

LUKA PLOČE d.d.
Trg kralja Tomislava 21
20 340 Ploče
OIB: 51228874907

LUKA PLOČE GROUP

**UNAUDITED CONSOLIDATED REPORT
FOR PERIOD
FROM 01.01. UNTIL 31.03.2018.**

Ploče, April 2018.



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BUSINESS REPORT OF LUKA PLOČE GROUP IN PERIOD 01.01.2018. – 31.03.2018.

Management Board's Statement on the position of the Luka Ploče Group for the first quarter of year 2018.

Financial results of Luka Ploče Group for the first quarter of year 2018. are:

- Revenues from sales of services are 27,50 million kuna and have an increase of 0,86% in comparison to the same period of the previous year.
- Previous year has had revenue from sales of goods in total of 36,26 million kuna and can not be compared to the current period due to the fact there were no sales of goods.
- EBITDA (profit before interests, taxation and depreciation): 2,4 million kuna
- EBITDA margin: 8,82 %
- EBIT: 684,93 thousand kuna
- EBIT margin: 2,49 %
- Net profit 644,70 thousand kuna

Indicators	Realized 1-3/2017	Realized 1-3/2018	018/017
Liquidity ratios			-4,85%
Working capital	245.201.016	233.319.369	
Current liquidity	6,78	11,93	75,95%
Turnover of working capital	0,25	0,12	-53,06%
Days of working capital	358,46	763,64	113,03%
Days in period	90	90	
Debt indicators			
Current liabilities / equity	0,10	0,05	-49,87%
Long term liabilities/ equity	0,09	0,26	200,40%
Borrowings /equity	0,08	0,27	240,10%
Total liabilities / assets	0,18	0,31	69,05%
Profitability ratios			
EBITDA margin	5,53%	8,82%	59,56%
EBIT margin	2,04%	2,49%	22,07%
NET margin	0,50%	2,34%	369,95%
Productivity Indicators			
Number of employees	549	537	-2,19%
Revenue per employee (in thousands)	112.137	51.207	-54,34%

In Ploče, April 27th 2018.

Capt.Ivan Pavlović dipl.ing.

President of Board

Appendix 1

Reporting period:

01.01.2018.

to

31.03.2018.

Annual financial statement of the entrepreneur - GFI-POD

Registration number (MB): 03036138

Identification number of subject: 0900065233

Personal identification number (OIB): 5122874907

Issuer company: LUKA PLOČE

Postal code and place: 20340 PLOČE

Street and number: TRG KRALJA TOMISLAVA 21

E-mail address: financije@luka-ploce.hrInternet address: www.luka-ploce.hr

Code and name of comune/town: 335 PLOČE

Code and county name: 19 DUBROVAČKO-NERETVANSKA

Number of employees (at quarter end): 537

Consolidated statement: YES

NKD/NWC code: 5224

Subsidiaries subject to consolidation (according to IFRS):

Personal identification number (OIB)

POMORSKI SERVIS - LUKA PLOČE d.o.o. LUČKA BOSANSKA OBALA b.b. PLOČE 18875024938

LUKA ŠPED d.o.o. LUČKA CESTA b.b. PLOČE 28527523504

PLOČANSKA PLOVIDBA d.o.o. LUČKA CESTA b.b. PLOČE 39778257122

Book keeping service:

Contact person: DODIG ŽELJKA

Phone number: 020 603 223

Fascimile: 020 679 170

E-mail address:

Surname and name: PAVLOVIĆ IVAN

(authorised person for representation)

Disclosure documents:

1. Financial report (Balance sheet, profit and loss account, cash flow statement, change in capital statement)
2. Management Board's Interim Report
3. Statements of the persons responsible for preparation of financial reports

M.P.

(signed by authorised person for representation)

BALANCE SHEET
as of 31.03.2018.

Luka Ploče Group			
Position	AOP	Previous year	Current year
1	2	3	4
ASSETS			
A) RECEIVABLES FOR SUBSCRIBED BUT NOT PAID-IN CAPITAL	001		
B) LONG-TERM ASSETS (003+010+020+029+033)	002	338.717.118	285.607.576
I. INTANGIBLE ASSETS (004 to 009)	003	999.573	851.930
1. Assets development	004		
2. Concessions, patents, licences fees, trade and service marks, software and other rights	005		
3. Goodwill	006		
4. Prepayments for purchase of intangible assets	007		
5. Intangible assets in preparation	008		
6. Other intangible assets	009	999.573	851.930
II. TANGIBLE ASSETS (011 to 019)	010	279.729.789	280.242.661
1. Land	011	2.138.881	2.138.881
2. Buildings	012	8.711.808	8.683.024
3. Plant and equipment	013	52.749.690	51.420.439
4. Tools, facility inventory and transport assets	014	11.503.199	12.473.239
5. Biological assets	015		
6. Prepayments for tangible assets	016	22.498.309	22.668.122
7. Tangible assets in progress	017	177.453.369	178.208.438
8. Other tangible assets	018		
9. Investments in buildings	019	4.674.533	4.650.518
III. LONG-TERM FINANCIAL ASSETS (021 to 028)	020	54.096.407	621.154
1. Investments (shares) with related parties	021		0
2. Loans given to related parties	022		
3. Participating interest (shares)	023	584.807	584.807
4. Loans to entrepreneurs in whom the entity holds participating interests	024		
5. Investments in securities	025		
6. Loans, deposits and similar assets	026	53.511.600	36.347
7. Other long - term financial assets	027		
8. Investments accounted by equity method	028		
IV. RECEIVABLES (030 to 032)	029	1.996.062	1.996.545
1. Receivables from related parties	030		
2. Receivables from based on trade loans	031	1.996.062	1.996.545
3. Other receivables	032		
V. DEFERRED TAX ASSETS	033	1.895.287	1.895.286
C) SHORT TERM ASSETS (035+043+050+058)	034	231.797.188	248.710.312
I. INVENTORIES (036 to 042)	035	31.595.404	31.638.111
1. Raw-material and supplies	036	2.881.487	2.916.579
2. Work in progress	037		
3. Finished goods	038		
4. Merchandise	039	28.688.799	28.697.368
5. Prepayments for inventories	040	25.118	24.164
6. Long - term assets held for sales	041		
7. Biological assets	042		
II. RECEIVABLES (044 to 049)	043	74.334.949	30.006.465
1. Receivables from related parties	044		0
2. Accounts receivable	045	69.668.992	28.206.173
3. Receivables from participating parties	046		
4. Receivables from employees and members of related parties	047		
5. Receivables from government and other institutions	048	2.068.307	1.169.621
6. Other receivables	049	2.597.650	630.671
III. SHORT TERM FINANCIAL ASSETS (051 to 057)	050	81.770.381	130.069.406
1. Shares (stocks) in related parties	051		
2. Loans given to related parties	052		
3. Participating interests (shares)	053	350.875	350.875
4. Loans to entrepreneurs in whom the entity holds participating interests	054		
5. Investments in securities	055		
6. Loans, deposits, etc.	056	81.419.506	129.718.531
7. Other financial assets	057		
IV. CASH AT BANK AND IN CASHIER	058	44.096.454	56.996.330
D) PREPAID EXPENSES AND ACCRUED REVENUE	059		5.964.280
E) TOTAL ASSETS (001+002+034+059)	060	570.514.306	540.282.168
F) OFF-BALANCE RECORDS	061		

Position	AOP	Previous year	Current year
1	2	3	4
LIABILITIES AND CAPITAL			
A) CAPITAL AND RESERVES (063+064+065+071+072+075+078)	062	411.086.997	411.735.904
I. SUBSCRIBED CAPITAL	063	169.186.800	169.186.800
II. CAPITAL RESERVES	064	88.107.087	88.107.087
III. RESERVES FROM PROFIT (066+067-068+069+070)	065	39.187.369	39.187.369
1. Reserves prescribed by law	066	8.459.340	8.459.340
2. Reserves for treasury shares	067	8.904.560	8.904.560
3. Treasury stocks and shares (deduction)	068	1.066.317	1.066.317
4. Statutory reserves	069		
5. Other reserves	070	22.889.786	22.889.786
IV. REVALUATION RESERVES	071		
V. RETAINED EARNINGS OR ACCUMULATED LOSS (073-074)	072	113.348.531	114.609.951
1. Retained earnings	073	113.348.531	114.609.951
2. Accumulated loss	074		
VI. PROFIT/LOSS FOR THE CURRENT YEAR (076-077)	075	1.257.210	644.697
1. Profit for the current year	076	1.257.210	644.697
2. Loss for the current year	077		
VII. MINORITY INTERESTS	078		
B) PROVISIONS (080 to 082)	079	2.505.250	2.505.249
1. Provisions for pensions, severance pay, and similar liabilities	080	1.735.063	1.735.062
2. Reserves for tax liabilities	081		
3. Other reserves	082	770.187	770.187
C) LONG - TERM LIABILITIES (084 to 092)	083	102.555.672	104.685.792
1. Liabilities to related parties	084		
2. Liabilities for loans, deposits etc.	085		
3. Liabilities to banks and other financial institutions	086	101.253.175	103.383.295
4. Liabilities for received prepayments	087		
5. Accounts payable	088		
6. Liabilities arising from debt securities	089		
7. Liabilities to entrepreneurs in whom the entity holds participating interests	090		
8. Other long-term liabilities	091	1.302.497	1.302.497
9. Deferred tax liability	092		
D) SHORT - TERM LIABILITIES (094 to 105)	093	54.366.387	20.078.629
1. Liabilities to related parties	094		0
2. Liabilities for loans, deposits etc.	095		
3. Liabilities to banks and other financial institutions	096	9.386.252	8.597.727
4. Liabilities for received prepayments	097	87.357	187.701
5. Accounts payable	098	38.158.114	5.351.275
6. Liabilities arising from debt securities	099		
7. Liabilities to entrepreneurs in whom the entity holds participating interests	100	1.021.481	254.271
8. Liabilities to employees	101	3.135.449	3.264.356
9. Liabilities for taxes, contributions and similar fees	102	1.969.882	1.917.447
10. Liabilities to share - holders	103		
11. Liabilities for long-term assets held for sale	104		
12. Other short - term liabilities	105	607.852	505.852
E) DEFERRED SETTLEMENTS OF CHARGES AND INCOME DEFERRED TO FUTURE PERIOD	106		1.276.594
F) TOTAL – CAPITAL AND LIABILITIES (062+079+083+093+106)	107	570.514.306	540.282.168
G) OFF-BALANCE RECORDS	108		0
APPENDIX to balance sheet(to be filled in by entrepreneur that prepares consolidated annual financial report)			
CAPITAL AND RESERVES			
1. Attributed to equity holders of parent company	109	411.086.997	411.735.904
2. Attributed to minority interest	110	0	

PROFIT AND LOSS ACCOUNT
in period from 01.01.2018. until 31.03.2018.

Luka Ploče Group						in Kunas			
Position						AOP	Previous year		Curren
							Cummulative	Quarter	Cummulativ e
1						2	3	4	5
I. OPERATING REVENUE (112+113)						111	61.563.387	61.563.387	27.498.287
1. Sales revenue						112	60.853.374	60.853.374	24.803.141
2. Other operating revenues						113	710.013	710.013	2.695.146
II. OPERATING EXPENSES (115+116+120+124+125+126+129+130)						114	60.307.178	60.307.178	26.813.357
1. Changes in value of work in progress and finished products						115			
2. Material costs (117 to 119)						116	41.088.569	41.088.569	7.002.356
a) Raw material and material costs						117	3.218.719	3.218.719	3.250.266
b) Costs of goods sold						118	33.946.100	33.946.100	36.612
c) Other external costs						119	3.923.750	3.923.750	3.715.478
3. Staff costs (121 to 123)						120	14.354.911	14.354.911	14.131.982
a) Net salaries and wages						121	9.109.131	9.109.131	8.953.035
b) Cost for taxes and contributions from salaries						122	3.141.476	3.141.476	3.115.172
c) Contributions on gross salaries						123	2.104.304	2.104.304	2.063.775
4. Depreciation						124	2.148.646	2.148.646	1.741.672
5. Other costs						125	2.715.052	2.715.052	3.937.347
6. Impairment (127+128)						126	0	0	0
a) Impairment of long-term assets (financial assets excluded)						127			
b) Impairment of short - term assets (financial assets excluded)						128	0	0	0
7. Provisions						129			
8. Other operating costs						130			
III. FINANCIAL INCOME (132 to 136)						131	0	0	0
1. Interest income, foreign exchange gains, dividends and similar income from related						132			
2. Interest income, foreign exchange gains, dividends and similar income from non -						133			
3. Share in income from affiliated entrepreneurs and participating interests						134			
4. Unrealized gains (income) from financial assets						135			
5. Other financial income						136			
IV. FINANCIAL EXPENSES (138 to 141)						137	949.083	949.083	40.233
1. Interest expenses, foreign exchange losses, dividends and similar expenses from related						138			
2. Interest expenses, foreign exchange losses, dividends and similar expenses from non -						139	949.083	949.083	40.233
3. Unrealized losses (expenses) on financial assets						140			
4. Other financial expenses						141			
V. INCOME FROM INVESTMENT - SHARE IN PROFIT OF ASSOCIATED ENTREPRENEURS						142			
VI. LOSS FROM INVESTMENT - SHARE IN LOSS OF ASSOCIATED ENTREPRENEURS						143			
VII. EXTRAORDINARY - OTHER INCOME						144			
VIII. EXTRAORDINARY - OTHER EXPENSES						145			
IX. TOTAL INCOME (111+131+142 + 144)						146	61.563.387	61.563.387	27.498.287
X. TOTAL EXPENSES (114+137+143 + 145)						147	61.256.261	61.256.261	26.853.590
XI. PROFIT OR LOSS BEFORE TAXATION (146-147)						148	307.126	307.126	644.697
1. Profit before taxation (146-147)						149	307.126	307.126	644.697
2. Loss before taxation (147-146)						150	0	0	0
XII. PROFIT TAX						151			
XIII. PROFIT OR LOSS FOR THE PERIOD (148-151)						152	307.126	307.126	644.697
1. Profit for the period (149-151)						153	307.126	307.126	644.697
2. Loss for the period (151-148)						154	0	0	0
APPENDIX to P&L account (to be filled in by entrepreneur that prepares consolidated financial report)									
XIV. PROFIT OR LOSS FOR THE PERIOD									
1. Attributed to equity holders of parent company						155	307.126	307.126	644.697
2. Attributed to minority interest						156			
STATEMENT OF OTHER COMPREHENSIVE INCOME (IFRS)									
I. PROFIT OR LOSS FOR THE PERIOD (= 152)						157	307.126	307.126	644.697
II. OTHER COMPREHENSIVE INCOME / LOSS BEFORE TAX (159 to 165)						158	0	0	0
1. Exchange differences on translation of foreign operations						159			
2. Movements in revaluation reserves of long - term tangible and intangible assets						160			
3. Profit or loss from reevaluation of financial assets available for sale						161			
4. Gains or losses on efficient cash flow hedging						162			
5. Gains or losses on efficient hedge of a net investment in foreign countries						163			
6. Share in other comprehensive income / loss of associated companies						164			
7. Actuarial gains / losses on defined benefit plans						165			
III. TAX ON OTHER COMPREHENSIVE INCOME FOR THE PERIOD						166			
IV. NET OTHER COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (158-166)						167	0	0	0
V. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (157+167)						168	307.126	307.126	644.697
APPENDIX to Statement of other comprehensive income (to be filled in by entrepreneur that prepares consolidated financial report)									
VI. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD									
1. Attributed to equity holders of parent company						169			
2. Attributed to minority interest						170			

t year
Quarter
6
27.498.287
24.803.141
2.695.146
26.813.357
7.002.356
3.250.266
36.612
3.715.478
14.131.982
8.953.035
3.115.172
2.063.775
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644.697

STATEMENT OF CASH FLOWS - INDIRECT METHOD
in period from 01.01.2018 until 31.03.2018.

Luka Ploče Group	in Kunas		
Position	AOP	Previous year	Current year
1	2	3	4
CASH FLOW FROM OPERATING ACTIVITIES			
1. Profit before tax	001	-594.325	644.697
2. Depreciation	002	6.989.018	1.741.672
3. Increase in short term liabilities	003	29.734.934	
4. Decrease in short term receivables	004		41.449.327
5. Decrease in inventories	005		
6. Other increase in cash flow	006	6.179.059	163.922
I. Total increase in cash flow from operating activities (001 to 006)	007	42.308.686	43.999.618
1. Decrease in short term liabilities	008		33.499.233
2. Increase in short term receivables	009	15.545.716	
3. Increase in inventories	010	29.733.912	42.707
4. Other decrease in cash flow	011	2.962.629	
II. Total decrease in cash flow from operating activities (008 to 011)	012	48.242.257	33.541.940
A1) NET INCREASE IN CASH FLOW FROM OPERATING ACTIVITIES	013	0	10.457.678
A2) NET DECREASE IN IN CASH FLOW FROM OPERATING ACTIVITIES	014	5.933.571	0
CASH FLOW FROM INVESTING ACTIVITIES			
1. Cash inflows from sales of long-term tangible and intangible assets	015	59.806	
2. Cash inflows from sales of equity and debt instruments	016		
3. Interests receipts	017		
4. Dividend receipts	018		
5. Other cash inflows from investing activities	019	18.732.382	5.046.602
III. Total cash inflows from investing activities (015 to 019)	020	18.792.188	5.046.602
1. Cash outflow for purchase of long-term tangible and intangible assets	021	9.806.128	1.932.358
2. Cash outflow for acquisition of equity and debt financial instruments	022		
3. Other cash outflow for investing activities	023		
IV. Total cash outflow for investing activities (021 to 023)	024	9.806.128	1.932.358
B1) NET INCREASE IN CASH FLOW FROM INVESTING ACTIVITIES (020-024)	025	8.986.060	3.114.244
B2) NET DECREASE IN CASH FLOW FROM INVESTING ACTIVITIES	026	0	0
CASH FLOW FROM FINANCIAL ACTIVITIES			
1. Cash inflow from issuing property and debt financial instruments	027		
2. Proceeds from the credit principal, promissory notes, borrowings and other loans	028	2.071.577	84.563
3. Other proceeds from financial activities	029		
V. Total cash inflows from financial activities (027 to 029)	030	2.071.577	84.563
1. Cash outflow for repayment of credit principal and bonds	031	2.848.925	756.609
2. Cash outflow for dividends paid	032		
3. Cash outflow for financial lease	033		
4. Cash outflow for purchase of treasury shares	034		
5. Other cash outflow for financial activities	035		
VI. Total cash outflow for financial activities (031 to 035)	036	2.848.925	756.609
C1) NET INCREASE IN CASH FLOW FROM FINANCIAL ACTIVITIES	037	0	0
C2) NET DECREASE IN CASH FLOW FROM FINANCIAL ACTIVITIES	038	777.348	672.046
Total increase in cash flow (013 – 014 + 025 – 026 + 037 – 038)	039	2.275.141	12.899.876
Total decrease in cash flow (014 – 013 + 026 – 025 + 038 – 037)	040	0	0
Cash and cash equivalents at the beginning of the period	041	41.821.313	44.096.454
Increase of cash and cash equivalents	042	2.275.141	12.899.876
Decrease of cash and cash equivalents	043		0
Cash and cash equivalents at the end of the period	044	44.096.454	56.996.330

STATEMENT OF CHANGES IN EQUITY

for the period **1.1.2018** to **31.3.2018**

Position	AOP	Previous year	Current year
1	2	3	4
1. Subscribed capital	001	169.186.800	169.186.800
2. Capital reserves	002	88.107.087	88.107.087
3. Reserves from profit	003	39.187.369	39.187.369
4. Retained earnings or accumulated loss	004	113.348.531	114.609.951
5. Profit or loss for the current year	005	1.257.210	644.697
6. Revaluation of long - term tangible assets	006		
7. Revaluation of intangible assets	007		
8. Revaluation of financial assets available for sale	008		
9. Other revaluation	009		
10. Total capital and reserves (AOP 001 to 009)	010	411.086.997	411.735.904
11. Currency gains and losses arising from net investement in foreign operations	011		
12. Current and deferred taxes (part)	012		
13. Cash flow hedging	013		
14. Changes in accounting policy	014		
15. Correction of significant errors in prior period	015		
16. Other changes of capital	016		
17. Total increase or decrease in capital (AOP 011 to 016)	017	0	0
17 a. Attributed to equity holders of parent company	018	411.086.997	411.735.904
17 b. Attributed to minority interest	019	0	

Items which decrease capital are given with the negative prefix

MANAGEMENT LIABILITY STATEMENT

Hereby , pursuant to the Article 410. of the Capital Market Act we declare that according to our best knowledge, financial reports for the reporting period are prepared in accordance with applicable financial reporting standards.

Financial Statements for the first quarter of year 2018. give a complete and true representation of assets and obligations, profit and loss, financial position and business activities of the Company and companies being consolidated therein.

Željka Dodig

Capt. Ivan Pavlović

Member of the Board ,
Financial affairs

President of the Board