LUKA PLOČE d.d. Trg kralja Tomislava 21 20 340 Ploče

OIB: 51228874907

## LUKA PLOČE GROUP

### UNAUDITED CONSOLIDATED REPORT FOR PERIOD FROM 01.01. UNTIL 30.06.2017.



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  - Balance sheet
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# BUSINESS REPORT OF LUKA PLOČE GROUP IN PERIOD 01.01.2017. – 30.06.2017.

Management Board's Statement on the position of the Luka Ploče Group for the second quarter of year 2017.

Financial results of Luka Ploče Group for the second quarter of year 2017. are:

- In operating revenue total of 105,35 million kuna, 52,45 million kuna are the revenues from port services, 51,94 million kuna are from the sales of goods, and 0,96 million kuna are other operating revenues. Revenues from port services had recorded the increase of 10,35% in comparison with the same period of the previous year.
- Expenses of goods sold in the amount of HRK 48.33 million were recorded in the total operating expenses of HRK 103.11 million. Operating expenses without the cost of goods sold increased by 2.23% compared to the same period of the previous year.
- Increase in expenses of 2.23% refers to the increase in costs of raw materials and materials.
- EBITDA (profit before interests, taxation and depreciation): 6,56 million kuna

- EBITDA margin: 6,23 % - EBIT: 2,24 million kuna - EBIT margin: 2,13 %

- Net profit 314 thousands kuna

Indicators			
	Realized 1-6/2016	Realized 1-6/2017	0170/16
Liquidity ratios			
Working capital	201.751.641	246.690.582	22,27%
Current liquidity	5,45	18,37	236,85%
Turnover of working capital	0,40	0,43	8,11%
Days of working capital	455,65	421,48	-7,50%
	100	400	
Days in period	180	180	
Debt indicators			
	0,11	0,03	47.050/
Current liabilities / equity Long term liabilities/ equity	0,11	0,03	-67,05% -46,44%
Borrowings /equity	0,19	0,10	-48,94
Total liabilities / assetss	0.30	0,13	-55,03%
Profitability ratios	7.2		
EBITDA margin	8,27%	6,23%	-24,76%
EBIT margin	2,41%	2,13%	-11,69%
NET margin	1,91%	0,30%	-84,37%
<b>Productivity Indicators</b>			
Number of employees	590	565	-4,24%
D			
Revenue per employee (in	125.007	10/ 4//	20.040/0/
thousands)	135.086	186.466	38,04%%

In Ploče, July 25th 2017.

Capt.Ivan Pavlović dipl.ing.

President of Board

Appendix 1 Reporting period:	01.01.2017. to		30.06.2017.
Annual financia	I statement of the entre	epreneur - G	FI-POD
Registration number (MB) 03036138			
Identification number of subject 0900065233			
Personal identification number 5122874907			
(OIB) Issueer company: LUKA PLOČE			
Postal code and place 20340	PLOČE		
Street and number TRG KRALJA TOMI	SLAVA 21		
E-mail address: financije@luka-plod	<u>ce.hr</u>		
Internet adress: www.luka-ploce.hr			
Code and name of comune/town 335 PLOČE			
Code and county name 19 DUBRO	VAČKO-NERETVANSKA		Number of employees 565 (at quarter end)
Consolidated statement YES			NKD/NWC code: 5224
Subsidiaries subject to consolidation (according to IFRS	):		Personal identification number (OIB)
POMORSKI SERVIS - LUKA PLOČE d.o.o.	LUČKA BOSANSKA OBALA	b.b. PLOČE	18875024938
LUKA PLOČE - ODRŽAVANJE d.o.o.	LUČKA CESTA b.b. PLOČE		87501430734
LUKA ŠPED d.o.o.	LUČKA CESTA b.b. PLOČE		28527523504
PLOČANSKA PLOVIDBA d.o.o.	LUČKA CESTA b.b. PLOČE		39778257122
LUKA PLOČE ENERGIJA  Book keeping service:	TRG KRALJA TOMISLAVA 2	1	18309760889
Contact person: DODIG ŽELJKA			
Phone number: 020 603 223		Fascimile: 0	20 679 170
E-mail address:			
Surname and name PAVLOVIĆ IVAN			
(authorised person fo	r representation)		
Disclosure documents:			
Financial report (Balance sheet, profit)	and loss account, cash flow stater	ment, change in ca	pital statement)
Management Bord's Interim Report     Statement of the process recognition			
Statements of the persons responsible	for preparation of financial reports	5	
	M.P.	(signed by a	uthorised person for representation)

### BALANCE SHEET as of 30.06.2017.

Luka Bloče Group	as of 30.06.2017. Luka Ploče Group			
Position Position	AOP	Previous year	Current year	
1	2	3	4	
ASSETS				
A) RECEIVABLES FOR SUBSCRIBED BUT NOT PAID-IN CAPITAL	001			
B) LONG-TERM ASSETS (003+010+020+029+033)	002	200.316.289	207.527.681	
I. INTANGIBLE ASSETS (004 to 009)	003	1.265.613	2.780.213	
1. Assets development	004			
2. Concessions, patents, licences fees, trade and service marks, software and other rights	005	65.976	62.712	
3. Goodwill	006			
Prepayments for purchase of intangible assets	007		1.684.048	
5. Intangible assets in preparation	008			
6. Other intangible assets	009	1.199.637	1.033.453	
II. TANGIBLE ASSETS (011 to 019)	010	196.174.132	201.868.651	
1. Land	011	2.138.881	2.138.881	
2. Buildings	012	8.906.952	8.817.380	
3. Plant and equipment	013	57.823.368	53.081.150	
4. Tools, facility inventory and transport assets	014	10.575.218	11.974.470	
5. Biological assets	015			
6. Prepayments for tangible assets	016	21.870.479	21.950.170	
7. Tangible assets in progress	017	90.088.643	99.184.038	
8. Other tangible assets	018			
9. Investments in buildings	019	4.770.591	4.722.562	
III. LONG-TERM FINANCIAL ASSETS (021 to 028)	020	557.967	557.967	
Investments (shares) with related parties	021			
2. Loans given to related parties	022			
3. Participating interest (shares)	023	521.406	521.406	
Loans to entrepreneurs in whom the entity holds participating interests	024			
5. Investments in securities	025			
6. Loans, deposits and similar assets	026	36.561	36.561	
7. Other long - term financial assets	027			
8. Investments accounted by equity method	028			
IV. RECEIVABLES (030 to 032)	029	2.318.577	2.320.850	
1.Receivables from related parties	030			
Receivables from based on trade loans	031	2.318.577	2.320.850	
3. Other receivables	032			
V. DEFERRED TAX ASSETS	033			
C) SHORT TERM ASSETS (035+043+050+058)	034	259.932.291	259.625.830	
I. INVENTORIES (036 to 042)	035	1.861.492	13.372.151	
1. Raw-material and supplies	036	1.753.847	2.252.098	
2. Work in progress	037			
3. Finished goods	038			
4. Merchandise	039	22.117	10.958.688	
5. Prepayments for inventories	040	85.528	161.365	
6. Long - term assets held for sales	041			
7. Biological assets	042			
II. RECEIVABLES (044 to 049)	043	60.216.964	38.244.431	
Receivables from related parties	044			
2. Accounts receivable	045	54.135.514	35.795.987	
3. Receivables from participating parties	046		14.150	
4. Receivables from employees and members of related parties	047		5.719	
5. Receivables from government and other institutions	048	3.577.201	1.563.149	
6. Other receivables	049	2.504.249	865.426	
III. SHORT TERM FINANCIAL ASSETS (051 to 057)	050	156.032.522	135.484.454	
1. Shares (stocks) in related parties	051			
2. Loans given to related parties	052			
3. Participating interests (shares)	053	279.577	279.577	
Loans to entrepreneurs in whom the entity holds participating interests	054	2.0.077	2. 0.077	
Investments in securities	055			
6. Loans, deposits, etc.	056	155.752.945	135.204.877	
7. Other financial assets	057	.55.752.040	.55.204.077	
	058	41.821.313	72.524.794	
IV CASH AT BANK AND IN CASHIER		71.021.010	12.027.134	
IV. CASH AT BANK AND IN CASHIER  D) PREPAID EXPENSES AND ACCRUED REVENUE			1 262 886	
IV. CASH AT BANK AND IN CASHIER  D) PREPAID EXPENSES AND ACCRUED REVENUE  E) TOTAL ASSETS (001+002+034+059)	059 060	460.248.580	1.262.886 468.416.397	

Position	AOP	Previous year	Current year
1	2	3	4
LIABILITIES AND CAPITAL			
A) CAPITAL AND RESERVES (063+064+065+071+072+075+078)	062	409.834.762	410.178.375
I. SUBSCRIBED CAPITAL	063	169.186.800	169.186.800
II. CAPITAL RESERVES	064	88.107.087	88.107.087
III.RESERVES FROM PROFIT (066+067-068+069+070)	065	39.011.478	39.187.369
Reserves prescribed by low	066	8.283.449	8.459.340
2. Reserves for treasury shares	067	7.838.243	7.838.243
3. Treasury stocks and shares (deduction)	068		
4. Statutory reserves	069		
5. Other reserves	070	22.889.786	22.889.786
IV. REVALUATION RESERVES	071		
V. RETAINED EARNINGS OR ACCUMULATED LOSS (073-074)	072	133.318.191	113.382.903
Retained earnings	073	133.318.191	113.382.903
2. Accumulated loss	074		
VI. PROFIT/LOSS FOR THE CURRENT YEAR (076-077)	075	-19.788.794	314.216
Profit for the current year	076		314.216
2. Loss for the current year	077	19.788.794	
VII. MINORITY INTERESTS	078		
B) PROVISIONS (080 to 082)	079	3.716.659	3.692.659
Provisions for pensions, severance pay, and similar liabilities	080	2.137.566	2.113.566
2. Reserves for tax liabilities	081		
3. Other reserves	082	1.579.093	1.579.093
C) LONG - TERM LIABILITIES (084 to 092)	083	20.566.612	40.348.229
Liabilities to related parties	084		
2. Liabilities for loans, deposits etc.	085		
3. Liabilities to banks and other financial institutions	086	19.055.084	38.837.364
Liabilities for received prepayments	087		
5. Accounts payable	088		
6. Liabilities arising from debt securities	089		
7. Liabilities to entrepreneurs in whom the entity holds participating interests	090		
8. Other long-term liabilities	091	1.511.528	1.510.865
9. Deferred tax liability	092		
D) SHORT - TERM LIABILITIES (094 to 105)	093	26.130.547	13.402.950
Liabilities to related parties	094		
2. Liabilities for loans, deposits etc.	095		
3. Liabilities to banks and other financial institutions	096	3.191.357	1.977.271
Liabilities for received prepayments	097	43.062	313.163
5. Accounts payable	098	16.577.030	4.286.567
6. Liabilities arising from debt securities	099		
7. Liabilities to entrepreneurs in whom the entity holds participating interests	100	652.213	709.267
8. Liabilities to employees	101	3.201.982	3.445.045
9. Liabilities for taxes, contributions and similar fees	102	2.100.657	2.391.326
10. Liabilities to share - holders	103		
11. Liabilities for long-term assets held for sale	104		
12. Other short - term liabilities	105	364.246	280.311
E) DEFFERED SETTLEMENTS OF CHARGES AND INCOME DEFERRED TO FUTURE PERIOD	106		795.184
F) TOTAL – CAPITAL AND LIABILITIES (062+079+083+093+106)	107	460.248.580	468.417.397
G) OFF-BALANCE RECORDS	108	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
APPENDIX to balance sheet(to be filled in by entrepreneur that prepares consolidated annual f		ort)	
CAPITAL AND RESERVES		•	
Attributed to equity holders of parent company	109	409.834.762	410.178.375
11 Attributed to equity holders of parent company			

#### PROFIT AND LOSS ACCOUNT

in period from 01.01.2017. until 30.06.2017.

Luka Ploče Group  Position		Previous	Current year		
		Cummulative	Quarter	Cummulativ e	Quarter
1	2	3	4	5	6
I. OPERATING REVENUE (112+113)	111	79.700.616	28.341.978	105.353.406	43.790.019
1. Sales revenue	112	78.505.813	28.207.234	104.396.720	43.543.346
2. Other operating revenues	113	1.194.803	134.744	956.686	246.673
II. OPERATING EXPENSES (115+116+120+124+125+126+129+130)	114	77.780.826	26.891.819	103.112.333	42.805.155
Changes in value of work in progress and finished products	115	07 470 707	0.004.740	04.407.054	00 400 00
Material costs (117 to 119)     a) Raw material and material costs	116	37.476.787 4.737.867	6.631.713		23.109.285
b) Costs of goods sold	117 118	24.200.591	2.054.419 184.574		4.010.710 14.388.875
c) Other external costs	119	8.538.329	4.392.720		4.709.700
3. Staff costs (121 to 123)	120	29.942.337	15.218.132		14.815.673
a) Net salaries and wages	121	18.897.175	9.590.543		9.362.989
b) Cost for taxes and contributions from salaries	122	6.668.501	3.404.300		3.281.807
c) Contributions on gross salaries	123	4.376.661	2.223.289		2.170.877
4. Depreciation	124	4.675.210	2.346.238		2.169.626
5. Other costs	125	5.686.492	2.695.736		2.710.571
6. Impairment (127+128)	126	0	0	0	C
a) Impairment of long-term assets (financial assets excluded)	127				
b) Impairment of short - term assets (financial assets excluded)	128				
7. Provisions	129				
8. Other operating costs	130				
III. FINANCIAL INCOME (132 to 136)	131	0	0	0	C
1. Interest income, foreign exchange gains, dividends and similar income from related	132				
2. Interest income, foreign exchange gains, dividends and similar income from non -	133				
3. Share in income from affiliated entrepreneurs and participating interests	134				
4. Unrealized gains (income) from financial assets	135				
5. Other financial income	136				
IV. FINANCIAL EXPENSES (138 to 141)	137	398.870	360.657	1.926.857	977.774
Interest expenses, foreign exchange losses, dividends and similar expenses from related	138	202.072	000.057	399.691	224.746
2. Interest expenses, foreign exchange losses, dividends and similar expenses from non -	139	398.870	360.657	1.527.166	753.028
Unrealized losses (expenses) on financial assets     Other financial expenses	140 141			U	
V. INCOME FROM INVESTMENT - SHARE IN PROFIT OF ASSOCIATED ENTREPRENEURS	141				
VI. LOSS FROM INVESTMENT - SHARE IN LOSS OF ASSOCIATED ENTREPRENEURS	143				
VII. EXTRAORDINARY - OTHER INCOME	144				
VIII. EXTRAORDINARY - OTHER EXPENSES	145				
IX. TOTAL INCOME (111+131+142 + 144)	146	79.700.616	28.341.978	105.353.406	43.790.019
X. TOTAL EXPENSES (114+137+143 + 145)	147	78.179.696	27.252.476	105.039.190	43.782.929
XI. PROFIT OR LOSS BEFORE TAXATION (146-147)	148	1.520.920	1.089.502	314.216	7.090
1. Profit before taxation (146-147)	149	1.520.920	1.089.502	314.216	7.090
2. Loss before taxation (147-146)	150	0	0	0	C
XII. PROFIT TAX	151				
XIII. PROFIT OR LOSS FOR THE PERIOD (148-151)	152	1.520.920	1.089.502	314.216	7.090
1. Profit for the period (149-151)	153	1.520.920	1.089.502	314.216	7.090
2. Loss for the period (151-148)	154	0	0	0	C
APPENDIX to P&L account (to be filled in by entrepreneur that prepares consolidated financial	report)			_	
XIV. PROFIT OR LOSS FOR THE PERIOD				1	
Attributed to equity holders of parent company	155				
2. Attributed to minority interest STATEMENT OF OTHER COMPREHENSIVE INCOME (IFRS)	156				
I. PROFIT OR LOSS FOR THE PERIOD (= 152)	157	1.520.920	1.089.502	314.216	7.090
II. OTHER COMPREHENSIVE INCOME / LOSS BEFORE TAX (159 to 165)	158	1.520.920	1.069.502		
Exchange differences on translation of foreign operations	159	9			,
Movements in revaluation reserves of long - term tangible and intangible assets	160				
Profit or loss from reevaluation of financial assets available for sale	161				
Gains or losses on efficient cash flow hedging	162				
5. Gains or losses on efficient hedge of a net investment in foreign countries	163				
6. Share in other comprehensive income / loss of associated companies	164				
7. Actuarial gains / losses on defined benefit plans	165				
III. TAX ON OTHER COMPREHENSIVE INCOME FOR THE PERIOD	166				
IV. NET OTHER COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (158-166)	167	0	0	0	(
V. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (157+167)	168	1.520.920	1.089.502	314.216	7.090
APPENDIX to Statement of other comprenhensive income (to be filled in by entrepreneur that p	repares con	solidated financial rep	oort)		
VI. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD				<u> </u>	
1. Attributed to equity holders of parent company	169				
2. Attributed to minority interest	170	-		1	

### STATEMENT OF CASH FLOWS - INDIRECT METHOD

in period from 01.01.2017 until 30.06.2017.

Luka Ploče Group in period from 01.01.2017 until 30.06.2017.	Kunas		
	AOP	Previous	0
Position		year	Current year
1	2	3	4
CASH FLOW FROM OPERATING ACTIVITIES			
1. Profit before tax	001	-19.788.794	314.216
2. Depreciation	002	8.850.954	4.318.272
3. Increase in short term liabilities	003		
Decrease in short term receivables	004		20.339.429
5. Decrease in inventories	005	59.875	
6. Other increase in cash flow	006	23.023.268	1.487.685
I. Total increase in cash flow from operating activities (001 to 006)	007	12.145.303	26.459.602
Decrease in short term liabilities	800	16.144.376	11.513.511
Increase in short term receivables	009	3.245.668	
3. Increase in inventories	010		11.433.501
4. Other decrease in cash flow	011		
II. Total decrease in cash flow from operating activities (008 to 011)	012	19.390.044	22.947.012
A1) NET INCREASE IN CASH FLOW FROM OPERATING ACTIVITIES	013	0	3.512.590
A2) NET DECREASE IN IN CASH FLOW FROM OPERATING ACTIVITIES	014	7.244.741	0
CASH FLOW FROM INVESTING ACTIVITIES			
Cash inflows from sales of long-term tangible and intangible assets	015	27.493.252	
Cash inflows from sales of equity and debt instruments	016	1.500.000	
3. Interests receipts	017		
4. Dividend receipts	018		6.416
5. Other cash inflows from investing activities	019	251.362.157	155.207.018
III. Total cash inflows from investing activities (015 to 019)	020	280.355.409	155.213.434
Cash outflow for purchase of long-term tangible and intangible assets	021	105.112.328	11.573.402
Cash outflow for acquisition of equity and debt financial instruments	022		
Other cash outflow for investing activities	023	214.390.000	135.212.666
IV. Total cash outflow for investing activities (021 to 023)	024	319.502.328	146.786.068
B1) NET INCREASE IN CASH FLOW FROM INVESTING ACTIVITIES (020-024)	025	0	8.427.366
B2) NET DECREASE IN CASH FLOW FROM INVESTING ACTIVITIES	026	39.146.919	0
CASH FLOW FROM FINANCIAL ACTIVITIES			
Cash inflow from issuing property and debt financial instruments	027		
2. Proceeds from the credit principal, promissory notes, borrowings and other loans	028	78.633.201	20.127.264
Other proceeds from financial activities	029		
V. Total cash inflows from financial activities (027 to 029)	030	78.633.201	20.127.264
Cash outflow for repayment of credit principal and bonds	031	6.187.428	1.363.739
Cash outflow for dividends paid	032		
3. Cash outflow for financial lease	033		
Cash outflow for purchase of treasury shares	034		
5. Other cash outflow for financial activities	035		
VI. Total cash outflow for financial activities (031 to 035)	036	6.187.428	1.363.739
C1) NET INCREASE IN CASH FLOW FROM FINANCIAL ACTIVITIES	037	72.445.773	18.763.525
C2) NET DECREASE IN CASH FLOW FROM FINANCIAL ACTIVITIES	038	0	0
Total increase in cash flow (013 – 014 + 025 – 026 + 037 – 038)	039	26.054.113	30.703.481
Total decrease in cash flow (014 – 013 + 026 – 025 + 038 – 037)	040	0	0
Cash and cash equivalents at the beginning of the period	041	15.767.200	41.821.313
Increase of cash and cash equivalents	042	26.054.113	30.703.481
Decrease of cash and cash equivalents	043		
Cash and cash equivalents at the end of the period	044	41.821.313	72.524.794

### STATEMENT OF CHANGES IN EQUITY

for the period 1.1.2017 to 30.6.2017

101 110 portou 1.11.2017 to 00.01.2017			
Position	AOP	Previous year	Current year
1	2	3	4
Subscribed capital	001	169.186.800	169.186.800
2. Capital reserves	002	88.107.087	88.107.087
3. Reserves from profit	003	39.011.478	39.187.369
Retained earnings or accumulated loss	004	133.318.191	113.382.903
5. Profit or loss for the current year	005	-19.788.794	314.216
6. Revaluation of long - term tangible assets	006		
7. Revaluation of intangible assets	007		
8. Revaluation of financial assets available for sale	008		
9. Other revaluation	009		
10. Total capital and reserves (AOP 001 to 009)	010	409.834.762	410.178.375
11. Currency gains and losses arising from net investement in foreign operations	011		
12. Current and deferred taxes (part)	012		
13. Cash flow hedging	013		
14. Changes in accounting policy	014		
15. Correction of significant errors in prior period	015		
16. Other changes of capital	016		
17. Total increase or decrease in capital (AOP 011 to 016)	017	0	0
17 a. Attributed to equity holders of parent company	018	409.834.762	410.171.285
17 b. Attributed to minority interest	019	0	

Items which decrease capital are given with the negative prefix

### MANAGEMENT LIABILITY STATEMENT

Hereby, pursuant to the Article 410. of the Capital Market Act we declare that according to our best knowledge, financial reports for the reporting period are prepared in accordance with applicable financial reporting standards.

Consolidated financial Statements for the second quarter of year 2017. give a complete and true representation of assets and obligations, profit and loss, financial position and business activities of the Company and of the companies being consolidated therein.

Željka Dodig	Capt. Ivan Pavlović
Member of the Board,	President of the board
Financial affairs	