

LUKA PLOČE d.d.
Trg kralja Tomislava 21
20 340 Ploče
OIB: 51228874907

LUKA PLOČE d.d.

**AUDITED NON-CONSOLIDATED
REPORT FOR PERIOD
FROM 01.01. UNTIL 31.12.2012.**

Ploče, April 2013.

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Appendix 1

Reporting period:

01.01.2012.

to

31.12.2012.

Annual financial statement of the entrepreneur - GFI-POD

Registration number (MB) 03036138

Identification number of subject 0900065233

Personal identification number (OIB) 5122874907

Issueer company: LUKA PLOČE

Postal code and place 20340

PLOČE

Street and number TRG KRALJA TOMISLAVA 21

E-mail address: financije@luka-ploce.hrInternet adress: www.luka-ploce.hr

Code and name of comune/town 335 PLOČE

Code and county name 19 DUBROVAČKO-NERETVANSKA

Number of employees 569
(at quarter end)

Consolidated statement NO

NKD/NWC code: 5224

Subsidiaries subject to consolidation (according to IFRS):

Personal identification number (OIB)

Book keeping service:

Contact person: DODIG ŽELJKA

(fill in only surname and name of contact person)

Phone number: 020 603 223

Fascimile: 020 679 170

E-mail address:

Surname and name PAVLOVIĆ IVAN

(authorised person for representation)

Disclosure documents:

1. Audited annual financial report with Auditor's Report
2. Report of the Management Board on position of the Company
3. Statement of responsible persons for preparation of financial statements
4. Decision (proposal) of authorised entity for establishing of annual financial reports
5. Decision on distribution of prc incurred profit or covering of incurred loss

M.P.

(signed by authorised person for representation)

BALANCE SHEET
as of 31.12.2012.

Company: LUKA PLOČE			
Position	AOP	Previous year	Current year
1	2	3	4
ASSETS			
A) RECEIVABLES FOR SUBSCRIBED BUT NOT PAID-IN CAPITAL	001		
B) LONG-TERM ASSETS (003+010+020+029+033)	002	142.607.470	134.510.749
I. INTANGIBLE ASSETS (004 to 009)	003	0	0
1. Assets development	004		
2. Concessions, patents, licences fees, trade and service marks, software and other rights	005		
3. Goodwill	006		
4. Prepayments for purchase of intangible assets	007		
5. Intangible assets in preparation	008		
6. Other intangible assets	009		
II. TANGIBLE ASSETS (011 to 019)	010	116.707.867	105.315.170
1. Land	011	2.138.881	2.138.881
2. Buildings	012	9.286.804	9.097.803
3. Plant and equipment	013	91.745.291	82.801.970
4. Tools, facility inventory and transport assets	014	8.222.277	6.121.690
5. Biological assets	015		
6. Prepayments for tangible assets	016		
7. Tangible assets in progress	017		
8. Other tangible assets	018		
9. Investments in buildings	019	5.314.614	5.154.826
III. LONG-TERM FINANCIAL ASSETS (021 to 028)	020	21.780.280	25.452.256
1. Investments (shares) with related parties	021	17.940.437	21.337.876
2. Loans given to related parties	022		3.731.367
3. Participating interest (shares)	023		79.500
4. Loans to entrepreneurs in whom the entity holds participating interests	024		
5. Investments in securities	025		
6. Loans, deposits and similar assets	026	362.904	303.513
7. Other long - term financial assets	027	3.476.939	
8. Investments accounted by equity method	028		
IV. RECEIVABLES (030 to 032)	029	4.119.323	3.743.323
1. Receivables from related parties	030		
2. Receivables from based on trade loans	031	4.119.323	3.743.323
3. Other receivables	032		
V. DEFERRED TAX ASSETS	033		
C) SHORT TERM ASSETS (035+043+050+058)	034	320.269.864	299.558.657
I. INVENTORIES (036 to 042)	035	1.305.688	1.060.481
1. Raw-material and supplies	036	1.305.688	1.060.481
2. Work in progress	037		
3. Finished goods	038		
4. Merchandise	039		
5. Prepayments for inventories	040		
6. Long - term assets held for sales	041		
7. Biological assets	042		
II. RECEIVABLES (044 to 049)	043	41.795.884	34.765.790
1. Receivables from related parties	044	12.164.451	12.783.245
2. Accounts receivable	045	28.106.993	20.511.102
3. Receivables from participating parties	046	1.591	625
4. Receivables from employees and members of related parties	047		
5. Receivables from government and other institutions	048	692.407	767.708
6. Other receivables	049	830.442	703.110
III. SHORT TERM FINANCIAL ASSETS (051 to 057)	050	247.348.024	243.610.677
1. Shares (stocks) in related parties	051		
2. Loans given to related parties	052		
3. Participating interests (shares)	053	275.388	416.694
4. Loans to entrepreneurs in whom the entity holds participating interests	054		
5. Investments in securities	055		
6. Loans, deposits, etc.	056	247.072.636	243.193.983
7. Other financial assets	057		
IV. CASH AT BANK AND IN CASHIER	058	29.820.268	20.121.709
D) PREPAID EXPENSES AND ACCRUED REVENUE	059		
E) TOTAL ASSETS (001+002+034+059)	060	462.877.334	434.069.406
F) OFF-BALANCE RECORDS	061		

Position	AOP	Previous year	Current year
1	2	3	4
LIABILITIES AND CAPITAL			
A) CAPITAL AND RESERVES (063+064+065+071+072+075+078)	062	380.878.673	351.832.050
I. SUBSCRIBED CAPITAL	063	169.186.800	169.186.800
II. CAPITAL RESERVES	064	88.107.087	88.107.087
III. RESERVES FROM PROFIT (066+067-068+069+070)	065	35.671.840	36.591.324
1. Reserves prescribed by law	066	4.157.437	5.443.738
2. Reserves for treasury shares	067	8.624.617	8.257.800
3. Treasury stocks and shares (deduction)	068		
4. Statutory reserves	069		
5. Other reserves	070	22.889.786	22.889.786
IV. REVALUATION RESERVES	071		
V. RETAINED EARNINGS OR ACCUMULATED LOSS (073-074)	072	62.186.916	86.626.645
1. Retained earnings	073	62.186.916	86.626.645
2. Accumulated loss	074		
VI. PROFIT/LOSS FOR THE CURRENT YEAR (076-077)	075	25.726.030	-28.679.806
1. Profit for the current year	076	25.726.030	
2. Loss for the current year	077		28.679.806
VII. MINORITY INTERESTS	078		
B) PROVISIONS (080 to 082)	079	6.599.269	4.173.051
1. Provisions for pensions, severance pay, and similar liabilities	080	3.339.269	2.183.436
2. Reserves for tax liabilities	081		
3. Other reserves	082	3.260.000	1.989.615
C) LONG - TERM LIABILITIES (084 to 092)	083	45.670.847	36.921.098
1. Liabilities to related parties	084		
2. Liabilities for loans, deposits etc.	085		
3. Liabilities to banks and other financial institutions	086	42.986.214	34.487.162
4. Liabilities for received prepayments	087		
5. Accounts payable	088		
6. Liabilities arising from debt securities	089		
7. Liabilities to entrepreneurs in whom the entity holds participating interests	090		
8. Other long-term liabilities	091	2.684.633	2.433.936
9. Deferred tax liability	092		
D) SHORT - TERM LIABILITIES (094 to 105)	093	29.728.545	41.143.207
1. Liabilities to related parties	094	3.837.714	3.635.763
2. Liabilities for loans, deposits etc.	095		
3. Liabilities to banks and other financial institutions	096	9.560.713	10.817.434
4. Liabilities for received prepayments	097		
5. Accounts payable	098	4.134.450	4.220.401
6. Liabilities arising from debt securities	099		14.192
7. Liabilities to entrepreneurs in whom the entity holds participating interests	100	1.864.449	2.563.472
8. Liabilities to employees	101	3.211.155	3.047.463
9. Liabilities for taxes, contributions and similar fees	102	1.880.517	1.440.339
10. Liabilities to share - holders	103		
11. Liabilities for long-term assets held for sale	104		
12. Other short - term liabilities	105	5.239.547	15.404.143
E) DEFERRED SETTLEMENTS OF CHARGES AND INCOME DEFERRED TO FUTURE PERIOD	106		
F) TOTAL – CAPITAL AND LIABILITIES (062+079+083+093+106)	107	462.877.334	434.069.406
G) OFF-BALANCE RECORDS	108		
APPENDIX to balance sheet(to be filled in by entrepreneur that prepares consolidated annual financial report)			
CAPITAL AND RESERVES			
1. Attributed to equity holders of parent company	109	380.878.673	351.832.050
2. Attributed to minority interest	110		

PROFIT AND LOSS ACCOUNT
for the period 01.01.2012. to 31.12.2012.

Company: LUKA PLOČE			
Position	AOP	Previous year	Current year
1	2	3	4
I. OPERATING REVENUE (112+113)	111	129.264.446	98.985.862
1. Sales revenue	112	125.255.287	87.349.628
2. Other operating revenues	113	4.009.159	11.636.234
II. OPERATING EXPENSES (115+116+120+124+125+126+129+130)	114	123.459.281	121.842.628
1. Changes in value of work in progress and finished products	115		
2. Material costs (117 to 119)	116	43.697.229	35.261.718
a) Raw material and material costs	117	11.828.292	9.314.535
b) Costs of goods sold	118		
c) Other external costs	119	31.868.937	25.947.183
3. Staff costs (121 to 123)	120	52.550.493	49.460.576
a) Net salaries and wages	121	33.572.665	32.006.496
b) Cost for taxes and contributions from salaries	122	11.227.452	10.639.867
c) Contributions on gross salaries	123	7.750.376	6.814.213
4. Depreciation	124	9.556.871	10.471.485
5. Other costs	125	16.418.140	11.496.522
6. Impairment (127+128)	126	21.094	0
a) Impairment of long-term assets (financial assets excluded)	127		
b) Impairment of short - term assets (financial assets excluded)	128	21.094	
7. Provisions	129		15.152.327
8. Other operating costs	130	1.215.454	
III. FINANCIAL INCOME (132 to 136)	131	19.920.865	0
1. Interest income, foreign exchange gains, dividends and similar income from related	132		
2. Interest income, foreign exchange gains, dividends and similar income from non -	133	19.920.865	
3. Share in income from affiliated entrepreneurs and participating interests	134		
4. Unrealized gains (income) from financial assets	135		
5. Other financial income	136		
IV. FINANCIAL EXPENSES (138 to 141)	137	0	5.823.040
1. Interest expenses, foreign exchange losses, dividends and similar expenses from related	138		
2. Interest expenses, foreign exchange losses, dividends and similar expenses from non -	139		5.823.040
3. Unrealized losses (expenses) on financial assets	140		
4. Other financial expenses	141		
V. INCOME FROM INVESTMENT - SHARE IN PROFIT OF ASSOCIATED ENTREPRENEURS	142		
VI. LOSS FROM INVESTMENT - SHARE IN LOSS OF ASSOCIATED ENTREPRENEURS	143		
VII. EXTRAORDINARY - OTHER INCOME	144		
VIII. EXTRAORDINARY - OTHER EXPENSES	145		
IX. TOTAL INCOME (111+131+142 + 144)	146	149.185.311	98.985.862
X. TOTAL EXPENSES (114+137+143 + 145)	147	123.459.281	127.665.668
XI. PROFIT OR LOSS BEFORE TAXATION (146-147)	148	25.726.030	-28.679.806
1. Profit before taxation (146-147)	149	25.726.030	0
2. Loss before taxation (147-146)	150	0	28.679.806
XII. PROFIT TAX	151		
XIII. PROFIT OR LOSS FOR THE PERIOD (148-151)	152	25.726.030	-28.679.806
1. Profit for the period (149-151)	153	25.726.030	0
2. Loss for the period (151-148)	154	0	28.679.806
APPENDIX to P&L account (to be filled in by entrepreneur that prepares consolidated financial report)			
XIV. PROFIT OR LOSS FOR THE PERIOD			
1. Attributed to equity holders of parent company	155		
2. Attributed to minority interest	156		
STATEMENT OF OTHER COMPREHENSIVE INCOME (IFRS)			
I. PROFIT OR LOSS FOR THE PERIOD (= 152)	157	25.726.030	-28.679.806
II. OTHER COMPREHENSIVE INCOME / LOSS BEFORE TAX (159 to 165)	158	0	0
1. Exchange differences on translation of foreign operations	159		
2. Movements in revaluation reserves of long - term tangible and intangible assets	160		
3. Profit or loss from revaluation of financial assets available for sale	161		
4. Gains or losses on efficient cash flow hedging	162		
5. Gains or losses on efficient hedge of a net investment in foreign countries	163		
6. Share in other comprehensive income / loss of associated companies	164		
7. Actuarial gains / losses on defined benefit plans	165		
III. TAX ON OTHER COMPREHENSIVE INCOME FOR THE PERIOD	166		
IV. NET OTHER COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (158-166)	167	0	0
V. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (157+167)	168	25.726.030	-28.679.806
APPENDIX to Statement of other comprehensive income (to be filled in by entrepreneur that prepares consolidated financial report)			
VI. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD			
1. Attributed to equity holders of parent company	169		
2. Attributed to minority interest	170		

STATEMENT OF CASH FLOWS - INDIRECT METHOD
for the period 01.01.2012. to 31.12.2012.

Company: LUKA PLOČE			
Position	AOP	Previous year	Current year
1	2	3	4
CASH FLOW FROM OPERATING ACTIVITIES			
1. Profit before tax	001	25.726.030	-28.679.806
2. Depreciation	002	9.556.871	10.471.485
3. Increase in short term liabilities	003		10.306.941
4. Decrease in short term receivables	004	9.489.033	7.146.547
5. Decrease in inventories	005	55.599	245.082
6. Other increase in cash flow	006	6.211.486	
I. Total increase in cash flow from operating activities (001 to 006)	007	51.039.019	-509.751
1. Decrease in short term liabilities	008	239.760	
2. Increase in short term receivables	009		
3. Increase in inventories	010		
4. Other decrease in cash flow	011	23.395.450	144.807
II. Total decrease in cash flow from operating activities (008 to 011)	012	23.635.210	144.807
A1) NET INCREASE IN CASH FLOW FROM OPERATING ACTIVITIES	013	27.403.809	0
A2) NET DECREASE IN IN CASH FLOW FROM OPERATING ACTIVITIES	014	0	654.558
CASH FLOW FROM INVESTING ACTIVITIES			
1. Cash inflows from sales of long-term tangible and intangible assets	015	148.818	2.998.769
2. Cash inflows from sales of equity and debt instruments	016		
3. Interests receipts	017		
4. Dividend receipts	018		
5. Other cash inflows from investing activities	019	421.598	
III. Total cash inflows from investing activities (015 to 019)	020	570.416	2.998.769
1. Cash outflow for purchase of long-term tangible and intangible assets	021	31.128.388	95.371
2. Cash outflow for acquisition of equity and debt financial instruments	022		
3. Other cash outflow for investing activities	023	226.039.000	4.546.853
IV. Total cash outflow for investing activities (021 to 023)	024	257.167.388	4.642.224
B1) NET INCREASE IN CASH FLOW FROM INVESTING ACTIVITIES (020-024)	025	0	0
B2) NET DECREASE IN CASH FLOW FROM INVESTING ACTIVITIES	026	256.596.972	1.643.455
CASH FLOW FROM FINANCIAL ACTIVITIES			
1. Cash inflow from issuing property and debt financial instruments	027	168.248.287	
2. Proceeds from the credit principal, promissory notes, borrowings and other loans	028	24.089.156	337.650
3. Other proceeds from financial activities	029		
V. Total cash inflows from financial activities (027 to 029)	030	192.337.443	337.650
1. Cash outflow for repayment of credit principal and bonds	031	3.881.610	7.371.380
2. Cash outflow for dividends paid	032		
3. Cash outflow for financial lease	033		
4. Cash outflow for purchase of treasury shares	034	279.943	366.816
5. Other cash outflow for financial activities	035		
VI. Total cash outflow for financial activities (031 to 035)	036	4.161.553	7.738.196
C1) NET INCREASE IN CASH FLOW FROM FINANCIAL ACTIVITIES	037	188.175.890	0
C2) NET DECREASE IN CASH FLOW FROM FINANCIAL ACTIVITIES	038	0	7.400.546
Total increase in cash flow (013 – 014 + 025 – 026 + 037 – 038)	039	0	0
Total decrease in cash flow (014 – 013 + 026 – 025 + 038 – 037)	040	41.017.273	9.698.559
Cash and cash equivalents at the beginning of the period	041	70.837.541	29.820.268
Increase of cash and cash equivalents	042		
Decrease of cash and cash equivalents	043	41.017.273	9.698.559
Cash and cash equivalents at the end of the period	044	29.820.268	20.121.709

STATEMENT OF CHANGES IN EQUITY

for the period 1.1.2012 to 31.12.2012

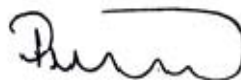
Position	AOP	Previous year	Current year
1	2	3	4
1. Subscribed capital	001	169.186.800	169.186.800
2. Capital reserves	002	88.107.087	88.107.087
3. Reserves from profit	003	35.671.840	36.591.324
4. Retained earnings or accumulated loss	004	62.186.916	86.626.645
5. Profit or loss for the current year	005	25.726.030	-28.679.806
6. Revaluation of long - term tangible assets	006		
7. Revaluation of intangible assets	007		
8. Revaluation of financial assets available for sale	008		
9. Other revaluation	009		
10. Total capital and reserves (AOP 001 to 009)	010	380.878.673	351.832.050
11. Currency gains and losses arising from net investement in foreign operations	011		
12. Current and deferred taxes (part)	012		
13. Cash flow hedging	013		
14. Changes in accounting policy	014		
15. Correction of significant errors in prior period	015		
16. Other changes of capital	016		
17. Total increase or decrease in capital (AOP 011 to 016)	017	0	0
17 a. Attributed to equity holders of parent company	018		
17 b. Attributed to minority interest	019		

MANAGEMENT LIABILITY STATEMENT

Disclosed financial Statements are compiled in accordance with provisions of the Croatian Accounting Act (Official Gazette 109/07), Company Law (Official Gazette 111/93, 34/99, 121/99, 52/00, 118/03, 107/07, 146/08, 137/09, 152/11, 111/12, 144/12), Capital Market Act (Official Gazette 88/08, 146/08, 74/09) the Zagreb Stock Exchange Rules, in the form and structure prescribed by the Ordinance on the structure and content of periodic financial reports for Issuers during the year that has been issued by the Croatian Financial Services Supervisory Agency on April 26th 2011. (Official Gazette 47/11).

Financial Statements for year 2012. give a complete and true representation of assets and obligations, losses and gains, financial status and business activities of the Company.

Kap. Ivan Pavlović dipl. ing.



President of the Company's Board