

LUKA PLOČE d.d.
Trg kralja Tomislava 21
20 340 Ploče
OIB: 51228874907

LUKA PLOČE d.d.

**UNAUDITED NON CONSOLIDATED REPORT
FOR PERIOD
FROM 01.01. UNTIL 31.03.2016.**

Ploče, April 2016.



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BUSINESS REPORT OF LUKA PLOČE d.d.
IN PERIOD 01.01.2016. – 31.03.2016.

Management Board's Statement on the position of the Luka Ploče company for the first quarter of year 2016.

Financial results of Luka Ploče d.d. in the first quarter of year 2016.:

- Cargo traffic volume through Ploče port : 578.58 thousand tones of cargo
the 13,34% decrease in comparison to the same period of previous year
- In revenues from sales total of 45,77 million kuna, 20,63 million kuna are the revenue from port services and the remaining 25,14 million kuna are from the sales of goods. Revenues from port services had recorded a decrease of 15,64 % in comparison with the same period of the previous year.
- EBITDA (profit before interests, taxation and depreciation): 2,076 million kuna
- EBITDA margin: 4,43 %
- EBIT: 0,206 million kuna
- EBIT margin: 1 %
- Net profit 0,168 million kuna

Indicators	Realized 1-3/2015	Realized 1-3/2016	16/ 15
Liquidity ratios			
Working capital	253.386.779	222.344.553	-12,25%
Current liquidity	12,61	12,61	0,00%
Turnover of working capital	0,10	0,21	100,97%
Days of working capital	858,07	426,96	-50,24%
Days in period	90	90	0,00%
Debt indicators			
Current liabilities / equity	0,06	0,05	-14,77%
Long term liabilities/ equity	0,04	0,03	-27,07%
Borrowings /equity	0,05	0,03	-44,01%
Total liabilities / assetss	0,09	0,07	-25,40%
Profitability ratios			
EBITDA margin	19,09%	4,43%	-76,80%
EBIT margin	11,78%	1,00%	-91,54%
Net margin	71,57%	0,36%	-99,50%
Productivity Indicators			
Number of employees	455	453	-0,44%
Revenue per employee (in thousands)	58.411	103.462	77,13%

In Ploče, April 27th 2016.

Capt.Ivan Pavlović dipl.ing.

President of Board

Appendix 1

Reporting period:

1.1.2016

to

31.03.2016.

Annual financial statement of the entrepreneur - GFI-POD

Registration number (MB) | 03036138 |

Identification number of subject | 0900065233 |

Personal identification number
(OIB) | 5122874907 |

Issuer company: | LUKA PLOČE |

Postal code and place | 20340 | PLOČE |

Street and number | TRG KRALJA TOMISLAVA 21 |

E-mail address: | financije@luka-ploce.hr |Internet address: | www.luka-ploce.hr |

Code and name of comune/town | 335 | PLOČE |

Code and county name | 19 | DUBROVAČKO-NERETVANSKA |

Number of employees | 453 |
(at quarter end)

Consolidated statement | NO |

NKD/NWC code: | 5224 |

Subsidiaries subject to consolidation (according to IFRS):

Personal identification number (OIB)

Book keeping service: | | |

Contact person: | DODIG ŽELJKA |

(fill in only surname and name of contact person)

Phone number: | 020 603 223 |

Fascimile: | 020 679 170 |

E-mail address: | |

Surname and name | PAVLOVIĆ IVAN |

(authorised person for representation)

Disclosure documents:

1. Financial statements (balance sheet, profit and loss account, cash flow statement, statement of changes in shareholder's equity)
2. Report of the Management Board on position of the Company
3. Statement of responsible persons for preparation of financial statements

M.P.

(signed by authorised person for representation)

BALANCE SHEET
as of 31.03.2016

LUKA PLOČE d.d.	In Kunas			
	Position	AOP	Previous year	Current year
1	2	3	4	
ASSETS				
A) RECEIVABLES FOR SUBSCRIBED BUT NOT PAID-IN CAPITAL	001			
B) LONG-TERM ASSETS (003+010+020+029+033)	002	192.042.428	191.920.465	
I. INTANGIBLE ASSETS (004 to 009)	003	1.018.359	1.009.853	
1. Assets development	004			
2. Concessions, patents, licences fees, trade and service marks, software and other rights	005			
3. Goodwill	006			
4. Prepayments for purchase of intangible assets	007			
5. Intangible assets in preparation	008		89.600	
6. Other intangible assets	009	1.018.359	920.253	
II. TANGIBLE ASSETS (011 to 019)	010	145.753.299	145.578.041	
1. Land	011	2.138.881	2.138.881	
2. Buildings	012	8.685.990	8.638.147	
3. Plant and equipment	013	58.492.944	57.312.194	
4. Tools, facility inventory and transport assets	014	3.729.405	4.340.464	
5. Biological assets	015			
6. Prepayments for tangible assets	016	21.791.319	22.075.461	
7. Tangible assets in progress	017	46.048.110	46.230.259	
8. Other tangible assets	018			
9. Investments in buildings	019	4.866.650	4.842.635	
III. LONG-TERM FINANCIAL ASSETS (021 to 028)	020	42.615.679	42.677.480	
1. Investments (shares) with related parties	021	37.466.876	37.466.876	
2. Loans given to related parties	022	3.569.303	3.631.104	
3. Participating interest (shares)	023	1.579.500	1.579.500	
4. Loans to entrepreneurs in whom the entity holds participating interests	024			
5. Investments in securities	025			
6. Loans, deposits and similar assets	026			
7. Other long - term financial assets	027			
8. Investments accounted by equity method	028			
IV. RECEIVABLES (030 to 032)	029	2.655.091	2.655.091	
1. Receivables from related parties	030			
2. Receivables from based on trade loans	031	2.655.091	2.655.091	
3. Other receivables	032			
V. DEFERRED TAX ASSETS	033			
C) SHORT TERM ASSETS (035+043+050+058)	034	265.199.241	239.462.945	
I. INVENTORIES (036 to 042)	035	1.127.838	1.235.997	
1. Raw-material and supplies	036	919.089	1.040.645	
2. Work in progress	037			
3. Finished goods	038			
4. Merchandise	039			
5. Prepayments for inventories	040	208.749	195.352	
6. Long - term assets held for sales	041			
7. Biological assets	042			
II. RECEIVABLES (044 to 049)	043	67.803.361	62.259.271	
1. Receivables from related parties	044	4.972.794	5.220.206	
2. Accounts receivable	045	51.622.062	55.460.543	
3. Receivables from participating parties	046		131	
4. Receivables from employees and members of related parties	047		3.336	
5. Receivables from government and other institutions	048	3.424.475	992.512	
6. Other receivables	049	7.784.030	582.543	
III. SHORT TERM FINANCIAL ASSETS (051 to 057)	050	188.872.932	14.355.614	
1. Shares (stocks) in related parties	051			
2. Loans given to related parties	052			
3. Participating interests (shares)	053	193.041	193.041	
4. Loans to entrepreneurs in whom the entity holds participating interests	054			
5. Investments in securities	055			
6. Loans, deposits, etc.	056	188.679.891	14.162.573	
7. Other financial assets	057			
IV. CASH AT BANK AND IN CASHIER	058	7.395.110	161.612.063	
D) PREPAID EXPENSES AND ACCRUED REVENUE	059		2.025.724	
E) TOTAL ASSETS (001+002+034+059)	060	457.241.669	433.409.134	
F) OFF-BALANCE RECORDS	061			

Position	AOP	Previous year	Current year
1	2	3	4
LIABILITIES AND CAPITAL			
A) CAPITAL AND RESERVES (063+064+065+071+072+075+078)	062	402.858.101	403.026.250
I. SUBSCRIBED CAPITAL	063	169.186.800	169.186.800
II. CAPITAL RESERVES	064	88.107.087	88.107.087
III. RESERVES FROM PROFIT (066+067-068+069+070)	065	37.491.076	37.491.076
1. Reserves prescribed by law	066	6.763.047	6.763.047
2. Reserves for treasury shares	067	7.838.243	7.838.243
3. Treasury stocks and shares (deduction)	068		
4. Statutory reserves	069		
5. Other reserves	070	22.889.786	22.889.786
IV. REVALUATION RESERVES	071		
V. RETAINED EARNINGS OR ACCUMULATED LOSS (073-074)	072	77.665.100	108.073.138
1. Retained earnings	073	77.665.100	108.073.138
2. Accumulated loss	074		
VI. PROFIT/LOSS FOR THE CURRENT YEAR (076-077)	075	30.408.038	168.149
1. Profit for the current year	076	30.408.038	168.149
2. Loss for the current year	077		
VII. MINORITY INTERESTS	078		
B) PROVISIONS (080 to 082)	079	3.671.195	3.603.085
1. Provisions for pensions, severance pay, and similar liabilities	080	1.927.026	1.927.026
2. Reserves for tax liabilities	081		
3. Other reserves	082	1.744.169	1.676.059
C) LONG - TERM LIABILITIES (084 to 092)	083	7.396.461	7.635.683
1. Liabilities to related parties	084		
2. Liabilities for loans, deposits etc.	085		
3. Liabilities to banks and other financial institutions	086	5.665.595	5.904.817
4. Liabilities for received prepayments	087		
5. Accounts payable	088		
6. Liabilities arising from debt securities	089		
7. Liabilities to entrepreneurs in whom the entity holds participating interests	090		
8. Other long-term liabilities	091	1.730.866	1.730.866
9. Deferred tax liability	092		
D) SHORT - TERM LIABILITIES (094 to 105)	093	43.315.912	18.696.730
1. Liabilities to related parties	094	4.856.947	4.563.031
2. Liabilities for loans, deposits etc.	095		
3. Liabilities to banks and other financial institutions	096	6.024.547	4.363.579
4. Liabilities for received prepayments	097	35.274	15.786
5. Accounts payable	098	27.219.846	4.583.962
6. Liabilities arising from debt securities	099		
7. Liabilities to entrepreneurs in whom the entity holds participating interests	100	641.756	666.892
8. Liabilities to employees	101	2.620.543	2.672.904
9. Liabilities for taxes, contributions and similar fees	102	1.528.734	1.596.105
10. Liabilities to share - holders	103		
11. Liabilities for long-term assets held for sale	104		
12. Other short - term liabilities	105	388.265	234.471
E) DEFERRED SETTLEMENTS OF CHARGES AND INCOME DEFERRED TO FUTURE PERIOD	106		447.386
F) TOTAL – CAPITAL AND LIABILITIES (062+079+083+093+106)	107	457.241.669	433.409.134
G) OFF-BALANCE RECORDS	108		
APPENDIX to balance sheet(to be filled in by entrepreneur that prepares consolidated annual financial report)			
CAPITAL AND RESERVES			
1. Attributed to equity holders of parent company	109		
2. Attributed to minority interest	110	0	0

PROFIT AND LOSS ACCOUNT
from 01.01.2016 until 31.03.2016.

LUKA PLOČE d.d.

Position	AOP	previous period cumulative	previous period quarter	current period cumulative	current period cumulative
1	2	3	4	5	6
I. OPERATING REVENUE (112+113)	111	26.576.880	26.576.880	46.868.160	46.868.160
1. Sales revenue	112	24.459.772	24.459.772	45.773.030	45.773.030
2. Other operating revenues	113	2.117.108	2.117.108	1.095.130	1.095.130
II. OPERATING EXPENSES (115+116+120+124+125+126+129+130)	114	23.446.986	23.446.986	46.662.574	46.662.574
1. Changes in value of work in progress and finished products	115				
2. Material costs (117 to 119)	116	8.595.098	8.595.098	31.455.845	31.455.845
a) Raw material and material costs	117	2.556.643	2.556.643	2.219.545	2.219.545
b) Costs of goods sold	118			23.841.382	23.841.382
c) Other external costs	119	6.038.455	6.038.455	5.394.918	5.394.918
3. Staff costs (121 to 123)	120	10.984.714	10.984.714	10.914.653	10.914.653
a) Net salaries and wages	121	6.969.743	6.969.743	6.874.389	6.874.389
b) Cost for taxes and contributions from salaries	122	2.402.879	2.402.879	2.438.100	2.438.100
c) Contributions on gross salaries	123	1.612.092	1.612.092	1.602.164	1.602.164
4. Depreciation	124	1.944.943	1.944.943	1.870.368	1.870.368
5. Other costs	125	1.922.231	1.922.231	2.421.708	2.421.708
6. Impairment (127+128)	126	0	0	0	0
a) Impairment of long-term assets (financial assets excluded)	127				
b) Impairment of short-term assets (financial assets excluded)	128				
7. Provisions	129				
8. Other operating costs	130				
III. FINANCIAL INCOME (132 to 136)	131	16.112.303	16.112.303	0	0
1. Interest income, foreign exchange gains, dividends and similar income from related	132				
2. Interest income, foreign exchange gains, dividends and similar income from non -	133	16.112.303	16.112.303		
3. Share in income from affiliated entrepreneurs and participating interests	134				
4. Unrealized gains (income) from financial assets	135				
5. Other financial income	136				
IV. FINANCIAL EXPENSES (138 to 141)	137	222.311	222.311	37.437	37.437
1. Interest expenses, foreign exchange losses, dividends and similar expenses from related	138				
2. Interest expenses, foreign exchange losses, dividends and similar expenses from non -	139	222.311	222.311	37.437	37.437
3. Unrealized losses (expenses) on financial assets	140				
4. Other financial expenses	141				
V. INCOME FROM INVESTMENT - SHARE IN PROFIT OF ASSOCIATED ENTREPRENEURS	142				
VI. LOSS FROM INVESTMENT - SHARE IN LOSS OF ASSOCIATED ENTREPRENEURS	143				
VII. EXTRAORDINARY - OTHER INCOME	144				
VIII. EXTRAORDINARY - OTHER EXPENSES	145				
IX. TOTAL INCOME (111+131+142 + 144)	146	42.689.183	42.689.183	46.868.160	46.868.160
X. TOTAL EXPENSES (114+137+143 + 145)	147	23.669.297	23.669.297	46.700.011	46.700.011
XI. PROFIT OR LOSS BEFORE TAXATION (146-147)	148	19.019.886	19.019.886	168.149	168.149
1. Profit before taxation (146-147)	149	19.019.886	19.019.886	168.149	168.149
2. Loss before taxation (147-146)	150	0	0	0	0
XII. PROFIT TAX	151				
XIII. PROFIT OR LOSS FOR THE PERIOD (148-151)	152	19.019.886	19.019.886	168.149	168.149
1. Profit for the period (149-151)	153	19.019.886	19.019.886	168.149	168.149
2. Loss for the period (151-148)	154	0	0	0	0
APPENDIX to P&L account (to be filled in by entrepreneur that prepares consolidated financial report)					
XIV. PROFIT OR LOSS FOR THE PERIOD					
1. Attributed to equity holders of parent company	155				
2. Attributed to minority interest	156				
STATEMENT OF OTHER COMPREHENSIVE INCOME (IFRS)					
I. PROFIT OR LOSS FOR THE PERIOD (= 152)	157	19.019.886	19.019.886	168.149	168.149
II. OTHER COMPREHENSIVE INCOME / LOSS BEFORE TAX (159 to 165)	158	0	0	0	0
1. Exchange differences on translation of foreign operations	159				
2. Movements in revaluation reserves of long-term tangible and intangible assets	160				
3. Profit or loss from revaluation of financial assets available for sale	161				
4. Gains or losses on efficient cash flow hedging	162				
5. Gains or losses on efficient hedge of a net investment in foreign countries	163				
6. Share in other comprehensive income / loss of associated companies	164				
7. Actuarial gains / losses on defined benefit plans	165				
III. TAX ON OTHER COMPREHENSIVE INCOME FOR THE PERIOD	166				
IV. NET OTHER COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (158-166)	167	0	0	0	0
V. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (157+167)	168	19.019.886	19.019.886	168.149	168.149
APPENDIX to Statement of other comprehensive income (to be filled in by entrepreneur that prepares consolidated financial report)					
VI. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD					
1. Attributed to equity holders of parent company	169				
2. Attributed to minority interest	170				

STATEMENT OF CASH FLOWS - INDIRECT METHOD
from 01.01.2016. until 31.03.2016.

Company: LUKA PLOČE			
Position	AOP	Previous year	Current year
1	2	3	4
CASH FLOW FROM OPERATING ACTIVITIES			
1. Profit before tax	001	30.408.038	168.149
2. Depreciation	002	7.668.804	1.870.368
3. Increase in short term liabilities	003	22.934.417	
4. Decrease in short term receivables	004		-22.904.664
5. Decrease in inventories	005		
6. Other increase in cash flow	006		
I. Total increase in cash flow from operating activities (001 to 006)	007	61.011.259	-20.866.147
1. Decrease in short term liabilities	008		
2. Increase in short term receivables	009	25.927.763	1.654.091
3. Increase in inventories	010	655.506	108.159
4. Other decrease in cash flow	011	23.166.731	657.764
II. Total decrease in cash flow from operating activities (008 to 011)	012	49.750.000	2.420.014
A1) NET INCREASE IN CASH FLOW FROM OPERATING ACTIVITIES	013	11.261.259	0
A2) NET DECREASE IN IN CASH FLOW FROM OPERATING ACTIVITIES	014	0	23.286.161
CASH FLOW FROM INVESTING ACTIVITIES			
1. Cash inflows from sales of long-term tangible and intangible assets	015		
2. Cash inflows from sales of equity and debt instruments	016		
3. Interests receipts	017	6.080.268	3.904.282
4. Dividend receipts	018		
5. Other cash inflows from investing activities	019	271.699.420	205.576.868
III. Total cash inflows from investing activities (015 to 019)	020	277.779.688	209.481.150
1. Cash outflow for purchase of long-term tangible and intangible assets	021	44.754.367	1.600.154
2. Cash outflow for acquisition of equity and debt financial instruments	022	2.800.000	
3. Other cash outflow for investing activities	023	217.837.976	29.049.920
IV. Total cash outflow for investing activities (021 to 023)	024	265.392.343	30.650.074
B1) NET INCREASE IN CASH FLOW FROM INVESTING ACTIVITIES (020-024)	025	12.387.345	178.831.076
B2) NET DECREASE IN CASH FLOW FROM INVESTING ACTIVITIES	026	0	0
CASH FLOW FROM FINANCIAL ACTIVITIES			
1. Cash inflow from issuing property and debt financial instruments	027		
2. Proceeds from the credit principal, promissory notes, borrowings and other loans	028	355.967	373.956
3. Other proceeds from financial activities	029		
V. Total cash inflows from financial activities (027 to 029)	030	355.967	373.956
1. Cash outflow for repayment of credit principal and bonds	031	33.033.825	1.701.918
2. Cash outflow for dividends paid	032		
3. Cash outflow for financial lease	033		
4. Cash outflow for purchase of treasury shares	034		
5. Other cash outflow for financial activities	035		
VI. Total cash outflow for financial activities (031 to 035)	036	33.033.825	1.701.918
C1) NET INCREASE IN CASH FLOW FROM FINANCIAL ACTIVITIES	037	0	0
C2) NET DECREASE IN CASH FLOW FROM FINANCIAL ACTIVITIES	038	32.677.858	1.327.962
Total increase in cash flow (013 – 014 + 025 – 026 + 037 – 038)	039	0	154.216.953
Total decrease in cash flow (014 – 013 + 026 – 025 + 038 – 037)	040	9.029.254	0
Cash and cash equivalents at the beginning of the period	041	16.424.364	7.395.110
Increase of cash and cash equivalents	042	0	154.216.953
Decrease of cash and cash equivalents	043	9.029.254	
Cash and cash equivalents at the end of the period	044	7.395.110	161.612.063

STATEMENT OF CHANGES IN EQUITY

for the period **1.1.2016** to **31.3.2016**

Position	AOP	Previous year	Current year
1	2	3	4
1. Subscribed capital	001	169.186.800	169.186.800
2. Capital reserves	002	88.107.087	88.107.087
3. Reserves from profit	003	37.491.076	37.491.076
4. Retained earnings or accumulated loss	004	77.665.100	108.073.138
5. Profit or loss for the current year	005	30.408.038	168.149
6. Revaluation of long - term tangible assets	006		
7. Revaluation of intangible assets	007		
8. Revaluation of financial assets available for sale	008		
9. Other revaluation	009		
10. Total capital and reserves (AOP 001 to 009)	010	402.858.101	403.026.250
11. Currency gains and losses arising from net investement in foreign operations	011		
12. Current and deferred taxes (part)	012		
13. Cash flow hedging	013		
14. Changes in accounting policy	014		
15. Correction of significant errors in prior period	015		
16. Other changes of capital	016		
17. Total increase or decrease in capital (AOP 011 to 016)	017	0	0
17 a. Attributed to equity holders of parent company	018	402.858.101	403.026.250
17 b. Attributed to minority interest	019	0	0

Items which decrease capital are given with the negative prefix

MANAGEMENT LIABILITY STATEMENT

Hereby , pursuant to the Article 410. of the Capital Market Act we declare that according to our best knowledge, financial reports for the reporting period are prepared in accordance with applicable financial reporting standards.

Financial Statements for the first quarter of year 2016. give a complete and true representation of assets and obligations, profit and loss, financial position and business activities of the Company.

Željka Dodig

Capt. Ivan Pavlović

Member of the Board ,
Financial affairs

President of the board