



 *Ilinija d.d.*

Financial statements for the period from 01/01 to 30/06/2019

Biograd na Moru, August 2019



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OVERVIEW OF KEY PERFORMANCE INDICATORS FOR THE PERIOD FROM 01/01 TO 30/06/2019

in HRK	I-VI 2019	I-VI 2018	INDEX 2019/2018
Financial indicators			
Total revenues	70.860.765,27	66.400.292,04	106,72
Operating revenues	70.834.035,22	66.358.980,89	106,74
Revenues from sales	70.046.605,65	65.818.366,26	106,42
Operating profit	23.820.728,04	24.189.844,26	98,47
EBITDA	23.847.458,09	24.231.155,41	98,42
EBIT	17.449.010,09	18.653.417,17	93,54
Profit	15.374.880,33	16.307.919,50	94,28
Value of assets	477.723.759,48	457.743.265,62	104,37
Capital	331.242.431,41	305.291.785,40	108,50
Total liabilities	146.481.328,07	152.451.480,22	96,08
Market capitalization	456.149.232,00	456.149.232,00	100,00
Dividend	8.417.962,00	7.221.240,00	116,57
Investments	12.927.760,13	34.173.913,02	37,83

KEY INFORMATION FOR THE PERIOD FROM 01/01 TO 30/06/2019

1 Key operational or physical operating results (hotel sector, camping, nautics, destination management company/DMC Ilirija Travel and real-estate) are at the level expected for the first half of 2019 or at the level of the same period of the previous fiscal year (camping and real-estate sector), while in the hotel sector they have grown at a rate of 1%, in the nautics in the transit segment they have grown from 3% to 5%. The biggest growth has been achieved in the destination management company/DMC Ilirija Travel, a strategic commitment of the Company to the year-round business development, in the number of events by 15.90% and in the number of persons by 3.27%. Taking into account the significant revival of the competitive Mediterranean tourism markets, the schedule of holidays and weather conditions (the rainy month of May), which were mostly reflected on the operating results of the camping sector, and the trend of late booking of accommodation facilities and the last-minute booking which was very emphasized in this fiscal year, we evaluate the Company's results for the first six months of the current fiscal year as successful.

2 In the first half of the year 2019, the growth in revenues, both total and operating ones was achieved at the level of the Company's key tourism sectors, namely in the hotel sector, nautics, camping and destination management company Ilirija Travel. Operating profitability indicators (operating profit, profit, EBITDA and EBIT) due to the growth in the activities performed through the des-

tinuation management company/DMC Ilirija Travel with a special emphasis on the growth in events with a higher number of persons and food and beverage services resulted at the Company level in: (I) an increase in the cost of gross pays partly due to an increased need for pre-season employees and partly due to the Company's strategic and target policy of continuous improvement of the financial position of employees, (II) growth in costs of raw materials (food and beverages) and (III) growth in costs of services.

3 Total revenues amount to HRK 70,860,765.27 and have grown by 6.72% compared to those in the same period in 2018, when they amounted to HRK 66,400,292.04, as a result of growth in operating revenues and revenue from sales on domestic and foreign market by a total of 6.42%, which we evaluate as successful.

4 Operating revenues were realized in the amount of HRK 70,834,035.22 with a growth realized by 6.74%, that is, in the destination management company by 24.97%, camping by 14%, hotel sector by 8%, and nautics by 4%, while in the real-estate sector the operating revenues are slightly lower due to the lack of extraordinary single item of the revenue generated in the previous financial year.

5 Revenues from sale amount to HRK 70,046,605.65 compared to those in the same period of 2018, when

they amounted to HRK 65,818,366.26, which have grown by 6.42% as a result of growth in revenues on the foreign market by 11% and domestic market by 6%.

6 Total expenses amount to HRK 55,485,884.94, they have grown by 11% as a result of a rise in operating expenses by 11%, largely as a result of a rise in the cost of gross pays by 15%, to a lesser extent as a result of a rise in the costs of services and amortization by 15%.

For the reporting period, the operating profit was generated in the amount of HRK 23,820,728.04, which is 2% less than in the first half of 2018, while the profit was generated in the amount of HRK 15,374,880.33 and decreased by 6% as a result of a rise in operating expenses primarily in the part of the cost of gross pays in its absolute amount. The Company's strategic decision on the year-round business development through the destination management company / DMC Ilirija Travel resulted in significant business activities in the first half of 2019, primarily during the period of pre-season through the destination management system, resulting in an increase in the number of individual events, requiring the engagement of a greater number of employees and a rise in the cost of food and beverages. In addition to the development of year-round business, owing to its responsible, targeted and continuous policy in the area of human resource management and improvement of the employees' financial position, the Company increased

the cost of gross pays by 15% or by HRK 2,542,468.69 compared to those in the same period in 2018, while compared to the same period in 2017 cost of gross pays increased by 24,27%, continuing thus the Company's policy of increasing the employees' financial entitlements. According to the foregoing, the average net pay for the first six months amounts to HRK 6,001.83 and it has grown by 7.80% for the same period of the previous fiscal year.

7 For the first half of the year, EBITDA was realized in the amount of HRK 23,847,458.09, and is slightly lower than in the same period of 2018, when it amounted to HRK 24,231,155.41, which is a consequence of the Company's conscious and targeted policy of increased allocation of funds for the cost of pays, where HRK 2,542,468.69 or 56.81% was allocated for pays from the amount of HRK 4,475,054.33 of the generated growth in revenues (a growth in an absolute amount). The share of the cost, gross pays in the operating revenues rose from 25.07% in the first semi-annual period of 2019 to 27.08%, which was ultimately reflected in the realization of EBITDA. We evaluate the share in EBITDA in the amount of 33.65% compared to the total revenues of the Company until 30/06/2019 as our business success.

EBIT was realized in the amount of HRK 17,449,010.09 and fell by 6.46% compared to that in the first half of 2018 when it amounted to HRK 18,653,417.17.

8 The value of the assets amounts to HRK 477,723,759.48 and increased by HRK 19,980,493.86 or by 4.37% compared to that in the same period of the previous fiscal year when it amounted to HRK 457,743,265.62.

9 In the first half of 2019, the capital grew by 8.50% or by HRK 25,950,646.01 or from the amount of HRK 305,291,785.40 as much as it amounted in the same period of the year 2018 to the amount of HRK 331,242,431.41.

10 Total liabilities amount to HRK 146,481,328.07 and decreased by HRK 5,970,152.15 or by 3.92% as a result of a decrease in the Company's long-term liabilities.

11 The Company distributed a dividend in the amount of HRK 8,417,962.00 or HRK 3.50 per share, which is an increase by 16.57% compared to the dividend distributed in 2018 in the amount of HRK 7,221,240.00.

12 The price of the share increased from HRK 176.00 at the beginning of the period to HRK 189.00 as much as it amounted at the end of the half-year of the current fiscal year, or by 7.38%. The average share price from the first quarter of 2019, realized in the amount of HRK 173.05, continued to grow and amounted to HRK 174.33 for the first semi-annual period. Market capitalization was realized in the amount of HRK 456,149,232.00 and is at the level of the same period of the previous fiscal year.

13 General Shareholders' Assembly unanimously made the following decisions at the session held on 24 May 2019:

- The Decision on the utilization of the profit for the fiscal year 2018, according to which the profit generated after taxation in the amount of HRK 29,795,129.95 was allocated in the way as follows:

- HRK 19,177,167.95 should be allocated to the retained profit,
- HRK 2,200,000.00 should be allocated to statutory reserves, and
- HRK 8,417,962.00 should be allocated for profit distribution.

- Decision on dividend distribution according to which the Company's shareholders were paid a dividend in the amount of HRK 8,417,962.00 or HRK 3.50 per share from the profit generated in the year 2018.

- Decision on giving powers to the Management Board of the Company to acquire treasury shares in the organized securities market for a period of 5 years from the date of taking the decision.



1 ABOUT ILIRIJA D.D.

I.1 GENERAL DETAILS

ILIRIJA d.d. is a public joint stock company registered for hospitality and tourism with registered office in Biograd na Moru, Tina Ujevića 7, that has been active in the Croatian tourist market for over **63** years. The business operations of ILIRIJA d.d. is based on the principles of corporate social responsibility as an integral part its corporate values. In its business operations, the Management Company applies the Code of Corporate Governance of the Zagreb Stock Exchange and HANFA. The data on the operations are public and transparent, and at all times available to all national, financial and other institutions, shareholders, banking institutions, funds, associations, business partners, institutional, individual and other investors in the regulated capital market in the Republic of Croatia.

In its business operations, the Company covers all key segments of the Adriatic Mediterranean tourism offer that is: **hotel sector** (hotels: Ilirija****, Kornati****, Adriatic***, Villa Donat****/***), **nautical sector** (Marina Kornati and Hotel port Ilirija-Kornati), **camping** (campsite „Park Soline“****), **hospitality** (restaurant “Marina Kornati”, restaurant “Park Soline”, Beach bar “Donat”, “Lavender” lounge bar),

destination management company/DMC Ilirija Travel (Arsenal in Zadar, Villa Primorje ****, diffuse hotel Ražnjevića dvori AD 1307, event boat “Nada”), **sports-recreational and entertainment center** (Tennis center Ilirija with 20 tennis courts and Aquatic center with hospitality facilities), and since the month of December 2016, the Company’s portfolio includes the **Commercial-shopping center City Galleria** in Zadar with more than 28.500m² gross area in total six floors and total 9.897,60m² net rented floor area.

Its business is based on providing services by using its capacities (hotels, nautics, camping) at the same time providing additional amenities and services, thus creating a high-quality integrated and complementary tourism product in the domestic and international tourism market, presented under the brand Ilirija Travel. Destination management company was established as a result of the modern tourism demand, conditioned by the technological, social, market factors and trends of ever more demanding customer or market.

I.2 CHRONOLOGICAL OVERVIEW OF THE COMPANY'S DEVELOPMENT

Year 1957 | The Company was incorporated and domiciled in Biograd na Moru, where it operates today, although the beginnings of the company date back to 1934 when the first hotel called ILIRIJA in Biograd na Moru was built. These are also the first beginnings of organized tourism not only in Biograd but also in the entire Biograd Riviera, by which the Company becomes the pioneer and the leader of all tourism activities in the Biograd region.

Years 1969-1972 | The construction of new hotel facilities (Hotel Kornati **** and Hotel Adriatic ***), the overall reconstruction and construction of hotels Ilirija***** and building an annex to the hotel Villa Donat **** / *** in Sv. Filip and Jakov.

Year 1976 | Start of construction of the first nautical tourism port in Croatia, according to the first building permit in the Republic of Croatia for the construction of the first nautical port issued by the former Municipality of Biograd na Moru, number: UP/I-03-4-318/1977 as of 10th March 1977, Hotel port Ilirija-Kornati, situated in Biograd na Moru, with a total of 100 berths and the purchase the first charter fleet of 40 vessels, by which the Company became a pioneer of development of the nautical tourism.

Year 1986 | Extended nautical capacities of the Company by constructing the nautical tourism Port Marina Kornati, located in Biograd na Moru, with total port area (aquatorium) of 131.600 m² with a total capacity of 705 berths on land and sea. Today, Marina Kornati is among the Top 3 Croatian marinas according to the number of berths, technical equipment, quality of service, cleanliness and neatness.

Year 1988 | The construction of Tennis center, located in a pinewood Soline right next to the old town center Biograd na Moru (400m from the hotel, 150m from the main beach), on an area of 48.000 m² with 20 tennis courts (14 clay and 6 artificial grass tennis courts).

Year 1988 | The construction of Aquatic Center, that is, a beach facility as a part of a unique, technological and functional unit of the existing hotel capacities, that is basically an Olympic outdoor swimming pool with many additional amenities, as a supplement to the existing and basic hotel amenities. Built as a swimming, beach and sports, entertainment and hospitality facility with bleachers with the capacity of 4,000 seats and a terrace of

1.000 m², whereby it represents a center for holding almost all sports, entertaining and dance events in the City Biograd na Moru.

Year 1989 | Construction of an annex to the hotel Kornati**** and administrative building of the Company.

Year 1991 | By merger of the campsite "Soline", located in Biograd na Moru, later renamed into the camp "Park Soline", by which the Company in its operations in addition to hotel management and nautics also included camping as the third segment of its tourism offer.

Year 1991-1992 | Completion of the remaining part of the port area, i.e. the capacities of the Port of Nautical Tourism Marina Kornati, by building docks in the southern and western aquatorium.

Year 1993 | The Croatian Privatization Fund, makes a decision on the transformation of HTP Ilirija into a joint stock company.

Year 1999 | The Company was privatized and is in major ownership of the company Arsenal Holdings d.o.o. from Zadar, which is in major ownership of Mr. Davor Tudorović.

Year 1999 | The Company starts boat show organized as Spring Open Days, mainly intended for companies that operate in the marina, as the first such event in North Dalmatia. Wishing for Biograd na Moru, to be top nautical event, at which all sectors of the boating and charter business will be presented in a short period, the Open Days grew into a boat event - Biograd Boat Show. Since 2004 Biograd Boat Show has been organized as the first autumn boat show in Croatia.

Years 1999 – 2019 | During this period, that is, by 30/06/2019, the Company has invested HRK 527,298,446.45 in construction, reconstruction, extension, building annexes, renovation and adaptation of accommodation facilities and establishments of the Company in order to enhance the quality, improve the overall service and standards in all sectors of the Company, develop new products, improve and increase the categorization of the accommodation facilities and nautical capacities, expand hospitality facilities with an aim to create a high-quality,

recognizable and competitive tourism product and enhance the quality of the offer of the destination itself, which resulted in a growth in total revenues and newly created value in the mentioned period in the amount of HRK 850,015,701.22.

Year 2002 | The National Audit Office carried out the audit of transformation and privatization of ILIRIJA d.d. and issued an unqualified opinion on the transformation and privatization in full, with an emphasis that the process was carried out in accordance with the legislation and that no irregularities were determined that would affect the legal implementation of the process of transformation and privatization.

Year 2003 | The Company's shares were listed on the Zagreb Stock Exchange in the quotation of public joint stock companies.

Year 2005 | As part of the Company's business system, the multimedia center Arsenal in Zadar, built in the 17th century at the time of the Venetian Republic, following the completion of the revitalization and renewal according to the concept of "indoor town square," began conducting business activities.

Year 2009 | The Company's shares are listed on the Regular market of the Zagreb Stock Exchange, since the quotation of public joint stock companies was cancelled.

Year 2014 | The market was presented the event ship "Nada" a floating convention center with multifunctional purposes 36m in length and a capacity to accommodate 180 persons.

Year 2014 | As a part of the Company's business system, the first Croatian diffuse hotel Ražnjevića dvori AD 1307 was opened.

Year 2015 | Renovated Villa Primorje****, built in the second half of the 19th century, luxuriously decorated and equipped in line with the latest standards for facilities of its kind and category, has its own restaurant that offers the possibility of organizing a number of events.

Year 2015 | Recapitalization of the Company by Allianz ZB d.o.o., the compulsory pension fund management company, with headquarters in Zagreb, which has acquired 10% equity share in the ownership of the company.

Year 2015 | The Company's shares are transferred from the Regular to the Official market of Zagreb Stock Exchange which will contribute to even greater transparency and openness of the company to all of its stakeholders.

Year 2016 | The second recapitalization of the Company was successfully carried out in the month of November through which the share capital was increased by contributions in cash and by issuing New ordinary shares of the Company through public offering. The main purpose of the recapitalization is to raise funds for the acquisition of the Commercial-shopping center City Galleria in Zadar.

Year 2016 | | On 19 December 2016, having acquired the Commercial-shopping center City Galleria in Zadar, the Company successfully completed and carried out the process of acquisition or buying of the real property which created a company with a wide range of economic activities, where in addition to tourism and hospitality sector consisting of hotel sector, nautics, camping and destination management as core business activities, the Company partly enters the real estate segment having acquired the modern Commercial-shopping center.

Years 2015 - 2017 | The investment cycle in Marina Kornati has been mainly completed by improving the quality of the accommodation of vessels by modernizing nearly seventy percent of the superstructure and the substructure of the marina or piers, allowing thus the accommodation for a larger category of vessels, better exploitation of the marina aquatorium, further enrichment and modernization of the offer by implementing the best existing technical solutions which contributes to further strengthening of the market position of Marina Kornati among the three leading ports of nautical tourism at the Adriatic Sea.

Year 2018 | The construction of the indoor swimming pool of useful surface area of approximately 500m² along with accompanying facilities, thus complementing the existing tourism offer of the hotel Ilirija Resort in the destination of Biograd na Moru.

I.3 COMPANY'S BODIES

I.3.1 COMPANY MANAGEMENT BOARD

Goran Ražnjević, President of the Management Board represents the Company solely and independently

I.3.2 SUPERVISORY BOARD

Goran Medić, President of the Supervisory Board

David Anthony Tudorović, Deputy President of the Supervisory Board

Davor Tudorović, Member of the Supervisory Board

Siniša Petrović, Member of the Supervisory Board

Darko Prebežac, Member of the Supervisory Board

I.3.3 SHAREHOLDERS' ASSEMBLY



I.4 SUBSIDIARIES

Ilirija d.d, has two subsidiaries in 100% ownership:

ILIRIJA GRAĐENJE d.o.o.

ILIRIJA NAUTIKA d.o.o.

(are not active in business)

I.5 AFFILIATED COMPANIES

Arsenal Holdings d.o.o., Perivoj Gospe od Zdravlja 1, Zadar, Company Tax Number - OIB: 59794687464, holds 1,429.032 shares in the Company, which accounts for 59.21% of the shares in the share capital of the Company and the same number of votes in the Shareholders' Assembly.

The controlling company Arsenal Holdings d.o.o. is registered with the Commercial Court in Zadar, Company Reg. No. MBS: 060014554; share capital HRK 21,027,500.00 paid in whole.

Mr. Davor Tudorović is the major owner of the company Arsenal Holdings d.o.o. with 75.25% shares in its share capital, who also holds 95,744 shares of Ilirija d.d. which accounts for 3.97% of the shares in its equity capital.

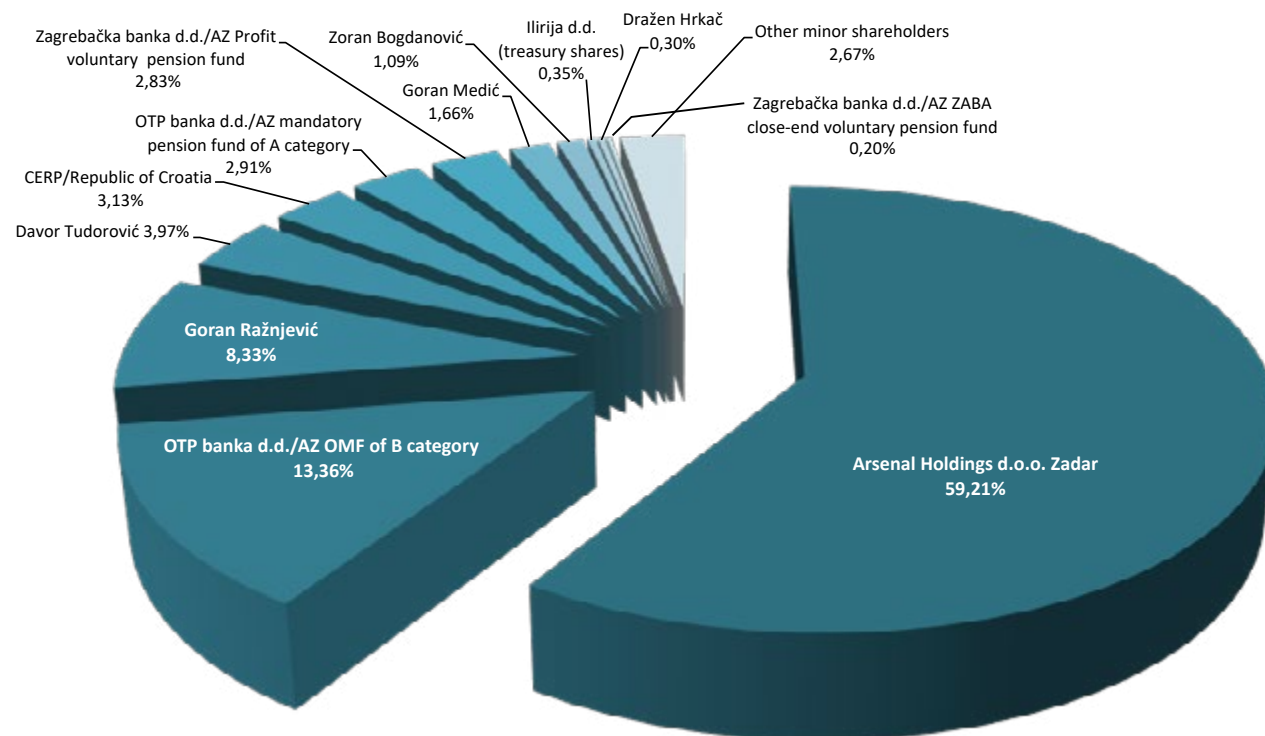
1.6 OWNERSHIP STRUCTURE OF THE COMPANY AND TRADING IN THE COMPANY'S SHARES AT THE ZAGREB STOCK EXCHANGE

The share capital of the Company is HRK 229,146,480.00 and is divided into 2,413,488 ordinary shares without a par value.

As at 30/06/2019 there occurred no significant change in the ownership structure, and below is an overview of the major shareholders of the Company as at 28/06/2019.

Owners - shareholders	Number of shares	Share in %
Arsenal Holdings d.o.o. Zadar	1.429.032	59,21
OTP banka d.d./AZ OMF of B Category	322.331	13,36
Goran Ražnjević	201.120	8,33
Davor Tudorović	95.744	3,97
CERP/Republic of Croatia	75.616	3,13
OTP banka d.d./AZ mandatory pension fund of A category	70.207	2,91
Zagrebačka banka d.d./AZ Profit voluntary pension fund	68.200	2,83
Goran Medić	40.000	1,66
Zoran Bogdanović	26.216	1,09
Ilirija d.d. (treasury shares)	8.356	0,35
Dražen Hrkač	7.224	0,30
Zagrebačka banka d.d./AZ ZABA close-end voluntary pension fund	4.904	0,20
Other minor shareholders	64.538	2,67
TOTAL	2.413.488	100

**OWNERSHIP STRUCTURE
OF THE COMPANY AS AT
28/06/2019**



TRADING IN SHARES OF THE COMPANY ON THE CROATIAN CAPITAL MARKET IN THE PERIOD FROM 01/01- 30/06/2019

	I-VI 2019	*I-VI 2018	% of change
(amounts in HRK)*			
Total turnover	170.144,00	318.504,00	-46,58%
Average share price	174,33	174,81	-0,27%
Average turnover per transaction	6.544,00	9.953,25	-34,25%
Average daily turnover	17.014,40	15.925,20	6,84%
Last share price	189,00	189,00	0,00%
Market capitalization	456.149.232,00	456.149.232,00	0,00%
Number of shares	2.413.488	2.413.488	

*Data on share transactions in the observed period, prior to the corporate share splitting activity (until 25th January, 2018), for comparability purposes is reported as if the share split had been made on 1st January, 2018.

In the semi-annual period of 2019, a total of 976 Company's shares ILRA were traded in which resulted in a turnover of HRK 170,144.00. The average share price amounted to HRK 174.33, which is at the level of the same period of the previous fiscal year, and it continued to rise compared to the average price achieved in the first quarter of the current fiscal year, when it amounted to HRK 173.05.

The highest single share price and the last share price were achieved in the amount of HRK 189.00 per share. Also, the last share price realized in the reporting period is identical to the last share price in the same period of the previous fiscal year, which is why the amount of the market capitalization of the Company expressed by using the methodology of calculation according to the last share price is the same, i.e. the market capitalization was realized in the amount of HRK 456,149,232.00. During the first semi-annual period of the fiscal year, the Company acquired 100 treasury shares and as at 30/06/2019 it held 8,356 treasury shares, accounting for 0.35% of shares in the share capital.

The movement of the share price designated as ILRA and comparison with CROBEX and CROBEX-TURIST indices

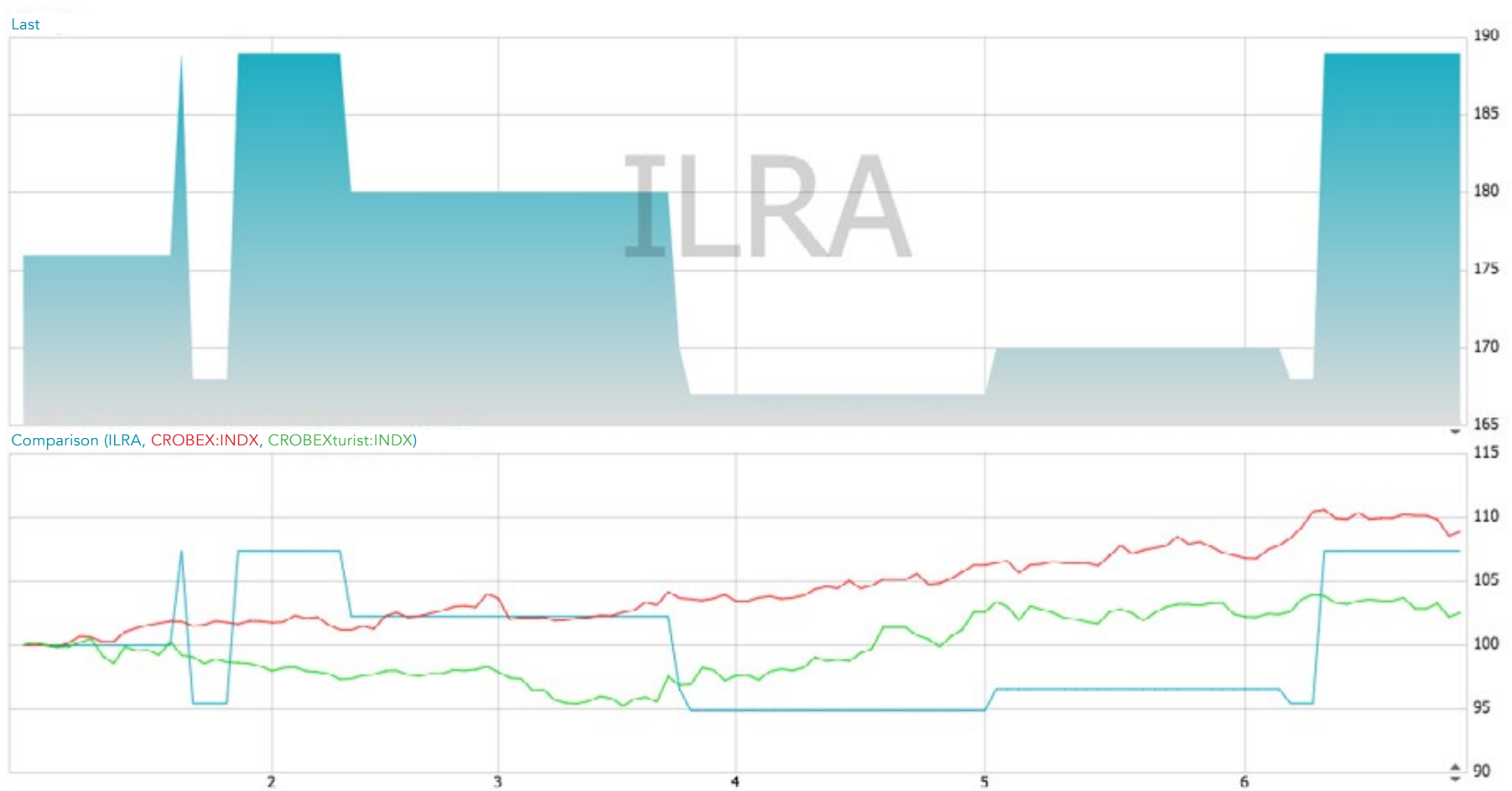
The trading in shares at the Zagreb Stock Exchange in the first semi-annual period of 2019 is characterized by a low level of trading and a decline in the total turnover compared to that in the same period of the year 2018. In the first half of 2018, a turnover of trading in securities was realized in the amount of HRK 1,518,721,387, while in the same period of 2019, it amounted to HRK

1,145,913,375. In the structure of securities that were traded in, the trade in shares records a slight increase (HRK 775,511,666 in 2018 to HRK 797,338,996 in 2019), while the trade in bonds decreased significantly - from HRK 432,560,692 in 2018 to HRK 87,823,031 in 2019. Other types of securities were not traded in. In the observed period, the CROBEX index increased by 8.94%, while the CROBEXtulist index increased by 2.97%. The above data and relevant trend indicators show that the stock market has been reviving slightly after a long period of stagnation.

ILRA share had a turnover of HRK 170,144.00 which is a decrease by 46.58% compared to the turnover in the first half of the year 2018 when it amounted to HRK 318,504.00. The average share price remained at the same level as in the same period of the previous year. The reason for the low turnover of ILRA shares on the Official Market of the Zagreb Stock Exchange can still be considered as the investors' restraint from investing in the shares of the issuers in the Republic of Croatia and low real free float shares.



The movement of ILRA share with the shown volume of trading and compared with CROBEX and CROBEXTURIST index movement, they are shown in the following graph



1.7 COMPANY BUSINESS MODEL

The Company has been present on the domestic and international tourism market for over six decades and since 2016 when it acquired the Commercial-shopping center City Galleria, it became the Company with a wide range of activities, the portfolio of which is composed of 5 sectors:

- **Hotel sector** – 4 hotels, 443 rooms, 922 beds
- **Nautics** – 805 berths, 2,000 persons
- **Camping** – 1,220 pitches, 3,660 persons
- **Destination management company/DMC Ilirija Travel** – through which in 2018 were organized 561 special events for 58,023 persons
- **Real-estate segment** – Commercial-shopping center City Galleria in Zadar, one of the two largest shopping centers in the Zadar region

ILIRIJA d.d. is one of the few tourism companies in the Republic of Croatia with such a diverse offer that includes all the segments of the Adriatic or Mediterranean tourism offer in its portfolio (hotel sector, nautics and camping) additionally strengthened by the destination management company Ilirija Travel and the real estate sector. In such a diverse portfolio, the Company manages all business

processes (management and operations) within the sector or facility.

Diverse tourism and real estate portfolios are based on the resources of the region and on a continuous investment in the improvement of the existing contents and products as well as the development of the new ones, which is also the foundation of the Company's business and development policy. The presence on the market for more than 6 decades and the related knowledge and experience, enable the Company to maximize its economic, financial, market and human resources potential **through the development of a complementary and integrated product through the destination management company. The Company strives for one of its strategic goals – year-round business operations of its sectors**, with an emphasis on the hotel sector and camping, through a good extension of the high season to the shoulder season and creating added value for both the Company and the destination, or the wider community. Through the destination management company, the Company contributes to the development and recognizability of the destination by organizing the events and by offering contents and programs in their own organization and their own facilities and capacities.

I.8 BRANDS OF THE COMPANY

ILIRIJA RESORT
HOTELS & VILLAS

 **marina Kornati**

**** *camping park soline*

 **ILIRIJA Travel**
DMC&PCO • WWW.ILIRIJA-TRAVEL.COM

City Galleria

ARSENAL
ZADAR

EVENT SHIP
Nada

 **Villa Primorje**

 **RAŽNJEVIĆA DVORJ**
POLAČA

 **TENIS CENTAR ILIRIJA**
BIOGRAD NA MORU

 **ILIRIJA aquatic center**

 **salvia spa**
medical wellness

LAVENDER BAR

 **Restaurant marina Kornati**

 **PARK SOLINE**
RESTAURANT

Donat BEACH BAR

I.9. PRIZES AND AWARDS, STANDARDS AND CERTIFICATES

Standards and certificates:

The Croatian Commission for Environmental Education and the Commission for Blue Flag and related programs awarded to Ilirija d.d. a recognition for 16 years of uninterrupted loyalty to the international program Blue Flag for Beaches and Marinas in the Republic of Croatia for the Nautical tourism Port Marina Kornati, which has been holding the Blue Flag for 16 years.

In June, the recertification of Hotel Ilirija **** was successfully completed with an aim to renew the "Sustainable hotels by UPUHH" certificate, thereby certifying Ilirija Hotel from the basic certificate, realized in 2014, to an advanced level. As part of this project, the hotel met the sustainability criteria in its operations in the nine defined and monitored areas (sustainability management, procurement, sales, marketing and public relations, environment, energy management, food and beverage, household and programs), thereby joining the hotels that attend to the sustainable development of Croatian tourism.



2 CORPORATE STRATEGY AND GOVERNANCE

2.1 VISION, MISSION AND FUNDAMENTAL VALUES

The vision is to permanently secure position among the 3 leading tourism companies in the region of the North Dalmatia and among the 15 leading tourism companies in the Republic of Croatia in the key segments of the Croatian tourism offer (hotel sector, nautics and camping), be and stay the leader of the tourism and economic development of our region and destinations such as Biograd na Moru, Zadar and Sv. Filip i Jakov thereby developing the whole year's business by offering the complementary and selective forms of tourism offer in the destinations where we conduct business.

According to the foregoing, **the mission is:** increasing the assets and achieving the financial results of the business operations, which will ensure long-term business and financial stability, establish an optimal level of quality and competitiveness in business at the level of the overall Croatian tourist offer, with continuous investment in human resources and ensuring optimal employment level, ensuring and complying with sustainable development principle which is manifested in recognizing and satisfying the needs of tourists, protecting and restoring natural and cultural heritage and preserving the environment, i.e. creating a responsible and sustainable tourism offer.

Fundamental values:

Respect and integrity – equal treatment of all of our stakeholders is the fundamental value of our company's business.

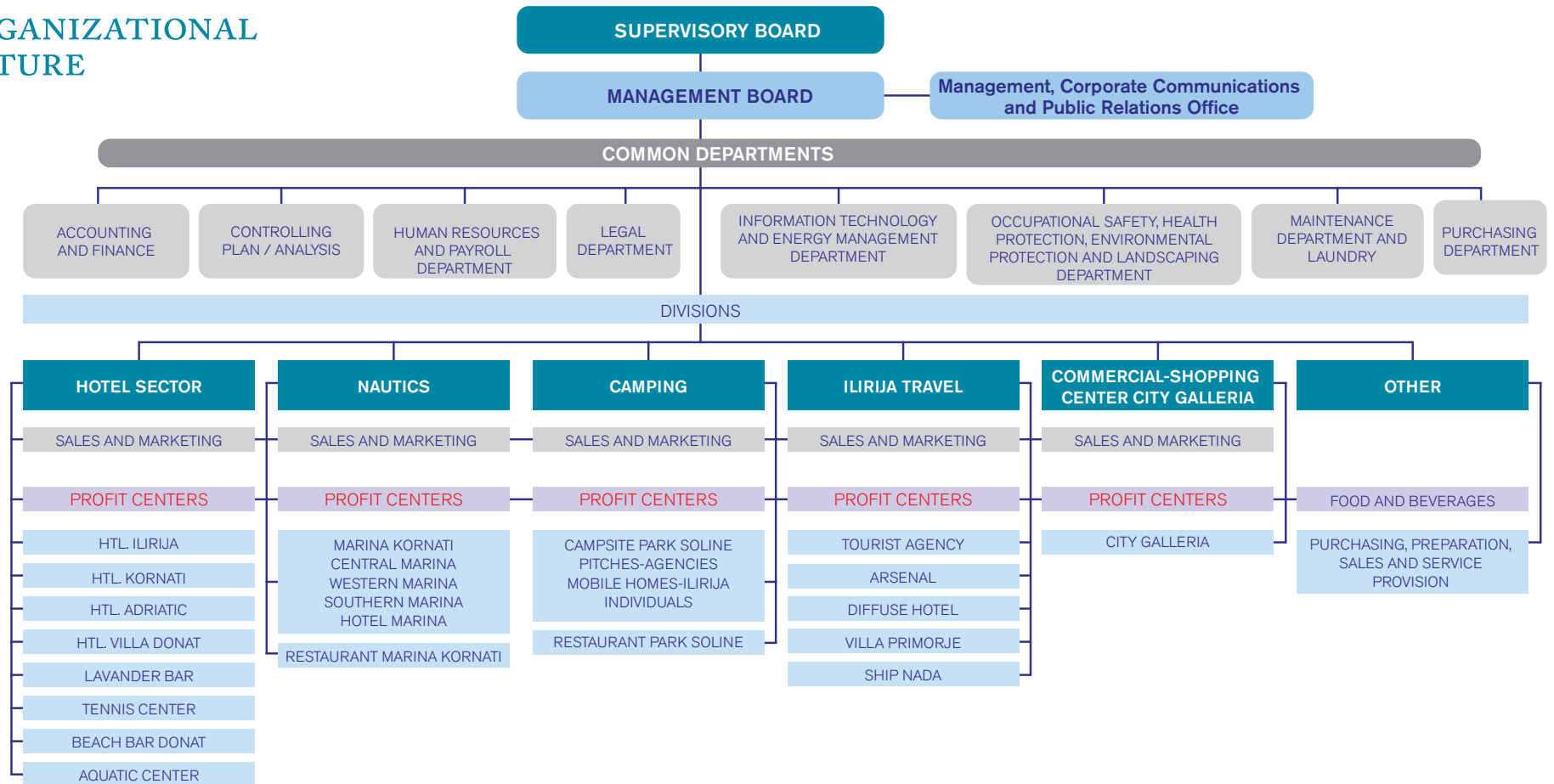
Quality – a top-quality product, professional service and individual approach to clients are the basis of the relation to the guest which is at the heart of the company's service.

Innovation – to be the initiator and creator of new products and services, contributing to the future development of Company, destination and Croatian tourism.

Sustainability and responsibility – in business, investment, relationship with its employees, business partners, clients (guests), local, regional and regional community, shareholders and day-to-day operations by integrating the economic, social aspects and environmental protection aspects into decision-making processes and corporate strategy of the Company. Harmonization of these aspects is the foundation of success and sustainable development of the Company.

Transparency – in business and communication with all stakeholders of the company while complying with the principles of timely and accurate information provision as a prerequisite for further strengthening the Company's market position and its further growth.

2.2 ORGANIZATIONAL STRUCTURE



2.3 SUSTAINABLE DEVELOPMENT AND CORPORATE SOCIAL RESPONSIBILITY

Ilirija d.d. has been continuously implementing the corporate social responsibility policy in the first half of 2019, which is most reflected in the areas of (I) environmental protection, (II) employee relations and (III) environmental protection.

With regard to environmental protection, the Company's activities were focused on improving and enhancing the waste management process by building a new waste yard approximately measuring 150m². In addition, in the first half of the fiscal year, the Company intensified the activities of renewal and recertification of the environmental protection standard in the hotel sector by obtaining an advanced certificate "Sustainable hotel by UPUHH" for its largest hotel - Ilirija ****, which was until then the holder of the basic certificate. In the nautical sector, Marina Kornati has been awarded the Blue Flag as the leading international standard for the protection of the sea and the coast for already 16 years in a row.

In the area of corporate social responsibility towards employees, the Company is continuously working on improving the financial position of its employees, which is why the cost of gross pays rose by 15% in the first semi-annual period last

fiscal year. In addition to improving their financial position, the Company pursues an active employment policy. At the end of the reporting period, i.e. on 30th June, 2019, there were 425 employees hired, which is rise by 2.65% compared to that in the same period of the previous fiscal year.

As part of the human resources management and development policy, the Company has recruited eight trainees, young highly educated persons of different professions, who will become acquainted with and trained about all aspects of the tourism and hospitality industry through the system of job rotation.

Regarding the relations with the community in the first semi-annual period, the activities prevail through which the Company develops the offer of the destination through Ilirija Travel by organizing, initiating, participating and supporting events in order to create added value of the destination, its recognition and diversity of tourist offer, among which we highlight:

- Performances, stand-up performances, concerts, events such as Wine & music evenings - two-day jazz concerts held in Arsenal organized by the Company

- Bike&Wine – Ravni kotari Tour 2019 where the Company is the main organizer in the cooperation with the local tourist board
- Dance event such as "Dance Zadar, we love you!" at which the world's best Latin American dancers and standard dancers performed
- Tuna, wine & sushi festival
- International Trekking Race Škraping Pašman 2019
- Wedding festival
- Zadar wine festival and lectures



2.4 RISKS

The Company is, after all, as the most businesses in the tourism sector, exposed to foreign exchange risk, price risk, credit risk and liquidity risk, environmental risk, risk of tourism as the branch of economy, the risk of macroeconomic movements and risk of changes in tax and other regulations.

Since most of the monetary fund inflows of the Company are quoted in EUR, as well as the most of the loans, the Company is to the highest degree hedged against the foreign exchange risk owing to this circumstance.

Indebtedness of the Company with the commercial bank is mainly subject to fixed interest rates, so taking this into consideration, the Company is not exposed to interest rates based on that, but only due to exceptional circumstances and disturbance in the operations which are not attributable to the Company.

In order to reduce the credit risk, the Company strives to reduce the total loan debts to an appropriate level that would be inferior to their own funding source.

The Company has most of its prices quoted in EUR and collects the majority of claims in the same currency, thereby being hedged against the price risk.

The Company is exposed to changes in tax and other regulations in the legal system of the Republic of Croatia. This, in particular applies to legislation in the field of maritime domain and the tourist land plots on which the Company has significant and crucial commercial long-term investments and not all the constitutionally guaranteed rights in the field of protection of capital investment and legitimate expectations regarding the legal investments have been exercised.

3 BUSINESS CAPACITIES OF THE COMPANY AND ADDITIONAL FACILITIES

Portfolio of ILIRIJA d.d. is composed of four hotels and villas, Marina Kornati with Hotel port Ilirija-Kornati, campsite "Park Soline," destination management company Ilirija Travel with its own capacities (Arsenal in Zadar, event ship „Nada“, agrotourism and Villa Primorje), Commercial – shopping center City Galleria, Tennis center, Aquatic center and hospitality facilities.





3.1 HOTEL SECTOR

Hotel sector capacity consists of 443 accommodation units (hotel rooms and apartments) with a total of 922 beds located in Biograd na Moru (Ilirija****, Kornati****, Adriatic***) and Sv. Filip i Jakov (hotel Villa Donat***/****), mainly classified as four star hotels.

Hotel accommodation is located in Ilirija Resort Hotels & Vilas in Biograd and Sv. Filip i Jakov. The hotels are located along the coast, not far from the town center and beach that is awarded the Blue Flag, which are owing to the ideal location and infrastructure, intended for leisure and congress tourism. In addition to modern and technically equipped conference halls and meeting rooms intended for conferences, seminars, presentations, workshops and meetings, there is a number of supporting amenities such as Wellness & beauty center Salvia, Olympic pool, out-door and indoor swimming pools, fitness center, a la carte restaurants and coffee bars.

As part of Ilirija Resort there is a conference center that consists of 8 halls with a total capacity to accommodate 30 to 250 persons, and there is also a magnificent garden with terraces ideal for banquets, receptions and entertainment, outdoor swimming pools, beach and from May 2018, an indoor swimming pool.

ILIRIJA RESORT – HOTEL & VILLAS

Hotel Ilirija the largest hotel in Ilirija Resort classified as a four-star hotel, with a capacity of 165 rooms and 338 beds, and includes a restaurant with 200 seats, a terrace with 70 and aperitif bar with 50 seats. It is located along the coast, close to the old town, surrounded by magnificent nature, sea and pinewood, as well as many amenities.

Hotel Kornati classified as a four star hotel, with the capacity of 106 rooms and 230 beds, a restaurant with the capacity for 220 persons, a terrace for 50 persons and a bar for 40 persons, by its design and atmosphere is linked to and associated with the most beautiful Croatian national park – Kornati.

Kornati Hotel is a unique for its connection with the Nautical tourism port Hotel port Ilirija - Kornati, which is located in the very center of Biograd with a beach right next to the hotel.

Hotel Adriatic classified as a three star hotel, with the capacity of 100 rooms and 210 beds, with a restaurant with the capacity for 230 persons, a terrace for 300 persons and a bar with the capacity for 110 persons. It is

located in a pine forest, almost on the beach, and there is Aquatic center next to it, which is ideal for family fun and for a range of attractive summer sea activities.

Villa Donat is located in Sv. Filip i Jakov and consists of Villa with 16 superb and modern rooms, classified as a four star hotel, and the annex which is classified as a three star hotel. The total capacity is 72 rooms and 144 beds, a restaurant with 120 seats, a terrace for 50 persons, aperitif bar for 20 persons and outdoor swimming pool. The hotel is located near the main beach and the town center which reminds of the rich history of this region.





3.2 NAUTICS

Nautical sector the Company began to develop in 1976 when it concluded the Contract on purchase of 40 ELAN vessels from Slovenia or 1977 when the Company began with the construction of the first nautical marina in Croatia (Hotel port Kornati) with 100 berths and organization of the first own charter fleet in the Adriatic sea with more than 40 vessels for the needs of sailors. Therefore Ilijija d.d. deserves to be considered to be a pioneer of nautical tourism at the Adriatic sea.

Today, the nautical sector of the Company consists of Marina Kornati and Hotel port Kornati, in which the Company has 805 berths on sea and land, which in one day can accept up to 2000 sailors, and by the number of berths, modern technical equipment, quality of service, cleanliness and neatness (Blue Flag) the Marina Kornati is one of the three leading Croatian marinas which annually attracts over 60,000 sailors.

Marina Kornati is the winner of numerous awards, where we wish to emphasize the Special Award in the "XVI Tourism Flower - Quality for Croatia 2012" action, organized by the Croatian Chamber of Commerce and the Croatian Radio and Television, which is an award for the best marina in the category of over 450 berths. In 2013, in the "XVII Tourism Flower - Quality for Croatia 2013" action, it

received an award in the competition of the largest marinas, while in the same action in 2014 and 2015 it ranked second in the "Best big marina" category and in 2016 it ranked third in the same category. In 2017, it received an award for the third place in the category of Large marina in the addition to "XXI Tourism Flower - Quality for Croatia".

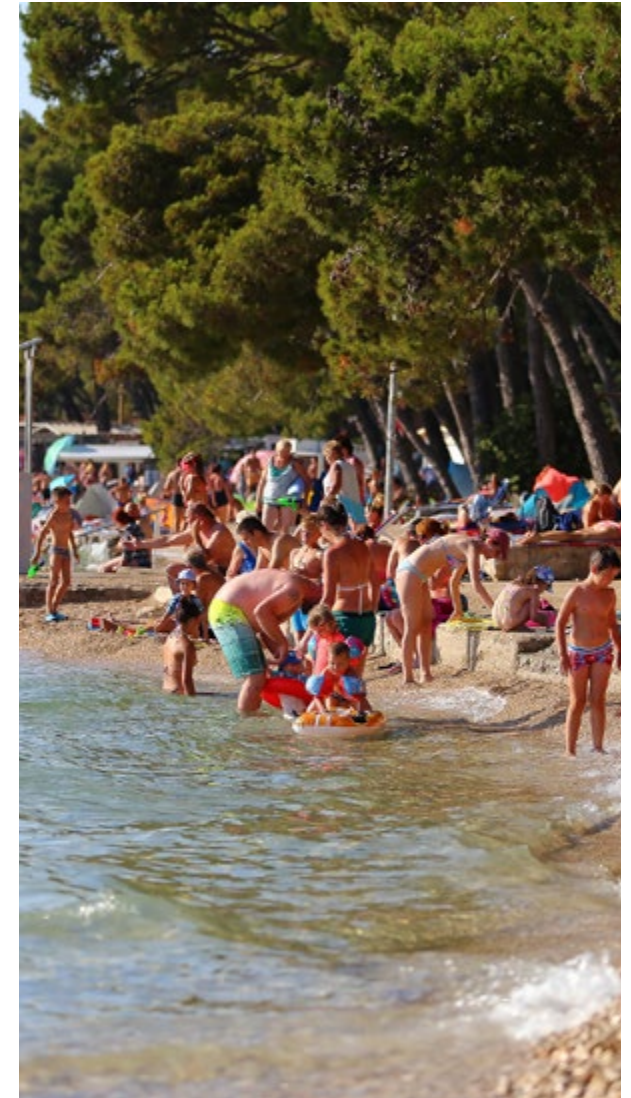
In 2018, Marina Kornati was awarded with two prizes: (I) a special prize from The Nautical Patrol of the Jutarnji List for the greatest progress in the tourism season 2018 and for an exceptional contribution to the development of Croatian nautical tourism and (II) in the "XXII Tourism Flower - Quality for Croatia" action, it was ranked third in the Large marina category.

Ilijija d.d. is the organizer of the leading boat show in Croatia „BIOGRAD BOAT SHOW“ which has been continuously held in Marina Kornati for 21 years in a row.



3.3 CAMPSITE PARK SOLINE

Campsite „Park Soline“ classified as a four-star campsite, also located in Biograd na Moru covers an area of 20.00 Ha, contains 1,220 accommodation units with a total capacity to accommodate up to 3,660 persons. In addition to the enriched restaurant offer, newly built promenade that stretches along the entire camp and the beach leading to the Biograd town center, the campsite “Park Soline” is the right choice for a family vacation. In addition to entertainment for children and evening entertainment, active holiday with attractive sports, you can relax walking along the long walking trails and recreational routes in a healthy environment, and the campsite is an excellent choice for all nature lovers. The value of investments made so far in the campsite “Park Soline” since the year 2000 amounted to approximately HRK 175,000,000.00 and owing to these investments, the number of overnight stays rose from 4,556 in 1996 to 302.845 overnight stays in 2018.



ARSENAL

ZADAR

Winja a.d.



3.4 ILIRIJA TRAVEL

Ilirija Travel – destination management company:

owing to the development of new services and facilities, a high-quality, integrated and complementary tourism product has been created in response to the needs of the modern tourism demand, conditioned by technological, social, market factors and trends of ever more demanding markets. Among the most important backbones of the offering and implementation of these special programs and products there is the business operation in own additional facilities such as:

Event ship „Nada“ a multifunctional yacht, sized 36m and a capacity to accommodate 180 persons, with a complete restaurant, kitchen and bar which provides an excellent hospitality service during the voyage. Conferences, seminars, special events, unique business meetings, gala receptions and banquets, unique weddings, exclusive day and night cruises, incentive events are all activities organized in the event ship “Nada” which adapts to the individual requirements of the clients.

Arsenal is a heritage site and multimedia center located in Zadar, built in the 17th century, which was renovated in 2005 as an indoor town square or as the center of public, cultural and entertainment life in the

region in which over 100 public and private events are organized on an annual level.

Diffuse Hotel Ražnjevića dvori AD 1307 multi-functional facility, located in the settlement of Polača named after the municipality in this settlement, in the heart of Ravni Kotari, which lies halfway between Biograd na Moru and Benkovac and is the first facility of such a category in the Republic of Croatia. This tourist complex has originated from the rural estate tradition, is an example of innovative tourism product conceived as a blend of tradition and contemporary trends.

Villa Primorje, built in the second half of the 19th century, is a typical traditional Dalmatian stone nobleman’s house with the outbuildings. Newly renovated, luxuriously decorated and equipped in line with the latest standards for facilities of its kind and category, it has its own restaurant that offers the possibility of organizing a number of events, the Mediterranean garden with a promenade and, from the tourist season 2017, an outdoor swimming pool.

Offers of trips, special offers according to the requirements of clients, sports programs, MICE etc.



3.5 HOSPITALITY

Restaurant „Marina Kornati“, is located in Marina Kornati, having the capacity for over 350 persons, which together with the recently refurbished Captain's Club having the capacity to accommodate 70 persons, or with the overall capacity for 420 persons meets the requirements of boaters for holding various and numerous events in Marina Kornati. Besides hospitality services, Captain's Club also provides services for a number of presentations on nautical products, and is an ideal venue for holding small conferences and events. In 2018, a total of 50 events were organized in Marina Kornati attended by over 6.598 persons.

Restaurant „Park Soline“ is located in campsite "Park Soline"****, close to the sea, ten minutes of walk from the center of Biograd na Moru with an offer of food based on Mediterranean cuisine. The restaurant with a capacity to accommodate 280 people offers the possibility of organizing various events - family celebrations, banquets and receptions as well as meetings. The restaurant includes a Dalmatian tavern with a fireplace, coffee bar and taps of wine decorated as a wine cellar, which offers the possibility of buying and tasting top quality red and white wines produced from the native Croatian species.

Beach bar "Donat" is located in the building-magazine located in a protected cultural and historical complex of village Sv. Filip i Jakov settlement, which is also entered in the Register of Croatian cultural monuments of the Republic of Croatia. Today, it is classified as a beach hospitality facility or beach bar/cocktail bar with capacity to accommodate 140 persons.

Lavender lounge bar, located inside of Adriatic hotel, next to the beach, known for its Mediterranean design, fully designed for people to relax, with a beautiful view of the Pašman Channel, a place that offers the possibility of organizing a number of events of different character (MICE, weddings, banquets, cocktail bar, night club, etc.).



2506 ZD

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1375 BG

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3.6 ADDITIONAL FACILITIES

Event: Biograd Boat Show, the largest international autumn boat show in the Republic of Croatia and the largest boat show in South East Europe among the shows, which takes place on the water and brings together all the key representatives of the nautical industry and tourism. At the beginning, that is, in the year 1999 the boat show was organized as Spring Open Days, mainly intended for companies that operate in the marina, as the first such event in North Dalmatia. Wishing for Biograd na Moru, to win the top nautical event considering its status of the city as a cradle of nautical tourism, at which all sectors of the nautical and charter business will be presented, the Open Days grew into Biograd Boat Show. Since 2004, the event has been organized as an autumn boat show which has contributed to an improved boat offer and extension of the tourism season. Biograd Boat Show was admitted to the International Federation of Boat Show Organisers-IFBSO at the 50th meeting of the Federation that took place in Istanbul, Turkey, in June 2014, and in 2015 it became its gold member. The shows of former members of the Federation were mainly organized in the major world centers, and the fact that the Biograd Boat Show is organized in the city of only 5,000 residents makes this success even greater, which is a great recognition not only to the Company as the boat show organizer, but also the Croatian nautical industry and tourism.

Today the leading international autumn nautical show has grown into the major Croatian nautical

event. From its early beginnings the boat show brings together all representatives of the nautical industry and tourism, government institutions, major organizations in tourism and nautics as well as professional associations. Owing to this partnership with all relevant subjects, and now long-term exhibitors and partners, we have been developing Biograd Boat Show by listening to their needs, keeping up with trends in the nautical and trade fair industry while implementing our own vision of its development creating a high quality, distinctive, and above all, sustainable economic and tourism product, which since its beginnings further enriches the Croatian tourism supply, especially its post-season.

In 2018 the show, which celebrated twenty years of its existence, was attended by over 310 registered exhibitors that participated with 320 vessels, while the number of visitors surpassed the figure of 16,000 with over 2000 realized business visits via Biograd B2B business networking platform.

Sports facilities:

“Tennis centar Ilirija”, located in a pinewood Soline near the old city center, covers an area of 48.000 m², consists of 20 tennis courts and multipurpose courts (14 clay and 6 artificial grass tennis courts) with night lighting, restaurant and changing rooms as well as related facilities.



3.7 COMMERCIAL-SHOPPING CENTER CITY GALLERIA

Commercial-shopping center City Galleria is located near the old town center of Zadar, one of the two largest shopping centers in the city and the wider Zadar region, completed and opened to the public in October 2008 with a total gross surface of more than 28,500 m² spread over a total of six floors (two garage and four sale areas). The gross area of the center consists of the belonging underground garage of total area of 10,863 m² followed by 9,897.60 m² of net lettable surface area and ancillary rooms, corridors, technical and common areas. The occupancy of the center on 30/06/2019 is 99.77% of all capacities.

There are following facilities in the Center itself: an underground car garage with over 400 parking spaces on two floors, opened and closed market, supermarket, specialized food and beverage shops, fashion clothing, footwear and sporting equipment shops, children's shops, cafés and 6 multiplex movie theaters. The offer is conceptually divided in floors, so the ground floor of the center is envisioned as a space with a mixed offering of food and services; the first floor is designed as a fashion floor with the supply of clothing, footwear, fashion accessories stores and perfumery/drug store; the second floor is created as a floor for fun and recreation with an offer of

cafés, entertainment, cosmetic and sports services; while the third floor offers lease of office spaces.

The unique features of the Commercial-shopping center City Galleria have been also recognized at the international level when in 2010 at the award ceremony 'International Property Award', the most prestigious international competition in the real estate business, the Commercial-shopping center City Galleria Zadar received the prestigious five-star award in the category of "Best Retail Development".

Special characteristics of the Commercial-shopping center City Galleria, which distinguish it from the rest of the market can be summarized in a few features, such as; very attractive location within the city's pedestrian zone that provides great visibility of the facility; accommodation of the town marketplace with accompanying food facilities in the Centre; and offer the first and only multiplex cinema in the city of Zadar.

4 KEY PHYSICAL OPERATING RESULTS OF THE COMPANY

In the first half of the year, the Company achieved the key physical operating results in its tourism portfolio mainly at the level of the same period in the previous fiscal year in the camping sector or with a slight growth in the hotel sector, while in the nautical sector overnight stays do not constitute the core business activity. Despite a slight increase in physical operating indicators, primarily overnight stays, the Company recorded an increase in operating revenues which are higher in the camping sector by 14%, by 8% in the hotel sector, by 4% in the nautics and far the highest increase in revenues has been achieved in the relative amount in the destination management company/DMC IlirijaTravel which have grown by 25%.

The forecasted and the expected physical operating results realized in the first quarter of the fiscal year (January-March), especially in the nautical and hotel sector as a result of a combination of target marketing campaigns, competitive and sustainable pricing policy and additional complementary offer through the destination management company Ilirija Travel, continued to be achieved in the second quarter of the fiscal year as well. Further to the foregoing, the hotel sector records 20,803 arrivals and 48,009 overnight stays with a growth rate

of 4% and 1% respectively. In the nautical sector, despite a slightly lower number of vessels on the contract-based berth, which generate the largest share of revenue from the nautics in the segment of vessel accommodation, it has increased mostly due to the increase in the number of contracted charter vessels, which at the same time have a higher price of accommodation than individual vessels, generating the highest growth in revenues in the nautical sector in its absolute amount. The other physical indicators such as sailing in and overnight stays of vessels in transit have grown at a rate of 5% and 3% respectively, while the port service activities recorded a growth by 1%.

In the observed period, the camping sector recorded a slightly higher number of arrivals (12,906) and overnight stays (72,140), which is a consequence of its pronounced seasonality and dependence on weather conditions, which were extremely unfavorable in the month of May with a lot of rainy days and influenced the expected and planned achievements of the Company's camping sector, although the revenues at the level of the entire camping sector have grown at a rate of 14%. 352 special events were organized for a total of 27,131 persons through the destination manage-

ment system of Ilirija Travel, which is an increase by 15.90% in the number of events and by 3.27% in the number of persons compared to that in the same period in 2018. The growth of key physical achievements followed by the growth in revenues show that the Company is intensively and successfully developing its year-round business through the destination management system.



4.1. HOTEL SECTOR

In the first six months 2019, the hotel sector recorded 20,803 guests that stayed, which is a rise by 4% compared to the figure in same period of 2018, that with an average stay of 2.31 days realized a total of 48,009 overnight stays, or 1% more overnight stays. The operating and financial results achieved are particularly significant considering the fact that the hotel sector has operated with the same capacities as in the previous year in much more demanding year 2019 with significant changes on the market.

The first semi-annual period of the year 2019 was marked by the continuation of activities undertaken with an aim to extend the season by offering additional contents and experiences by undertaking joint activities through the destination management company system/DMC Ilirija Travel, available sports playgrounds, additional entertainment capacities, active vacation, environment and thematic content or offer.

The domestic market, compared to the same period in 2018 records a rise in overnight stays by 13% and is the second market in this period. We record a decrease in the number of overnight stays by 1.5% from foreign markets, with different trends depending on the markets. We emphasize a stable

continuation of the German market dominance with a share of 17.2% in all overnight stays, and continued growth from this market by 3% during the first half of the year. The Austrian market as the second foreign market for the Company's hotel sector, with a share of 12.4%, slightly reduced the number of overnight stays by 1%. Despite the challenging fiscal year, we have nevertheless made a step forward in line with our strategic goals and focus, followed by the continued growth and stabilization of the German market as the key market. The strengthening in new markets is particularly emphasized from the long haul destinations and we have recorded a growth from the US market by 91%, Canada by 51%, while we have currently recorded a decline from the South Korean market, which remains the fourth most important market in this period. However, we have made significant progress, partly by strengthening air connections to Zadar from the markets of the Netherlands (+43%), Belgium (+23%), and we point out a visible improvement with the 31% increase in overnight stays from Italy. A part of the market with a lower share in overnight stays compared to that in the same period of the previous fiscal year (France, Hungary, Slovenia) was thus successfully compensated by the new one, and we stress that we have a general growth by 6% from

the “other” markets which are less represented and not individually specified. In this way the risk dispersion policy with conversion and expansion into new markets proved to be correct in this year characterized by strengthening of the competition. In this regard, significant efforts and results are also focused on other target markets such as the Scandinavian market, followed by positive developments from the markets of the USA, Canada, Australia, while at the national level we record a decline from the markets of Poland, France and Hungary. For some markets, such as Swedish, Dutch and Slovakian, despite the general movements in the country, we record opposite, positive developments in these cases as a result of a special commitment to the promotion and contracts signed with partners over there.

The revenue of the hotel sector from board services amounted to HRK 17,285,015.15 and increased by 9% compared to that in the same period in 2018, when it amounted to HRK 15,867,408.82, which is a significant progress. It was realized by an increase in overnight stays by 1%, by rise in prices by 8% and revenues per room sold.

The total operating revenue of the hotel sector, with the achievement realized in the spin off profit centers within the hotel sector, amounts to HRK

18,250,390.47 with a growth at the rate of 8%.

We have additionally increased our most significant segment of sales - pre-contracted groups by 5.6%, and now it bears 60.1% of total sales channels. In addition to the strengthening of this segment this year, where we have been aware of its complexities from the start, precisely in order to ensure the continuity of stable operations, we have strengthened the fixed lease placement by 18.4%, while we have seen a decrease in allotments occurring to a part of the partners due to some difficulties in their markets and in line with general movement in the region - and individuals.

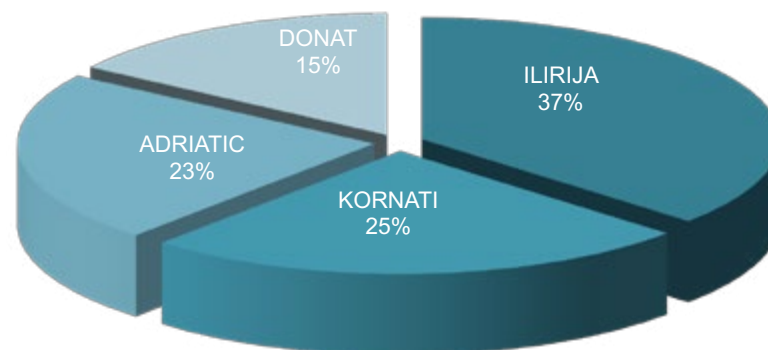
In this way, we have totally achieved a progress in the average price per room by 6%, while the average price last year rose from EUR 83.31 to EUR 88.96.



Hotel sector capacities

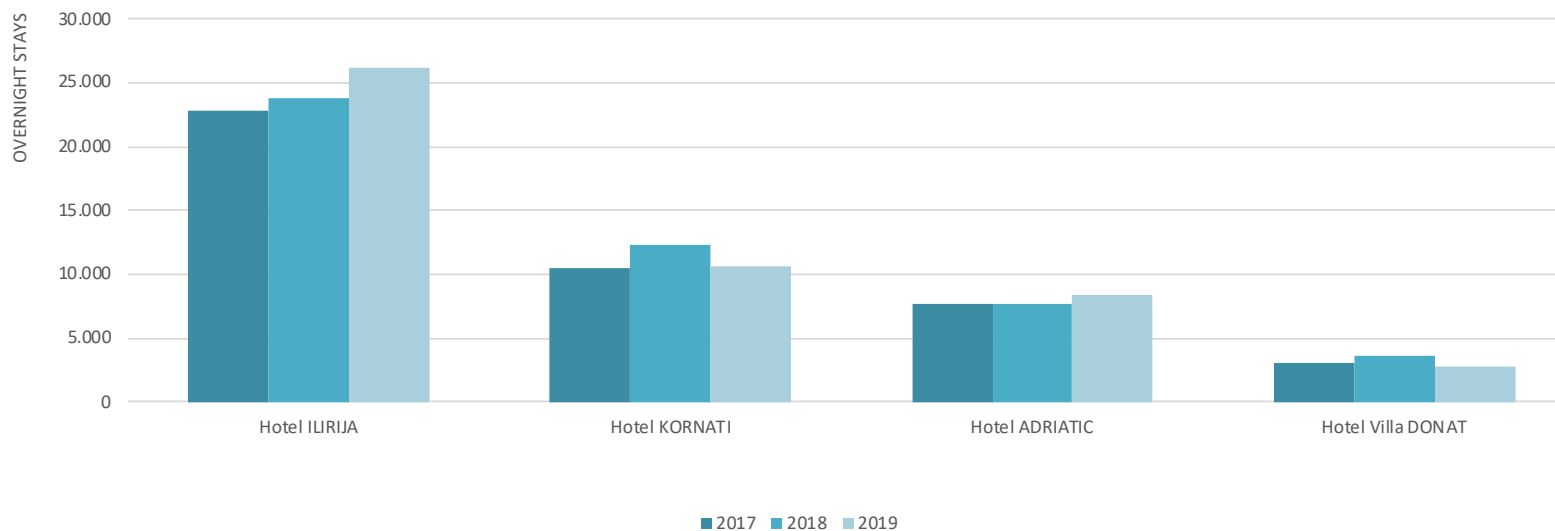
ILIRIJA D.D.	NUMBER OF ROOMS				NUMBER OF BEDS			
	2017	2018	2019	INDEX 2019/2018	2017	2018	2019	INDEX 2019/2018
ILIRIJA	165	165	165	1,00	337	337	338	1,00
KORNATI	106	106	106	1,00	216	216	230	1,06
ADRIATIC	100	100	100	1,00	210	210	210	1,00
DONAT	72	72	72	1,00	144	144	144	1,00
TOTAL	443	443	443	1,00	907	907	922	1,02

% SHARE OF INDV. HOTEL (number of beds)

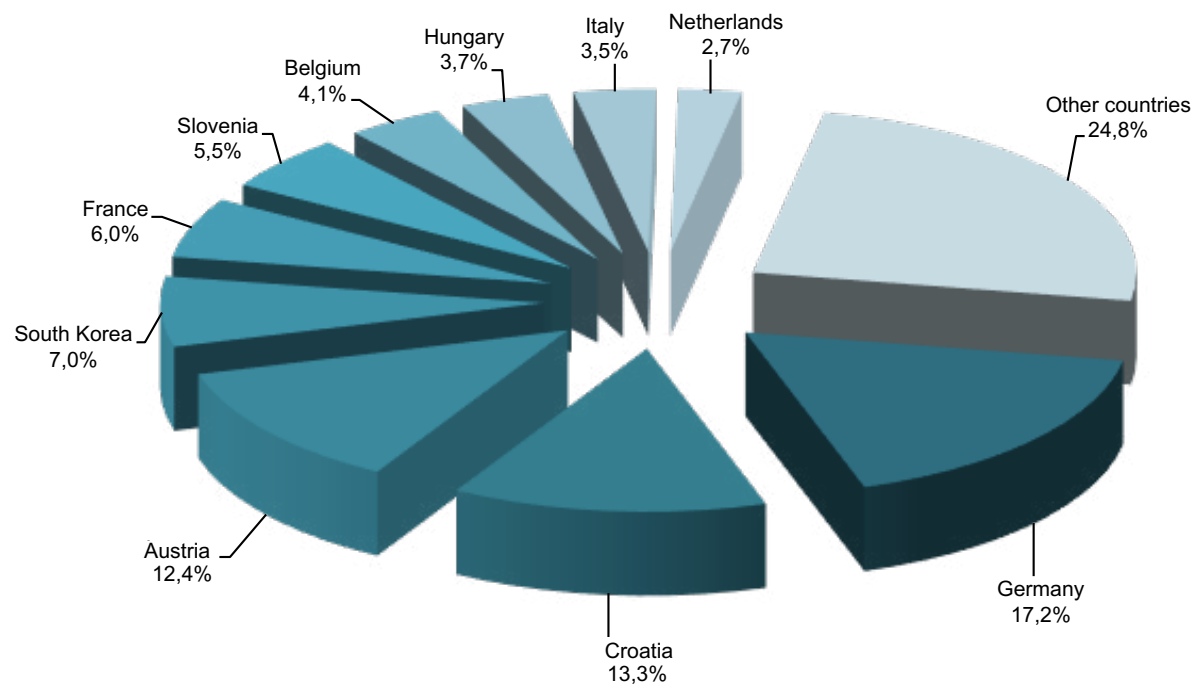


Overview and comparison of realized arrivals and overnight stays from 01/01-30/06/2019 and comparison to the same period in 2017 and 2018

PROFIT CENTER	HOTEL SECTOR							
	ARRIVALS			INDEX	OVERNIGHT STAYS			INDEX
	2017	2018	2019	2019/2018	2017	2018	2019	2019/2018
Hotel ILIRIJA	9.771	10.683	12.500	117	22.760	23.763	26.215	110
Hotel KORNATI	3.980	5.842	4.826	83	10.479	12.381	10.672	86
Hotel ADRIATIC	2.130	2.566	2.694	105	7.746	7.710	8.360	108
Hotel Villa DONAT	832	959	783	82	3.042	3.689	2.762	75
TOTAL	16.713	20.050	20.803	104	44.027	47.543	48.009	101



Graph of realized overnight stays in source markets for the period from 01/01–30/06/2019



Occupancy rate for the period from 01/01-30/06/2019 and the comparison to the same period in 2018

Percentage share

MONTH	ILIRIJA					KORNATI					ADRIATIC					DONAT					GRANDTOTAL				
	Total rooms	2018	%	2019	%	Total rooms	2018	%	2019	%	Total rooms	2018	%	2019	%	Total rooms	2018	%	2019	%	Total rooms	2018	%	2019	%
JANUARY (I)	5.115	141	2,76%	1.050	20,53%	3.286	416	12,66%	165	5,02%	3.100	152	4,90%	156	5,03%	2.232	0	0,00%	0	0,00%	13.733	709	5,16%	1.371	9,98%
FEBRUARY (II)	4.620	0	0,00%	473	10,24%	2.968	444	14,96%	0	0,00%	2.800	0	0,00%	0	0,00%	2.016	0	0,00%	0	0,00%	12.404	444	3,58%	473	3,81%
MARCH (III)	5.115	1.304	25,49%	1.716	33,55%	3.286	903	27,48%	0	0,00%	3.100	0	0,00%	0	0,00%	2.232	0	0,00%	0	0,00%	13.733	2.207	16,07%	1.716	12,50%
APRIL (IV)	4.950	3.072	62,06%	3.193	64,51%	3.180	587	18,46%	994	31,26%	3.000	404	13,47%	276	9,20%	2.160	90	4,17%	0	0,00%	13.290	4.153	31,25%	4.463	33,58%
MAY (V)	5.115	4.112	80,39%	3.779	73,88%	3.286	2.073	63,09%	2.066	62,87%	3.100	1.244	40,13%	1.592	51,35%	2.232	412	18,46%	312	13,98%	13.733	7.841	57,10%	7.749	56,43%
JUNE (VI)	4.950	4.281	86,48%	4.094	82,71%	3.180	2.467	77,58%	2.589	81,42%	3.000	2.325	77,50%	2.478	82,60%	2.160	1.263	58,47%	1.265	58,56%	13.290	10.336	77,77%	10.426	78,45%
JULY (VII)	5.115	0	0,00%	0	0,00%	3.286	0	0,00%	0	0,00%	3.100	0	0,00%	0	0,00%	2.232	0	0,00%	0	0,00%	13.733	0	0,00%	0	0,00%
AUGUST (VIII)	5.115	0	0,00%	0	0,00%	3.286	0	0,00%	0	0,00%	3.100	0	0,00%	0	0,00%	2.232	0	0,00%	0	0,00%	13.733	0	0,00%	0	0,00%
SEPTEMBER (IX)	4.950	0	0,00%	0	0,00%	3.180	0	0,00%	0	0,00%	3.000	0	0,00%	0	0,00%	2.160	0	0,00%	0	0,00%	13.290	0	0,00%	0	0,00%
OCTOBER (X)	5.115	0	0,00%	0	0,00%	3.286	0	0,00%	0	0,00%	3.100	0	0,00%	0	0,00%	2.232	0	0,00%	0	0,00%	13.733	0	0,00%	0	0,00%
NOVEMBER (XI)	4.950	0	0,00%	0	0,00%	3.180	0	0,00%	0	0,00%	3.000	0	0,00%	0	0,00%	2.160	0	0,00%	0	0,00%	13.290	0	0,00%	0	0,00%
DECEMBER (XII)	5.115	0	0,00%	0	0,00%	3.286	0	0,00%	0	0,00%	3.100	0	0,00%	0	0,00%	2.232	0	0,00%	0	0,00%	13.733	0	0,00%	0	0,00%
TOTAL	60.225	12.910	21,44%	14.305	23,75%	38.690	6.890	17,81%	5.814	15,03%	36.500	4.125	11,30%	4.502	12,33%	26.280	1.765	6,72%	1.577	6,00%	161.695	25.690	15,89%	26.198	16,20%

Occupancy rate for the period from 01/01-30/06/2019 and the comparison to the same period in 2018

Occupancy days

MONTH	ILIRIJA					KORNATI					ADRIATIC					DONAT					GRANDTOTAL				
	Total rooms	2018	Days	2019	Days	Total rooms	2018	Days	2019	Days	Total rooms	2018	Days	2019	Days	Total rooms	2018	Days	2019	Days	Total rooms	2018	Days	2019	Days
JANUARY (I)	5.115	141	1	1.050	6	3.286	416	4	165	2	3.100	152	2	156	2	2.232	0	0	0	0	13.733	709	2	1.371	3
FEBRUARY (II)	4.620	0	0	473	3	2.968	444	4	0	0	2.800	0	0	0	0	2.016	0	0	0	0	12.404	444	1	473	1
MARCH (III)	5.115	1.304	8	1.716	10	3.286	903	9	0	0	3.100	0	0	0	0	2.232	0	0	0	0	13.733	2.207	5	1.716	4
APRIL (IV)	4.950	3.072	19	3.193	19	3.180	587	6	994	9	3.000	404	4	276	3	2.160	90	1	0	0	13.290	4.153	9	4.463	10
MAY (V)	5.115	4.112	25	3.779	23	3.286	2.073	20	2.066	19	3.100	1.244	12	1.592	16	2.232	412	6	312	4	13.733	7.841	18	7.749	17
JUNE (VI)	4.950	4.281	26	4.094	25	3.180	2.467	23	2.589	24	3.000	2.325	23	2.478	25	2.160	1.263	18	1.265	18	13.290	10.336	23	10.426	24
JULY (VII)	5.115	0	0	0	0	3.286	0	0	0	0	3.100	0	0	0	0	2.232	0	0	0	0	13.733	0	0	0	0
AUGUST (VIII)	5.115	0	0	0	0	3.286	0	0	0	0	3.100	0	0	0	0	2.232	0	0	0	0	13.733	0	0	0	0
SEPTEMBER (IX)	4.950	0	0	0	0	3.180	0	0	0	0	3.000	0	0	0	0	2.160	0	0	0	0	13.290	0	0	0	0
OCTOBER (X)	5.115	0	0	0	0	3.286	0	0	0	0	3.100	0	0	0	0	2.232	0	0	0	0	13.733	0	0	0	0
NOVEMBER (XI)	4.950	0	0	0	0	3.180	0	0	0	0	3.000	0	0	0	0	2.160	0	0	0	0	13.290	0	0	0	0
DECEMBER (XII)	5.115	0	0	0	0	3.286	0	0	0	0	3.100	0	0	0	0	2.232	0	0	0	0	13.733	0	0	0	0
TOTAL	60.225	12.910	78	14.305	87	38.690	6.890	65	5.814	55	36.500	4.125	41	4.502	45	26.280	1.765	25	1.577	22	161.695	25.690	58	26.198	59

Monthly comparison of revenues/overnight stays of Ilirija Resort hotel from 01/01-30/06/2019 to those in the same period in 2018

MONTH	GENERATED REVENUES			OVERNIGHT STAYS			AVERAGE PRICE IN HRK		AVERAGE PRICE IN €		
	2018	2019	INDEX	2018	2019	INDEX	2018	2019	2018	2019	INDEX
JANUARY	803,080.98	1,406,055.11	1.75	1,233	2,322	1.88	651.32	605.54	87.86	81.58	0.93
FEBRUARY	168,772.98	351,380.76	2.08	738	869	1.18	228.69	404.35	30.73	54.45	1.77
MARCH	1,165,923.76	963,108.71	0.83	4,005	3,084	0.77	291.12	312.29	39.17	42.06	1.07
APRIL	2,127,454.35	2,216,611.41	1.04	7,308	8,369	1.15	291.11	264.86	39.27	35.73	0.91
MAY	4,458,081.78	4,619,475.38	1.04	13,779	13,173	0.96	323.54	350.68	43.82	47.27	1.08
JUNE	7,144,094.97	7,728,383.78	1.08	20,462	20,192	0.99	349.14	382.74	47.31	51.77	1.09
JULY	11,251,800.27	0.00	0.00	29,680	0	0.00	379.10	#DIV/0!	51.28	#DIV/0!	#DIV/0!
AUGUST	12,961,474.61	0.00	0.00	29,670	0	0.00	436.85	#DIV/0!	58.82	#DIV/0!	#DIV/0!
SEPTEMBER	7,523,002.54	0.00	0.00	20,170	0	0.00	372.98	#DIV/0!	50.24	#DIV/0!	#DIV/0!
OCTOBER	3,585,605.98	0.00	0.00	10,914	0	0.00	328.53	0.00	44.24	0.00	0.00
NOVEMBER	1,115,714.74	0.00	0.00	3,362	0	0.00	331.86	0.00	44.75	0.00	0.00
DECEMBER	686,928.55	0.00	0.00	3,424	0	0.00	200.62	0.00	27.05	0.00	0.00
TOTAL	52,991,935.51	17,285,015.15	0.33	144,745	48,009	0.33	366.11	360.04	49.38	48.55	0.98
30/06/2019	15,867,408.82	17,285,015.15	1.09	47,525	48,009	1.01	333.87	360.04	45.24	48.70	1.08

Revenues per sold room 30/06/19	659.78 kn	88.96 €
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Revenues per sold room 30/06/18	617.65 kn	83.31 €
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Selected profit centers within the hotel sector

Lavander	2018	2019	INDEX
31/12	1,108,597.04		
30/06	228,305.29	240,990.32	1.06

Aquatic center	2018	2019	INDEX
31/12	2,614,786.04		
30/06	640,556.00	467,407.46	0.73

Tennis center	2018	2019	INDEX
31/12	389,337.04		
30.06.	194,890.82	212,690.84	1.09

Beach bar Donat	2018	2019	INDEX
31/12	284,975.84		
30/06	26,356.37	44,286.70	1.68

Hotel sector total

TOTAL	2018	2018	INDEX
31/12	57,389,631.47		
30/06	16,957,517.30	18,250,390.47	1.08

Revenues per sold room - 2019:	696.63 kn	93.93 €
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Revenues per sold room - 2018:	660.08 kn	89.03 €
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REVENUES BY ACTIVITIES

Revenues from hotel services amount to HRK 17,285,015.15 and rose by 9% in comparison with those in the same period last fiscal year.

Other revenues from hotel sector including Beach bar Donat, which is a part of the business unit hotel Villa Donat, Sv. Filip i Jakov, were generated in the amount of HRK 965,375.32 and are lower by 11.44% than those in the same period in 2018.

Overall, the revenues of the hotel sector amount to HRK 18,250,390.47 and are higher by 8% than those in the first semi-annual period in 2018, accounting for 25.76% of the operating revenues of the Company for the observed period.



4.2 NAUTICS – MARINA KORNATI

During the first semi-annual period of 2019, the operations of Marina Kornati record an overall growth both in the physical and financial operating indicators. A lower decrease in physical turnover was realized in the segment of contract-based vessels by 1% or 710 contracts on using berths in the first half of 2019 compared to 715 contracts performed in 2018 for the same period. All other items of physical turnover including a daily berth or sailing in and overnight stays of vessels in transit and the port service activities have seen a growth from 1% to 5%.

In the first six months of the fiscal year, there were 1,058 transit vessels sailing in, which is a rise by 5% from 3,472 overnight stays realized or 3% more than in the same period in 2018. The reason for the increase in sailing in and overnight stays on the transit berth in the reporting period is the bad weather in the first half of June, which is usually reflected in the increase in sailing in and overnight stays of transit vessels in nautical ports and marinas. There were 1,945 port service operations (lifting, lowering and washing of vessels) performed, which is a rise by 1% compared to those in the first half of 2018 when 1,926 port service operations were performed. The revenue was generated in the amount of HRK 26,992,616.45 in the reporting period, while in the same period of 2018 the revenues amounted to HRK 25,936,772.61, which is a rise by 4.07%

or HRK 1,055,843.84. By analyzing the revenue by items, the revenue from the contract-based berth increased the most in an absolute amount, which was generated in the amount of HRK 21,802,606.11, with a rise by 3.61%, which also accounts for about 94.02% of the total revenue of Marina Kornati. After all, a significant contribution to the growth in the operating revenue of the nautical sector in the segment of vessel accommodation was made through daily mooring services, which increased by 12.74%, while parking services increased by 11.7%, as a result of introducing new operating regulation and the boat show by 63.47% compared to the first half of 2018.

In the first half of 2019, a total of 15 international and national regatta events and flotillas were held in Marina Kornati with 2,342 sailors and over 300 vessels. The most important nautical events are the Kornati Cup with 750 participants (01st to 02nd May), Carnival Regatta with 221 participants (01st March), Erste Trophy with 215 participants (19th and 23rd May), Seawolf with 155 (28th May) and the Business Cup with 133 participants (02nd June).

The largest Croatian and Central European boat show "21st Biograd Boat Show" will be held in Marina Kornati from 17th to 20th October. The twenty-first boat show will in addition to the growing

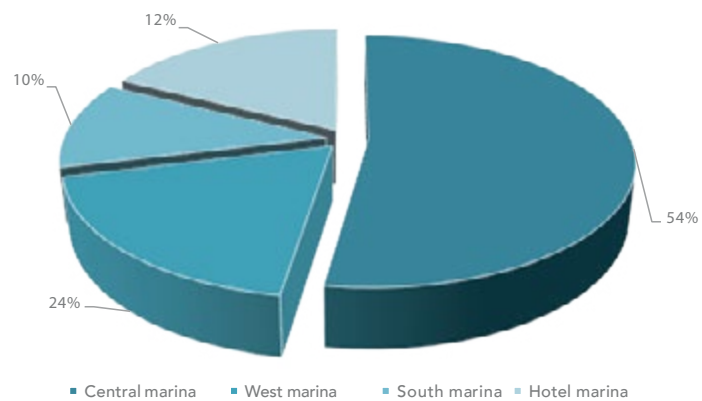
number of exhibitors, also see a new event - Croatia Charter Expo, the two-day event to be held from 17th to 18th October, as part of the Biograd B2B business networking platform. By meeting the requirements of the nautical market intensively, while directly participating in the creation and development of the Croatian nautical offer since 1976, further strengthening and making progress not only in the Biograd Boat Show but also the entire Croatian nautical offer and tourism, we believe that we can do this by developing the business part of the show, or presenting and business networking of our strongest and most competitive part of the world-wide tourist offer - charter tourism. The Croatia Charter Expo is aimed at better connecting and business networking of charter yachts and charter brokers, which is expected to see about 60 charter expo exhibitors and brokers as well as other participants related to charter tourism and industry



Marina Kornati capacities

	Length of piers / m	Number of berths	Dry berth	Total number of berths
Central marina	923	365	70	435
West marina	262	190	0	190
South marina	180	80	0	80
Hotel marina	450	100	0	100
TOTAL	1.815	735	70	805

% Share of individual marina (number of berths)



Cumulative overview of physical turnover of Marina Kornati during the period from 01/01-30/06/2019 and comparison to the same period in 2018

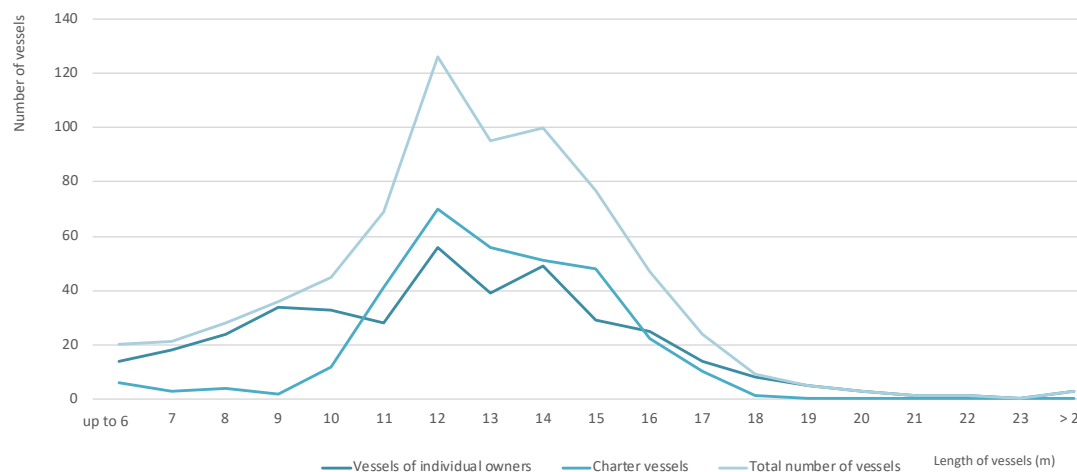
Physical turnover items		2019 by month											
Name of position	Measurment unit	1	2	3	4	5	6	7	8	9	10	11	12
Contract-based berth -individual	Contracted vessel	99	248	303	353	374	384						
Contract-based berth -charter	Contracted vessel	0	2	81	291	315	326						
TOTAL Contract-based berth	Contracted vessel	99	250	384	644	689	710	0	0	0	0	0	0
Transit berth-sailing in port	Sailing in port	1	9	30	143	526	1.058						
Transit berth-overnight stay of vessels	Boat / day	132	320	563	1.364	2.301	3.472						
Transit berth-overnight stay of vessels crew	Overnight stay of a person												
Port service	Operation	118	402	673	1.070	1.485	1.945						

Physical turnover items		2018 by month											
Name of position	Measurment unit	1	2	3	4	5	6	7	8	9	10	11	12
Contract-based berth -individual	Contracted vessel	77	233	293	351	381	396						
Contract-based berth -charter	Contracted vessel	4	6	91	293	316	319						
TOTAL Contract-based berth	Contracted vessel	81	239	384	644	697	715	0	0	0	0	0	0
Transit berth-sailing in port	Sailing in port	1	7	29	139	520	1.005						
Transit berth-overnight stay of vessels	Boat / day	134	298	625	1.233	2.190	3.356						
Transit berth-overnight stay of vessels crew	Overnight stay of a person												
Port service	Operation	171	379	689	1.111	1.536	1.926						

Vessels on berth contract during the period from 01/01-30/06/2019 and comparison to the same period in 2018

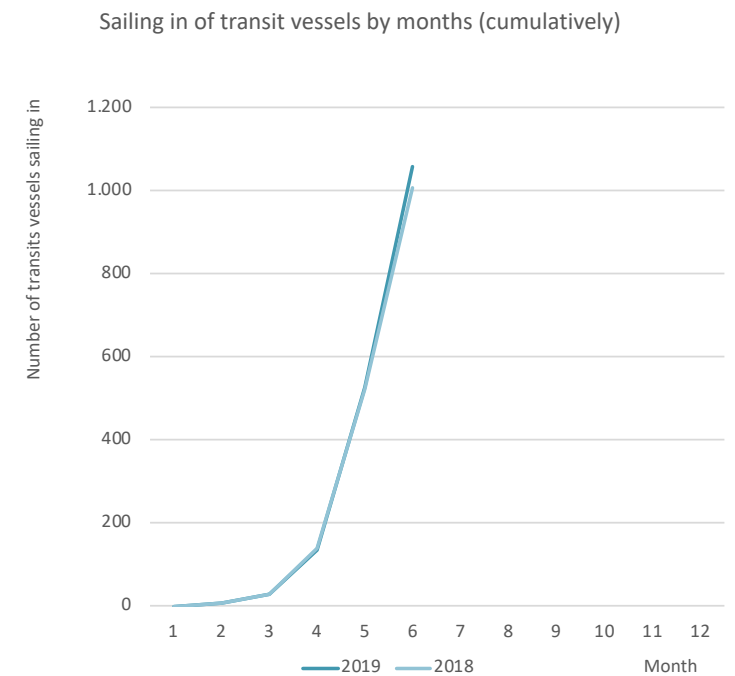
Purpose	Type of berth	Position of berth	01/01-30/06	% Total	01/01-30/06	% Total	Index
			2019	Vessels	2018	Vessels	
Vessels of individual owners	Annual berth in the sea	Central aquatorium	270	38	272	38	99
		South aquatorium	45	6	45	6	100
		Western aquatorium	1	0	8	1	13
	Annual berth on the land	Hotel port	30	4	36	5	83
		Marina land	4	1	3	0	133
	Seasonal berth in the sea	Marina aquatorium	24	3	17	2	141
		Hotel port	10	1	15	2	67
Total individual vessels:			384	54	396	55	97
Charter vessels	Annual berth in the sea	Central aquatorium	103	15	91	13	113
		South aquatorium	0	0	0	0	#DIV/0!
		Western aquatorium	223	31	228	32	98
		Hotel port	0	0	0	0	#DIV/0!
	Total charter vessels:			326	46	319	45
Total vessels 2019:			710	100	715	100	99

Vessels on berth contract 01/01-30/06/2019



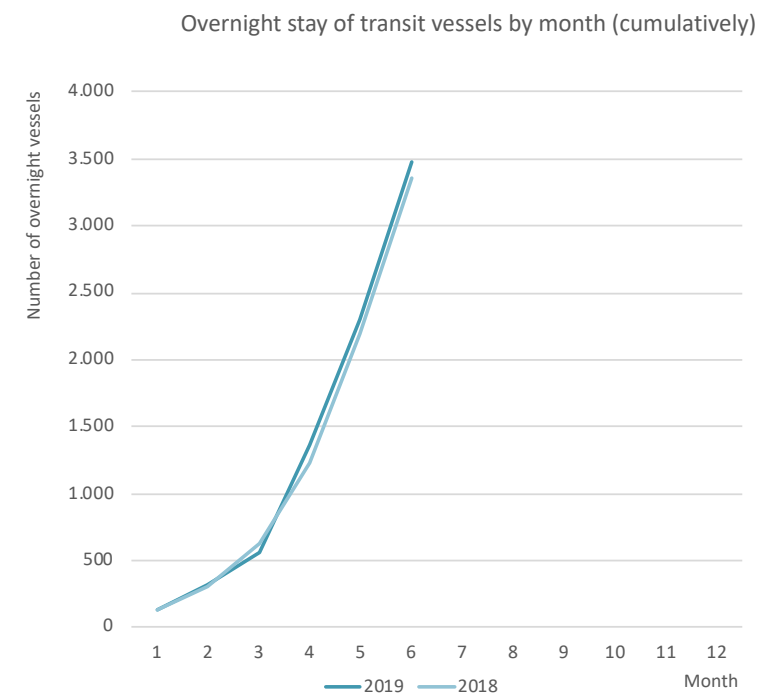
Transit berth – inbound vessels sailing in during the period from 01/01-30/06/2019 and comparison to the same period in 2018

2019	Individually monthly			Cumulatively monthly		
	2019	2018	INDEX	2019	2018	INDEX
Month	2019/2018			2019/2018		
1	1	1	100	1	1	100
2	8	6	133	9	7	129
3	21	22	95	30	29	103
4	113	110	103	143	139	103
5	383	381	101	526	520	101
6	532	485	110	1.058	1.005	105
7						
8						
9						
10						
11						
12						
Total 2019	1.058					
Total 2018		1.005				
Index 2019/2018			105			



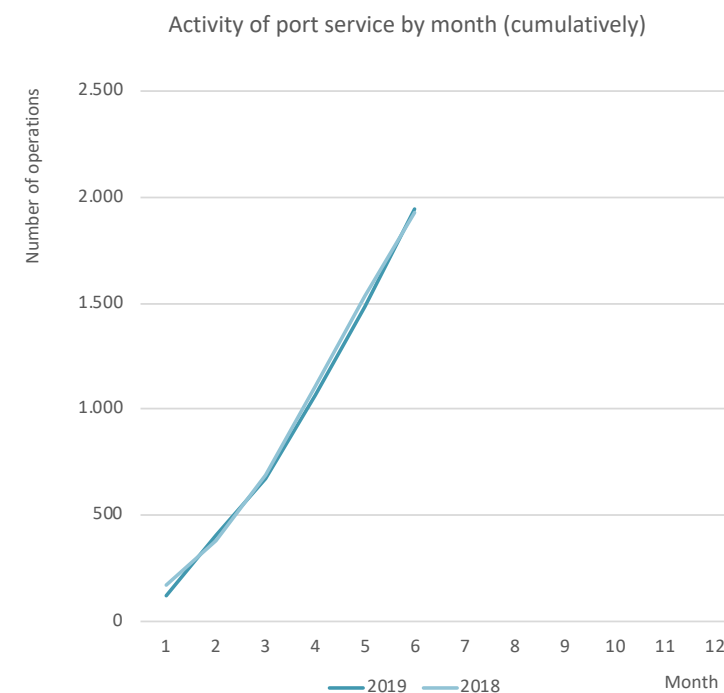
Transit berth – overnight stays during the period from 01/01-30/06/2019 and comparison to the same period in 2018

2019	Individually monthly			Cumulatively monthly		
	2019	2018	INDEX	2019	2018	INDEX
Month	2019/2018			2019/2018		
1	132	134	99	132	134	99
2	188	164	115	320	298	107
3	243	327	74	563	625	90
4	801	608	132	1.364	1.233	111
5	937	957	98	2.301	2.190	105
6	1.171	1.166	100	3.472	3.356	103
7						
8						
9						
10						
11						
12						
Total 2019	3.472					
Total 2018		3.356				
Index 2019/2018			103			



Activities of port repair services during the period from 01/01-30/06/2019 and comparison to the same period in 2018

2019	Individually monthly			Cumulatively monthly		
	2019	2018	INDEX	2019	2018	INDEX
Month	2019/2018			2019/2018		
1	118	171	69	118	171	69
2	284	208	137	402	379	106
3	271	310	87	673	689	98
4	397	422	94	1.070	1.111	96
5	415	425	98	1.485	1.536	97
6	460	390	118	1.945	1.926	101
7						
8						
9						
10						
11						
12						
Total 2019	1.945					
Total 2018		1.926				
Index 2019/2018			101			



Revenue generated by Marina Kornati during the period in 01/01-30/06/2019 individually by months and comparison to that in the same period in 2018

REVENUES OF MARINA KORNATI 2019 SEPARATE BY MONTHS																		
Revenue positions		Months 2019												2019 CUMULAT.	2018 TOTAL	Index 2019/2018		
		1	2	3	4	5	6	7	8	9	10	11	12					
I	Daily berths	1.648,80	32.992,80	58.792,80	173.765,59	253.712,57	407.783,60									928.696,16	823.717,52	112,74
II	Contracted berths with accessories	3.601.219,03	5.969.253,39	3.932.524,46	6.304.730,80	1.352.030,32	642.848,11									21.802.606,11	21.041.951,82	103,61
III	Port services	117.641,15	280.501,71	328.496,19	376.837,03	451.646,96	360.644,18									1.915.767,22	1.826.507,15	104,89
IV	Vehicle parking	1.452,00	2.352,00	18.968,00	117.644,29	231.024,28	422.789,76									794.230,33	711.027,00	111,70
V	Other services	1.140,69	17.349,49	-22.713,17	26.028,76	34.922,33	153.010,75									209.738,84	267.988,44	78,37
VI	Business cooperation	0,00	7.409,92	0,00	1.198.675,12	23.800,33	3.713,00									1.233.598,37	1.199.525,68	102,84
VII	Boat fair and events	4.043,75	0,00	8.415,00	0,00	24.605,00	70.915,67									107.979,42	66.055,00	163,47
TOTAL:		3.727.145,42	6.309.859,31	4.324.483,28	8.197.681,59	2.371.741,79	2.061.705,07									26.992.616,45	25.936.772,61	104,07

REVENUES OF MARINA KORNATI 2018 SEPARATE BY MONTHS																		
Revenue positions		Months 2018												2018 CUMULAT.	2017 TOTAL	Index 2018/2017		
		1	2	3	4	5	6	7	8	9	10	11	12					
I	Daily berths	21.798,53	17.162,98	52.765,59	137.407,35	257.811,82	336.771,25									823.717,52	984.059,50	83,71
II	Contracted berths with accessories	3.055.113,30	5.666.701,26	4.040.807,17	6.138.972,98	1.491.753,01	648.604,10									21.041.951,82	20.817.349,00	101,08
III	Port services	136.539,66	221.275,21	350.618,77	430.464,87	394.404,73	293.203,91									1.826.507,15	1.722.098,89	106,06
IV	Vehicle parking	924,00	4.812,00	16.769,20	116.172,16	243.356,04	328.993,60									711.027,00	636.120,62	111,78
V	Other services	5.298,19	22.435,64	-47.587,88	16.907,04	128.366,56	142.568,89									267.988,44	295.148,85	90,80
VI	Business cooperation	0,00	0,00	0,00	1.170.278,80	686,40	28.560,48									1.199.525,68	1.106.017,46	108,45
VII	Boat fair and events	40.000,00	0,00	0,00	22.625,00	3.430,00	0,00									66.055,00	53.616,34	123,20
TOTAL:		3.259.673,68	5.932.387,09	4.413.372,85	8.032.828,20	2.519.808,56	1.778.702,23	0,00	0,00	0,00	0,00	0,00	0,00	0,00	0,00	25.936.772,61	25.614.410,66	101,26



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4.3. CAMPING – CAMP "PARK SOLINE"

In the first six months of 2019, there were 12,906 arrivals and 72,140 overnight stays in the camping sector, which is a slight increase in comparison to those in the same period last year. The slight increase in physical operating indicators was mostly influenced by the bad weather in May (many rainy days), although the very beginning of the pre-season recorded excellent occupancy, especially during the holidays (1st May) and extremely good booking in the second half of June, which was influenced by the end of the school year and a good schedule of non-working days.

The three of four segments of the campsite business (lump sum, individuals and mobile homes) are recording a growth in arrivals and overnight stays. The market segment allotment records a decline in overnight stays by 8.29% and arrivals by 11.41%, and the result of this relationship is that the agency guests record an increase in average days of stay from 6.43 to 6.66 days. The lump sum market segment recorded an increase in arrivals by 8.91% and in overnight stays by 6.52% compared to that in the first six months of 2018. This increase was largely due to the increase in leased flat rentals and a good schedule of holidays in June (the markets of Slovenia and Croatia make up for the largest share of lump sum guests). The market segment of individuals rose by 2.38% in arrivals and

by 1.91% in overnight stays. The mobile homes as a segment in the first six months this year saw a rise by 4.48% in arrivals and 3.77% in overnight stays compared to those in the observed period in 2018. The largest share of this increase occurred in the month of June from the Slovenian, Croatian and German markets.

The camping sector has seen the rise both in physical turnover and revenue item, where generated revenues amount to HRK 12,148,587.17 and are higher by 14% compared to that in the same period last year, with a decline in revenues from the agencies by 5% as a result of different annual distribution of invoicing compared to that in the previous year, followed by an increase in the number of lump sum by 33%, which is the result of a higher number of leased lump sum pitches compared to that in the last year, of which the major portion of the lump sum-based rent relates to the mobile homes that bring in higher revenues. Revenues from mobile homes record a rise by 7% and the revenues from individuals have risen by 13% compared to those in the same period last year due to the carefully planned investments and marketing activities, as well as a more favorable schedule of holidays in the pre-season of 2019.

In the structure of realized overnight stays, the top five source markets are (1) the Slovenian market with a share of 29% overnight stays, (2) the Czech market with a share of 24% overnight stays, (3) the German market with a share of 14% overnight stays, (4) the Croatian market with a share of 10% overnight stays and (5) the Austrian market with a share of 4% overnight stays.

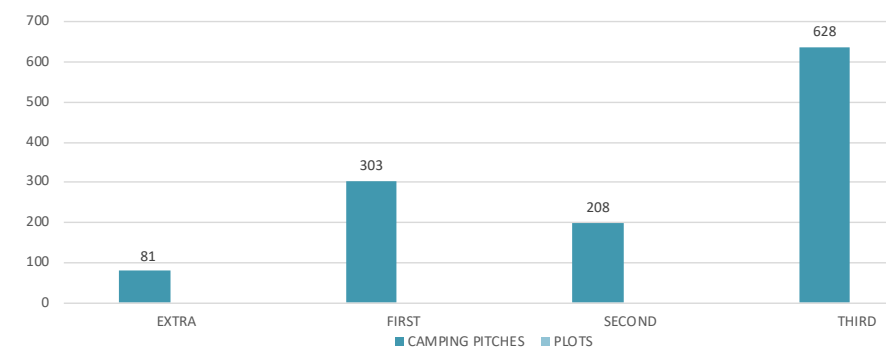
In the business segment of mobile homes, the highest increase was recorded by the guests from the German market (31.62%), the Croatian market (11.57%) and the Slovenian market (10.27%) compared to that in the same period in the year 2018. In the business segments of camping units, the highest increase has been recorded by the guests from the Slovenian market (20.11%), the Croatian market (17.27%) and the German market (8.89%).

At the same time, the agencies with a share of 30% prevail in the structure of overnight stays according to market segments, where the guests in mobile homes realize a share of 26% overnight stays, that compared to the same period last year has grown by 3.77 % as a result of focusing the marketing and sales activities on the target and more lucrative Western European source markets, whose guests seek a better quality of the camping accommodation.



Capacities of the Campsite "Park Soline"

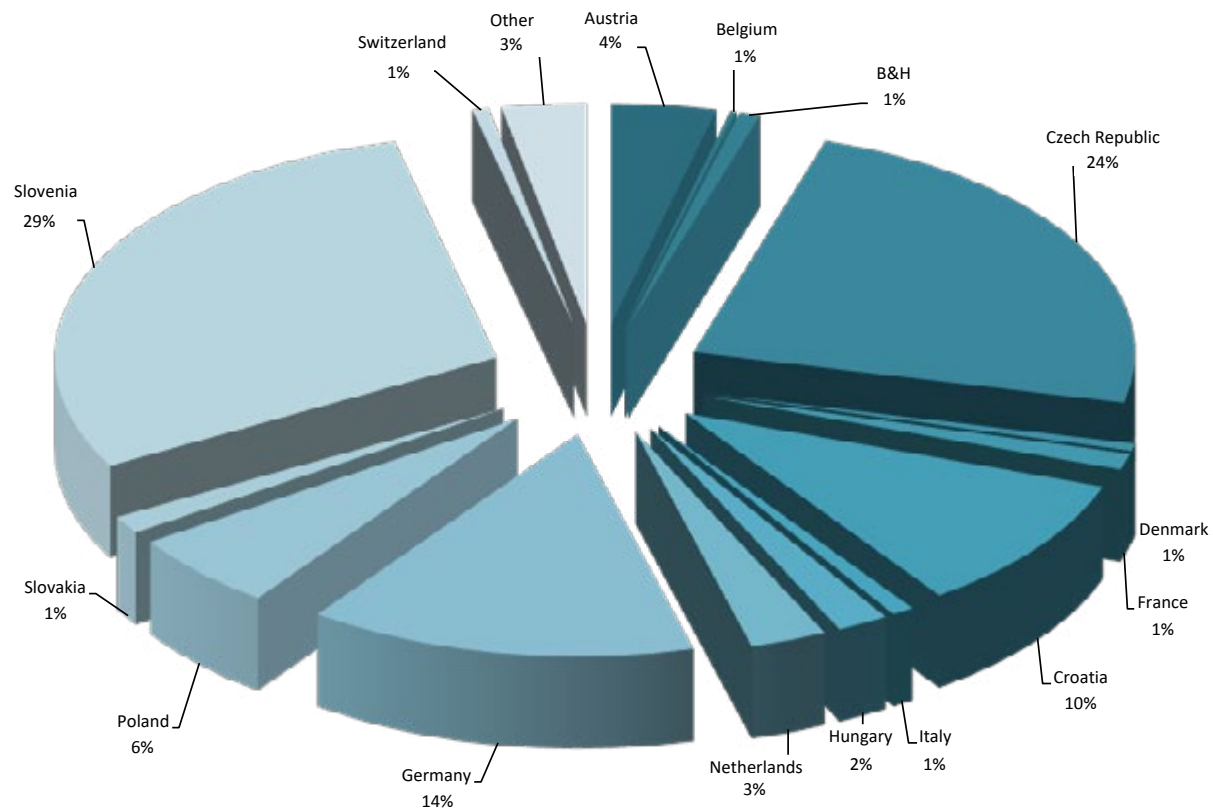
		2015	2016	2017	2018	2019
I	EXTRA ZONE					
	CAMPING PITCHES	81	81	81	81	81
	CAMPING PLOTS	0	0	0	0	0
	TOTAL	81	81	81	81	81
II	FIRST ZONE					
	CAMPING PITCHES	326	326	326	303	303
	CAMPING PLOTS	0	0	0	0	0
	TOTAL	326	326	326	303	303
III	SECOND ZONE					
	CAMPING PITCHES	182	182	182	198	208
	CAMPING PLOTS	0	0	0	0	0
	TOTAL	182	182	182	198	208
IV	THIRD ZONE					
	CAMPING PITCHES	347	347	347	638	628
	CAMPING PLOTS	187	194	194	0	0
	TOTAL	534	541	541	638	628
Σ	GRANDTOTAL					
	CAMPING PITCHES	936	936	936	1220	1220
	CAMPING PLOTS	187	194	194	0	0
	GRANDTOTAL	1123	1130	1130	1220	1220



Arrivals and overnight stays by source markets and average days of stay during the period from 01/01-30/06/2019 and comparison to those in the same period in 2018

Market	2019		2018		INDEX 2019/2018		AVERAGE STAY (DAYS)	
	Arrivals	Overnight stays	Arrivals	Overnight stays	Arrivals	Overnight stays	2019	2018
Austria	545	2.774	511	3.107	106,65	89,28	5,09	6,08
Belgium	44	168	63	375	69,84	44,80	3,82	5,95
B&H	153	545	159	473	96,23	115,22	3,56	2,97
Czech Republic	2.595	17.177	2.763	17.807	93,92	96,46	6,62	6,44
Denmark	61	381	80	205	76,25	185,85	6,25	2,56
France	160	854	137	809	116,79	105,56	5,34	5,91
Croatia	1.444	7.158	1.346	6.638	107,28	107,83	4,96	4,93
Italy	130	582	111	387	117,12	150,39	4,48	3,49
Hungary	259	1.363	419	2.287	61,81	59,60	5,26	5,46
Netherlands	288	2.018	453	2.690	63,58	75,02	7,01	5,94
Germany	1.648	10.252	1.434	9.044	114,92	113,36	6,22	6,31
Poland	637	4.045	874	5.690	72,88	71,09	6,35	6,51
Slovakia	206	930	98	573	210,20	162,30	4,51	5,85
Slovenia	4.237	21.215	3.924	19.668	107,98	107,87	5,01	5,01
Switzerland	126	440	98	332	128,57	132,53	3,49	3,39
Other	373	2.238	375	1.994	99,47	112,24	6,00	5,32
TOTAL	12.906	72.140	12.845	72.079	100,47	100,08	5,59	5,61

Overnight stay by source markets during the period from 01/01-30/06/2019



Cumulative overview of daily and monthly occupancy of accommodation units of the campsite during the period from 01/03-30/06/2019

MONTH	MARCH				APRIL				MAY				JUNE				TOTAL				
	MAXIMUM POSSIBLE PITCHES DAYS	PITCH DAYS	OCCUPANCY IN %	DAYS OF OCCUPANCY	MAXIMUM POSSIBLE PITCHES DAYS	PITCH DAYS	OCCUPANCY IN %	DAYS OF OCCUPANCY	MAXIMUM POSSIBLE PITCHES DAYS	PITCH DAYS	OCCUPANCY IN %	DAYS OF OCCUPANCY	MAXIMUM POSSIBLE PITCHES DAYS	PITCH DAYS	OCCUPANCY IN %	DAYS OF OCCUPANCY	NUMBER OF ACCOMMODATING UNITS	MAXIMUM POSSIBLE PITCHES DAYS	PITCH DAYS	OCCUPANCY IN %	DAYS OF OCCUPANCY
MOBILE HOMES ILIRIJA	6.200	57	0,92%	0,29	6.000	523	8,72%	2,62	6.200	708	11,42%	3,54	6.000	3.962	66,03%	19,81	200	24.400	5.250	21,52%	26,25
AGENCIES	8.370	8.370	0,00%	0,00	8.100	8.100	100,00%	30,00	8.370	8.370	100,00%	31,00	8.100	8.100	100,00%	30,00	270	32.940	32.940	100,00%	122,00
LUMP SUM	7.471	7.471	0,00%	0,00	7.230	7.230	100,00%	30,00	7.471	7.471	100,00%	31,00	7.260	7.260	100,00%	30,00	242	29.432	29.432	100,00%	122,00
INDIVIDUALS PITCHES STANDARD MARE, COMFORT AND STANDARD III ZONE	10.974	56	0,51%	0,16	10.620	678	6,38%	1,92	10.974	1.240	11,30%	3,50	10.620	3.841	36,17%	10,85	354	43.188	5.815	13,46%	16,43
INDIVIDUALS CAMPING STANDARD IV ZONE	4.805	0	0,00%	0,00	4.650	3	0,06%	0,02	4.805	24	0,50%	0,15	4.620	165	3,55%	1,06	154	18.880	192	1,02%	1,24
INDIVIDUALS TOTAL	15.779	56	0,35%	0,11	15.270	681	4,46%	1,34	15.779	1.264	8,01%	2,48	15.240	4.006	26,23%	7,87	508	62.068	6.007	9,68%	11,81
TOTAL	37.820	15.954	0,51%	0,16	36.600	16.534	45,17%	13,55	37.820	17.813	47,10%	14,60	36.600	23.328	63,74%	19,12	1220	148.840	73.629	49,47%	60,35

Revenues of the campsite during the period from 01/01-30/06/2019 and comparison to those in the same period in 2018

SEGMENT		2018					2019			INDEX	
		GENERATED IN 2018			GENERATED PRIOR 30/06/2018		GENERATED PRIOR 30/06/2019			2019/2018	
		NUMBER OF PITCHES	OVERNIGHT STAYS	REVENUES	REALIZED OVERNIGHT STAYS	REVENUES	NUMBER OF PITCHES	REALIZED OVERNIGHT STAYS	REVENUES	OVERNIGHT STAYS	REVENUES
1	MOBILE HOMES ILIRIJA	184	71.896	12.501.103,72 kn	18.323	1.666.960,00 kn	200	19.013	1.779.204,08 kn	104	107
2	AGENCIES	264	90.751	4.723.061,00 kn	23.496	3,693,365.09 kn	270	21.549	3,517,996.26 kn	92	95
3	INDIVIDUALS	562	80.710	7.412.227,01 kn	14.216	730,361.11 kn	508	14.488	824,697.81 kn	102	113
4	LUMP SUM	210	59.488	4.419.277,04 kn	16.044	4,092,661.27 kn	242	17.090	5,450,506.71 kn	107	133
5	OTHER SERVICES	-	-	1.471.105,42 kn	-	476,989.29 kn	0		576,182.31 kn	#DIV/0!	121
TOTAL:		1220	302.845	30.526.774,19 kn	72.079	10,660,336.76 kn	1220	72.140	12,148,587.17 kn	100	114

4.4 COMMERCIAL-SHOPPING CENTER CITY GALLERIA

The Commercial – shopping center City Galleria is located in a highly residential area, only 10 minutes walk from the old city center and bus station. The high quality location of the building, close to the old city center with a large number of new housing projects currently underway, provides to the Commercial-shopping center City Galleria an exceptional visibility and easy accessibility for large numbers of local citizens and foreign visitors. The total gross surface area of the facility is over 28,500m² spread over a total of 6 floors - 2 floors with underground garages and 4 floors with commercial premises and sales outlets. The gross surface area of the Center consists of the surface area of the underground garage of 10,863.50 m², net rentable area with business premises of 9,897.60 m² increased by the commercial activation of the third floor of the Center, communication, technical and common areas.

The center offers a wide variety of contents with a wide range of products and services including the city market-place, fish market, butcher shops, specialized food and beverage stores, supermarket, fashion clothing stores, footwear and sports equipment stores; electronic equipment store; stores offering beauty and home products, service activities, sports facilities, numerous hospitality facilities, office premises and the first and only multiplex cinema in the city with 6 halls. These contents are conceptually divided into floors, where the ground floor of the center is designed as a space with a mixed offering of food and services/servicing activities; the first floor is designed as a fashion floor with an offer of footwear,

clothing, fashion accessories stores and perfumery/drug store; the second floor is designed as a floor for fun and recreation with an offer of caffès, entertainment, cosmetic, sports and trading contents, while the third floor is designed for lease of office premises. Underground garage with more than 400 parking spaces is located at levels -2 and -1 and is available to visitors 24/7. Thanks to the unique architectural concept and diverse offer of contents, Center City Galleria has become distinguished as a place where the citizens' everyday life takes place.

The lessees operating in the Commercial-shopping center City Galleria are, inter alia, multiplex cinemas CineStar, drugstore and perfumery Müller, supermarket SPAR, CCC shoes&bags, PEPCO, Gyms4You, Zagrebačka banka, where almost all of them are the market leaders. We can also mention some other international and domestic renowned lessees such as stores Timberland, Shooster, Adidas, Nike&Converse, Ghetaldus, Farmacia, ShoeBeDo, TELE2, Sancta Domenica and others.

As at 30th June 2019, the occupancy of the center was 99.77% of all capacities, that is, 37 premises lease contracts are active with floor areas ranging from 9.80 m² to 1,836 m². By commercializing the area on the third floor of the Center and creating new office business units, the total net rentable surface of the center increased by 241.30 m², of which 218,90 m² is being rented at the moment.

The operating revenues from the Commercial-shopping center City Galleria have been generated in the first half

of the year 2019 by leasing the premises, through shared costs, using common areas of the center, lease of advertisement space and revenues from the garage amount to HRK 7,030,232.29. The foregoing is a decline in the same revenues compared to those in the relevant period in the previous year at a rate of 2.61%. In the first half of the year 2019, other revenues amounted to HRK 25,890.27, while they amounted to HRK 175,891.81 in the same period last year. The total revenues in the first half of the year 2019 amounted to HRK 7,056,122.56 and were lower by 4.79% than the revenues in the first half of the year 2018. While the revenues from shared costs, lease of the advertising space and lease of parking spaces in the garage has recorded a rise, a decline by HRK 225,534.10 has been recorded in the category of revenues from the lease of business premises. Although the regular revenues from leases were higher than those in the previous year, there were no revenues generated from rental fees by turnover that amounted to HRK 543,665.91 in 2018. Due to extraordinary circumstances (heavy floods in September 2017 and closing down of the second shopping center in Zadar), the lessee had a significant increase in revenues in the City Galleria premises, which ultimately resulted in a high difference in rental fee based on turnover collected in June 2018. During the period from July 2018 to June 2019, the lessee recorded a regular increase in business operations, and according to the calculation of the rental fee based on turnover, it was at the level of the monthly installments calculated on an annual level. Other operating revenues relating to the insurance compensation of damages

were lower by HRK 150,001.54 than in the year 2018.

In this period, 67.64% of the operating revenues, or HRK 4,772,537.78 was generated from the calculation of the rental fees of premises. The average rental fee per square meter of premises during the relevant period was EUR 10.86 or about 80.55 HRK/m². The largest lessees according to the leased area are Spar Hrvatska d.o.o., Müller trgovina d.o.o. and Blitz - Cinestar d.o.o. These three lessees have taken lease of 49.04% of the net lettable surface area in the Commercial-shopping center City Galleria. In addition to the lease of business premises, the operating revenues generated from the charging of shared costs to the lessees amount to HRK 1,590,309.52, which is 22.54% of total revenues; the revenues from leasing and commercial use of common areas of the center amount to HRK 302,394.35, or 4.29%; the revenues from one-time parking charges and leasing of parking spaces amount to HRK 347,250.42 or 4.92%; and in the smallest part, the revenues from the lease of advertising space on the facade of the Commercial-shopping center amount to HRK 17,740.22, which is 0.25% of total revenues generated.

The usage of the underground garage by customers of the Center rose by 11.51% in the first quarter of 2019 and it was used by 358,530 vehicles, while it was used by 321,528 vehicles in the same period of 2018. The revenues generated from the garage of the Commercial-Shopping Center City Gallery in the amount of HRK 347,250.42 were mostly realized from the one-time park-

ing of visitors to the garage, which makes up for 87.98% of the mentioned revenues.

In the observed period, the Company continued the activation of business premises on the third floor of the center and their conversion from service to office premises. In addition to the lessee ROSS d.o.o. which engages in media activity and operates via radio station 057 and web portal 057info.hr on the local media market, the lessees Drugačije d.o.o., Zdrava navika j.d.o.o. and Securitas Hrvatska d.o.o. started performing their business activity on the third floor, where only 22.40 m² remained unoccupied.

Continuous efforts are being made to improve and advance the offer of the center in order to create an attractive and diverse offer and strengthen its overall market recognition and positioning within the Zadar Region. The Company cooperates with the existing lessees in the center to increase its business volume and raise the quality of the service and is working with them on the active policy of bringing new lessees, especially those that are not yet present in the region of the Zadar County, making the offer of the Center even more competitive.

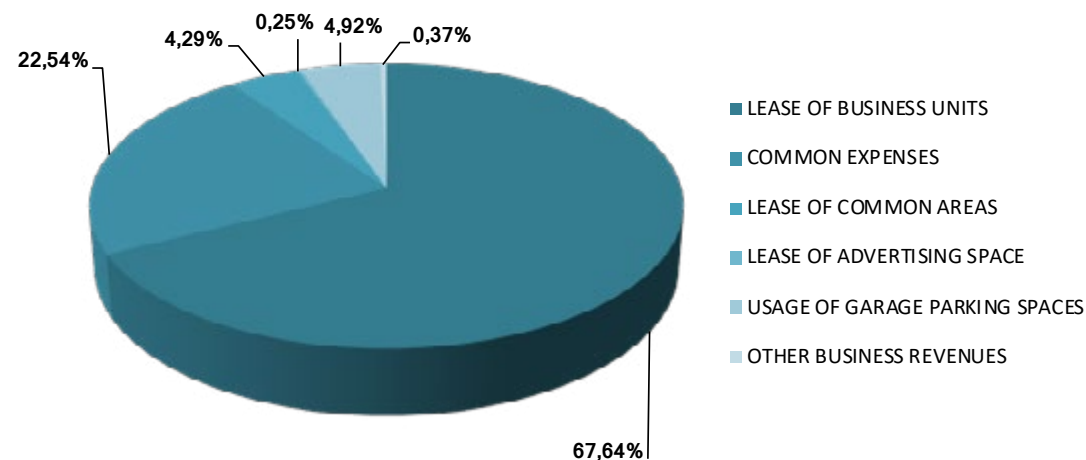
Operating revenues of the Commercial - shopping center City Galleria in Zadar for the period from 01/01–30/06/2019 and comparison to those in the same period in 2018

DESIGNATION	DESCRIPTION	NUMBER OF ACTIVE CONTRACTS	SURFACE AREA (m ²)	REVENUES 01-06/2019	%	REVENUES 01-06/2018	%	INDEX 2019/2018
1	LEASE OF BUSINESS UNITS	37	9.897,60*	4.772.537,78 kn	67,64%	4.998.071,88 kn	67,59%	95
2	COMMON EXPENSES	36	7.173,53	1.590.309,52 kn	22,54%	1.549.676,35 kn	20,96%	103
3	LEASE OF COMMON AREAS	22	1.039,30	302.394,35 kn	4,29%	321.721,92 kn	4,35%	94
4	LEASE OF ADVERTISING SPACE	8	129,18	17.740,22 kn	0,25%	17.395,66 kn	0,24%	102
5	USAGE OF GARAGE PARKING SPACES	410***	10.863,50	347.250,42 kn	4,92%	331.551,84 kn	4,48%	105
REVENUES				7.030.232,29 kn	99,63%	7.218.417,65 kn	97,62%	97
6	OTHER BUSINESS REVENUES			25.890,27 kn	0,37%	175.891,81 kn	2,38%	15
TOTAL REVENUES				7.056.122,56 kn	100,00%	7.394.309,46 kn	100,00%	95

* Total net leasable surface area

** Total net leasable area for calculation of common expenses

*** number of parking spaces in the garage



4.5 ILIRIJA TRAVEL

The progress in this six-month period of 2019 can be seen in the business operations of Ilirija Travel, because our destination management company (agency), where we create an integrated and complementary tourism product by developing new services and contents, generated the revenue in the amount of HRK 4,966,088 recording thus a growth by 24.97%, where some segments of offer are experiencing very significant growth.

There were 352 individual events or so many special programs, concerts, incentives, events, conferences, congresses, weddings, trips, regattas, etc., organized, which are mostly held in the pre-season (March-late May), attended by 27,131 person.

In our multifunctional historic facility Arsenal in Zadar, a series of added activities during the winter period resulted in an increase in revenues by 11%, where the heritage hotel and agritourism complex in the hinterland of Biograd records a growth in revenues by 75% and the event ship Nada records a growth by 48%. These steps forward which have been made are part of a hotel-based sales strategy, where the group segment prevails and records a significant growth. It is a rich offer for the groups consisting of additional experiences and contents that we offer in

these facilities that enriches business, seminar, conference and similar stays in our area. The diversity of DMC offer is greatly complemented by the stay of nautic as well as camping guests, both individuals and groups, providing them better quality stay in our facilities owing to additional experience possibilities.

In addition to the increased usage of additional experience contents by guests of our hotels, camp and marina, Arsenal as a distinguished venue for organizing events for other entities in the Zadar facility has been more engaged. Besides, agritourism is a place for arrivals of groups from the other areas, while the event ship Nada has been more frequently used on wider Adriatic area which is unique, judging by its purpose and functionality on the Croatian coast.

Considering the position of sales, and especially the already announced and contracted engagements in the post-season, we expect a further increase in total revenues and better quality stay of guests in our facilities owing to enriched experience, as well as a higher number of arrivals in our facilities motivated by these contents.

ARSENAL

ZADAR

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5 FINANCIAL OPERATING RESULTS OF THE COMPANY

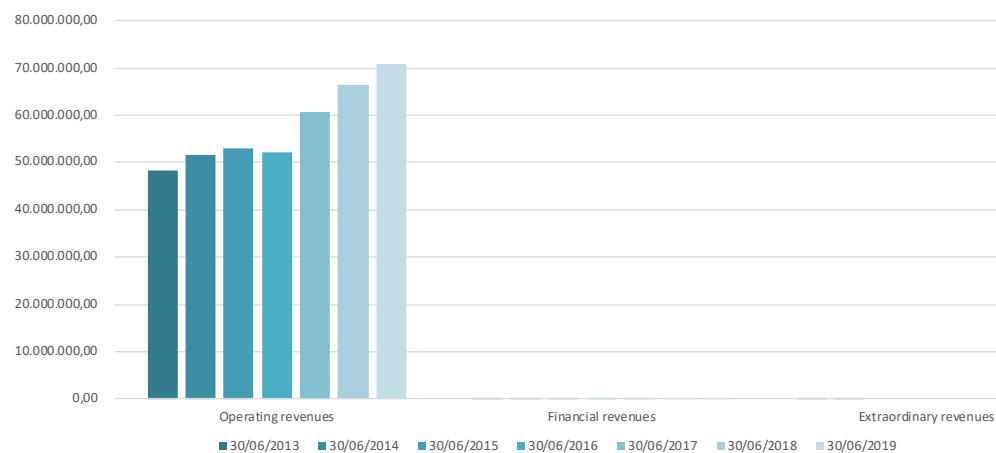
5.1 FINANCIAL OPERATING RESULTS AT THE LEVEL OF THE COMPANY

5.1.2 FINANCIAL OPERATING RESULTS OF THE COMPANY

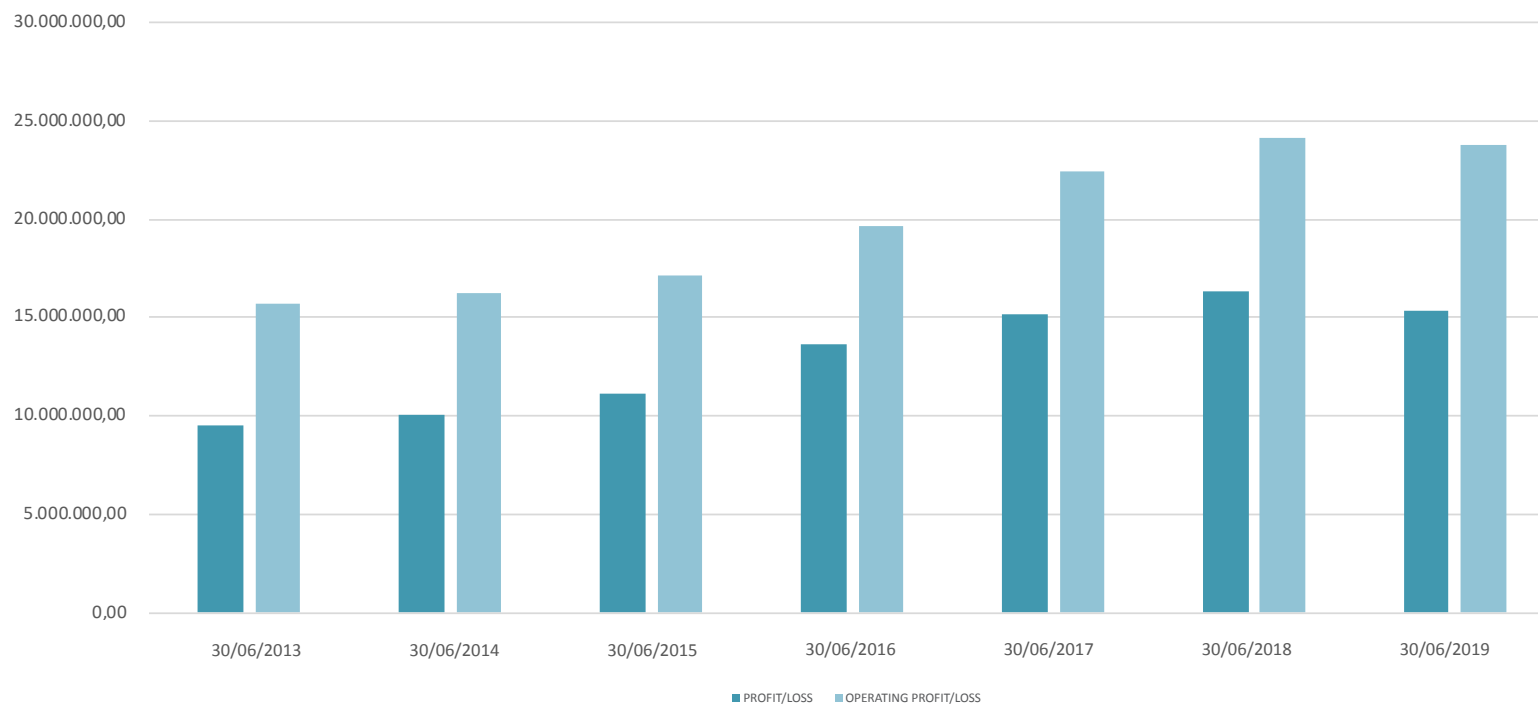
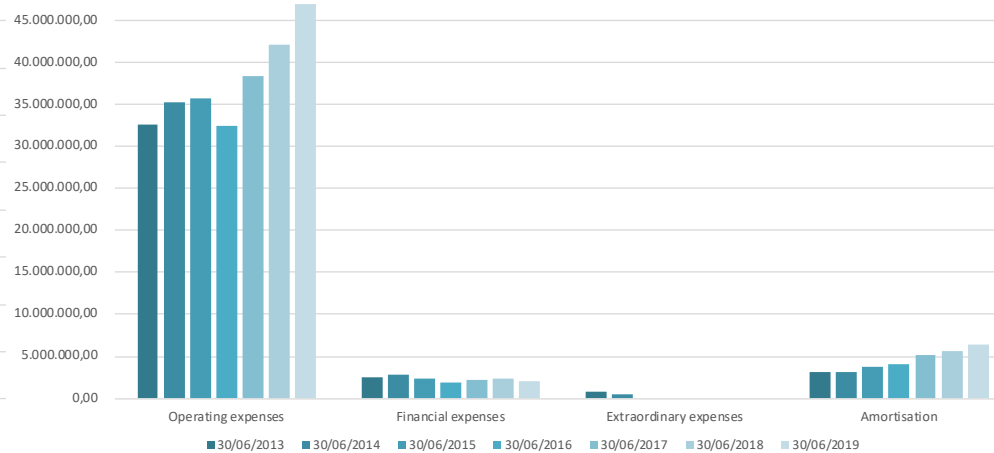
Overview of financial operating results during the period from 01/01- 30/06/2019 and comparison to those in the same period from 2013 to 2018

DESCRIPTION	30/06/2013	30/06/2014	30/06/2015	30/06/2016	30/06/2017	30/06/2018	30/06/2019	Index 2019/2018
Operating revenues	48.429.440,48	51.595.070,54	52.895.311,21	52.119.553,90	60.835.505,20	66.358.980,89	70.834.035,22	106,74
Financial revenues	180.683,05	51.457,30	48.367,93	59.307,67	46.580,99	41.311,15	26.730,05	64,70
Extraordinary revenues	38.325,32	344.066,81	0,00	0,00	0,00	0,00	0,00	#DIV/0!
TOTAL REVENUES	48.648.448,85	51.990.594,65	52.943.679,14	52.178.861,57	60.882.086,19	66.400.292,04	70.860.765,27	106,72
Operating expenses	32.672.232,34	35.328.010,53	35.780.726,91	32.459.221,51	38.421.030,46	42.169.136,63	47.013.307,18	111,49
Financial expenses	2.519.206,48	2.879.690,51	2.323.711,09	1.955.680,90	2.185.302,75	2.345.497,67	2.074.129,76	88,43
Extraordinary expenses	812.285,43	491.533,09	0,00	0,00	0,00	0,00	0,00	#DIV/0!
Amortisation	3.119.755,76	3.192.603,30	3.735.110,10	4.112.990,64	5.100.666,64	5.577.738,24	6.398.448,00	114,71
TOTAL EXPENSES	39.123.480,01	41.891.837,43	41.839.548,10	38.527.893,05	45.706.999,85	50.092.372,54	55.485.884,94	110,77
PROFIT/LOSS	9.524.968,84	10.098.757,22	11.104.131,04	13.650.968,52	15.175.086,34	16.307.919,50	15.374.880,33	94,28
OPERATING PROFIT/LOSS	15.757.208,14	16.267.060,01	17.114.584,30	19.660.332,39	22.414.474,74	24.189.844,26	23.820.728,04	98,47
EBITDA	15.163.931,08	16.171.051,03	17.162.952,23	19.719.640,06	22.461.055,73	24.231.155,41	23.847.458,09	98,42

REVENUES 2013-2019



EXPENSES 2013-2019



I

In the first semi-annual period of 2019, total revenues amount to HRK 70,860,765.27 and they increased by 6.72% compared to those in the same period of the previous fiscal year as a result of the growth in operating revenues.

Operating revenues for the observed period amount to HRK 70,834,035.22 and compared to those in the same period of 2018 they recorded a growth by 6.74% as a result of rise in turnover on the domestic and foreign market.

Revenues from sales amount to HRK 70,046,605.65 and are higher by 6.42%, as compared to those in the previous fiscal year, when they amounted to HRK 65,818,366.26 which is a result of the increase in sales revenues on the foreign market by 11% and domestic market by 6%. The revenues from sales make up for 98.89% of the operating and 98.85% of the total revenues.

2

Total expenses amount to HRK 55,485,884.94 and compared to those in the same period in 2018 they are higher by 10.77% as a result of the growth in the operating expenses and amortization.

The operating expenses in the observed period amount to HRK 47,013,307.18 and are higher by 11.49% or by HRK 4,844,170.55 and compared to those in the same period in 2018 they are the result of an increase in gross pay cost by 15%, costs of services by 19%, other costs by 8%, and raw material and material costs by 2%.

3

The Company's operating profit or the profit from operating activities amounts to HRK 23,820,728.04 and is slightly lower by HRK 369,116.22 or by 1.53% compared to that in the same period of the year 2018.

EBITDA or Earnings before interest, taxes and amortization has been realized in the amount of HRK 23,847,458.09 and have fallen by HRK 1.58% or by HRK 383,697.32 compared to that in the same period of the previous fiscal year.

EBIT or earnings before interest and tax has been realized in the amount of HRK 17,449,010.09 and have fallen by HRK 6.46%.

The profit for the first semi-annual period of 2019 amounts to HRK 15,374,880.33 and decreased by 5.72% compared to that in the same period of the last fiscal year.

The retention or generation of the operating profit and EBITDA almost at the level of the last year, and the realization of lower EBIT and profit resulted in gaining the expected operating results because of a growth in operating expenses by 11% or by HRK 4,844,170.55 of which the cost of gross pays increased the most in an absolute amount by HRK 2,542,468.69 or by 15%, whose share in the increase in operating expenses amounts to 52.49%. The slight decrease in profitability indicators is the result of a conscious, responsible and continuous policy of the Company in improving the financial rights and position of employees and a significant increase in business activities through the system of the destination management company Ilijija Travel, which has contributed to the increase in costs of services and other costs.

Financial statements of the Company
as at 30/06/2019 and comparison to those in the same period in the years 2018 and 2017

REVENUES	2017	2018	INDEX 2018/2017	2019	INDEX 2019/2018
Revenues on the domestic market	52.180.149,44	56.568.515,80	108	59.982.954,37	106
Revenues on foreign market	8.525.214,32	9.393.850,46	110	10.433.716,30	111
Other operating revenues	130.141,44	396.614,63	305	417.364,55	105
OPERATING REVENUES	60.835.505,20	66.358.980,89	109	70.834.035,22	107
FINANCIAL REVENUES	46.580,99	41.311,15	89	26.730,05	65
EXTRAORDINARY REVENUES	0,00	0,00	#DIV/0!	0,00	#DIV/0!
TOTAL REVENUES	60.882.086,19	66.400.292,04	109	70.860.765,27	107
EXPENSES					#DIV/0!
Costs of raw materials	8.782.119,51	8.750.180,65	100	8.953.465,21	102
Costs of services	6.335.461,93	7.092.570,65	112	8.414.814,27	119
Gross salaries	15.435.976,91	16.639.195,22	108	19.181.663,91	115
Other expenses	7.867.472,11	9.687.190,11	123	10.463.363,79	108
OPERATING COSTS	38.421.030,46	42.169.136,63	110	47.013.307,18	111
AMORTISATION	5.100.666,64	5.577.738,24	109	6.398.448,00	115
FINANCIAL EXPENSES	2.185.302,75	2.345.497,67	107	2.074.129,76	88
EXTRAORDINARY EXPENSES	0,00	0,00	#DIV/0!	0,00	#DIV/0!
TOTAL EXPENSES	45.706.999,85	50.092.372,54	110	55.485.884,94	111
PROFIT/LOSS	15.175.086,34	16.307.919,50	107	15.374.880,33	94
OPERATING PROFIT	22.414.474,74	24.189.844,26	108	23.820.728,04	98
EBITDA	22.461.055,73	24.231.155,41	108	23.847.458,09	98

REVENUES BY ACTIVITIES:

The revenues from the hotel sector amount to HRK 18,206,103.77 and are higher by 8% compared to those in the previous fiscal year and are the result of: (I) growth in operating sales revenues in the segment of generation of revenues on the domestic market thereby recording a rise by 13%, (II) the best key physical operating results achieved so far, (IV) better occupancy of the accommodation capacities, (V) rise in an average price and (VI) revenue per room sold.

The revenues from the nautics amount to HRK 28,434,180.58 and have risen by 4% compared to those in the same period of 2018 as a consequence of the increase in the revenues from the accommodation of the vessels, that is, Marina Kornati, (II) increase in revenues from the hospitality services and (III) boat show.

Revenues from camping amount to HRK 12,819,431.35 and are higher by 14% compared to those in the previous fiscal year and are the result of: (I) increase in the revenues in the segment of accommodation in the campsite „Park Soline“ in the key

market segments ranging from 7% (mobile homes) to maximum 33% (lump sum) and (II) increase in the revenues from hospitality by 23%.

The revenues of the real estate sector or from the Commercial-shopping center City Galleria amount to HRK 7,056,122.56 and decreased by 5% as a result of lack of an extraordinary item of revenues from the rental fee for a lessee which, in addition to the fixed rental fee also has a variable part contracted (rental fee based on the turnover realized). In the first half of the year 2018, due to objectively extraordinary circumstances, the lessee generated much higher revenues that have not been earned in the current fiscal year which resulted in a decrease in the revenues from the real estate sector.

The revenues from other activities that is, from other sectors and profit centers, including Ilirija Travel or Arsenal, event boat „Nada“, agrotourism, Villa Primorje and hospitality were generated in the amount of HRK 4,318,196.96 and grew by 23.45% compared to those in the same period in the year 2018 and are the result of a rise in revenues generat-

ed by the destination management company.

GRANDTOTAL: Operating revenues by activities amount to HRK 70,834,035.22 and have risen by 6.74% in comparison with those in the same period in 2018.



5.1.3 COMPANY'S FINANCIAL POSITION



FUNDAMENTAL FINANCIAL PERFORMANCE INDICATORS AS AT 30/06/2019

As tabular Overview of fundamental indicators of the Company was given back from 2019 to 2009 (eleven years) the described indicators are listed in absolute figures and growth rates

I

The value of the Company's assets as at 30/06/2019 amounted to HRK 477,723,759.48 and rose by HRK 19,980,493.86 or by 4.37% compared to that in the same period in 2018 when it amounted to HRK 457,743,265.62, whose growth is the result of the investments made.

The value of assets of the Company since 2009, when it amounted to HRK 276,578,760.40, grew by HRK 201,144,999.08 or by 72.73%.

2

Total liabilities of the Company amount to HRK 146,481,328.07 and fell by HRK 5,970,152.15 that is, by 3.92% compared to those in the same period of 2018 when they amounted to HRK 152,451,480.22 the decline of which is the consequence of reduction of long-term liabilities of the Company.

Total liabilities of the Company as at 30/06/2019 decreased by HRK 9,097,664.31 or by HRK 5.85% compared to the total liabilities of the Company as at 30/06/2009 when they amounted to HRK 155,578,992.38.

3

Capital and reserves of the Company as at 30/06/2019 amount to HRK 331,242,431.41 and have risen by HRK 25,950,646.01 that is by 8.50% compared to those in the same period in 2018 when they amounted to HRK 305,291,785.40.

Comparing the Company's capital and reserves as at 30/06/2019, they have increased by HRK 210,242,663.39 or by 173.75% compared to those in the same period in 2009 when they amounted to HRK 120,999,768.02.

4

The total revenues of the Company amount to HRK 70,860,765.27 and have risen by HRK 4,460,473.23 or by 6.72% compared to those in the same period of 2018 when they amounted to HRK 66,400,292.04 the increase of which is the consequence of a significant rise in operating revenues or sales revenues.

The total revenues of the Company compared to those in the same period in 2009 when they amounted to HRK 37,894,248.83 have grown by HRK 32,966,516.44 or by 87%.

5

The operating profit of the Company has been generated in the amount of HRK 23,820,728.04 and has fallen by HRK 369,116.22 or by 1.53% compared to that in the same period in 2018 when it amounted to HRK 24,189,844.26 as a consequence of growth in operating expenses of the Company.

The operating profit generated in the first half of the year 2019, it has grown by 109.46% compared to the operating profit generated in the same period in 2009, when it amounted to HRK 11,372,666.20.

6

EBITDA has been realized in the amount of HRK 23,847,458.09 and has fallen by 1.58% or by HRK 383,697.32 compared to that in the first half of 2018 when it amounted to HRK 24,231,155.41.

The realized EBITDA in the reporting period has grown by HRK 12,483,520.74 or by HRK 109.85% compared to that in the first half of the year 2009 when it was realized in the amount of HRK 11,363,937.35.

7

The profit of the Company for the reporting period amounts to HRK 15,374,880.33 and has fallen by HRK 933,039.17 or 5.72% compared to that in the same period in 2018 when it amounted to HRK 16,307,919.50.

The profit generated in the first half of the year 2019 compared to the profit generated in the same period of 2009 that amounted to HRK 6,435,605.56 has grown by HRK 8,939,274.77 or by 138.90%.

8

The dividend in the amount of HRK 8,417,962.00 was distributed to the shareholders, which is by HRK 1,196,722.00 or 16.57% higher than in the previous fiscal year.

The Company has allocated 125.03% or HRK 4,677,172.00 more funds for the distribution of the dividend in 2019 in comparison to the dividend distributed to the shareholders in 2009 when the dividend was paid out in the total amount of HRK 3,740,790.00.

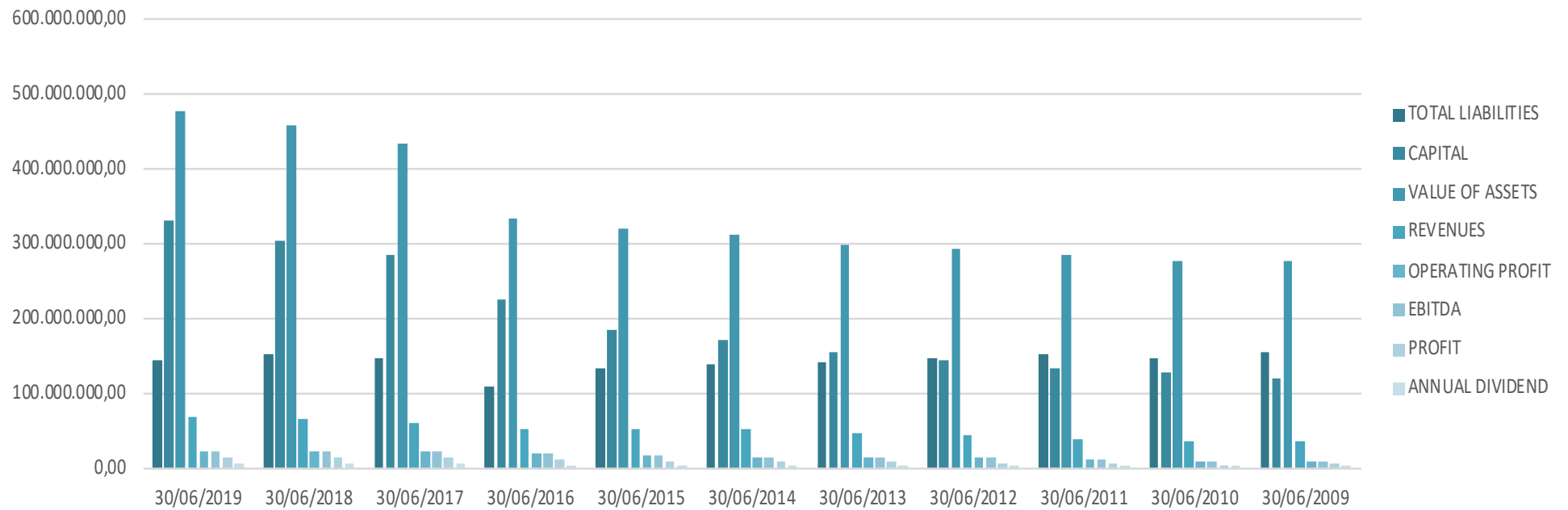
The total amount of HRK 52,778,420.00 was distributed to the shareholders for the dividend during the period from 2009 to 30/06/2019.

CUMULATIVE COMPARATIVE OVERVIEW

of fundamental indicators on the position of assets, capital, liabilities and operating results of the Company as at 30/06/2019 and also for the period from 2009 to 2019

YEAR	TOTAL LIABILITIES	CAPITAL	VALUE OF ASSETS	REVENUES	OPERATING PROFIT	EBITDA	PROFIT	ANNUAL DIVIDEND
1	2	3	4	5	6	7	8	9
30/06/2019	146.481.328,07	331.242.431,41	477.723.759,48	70.860.765,27	23.820.728,04	23.847.458,09	15.374.880,33	8.417.962,00
30/06/2018	152.451.480,22	305.291.785,40	457.743.265,62	66.400.292,04	24.189.844,26	24.231.155,41	16.307.919,50	7.221.240,00
30/06/2017	148.635.775,69	284.842.454,32	433.478.230,01	60.882.086,19	22.414.474,74	22.461.055,73	15.175.086,34	6.016.540,00
30/06/2016	109.454.544,00	225.089.988,45	334.544.532,45	52.178.861,57	19.660.332,39	19.719.640,06	13.650.968,52	4.937.148,00
30/06/2015	135.582.449,17	185.222.056,71	320.804.505,88	52.943.679,14	17.114.584,30	17.162.952,23	11.104.131,04	3.740.790,00
30/06/2014	140.571.098,89	171.392.497,49	311.963.596,38	51.990.594,65	16.267.060,01	16.171.051,03	10.098.757,22	3.740.790,00
30/06/2013	143.828.125,16	156.257.179,19	300.085.304,35	48.648.448,85	15.757.208,14	15.163.931,08	9.524.968,84	3.740.790,00
30/06/2012	147.859.329,10	145.748.085,20	293.607.414,30	45.443.237,36	14.886.389,82	14.552.468,48	8.367.007,92	3.740.790,00
30/06/2011	152.283.384,61	133.915.880,37	286.199.264,98	40.978.324,58	13.512.192,50	13.237.398,15	7.014.753,50	3.740.790,00
30/06/2010	148.461.246,65	130.251.021,88	278.712.268,53	37.374.076,04	10.521.211,79	10.545.908,11	5.093.835,17	3.740.790,00
30/06/2009	155.578.992,38	120.999.768,02	276.578.760,40	37.894.248,83	11.372.666,20	11.363.937,35	6.435.605,56	3.740.790,00

Graph of fundamental operating results and indicators on the position of assets, capital, liabilities and operating results of the Company as at 30/06/2019 and also for the same period from 2009 to 2019



OPERATING AND OTHER EXPENSES

Operating expenses for the first half of the year 2019 amount to HRK 47,013,307.18 and have grown by 11.49% compared to those in the same period of the year 2018. The rise in these costs is a consequence of a rise in all operating costs, especially gross cost that in an absolute amount generated the rise in operating costs accompanied by a high rise in costs of services, other costs and costs of raw material and material at the same time.

FINANCIAL EXPENSES

The financial expenses for the first semi-annual period of 2019 amount to HRK 2,074,129.76 and decreased by 12% compared to those in the same period of the last fiscal year.

LIQUIDITY

It is assessed as satisfactory for current and accrued liabilities of the Company for the reporting period.

SHARE SPLIT

There was no share split.

EARNING PER SHARE

In the first semi-annual period of the year 2019, the gross earning per share amounts to HRK 6.37.

UNCERTAINTY OF COLLECTION OF FUTURE COSTS

There is no any such uncertainty that may substantially affect the financial position and financial operating results of the Company and can therefore be regarded as negligible.



6 ADDITIONAL INFORMATION

6.1 INVESTMENTS IN THE YEAR 2019

In accordance with the Investment Plan for the fiscal year 2019, the Company planned an investment evaluated at HRK 17 million to be made in the preparation for the tourism season, with an emphasis on enhancing its competitiveness and market recognition by improving the existing services, contents and offer in all of its sectors. In the first half of 2019, or until the end of May, an investment in the amount of HRK 12,927,760.13 was made in the preparation for the fiscal year in order to improve the level, quality and standard of the existing service.

The most significant part of the Company's investments in 2019 has been focused on the camping sector with an aim to increase the accommodation capacities, improve the campsite infrastructure itself and improve the existing services by purchasing new mobile homes with a floor area of 32 m² and their complete infrastructure equipment and development, decoration and additional equipping other mobile homes of the Company, construction of a new substation, electrification and construction of the hydrant network in the IV campsite zone, asphaltting the roads, construction of trails and parking lot inside the campsite, its further gasification and landscaping.

In the hotel sector the investments were focused on improving the existing services and contents, especially in the segment of additional offer by means of complete development of the hotel beach, the wellness center, by connecting Ilirija Hotel with the indoor swimming pool and by reconstructing the laundry facility accompanied by the purchase of new washing and drying machines. The Company additionally invests in the development of accommodation units and raising the level of security of the assets of the Company, employees and guests in its facilities.

Regarding the nautical sector, investments have been made in the reconstruction of the anchoring system of piers D1 and D2 and the improvement of the nautical sector's hospitality offer.

In 2019 significant investments relate to the capacities of the destination management company/DMC Ilirija Travel, especially Arsenal and Villa Primorje, which further strengthened its business activities in the part of the development of the all-round complementary offer by increasing its hospitality capacities and by improving the existing offer.

A new system of parking garage management, implementation of which started in December 2018, has been completed in the Commercial-shopping center City Galleria. Following the installation of new ramps and self-checkouts in late 2018, the light-emitting electronic displays of the garage floor occupancy and self-checkout were installed on the ground floor of the Center, where the parking fees can be paid not only in cash, but also by credit cards. In addition to billing the parking fees, the so called smart checkout installed on the ground floor of the Center is in the final test phase of implementing the ticketing system for concerts and other events which take place in the Arsenal facility, organized by the Company.



6.2 NON-OPERATING ASSETS

An additional impact on the value of the shares of the Company is exerted by non-operating assets owned by the Company, which has been neither used for performing the core business activities of the Company, nor does the company realize the economic benefit from the relevant assets. The most important non-operating assets owned by the Company refers to unutilized land (total area of 10-12 hectares) at highly attractive locations:

Land plot, Sv. Filip i Jakov: The Company owns approximately 2.5 hectares of the building land plot in Sv. Filip i Jakov, of which a smaller portion thereof is utilized (Villa Donat), while approximately 20.000 m² of the land plot remain unused. According to the conceptual design, the Company is planning to build eight detached villas with apartments on the undeveloped part of the land plot and the Company is also planning to extend the existing accommodation and supporting facilities. With respect the planned project, the Municipality has adopted the Detailed development plan for the area intended for hospitality and tourism (T1-hotel) and for mixed-use purposes.

Land plot, Villa Primorje: The Company is the owner of approximately 2.5 hectares of land in the vicini-

ty of the Villa Primorje Hotel, of which only a small part of the land plot is utilized (about 10% of the total surface area). In addition to previous physical planning of the area, the undeveloped part of the land plot may be used for building settlements with traditional Dalmatian type villas. The unused land is in direct contact with the building land plot.

Land plot, Tennis center "Ilirija": The Company owns approximately 4.9 hectares of the land plot in Biograd na Moru within the boundaries of the Forest Park Soline that is used only to a smaller part (Tennis center Ilirija built on about 25% of the total surface area) from which the company does not earn any financial income. In addition to the prior resolution of the physical planning documentation on the

Land plot, Polača: The Company is the owner of approximately 2.5 hectares of the land plot in the settlement of Polača, that is situated along the state road that connects Biograd to the nearby highway (is of regional significance). The land plot is equipped with basic utility infrastructure on which the company Ilirija d.d. is planning to build a dry marina that would be functionally linked to the existing nautical facilities owned by Ilirija d.d.

6.3 IMPORTANT EVENTS

The Company acquired 100 equity shares, so the Company owns 8356 shares making up for 0.35% shares in the share capital.

In January 2019 the Company published the document „ILIRIJA d.d. – The Driving force of the Economy and the Local Community: Economic and Social Aspects of Business“, where the contribution of the Company as a business entity is shown not only to the economy of the local, regional and national community through the overview of the business achievements of Ilirija d.d. from 1999 to October 2018, but the contribution to the social development of the community is also shown through the corporate philanthropy activity.

The Supervisory Board did at its session held on 05th April 2019 adopt the Annual report prepared by the Management Board on the operations and position of the Company for the year 2018, the Report by the Management Board on acquisition of the equity shares in 2018, the Audit Report on the Company's operations for 2018 and the Supervisory Board's Report on performed supervision of business operations in 2018. The Supervisory Board established the fundamental Annual Financial Statements for the year 2018 (Financial Operations Report, Financial Position Report and Cash Flow Statement), the draft decision on utilization of profit, distribution of dividends, draft decision on the appointment of the Company's auditor for 2019, the draft decision on granting authority to the Company's Management Board for the acquisition of equity shares and the draft call with the agenda for convening the General Shareholders' Assembly.

The Supervisory Board suggested that the profit generated in the fiscal year 2018 after taxation in the amount of HRK 29,795,129.95 should be apportioned in the way as follows:

- HRK 19,177,167.95 should be allocated to the retained profit,
- HRK 2,200,000.00 should be allocated to statutory reserves, and
- HRK 8,417,962.00 should be allocated for profit distribution.

The dividend per one share amounts to HRK 3.50.

On 24th May 2019, the ordinary Shareholders' General Assembly of the Company was held, at which all resolutions in identical content were adopted in accordance with the proposals contained in the Call to the Shareholders' General Assembly:

1 The following reports have been taken note of: The Management Board's Report on the business operations and position of the Company for the year 2018, the Management Board's Report on acquisition of the treasury

shares in the year 2018, Report of the Company's Supervisory Board on the supervision of the Company's business performed in 2018, the Auditor's Report on the audit of the business operations of the Company in 2018 and the Decision on Establishing the Fundamental Annual Financial Statements of the Company for the year 2018 have been taken note of.

2 The Decision on the utilization of the profit of Ilirija d.d. for the fiscal year 2018, according to which the profit generated after taxation in the fiscal year 2018 in the amount of HRK 29,795,129.95 was allocated in the way as follows:

- HRK 19,177,167.95 should be allocated to the retained profit,
- HRK 2,200,000.00 should be allocated to statutory reserves, and
- HRK 8,417,962.00 should be allocated for profit distribution.

3 Decision on the dividend distribution on the basis of which dividends were paid to the shareholders in the total amount of HRK 8,417,962.00. The dividend shall be paid from the profit generated in the year 2018. The dividend per one share amounts to HRK 3.50.

4 The Decision on giving remuneration to the Company's Management Board, according to which the General Shareholders' Assembly approves of the work of the Management Board in running the business of the Company in the year 2018.

5 Decision on giving remuneration to the members of the Supervisory Board for the supervision of the Company's operations performed in 2018.

6 Decision on giving powers to the Management Board of the Company to acquire treasury shares in the organized securities market for a period of 5 years from the date of taking the decision with no further special consents from the Shareholders' General Meeting of the Company.

7 Decision on appointment of auditor of the Company for the year 2019, according to which the chartered audit company "Revicon" d.o.o. Zadar, Ruđera Boškovića 4, Tax No. OIB: 31008688672, is appointed as an auditor to perform audit for the year 2019.

6.4 OTHER

LEGAL ISSUES

The judgment rendered by the Higher Commercial Court of the Republic of Croatia as of 2016 affirmed the judgment rendered by the Commercial Court in Zadar, which designates Ilirija d.d. as the owner of the entire property with land plot 3232 cadastral municipality Biograd, with an area of 48,705 m², which in the nature is "Tennis center Ilirija" with the surrounding land. In this way the dispute over the property of the "Tennis center Ilirija" has been completed to the benefit of the Company by rendering final and absolute judgment.

According to the Decision of the Constitutional Court of the Republic of Croatia Number U-III-4392/16 of 5th July 2017, the constitutional complaint of the Company was adopted and the judgment rendered by the Supreme Court of the Republic of Croatia was repealed which turned down the revision of Ilirija d.d. in the case of compensation of damages against the City of Biograd na Moru, for converting the property "Primorje" from the construction area to the so-called "area of landscape features", and the case was remanded to the Supreme Court of the Republic of Croatia for re-deciding.

According to the judgment of the County Court in Zadar, Number: 6 Gž-751/16-2 of 13th June 2017, the judgment rendered by the Municipal Court in Zadar, Permanent Department in Biograd na Moru, as of January 2016 was reversed, thereby dismissing the statement of claim filed by the City of Biograd na Moru as unsubstantiated, according to which the City of Biograd na Moru requested that the Agreement of Lease of the Forest Land concluded between Ilirija d.d. and the Croatian Forests d.o.o. Zagreb, Forest Directorate, Split Regional Branch, should be declared null and void. In this way the dispute was finalized to the benefit of Ilirija d.d. by rendering an absolute judgment. Since the tourist land is in question, which was not evaluated in the transformation and privatization process, the company Ilirija d.d. already previously submitted a request to the Government of the Republic of Croatia through the Ministry of Tourism of the Republic of Croatia for obtaining the concession on the coownership part of the Republic of Croatia for using the campsite "Park Soline" for a period of 50 years within a legally prescribed term.

With respect to disputes in which the Company participates either as a plaintiff or a defendant, we estimate that these disputes can neither significantly cause a disturbance in the Company's operations nor

can they cause significant financial expenses for the Company nor negatively affect the current and future financial results of the Company.

MONITORING ON BUSINESS OPERATIONS ON A DAILY, WEEKLY AND MONTHLY BASIS

The system of monitoring the business operations has been established in all of its segments at the level of all sectors and the Company as a whole on a daily, weekly and monthly basis in accordance with the applicable Croatian and international reporting standards in the tourism sector. This has enabled timely and high-quality monitoring of the achieved operating results and the production of high-quality forecasts and business plans throughout the whole fiscal year, creating thus the foundations for a more efficient and rational management of the entire business process and improving and speeding up the entire process of reporting at all levels, particularly in the operational part of the Company's business operations.

MERGERS AND ACQUISITIONS

There have been no mergers and acquisitions.



7 BUSINESS EXPECTATIONS AND DEVELOPMENT PLAN OF THE COMPANY IN THE YEAR 2019

In 2019, the Company expects another fiscal year in which it will continue with further development and growth at the level of all sectors in the segment of key performance indicators.

The fundamental objectives of the Company indicated in its Business Plan for the year 2019 are:

- (I) **increase in revenues by 6%,**
- (II) **increase in expenses by 5%, and**
- (III) **increase in EBITDA by 8%.**

The Company bases the accomplishment of the operating results in the year 2019 on the following:

(I) **investments in making preparation for the season 2019** in all sectors, in particular the tourist portfolio of the Company, in raising the quality of the existing facilities, especially in the accommodation facilities in camping and hotel sector, raising the quality of the additional facilities and infrastructure, improving the quality and standards of our services and developing new products, in which way the Company ensures a competitive market position and high quality and a recognizable product,

(II) **correction of the prices of its services as a result of the investments made,**



(III) positioning of the Republic of Croatia among the 20 leading tourism destinations in the world and its global recognition on the international tourism market, and further market recognition and competitiveness of Croatian tourism offer compared to the competitive Mediterranean tourism countries that are significantly more present in the market than that were in 2018,

(IV) sales and announcements for the year 2019 in tourism sectors of the Company we expect the growth in arrivals and overnight stays in the

hotel and camping sector,

(V) on the further development of all-year business operations especially through the destination management company/DMC Ilirija Travel, the Company's complementary and integrated product, we expect further enhancing and strengthening of the Company's economic activities in the pre-and post-season especially compared to those in the year 2018, and consequently the reduction of seasonality of the business operations of the tourism sectors of the Company,

(VI) management of operating expenses at all levels of the Company,

(VII) managing, developing and educating employees as a key holders of the business process, strengthening the financial position of employees and their structure and capacities,

(VIII) economic stability and safety, primarily at the regional level, i.e. in the direct environment of the Company and on the main source markets of the Croatian tourism.



NOTES

There are no particularly significant events that could substantially affect the Company's smooth operations, and further achievement of the expected business results.

The Company owns all the proper permits to carry out the business activities, such as the decisions on the classification, meeting minimum technical requirements for the operation, water management licenses, etc.

Goran Ražnjević,
President of the Management Board

ILIRIJA dioničko društvo
za ugostiteljstvo i turizam
Biograd na Moru



Annex 1

ISSUER'S GENERAL DATA

Reporting period: 01/01/2019 to 30/06/2019
 Year: 2019
 Quarter: 2.

Quarterly financial statements

Registration number (MB): 03311953 Issuer's home Member State code: [REDACTED]
 Entity's registration number (MBS): 060032302
 Personal identification number (OIB): 05951496767 LEI: 74780000VOGH8Q3K5K76
 Institution code: 1271
 Name of the issuer: ILIRIJA d.d. BIOGRAD NA MORU
 Postcode and town: 23210 BIOGRAD NA MORU
 Street and house number: TINA UJEVIĆA 7
 E-mail address: ilirija@zd.t-com.hr
 Web address: www.ilirijabiograd.com
 Number of employees (end of the reporting period): 425
 Consolidated report: KN (KN-not consolidated/KD-consolidated)
 Audited: RN (RN-not audited/RD-audited)
 Names of subsidiaries (according to IFRS): Registered office: MB:

Bookkeeping firm: [REDACTED] (Yes/No) [REDACTED]
 (name of the bookkeeping firm)
 Contact person: STRPIĆ ZORKA
 (only name and surname of the contact person)
 Telephone: 023/383178
 E-mail address: zorkas@ilirijabiograd.com
 Audit firm: REVICON d.o.o. ZADAR
 (name of the audit firm)
 Certified auditor: MARTINA MUSTAĆ
 (name and surname)

BALANCE SHEET			
balance as at 30/06/2019			
in HRK			
Submitter:ILIRIJA d.d. BIOGRAD NA MORU			
Item	ADP code	Last day of the preceding business year	"At the reporting date of the current period"
1	2	3	4
A) RECEIVABLES FOR SUBSCRIBED CAPITAL UNPAID	001		
B) FIXED ASSETS (ADP 003+010+020+031+036)	002	435.925.603	446.242.271
I INTANGIBLE ASSETS (ADP 004 to 009)	003	257.218	401.369
1 Research and development	004	0	0
2 Concessions, patents, licences, trademarks, software and other rights	005	0	0
3 Goodwill	006	0	0
4 Advances for the purchase of intangible assets	007	0	0
5 Intangible assets in preparation	008	0	0
6 Other intangible assets	009	257.218	401.369
II TANGIBLE ASSETS (ADP 011 to 019)	010	435.629.691	445.802.208
1 Land	011	43.295.283	43.295.284
2 Buildings	012	244.595.625	255.098.996
3 Plant and equipment	013	55.419.366	61.752.869
4 Tools, working inventory and transportation assets	014		
5 Biological assets	015		
6 Advances for the purchase of tangible assets	016	603.101	1.536.041
7 Tangible assets in preparation	017	13.555.172	7.035.570
8 Other tangible assets	018		
9 Investment property	019	78.161.144	77.083.448
III FIXED FINANCIAL ASSETS (ADP 021 to 030)	020	38.694	38.694
1 Investments in holdings (shares) of undertakings within the group	021	38.694	38.694
2 Investments in other securities of undertakings within the group	022	0	0
3 Loans, deposits, etc. to undertakings within the group	023	0	0
4. Investments in holdings (shares) of companies linked by virtue of participating interests	024	0	0
5 Investment in other securities of companies linked by virtue of participating interests	025	0	0
6 Loans, deposits etc. to companies linked by virtue of participating interests	026	0	0
7 Investments in securities	027	0	0
8 Loans, deposits, etc. given	028	0	0
9 Other investments accounted for using the equity method	029	0	0
10 Other fixed financial assets	030	0	0
IV RECEIVABLES (ADP 032 to 035)	031	0	0
1 Receivables from undertakings within the group	032	0	0
2 Receivables from companies linked by virtue of participating interests	033	0	0
3 Customer receivables	034	0	0
4 Other receivables	035	0	0
V DEFERRED TAX ASSETS	036	0	0
C) CURRENT ASSETS (ADP 038+046+053+063)	037	22.894.723	30.262.524
I INVENTORIES (ADP 039 to 045)	038	2.896.949	3.030.542
1 Raw materials and consumables	039	2.896.949	3.030.542

2 Work in progress	040	0	0
3 Finished goods	041	0	0
4 Merchandise	042	0	0
5 Advances for inventories	043	0	0
6 Fixed assets held for sale	044	0	0
7 Biological assets	045	0	0
II RECEIVABLES (ADP 047 to 052)	046	17.360.656	21.016.683
1 Receivables from undertakings within the group	047	0	0
2 Receivables from companies linked by virtue of participating interests	048	0	0
3 Customer receivables	049	14.248.542	12.773.137
4 Receivables from employees and members of the undertaking	050	860.947	930.274
5 Receivables from government and other institutions	051	2.251.167	7.313.272
6 Other receivables	052	0	0
III CURRENT FINANCIAL ASSETS (ADP 054 to 062)	053	2.338.065	2.284.224
1 Investments in holdings (shares) of undertakings within the group	054	0	0
2 Investments in other securities of undertakings within the group	055	0	0
3 Loans, deposits, etc. to undertakings within the group	056	0	0
4 Investments in holdings (shares) of companies linked by virtue of participating interests	057	0	0
5 Investment in other securities of companies linked by virtue of participating interests	058	0	0
6 Loans, deposits etc. to companies linked by virtue of participating interests	059	0	0
7 Investments in securities	060	0	0
8 Loans, deposits, etc. given	061	2.338.065	2.284.224
9 Other financial assets	062		
IV CASH AT BANK AND IN HAND	063	299.053	3.931.075
D) PREPAID EXPENSES AND ACCRUED INCOME	064	2.187.869	3.691.848
E) TOTAL ASSETS (ADP 001+002+037+064)	065	461.008.195	480.196.643
OFF-BALANCE SHEET ITEMS	066	0	0
LIABILITIES			
A) CAPITAL AND RESERVES (ADP 068 to 070+076+077+081+084+087)	067	305.291.785	331.242.431
I INITIAL (SUBSCRIBED) CAPITAL	068	229.146.480	229.146.480
II CAPITAL RESERVES	069	2.932.389	2.932.389
III RESERVES FROM PROFIT (ADP 071+072-073+074+075)	070	26.160.414	25.805.276
1 Legal reserves	071	12.477.986	12.477.986
2 Reserves for treasury shares	072	6.975.716	6.975.716
3 Treasury shares and holdings (deductible item)	073	-815.967	-1.171.105
4 Statutory reserves	074		
5 Other reserves	075	7.522.679	7.522.679
IV REVALUATION RESERVES	076		
V FAIR VALUE RESERVES (ADP 078 to 080)	077	0	0
1 Fair value of financial assets available for sale	078	0	0
2 Cash flow hedge - effective portion	079	0	0
3 Hedge of a net investment in a foreign operation - effective portion	080	0	0
VI RETAINED PROFIT OR LOSS BROUGHT FORWARD (ADP 082-083)	081	30.744.583	57.983.406
1 Retained profit	082	30.744.583	57.983.406
2 Loss brought forward	083	0	0
VII PROFIT OR LOSS FOR THE BUSINESS YEAR (ADP 085-086)	084	16.307.919	15.374.880
1 Profit for the business year	085	16.307.919	15.374.880

2 Loss for the business year	086	0	0
VIII MINORITY (NON-CONTROLLING) INTEREST	087	0	0
B) PROVISIONS (ADP 089 to 094)	088	0	0
1 Provisions for pensions, termination benefits and similar obligations	089	0	0
2 Provisions for tax liabilities	090	0	0
3 Provisions for ongoing legal cases	091	0	0
4 Provisions for renewal of natural resources	092	0	0
5 Provisions for warranty obligations	093	0	0
6 Other provisions	094	0	0
C) LONG-TERM LIABILITIES (ADP 096 to 106)	095	111.856.456	103.947.630
1 Liabilities to undertakings within the group	096	0	0
2 Liabilities for loans, deposits, etc. of undertakings within the group	097	0	0
3 Liabilities to companies linked by virtue of participating interests	098	0	0
4 Liabilities for loans, deposits etc. of companies linked by virtue of participating interests	099	0	0
5 Liabilities for loans, deposits etc.	100	0	0
6 Liabilities to banks and other financial institutions	101	111.856.456	103.947.630
7 Liabilities for advance payments	102	0	0
8 Liabilities to suppliers	103	0	0
9 Liabilities for securities	104	0	0
10 Other long-term liabilities	105	0	0
11 Deferred tax liability	106	0	0
D) SHORT-TERM LIABILITIES (ADP 108 to 121)	107	34.058.522	35.569.639
1 Liabilities to undertakings within the group	108	0	0
2 Liabilities for loans, deposits, etc. of undertakings within the group	109	0	0
3 Liabilities to companies linked by virtue of participating interests	110	0	0
4 Liabilities for loans, deposits etc. of companies linked by virtue of participating interests	111	0	0
5 Liabilities for loans, deposits etc.	112	0	0
6 Liabilities to banks and other financial institutions	113	6.011.321	7.993.061
7 Liabilities for advance payments	114		
8 Liabilities to suppliers	115	14.532.324	12.302.491
9 Liabilities for securities	116		
10 Liabilities to employees	117	3.244.090	3.506.024
11 Taxes, contributions and similar liabilities	118	4.280.129	6.307.075
12 Liabilities arising from the share in the result	119		
13 Liabilities arising from fixed assets held for sale	120		
14 Other short-term liabilities	121	5.990.658	5.460.988
E) ACCRUALS AND DEFERRED INCOME	122	9.801.432	9.436.943
F) TOTAL – LIABILITIES (ADP 067+088+095+107+122)	123	461.008.195	480.196.643
G) OFF-BALANCE SHEET ITEMS	124	0	0

STATEMENT OF PROFIT OR LOSS					
for the period 01/01/2019 to 30/06/2019					
in HRK					
ILIRIJA d.d. BIOGRAD NA MORU					
Item	ADP code	Same period of the previous year		Current period	
		Cumulative	Quarter	Cumulative	Quarter
1	2	3	4	5	6
I OPERATING INCOME (ADP 126 to 130)	125	66.358.981	42.628.333	70.834.035	45.468.332
1 Income from sales with undertakings within the group	126	0	0	0	0
2 Income from sales (outside group)	127	65.962.366	42.609.208	70.416.671	45.264.845
3 Income from the use of own products, goods and services	128	0	0	0	0
4 Other operating income with undertakings within the group	129	0	0	0	0
5 Other operating income (outside the group)	130	396.615	19.125	417.364	203.487
II OPERATING EXPENSES (ADP 132+133+137+141+142+143+146+153)	131	47.746.875	28.271.415	53.411.756	31.990.562
1 Changes in inventories of work in progress and finished goods	132	0	0	0	0
2 Material costs (ADP 134 to 136)	133	15.842.752	10.376.376	17.368.279	12.032.018
a) Costs of raw materials and consumables	134	8.750.181	6.209.171	8.953.465	6.461.193
b) Costs of goods sold	135				
c) Other external costs	136	7.092.571	4.167.205	8.414.814	5.570.825
3 Staff costs (ADP 138 to 140)	137	16.639.195	9.817.732	19.181.664	11.178.111
a) Net salaries and wages	138	10.021.798	5.952.832	11.483.759	6.738.694
b) Tax and contributions from salary costs	139	4.174.208	2.422.812	4.973.622	2.852.537
c) Contributions on salaries	140	2.443.189	1.442.088	2.724.283	1.586.880
4 Depreciation	141	5.577.738	2.788.869	6.398.448	3.199.224
5 Other costs	142	9.687.190	5.288.438	10.463.365	5.581.209
6 Value adjustments (ADP 144+145)	143	0	0	0	0
a) fixed assets other than financial assets	144	0	0	0	0
b) current assets other than financial assets	145	0	0	0	0
7 Provisions (ADP 147 to 152)	146	0	0	0	0
a) Provisions for pensions, termination benefits and similar obligations	147	0	0	0	0
b) Provisions for tax liabilities	148	0	0	0	0
c) Provisions for ongoing legal cases	149	0	0	0	0
d) Provisions for renewal of natural resources	150	0	0	0	0
e) Provisions for warranty obligations	151	0	0	0	0
f) Other provisions	152	0	0	0	0
8 Other operating expenses	153	0	0	0	0
III FINANCIAL INCOME (ADP 155 to 164)	154	41.311	19.125	26.730	12.984
1 Income from investments in holdings (shares) of undertakings within the group	155	0	0	0	0
2 Income from investments in holdings (shares) of companies linked by virtue of participating interests	156	0	0	0	0
3 Income from other long-term financial investment and loans granted to undertakings within the group	157	0	0	0	0
4 Other interest income from operations with undertakings within the group	158	0	0	0	0
5 Exchange rate differences and other financial income from operations with undertakings within the group	159	0	0	0	0
6 Income from other long-term financial investments and loans	160	0	0	0	0
7 Other interest income	161	41.311	19.125	26.730	12.984
8 Exchange rate differences and other financial income	162	0	0	0	0
9 Unrealised gains (income) from financial assets	163	0	0	0	0
10 Other financial income	164	0	0	0	0

IV FINANCIAL EXPENSES (ADP 166 to 172)	165	2.345.498	1.243.598	2.074.129	1.042.925
1 Interest expenses and similar expenses with undertakings within the group	166	0	0	0	0
2 Exchange rate differences and other expenses from operations with undertakings within the group	167	0	0	0	0
3 Interest expenses and similar expenses	168	2.345.498	1.243.598	2.074.129	1.042.925
4 Exchange rate differences and other expenses	169	0	0	0	0
5 Unrealised losses (expenses) from financial assets	170	0	0	0	0
6 Value adjustments of financial assets (net)	171	0	0	0	0
7 Other financial expenses	172	0	0	0	0
V SHARE IN PROFIT FROM UNDERTAKINGS LINKED BY VIRTUE OF PARTICIPATING INTERESTS	173	0	0	0	0
VI SHARE IN PROFIT FROM JOINT VENTURES	174	0	0	0	0
VII SHARE IN LOSS OF COMPANIES LINKED BY VIRTUE OF PARTICIPATING INTEREST	175	0	0	0	0
VIII SHARE IN LOSS OF JOINT VENTURES	176	0	0	0	0
IX TOTAL INCOME (ADP 125+154+173 + 174)	177	66.400.292	42.647.458	70.860.765	45.481.316
X TOTAL EXPENDITURE (ADP 131+165+175 + 176)	178	50.092.373	29.515.013	55.485.885	33.033.487
XI PRE-TAX PROFIT OR LOSS (ADP 177-178)	179	16.307.919	13.132.445	15.374.880	12.447.829
1 Pre-tax profit (ADP 177-178)	180	16.307.919	13.132.445	15.374.880	12.447.829
2 Pre-tax loss (ADP 178-177)	181	0	0	0	0
XII INCOME TAX	182	0	0	0	0
XIII PROFIT OR LOSS FOR THE PERIOD (ADP 179-182)	183	16.307.919	13.132.445	15.374.880	12.447.829
1 Profit for the period (ADP 179-182)	184	16.307.919	13.132.445	15.374.880	12.447.829
2 Loss for the period (ADP 182-179)	185	0	0	0	0
DISCONTINUED OPERATIONS (to be filled in by undertakings subject to IFRS only with discontinued operations)					
XIV PRE-TAX PROFIT OR LOSS OF DISCONTINUED OPERATIONS (ADP 187-188)	186	0	0	0	0
1 Pre-tax profit from discontinued operations	187	0	0	0	0
2 Pre-tax loss on discontinued operations	188	0	0	0	0
XV INCOME TAX OF DISCONTINUED OPERATIONS	189	0	0	0	0
1 Discontinued operations profit for the period (ADP 186-189)	190				
2 Discontinued operations loss for the period (ADP 189-186)	191				
TOTAL OPERATIONS (to be filled in only by undertakings subject to IFRS with discontinued operations)					
XVI PRE-TAX PROFIT OR LOSS (ADP 179+186)	192				
1 Pre-tax profit (ADP 192)	193	0	0	0	0
2 Pre-tax loss (ADP 192)	194	0	0	0	0
XVII INCOME TAX (ADP 182+189)	195				
XVIII PROFIT OR LOSS FOR THE PERIOD (ADP 192-195)	196				
1 Profit for the period (ADP 192-195)	197				
2 Loss for the period (ADP 195-192)	198				
APPENDIX to the P&L (to be filled in by undertakings that draw up consolidated annual financial statements)					
XIX PROFIT OR LOSS FOR THE PERIOD (ADP 200+201)	199	0	0	0	0
1 Attributable to owners of the parent	200	0	0	0	0
2 Attributable to minority (non-controlling) interest	201	0	0	0	0
STATEMENT OF OTHER COMPREHENSIVE INCOME (to be filled in by undertakings subject to IFRS)					
I PROFIT OR LOSS FOR THE PERIOD	202				
"II OTHER COMPREHENSIVE INCOME/LOSS BEFORE TAX (ADP 204 to 211)"	203	0	0	0	0
1 Exchange rate differences from translation of foreign operations	204	0	0	0	0
2 Changes in revaluation reserves of fixed tangible and intangible assets	205	0	0	0	0

3 Profit or loss arising from subsequent measurement of financial assets available for sale	206	0	0	0	0
4 Profit or loss arising from effective cash flow hedging	207	0	0	0	0
5 Profit or loss arising from effective hedge of a net investment in a foreign operation	208	0	0	0	0
6 Share in other comprehensive income/loss of companies linked by virtue of participating interests	209	0	0	0	0
7 Actuarial gains/losses on the defined benefit obligation	210	0	0	0	0
8 Other changes in equity unrelated to owners	211	0	0	0	0
III TAX ON OTHER COMPREHENSIVE INCOME FOR THE PERIOD	212	0	0	0	0
IV NET OTHER COMPREHENSIVE INCOME OR LOSS (ADP 203-212)	213	0	0	0	0
V COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (ADP 202+213)	214	0	0	0	0
APPENDIX to the Statement on comprehensive income (to be filled in by undertakings that draw up consolidated statements)					
VI COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (ADP 216+217)	215	0	0	0	0
1 Attributable to owners of the parent	216	0	0	0	0
2 Attributable to minority (non-controlling) interest	217	0	0	0	0

STATEMENT OF CASH FLOWS - indirect method			
for the period 01/01/2019 to 30/06/2019			
in HRK			
Submitter: ILIRIJA d.d. BIOGRAD NA MORU			
Item	ADP code	Same period of the previous year	Current period
1	2	3	4
CASH FLOW FROM OPERATING ACTIVITIES			
1 Pre-tax profit	001	16.307.919	15.374.880
2 Adjustments (ADP 003 to 010):	002	477.072	820.709
a) Depreciation	003	477.072	820.709
b) Gains and losses from sale and value adjustment of fixed tangible and intangible assets	004	0	0
c) Gains and losses from sale and unrealised gains and losses and value adjustment of financial assets	005	0	0
d) Interest and dividend income	006	0	0
e) Interest expenses	007	0	0
f) Provisions	008	0	0
g) Exchange rate differences (unrealised)	009	0	0
h) Other adjustments for non-cash transactions and unrealised gains and losses	010	0	0
I Cash flow increase or decrease before changes in working capital (ADP 001+002)	011	16.784.991	16.195.589
3 Changes in the working capital (ADP 013 to 016)	012	8.298.918	10.450.346
a) Increase or decrease in short-term liabilities	013	5.152.970	1.511.117
b) Increase or decrease in short-term receivables	014	-102.244	7.367.801
c) Increase or decrease in inventories	015	30.088	133.593
d) Other increase or decrease in working capital	016	3.218.104	1.437.835
II Cash from operations (ADP 011+012)	017	25.083.909	26.645.935
4 Interest paid	018	0	0
5 Income tax paid	019	0	0
A) NET CASH FLOW FROM OPERATING ACTIVITIES (ADP 017 to 019)	020	25.083.909	26.645.935
Cash flow from investment activities			
1 Cash receipts from sales of fixed tangible and intangible assets	021	0	0
2 Cash receipts from sales of financial instruments	022	0	0
3 Interest received	023	0	0
4 Dividends received	024	0	0
5 Cash receipts from repayment of loans and deposits	025	0	0
6 Other cash receipts from investment activities	026	0	0
III Total cash receipts from investment activities (ADP 021 to 026)	027	0	0
1 Cash payments for the purchase of fixed tangible and intangible assets	028	0	0
2 Cash payments for the acquisition of financial instruments	029	0	0
3 Cash payments for loans and deposits for the period	030	0	0
4 Acquisition of a subsidiary, net of cash acquired	031	0	0
5 Other cash payments from investment activities	032	-15.742.167	-12.927.760
IV Total cash payments from investment activities (ADP 028 to 032)	033	-15.742.167	-12.927.760
B) NET CASH FLOW FROM INVESTMENT ACTIVITIES (ADP 027 +033)	034	-15.742.167	-12.927.760
Cash flow from financing activities			
1 Cash receipts from the increase in initial (subscribed) capital	035	0	0
2 Cash receipts from the issue of equity financial instruments and debt financial instruments	036	0	0
3 Cash receipts from credit principals, loans and other borrowings	037		4.707.505
4 Other cash receipts from financing activities	038	0	0

V Total cash receipts from financing activities (ADP 035 to 038)	039	0	4.707.505
1 Cash payments for the repayment of credit principals, loans and other borrowings and debt financial instruments	040	-3.778.918	-8.146.660
2 Cash payments for dividends	041	-2.541.873	-3.119.387
3 Cash payments for finance lease	042	-4.232.762	-3.448.551
4 Cash payments for the redemption of treasury shares and decrease in initial (subscribed) capital	043	0	0
5 Other cash payments from financing activities	044	0	0
VI Total cash payments from financing activities (ADP 040 to 044)	045	-10.553.553	-14.714.598
C) NET CASH FLOW FROM FINANCING ACTIVITIES (ADP 039 +045)	046	-10.553.553	-10.007.093
1 Unrealised exchange rate differences in respect of cash and cash equivalents	047	0	0
D) NET INCREASE OR DECREASE IN CASH FLOWS (ADP 020+034+046+047)	048	-1.211.811	3.711.082
E) CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	049	1.510.864	219.993
F) CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD(ADP 048+049)	050	299.053	3.931.075

STATEMENT OF CHANGES IN EQUITY																				
for the period from 01/01/2019 to 30/06/2019																				
Opis pozicije	ADP code	Initial (subscribed) capital	Capital reserves	Legal reserves	Reserves for treasury shares	Treasury shares and holdings (deductible item)	Statutory reserves	Attributable to owners of the parent						Cash flow hedge - effective portion	Hedge of a net investment in a foreign operation - effective portion	Retained profit / loss brought forward	Profit/loss for the business year	Total attributable to owners of the parent	Minority (non-controlling) interest	Total capital and reserves
								Other reserves	Revaluation reserves	Fair value of financial assets available for sale										
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16 (3 do 6 - 7 + 8 do 15)	17	18 (16+17)			
Previous period																				
1 Balance on the first day of the previous business year	01	229.146.480	2.723.874	9.477.986	6.975.716	1.217.992		7.522.679						41.326.486		295.955.229	0	295.955.229		
2 Changes in accounting policies	02	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
3 Correction of errors	03	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
4 Balance on the first day of the previous business year (restated) (ADP 01 to 03)	04	229.146.480	2.723.874	9.477.986	6.975.716	1.217.992	0	7.522.679	0	0	0	0	0	41.326.486	0	295.955.229	0	295.955.229		
5 Profit/loss of the period	05	0	0	0	0	0	0	0	0	0	0	0	0	0	3.320.002	3.320.002	0	3.320.002		
6 Exchange rate differences from translation of foreign operations	06	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
7 Changes in revaluation reserves of fixed tangible and intangible assets	07	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
8 Profit or loss arising from subsequent measurement of financial assets available for sale	08	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
9 Profit or loss arising from effective cash flow hedge	09	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
10 Profit or loss arising from effective hedge of a net investment in a foreign operation	10	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
11 Share in other comprehensive income/loss of companies linked by virtue of participating interests	11	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
12 Actuarial gains/losses on the defined benefit obligation	12	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
13 Other changes in equity unrelated to owners	13	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
14 Tax on transactions recognised directly in equity	14	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
15 Increase/decrease in initial (subscribed) capital (other than from reinvesting profit and other than arising from the pre-bankruptcy settlement procedure)	15	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
16 Increase in initial (subscribed) capital arising from the reinvestment of profit	16	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
17 Increase in initial (subscribed) capital arising from the pre-bankruptcy settlement procedure	17	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
18 Redemption of treasury shares/holdings	18	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
19 Payment of share in profit/dividend	19	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
20 Other distribution to owners	20	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
21 Transfer to reserves according to the annual schedule	21	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
22 Increase in reserves arising from the pre-bankruptcy settlement procedure	22	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
23 Balance on the last day of the previous business year reporting period (04 to 22)	23	229.146.480	2.723.874	9.477.986	6.975.716	1.217.992	0	7.522.679	0	0	0	0	0	41.326.486	3.320.002	299.275.231	0	299.275.231		
APPENDIX TO THE STATEMENT OF CHANGES IN EQUITY (to be filled in by undertakings that draw up financial statements in accordance with the IFRS)																				
I OTHER COMPREHENSIVE INCOME OF THE PREVIOUS PERIOD, NET OF TAX (ADP 06 to 14)	24	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
II COMPREHENSIVE INCOME OR LOSS FOR THE PREVIOUS PERIOD (ADP 05+24)	25	0	0	0	0	0	0	0	0	0	0	0	0	3.320.002	3.320.002	0	3.320.002			

ILIRIJA d.d.
BIOGRAD NA MORU

Biograd n/M 25/07/2019

Statement made by the persons responsible for the preparation of the financial statements for the period from
01/01/2019–30/06/2019

According to Article 403-410 of the Capital Market Act, we declare that:

Financial statements of Ilirija d.d., Biograd na Moru, Tina Ujevića 7, Tax No. OIB: 05951496767, for the period January - June of 2019 have been prepared in accordance with International Financial Reporting Standards and Croatian Accounting Act.

The financial statements give a true and fair view of the financial position of the Company as at 30/06/2019, operating results and cash flows of the Company in accordance with International Financial Reporting Standards.

The Management's Report gives a true overview of operating results and position of the Company as at 30/06/2019.

Accounting Manager:

Zorka Strpić



Management Board:

Goran Ražnjević



ILIRIJA dioničko društvo
za ugostiteljstvo i turizam
Biograd na Moru



ILIRIJA D.D.

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