LUKA PLOČE d.d. Trg kralja Tomislava 21 20 340 Ploče

OIB: 51228874907

# LUKA PLOČE GROUP

## UNAUDITED CONSOLIDATED REPORT FOR PERIOD FROM 01.01. UNTIL 31.03.2017.



## **CONTENTS:**

- a) MANAGEMENT BOARD'S REPORT ON THE POSITION OF THE COMPANY:
  - Balance sheet
  - P & L (profit and loss account)
  - Cash flow statement
  - Change in capital statement
- b) STATEMENTS OF PERSONS RESPONSIBLE FOR PREPARATION OF FINANCIAL REPORTS

#### Management Board's Interim financial report of Luka Ploče Group for the 1Q 2017.



## BUSINESS REPORT OF LUKA PLOČE GROUP IN PERIOD 01.01.2017. – 31.03.2017.

Management Board's Statement on the position of the Luka Ploče Group for the first quarter of year 2017.

Financial results of Luka Ploče Group for the first quarter of year 2017. are:

- In revenues from sales total of 61,56 million kuna, 24,59 million kuna are the revenue from port services and the remaining 36,26 million kuna are from the sales of goods. Revenues from port services had recorded a decrease of 2,25 % in comparison with the same period of the previous year.

- EBITDA (profit before interests, taxation and depreciation): 3,4 million kuna

EBITDA margin: 5,53 %EBIT: 1,26 million kunaEBIT margin: 2,04 %

- Net profit 307 thousands kuna

Indicators			
maisators	Realized 1-3/2016	Realized 1-3/2017	17/16
Liquidity ratios			
Working capital	205.798.949	245.201.016	19,15%
Current liquidity	6,20	6,78	9,30%
Turnover of working capital	0,25	0,25	0,61%
Days of working capital	360,64	358,46	-0,60%
Days in period	90	90	
Debt indicators			
Current liabilities / equity	0,09	0,10	12,45%
Long term liabilities/ equity	0,13	0,09	-31,58%
Borrowings /equity	0,13	0,08	-36,32%
Total liabilities / assetss	0,21	0,18	-13,21%
Profitability ratios			
EBITDA margin	5,45%	5,53%	1,50%
EBIT margin	0,91%	2,04%	123,15%
NET margin	0,84%	0,50%	-40,61%
Productivity Indicators Number of employees Revenue per employee (in thousands)	587	549	-6,47%
	87.493	112.137	28,17%

In Ploče, April 25th 2017.

Capt.Ivan Pavlović dipl.ing.

President of Board

Appendix 1 Reporting period:		01.01.2017.	to		31.03.2017.
	Annual financial s		•	reneur - (	
	Milluai Illiailulai s	Materneni	OI tile elitiebi	Telleul - V	3FI-FOD
Registration number (MB)	03036138	_			
Identification number of subject	0900065233	]			
Personal identification number (OIB)	5122874907	_			
Issueer company:	LUKA PLOČE				
Postal code and place	20340	_	PLOČE		
Street and number	TRG KRALJA TOMISLA	AVA 21			
E-mail address:	financije@luka-ploce.	<u>hr</u>			
Internet adress:	www.luka-ploce.hr				
Code and name of comune/town	335 PLOČE				
Code and county name	19 DUBROVA	ČKO-NERET\	/ANSKA		Number of employees 54
Consolidated statement	YES				(at quarter end) NKD/NWC code: 522
Subsidiaries subject to consolidation	on (according to IFRS):				Personal identification number (OIB)
POMORSKI SERVIS - LUKA PLO	ČE d.o.o.	LUČKA BOS	SANSKA OBALA b.b	o. PLOČE	18875024938
LUKA PLOČE - ODRŽAVANJE d.o	0.0.	LUČKA CES	TA b.b. PLOČE		87501430734
LUKA ŠPED d.o.o.		LUČKA CES	TA b.b. PLOČE		28527523504
PLOČANSKA PLOVIDBA d.o.o.		LUČKA CES	TA b.b. PLOČE		39778257122
LUKA PLOČE ENERGIJA		TRG KRALJ	A TOMISLAVA 21		18309760889
Book keeping service: Contact person:	DODIG ŽELJKA				
Phone number:				Fascimile:	020 679 170
E-mail address:			1	_	
Curnome and name	DAVI OVIĆ IVAN				
Surname and name	(authorised person for re	epresentation)			
Disclosure docum					
	ents: (Balance sheet, profit an	nd loss account	cash flow statemen	nt change in cr	anital statement)
2. Management Bor	•	u 1000 acce	, odom non oldio	it, ondrige	apital statementy
_	e persons responsible for	r preparation o	f financial reports		
		M.P.		(signed by a	authorised person for representation)
		IVI.F.		(signed by a	authorised person for representation)

# BALANCE SHEET as of 31.03.2017.

Luka Ploče Group			
Position	AOP	Previous year	Current year
1	2	3	4
ASSETS	•		
A) RECEIVABLES FOR SUBSCRIBED BUT NOT PAID-IN CAPITAL	001		
B) LONG-TERM ASSETS (003+010+020+029+033)	002	200.316.289	200.517.404
I. INTANGIBLE ASSETS (004 to 009)	003	1.265.613	2.808.309
1. Assets development	004		
2. Concessions, patents, licences fees, trade and service marks, software and other rights	005	65.976	58.576
3. Goodwill	006		
Prepayments for purchase of intangible assets	007		1.646.248
5. Intangible assets in preparation	008		
6. Other intangible assets	009	1.199.637	1.103.485
II. TANGIBLE ASSETS (011 to 019)	010	196.174.132	194.832.551
1. Land	011	2.138.881	2.138.881
2. Buildings	012	8.906.952	8.862.166
3. Plant and equipment	013	57.823.368	54.621.052
4. Tools, facility inventory and transport assets	014	10.575.218	10.122.641
5. Biological assets	015		
6. Prepayments for tangible assets	016	21.870.479	22.146.795
7. Tangible assets in progress	017	90.088.643	92.194.439
8. Other tangible assets	018		
9. Investments in buildings	019	4.770.591	4.746.577
III. LONG-TERM FINANCIAL ASSETS (021 to 028)	020	557.967	557.967
Investments (shares) with related parties	021		0
2. Loans given to related parties	022		
3. Participating interest (shares)	023	521.406	521.406
Loans to entrepreneurs in whom the entity holds participating interests	024		
5. Investments in securities	025		
6. Loans, deposits and similar assets	026	36.561	36.561
7. Other long - term financial assets	027		
8. Investments accounted by equity method	028		
IV. RECEIVABLES (030 to 032)	029	2.318.577	2.318.577
1.Receivables from related parties	030		
Receivables from based on trade loans	031	2.318.577	2.318.577
3. Other receivables	032		
V. DEFERRED TAX ASSETS	033		
C) SHORT TERM ASSETS (035+043+050+058)	034	259.932.291	286.274.311
I. INVENTORIES (036 to 042)	035	1.861.492	25.481.379
1. Raw-material and supplies	036	1.753.847	1.692.974
2. Work in progress	037		
3. Finished goods	038		
4. Merchandise	039	22.117	23.769.190
5. Prepayments for inventories	040	85.528	19.215
6. Long - term assets held for sales	041		
7. Biological assets	042		
II. RECEIVABLES (044 to 049)	043	60.216.964	61.117.369
Receivables from related parties	044		0
2. Accounts receivable	045	54.135.514	58.731.603
Receivables from participating parties	046		11.243
Receivables from employees and members of related parties	047		16.496
Receivables from government and other institutions	048	3.577.201	1.523.299
6. Other receivables	049	2.504.249	834.728
III. SHORT TERM FINANCIAL ASSETS (051 to 057)	050	156.032.522	155.326.956
1. Shares (stocks) in related parties	051	100.002.022	100.020.000
Loans given to related parties	052		
3. Participating interests (shares)	052	279.577	279.577
4. Loans to entrepreneurs in whom the entity holds participating interests	053	213.311	213.311
Loans to entrepreneurs in whom the entity holds participating interests     Investments in securities	055	1	
6. Loans, deposits, etc.	056	155.752.945	155.047.379
7. Other financial assets		155.752.945	133.041.379
7. Other illianda assets	057 058	/1 001 010	AA 240 GO7
IV CASH AT BANK AND IN CASHIER		41.821.313	44.348.607
IV. CASH AT BANK AND IN CASHIER  D) PREPAID EXPENSES AND ACCRISED REVENUE			1 26 1 100
IV. CASH AT BANK AND IN CASHIER  D) PREPAID EXPENSES AND ACCRUED REVENUE  E) TOTAL ASSETS (001+002+034+059)	059 060	460.248.580	1.364.122 488.155.837

Position	AOP	Previous year	Current year
1	2	3	4
LIABILITIES AND CAPITAL			
A) CAPITAL AND RESERVES (063+064+065+071+072+075+078)	062	409.834.762	410.171.285
I. SUBSCRIBED CAPITAL	063	169.186.800	169.186.800
II. CAPITAL RESERVES	064	88.107.087	88.107.087
III.RESERVES FROM PROFIT (066+067-068+069+070)	065	39.011.478	39.011.478
Reserves prescribed by low	066	8.283.449	8.283.449
Reserves for treasury shares	067	7.838.243	7.838.243
3. Treasury stocks and shares (deduction)	068		
4. Statutory reserves	069		
5. Other reserves	070	22.889.786	22.889.786
IV. REVALUATION RESERVES	071		
V. RETAINED EARNINGS OR ACCUMULATED LOSS (073-074)	072	133.318.191	113.558.794
1. Retained earnings	073	133.318.191	113.558.794
2. Accumulated loss	074		
VI. PROFIT/LOSS FOR THE CURRENT YEAR (076-077)	075	-19.788.794	307.126
Profit for the current year	076		307.126
2. Loss for the current year	077	19.788.794	
VII. MINORITY INTERESTS	078		
B) PROVISIONS (080 to 082)	079	3.716.659	3.710.659
Provisions for pensions, severance pay, and similar liabilities	080	2.137.566	2.131.566
2. Reserves for tax liabilities	081		
3. Other reserves	082	1.579.093	1.579.093
C) LONG - TERM LIABILITIES (084 to 092)	083	20.566.612	31.836.476
Liabilities to related parties	084		
2. Liabilities for loans, deposits etc.	085		
3. Liabilities to banks and other financial institutions	086	19.055.084	30.324.948
Liabilities for received prepayments	087		
5. Accounts payable	088		
6. Liabilities arising from debt securities	089		
7. Liabilities to entrepreneurs in whom the entity holds participating interests	090		
8. Other long-term liabilities	091	1.511.528	1.511.528
9. Deferred tax liability	092		
D) SHORT - TERM LIABILITIES (094 to 105)	093	26.130.547	41.352.098
Liabilities to related parties	094		0
2. Liabilities for loans, deposits etc.	095		
3. Liabilities to banks and other financial institutions	096	3.191.357	2.475.506
Liabilities for received prepayments	097	43.062	166.930
5. Accounts payable	098	16.577.030	32.653.732
6. Liabilities arising from debt securities	099		
7. Liabilities to entrepreneurs in whom the entity holds participating interests	100	652.213	243.537
8. Liabilities to employees	101	3.201.982	3.351.597
9. Liabilities for taxes, contributions and similar fees	102	2.100.657	2.121.985
10. Liabilities to share - holders	103		
11. Liabilities for long-term assets held for sale	104		
12. Other short - term liabilities	105	364.246	338.811
E) DEFFERED SETTLEMENTS OF CHARGES AND INCOME DEFERRED TO FUTURE PERIOD	106		1.085.319
F) TOTAL - CAPITAL AND LIABILITIES (062+079+083+093+106)	107	460.248.580	488.155.837
G) OFF-BALANCE RECORDS	108		0
APPENDIX to balance sheet(to be filled in by entrepreneur that prepares consolidated annual f	inancial rep	ort)	
CAPITAL AND RESERVES	·		
Attributed to equity holders of parent company	109	409.834.762	410.171.285

PROFIT AND LOSS ACCOUNT in period from 01.01.2017. until 31.03.2017.

Luka Ploče Group	AOP	in Kunas			
Position		Previous	Current year		
		Cummulative	Quarter	Cummulativ e	Quarter
1	2	3	4	5	6
I. OPERATING REVENUE (112+113)	111	51.358.638	51.358.638	61.563.387	61.563.387
1. Sales revenue	112	50.298.579	50.298.579	60.853.374	60.853.374
2. Other operating revenues	113	1.060.059	1.060.059	710.013	710.013
II. OPERATING EXPENSES (115+116+120+124+125+126+129+130)	114	50.889.007	50.889.007	60.307.178	60.307.178
Changes in value of work in progress and finished products	115				
2. Material costs (117 to 119)	116	30.845.074	30.845.074	41.088.569	41.088.56
a) Raw material and material costs	117	2.683.448	2.683.448	3.218.719	3.218.71
b) Costs of goods sold	118	24.016.017	24.016.017	33.946.100	33.946.10
c) Other external costs	119	4.145.609	4.145.609	3.923.750	3.923.75
3. Staff costs (121 to 123)	120	14.724.205	14.724.205	14.354.911	14.354.91
a) Net salaries and wages	121	9.306.632	9.306.632	9.109.131	9.109.13
b) Cost for taxes and contributions from salaries	122	3.264.201	3.264.201	3.141.476	3.141.47
c) Contributions on gross salaries	123	2.153.372	2.153.372	2.104.304	2.104.30
4. Depreciation	124	2.328.972	2.328.972	2.148.646	2.148.64
5. Other costs	125	2.990.756	2.990.756	2.715.052	2.715.05
6. Impairment (127+128)	126	0	0	0	
a) Impairment of long-term assets (financial assets excluded)	127				
b) Impairment of short - term assets (financial assets excluded)	128			0	
7. Provisions	129				
8. Other operating costs	130				
III. FINANCIAL INCOME (132 to 136)	131	0	0	0	
Interest income, foreign exchange gains, dividends and similar income from related	132				
2. Interest income, foreign exchange gains, dividends and similar income from non -	133				
3. Share in income from affiliated entrepreneurs and participating interests	134				
4. Unrealized gains (income) from financial assets	135				
5. Other financial income	136				
IV. FINANCIAL EXPENSES (138 to 141)	137	38.213	38.213	949.083	949.08
1. Interest expenses, foreign exchange losses, dividends and similar expenses from related	138				
2. Interest expenses, foreign exchange losses, dividends and similar expenses from non -	139	38.213	38.213	949.083	949.08
3. Unrealized losses (expenses) on financial assets	140				
4. Other financial expenses	141				
V. INCOME FROM INVESTMENT - SHARE IN PROFIT OF ASSOCIATED ENTREPRENEURS	142				
VI. LOSS FROM INVESTMENT - SHARE IN LOSS OF ASSOCIATED ENTREPRENEURS	143				
VII. EXTRAORDINARY - OTHER INCOME	144				
VIII. EXTRAORDINARY - OTHER EXPENSES	145				
IX. TOTAL INCOME (111+131+142 + 144)	146	51.358.638	51.358.638	61.563.387	61.563.38
X. TOTAL EXPENSES (114+137+143 + 145)	147	50.927.220	50.927.220	61.256.261	61.256.26
XI. PROFIT OR LOSS BEFORE TAXATION (146-147)	148	431.418	431.418	307.126	307.12
1. Profit before taxation (146-147)	149	431.418	431.418	307.126	307.12
2. Loss before taxation (147-146)	150	0	0	0	
XII. PROFIT TAX	151				
XIII. PROFIT OR LOSS FOR THE PERIOD (148-151)	152	431.418	431.418	307.126	307.126
1. Profit for the period (149-151)	153	431.418	431.418	307.126	307.12
2. Loss for the period (151-148)	154	0	0	0	(
APPENDIX to P&L account (to be filled in by entrepreneur that prepares consolidated financia	report)				
XIV. PROFIT OR LOSS FOR THE PERIOD				•	
1. Attributed to equity holders of parent company	155	431.418	431.418	307.126	307.126
2. Attributed to minority interest	156				
STATEMENT OF OTHER COMPREHENSIVE INCOME (IFRS)		<u>'</u>			
I. PROFIT OR LOSS FOR THE PERIOD (= 152)	157	431.418	431.418	307.126	307.12
II. OTHER COMPREHENSIVE INCOME / LOSS BEFORE TAX (159 to 165)	158	0	0	0	
1. Exchange differences on translation of foreign operations	159				
2. Movements in revaluation reserves of long - term tangible and intangible assets	160				
3. Profit or loss from reevaluation of financial assets available for sale	161				
Gains or losses on efficient cash flow hedging	162				
Gains or losses on efficient hedge of a net investment in foreign countries	163				
6. Share in other comprehensive income / loss of associated companies	164	+			
7. Actuarial gains / losses on defined benefit plans	165				
III. TAX ON OTHER COMPREHENSIVE INCOME FOR THE PERIOD	166	+			
IV. NET OTHER COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (158-166)	167	0	0	0	
V. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (138-166)	167	431.418	431.418	307.126	307.12
APPENDIX to Statement of other comprenhensive income (to be filled in by entrepreneur that				307.126	307.12
	orepares cor	isonuateu illiantiai rep	ort)	•	
VI. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD	460	<u> </u>			
1. Attributed to equity holders of parent company	169				
2. Attributed to minority interest	170				

## STATEMENT OF CASH FLOWS - INDIRECT METHOD

in period from 01.01.2017 until 31.03.2017.

in period from 01.01.2017 until 31.03.2017.  Luka Ploče Group ir	Kunas		
·	AOP	Previous	0
Position		year	Current year
1	2	3	4
CASH FLOW FROM OPERATING ACTIVITIES			_
1. Profit before tax	001	-19.788.794	307.126
2. Depreciation	002	8.850.954	2.148.646
3. Increase in short term liabilities	003		15.668.026
Decrease in short term receivables	004		
5. Decrease in inventories	005	59.875	
6. Other increase in cash flow	006	23.023.268	708.116
I. Total increase in cash flow from operating activities (001 to 006)	007	12.145.303	18.831.914
Decrease in short term liabilities	800	16.144.376	
Increase in short term receivables	009	3.245.668	900.405
3. Increase in inventories	010		23.619.887
4. Other decrease in cash flow	011		
II. Total decrease in cash flow from operating activities (008 to 011)	012	19.390.044	24.520.292
A1) NET INCREASE IN CASH FLOW FROM OPERATING ACTIVITIES	013	0	0
A2) NET DECREASE IN IN CASH FLOW FROM OPERATING ACTIVITIES	014	7.244.741	5.688.378
CASH FLOW FROM INVESTING ACTIVITIES			
Cash inflows from sales of long-term tangible and intangible assets	015	27.493.252	
Cash inflows from sales of equity and debt instruments	016	1.500.000	
3. Interests receipts	017	0	
4. Dividend receipts	018		
5. Other cash inflows from investing activities	019	251.362.157	
III. Total cash inflows from investing activities (015 to 019)	020	280.355.409	0
Cash outflow for purchase of long-term tangible and intangible assets	021	105.112.328	2.646.590
Cash outflow for acquisition of equity and debt financial instruments	022		
Other cash outflow for investing activities	023	214.390.000	
IV. Total cash outflow for investing activities (021 to 023)	024	319.502.328	2.646.590
B1) NET INCREASE IN CASH FLOW FROM INVESTING ACTIVITIES (020-024)	025	0	0
B2) NET DECREASE IN CASH FLOW FROM INVESTING ACTIVITIES	026	39.146.919	2.646.590
CASH FLOW FROM FINANCIAL ACTIVITIES	<u> </u>	•	
Cash inflow from issuing property and debt financial instruments	027		
2. Proceeds from the credit principal, promissory notes, borrowings and other loans	028	78.633.201	11.380.052
3. Other proceeds from financial activities	029		
V. Total cash inflows from financial activities (027 to 029)	030	78.633.201	11.380.052
Cash outflow for repayment of credit principal and bonds	031	6.187.428	517.790
2. Cash outflow for dividends paid	032		
3. Cash outflow for financial lease	033		
Cash outflow for purchase of treasury shares	034		
5. Other cash outflow for financial activities	035		
VI. Total cash outflow for financial activities (031 to 035)	036	6.187.428	517.790
C1) NET INCREASE IN CASH FLOW FROM FINANCIAL ACTIVITIES	037	72.445.773	10.862.262
C2) NET DECREASE IN CASH FLOW FROM FINANCIAL ACTIVITIES	038	0	O
Total increase in cash flow (013 – 014 + 025 – 026 + 037 – 038)	039	26.054.113	2.527.294
Total decrease in cash flow (014 – 013 + 026 – 025 + 038 – 037)	040	0	C
Cash and cash equivalents at the beginning of the period	041	15.767.200	41.821.313
Increase of cash and cash equivalents	042	26.054.113	2.527.294
Decrease of cash and cash equivalents	043		C
Cash and cash equivalents at the end of the period	044	41.821.313	44.348.607

## STATEMENT OF CHANGES IN EQUITY

for the period 1.1.2017 to 31.3.2017

1.1.2017 to 01.0.2017			
Position	AOP	Previous year	Current year
1	2	3	4
Subscribed capital	001	169.186.800	169.186.800
2. Capital reserves	002	88.107.087	88.107.087
3. Reserves from profit	003	39.011.478	39.011.478
Retained earnings or accumulated loss	004	133.318.191	113.558.794
5. Profit or loss for the current year	005	-19.788.794	307.126
6. Revaluation of long - term tangible assets	006		
7. Revaluation of intangible assets	007		
8. Revaluation of financial assets available for sale	800		
9. Other revaluation	009		
10. Total capital and reserves (AOP 001 to 009)	010	409.834.762	410.171.285
11. Currency gains and losses arising from net investement in foreign operations	011		
12. Current and deferred taxes (part)	012		
13. Cash flow hedging	013		
14. Changes in accounting policy	014		
15. Correction of significant errors in prior period	015		
16. Other changes of capital	016		
17. Total increase or decrease in capital (AOP 011 to 016)	017	0	0
	•		•
17 a. Attributed to equity holders of parent company	018	409.834.762	410.171.285
17 b. Attributed to minority interest	019	0	

Items which decrease capital are given with the negative prefix

## MANAGEMENT LIABILITY STATEMENT

Hereby, pursuant to the Article 410. of the Capital Market Act we declare that according to our best knowledge, financial reports for the reporting period are prepared in accordance with applicable financial reporting standards.

Consolidated financial Statements for the first quarter of year 2017. give a complete and true representation of assets and obligations, profit and loss, financial position and business activities of the Company and of the companies being consolidated therein.

Željka Dodig	Capt. Ivan Pavlović
Member of the Board,	President of the board
Financial affairs	