

MANAGEMENT BOARD'S REPORT ON BUSINESS ACTIVITY OF THE COMPANY INSTITUT IGH d.d. AND ITS SUBSIDIARIES IN THE PERIOD FROM 1 JANUARY TO 31 DECEMBER 2012

The INSTITUT IGH d.d. (hereinafter "the Company") presents its non-consolidated and consolidated basic financial reports for the fourth quarter of the business year of 2012, and for the period from 1 January to 31 December 2012. The said basic financial reports are not audited and can not be regarded as being the Consolidated Annual Company Reports, as stipulated in Article 250b of the Companies Act.

After successful increase of its share capital and after issuance of convertible bonds in the second quarter of 2012, the Company's Management, in cooperation with the company KPMG Croatia d.o.o., has completed the analysis of the Company's operation, Company's business plan, and the Company's financial restructuring concept. At the Company's General Assembly meeting held on 20 December 2012, the KPMG Croatia d.o.o. was also appointed as the Company's auditor for basic financial reports relating to the business year of 2012.

Accordingly, the Company's Management has decided, with the consent and approval of the Supervisory Board, to harmonize, in the scope of financial results for the fourth quarter, the values of the Company's long-term material assets, financial assets, investments in real estate, and the Company's receivables (claims), all in keeping with International Accounting Standards (IAS 16, IAS 36, IAS 39, IAS 40).

Company's Management considers that, through such presentation of financial results and balance sheet items, it will provide to the Company's shareholders, potential investors, and the wider investment community, a highly credible information that is properly harmonized with the time in which the said financial reports are published. It should be noted that in case of long-term material assets, investments in real estate, and in most financial property items, this involves value harmonisations rather than losses realized through concrete sales transactions.



It should especially be emphasized that the Company has fully harmonized the value of its shares in the company Geotehnika-Inženjering d.o.o., and has also fully harmonized the value of claims concerning the company SPORTSKI GRAD TPN d.o.o., all with regard to the fact that both companies submitted on 31 December 2012 requests for initiation of prebankruptcy settlements, in accordance with statutory regulations. It should be noted that, referring to these two cases only, the value of harmonisations amounts to HRK 97,843,279. We wish to emphasize that, in the business year of 2012, the Company has also harmonized the losses due to withdrawal from the Zagrepčanka Project. In addition, the Company has also made harmonisations with regard to other investment projects, including also the property/asset items related to the Company's core business, all in accordance with International Accounting Standards.

The Company's consolidated revenues in the business year of 2012 amounted to HRK 343,879,918, while the revenues at the level of the joint stock company amounted to HRK 288.048.829. If the effects of one time balance sheet harmonisations for revenues and expenses are not taken into account, then the Company realized in the business year of 2012 the EBITDA amounting to HRK 44,843,527, or HRK 15,884,894 at the consolidated level.

In 2012, the Company continued with intensive restructuring activities and, in that respect, the operating expenses, without employee costs, were reduced in the fourth quarter by 27.9% at the group level, and by 18.12% at the parent company level. In 2012, the costs of employees were reduced by 26.27% at the group level, and by 25.1% at the parent company level.

Taking all this into account, the overall loss presented in the Report on Overall Profit primarily results from the reduction of long-term material assets, investments in real estate and financial assets, and from value harmonization of trade receivables, and so this loss amounts to HRK 329,842,605 at the non-consolidated level, and to HRK 201.397.616 at the consolidated level.

The increase in the value of land and buildings has been recognised in other overall profit items, and has cumulatively been presented in capital as revaluation reserves.

Institut IGH d.d.



In the context of the Company's book value, expressed through the accounting value of the Company's share as on 31 December 2012, we wish to point out that, after all value harmonisations, the net capital amounts to HRK 277,295,589 at the consolidated level, while it amounts to HRK 193,198,622 at the company level, or to HRK 731.34 per share.

In 2013 the Company has continued to implement the planned restructuring processes in order to further optimise its business processes, optimize its long-term assets, reduce indebtedness level, and to further strengthen its capital generating capabilities. Based on these objectives, the Company will attempt to complete or sell all projects that are outside of the Company's core business activity, and the value harmonisations already in progress are motivated by this very intention. The Company will insist on continued implementation of excellence criteria through affirmation of its own potentials.

Despite reductions in the number of employees as made in the scope of the restructuring program, the Company, with its current 721 employees, is more than capable of undertaking even the most complex assignments in the sphere of design, supervision, project management, and laboratory testing, and to provide other consulting and engineering services in construction industry. In addition, the Company is fully equipped to successfully realize contracts currently in progress, which amount to HRK 550,124,898.

We expect that negative trends in economy, and especially in construction sector, will be stopped in 2013 as a result of activation of public investment projects in the Republic of Croatia, which will undoubtedly result in an increased business activity of the Company on the domestic market. Similarly, the Company is intensifying its business activities on international markets, with a special emphasis on markets in the Russian Federation, in order to additionally strengthen and improve the market position currently held by the Company

Zagreb, 31 January 2013

On behalf of Management Board of the Institut IGH d.d.

Prof. Jure Radic, Ph.D. C. President of the Management Board

Željko Grzunov, B.Sc.Econ., Member of the Management Board

Institut IGH d.d.

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STATEMENT OF MANAGEMENT BOARD ON THE RESPONSIBILITY FOR PREPARING CONSOLIDATED REPORTS FOR THE INSTITUT IGH GROUP, JSC

The Company's Management Board has to ensure that the Group's consolidated financial reports for the fourth quarter of 2012 are prepared in accordance with the Accountancy Law (Official Gazette 146/05) and in keeping with international accounting standards (Official Gazette 136/09, 08/10, 27/10, 65/10, 120/10, 58/11, 140/11) issued by the International Accounting Standards Board (IASB), so that these documents provide a true and unbiased picture of the Group's financial standing, business results, change in capital, and cash flow for the period under consideration.

After making due enquiries, the Management Board has a reasonable expectation that the Group has adequate resources to continue operation in the foreseeable future. Accordingly, the Group has prepared its financial reports under assumption that the Group will continue operating for an unlimited period of time.

During preparation of financial reports, the Management Board is responsible:

- for the selection and, thereafter, for consistent use of appropriate accounting policies;
- for giving reasonable and sensible assessments and estimates;
- for applying valid financial reporting standards and for making public and explaining every materially significant discrepancy discovered in financial reports;
- for preparing financial reports under assumption of an unlimited period of operation, except in cases when such assumption is inappropriate.

The Management Board is responsible for keeping proper accountancy records that will depict, to an acceptable level of accuracy, the financial standing and business results of the Group, in full compliance with the Accountancy Law and international accounting standards issued by the International Accounting Standards Board (IASB). The Management Board is also responsible for protecting and safeguarding the Group's assets, and hence for undertaking every measure it deems necessary to prevent and discover cases of fraud and other illegal activity.

Signed on behalf of the Management Board:

Prof. Jure Radió, PhiD. (Civ. Eng.), President of Management Board

Željko Grzunov, B. Econ. Management Board Member

Institut IGH, d.d. Zagreb Janka Rakuše 1

10000 Zagreb

31 January 2013

SPLIT 21 000 Matice hrvatske 15 Tel:021/558-666 Fax:021/465-335

RIJEKA 51 000 Słavka Tomašića 5 Tel:051/206-100 Fax:051/206-106

OSIJEK 31 000 Drinska 18 Tel:031/253-101 Fax:031/253-104

VARAŽDIN 42 000 Hallerova aleja 7 Tel:042/210-970, 042/210-722 Fax:042/211-285

DUBROVNIK 20 000 Vukovarska 8 Tel:020/412-489, 020/411-628 Fax:020/412-489

PULA 52 100 Rizzijeva 40 Tel:052/508-220 Fax:052/508-221

KARLOVAC 47 000 Primorska 16 Tel:047/416-987, 047/416-988 Fax:047/416-989

SISAK 44 000 Ferde Hefelea b.b. Tel:044/571-255 Fax:044/571-256

ZADAR 23 000 Dobriše Cesarića 1 Tel:023/220-910, 023/323-299 Fax:023/323-225







Attachment 1.		
Reporting period:	01.01.2012 do	31.12.2012
Quarterly finance	ial statement of the entrepreneu	r - TFI-POD
Tax number (MB): 03750272		
Company registration number (MBS): 80000959		
Personal identification 79766124714 number (OIB): Issuing company: INSTITUT IGH D.D.	J	
Postal code and place: 10000	ZAGREB	
Street and house number: JANKA RAKUŠE 1		
E-mail adress: igh@igh.hr		
Internet adress: http://www.institutigh.	com	
unicipality/city code and name: 133 ZAGREB		
County code and name: 133 GRAD ZAG	GREB	Number of employees 900
Consolidated report: YES		(quarter end) NKD code: 7219
pmpanies of the consolidation subject (according to IFR	Seat:	MB:
IGH MOSTAR D.O.O.	MOSTAR, BIŠĆE POLJE BB	4227060470005
GEOTEHNIKA INŽENJERING D.O.O.	ZAGREB, GRADIŠĆANSKA 26	01517597
IGH PROJEKTIRANJE D.O.O.	ZAGREB, JANKA RAKUŠE 1	02441918
INCRO D.O.O.	ZAGREB, BRANIMIROVA 71	01982516
IGH ENERGIJA D.O.O.	ZAGREB, JANKA RAKUŠE 1	01819585
FORUM CENTAR D.O.O.	ZAGREB, JAGODNJAK 17	01960229
IGH TURIZAM D.O.O.	ZAGREB, JANKA RAKUŠE 1	01974378
PROJEKT ŠOLTA D.O.O.	ZAGREB, JANKA RAKUŠE 1	02592363
VOĐENJE PROJEKATA D.O.O.	ZAGREB, BIJENIČKA CESTA 8	02427648
EKONOMSKO TEHNIČKI ZAVOD D.D.	OSIJEK, TRG A. STARČEVIĆA 7/II	03013669
PROJEKTNI BIRO PALMOTIĆEVA 45 D.O.O.	ZAGREB, PALMOTIĆEVA 45	03222853
IGH KOSOVA Sha	PRIŠTINA, KOSOVO	
GRATIUS PROJEKT D.O.O.	ZAGREB, JANKA RAKUŠE 1	02462478
HIDROINŽENJERING D.O.O.	ZAGREB, OKUČANSKA 30	03685110
DP AQUA D.O.O.	ZAGREB, SREDNJACI 16	01907522
TEHNIČKE KONSTRUKCIJE D.O.O.	ZAGREB, VLAŠKA 79	02405865
MBM TERMOPROJEKT D.O.O.	ZAGREB, NIKOLA PAVIĆA 20	00335967
CTP PROJEKT D.O.O.	ZAGREB, SAVSKA CESTA 144A	02396173
RADELJEVIĆ D.O.O.	ZAGREB, JANKA RAKUŠE 1	01938533
MARTERRA D.O.O.	ZAGREB, BRANIMIROVA 71	28983577816

	Contact person: ŠPINDERK JADRANKA
	(please enter only contact person's family name and name)
	Telephone: 01 6125 444 Telefax: 01 6125 404
	Talaphoto.
	E-mail adress: igh@igh.hr
Fa	amily name and name: prof. dr. JURE RADIĆ, dipl. ing. građ.; Željko Grzunov, dipl. oec.
	(person authorized to represent the company)
	Documents to be published:
	Financial statements (balance sheet, profit and loss statement, cash flow statement, statement of changes in equity, and notes to financial statements
	2. Statement of persons responsible for the drawing-up of financial statements
	3. Report of the Management Board on the Company Status
	5. Report of the Management Board on the Company Status
	M.P. (signature of the person authorized to represent the company)
	100
	15 06

BALANCE SHEET as of 31.12.2012.

INSTITUT IGH D.D. Position	AOP	Previous period	Current period
1	2	3	4
	1 004		
A) RECEIVABLES FOR SUBSCRIBED AND NON - PAID CAPITAL	001	754.050.420	750 440 407
B) LONG - TERM ASSETS (003+010+020+029+033)	002	754.059.438 35.695.420	752.116.187 20.486.402
I. INTANGIBLE ASSETS (004 to 009)	003	33.093.420	20.460.402
Assets development Concessions, patents, licence fees, merchandise and service brands, software and other rights	004	4.381.304	2.405.718
Concessions, patents, licence lees, merchandise and service brands, software and other rights Goodwill	006	28.720.689	13.790.627
Prepayments for purchase of intangible assets	007	0	(
Intangible assets in preparation	008	2.593.427	4.290.057
6. Other intangible assets	009	0	(
II. TANGIBLE ASSETS (011 to 019)	010	518.409.354	642.995.106
1. Land	011	91.866.993	153.239.696
2. Buildings	012	265.069.800	364.507.117
3. Plant and equipment	013	23.971.526	20.706.384
Instuments, plant inventories and transportation assets	014	6.412.924	6.026.522
5. Biological assets	015	0	(
6. Prepayments for tangible assets	016	171.958	192.638
7. Tangible assets in preparation	017	28.929.001	29.239.927
8. Other material assets	018	1.159.191	364.625
9. Investment in buildings	019	100.827.961	68.718.197
III. LONG-TERM FINANCIAL ASSETS (021 to 028)	020	193.958.644	84.330.559
1. Shares (stocks) in related parties	021	0	(
2. Loans given to related parties	022	28.120.000	(
3. Participating interests (shares)	023	45.648.831	27.571
Loans to entrepreneurs in whom the entity hold participating interests	024	0	(
5. Investment in securities	025	0	(
6. Loans, deposits and similar assets	026	5.424.438	2.406.935
7. Other long - term financial assets	027	21.181.604	21.276.569
Investments accounted by equity method	028	93.583.771	60.619.484
IV. RECEIVABLES (030 to 032)	029	3.849.560	2.157.660
Receivables from related parties	030	0	(
2. Receivables based on trade loans	031	3.849.560	2.157.660
3. Other receivables	032	0	(
V. DEFERRED TAX ASSETS	033	2.146.460	2.146.460
C) SHORT TERMS ASSETS (035+043+050+058)	034	499.555.281	380.300.983
I. INVENTORIES (036 to 042)	035	127.031.097	140.482.432
1. Row material	036	900.186	101.117
2. Work in progress	037	120.335.411	135.322.377
3. Finished goods	038	2.646.935	2.646.935
4. Merchandise	039	2.148.565	1.404.379
5. Prepayments for inventories	040	1.000.000	1.007.624
6. Long - term assets held for sale	041	0	
7. Biological assets	042	323.767.684	153.678.610
II. RECEIVABLES (044 to 049)	043	1.542.048	331.52
Receivables from related parties	045	143.894.900	98.272.742
Accounts receivable Receivables from participating entrepreneurs	046	146.963	146.96
Receivables from employees and shareholders	047	687.947	838.599
Receivables from government and other institutions	048	2.377.292	5.961.29
6. Other receivables	049	175.118.534	48.127.49
III. SHORT - TERM FINANCIAL ASSETS (051 to 057)	050	43.726.570	83.218.11
1. Shares (stocks) in related parties	051	0	
Loans given to related parties	052	11.330.142	6.12
3. Participating interests (shares)	053	0	
4. Loans to entrepreneurs in whom the entity hold participating interests	054	7.371.332	71.238.01
5. Investment in securities	055	10.823.215	1.757.30
6. Loans, deposits and similar assets	056	14.201.881	10.216.68
7. Other financial assets	057	0	
IV. CASH AT BANK AND IN CASHIER	058	5.029.930	2.921.81
D) PREPAID EXPENSES AND ACCRUED INCOME	059	90.265.492	51.528.72
E) TOTAL ASSETS (001+002+034+059)	060	1.343.880.211	1.183.945.89
F) OFF-BALANCE SHEET NOTES	061	91.616.308	107.618.63

A) CAPITAL AND RESERVES (063+064+065+071+072+075+078)	062	463.555.790	28
I. SUBSCRIBED CAPITAL	063	63.432.000	10
II. CAPITAL RESERVES	064	13.998.640	5
III. RESERVES FROM PROFIT (066+067-068+069+070)	065	8.068.491	
1. Reserves prescribed by law	066	3.171.600	
2. Reserves for treasury stocks	067	6.343.200	
Treasury stocks and shares (deduction)	068	1.446.309	
4. Statutory reserves	069	0	
5. Other reserves	070	0	
IV. REVALUATION RESERVES	071	58.873.603	20
V. RETAINED EARNINGS OR ACCUMULATED LOSS (073-074)	072	251.421.550	25
1. Retained earnings	073	251.421.550	25
2. Accumulated loss	074	0	
VI. PROFIT / LOSS FOR THE CURRENT YEAR (076-077)	075	1.673.409	-34
Profit for the current year	076	1.673.409	
2. Loss for the current year	077	0	34
VII. MINORITY INTEREST	078	66.088.097	
B) PROVISIONS (080 to 082)	079	5.949.307	
1. Provisions for pensions, severance pay and similar liabilities	080	2.360.607	
2. Reserves for tax liabilities	081	0	
3. Other reserves	082	3.588.700	
C) LONG TERM LIABILITIES (084 to 092)	083	329.343.101	50
1. Liabilities to related parties	084	0	
2. Liabilities for loans, deposits etc.	085	0	
3. Liabilities to banks and other financial institutions	086	319.563.481	37
Liabilities for received prepayments	087	0	
5. Accounts payable	088	4.061.301	
6. Liabilities arising from debt securities	089	1.428.572	7
7. Liabilities to entrepreneurs in whom the entity holds participating interests	090	0	
8. Other long-term liabilities	091	80.788	1
9. Deferred tax liability	092	4.208.959	4
D) SHORT - TERM LIABILITIES (094 to 105)	093	542.130.443	39
1. Liabilities to related parties	094	1.305	
Liabilities for loans, deposits etc.	095	55.408.315	1
Liabilities to banks and other financial institutions	095	162.029.926	16
Liabilities to banks and other infancial institutions Liabilities for received prepayments	097	5.194.320	10
	098	132.343.244	11
5. Accounts payable			
6. Liabilities arising from debt securities	099	98.432.756	
7. Liabilities to enterpreneurs in whom the entity holds participating interests	100	0	
8. Liabilities to employees	101	14.289.387	2
9. Liabilities for taxes, contributions and similar fees	102	34.053.799	3
10. Liabilities to share - holders	103	418.052	
11. Liabilities for long term assets held for sale	104	0	
12. Other short - term liabilities	105	39.959.339	3
E) DEFERRED SETTLEMENTS OF CHARGES AND INCOME DEFERRED TO FUTURE PERIOD	106	2.901.570	
F) TOTAL CAPITAL AND LIABILITIES (062+079+083+093+106)	107	1.343.880.211	1.18
G) OFF-BALANCE SHEET NOTES	108	91.616.308	10
APPENDIX TO BALANCE SHEET (only for consolidated financial statements)			
A) CAPITAL AND RESERVES		,	
Attributed to equity holders of parent company	109	397.467.693	27
2. Attributed to minority interests	110	66.088.097	

PROFIT AND LOSS ACCOUNT for period 01.01.2012. to 31.12.2012

Position	AOP	Previous	period	Current	per
		Cummulative	Periodical	Cummulative	P
1	2	3 514.007.973	134.435.591	5 334.188.088	
I. OPERATING REVENUES (112+113)	111		119,585,167	297.555.657	-
1. Sales revenues	112	482.335.465			
2. Other operating revenues	113	31.672.508	14.850.424	36.632.431	
II. OPERATNG EXPENSES (115+116+120+124+125+126+129+130)	114	478.103.081	131.362.583	631.580.013	3
1. Changes in the value of work in progress and finished goods	115	13.855.954	1.540.382	-296.080	
2. Material costs (117 to 119)	116	184.592.505	55.961.070	126.080.151	
a) Raw material and material costs	117	32.995.056	5.387.833	24.182.379	
b) Costs of goods sold	118	7.308.636	1.387.036	1.424.163	
c) Other external costs	119	144.288.813	49.186.201	100.473.609	
3. Staff costs (121 to 123)	120	191.627.388	46.031.524	141.295.291	
a) Net salaries and wages	121	107.228.715	26.381.303	80.702.081	
b) Costs for taxes and contributions from salaries	122	56.516.608	12.985.432	41.037.334	1000
c) Contributions on gross salaries	123	27.882.065	6.664.789	19.555.876	-
	124	21.902.497	4.967.567	19.688.178	
4. Depreciation	125	53.177.199	18.880.023		
5. Other costs					1
6. Impairment (127+128)	126	7.314.806	336.067	181.956.226	
a) Impairment of long-term assets (excluding financial assets)	127	0	0		
b) Impairment of short-term assets (excluding financial assets)	128	7.314.806	336.067	101.892.049	
7. Provisions	129	1.916.559	1.916.559	1.865.809	
8. Other operating expenses	130	3.716.173	1.729.391	104.196.106	1
III. FINANCIAL INCOME (132 to 136)	131	34.926.350	15.270.841	9.691.830	
1. Interest income, foreign exchange gains, dividends and similar income from related parties	132	0	0	0	
2. Interest income, foreign exchange gains, dividends and similar income from non-related	133	4.747.832	2.625.631	5.476.901	
3. Share in income from affiliated entrepreneurs and participating interests	134	2.862.938	969.809	3.913.336	
4. Unrealized gains (income) from financial assets	135	10.802.342	10.802.342	0	
5. Other financial income	136	16.513.238	873.059	301.593	
	137	60.757.376	17.148.636	56.775.055	
IV. FINANCIAL EXPENSES (138 to 141)	138	00.707.070	0	0	-
1. Interest expenses, foreign exchange losses and similar expenses from related parties		59.489.075	16.581.782	54.531.442	-
2. Interest expenses, foreign exchange losses and similar expenses from non - related	139			34.331.442	-
3. Unrealized losses (expenses) on financial assets	140	181.424	181.424	0	_
4. Other financial expenses	141	1.086.877	385.430	2.243.613	
V. INCOME FROM INVESTMENT SHARE IN PROFIT OF ASSOCIATED ENTREPRENEURS	142	0	0	0	
VI. LOSS FROM INVESTMENT SHARE IN LOSS OF ASSOCIATED ENTREPRENEURS	143	2.907.998	0	2.170.891	
VII. EXTRAORDINARY - OTHER INCOME	144	0	0	0	
VIII. EXTRAORDINARY - OTHER EXPENSES	145	0	0	0	
IX. TOTAL INCOME (111+131+142 + 144)	146	548.934.323	149.706.432	343.879.918	
X. TOTAL EXPENSES (114+137+143 + 145)	147	541.768.455	148.511.219	690.525.959	1
XI. PROFIT OR LOSS BEFORE TAXATION (146-147)	148	7.165.868			-2
	149	7.165.868	1.195.213		1
1. Profit before taxation (146-147)		7.100.000	0		- 2
2. Loss before taxation (147-146)	150	7 100 710			-
XII. PROFIT TAX	151	5.466.510	1.756.396		-
XIII. PROFIT OR LOSS FOR THE PERIOD (148-151)	152	1.699.358	-561.183		-2
1. Profit for the period(149-151)	153	1.699.358	0		
2. Loss for the period (151-148)	154	0	561.183	347.248.392	
XIV. PROFIT OR LOSS FOR THE PERIOD	155	1.673.410	-66.085	-347.335.962	-:
1. Attributed to equity holders of parent company	155	25.948			
2. Attributed to minority interests	156	25.948	-495.098	01.370	1
STATEMENT OF COMPREHENSIVE INCOME (IFRS)		T		047.010.00	
I. PROFIT OR LOSS FOR THE PERIOD (= 152)	157	1.699.358			
II. OTHER COMPREHENSIVE INCOME / LOSS BEFORE TAX (159 to 165)	158	-1.626.248			_
1. Exchange differences on translation of foreign operations	159	13.566	-43.116		L
2. Movements in revaluation reserves of long-term tangible and intangible assets	160	0	0	182.314.416	ì
3. Profit or loss from revaluation of financial assets available for sale	161	-1.639.814	-1.639.814	1 0	
4. Gains or losses on efficient cash flow hedging	162	0		0	
5. Gains or losses on efficient hedge of a net investment in foreign countries 1. Gains or losses on efficient hedge of a net investment in foreign countries	163	0		0	
O. Chara in other comprehensive income / loss of associated companies	164	0			1
6. Share in other comprehensive income / loss of associated companies		1 0			1
7. Actuarial gains / losses on defined benefit plans	165			1	-
III. TAX ON OTHER COMPREHENSIVE INCOME FOR THE PERIOD	166	-325.249			
IV. NET OTHER COMPREHENSIVE INCOME/ LOSS FOR THE PERIOD (158-166)	167	-1.300.999			-
V. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD(157+167)	168	398.359	-1.918.864	-201.397.616	<u>_</u>
APPENDIX to Statement of comprehensive income (only for consolidated financial statements)					
VI. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD			,		
1. Attributed to equity holders of parent company	169	372.411	-1.423.766	-201.397.616	-
1. Attributed to equity notices of parent company		25.948	-495.098	87.570	

STATEMENT OF CASH FLOWS - Indirect method

period 01.01.2012. to 31.12.2012 INSTITUTIGH D.D. AOP Previous Position **Current period** period 2 3 4 **CASH FLOW FROM OPERATING ACTIVITIES** 001 7.165.868 -346 646 041 1. Profit before tax 21.902.497 19.688.178 2. Depreciation 002 003 3. Increase in short-term liabilities 0 170.089.068 4. Decrease in short term receivables 004 0 21.266.086 5. Decrease in inventories 005 006 284.373.895 6. Other cash flow increases 0 Total increase in cash flow from operating activities (001 to 006) 007 50.334.451 127.505.100 150.301.283 1. Decrease in short - term liabilities 800 38.099.814 2. Insrease in short - term receivables 009 14.068.846 n 010 0 13.451.335 3. Increase in inventories 4. Other cash flow decreases 011 17.404.297 II. Total decrease in cash flow from operating activities (008 to 011) 69.572.957 012 163,752,618 A1) NET INCREASE OF CASH FLOW FROM OPERATING ACTIVITIES (007-012) 013 A2) NET DECREASE OF CASH FLOW FROM OPERATING ACTIVITIES (012-007) 014 19.238.506 36.247.518 **CASH FLOW FROM INVESTING ACTIVITIES** 1. Cash flow from sale of long - term tangible and intangible assets 899.518 015 496 937 2. Cash inflows from sale of equity and debt financial instruments 40.508.775 016 017 1.007.957 546.393 3 Interest receipts 4. Dividend receipts 018 5. Other cash inflows from investing activities 019 2.048.795 4.293.710 III. Total cash inflows from investing activities(015 to 019) 020 44.465.045 5.337.040 4.240.426 1.Cash outflows for purchase of long - term tangible and intangible assets 14.529.203 021 2. Cash outflows for purchase of equity and debt financial instruments 022 31.319.263 151.611 66.321.385 3. Other cash outflows from investing activities 023 IV. Total cash outflows from investing activities (021 to 023) 024 45.848.466 70.713.422 B1) NET INCREASE OF CASH FLOW FROM INVESTING ACTIVITIES(020-024) 025 B2) NET DECREASE OF CASH FLOW FROM INVESTING ACTIVITIES(024-020) 026 1.383.421 65.376.382 CASH FLOW FROM FINANCING ACTIVITIES 1. Cash receipts from issuance of equity and debt financial instruments 027 75,719,107 155.770.260 111.535.228 194.437.234 2. Cash inflows from loans, debentures, credits and other borrowings 028 029 3. Other cash inflows from financing activities V. Total cash inflows from financing activities (027 to 029) 030 187.254.335 350.207.494 251.998.533 1. Cash outflows for repayment of loans and bonds 031 220.895.699 032 157.325 424.583 2. Dividends paid 3. Cash outflows for finance lease 033 3.406.172 4.037.306 4. Cash outflows for purchase of own stocks 034 0 3.297.200 0 5. Other cash outflows from financing activities 035 259.757.622 VI. Total cash outflows from financing activities (031 do 035) 036 224.459.196 C1) NET INCREASE OF CASH FLOW FROM FINANCING ACTIVITIES (030-036) 90.449.872 037 C2) NET DECREASE OF CASH FLOW FROM FINANCING ACTIVITIES (036-030) 038 37.204.861 0 Total increases of cash flows (013 - 014 + 025 - 026 + 037 - 038) 039 0 Total decreases of cash flows (014 - 013 + 026 - 025 + 038 - 037) 040 57.826.788 11.174.028 Cash and cash equivalents at the beginning of period 041 73.679.933 15.853.145 Increase in cash and cash equivalents 042 043 57.826.788 11.174.028 Decrease in cash and cash equivalents 044 15.853.145 4.679.117 Cash and cash equivalents at the end of period

STATEMENT OF CHANGES IN EQUITY

01.01.2012 to 31.12.2012

from

1. Subscribed capital 2 3 4 1. Subscribed capital 001 63.432.000 105.668.000 2. Capital reserves 13.998.401 52.011.040 3. Reserves from profit 13.998.401 52.011.040 4. Retained earnings or accumulated loss 004 251.421.591 45.898.288 5. Profit I loss for the current year 005 1.673.409 -347.335.982 6. Revaluation of long - term tangible assets 007 005 1.673.409 -347.335.902 7. Revaluation of intangible assets available for sale 006 52.379.202 195.882.795 8. Revaluation of financial assets available for sale 007 007 0 9. Other revaluation 0. Other revaluation 0.01 397.46.26 277.248.46 10. Lourent and losses arising from net investments in foreign operations 010 397.46.26 277.248.46 14. Changes in accounting policies 013 012 0 15. Correction of significant errors in prior periods 016 01 47.143 16. Other changes in capital 1.00 01 01 01 01 16. Other changes in capital 1.00 01 01 01 01 17. Total increase or decrease in capital (AOP 011 to 016) 01 01 0	Position	AOP	Previous year	Current year
001 63.432.000 002 13.998.640 003 8.068.491 004 251.421.550 1.673.409 - 005 1.673.409 007 0 008 6.472.994 009 0 010 397.446.286 397.446.286 397.46.286 101 21.407 1 to 016) 015 1 to 016) 017 1 to 016) 017 1 to 016 018 1 to 016 018 1 to 016 018		2	က	4
002 13.998.640 003 8.068.491 004 251.421.550 005 1.673.409 006 52.379.202 007 00 008 6.472.994 009 0.009 010 397.446.286 21.407 1 to 016 014 0 to 1 015 0 to 1 016 0 to 1 016 0 to 1 016 0 to 1 016 0 to 1 017 0 to 1 016 0 to 1 017 0 to 1 018 0 to 1 017 0 to 1 018 0 to 1 018 0 to 1 018 0 to 1 019	1. Subscribed capital	001	63.432.000	105.668.000
003 8.068.491 004 251.421.550 005 1.673.409 007 007 007 0 008 6.472.994 010 397.446.286 stments in foreign operations 011 21.407 1 to 016) 014 0 1 to 016) 016 0 1 to 016) 017 21.407 1 to 016) 018 397.467.693	2. Capital reserves	005	13.998.640	52.011.040
004 251.421.550 005 1.673.409 1.673.409 006 52.379.202 007 0 008 6.472.994 010 397.446.286 stments in foreign operations 011 21.407 1 to 016) 014 0 1 to 016) 015 0 1 to 016) 017 21.407 1 to 016) 018 397.467.693	3. Reserves from profit	003	8.068.491	4.671.291
005 1.673.409 006 52.379.202 007 007 0 008 6.472.994 009 0 0 stments in foreign operations 011 397.446.286 stments in foreign operations 011 21.407 1 to 016) 014 0 1 to 016) 015 0 1 to 016) 017 21.407 1 to 016) 018 397.467.693 1 to 019 66.088.097		004	251.421.550	259.898.288
006 52.379.202 007 0 008 6.472.994 010 397.446.286 stments in foreign operations 011 21.407 012 013 0 014 0 0 1 to 016) 015 0 1 to 016) 017 21.407 1 to 016) 017 21.407	5. Profit / loss for the current year	002	1.673.409	-347.335.962
007 0 stments in foreign operations 010 8.472.994 ong 6.472.994 010 397.446.286 21.407 012 01 013 0 014 0 1 to 016) 015 0 1 to 016) 017 21.407 1 to 016) 018 397.467.693 019 66.088.097		900	52.379.202	195.862.795
one 6.472.994 stments in foreign operations 010 397.446.286 one 011 21.407 012 01 0 013 0 0 014 0 0 1 to 016) 015 0 1 to 016) 017 21.407 1 to 016) 018 397.467.693	7. Revaluation of intangible assets	200	0	0
stments in foreign operations 010 397.446.286 stments in foreign operations 012 0 012 013 0 014 0 0 1 to 016) 015 0 1 to 016) 017 21.407 1 to 016) 018 397.467.693	8. Revaluation of financial assets available for sale	800	6.472.994	6.472.994
stments in foreign operations 010 397.446.286 011 21.407 012 0 013 0 014 0 015 0 1 to 016) 011 1 to 016) 017 1 to 016 017 1 to 016 018 1 to 016 018 1 to 016 019 1 to 016 019	9. Other revaluation	600	0	0
thents in foreign operations 011 21.407 012 0 012 0 013 0 014 0 014 0 015 0 015 0 016 0 016 0 017 01407 0 017 0 018 01407 0 018 018 018 018 018 018 018 018 018 0		010	397.446.286	277.248.446
012 0 013 0 014 0 015 0 1 to 016) 017 21.407 018 397.467.693 019 66.088.097		011	21.407	47.143
013 0 014 0 015 0 016 0 1 to 016) 017 21.407 018 397.467.693 019 66.088.097	12. Current and deferred taxes (part)	012	0	
1 to 016) 014 0 015 0 016 0 017 21.407 018 397.467.693 019 66.088.097	13. Cash flow hedging	013	0	
1 to 016) 015 0 1 to 016) 017 21.407 1 to 016) 018 397.467.693 1 to 019 66.088.097	14. Changes in accounting policies	014	0	
1 to 016) 016 0 1 to 016) 017 21.407 0 13 397.467.693 0 19 66.088.097		015	0	
1 to 016) 017 21.407 018 397.467.693 019 66.088.097	16. Other changes in capital	016	0	
018 397.467.693 019 66.088.097	17. Total increase or decrease in capital (AOP 011 to 016)	017	21.407	47.143
018 397.467.693 019 66.088.097				
019 66.088.097	17 a. Attributed to equity holders of parent company	018	397.467.693	277.295.589
	17 b. Attributed to minority interst	019	66.088.097	3.977.821

Items decreasing the capital are entered with a negative number sign Data entered under AOP marks 001 to 009 are entered as situation on the Balance Sheet date