# Consolidated financial results for the six months period ended 30 June 2015 

(unaudited)

Granolio

## General information on Granolio d.d.

GRANOLIO d.d. ("The Company") is a joint-stock company registered with the Commercial Court of Zagreb, Croatia.

The Company's tax number (OIB) is 59064993527, and its registration number (MBS) 080111595.
The Company's headquarters is located in Zagreb at Budmanijeva 5.

## Subsidiaries

The Company holds $100 \%$ of the shares in companies Zdenačka farma d.o.o. and Prerada Žitarica d.o.o.

It has a controlling influence in the decision-making process in Zdenka mliječni proizvodi d.o.o. and Žitar d.o.o. The above companies have been consolidated into the Granolio Group since 2011.
Subsidiary Žitar d.o.o. has founded another company, Žitar konto d.o.o., which is fully owned by it. Žitar konto d.o.o. financial statements are part of the consolidated financial statements.

Organizational structure of the Granolio Group is presented in the chart below:


The Group monitors its business operations through four business segments:

- Milling
- Dairy and cheese production
- Wholesale trade
- Other

Milling is the segment that comprises flour production and sale of flour. This business segment is comprised in the holding company exclusively.

Dairy and cheese production („Dairy") comprises cheese production and cheese sale realized in the company Zdenka - mliječni proizvodi d.o.o., but also milk production and sale of milk by dairy farms in the companies Zdenačka farma d.o.o. and Žitar d.o.o.

Wholesale trade segment comprises grain and oilseed trade and trade of sowing materials performed by the companies Granolio d.d. and Žitar d.o.o.

The segment Other comprises animal feed production (Žitar d.o.o.), pig farming and beef cattle farming (Žitar d.o.o., beef cattle farming in the company Granolio d.d.), and rendering storage of grains, oil crops and other trade goods (Granolio d.d., Žitar d.o.o. and Prerada žitarica d.o.o.).

## Granolio Group's financial indicators for the first half of 2015

HRK '000

|  | HY 2015 | HY 2014 | change |  |
| :--- | ---: | ---: | ---: | ---: |
| Operating revenue | 382,074 | 355,916 | 26,158 | $7 \%$ |
| Operating expenses | 375,200 | 372,742 | 2,832 | $1 \%$ |
| EBIT | 6,874 | $(16,826)$ | 23,326 | $141 \%$ |
| EBIT margin | $2 \%$ | $-5 \%$ |  |  |
| EBITDA <br> (EBIT + depreciation + value adjustments) | 22,005 | 17,316 | 4,315 | $25 \%$ |
| EBITDA margin | $6 \%$ | $5 \%$ |  |  |
| Net financial result | $(9,503)$ | $(29,082)$ | 19,579 | $67 \%$ |
| Net result for the period | $(2,630)$ | $(45,908)$ | 39,699 | $94 \%$ |
| Result attributable to the Group | $(3,894)$ | $(38,636)$ | 34,762 | $90 \%$ |
| Minority interest | 1,264 | $(7,272)$ | 8,536 | $117 \%$ |

Compared to the same period last year, operating income of the Granolio Group has increased by 7\%, that is the result of growth in the milling segment and dairy segment, i.e. cheese production.

In comparison to the same period last year, operating result before financial income and expenses (EBIT) has significantly improved. The reasons for this can be found in EBIT for the first half of 2014 comprising the costs of value adjustment of receivables in the total amount of HRK 18.3 million, while as at 30 June 2015 no indication for assets impairment were identified.

Besides mentioned, EBIT value improved due to decreased depreciation cost in the company Zdenkamliječni proizvodi. d.o.o. (as a result of adjusting depreciation rates of the company with depreciation rates applied by other Group members), but also due to better operating result in the segment Other (pig farming and beef cattle farming, and animal feed production in Žitar d.o.o.).

The most significant contribution to the total amount of EBITDA in 2015 were realised within the segments: dairy and cheese production (49\%) and milling (35\%). Wholesale trade segment contributed with $16 \%$ to the total consolidated EBITDA value.

Net financial result for 2015 is more favorable in comparison to the same period last year as financial result for 2014 comprises value adjustments of financial assets in the amount of HRK 16.8 million.

Financial indicators
HRK '000

|  | 30.6 .2015 | 31.12 .2014 | change |  |
| :--- | ---: | ---: | ---: | ---: |
| Net assets (Capital and reserves) | 213,164 | 216,904 | $(3,740)$ | $-2 \%$ |
| Total debt | 505,737 | 597,063 | $(91,326)$ | $-15 \%$ |
| Cash and cash equivalents | 3,433 | 3,350 | 83 | $2 \%$ |
| Financial assets | 26,516 | 26,183 | 333 | $1 \%$ |
| Net debt | 475,788 | 567,530 | $(91,741)$ | $-16 \%$ |
|  |  |  |  |  |
| Net debt/EBITDA** | 8,5 | 11,1 |  |  |
| * Financial assets are comprised of financial loans, securities and deposits <br> ** EBITDA for the last 12 months: | 56,039 | 51,350 |  |  |

The Group's net debt during the six months period has decreased by HRK 90 million, what was financed out of operating activities.

## Overview of the business operations for the first half of 2015 per business segments

Segmental report for Granolio Group for the first half year 2015

| HRK '000 | Milling | Dairy | Wholesale | Other |  | Non-allocated | TOTAL |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Sales revenue | 142,077 | 80,853 | 120,486 | 22,086 | - | 365,502 |  |
| Other operating income | 787 | 6,203 | 2,436 | 2,310 | 4,836 | 16,572 |  |
|  |  |  |  |  |  |  |  |
| COGS | 114,818 | 56,380 | 110,369 | 17,239 | - | 298,806 |  |
|  | $\mathbf{2 8 , 0 4 6}$ | $\mathbf{3 0 , 6 7 6}$ | $\mathbf{1 2 , 5 5 3}$ | $\mathbf{7 , 1 5 7}$ | $\mathbf{4 , 8 3 6}$ | $\mathbf{8 3 , 2 6 8}$ |  |
| Gross margin |  |  |  |  |  |  |  |
|  | 6,383 | 7,860 | 3,381 | 3,309 | - | 20,933 |  |
| Staff costs | 14,220 | 11,938 | 5,546 | 3,346 | 5,280 | 40,330 |  |
| Other costs | $\mathbf{7 , 4 4 3}$ | $\mathbf{1 0 , 8 7 8}$ | $\mathbf{3 , 6 2 6}$ | $\mathbf{5 0 2}$ | $\mathbf{( 4 4 4 )}$ | $\mathbf{2 2 , 0 0 5}$ |  |
| EBITDA | $\mathbf{5 \%}$ | $\mathbf{1 2 \%}$ | $\mathbf{3 \%}$ | $\mathbf{2 \%}$ | $\mathbf{- 9 \%}$ | $\mathbf{6 \%}$ |  |
| EBITDA margin |  |  |  |  |  |  |  |

Business operations analysis per each business segment is shown below. It is important to remark that part of the operating revenue and operating expense, which contribute to the consolidated value of EBITDA with the negative amount of HRK 0.4 million, is stated as non-allocated as it reflects the final settlement of the holding company's court dispute with the company PZ Osatina.

Milling

| HRK '000 | HY 2015 | HY 2014 | change |  |
| :--- | ---: | ---: | ---: | ---: |
| Sales revenue | 142,077 | 103,148 | 38,928 | $38 \%$ |
| Other operating income | 787 | 232 | 555 | $240 \%$ |
|  |  |  |  |  |
| COGS | 114,818 | 82,115 | 32,703 | $40 \%$ |
| Gross margin | $\mathbf{2 8 , 0 4 6}$ | $\mathbf{2 1 , 2 6 5}$ | $\mathbf{6 , 7 8 1}$ | $\mathbf{3 2 \%}$ |
|  |  |  |  |  |
| Staff costs | 6,383 | 4,450 | 1,933 | $43 \%$ |
| Other costs | $\mathbf{1 4 , 2 2 0}$ | $\mathbf{9 , 6 2 2}$ | $\mathbf{4 , 5 9 8}$ | $\mathbf{4 8 \%}$ |
| EBITDA | $\mathbf{7 , 4 4 3}$ | $\mathbf{7 , 1 9 3}$ | $\mathbf{2 5 0}$ | $\mathbf{3 \%}$ |
| EBITDA margin | $\mathbf{5 \%}$ | $\mathbf{7 \%}$ |  |  |

Increase of flour sales revenue is the result of the increased quantity of the flour sold. In the first half of 2015 the Group sold 77 thousand tons of flour (HY 2014: 52 thousand tons). Average sales price of flour is lower, that was partially the result of a different structure of flour sales, but also of lower flour prices in the market in general.

In comparison to the same period last year, average value of the basic raw material (wheat) used in production was lower in 2015. However, the spread between the average sales price of flour and the purchase price of wheat used in production is unfavorable due to larger decrease in the sales prices.

Dairy and cheese production

| HRK '000 | HY 2015 | HY 2014 | Change |  |
| :--- | ---: | ---: | ---: | ---: |
| Sales revenue | 80,853 | 68,117 | 12,736 | $19 \%$ |
| Other operating income | 6,203 | 6,031 | 173 | $3 \%$ |
|  |  |  |  |  |
| COGS | 56,380 | 47,126 | 9,254 | $20 \%$ |
| Gross margin | $\mathbf{3 0 , 6 7 6}$ | $\mathbf{2 7 , 0 2 2}$ | $\mathbf{3 , 6 5 4}$ | $\mathbf{1 4 \%}$ |
|  |  |  |  |  |
| Staff costs | 7,860 | 7,531 | 329 | $4 \%$ |
| Other costs | 11,938 | 9,105 | 2,833 | $31 \%$ |
| EBITDA | $\mathbf{1 0 , 8 7 8}$ | $\mathbf{1 0 , 3 8 6}$ | $\mathbf{4 9 3}$ | $\mathbf{5} \%$ |
| EBITDA margin | $\mathbf{1 2 \%}$ | $\mathbf{1 4 \%}$ |  |  |

In the dairy and cheese production segment revenue increase is noted in the cheese production part, while in the milk production reported slight revenue decrease despite the production increase (from 4 million kilos in 2014 to 4.5 million kilos in 2015). Reasons for decreased revenue from milk production can be found in the $20 \%$ lower sales prices of milk as compared to the same period last year

Wholesale trade

| HRK '000 | HY 2015 | HY 2014 | change |  |
| :--- | ---: | ---: | ---: | ---: |
| Sales revenue | 120,486 | 161,628 | $(41,142)$ | $-25 \%$ |
| Other operating income | 2,436 | 662 | 1,774 | $268 \%$ |
|  |  |  |  |  |
| COGS | 110,369 | 151,701 | $(41,333)$ | $-27 \%$ |
|  | $\mathbf{1 2 , 5 5 3}$ | $\mathbf{1 0 , 5 8 9}$ | $\mathbf{1 , 9 6 4}$ | $\mathbf{1 9 \%}$ |
| Gross margin |  |  |  |  |
| Staff costs | 3,381 | 2,402 | 979 | $41 \%$ |
| Other costs | 5,546 | 5,703 | $(157)$ | $-3 \%$ |
| EBITDA | $\mathbf{3 , 6 2 6}$ | $\mathbf{2 , 4 8 4}$ | $\mathbf{1 , 1 4 2}$ | $\mathbf{4 6 \%}$ |
| EBITDA margin | $\mathbf{3 \%}$ | $\mathbf{2 \%}$ |  |  |

In the first half of 2014 one-off sales of sowing materials in the amount of HRK 40 million incurred and in 2015 sales of sowing materials was realized as usual, through granting loans for sowing. Therefore revenue decrease in HY 2015 is noted in the wholesale trade segment.

Wholesale trade of grains and oil seeds is characterized by extreme seasonality; therefore more significant results are expected in the second half year.

## Other

| HRK '000 | HY 2015 | HY 2014 | change |  |
| :--- | ---: | ---: | ---: | ---: |
| Sales revenue | 22,086 | 15,038 | 7,048 | $47 \%$ |
| Other operating income | 2,310 | 1,060 | 1,250 | $118 \%$ |
|  |  |  |  |  |
| COGS | 17,239 | 12,238 | 5,001 | $41 \%$ |
|  | $\mathbf{7 , 1 5 7}$ | $\mathbf{3 , 8 6 0}$ | $\mathbf{3 , 2 9 6}$ | $\mathbf{8 5 \%}$ |
| Gross margin |  |  |  |  |
| Staff costs | 3,309 | 3,705 | $(396)$ | $-11 \%$ |
| Other costs | 3,346 | $\mathbf{2 , 2 8 7}$ | $\mathbf{1 , 0 5 9}$ | $\mathbf{4 6 \%}$ |
| EBITDA | $\mathbf{5 0 2}$ | $\mathbf{( 2 , 1 3 2 )}$ | $\mathbf{2 , 6 3 4}$ | $\mathbf{1 2 4 \%}$ |
| EBITDA margin | $\mathbf{2 \%}$ | $\mathbf{- 1 3 \%}$ |  |  |

Revenue of the segment Other is comprised mainly out of animal feed production income (app. 45\%) and pig farming and beef cattle farming (app. $30 \%$ ), while the remaining part of income relates to rendering services.

Capitalization costs in the amount of HRK 616 thousand incurred in the first half year of 2014. At the end of 2014 the costs were transferred to decrease equity reserves. This cost is not shown in any segment report.

## Separate business results for the first half year of 2015

Separate financial data per each company include also intercompany income and expenses realized within the Granolio Group.
Granolio d.d.

|  | HRK '000 |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Operating revenue | 2015 | HY 2014 | change |  |
| EBITDA | 8,494 | 266,014 | 7,086 | $3 \%$ |
| margin \% | $3 \%$ | 5,748 | 2,747 | $48 \%$ |
| EBIT | 3,408 | $(10,889)$ | 14,296 | $131 \%$ |
| margin \% | $1 \%$ | $-4 \%$ |  |  |
| Net financial result | $(6,735)$ | $(20,538)$ | 13,803 | $67 \%$ |
| Net result | $(3,327)$ | $(31,427)$ | 28,099 | $89 \%$ |
| margin \% | $-1 \%$ | $-12 \%$ |  |  |

Compared to the same period last year net result of the company Granolio d.d. for the first half year of 2015 is significantly more favorable.

Zdenka - mliječni proizvodi d.o.o.

| Zdenka - mliječni proizvodi d.o.0. |  | HRK '000 |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | HY 2015 | HY 2014 | change |  |
| Operating revenue | 71,266 | 56,735 | 14,532 | $26 \%$ |
| EBITDA | 8,579 | 5,175 | 3,404 | $66 \%$ |
| margin \% | $12 \%$ | $9 \%$ |  |  |
| EBIT | 2,612 | $(4,404)$ | 7,016 | $159 \%$ |
| margin \% | $4 \%$ | $-8 \%$ |  |  |
| Net financial result | $(868)$ | $(1,267)$ | 399 | $31 \%$ |
| Net result | 1,744 | $(5,671)$ | 7,415 | $131 \%$ |
| margin $\%$ | $2 \%$ | $-10 \%$ |  |  |

Revenue increase was noted in the sales realized on the domestic market. In 2015 Zdenka included in its assortment also the production and sale of long-life milk, which sales resulted with income in the amount of HRK 9 million realized during the first half year of 2015. The most significant revenue increase was noted in the sale of fresh and semi-hard chees (total of HRK 6 million) and butter (HRK 2 million). Income increase is the result of increased sales quantity of products, while the average sales prices were lower than in the corresponding period.

Average sales prices of all groups of products were lower than the ones realized in the corresponding period last year. The main portion of export was still realized from trading with Bosnia and Herzegovina, Slovenia and Serbia (app. 80\% of total export).

Žitar d.o.o. (consolidated)
HRK '000

|  | HY 2015 | HY 2014 | change |  |
| :--- | ---: | ---: | ---: | ---: |
| Operating revenue | 34,808 | 34,189 | 618 | $2 \%$ |
| EBITDA | 4,299 | 3,454 |  | 845 |
| margin \% | $12 \%$ | $10 \%$ | $24 \%$ |  |
| EBIT | 1,880 | $(2,755)$ | 4,635 | $168 \%$ |
| margin \% | $5 \%$ | $-8 \%$ |  |  |
| Net financial result | $(1,101)$ | $(6,062)$ | 4,961 | $82 \%$ |
| Net result | 779 | $(8,817)$ | 9,596 | $109 \%$ |
| margin \% | $2 \%$ | $-26 \%$ |  |  |

Net financial result in HY 2014 included the cost of value adjustment of financial assets, therefore costs in HY 2015 were significantly lower. No costs of value adjustments incurred during the first half year of 2015 .

| Zdenačka farma d.o.o. |  |  | HRK '000 |  |
| :--- | ---: | ---: | ---: | ---: |
|  | HY 2015 | HY 2014 | change |  |
| Operating revenue | 10,328 | 11,697 | $(1,369)$ | $-12 \%$ |
| EBITDA | 1,190 | 3,448 | $(2,258)$ | $-65 \%$ |
| margin \% | $12 \%$ | $29 \%$ |  |  |
| EBIT | $(263)$ | 1,936 | $(2,199)$ | $-114 \%$ |
| margin \% | $-3 \%$ | $17 \%$ |  |  |
| Net financial result | $(795)$ | $(1,106)$ | 311 | $28 \%$ |
| Net result | $(1,058)$ | 830 | $(1,888)$ | $-227 \%$ |
| margin $\%$ | $-10 \%$ | $7 \%$ |  |  |

During the first 6 months in 2015 total sale of milk from Zdenačka farma d.o.o. was 2.5 million kilos, what is $4 \%$ more than during the same period last year. Average sales price realized during the first half year of 2015 was $20 \%$ lower than the average sales price realized during the same period last year.

The main causes of EBITDA margin decrease from $29 \%$ to $12 \%$.are decrease in sales price of milk and increase in costs (e.g. electricity costs increased as a result of subsequently received invoice for the consumption in previous periods).

Prerada žitarica d.o.o.
HRK '000

|  | HY 2015 | HY 2014 | promjena |  |
| :--- | ---: | ---: | ---: | ---: |
| Operating revenue | 457 | 249 | 208 | $84 \%$ |
| EBITDA | $(231)$ | $(634)$ | 403 | $64 \%$ |
| margin \% | $-50 \%$ | $-255 \%$ |  |  |
| EBIT | $(438)$ | $(840)$ | 402 | $48 \%$ |
| margin \% | $-96 \%$ | $-338 \%$ |  |  |
| Net financial result | $(4)$ | 16 | $(20)$ | $-125 \%$ |
| Net result | $(442)$ | $(824)$ | 382 | $46 \%$ |
| margin \% | $-97 \%$ | $-331 \%$ |  |  |

Prerada žitarica d.o.o. is the company the main activities of which are storage of goods, and storage and drying of grains. More significant turnover is expected to incur in the second half of the year.

## Employees

In the first half of 2015 the Group employed 467 employees based on man-hour basis (in the first half of 2014: 454 employees).

## Environment

Regarding the environmental protection, the Company has implemented comprehensive and systematic solutions and established environment-friendly production processes.

## Other

Supervisory Board has not considered Granolio Group's financial statements for the first half of 2015 for approval, as the Supervisory Board meeting with the approval of the mentioned reports on the meeting agenda is scheduled for 17 September 2015.

(signature of the person authorized to represent the company)

| Company: GRANOLIO d.d. |  |  |  |
| :---: | :---: | :---: | :---: |
| Position | AOP | Previous period | Current period |
| 1 | 2 | 3 | 4 |
| ASSETS |  |  |  |
| A) RECEIVABELS FOR SUBSCRIBED NOT PAID CAPITAL | 001 |  |  |
| B) NON-CURRENT ASSETS (003+010+020+029+033) | 002 | 613.572 .262 | 603.908.079 |
| I. INTANGIBLE ASSETS (004 do 009) | 003 | 190.426.725 | 189.444.303 |
| 1. Expenditure for development | 004 |  | 0 |
| 2. Concessions, patents, licenses, trademarks, service marks, software and other rights | 005 | 120.000.000 | 120.870.064 |
| 3. Goodwill | 006 | 60.379.072 | 60.379.072 |
| 4. Advances for purchase of intangible assets | 007 |  | 0 |
| 5. Intangible assets in progress | 008 |  | 0 |
| 6. Other intangible assets | 009 | 10.047.653 | 8.195.167 |
| II. PROPERTY, PLANT AND EQUIPMENT (011 do 019) | 010 | 389.305.038 | 380.301 .893 |
| 1. Land | 011 | 27.383 .150 | 27.383.163 |
| 2. Buildings | 012 | 243.598.112 | 238.792.531 |
| 3. Plant and equipement | 013 | 82.585 .815 | 73.257.911 |
| 4. Tools, working inventory and transportation assets | 014 | 89.570 | 3.460 .274 |
| 5. Biological assets | 015 | 10.943.371 | 11.003.769 |
| 6. Advances for purchase of tangible assets | 016 | 770.450 | 876.540 |
| 7. Tangible assets in progress | 017 | 21.006.005 | 22.551 .592 |
| 8. Other tangible assets | 018 |  | 85.989 |
| 9. Investment in real-estate | 019 | 2.928 .565 | 2.890 .124 |
| III. NON-CURRENT FINANCIAL ASSETS (021 do 028) | 020 | 32.452 .058 | 32.774 .089 |
| 1. Share in related parties | 021 | 10.000 | 10.000 |
| 2. Loans to related parties | 022 | 10.852.932 | 10.738 .457 |
| 3. Participating interests (shares) | 023 | 20.462.753 | 20.462.190 |
| 4. Loans to companies with participating interest | 024 |  | 0 |
| 5. Investments in securities | 025 |  | 0 |
| 6 Loans, deposits, etc. | 026 | 1.126.373 | 1.563 .442 |
| 7. Other non-current financial assets | 027 |  | 0 |
| 8. Equity-accounted investments | 028 |  | 0 |
| IV. RECEIVABLES (030 do 032) | 029 | 1.388 .441 | 1.387.794 |
| 1. Receivables from related parties | 030 |  |  |
| 2. Receivables arising from sales on credit | 031 |  |  |
| 3. Other receivables | 032 | 1.388 .441 | 1.387.794 |
| V. DEFERRED TAX ASSET | 033 |  | 0 |
| C) CURRENT ASSETS (035+043+050+058) | 034 | 390.497.241 | 388.275 .978 |
| I. INVENTORIES (036 do 042) | 035 | 143.415 .950 | 79.290 .330 |
| 1. Raw materials and supplies | 036 | 27.579.932 | 27.420 .557 |
| 2. Production in progress | 037 | 12.232 .040 | 17.009.261 |
| 3. Finished products | 038 | 15.090.587 | 17.967.917 |
| 4. Merchandise | 039 | 88.479.391 | 16.865.011 |
| 5. Advances for inventories | 040 | 14.000 | 27.584 |
| 6. Long term assets held for sale | 041 | 20.000 | 0 |
| 7. Biological assets | 042 |  | 0 |
| II. RECEIVABLES (044 do 049) | 043 | 170.986.354 | 182.159.212 |
| 1. Receivables from related parties | 044 | 10.927.051 | 11.097.106 |
| 2. Receivables from end-customers | 045 | 143.899.123 | 161.268.863 |
| 3. Receivables from participating parties | 046 |  | 0 |
| 4. Receivables from employees and members of the company | 047 | 24.342 | 125.709 |
| 5. Receivables from government and other institutions | 048 | 10.726 .766 | 4.813 .430 |
| 6. Other receivables | 049 | 5.409.072 | 4.854 .104 |
| III. CURRENT FINANCIAL ASSETS (051 do 057) | 050 | 72.745.153 | 123.393.865 |
| 1. Share in related parties | 051 |  | 0 |
| 2. Loans to related parties | 052 | 18.098.353 | 20.155.809 |
| 3. Participating interests (shares) | 053 |  | 0 |
| 4. Loans to companies with participating interest | 054 |  | 0 |
| 5. Investments in securities | 055 | 871.297 | 1.566.775 |
| 6. Loans, deposits, etc. | 056 | 53.775 .503 | 101.671.281 |
| 7. Other financial assets | 057 | 0 | 0 |
| IV. CASH AND CASH EQUIVALENTS | 058 | 3.349.784 | 3.432 .571 |
| D) PREPAYMENTS AND ACCRUED INCOME | 059 | 1.524.823 | 3.001.586 |
| E) TOTAL ASSETS (001+002+034+059) | 060 | 1.005.594.326 | 995.185 .643 |
| F) OFF BALANCE SHEET ITEMS | 061 |  |  |


| EQUITY AND LIABILITIES |  |  |  |
| :---: | :---: | :---: | :---: |
| A) ISSUED CAPITAL AND RESERVES (063+064+065+071+072+075+078) | 062 | 216.904.285 | 213.164 .283 |
| I. SUBSCRIBED SHARE CAPITAL | 063 | 19.016.430 | 19.016.430 |
| II. CAPITAL RESERVES | 064 | 85.379.031 | 84.190.947 |
| III.RESERVES FROM PROFIT (066+067-068+069+070) | 065 | 183.484 | 183.484 |
| 1. Legal reserves | 066 | 183.484 | 183.484 |
| 2. Reserve for own shares | 067 |  |  |
| 3. Treasury shares and shares (deductible items) | 068 |  |  |
| 4. Statutory reserves | 069 |  |  |
| 5. Other reserves | 070 |  |  |
| IV. REVALUATION RESERVES | 071 | 67.384 .068 | 65.928 .540 |
| V. RETAINED EARNINGS OR LOSS CARRIED FORWARD (073-074) | 072 | 37.480.963 | -7.243.281 |
| 1. Retained earnings | 073 | 37.480.963 | 2.018.283 |
| 2. Loss carried forward | 074 |  | 9.261 .564 |
| VI. NET PROFIT OR LOSS FOR THE PERIOD (076-077) | 075 | -46.269.675 | -3.893.931 |
| 1. Net profit for the period | 076 |  |  |
| 2. Net loss for the period | 077 | 46.269 .675 | 3.893 .931 |
| VII. MINORITY INTEREST | 078 | 53.729 .984 | 54.982.094 |
| B) PROVISIONS (080 do 082) | 079 | 249.821 | 271.761 |
| 1. Provisions for pensions, severance pay and similar libabilities | 080 |  |  |
| 2. Provisions for tax liabilities | 081 |  |  |
| 3. Other provisions | 082 | 249.821 | 271.761 |
| C) NON-CURRENT LIABILITIES (084 do 092) | 083 | 175.579.168 | 143.106.666 |
| 1. Liabilites to related parties | 084 |  | 0 |
| 2. Liabilities for loans, deposits, etc. | 085 | 10.955 | 11.492 |
| 3. Liabilities to banks and other financial institutions | 086 | 158.430.216 | 126.347.649 |
| 4. Liabilities for advances | 087 |  | 0 |
| 5. Trade payables | 088 | 291.980 | 265.390 |
| 6. Commitments on securities | 089 |  | 0 |
| 7. Liabilities to companies with participating interest | 090 |  | 0 |
| 8. Other non-current liabilities | 091 |  | 0 |
| 9. Deferred tax liabilities | 092 | 16.846 .017 | 16.482.135 |
| D) CURRENT LIABILITIES (094 do 105) | 093 | 597.104.007 | 623.360 .639 |
| 1. Liabilites to related parties | 094 | 157.659 | 6.535 .939 |
| 2. Liabilities for loans, deposits, etc. | 095 | 0 | 44.037.594 |
| 3. Liabilities to banks and other financial institutions | 096 | 328.819.259 | 277.290.047 |
| 4. Liabilities for advances | 097 | 2.770 .586 | 444.882 |
| 5. Trade payables | 098 | 140.326.406 | 214.231.828 |
| 6. Commitments on securities | 099 | 109.802.353 | 58.050.000 |
| 7. Liabilities to companies with participating interest | 100 |  | 0 |
| 8. Liabilities to emloyees | 101 | 2.128 .577 | 2.275.722 |
| 9. Taxes, contributions and similar liabilities | 102 | 7.347.716 | 13.997.959 |
| 10. Liabilities arising from share in the result | 103 |  | 0 |
| 11. Liabilities arising from non-current assets held for sale | 104 |  | 0 |
| 12. Other current liabilities | 105 | 5.751.452 | 6.496 .668 |
| E) ACCRUED EXPENSES AND DEFERRED INCOME | 106 | 15.757.045 | 15.282.294 |
| F) TOTAL EQUITY AND LIABILITIES (062+079+083+093+106) | 107 | 1.005.594.326 | 995.185.643 |
| G) OFF BALANCE SHEET ITEMS | 108 |  |  |
| ADDITION TO BALANCE SHEET (only for consolidated financial statements) |  |  |  |
| ISSUED CAPITAL AND RESERVES |  |  |  |
| 1. Attributable to majority owners | 109 | 163.174.301 | 158.182.189 |
| 2. Attributable to minority interest | 110 | 53.729.984 | 54.982.094 |

Income statement
period 01.01.2015. to 30.06.2015

| Position | AOP | Previous period | Previous period | Current period | Current period |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Cummulative | Quarter | Cummulative | Quarter |
| 1 | 2 | 3 | 4 | 5 | 6 |
| I. OPERATING INCOME (112 do 113) | 111 | 355.915 .726 | 168.607 .516 | 382.073 .433 | 187.690 .303 |
| 1. Rendering of services | 112 | 347.654.964 | 164.292.572 | 365.501 .575 | 175.881 .647 |
| 2. Other operating income | 113 | 8.260.762 | 4.314.944 | 16.571 .858 | 11.808 .656 |
| II. OPERATING COSTS (115+116+120+124+125+126+129+130) | 114 | 372.742 .072 | 181.866.304 | 375.199.665 | 183.719.708 |
| 1. Change in inventories of work in progress | 115 | -11.299.883 | -7.887.928 | -7.731.295 | -3.596.969 |
| 2. Material expenses (117 do 119) | 116 | 322.001 .598 | 149.022.270 | 330.099.651 | 158.673 .713 |
| a) Costs of raw materials | 117 | 145.459 .926 | 83.545.208 | 193.534 .132 | 98.742 .714 |
| b) Cost of goods sold | 118 | 159.019.750 | 56.385.371 | 113.002 .939 | 48.271 .165 |
| c) Other material expenses | 119 | 17.521.922 | 9.091 .691 | 23.562 .580 | 11.659.834 |
| 3. Employee benefits expenses (121 do 123) | 120 | 18.087.532 | 9.399.755 | 20.932.787 | 10.480.016 |
| a) Net salaries | 121 | 11.411.256 | 5.883 .641 | 12.823 .132 | 6.430 .529 |
| b) Tax and contributions from salary expenses | 122 | 4.163 .542 | 2.145.456 | 5.051.735 | 2.522.879 |
| c) Contributions on salary | 123 | 2.512.734 | 1.370.658 | 3.057 .920 | 1.526.608 |
| 4. Depreciation and amortisation | 124 | 15.879.658 | 7.841 .259 | 15.131.301 | 7.537.648 |
| 5. Other expenses | 125 | 4.544 .281 | 2.780 .834 | 5.986.219 | 2.222.927 |
| 6. Write down of assets ( $127+128$ ) | 126 | 18.262.498 | 18.114.818 | 171 | 171 |
| a) non-current assets (except financial assets) | 127 | 0 | 0 | 0 | 0 |
| b) current assets (except financial assets) | 128 | 18.262.498 | 18.114.818 | 171 | 171 |
| 7. Provisions | 129 | 0 | 0 | 0 | 0 |
| 8. Other operating costs | 130 | 5.266 .388 | 2.595 .296 | 10.780.831 | 8.402.202 |
| III. FINANCIAL INCOME (132 do 136) | 131 | 6.308 .525 | 5.149 .571 | 8.863.709 | 7.738 .295 |
| 1. Interest, foreign exchange differences, dividens and similar income from related parties | 132 | 0 | 5.626 | 0 | 0 |
| 2. Interest, foreign exchange differences, dividens and similar income from third parties | 133 | 2.546 .243 | 1.469 .807 | 4.753.488 | 3.628.074 |
| 3. Income from investments in associates and joint ventures | 134 | 6.477 | 6.477 | 0 | 0 |
| 4. Unrealised gains (income) from financial assets | 135 | 0 | 0 | 0 | 0 |
| 5. Other financial income | 136 | 3.755 .805 | 3.667 .661 | 4.110 .221 | 4.110 .221 |
| IV. FINANCIAL EXPENSES (138 do 141) | 137 | 35.390 .157 | 27.138.374 | 18.367.459 | 9.443 .113 |
| 1. Interest, foreign exchange differences, dividens and similar income from related parties | 138 | 0 | 0 | 158.565 | 158.551 |
| 2. Interest, foreign exchange differences, dividens and similar income from third parties | 139 | 17.492.198 | 9.733 .652 | 18.058.345 | 9.135 .114 |
| 3. Unrealised losses (expenses) from financial assets | 140 | 11.526.181 | 11.523 .090 | 0 | 0 |
| 4. Other financial expenses | 141 | 6.371 .778 | 5.881 .632 | 150.549 | 149.448 |
| V. SHARE OF PROFIT FROM ASSOCIATED COMPANIES | 142 | 0 | 0 | 0 | 0 |
| VI. SHARE OF LOSS FROM ASSOCIATED COMPANIES | 143 | 0 | 0 | 0 | 0 |
| VII. EXTRAORDINARY - OTHER INCOME | 144 | 0 | 0 | 0 | 0 |
| VIII. EXTRAORDINARY - OTHER EXPENSES | 145 | 0 | 0 |  |  |
| IX. TOTAL INCOME (111+131+144) | 146 | 362.224.251 | 173.757 .087 | 390.937.142 | 195.428.598 |
| X. TOTAL EXPENSES (114+137+143+145) | 147 | 408.132.229 | 209.004.678 | 393.567 .124 | 193.162 .821 |
| XI. PROFIT OR LOSS BEFORE TAXES (146-147) | 148 | -45.907.978 | -35.247.591 | -2.629.982 | 2.265.777 |
| 1. Profit before taxes (146-147) | 149 | 0 | 0 | 0 | 2.265.777 |
| 2. Loss before taxes (147-146) | 150 | 45.907.978 | 35.247.591 | 2.629 .982 | 0 |
| XII. TAXATION | 151 |  |  |  |  |
| XII. PROFIT OR LOSS FOR THE PERIOD (148-151) | 152 | -45.907.978 | -35.247.591 | -2.629.982 | 2.265 .777 |
| 1. Profit for the period (149-151) | 153 | 0 | 0 | 0 | 2.265.777 |
| 2. Loss for the period (151-148) | 154 | 45.907.978 | 35.247.591 | 2.629.982 | 0 |
| ADDITION TO PROFIT AND LOSS ACCOUNT (only for consolidated financial statements) |  |  |  |  |  |
| XIV. PROFIT OR LOSS FOR THE PERIOD |  |  |  |  |  |
| 1. Attributable to majority owners | 155 | -38.635.878 | -29.049.952 | -3.893.931 | 1.391 .780 |
| 2. Attributable to minority interest | 156 | -7.272.100 | -6.197.639 | 1.263.949 | 873.997 |
| STATEMENT OF OTHER COMPREHENSIVE INCOME (only for IFRS adopters) |  |  |  |  |  |
| I. PROFIT OR LOSS FOR THE PERIOD (=152) | 157 | -45.907.978 | -35.247.591 | -2.629.982 | 2.265 .777 |
| II. OTHER COMPREHENSIVE INCOME/LOSS BEFORE TAXES (159 TO 165) | 158 | 3.204 .919 | 3.204 .919 | 0 | 0 |
| 1. Exchange differences from international settlement | 159 |  |  |  |  |
| 2. Changes in revaluation reserves of long-term tangible and intangible assets | 160 |  |  |  |  |
| 3. Profit or loss from re-evaluation of financial assets held for sale | 161 | 3.204 .919 | 3.204 .919 |  |  |
| 4. Profit or loss from cash flow hedging | 162 |  |  |  |  |
| 5. Profit or loss from hedging of foreign investments | 163 |  |  |  |  |
| 6. Share of other comprehensive income/loss from associatied companies | 164 |  |  |  |  |
| 7. Actuarial gains/losses from defined benefit plans | 165 |  |  |  |  |
| III. TAXATION OF OTHER COMPREHENSIVE INCOME FOR THE PERIOD | 166 |  |  |  |  |
| IV. NET OTHER COMPREHENSIVE INCOME FOR THE PERIOD (158 TO 166) | 167 | 3.204 .919 | 3.204 .919 | 0 | 0 |
| V. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (157+167) | 168 | -42.703.059 | -32.042.672 | -2.629.982 | 2.265 .777 |
| ADDITION TO STATEMENT OF OTHER COMPREHENSIVE INCOME (only for consolidated financial statements) VI. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD |  |  |  |  |  |
| 1. Attributable to majority owners | 169 | -35.430.959 | -25.845.033 | -3.893.931 | 1.391.780 |
| 2. Attributable to minority interest | 170 | -7.272.100 | -6.197.639 | 1.263.949 | 873.997 |

## Cash flow statement - indirect method

period 01.01.2015. to 30.06.2015.

| Company: GRANOLIO d.d. |  |  |  |
| :---: | :---: | :---: | :---: |
| Position | AOP | Previous period | Current period |
| 1 | 2 | 3 | 4 |
| CASH FLOWS FROM OPERATING ACTIVITIES |  |  |  |
| 1. Profit before tax | 001 | -45.907.978 | -2.629.982 |
| 2. Depreciation and amortisation | 002 | 15.879.658 | 15.131.300 |
| 3. Increase of current liabilities | 003 | 95.947.342 | 102.136.356 |
| 4. Decrease of current receivables | 004 |  |  |
| 5.Decrease of inventories | 005 | 27.390.141 | 64.125 .620 |
| 6. Other cash flow increases | 006 | 32.415.513 | 1.204 .449 |
| I. Total increase of cash flow from operating activities | 007 | 125.724.676 | 179.967 .743 |
| 1. Decrease of current liabilities | 008 |  |  |
| 2. Increase of current receivables | 009 | 77.053.389 | 65.819 .138 |
| 3. Increase of inventories | 010 |  |  |
| 4. Other cash flow decreases | 011 | 5.565.707 | 1.032 .735 |
| II. Total decrease of cash flow from operating activities | 012 | 82.619.096 | 66.851 .873 |
| A1) NET INCREASE OF CASH FLOW FROM OPERATING ACTIVITIES | 013 | 43.105.580 | 113.115.870 |
| A2) NET DECREASE OF CASH FLOW FROM OPERATING ACTIVITIES | 014 |  |  |
| CASH FLOW FROM INVESTING ACTIVITIES |  |  |  |
| 1. Proceeds from sale of non-current assets | 015 | 150.912 | 23.862 |
| 2. Proceeds from sale of non-current financial assets | 016 | 506.916.646 | 229.263.046 |
| 3. Interest received | 017 | 817.153 | 2.269.640 |
| 4. Dividend received | 018 |  |  |
| 5. Other proceeds from investing activities | 019 |  |  |
| III. Total cash inflows from investing activities | 020 | 507.884.711 | 231.556 .548 |
| 1. Purchase of non-current assets | 021 | 199.629.860 | 6.295 .247 |
| 2. Purchase of non-current financial assets | 022 | 499.654.594 | 228.517.979 |
| 3. Other cash outflows from investing activities | 023 | 2.510 .913 | 2.792.902 |
| IV. Total cash outflows from investing activities | 024 | 701.795.367 | 237.606.128 |
| B1) NET INCREASE OF CASH FLOW FROM INVESTING ACTIVITIES | 025 |  |  |
| B2) NET DECREASE OF CASH FLOW FROM INVESTING ACTIVITIES | 026 | 193.910.656 | 6.049 .580 |
| CASH FLOW FROM FINANCING ACTIVITIES |  |  |  |
| 1. Proceeds from issue of equity securities and debt securities | 027 | 48.755.672 |  |
| 2. Proceeds from loans and borrowings | 028 | 493.058.349 | 386.191.937 |
| 3. Other proceeds from financing activities | 029 |  |  |
| V. Total cash inflows from financing activities | 030 | 541.814.021 | 386.191.937 |
| 1. Repayment of loans and bonds | 031 | 374.441.420 | 421.585.428 |
| 2. Dividends paid | 032 | 2.398.665 |  |
| 3. Repayment of finance lease | 033 | 2.317.719 | 2.101.456 |
| 4. Purchase of treasury shares | 034 |  |  |
| 5. Other cash outflows from financing activities | 035 | 11.889.337 | 69.488 .557 |
| VI. Total cash outflows from financing activities | 036 | 391.047.141 | 493.175.441 |
| C1) NET INCREASE OF CASH FLOW FROM FINANCING ACTIVITIES | 037 | 150.766.880 |  |
| C2) NET DECREASE OF CASH FLOW FROM FINANCING ACTIVITIES | 038 |  | 106.983.504 |
| Total increases of cash flows | 039 |  | 82.787 |
| Total decreases of cash flows | 040 | 38.196 |  |
| Cash and cash equivalents at the beginning of period | 041 | 9.964.766 | 3.349 .784 |
| Increase of cash and cash equivalents | 042 |  | 82.787 |
| Decrease of cash and cash equivalents | 043 | 38.196 |  |
| Cash and cash equivalents at the end of period | 044 | 9.926.570 | 3.432.571 |

## STATEMENT OF CHANGES IN EQUITY

## period <br> 1.1.2015 to 30.6 .2015

| Position | AOP | Previous year | Current year |
| :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 |
| 1. Subscribed share capital | 001 | 12.000.000 | 19.016.430 |
| 2. Capital reserves | 002 | 0 | 84.190 .947 |
| 3. Reserves from profit | 003 | 183.484 | 183.484 |
| 4. Retained earnings or loss carried forward | 004 | 30.583 .678 | -7.243.281 |
| 5. Net profit or loss for the period | 005 | -38.635.878 | -3.893.931 |
| 6. Revaluation of tangible assets | 006 | 68.839 .591 | 65.928 .540 |
| 7. Revaluation of intangible assets | 007 |  |  |
| 8. Revaluation of available for sale assets | 008 |  |  |
| 9. Other revaliuation | 009 | 0 | 0 |
| 10. Total equity and reserves (AOP 001 to 009) | 010 | 72.970.875 | 158.182.189 |
| 11. Foreign exchenge differences ffrom foreign investments | 011 |  |  |
| 12. Current and deferred taxes | 012 | 2.415.622 |  |
| 13. Cash flow hedge | 013 |  |  |
| 14. Change of accounting policies | 014 |  |  |
| 15. Correction of significant mistakes of prior period | 015 |  |  |
| 16. Other changes | 016 | -40.198.823 | -4.992.112 |
| 17.Total increase or decrease of equity (AOP 011 to 016) | 017 | -37.783.201 | -4.992.112 |
|  |  |  |  |
| 17 a. Attributable to majority owners | 018 | -37.783.201 | -4.992.112 |
| 17 b. Attributable to minority interest | 019 |  |  |

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Zagreb, 31 July 2015

## Statement of Executives responsible for preparing financial statements for six months period

Pursuant to the current Croatian Accounting Act (Official Gazzette 109/07), the Management Board is required to ensure that the financial statements of Granolio d.d. for each financial period are prepared in accordance with the International Financial Reporting Standards (IFRS), issued by the International Accounting Standards Board (IASB) and that they give a true and fair view of the financial position and results of the Company's operations in the given period.
To the best of our knowledge, the complete shorten set of unaudited financial statements for the six months period give a true presentation of the Company's position as at 30 June 2015.

Reports prepared by:


## Granolio <br> d.d., Budmanijeva 5 <br> Zagreb

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In Zagreb, 31 July 2015
Pursuant to the article 407. to 410. of the Capital market Law (Official Gazette 88/08, 146/08 and 74/09) the President of the Management Board of the Company Granolio d.d., Budmanijeva 5, Zagreb provides:

## MANAGEMENT BOARD'S STATEMENT OF LIABILITY

The separate and consolidated financial statements of Granolio d.d. have been prepared pursuant to the International Financial Reporting Standards (IFRS) and Croatian Accounting Law.

The non-consolidated and consolidated financial statements for the period from 1 January 2015 till 30 June 2015 present complete and fair view of assets and liabilities, profit and, loss, financial position and operations of the Company.

The management report for the half year period ended 30 June 2015 presents true and fair presentation of development and results of the Company's operations.


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MB: 1244272; OIB: 59064993527; IBAN HR602402006|!00063532 Erste\&Steiermarkische bank dd Rijeka, IBAN HRI42340009 I I 10416692 Privredna banka Zagreb, IBAN HR5I239000| I I 00014261 Hrvatska poštanska banka Zagreb; temeljni kapital: $19.016 .430,00 \mathrm{kn}$ uplaćen u cijelosti podijeljen na 1.901 .643 redovnih dionica serije A nominalnog iznosa $10,00 \mathrm{kn}$; tvrtka je upisana u Trgovačkom sudu u Zagrebu, MBS: 080 I II595; predsjednik Uprave: Hrvoje Filipović, članovi Uprave: Vladimir Kalčić, Drago Šurina i Tomislav Kalafatić, predsjednik Nadzornog odbora: Franjo Filipović


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    10000 Zagreb
    Hrvatska

