LUKA PLOČE d.d. Trg kralja Tomislava 21 20 340 Ploče OIB: 51228874907

LUKA PLOČE d.d.

UNAUDITED NON CONSOLIDATED REPORT FOR PERIOD FROM 01.01. UNTIL 31.03.2014.

CONTENTS:

a) MANAGEMENT BOARD'S REPORT ON THE POSITION OF THE COMPANY:

- Balance sheet
- P & L (profit and loss account)
- Cash flow statement
- Change in capital statement

b) STATEMENTS OF PERSONS RESPONSIBLE FOR PREPARATION OF FINANCIAL REPORTS

BUSINESS REPORT OF LUKA PLOČE d.d. IN PERIOD 01.01.2014. – 01.04.2014.

Management Board's Statement on the position of the Company accompanying the financial statements for the first quarter of year 2014:

Financial results of Luka Ploče d.d. in the first quarter of year 2014. are:

- Traffic of cargo through the port of Ploče: 727,75 thousand tones of cargoes representing 9,6 % increase in comparison with the same period of the previous year.
- Revenues from sales: 26,00 million kuna representing the increase of 0,68 % in comparison with the same period of the previous year.
- EBITDA (profit before interests, taxation and depreciation): 4,56 million kuna
- EBITDA margin: 17,55 % representing 47,22 % increase in comparison with the same period of the previous year.

- EBIT: 2,4 million kuna - EBIT margin: 9,37 %

- Net profit 6,64 million kuna

- Cash flow from operating activities: 3,79 million kuna

Indicators			
	REALIZED 1-3/2013	REALIZED 1-3/2014	realiz 14/ realized 13
Liquidity ratios			
Working Capital	267.303.438	237.014.630	-11,33%
Current liquidity	9,5	10,8	13,73%
Turnover of working capital	0,1	0,1	13,55%
Days of working capital	931,6	820,5	-11,93%
Days in period	90	90	
Debt indicators			
Current liabilities / equity	0,09	0,07	-21,31%
Long term liabilities/ equity	0,12	0,07	-42,57%
Borrowings /equity	0,12	0,09	-31,45%
Total liabilities / assetss	0,17	0,12	-29,49%
Profitability ratios			
EBITDA margin	11,92%	17,55%	47,22%
EBIT margin	2,22%	9,37%	321,60%
Productivity Indicators			
Number of employees	556	459	-17,45%
Revenue per employee (in thousands)	46.444	56.643	21.96%
Nevertue per employee (in triousarius)	40.444	30.043	21,3070

Business operation of Luka Ploče d.d. was in accordance with the planned operations for the first quarter of year 2014.

In Ploče, April 30th 2014

Capt.Ivan Pavlović dipl.ing.

President of Board

Appendix 1 Reporting period:	01.01.2014.	to	31.03.2014.	
Annual financi	al statement of the	e entrepreneur - G	FI-POD	
Registration number (MB) 03036138		·		İ
Identification number of subject 0900065233				
Personal identification number 5122874907				
(OIB) Issueer company: LUKA PLOČE				
Postal code and place 20340	PLOČE	:		
Street and number TRG KRALJA TOM	IISLAVA 21			
E-mail address: financije@luka-pl	oce.hr			
Internet adress: www.luka-ploce.h	<u>ır</u>			
Code and name of comune/town 335 PLOČ	<u> </u>			
Code and county name 19 DUBR	OVAČKO-NERETVANSKA	A	Number of employees	459
Consolidated statement NO			(at quarter end) NKD/NWC code:	5224
Subsidiaries subject to consolidation (according to IFR	S):		Personal identification number	(OIB)
100000000000000000000000000000000000000				388366
Book keeping service:				4000000000
Contact person: DODIG ŽELJKA				
Phone number: 020 603 223	and name of contact perso	Fascimile: 02	20 679 170	
E-mail address:				
Surname and name PAVLOVIĆ IVAN (authorised person	for representation)			
Disclosure documents: 1. Annual financial statements (balance shareholder's equity 2. Report of the Management Board on 3. Statement of responsible persons fo	sheet, profit and loss acco		atement of changes in	
	M.P.	(signed by au	thorised person for representation	1)

BALANCE SHEET as of 31.03.2014.

LUKA PLOČE d.d.					
Position	AOP	Previous year	Current year		
1	2	3	4		
ASSETS					
A) RECEIVABLES FOR SUBSCRIBED BUT NOT PAID-IN CAPITAL	001				
B) LONG-TERM ASSETS (003+010+020+029+033)	002	135.435.872	139.380.496		
I. INTANGIBLE ASSETS (004 to 009)	003	6.119.326	5.940.827		
Assets development Consequence patents licenses for trade and consider marks as there is the rights	004	0.440.000	5.040.007		
Concessions, patents, licences fees, trade and service marks, software and other rights Goodwill	005 006	6.119.326	5.940.827		
Prepayments for purchase of intangible assets	007				
Intangible assets in preparation	007				
6. Other intangible assets	009				
II. TANGIBLE ASSETS (011 to 019)	010	89.085.537	87.549.793		
1. Land	011	2.138.881	2.138.881		
2. Buildings	012	8.908.802	8.861.552		
3. Plant and equipment	013	64.117.515	62.738.961		
4. Tools, facility inventory and transport assets	014	5.789.478	5.476.850		
5. Biological assets	015				
6. Prepayments for tangible assets	016	9.000			
7. Tangible assets in progress	017	3.063.094	3.298.796		
8. Other tangible assets	018				
9. Investments in buildings	019	5.058.767	5.034.753		
III. LONG-TERM FINANCIAL ASSETS (021 to 028)	020	36.863.686	42.522.553		
Investments (shares) with related parties	021	22.337.876	27.887.876		
2. Loans given to related parties	022	14.446.310	14.555.177		
3. Participating interest (shares)	023	79.500	79.500		
Loans to entrepreneurs in whom the entity holds participating interests	024				
5. Investments in securities	025				
6. Loans, deposits and similar assets	026				
7. Other long - term financial assets	027				
Investments accounted by equity method	028				
IV. RECEIVABLES (030 to 032)	029	3.367.323	3.367.323		
1.Receivables from related parties	030				
Receivables from based on trade loans	031	3.367.323	3.367.323		
3. Other receivables	032				
V. DEFERRED TAX ASSETS	033				
C) SHORT TERM ASSETS (035+043+050+058)	034	260.295.283	259.280.756		
I. INVENTORIES (036 to 042)	035	228.059	551.699		
1. Raw-material and supplies	036	228.059	551.699		
2. Work in progress	037				
3. Finished goods	038				
4. Merchandise	039				
5. Prepayments for inventories	040				
6. Long - term assets held for sales	041				
7. Biological assets	042		40 404 505		
II. RECEIVABLES (044 to 049)	043	36.706.698	40.194.535		
Receivables from related parties Accounts receivable	044	4.282.708	4.968.378		
Receivables from participating parties	045	29.630.344	32.885.096		
Receivables from participating parties Receivables from employees and members of related parties	046	68	64.232 22.122		
Receivables from government and other institutions	047 048	21.032 890.752	1.375.445		
6. Other receivables	048	1.881.794	879.262		
III. SHORT TERM FINANCIAL ASSETS (051 to 057)	050	198.608.116	197.887.561		
1. Shares (stocks) in related parties	050	130.000.110	137.007.301		
2. Loans given to related parties	051				
3. Participating interests (shares)	052	459.260	459.260		
Loans to entrepreneurs in whom the entity holds participating interests	054	755.200	700.200		
Loans to entrepreheurs in whom the entity holds participating interests Investments in securities	055				
6. Loans, deposits, etc.	056	198.148.856	197.428.301		
7. Other financial assets	057	100.170.000	107.420.001		
IV. CASH AT BANK AND IN CASHIER	057	24.752.410	20.646.961		
D) PREPAID EXPENSES AND ACCRUED REVENUE	059	27.132.710	1.932.785		
E) TOTAL ASSETS (001+002+034+059)	060	395.731.155	400.594.037		

Position	AOP	Previous year	Current year
1	2	3	4
LIABILITIES AND CAPITAL			
A) CAPITAL AND RESERVES (063+064+065+071+072+075+078)	062	346.063.885	352.708.202
I. SUBSCRIBED CAPITAL	063	169.186.800	169.186.800
II. CAPITAL RESERVES	064	88.107.087	88.107.087
III.RESERVES FROM PROFIT (066+067-068+069+070)	065	36.171.767	36.171.768
1. Reserves prescribed by low	066	5.443.738	5.443.738
2. Reserves for treasury shares	067	7.838.243	7.838.244
3. Treasury stocks and shares (deduction)	068		
4. Statutory reserves	069		
5. Other reserves	070	22.889.786	22.889.786
IV. REVALUATION RESERVES	071		
V. RETAINED EARNINGS OR ACCUMULATED LOSS (073-074)	072	57.946.839	52.598.231
1. Retained earnings	073	57.946.839	52.598.231
2. Accumulated loss	074		
VI. PROFIT/LOSS FOR THE CURRENT YEAR (076-077)	075	-5.348.608	6.644.316
1. Profit for the current year	076		6.644.316
2. Loss for the current year	077	5.348.608	
VII. MINORITY INTERESTS	078		
B) PROVISIONS (080 to 082)	079	2.157.919	1.826.238
Provisions for pensions, severance pay, and similar liabilities	080	1.766.051	1.766.051
2. Reserves for tax liabilities	081	111 001001	00.001
3. Other reserves	082	391.868	60.187
C) LONG - TERM LIABILITIES (084 to 092)	083	21.464.054	21.860.686
1. Liabilities to related parties	084	21.404.004	21.000.000
2. Liabilities for loans, deposits etc.	085		
Liabilities to banks and other financial institutions	086	19.274.518	19.671.150
Liabilities for received prepayments	087	13.274.310	13.07 1.130
5. Accounts payable	088		
6. Liabilities arising from debt securities	089		
7. Liabilities to entrepreneurs in whom the entity holds participating interests	090		
8. Other long-term liabilities	091	2.189.536	2.189.536
9. Deferred tax liability	092	2.100.000	2.100.000
D) SHORT - TERM LIABILITIES (094 to 105)	093	26.045.297	23.061.052
1. Liabilities to related parties	094	3.709.339	3.726.925
2. Liabilities for loans, deposits etc.	095	3.703.333	3.720.323
3. Liabilities to banks and other financial institutions	095	12.044.904	10.486.359
Liabilities for received prepayments	090	12.044.304	10.400.339
5. Accounts payable	098	4.653.407	3.949.013
6. Liabilities arising from debt securities	099	4.055.407	383.833
7. Liabilities to entrepreneurs in whom the entity holds participating interests	100	789.145	418.965
8. Liabilities to employees	101	2.575.665	2.517.772
S. Liabilities to employees S. Liabilities for taxes, contributions and similar fees	101	2.024.369	1.368.717
		2.024.309	1.300.717
10. Liabilities to share - holders	103		
11. Liabilities for long-term assets held for sale 12. Other short - term liabilities	104	249.469	200.469
E) DEFFERED SETTLEMENTS OF CHARGES AND INCOME DEFERRED TO FUTURE PERIOD	105	248.468	209.468
	106	395.731.155	1.137.859
F) TOTAL – CAPITAL AND LIABILITIES (062+079+083+093+106) G) OFF-BALANCE RECORDS	107	393.731.155	400.594.037
APPENDIX to balance sheet(to be filled in by entrepreneur that prepares consolidated annual f	108	ort)	
CAPITAL AND RESERVES	manciai rep	UI I)	
	400	 	
Attributed to equity holders of parent company	109		
2. Attributed to minority interest	110	0	0

PROFIT AND LOSS ACCOUNT period from 01.01.2014. until 31.03.2014.

LUKA PLOČE d.d.					
Position	АОР	previous period cumulative	previous period quarter	current period cumulative	current period cumulative
1	2	3	4	5	6
I. OPERATING REVENUE (112+113)	111	26.340.490	26.340.490	25.998.971	25.998.971
1. Sales revenue	112	24.611.640	24.611.640	25.556.074	25.556.074
2. Other operating revenues	113	1.728.850	1.728.850	442.897	442.897
II. OPERATING EXPENSES (115+116+120+124+125+126+129+130)	114	24.563.179	24.563.179	23.524.208	23.524.208
Changes in value of work in progress and finished products Metarial costs (447 to 440)	115	0.546.706	0.546.726	0.040.040	0.042.242
2. Material costs (117 to 119) a) Raw material and material costs	116 117	8.516.736 2.629.953	8.516.736 2.629.953	8.813.313 2.650.241	8.813.313 2.650.241
b) Costs of goods sold	117	2.029.953	2.029.953	2.050.241	2.000.241
c) Other external costs	119	5.886.783	5.886.783	6.163.072	6.163.072
3. Staff costs (121 to 123)	120	11.892.006	11.892.006	10.829.771	10.829.771
a) Net salaries and wages	121	7.692.022	7.692.022	6.933.797	6.933.797
b) Cost for taxes and contributions from salaries	122	2.610.624	2.610.624	2.458.893	2.458.893
c) Contributions on gross salaries	123	1.589.360	1.589.360	1.437.081	1.437.081
4. Depreciation	124	2.504.505	2.504.505	2.126.300	
5. Other costs	125	1.649.932	1.649.932	1.754.824	1.754.824
6. Impairment (127+128)	126	0	0	0	
a) Impairment of long-term assets (financial assets excluded)	127				
b) Impairment of short - term assets (financial assets excluded)	128				
7. Provisions	129				1
8. Other operating costs	130				
III. FINANCIAL INCOME (132 to 136)	131	8.132.458	8.132.458	4.482.317	4.482.317
1. Interest income, foreign exchange gains, dividends and similar income from related	132				
2. Interest income, foreign exchange gains, dividends and similar income from non -	133	8.132.458	8.132.458	4.482.317	4.482.317
3. Share in income from affiliated entrepreneurs and participating interests	134				
4. Unrealized gains (income) from financial assets	135				
5. Other financial income	136				
IV. FINANCIAL EXPENSES (138 to 141)	137	262.035	262.035	312.764	312.764
1. Interest expenses, foreign exchange losses, dividends and similar expenses from related	138				1
2. Interest expenses, foreign exchange losses, dividends and similar expenses from non -	139	262.035	262.035	312.764	312.764
3. Unrealized losses (expenses) on financial assets	140				
4. Other financial expenses	141				1
V. INCOME FROM INVESTMENT - SHARE IN PROFIT OF ASSOCIATED ENTREPRENEURS	142				
VI. LOSS FROM INVESTMENT - SHARE IN LOSS OF ASSOCIATED ENTREPRENEURS	143				
VII. EXTRAORDINARY - OTHER INCOME	144				
VIII. EXTRAORDINARY - OTHER EXPENSES	145	04 470 040	04.470.040	00 404 000	00 404 000
IX. TOTAL INCOME (111+131+142 + 144) X. TOTAL EXPENSES (114+137+143 + 145)	146 147	34.472.948	34.472.948	30.481.288	
XI. PROFIT OR LOSS BEFORE TAXATION (146-147)	147	24.825.214 9.647.734	24.825.214 9.647.734	23.836.972 6.644.316	6.644.316
1. Profit before taxation (146-147)	149	9.647.734	9.647.734	6.644.316	6.644.316
2. Loss before taxation (147-146)	150	9.047.734	9.047.734	0.044.310	
XII. PROFIT TAX	151	o o	0	0	
XIII. PROFIT OR LOSS FOR THE PERIOD (148-151)	152	9.647.734	9.647.734	6.644.316	6.644.316
1. Profit for the period (149-151)	153	9.647.734	9.647.734	6.644.316	
2. Loss for the period (151-148)	154	0.011.101	0	0.0111010	
APPENDIX to P&L account (to be filled in by entrepreneur that prepares consolidated financial		-1			
XIV. PROFIT OR LOSS FOR THE PERIOD					
Attributed to equity holders of parent company	155				
2. Attributed to minority interest	156				
STATEMENT OF OTHER COMPREHENSIVE INCOME (IFRS)					
I. PROFIT OR LOSS FOR THE PERIOD (= 152)	157	9.647.734	9.647.734	6.644.316	6.644.316
II. OTHER COMPREHENSIVE INCOME / LOSS BEFORE TAX (159 to 165)	158	0	0	0	0
1. Exchange differences on translation of foreign operations	159				
2. Movements in revaluation reserves of long - term tangible and intangible assets	160				
3. Profit or loss from reevaluation of financial assets available for sale	161				
4. Gains or losses on efficient cash flow hedging	162				
5. Gains or losses on efficient hedge of a net investment in foreign countries	163				
6. Share in other comprehensive income / loss of associated companies	164				
7. Actuarial gains / losses on defined benefit plans	165				
III. TAX ON OTHER COMPREHENSIVE INCOME FOR THE PERIOD	166				
IV. NET OTHER COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (158-166)	167	0	0	0	
V. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (157+167)	168	9.647.734	9.647.734	6.644.316	6.644.316
APPENDIX to Statement of other comprehensive income (to be filled in by entrepreneur that p	repares cor	isolidated financial re	eport)	•	
VI. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD					
Attributed to equity holders of parent company	169				
2. Attributed to minority interest	170				

STATEMENT OF CASH FLOWS - INDIRECT METHOD

period 01.01.2014. until 31.03.2014.

Company: LUKA PLOČE			
Position	AOP	Previous year	Current year
1	2	3	4
CASH FLOW FROM OPERATING ACTIVITIES			
1. Profit before tax	001	-5.348.608	6.644.316
2. Depreciation	002	9.675.732	2.126.300
3. Increase in short term liabilities	003		117.753
4. Decrease in short term receivables	004		
5. Decrease in inventories	005	37.422	
6. Other increase in cash flow	006	3.532.825	4.319.065
I. Total increase in cash flow from operating activities (001 to 006)	007	7.897.371	13.207.434
Decrease in short term liabilities	800	1.170.745	
Increase in short term receivables	009	2.156.908	4.004.586
3. Increase in inventories	010		323.640
4. Other decrease in cash flow	011	14.603.076	2.485.356
II. Total decrease in cash flow from operating activities (008 to 011)	012	17.930.729	6.813.582
A1) NET INCREASE IN CASH FLOW FROM OPERATING ACTIVITIES	013	0	6.393.852
A2) NET DECREASE IN IN CASH FLOW FROM OPERATING ACTIVITIES	014	10.033.358	0
CASH FLOW FROM INVESTING ACTIVITIES			
Cash inflows from sales of long-term tangible and intangible assets	015	32.000	
Cash inflows from sales of equity and debt instruments	016		
3. Interests receipts	017		
4. Dividend receipts	018		
5. Other cash inflows from investing activities	019	236.976.475	194.215.000
III. Total cash inflows from investing activities (015 to 019)	020	237.008.475	194.215.000
Cash outflow for purchase of long-term tangible and intangible assets	021	4.410.232	421.056
Cash outflow for acquisition of equity and debt financial instruments	022	1.300.000	5.550.000
Other cash outflow for investing activities	023	197.430.875	196.816.940
IV. Total cash outflow for investing activities (021 to 023)	024	203.141.107	202.787.996
B1) NET INCREASE IN CASH FLOW FROM INVESTING ACTIVITIES (020-024)	025	33.867.368	0
B2) NET DECREASE IN CASH FLOW FROM INVESTING ACTIVITIES	026	0	8.572.996
CASH FLOW FROM FINANCIAL ACTIVITIES			
Cash inflow from issuing property and debt financial instruments	027		
Proceeds from the credit principal, promissory notes, borrowings and other loans	028	414.316	74.887
3. Other proceeds from financial activities	029		
V. Total cash inflows from financial activities (027 to 029)	030	414.316	74.887
Cash outflow for repayment of credit principal and bonds	031	8.938.009	2.001.192
2. Cash outflow for dividends paid	032		
3. Cash outflow for financial lease	033		
4. Cash outflow for purchase of treasury shares	034	419.556	
5. Other cash outflow for financial activities	035	10.260.060	
VI. Total cash outflow for financial activities (031 to 035)	036	19.617.625	2.001.192
C1) NET INCREASE IN CASH FLOW FROM FINANCIAL ACTIVITIES	037	0	
C2) NET DECREASE IN CASH FLOW FROM FINANCIAL ACTIVITIES	038	19.203.309	1.926.305
Total increase in cash flow (013 – 014 + 025 – 026 + 037 – 038)	039	4.630.701	1.320.000
Total decrease in cash flow (014 – 013 + 026 – 025 + 038 – 037)	040	4.030.701	4.105.449
Cash and cash equivalents at the beginning of the period	040	20.121.709	24.752.410
Increase of cash and cash equivalents	041	4.630.701	24.732.410
Decrease of cash and cash equivalents	042	4.630.701	4.105.449
<u>'</u>			
Cash and cash equivalents at the end of the period	044	24.752.410	20.646.961

STATEMENT OF CHANGES IN EQUITY

for the period 1.1.2014 to 31.3.2014

Position	AOP	Previous year	Current year
1	2	3	4
Subscribed capital	001	169.186.800	169.186.800
2. Capital reserves	002	88.107.087	88.107.087
3. Reserves from profit	003	36.171.767	36.171.768
Retained earnings or accumulated loss	004	57.946.839	52.598.231
5. Profit or loss for the current year	005	-5.348.608	6.644.316
6. Revaluation of long - term tangible assets	006		
7. Revaluation of intangible assets	007		
8. Revaluation of financial assets available for sale	008		
9. Other revaluation	009		
10. Total capital and reserves (AOP 001 to 009)	010	346.063.885	352.708.202
11. Currency gains and losses arising from net investement in foreign operations	011		
12. Current and deferred taxes (part)	012		
13. Cash flow hedging	013		
14. Changes in accounting policy	014		
15. Correction of significant errors in prior period	015		
16. Other changes of capital	016		
17. Total increase or decrease in capital (AOP 011 to 016)	017	0	0
17 a. Attributed to equity holders of parent company	018		
17 b. Attributed to minority interest	019		

Items which decrease capital are given with the negative prefix

MANAGEMENT LIABILITY STATEMENT

Disclosed financial Statements are compiled in accordance with provisions of the Croatian Accounting Act (Official Gazette 109/07), Company Law (Official Gazette 111/93, 34/99, 121/99, 52/00, 118/03, 107/07, 146/08, 137/09, 152/11, 111/12, 144/12), Capital Market Act (Official Gazette 88/08, 146/08, 74/09) and the Rules of the Zagreb Stock Exchange in structure and content as prescribed by the Ordinance on the structure and content

of periodic financial reports for Issuer during the Year set forth by the Croatian Financial

Services Supervisory Agency (Official Gazette 47/11).

Financial Statements for the first quarter of year 2014. give a complete and true representation of assets and obligations, losses and gains, financial status and business activities of the Company.

Capt. Ivan Pavlović

President of the Board