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to

31.3.2011.

#### Quarterly financial report of entrepreneur -TFI-POD

Registration number (MB)		03282635	J				
Identification number of subject (MBS)		080040936					
Personal identification number (OIB)		45050126417	]				
	KONČAR	- ELECTRICAL INDUST	TRY Inc.				
Postal code and place		10000	J	ZAGREB			
Street and number	FALLERO	VO ŠETALIŠTE 22					
E-mail address:	koncar.fin	nance@koncar.hr					
Internet adresa:	www.kond	<u>car.hr</u>					
Code and name of comune/to	133	Zagreb			J		
Code and county name	21	Zagreb City				Number of employees	49
Consolidated statement	No	_				(at quarter end) NKD/NWC code:	2711
Subsidiaries subject to consol	idation (acc	cording to IFRS):		in appendix		Registration number:	
[							
 [			1				
<u> </u>			<u> </u>				
			•				
Book keeping service:			l	I			
Contact person:	VESNA ILI	ıć	•				
Phone number:	(fill in only	surname and name of c	ontact person)	ı	Fascimile:	01 3655377	
E-mail address:				1	. 400		
Surname and name							
ournaine and name		d person for representat	ion)				
shareholders' eq 2. Statement of re	ments (bala juity and no esponsible p	nce sheet, profit and los tes to the financial state persons for preparation t Board on position of th	ments of financial stateme		atement of change	es in	
			M.P.		(signed by	authorised person for representation	n)

# Balance Sheet as of 31.03.2011.

as of 31.03.2011.			
Company: Končar - Electrical Industry Inc.		1	
Position	AOP	Previous period	Current period
1	2	3	4
ASSETS			
A) RECEIVABELS FOR SUBSCRIBED NOT PAID CAPITAL	001		
B) NON-CURRENT ASSETS (003+010+020+029+033)	002	1.149.126.978	1.156.206.590
I. INTANGIBLE ASSETS (004 do 009)	003	244.953	204.127
Expenditure for development	004		
2. Concessions, patents, licenses, trademarks, service marks, software and other rights	005		
3. Goodwill	006		
Advances for purchase of intangible assets	007		
5. Intangible assets in progress	008		
6. Other intangible assets	009	244.953	204.127
II. PROPERTY, PLANT AND EQUIPMENT (011 do 019)	010	321.186.838	320.104.406
1. Land	011	72.487.276	72.487.275
2. Buildings	012	123.735.036	122.422.946
3. Plant and equipement	013	13.086.148	12.624.832
Tools, working inventory and transportation assets	014	404.447	958.042
5. Biological assets	015		
6. Advances for purchase of tangible assets	016	1.703.296	1.417.772
7. Tangible assets in progress	017 018	15.857.649	16.280.554
8. Other tangible assets  9. Investment in real-estate	018	63.376 93.849.610	93.849.610
III. NON-CURRENT FINANCIAL ASSETS (021 do 028)	020	793.378.482	801.792.453
1. Share in related parties	020	791.005.849	799.419.381
2. Loans to related parties	022	701.000.040	700.410.001
Participating interests (shares)	023		
Loans to companies with participating interest	024		
5. Investments in securities	025	2.372.633	2.373.072
6. Loans, deposits, etc.	026		
7. Other non-current financial assets	027		
Equity-accounted investments	028		
IV. RECEIVABLES (030 do 032)	029	34.316.705	34.105.604
Receivables from related parties	030		
Receivables arising from sales on credit	031		
3. Other receivables	032	34.316.705	34.105.604
V. DEFERRED TAX ASSET	033	200 200 250	419 410 400
C) CURRENT ASSETS (035+043+050+058)  I. INVENTORIES (036 do 042)	034 035	398.308.258 6.091	418.410.400 157.585
1. Raw materials and supplies	036	0.091	107.000
Production in progress	037		
3. Finished products	038		
4. Merchandise	039		
5. Advances for inventories	040	6.091	157.585
6. Long term assets held for sale	041		
7. Biological assets	042		
II. RECEIVABLES (044 do 049)	043	119.395.087	75.824.656
Receivables from related parties	044	103.492.189	59.341.934
Receivables from end-customers	045	597.490	606.333
3. Receivables from participating parties	046		
4. Receivables from employees and members of the company	047	35.103	601.193
5. Receivables from government and other institutions	048	5.325	4= 0== 400
6. Other receivables III. CURRENT FINANCIAL ASSETS (051 do 057)	049	15.264.980 115.581.504	15.275.196
1. Share in related parties	050 051	115.561.504	118.570.350
2. Loans to related parties	051	31.400.000	32.931.859
3. Participating interests (shares)	052	31.400.000	32.331.038
Loans to companies with participating interest	054		
Investments in securities	055		
6. Loans, deposits, etc.	056		
7. Other financial assets	057	84.181.504	85.638.491
IV. CASH AND CASH EQUIVALENTS	058	163.325.576	223.857.809
D) PREPAYMENTS AND ACCRUED INCOME	059	733.263	2.061.228
E) TOTAL ASSETS (001+002+034+059)	060	1.548.168.499	1.576.678.218
F) OFF BALANCE SHEET ITEMS	061	658.114.155	658.419.873

EQUITY AND LIABILITIES			
A) ISSUED CAPITAL AND RESERVES (063+064+065+071+072+075+078)	062	1.256.631.736	1.282.780.982
I. SUBSCRIBED SHARE CAPITAL	063	1.028.847.600	1.028.847.600
II. CAPITAL RESERVES	064	719.579	719.579
III.RESERVES FROM PROFIT (066+067-068+069+070)	065	134.314.547	164.779.740
1. Legal reserves	066	11.389.054	14.464.809
2. Reserve for own shares	067		
Treasury shares and shares (deductible items)	068		
4. Statutory reserves	069	75.489.055	84.276.008
5. Other reserves	070	47.436.438	66.038.923
IV. REVALUATION RESERVES	071		
V. RETAINED EARNINGS OR LOSS CARRIED FORWARD (073-074)	072	31.234.921	62.100.349
1. Retained earnings	073		
2. Loss carried forward	074		
VI. NET PROFIT OR LOSS FOR THE PERIOD (076-077)	075	61.515.089	26.333.714
1. Net profit for the period	076	61.515.089	26.333.714
Net loss for the period	077	01.010.000	20.000.714
VII. MINORITY INTEREST	078		
B) PROVISIONS (080 do 082)	079	282.274.972	282.076.492
Provisions for pensions, severance pay and similar libabilities	080	1.291.160	1.291.160
Provisions for pensions, severance pay and similar inbabilities  2. Provisions for tax liabilities	081	1.291.100	1.291.100
Other provisions	082	280.983.812	280.785.332
-	083	510.000	510.000
C) NON-CURRENT LIABILITIES (084 do 092)  1. Liabilities to related parties	084	510.000	510.000
'		510.000	510.000
Liabilities for loans, deposits, etc.	085	510.000	510.000
Liabilities to banks and other financial institutions	086		
4. Liabilities for advances	087		
5. Trade payables	088		
6. Commitments on securities	089		
7. Liabilities to companies with participating interest	090		
8. Other non-current liabilities	091		
9. Deferred tax liabilities	092	0.550.445	
D) CURRENT LIABILITIES (094 do 105)	093	8.559.115	11.310.744
Liabilites to related parties	094	899.906	1.625.209
2. Liabilities for loans, deposits, etc.	095	340.000	340.000
3. Liabilities to banks and other financial institutions	096		
4. Liabilities for advances	097		
5. Trade payables	098	1.174.806	1.885.969
6. Commitments on securities	099		
7. Liabilities to companies with participating interest	100		
8. Liabilities to emloyees	101	2.128.977	2.840.538
9. Taxes, contributions and similar liabilities	102	3.669.995	4.395.260
10. Liabilities arising from share in the result	103	127.658	127.658
11. Liabilities arising from non-current assets held for sale	104		
12. Other current liabilities	105	217.773	96.110
E) ACCRUED EXPENSES AND DEFERRED INCOME	106	192.676	
F) TOTAL EQUITY AND LIABILITIES (062+079+083+093+106)	107	1.548.168.499	1.576.678.218
G) OFF BALANCE SHEET ITEMS	108	658.114.155	658.419.873
ADDITION TO BALANCE SHEET (only for consolidated financial statements)			
ISSUED CAPITAL AND RESERVES		,	
1. Attributable to majority owners	109		
2. Attributable to minority interest	110		

## Income statement period 01.01.2011. to 31.03.2011.

Company: Končar -Electrical Industry Inc.		Previous	Previous	ı	
Position	AOP	period	period	Current period	Current period
		Cummulative	Quarter	Cummulative	Quarter
1	2	3	4	5	6
I. OPERATING INCOME (112 do 113)	111	14.166.377	14.166.377	13.294.613	13.294.613
1. Rendering of services	112	13.289.984	13.289.984	12.934.285	12.934.285
2. Other operating income	113	876.393	876.393	360.328	360.328
II. OPERATING COSTS (115+116+120+124+125+126+129+130)	114	21.237.107	21.237.107	17.448.034	17.448.034
1. Change in inventories of work in progress	115	5.090.823	5.090.823	6.634.920	6.634.920
2. Material expenses (117 do 119)	116 117	1.714.918	1.714.918	1.740.260	1.740.260
a) Costs of raw materials b) Cost of goods sold	118	1.714.916	1.714.916	1.740.260	1.740.260
c) Other material expenses	119	3.375.905	3.375.905	4.894.660	4.894.660
3. Employee benefits expenses (121 do 123)	120	5.308.876	5.308.876	5.544.748	5.544.748
a) Net salaries	121	2.345.355	2.345.355	2.633.235	2.633.235
b) Tax and contributions from salary expenses	122	2.187.476	2.187.476	2.097.779	2.097.779
c) Contributions on salary	123	776.045	776.045	813.734	813.734
4. Depreciation and amortisation	124	1.714.956	1.714.956	1.985.385	1.985.385
5. Other expenses	125	20.770	20.770	1.221	1.221
6. Write down of assets (127+128)	126	0	0	0	0
a) non-current assets (except financial assets)	127			,	
b) current assets (except financial assets)	128	1		1	
7. Provisions	129	6.028.000	6.028.000		
8. Other operating costs	130	3.073.682	3.073.682	3.281.760	3.281.760
III. FINANCIAL INCOME (132 do 136)	131	27.570.305	27.570.305	33.846.283	33.846.283
I. Interest, foreign exchange differences, dividens and similar income from related parties	132	24.757.291	24.757.291	32.449.036	32.449.036
2. Interest, foreign exchange differences, dividens and similar income from third parties	133	2.813.014	2.813.014	1.397.247	1.397.247
3. Income from investments in associates and joint ventures	134				
4. Unrealised gains (income) from financial assets	135				
5. Other financial income	136				
IV. FINANCIAL EXPENSES (138 do 141)	137	460.685	460.685	3.359.148	3.359.148
1. Interest, foreign exchange differences, dividens and similar income from related parties	138				
2. Interest, foreign exchange differences, dividens and similar income from third parties	139	460.685	460.685	3.359.148	3.359.148
3. Unrealised losses (expenses) from financial assets	140				
4. Other financial expenses	141				
V. SHARE OF PROFIT FROM ASSOCIATED COMPANIES	142				
VI. SHARE OF LOSS FROM ASSOCIATED COMPANIES	143				
VII. EXTRAORDINARY - OTHER INCOME	144				
VIII. EXTRAORDINARY - OTHER EXPENSES	145				
IX. TOTAL INCOME (111+131+144)	146	41.736.682	41.736.682	47.140.896	47.140.896
X. TOTAL EXPENSES (114+137+143+145)	147	21.697.792	21.697.792	20.807.182	20.807.182
XI. PROFIT OR LOSS BEFORE TAXES (146-147)	148	20.038.890	20.038.890	26.333.714	26.333.714
1. Profit before taxes (146-147)	149	20.038.890	20.038.890	26.333.714	26.333.714
2. Loss before taxes (147-146)	150	0	0	0	0
XII. TAXATION	151				
XII. PROFIT OR LOSS FOR THE PERIOD (148-151)	152	20.038.890	20.038.890	26.333.714	26.333.714
1. Profit for the period (149-151)	153	20.038.890	20.038.890	26.333.714	26.333.714
2. Loss for the period (151-148)	154	0	0	0	0
ADDITION TO PROFIT AND LOSS ACCOUNT (only for consolidated financial statements)			· ·		·
XIV. PROFIT OR LOSS FOR THE PERIOD					
1. Attributable to majority owners	155				
2. Attributable to minority interest	156				
STATEMENT OF OTHER COMPREHENSIVE INCOME (only for IFRS adopters)					
I. PROFIT OR LOSS FOR THE PERIOD (=152)	157	20.038.890	20.038.890	26.333.714	26.333.714
II. OTHER COMPREHENSIVE INCOME/LOSS BEFORE TAXES (159 TO 165)	158	136.908	136.908	-184.468	-184.468
Exchange differences from international settlement	159	136.908	136.908	-184.468	-184.468
2. Changes in revaluation reserves of long-term tangible and intangible assets	160				
3. Profit or loss from re-evaluation of financial assets held for sale	161				
4. Profit or loss from cash flow hedging	162				
5. Profit or loss from hedging of foreign investments	163				
6. Share of other comprehensive income/loss from associatied companies	164				
7. Actuarial gains/losses from defined benefit plans	165				
III. TAXATION OF OTHER COMPREHENSIVE INCOME FOR THE PERIOD	166				
IV. NET OTHER COMPREHENSIVE INCOME FOR THE PERIOD (158 TO 166)	167	136.908	136.908	-184.468	-184.468
V. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (157+167)	168	20.175.798	20.175.798	26.149.246	26.149.246
ADDITION TO STATEMENT OF OTHER COMPREHENSIVE INCOME (only for consolidated financial statements)					
VI. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD				1	
1. Attributable to majority owners	169				
2. Attributable to minority interest	170			l	

### **STATEMENT OF CASH FLOWS - Direct method**

period 01.01.2011. to 31.03.2011.

period 01.01.2011. to 31.03.2011.  Legal entity: Končar Electrical Industry INC.			
Position	AOP	Previous period	Current period
1	2	3	4
CASH FLOW FROM OPERATING ACTIVITIES			
Cash receipts from customers	001	25.176.732	13.973.710
Cash receipts from royalities, fees, commissions, etc.	002		
Cash receipts from insurance for damages compensation	003		
Cash receipts arising from tax refunds	004		
5. Other cash receipts	005	5.533.907	2.747.064
I. Total increase in cash flow from operating activities (001 do 005)	006	30.710.639	16.720.774
Cash paid to suppliers	007	10.830.188	12.185.820
2. Cash paid to employees	008	5.825.527	3.979.002
Cash outflows for insurance for damages compensation	009		
4. Interest paid	010	132.763	4.291
5. Tax paid	011	591.186	1.377.558
6. Other cash outflows	012	1.137.547	4.626.701
II. Total decrease in cash flow from operating activities (007 do 012)	013	18.517.211	22.173.372
A1) NET INCREASE OF CASH FLOW FROM OPERATING ACTIVITIES (007-012)	014	12.193.428	0
A2) NET DECREASE OF CASH FLOW FROM OPERATING ACTIVITIES (012-007)	015	0	5.452.598
CASH FLOW FROM INVESTING ACTIVITIES	•		
Cash flow from sale of long - term tangible and intangible assets	016	837.988	593.686
Cash inflows from sale of equity and debt financial instruments	017		7.074
3. Interest receipts	018		
4. Dividend receipts	019	63.324.227	75.177.608
5. Other cash inflows from investing activities	020		
III. Total cash inflows from investing activities(015 do 019)	021	64.162.215	75.778.368
1.Cash outflows for purchase of long - term tangible and intangible assets	022	7.767.409	617.429
Cash outflows for purchase of equity and debt financial instruments	023	1	8.599.399
Other cash outflows from investing activities	024		0.000.000
IV. Total cash inflows from investing activities (021 do 023)	025	7.767.409	9.216.828
B1) NET INCREASE OF CASH FLOW FROM INVESTING ACTIVITIES(020-024)	026	56.394.806	66.561.540
B2) NET DECREASE OF CASH FLOW FROM INVESTING ACTIVITIES(024-020)	027	0	0.001.010
CASH FLOW FROM FINANCING ACTIVITIES	1 021	<u> </u>	
Cash receipts from issuance of equity and debt financial instruments	028	Ι Ι	
Cash inflows from loans, debentures, credits and other borrowings	029	51.015.911	2.923.291
Other cash inflows from financing activities	030	31.013.311	2.020.201
V. Total cash inflows from financing activities (027 do 029)	030	51.015.911	2.923.291
Cash outflows for repayment of loans and bonds	031	879.537	2.925.291
Dividends paid	033	019.551	
3. Cash outflows for finance lease	034		
Cash outflows for furchase of own stocks	035		
Other cash outflows from financing activities		0.500.000	2 500 000
<del>-</del>	036	8.500.000	3.500.000
VI. Total cash inflows from financing activities (031 do 035)	037	9.379.537	3.500.000
C1) NET INCREASE OF CASH FLOW FROM FINANCING ACTIVITIES (030-036)	038	41.636.374	570 700
C2) NET DECREASE OF CASH FLOW FROM FINANCING ACTIVITIES (036-030)	039	110 001 000	576.709
Total increases of cash flows (013 – 014 + 025 – 026 + 037 – 038)	040	110.224.608	60.532.233
Total decreases of cash flows (014 – 013 + 026 – 025 + 038 – 037)	041	0	400 00= ===
Cash and cash equivalents at the beginning of period	042	108.862.227	163.325.576
Decrease in cash and cash equivalents	043	110.224.608	60.532.233
Increase in cash and cash equivalents	044		
Cash and cash equivalents at the end of period	045	219.086.835	223.857.809

### STATEMENT OF CHANGES IN EQUITY

period 1.1.2011 to

Position	AOP	Previous year	Current year
1	2	3	4
Subscribed share capital	001	1.028.847.600	1.028.847.600
2. Capital reserves	002	719.579	719.579
3. Reserves from profit	003	134.314.547	164.779.740
Retained earnings or loss carried forward	004	31.234.921	62.100.349
5. Net profit or loss for the period	005	61.515.089	26.333.714
6. Revaluation of tangible assets	006		
7. Revaluation of intangible assets	007		
8. Revaluation of available for sale assets	008		
9. Other revaliuation	009		
10. Total equity and reserves (AOP 001 to 009)	010	1.256.631.736	1.282.780.982
11. Foreign exchenge differences ffrom foreign investments	011	825.532	-184.468
12. Current and deferred taxes	012		
13. Cash flow hedge	013		
14. Change of accounting policies	014		
15. Correction of significant mistakes of prior period	015		
16. Other changes	016	69.268.107	26.333.714
17.Total increase or decrease of equity (AOP 011 to 016)	017	70.093.639	26.149.246
17 a. Attributable to majority owners	018		
17 b. Attributable to minority interest	019		