

LUKA PLOČE d.d.
Trg kralja Tomislava 21
20 340 Ploče
OIB: 51228874907

LUKA PLOČE d.d.

**UNAUDITED NON CONSOLIDATED
REPORT FOR PERIOD
FROM 01.01. UNTIL 30.09.2011.**

Ploče, October 2011.

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Appendix 1

Reporting period:

01.01.2011.

to

30.09.2011.

Quarterly financial report of entrepreneur - TFI-POD

Registration number (MB) | 03036138 |

Identification number of subject | 0900065233 |

Personal identification number
(OIB) | 5122874907 |

Issuer company: LUKA PLOČE d.d.

Postal code and place | 20340 | PLOČE

Street and number | TRG KRALJA TOMISLAVA 21 |

E-mail address: financije@luka-ploce.htnet.hrInternet address: www.luka-ploce.hr

Code and name of comune/town | 335 | PLOČE |

Code and county name | 19 | DUBROVAČKO-NERETVANSKA |

Number of employees | 621 |
(at quarter end)

Consolidated statement | No |

NKD/NWC code: | 5224 |

Subsidiaries subject to consolidation (according to IFRS):

Personal identification number (OIB)

Book keeping service: | |

Contact person: DODIG ŽELJKA
(fill in only surname and name of contact person)

Phone number: 020 603 223 |

Fascimile: 020 679 170

E-mail address: |

Surname and name: PAVLOVIĆ IVAN
(authorised person for representation)**Disclosure documents:**

1. Financial statements (balance sheet, profit and loss account, cash flow statement, statement of changes in shareholders' equity and notes to the financial statements)
2. Statement of responsible persons for preparation of financial statements
3. Report of the Management Board on position of the Company



(signed by authorised person for representation)

BALANCE SHEET
as at 30.09.2011.

Item	AOP code	Last year (net)	Current year (net)
1	2	3	4
ASSETS			
A) RECEIVABLES FOR SUBSCRIBED BUT NOT PAID-IN CAPITAL	001		
B) LONG-TERM ASSETS (003+010+020+029+033)	002	117.862.917	362.172.539
I. INTANGIBLE ASSETS (004 to 009)	003	6.971.599	0
1. Assets development	004		
2. Concessions, patents, licences fees, trade and service marks, software and other rights	005	6.971.599	
3. Goodwill	006		
4. Prepayments for purchase of intangible assets	007		
5. Intangible assets in preparation	008		
6. Other intangible assets	009		
II. TANGIBLE ASSETS (011 to 019)	010	88.720.621	112.774.946
1. Land	011	2.138.881	2.138.881
2. Buildings	012	9.475.804	9.334.054
3. Plant and equipment	013	61.418.507	67.026.409
4. Tools, facility inventory and transport assets	014	9.968.021	8.747.763
5. Biological assets	015		
6. Prepayments for tangible assets	016	307.575	18.582.018
7. Tangible assets in progress	017		1.606.902
8. Other tangible assets	018		
9. Investments in buildings	019	5.411.833	5.338.919
III. LONG-TERM FINANCIAL ASSETS (021 to 028)	020	17.717.376	245.238.066
1. Investments (shares) with related parties	021	17.240.437	17.940.437
2. Loans given to related parties	022		
3. Participating interest (shares)	023		
4. Loans to entrepreneurs in whom the entity holds participating interests	024		
5. Investments in securities	025		
6. Loans, deposits and similar assets	026		226.820.690
7. Other long - term financial assets	027	476.939	476.939
8. Investments accounted by equity method	028		
IV. RECEIVABLES (030 to 032)	029	4.453.321	4.159.527
1. Receivables from related parties	030		
2. Receivables from based on trade loans	031	4.453.321	4.159.527
3. Other receivables	032		
V. DEFERRED TAX ASSETS	033		
C) SHORT TERM ASSETS (035+043+050+058)	034	127.317.000	77.820.306
I. INVENTORIES (036 to 042)	035	1.361.287	1.485.708
1. Raw-material and supplies	036	1.361.287	1.485.708
2. Work in progress	037		
3. Finished goods	038		
4. Merchandise	039		
5. Prepayments for inventories	040		
6. Long - term assets held for sales	041		
7. Biological assets	042		
II. RECEIVABLES (044 to 049)	043	51.284.917	45.799.127
1. Receivables from related parties	044	12.722.523	13.417.363
2. Accounts receivable	045	35.916.566	30.884.076
3. Receivables from participating parties	046		39.847
4. Receivables from employees and members of related parties	047		33.880
5. Receivables from government and other institutions	048	1.437.942	1.050.416
6. Other receivables	049	1.207.886	373.545
III. SHORT TERM FINANCIAL ASSETS (051 to 057)	050	3.833.255	5.111.542
1. Shares (stocks) in related parties	051		
2. Loans given to related parties	052		
3. Participating interests (shares)	053	2.330.615	2.330.615
4. Loans to entrepreneurs in whom the entity holds participating interests	054		1.000.000
5. Investments in securities	055		
6. Loans, deposits, etc.	056	1.502.640	1.780.927
7. Other financial assets	057		
IV. CASH AT BANK AND IN CASHIER	058	70.837.541	25.423.929
D) PREPAID EXPENSES AND ACCRUED REVENUE	059		2.487.673
E) TOTAL ASSETS (001+002+034+059)	060	245.179.917	442.480.518
F) OFF-BALANCE RECORDS	061		

Item	AOP code	Last year (net)	Current year (net)
1	2	3	4
LIABILITIES AND CAPITAL			
A) CAPITAL AND RESERVES (063+064+065+071+072+075+078)	062	187.184.299	371.644.042
I. SUBSCRIBED CAPITAL	063	89.045.600	169.186.800
II. CAPITAL RESERVES	064		90.158.850
III. RESERVES FROM PROFIT (066+067-068+069+070)	065	35.176.363	35.951.783
1. Reserves prescribed by law	066	3.382.017	4.157.437
2. Reserves for treasury shares	067	8.904.560	8.904.560
3. Treasury stocks and shares (deduction)	068		
4. Statutory reserves	069		
5. Other reserves	070	22.889.786	22.889.786
IV. REVALUATION RESERVES	071		
V. RETAINED EARNINGS OR ACCUMULATED LOSS (073-074)	072	47.453.935	62.186.916
1. Retained earnings	073	47.453.935	62.186.916
2. Accumulated loss	074		
VI. PROFIT/LOSS FOR THE CURRENT YEAR (076-077)	075	15.508.401	14.159.693
1. Profit for the current year	076	15.508.401	14.159.693
2. Loss for the current year	077		
IX. MINORITY INTERESTS	078		
B) PROVISIONS (080 to 082)	079	7.716.263	8.066.263
1. Provisions for pensions, severance pay, and similar liabilities	080	7.716.263	4.806.263
2. Reserves for tax liabilities	081		
3. Other reserves	082		3.260.000
C) LONG - TERM LIABILITIES (084 to 092)	083	27.834.000	44.876.701
1. Liabilities to related parties	084		
2. Liabilities for loans, deposits etc.	085		
3. Liabilities to banks and other financial institutions	086	24.931.418	41.974.119
4. Liabilities for received prepayments	087		
5. Accounts payable	088		
6. Liabilities arising from debt securities	089		
7. Liabilities to entrepreneurs in whom the entity holds participating interests	090		
8. Other long-term liabilities	091	2.902.582	2.902.582
9. Deferred tax liability	092		
D) SHORT - TERM LIABILITIES (094 to 105)	093	22.089.386	17.465.269
1. Liabilities to related parties	094	3.598.758	4.349.119
2. Liabilities for loans, deposits etc.	095		
3. Liabilities to banks and other financial institutions	096	6.363.913	2.334.358
4. Liabilities for received prepayments	097		
5. Accounts payable	098	6.478.067	5.194.216
6. Liabilities arising from debt securities	099		
7. Liabilities to entrepreneurs in whom the entity holds participating interests	100		771.109
8. Liabilities to employees	101	3.458.183	3.011.002
9. Liabilities for taxes, contributions and similar fees	102	1.744.972	1.709.360
10. Liabilities to share - holders	103		
11. Liabilities for long-term assets held for sale	104		
12. Other short - term liabilities	105	445.493	96.105
E) DEFERRED SETTLEMENTS OF CHARGES AND INCOME DEFERRED TO FUTURE PERIOD	106	355.969	428.243
F) TOTAL – CAPITAL AND LIABILITIES (062+079+083+093+106)	107	245.179.917	442.480.518
G) OFF-BALANCE RECORDS	108		
APPENDIX to balance sheet(to be filled in by entrepreneur that prepares consolidated annual financial report)			
CAPITAL AND RESERVES			
1. Attributed to equity holders of parent company	109		
2. Attributed to minority interest	110		

PROFIT AND LOSS ACCOUNT
for the period 01.01.2011. to 30.09.2011.

Item	AOP code	Last year		Current year	
		Comulative	Quarterly	Comulative	Quarterly
1	2	3	4	5	6
I. OPERATING REVENUE (112+113)	111	95.700.223	33.620.810	97.177.967	35.643.175
1. Sales revenue	112	95.006.907	32.954.610	96.708.775	35.526.349
2. Other operating revenues	113	693.316	666.200	469.192	116.826
II. OPERATING EXPENSES (115+116+120+124+125+126+129+130)	114	86.569.580	30.164.217	90.513.083	32.751.871
1. Changes in value of work in progress and unfinished products	115				
2. Material costs (117 to 119)	116	30.525.275	10.560.189	33.344.111	12.629.800
a) Raw material and material costs	117	9.363.664	3.497.727	9.628.444	3.410.854
b) Costs of goods sold	118				
c) Other external costs	119	21.161.611	7.062.462	23.715.667	9.218.946
3. Staff costs (121 to 123)	120	40.841.115	13.819.246	39.185.766	13.105.933
a) Net salaries and wages	121	25.887.330	8.808.569	24.983.837	8.340.028
b) Cost for taxes and contributions from salaries	122	8.930.329	2.972.544	8.422.632	2.832.995
c) Contributions on gross salaries	123	6.023.456	2.038.133	5.779.297	1.932.910
4. Depreciation	124	6.722.070	2.329.857	6.953.615	2.348.129
5. Other costs	125	6.477.259	1.930.531	9.266.889	3.294.843
6. Impairment (127+128)	126	66.676	0	70.636	0
a) Impairment of long-term assets (financial assets excluded)	127				
b) Impairment of short - term assets (financial assets excluded)	128	66.676		70.636	
7. Provisions	129			300.000	300.000
8. Other operating costs	130	1.937.185	1.524.394	1.392.066	1.073.166
III. FINANCIAL INCOME (132 to 136)	131	1.460.859	302.657	8.778.378	8.114.717
1. Interest income, foreign exchange gains, dividends and similar income from related parties	132				
2. Interest income, foreign exchange gains, dividends and similar income from non-related parties and other entities	133	1.460.859	302.657	1.155.869	492.208
3. Share in income from affiliated entrepreneurs and participating interests	134				
4. Unrealized gains (income) from financial assets	135			7.622.509	7.622.509
5. Other financial income	136				
IV. FINANCIAL EXPENSES (138 do 141)	137	883.728	368.245	1.283.569	254.132
1. Interest expenses, foreign exchange losses, dividends and similar expenses from related parties	138				
2. Interest expenses, foreign exchange losses, dividends and similar expenses from non-related parties and other entities	139	883.728	368.245	1.283.569	254.132
3. Unrealized losses (expenses) on financial assets	140				
4. Other financial expenses	141				
V. INCOME FROM INVESTMENT - SHARE IN PROFIT OF ASSOCIATED ENTREPRENEURS	142				
VI. LOSS FROM INVESTMENT - SHARE IN LOSS OF ASSOCIATED ENTREPRENEURS	143				
VII. EXTRAORDINARY - OTHER INCOME	144				
VIII. EXTRAORDINARY - OTHER EXPENSES	145				
IX. TOTAL INCOME (111+131+142 + 144)	146	97.161.082	33.923.467	105.956.345	43.757.892
X. TOTAL EXPENSES (114+137+143 + 145)	147	87.453.308	30.532.462	91.796.652	33.006.003
XI. PROFIT OR LOSS BEFORE TAXATION (146-147)	148	9.707.774	3.391.005	14.159.693	10.751.889
1. Profit before taxation (146-147)	149	9.707.774	3.391.005	14.159.693	10.751.889
2. Loss before taxation (147-146)	150	0	0	0	0
XII. PROFIT TAX	151				
XIII. PROFIT OR LOSS FOR THE PERIOD (148-151)	152	9.707.774	3.391.005	14.159.693	10.751.889
1. Profit for the period (149-151)	153	9.707.774	3.391.005	14.159.693	10.751.889
2. Loss for the period (151-148)	154	0	0	0	0
APPENDIX to P&L account (to be filled in by entrepreneur that prepares consolidated financial report)					
XIV. PROFIT OR LOSS FOR THE PERIOD					
1. Attributed to equity holders of parent company	155				
2. Attributed to minority interest	156				
STATEMENT OF OTHER COMPREHENSIVE INCOME (IFRS)					
I. PROFIT OR LOSS FOR THE PERIOD (= 152)	157	9.707.774	3.391.005	14.159.693	10.751.889
II. OTHER COMPREHENSIVE INCOME / LOSS BEFORE TAX (159 do 165)	158	0	0	0	0
1. Exchange differences on translation of foreign operations	159				
2. Movements in revaluation reserves of long - term tangible and intangible assets	160				
3. Profit or loss from reevaluation of financial assets available for sale	161				
4. Gains or losses on efficient cash flow hedging	162				
5. Gains or losses on efficient hedge of a net investment in foreign countries	163				
6. Share in other comprehensive income / loss of associated companies	164				
7. Actuarial gains / losses on defined benefit plans	165				
III. TAX ON OTHER COMPREHENSIVE INCOME FOR THE PERIOD	166				
IV. NET OTHER COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (158-166)	167	0	0	0	0
V. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (157+167)	168	9.707.774	3.391.005	14.159.693	10.751.889
APPENDIX to Statement of other comprehensive income (to be filled in by entrepreneur that prepares consolidated financial report)					
VI. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD					
1. Attributed to equity holders of parent company	169				
2. Attributed to minority interest	170				

STATEMENT OF CASH FLOWS - INDIRECT METHOD
for the period 01.01.2011. to 30.09.2011.

Item	AOP code	Last year	Current year
1	2	3	4
CASH FLOW FROM OPERATING ACTIVITIES			
1. Profit before tax	001	9.707.774	14.159.693
2. Depreciation	002	6.722.070	6.953.615
3. Increase in short term liabilities	003	1.975.368	11.720.212
4. Decrease in short term receivables	004		5.485.790
5. Decrease in inventories	005	230.532	
6. Other increase in cash flow	006		1.278.287
I. Total increase in cash flow from operating activities (001 to 006)	007	18.635.744	39.597.597
1. Decrease in short term liabilities	008		
2. Increase in short term receivables	009	7.566.700	
3. Increase in inventories	010		124.421
4. Other decrease in cash flow	011	749.567	270.938
II. Total decrease in cash flow from operating activities (008 to 011)	012	8.316.267	395.359
A1) NET INCREASE IN CASH FLOW FROM OPERATING ACTIVITIES	013	10.319.477	39.202.238
A2) NET DECREASE IN IN CASH FLOW FROM OPERATING ACTIVITIES	014	0	0
CASH FLOW FROM INVESTING ACTIVITIES			
1. Cash inflows from sales of long-term tangible and intangible assets	015	3.150.300	148.818
2. Cash inflows from sales of equity and debt instruments	016		
3. Interests receipts	017		
4. Dividend receipts	018		
5. Other cash inflows from investing activities	019		
III. Total cash inflows from investing activities (015 to 019)	020	3.150.300	148.818
1. Cash outflow for purchase of long-term tangible and intangible assets	021	1.783.324	23.870.894
2. Cash outflow for acquisition of equity and debt financial instruments	022		
3. Other cash outflow for investing activities	023		700.000
IV. Total cash outflow for investing activities (021 do 023)	024	1.783.324	24.570.894
B1) NET INCREASE IN CASH FLOW FROM INVESTING ACTIVITIES (020-024)	025	1.366.976	0
B2) NET DECREASE IN CASH FLOW FROM INVESTING ACTIVITIES	026	0	24.422.076
CASH FLOW FROM FINANCIAL ACTIVITIES			
1. Cash inflow from issuing property and debt financial instruments	027		170.300.050
2. Proceeds from the credit principal, promissory notes, borrowings and other loans	028		
3. Other proceeds from financial activities	029	285.796	256.421
V. Total cash inflows from financial activities (027 to 029)	030	285.796	170.556.471
1. Cash outflow for repayment of credit principal and bonds	031	4.319.174	4.029.555
2. Cash outflow for dividends paid	032		
3. Cash outflow for financial lease	033		
4. Cash outflow for purchase of treasury shares	034		
5. Other cash outflow for financial activities	035		226.820.690
VI. Total cash outflow for financial activities (031 to 035)	036	4.319.174	230.850.245
C1) NET INCREASE IN CASH FLOW FROM FINANCIAL ACTIVITIES	037	0	0
C2) NET DECREASE IN CASH FLOW FROM FINANCIAL ACTIVITIES	038	4.033.378	60.293.774
Total increase in cash flow (013 – 014 + 025 – 026 + 037 – 038)	039	7.653.075	0
Total decrease in cash flow (014 – 013 + 026 – 025 + 038 – 037)	040	0	45.513.612
Cash and cash equivalents at the beginning of the period	041	51.386.551	70.837.541
Increase of cash and cash equivalents	042	7.653.055	
Decrease of cash and cash equivalents	043		45.413.612
Cash and cash equivalents at the end of the period	044	59.039.606	25.423.929

STATEMENT OF CHANGES IN EQUITY
for the period **1.1.2011** to **30.9.2011**

Item	AOP code	Last year	Current year
1	2	3	4
1. Subscribed capital	001	89.045.600	169.186.800
2. Capital reserves	002		90.158.850
3. Reserves from profit	003	35.176.363	35.951.783
4. Retained earnings or accumulated loss	004	47.453.935	62.186.916
5. Profit or loss for the current year	005	15.508.401	14.159.693
6. Revaluation of long - term tangible assets	006		
7. Revaluation of intangible assets	007		
8. Revaluation of financial assets available for sale	008		
9. Other revaluation	009		
10. Total capital and reserves (AOP 001 do 009)	010	187.184.299	371.644.042
11. Currency gains and losses arising from net investement in foreign operations	011		
12. Current and deferred taxes (part)	012		
13. Cash flow hedging	013		
14. Changes in accounting policy	014		
15. Correction of significant errors in prior period	015		
16. Other changes of capital	016		
17. Total increase or decrease in capital (AOP 011 do 016)	017	0	0
17 a. Attributed to equity holders of parent company	018		
17 b. Attributed to minority interest	019		

Notes to financial statements

Balance sheet

1. AOP 016 - increased advances for purchase of equipment
2. AOP 026 - increased deposits
3. AOP 054 - loans to related companies
4. AOP 086 - equipment purchased by financial lease

Profit & Loss account:

1. AOP 125 - increased expenses related to concession fees not in force in year 2010.
2. AOP 135 - unrealised foreign exchange differences- recalculation to the CNB central rate on the date 30.09.2011.- liabilities for loans, receivables from end-customers, foreign currency accounts and bank deposits

Pursuant to the article 410. of the Capital market Law (Official Gazette 88/08. and 146/08) the President of the Management board of Luka Ploče d.d. provide

MANAGEMENT BOARD'S STATEMENT OF LIABILITY

Financial statements of the Luka Ploče d.d. have been prepared pursuant to the International Financial Reporting Standards (IFRS) and Accounting Law.

The financial statements for the period from 01 January to 30 September 2011 present complete and fair view of assets and liabilities, profit and loss, financial position and operations of the Company.

The management report presents true and fair presentation of development and results of the Company's operations with description of significant risks and uncertainties for the Company.

Capt. Ivan Pavlović

President of the Management Board