

LUKA PLOČE d.d.  
Trg kralja Tomislava 21  
20 340 Ploče  
OIB: 51228874907

**LUKA PLOČE GROUP AND LUKA PLOČE d.d.  
ANNUAL FINANCIAL STATEMENT  
AND REPORT ON POSITION OF THE  
COMPANY FOR YEAR 2013.**

Ploče, April 2014.

**MANAGEMENT BOARD'S STATEMENT ON BUSINESS  
ACTIVITIES OF OF THE LUKA PLOČE GROUP IN PERIOD  
01.01.2013. – 31.12.2013.**

**FINANCIAL RESULTS OF THE LUKA PLOČE d.d. IN 2013:**

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- Traffic of cargo through the port of Ploče: 2,7 million tones of cargoes representing 6% increase in comparison with the same period of the previous year.
- Revenues from sales: 107,89 million kuna representing the increase of 9,00 % in comparison with the same period of the previous year.
- Operating expenses : 105,61 million kuna representing the decrease of 13,33 % in comparison with the same period of the previous year.
- EBITDA: 11,96 million kuna
- EBITDA margin: 11,17 %
- EBIT: 2,28 million kuna
- EBIT margin: 2,13 %
- Net LOSS: -5,34 million kuna



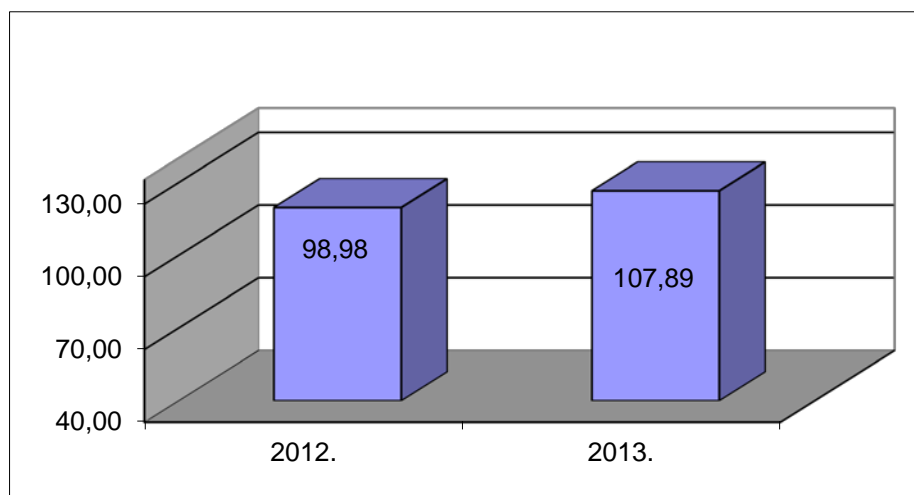
## LUKA PLOČE d.d. REVENUES

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In the year 2013. operating revenues amounted to 107,89 million kuna which is 9,00 % increase over the previous year.

Revenues from sales amounted 99,75 million kuna and reflect income of 14,20 % over the previous year, due to the increase of cargo traffic of 6%.

Structure of the Luka Ploče Group's operating revenue (in mil kuna)





## **LUKA PLOČE d.d. OPERATING EXPENSES**

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Operating expenses amounted to 105,61 million kuna which is the decrease of 13,33% in comparison to the same period of the previous year.

Company has undergone restructuring process which resulted in the 39,6 % increase of the amount of the item relating to payments as per the Collective Agreement, while other items have decreased in comparison to the same period of the previous year.

## **EBITDA (Earnings before interest, taxes and depreciation)**

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EBITDA amounted to 11,96 million kuna for the year 2013., representing a 24,34 million kuna increase in comparison to the same period of the previous year.

## **EBIT LUKA PLOČE d.d**

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EBIT amounted 2,28 million kuna representing a 25,14 million kuna increase in comparison to the same period of the previous year.



## NET LOSS LUKA PLOČE d.d.

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Luka Ploče d.d. has recorded the net loss of 5,34 million kuna due to the undergone restructuring of the company, implementing of the new work systematization and completion of the Workforce settlement (reduction) Program. Amount of severances paid was 8,53 million kuna.

Financial result has been also influenced by unrealized foreign exchange gains on financial assets.

## NBH Currency exchange data

	Kuna to Euro		Kuna to USD	
	Average	At the end of the period	Average	At the end of the period
31.12.2012. godine		7,545		5,727
31.12.2013. godine		7,637		5,549

## FINANCIAL POSITION of LUKA PLOČE d.d.

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Luka Ploče Group has relatively good solvency ratio which means that there is a long term financial stability within the capital and financial structure of the Company.

The structure of financial liabilities of Luka Ploče Group (in mill kuna)

## KEY INDICATORS LUKA PLOČE d.d.

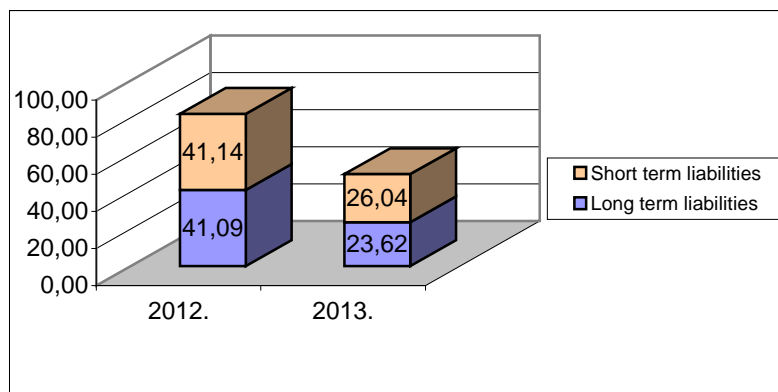
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(in million kuna)

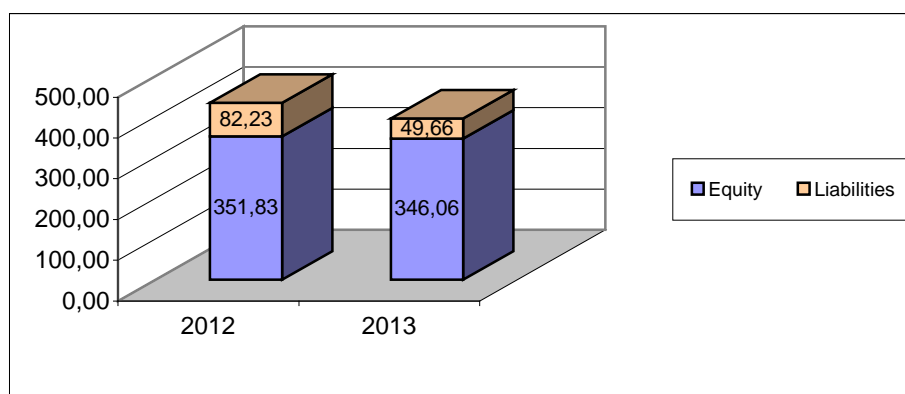
DESCRIPTION	31.12.2012.	31.12.2013.
Total debt	82,23	49,66
Net debt	27,61	8,07
Debt Indicators	0,12	0,07
Current ratio	7,28	9,99



Structure of the financial liabilities of Luka Ploče d.d. (in mill kuna)



Structure of the sources of funding of Luka Ploče d.d. (in mill kuna)





## SALES AND MARKETING

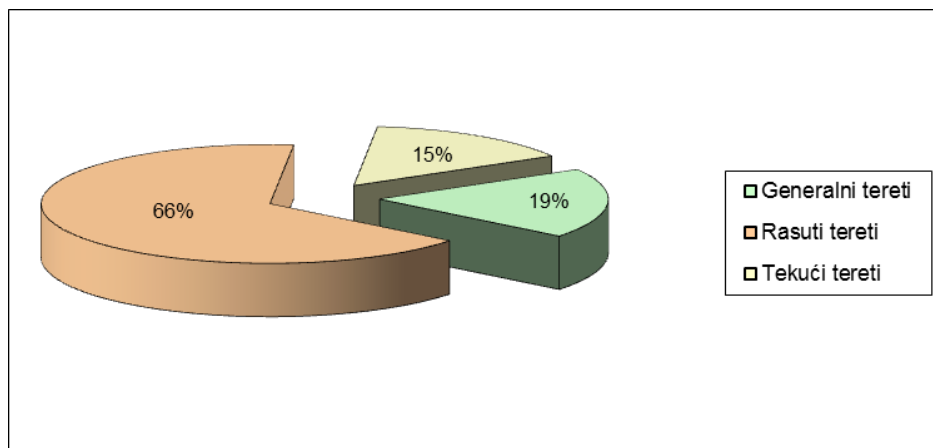
Total volume of cargo reloaded in the 2013. totals to 2.746.236 tons, representing 6% increase in comparison to the year 2012. when the total reloaded cargo quantity was 2.582.109 tones. The prevailing cargo in the overall structure of the cargo traffic was bulk cargo , which increased by 13%, while only liquid cargo recorded a decline of 14%.

### Volumes as per the structure of cargo

Volumes as per the type of cargo (in tones)

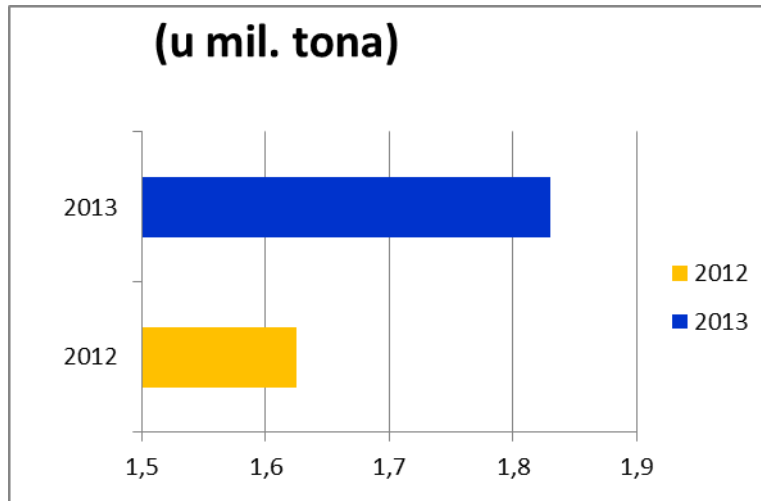
TYPE OF CARGO	2012.	2013.	Indeks 2013./2012.
General cargo	488.255	515.168	106
Bulk cargo	1.624.600	1.829.692	113
Liquid cargo	469.254	401.376	86
<b>TOTAL</b>	<b>2.582.109</b>	<b>2.746.236</b>	<b>106</b>

### Structure as per the type of cargo in 2013.



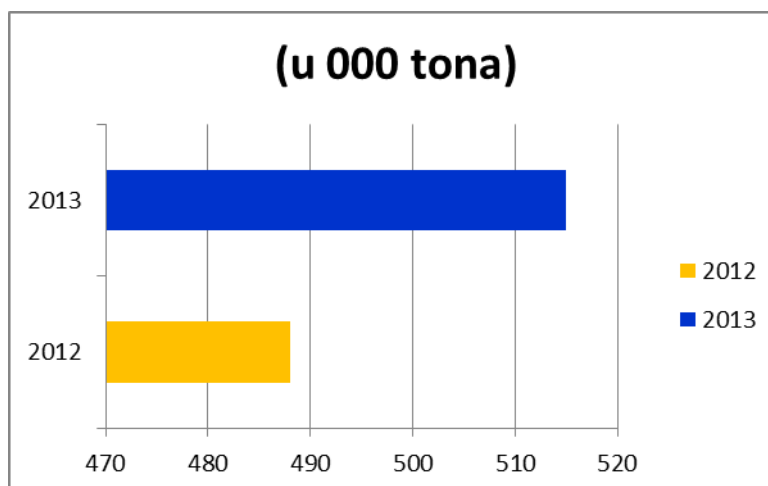


### Bulk cargo



Total traffic of bulk cargoes in year 2013. was 13% higher in comparison to the year 2012. However, the real growth in the volume of bulk cargo and general overall traffic would be significantly higher, taking into account that in the year 2012. we calculated in the traffic of coal in transshipment for Italy, whose delivery occurred in year 2011.

### General cargo



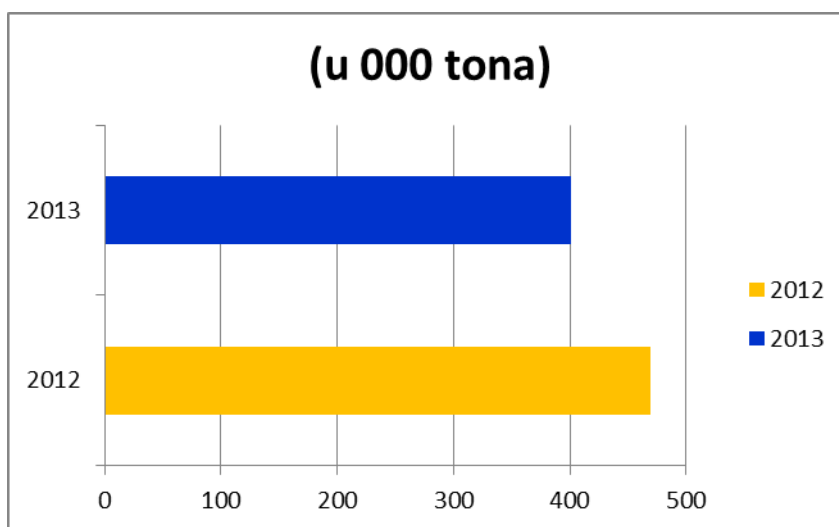




Port of Ploče has had a 6% increase of general cargoes in year 2013. in comparison to the year 2012., which is mostly a result of increased volume of reloaded metallurgical products (steel billets, ingots, reinforced steel) , reloading of steel sheets, jumbo bags and other general cargoes.

**Container** traffic volume has declined by fourteen percent in year 2013. with 18.713 TEUs in comparison to the previous year 2012. when we have had 21.640 TEUs. Generally, global slowdown in consumption and decrease of purchase power in the hinterland of Ploče port, but also weak dynamic of the Vc transport corridor construction are still limitation factors for the traffic of containers. However, trough further liberalization of the railway transportation and with the completion of construction of the transport corridor trough Bosnia and Herzegovina, position of the Ploče port and ability to expand its market in this operational segment will surely improve.

#### Liquid cargo



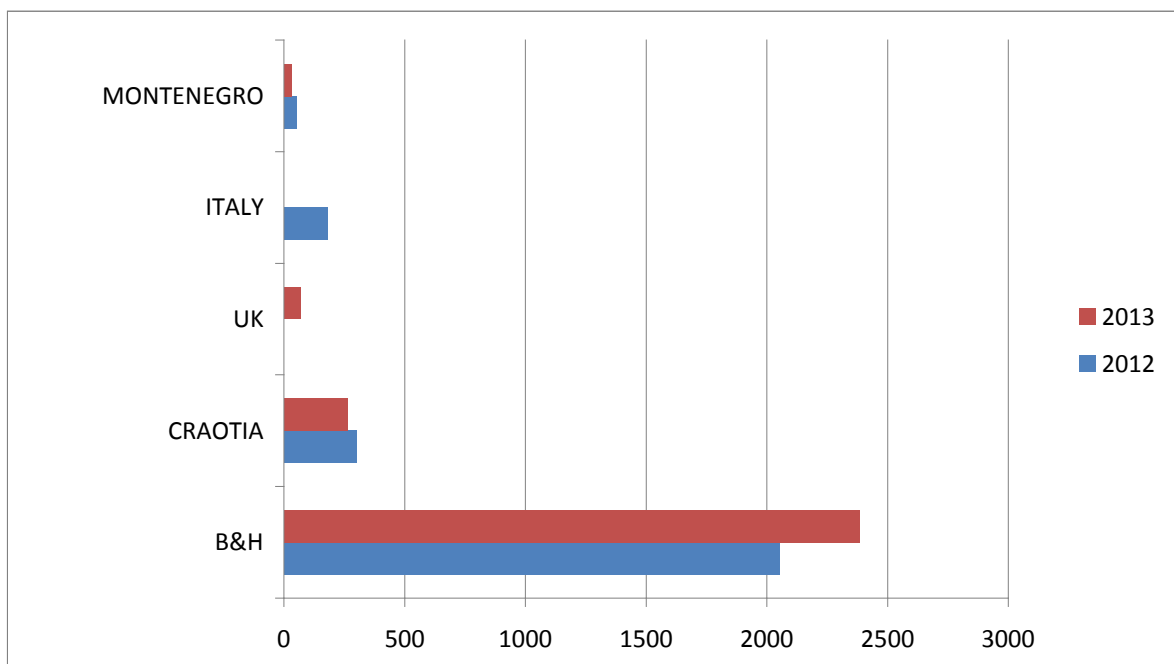
Volume of liquid cargoes have recorded the decrease of fourteen percent decrease in year 2013. in comparison to the same period of the previous year.



### Structure of traffic volumes as per various markets

In 2013, Port of Ploče has focused its efforts in retaining its traditional markets, while at the same time, has continued seeking new opportunities and increase of our own share in other markets.

The majority of traffic volumes in the 2013. relates to Bosnia and Herzegovina market at the level of 86,74 %. Share of the domestic market within the total traffic volume is 9,63 %. UK market share is at the level of 2,43%, and the remaining share is the Montenegro with 1,20%.





## FINANCIAL RESULTS OF THE LUKA PLOČE GROUP IN 2013:

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- Luka Ploče Group monitors and reports operating revenues, revenues from sales, capital expenditures, total assets and total liabilities for the following activities:
  - Cargo handling (loading, unloading, handling, processing, weighing general, bulk and liquid cargo) and represents the parent company.
  - Storage of liquid products
  - Forwarding services, maritime services (mooring, unmooring of cargo and passenger ships)
  - Non-core activities (maintenance, catering and similar activities).

The results of these activities for the year ended by December 31<sup>st</sup> 2013. are as follows:

- Revenues from sales: 127,56 million kuna representing the increase of 6,6 % in comparison with the same period of the previous year.
- Operating expenses : 123,81 million kuna representing the decrease of 12,55 % in comparison with the same period of the previous year.
- EBITDA: 15,45 million kuna
- EBITDA margin: 12,11 %
- EBIT: 3,75 million kuna
- EBIT margin: 2,93 %
- Net LOSS: -4,85 million kuna



## KEY INDICATORS LUKA PLOČE GROUP

Indicators	REALIZED 2012	REALIZED 2013	Change
<b>Liquidity ratios</b>			
Working Capital	254.433.690	240.286.070	-5,6%
Current liquidity	6,54	10,24	56,5%
Turnover of working capital	0,47	0,53	12,8%
Days of working capital	765	678	-11,4%
Days in period	360	360	
<b>Days binding</b>			
DSO	99	94	-4,9%
<b>Debt indicators</b>			
Current liabilities / equity	0,12	0,07	-42,5%
Long term liabilities/ equity	0,11	0,07	-41,7%
Borrowings /equity	0,13	0,10	-22,3%
Total liabilities / assetss	0,19	0,12	-37,1%
<b>Ratios</b>			
	REALIZED 2012	REALIZED 2013	Change
<b>Profitability ratios</b>			
EBITDA margin	-7,6%	12,1%	259,5%
EBIT margin	-18,3%	2,9%	116,1%
<b>Productivity Indicators</b>			
Number of employees	731	592	-19%
Revenue per employee (in thousands)	163.754	215.483	31,6%

## RISKS

Port of Ploče is primarily focused on working with a limited number of clients in the industrial and market environment that is subject to fluctuations and crisis in the region.

In addition to the general impact of the economic crisis, the Port of Ploče is faced with the risk of competition from other ports that have reduced costs of internal transport.

The Port of Ploče is still operating on the railway corridor with multiple operators and authorities, making it difficult to access and for expansion of its business in further markets.



Construction of the road section of Corridor Vc is slow, and certainly affects the competitive role of the Port of Ploče in comparison to other ports, particularly in the field of container transport.

### **KEY EVENTS IN YEAR 2013.**

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- Luka Ploče Trgovina ltd a company 100% owned by the Port of Ploče dd, has commenced the construction of a terminal for liquid cargo capacity of 50,000 m<sup>3</sup>, total value of €16.7 million.
- During the year, the short list of manufacturers of equipment for the new terminal for bulk cargo has been determined. Port of Ploče Authority will develop infrastructure of the Terminal in capacity of 4.6 million tons. The construction of the terminal will significantly improve the competitiveness of the port and the environmental standards of performing port activities.
- Luka Ploče d.d. has founded the llc company: Luka Ploče energija d.o.o on February 19<sup>th</sup> 2013. for activities of producing and sale of all forms of energy. This project has been launched for the development of coal logistics and investment to a coal-fired plant in the area of the port, all in conjunction with existing investments, especially the construction of the Bulk Cargo Terminal
- Voluntary workforce settlement scheme (Program) for settlement of surplus of workforce has been completed..
- Luka Ploče Company's restructuring process has been completed.

### **EXPECTATIONS**

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- Maintaining regular and stable operations of the Company.



- Change the downward trend of business results that we realized the last two years due to the reorganization of the Company (workforce reductions)
- Intensify investment to the Company's development, especially to new terminals: Bulk Cargo Terminal and Liquid cargo terminal, in order to increase traffic, revenue, port competitiveness and to meet the environmental standards of performing port activities.
- In the coming year we plan capital expenditures in the amount of 72.6 million kuna to the above terminals

Ploče, April 25<sup>th</sup> 2013.

Capt.Ivan Pavlović dipl.ing.

President of Board

**Appendix 1**

Reporting period:

01.01.2013.

to

31.12.2013.

**Annual financial statement of the entrepreneur - GFI-POD**

Registration number (MB) 03036138

Identification number of subject 0900065233

Personal identification number (OIB) 5122874907

Issueer company: LUKA PLOČE

Postal code and place 20340

PLOČE

Street and number TRG KRALJA TOMISLAVA 21

E-mail address: [financije@luka-ploce.hr](mailto:financije@luka-ploce.hr)Internet adress: [www.luka-ploce.hr](http://www.luka-ploce.hr)

Code and name of comune/town 335 PLOČE

Code and county name 19 DUBROVAČKO-NERETVANSKA

Number of employees 592  
(at quarter end)

Consolidated statement YES

NKD/NWC code: 5224

Subsidiaries subject to consolidation (according to IFRS):

Personal identification number (OIB)

LUKA PLOČE TRGOVINA d.o.o. LUČKA CESTA b.b. PLOČE 18102992360

POMORSKI SERVIS - LUKA PLOČ d.o.o. LUČKA BOSANSKA OBALA b.b. PLOČE 18875024938

LUKA PLOČE - ODRŽAVANJE d.o.o. LUČKA CESTA b.b. PLOČE 87501430734

LUKA ŠPED d.o.o. LUČKA CESTA b.b. PLOČE 28527523504

LUKA PLOČE USLUGE d.o.o. LUČKA CESTA b.b. PLOČE 38548671304

PLOČANSKA PLOVIDBA d.o.o. LUČKA CESTA b.b. PLOČE 39778257122

HLADNJAČA PLOČE d.o.o. LUČKA CESTA b.b. PLOČE 59501819409

LUKA PLOČE ENERGIJA TRG KRALJA TOMISLAVA 21 18309760889

Book keeping service:

Contact person: DODIG ŽELJKA

(fill in only surname and name of contact person)

Phone number: 020 603 223

Fascimile: 020 679 170

E-mail address:

Surname and name: PAVLOVIĆ IVAN

(authorised person for representation)

**Disclosure documents:**

1. Annual financial statements (balance sheet, profit and loss account, cash flow statement, statement of changes in equity with the Auditor's Report
2. Report of the Management Board on position of the Company
3. Statement of responsible persons for preparation of financial statements
4. Decision by the authorised entity (proposal) for establishing of financial statements
5. Decision on proposed distribution of profit or covering of incurred loss

M.P.

(signed by authorised person for representation)

# BALANCE SHEET

as of 31.12.2013.

Company: LUKA PLOČE			
Position	AOP	Previous year	Current year
1	2	3	4
<b>ASSETS</b>			
<b>A) RECEIVABLES FOR SUBSCRIBED BUT NOT PAID-IN CAPITAL</b>	<b>001</b>		
<b>B) LONG-TERM ASSETS (003+010+020+029+033)</b>	<b>002</b>	161.757.132	152.909.512
I. INTANGIBLE ASSETS (004 to 009)	<b>003</b>	0	39.788
1. Assets development	<b>004</b>		
2. Concessions, patents, licences fees, trade and service marks, software and other rights	<b>005</b>		39.788
3. Goodwill	<b>006</b>		
4. Prepayments for purchase of intangible assets	<b>007</b>		
5. Intangible assets in preparation	<b>008</b>		
6. Other intangible assets	<b>009</b>		
II. TANGIBLE ASSETS (011 to 019)	<b>010</b>	157.589.287	149.170.393
1. Land	<b>011</b>	2.138.881	2.138.881
2. Buildings	<b>012</b>	22.950.068	22.271.342
3. Plant and equipment	<b>013</b>	92.446.952	78.745.475
4. Tools, facility inventory and transport assets	<b>014</b>	6.550.925	6.167.000
5. Biological assets	<b>015</b>		
6. Prepayments for tangible assets	<b>016</b>	84.010	61.928
7. Tangible assets in progress	<b>017</b>	28.263.625	34.727.000
8. Other tangible assets	<b>018</b>		
9. Investments in buildings	<b>019</b>	5.154.826	5.058.767
III. LONG-TERM FINANCIAL ASSETS (021 to 028)	<b>020</b>	424.522	121.152
1. Investments (shares) with related parties	<b>021</b>		
2. Loans given to related parties	<b>022</b>		
3. Participating interest (shares)	<b>023</b>	79.500	79.500
4. Loans to entrepreneurs in whom the entity holds participating interests	<b>024</b>		
5. Investments in securities	<b>025</b>		
6. Loans, deposits and similar assets	<b>026</b>	345.022	41.652
7. Other long - term financial assets	<b>027</b>		
8. Investments accounted by equity method	<b>028</b>		
IV. RECEIVABLES (030 to 032)	<b>029</b>	3.743.323	3.578.179
1. Receivables from related parties	<b>030</b>		
2. Receivables from based on trade loans	<b>031</b>	3.743.323	3.578.179
3. Other receivables	<b>032</b>		
V. DEFERRED TAX ASSETS	<b>033</b>		
<b>C) SHORT TERM ASSETS (035+043+050+058)</b>	<b>034</b>	300.324.671	266.290.825
I. INVENTORIES (036 to 042)	<b>035</b>	2.890.198	1.561.348
1. Raw-material and supplies	<b>036</b>	2.739.053	1.484.000
2. Work in progress	<b>037</b>		
3. Finished goods	<b>038</b>		
4. Merchandise	<b>039</b>	151.145	77.348
5. Prepayments for inventories	<b>040</b>		
6. Long - term assets held for sales	<b>041</b>		
7. Biological assets	<b>042</b>		
II. RECEIVABLES (044 to 049)	<b>043</b>	26.513.688	35.496.205
1. Receivables from related parties	<b>044</b>		
2. Accounts receivable	<b>045</b>	24.489.454	32.343.385
3. Receivables from participating parties	<b>046</b>		
4. Receivables from employees and members of related parties	<b>047</b>		
5. Receivables from government and other institutions	<b>048</b>	833.867	918.000
6. Other receivables	<b>049</b>	1.190.367	2.234.820
III. SHORT TERM FINANCIAL ASSETS (051 to 057)	<b>050</b>	246.672.305	198.838.867
1. Shares (stocks) in related parties	<b>051</b>		
2. Loans given to related parties	<b>052</b>		
3. Participating interests (shares)	<b>053</b>	416.694	459.260
4. Loans to entrepreneurs in whom the entity holds participating interests	<b>054</b>		
5. Investments in securities	<b>055</b>		
6. Loans, deposits, etc.	<b>056</b>	246.255.611	198.379.607
7. Other financial assets	<b>057</b>		
IV. CASH AT BANK AND IN CASHIER	<b>058</b>	24.248.480	30.394.405
<b>D) PREPAID EXPENSES AND ACCRUED REVENUE</b>	<b>059</b>		
<b>E) TOTAL ASSETS (001+002+034+059)</b>	<b>060</b>	462.081.803	419.200.337
<b>F) OFF-BALANCE RECORDS</b>	<b>061</b>		



Position	AOP	Previous year	Current year
1	2	3	4
<b>LIABILITIES AND CAPITAL</b>			
<b>A) CAPITAL AND RESERVES (063+064+065+071+072+075+078)</b>	<b>062</b>	374.178.458	368.898.769
I. SUBSCRIBED CAPITAL	<b>063</b>	169.186.800	169.186.800
II. CAPITAL RESERVES	<b>064</b>	88.107.087	88.107.087
III. RESERVES FROM PROFIT (066+067-068+069+070)	<b>065</b>	37.864.336	37.356.523
1. Reserves prescribed by law	<b>066</b>	5.443.738	5.443.738
2. Reserves for treasury shares	<b>067</b>	8.257.800	7.838.243
3. Treasury stocks and shares (deduction)	<b>068</b>		
4. Statutory reserves	<b>069</b>		
5. Other reserves	<b>070</b>	24.162.798	24.074.542
IV. REVALUATION RESERVES	<b>071</b>		
V. RETAINED EARNINGS OR ACCUMULATED LOSS (073-074)	<b>072</b>	107.045.574	79.077.214
1. Retained earnings	<b>073</b>	107.045.574	79.077.214
2. Accumulated loss	<b>074</b>		
VI. PROFIT/LOSS FOR THE CURRENT YEAR (076-077)	<b>075</b>	-28.055.593	-4.809.359
1. Profit for the current year	<b>076</b>		
2. Loss for the current year	<b>077</b>	28.055.593	4.809.359
VII. MINORITY INTERESTS	<b>078</b>	30.254	-19.496
<b>B) PROVISIONS (080 to 082)</b>	<b>079</b>	4.919.259	2.562.464
1. Provisions for pensions, severance pay, and similar liabilities	<b>080</b>	2.929.644	2.170.596
2. Reserves for tax liabilities	<b>081</b>		
3. Other reserves	<b>082</b>	1.989.615	391.868
<b>C) LONG - TERM LIABILITIES (084 to 092)</b>	<b>083</b>	37.093.105	21.585.915
1. Liabilities to related parties	<b>084</b>		
2. Liabilities for loans, deposits etc.	<b>085</b>		
3. Liabilities to banks and other financial institutions	<b>086</b>	34.659.169	19.396.379
4. Liabilities for received prepayments	<b>087</b>		
5. Accounts payable	<b>088</b>		
6. Liabilities arising from debt securities	<b>089</b>		
7. Liabilities to entrepreneurs in whom the entity holds participating interests	<b>090</b>		
8. Other long-term liabilities	<b>091</b>	2.433.936	2.189.536
9. Deferred tax liability	<b>092</b>		
<b>D) SHORT - TERM LIABILITIES (094 to 105)</b>	<b>093</b>	45.890.981	26.004.755
1. Liabilities to related parties	<b>094</b>		
2. Liabilities for loans, deposits etc.	<b>095</b>		
3. Liabilities to banks and other financial institutions	<b>096</b>	12.695.291	12.104.904
4. Liabilities for received prepayments	<b>097</b>		
5. Accounts payable	<b>098</b>	6.169.139	5.453.344
6. Liabilities arising from debt securities	<b>099</b>		
7. Liabilities to entrepreneurs in whom the entity holds participating interests	<b>100</b>	2.566.781	789.209
8. Liabilities to employees	<b>101</b>	4.140.393	3.543.758
9. Liabilities for taxes, contributions and similar fees	<b>102</b>	3.039.646	3.516.169
10. Liabilities to share - holders	<b>103</b>		
11. Liabilities for long-term assets held for sale	<b>104</b>		
12. Other short - term liabilities	<b>105</b>	17.279.731	597.371
<b>E) DEFERRED SETTLEMENTS OF CHARGES AND INCOME DEFERRED TO FUTURE PERIOD</b>	<b>106</b>		148.434
<b>F) TOTAL – CAPITAL AND LIABILITIES (062+079+083+093+106)</b>	<b>107</b>	462.081.803	419.200.337
<b>G) OFF-BALANCE RECORDS</b>	<b>108</b>		
<b>APPENDIX to balance sheet(to be filled in by entrepreneur that prepares consolidated annual financial report)</b>			
<b>CAPITAL AND RESERVES</b>			
1. Attributed to equity holders of parent company	<b>109</b>	374.148.204	368.918.265
2. Attributed to minority interest	<b>110</b>	30.254	-19.496

**PROFIT AND LOSS ACCOUNT**  
for the period from 01.01.2013. to 31.12.2013.

Company: LUKA PLOČE			
Position	AOP	Previous year	Current year
1	2	3	4
<b>I. OPERATING REVENUE (112+113)</b>	<b>111</b>	119.704.513	127.565.847
1. Sales revenue	112	107.522.426	118.152.548
2. Other operating revenues	113	12.182.087	9.413.299
<b>II. OPERATING EXPENSES (115+116+120+124+125+126+129+130)</b>	<b>114</b>	141.580.625	123.815.747
1. Changes in value of work in progress and finished products	115		
2. Material costs (117 to 119)	116	31.514.182	31.906.564
a) Raw material and material costs	117	13.848.235	13.429.825
b) Costs of goods sold	118		
c) Other external costs	119	17.665.947	18.476.739
3. Staff costs (121 to 123)	120	66.302.530	59.792.327
a) Net salaries and wages	121	42.972.271	38.613.243
b) Cost for taxes and contributions from salaries	122	14.188.855	13.235.440
c) Contributions on gross salaries	123	9.141.404	7.943.644
4. Depreciation	124	12.786.099	11.705.244
5. Other costs	125	15.848.838	18.919.480
6. Impairment (127+128)	126	0	1.492.132
a) Impairment of long-term assets (financial assets excluded)	127		
b) Impairment of short - term assets (financial assets excluded)	128		1.492.132
7. Provisions	129	15.128.976	
8. Other operating costs	130		
<b>III. FINANCIAL INCOME (132 to 136)</b>	<b>131</b>	0	0
1. Interest income, foreign exchange gains, dividends and similar income from related	132		
2. Interest income, foreign exchange gains, dividends and similar income from non -	133		
3. Share in income from affiliated entrepreneurs and participating interests	134		
4. Unrealized gains (income) from financial assets	135		
5. Other financial income	136		
<b>IV. FINANCIAL EXPENSES (138 to 141)</b>	<b>137</b>	6.143.148	7.990.049
1. Interest expenses, foreign exchange losses, dividends and similar expenses from related	138		
2. Interest expenses, foreign exchange losses, dividends and similar expenses from non -	139	6.143.148	7.990.049
3. Unrealized losses (expenses) on financial assets	140		
4. Other financial expenses	141		
<b>V. INCOME FROM INVESTMENT - SHARE IN PROFIT OF ASSOCIATED ENTREPRENEURS</b>	<b>142</b>		
<b>VI. LOSS FROM INVESTMENT - SHARE IN LOSS OF ASSOCIATED ENTREPRENEURS</b>	<b>143</b>		
<b>VII. EXTRAORDINARY - OTHER INCOME</b>	<b>144</b>		
<b>VIII. EXTRAORDINARY - OTHER EXPENSES</b>	<b>145</b>		
<b>IX. TOTAL INCOME (111+131+142 + 144)</b>	<b>146</b>	119.704.513	127.565.847
<b>X. TOTAL EXPENSES (114+137+143 + 145)</b>	<b>147</b>	147.723.773	131.805.796
<b>XI. PROFIT OR LOSS BEFORE TAXATION (146-147)</b>	<b>148</b>	-28.019.260	-4.239.949
1. Profit before taxation (146-147)	149	0	0
2. Loss before taxation (147-146)	150	28.019.260	4.239.949
<b>XII. PROFIT TAX</b>	<b>151</b>	363.461	619.160
<b>XIII. PROFIT OR LOSS FOR THE PERIOD (148-151)</b>	<b>152</b>	-28.382.721	-4.859.109
1. Profit for the period (149-151)	153	0	0
2. Loss for the period (151-148)	154	28.382.721	4.859.109
<b>APPENDIX to P&amp;L account (to be filled in by entrepreneur that prepares consolidated financial report)</b>			
<b>XIV. PROFIT OR LOSS FOR THE PERIOD</b>			
1. Attributed to equity holders of parent company	155	-28.055.593	-4.809.359
2. Attributed to minority interest	156	-327.128	-49.750
<b>STATEMENT OF OTHER COMPREHENSIVE INCOME (IFRS)</b>			
<b>I. PROFIT OR LOSS FOR THE PERIOD (= 152)</b>	<b>157</b>	-28.382.721	-4.859.109
<b>II. OTHER COMPREHENSIVE INCOME / LOSS BEFORE TAX (159 to 165)</b>	<b>158</b>	0	0
1. Exchange differences on translation of foreign operations	159		
2. Movements in revaluation reserves of long - term tangible and intangible assets	160		
3. Profit or loss from reevaluation of financial assets available for sale	161		
4. Gains or losses on efficient cash flow hedging	162		
5. Gains or losses on efficient hedge of a net investment in foreign countries	163		
6. Share in other comprehensive income / loss of associated companies	164		
7. Actuarial gains / losses on defined benefit plans	165		
<b>III. TAX ON OTHER COMPREHENSIVE INCOME FOR THE PERIOD</b>	<b>166</b>		
<b>IV. NET OTHER COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (158-166)</b>	<b>167</b>	0	0
<b>V. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (157+167)</b>	<b>168</b>	-28.382.721	-4.859.109
<b>APPENDIX to Statement of other comprehensive income (to be filled in by entrepreneur that prepares consolidated financial report)</b>			
<b>VI. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD</b>			
1. Attributed to equity holders of parent company	169		
2. Attributed to minority interest	170		

**STATEMENT OF CASH FLOWS - INDIRECT METHOD**  
for the period 01.01.2013. until 31.12.2013.

Company: LUKA PLOČE			
Position	AOP	Previous year	Current year
1	2	3	4
<b>CASH FLOW FROM OPERATING ACTIVITIES</b>			
1. Profit before tax	001	-28.019.260	-4.239.949
2. Depreciation	002	12.786.099	11.705.244
3. Increase in short term liabilities	003	8.757.906	
4. Decrease in short term receivables	004	9.232.261	
5. Decrease in inventories	005	413.746	1.000.125
6. Other increase in cash flow	006		2.947.744
<b>I. Total increase in cash flow from operating activities (001 to 006)</b>	<b>007</b>	<b>3.170.752</b>	<b>11.413.164</b>
1. Decrease in short term liabilities	008		2.493.785
2. Increase in short term receivables	009		9.085.452
3. Increase in inventories	010		
4. Other decrease in cash flow	011	285.854	17.665.092
<b>II. Total decrease in cash flow from operating activities (008 to 011)</b>	<b>012</b>	<b>285.854</b>	<b>29.244.329</b>
<b>A1) NET INCREASE IN CASH FLOW FROM OPERATING ACTIVITIES</b>	<b>013</b>	<b>2.884.898</b>	<b>0</b>
<b>A2) NET DECREASE IN IN CASH FLOW FROM OPERATING ACTIVITIES</b>	<b>014</b>	<b>0</b>	<b>17.831.165</b>
<b>CASH FLOW FROM INVESTING ACTIVITIES</b>			
1. Cash inflows from sales of long-term tangible and intangible assets	015	2.998.769	32.000
2. Cash inflows from sales of equity and debt instruments	016		
3. Interests receipts	017		
4. Dividend receipts	018		239.644.864
5. Other cash inflows from investing activities	019		
<b>III. Total cash inflows from investing activities (015 to 019)</b>	<b>020</b>	<b>2.998.769</b>	<b>239.676.864</b>
1. Cash outflow for purchase of long-term tangible and intangible assets	021	5.073.110	8.987.206
2. Cash outflow for acquisition of equity and debt financial instruments	022		
3. Other cash outflow for investing activities	023	4.691.357	197.430.875
<b>IV. Total cash outflow for investing activities (021 to 023)</b>	<b>024</b>	<b>9.764.467</b>	<b>206.418.081</b>
<b>B1) NET INCREASE IN CASH FLOW FROM INVESTING ACTIVITIES (020-024)</b>	<b>025</b>	<b>0</b>	<b>33.258.783</b>
<b>B2) NET DECREASE IN CASH FLOW FROM INVESTING ACTIVITIES</b>	<b>026</b>	<b>6.765.698</b>	<b>0</b>
<b>CASH FLOW FROM FINANCIAL ACTIVITIES</b>			
1. Cash inflow from issuing property and debt financial instruments	027		
2. Proceeds from the credit principal, promissory notes, borrowings and other loans	028	3.955.650	414.316
3. Other proceeds from financial activities	029		
<b>V. Total cash inflows from financial activities (027 to 029)</b>	<b>030</b>	<b>3.955.650</b>	<b>414.316</b>
1. Cash outflow for repayment of credit principal and bonds	031	10.724.343	9.276.453
2. Cash outflow for dividends paid	032		
3. Cash outflow for financial lease	033		
4. Cash outflow for purchase of treasury shares	034	366.816	419.556
5. Other cash outflow for financial activities	035		
<b>VI. Total cash outflow for financial activities (031 to 035)</b>	<b>036</b>	<b>11.091.159</b>	<b>9.696.009</b>
<b>C1) NET INCREASE IN CASH FLOW FROM FINANCIAL ACTIVITIES</b>	<b>037</b>	<b>0</b>	<b>0</b>
<b>C2) NET DECREASE IN CASH FLOW FROM FINANCIAL ACTIVITIES</b>	<b>038</b>	<b>7.135.509</b>	<b>9.281.693</b>
Total increase in cash flow (013 – 014 + 025 – 026 + 037 – 038)	039	0	6.145.925
Total decrease in cash flow (014 – 013 + 026 – 025 + 038 – 037)	040	11.016.309	0
Cash and cash equivalents at the beginning of the period	041	35.264.789	24.248.480
Increase of cash and cash equivalents	042		6.145.925
Decrease of cash and cash equivalents	043	11.016.309	
Cash and cash equivalents at the end of the period	044	24.248.480	30.394.405

# STATEMENT OF CHANGES IN EQUITY

for the period 1.1.2013 to 31.12.2013

Position	AOP	Previous year	Current year
1	2	3	4
1. Subscribed capital	001	169.186.800	169.186.800
2. Capital reserves	002	88.107.087	88.107.087
3. Reserves from profit	003	37.864.336	37.356.523
4. Retained earnings or accumulated loss	004	107.075.828	79.057.718
5. Profit or loss for the current year	005	-28.055.593	-4.809.359
6. Revaluation of long - term tangible assets	006		
7. Revaluation of intangible assets	007		
8. Revaluation of financial assets available for sale	008		
9. Other revaluation	009		
<b>10. Total capital and reserves (AOP 001 to 009)</b>	<b>010</b>	374.178.458	368.898.769
11. Currency gains and losses arising from net investement in foreign operations	011		
12. Current and deferred taxes (part)	012		
13. Cash flow hedging	013		
14. Changes in accounting policy	014		
15. Correction of significant errors in prior period	015		
16. Other changes of capital	016		
<b>17. Total increase or decrease in capital (AOP 011 to 016)</b>	<b>017</b>	0	0
17 a. Attributed to equity holders of parent company	018	374.148.204	368.918.265
17 b. Attributed to minority interest	019	30.254	-19.496

Items which decrease capital are given with the negative prefix

## **MANAGEMENT LIABILITY STATEMENT**

Disclosed financial Statements are compiled in accordance with provisions of the Croatian Accounting Act (Official Gazette 109/07), Company Law ( Official Gazette 111/93, 34/99, 121/99, 52/00, 118/03, 107/07, 146/08, 137/09, 152/11, 111/12, 144/12), Capital Market Act (Official Gazette 88/08, 146/08, 74/09) and the Rules of the Zagreb Stock Exchange in structure and content as prescribed by the Ordinance on the structure and content of periodic financial reports for Issuer during the Year set forth by the Croatian Financial Services Supervisory Agency (Official Gazette 47/11).

Consolidated financial Statements for the year 2013. give a complete and true representation of assets and obligations, losses and gains, financial status and business activities of the Company and of the companies being consolidated therein.

Capt. Ivan Pavlović

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President of the Board