



Consolidated Financial Statements for the Period from Jan 01 to Mar 31 2018

Unaudited



In accordance with Capital Markets Act, HPB p.l.c. (Bank) as the parent company of HPB Group (Group), publishes unaudited consolidated financial statements for the period from Jan 01 to Mar 31 2018.

## This report includes:

- · Management report of HPB Group,
- statement by persons accountable for compiling the consolidated report of HPB Group,
- unaudited set of consolidated financial statements (balance sheet, profit or loss statement, statement of changes in equity, cash flow statement), and
- notes to consolidated financial statements.

Financial statements and notes have been compiled in accordance with instructions defined in Rulebook on format and content of interim financial reports of issuers (NN 47/2011). Accordingly, there can be certain differences between reporting items outlined in the statement on financial position — with regard to new IFRS 9 classificiation. However, all the effects of transactions recognized since Jan 01 2018 are presented in the income statement, as well as through other comprehensive income, in compliance with IFRS 9.



## **Management report of HPB Group**

HPB Group is, apart from the parent company – HPB p.l.c., comprised of HPB-Stambena štedionica (savings bank), HPB Invest (investment fund management) and HPB-nekretnine (real estate agency).

Group has achieved a net profit of HRK 67,7 million in Q1 2018, which represents the Group's best quarterly result over the course of last ten years. In this way, significantly better result was achieved in comparison with Q1 2017, when the Group recorded a net profit of HRK 2,8 million as a consequence of impairments of Agrokor and related parties' exposures. Group's result is thus determined by the parent's result, which is better owing to reversal of impairments due to improved collection and better NPL portfolio structure. However, we would like to emphasize that all subsidiaries of the HPB Group achieved a net profit. Apart from HRK 66,2 million of parent's profit, HPB-Stambena recorded a profit of HRK 984 thousand, HPB Invest added a profit of HRK 223 thousand, while HPB-nekretnine achieved a net profit of HRK 227 thousand.

On behalf of HPB p.l.c., the parent company of HPB Group:

Mladen Mrvelj Board Member Domagoj Karadjole Board Member



# Statement by persons accountable for compiling the consolidated report of HPB Group

In accordance with the Capital Market Act, the Management Board of HPB p.l.c., the parent company of HPB Group, states that according to their best knowledge the set of consolidated unaudited financial statements for the period from Jan 01 to Mar 31 2018, compiled in accordance with the accounting regulation applicable to credit institutions in Croatia, presents complete and accurate view of assets and liabilities, losses and gains, financial position and results of HPB p.l.c., as well as companies included in consolidation as a whole.

Mladen Mrvelj Board Member Domagoj Karadjole Board Member

David Tomašek Head of Finance Division



Appenaix 3.			
Reporting period:	Jan 01	to	Mar 31 2018

## Quarterly financial statements for credit institutions TFI-KI

Registration number (MB):	03777928	J		
Registration number (MBS):	080010698	J		
Personal identificationnumber (OIB):	87939104217	J		
Company: H	PB p.l.c.			
Postal code and city	10000	ZAGREB		
Address: J	URIŠIĆEVA 4			
E-mail address: h	pb@hpb.hr			
Internet address:	ww.hpb.hr			
City code and name:	133 ZAGREB			
County code and name:	21 GRAD ZAGRE	B	# of employees:	1.160
Consolidated report:	YES		(as per reporting date) Industry code:	
Consolidated companies (in a	accordance with IFRS):	Headquarters:	Registra	ation number:
HPB-Stambena Štedionica d.d.		Savska 58, 10000 Zagreb	<u> </u>	02068001
HPB Invest d.o.o.		Strojarska 20, 10000 Zagreb	r	01972278
HPB-nekretnine d.o.o.		Amruševa 8, 10000 Zagreb	r	01972260
		1	I	
		1		
Book-keeping service				
provided by:	n/a	n/a		
Contact: To	omašek David			
Phone: 0	14804900		Fax: <b>014804594</b>	
E-mail address:	avid.tomasek@hpb.hr			
Surname and name:	aradjole Domagoj Irvelj Mladen			
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Documentation to be made public:

- $1.\,Financial\,reports\,\,(balance\,sheet, profit\,or\,loss\,statement, cash\,flow\,statement, statement\,on\,changes$
- in equity and notes to financial statements)
- 2. Management report
- 3. Statement by persons accountable for compiling the report



## BALANCE SHEET as per Mar 31 2018

in HRK

as per   Mar 31 2018			in HRK
Item	AOP label	Dec 31 2016	Dec 31 2017
1	2	3	4
ASSSETS			
1. CASH AND DEPOSITS WITH THE CNB (002+003)	001	4.391.466.871	4.115.384.141
1.1.Cash	002	460.024.014	494.378.160
1.2.Deposits with the CNB	003	3.931.442.857	3.621.005.981
2. DEPOSITS WITH FINANCIAL INSTITUTIONS	004	473.330.331	286.290.313
3. SHORT-TERM TREASURY BILLS OF THE CROATIAN MINISTRY OF FINANCE	005	324.931.405	273.293.880
4. FINANCIAL ASSETS HELD FOR TRADING	006	654.815.717	646.612.466
5. FINANCIAL ASSETS AVAILABLE FOR SALE	007	2.459.982.241	2.458.183.022
6. FINANCIAL ASSETS HELD TO MATURITY	008	72.345.457	72.051.971
7. FINANCIAL ASSETS VALUED AT FAIR VALUE THROUGH PROFIT OR LOSS, NOT ACTIVELY TRADED	009	-	-
8. DERIVATIVE FINANCIAL ASSETS	010	-	=
9. LOANS TO FINANCIAL INSTITUTIONS	011	62.450.000	40.130.000
10. LOANS TO OTHER CUSTOMERS	012	11.013.731.914	11.461.726.442
11. INVESTMENTS IN SUBSIDIARIES, ASSOCIATED COMPANIES AND JOINT VENTURES	013	20.000.000	20.000.000
12. REPOSSESSED ASSETS	014		
13. TANGIBLE ASSETS (LESS DEPRECIATION)	015	141.615.708	143.541.540
14. OTHER ASSETS	016	455.167.665	417.062.909
A) TOTAL ASSETS (001+004 to 016)	017	20.069.837.309	19.934.276.684
LIABILITIES	1	20.000.007.000	
1. BORROWINGS FROM FINANCIAL INSTITUTIONS (019+020)	018	651.970.981	649.878.185
1.1. Short-term	019	-	-
1.2. Long-term	020	651.970.981	649.878.185
2. DEPOSITS (022 to 024)	021	15.389.912.890	15.317.451.750
2.1. Transactional and current accounts	022	5.125.557.660	5.084.165.721
2.2. Savings deposits (demand)	023	1.538.006.561	1.495.675.702
2.3. Term deposits	024	8.726.348.669	8.737.610.327
3. OTHER BORROWINGS (026+027)	025	20.286.850	20.066.470
3.1. Short-term	026	-	-
3.2. Long-term	027	20.286.850	20.066.470
4. DERIVATIVE AND OTHER FINANCIAL LIABILITIES HELD FOR TRADING	028	-	6.537
5. ISSUED SECURITIES (030+031)	029	-	-
5.1. Short-term	030	-	-
5.2. Long-term	031	-	-
6. SUBORDINATED DEBT ISSUED	032	-	-
7. HYBRID INSTRUMENTS	033	-	-
8. OTHER LIABILITIES	034	2.096.847.345	2.016.693.945
B) TOTAL LIABILITIES (018+021+025+028+029+032+033+034)	035	18.159.018.066	18.004.096.887
EQUITY			
1. SHARE CAPITAL	036	1.214.298.000	1.214.298.000
2. PROFIT/(LOSS) FOR THE PERIOD	037	7.898.428	67.669.663
3. RETAINED EARNINGS	038	130.368.702	129.933.669
4. REGULATORY RESERVES	039	15.708.724	15.708.724
5. STATUTARY AND OTHER CAPITAL RESERVES	040	448.288.175	399.388.192
6. FAIR VALUE RESERVE	041	94.257.214	103.181.549
7. RESERVES ARISING FROM HEDGING TRANSACTIONS	042		-
C) TOTAL EQUITY (036 to 042)	043	1.910.819.243	1.930.179.797
D) TOTAL LIABILITIES AND EQUITY (035+043)	044	20.069.837.309	19.934.276.684
ADDENDUM TO THE BALANCE SHEET (filled-in by the banks submitting consolidated finance			
1. TOTAL EQUITY	045	1.910.819.243	1.930.179.797
Equity attributable to the shareholders of the parent company	046	1.910.819.243	1.930.179.797
3. Minority interest (045-046)	047	0	C
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## **PROFIT OR LOSS STATEMENT**

for the period from Jan 01 2018 to Mar	31 2018	]			in HRK
Item	AOP label	Jan 01 - Ma	ır 31 2017	Jan 01 - Ma	
		Cumulative	Quarterly	Cumulative	Quarterly
1	2	3	4	5	6
1. Interest income	048	172.547.276	172.547.276	153.702.970	153.702.970
2. Interest expense	049	38.728.708	38.728.708	28.256.329	28.256.329
3. Net interest income (048-049)	050	133.818.568	133.818.568	125.446.641	125.446.641
4. Fee and commission income	051	117.764.443	117.764.443	116.719.794	116.719.794
5. Fee and commission expense	052	72.315.469	72.315.469	70.056.061	70.056.061
6. Net fee and commission income (051-052)	053	45.448.974	45.448.974	46.663.733	46.663.733
7. Gains less losses arising from investments in subsidiaries, associated companies and joint ventures	054	-	-	-	-
8. Gains less losses from trading activities	055	8.687.412	8.687.412	10.738.753	10.738.753
9. Gains less losses from built-in derivatives	056	-	-	-	-
<ol> <li>Gains less losses arising from financial assets valued at fair value through P&amp;L, not actively traded</li> </ol>	057	-	-	-	-
11. Gains less losses arising from securities available for sale	058	334.916	334.916	-	-
12. Gains less losses arising from securities held to maturity	059	-	-	-	-
13. Gains less losses arising from hedging activities	060	-	-	-	-
14. Income from investments in subsidiaries, associated companies and joint ventures	061	-	-	-	-
15. Income from other equity instruments	062	21.668	21.668	14.483	14.483
16. Gains less losses from exchange rate differences	063	1.229.631	1.229.631	1.351.108	1.351.108
17. Other income	064	1.543.951	1.543.951	2.230.787	2.230.787
18. Other operating costs	065	14.064.797	14.064.797	16.789.513	16.789.513
19. General and administrative expenses, amortization and depreciation	066	99.011.732	99.011.732	98.501.868	98.501.868
20. Operating profit (050+053 to 064-065-066)	067	78.008.591	78.008.591	71.154.124	71.154.124
21. Impairment losses and provisions	068	71.714.777	71.714.777	(11.272.837)	(11.272.837)
22. PROHT/(LOSS) BEFORE TAX (067-068)	069	6.293.814	6.293.814	82.426.961	82.426.961
23. INCOME TAX EXPENSE / DEFERRED TAX	070	3.450.683	3.450.683	14.757.298	14.757.298
24. NET PROFIT/(LOSS) FOR THE PERIOD (069-070)	071	2.843.131	2.843.131	67.669.663	67.669.663
25. Earnings per share	072	2	2	33	33
ADDENDUM TO THE P&L (filled-in by the banks submitting consolidated financial statement					
1. PROFIT FOR THE PERIOD	073	2.843.131	2.843.131	67.669.663	67.669.663
2. Attributable to the shareholders of the parent company	074	2.843.131	2.843.131	67.669.663	67.669.663
3. Minority interest (073-074)	075	-	-	-	-

Consolidated Financial Statements for the Period from Jan 01 to Mar 31 2018 (unaudited)



## CASH FLOW STATEMENT - INDIRECT METHOD

for the period from Jan 01 2018 to Mar 31	2018	in		
Item	AOP	Jan 01 - Mar 31	Jan 01 - Mar 31	
	label	2017	2018	
1	2	3	4	
OPERATING ACTIVITIES				
1. Cash flow from operating activities before changes in assets (002 to 007)	001	88.812.661	81.469.221	
1.1. Profit/(loss) before tax	002	6.293.814	82.426.961	
1.2. Impairment losses and provisions	003	71.714.777	(11.272.837)	
1.3. Amortization and depreciation	004	11.337.253	11.460.284	
1.4. Net unrealised gains less losses from financial assets valued at fair value through profit c loss	005	696.448	340.387	
1.5. Gains / losses from sale of tangible assets	006	-	(134.466)	
1.6. Other gains / losses	007	(1.229.631)	(1.351.108)	
2. Net increase / decrease of operating assets (009 to 016)	800	73.565.198	115.141.766	
2.1. Deposits with the CNB	009	(381.110.261)	310.436.876	
2.2. Tresury bills of the Croatian Ministry of Finance	010	4.246.968	51.637.525	
2.3. Deposits with and loans to financial institutions	011	149.802.324	187.040.018	
2.4. Loans to other customers	012	117.986.393	(483.018.687)	
2.5. Financial assets held for trading	013	51.472.636	7.862.864	
2.6. Financial assets available for sale	014	239.206.599	(7.125.116)	
2.7. Financial assets valued at fair value through profit or loss, not actively traded	015	-	-	
2.8. Other operating assets	016	(108.039.461)	48.308.286	
3. Net increase / decrease of operating liabilities (018 to 021)	017	(194.338.203)	(152.608.003)	
3.1. Transactional accounts	018	(79.135.050)	(41.391.939)	
3.2. Savings and term deposits	019	(170.404.752)	(31.069.201)	
3.3. Derivative financial liabilities and other liabilities actively traded	020	(3.640.667)	6.537	
3.4. Ostale liabilities	021	58.842.266	(80.153.400)	
4. Net cash flow from operating activities before taxation	022	(24.000.244)	44.002.984	
(001+008+017)	022	(31.960.344)	44.002.984	
5. Income tax paid	023	-	-	
6. Net cash inflow / outflow from operating activities (022+023)	024	(31.960.344)	44.002.984	
INVESTING ACTIVITIES				
7. Net cash flow from investing activities (026 to 030)	025	151.329.397	(6.210.136)	
7.1. Purchase of tangible and intangible assets	026	(4.939.641)	(6.224.619)	
7.2. Investment in / disposal of subsidiaries, associated companies and joint ventures	027	-	-	
7.3. Investment in / disposal of financial assets held to maturity	028	156.247.370	-	
7.4. Dividends received	029	21.668	14.483	
7.5. Other inflows / outflows from investing activities	030	-	-	
FINANCIAL ACTIVITIES				
8. Net cash flow from financial activities (032 to 037)	031	(105.306.787)	(2.313.176)	
8.1. Net increase / decrease of borrowings	032	(105.306.787)	(2.313.176)	
8.2. Net increase / decrease of issued debt securities	033	-	-	
8.3. Net increase / decrease of subordinated debt and hybrid instruments	034	-	-	
8.4. Share capital raised	035	-	-	
8.5. Dividends paid	036	-	-	
8.6. Other inflows / outflows from financial activities	037	-	-	
9. Net increase / decrease of cash and cash equivalents (024+025+031)	038	14.062.266	35.479.672	
10. Effect of foreign exchange differences on cash and cash equivalents	039	(472.981)	(1.125.526)	
11. Net increase/(decrease) in cash and cash equivalents (038+039)	040	13.589.285	34.354.146	
12. Cash and cash equivalents at the beginning of the year	041	421.479.852	460.024.014	
13. Cash and cash equivalents as per reporting date (040+041)	042	435.069.137	494.378.160	



## STATEMENT OF CHANGES IN EQUITY

for the p	eriod from	Jan 01	2018	to	Mar 3	1 2018			in HRK
	AOP		Attri	butable to the sharehol	ders of the parent com	npany			
ltem	label	Share capital	Own shares	Regulatory, statutory and other reserves	Retained earnings	Profit/(loss) for the period	Fair value reserve	Minority interest	Total equity
1	2	3	4	5	6	7	8	9	10
Balance as per Jan 01 2018	001	1.214.775.000	(477.000)	463.996.899	130.368.702	7.898.428	94.257.214	-	1.910.819.243
Effects of changes in accounting policies and corrections of errors	002	-	-	(57.233.443)	-	-	-		(57.233.443)
Restated balance as per Jan 01 2018 (001+002)	003	1.214.775.000	(477.000)	406.763.456	130.368.702	7.898.428	94.257.214	-	1.853.585.800
Disposal of financial assets available for sale	004	-	-	-	-	-	-		-
Change in the fair value of financial assets available for sale	005	-	-	-	-	-	10.789.185		10.789.185
Tax on items recognised directly in/transferred from equity	006	-	-	-	-	-	(1.864.850)		(1.864.850)
Other gains and (losses) recognised directly in equity	007	-	-	-	-	-	-		-
Net gains/(losses) recognised directly in equity (004+005+006+007)	800	-	_	-	-	_	8.924.335	_	8.924.335
Loss for the period	009	-	-	-	-	67.669.663	-		67.669.663
Total recognized income and expense for the period (008+009)	010	-	-	-	-	67.669.663	8.924.335	-	76.593.998
Increase/decrease in share capital	011	-	-	-	-	-	-		-
Purchase/sale of own shares	012	-	-	-	-	-	-		-
Other changes	013	-	-	8.333.460	(435.033)	(7.898.428)	-		-
Transfer to reserves	014	-	-	-	-	-	-		-
Dividends paid	015	-	-	-	-	-	-		-
Profit allocation (014+015)	016	-	-	-	-	-	-	-	-
Balance as per the reporting date (003+010+011+012+013+016)	017	1.214.775.000	(477.000)	415.096.916	129.933.669	67.669.663	103.181.549	-	1.930.179.797



## **NOTES TO FINANCIAL STATEMENTS**

## A) Income statement

1) INTEREST INCOME in HRK

	Jan 01 - M	ar 31 2017	Jan 01 - Mar 31 2018		
	Cumulative Quarterly		Cumulative	Quarterly	
Loans	145.299.602	145.299.602	133.285.446	133.285.446	
Deposits	(609.432)	(609.432)	339.249	339.249	
Securities	27.857.106	27.857.106	20.078.275	20.078.275	
TOTAL	172.547.276	172.547.276	153.702.970	153.702.970	

2) INTEREST EXPENSE in HRK

	Jan 01 - M	ar 31 2017	Jan 01 - Mar 31 2018		
	Cumulative	Quarterly	Cumulative	Quarterly	
Borrowings	5.912.448	5.912.448	2.904.801	2.904.801	
Deposits	32.816.260	32.816.260	25.351.528	25.351.528	
TOTAL	38.728.708	38.728.708	28.256.329	28.256.329	

3) FEE AND COMMISSION INCOME in HRK

	Jan 01 - M	ar 31 2017	Jan 01 - Mar 31 2018		
	Cumulative	Quarterly	Cumulative	Quarterly	
Cash payment operations - channels	68.214.213	68.214.213	65.033.059	65.033.059	
Retail and card operations	31.203.636	31.203.636	32.967.941	32.967.941	
Corporate operations	13.287.726	13.287.726	13.795.537	13.795.537	
Other fee and commission income	5.058.868	5.058.868	4.923.257	4.923.257	
TOTAL	117.764.443	117.764.443	116.719.794	116.719.794	

4) FEE AND COMMISSION EXPENSE

	Jan 01 - M	ar 31 2017	Jan 01 - Mar 31 2018		
	Cumulative	Quarterly	Cumulative	Quarterly	
Payment operations	68.358.109	68.358.109	63.030.539	63.030.539	
Other fee and commission expense	3.957.360	3.957.360	7.025.522	7.025.522	
TOTAL	72.315.469	72.315.469	70.056.061	70.056.061	

## 5) GAINS LESS LOSSES FROM TRADING ACTIVITIES

in HRK

	Jan 01 - M	ar 31 2017	Jan 01 - Mar 31 2018		
	Cumulative	Quarterly	Cumulative	Quarterly	
Securities and equity instruments	715.846	715.846	(108.242)	(108.242)	
FX transactions	8.007.655	8.007.655	11.207.073	11.207.073	
HRK cash transactions	8.050	8.050	7.200	7.200	
Derivatives	(44.139)	(44.139)	(367.278)	(367.278)	
TOTAL	8.687.412	8.687.412	10.738.753	10.738.753	

6) OPERATING EXPENSES in HRK

	Jan 01 - M	ar 31 2017	Jan 01 - Mar 31 2018		
	Cumulative	Quarterly	Cumulative	Quarterly	
General and administrative expenses	87.674.479	87.674.479	87.041.584	87.041.584	
Amortization and depreciation	11.337.253	11.337.253	11.460.284	11.460.284	
Savings deposit insurance costs	9.246.539	9.246.539	8.761.077	8.761.077	
Other costs	4.818.258	4.818.258	8.028.436	8.028.436	
TOTAL	113.076.529	113.076.529	115.291.381	115.291.381	

#### 7) IMPAIRMENT LOSSES AND PROVISION EXPENSES

in HRK

	Jan 01 - Mar 31 2017		Jan 01 - Mar 31 2018	
	Cumulative	Quarterly	Cumulative	Quarterly
Impairments and provisions for losses	70.283.003	70.283.003	(15.823.493)	(15.823.493)
Other impairments and adjstuments	1.431.774	1.431.774	4.550.656	4.550.656
TOTAL	71.714.777	71.714.777	(11.272.837)	(11.272.837)



## B) Balance sheet

## 8) CASH AND DEPOSITS WITH THE CNB

in HRK

	Dec 31 2017	Mar 31 2018
CASH	460.024.014	494.378.160
DEPOSITS WITH THE CNB	3.931.442.857	3.621.005.981
Mandatory reserve	1.300.268.691	1.306.069.829
Account for transaction settlement	2.631.174.166	2.314.936.152
MANDATORY TREASURY BILLS	-	-
Portfolio based impairment allowance for identified losses	-	-
TOTAL	4.391.466.871	4.115.384.141

#### 9) DEPOSITS WITH FINANCIAL INSTITUTIONS

in HRK

	Dec 31 2017	Mar 31 2018
Deposits with foreign banking institutions	449.961.251	284.974.313
Deposits with domestic banking institutions	23.369.080	1.316.000
Portfolio based impairment allowance for identified losses	-	
TOTAL	473.330.331	286.290.313

## 10) EQUITY INSTRUMENTS AND SECURITIES

in HRK

	Dec 31 2017	Mar 31 2018
Short term Treasury bills of the Croatian Ministry of Finance	324.931.405	273.293.880
Financial assets held for trading	654.815.717	509.069.639
Financial assets available for sale	2.459.982.241	2.458.183.022
Financial assets held to maturity	73.139.356	72.060.164
Portfolio based impairment allowance for identified losses	(775.376)	-
Deferred front-end fee	(18.523)	(8.193)
TOTAL	3.512.074.820	3.312.598.512

## 11) LOANS TO CUSTOMERS

in HRK

	Dec 31 2017	Mar 31 2018
Loans to financial institutions	62.450.000	40.130.000
Bruto krediti	62.454.545	40.134.746
Ispravci vrijednosti	(4.545)	(4.746)
Corporate & SME loans	2.942.304.493	3.422.236.134
Bruto krediti	3.902.668.309	4.380.499.049
Ispravci vrijednosti	(960.363.816)	(958.262.915)
Retail loans	5.036.923.707	5.121.461.114
Bruto krediti	5.333.998.299	5.421.830.675
Ispravci vrijednosti	(297.074.592)	(300.369.561)
Other loans	3.192.134.584	3.110.684.223
Bruto krediti	3.198.303.415	3.119.779.559
Ispravci vrijednosti	(6.168.831)	(9.095.336)
Portfolio based impairment allowance for identified losses	(118.064.812)	-
Expected credit losses (A1 and A2 risk groups)	-	(151.437.843)
Other adjustments	-	(3.330.654)
Deferred front-end fee	(39.566.058)	(37.886.532)
LOANS TO CUSTOMERS	11.076.181.914	11.501.856.442



## B) Balance sheet (continued)

12) DEPOSITS in HRK

	Dec 31 2017	Mar 31 2018
Financial institutions	1.116.153.667	1.156.108.683
Corporations	3.574.264.999	3.755.918.172
Retail	9.282.809.836	9.398.634.632
Other	1.416.684.388	1.006.790.263
TOTAL	15.389.912.890	15.317.451.750

13) BORROWINGS in HRK

	Dec 31 2017	Mar 31 2018
Borrowings from HBOR	656.196.151	653.994.908
Borrowings from domestic banking institutions	-	-
Borrowings from domestic non-banking institutions	-	-
Borrowings from foreign banking institutions	20.286.850	20.066.470
Deferred front-end fee	(4.225.170)	(4.116.723)
TOTAL	672.257.831	669.944.655

14) OTHER LIABILITIES in HRK

	Dec 31 2017	Mar 31 2018
Restricted deposits	1.786.812.843	1.718.982.966
Interest and fees payable	48.664.624	51.672.217
Provisions for off-balance sheet exposure	25.193.152	41.369.799
Other	236.176.726	204.668.963
TOTAL	2.096.847.345	2.016.693.945

## C) Changes in accounting policies

During the reporting period, Group has transitioned to new reporting standard IFRS 9 "Financial instruments". Standard supplants the old IAS 39: "Financial instruments: classification and measurement" and consists of conditions relating to classification and measurement, impairment, derecognition and hedge accounting in general.

<u>Classification and measurement</u> – IFRS 9 introduces a new approach to classification of financial assets, based on cash flow features and business model in which certain financial assets is maintained. New model introduces the unique model of impairment.

<u>Impairment</u> – IFRS 9 introduces the new model of impairment based on expected losses. This model instructs that expected credit losses should be recorded in a more timely manner.

<u>Hedge accounting</u> - IFRS 9 brings significant changes to hedge accounting. Based on this changes, more information must be disclosed about risk management activities.

Bank and its subsidiaries have initiated the project of IFRS 9 implementation in 2016, and have succeeded in implementing it with first adoption as of Jan 01 2018.

From the impairment aspect, adoption of this standard has significant effects on the Group's capital. Migration from IAS 39 to IFRS 9 resulted in an initial effect on the Group's capital reserves amounting to HRK 57.233 thousand (reduction).



## D) Parent company's ownership structure

Ownership structure of HPB p.l.c., parent company of HPB Group as per Mar 31 2018 was as follows:

Shareholder	Ownership stake
Republic of Croatia (Ministry of State Assets)	42,43%
HP Hrvatska pošta Plc	11,93%
State Agency for Deposit Insurance and Bank Resolution	8,98%
Croatian Pension Insurance Insitute (Ministry of State Assets)	8,76%
Prosperus Invest d.o.o., for Prosperus FGS	4,94%
PBZ CROATIA OSIGURANJE OMF (B category)	4,12%
ERSTE d.o.o. for ERSTE PLAVI OMF (B category)	3,90%
Allianz ZB d.o.o., for AZ OMF (B category)	2,88%
CROATIA osiguranje Plc	2,47%
Fund for Financing the Decommissioning of the Krško Nuclear Power Plant and the Disposal of NEK Radioactive Waste and Spent Nuclear Fuel	2,36%
RAIFFEISEN D.D., for Raiffeisen OMF (B category)	2,20%
Minorities	4,99%
Own shares	0,04%



## E) HPB stock

HPB Stock is listed on ZSE's Official market. Last share price at the end of the 2018 reporting period amounted to HRK 486,00 (trading day Mar 29 2018), representing a decline of 4,0 percent in comparison with the last price achieved in 2017 (=HRK 506,00 as per Dec 29 2017 trading day).

Trading during the reporting period was as follows:

