LUKA PLOČE d.d. Trg kralja Tomislava 21 20 340 Ploče

OIB: 51228874907

LUKA PLOČE d.d.

UNAUDITED NON CONSOLIDATED REPORT FOR PERIOD FROM 01.01. UNTIL 30.06.2018.

Ploče, July 2018.



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MANAGEMENT BOARD'S REPORT ON THE POSITION OF THE COMPANY:

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Management interim Financial report of Luka Ploče Group for the second quarter of year 2018.

BUSINESS REPORT OF LUKA PLOČE d.d. IN PERIOD 01.01.2018. - 30.06.2018.

Management Board's Statement on the position of the Company with financial statements for the second quarter of year 2018.

Financial results of Luka Ploče d.d. for the second quarter of year 2018. are:

- Cargo traffic volume trough Ploče port: 1,57 thousand tones representing 2,46 % increase in comparison with the same period of the previous year.
- Operating revenues are 116,84 million kuna representing the increase of 16,89 % in comparison to the same period of the previous year
- Structure of revenues is:
 - a) revenues from port services of cargo handling and storing that are 47,97 million kuna and represent the increase of 1,36 % in comparison with the same period of the previous year.
 - b) revenues from sales of goods in maount of 65,90 million kuna
 - c) other revenues 2,97 million kuna.
- Operating expenses are 143,39 million kuna representing the increase by 16,88. They are not comparable with the same period of the previous due to the merger of the companies Luka Ploče Održavanje d.o.o. and Luka Ploče Energija d.o.o to Luka Ploče d.d. Company in September 2017.
- EBITDA (profit before interests, taxation and depreciation): 5,56 million kuna

EBITDA margin: 4,76 %
EBIT: 2,35 million kuna
EBIT margin: 2,01 %

- Net profit 856,90 thousand kuna

Indicators			
	Realized 1-6/2017	Realized 1-6/2018	2018/2017
Liquidity ratios			
Working capital	239.264.923	231.228.840	-3,36%
Current liquidity	15,12	6,89	-54,41%
Turnover of working capital	0,42	0,51	20,95
Days of working capital	430,84	356,21	-17,32
Days in period	180	180	
Debt indicators			
Current liabilities / equity	0,04	0,10	132,02%
Long term liabilities/ equity	0,10	0,28	174,84%
Borrowings /equity	0,09	0,27	191,65%
Total liabilities / assetss	0,13	0,37	173,38%
Profitability ratios			
EBITDA margin	6,09%	4,76%	-21,77%
EBIT margin	2,01%	2,01%	0,13%
NET margin	0,12%	0,73%	517,30%
Productivity Indicators			
Number of employees	442	475	7,41%
Revenue per employee (in			
thousands)	156.225	245.988	8,77%

In Ploče, July 20th 2018.

Kap. Ivan Pavlović dipl.ing.

President of the Managament Board

Appendix 1 Reporting period:		01.01.2018.	to	30.06.2018.	
A	nnual financial s	statement of t	he entrepre	eneur - GFI-POD	
Registration number (MB)	03036138				
Identification number of subject	0900065233	_			
Personal identification number	5122874907				
(OIB) Issueer company: I	LUKA PLOČE d.d.				
Postal code and place	20340	PLO	ÉE		
Street and number	TRG KRALJA TOMISL	AVA 21			
E-mail address: <u>f</u>	inancije@luka-ploce.	<u>hr</u>			
Internet adress:	www.luka-ploce.hr				
Code and name of comune/town	335 PLOČE				
Code and county name	19 DUBROVA	ČKO-NERETVANS	KA	Number of employees	475
Consolidated statement	NO			(at quarter end) NKD/NWC code:	5224
Subsidiaries subject to consolidatio	n (according to IFRS):			Personal identification number (OIB)

Book keeping service:			
	DODIG ŽELJKA		
Phone number:			Fascimile: 020 679 170
E-mail address:			
Surname and name	PAVLOVIĆ IVAN		
	(authorised person for rep	resentation)	
Disclosure docum	nents:		
1. Financial report	(Balance sheet, profit and	loss account, cash flow st	tatement, change in capital statement)
2. Management Bo	rd's Interim Report		
Statements of th	e persons responsible for p	oreparation of financial rep	ports
	1	M.P.	(signed by authorised person for representation)
			,

BALANCE SHEET as of 30.06.2018.

Luka Ploče d.d.			
Position	AOP	Previous year	Current year
1	2	3	4
ASSETS			
A) RECEIVABLES FOR SUBSCRIBED BUT NOT PAID-IN CAPITAL	001		
B) LONG-TERM ASSETS (003+010+020+029+033)	002	340.465.342	289.963.075
I. INTANGIBLE ASSETS (004 to 009)	003	999.573	2.723.275
1. Assets development	004		
2. Concessions, patents, licences fees, trade and service marks, software and other rights	005		
3. Goodwill	006		
Prepayments for purchase of intangible assets	007		19.867
5. Intangible assets in preparation	008		1.904.693
6. Other intangible assets	009	999.573	798.715
II. TANGIBLE ASSETS (011 to 019)	010	274.517.729	275.767.013
1. Land	011	2.138.881	2.138.881
2. Buildings	012	8.512.501	8.425.937
3. Plant and equipment	013	50.680.813	49.474.873
4. Tools, facility inventory and transport assets	014	8.559.323	9.269.463
5. Biological assets	015		
6. Prepayments for tangible assets	016	22.498.309	22.294.127
7. Tangible assets in progress	017	177.453.369	179.537.228
8. Other tangible assets	018		
9. Investments in buildings	019	4.674.533	4.626.504
III. LONG-TERM FINANCIAL ASSETS (021 to 028)	020	61.056.692	7.581.439
Investments (shares) with related parties	021	7.501.939	7.501.939
2. Loans given to related parties	022		
3. Participating interest (shares)	023	79.500	79.500
Loans to entrepreneurs in whom the entity holds participating interests	024		
5. Investments in securities	025		
6. Loans, deposits and similar assets	026	53.475.253	
7. Other long - term financial assets	027		
8. Investments accounted by equity method	028		
IV. RECEIVABLES (030 to 032)	029	1.996.062	1.996.062
1.Receivables from related parties	030		
Receivables from based on trade loans	031	1.996.062	1.996.062
3. Other receivables	032		
V. DEFERRED TAX ASSETS	033	1.895.286	1.895.286
C) SHORT TERM ASSETS (035+043+050+058)	034	225.040.245	269.257.746
I. INVENTORIES (036 to 042)	035	31.431.970	31.308.448
Raw-material and supplies	036	2.755.348	3.115.145
2. Work in progress	037		
3. Finished goods	038		
4. Merchandise	039	28.655.457	28.038.303
5. Prepayments for inventories	040	21.165	155.000
6. Long - term assets held for sales	041		
7. Biological assets	042		
II. RECEIVABLES (044 to 049)	043	73.634.279	75.413.899
Receivables from related parties	044	1.957.518	1.607.937
2. Accounts receivable	045	67.416.010	72.168.075
Receivables from participating parties	046		25.808
Receivables from employees and members of related parties	047		7.319
Receivables from government and other institutions	048	1.906.790	1.381.100
6. Other receivables	049	2.353.961	223.660
III. SHORT TERM FINANCIAL ASSETS (051 to 057)	050	81.496.846	1.013.245
1. Shares (stocks) in related parties	051		
2. Loans given to related parties	052		
3. Participating interests (shares)	053	350.875	350.875
Loans to entrepreneurs in whom the entity holds participating interests	054	555.576	222.370
Investments in securities	055		
6. Loans, deposits, etc.	056	81.145.971	662.370
7. Other financial assets	057	31-10.071	002.070
		38.477.150	161.522.154
			101.044.104
IV. CASH AT BANK AND IN CASHIER	058		
	059 060	565.505.587	1.210.983 560.431.804

Position	AOP	Previous year	Current year
1	2	3	4
LIABILITIES AND CAPITAL			
A) CAPITAL AND RESERVES (063+064+065+071+072+075+078)	062	407.603.471	408.460.372
I. SUBSCRIBED CAPITAL	063	169.186.800	169.186.800
II. CAPITAL RESERVES	064	88.107.087	88.107.087
III.RESERVES FROM PROFIT (066+067-068+069+070)	065	39.187.369	39.187.369
Reserves prescribed by low	066	8.459.340	8.459.340
2. Reserves for treasury shares	067	8.904.560	8.904.560
3. Treasury stocks and shares (deduction)	068	1.066.317	1.066.317
4. Statutory reserves	069		
5. Other reserves	070	22.889.786	22.889.786
IV. REVALUATION RESERVES	071		
V. RETAINED EARNINGS OR ACCUMULATED LOSS (073-074)	072	110.603.727	111.122.215
1. Retained earnings	073	110.603.727	111.122.215
2. Accumulated loss	074		
VI. PROFIT/LOSS FOR THE CURRENT YEAR (076-077)	075	518.488	856.901
Profit for the current year	076	518.488	856.901
2. Loss for the current year	077		
VII. MINORITY INTERESTS	078		
B) PROVISIONS (080 to 082)	079	2.244.578	2.244.578
Provisions for pensions, severance pay, and similar liabilities	080	1.474.391	1.474.391
2. Reserves for tax liabilities	081		
3. Other reserves	082	770.187	770.187
C) LONG - TERM LIABILITIES (084 to 092)	083	100.769.809	104.648.861
Liabilities to related parties	084		
2. Liabilities for loans, deposits etc.	085		
3. Liabilities to banks and other financial institutions	086	99.467.312	103.346.364
Liabilities for received prepayments	087		
5. Accounts payable	088		
Liabilities arising from debt securities	089		
7. Liabilities to entrepreneurs in whom the entity holds participating interests	090		
8. Other long-term liabilities	091	1.302.497	1.302.497
9. Deferred tax liability	092		
D) SHORT - TERM LIABILITIES (094 to 105)	093	54.887.729	44.468.251
1. Liabilities to related parties	094	2.046.190	1.671.866
2. Liabilities for loans, deposits etc.	095		
3. Liabilities to banks and other financial institutions	096	8.705.113	7.458.283
Liabilities for received prepayments	097		
5. Accounts payable	098	37.972.062	29,272,434
6. Liabilities arising from debt securities	099		
7. Liabilities to entrepreneurs in whom the entity holds participating interests	100	1.009.642	996.730
8. Liabilities to employees	101	2.866.613	2.913.620
9. Liabilities for taxes, contributions and similar fees	102	1.680.257	1.710.966
10. Liabilities to share - holders	103		
11. Liabilities for long-term assets held for sale	104		
12. Other short - term liabilities	105	607.852	444.352
E) DEFFERED SETTLEMENTS OF CHARGES AND INCOME DEFERRED TO FUTURE PERIOD	106	307.332	609.742
F) TOTAL – CAPITAL AND LIABILITIES (062+079+083+093+106)	107	565.505.587	560.431.804
G) OFF-BALANCE RECORDS	108	111.000.007	2227.07.304
APPENDIX to balance sheet(to be filled in by entrepreneur that prepares consolidated annual f		ort)	
CAPITAL AND RESERVES		1	
Attributed to equity holders of parent company	109	0	0
2. Attributed to minority interest	110		0
2.7 turbulou to minority interest	110		

PROFIT AND LOSS ACCOUNT in period from 01.01.2018. until 30.06.2018.

Decition		Luka Ploče d.d.			
Position		in Ku Previous year		Current year	
		Cummulative	Quarter	Cummulativ e	Quarter
1	2	3	4	5	6
I. OPERATING REVENUE (112+113)	111	99.963.020	40.523.585	116.844.161	91.285.805
1. Sales revenue	112	99.277.713	40.235.669	113.874.536	91.002.583
2. Other operating revenues	113	685.307	287.916	2.969.625	283.222
II. OPERATING EXPENSES (115+116+120+124+125+126+129+130)	114	97.954.766	39.858.235	114.493.759	89.734.388
Changes in value of work in progress and finished products Material costs (117 to 119)	115 116	65.847.290	23.351.226	76.738.572	70.015.748
a) Raw material and material costs	117	5.014.088	23.351.226	6.238.138	3.138.534
b) Costs of goods sold	118	48.334.975	14.396.068	61.578.007	61.578.007
c) Other external costs	119	12.498.227	6.557.970	8.922.427	5.299.207
3. Staff costs (121 to 123)	120	23.180.449	11.735.600	26.276.418	13.588.085
a) Net salaries and wages	121	14.624.256	7.387.923	16.514.203	8.497.629
b) Cost for taxes and contributions from salaries	122	5.153.644	2.625.387	5.928.809	3.112.042
c) Contributions on gross salaries	123	3.402.549	1.722.290	3.833.406	1.978.414
4. Depreciation	124	4.075.326	2.047.863	3.212.346	1.578.861
5. Other costs	125	4.851.701	2.723.546	8.266.423	4.551.694
6. Impairment (127+128)	126	0	0	0	0
a) Impairment of long-term assets (financial assets excluded)	127				
b) Impairment of short - term assets (financial assets excluded)	128				
7. Provisions	129				
8. Other operating costs	130				
III. FINANCIAL INCOME (132 to 136)	131	0	0	0	0
1. Interest income, foreign exchange gains, dividends and similar income from related	132				
2. Interest income, foreign exchange gains, dividends and similar income from non -	133				
3. Share in income from affiliated entrepreneurs and participating interests	134				
4. Unrealized gains (income) from financial assets	135				
5. Other financial income	136				
IV. FINANCIAL EXPENSES (138 to 141)	137	1.889.495	951.424	1.493.501	1.476.947
1. Interest expenses, foreign exchange losses, dividends and similar expenses from related	138				
2. Interest expenses, foreign exchange losses, dividends and similar expenses from non -	139	399.691	224.746	30.501	13.947
3. Unrealized losses (expenses) on financial assets	140	1.489.804	726.678	1.463.000	1.463.000
4. Other financial expenses	141				
V. INCOME FROM INVESTMENT - SHARE IN PROFIT OF ASSOCIATED ENTREPRENEURS	142				
VI. LOSS FROM INVESTMENT - SHARE IN LOSS OF ASSOCIATED ENTREPRENEURS	143				
VII. EXTRAORDINARY - OTHER INCOME	144				
VIII. EXTRAORDINARY - OTHER EXPENSES	145				
IX. TOTAL INCOME (111+131+142 + 144)	146	99.963.020	40.523.585	116.844.161	91.285.805
X. TOTAL EXPENSES (114+137+143 + 145)	147	99.844.261	40.809.659	115.987.260	91.211.335
XI. PROFIT OR LOSS BEFORE TAXATION (146-147)	148	118.759	-286.074	856.901	74.470
1. Profit before taxation (146-147)	149	118.759		856.901	74.470
2. Loss before taxation (147-146) XII. PROFIT TAX	150 151	U	286.074	0	U
XIII. PROFIT TAX XIII. PROFIT OR LOSS FOR THE PERIOD (148-151)	152	118.759	-286.074	856.901	74.470
1. Profit for the period (149-151)	153	118.759	-286.074	856.901	74.470
2. Loss for the period (151-148)	154	110.739	286.074	030.301	74.470
APPENDIX to P&L account (to be filled in by entrepreneur that prepares consolidated financial in			200.074	U U	U
XIV. PROFIT OR LOSS FOR THE PERIOD	report)			•	
1. Attributed to equity holders of parent company	155				
2. Attributed to minority interest	156				
STATEMENT OF OTHER COMPREHENSIVE INCOME (IFRS)				I.	
I. PROFIT OR LOSS FOR THE PERIOD (= 152)	157	118.759	-286.074	856.901	74.470
II. OTHER COMPREHENSIVE INCOME / LOSS BEFORE TAX (159 to 165)	158	0	0	0	0
Exchange differences on translation of foreign operations	159				
2. Movements in revaluation reserves of long - term tangible and intangible assets	160				
3. Profit or loss from reevaluation of financial assets available for sale	161				
4. Gains or losses on efficient cash flow hedging	162				
5. Gains or losses on efficient hedge of a net investment in foreign countries	163				
6. Share in other comprehensive income / loss of associated companies	164				
7. Actuarial gains / losses on defined benefit plans	165				
III. TAX ON OTHER COMPREHENSIVE INCOME FOR THE PERIOD	166				
IV. NET OTHER COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (158-166)	167	0	0	0	0
V. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (157+167)	168	118.759	-286.074	856.901	74.470
APPENDIX to Statement of other comprenhensive income (to be filled in by entrepreneur that pro-	repares co	nsolidated financia	l report)	- -	_
VI. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD				1	
1. Attributed to equity holders of parent company 2. Attributed to minority interest	169 170				

STATEMENT OF CASH FLOWS - INDIRECT METHOD

in period from 01.01.2018 until 30.06.2018.

in period from 01.01.2018 until 30.06.2018. Luka Ploče d.d. in	Kunas		
Position	AOP	Previous	0
Position		year	Current year
1	2	3	4
CASH FLOW FROM OPERATING ACTIVITIES			
1. Profit before tax	001	-1.376.798	856.901
2. Depreciation	002	6.488.647	3.212.346
3. Increase in short term liabilities	003	22.581.425	
4. Decrease in short term receivables	004		
5. Decrease in inventories	005		123.522
6. Other increase in cash flow	006	6.553.306	781.913
I. Total increase in cash flow from operating activities (001 to 006)	007	34.246.580	4.974.682
Decrease in short term liabilities	800		8.779.923
2. Increase in short term receivables	009	10.718.215	3.405.401
3. Increase in inventories	010	30.298.633	
4. Other decrease in cash flow	011		
II. Total decrease in cash flow from operating activities (008 to 011)	012	41.016.848	12.185.324
A1) NET INCREASE IN CASH FLOW FROM OPERATING ACTIVITIES	013	0	0
A2) NET DECREASE IN IN CASH FLOW FROM OPERATING ACTIVITIES	014	6.770.268	7.210.642
CASH FLOW FROM INVESTING ACTIVITIES			
Cash inflows from sales of long-term tangible and intangible assets	015	59.806	
Cash inflows from sales of equity and debt instruments	016		
3. Interests receipts	017	0	
4. Dividend receipts	018		7.218
5. Other cash inflows from investing activities	019	20.407.291	133.702.397
III. Total cash inflows from investing activities (015 to 019)	020	20.467.097	133.709.615
Cash outflow for purchase of long-term tangible and intangible assets	021	7.496.128	6.369.647
2. Cash outflow for acquisition of equity and debt financial instruments	022		
Other cash outflow for investing activities	023		
IV. Total cash outflow for investing activities (021 to 023)	024	7.496.128	6.369.647
B1) NET INCREASE IN CASH FLOW FROM INVESTING ACTIVITIES (020-024)	025	12.970.969	127.339.968
B2) NET DECREASE IN CASH FLOW FROM INVESTING ACTIVITIES	026	0	C
CASH FLOW FROM FINANCIAL ACTIVITIES		•	
Cash inflow from issuing property and debt financial instruments	027		
2. Proceeds from the credit principal, promissory notes, borrowings and other loans	028	393.827	4.132.007
3. Other proceeds from financial activities	029		
V. Total cash inflows from financial activities (027 to 029)	030	393.827	4.132.007
Cash outflow for repayment of credit principal and bonds	031	2.456.680	1.216.329
2. Cash outflow for dividends paid	032		
3. Cash outflow for financial lease	033		
Cash outflow for purchase of treasury shares	034		
5. Other cash outflow for financial activities	035		
VI. Total cash outflow for financial activities (031 to 035)	036	2.456.680	1.216.329
C1) NET INCREASE IN CASH FLOW FROM FINANCIAL ACTIVITIES	037	0	2.915.678
C2) NET DECREASE IN CASH FLOW FROM FINANCIAL ACTIVITIES	038	2.062.853	C
Total increase in cash flow (013 – 014 + 025 – 026 + 037 – 038)	039	4.137.848	123.045.004
Total decrease in cash flow (014 – 013 + 026 – 025 + 038 – 037)	040	0	C
Cash and cash equivalents at the beginning of the period	041	35.497.302	38.477.150
Increase of cash and cash equivalents	042	2.979.848	123.045.004
Decrease of cash and cash equivalents	043		
Cash and cash equivalents at the end of the period	044	38.477.150	161.522.154

STATEMENT OF CHANGES IN EQUITY

for the period 1.1.2018 to 30.6.2018

Position	AOP	Previous year	Current year
1	2	3	4
Subscribed capital	001	169.186.800	169.186.800
2. Capital reserves	002	88.107.087	88.107.087
3. Reserves from profit	003	39.187.369	39.187.369
Retained earnings or accumulated loss	004	110.603.727	111.122.215
5. Profit or loss for the current year	005	518.488	856.901
Revaluation of long - term tangible assets	006		
7. Revaluation of intangible assets	007		
Revaluation of financial assets available for sale	008		
9. Other revaluation	009		
10. Total capital and reserves (AOP 001 to 009)	010	407.603.471	408.460.372
11. Currency gains and losses arising from net investement in foreign operations	011		
12. Current and deferred taxes (part)	012		
13. Cash flow hedging	013		
14. Changes in accounting policy	014		
15. Correction of significant errors in prior period	015		
16. Other changes of capital	016		
17. Total increase or decrease in capital (AOP 011 to 016)	017	0	0
			_
17 a. Attributed to equity holders of parent company	018		
17 b. Attributed to minority interest	019		

Items which decrease capital are given with the negative prefix

MANAGEMENT LIABILITY STATEMENT

Hereby, pursuant to the Article 410. of the Capital Market Act we declare that according to our best knowledge, financial reports for the reporting period are prepared in accordance with applicable financial reporting standards.

Financial Statements for the second quarter of year 2018. give a complete and true representation of assets and obligations, profit and loss, financial position and business activities of the Company.

Capt. Ivan Pavlović
President of the Board