



### KONČAR GROUP MANAGING BOARD BUSINESS REPORT FOR JANUARY – JUNE, 2018

The KONČAR Group consists of KONČAR – ELEKTROINDUSTRIJA d.d. (KONČAR – ELECTRICAL INDUSTRY Inc.) as the Mother Company and 15 Daughter Companies in which the Mother Company has the prevailing interest (more than 50 % of votes at the Annual / Extraordinary General Meeting). Privileged shares are registered in a part of companies in addition to ordinary shares. Besides, the Mother Company has a minority managing interest (49% votes at the Annual / Extraordinary General Meeting) in one company (the Associated Company).

Companies belonging to the Group are legally independent companies supervised, strategically directed and supported by the Mother Company through company supervisory boards and general / extraordinary annual meetings in accordance with the Law on Trading Companies, Statutes of KONČAR - ELEKTROINDUSTRIJA d.d. (KONČAR – ELECTRICAL INDUSTRY Inc.) and Statutes of Group Companies. The Mother Company also manages a part of assets that are not invested into companies, but they offer a direct or indirect financial support to the marketing and sales of products and equipment of associated companies as a credit and warranty potential.

The potential liability of Končar - Elektroindustrija d.d. (KONČAR – ELECTRICAL INDUSTRY Inc.) for the total issued warranties as of 30/06/2018 amounts to HRK 280.9 million representing a decrease by HRK 158,6 million compared to 31/12/2017.

Out of the total guarantees and joint warranties the amount of HRK 163.2 million refers to good performance guarantees.

The Končar Group business activities are divided into following business areas:

- Generation, transmission and distribution of Electrical Power and Transport: designing and construction of plants and equipment for generation, transmission and distribution of electric energy, electric locomotives, Electric Multiple Units, tramcars and side-line electric traction equipment;
- Industry: electric motor drives, low voltage electric equipment;
- Trade: electrical household appliances, serial products and low voltage electrical apparatuses;
- Special activities: research and development of products and infrastructural services.

#### **Managing Board**

The President and Members of the Managing Board are appointed and recalled by the Supervisory Board. The term of office of the President and Members of the Managing Board lasts 5 years; after expiry of their term of office, they can be reappointed. Pursuant the Trading Company Act and the Statutes of the Company, the Managing Board manages business activities at its own responsibility; it is obliged and authorised to perform all possible actions and make decisions it considers necessary for a successful managing of the Company. Some decisions, prescribed by the Statues, require consent of the Supervisory Board.





Company Končar – Elektroindustrija d.d. (Končar – Electrical Industry Inc.) is managed by the Managing Board comprising the following members:

Darinko Bago The President of the Managing Board

Miki Huljić A Member of the Managing Board in Charge of Finances

Marina Kralj Miliša A Member of the Managing Board in Charge of Legal, Common and

**Personnel Affairs** 

Davor Mladina A Member of the Managing Board in charge of Transmission and

Distribution of Electric Power, Industry and Trade

Miroslav Poljak A Member of the Managing Board in Charge of Generation of

Electric Power, Corporate Development and ICT

#### **Supervisory Board**

Pursuant provision of the Trading Company Act and the Statutes of KONČAR – Electrical Industry Inc. the Annual (Extraordinary) General Meeting makes the decision on nomination and recalling of the Supervisory Board. The Supervisory Board is responsible for appointment and recall of Managing Board Members and supervision over management of business activities of the Company. Any more significant transactions and business decisions (the level of transactions is defined by the Supervisory Board Rules of Procedure and Statues of associated companies) requires the Supervisory Board consent.

Petar Vlaić Supervisory Board President

Josip Lasić Supervisory Board Deputy President

Nikola Anić Member
Jasminka Belačić Member
Vicko Ferić Member
Branko Lampl Member
Joško Miliša Member
Vladimir Plečko Member

#### Končar Group Business Results for January to June, 2018

Končar Group Companies generated consolidated incomes from sales of products and services in the amount of 1.203,9 million for the time period from January to June, 2018 that is lover 3.1 % compared to the achievements during the same time period of 2017.

Operating incomes were generated in the amount of HRK 1.292 million and they are 3 % lower than the achievement of the time period from January to June of 2017. The share of incomes from sales of products and services in the operating incomes amounts to HRK 1.203,9 million or 93.2 % of the total operating incomes.

Operating expenses were achieved in the amount of HRK 1.247,8 million and they are lower by 4 % than the achievement for the same time period of 2017.

The difference between operating incomes and operating expenses gives the profit of operating activities in the amount of HKR 44.1 million that is higher by HRK 12.4 million or 39.3 % than the achievement for the time period January – June, 2017.





The share in the profit of the associated entrepreneurs amounts to HRK 13 million that is lower by HRK 12.8 million compared to the achievement during the same time period of the previous year. The difference between financial incomes and expenses is negative and it amounts to HRK 11.5 million.

The profit of operating activities in the amount of HKR 44.1 million, the share in the profit of the associated entrepreneurs in the amount of HRK 13 million and the negative difference between financial incomes and expenses in the amount of HRK 11.5 million make the consolidated profit before tax in the amount of HRK 45.6 million. The profit tax advance payment amounts to HRK 9.7 million, while the profit after tax amounts to HRK 35.9 million out of which the amount of HRK 9.4 million belongs to the non-controlling interest (the minority interest) and the amount of HRK 26.5 million to the Group Mother Company shareholders.

Out of 16 Končar Group Companies, 14 Companies generated a positive financial result, while two companies expressed a loss in the total amount of HRK 5.6 million out of which HRK 4.4 million belongs to the Mother Company shareholders.

In the domestic market the income in the amount of HKR 502.4 million was generated and that was lower by 4.8 % compared to the achievement of the first half year of 2017 and lower by 25.8 % than 2018 6/12 Plan.

Within the structure of incomes from sales of products and services in the domestic market, the income from sales of products and services to companies belonging to HEP - the Croatian Power Authority (HEP - Generation, HEP - Distribution System Operator, HOPS - Croatian Transmission System Operator) was generated in the amount of HRK 146 million (29.1 % out of the total achieved income from sales of products and services in the domestic market). Compared to the previous year, the sales of products and services to HEP - the Croatian Power Authority was lower by HRK 57.2 million or 28.1 %.

Out of more significant buyers in the Croatian market, the income was achieved from sales of products and services to Končar – Power Transformers in the amount of HRK 44.3 million (8.8 % of the total incomes in the domestic market) and to Zagreb Holding – ZET Zagreb Electric Tram in the amount of HRK 33.2 million or 6.6 % of the total achieved incomes in the domestic market.

Incomes from sales of products and services that were exported were generated in the amount of HRK 701.5 million that were lower by 1.9 % than the achievement of the same time period of the previous year and lower by 17.9 % than 2018 6/12 Plan.

The share of the export in the total incomes from sales of products and services amounted to 58.3 %. The most important export of goods and services was achieved in the market of Sweden in the amount of HRK 125 million or 17.8 % of the total export (Končar – Distributive and Special Transformers and Končar – Generators and Motors). The export to the market of Germany was performed in the amount of HRK 84.3 million or 12 % of the total export (Končar – Distributive and Special Transformers and Končar – Metal Structures). Goods and services in the amount of HRK 39.4 million were exported to Austria, 33.6 to the Check Republic and HRK 31.7 million to Italy.

Compared to the same time period of the previous year, a significant increase of incomes from sales of goods and services in export was generated in the markets of: Norway (HRK 19.4 million more), the Check Republic (HRK 16.1 million), Albania (HRK 13.9 million more) and Sweden (HRK 12.5 million more).





During the time period January – June, 2018, the Končar Group Companies contracted new projects in the amount of HRK 1,551.2 million. Out of the total contracted new projects HRK 540.2 million (34.8 % of the total of contracted new projects) referred to the domestic market and HRK 1.011.6 million (65.2 % of the total of contracted new projects) referred to exporting contracts. More new projects in the amount of HRK 434.9 million was contracted compared to the contracted projects during the same time period of the previous year.

Out of projects contracted for the domestic market during the time period January – June, 2018, the majority refers to the HEP Group (Croatian Power Authority) Companies (HEP - Generation, HEP – Distribution System Operator, HOPS- Croatian Transmission System Operator) in the amount of HRK 83.4 million or 15.4 % of the totally newly contracted project in the domestic market, Zagreb Town Holding in the amount of HRK 60.4 million (11.2 %) and newly contracted project for Đuro Đaković in the amount of HRK 20 million.

Out of projects contracted for the export market during the time period January – June, 2018, the majority (21.1 %) refers to Bosnia and Herzegovina in the amount of HRK 214.1 million. New projects in the amount of HRK 132.4 million were contracted for the market of Germany (Končar – Distributive and Special Transformers and Končar Metal Structures), HRK 117.5 million for the market of Sweden and HRK 115.2 million for Bulgaria.

On the basis of the dynamics of the delivery, newly contracted projects in the amount of HRK 895 million will be performed in 2018, while contracted projects to be performed during 2019 and following years amount to HRK 656.8 million.

The status of the contracted projects as of 30<sup>th</sup> June, 2018, amounted to HKR 3,376.1 making it 11 % higher than the status at the beginning of the year; the status of opened liabilities in the domestic market was higher by 2 % and in the export higher by 22 % than the status at the beginning of 2018.

The import in the amount of HRK 354 million was performed during the time period from January to June, 2018. The import of raw materials and materials amounted to HRK 344.1 million, while investment acquisitions amounted to HRK 9.9 million. During the same time period of this year, incomes from sales of products and services in export were achieved in the amount of HRK 701.5 million. The export import coverage coefficient amounted to 2.

Within the structure of asset sources, the registered capital, reserves, retained profits, profits of the current year and not controlling interest capital amounted to HRK 2,456.7 million that was HRK 28.2 million less compared to the level on 31<sup>st</sup> December, 2017 and they made 68.6 % of the total sources. Long term reserves amounted to HRK 215.5 million and made 6 % of the total sources. Long term and current liabilities amounted to HRK 814.6 million making them lower by HRK 38.1 million than the situation at the end of 2017 and they made 22.8 % of total sources. Within the current liabilities, payables to suppliers amounted to HRK 333.9 million and they made 9.3 % of the total sources. Total loans (long term and current) amounted to HRK 176.7 million and they were lower by HRK 7.9 million compared to the situation as of 31<sup>st</sup> December, 2017 and they made 4.9 % of the total sources.

Long term asset sources (capital, long term reserves and long term liabilities) were higher by HRK 779.8 million than the long-term assets and the average level of stocks. Current assets were 3.1 times higher than the current liabilities. The consolidated balance sheet structure showed a good adjustment between assets and investments as well as a good financial stability of the Končar Group.





Signed in the name of the Managing Board:

Končar – Electrical Industry Inc

**Managing Board President** 

Darinko Bago

27<sup>th</sup> July, 2018





# STATEMENT OF PERSONS RESPONSIBLE FOR COMPILATION OF THE KONČAR GROUP CONSOLIDATED FINANCIAL REPORTS

This Statement of the Končar – Electrical Industry Inc., Zagreb, Managing Board is given regarding compilation and publishing of the Končar Group Consolidated Financial Reports for the time period January – June, 2018.

Financial Reports have been made in accordance of the International Standard for Financial Reporting applied in the European Union.

Pursuant our best knowledge, Consolidated Financial Reports show a complete and true presentation of the balance sheet, profit and loss account, cash flow and the capital change report of the Končar Group.

Signed in the name of the Managing Board:

Končar – Electrical Industry Inc. Managing Board President

Darinko Bago

27<sup>th</sup> July, 2018

#### • Note:

Consolidated Financial Reports were compiled by expert services of Končar – Electrical Industry Inc.

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Appendix 1 Reporting period:			1.1.2018	to	[	30.6.2018	
	Q	uarterly finan	cial repor	t of entreprer	neur TFI-	POD	
Registration number (MB)		03282635					
Identification number of subject (MBS)		080040936					
Personal identification	4	5050126417					
number (OIB) Issueer company:	KONČAR	- ELECTRICAL IND	USTRY Inc.				
Postal code and place		10000	ا ا	ZAGREB			
Street and number <b>F</b>	ALLERO	VO ŠETALIŠTE 22					
E-mail address:	koncar.fir	nance@koncar.hr					
Internet address:	www.kon	car.hr					
Code and name of comune/to	133	ZAGREB					
Code and county name	21	GRAD ZAGREB				Number of employees	51
Consolidated statement	NO					(at quarter end) NKD/NWC code:	2711
Subsidiaries subject to consolid	dation (ac	cording to IFRS):	ı	in appendix	ı	Registration number:	
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			<u> </u> 				
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			<del> </del> 		<u> </u> 		
			<u> </u> 		<u> </u>		
Book keeping service:							
Contact person:			-				
( Phone number:	fill in only 11 3667 1	surname and name	of contact pers	son)	Fascimile:	01 3667 177	
E-mail address:	/esna.ilic	@koncar.hr					
Surname and name							
	authorise	d person for represer	ntation)				
shareholders' equ 2. Report of the Ma	ents (bala uity and no anagemer	ance sheet, profit and otes to the financial s at Board on position of persons for preparati	statements) of the Compan	y	nt, statement o	of changes in	
			M.P.		(signed by a	authorised person for representation	)

# Balance Sheet as of 30.6.2018

as of 30.6.2018  Company: Končar - Electrical Industry Inc.						
Position	AOP	Previous period	Current period			
1	2	3	4			
ASSETS		3	4			
A) RECEIVABELS FOR SUBSCRIBED NOT PAID CAPITAL	001					
B) NON-CURRENT ASSETS (003+010+020+029+033)	002	1.205.872.643	1.264.328.763			
I. INTANGIBLE ASSETS (004 do 009)	003	1.441.796	1.441.796			
1. Expenditure for development	004					
2. Concessions, patents, licenses, trademarks, service marks, software and other rights	005	1.441.796	1.441.796			
Goodwill     Advances for purchase of intangible assets	006					
Advances for purchase of intarigible assets     Intangible assets in progress	007 008					
6. Other intangible assets	009					
II. PROPERTY, PLANT AND EQUIPMENT (011 do 019)	010	357.974.015	354.425.711			
1. Land	011	74.199.079	70.966.954			
2. Buildings	012	109.532.267	98.223.429			
3. Plant and equipement	013	11.137.311	10.493.645			
Tools, working inventory and transportation assets	014	2.802.248	3.422.859			
5. Biological assets	015					
6. Advances for purchase of tangible assets	016	2.592.299	2.154.398			
7. Tangible assets in progress	017	6.416.686	17.161.502			
8. Other tangible assets     9. Investment in real-estate	018	151 204 124	152,002,024			
III. NON-CURRENT FINANCIAL ASSETS (021 do 028)	019 020	151.294.124 837.816.874	152.002.924 900.252.839			
1. Share in related parties	020	836.589.842	898.841.935			
Loans to related parties	022	0	030.041.333			
3. Participating interests (shares)	023					
Loans to companies with participating interest	024					
5. Investments in securities	025	1.227.032	1.410.904			
6. Loans, deposits, etc.	026	0	0			
7. Other non-current financial assets	027					
8. Equity-accounted investments	028					
IV. RECEIVABLES (030 do 032)	029	8.639.959	8.208.418			
Receivables from related parties	030	5.040.005	5 505 000			
Receivables arising from sales on credit     Other receivables	031	5.948.825	5.565.303			
V. DEFERRED TAX ASSET	032	2.691.134	2.643.114			
C) CURRENT ASSETS (035+043+050+058)	033	459.479.435	401.103.167			
I. INVENTORIES (036 do 042)	035	58.409	111.490			
1. Raw materials and supplies	036	0	0			
2. Production in progress	037					
3. Finished products	038					
4. Merchandise	039					
5. Advances for inventories	040	58.409	111.490			
6. Long term assets held for sale	041					
7. Biological assets	042					
II. RECEIVABLES (044 do 049)	043	32.442.776	21.419.340			
Receivables from related parties     Receivables from end-customers	044	11.155.877	12.191.142			
Receivables from end-customers     Receivables from participating parties	045 046	1.395.893	143.749			
Receivables from employees and members of the company	040	36.027	56.626			
Receivables from government and other institutions	048	693.857	25.715			
6. Other receivables	049	19.161.122	9.002.108			
III. CURRENT FINANCIAL ASSETS (051 do 057)	050	207.374.092	29.516.456			
Share in related parties	051					
2. Loans to related parties	052	59.075.456	29.075.456			
3. Participating interests (shares)	053					
4. Loans to companies with participating interest	054					
5. Investments in securities	055	1				
6. Loans, deposits, etc.	056	148.298.636	441.000			
7. Other financial assets IV. CASH AND CASH EQUIVALENTS	057	040 604 450	250 055 000			
D) PREPAYMENTS AND ACCRUED INCOME	058 059	219.604.158 <b>424.452</b>	350.055.882 <b>1.811.474</b>			
E) TOTAL ASSETS (001+002+034+059)	060	1.665.776.531	1.811.474			
, 100E 10 (001100E 100T F000)	1 000	1.000.110.001				

EQUITY AND LIABILITIES			
A) ISSUED CAPITAL AND RESERVES (063+064+065+071+072+075+078)	062	1.644.657.086	1.647.999.224
I. SUBSCRIBED SHARE CAPITAL	063	1.208.895.930	1.208.895.930
II. CAPITAL RESERVES	064	719.579	719.579
III.RESERVES FROM PROFIT (066+067-068+069+070)	065	359.719.093	390.626.177
1. Legal reserves	066	41.386.077	44.839.799
2. Reserve for own shares	067	4.143.784	10.143.784
3. Treasury shares and shares (deductible items)	068	4.143.784	6.383.531
4. Statutory reserves	069	217.684.029	217.684.029
5. Other reserves	070	100.648.987	124.342.096
IV. REVALUATION RESERVES	071		
V. RETAINED EARNINGS OR LOSS CARRIED FORWARD (073-074)	072	6.248.041	6.248.041
1. Retained earnings	073	6.248.041	6.248.041
2. Loss carried forward	074		
VI. NET PROFIT OR LOSS FOR THE PERIOD (076-077)	075	69.074.443	41.509.496
1. Net profit for the period	076	69.074.443	41.509.496
2. Net loss for the period	077		
VII. MINORITY INTEREST	078		
B) PROVISIONS (080 do 082)	079	3.312.434	3.312.434
1. Provisions for pensions, severance pay and similar libabilities	080	3.312.434	3.312.434
2. Provisions for tax liabilities	081		
3. Other provisions	082	0	0
C) NON-CURRENT LIABILITIES (084 do 092)	083		
Liabilites to related parties	084		
2. Liabilities for loans, deposits, etc.	085		
3. Liabilities to banks and other financial institutions	086		
4. Liabilities for advances	087		
5. Trade payables	088		
6. Commitments on securities	089		
7. Liabilities to companies with participating interest	090		
8. Other non-current liabilities	091		
9. Deferred tax liabilities	092		
D) CURRENT LIABILITIES (094 do 105)	093	17.250.045	15.375.362
1. Liabilites to related parties	094	9.665.210	6.625.128
2. Liabilities for loans, deposits, etc.	095		
3. Liabilities to banks and other financial institutions	096		
4. Liabilities for advances	097		
5. Trade payables	098	2.425.779	4.869.398
6. Commitments on securities	099		
7. Liabilities to companies with participating interest	100		
8. Liabilities to emloyees	101	2.058.642	983.591
9. Taxes, contributions and similar liabilities	102	2.184.010	1.663.096
10. Liabilities arising from share in the result	103	479.583	581.259
11. Liabilities arising from non-current assets held for sale	104		
12. Other current liabilities	105	436.820	652.890
E) ACCRUED EXPENSES AND DEFERRED INCOME	106	556.965	556.384
F) TOTAL EQUITY AND LIABILITIES (062+079+083+093+106)	107	1.665.776.531	1.667.243.404
G) OFF BALANCE SHEET ITEMS	108	521.737.196	332.425.397
ADDITION TO BALANCE SHEET (only for consolidated financial statements)			
ISSUED CAPITAL AND RESERVES			
1. Attributable to majority owners	109		
Attributable to minority interest	110		
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# Income statement period 1.1.2018 to 30.6.2018

Company: Končar -Electrical Industry Inc.

Company: Končar -Electrical Industry Inc.	1				
Position	AOP	Previous period		Current period	
		Cummulative	Quarter	Cummulative	Quarter
1	2	3	4	5	6
I. OPERATING INCOME (112 do 113)	111	57.369.508	44.473.894	42.175.875	30.146.921
1. Rendering of services	112	24.909.283	12.290.159	23.794.925	11.956.730
2. Other operating income	113	32.460.225	32.183.736	18.380.950	18.190.190
II. OPERATING COSTS (115+116+120+124+125+126+129+130)	114	70.147.879	52.609.434	37.621.389	18.904.710
1. Change in inventories of work in progress	115				
2. Material expenses (117 do 119)	116	13.460.164	7.034.311	13.238.520	6.769.648
a) Costs of raw materials	117	2.827.797	1.035.624	2.883.142	1.113.168
b) Cost of goods sold	118				
c) Other material expenses	119	10.632.367	5.998.687	10.355.378	5.656.479
3. Employee benefits expenses (121 do 123)	120	11.250.462	5.925.598	11.666.195	5.488.416
a) Net salaries	121	5.653.244 3.953.868	2.922.276	5.387.082	2.433.037
b) Tax and contributions from salary expenses	122	1.643.351	2.141.080 862.243	4.566.167 1.712.947	2.251.668 803.710
c) Contributions on salary  4. Depreciation and amortisation	123 124	3.815.743	1.930.479	4.170.095	2.088.639
5. Other expenses	124	10.478.594	6.605.456	8.491.434	4.546.515
6. Write down of assets (127+128)	125	10.478.594	6.605.456	8.491.434	4.546.515
a) non-current assets (except financial assets)	120				
b) current assets (except financial assets)					
7. Provisions	128				0
8. Other operating costs	129	31.142.915	24 442 500	0 55.144	11.492
III. FINANCIAL INCOME (132 do 136)	130 131	51.162.453	31.113.590 2.618.563	41.641.419	1.472.875
Interest, foreign exchange differences, dividens and similar income from related parties.	132	48.191.383	363.141	40.798.161	917.445
2. Interest, foreign exchange differences, dividens and similar income from third parties	133	2.971.070	2.255.422	659.385	371.558
Income from investments in associates and joint ventures	134			0	0
4. Unrealised gains (income) from financial assets	135			183.872	183.872
5. Other financial income	136				
IV. FINANCIAL EXPENSES (138 do 141)	137	7.165.875	2.690.685	4.686.409	1.880.911
Interest, foreign exchange differences, dividens and similar income from related parties	138				
Interest, foreign exchange differences, dividens and similar income from third parties     Unrealised losses (expenses) from financial assets	139 140	7.165.875	2.690.685	4.686.409 0	1.880.911 0
4. Other financial expenses	141			· ·	
V. SHARE OF PROFIT FROM ASSOCIATED COMPANIES	142				
VI. SHARE OF LOSS FROM ASSOCIATED COMPANIES	143				
VII. EXTRAORDINARY - OTHER INCOME	144				
VIII. EXTRAORDINARY - OTHER EXPENSES	145				
IX. TOTAL INCOME (111+131+144)	146	108.531.961	47.092.458	83.817.294	31.619.796
X. TOTAL EXPENSES (114+137+143+145)	147	77.313.754	55.300.118	42.307.798	20.785.621
XI. PROFIT OR LOSS BEFORE TAXES (146-147)	148	31.218.207	-8.207.661	41.509.496	10.834.175
1. Profit before taxes (146-147)	149	31.218.207	0.207.007	41.509.496	10.834.175
2. Loss before taxes (147-146)	150	01.210.207	8.207.661	41.005.450	10.004.170
XII. TAXATION	151	1	0.207.001		
XII. PROFIT OR LOSS FOR THE PERIOD (148-151)	152	31.218.207	-8.207.661	41.509.496	10.834.175
1. Profit for the period (149-151)	153	31.218.207	0.207.001	41.509.496	10.834.175
2. Loss for the period (143-131)	154	3210.207	8.207.661	505.450	. 5.554.175
ADDITION TO PROFIT AND LOSS ACCOUNT (only for consolidated financial statements)	104	l l	0.207.007	J	
XIV. PROFIT OR LOSS FOR THE PERIOD					
1. Attributable to majority owners	155				
Attributable to minority interest	156	†			
STATEMENT OF OTHER COMPREHENSIVE INCOME (only for IFRS adopters)					
I. PROFIT OR LOSS FOR THE PERIOD (=152)	157	31.218.207	-8.207.661	41.509.496	10.834.175
II. OTHER COMPREHENSIVE INCOME/LOSS BEFORE TAXES (159 TO 165)	158	1			
Exchange differences from international settlement	159	†			
Changes in revaluation reserves of long-term tangible and intangible assets	160	<del> </del>			
Profit or loss from re-evaluation of financial assets held for sale	161	†			
Profit or loss from cash flow hedging	162	†			
5. Profit or loss from hedging of foreign investments	163	†			
6. Share of other comprehensive income/loss from associatied companies	164	†			
7. Actuarial gains/losses from defined benefit plans	165	1			
III. TAXATION OF OTHER COMPREHENSIVE INCOME FOR THE PERIOD	166	†			
IV. NET OTHER COMPREHENSIVE INCOME FOR THE PERIOD (158 TO 166)	167	1			
V. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (157+167)	168	31.218.207	-8.207.661	41.509.496	10.834.175
ADDITION TO STATEMENT OF OTHER COMPREHENSIVE INCOME (only for consolidated final VI. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD				200.130	
1. Attributable to majority owners	169	<u> </u>		П	
2. Attributable to minority interest	170	<del>                                     </del>			
2. Attributable to minority interest	170				

### STATEMENT OF CASH FLOWS - Direct method

period 1.1.2018 to 30.6.2018

Legal entity: Končar Electrical Industry Inc.			
Position	AOP	Previous	Current
		period	period
1	2	3	4
CASH FLOW FROM OPERATING ACTIVITIES	T		
1. Cash receipts from customers	001	29.647.781	12.964.403
2. Cash receipts from royalities, fees, commissions, etc.	002		
Cash receipts from insurance for damages compensation	003	4.040.407	
Cash receipts arising from tax refunds	004	1.913.197	5 750 470
5. Other cash receipts	005	5.084.090	5.759.472
Total increase in cash flow from operating activities (001 to 005)     1. Cash paid to suppliers	006	36.645.068	<b>18.723.875</b> 12.172.388
Cash paid to suppliers     Cash paid to employees	007	27.224.827 15.249.257	
Cash outflows for insurance for damages compensation	008	15.249.257	13.838.722
Cash outlows for insurance for damages compensation     Interest paid	010	503.107	448
5. Tax paid	010	2.149.204	1.159.618
6. Other cash outflows	011	5.818.187	6.751.886
II. Total decrease in cash flow from operating activities (007 to 012)	012	50.944.582	33.923.062
		30.344.302	33.323.002
A1) NET INCREASE OF CASH FLOW FROM OPERATING ACTIVITIES	014		
A2) NET DECREASE OF CASH FLOW FROM OPERATING ACTIVITIES	015	14.299.514	15.199.187
CASH FLOW FROM INVESTING ACTIVITIES			
Cash flow from sale of long - term tangible and intangible assets	016	1.193.501	32.751.556
Cash inflows from sale of equity and debt financial instruments	017	2.344.769	8.219
3. Interest receipts	018		
4. Dividend receipts	019	112.827.248	37.269.304
5. Other cash inflows from investing activities	020		
III. Total cash inflows from investing activities(016 to 020)	021	116.365.518	70.029.079
Cash outflows for purchase of long - term tangible and intangible assets	022	2.903.735	11.362.335
Cash outflows for purchase of equity and debt financial instruments	023	8.944.646	52.954.800
Other cash outflows from investing activities	024		
IV. Total cash outflows from investing activities (022 to 024)	025	11.848.381	64.317.135
B1) NET INCREASE OF CASH FLOW FROM INVESTING ACTIVITIES	026	104.517.137	5.711.944
B2) NET DECREASE OF CASH FLOW FROM INVESTING ACTIVITIES	027		
CASH FLOW FROM FINANCING ACTIVITIES	1	1	
Cash receipts from issuance of equity and debt financial instruments	028		
Cash inflows from loans, debentures, credits and other borrowings	029		
Other cash inflows from financing activities	030	71.016.975	176.578.534
V. Total cash inflows from financing activities (028 to 030)	031	71.016.975	176.578.534
Cash outflows for repayment of loans and bonds	032		
2. Dividends paid	033	8.486	35.923.133
3. Cash outflows for finance lease	034		
Cash outflows for purchase of own stocks	035		716.434
5. Other cash outflows from financing activities	036	178.819.359	
VI. Total cash outflows from financing activities (032 to 036)	037	178.827.845	36.639.567
C1) NET INCREASE OF CASH FLOW FROM FINANCING ACTIVITIES	038		139.938.967
C2) NET DECREASE OF CASH FLOW FROM FINANCING ACTIVITIES	039	107.810.870	
Total increases of cash flows (014 – 015 + 026 – 027 + 038 – 039)	040		130.451.724
Total decreases of cash flows (015 – 014 + 027 – 026 + 039 – 038)	041	17.593.247	
Cash and cash equivalents at the beginning of period	042	88.789.740	219.604.158
Decrease in cash and cash equivalents	043		130.451.724
Increase in cash and cash equivalents	044	17.593.247	
Cash and cash equivalents at the end of period	045	71.196.493	350.055.882

## STATEMENT OF CHANGES IN EQUITY

period

1.1.2018

to

30.6.2018

Position	АОР	Previous year	Current year
1	2	3	4
Subscribed share capital	001	1.208.895.930	1.208.895.930
2. Capital reserves	002	719.579	719.579
3. Reserves from profit	003	359.719.093	390.626.177
Retained earnings or loss carried forward	004	6.248.041	6.248.041
5. Net profit or loss for the period	005	69.074.443	41.509.496
6. Revaluation of tangible assets	006		
7. Revaluation of intangible assets	007		
8. Revaluation of available for sale assets	008		
9. Other revaliuation	009		
10. Total equity and reserves (AOP 001 to 009)	010	1.644.657.086	1.647.999.224
11. Foreign exchenge differences ffrom foreign investments	011		
12. Current and deferred taxes	012		
13. Cash flow hedge	013		
14. Change of accounting policies	014		
15. Correction of significant mistakes of prior period	015		
16. Other changes	016		
17.Total increase or decrease of equity (AOP 011 to 016)	017		
17 a. Attributable to majority owners	018		
17 b. Attributable to minority interest	019		