

## KONČAR GROUP MANAGING BOARD BUSINESS REPORT January – September 2019

The KONČAR Group consists of KONČAR – ELEKTROINDUSTRIJA d.d. (KONČAR – ELECTRICAL INDUSTRY Inc.) as the Mother Company and 14 Daughter Companies in which the Mother Company has the prevailing interest (more than 50 % of votes at the Annual / Extraordinary General Meeting). Besides, the Mother Company has a minority managing interest in three companies, 2 Associated Companies, i.e. Končar – Energetski transformatori (Končar – Power Transformers) and Elkakon d.o.o (Elkakon Ltd.) and a joint venture, i.e. TBEA Končar Instrument Transformers Ltd, China. Elkakon Ltd. and TBEA Končar Instrument Transformers Ltd, China are indirectly owned by the Mother Company. KONČAR-XD Visokonaponska sklopna postrojenja (in English: KONČAR – XD High Voltage Switchgear) with headquarters in Zagreb was established as a joint undertaking of Končar – Electrical Industry Inc. and XD Group from China, each partner owing 50 per cent of the company, in December, 2018.

Investments into associated companies are presented in consolidated financial statements using the equity method.

Companies belonging to the Group are legally independent companies supervised, strategically directed and supported by the Mother Company through company supervisory boards and annual general / extraordinary meetings in accordance with the Law on Trading Companies, Statutes of KONČAR - ELEKTROINDUSTRIJA d.d. (KONČAR – ELECTRICAL INDUSTRY Inc.) and Statutes of the Group Companies. The Mother Company also manages a part of assets that are not invested into companies, but they offer a direct or indirect financial support to the marketing and sales of products and equipment of associated companies as a credit and warranty potential.

The potential liability of Končar - Elektroindustrija d.d. (Končar – Electrical Industry Inc.) for the total issued warranties as of 30/09/2019 amounts to HRK 479,9 million representing an increase by HRK 141,5 million compared to 31/12/2018.

Out of the total warranties and joint and severe securities HRK 226,4 million belongs to performance guarantees.

The Končar Group business activities are divided into business areas:

- Generation, Transmission and Distribution of Electrical Power and Transport: designing and construction of plants and equipment for generation, transmission and distribution of electric energy, electric locomotives, Electric Multiple Units, tramcars and side-line electric traction equipment;
- Industry: electric motor drives, low voltage electric equipment;
- Trade: serial products and low voltage electrical apparatuses;
- Special activities: research and development of products and infrastructural services.

As of 30/09/2019 the Končar Group employed 3,391 employees

#### **Managing Board:**

Darinko Bago President of the Managing Board

Gordan Kolak Deputy President of the Managing Board

Miki Huljić Member of the Managing Board in Charge of Finances

Marina Kralj Miliša Member of the Managing Board in Charge of Legal, Common

and Personnel Affairs

Miroslav Poljak Member of the Managing Board in Charge of Generation of

Electric Power, Corporate Development and ICT

Ivan Tomšić Deputy Member of the Managing Board in Charge of

Complex Project Export Coordination and Digital

Transformation

Kon**n**ar - Elektroindustrija d.d., Fallerovo šetalište 22, 10000 Zagreb, Hrvatska, www.koncar.hr



#### **Supervisory Board:**

Petar Vlaić President of the Supervisory Board by 30<sup>th</sup> June, 2019 Luka Gašpar President of the Supervisory Board since 1<sup>st</sup> July, 2019

Josip Lasić Deputy President of the Supervisory Board

Nikola Anić Member
Jasminka Belačić Member
Vicko Ferić Member
Branko Lampl Member
Joško Miliša Member
Vladimir Plečko Member

Končar – Electrical Industry Inc. Annual General Meeting of 6<sup>th</sup> June, 2019, passed the decision nominating Luka Gašpar, a master of technical sciences, to be a Supervisory Board Member with the term of office from 1<sup>st</sup> July 2019 to 12<sup>th</sup> July, 2020. The Supervisory Board elected Luka Gašpar to be the President of the Supervisory Board anonymously. The term of office of Končar – Electrical Industry Inc. Supervisory Board President and Member, Petar Vlaić, terminated on the basis of his resignation pursuant the Law on Amendment of the Law on Obligatory Pension Funds, Article 42 (Official Gazette of the Republic of Croatia NN 115/18) on 30<sup>th</sup> June, 2019.

As of 30/06/2019 the share capital of Končar – Electrical Industry Inc. amounted to HRK 1,208,895,930 divided into 2,572,119 shares each one having the nominal value of HRK 470.00.

#### Končar Group Business Results for January to September, 2019

The Končar Group Companies have generated consolidated incomes from sales of products and services in the amount of HRK 1.868,6 million for the time period from January to September, 2019 that is higher by 7.2 % compared to the achievement for the same time period of the previous year.

Operating incomes have been generated in the amount of HRK 1.935,4 million. Within operating incomes, incomes from sales of products and services make 96.5 % of the total operating incomes. Operating expenses amount to HRK 1.916,8 million. The consolidated profits before tax for the three quarters of 2019 has been generated in the amount of HRK 34.4 million.

The generated consolidated financial result of the Group is lower than the result achieved during the same time period of the previous year utmost due to the blockage of several significant contract agreements, among others the project of construction of a Hydro Power Plant in Bosnia and Herzegovina and a deadlock of an agreement for the delivery of equipment to an Iranian buyer due to a new cycle of sanctions applied to Iran.

On the domestic market the income has been generated in the amount of HRK 721,2 million. Within the structure of incomes from sales of products and services on the domestic market, incomes from sales of products and services to companies within the Croatian Power Authority (HEP), i.e. HEP – Generation, HEP – Distribution System Operator, Croatian Transmission System Operator, represent the most important items. Incomes from sales of products and services in the foreign market have been generated in the amount of HRK 1.147,5 million that is higher by 7.1 percent than the achievement for the same time period of the previous year despite the blockage of the contract agreement for Iran and Bosnia and Herzegovina.

The share of the export amounts to 62 % of the total incomes from sales of products and services. The most significant export has been performed to Germany, Sweden, Austria, the United Arab Emirates and Hungary.



Compared to the same time period of the previous year, a significant increase of incomes from sales of goods and services in export has been generated in the markets of the United Arab Emirates, Austria and Germany.

During the time period January to September, 2019, the Končar Group Companies have contracted new projects in the amount of HRK 2.1 billion.

The status of contracted projects as of 30th September, 2019 is higher by 8 percent compared to the status at the beginning of the year and they are higher than HRK 3.4 billion.

Long term asset sources (equity, long term provisions and long-term liabilities) are higher by more than HRK 600 million compared to the long-term assets and the average level of inventories. Current assets are 2.8 times higher than current liabilities. The consolidated balance sheet structure shows the adjustment of asset sources and investments as well as a good financial stability of the Končar Group

Note: The number of daughter companies operating within the Group has changed in 2019. Pursuant previously adopted decisions on the restructuring of companies that had not operated within the core business of the Group, stocks of a daughter company, KONČAR – Kućanski aparati (in English: KONČAR – Household Appliances) were sold through the M&E Buyout Model during the second quarter and the stated Company does not make a part of the Group any more. In the same manner, a part of the production programme has been sorted out from the Company KONČAR – Niskonaponske sklopke i prekidači (in English: KONČAR – Law Voltage Switches and Circuit Breakers) and sold to the buyer, Lovato Electric s.p.a. from Bergamo. Lovato Electric s.p.a. has continued to manufacture cam switches acquiring an adequate number of employees with their protected rights vested on the basis of the Collective Labour Agreement showing the care about working places and the continuance of the manufacture.

It is expected that the stated transactions would have a positive influence on the business operations of the KONČAR Group. Stated companies have been excluded from the achieved results for the same accounting period of 2018 due to the comparability.

#### Prospects by the End of 2019

Increased deliveries following the contracting dynamics are expected for the last quarter of 2019 and on the basis of made estimations non-consolidated incomes from sales of products and services would amount to more than HRK 3.1 billion making them 8 % more than achieved in the previous year and 3 % less than planned.

Signed in the name of the Managing Board

Končar – Electrical Industry Inc. Managing Board President Darinko Bago

30th October, 2019



## STATEMENT OF PERSONS RESPONSIBLE FOR COMPILATION OF THE KONČAR GROUP CONSOLIDATED FINANCIAL STATEMENTS

This Statement of the Končar – Electrical Industry Inc. Zagreb Managing Board is given regarding compilation and publishing of unaudited unconsolidated Financial Statements of Končar – Electrical Industry Inc. and unaudited unconsolidated Financial Statements of the Končar Group for the time period from January to September of 2019.

Unaudited unconsolidated Financial Statements of Končar — Electrical Industry Inc. and unaudited unconsolidated Financial Statements of the Končar Group are made in accordance with the Accounting Law of the Republic of Croatia and the International Standards for Financial Reporting applied in the European Union and they show a complete and true presentation of assets and liabilities, profit and loss, financial position and business operation of the Mother Company and business operation of the Group and all of its associated companies included into consolidation.

Unaudited unconsolidated Financial Statements of Končar — Electrical Industry Inc. and unaudited unconsolidated Financial Statements of the Končar Group for the time period from January to June of 2019 are approved by the Company Managing Board and while the Company Supervisory Board has took notice of them.

Signed	in	the	name	οf	the	Man	aging	Board

Končar – Electrical Industry Inc. Managing Board President Darinko Bago

30<sup>th</sup> September, 2019

#### Note:

Consolidated Financial Statements were compiled by expert services of Končar – Electrical Industry Inc.

#### Contract persons:

- Ervin Filipčić, Managing Board Office Head, ervin.filipcic@koncar.hr
- Ivana Baždar, Financial Manager of Končar Electrical Industry Inc.
- Marina Markušić, Accounting Expert, <u>marina.markusic@koncar.hr</u>

Kon**n**ar - Elektroindustrija d.d., Fallerovo šetalište 22, 10000 Zagreb, Hrvatska, www.koncar.hr

Annex 1					
	Į:	SSUER'S GENERAL	DATA		
Reporting period:		1.1.2019	to	30.9.2019	
Year:		2019			
Quarter:	[	3.			
	Quarterl	y financial statem	ents		
egistration number (MB):	03282635	Issuer's hor	ne Member State code:	HR	
Entity's registration number (MBS):	080040936				
Personal identification number (OIB):	45050126417		LEI:	74780000H0SHMRAW0I15	
Institution code:	501				
Name of the issuer:	KONČAR-ELECTRICAL	INDUSTRY, Inc.			
Postcode and town:	10000	<u>Į</u>	ZAGREB		
treet and house number:	Fallerovo šetalište 22				
E-mail address:	koncar.finance@konca	ır.hr			
	www.koncar.hr				
	www.komear.m				
Number of employees (end of the reporting	51				
Consolidated report:	KN (KN	-not consolidated/KD-cons	solidated)		
Audited:	RN (F	RN-not audited/RD-audited	)		
Names of subsidiaries	s (according to IFRS):		Registered	office:	MB:
Bookkeeping firm:	No	(Yes/No)	name of the	e bookkeeping firm)	
Contact person:		-f-th			
Telephone:	(only name and surname 01 3655 978	or the contact person)			
E-mail address:	ivana.bazdar@koncar.	<u>hr</u>			
Audit firm:	PricewaterhouseCoopers	d.o.o.			
Certified auditor:	(name of the audit firm) Kristina Dimitrov				
, a aaa.01.	(name and surname)				

Submitter: KONČAR-ELECTRICAL INDUSTRY, Inc.			in HRK
Item	ADP code	Last day of the preceding business year	At the reporting date of the current period
1	2	3	4
A) RECEIVABLES FOR SUBSCRIBED CAPITAL UNPAID	001	0	
B) FIXED ASSETS (ADP 003+010+020+031+036) I INTANGIBLE ASSETS (ADP 004 to 009)	002 003	1.360.685.152	1.413.811.02
1 Research and development	003	1.441.796	2.411.79
2 Concessions, patents, licences, trademarks, software and other rights	005	0	
3 Goodwill	006	0	
4 Advances for the purchase of intangible assets 5 Intangible assets in preparation	007 008	0 1.441.796	2.411.79
6 Other intangible assets II TANGIBLE ASSETS (ADP 011 to 019)	009 010	392.217.149	396.653.96
1 Land	011	72.935.155	98.736.610
2 Buildings 3 Plant and equipment	012 013	102.630.956 12.701.404	123.264.922
4 Tools, working inventory and transportation assets	014	2.840.325	1.903.090
5 Biological assets 6 Advances for the purchase of tangible assets	015 016	1.490.571	(
7 Tangible assets in preparation	017	46.923.821	30.377.409
8 Other tangible assets 9 Investment property	018 019	69.446 152.625.471	69.446 130.438.343
III FIXED FINANCIAL ASSETS (ADP 021 to 030)	020	953.037.941	980.193.384
Investments in holdings (shares) of undertakings within the group     Investments in other securities of undertakings within the group	021 022	846.929.805 0	874.031.715
3 Loans, deposits, etc. to undertakings within the group	023	0	(
<ol> <li>Investments in holdings (shares) of companies linked by virtue of participating interests</li> </ol>	024	104.776.367	104.776.367
5 Investment in other securities of companies linked by virtue of participating interests	025	0	(
6 Loans, deposits etc. to companies linked by virtue of participating	026	0	
interests 7 Investments in securities	027	1.331.769	1.385.302
8 Loans, deposits, etc. given	028	0	(
9 Other investments accounted for using the equity method     10 Other fixed financial assets	029 030	0	(
IV RECEIVABLES (ADP 032 to 035)	031	13.988.266	34.551.881
Receivables from undertakings within the group     Receivables from companies linked by virtue of participating	032	0	(
interests	033	0	(
3 Customer receivables 4 Other receivables	034 035	5.695.567 8.292.699	5.367.275 29.184.606
V DEFERRED TAX ASSETS	036	0	(
C) CURRENT ASSETS (ADP 038+046+053+063) I INVENTORIES (ADP 039 to 045)	037 038	363.094.762 71.646	271.279.703 146.154
1 Raw materials and consumables	039	0	(
2 Work in progress 3 Finished goods	040 041	0	(
4 Merchandise	042	0	(140.454
5 Advances for inventories 6 Fixed assets held for sale	043 044	71.646 0	146.154
7 Biological assets	045 046	72 174 113	44 502 200
II RECEIVABLES (ADP 047 to 052)  1 Receivables from undertakings within the group	046	6.799.712	9.598.732
2 Receivables from companies linked by virtue of participating interests	048	61.454.620	648.797
3 Customer receivables	049	290.175	594.729
Receivables from employees and members of the undertaking     Receivables from government and other institutions	050 051	42.504 1.942.787	87.126 25.715
6 Other receivables	052	1.644.315	608.187
III CURRENT FINANCIAL ASSETS (ADP 054 to 062)  1 Investments in holdings (shares) of undertakings within the group	053 054	29.378.024	199.980.934
2 Investments in other securities of undertakings within the group	055	0	(
3 Loans, deposits, etc. to undertakings within the group	056	28.937.024	(
4 Investments in holdings (shares) of companies linked by virtue of participating interests	057	0	(
5 Investment in other securities of companies linked by virtue of participating interests	058	0	(
6 Loans, deposits etc. to companies linked by virtue of participating	059	0	(
interests 7 Investments in securities	060	0	
8 Loans, deposits, etc. given	061	441.000	199.980.934
9 Other financial assets IV CASH AT BANK AND IN HAND	062 063	261.470.979	59.589.329
D ) PREPAID EXPENSES AND ACCRUED INCOME  E) TOTAL ASSETS (ADP 001+002+037+064)	064 065	1.386.306 1.725.166.220	806.630 1.685.897.361
OFF-BALANCE SHEET ITEMS	066	365.516.815	479.907.953
A) CAPITAL AND RESERVES (ADP 068 to	067	1.676.815.166	1.666.291.048
I INITIAL (SUBSCRIBED) CAPITAL	068	1.208.895.930	1.208.895.930
II CAPITAL RESERVES III RESERVES FROM PROFIT (ADP 071+072-073+074+075)	069 070	719.579 386.931.800	719.579 423.268.113
1 Legal reserves	071	44.839.799	48.614.954
2 Reserves for treasury shares 3 Treasury shares and holdings (deductible item)	072 073	10.092.356 -10.092.356	10.919.913 -10.919.913
4 Statutory reserves	074	217.684.029	217.684.029
5 Other reserves IV REVALUATION RESERVES	075 076	124.407.972	156.969.130
V FAIR VALUE RESERVES (ADP 078 to 080)	077	0	(
Fair value of financial assets available for sale     Cash flow hedge - effective portion	078 079	0	(
3 Hedge of a net investment in a foreign operation - effective portion	080	0	,
VI RETAINED PROFIT OR LOSS BROUGHT FORWARD (ADP 082- 083)	081	4.764.752	4.764.752
1 Retained profit 2 Loss brought forward	082 083	4.764.752 0	4.764.752
VII PROFIT OR LOSS FOR THE BUSINESS YEAR (ADP 085-086)	084	75.503.105	28.642.674
Profit for the business year     Loss for the business year	085 086	75.503.105 0	28.642.674
VIII MINORITY (NON-CONTROLLING) INTEREST	087	0	(
B) PROVISIONS (ADP 089 to 094)	088	3.715.146	2.849.164
1 Provisions for pensions, termination benefits and similar obligations	089	3.715.146	2.849.164
		0	(
2 Provisions for tax liabilities	090		(
3 Provisions for ongoing legal cases	090 091 092	0	
3 Provisions for ongoing legal cases 4 Provisions for renewal of natural resources 5 Provisions for warranty obligations	091 092 093	0	(
3 Provisions for ongoing legal cases 4 Provisions for renewal of natural resources	091 092	0	(

2 Liabilities for loans, deposits, etc. of undertakings within the group	097	0	C
3 Liabilities to companies linked by virtue of participating interests	098	0	C
4 Liabilities for loans, deposits etc. of companies linked by virtue of	099	0	0
participating interests	099	U	,
5 Liabilities for loans, deposits etc.	100	0	(
6 Liabilities to banks and other financial institutions	101	0	(
7 Liabilities for advance payments	102	0	(
8 Liabilities to suppliers	103	0	(
9 Liabilities for securities	104	0	(
10 Other long-term liabilities	105	0	(
11 Deferred tax liability	106	0	(
D) SHORT-TERM LIABILITIES (ADP 108 to 121)	107	44.077.013	16.198.402
1 Liabilities to undertakings within the group	108	35.961.383	12.612.373
2 Liabilities for loans, deposits, etc. of undertakings within the group	109	0	(
3 Liabilities to companies linked by virtue of participating interests	110	0	(
4 Liabilities for loans, deposits etc. of companies linked by virtue of	111	0	(
participating interests		U	
5 Liabilities for loans, deposits etc.	112	0	(
6 Liabilities to banks and other financial institutions	113	0	(
7 Liabilities for advance payments	114	0	(
8 Liabilities to suppliers	115	2.487.461	764.125
9 Liabilities for securities	116	0	(
10 Liabilities to employees	117	2.137.405	790.769
11 Taxes, contributions and similar liabilities	118	2.766.864	1.235.102
12 Liabilities arising from the share in the result	119	550.617	612.459
13 Liabilities arising from fixed assets held for sale	120	0	(
14 Other short-term liabilities	121	173.283	183.574
E) ACCRUALS AND DEFERRED INCOME	122	558.895	558.747
F) TOTAL - LIABILITIES (ADP 067+088+095+107+122)	123	1.725.166.220	1.685.897.361
G) OFF-BALANCE SHEET ITEMS	124	365.516.815	479,907,953

### STATEMENT OF PROFIT OR LOSS

for the period 01.01.2019 to 30.09.2019

Submitter: KONČAR-ELECTRICAL INDUSTRY, Inc.										
Itam	ADP	Same period of t	he previous year	Current period						
Item	code	Cumulative	Quarter	Cumulative	Quarter					
1	2	3	4	5	6					
I OPERATING INCOME (ADP 126 to 130)	125	54.465.652	12.289.777	80.986.755	24.001.482					
1 Income from sales with undertakings within the group	126	35.862.368	12.139.041	35.938.308	12.090.101					
2 Income from sales (outside group)	127	91.512	19.914	424.706	28.759					
3 Income from the use of own products, goods and services	128	0	0	0	0					
4 Other operating income with undertakings within the group	129	17.891.205	0	42.873.816	11.715.455					
5 Other operating income (outside the group)	130	620.567	130.822	1.749.925	167.167					
II OPERATING EXPENSES (ADP 132+133+137+141+142+143+146+153)	131	55.971.909	18.350.521	60.336.401	19.555.042					
1 Changes in inventories of work in progress and finished goods	132	0	0	0	0					
2 Material costs (ADP 134 to 136)	133	21.386.470	8.147.950	21.872.047	7.293.423					
a) Costs of raw materials and consumables	134	3.944.662	1.061.520	4.622.064	1.291.715					
b) Costs of goods sold	135	0	0	0	0					
c) Other external costs	136	17.441.808	7.086.430	17.249.983	6.001.708					
3 Staff costs (ADP 138 to 140)	137	15.680.330	4.014.135	17.017.449	4.513.122					
a) Net salaries and wages b) Tax and contributions from salary costs	138 139	7.543.915	2.156.833	8.766.689	2.435.089 1.443.892					
c) Contributions on salaries	140	5.836.554 2.299.861	1.270.387 586.915	5.847.684 2.403.076	634.141					
4 Depreciation	141	6.107.661	1.937.566	6.617.350	2.299.304					
5 Other costs	142	12.741.454	4.250.020	14.448.231	5.431.163					
6 Value adjustments (ADP 144+145)	143	0	0	0	0.707.700					
a) fixed assets other than financial assets	144	0	0	0	0					
b) current assets other than financial assets	145	0	0	0	0					
7 Provisions (ADP 147 to 152)	146	0	0	0	0					
a) Provisions for pensions, termination benefits and similar obligations	147	0	0	0	0					
b) Provisions for tax liabilities	148	0	0	0	0					
c) Provisions for ongoing legal cases	149	0	0	0	0					
d) Provisions for renewal of natural resources	150	0	0	0	0					
e) Provisions for warranty obligations	151	0	0	0	0					
f) Other provisions	152	0	0	0	10,000					
8 Other operating expenses  III FINANCIAL INCOME (ADP 155 to 164)	153 154	55.994	850	381.324 9.496.108	18.030 817.669					
1 Income from investments in holdings (shares) of undertakings within		43.518.972	1.877.553		817.009					
the group	155	39.524.345	0	0	0					
2 Income from investments in holdings (shares) of companies linked by	450			0						
virtue of participating interests	156	0	0	0	U					
3 Income from other long-term financial investment and loans granted to	157	0	0	0	0					
undertakings within the group	107	Ŭ	Ů	Ů,						
4 Other interest income from operations with undertakings within the	158	1.475.971	202.155	223.678	5.960					
group 5 Exchange rate differences and other financial income from operations										
with undertakings within the group	159	0	0	0	0					
6 Income from other long-term financial investments and loans	160	0	0	0	0					
7 Other interest income	161	246.737	7.781	301.565	79.268					
8 Exchange rate differences and other financial income	162	2.018.145	1.667.617	895.996	384.553					
9 Unrealised gains (income) from financial assets	163	183.872	0		347.888					
10 Other financial income	164	69.902	0	7.578.021	0					
IV FINANCIAL EXPENSES (ADP 166 to 172)	165	4.945.733	259.324	1.503.788	708.548					
1 Interest expenses and similar expenses with undertakings within the	166	0	0	0	0					
group	100	U	U	U	0					
2 Exchange rate differences and other expenses from operations with	167	0	0	0	0					
undertakings within the group				·						
3 Interest expenses and similar expenses 4 Exchange rate differences and other expenses	168	705	210	641	563					
Exchange rate differences and other expenses     Unrealised losses (expenses) from financial assets	169	4.945.028	259.114	1.372.807	707.985					
6 Value adjustments of financial assets (net)	170 171	0	0	130.340	0					
7 Other financial expenses	171	0	0	0	<u>U</u>					
V SHARE IN PROFIT FROM UNDERTAKINGS LINKED BY VRITUE OF			_		-					
PARTICIPATING INTERESTS	173	0	0	0	0					
VI SHARE IN PROFIT FROM JOINT VENTURES	174	0	0	0	0					
VII SHARE IN LOSS OF COMPANIES LINKED BY VIRTUE OF	175	0	0	0	0					
PARTICIPATING INTEREST			Ţ	•	-					
VIII SHARE IN LOSS OF JOINT VENTURES	176	07.094.634	14 167 220	00 493 963	24.040.454					
IX TOTAL INCOME (ADP 125+154+173 + 174)  X TOTAL EXPENDITURE (ADP 131+165+175 + 176)	177 178	97.984.624 60.917.642	14.167.330 18.609.845	90.482.863	24.819.151					
XI PRE-TAX PROFIT OR LOSS (ADP 177-178)	178	37.066.982	-4.442.515	61.840.189 28.642.674	20.263.590 4.555.561					
1 Pre-tax profit (ADP 177-178)	180	37.066.982	<del>-4.442.515</del> 0	28.642.674	4.555.561					
2 Pre-tax loss (ADP 178-177)	181	0	-4.442.515	20.042.074	4.000.001					
XII INCOME TAX	182	0	0	0	0					
-			<u> </u>	<u> </u>						

in HRK

XIII PROFIT OR LOSS FOR THE PERIOD (ADP 179-182)	183	37.066.982	-4.442.515	28.642.674	4.555.561
1 Profit for the period (ADP 179-182)	184	37.066.982	-4.442.J1J	28.642.674	4.555.561
2 Loss for the period (ADP 182-179)	185	07.000.302	-4.442.515	20.042.074	4.000.001
DISCONTINUED OPERATIONS (to be filled in by undertakings subject t		with discontinued		U	U
XIV PRE-TAX PROFIT OR LOSS OF DISCONTINUED OPERATIONS		with discontinued (	operations)		
(ADP 187-188)	186	0	0	0	0
1 Pre-tax profit from discontinued operations	187	0	0	0	0
2 Pre-tax loss on discontinued operations	188	0	0	0	0
XV INCOME TAX OF DISCONTINUED OPERATIONS	189	0	0	0	0
1 Discontinued operations profit for the period (ADP 186-189)	190	0	0	0	0
2 Discontinued operations loss for the period (ADP 189-186)	191	0	0	0	0
TOTAL OPERATIONS (to be filled in only by undertakings subject to IF	RS with disc	continued operation	s)		
XVI PRE-TAX PROFIT OR LOSS (ADP 179+186)	192	0	0	0	0
1 Pre-tax profit (ADP 192)	193	0	0	0	0
2 Pre-tax loss (ADP 192)	194	0	0	0	0
XVII INCOME TAX (ADP 182+189)	195	0	0	0	0
XVIII PROFIT OR LOSS FOR THE PERIOD (ADP 192-195)	196	0	0	0	0
1 Profit for the period (ADP 192-195)	197	0	0	0	0
2 Loss for the period (ADP 195-192)	198	0	0	0	0
APPENDIX to the P&L (to be filled in by undertakings that draw up con-	solidated an	nual financial state	ments)		
XIX PROFIT OR LOSS FOR THE PERIOD (ADP 200+201)	199	0	0	0	0
1 Attributable to owners of the parent	200	0	0	0	0
2 Attributable to minority (non-controlling) interest	201	0	0	0	0
STATEMENT OF OTHER COMPRHENSIVE INCOME (to be filled in by un	ndertakings	subject to IFRS)			
I PROFIT OR LOSS FOR THE PERIOD	202	37.066.982	-4.442.515	28.642.674	4.555.561
II OTHER COMPREHENSIVE INCOME/LOSS BEFORE TAX (ADP 204 to 211)	203	0	0	0	0
1 Exchange rate differences from translation of foreign operations	204	0	0	0	0
2 Changes in revaluation reserves of fixed tangible and intangible assets	205	0	0	0	0
3 Profit or loss arising from subsequent measurement of financial assets available for sale	206	0	0	0	0
4 Profit or loss arising from effective cash flow hedging	207	0	0	0	0
5 Profit or loss arising from effective hedge of a net investment in a foreign operation	208	0	0	0	0
6 Share in other comprehensive income/loss of companies linked by virtue of participating interests	209	0	0	0	0
7 Actuarial gains/losses on the defined benefit obligation	210	0	0	0	0
8 Other changes in equity unrelated to owners	211	0	0	0	0
III TAX ON OTHER COMPREHENSIVE INCOME FOR THE PERIOD	212	0	0	0	0
IV NET OTHER COMPREHENSIVE INCOME OR LOSS (ADP 203-212)	213	0	0	0	0
V COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (ADP 202+213)	214	37.066.982	-4.442.515	28.642.674	4.555.561
APPENDIX to the Statement on comprehensive income (to be filled in b	y undertaki	ngs that draw up co	nsolidated stateme	ents)	
VI COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (ADP 216+217)	215	0	0	0	0
1 Attributable to owners of the parent	216	0	0	0	0
2 Attributable to minority (non-controlling) interest	217	0	0	0	0

### STATEMENT OF CASH FLOWS - direct method

for the period 01.01.2019 to 30.09.2019

in HRK

Submitter: KONČAR-ELECTRICAL INDUSTRY, Inc.			in HRK
Submitter: KUNCAK-ELECTRICAL INDUSTRY, Inc.  Item	ADP code	Same period of the previous year	Current period
1	2	3	4
Cash flow from operating activities		1	
1 Cash receipts from customers	001	18.974.904	17.278.579
2 Cash receipts from royalties, fees, commissions and other revenue	002	0	0
3 Cash receipts from insurance premiums 4 Cash receipts from tax refund	003	0	0
5 Cash payments to suppliers	004 005	-16.643.433	-23.691.822
6 Cash payments to employees	005	-18.400.050	-20.336.762
7 Cash payments for insurance premiums	007	10.400.030	-20.550.762
8 Other cash receipts and payments	008	-2.309.964	-2.846.468
I Cash from operations (ADP 001 to 008)	009	-18.378.543	-29.596.473
9 Interest paid	010	-539	-30
10 Income tax paid	011	0	0
A) NET CASH FLOW FROM OPERATING ACTIVITIES (ADP 009 to 011)	012	-18.379.082	-29.596.503
Cash flow from investment activities			
1 Cash receipts from sales of fixed tangible and intangible assets	013	33.474.497	35.203.939
2 Cash receipts from sales of financial instruments	014	8.219	5.115.798
3 Interest received	015	0	0
4 Dividends received	016	39.594.248	92.664.103
5 Cash receipts from the repayment of loans and deposits	017	0	0
6 Other cash receipts from investment activities	018	0	0
II Total cash receipts from investment activities (ADP 013 to 018)	019	73.076.964	132.983.840
Cash payments for the purchase of fixed tangible and intangible assets	020	-19.107.098	-49.667.644
2 Cash payments for the acquisition of financial instruments	021	-82.029.800	-45.479.600
3 Cash payments for loans and deposits	022	0	0
4 Acquisition of a subsidiary, net of cash acquired	023	0	0
5 Other cash payments from investment activities	024	0	0
III Total cash payments from investment activities (ADP 020 to 024)	025	-101.136.898	-95.147.244
B) NET CASH FLOW FROM INVESTMENT ACTIVITIES (ADP 019 + 025)	026	-28.059.934	37.836.596
Cash flow from financing activities			
1 Cash receipts from the increase in initial (subscribed) capital	027	0	0
Cash receipts the from issue of equity financial instruments and debt financial instruments	028	0	0
3 Cash receipts from credit principals, loans and other borrowings	029	0	0
4 Other cash receipts from financing activities	030	205.653.990	29.299.000
IV Total cash receipts from financing activities (ADP 027 to 030)	031	205.653.990	29.299.000
Cash payments for the repayment of credit principals, loans andother borrowings and debt financial instruments	032	0	0
2 Cash payments for dividends	033	-35.933.866	-38.363.941
3 Cash payments for finance lease	034	0	0
4 Cash payments for the redemption of treasury shares and decrease in initial (subscribed) capital	035	-5.212.085	-827.556
5 Other cash payments from financing activities	036	-8.000.000	-200.229.246
V Total cash payments from financing activities (ADP 032 to 036)	037	-49.145.951	-239.420.743
C) NET CASH FLOW FROM FINANCING ACTIVITIES (ADP 031 +037)	038	156.508.039	-210.121.743
Unrealised exchange rate differences in respect of cash and cash equivalents	039	0	0
D) NET INCREASE OR DECREASE IN CASH FLOWS (ADP 012+026+038+039)	040	110.069.023	-201.881.650
E) CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	041	219.604.158	261.470.979
F) CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD(ADP 040+041)	042	329.673.181	59.589.329

STATEMENT OF CHANGES IN EQUITY for the period from 1.1.2019 to 30.9.2019

Section of the content content of the content of th	for the period from 1.1.2019 to	30.9.2019	)														n HRK	
Part									Attributable to ow									
Part	Item	ADP	Initial (eubecribed)			Pasanuas for	Treasury shares and			Pevaluation		Cash flow hadge -	Hedge of a net		Profit/lose for the	Total attributable to	Minority (non- controlling)	Total capital and
The content of the			capital	Capital reserves		treasury shares	holdings (deductible item)	Statutory reserves		reserves	financial assets available for sale	effective portion	foreign operation -	loss brought forward	business year	owners of the parent		reserves
The second secon													enective portion			10/2100 7		
Company   Comp	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	+ 8 to 15)	17	18 (16+17)
Secure of the control		01	1.208.895.930	719.579	41.386.077	4.143.784	4.143.784	217.684.029	100.648.987	0	1	o  c	0	6.248.041	69.074.443	1.644.657.086	0	1.644.657.086
March   Marc			0	0	0	0	0	0	0	0		0 0	0	-1.483.289	0	-1.483.289	0	-1.483.289
The content and   1			1 208 805 030	719 579	41 386 077	4 143 784	4 143 784	217 684 020	100 648 987			0 0	0	4 764 752	60 074 443	1 643 173 707	0	1 643 173 707
The second process of the control of			0	0	0	0	0		0	0		0	0	0			0	
The state of the s			0	0	0	0	0	0	0	0		0 0	0	0	0	0	0	0
See 1	7 Changes in revaluation reserves of fixed tangible and intangible assets	07	0	0	0	0	0	C	0	0		0 0	0	0	0	0	0	0
The state of the s	8 Profit or loss arising from subsequent measurement of financial assets available for	08	0	0	0	0	0	o	0	0		0 0	0	0	0	0	0	0
The state of the s	9 Profit or loss arising from effective cash flow hedge		0	0	0	0	0	0	0	0		0	0	0	0	0	0	0
Name and supplement woman an			0	n	0	0	0		0	0		0 0	0	0	0	0	0	0
The state of the s														_	_			
See contact and co	participating interests		0	0	0	0	0	0	0	0		0 0	0	0	0	0	0	0
Company   Comp	13 Other changes in equity unrelated to owners	13	0	0	0	0	0	9	0	0		0 0	0	0	0	0	0	0
The service of the following solution (growing s	14 Tax on transactions recognised directly in equity		0//////////////////////////////////////	0	0	0////////	0	()	0	0		0 0	0	0	0	0	0	0
The second planted glowney for the summer glyff   1	15 Increase/decrease in initial (subscribed) capital (other than from reinvesting profit and other than arising from the pre-bankruptcy settlement procedure)	15	0	0	0	0	0	0	0	0		0	0	0	0	0	0	0
Transport of the management of		16			0	n				0				n			0	0
Series (1988) (1				l u		0	0							0	0	,		
The proof of the property of the proof of th	procedure		0	0	0	0	0	C	0	0		0 0	0	0	0	0	0	0
200 of enthing in many and provided pro			0	0	0	0	5.948.572 n	0	0	0		0 0	0	0	.35 927 612		0	
22 Season among an many many many many many many many m	20 Other distribution to owners	20	0	0	0		0	o o		0		0 0	0	0	0		0	
The state of the first profess protein profess of the state by a state stat	21 Transfer to reserves according to the annual schedule  22 Increase in reserves arising from the pre-bankruptcy settlement procedure		0	0	3.453.722	6.000.000	0	0	23.693.109	0		0 0	0	0	-33.146.831	0	0	0
Company and Company and Company and Person (No. 1976)   24   1	23 Balance on the last day of the previous business year reporting period (04 to		1.208.895.930	719.579	44.839.799	10.092.356	10.092.356	217.684.029	124.407.972	0		0 0	0	4.764.752	75.503.105	1.676.815.166	0	1.676.815.166
TAX COURS ON 10   1	APPENDIX TO THE STATEMENT OF CHANGES IN EQUITY (to be filled in by unc	dertakings tha	at draw up financial sta	atements in accordance	with the IFRS)		1					1						
Company Control Will Control Will Company Control Will Company Control Will Contr	I OTHER COMPREHENSIVE INCOME OF THE PREVIOUS PERIOD, NET OF	24	0	0	0	0	0	a	0	0		0 0	0	0	0	0	0	0
The property of the common transfer of the																		
Selector (1974 (1975 (19	II COMPREHENSIVE INCOME OR LOSS FOR THE PREVIOUS PERIOD (ADP 05+24)	25	0	0	0	0	0	o o	0	0		0 0	0	0	75.503.105	75.503.105	0	75.503.105
The first of the most file of the count for the first of the	III TRANSACTIONS WITH OWNERS IN THE PREVIOUS PERIOD RECOGNISED				0.450.700	5.040.570	5040570		00.750.005							44 004 700		44 004 700
Planet con India net any of the current businessy services   72   1.26,85.500   71.500   1.500,85.500   0   0   0   0   0   0   0   0   0		26		U	3,453,722	5.948.572	5.946.572		23.758.965				٠	0	-09.074.443	41.001.730		-41.001.730
2 Companies not marked projectes   24			1.208.895.930	719.579	44.839.799	10.092.357	10.092.357	217.684.029	124.407.972	0	1	o  c	0	4.764.752	75.503.105	1.676.815.166	0	1.676.815.166
Advance on the first day of the content business year (restation) (POP 27 to 20)  31	2 Changes in accounting policies 3 Correction of errors		0	0	0	0	0	0	0	0		0 0	0	0	0	0	0	0
Software for Exported 1 at 1 a			1,208,895,930	719.579	44.839.799	10.092.357	10.092.357	217.684.029	124,407,972	0		0 0	0	4.764.752	75.503.105	1.676.815.166	0	1,676,815,166
Exchange in definement for the material of directions for the properties of the prop			0	0	n		0		n.			0	0	0			- 0	
Receit or the statisty from nubsequent measurement of foundatia series vanishile for sale.  9 Profit or loss along from effective holdings of a net investment in a Sevega operation 1 38 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	6 Exchange rate differences from translation of foreign operations		0	0	0	0	0	C	0	0		0 0	0	0	0	0	0	0
safe of the same sing from effective ceach frow hedge of a not investment in a foreign operation 33 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0		33	0	0	0	0	0	O.	0	0		0 0	0	0	0	0	0	0
10 Profit or loss arising from effective hedge of a net investment in a breign operation 36 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	8 Profit or loss arising from subsequent measurement of financial assets available for sale	34	0	0	0	0	0	O	0	0		0 0	0	0	0	0	0	0
18 Due to their comprehensive roomabus of comparise linked by virtue of 37 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	9 Profit or loss arising from effective cash flow hedge	35	0	0	0	0	0	0	0	0		0 0	0	0	0	0	0	0
18 Due to their comprehensive roomabus of comparise linked by virtue of 37 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	10 Profit or loss arising from effective hedge of a net investment in a foreign operation	36	0	0	0	0	0	G	0	0		0 0	0	0	0	0	0	0
participating interests    1												-				1		
13 Other changes in equily unrelated to owners  19 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	participating interests		0	0	0	0	0		0	0		0 0	0	0	0	0	0	0
15 increasofercement in initial (subscribed) capital (other than from enrivesting potential enrice) entitled (subscribed) capital (other than from enrivesting potential enrice) entitled (subscribed) capital single from the reviewstened of profit.  42	13 Other changes in equity unrelated to owners	39	0	0	0	0	0	0	0	0		0 0	0	0	0	ō	0	0
and other than arising from the pre-basin supply settlement procedure) 41 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	15 Increase/decrease in initial (subscribed) capital (other than from reinvesting profit		0	0	0	0	0	()	0	0	1	0 0	0	0	0	0	0	0
Thromatic initial (subscribed) capital arising from the pre-barkrupty settlement   43	and other than arising from the pre-bankruptcy settlement procedure)		0	0	0	0	0	0	0	0		0	0	0	0	0	0	0
Propriett   Prop		42	0	0	0	0	0	O	0	0	1	0	0	0	0	0	0	0
18 Retempts of Tessury shares holdings 44 0 0 0 0 0 827.558 0 0 0 0 0 0 0 0 0 0 0 0 0 0 3.827.558 0 0 3.827.558 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	17 Increase in initial (subscribed) capital arising from the pre-bankruptcy settlement procedure	43	0	0	0	0	0	0	0	0		0 0	0	0	0	0	0	0
20 Other distribution to owners 21 Other distribution to owners 22 Other distribution to owners 23 Other distribution to owners 24 To 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	18 Redemption of treasury shares/holdings		0	0	0	0	827.556	0	0	0		0 0	0	0	0 00 00		0	
22 Increase in inservers artifuing from the pre-bankingstys self-immetroprocedure 48 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	20 Other distribution to owners	46	0	0	0	0	0	0	0	0		0 0	0	0	0	-38.339.236 0	0	-38.339.236 0
23 Balmon the last day of the current business year reporting period (ACP 49 1 208.865.90 719.577 48.614.654 10.919.913 10.919.913 217.684.029 0 0 0 0 0 0 0 0 4.764.752 28.642.674 1.666.291.048 0 1.666.291.	21 Transfer to reserves according to the annual schedule	47	0	0	3.775.155	827.556	0	0	32.561.158	0		0 0	0	0	-37.163.869	0	0	0
ADD 0-10 NO DATE OF THE CURRENT PERIOD, NET OF CHANGES IN EQUITY (80 be filled in by undertakings that draw up financial statements in accordance with the IFRS)  1 OTHER COMPRENENSIVE INCOME FOR THE CURRENT PERIOD, NET OF 50 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	23 Balance on the last day of the current business year reporting period (ADP		1 208 895 930	719 570	48 614 054	10 919 913	10 910 013	217 684 020	156 960 130	0				4 784 752	28 642 674	1 666 291 048	0	1 666 291 048
IOTHER COMPREHENSIVE INCOME FOR THE CURRENT PERIOD, NET OF   50	30 to 48)					10.018.913	10.919.913	217.004.029	100.808.130	-	l	1 '		4.704.752	20.042.074	1.000.291.048	-	1.000.291.048
(ADP 22.0 46) (INDP 22.0 46) (IND 22.0 46) (	I OTHER COMPREHENSIVE INCOME FOR THE CURRENT PERIOD, NET OF		up imuncial su				_								_			
31-60) ITRANSACTIONS WITH OWNERS IN THE CURRENT PERIOD RECOGNISED	(ADP 32 to 40)	50	°	0	0	0	0	0	0		'	9	0	0	0	°	0	0
III TRANSACTIONS WITH OWNERS IN THE CURRENT PERIOD RECOGNISED 52 0 0 3.775.155 827.556 827.556 0 32.561.156 0 0 0 0 0 -75.503.105 -39.166.792 0 -39.166.792	II COMPREHENSIVE INCOME OR LOSS FOR THE CURRENT PERIOD (ADP 31+50)	51	0	0	0	0	0	0	0	0		0 0	0	0	28.642.674	28.642.674	0	28.642.674
ORECTLY IN EQUITY (ADP 416-46)	III TRANSACTIONS WITH OWNERS IN THE CURRENT PERIOD RECOGNISED	52			3.776.466	827 550	877 550		32 561 450						-75 502 10E	-30 166 702		-30 166 702
	DIRECTLY IN EQUITY (ADP 41 to 48)	02		, and the second	3.773.100	027.000	627.000		32.001.158			1		U	*70.003.105	-35. IGG./92		*35.100.792

# NOTES TO FINANCIAL STATEMENTS - TFI (drawn up for quarterly reporting periods) Name of the issuer:

Name of the issuer:	
Personal identification number (OIB):	
Reporting period:	

Notes to financial statements for quarterly periods include:

- a) an explanation of business events relevant to understanding changes in the statement of financial position and financial performance for the quarterly reporting period of the issuer with respect to the last business year: information is provided regarding these events and relevant information published in the last annual financial statement is updated

  b) information on the access to the latest annual financial statements, for the purpose of understanding information published in the notes to financial statements drawn up for the quarterly reporting period
- c) a statement explaining that the same accounting policies are applied while drawing up financial statements for the quarterly reporting period as in the latest annual financial statements or, in the case where the accounting policies have changed, a description of the nature and effect of the changes d) a description of the financial performance in the case of the issuer whose business is seasonal.