LUKA PLOČE d.d. Trg kralja Tomislava 21 20 340 Ploče

OIB: 51228874907

## LUKA PLOČE d.d.

### UNAUDITED NON CONSOLIDATED REPORT FOR PERIOD FROM 01.01. UNTIL 30.06.2016.



#### **CONTENTS:**

- a) MANAGEMENT BOARD'S REPORT ON THE POSITION OF THE COMPANY:
  - Balance sheet
  - P & L (profit and loss account)
  - Cash flow statement
  - Change in capital statement
- b) STATEMENTS OF PERSONS RESPONSIBLE FOR PREPARATION OF FINANCIAL REPORTS



### BUSINESS REPORT OF LUKA PLOČE d.d. IN PERIOD 01.01.2016. – 30.06.2016.

Management Board's Statement on the position of the Luka Ploče companyfor the seconsd quarter of year 2016.

Financial results of Luka Ploče d.d. in the second quarter of year 2016.:

- Cargo traffic volume trough Ploce port: 1,31 thousand tones of cargo
   the 13,86% decrease in comparison to the same period of previous year
- In revenues from sales total of 69,00 million kuna, 44,19 million kuna are the revenue from port services and the remaining 25,14 million kuna are from the sales of goods. Revenues from port services had recorded a decrease of 18,36 % in comparison with the same period of the previous year.
- Within the total operating expenses of 69,80 the costs of goods sold have been recorded at 23,84 million kuna. Operating expenses excluding the costs of goods sold had recorded a decrease of 2,38% in comparison with the same period of the previous year.
- EBITDA (profit before interests, taxation and depreciation): 4,56 million kuna

EBITDA margin: 6,46 %
EBIT: 809 thousands kuna
EBIT margin: 1,15 %

- Net profit 536 thousands kuna

Indicators			
	Realized 1-6/2015	Realized 1-6/2016	16/ 15
Liquidity ratios			
Working capital	252.541.730	211.572.921	-16,22%
Current liquidity	9,07	7,60	-16,23%
Turnover of working capital	0,24	0,33	40,96%
Days of working capital	760,20	539,32	-29,06%
Days in period	180	180	
Debt indicators			
Current liabilities / equity	0,08	0,08	1,50%
Long term liabilities/ equity	0,04	0,03	-26,27%
Borrowings /equity	0,04	0,02	-44,20%
Total liabilities / assetss	0,11	0,10	-11,31%
Profitability ratios			
EBITDA margin	27,73%	6,46%	-76,69%
EBIT margin			
	21,26%	1,15%	-94,61%
Net margin	45,34%	0,76%	-98,32%
Productivity Indicators			
Number of employees			
	453	452	-0,22%
Revenue per employee (in			
thousands)			
	132.002	156.225	18,35%

In Ploče, July 29th 2016.

Capt.Ivan Pavlović dipl.ing.

President of Board

Appendix 1 Reporting period:		1.1.2016	to		30.06.2016.	
A	nnual financial s	statement of	the entrep	reneur - Gl	FI-POD	
Registration number (MB)	03036138	I	•			
Identification number of subject	0900065233	<del>-</del> 				
Personal identification number	5122874907	<del>-</del> 				
(OIB) Issueer company: I	LUKA PLOČE	<u> </u>				
Postal code and place	20340	PLC	)ČE			
_	TRG KRALJA TOMISL	<b>-</b>				
E-mail address:	financije@luka-ploce	<u>.hr</u>				
Internet adress:	www.luka-ploce.hr					
Code and name of comune/town	335 PLOČE					
Code and county name	19 DUBROVA	AČKO-NERETVANS	SKA		Number of employees	452
Consolidated statement	NO				(at quarter end) NKD/NWC code:	5224
Subsidiaries subject to consolidation	n (according to IFRS):				Personal identification number (OIB	)
				<u>.</u>		
Book keeping service:						
Contact person:	DODIG ŽELJKA	·				
Phone number:	(fill in only surname and 020 603 223	name of contact pe	erson)	Fascimile: 02	0 679 170	
E-mail address:		·		·		
Surname and name	PAVLOVIĆ IVAN					
•	(authorised person for re	epresentation)				
Disclosure docume  1. Financial stateme	ents: ents (balance sheet, pro	fit and loss account,	, cash flow state	ment, statemen	of changes in	
shareholder's equity 2. Report of the Mar	nagement Board on pos	ition of the Compan	ıv			
·	onsible persons for pre	•	•			
		M.P.		(signed by au	horised person for representation)	

## BALANCE SHEET as of 30.06.2016

LUKA PLOČE d.d. In Kunas				
Position	AOP	Previous year	Current year	
1	2	3	4	
ASSETS				
A) RECEIVABLES FOR SUBSCRIBED BUT NOT PAID-IN CAPITAL	001			
B) LONG-TERM ASSETS (003+010+020+029+033)	002	192.042.428	202.963.339	
I. INTANGIBLE ASSETS (004 to 009)	003	1.018.359	987.747	
1. Assets development	004			
2. Concessions, patents, licences fees, trade and service marks, software and other rights	005			
3. Goodwill  4. Propagate for purphase of intensible accepts	006			
Prepayments for purchase of intangible assets     Intangible assets in preparation	007		405.000	
6. Other intangible assets	008	1.018.359	165.600 822.147	
II. TANGIBLE ASSETS (011 to 019)	010	145.753.299	156.642.436	
1. Land	011	2.138.881	2.138.881	
2. Buildings	012	8.685.990	8.590.303	
3. Plant and equipment	013	58.492.944	56.294.545	
Tools, facility inventory and transport assets	014	3.729.405	5.344.059	
5. Biological assets	015	0.720.700	0.01.11000	
6. Prepayments for tangible assets	016	21.791.319	21.968.464	
7. Tangible assets in progress	017	46.048.110	57.487.563	
8. Other tangible assets	018			
9. Investments in buildings	019	4.866.650	4.818.621	
III. LONG-TERM FINANCIAL ASSETS (021 to 028)	020	42.615.679	42.678.065	
Investments (shares) with related parties	021	37.466.876	37.466.876	
2. Loans given to related parties	022	3.569.303	3.631.689	
3. Participating interest (shares)	023	1.579.500	1.579.500	
Loans to entrepreneurs in whom the entity holds participating interests	024			
5. Investments in securities	025			
6. Loans, deposits and similar assets	026			
7. Other long - term financial assets	027			
Investments accounted by equity method	028			
IV. RECEIVABLES (030 to 032)	029	2.655.091	2.655.091	
1.Receivables from related parties	030			
2. Receivables from based on trade loans	031	2.655.091	2.655.091	
3. Other receivables	032			
V. DEFERRED TAX ASSETS	033			
C) SHORT TERM ASSETS (035+043+050+058)	034	265.199.241	236.469.760	
I. INVENTORIES (036 to 042)	035	1.127.838	1.191.963	
Raw-material and supplies	036	919.089	1.102.594	
2. Work in progress	037			
3. Finished goods	038			
4. Merchandise	039	200.740	00.000	
5. Prepayments for inventories	040	208.749	89.369	
6. Long - term assets held for sales     7. Biological assets	041 042			
II. RECEIVABLES (044 to 049)	042	67.803.361	47.625.432	
Receivables from related parties	043	4.972.794	5.705.162	
Accounts receivable	044	51.622.062	37.319.144	
Receivables from participating parties	046	01.022.002	71.020	
Receivables from employees and members of related parties	047	1	27.391	
Receivables from government and other institutions	048	3.424.475	3.748.358	
6. Other receivables	049	7.784.030	754.357	
III. SHORT TERM FINANCIAL ASSETS (051 to 057)	050	188.872.932	169.029.533	
Shares (stocks) in related parties	051	1		
2. Loans given to related parties	052			
3. Participating interests (shares)	053	193.041	193.041	
4. Loans to entrepreneurs in whom the entity holds participating interests	054			
5. Investments in securities	055			
6. Loans, deposits, etc.	056	188.679.891	168.836.492	
7. Other financial assets	057			
IV. CASH AT BANK AND IN CASHIER	058	7.395.110	18.622.832	
D) PREPAID EXPENSES AND ACCRUED REVENUE	059		7.183.862	
E) TOTAL ASSETS (001+002+034+059)	060	457.241.669	446.616.961	
F) OFF-BALANCE RECORDS				

Position	AOP	Previous year	Current year
1	2	3	4
LIABILITIES AND CAPITAL		, ,	-
A) CAPITAL AND RESERVES (063+064+065+071+072+075+078)	062	402.858.101	403.394.457
I. SUBSCRIBED CAPITAL	063	169.186.800	169.186.800
II. CAPITAL RESERVES	064	88.107.087	88.107.087
III.RESERVES FROM PROFIT (066+067-068+069+070)	065	37.491.076	39.011.478
1. Reserves prescribed by low	066	6.763.047	8.283.449
2. Reserves for treasury shares	067	7.838.243	7.838.243
3. Treasury stocks and shares (deduction)	068		
4. Statutory reserves	069		
5. Other reserves	070	22.889.786	22.889.786
IV. REVALUATION RESERVES	071		
V. RETAINED EARNINGS OR ACCUMULATED LOSS (073-074)	072	77.665.100	106.552.736
1. Retained earnings	073	77.665.100	106.552.736
2. Accumulated loss	074		
VI. PROFIT/LOSS FOR THE CURRENT YEAR (076-077)	075	30.408.038	536.356
1. Profit for the current year	076	30.408.038	536.356
2. Loss for the current year	077		
VII. MINORITY INTERESTS	078		
B) PROVISIONS (080 to 082)	079	3.671.195	3.506.119
Provisions for pensions, severance pay, and similar liabilities	080	1.927.026	1.927.026
2. Reserves for tax liabilities	081	110211020	
3. Other reserves	082	1.744.169	1.579.093
C) LONG - TERM LIABILITIES (084 to 092)	083	7.396.461	7.635.683
1. Liabilities to related parties	084	7.000.401	7.000.000
2. Liabilities for loans, deposits etc.	085		
Liabilities to banks and other financial institutions	086	5.665.595	5.904.817
Liabilities for received prepayments	087	0.000.000	0.004.017
5. Accounts payable	088		
6. Liabilities arising from debt securities	089		
7. Liabilities to entrepreneurs in whom the entity holds participating interests	090		
8. Other long-term liabilities	091	1.730.866	1.730.866
9. Deferred tax liability	092	1.700.000	1.700.000
D) SHORT - TERM LIABILITIES (094 to 105)	093	43.315.912	31.552.735
1. Liabilities to related parties	094	4.856.947	4.608.328
2. Liabilities for loans, deposits etc.	095	4.050.547	4.000.020
Liabilities to banks and other financial institutions	096	6.024.547	2.760.289
Liabilities for received prepayments	090	35.274	4.860
5. Accounts payable	098	27.219.846	19.175.447
6. Liabilities arising from debt securities	099	27.219.040	19.175.447
7. Liabilities to entrepreneurs in whom the entity holds participating interests	100	641.756	754.725
8. Liabilities to employees	101	2.620.543	2.568.777
S. Liabilities to employees     S. Liabilities for taxes, contributions and similar fees	101	1.528.734	1.503.838
		1.526.734	1.303.636
10. Liabilities to share - holders	103		
11. Liabilities for long-term assets held for sale  12. Other short - term liabilities	104	200 265	176 471
E) DEFFERED SETTLEMENTS OF CHARGES AND INCOME DEFERRED TO FUTURE PERIOD	105	388.265	176.471
F) TOTAL – CAPITAL AND LIABILITIES (062+079+083+093+106)	106	457 044 600	527.967
G) OFF-BALANCE RECORDS	107	457.241.669	446.616.961
APPENDIX to balance sheet(to be filled in by entrepreneur that prepares consolidated annual f	108	ort)	
· , , , , , , , , , , , , , , , , , , ,	manciai rep	urt)	
CAPITAL AND RESERVES	400	<del>                                     </del>	
Attributed to equity holders of parent company	109	_	_
2. Attributed to minority interest	110	0	0

# PROFIT AND LOSS ACCOUNT from 01.01.2016 until 30.06.2016.

LUKA PLOČE d.d.					
Position	AOP	previous period cumulative	previous period quarter	current period cumulative	current period cumulative
1	2	3	4	5	6
I. OPERATING REVENUE (112+113)	111	57.126.110	30.549.230	70.613.825	23.745.665
1. Sales revenue	112	54.126.995	29.667.223	69.329.812	23.556.782
2. Other operating revenues II. OPERATING EXPENSES (115+116+120+124+125+126+129+130)	113	2.999.115 47.084.934	882.007	1.284.013	188.883 23.142.034
Changes in value of work in progress and finished products	114 115	47.064.934	23.637.948	69.804.608	23.142.034
2. Material costs (117 to 119)	116	17.127.726	8.532.628	38.667.586	7.211.741
a) Raw material and material costs	117	5.119.750	2.563.107	3.774.050	1.554.505
b) Costs of goods sold	118			23.841.382	
c) Other external costs	119	12.007.976	5.969.521	11.052.154	5.657.236
3. Staff costs (121 to 123)	120	22.639.604	11.654.890	22.569.927	11.655.274
a) Net salaries and wages	121	14.331.746	7.362.003	14.168.440	7.294.051
b) Cost for taxes and contributions from salaries	122	4.985.164	2.582.285	5.088.801	2.650.701
c) Contributions on gross salaries	123	3.322.694	1.710.602	3.312.686	1.710.522
4. Depreciation	124	3.870.935	1.925.992	3.755.019	1.884.651
5. Other costs 6. Impairment (127+128)	125	3.446.669	1.524.438	4.812.076	2.390.368
a) Impairment (127+126)  a) Impairment of long-term assets (financial assets excluded)	126 127	0	U	U	U
b) Impairment of short - term assets (financial assets excluded)	128				
7. Provisions	129				
8. Other operating costs	130				
III. FINANCIAL INCOME (132 to 136)	131	17.374.690	1.262.297	0	0
1. Interest income, foreign exchange gains, dividends and similar income from related	132				
2. Interest income, foreign exchange gains, dividends and similar income from non -	133	17.374.690	1.262.297		
3. Share in income from affiliated entrepreneurs and participating interests	134				
4. Unrealized gains (income) from financial assets	135				
5. Other financial income	136				
IV. FINANCIAL EXPENSES (138 to 141)	137	306.317	84.006	272.861	235.424
1. Interest expenses, foreign exchange losses, dividends and similar expenses from related	138				
2. Interest expenses, foreign exchange losses, dividends and similar expenses from non -	139	306.317	84.006	272.861	235.424
Unrealized losses (expenses) on financial assets     Other financial expenses	140 141				
V. INCOME FROM INVESTMENT - SHARE IN PROFIT OF ASSOCIATED ENTREPRENEURS	141				
VI. LOSS FROM INVESTMENT - SHARE IN LOSS OF ASSOCIATED ENTREPRENEURS	143				
VII. EXTRAORDINARY - OTHER INCOME	144				
VIII. EXTRAORDINARY - OTHER EXPENSES	145				
IX. TOTAL INCOME (111+131+142 + 144)	146	74.500.800	31.811.527	70.613.825	23.745.665
X. TOTAL EXPENSES (114+137+143 + 145)	147	47.391.251	23.721.954	70.077.469	23.377.458
XI. PROFIT OR LOSS BEFORE TAXATION (146-147)	148	27.109.549	8.089.573	536.356	368.207
1. Profit before taxation (146-147)	149	27.109.549	8.089.573	536.356	368.207
2. Loss before taxation (147-146)	150	0	0	0	0
XII. PROFIT TAX	151	07.400.540	0.000.570	500.050	200 007
XIII. PROFIT OR LOSS FOR THE PERIOD (148-151)  1. Profit for the period (149-151)	152 153	27.109.549 27.109.549	8.089.573 8.089.573	536.356 536.356	368.207 368.207
2. Loss for the period (143-131)	153	27.109.549		030.330	300.207
APPENDIX to P&L account (to be filled in by entrepreneur that prepares consolidated financial	_		<u> </u>	0	
XIV. PROFIT OR LOSS FOR THE PERIOD					
Attributed to equity holders of parent company	155				
2. Attributed to minority interest	156				
STATEMENT OF OTHER COMPREHENSIVE INCOME (IFRS)					
I. PROFIT OR LOSS FOR THE PERIOD (= 152)	157	27.109.549	8.089.573	536.356	368.207
II. OTHER COMPREHENSIVE INCOME / LOSS BEFORE TAX (159 to 165)	158	0	0	0	0
Exchange differences on translation of foreign operations	159				
2. Movements in revaluation reserves of long - term tangible and intangible assets	160				
3. Profit or loss from reevaluation of financial assets available for sale	161				
Gains or losses on efficient cash flow hedging     Gains or losses on efficient hedge of a net investment in foreign countries	162 163				
Gains or losses on efficient neage of a net investment in foreign countries     Share in other comprehensive income / loss of associated companies	163	1			
7. Actuarial gains / losses on defined benefit plans	165				
III. TAX ON OTHER COMPREHENSIVE INCOME FOR THE PERIOD	166				
IV. NET OTHER COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (158-166)	167	0	0	0	0
V. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (157+167)	168	27.109.549		536.356	368.207
APPENDIX to Statement of other comprenhensive income (to be filled in by entrepreneur that p					
VI. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD					
Attributed to equity holders of parent company	169				
2. Attributed to minority interest	170				

### STATEMENT OF CASH FLOWS - INDIRECT METHOD

from 01.01.2016. until 30.06.2016.

Company: LUKA PLOČE			
Position	AOP	Previous year	Current year
1	2	3	4
CASH FLOW FROM OPERATING ACTIVITIES			
1. Profit before tax	001	30.408.038	536.356
2. Depreciation	002	7.668.804	3.755.019
3. Increase in short term liabilities	003	22.934.417	
4. Decrease in short term receivables	004		13.499.530
5. Decrease in inventories	005		
6. Other increase in cash flow	006		272.861
I. Total increase in cash flow from operating activities (001 to 006)	007	61.011.259	18.063.766
Decrease in short term liabilities	800		8.180.049
2. Increase in short term receivables	009	25.927.763	24.425
3. Increase in inventories	010	655.506	64.125
4. Other decrease in cash flow	011	23.166.731	1.058.319
II. Total decrease in cash flow from operating activities (008 to 011)	012	49.750.000	9.302.493
A1) NET INCREASE IN CASH FLOW FROM OPERATING ACTIVITIES	013	11.261.259	8.761.273
A2) NET DECREASE IN IN CASH FLOW FROM OPERATING ACTIVITIES  CASH FLOW FROM INVESTING ACTIVITIES	014	0	0
Cash inflows from sales of long-term tangible and intangible assets	015		2 402
Cash inflows from sales of long-term tangible and mangible assets      Cash inflows from sales of equity and debt instruments	015 016		3.402
3. Interests receipts	017	6.080.268	2 014 250
4. Dividend receipts	017	0.000.200	3.914.250
5. Other cash inflows from investing activities	019	271.699.420	201.670.217
III. Total cash inflows from investing activities (015 to 019)	020	277.779.688	205.587.869
Cash outflow for purchase of long-term tangible and intangible assets	020	44.754.367	15.133.427
Cash outflow for acquisition of equity and debt financial instruments	021	2.800.000	10.100.427
Other cash outflow for investing activities	023	217.837.976	185.181.267
IV. Total cash outflow for investing activities (021 to 023)	024	265.392.343	200.314.694
B1) NET INCREASE IN CASH FLOW FROM INVESTING ACTIVITIES (020-024)	025	12.387.345	5.273.175
B2) NET DECREASE IN CASH FLOW FROM INVESTING ACTIVITIES	026	0	0.2.00
CASH FLOW FROM FINANCIAL ACTIVITIES	020	Ü	
Cash inflow from issuing property and debt financial instruments	027		
2. Proceeds from the credit principal, promissory notes, borrowings and other loans	028	355.967	473.549
3. Other proceeds from financial activities	029		
V. Total cash inflows from financial activities (027 to 029)	030	355.967	473.549
Cash outflow for repayment of credit principal and bonds	031	33.033.825	3.280.275
2. Cash outflow for dividends paid	032		
3. Cash outflow for financial lease	033		
4. Cash outflow for purchase of treasury shares	034		
5. Other cash outflow for financial activities	035		
VI. Total cash outflow for financial activities (031 to 035)	036	33.033.825	3.280.275
C1) NET INCREASE IN CASH FLOW FROM FINANCIAL ACTIVITIES	037	0	0
C2) NET DECREASE IN CASH FLOW FROM FINANCIAL ACTIVITIES	038	32.677.858	2.806.726
Total increase in cash flow (013 – 014 + 025 – 026 + 037 – 038)	039	0	11.227.722
Total decrease in cash flow (014 – 013 + 026 – 025 + 038 – 037)	040	9.029.254	0
Cash and cash equivalents at the beginning of the period	041	16.424.364	7.395.110
Increase of cash and cash equivalents	042	0	11.227.722
Decrease of cash and cash equivalents	043	9.029.254	
Cash and cash equivalents at the end of the period	044	7.395.110	18.622.832

### STATEMENT OF CHANGES IN EQUITY

for the period 1.1.2016 to 30.6.2016

101 the period 1.1.2010 to 30.0.2010			
Position	AOP	Previous year	Current year
1	2	3	4
Subscribed capital	001	169.186.800	169.186.800
2. Capital reserves	002	88.107.087	88.107.087
3. Reserves from profit	003	37.491.076	39.011.478
Retained earnings or accumulated loss	004	77.665.100	106.552.736
5. Profit or loss for the current year	005	30.408.038	536.356
6. Revaluation of long - term tangible assets	006		
7. Revaluation of intangible assets	007		
8. Revaluation of financial assets available for sale	008		
9. Other revaluation	009		
10. Total capital and reserves (AOP 001 to 009)	010	402.858.101	403.394.457
11. Currency gains and losses arising from net investement in foreign operations	011		
12. Current and deferred taxes (part)	012		
13. Cash flow hedging	013		
14. Changes in accounting policy	014		
15. Correction of significant errors in prior period	015		
16. Other changes of capital	016		
17. Total increase or decrease in capital (AOP 011 to 016)	017	0	0
		<u> </u>	_
17 a. Attributed to equity holders of parent company	018	402.858.101	403.394.457
17 b. Attributed to minority interest	019	0	0

Items which decrease capital are given with the negative prefix

#### MANAGEMENT LIABILITY STATEMENT

Hereby, pursuant to the Article 410. of the Capital Market Act we declare that according to our best knowledge, financial reports for the reporting period are prepared in accordance with applicable financial reporting standards.

Financial Statements for the second quarter of year 2016. give a complete and true representation of assets and obligations, profit and loss, financial position and business activities of the Company.

Željka Dodig	Capt. Ivan Pavlović
Member of the Board,	President of the board
Financial affairs	