885.959
Liabilities for taxes, contributions and similar fees	101	1.680.257	1.700.897
10. Liabilities to share - holders		1.000.237	1.700.097
11. Liabilities for long-term assets held for sale	103 104		
12. Other short - term liabilities	104	607.852	244 252
E) DEFFERED SETTLEMENTS OF CHARGES AND INCOME DEFERRED TO FUTURE PERIOD	105	007.052	344.352 1.396.135
F) TOTAL – CAPITAL AND LIABILITIES (062+079+083+093+106)		565 505 507	
G) OFF-BALANCE RECORDS	107	565.505.587	545.325.617
APPENDIX to balance sheet(to be filled in by entrepreneur that prepares consolidated annual f	108	ort)	
CAPITAL AND RESERVES	manciai rep	ort)	
	400		^
Attributed to equity holders of parent company Attributed to minority interest.	109	0	0
2. Attributed to minority interest	110		

PROFIT AND LOSS ACCOUNT in period from 01.01.2018. until 30.09.2018.

Luka Ploče d.d. in Kunas	
Position AOP Previous year	Current year
Cummulative Quart	е
1 2 3 4	
· · ·	998.318 169.163.111 52.318.950
	858.531 168.314.611 54.440.075
· •	139.787 848.500 -2.121.125 443.758 166.369.799 51.876.040
1. Changes in value of work in progress and finished products 115	143.756 166.369.799 51.676.040
	254.845 111.508.300 34.769.728
=:	413.778 9.275.505 3.037.367
, and the second	966.370 89.616.311 28.038.304
, ,	874.697 12.616.484 3.694.057
'	093.415 39.711.300 13.434.882
, ,	253.093 24.908.978 8.394.775
	918.762 9.019.072 3.090.263
,	921.560 5.783.250 1.949.844
· · · · · · · · · · · · · · · · · · ·	036.393 4.796.829 1.584.483
'	059.105 10.353.370 2.086.947
6. Impairment (127+128) 126 0	0 0 0
a) Impairment of long-term assets (financial assets excluded) 127	
b) Impairment of short - term assets (financial assets excluded) 128	
7. Provisions 129	
8. Other operating costs 130	
III. FINANCIAL INCOME (132 to 136) 131 0	0 191.498 191.498
1. Interest income, foreign exchange gains, dividends and similar income from related 132	
2. Interest income, foreign exchange gains, dividends and similar income from non - 133	191.498 191.498
3. Share in income from affiliated entrepreneurs and participating interests 134	
4. Unrealized gains (income) from financial assets 135	
5. Other financial income 136	
IV. FINANCIAL EXPENSES (138 to 141) 137 1.568.070	20.659 41.898 -1.451.603
1. Interest expenses, foreign exchange losses, dividends and similar expenses from related 138	
2. Interest expenses, foreign exchange losses, dividends and similar expenses from non - 139 78.266	20.659 41.898 11.397
3. Unrealized losses (expenses) on financial assets 140 1.489.804	-1.463.000
4. Other financial expenses 141	
V. INCOME FROM INVESTMENT - SHARE IN PROFIT OF ASSOCIATED ENTREPRENEURS 142	
VI. LOSS FROM INVESTMENT - SHARE IN LOSS OF ASSOCIATED ENTREPRENEURS 143	
VII. EXTRAORDINARY - OTHER INCOME 144	
VIII. EXTRAORDINARY - OTHER EXPENSES 145	
IX. TOTAL INCOME (111+131+142 + 144) 146 157.961.338 57.9	998.318 169.354.609 52.510.448
X. TOTAL EXPENSES (114+137+143 + 145) 147 155.966.594 56.4	464.417 166.411.697 50.424.437
XI. PROFIT OR LOSS BEFORE TAXATION (146-147) 148 1.994.744 1.5	533.901 2.942.912 2.086.011
1. Profit before taxation (146-147) 149 1.994.744 1.5	533.901 2.942.912 2.086.011
2. Loss before taxation (147-146) 150 0	0 0 0
XII. PROFIT TAX 151	
XIII. PROFIT OR LOSS FOR THE PERIOD (148-151) 152 1.994.744 1.5	533.901 2.942.912 2.086.011
1. Profit for the period (149-151) 153 1.994.744 1.5	533.901 2.942.912 2.086.011
2. Loss for the period (151-148) 154 0	0 0 0
APPENDIX to P&L account (to be filled in by entrepreneur that prepares consolidated financial report)	
XIV. PROFIT OR LOSS FOR THE PERIOD	
1. Attributed to equity holders of parent company 155	
2. Attributed to minority interest 156	
STATEMENT OF OTHER COMPREHENSIVE INCOME (IFRS)	
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	533.901 2.942.912 2.086.011
II. OTHER COMPREHENSIVE INCOME / LOSS BEFORE TAX (159 to 165) 158 0	0 0 0
1. Exchange differences on translation of foreign operations 159	
2. Movements in revaluation reserves of long - term tangible and intangible assets 160	
3. Profit or loss from reevaluation of financial assets available for sale 161	
4. Gains or losses on efficient cash flow hedging 162	
5. Gains or losses on efficient hedge of a net investment in foreign countries 163	
6. Share in other comprehensive income / loss of associated companies 164	
7. Actuarial gains / losses on defined benefit plans 165	
III. TAX ON OTHER COMPREHENSIVE INCOME FOR THE PERIOD 166	
IV. NET OTHER COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (158-166) 167 0	0 0 0
, ,	533.901 2.942.912 2.086.011
APPENDIX to Statement of other comprenhensive income (to be filled in by entrepreneur that prepares consolidated financial report)	
VI. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD	
1. Attributed to equity holders of parent company 169 2. Attributed to minority interest 170	

STATEMENT OF CASH FLOWS - INDIRECT METHOD

in period from 01.01.2018 until 30.09.2018.

in period from 01.01.2018 until 30.09.2018. Luka Ploče d.d. in	Kunas		
Position	AOP	Previous	0
Position		year	Current year
1	2	3	4
CASH FLOW FROM OPERATING ACTIVITIES			
1. Profit before tax	001	-1.376.798	
2. Depreciation	002	6.488.647	4.796.829
3. Increase in short term liabilities	003	22.581.425	
4. Decrease in short term receivables	004		
5. Decrease in inventories	005		27.701.186
6. Other increase in cash flow	006	6.553.306	1.536.863
I. Total increase in cash flow from operating activities (001 to 006)	007	34.246.580	36.977.790
Decrease in short term liabilities	008		31.206.924
Increase in short term receivables	009	10.718.215	1.393.571
3. Increase in inventories	010	30.298.633	
4. Other decrease in cash flow	011		
II. Total decrease in cash flow from operating activities (008 to 011)	012	41.016.848	32.600.495
A1) NET INCREASE IN CASH FLOW FROM OPERATING ACTIVITIES	013	0	4.377.295
A2) NET DECREASE IN IN CASH FLOW FROM OPERATING ACTIVITIES	014	6.770.268	O
CASH FLOW FROM INVESTING ACTIVITIES			
Cash inflows from sales of long-term tangible and intangible assets	015	59.806	
Cash inflows from sales of equity and debt instruments	016		
3. Interests receipts	017	0	
4. Dividend receipts	018		7.218
5. Other cash inflows from investing activities	019	20.407.291	133.702.397
III. Total cash inflows from investing activities (015 to 019)	020	20.467.097	133.709.615
Cash outflow for purchase of long-term tangible and intangible assets	021	7.496.128	19.040.191
Cash outflow for acquisition of equity and debt financial instruments	022		
Other cash outflow for investing activities	023		
IV. Total cash outflow for investing activities (021 to 023)	024	7.496.128	19.040.191
B1) NET INCREASE IN CASH FLOW FROM INVESTING ACTIVITIES (020-024)	025	12.970.969	114.669.424
B2) NET DECREASE IN CASH FLOW FROM INVESTING ACTIVITIES	026	0	C
CASH FLOW FROM FINANCIAL ACTIVITIES	•	•	•
Cash inflow from issuing property and debt financial instruments	027		
2. Proceeds from the credit principal, promissory notes, borrowings and other loans	028	393.827	9.176.446
3. Other proceeds from financial activities	029		
V. Total cash inflows from financial activities (027 to 029)	030	393.827	9.176.446
Cash outflow for repayment of credit principal and bonds	031	2.456.680	1.849.956
2. Cash outflow for dividends paid	032		
3. Cash outflow for financial lease	033		
Cash outflow for purchase of treasury shares	034		
5. Other cash outflow for financial activities	035		
VI. Total cash outflow for financial activities (031 to 035)	036	2.456.680	1.849.956
C1) NET INCREASE IN CASH FLOW FROM FINANCIAL ACTIVITIES	037	0	7.326.490
C2) NET DECREASE IN CASH FLOW FROM FINANCIAL ACTIVITIES	038	2.062.853	С
Total increase in cash flow (013 – 014 + 025 – 026 + 037 – 038)	039	4.137.848	126.373.209
Total decrease in cash flow (014 – 013 + 026 – 025 + 038 – 037)	040	0	(
Cash and cash equivalents at the beginning of the period	041	35.497.302	38.477.150
Increase of cash and cash equivalents	042	2.979.848	126.373.209
Decrease of cash and cash equivalents	043		
Cash and cash equivalents at the end of the period	044	38.477.150	164.850.359

STATEMENT OF CHANGES IN EQUITY

for the period 1.1.2018 to 30.9.2018

Position	AOP	Previous year	Current year
1	2	3	4
Subscribed capital	001	169.186.800	169.186.800
2. Capital reserves	002	88.107.087	88.107.087
3. Reserves from profit	003	39.187.369	39.187.369
Retained earnings or accumulated loss	004	110.603.727	111.122.215
5. Profit or loss for the current year	005	518.488	2.942.912
Revaluation of long - term tangible assets	006		
7. Revaluation of intangible assets	007		
Revaluation of financial assets available for sale	800		
9. Other revaluation	009		
10. Total capital and reserves (AOP 001 to 009)	010	407.603.471	410.546.383
11. Currency gains and losses arising from net investement in foreign operations	011		
12. Current and deferred taxes (part)			
13. Cash flow hedging	013		
14. Changes in accounting policy	014		
15. Correction of significant errors in prior period	015		
16. Other changes of capital	016		
17. Total increase or decrease in capital (AOP 011 to 016)	017	0	0
			_
17 a. Attributed to equity holders of parent company	018		
17 b. Attributed to minority interest	019		

Items which decrease capital are given with the negative prefix

MANAGEMENT LIABILITY STATEMENT

Hereby, pursuant to the Article 410. of the Capital Market Act we declare that according to our best knowledge, financial reports for the reporting period are prepared in accordance with applicable financial reporting standards.

Financial Statements for the third quarter of year 2018. give a complete and true representation of assets and obligations, profit and loss, financial position and business activities of the Company.

Željka Dodig	Capt. Ivan Pavlović
Member of the Board , Financial affairs	President of the Board
Financial allairs	