LUKA PLOČE d.d. Trg kralja Tomislava 21 20 340 Ploče OIB: 51228874907

# LUKA PLOČE GROUP

# UNAUDITED NON CONSOLIDATED REPORT FOR PERIOD FROM 01.01. UNTIL 30.09.2013.

Ploče, October 2013.



**CONTENTS:** 

# a) UNAUDITED NON CONSOLIDATED FINANCIAL REPORTS:

- Balance sheet
- P & L (profit and loss account)
- Cash flow statement
- Change in capital statement

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Appendix 1 Reporting period:		01.01.2013.	1	to	30.09.2013.	
Reporting period.		<u> </u>				
Quarterly financial report of entrepreneur - TFI-POD						
Registration number (MB)	03036138	1				
Identification number of subject	0900065233	l				
Personal identification number (OIB)	5122874907	l				
Issueer company:	LUKA PLOČE d.d.					
Postal code and place	20340	1	PLOČE			
Street and number	TRG KRALJA TOMISL	AVA 21				
E-mail address:	financije@luka-ploce.l	htnet.hr				
Internet adress:	www.luka-ploce.hr					
Code and name of comune/town	335 PLOČE					
Code and county name	19 DUBROVA	ČKO-NERETV	ANSKA		Number of employees 458	
Consolidated statement	NO				(at quarter end) NKD/NWC code: 5224	
Subsidiaries subject to consolidatio	on (according to IFRS):				Personal identification number (OIB)	
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		1				
					- -	
		ı				
Book keeping service:		I			-	
Contact person:	DODIG ŽELJKA	1				
	(fill in only surname and	name of conta	ct person)			
Phone number:	020 603 223			Fascimile	: 020 679 170	
E-mail address:						
Surname and name (	PAVLOVIC IVAN (authorised person for re	presentation)				
Disclosure docume	ents:					
	ents (balance sheet, profi		ount, cash flo	ow statement, stater	nent of changes in	
capital and notes to the financial statements 2. Statement of persons responsible for preparation of financial statements						
3. Report of the Mar	nagement Board on posi	tion of the Cor	npany			
		M.P.		(signed by	v authorised person for representation)	

#### BALANCE SHEET a

as	at	30	.09	.20	13.	

as at 30.09.2013.			
Item	AOP code	Last year (net)	Current year (net)
1	2	3	4
A) RECEIVABLES FOR SUBSCRIBED BUT NOT PAID-IN CAPITAL	001	404 540 740	404.050.004
B) LONG-TERM ASSETS (003+010+020+029+033) I. INTANGIBLE ASSETS (004 to 009)	002	134.510.749	131.859.001
1. Assets development	003	0	0
2. Concessions, patents, licences fees, trade and service marks, software and other rights	005		
3. Goodwill	006		
4. Prepayments for purchase of intangible assets	007		
5. Intangible assets in preparation	008		
6. Other intangible assets	009		
II. TANGIBLE ASSETS (011 to 019)	010	105.315.170	101.980.176
1. Land	011	2.138.881	2.138.881
2. Buildings 3. Plant and equipment	012	9.097.803	8.956.052
4. Tools, facility inventory and transport assets	013	82.801.970 6.121.690	77.443.160 5.407.123
5. Biological assets	014	0.121.090	3.407.123
6. Prepayments for tangible assets	016		
7. Tangible assets in progress	017		2.952.178
8. Other tangible assets	018		
9. Investments in buildings	019	5.154.826	5.082.782
III. LONG-TERM FINANCIAL ASSETS (021 to 028)	020	25.452.256	22.220.889
1. Investments (shares) with related parties	021	21.337.876	21.837.876
2. Loans given to related parties	022	3.731.367	
3. Participating interest (shares)	023	79.500	79.500
4. Loans to entrepreneurs in whom the entity holds participating interests     5. Investments in securities	024		
6. Loans, deposits and similar assets	025	303.513	303.513
7. Other long - term financial assets	020	303.313	303.513
8. Investments accounted by equity method	028		
IV. RECEIVABLES (030 to 032)	029	3.743.323	7.657.936
1.Receivables from related parties	030		3.914.613
2. Receivables from based on trade loans	031	3.743.323	3.743.323
3. Other receivables	032		
V. DEFERRED TAX ASSETS	033		
C) SHORT TERM ASSETS (035+043+050+058)	034	299.558.657	269.852.111
I. INVENTORIES (036 to 042) 1. Raw-material and supplies	035	1.060.481	1.037.199
2. Work in progress	036	1.060.481	1.037.199
3. Finished goods	037		
4. Merchandise	039		
5. Prepayments for inventories	040		
6. Long - term assets held for sales	041		
7. Biological assets	042		
II. RECEIVABLES (044 to 049)	043	34.765.790	40.222.990
1. Receivables from related parties	044	12.783.245	11.752.753
2. Accounts receivable	045	20.511.102	23.603.681
3. Receivables from participating parties	046	625	43.442
A. Receivables from employees and members of related parties     S. Receivables from government and other institutions	047	767 700	86.109 1.198.667
6. Other receivables	048	767.708 703.110	3.538.338
III. SHORT TERM FINANCIAL ASSETS (051 to 057)	049	243.610.677	217.199.549
1. Shares (stocks) in related parties	050	_ 10.010.077	
2. Loans given to related parties	052		
3. Participating interests (shares)	053	416.694	416.694
4. Loans to entrepreneurs in whom the entity holds participating interests	054		
5. Investments in securities	055		
6. Loans, deposits, etc.	056	243.193.983	216.782.855
7. Other financial assets	057		
IV. CASH AT BANK AND IN CASHIER	058	20.121.709	11.392.373
D) PREPAID EXPENSES AND ACCRUED REVENUE E) TOTAL ASSETS (001+002+034+059)	059	434.069.406	401.711.112

Item	AOP code	Last year (net)	Current year (net)
1	2	3	4
LIABILITIES AND CAPITAL			
A) CAPITAL AND RESERVES (063+064+065+071+072+075+078)	062	351.832.050	346.172.724
I. SUBSCRIBED CAPITAL	063	169.186.800	169.186.800
II. CAPITAL RESERVES	064	88.107.087	88.107.087
III.RESERVES FROM PROFIT (066+067-068+069+070)	065	36.591.324	36.171.767
1. Reserves prescribed by low	066	5.443.738	5.443.738
2. Reserves for treasury shares	067	8.257.800	7.838.243
3. Treasury stocks and shares (deduction)	068		
4. Statutory reserves	069		
5. Other reserves	070	22.889.786	22.889.786
IV. REVALUATION RESERVES	071		
V. RETAINED EARNINGS OR ACCUMULATED LOSS (073-074)	072	86.626.645	57.946.838
1. Retained earnings	073	86.626.645	57.946.838
2. Accumulated loss	074		
VI. PROFIT/LOSS FOR THE CURRENT YEAR (076-077)	075	-28.679.806	-5.239.768
1. Profit for the current year	076		
2. Loss for the current year	077	28.679.806	5.239.768
	078		
B) PROVISIONS (080 to 082)	079	4.173.051	2.575.304
1. Provisions for pensions, severance pay, and similar liabilities	080	2.183.436	2.183.436
2. Reserves for tax liabilities	081		
3. Other reserves	082	1.989.615	391.868
C) LONG - TERM LIABILITIES (084 to 092)	083	36.921.098	36.921.098
1. Liabilities to related parties	084		
2. Liabilities for loans, deposits etc.	085		
3. Liabilities to banks and other financial institutions	086	34.487.162	34.487.162
4. Liabilities for received prepayments	087		
5. Accounts payable	088		
6. Liabilities arising from debt securities	089		
7. Liabilities to entrepreneurs in whom the entity holds participating interests	090		
8. Other long-term liabilities	091	2.433.936	2.433.936
9. Deferred tax liability	092		
D) SHORT - TERM LIABILITIES (094 to 105)	093	41.143.207	16.041.986
1. Liabilities to related parties	094	3.635.763	3.715.397
2. Liabilities for loans, deposits etc.	095		
3. Liabilities to banks and other financial institutions	096	10.817.434	4.817.809
4. Liabilities for received prepayments	097		
5. Accounts payable	098	4.220.401	3.483.198
6. Liabilities arising from debt securities	099	14.192	34.247
7. Liabilities to entrepreneurs in whom the entity holds participating interests	100	2.563.472	420.417
8. Liabilities to employees	101	3.047.463	2.258.693
9. Liabilities for taxes, contributions and similar fees	102	1.440.339	1.156.058
10. Liabilities to share - holders	103		
11. Liabilities for long-term assets held for sale	104		156.167
12. Other short - term liabilities	105	15.404.143	
E) DEFFERED SETTLEMENTS OF CHARGES AND INCOME DEFERRED TO FUTURE PERIOD	106		
F) TOTAL – CAPITAL AND LIABILITIES (062+079+083+093+106)	107	434.069.406	401.711.112
G) OFF-BALANCE RECORDS	108		
APPENDIX to balance sheet(to be filled in by entrepreneur that prepares consolidated annual f	inancial rep	ort)	
CAPITAL AND RESERVES	1	1	
1. Attributed to equity holders of parent company	109		
2. Attributed to minority interest	110	0	0

#### PROFIT AND LOSS ACCOUNT for the period from 01.01.2013. until 30.09.2013.

Luka Ploče d.d. AOF Last vear Current vear ltem code Comulative Quartely Comulative Quartely 1 2 2 4 5 6 I. OPERATING REVENUE (112+113) 111 83 899 194 29 918 959 76 915 225 22 934 360 1. Sales revenue 112 69 302 214 17 403 266 71 635 682 21 364 099 2. Other operating revenues 113 14.596.98 12,515,693 5.279.543 1.570.261 II. OPERATING EXPENSES (115+116+120+124+125+126+129+130) 114 80,849,495 27.828.529 81,126,804 29.072.751 1. Changes in value of work in progress and finished products 115 2. Material costs (117 to 119) 24,665,730 8,194,094 25,783,999 9.247.208 116 a) Raw material and material costs 6.862.971 6.844.996 2,102,189 2,334,976 117 b) Costs of goods sold 118 c) Other external costs 17.820.734 6.091.905 18.921.028 6.912.232 119 3. Staff costs (121 to 123) 37.618.204 12.154.346 33.505.121 10.330.286 120 a) Net salaries and wages 121 24,256,08 7.876.045 21.614.629 6.658.941 b) Cost for taxes and contributions from salaries 122 8.119.268 2.665.193 7.430.828 2.300.433 4.459.664 1.370.912 c) Contributions on gross salaries 123 5.242.850 1.613.108 7.877.918 2.600.094 7.593.892 2.548.332 4. Depreciation 124 5. Other costs 125 10.439.29 4.829.542 14.243.792 6.946.925 6. Impairment (127+128) 126 a) Impairment of long-term assets (financial assets excluded) 127 b) Impairment of short - term assets (financial assets excluded) 128 7. Provisions 129 8. Other operating costs 130 248.346 50.453 III. FINANCIAL INCOME (132 to 136) 131 0 1. Interest income, foreign exchange gains, dividends and similar income from related 132 2. Interest income, foreign exchange gains, dividends and similar income from non -133 3. Share in income from affiliated entrepreneurs and participating interests 134 4. Unrealized gains (income) from financial assets 135 5. Other financial income 136 IV. FINANCIAL EXPENSES (138 do 141) 8.587.554 1.028.189 522.850 310.322 137 1. Interest expenses, foreign exchange losses, dividends and similar expenses from related 138 2. Interest expenses, foreign exchange losses, dividends and similar expenses from non -1.109.03 310.322 139 728.189 222.850 3. Unrealized losses (expenses) on financial assets 7.478.516 140 4. Other financial expenses 300.000 300.000 141 INCOME FROM INVESTMENT - SHARE IN PROFIT OF ASSOCIATED ENTREPRENEURS 142 LOSS FROM INVESTMENT - SHARE IN LOSS OF ASSOCIATED ENTREPRENEURS VI. 143 VII. EXTRAORDINARY - OTHER INCOME 144 VIII. EXTRAORDINARY - OTHER EXPENSES 145 IX. TOTAL INCOME (111+131+142 + 144) 146 83.899.19 29.918.959 76.915.225 22.934.360 TOTAL EXPENSES (114+137+143 + 145) 147 89.437.049 28.138.851 82.154.993 29.595.601 XI. PROFIT OR LOSS BEFORE TAXATION (146-147) 148 -5.537.85 1.780.108 -5.239.768 -6.661.241 1. Profit before taxation (146-147) 149 1.780.108 2. Loss before taxation (147-146) 150 5.537.855 5.239.768 6.661.241 0 XII. PROFIT TAX 151 XIII. PROFIT OR LOSS FOR THE PERIOD (148-151) 152 -5.537.855 1 780 108 -5.239.768 -6.661.241 1. Profit for the period (149-151) 153 1 780 108 Λ 2. Loss for the period (151-148) 154 5.537.855 5.239.768 6.661.241 APPENDIX to P&L account (to be filled in by entrepreneur that prepares consolidated financial report) XIV. PROFIT OR LOSS FOR THE PERIOD 1. Attributed to equity holders of parent company 155 2. Attributed to minority interest 156 STATEMENT OF OTHER COMPREHENSIVE INCOME (IFRS) I. PROFIT OR LOSS FOR THE PERIOD (= 152) 157 -5.537.855 1.780.108 -5.239.768 -6.661.241 II. OTHER COMPREHENSIVE INCOME / LOSS BEFORE TAX (159 do 165) 158 1. Exchange differences on translation of foreign operations 159 2. Movements in revaluation reserves of long - term tangible and intangible assets 160 3. Profit or loss from reevaluation of financial assets available for sale 161 4. Gains or losses on efficient cash flow hedging 162 5. Gains or losses on efficient hedge of a net investment in foreign countries 163 6. Share in other comprehensive income / loss of associated companies 164 7. Actuarial gains / losses on defined benefit plans 165 III. TAX ON OTHER COMPREHENSIVE INCOME FOR THE PERIOD 166 IV. NET OTHER COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (158-166) 167 -5.537.855 1.780.108 -5.239.768 -6.661.241 V. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (157+167) 168 APPENDIX to Statement of other comprenhensive income (to be filled in by entrepreneur that prepares consolidated financial report) VI. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD 1. Attributed to equity holders of parent company 169 2. Attributed to minority interest 170

#### STATEMENT OF CASH FLOWS - INDIRECT METHOD for the period 01.01.2013 to 30.06. 2013.

Item	AOP code	Last year	Current year
1	2	3	4
CASH FLOW FROM OPERATING ACTIVITIES			1
1. Profit before tax	001	-28.679.806	-5.239.768
2. Depreciation	002	10.471.485	7.593.892
3. Increase in short term liabilities	003	10.306.941	
4. Decrease in short term receivables	004	7.146.547	
5. Decrease in inventories	005	245.082	23.286
6. Other increase in cash flow	006		12.929.563
I. Total increase in cash flow from operating activities (001 to 006)	007	-509.751	
1. Decrease in short term liabilities	008		2.800.624
2. Increase in short term receivables	009		2.104.904
3. Increase in inventories	010		
4. Other decrease in cash flow	011	144.807	8.023.610
II. Total decrease in cash flow from operating activities (008 to 011)	012	144.807	12.929.138
A1) NET INCREASE IN CASH FLOW FROM OPERATING ACTIVITIES	013	0	2.377.83
A2) NET DECREASE IN IN CASH FLOW FROM OPERATING ACTIVITIES	014	654.558	(
CASH FLOW FROM INVESTING ACTIVITIES			
1. Cash inflows from sales of long-term tangible and intangible assets	015	2.998.769	32.000
2. Cash inflows from sales of equity and debt instruments	016		
3. Interests receipts	017		
4. Dividend receipts	018		
5. Other cash inflows from investing activities	019		
III. Total cash inflows from investing activities (015 to 019)	020	2.998.769	32.000
1. Cash outflow for purchase of long-term tangible and intangible assets	021	95.371	4.258.900
2. Cash outflow for acquisition of equity and debt financial instruments	022		
3. Other cash outflow for investing activities	023	4.546.853	800.000
IV. Total cash outflow for investing activities (021 do 023)	024	4.642.224	
B1) NET INCREASE IN CASH FLOW FROM INVESTING ACTIVITIES (020-024)	025	0	
B2) NET DECREASE IN CASH FLOW FROM INVESTING ACTIVITIES CASH FLOW FROM FINANCIAL ACTIVITIES	026	1.643.455	5.026.900
	007		
Cash inflow from issuing property and debt financial instruments     Deceased from the gradit principal promiseous pattern betravings and other leave	027	007.050	000.04/
2. Proceeds from the credit principal, promissory notes, borrowings and other loans	028	337.650	338.910
3. Other proceeds from financial activities V. Total cash inflows from financial activities (027 to 029)	029	337.650	220.04/
1. Cash outflow for repayment of credit principal and bonds	030		338.910
2. Cash outflow for dividends paid	031	7.371.380	5.999.62
3. Cash outflow for financial lease			
4. Cash outflow for purchase of treasury shares	033	266.846	440 550
5. Other cash outflow for financial activities	034	366.816	419.556
VI. Total cash outflow for financial activities (031 to 035)		7 729 106	6 410 19
C1) NET INCREASE IN CASH FLOW FROM FINANCIAL ACTIVITIES	036	7.738.196	6.419.18
C2) NET DECREASE IN CASH FLOW FROM FINANCIAL ACTIVITIES		7.400.546	
Total increase in cash flow (013 – 014 + 025 – 026 + 037 – 038)	038	7.400.546	
Total decrease in cash flow $(014 - 013 + 026 - 026 + 037 - 038)$	039	9.698.559	
Cash and cash equivalents at the beginning of the period	040	29.820.268	20.121.70
Increase of cash and cash equivalents	041	29.820.288	20.121.70
Decrease of cash and cash equivalents	042	9.698.559	8.729.33

## STATEMENT OF CHANGES IN EQUITY

for the period 1.1.2013 to 30.6.2013			
Item	AOP	Last year	Current year
	code	Last year	ourione your
1	2	3	4
1. Subscribed capital	001	169.186.800	169.186.800
2. Capital reserves	002	88.107.087	88.107.087
3. Reserves from profit	003	36.591.324	36.171.767
4. Retained earnings or accumulated loss	004	86.626.645	57.946.838
5. Profit or loss for the current year	005	-28.679.806	-5.239.768
6. Revaluation of long - term tangible assets	006		
7. Revaluation of intangible assets	007		
8. Revaluation of financial assets available for sale	008		
9. Other revaluation	009		
10. Total capital and reserves (AOP 001 do 009)	010	351.832.050	346.172.724
11. Currency gains and losses arising from net investement in foreign operations	011		
12. Current and deferred taxes (part)	012		
13. Cash flow hedging	013		
14. Changes in accounting policy	014		
15. Correction of significant errors in prior period	015		
16. Other changes of capital	016		
17. Total increase or decrease in capital (AOP 011 do 016)	017	0	0
	-		
17 a. Attributed to equity holders of parent company	018		
17 b. Attributed to minority interest	019		

Notes to financial statements

## MANAGEMENT LIABILITY STATEMENT

Disclosed financial Statements are compiled in accordance with provisions of the Croatian Accounting Act (Official Gazette 109/07), Company Law (Official Gazette 111/93, 34/99, 121/99, 52/00, 118/03, 107/07, 146/08, 137/09, 152/11, 111/12, 144/12), Capital Market Act (Official Gazette 88/08, 146/08, 74/09, 54/13).

Financial Statements for the third quarter of year 2013. give a complete and true representation of assets and obligations, losses and gains, financial status and business activities of the Company.

Capt. Ivan Pavlović

President of the Board