

LUKA PLOČE d.d.
Trg kralja Tomislava 21
20 340 Ploče
OIB: 51228874907

LUKA PLOČE GROUP

**UNAUDITED CONSOLIDATED REPORT
FOR PERIOD
FROM 01.01. UNTIL 30.09.2015.**

Ploče, October 2015.



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**BUSINESS REPORT OF LUKA PLOČE GROUP
IN PERIOD 01.01.2015. – 30.09.2015.**

**Management Board's Statement on the position of the Luka Ploče Group for the third quarter of year
2015.**

Financial results of Luka Ploče Group for the third quarter of year 2015. are:

- Revenues from sales: 98,85 million kuna representing the increase of 9,15 % in comparison with the same period of the previous year.
- Operating expenses: 79,77 million kuna representing the increase of 3,35 % in comparison with the same period of the previous year.
- EBITDA (profit before interests, taxation and depreciation): 19,07 million kuna
- EBITDA margin: 19,30 %
- EBIT: 11,90 million kuna
- EBIT margin: 12,05 %
- Net profit 29,70 million kuna

Indicators	Realized 1-9/2014	Realized 1-9/2015	15/ 14
Liquidity ratios			
Working capital	242.479.979	237.928.302	98,12%
Current liquidity	14,88	14,58	97,99%
Turnover of working capital	0,37	0,42	111,24%
Days of working capital	723,00	650,00	89,89%
Days in period	270	270	
Debt indicators			
Current liabilities / equity	0,05	0,04	89,32%
Long term liabilities/ equity	0,08	0,07	89,39%
Borrowings /equity	0,08	0,07	85,44%
Total liabilities / assetss	0,11	0,09	87,57%
Profitability ratios			
EBITDA margin	14,76%	19,30%	130,71%
EBIT margin	6,00%	12,05%	200,66%
NET margin	13,36%	30,05%	225,01%
Productivity Indicators			
Number of employees	589	589	
Revenue per employee (in thousands)	153.759	167.833	109,15%

Business operation of Luka Ploče Group is in accordance with the planned operations for the third quarter of year 2015.

In Ploče, October 28th 2015.

Capt.Ivan Pavlović dipl.ing.

President of Board

Appendix 1

Reporting period:

01.01.2015.

to

30.09.2015.

Annual financial statement of the entrepreneur - GFI-POD

Registration number (MB) | 03036138 |

Identification number of subject | 0900065233 |

Personal identification number
(OIB) | 5122874907 |

Issuer company: | LUKA PLOČE |

Postal code and place | 20340 | PLOČE |

Street and number | TRG KRALJA TOMISLAVA 21 |

E-mail address: | financije@luka-ploce.hr |Internet address: | www.luka-ploce.hr |

Code and name of comune/town | 335 | PLOČE |

Code and county name | 19 | DUBROVAČKO-NERETVANSKA |

Number of employees | 589 |
(at quarter end)

Consolidated statement | YES |

NKD/NWC code: | 5224 |

Subsidiaries subject to consolidation (according to IFRS):

Personal identification number (OIB)

LUKA PLOČE TRGOVINA d.o.o. | LUČKA CESTA b.b. PLOČE | 18102992360

POMORSKI SERVIS - LUKA PLOČ d.o.o. | LUČKA BOSANSKA OBALA b.b. PLOČE | 18875024938

LUKA PLOČE - ODRŽAVANJE d.o.o. | LUČKA CESTA b.b. PLOČE | 87501430734

LUKA ŠPED d.o.o. | LUČKA CESTA b.b. PLOČE | 28527523504

LUKA PLOČE USLUGE d.o.o. | LUČKA CESTA b.b. PLOČE | 38548671304

PLOČANSKA PLOVIDBA d.o.o. | LUČKA CESTA b.b. PLOČE | 39778257122

HLADNJAČA PLOČE d.o.o. | LUČKA CESTA b.b. PLOČE | 59501819409

LUKA PLOČE ENERGIJA | TRG KRALJA TOMISLAVA 21 | 18309760889

Book keeping service: | | |

Contact person: | DODIG ŽELJKA |
(fill in only surname and name of contact person)

Phone number: | 020 603 223 | Fascimile: | 020 679 170 |

E-mail address: | |

Surname and name | PAVLOVIĆ IVAN |
(authorised person for representation)**Disclosure documents:**

1. Annual financial statements (balance sheet, profit and loss account, cash flow statement, statement of changes in shareholder's equity)
2. Report of the Management Board on position of the Company
3. Statement of responsible persons for preparation of financial statements

M.P.

(signed by authorised person for representation)

BALANCE SHEET
as of 30.09.2015.

Luka Ploče Group			
Position	AOP	Previous year	Current year
1	2	3	4
ASSETS			
A) RECEIVABLES FOR SUBSCRIBED BUT NOT PAID-IN CAPITAL	001		
B) LONG-TERM ASSETS (003+010+020+029+033)	002	177.928.658	221.486.879
I. INTANGIBLE ASSETS (004 to 009)	003	1.421.853	1.193.547
1. Assets development	004		
2. Concessions, patents, licences fees, trade and service marks, software and other rights	005	11.071	77.082
3. Goodwill	006		
4. Prepayments for purchase of intangible assets	007		
5. Intangible assets in preparation	008		
6. Other intangible assets	009	1.410.782	1.116.465
II. TANGIBLE ASSETS (011 to 019)	010	172.848.763	215.135.452
1. Land	011	2.138.881	2.138.881
2. Buildings	012	21.769.489	21.263.212
3. Plant and equipment	013	71.074.419	66.193.041
4. Tools, facility inventory and transport assets	014	4.885.533	4.384.278
5. Biological assets	015		
6. Prepayments for tangible assets	016	131.228	30.341.267
7. Tangible assets in progress	017	67.886.504	85.924.108
8. Other tangible assets	018		
9. Investments in buildings	019	4.962.709	4.890.665
III. LONG-TERM FINANCIAL ASSETS (021 to 028)	020	474.629	1.974.467
1. Investments (shares) with related parties	021		
2. Loans given to related parties	022		
3. Participating interest (shares)	023	432.483	1.932.483
4. Loans to entrepreneurs in whom the entity holds participating interests	024		
5. Investments in securities	025		
6. Loans, deposits and similar assets	026	42.146	41.984
7. Other long - term financial assets	027		
8. Investments accounted by equity method	028		
IV. RECEIVABLES (030 to 032)	029	3.183.413	3.183.413
1. Receivables from related parties	030		
2. Receivables from based on trade loans	031	3.153.340	3.153.340
3. Other receivables	032	30.073	30.073
V. DEFERRED TAX ASSETS	033		
C) SHORT TERM ASSETS (035+043+050+058)	034	292.780.380	254.249.155
I. INVENTORIES (036 to 042)	035	1.665.131	2.312.152
1. Raw-material and supplies	036	1.551.484	2.230.787
2. Work in progress	037		
3. Finished goods	038		
4. Merchandise	039	113.455	81.173
5. Prepayments for inventories	040	192	192
6. Long - term assets held for sales	041		
7. Biological assets	042		
II. RECEIVABLES (044 to 049)	043	35.154.675	37.062.780
1. Receivables from related parties	044		
2. Accounts receivable	045	28.562.375	32.623.211
3. Receivables from participating parties	046		23.948
4. Receivables from employees and members of related parties	047		19.707
5. Receivables from government and other institutions	048	3.969.889	1.727.484
6. Other receivables	049	2.622.411	2.668.430
III. SHORT TERM FINANCIAL ASSETS (051 to 057)	050	225.972.031	195.002.709
1. Shares (stocks) in related parties	051		
2. Loans given to related parties	052		
3. Participating interests (shares)	053	159.357	159.357
4. Loans to entrepreneurs in whom the entity holds participating interests	054		
5. Investments in securities	055		
6. Loans, deposits, etc.	056	225.812.674	194.843.352
7. Other financial assets	057		
IV. CASH AT BANK AND IN CASHIER	058	29.988.543	19.871.514
D) PREPAID EXPENSES AND ACCRUED REVENUE	059		1.203.827
E) TOTAL ASSETS (001+002+034+059)	060	470.709.038	476.939.861
F) OFF-BALANCE RECORDS	061		

Position	AOP	Previous year	Current year
1	2	3	4
LIABILITIES AND CAPITAL			
A) CAPITAL AND RESERVES (063+064+065+071+072+075+078)	062	398.042.801	427.771.807
I. SUBSCRIBED CAPITAL	063	169.186.800	169.186.800
II. CAPITAL RESERVES	064	88.107.087	88.107.087
III. RESERVES FROM PROFIT (066+067-068+069+070)	065	37.268.266	39.302.575
1. Reserves prescribed by law	066	5.443.738	6.763.047
2. Reserves for treasury shares	067	7.838.243	7.838.243
3. Treasury stocks and shares (deduction)	068		
4. Statutory reserves	069		
5. Other reserves	070	23.986.285	24.701.285
IV. REVALUATION RESERVES	071		
V. RETAINED EARNINGS OR ACCUMULATED LOSS (073-074)	072	74.356.424	101.466.568
1. Retained earnings	073	74.356.424	101.466.568
2. Accumulated loss	074		
VI. PROFIT/LOSS FOR THE CURRENT YEAR (076-077)	075	29.148.312	29.708.777
1. Profit for the current year	076	29.148.312	29.708.777
2. Loss for the current year	077		
VII. MINORITY INTERESTS	078	-24.088	
B) PROVISIONS (080 to 082)	079	2.659.972	4.059.973
1. Provisions for pensions, severance pay, and similar liabilities	080	2.466.907	2.466.908
2. Reserves for tax liabilities	081		
3. Other reserves	082	193.065	1.593.065
C) LONG - TERM LIABILITIES (084 to 092)	083	19.167.170	27.583.401
1. Liabilities to related parties	084		
2. Liabilities for loans, deposits etc.	085		
3. Liabilities to banks and other financial institutions	086	17.206.077	25.622.308
4. Liabilities for received prepayments	087		
5. Accounts payable	088		
6. Liabilities arising from debt securities	089		
7. Liabilities to entrepreneurs in whom the entity holds participating interests	090		
8. Other long-term liabilities	091	1.961.093	1.961.093
9. Deferred tax liability	092		
D) SHORT - TERM LIABILITIES (094 to 105)	093	50.839.095	16.240.046
1. Liabilities to related parties	094		
2. Liabilities for loans, deposits etc.	095		124.444
3. Liabilities to banks and other financial institutions	096	35.141.596	2.462.943
4. Liabilities for received prepayments	097	305.920	8.260
5. Accounts payable	098	5.604.448	7.527.995
6. Liabilities arising from debt securities	099		
7. Liabilities to entrepreneurs in whom the entity holds participating interests	100	1.158.894	254.612
8. Liabilities to employees	101	3.598.711	3.600.957
9. Liabilities for taxes, contributions and similar fees	102	4.550.498	2.118.469
10. Liabilities to share - holders	103		
11. Liabilities for long-term assets held for sale	104		
12. Other short - term liabilities	105	479.028	142.366
E) DEFERRED SETTLEMENTS OF CHARGES AND INCOME DEFERRED TO FUTURE PERIOD	106		1.284.634
F) TOTAL – CAPITAL AND LIABILITIES (062+079+083+093+106)	107	470.709.038	476.939.861
G) OFF-BALANCE RECORDS	108		
APPENDIX to balance sheet(to be filled in by entrepreneur that prepares consolidated annual financial report)			
CAPITAL AND RESERVES			
1. Attributed to equity holders of parent company	109	398.066.889	427.771.807
2. Attributed to minority interest	110	-24.088	0

PROFIT AND LOSS ACCOUNT
in period from 01.01.2015. until 30.09.2015.

Luka Ploče Group	in Kunas				
Position	AOP	Previous period cumulative	Previous period three months	Current period cumulative	Current period three months
1	2	3	4	5	6
I. OPERATING REVENUE (112+113)	111	90.563.771	28.208.060	98.853.565	31.952.583
1. Sales revenue	112	88.521.253	27.685.811	95.192.182	31.441.085
2. Other operating revenues	113	2.042.518	522.249	3.661.383	511.498
II. OPERATING EXPENSES (115+116+120+124+125+126+129+130)	114	85.127.336	28.773.120	86.946.179	31.269.703
1. Changes in value of work in progress and finished products	115				
2. Material costs (117 to 119)	116	24.621.441	8.523.765	25.965.730	9.994.299
a) Raw material and material costs	117	10.292.252	3.324.954	10.609.233	3.538.463
b) Costs of goods sold	118				
c) Other external costs	119	14.329.189	5.198.811	15.356.497	6.455.836
3. Staff costs (121 to 123)	120	45.967.066	15.340.993	46.228.028	15.579.205
a) Net salaries and wages	121	29.072.466	9.680.000	29.408.395	9.977.445
b) Cost for taxes and contributions from salaries	122	10.317.060	3.386.071	10.012.626	3.290.465
c) Contributions on gross salaries	123	6.577.540	2.274.922	6.807.007	2.311.295
4. Depreciation	124	7.935.235	2.740.068	7.170.974	2.376.673
5. Other costs	125	6.555.713	2.157.302	6.115.660	1.883.072
6. Impairment (127+128)	126	0	0	0	0
a) Impairment of long-term assets (financial assets excluded)	127				
b) Impairment of short-term assets (financial assets excluded)	128				
7. Provisions	129			1.400.000	1.400.000
8. Other operating costs	130	47.881	10.992	65.787	36.454
III. FINANCIAL INCOME (132 to 136)	131	10.376.125	4.795.004	18.324.542	1.034.695
1. Interest income, foreign exchange gains, dividends and similar income from related	132				
2. Interest income, foreign exchange gains, dividends and similar income from non -	133	10.303.970	4.722.849	18.324.542	1.034.695
3. Share in income from affiliated entrepreneurs and participating interests	134	72.155	72.155		
4. Unrealized gains (income) from financial assets	135				
5. Other financial income	136				
IV. FINANCIAL EXPENSES (138 to 141)	137	3.716.378	224.086	523.151	170.187
1. Interest expenses, foreign exchange losses, dividends and similar expenses from related	138				
2. Interest expenses, foreign exchange losses, dividends and similar expenses from non -	139	3.716.378	224.086	523.151	170.187
3. Unrealized losses (expenses) on financial assets	140				
4. Other financial expenses	141				
V. INCOME FROM INVESTMENT - SHARE IN PROFIT OF ASSOCIATED ENTREPRENEURS	142				
VI. LOSS FROM INVESTMENT - SHARE IN LOSS OF ASSOCIATED ENTREPRENEURS	143				
VII. EXTRAORDINARY - OTHER INCOME	144				
VIII. EXTRAORDINARY - OTHER EXPENSES	145				
IX. TOTAL INCOME (111+131+142 + 144)	146	100.939.896	33.003.064	117.178.107	32.987.278
X. TOTAL EXPENSES (114+137+143 + 145)	147	88.843.714	28.997.206	87.469.330	31.439.890
XI. PROFIT OR LOSS BEFORE TAXATION (146-147)	148	12.096.182	4.005.858	29.708.777	1.547.388
1. Profit before taxation (146-147)	149	12.096.182	4.005.858	29.708.777	1.547.388
2. Loss before taxation (147-146)	150	0	0	0	0
XII. PROFIT TAX	151				
XIII. PROFIT OR LOSS FOR THE PERIOD (148-151)	152	12.096.182	4.005.858	29.708.777	1.547.388
1. Profit for the period (149-151)	153	12.096.182	4.005.858	29.708.777	1.547.388
2. Loss for the period (151-148)	154	0	0	0	0
APPENDIX to P&L account (to be filled in by entrepreneur that prepares consolidated financial report)					
XIV. PROFIT OR LOSS FOR THE PERIOD					
1. Attributed to equity holders of parent company	155				
2. Attributed to minority interest	156				
STATEMENT OF OTHER COMPREHENSIVE INCOME (IFRS)					
I. PROFIT OR LOSS FOR THE PERIOD (= 152)	157	12.096.182	4.005.858	29.708.777	1.547.388
II. OTHER COMPREHENSIVE INCOME / LOSS BEFORE TAX (159 to 165)	158	0	0	0	0
1. Exchange differences on translation of foreign operations	159				
2. Movements in revaluation reserves of long-term tangible and intangible assets	160				
3. Profit or loss from reevaluation of financial assets available for sale	161				
4. Gains or losses on efficient cash flow hedging	162				
5. Gains or losses on efficient hedge of a net investment in foreign countries	163				
6. Share in other comprehensive income / loss of associated companies	164				
7. Actuarial gains / losses on defined benefit plans	165				
III. TAX ON OTHER COMPREHENSIVE INCOME FOR THE PERIOD	166				
IV. NET OTHER COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (158-166)	167	0	0	0	0
V. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (157+167)	168	12.096.182	4.005.858	29.708.777	1.547.388
APPENDIX to Statement of other comprehensive income (to be filled in by entrepreneur that prepares consolidated financial					
VI. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD					
1. Attributed to equity holders of parent company	169				
2. Attributed to minority interest	170				

STATEMENT OF CASH FLOWS - INDIRECT METHOD
in period from 01.01.2015 until 30.09.2015.

Luka Ploče Group	in Kunas		
Position	AOP	Previous year	Current year
1	2	3	4
CASH FLOW FROM OPERATING ACTIVITIES			
1. Profit before tax	001	29.376.543	29.708.777
2. Depreciation	002	10.593.896	7.170.974
3. Increase in short term liabilities	003	2.702.456	719.265
4. Decrease in short term receivables	004		
5. Decrease in inventories	005		
6. Other increase in cash flow	006		115.543
I. Total increase in cash flow from operating activities (001 to 006)	007	42.672.895	37.714.559
1. Decrease in short term liabilities	008		
2. Increase in short term receivables	009	2.343.358	4.084.784
3. Increase in inventories	010	103.783	647.021
4. Other decrease in cash flow	011	19.258.046	3.912.329
II. Total decrease in cash flow from operating activities (008 to 011)	012	21.705.187	8.644.134
A1) NET INCREASE IN CASH FLOW FROM OPERATING ACTIVITIES	013	20.967.708	29.070.425
A2) NET DECREASE IN IN CASH FLOW FROM OPERATING ACTIVITIES	014	0	0
CASH FLOW FROM INVESTING ACTIVITIES			
1. Cash inflows from sales of long-term tangible and intangible assets	015	8.776.316	434.483
2. Cash inflows from sales of equity and debt instruments	016		
3. Interests receipts	017	598.158	5.896.822
4. Dividend receipts	018		
5. Other cash inflows from investing activities	019	194.215.000	247.093.160
III. Total cash inflows from investing activities (015 to 019)	020	203.589.474	253.424.465
1. Cash outflow for purchase of long-term tangible and intangible assets	021	49.220.362	49.716.647
2. Cash outflow for acquisition of equity and debt financial instruments	022		1.500.000
3. Other cash outflow for investing activities	023	196.848.000	217.470.589
IV. Total cash outflow for investing activities (021 to 023)	024	246.068.362	268.687.236
B1) NET INCREASE IN CASH FLOW FROM INVESTING ACTIVITIES (020-024)	025	0	0
B2) NET DECREASE IN CASH FLOW FROM INVESTING ACTIVITIES	026	42.478.888	15.262.771
CASH FLOW FROM FINANCIAL ACTIVITIES			
1. Cash inflow from issuing property and debt financial instruments	027		
2. Proceeds from the credit principal, promissory notes, borrowings and other loans	028	32.335.941	8.671.343
3. Other proceeds from financial activities	029		
V. Total cash inflows from financial activities (027 to 029)	030	32.335.941	8.671.343
1. Cash outflow for repayment of credit principal and bonds	031	11.230.623	32.596.026
2. Cash outflow for dividends paid	032		
3. Cash outflow for financial lease	033		
4. Cash outflow for purchase of treasury shares	034		
5. Other cash outflow for financial activities	035		
VI. Total cash outflow for financial activities (031 to 035)	036	11.230.623	32.596.026
C1) NET INCREASE IN CASH FLOW FROM FINANCIAL ACTIVITIES	037	21.105.318	0
C2) NET DECREASE IN CASH FLOW FROM FINANCIAL ACTIVITIES	038	0	23.924.683
Total increase in cash flow (013 – 014 + 025 – 026 + 037 – 038)	039	0	0
Total decrease in cash flow (014 – 013 + 026 – 025 + 038 – 037)	040	405.862	10.117.029
Cash and cash equivalents at the beginning of the period	041	30.394.405	29.988.543
Increase of cash and cash equivalents	042	0	0
Decrease of cash and cash equivalents	043	405.862	10.117.029
Cash and cash equivalents at the end of the period	044	29.988.543	19.871.514

STATEMENT OF CHANGES IN EQUITY
for the period **1.1.2015** to **30.9.2015**

Position	AOP	Previous year	Current year
1	2	3	4
1. Subscribed capital	001	169.186.800	169.186.800
2. Capital reserves	002	88.107.087	88.107.087
3. Reserves from profit	003	37.268.266	39.302.575
4. Retained earnings or accumulated loss	004	74.332.336	101.466.568
5. Profit or loss for the current year	005	29.148.312	29.708.777
6. Revaluation of long - term tangible assets	006		
7. Revaluation of intangible assets	007		
8. Revaluation of financial assets available for sale	008		
9. Other revaluation	009		
10. Total capital and reserves (AOP 001 to 009)	010	398.042.801	427.771.807
11. Currency gains and losses arising from net investement in foreign operations	011		
12. Current and deferred taxes (part)	012		
13. Cash flow hedging	013		
14. Changes in accounting policy	014		
15. Correction of significant errors in prior period	015		
16. Other changes of capital	016		
17. Total increase or decrease in capital (AOP 011 to 016)	017	0	0
17 a. Attributed to equity holders of parent company	018	398.066.889	427.771.807
17 b. Attributed to minority interest	019	-24.088	

Items which decrease capital are given with the negative prefix

MANAGEMENT LIABILITY STATEMENT

Hereby , pursuant to the Article 410. of the Capital Market Act we declare that according to our best knowledge, financial reports for the reporting period are prepared in accordance with applicable financial reporting standards.

Consolidated financial Statements for the third quarter of year 2015. give a complete and true representation of assets and obligations, profit and loss, financial position and business activities of the Company and of the companies being consolidated therein.

Željka Dodig

Capt. Ivan Pavlović

Member of the Board ,
Financial affairs

President of the board