

LUKA PLOČE d.d.  
Trg kralja Tomislava 21  
20 340 Ploče  
OIB: 51228874907

**LUKA PLOČE d.d.**

**AUDITED NON CONSOLIDATED REPORT  
FOR PERIOD  
FROM 01.01. UNTIL 31.12.2014.**

Ploče, April 2015.

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Reporting period:

01.01.2014.

to

31.12.2014.

**Annual financial statement of the entrepreneur - GFI-POD**

Registration number (MB) | 03036138 |

Identification number of subject | 0900065233 |

Personal identification number (OIB) | 5122874907 |

Issuer company: | LUKA PLOČE |

Postal code and place | 20340 | PLOČE |

Street and number | TRG KRALJA TOMISLAVA 21 |

E-mail address: | [financije@luka-ploce.hr](mailto:financije@luka-ploce.hr) |Internet adress: | [www.luka-ploce.hr](http://www.luka-ploce.hr) |

Code and name of comune/town | 335 | PLOČE |

Code and county name | 19 | DUBROVAČKO-NERETVANSKA |

Number of employees | 455 |  
(at quarter end)

Consolidated statement | NO |

NKD/NWC code: | 5224 |

Subsidiaries subject to consolidation (according to IFRS):

Personal identification number (OIB)

Book keeping service: | | |

Contact person: | DODIG ŽELJKA |

(fill in only surname and name of contact person)

Phone number: | 020 603 223 |

Fascimile: | 020 679 170 |

E-mail address: | |

Surname and name | PAVLOVIĆ IVAN |

(authorised person for representation)

**Disclosure documents:**

Audited annual financial report with the Auditor's Report

Management Board's Report on position of the Company

Statement of persons responsible for preparation of financial statements

Decision on distribution of profit or covering of loss incurred

M.P.

(signed by authorised person for representation)

**BALANCE SHEET**  
as of 31.12.2014.

<b>LUKA PLOČE d.d.</b>			
Position	AOP	Previous year	Current year
1	2	3	4
<b>ASSETS</b>			
<b>A) RECEIVABLES FOR SUBSCRIBED BUT NOT PAID-IN CAPITAL</b>	<b>001</b>		
<b>B) LONG-TERM ASSETS (003+010+020+029+033)</b>	<b>002</b>	135.435.872	152.724.486
I. INTANGIBLE ASSETS (004 to 009)	<b>003</b>	6.119.326	1.410.782
1. Assets development	<b>004</b>		
2. Concessions, patents, licences fees, trade and service marks, software and other rights	<b>005</b>	6.119.326	
3. Goodwill	<b>006</b>		
4. Prepayments for purchase of intangible assets	<b>007</b>		
5. Intangible assets in preparation	<b>008</b>		
6. Other intangible assets	<b>009</b>		1.410.782
II. TANGIBLE ASSETS (011 to 019)	<b>010</b>	89.085.537	108.413.988
1. Land	<b>011</b>	2.138.881	2.138.881
2. Buildings	<b>012</b>	8.908.802	8.877.954
3. Plant and equipment	<b>013</b>	64.117.515	63.835.366
4. Tools, facility inventory and transport assets	<b>014</b>	5.789.478	4.530.426
5. Biological assets	<b>015</b>		
6. Prepayments for tangible assets	<b>016</b>	9.000	
7. Tangible assets in progress	<b>017</b>	3.063.094	24.068.652
8. Other tangible assets	<b>018</b>		
9. Investments in buildings	<b>019</b>	5.058.767	4.962.709
III. LONG-TERM FINANCIAL ASSETS (021 to 028)	<b>020</b>	36.863.686	39.886.392
1. Investments (shares) with related parties	<b>021</b>	22.337.876	36.166.876
2. Loans given to related parties	<b>022</b>	14.446.310	3.640.016
3. Participating interest (shares)	<b>023</b>	79.500	79.500
4. Loans to entrepreneurs in whom the entity holds participating interests	<b>024</b>		
5. Investments in securities	<b>025</b>		
6. Loans, deposits and similar assets	<b>026</b>		
7. Other long - term financial assets	<b>027</b>		
8. Investments accounted by equity method	<b>028</b>		
IV. RECEIVABLES (030 to 032)	<b>029</b>	3.367.323	3.013.324
1. Receivables from related parties	<b>030</b>		
2. Receivables from based on trade loans	<b>031</b>	3.367.323	3.013.324
3. Other receivables	<b>032</b>		
V. DEFERRED TAX ASSETS	<b>033</b>		
<b>C) SHORT TERM ASSETS (035+043+050+058)</b>	<b>034</b>	260.295.283	282.565.985
I. INVENTORIES (036 to 042)	<b>035</b>	228.059	472.332
1. Raw-material and supplies	<b>036</b>	228.059	472.332
2. Work in progress	<b>037</b>		
3. Finished goods	<b>038</b>		
4. Merchandise	<b>039</b>		
5. Prepayments for inventories	<b>040</b>		
6. Long - term assets held for sales	<b>041</b>		
7. Biological assets	<b>042</b>		
II. RECEIVABLES (044 to 049)	<b>043</b>	36.706.698	39.953.807
1. Receivables from related parties	<b>044</b>	4.282.708	5.560.098
2. Accounts receivable	<b>045</b>	29.630.344	25.179.106
3. Receivables from participating parties	<b>046</b>	68	
4. Receivables from employees and members of related parties	<b>047</b>	21.032	
5. Receivables from government and other institutions	<b>048</b>	890.752	3.882.785
6. Other receivables	<b>049</b>	1.881.794	5.331.818
III. SHORT TERM FINANCIAL ASSETS (051 to 057)	<b>050</b>	198.608.116	225.715.482
1. Shares (stocks) in related parties	<b>051</b>		
2. Loans given to related parties	<b>052</b>		
3. Participating interests (shares)	<b>053</b>	459.260	159.357
4. Loans to entrepreneurs in whom the entity holds participating interests	<b>054</b>		
5. Investments in securities	<b>055</b>		
6. Loans, deposits, etc.	<b>056</b>	198.148.856	225.556.125
7. Other financial assets	<b>057</b>		
IV. CASH AT BANK AND IN CASHIER	<b>058</b>	24.752.410	16.424.364
<b>D) PREPAID EXPENSES AND ACCRUED REVENUE</b>	<b>059</b>		
<b>E) TOTAL ASSETS (001+002+034+059)</b>	<b>060</b>	395.731.155	435.290.471
<b>F) OFF-BALANCE RECORDS</b>	<b>061</b>		

Position	AOP	Previous year	Current year
1	2	3	4
<b>LIABILITIES AND CAPITAL</b>			
<b>A) CAPITAL AND RESERVES (063+064+065+071+072+075+078)</b>	<b>062</b>	346.063.885	372.450.063
I. SUBSCRIBED CAPITAL	<b>063</b>	169.186.800	169.186.800
II. CAPITAL RESERVES	<b>064</b>	88.107.087	88.107.087
III. RESERVES FROM PROFIT (066+067-068+069+070)	<b>065</b>	36.171.767	36.171.767
1. Reserves prescribed by law	<b>066</b>	5.443.738	5.443.738
2. Reserves for treasury shares	<b>067</b>	7.838.243	7.838.243
3. Treasury stocks and shares (deduction)	<b>068</b>		
4. Statutory reserves	<b>069</b>		
5. Other reserves	<b>070</b>	22.889.786	22.889.786
IV. REVALUATION RESERVES	<b>071</b>		
V. RETAINED EARNINGS OR ACCUMULATED LOSS (073-074)	<b>072</b>	57.946.839	52.598.231
1. Retained earnings	<b>073</b>	57.946.839	52.598.231
2. Accumulated loss	<b>074</b>		
VI. PROFIT/LOSS FOR THE CURRENT YEAR (076-077)	<b>075</b>	-5.348.608	26.386.178
1. Profit for the current year	<b>076</b>		26.386.178
2. Loss for the current year	<b>077</b>	5.348.608	
VII. MINORITY INTERESTS	<b>078</b>		
<b>B) PROVISIONS (080 to 082)</b>	<b>079</b>	2.157.919	1.917.676
1. Provisions for pensions, severance pay, and similar liabilities	<b>080</b>	1.766.051	1.857.489
2. Reserves for tax liabilities	<b>081</b>		
3. Other reserves	<b>082</b>	391.868	60.187
<b>C) LONG - TERM LIABILITIES (084 to 092)</b>	<b>083</b>	21.464.054	12.975.366
1. Liabilities to related parties	<b>084</b>		
2. Liabilities for loans, deposits etc.	<b>085</b>		
3. Liabilities to banks and other financial institutions	<b>086</b>	19.274.518	11.014.273
4. Liabilities for received prepayments	<b>087</b>		
5. Accounts payable	<b>088</b>		
6. Liabilities arising from debt securities	<b>089</b>		
7. Liabilities to entrepreneurs in whom the entity holds participating interests	<b>090</b>		
8. Other long-term liabilities	<b>091</b>	2.189.536	1.961.093
9. Deferred tax liability	<b>092</b>		
<b>D) SHORT - TERM LIABILITIES (094 to 105)</b>	<b>093</b>	26.045.297	47.947.366
1. Liabilities to related parties	<b>094</b>	3.709.339	4.512.507
2. Liabilities for loans, deposits etc.	<b>095</b>		
3. Liabilities to banks and other financial institutions	<b>096</b>	12.044.904	33.545.010
4. Liabilities for received prepayments	<b>097</b>		
5. Accounts payable	<b>098</b>	4.653.407	4.302.092
6. Liabilities arising from debt securities	<b>099</b>		
7. Liabilities to entrepreneurs in whom the entity holds participating interests	<b>100</b>	789.145	1.073.807
8. Liabilities to employees	<b>101</b>	2.575.665	2.751.551
9. Liabilities for taxes, contributions and similar fees	<b>102</b>	2.024.369	1.541.640
10. Liabilities to share - holders	<b>103</b>		
11. Liabilities for long-term assets held for sale	<b>104</b>		
12. Other short - term liabilities	<b>105</b>	248.468	220.759
<b>E) DEFERRED SETTLEMENTS OF CHARGES AND INCOME DEFERRED TO FUTURE PERIOD</b>	<b>106</b>		
<b>F) TOTAL – CAPITAL AND LIABILITIES (062+079+083+093+106)</b>	<b>107</b>	395.731.155	435.290.471
<b>G) OFF-BALANCE RECORDS</b>	<b>108</b>		
<b>APPENDIX to balance sheet(to be filled in by entrepreneur that prepares consolidated annual financial report)</b>			
<b>CAPITAL AND RESERVES</b>			
1. Attributed to equity holders of parent company	<b>109</b>		
2. Attributed to minority interest	<b>110</b>	0	0

**PROFIT AND LOSS ACCOUNT**  
from 01.01.2014. until 31.12.2014.

LUKA PLOČE d.d.			
Position	AOP	previous period cumulative	previous period quarter
1	2	3	4
<b>I. OPERATING REVENUE (112+113)</b>	<b>111</b>	107.894.974	106.000.092
1. Sales revenue	112	99.751.165	95.979.474
2. Other operating revenues	113	8.143.809	10.020.618
<b>II. OPERATING EXPENSES (115+116+120+124+125+126+129+130)</b>	<b>114</b>	<b>105.610.503</b>	<b>98.690.335</b>
1. Changes in value of work in progress and finished products	115		
2. Material costs (117 to 119)	116	33.955.088	35.228.084
a) Raw material and material costs	117	8.852.601	9.360.825
b) Costs of goods sold	118		
c) Other external costs	119	25.102.487	25.867.259
3. Staff costs (121 to 123)	120	44.198.686	45.486.517
a) Net salaries and wages	121	28.548.499	28.726.810
b) Cost for taxes and contributions from salaries	122	9.771.372	10.211.135
c) Contributions on gross salaries	123	5.878.815	6.548.572
4. Depreciation	124	9.675.732	8.702.541
5. Other costs	125	16.641.847	9.122.410
6. Impairment (127+128)	126	1.139.150	150.783
a) Impairment of long-term assets (financial assets excluded)	127		
b) Impairment of short - term assets (financial assets excluded)	128	1.139.150	150.783
7. Provisions	129		
8. Other operating costs	130		
<b>III. FINANCIAL INCOME (132 to 136)</b>	<b>131</b>	0	27.575.984
1. Interest income, foreign exchange gains, dividends and similar income from related	132		
2. Interest income, foreign exchange gains, dividends and similar income from non -	133		27.575.984
3. Share in income from affiliated entrepreneurs and participating interests	134		
4. Unrealized gains (income) from financial assets	135		
5. Other financial income	136		
<b>IV. FINANCIAL EXPENSES (138 to 141)</b>	<b>137</b>	7.633.079	8.499.563
1. Interest expenses, foreign exchange losses, dividends and similar expenses from related	138		
2. Interest expenses, foreign exchange losses, dividends and similar expenses from non -	139	7.633.079	699.563
3. Unrealized losses (expenses) on financial assets	140		
4. Other financial expenses	141		7.800.000
<b>V. INCOME FROM INVESTMENT - SHARE IN PROFIT OF ASSOCIATED ENTREPRENEURS</b>	<b>142</b>		
<b>VI. LOSS FROM INVESTMENT - SHARE IN LOSS OF ASSOCIATED ENTREPRENEURS</b>	<b>143</b>		
<b>VII. EXTRAORDINARY - OTHER INCOME</b>	<b>144</b>		
<b>VIII. EXTRAORDINARY - OTHER EXPENSES</b>	<b>145</b>		
<b>IX. TOTAL INCOME (111+131+142 + 144)</b>	<b>146</b>	107.894.974	133.576.076
<b>X. TOTAL EXPENSES (114+137+143 + 145)</b>	<b>147</b>	113.243.582	107.189.898
<b>XI. PROFIT OR LOSS BEFORE TAXATION (146-147)</b>	<b>148</b>	-5.348.608	26.386.178
1. Profit before taxation (146-147)	149	0	26.386.178
2. Loss before taxation (147-146)	150	5.348.608	0
<b>XII. PROFIT TAX</b>	<b>151</b>		
<b>XIII. PROFIT OR LOSS FOR THE PERIOD (148-151)</b>	<b>152</b>	-5.348.608	26.386.178
1. Profit for the period (149-151)	153	0	26.386.178
2. Loss for the period (151-148)	154	5.348.608	0
<b>APPENDIX to P&amp;L account (to be filled in by entrepreneur that prepares consolidated financial report)</b>			
<b>XIV. PROFIT OR LOSS FOR THE PERIOD</b>			
1. Attributed to equity holders of parent company	155		
2. Attributed to minority interest	156		
<b>STATEMENT OF OTHER COMPREHENSIVE INCOME (IFRS)</b>			
<b>I. PROFIT OR LOSS FOR THE PERIOD (= 152)</b>	<b>157</b>	-5.348.608	26.386.178
<b>II. OTHER COMPREHENSIVE INCOME / LOSS BEFORE TAX (159 to 165)</b>	<b>158</b>	0	0
1. Exchange differences on translation of foreign operations	159		
2. Movements in revaluation reserves of long - term tangible and intangible assets	160		
3. Profit or loss from reevaluation of financial assets available for sale	161		
4. Gains or losses on efficient cash flow hedging	162		
5. Gains or losses on efficient hedge of a net investment in foreign countries	163		
6. Share in other comprehensive income / loss of associated companies	164		
7. Actuarial gains / losses on defined benefit plans	165		
<b>III. TAX ON OTHER COMPREHENSIVE INCOME FOR THE PERIOD</b>	<b>166</b>		
<b>IV. NET OTHER COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (158-166)</b>	<b>167</b>	0	0
<b>V. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (157+167)</b>	<b>168</b>	-5.348.608	26.386.178
<b>APPENDIX to Statement of other comprehensive income (to be filled in by entrepreneur that prepares consolidated financial report)</b>			
<b>VI. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD</b>			
1. Attributed to equity holders of parent company	169		
2. Attributed to minority interest	170		

**STATEMENT OF CASH FLOWS - INDIRECT METHOD**  
from 01.01.2104. until 31.12.2014.

Company: LUKA PLOČE			
Position	AOP	Previous year	Current year
1	2	3	4
<b>CASH FLOW FROM OPERATING ACTIVITIES</b>			
1. Profit before tax	001	-5.348.608	26.386.178
2. Depreciation	002	9.675.732	8.702.541
3. Increase in short term liabilities	003		818.459
4. Decrease in short term receivables	004		
5. Decrease in inventories	005	37.422	
6. Other increase in cash flow	006	3.532.825	5.024.419
<b>I. Total increase in cash flow from operating activities (001 to 006)</b>	<b>007</b>	<b>7.897.371</b>	<b>40.931.597</b>
1. Decrease in short term liabilities	008	1.170.745	
2. Increase in short term receivables	009	2.156.908	58.240
3. Increase in inventories	010		244.273
4. Other decrease in cash flow	011	14.603.076	26.460.740
<b>II. Total decrease in cash flow from operating activities (008 to 011)</b>	<b>012</b>	<b>17.930.729</b>	<b>26.763.253</b>
<b>A1) NET INCREASE IN CASH FLOW FROM OPERATING ACTIVITIES</b>	<b>013</b>	<b>0</b>	<b>14.168.344</b>
<b>A2) NET DECREASE IN IN CASH FLOW FROM OPERATING ACTIVITIES</b>	<b>014</b>	<b>10.033.358</b>	<b>0</b>
<b>CASH FLOW FROM INVESTING ACTIVITIES</b>			
1. Cash inflows from sales of long-term tangible and intangible assets	015	32.000	314.994
2. Cash inflows from sales of equity and debt instruments	016		
3. Interests receipts	017		11.375.855
4. Dividend receipts	018		
5. Other cash inflows from investing activities	019	236.976.475	194.215.000
<b>III. Total cash inflows from investing activities (015 to 019)</b>	<b>020</b>	<b>237.008.475</b>	<b>205.905.849</b>
1. Cash outflow for purchase of long-term tangible and intangible assets	021	4.410.232	23.399.211
2. Cash outflow for acquisition of equity and debt financial instruments	022	1.300.000	21.629.000
3. Other cash outflow for investing activities	023	197.430.875	196.817.000
<b>IV. Total cash outflow for investing activities (021 to 023)</b>	<b>024</b>	<b>203.141.107</b>	<b>241.845.211</b>
<b>B1) NET INCREASE IN CASH FLOW FROM INVESTING ACTIVITIES (020-024)</b>	<b>025</b>	<b>33.867.368</b>	<b>0</b>
<b>B2) NET DECREASE IN CASH FLOW FROM INVESTING ACTIVITIES</b>	<b>026</b>	<b>0</b>	<b>35.939.362</b>
<b>CASH FLOW FROM FINANCIAL ACTIVITIES</b>			
1. Cash inflow from issuing property and debt financial instruments	027		
2. Proceeds from the credit principal, promissory notes, borrowings and other loans	028	414.316	24.673.595
3. Other proceeds from financial activities	029		
<b>V. Total cash inflows from financial activities (027 to 029)</b>	<b>030</b>	<b>414.316</b>	<b>24.673.595</b>
1. Cash outflow for repayment of credit principal and bonds	031	8.938.009	11.230.623
2. Cash outflow for dividends paid	032		
3. Cash outflow for financial lease	033		
4. Cash outflow for purchase of treasury shares	034	419.556	
5. Other cash outflow for financial activities	035	10.260.060	
<b>VI. Total cash outflow for financial activities (031 to 035)</b>	<b>036</b>	<b>19.617.625</b>	<b>11.230.623</b>
<b>C1) NET INCREASE IN CASH FLOW FROM FINANCIAL ACTIVITIES</b>	<b>037</b>	<b>0</b>	<b>13.442.972</b>
<b>C2) NET DECREASE IN CASH FLOW FROM FINANCIAL ACTIVITIES</b>	<b>038</b>	<b>19.203.309</b>	<b>0</b>
Total increase in cash flow (013 – 014 + 025 – 026 + 037 – 038)	<b>039</b>	<b>4.630.701</b>	<b>0</b>
Total decrease in cash flow (014 – 013 + 026 – 025 + 038 – 037)	<b>040</b>	<b>0</b>	<b>8.328.046</b>
Cash and cash equivalents at the beginning of the period	<b>041</b>	<b>20.121.709</b>	<b>24.752.410</b>
Increase of cash and cash equivalents	<b>042</b>	<b>4.630.701</b>	
Decrease of cash and cash equivalents	<b>043</b>		<b>8.328.046</b>
Cash and cash equivalents at the end of the period	<b>044</b>	<b>24.752.410</b>	<b>16.424.364</b>

## STATEMENT OF CHANGES IN EQUITY

for the period **1.1.2014** to **31.12.2014**

Position	AOP	Previous year	Current year
1	2	3	4
1. Subscribed capital	<b>001</b>	169.186.800	169.186.800
2. Capital reserves	<b>002</b>	88.107.087	88.107.087
3. Reserves from profit	<b>003</b>	36.171.767	36.171.767
4. Retained earnings or accumulated loss	<b>004</b>	57.946.839	52.598.231
5. Profit or loss for the current year	<b>005</b>	-5.348.608	26.386.178
6. Revaluation of long - term tangible assets	<b>006</b>		
7. Revaluation of intangible assets	<b>007</b>		
8. Revaluation of financial assets available for sale	<b>008</b>		
9. Other revaluation	<b>009</b>		
<b>10. Total capital and reserves (AOP 001 to 009)</b>	<b>010</b>	346.063.885	372.450.063
11. Currency gains and losses arising from net investement in foreign operations	<b>011</b>		
12. Current and deferred taxes (part)	<b>012</b>		
13. Cash flow hedging	<b>013</b>		
14. Changes in accounting policy	<b>014</b>		
15. Correction of significant errors in prior period	<b>015</b>		
16. Other changes of capital	<b>016</b>		
<b>17. Total increase or decrease in capital (AOP 011 to 016)</b>	<b>017</b>	0	0
17 a. Attributed to equity holders of parent company	<b>018</b>		
17 b. Attributed to minority interest	<b>019</b>		

Items which decrease capital are given with the negative prefix



## MANAGEMENT LIABILITY STATEMENT

Hereby , pursuant the Article 410. of the Capital Market Act we declare that according to our best knowledge, financial reports for the reporting period are prepared in accordance with applicable financial reporting standards.

Financial Statements for the year 2014. give a complete and true representation of assets and obligations, profit and loss, financial position and business activities of the Company.

Željka Dodig

Capt. Ivan Pavlović

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Member of the Board ,  
Financial affairs

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President of the board