LUKA PLOČE d.d. Trg kralja Tomislava 21 20 340 Ploče OIB: 51228874907

# LUKA PLOČE GROUP

# UNAUDITED CONSOLIDATED REPORT FOR PERIOD FROM 01.01. UNTIL 31.03.2012.

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# a) UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS:

- Balance sheet
- P&L (profit and loss account)
- Cash flow statement
- Change in capital statement

## b) MANAGEMENT BOARD'S STATEMENT OF LIABILITY



# MANAGEMENT BOARD'S STATEMENT ON POSITION OF THE COMPANY IN PERIOD FROM 01.01.2012. TO 31.03.2012.

## FINANCIAL RESULTS OF THE LUKA PLOČE GROUP IN I-III 2012.:

- Traffic of cargo through the port of Ploče: 0,80 million tones of cargoes
  - 30,76 % in comparison with the same period of the previous year.
- Revenues from sales: 32,65 million kuna
  - 12,56% in comparison with the same period of the previous year.
- EBITDA (profit before interests, taxation and depreciation) 4,32 million kuna

- EBITDA margin: 13,24%

- EBIT: 1,02 million kuna

- EBIT margin: 3,13%

- Net profit: 0,54 million kuna

- Cash flow from operating activities: 5,07 million kuna

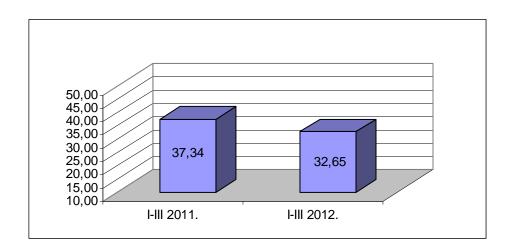
- Cash flow from investing activities: -1,71 million kuna



#### **CONSOLIDATED REVENUE**

In the first quarter of year 2012, operating revenues amounted to 32.65 milion kuna which is 12.56% decrease over the previous year. The fall in operating revenues is mainly caused by the drop in bulk cargo traffic in the last quarter due to difficulties in the operations of major customers in Bosnia and Herzegovina and Italy.

Structure of the Luka Ploče Group's operating revenue (in mill kuna)



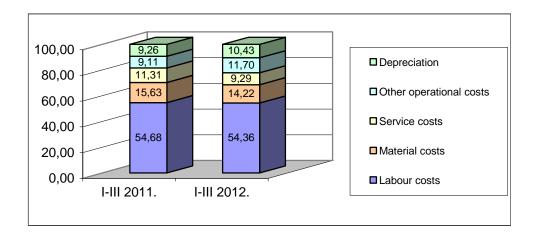


# OPERATING EXPENSES OF LUKA PLOČE GROUP

Operating expenses amount to 31.63 million kuna which represent the decrease of 3.33% in comparison to the same period of the previous year.

Decrease in expenses is the result of the decreased cargo traffic volume..

Structure of operating costs in the total operating expenses



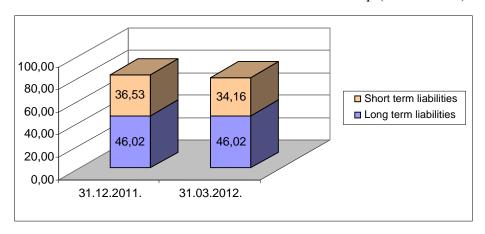


#### **FINANCIAL POSITION**

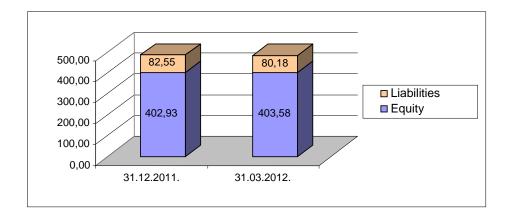
Due to the global slowdown in production and consumption, Luka Ploče Group has had disadvantageous position in comparison to the previous year. It has led a conservative business politic by a low debt ratio, which is indicated by the ratio between borrowing and assets of only 0.11% on 31.12.2011, and the same ration of 0,11% on 31.03.2012.

The largest part of the Luka Ploče Group's borrowings refer to liabilities arising from finance leases of equipment (94%) while the rest of the loans are related to liabilities to the state for residential flats sold to employees.

The structure of financial liabilities of Luka Ploče Group (in mill kuna)



Structure of the sources of funding of Luka Ploče Group (in mill kuna)





#### **KEY INDICATORS**

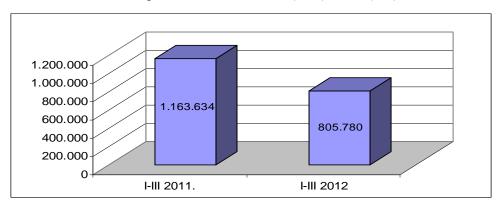
(in million kuna)

DESCRIPTION	31.12.2011.	31.03.2012.
Total debt	82.55	80.18
Net debt	+21.86	+18.63
Interest coverage ratio	5.9	2.0
Debt Indicators	0.11	0.11
Current ratio	8.79	9.39

#### **SALES AND MARKETING**

Total volume of cargo reloaded in the period I-III of 2011. totals to 805.779.920 tons, which represents a thirty one percent decrease in comparison to the same period in 2012. when the total volume of reloaded cargo was 1.163.633.580 t.

Volumes reloaded in period I-III 2011. and (I-III) 2012.(in t)



#### Volumes as per the structure of cargo

Volumes as per the type of cargo (in tones)

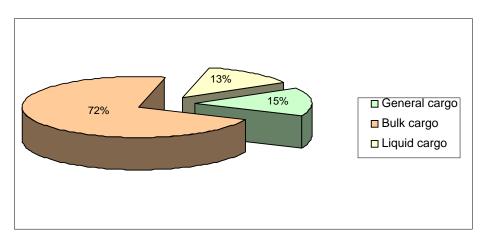
TYPE OF CARGO	I-III 2011	I-III 2012	Index 2012/2011
General cargo	100.448	123.467	123
Bulk cargo	962.059	580.394	60
Liquid cargo	101.126	101.919	101
TOTAL	1.163.633	805.780	69



#### **Bulk cargo**

The share of bulk cargo within the structure of the total volume of cargo reloaded in period I – III of 2012 is decreased and amounts to 72% in comparison to 82,50% for the same period of previous year.

#### Structure as per the type of cargo in period I - III 2012.



The basic reason for the decrease of the share of bulk cargo within the structure of the total volume of cargo as well as for the decrease in the total volume of reloaded cargoes is the cessation of delivery of coal for Alpiq Italy. Alpiq from the Edison Group is presently undergoing the complex business transformation due to the change in their ownership structure and in strategic interests of their new owner. Results of those is the shutdown of production and termination of electricity production in Brindisi power plant, for whom Luka Ploče has been transhipping coal during the past few years, except for the delivery of the remaining quantity of 165.000 tons in the first quarter of year 2012.

Slowdown of economy, variability in the market of steel as well as the stagnation in steel consumption has influenced the termination of production in many regional steel mills. Arcelor Mittal has retained its traffic trough Ploče port during the first quarter of 2012. with 178.280 tones, compared to 188.000 tones in the same period of the year 2011.

Unfavourable ratio of price of metallurgical coke in relation to the prices of metallurgical coal for coking has influenced the delivery of coal



resulting in a negative impact on production of GIKIL in Lukavac, so their traffic of cargo trough Ploče port in the first trimester of year 2012. was 85.999 tonnes compared to 181.815 tons in the same period of year 2011.

Aluminij Mostar maintains a slight increase trend in volume of reloaded cargoes trough Ploče port; alumina as input cargo as well as output al.products in level of 96.895 tons in the first trimester of 2012. compared to 84.294 tons in the same period of previous year.

#### General cargo

Traffic volumes of general cargo increased by 23% (123.467 tons in 2012. compared to 100.448 tons in 2011.). The growth happened in volume of iron and aluminum products, while the downward trend is still present in the volume of reloaded wood which is a result of the unstable political situation in the North Africa- main market for beech wood. It is expected that stabilization of that market will bring revitalization of subject cargo trough Ploče port.

Container traffic has decreased by 6% with realization of 4.795 TEUs in year 2012. in comparison to 5.107 TEUs in the same period of year 2011.

We anticipate the increase in container traffic, but still under the highest achieved level from year 2008. (35.124 TEUs), because of the significant adverse effects of recession to the purchasing power of citizens of our gravitational area.

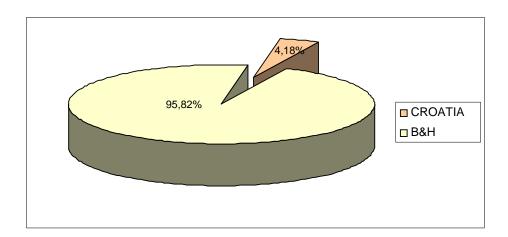
#### Liquid cargo

Cargo traffic volume of liquid cargo in the first trimester of year 2012. has slightly increased by one percent in comparison to the same period of the previous year.



## Structure of traffic volumes as per various markets

The majority of traffic volumes relates to Bosnia and Herzegovina at the level of 95.82% while the remaining 4.18% refers to the domestic market.





#### KEY EVENTS IN THE PERIOD I-III OF YEAR 2012.

- The most significant event in the period I-III of year 2012. is termination of transhipment services for the client Alpiq Italy.

#### **RISKS**

Operations of Luka Ploče Group mainly depends upon the production and trading of commodities at the global and regional markets. It is evident that again, after 2008., at the end of y.2011 we have had significant downfall of import / export and consumption of commodities in the region, resulting in stagnation and downfall of total volume of cargoes in comparison to the same period of the previous year. Industrial production downfall trend, thereby resulting in decrease of cargo volumes trough Ploče port has continued even in the first trimester of year 2012., effecting negative impact to the total volume of cargoes and business results of Luka Ploče company. In view of the uncertainty reference to the duration of the actual crisis, the total range of effects it will have to the Luka Ploče Group is unknown.

Besides the risk of the effects of economic crisis, Luka Ploče Group faces the risks of competition on the alternative traffic routes due to higher transport costs in its hinterland, primarily reference to the railway transport corridor which is more expensive due to existence of larger number of railway operator authorities at the same railway transport corridor, thus preventing Luka Ploče to compete at markets of Middle Europe and Serbia, traditional to her.

Any further prolongation of Vc road corridor construction represents the aggravating circumstance towards the growth of containers traffic.



#### **EXPECTATIONS**

Operations of the Luka Ploče in the first quarter of year 2012. are in visible downfall in comparison to the same period of the previous year, resulting from the anticipated regional stagnation and crisis in production and trading of commodities of interest in the gravitational hinterland.

It is not possible at this moment to make precise estimation of the actual duration of the recession that has evidently significantly and adversely affected our region as well as entire Europe, but the producers- large multinational companies which are business partners of Luka Ploče Group will undertake all efforts to retain their production and market positions and will take actions aimed at intensifying their operations, and some indications in that respect already exist.

Ploče, April 26<sup>th</sup> 2012.

Fund

Capt.Ivan Pavlović dipl.ing.

Director

Any clarification may be obtained at:

Investor relations:

Željka Dodig

Tel: 385 20 603 223 Anita Galamboš

Tel: 385 20 603 260 Fax: 385 20 679 103

E-mail: financije@luka-ploce.htnet.hr

Appendix 1 Reporting period:	01.01.2012.	to	31.03.2012.
Quarterly fin	ancial report of en	trepreneur - TFI-P	OD
Registration number (MB) 03036138			
Identification number of subject 0900065233			
Personal identification number 5122874907			
(OIB) Issueer company: LUKA PLOČE d.d.			
Postal code and place 20340	PLOČE		
Street and number TRG KRALJA TOMIS	SLAVA 21		
E-mail address: financije@luka-ploc	ce.htnet.hr		
Internet adress: www.luka-ploce.hr			
Code and name of comune/town 335 PLOČE			
Code and county name 19 DUBRO	VAČKO-NERETVANSKA		Number of employees 779
Consolidated statement Yes			(at quarter end) NKD/NWC code: 5224
Subsidiaries subject to consolidation (according to IFRS)	):		Personal identification number (OIB)
LUKA PLOČE TRGOVINA d.o.o.	LUČKA CES	TA bb, PLOČE	18102992360
POMORSKI SERVIS LUKA PLOČE d.o.o.	LUČKA BOSANSKA	A OBALA bb, PLOČE	18875024938
LUKA PLOČE ODRŽAVANJE d.o.o.	LUČKA CES	TA bb, PLOČE	87501430734
LUKA ŠPED d.o.o.	LUČKA CES	TA bb, PLOČE	28527523504
LUKA PLOČE USLUGE d.o.o.	LUČKA CES	TA bb, PLOČE	38548671304
PLOČANSKA PLOVIDBA d.o.o.	LUČKA CES	TA bb, PLOČE	39778257122
HLADNJAČA PLOČE d.o.o.	LUČKA CES	TA bb, PLOČE	59501819409
Book keeping service:			
Contact person: DODIG ŽELJKA			
Phone number: 020 603 223	nd name of contact person	) Fascimile: <mark>0</mark>	20 679 170
E-mail address:			
Surname and name PAVLOVIĆ IVAN	r representation)		
(authorised person fo  Disclosure documents:  1. Financial statements (balance sheet, p capital and notes to the financial stateme 2. Statement of persons responsible for p 3. Report of the Management Board on p	rofit and loss account, cash nts preparation of financial state		t of changes in
	M.P.	(signed by a	uthorised person for representation)

# BALANCE SHEET as at 31.03.2012.

as at 31.03.2012.			
Item	AOP code	Last year (net)	Current year (net)
1	2	3	4
ASSETS		3	4
A) RECEIVABLES FOR SUBSCRIBED BUT NOT PAID-IN CAPITAL	001		
B) LONG-TERM ASSETS (003+010+020+029+033)	002	171.889.882	170.963.784
I. INTANGIBLE ASSETS (004 to 009)	003	0	0
Assets development	004		
2. Concessions, patents, licences fees, trade and service marks, software and other rights	005		
3. Goodwill	006		
Prepayments for purchase of intangible assets	007		
5. Intangible assets in preparation	800		
6. Other intangible assets	009		
II. TANGIBLE ASSETS (011 to 019)	010	166.948.155	165.925.118
1. Land	011	2.138.881	2.138.881
2. Buildings	012	22.724.113	22.559.582
Plant and equipment     Tools, facility inventory and transport assets	013	102.876.850	100.214.482 8.324.708
Tools, racinty inventory and transport assets     Biological assets	014 015	8.743.882	0.324.700
6. Prepayments for tangible assets	016	714.668	363.673
7. Tangible assets in progress	017	24.435.147	27.033.483
8. Other tangible assets	017	27.700.147	27.000.400
9. Investments in buildings	019	5.314.614	5.290.309
III. LONG-TERM FINANCIAL ASSETS (021 to 028)	020	822.404	919.343
Investments (shares) with related parties	021	79.500	79.500
2. Loans given to related parties	022		
3. Participating interest (shares)	023		
Loans to entrepreneurs in whom the entity holds participating interests	024		
5. Investments in securities	025		
6. Loans, deposits and similar assets	026	362.904	362.904
7. Other long - term financial assets	027	380.000	476.939
Investments accounted by equity method	028		
IV. RECEIVABLES (030 to 032)	029	4.119.323	4.119.323
1.Receivables from related parties	030		
Receivables from based on trade loans	031	4.119.323	4.119.323
3. Other receivables	032		
V. DEFERRED TAX ASSETS	033	004 405 775	000 054 405
C) SHORT TERM ASSETS (035+043+050+058)  I. INVENTORIES (036 to 042)	034 035	321.185.775 3.303.944	320.651.425 3.814.283
Raw-material and supplies	036	3.130.818	3.584.495
Work in progress	037	3.130.010	3.304.433
3. Finished goods	038		
4. Merchandise	039	103.971	
5. Prepayments for inventories	040	69.155	229.788
6. Long - term assets held for sales	041		
7. Biological assets	042		
II. RECEIVABLES (044 to 049)	043	35.809.949	32.037.937
Receivables from related parties	044		
2. Accounts receivable	045	33.817.122	29.857.412
Receivables from participating parties	046		30.132
Receivables from employees and members of related parties	047	1.755	738
5. Receivables from government and other institutions	048	991.955	1.053.590
6. Other receivables	049	999.117	1.096.065
III. SHORT TERM FINANCIAL ASSETS (051 to 057)	050	246.807.093	248.030.299
Shares (stocks) in related parties      Leggardian to related parties.	051		
Loans given to related parties     Participating interests (charge)	052	075 000	075 000
Participating interests (shares)  A Loans to entrepreneurs in whom the entity holds participating interests.	053 054	275.388	275.388
Loans to entrepreneurs in whom the entity holds participating interests     Investments in securities	054		
6. Loans, deposits, etc.	056	246.531.705	247.754.911
7. Other financial assets	056	240.031.703	271.134.311
IV. CASH AT BANK AND IN CASHIER	057	35.264.789	36.768.906
D) PREPAID EXPENSES AND ACCRUED REVENUE	059	33.204.739	30.730.300
E) TOTAL ASSETS (001+002+034+059)	060	493.075.657	491.615.209
F) OFF-BALANCE RECORDS	061		
,		1	

Item		Last year (net)	Current year (net)	
1	2	3	4	
LIABILITIES AND CAPITAL				
A) CAPITAL AND RESERVES (063+064+065+071+072+075+078)	062	402.929.716	403.854.239	
I. SUBSCRIBED CAPITAL	063	169.186.800	169.186.879	
II. CAPITAL RESERVES	064	88.107.087	88.107.087	
III.RESERVES FROM PROFIT (066+067-068+069+070)	065	37.033.109	37.033.109	
1. Reserves prescribed by low	066	4.157.437	4.157.437	
2. Reserves for treasury shares	067	8.624.617	8.624.617	
Treasury stocks and shares (deduction)	068			
4. Statutory reserves	069			
5. Other reserves	070	24.251.055	24.251.055	
IV. REVALUATION RESERVES	071			
V. RETAINED EARNINGS OR ACCUMULATED LOSS (073-074)	072	81.144.391	108.714.597	
1. Retained earnings	073	81.144.391	108.714.597	
2. Accumulated loss	074			
VI. PROFIT/LOSS FOR THE CURRENT YEAR (076-077)	075	27.101.031	537.200	
1. Profit for the current year	076	27.101.031	537.200	
2. Loss for the current year	077			
IX. MINORITY INTERESTS	078	357.298	275.367	
B) PROVISIONS (080 to 082)	079	7.396.000	7.396.000	
1. Provisions for pensions, severance pay, and similar liabilities	080	4.136.000	4.136.000	
2. Reserves for tax liabilities	081			
3. Other reserves	082	3.260.000	3.260.000	
C) LONG - TERM LIABILITIES (084 to 092)	083	46.019.456	46.019.456	
Liabilities to related parties	084			
2. Liabilities for loans, deposits etc.	085			
3. Liabilities to banks and other financial institutions	086	43.334.823	43.334.823	
Liabilities for received prepayments	087			
5. Accounts payable	088			
6. Liabilities arising from debt securities	089			
7. Liabilities to entrepreneurs in whom the entity holds participating interests	090			
8. Other long-term liabilities	091	2.684.633	2.684.633	
9. Deferred tax liability	092			
D) SHORT - TERM LIABILITIES (094 to 105)	093	36.534.856	34.159.998	
Liabilities to related parties	094			
2. Liabilities for loans, deposits etc.	095			
3. Liabilities to banks and other financial institutions	096	11.109.384	9.403.352	
Liabilities for received prepayments	097		230.990	
5. Accounts payable	098	6.458.384	6.564.847	
6. Liabilities arising from debt securities	099			
7. Liabilities to entrepreneurs in whom the entity holds participating interests	100	1.869.381	1.228.961	
8. Liabilities to employees	101	4.259.926	4.022.521	
9. Liabilities for taxes, contributions and similar fees	102	6.812.406	6.099.080	
10. Liabilities to share - holders	103			
11. Liabilities for long-term assets held for sale	104			
12. Other short - term liabilities	105	6.025.375	6.610.247	
E) DEFFERED SETTLEMENTS OF CHARGES AND INCOME DEFERRED TO FUTURE PERIOD	106	195.629	185.516	
F) TOTAL - CAPITAL AND LIABILITIES (062+079+083+093+106)	107	493.075.657	491.615.209	
G) OFF-BALANCE RECORDS	108			
APPENDIX to balance sheet(to be filled in by entrepreneur that prepares consolidated annual fir	nancial repo	rt)		
CAPITAL AND RESERVES				
	1 400	100 ==0 110	400 570 070	
Attributed to equity holders of parent company	109	402.572.418	403.578.872	

#### PROFIT AND LOSS ACCOUNT

for the period 01.01.2012. to 31.03.2012.

Item	AOP	Last year		Current year	
	code	Comulative	Quartely	Comulative	Quartely
1	2	3	4	5	6
I. OPERATING REVENUE (112+113)	111	37.343.670	37.343.670	32.651.486	32.651.486
1. Sales revenue	112	36.856.256	36.856.256	29.954.119	29.954.119
2. Other operating revenues	113	487.414	487.414	2.697.367	2.697.367
II. OPERATING EXPENSES (115+116+120+124+125+126+129+130)  T. Changes in value or work in progress and infinished products	114	32.717.873	32.717.873	31.633.860	31.633.860
2. Material costs (117 to 119)	115 116	8.816.284	8.816.284	7.438.476	7.438.476
a) Raw material and material costs	117	5.114.731	5.114.731	4.124.207	4.124.207
b) Costs of goods sold	118	0.114.701	0.114.701	375.335	375.335
c) Other external costs	119	3.701.553	3.701.553	2.938.934	2.938.934
3. Staff costs (121 to 123)	120	17.889.816	17.889.816	17.195.410	17.195.410
a) Net salaries and wages	121	11.131.196	11.131.196	10.956.432	10.956.432
b) Cost for taxes and contributions from salaries	122	4.013.349	4.013.349	3.717.323	3.717.323
c) Contributions on gross salaries	123	2.745.271	2.745.271	2.521.655	2.521.655
4. Depreciation	124	3.030.151	3.030.151	3.298.924	3.298.924
5. Other costs	125	2.784.767	2.784.767	3.670.578	3.670.578
6. Impairment (127+128)	126	0	0	0	0
a) Impairment of long-term assets (financial assets excluded)	127				
b) Impairment of short - term assets (financial assets excluded)	128				
7. Provisions	129				
8. Other operating costs	130	196.855	196.855	30.472	30.472
III. FINANCIAL INCOME (132 to 136)  1. Interest income, foreign exchange gams, dividends and similar income from related	131	418.731	418.731	63.170	63.170
Partinficerest income, foreign exchange gams, dividends and similar income from non-	132 133	418.731	418.731	63.170	63.170
3. Share in income from affiliated entrepreneurs and participating interests	134	410.731	410.731	63.170	63.170
Unrealized gains (income) from financial assets	135				
5. Other financial income	136				
IV. FINANCIAL EXPENSES (138 do 141)	137	608.658	608.658	625.527	625.527
1. Interest expenses, roreign exchange losses, ulviuenus and similar expenses irom related	138	000.000	000.000	020.027	020.027
22 inflerest expenses, roreign exchange rosses, urridends and similar expenses from non-	139	608.658	608.658	625.527	625.527
3. Unrealized losses (expenses) on financial assets	140				
4. Other financial expenses	141				
V. INCOME FROM INVESTMENT - SHARE IN PROFIT OF ASSOCIATED ENTREPRENEURS	142				
VI. LOSS FROM INVESTMENT - SHARE IN LOSS OF ASSOCIATED ENTREPRENEURS	143				
VII. EXTRAORDINARY - OTHER INCOME	144				
VIII. EXTRAORDINARY - OTHER EXPENSES	145				
IX. TOTAL INCOME (111+131+142 + 144)	146	37.762.401	37.762.401	32.714.656	32.714.656
X. TOTAL EXPENSES (114+137+143 + 145)	147	33.326.531	33.326.531	32.259.387	32.259.387
XI. PROFIT OR LOSS BEFORE TAXATION (146-147)	148	4.435.870	4.435.870	455.269	455.269
1. Profit before taxation (146-147) 2. Loss before taxation (147-146)	149 150	4.435.870 0	4.435.870	455.269 0	455.269
XII. PROFIT TAX	151	U	0	U	0
XIII. PROFIT OR LOSS FOR THE PERIOD (148-151)	152	4.435.870	4.435.870	455.269	455.269
1. Profit for the period (149-151)	153	4.435.870	4.435.870	455.269	455.269
2. Loss for the period (151-148)	154	0	0		0
APPENDIX to P&L account (to be filled in by entrepreneur that prepares consolidated financial r	report)	, ,		ı	
XIV. PROFIT OR LOSS FOR THE PERIOD					
1. Attributed to equity holders of parent company	155	4.548.786	4.548.786	537.200	537.200
2. Attributed to minority interest	156	-112.916	-112.916	-81.931	-81.931
STATEMENT OF OTHER COMPREHENSIVE INCOME (IFRS)					
I. PROFIT OR LOSS FOR THE PERIOD (= 152)	157	4.435.870	4.435.870	455.269	455.269
II. OTHER COMPREHENSIVE INCOME / LOSS BEFORE TAX (159 do 165)	158	0	0	0	0
1. Exchange differences on translation of foreign operations	159				
2. Movements in revaluation reserves of long - term tangible and intangible assets	160				
3. Profit or loss from reevaluation of financial assets available for sale	161				
Gains or losses on efficient cash flow hedging     Gains or losses on efficient hedge of a net investment in foreign countries	162 163				
Share in other comprehensive income / loss of associated companies	163				
7. Actuarial gains / losses on defined benefit plans	165				
III. TAX ON OTHER COMPREHENSIVE INCOME FOR THE PERIOD	166				
IV. NET OTHER COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (158-166)	167	0	0	0	0
, ,	168	4.435.870	4.435.870	455.269	455.269
IV. COMPREHENSIVE INCOME OR LUSS FOR THE PERIOD (15/1/16/1				.55.255	.50.203
V. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (157+167)  APPENDIX to Statement of other comprenhensive income (to be filled in by entrepreneur that processes to the compreneur that processes the compreneur that processes the compreneur that processes to the compreneur that processes the compreneur that the compr	epares con				
V. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (137+167)  APPENDIX to Statement of other comprenhensive income (to be filled in by entrepreneur that privil. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD	repares con				
APPENDIX to Statement of other comprenhensive income (to be filled in by entrepreneur that pr	169				

### STATEMENT OF CASH FLOWS - INDIRECT METHOD

for the period 01.01.2012. to 31.03.2012.

Item	AOP code	Last year	Current year		
1	2	3	4		
CASH FLOW FROM OPERATING ACTIVITIES					
1. Profit before tax	001	4.548.786	455.269		
2. Depreciation	002	3.030.151	3.298.924		
3. Increase in short term liabilities	003	1.465.097	106.463		
Decrease in short term receivables	004	1.686.390	3.929.578		
5. Decrease in inventories	005	201.838			
6. Other increase in cash flow	006				
I. Total increase in cash flow from operating activities (001 to 006)	007	10.932.262	7.790.234		
Decrease in short term liabilities	008				
Increase in short term receivables	009				
3. Increase in inventories	010		510.339		
4. Other decrease in cash flow	011	773.775	2.209.238		
II. Total decrease in cash flow from operating activities (008 to 011)	012	773.775			
A1) NET INCREASE IN CASH FLOW FROM OPERATING ACTIVITIES	013	10.158.487	5.070.657		
A2) NET DECREASE IN IN CASH FLOW FROM OPERATING ACTIVITIES	014	0	(		
CASH FLOW FROM INVESTING ACTIVITIES	<u> </u>				
Cash inflows from sales of long-term tangible and intangible assets	015				
Cash inflows from sales of equity and debt instruments	016				
3. Interests receipts	017		1.366.766		
4. Dividend receipts	018				
Other cash inflows from investing activities	019				
III. Total cash inflows from investing activities (015 to 019)	020	0	1.366.766		
Cash outflow for purchase of long-term tangible and intangible assets	021	8.641.554			
Cash outflow for acquisition of equity and debt financial instruments	022		0.0.0.0.0		
Other cash outflow for investing activities	023				
IV. Total cash outflow for investing activities (021 do 023)	024	8.641.554	3.078.014		
B1) NET INCREASE IN CASH FLOW FROM INVESTING ACTIVITIES (020-024)	025	0	(		
B2) NET DECREASE IN CASH FLOW FROM INVESTING ACTIVITIES	026	8.641.554	1.711.248		
CASH FLOW FROM FINANCIAL ACTIVITIES	, ,,,				
Cash inflow from issuing property and debt financial instruments	027				
Proceeds from the credit principal, promissory notes, borrowings and other loans	028				
Other proceeds from financial activities	029				
V. Total cash inflows from financial activities (027 to 029)	030	0	(		
Cash outflow for repayment of credit principal and bonds	031	1.504.725	60.265		
Cash outflow for dividends paid	032				
3. Cash outflow for financial lease	033		1.795.027		
Cash outflow for purchase of treasury shares	034				
5. Other cash outflow for financial activities	035				
VI. Total cash outflow for financial activities (031 to 035)	036	1.504.725	1.855.292		
C1) NET INCREASE IN CASH FLOW FROM FINANCIAL ACTIVITIES	037	0			
C2) NET DECREASE IN CASH FLOW FROM FINANCIAL ACTIVITIES	038	1.504.725			
Total increase in cash flow (013 – 014 + 025 – 026 + 037 – 038)	039	12.208			
Total decrease in cash flow (014 – 013 + 026 – 025 + 038 – 037)	040	0			
Cash and cash equivalents at the beginning of the period	041	76.063.521	35.264.789		
Increase of cash and cash equivalents	042	12.208			
Decrease of cash and cash equivalents	043	.2.200			
Cash and cash equivalents at the end of the period	044	76.075.729	36.768.906		

### STATEMENT OF CHANGES IN EQUITY

for the period 1.1.2012 to 31.3.2012

·			
Item		Last year	Current year
	code	-	
1	2	3	4
1. Subscribed capital	001	169.186.800	169.186.879
2. Capital reserves	002	88.107.087	88.107.087
3. Reserves from profit	003	37.033.109	37.033.109
Retained earnings or accumulated loss	004	81.975.693	109.071.895
5. Profit or loss for the current year	005	26.627.027	455.269
6. Revaluation of long - term tangible assets	006		
7. Revaluation of intangible assets	007		
8. Revaluation of financial assets available for sale	800		
9. Other revaluation	009		
10. Total capital and reserves (AOP 001 do 009)	010	402.929.716	403.854.239
11. Currency gains and losses arising from net investement in foreign operations	011		
12. Current and deferred taxes (part)	012		
13. Cash flow hedging	013		
14. Changes in accounting policy	014		
15. Correction of significant errors in prior period	015		
16. Other changes of capital	016		
17. Total increase or decrease in capital (AOP 011 do 016)	017	0	0
	•		
17 a. Attributed to equity holders of parent company	018	402.572.418	403.578.872
17 b. Attributed to minority interest	019	357.298	275.367

# **Notes to financial statements**

Pursuant to the article 410. of the Capital market Law (Official Gazette 88/08. and 146/08) the President of the Management board of Luka Ploče d.d. provides

#### MANAGEMENT BOARD'S STATEMENT OF LIABILITY

Financial statements of the Luka Ploče Group have been prepared pursuant to the International Financial Reporting Standards (IFRS) and Accounting Law.

The financial statements for the period from January 01<sup>st</sup> to March 31<sup>st</sup> 2012. represent complete and fair view of assets and liabilities, profit and loss, financial position and operations of the Luka Ploče Group.

Capt. Ivan Pavlović

President of the Management Board