

ERICSSON NIKOLA TESLA D.D.

The Management Report of the Company and Ericsson Nikola Tesla Group business performance and comments on the financial results for Q1 2015

Highlights:

Sales revenues: MHRK 309.2

Gross margin: 14.9 %

Operating profit: MHRK 24.2

• Net profit: MHRK 25.2

Cash flow from operations: MHRK 50.7

Gordana Kovačević, the President of Ericsson Nikola Tesla, comments:

"During Q1 2015, Ericsson Nikola Tesla continued its stable business performance. We stay focused on implementing our strategic goals and initiatives related to the business development in all markets and the improvement of profitability through cost efficiency and business excellence. The program of cost reduction is progressing ahead of plan and shows solid results during Q1 2015. As far as sales in targeted areas are concerned, I would like to highlight significant results and an increased operators' interest in the segment of OSS and BSS.

Unfavorable economic trends and customer cautious approach to capital expenditure is still present. Compared to the same time period last year, a significant growth in revenue was realized in the Ericsson market. The markets of the Commonwealth of Independent States and Southeast Europe also record growth, thus partially neutralizing the decrease in revenue in the domestic market. Accordingly, total sales revenues decreased by 2% year-over-year. Currently, the Company has no financial exposure to Russia and Ukraine.

One of important achievements in Q1 is the continuation of the informatization of the state administration bodies. We have signed a contract with the Ministry of Justice and State Geodetic Administration regarding the upgrade and expansion of Joint Information System for Land Registry and Cadaster (JIS) that will enable Croatian citizens an easier and a faster access to data and create better prerequisites for business.

Revenues from research and development activities and services sales to Ericsson market are increasing and now account for more than half of the total revenue. This market segment also includes managed services sales to Hrvatski Telekom. This changing business mix put pressure on profitability but has simultaneously led to lower overall business and operational risks.



Net profit amounting to MHRK 25.2 was achieved, representing 8.1% return on sales (ROS). Gross margin is lower year-over year, as a result of change in business mix (increasing sales to Ericsson markets) and continuous price pressure from the operators. The selling and administrative expenses decreased by 18% year-over-year. We had a clear focus on working capital efficiency and cash conversion. Cash flow from operations amounted to MHRK 50.7 providing a high cash conversion rate of 130%. Cash and cash equivalents, including short term financial assets at the end of Q1, amount to MHRK 269.7.

In line with our strategy, we are focused on sales in mobile broadband access and our targeted areas: IP networks, Cloud, OSS & BSS, TV & Media and Industry & Society. At the recently held Mobile World Congress (MWC) in Barcelona, most of Ericsson key launches were related to the mentioned areas, including the new Router 6000 Series, the Hyperscale Cloud Solution, Expert Analytics 15.0, a new Media Delivery Network solution and Digital Telco Transformation. New Ericsson Radio System was also announced. This year again, Ericsson Nikola Tesla experts have contributed to presented Ericsson solutions, by participating in the development of several innovative solutions and applications.

We shall continue to innovatively contribute to Ericsson technology leadership and strengthen relations with customers and other partners. We continue to employ talented experts and to invest in the development of strategic knowledge and skills."

Financial summary:

- Sales revenues amount to MHRK 309.2 (Q1 2014: MHRK 315.4), 2% decrease YoY. In total sales revenues, the domestic market accounts for 19.1%, services to Ericsson market account for 59%, and export to other markets is 21.9%.
- Sales in the network segment amounts to MHRK 138.4 (44.8% of total sales revenues), services segment amounts to MHRK 155.9 (50.4% of total sales revenues), and solution support segment amounts to MHRK 14.9 (4.8% of total sales revenues).
- Gross profit amounts to MHRK 46.1 (Q1 2014: MHRK 56.2), a decrease by 18% YoY. The gross margin decreased to 14.9% (Q1 2014: 17.8%) mainly due to changes in business mix.
- Selling and administrative expenses decreased by 18% YoY to MHRK 21 (Q1 2014: MHRK 25.5).
- The operating profit decreased by 22% YoY and amounts MHRK 24.2 (Q1 2014: MHRK 31.1).
- Financial income of MHRK 1 (Q1 2014: MHRK 3) was lower primarily due to less investable assets compared to previous years and lower yield environment.
- Net profit decreased by 26% YoY and amounts to MHRK 25.2 (Q1 2014: MHRK 34.1). Return on sales (ROS) is 8.1% (Q1 2014: 10.8%).
- Cash flow from operations is at a high MHRK 50.7 (Q1 2014: MHRK 9.9) allowing a high Cash conversion of 130%



- Total cash and cash equivalents, including short term financial assets as at March 31, 2015 amount to MHRK 269.7 (35.8% of total assets), while at the end of 2014 amounted to MHRK 231.0 (33.0% of total assets).
- The Company has a lean balance sheet with total assets of MHRK 752.7. The equity ratio is at a solid 48%.
- With related parties, the transactions were as follows: sales of products and services amounted to MHRK 167.7 (Q1 2014: MHRK 133.1), while the purchase of products and services amounted to MHRK 80.9 (Q1 2014: MHRK 93.8).
- As at March 31, 2015, Ericsson Nikola Tesla outstanding receivable amounted to MHRK 73.5 (end of 2014: MHRK 86.6), and outstanding payables were MHRK 58.8 (end of 2014: MHRK 46.5).

Business situation in major markets

In the domestic market, a total of MHRK 59 sales revenues was realized, 45% decrease year-over-year. The decrease in revenue is primarily due to changes in operators' investment trends. Operators' capital expenditures are expected in the network modernization and optimization. In addition, the operators' focus on a more efficient business shows the trend towards outsourcing build and maintenance of telecommunication network (managed services).

During Q1, the collaboration with the strategic partner Vipnet continued, primarily through the expansion and modernization of radio access and transport telecom network. Also, numerous testing of new functionalities have been performed in various core and access network segments, contributing to an increase in quality and new services for end users.

With Hrvatski Telekom (HT) we work on strategic projects related to HT network and services development. The introduction of the international DT IMS technology center that will provide services to other DT Group operators in the region is ongoing. Business collaboration with HT in Q1 was marked by continued implementation of MPLS (Multi-Protocol Label Switching) architecture in core, access and edge parts of IP network, as well as developing business collaboration with ISKON in the segment of support service provisioning. Also, Q1 was marked by a successful delivery of telecommunications infrastructure build and maintenance services.

Despite not being awarded 3G network modernization contract, we continued a solid collaboration with the mobile operator Tele2. During Q1, there was a continuous work on improving the core network infrastructure. Special attention was given to the further expansion of existing capacities and introducing new functionalities with the aim of introducing new Networked Society services and increasing the functional reliability.

In ICT solutions for Industry & Society business segment, a contract was signed with the Ministry of Justice and State Geodetic Administration regarding upgrade and expansion of Joint Information System for Land Registry and Cadaster (JIS). The project was financed by the World Bank funds and it represents a continuation of the previous contract focused on the development and expansion of the system by which JIS becomes the only comprehensive tool that integrates digitized data from land registry and cadaster for the entire territory of the Republic of Croatia.



Furthermore, a contract was also signed with the Croatian Health Insurance Fund (HZZO) and the Croatian Regulatory Authority for Network Industries (HAKOM), regarding further informatization of business processes in eHealth (eCare / eTherapy).

In export markets (except for Ericsson market) sales revenues amount to MHRK 67.7, an increase by 13% year-over-year, as a result of contracts / projects agreed during 2014. The political and economic uncertainty in the region and beyond is still present, which impacts the operators' investment cycle and delays tenders.

In the markets of Southeast Europe (Bosnia and Herzegovina, Montenegro and Kosovo), sales revenues increased by 13% year-over-year, and amount to MHRK 44.2.

In Bosnia and Herzegovina market, the collaboration was continued with operators BH Telecom and HT Mostar in the segment of mobile networks modernization, with the special focus on new functionalities of mobile broadband access.

In Montenegro, Crnogorski Telekom and Ericsson Nikola Tesla successfully demonstrated LTE Advanced technology that enables a higher network capacity and improvement of the user experience with the downlink speed, up to 300 Mb/s.

In the Commonwealth of Independent States, sales revenues amount to MHRK 23.5, which is an increase by 19% year-over-year. The activities on projects of mobile networks build and modernization with several key customers are ongoing.

In the Ericsson market, sales revenues amounted to MHRK 182.5, an increase by 22.4% year-over-year.

Ericsson Nikola Tesla Research and Development Center (R&D) continues its successful work. It is necessary to highlight the involvement in the development of modern "hyper scale data center" platform for the so called "cloud solutions". At the same time, intensive preparations for new development responsibilities in the area of LTE Radio Software are ongoing. At the end of March, a regular meeting was held with managers and representatives of Ericsson units, with which our R&D Center collaborates. The total results and the quality of work in the last six months were highly evaluated, which represents an excellent foundation for further business development.

Our global and regional centers show excellent results. In the fixed core network segment, where we have the global responsibility for development, implementation and support, we would like to highlight several successful projects for Vodafone Egypt, Vimpelcom Russia, Maroc Telecom Morocco, SK Telink South Korea and Telefonica Spain.

Service Delivery Center experts have been engaged in numerous projects on the markets worldwide for the following customers: A1 Austria, Vodafone Ireland, PostLUX Luxembourg, Vodafone and Liberty Global Netherlands, Swisscom Switzerland, Polkomtel Poland, P4 Poland, Translink Netherlands, Telekom Slovenia and Vodafone Great Britain. We can highlight the activities related to IPTV project for Vodafone Ireland, VoLTE project for Polkomtel Poland, VoWiFi project for P4 Poland, OSS project for PostLUX Luxembourg and Fabrix project for Swisscom Switzerland. The Centers' experts have also been providing consulting services and services of configuration and dimensioning for Deutsche Telekom Germany, Slovak Telekom Slovakia and Turkcell Turkey. There is intensive work ongoing regarding the development and implementation of software tools for mobile



networks managing and optimization, such as: Smart Laptop, E/// Design Optimization Service, Rehoming Automation Management Tool, Radio Network Proposal Tool, etc.

The Global Competence Centre experts (GCD) continue to be strongly engaged in the Ericsson Customer Experience Management program via Facebook project and Social Networked Application Coverage Kit (SNAC) of innovation activities.

Other information

Ericsson Nikola Tesla Annual General Meeting shall be held on June 2, 2015. The right to participate at the Annual General Meeting have all shareholders, or their proxies, respectively, who register to participate until May 26, 2015, at the latest. The shareholders who have the Company shares registered on their securities account in the Central Depository & Clearing Company on June 9, 2015, are entitled for the dividend payment in total amount of HRK 90 per share (HRK 20 regular dividend and HRK 70 extraordinary dividend). Ex-dividend date is June 8, 2015. The dividend shall be paid on June 19, 2015. The Notice of Ericsson Nikola Tesla Annual General Meeting, including the suggestions of all the decisions, was published on the Company's web page http://www.ericsson.hr/20150416-notice.

Ericsson Nikola Tesla major shareholders (as at March 31, 2015)

	No. of shares	% of share capital
Telefonaktiebolaget LM Ericsson	653.473	49.07
Hypo Alpe-Adria-Bank d.d. / Raiffeisen Mandatory Pension Fund, B category	123.514	9.28
Societe Generale-Splitska banka d.d. / Erste Plavi Mandatory Pension Fund, B category	32.961	2.48
Hypo Alpe-Adria-Bank d.d. / PBZ Croatia Mandatory Pension Fund, B category	30.615	2.30
PBZ d.d. / State Street client account	27.460	2.06
PBZ d.d. / The Bank of New York as custodian	22.407	1.68
Zagrebačka banka d.d. / / Custodian Account for Unicredit Bank Austria AG	14.320	1.08
Zagrebačka banka d.d. / State Street Bank and Trust Company, Boston	12.350	0.93
PBZ d.d. / Custodian Client Account	10.542	0.79
Hypo Alpe-Adria-Bank d.d. / Raiffeisen Volontary Pension Fund	7.934	0.60
Other shareholders	396.074	29.73



Share price information in Q1 2015:

Highest (HRK)	Lowest (HRK)	Closing (HRK)	Market cap. (in MHRK)
1,390	1,285.45	1,325.01	1,764.4

Ericsson Nikola Tesla d.d. Krapinska 45 Zagreb

OIB: 84214771175 Tax No.: 03272699

Pursuant to the Articles 407 to 410 of the Capital Market Law (Official Gazette 88/08 and 146/08) the Managing Director of the joint stock company Ericsson Nikola Tesla d.d. Zagreb, Krapinska 45 gives the following:

Statement of the Management Board responsibility

The accompanying consolidated and nonconsolidated financial statements have been prepared in compliance with the International Financial Reporting Standards (IFRS). The financial statements also comply with the provisions of the Croatian Financial Accounting Law valid as of the date of these financial statements.

Unaudited financial statements for the period 1 Jan 2015 to 31 March 2015 present a true and fair view of the financial position of the Company and of its financial performance and its cash flows in compliance with applicable accounting standards.

Managing Director:

Gordana Kovačević, MSc

Thornway

PRESS INFO

April 28, 2015



For additional information, please contact:

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For more information about Ericsson Nikola Tesla's business performance, please visit: http://www.ericsson.com/hr

Communication
Ericsson Nikola Tesla

ENCLOSURE 1							
Reporting period:			1.1.	2015.	to	31.12.2015.	
		Quar	terly Fin	ancial Rep	ort TFI-POD		
Tax number (MB):	03:	272699]				
Registration number (MBS):	080	0002028	_				
Personal identification	8421	4771175]				
number (OIB): Issuer:	ERICSSO	N NIKOLA TE	SLA D.D. Z	AGREB			
Postal code and location:	1	0000]	ZAGREB			
Street and number:	Krapinska	a 45					
E-mail:	etk.comp	any@ericsso	on.com				
Internet address:	www.eric	sson.hr					
Code and city / municipality	133	ZAGREB					
Code and county	21	GRAD ZAG	REB			Number of employees:	1.831
Consolidated Report	NO					(at the end of year) Business activity code:	2630
Entities in consolidation (according	to IFRS)		Registered	seat:	Tax number (N	И В):
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			<u> </u>			1	
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Book-keeping office:			ĺ	ı			
Contact person	Tatiana R	icijaš	4	[
	(Name an	d surname of o	contact perso	on)			
Telephone:	+385 (0)1	365 3343]	Telefaks	+385 (0)1 365 3174	
E-mail:	tatjana.rici	ijas@ericsson.	.com				
Name and surname:	Kovačevi	ć Gordana					
•	(authorize	d representativ	/es)				
Documents to be 1. Financial State 2. Management C 3. Responsibility of	nents (Bal ommentar	lance Sheet, Ir y Statement w	ith notes			ment of Changes in Equity)	
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			(seal)		(signa	ature of authorized represental	iive)

Balance Sheet as at 31 March 2015

Issuer: Ericsson Nikola Tesla d.d.			
Item	AOP	Previous period	Current period
1	2	3	4
A) RECEIVABLES FOR REGISTARED UNPAID CAPITAL	001	1	
B) NON CURRENT ASSETS (003+010+020+029+033)	001 002	150.274.226	161.122.195
I. INTANGIBLE ASSETS (004 do 009)	002	1.295.766	1.144.723
Research & Development expenditure	003	1.293.700	1.144.720
Patents, licences, royalties, trade marks, software&similar rights	005	1.295.766	1.144.723
3. Goodwill	006	0	20
Prepayments for intangible assets	007		
5. Intangible assets under construction	008		
6. Other intangible assets	009		
II. PROPERTY, PLANT AND EQUIPMENT (011 do 019)	010	129.752.400	137.800.137
1. Land	011	15.605.344	15.605.344
2. Property	012	30.024.740	29.180.035
3. Plants and equipment	013	76.182.440	78.661.674
4. Tools, plants&vehicles	014	5.261.361	4.700.267
5. Biological asset	015		
6. Prepayments for tangible assets	016		
7. Assets under construction	017	2.579.181	9.555.429
8. Other tangible assets	018	99.334	97.388
9. Investments property	019		
III. FINANCIAL ASSETS (021 do 028)	020	7.436.826	7.423.346
1. Investments in subsidiaries	021	73.385	73.385
2. Loans to subsidiaries	022		
3. Participating interests (stakes)	023		
Loans to participating interest	024		
5. Investments in securities	025		
6. Loans & deposits	026	7.363.441	7.349.961
7. Other non-current financial assets	027		
Investment accounted by equity method	028		
IV. RECEIVABLES (030 do 032)	029	11.789.235	14.753.989
Receivables from subsidiaries	030	4.133.330	4.133.330
Receivables from credit sales	031	3.352.403	6.337.021
3. Other receivables	032	4.303.502	4.283.638
V. DEFERRED TAX ASSETS	033	0	C
C) CURENT ASSETS (035+043+050+058)	034	526.177.059	549.514.265
I. INVENTORIES (036 do 042)	035	21.128.206	47.663.579
1. Raw materials & consumables	036	5.185	3.031
2. Work in progress	037	21.104.523	47.642.050
3. Products	038		
4. Merchandise	039		
5. Prepayments for inventories	040	18.498	18.498
6. Other available-for-sale assets	041		
7. Biological asset	042		
II. RECEIVABLES (044 do 049)	043	266.344.092	228.840.871
Receivables for trade debt of subsidiaries	044	84.860.265	71.740.728
2. Trade receivables	045	178.882.847	155.187.414
Receivables for trade debts of participating entities	046		
4. Amounts receivable from employees	047	700 000	1 007 040
Receivables from government agencies Other receivables	048	739.029	1.067.612
	049	1.861.951	845.117
III. FINANCIAL ASSETS (051 do 057) 1. Investments in subsidiaries	050	56.598.608	41.835.516
2. Loans to subsidiaries	051 052	10 510 201	6 020 0E1
		12.518.291	6.938.051
3. Participating interests (stakes) 4. Loans to participating interest	053 054		
Loans to participating interest Investments in securities		44.080.317	34.897.465
6. Loans & deposits	055 056	44.000.317	34.087.405
7. Other financial assets	057		
IV. CASH AND CASH EQUIVALENTS	057	182.106.153	231.174.299
D) PREPAYMENTS AND ACCRUED INCOME	059	1.931.795	3.699.455
	บอซ	1.331.135	3.033.433
E) TOTAL ASSETS (001+002+034+059)	060	678.383.080	714.335.915

A PEQUITY (083-064-065-071+072+075+078)	EQUITY AND LIABILITES			
II. CAPITAL RESERVES 964		062	329.657.396	352.782.002
II. CAPITAL RESERVES 964	, ,			
1. Legal reservers 0.66	II. CAPITAL RESERVES	064		
2. Reserves for treasury shares 067 24.746.708 24.746.708 24.746.708 24.746.708 3.462.264 8.462	III. RESERVES FROM PROFIT (066+067-068+069+070)	065	22.942.695	22.942.695
3. Treasury shares and stakes (less) 4. Statutory reserves 5. Other reserves 7. Other reserves 7. Other reserves 7. Other reserves 7. REVAILUATION RESERVES 7. RETAINED EARNINGS (073-074) 7. REVAILUATION RESERVES 7. REVAILUATION REVAILUATION RESERVES 7. REVAILUATION REVAILUATION RESERVES 7. REVAILUATION	1. Legal reserves	066	6.658.250	6.658.250
4. Statutory reserves 070 N. REVALUATION RESERVES 071 N. REVALUATION RESERVES 071 N. REVALUATION RESERVES 071 N. REVALUATION RESERVES 073 N. REVALUATION RESERVES 075 N. REVALUATION RESERVES 077 N. REVAL	2. Reserves for treasury shares	067	24.746.708	24.746.708
5. Other reserves 070 V. REVALUATION RESERVES 071 V. RETAINED EARNINGS (073-074) 072 90.799.764 174.218.031 1. Retained earnings 073 90.799.764 174.218.031 2. Loss brought forward 074 V. V. PROFIT OR LOSS FOR THE FINANCIAL YEAR (076-077) 075 82.749.938 22.456.276 2. Loss for the financial year 076 82.749.938 22.456.276 2. Loss for the financial year 077 077 0 VI. MINORITY INTEREST 078 8 9 PROVISIONS (080 do 082) 079 0 0 1. Provisions for tax obligations 081 1 3. Other provisions 081 1 2. Provisions for tax obligations 081 9.469.071 3. Amounts payable to subsidiaries 084 4.133.30 4.585.511 1. Amounts payable to subsidiaries 084 4.133.30 4.133.30 4.133.30 4.133.30 4.133.30 4.133.30 4.133.30 4.133.30 4.133.30 4.133.30 4.133.30 4.1	3. Treasury shares and stakes (less)	068	8.462.264	8.462.264
IV. REVAILATION RESERVES 071 174.218.031 174.218.0	4. Statutory reserves	069		
V. RETAINED EARNINGS (073-074) 072 90.799,764 174.218.031 1. Retained earnings 073 90.799,764 174.218.031 2. Loss brought forward 074 174.218.031 VI. PROFIT OR LOSS FOR THE FINANCIAL YEAR (076-077) 075 82.749,938 22.456.276 2. Loss for the financial year 076 82.749,938 22.456.276 2. Loss for the financial year 077 077 VII. MINORITY INTERST 078 82.749,938 22.456.276 2. Loss for the financial year 077 0 0 VII. MINORITY INTERST 078 0 0 9. Provisions for tax obligations 081 1 3. Other provisions 082 2 C. NON-CURRENT LIABILITIES (084 do 092) 083 9.469.071 9.568.511 1. Amounts payable to subsidialnes 084 4.133.330 4.133.330 4.133.330 4.133.330 4.133.330 4.133.330 4.133.330 4.133.330 4.133.330 4.133.330 4.133.330 4.133.330 4.133.330 4.133.330 4.133.330 6	5. Other reserves	070		
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VI. PROFIT OR LOSS FOR THE FINANCIAL YEAR (076-077) 075 82.749.338 22.456.276 1. Profit for the financial year 077	1. Retained earnings	073	90.799.764	174.218.031
1. Profit for the financial year 2. Loss for the financial year 3. Costs for the financial year 3. Costs for the financial year 3. Or78 3. PROVISIONS (080 do 082) 4. Provisions for redundancy costs 5. Provisions for tax obligations 6. Costs for tax obligations 7. Or8 (1. Provisions for tax obligations) 8. Os82 6. Provisions for tax obligations 8. Os82 7. ONON-CURRENT LIABILITIES (084 do 092) 8. Amounts payable to subsidiaries 8. Os84 8. Liabilities towards banks and other financial institutions 9. Os85 9. Os86 9. Os86 9. Os87 9. Os88 9. Os88 9. Os88 9. Os88 9. Os88 9. Os88 9. Os89 9	2. Loss brought forward	074		
2. Loss for the financial year 077 101 1	VI. PROFIT OR LOSS FOR THE FINANCIAL YEAR (076-077)	075	82.749.938	22.456.276
VII. MINORITY INTEREST 078 079 0 0 0 0 0 0 0 0 0	Profit for the financial year	076	82.749.938	22.456.276
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1. Provisions for redundancy costs 080 2. Provisions for tax obligations 081 3. Other provisions 082 C) NON-CURRENT LIABILITIES (084 do 092) 083 9.469.071 1. Amounts payable to subsidiaries 084 4.133.330 2. Liabilities for loans, deposits and other 085 0 3. Liabilities towards banks and other financial institutions 086 0 4. Amounts payable for prepayment 087 0 5. Trade payables 088 0 6. Amounts payable for securities 089 0 7. Liabilities toward participating interests 090 0 8. Other non-current liabilities 091 5.335.741 5.435.181 9. Deffered tax 092 0 0 D CURRENT LIABILITIES (094 do 105) 093 198.862.924 212.158.180 1. Amounts payable to subsidiaries 094 62.755.317 59.950.888 2. Liabilities for loans, deposits and other 095 0 3. Liabilities towards banks and other financial institutions 096 0 0	VII. MINORITY INTEREST	078		
2. Provisions for tax obligations 3. Other provisions (082 C) NON-CURRENT LIABILITIES (084 do 092) 1. Amounts payable to subsidiaries 2. Liabilities for loans, deposits and other (inancial institutions) 3. Liabilities towards banks and other financial institutions 4. Amounts payable for prepayment 5. Trade payables 6. Amounts payable for securities 7. Liabilities toward participating interests 8. Other non-current liabilities 9. Deffered tax 9. Deffered tax 9. Deffered tax 9. Deffered tax 9. Liabilities for loans, deposits and other (inancial institutions) 1. Amounts payable to subsidiaries 2. Liabilities for loans, deposits and other financial institutions 3. Liabilities for loans, deposits and other (inancial institutions) 3. Liabilities for loans, deposits and other (inancial institutions) 4. Amounts payable to subsidiaries 9. Liabilities for loans, deposits and other (inancial institutions) 9. Liabilities for loans, deposits and other (inancial institutions) 9. Liabilities for loans, deposits and other (inancial institutions) 9. Liabilities for loans, deposits and other (inancial institutions) 9. Liabilities for loans, deposits and other (inancial institutions) 9. Liabilities for loans, deposits and other (inancial institutions) 9. Liabilities for loans, deposits and other (inancial institutions) 9. Liabilities for loans, deposits and other (inancial institutions) 9. Liabilities for loans, deposits and other (inancial institutions) 9. Liabilities toward participating interests 10. Dividend payable for employees 10. Liabilities directly associated with the assets classified as held for sale 10. Dividend payables 10. Liabilities directly associated with the assets classified as held for sale 10. Dividend payables 10. Liabilities directly associated with the assets classified as held for sale 10. Dividend payables 10. The Laurent liabilities 10. CAPITAL AND RESERVES 1. Attributable to equity holders of the parent company's capital	B) PROVISIONS (080 do 082)	079	0	0
3. Other provisions (C) NON-CURRENT LIABILITIES (084 do 092) 1. Amounts payable to subsidiaries 2. Liabilities for loans, deposits and other 3. Liabilities towards banks and other financial institutions 4. Amounts payable for prepayment 5. Trade payables 6. Amounts payable for securities 7. Liabilities toward participating interests 8. Other non-current liabilities 9. Other current liabilities (094 do 105) 1. Amounts payable to subsidiaries 9. Other current liabilities to loans, deposits and other 3. Liabilities towards banks and other financial institutions 9. Other current liabilities 9. Other current liabilities towards banks and other financial institutions 9. Other current liabilities 9. Other c	Provisions for redundancy costs	080		
C) NON-CURRENT LIABILITIES (084 do 092) 083 9.469.071 9.568.511 1. Amounts payable to subsidiaries 084 4.133.330 4.133.330 2. Liabilities for loans, deposits and other 085 0 3. Liabilities towards banks and other financial institutions 086 0 4. Amounts payable for prepayment 087 0 5. Trade payables 088 0 6. Amounts payable for securities 089 0 7. Liabilities toward participating interests 090 0 8. Other non-current liabilities 091 5.335.741 5.435.181 9. Deffered tax 092 0 D) CURRENT LIABILITIES (094 do 105) 093 198.862.924 212.158.180 1. Amounts payable to subsidiaries 094 62.755.317 59.950.898 2. Liabilities towards banks and other financial institutions 096 0 0 3. Liabilities towards banks and other financial institutions 096 0 0 4. Amounts payable for prepayment 097 0 0 5. Trade payables 098 <	2. Provisions for tax obligations	081		
1. Amounts payable to subsidiaries 084 4.133.330 4.133.330 4.133.330 2. Liabilities for loans, deposits and other financial institutions 086 086 094 086 095 095 095 095 095 095 095 095 095 095	3. Other provisions	082		
2. Liabilities for loans, deposits and other 085 0 3. Liabilities towards banks and other financial institutions 086 0 4. Amounts payable for prepayment 087 0 5. Trade payables 088 0 6. Amounts payable for securities 089 0 7. Liabilities toward participating interests 090 0 8. Other non-current liabilities 091 5.335.741 5.435.181 9. Deffered tax 092 0 D) CURRENT LIABILITIES (094 do 105) 093 198.862.924 212.158.180 1. Amounts payable to subsidiaries 094 62.755.317 59.950.898 2. Liabilities for loans, deposits and other 095 0 0 3. Liabilities towards banks and other financial institutions 096 0 0 4. Amounts payable for prepayment 097 0 0 5. Trade payables 098 45.195.377 58.311.279 6. Amounts payable for securities 099 0 0 7. Liabilities for taxes and contributions 100 0 0 8. Amounts payable to employees 101 67.949.06	C) NON-CURRENT LIABILITIES (084 do 092)	083	9.469.071	9.568.511
3. Liabilities towards banks and other financial institutions 4. Amounts payable for prepayment 5. Trade payables 6. Amounts payable for securities 7. Liabilities toward participating interests 8. Other non-current liabilities 9. Deffered tax 9. Deffered	Amounts payable to subsidiaries	084	4.133.330	4.133.330
4. Amounts payable for prepayment 087 0 5. Trade payables 088 0 6. Amounts payable for securities 089 0 7. Liabilities toward participating interests 090 0 8. Other non-current liabilities 091 5.335.741 5.435.181 9. Deffered tax 092 092 D) CURRENT LIABILITIES (094 do 105) 093 198.862.924 212.158.180 1. Amounts payable to subsidiaries 094 62.755.317 59.950.898 2. Liabilities for loans, deposits and other 095 0 0 3. Liabilities towards banks and other financial institutions 096 0 0 4. Amounts payable for prepayment 097 0 0 5. Trade payables 098 45.195.377 58.311.279 6. Amounts payable for securities 099 45.195.377 58.311.279 6. Amounts payable to employees 100 67.949.062 72.531.109 9. Liabilities for taxes and contributions 102 22.963.168 21.364.895 10. Dividend payables 103 10 67.949.062 72.531.109 10	2. Liabilities for loans, deposits and other	085		0
5. Trade payables 088 0 6. Amounts payable for securities 089 0 7. Liabilities toward participating interests 090 5.335.741 8. Other non-current liabilities 091 5.335.741 5.435.181 9. Deffered tax 092 0 D) CURRENT LIABILITIES (094 do 105) 093 198.862.924 212.158.180 1. Amounts payable to subsidiaries 094 62.755.317 59.950.898 2. Liabilities for loans, deposits and other 095 3 3. Liabilities towards banks and other financial institutions 096 0 0 4. Amounts payable for prepayment 097 5 5.7 Trade payables 098 45.195.377 58.311.279 5. Trade payables 098 45.195.377 58.311.279 6. Amounts payable for securities 099 7 7. Liabilities toward participating interests 100 72.531.109 8. Amounts payable to employees 101 67.949.062 72.531.109 9. Liabilities for taxes and contributions 102 22.963.168 21.364.895 10. Dividend payables 103 11. Liabilities directly ass	3. Liabilities towards banks and other financial institutions	086		0
6. Amounts payable for securities 089 0 7. Liabilities toward participating interests 090 0 8. Other non-current liabilities 091 5.335.741 5.435.181 9. Deffered tax 092 092 D) CURRENT LIABILITIES (094 do 105) 093 198.862.924 212.158.180 1. Amounts payable to subsidiaries 094 62.755.317 59.950.898 2. Liabilities for loans, deposits and other 095 0 0 3. Liabilities towards banks and other financial institutions 096 0 0 0 4. Amounts payable for prepayment 097 097 0<	4. Amounts payable for prepayment	087		0
7. Liabilities toward participating interests 090 091 5.335.741 5.435.181 8. Other non-current liabilities 091 5.335.741 5.435.181 9. Deffered tax 092 093 198.862.924 212.158.180 D) CURRENT LIABILITIES (094 do 105) 093 198.862.924 212.158.180 1. Amounts payable to subsidiaries 094 62.755.317 59.950.898 2. Liabilities for loans, deposits and other 095 0 3. Liabilities towards banks and other financial institutions 096 0 0 4. Amounts payable for prepayment 097 0 0 0 5. Trade payables 098 45.195.377 58.311.279 6. Amounts payable for securities 099 0 0 0 7. Liabilities toward participating interests 100 0 <td< td=""><td>5. Trade payables</td><td>088</td><td></td><td>0</td></td<>	5. Trade payables	088		0
8. Other non-current liabilities	6. Amounts payable for securities	089		0
9. Deffered tax D) CURRENT LIABILITIES (094 do 105) 1. Amounts payable to subsidiaries 2. Liabilities for loans, deposits and other 3. Liabilities towards banks and other financial institutions 4. Amounts payable for prepayment 5. Trade payables 6. Amounts payable for securities 7. Liabilities toward participating interests 8. Amounts payable for employees 9. Liabilities toward participating interests 9. Liabilities for taxes and contributions 9. Liabilities for taxes and contributions 10. Dividend payables 10. Dividend payables 11. Liabilities directly associated with the assets classified as held for sale 12. Other current liabilities 105 12. Cother current liabilities 105 13. ACCRUED CHARGES AND DEFERRED REVENUE 106 107 108 108 108 109 109 109 109 109 109 109 100 100 100	7. Liabilities toward participating interests	090		0
D) CURRENT LIABILITIES (094 do 105) 093 198.862.924 212.158.180 1. Amounts payable to subsidiaries 094 62.755.317 59.950.898 2. Liabilities for loans, deposits and other 095 0 3. Liabilities towards banks and other financial institutions 096 0 0 4. Amounts payable for prepayment 097 0 0 0 0 5. Trade payables 098 45.195.377 58.311.279 0	8. Other non-current liabilities	091	5.335.741	5.435.181
1. Amounts payable to subsidiaries 094 62.755.317 59.950.898 2. Liabilities for loans, deposits and other 095 0 3. Liabilities towards banks and other financial institutions 096 0 0 4. Amounts payable for prepayment 097 098 45.195.377 58.311.279 5. Trade payables 098 45.195.377 58.311.279 6. Amounts payable for securities 099 099 7. Liabilities toward participating interests 100 0 8. Amounts payable to employees 101 67.949.062 72.531.109 9. Liabilities for taxes and contributions 102 22.963.168 21.364.895 10. Dividend payables 103 103 104 105 105 105 105 105 105 105 105 105 105 105 105 107 678.383.080 714.335.915 714.335.915 70.000 714.335.915 714.335.915 714.335.915 714.335.915 714.335.915 714.335.915 714.335.915 714.335.915 714.335.915 714.335.915 714.335.915 714.335.915 714.335.915 714.335.915 7	9. Deffered tax	092		
2. Liabilities for loans, deposits and other 3. Liabilities towards banks and other financial institutions 4. Amounts payable for prepayment 5. Trade payables 6. Amounts payable for securities 7. Liabilities toward participating interests 8. Amounts payable to employees 9. Liabilities for taxes and contributions 9. Liabilities for taxes and contributions 9. Liabilities for taxes and contributions 10. Dividend payables 11. Liabilities directly associated with the assets classified as held for sale 12. Other current liabilities 15. ACCRUED CHARGES AND DEFERRED REVENUE 16. ACCRUED CHARGES AND DEFERRED REVENUE 17. TOTAL EQUITY AND LIABILITIES (062+079+083+093+106) 18. ANNEX TO THE BALANCE SHEET (to be filled in by entrepreneur submitting consolidated financial report) A) CAPITAL AND RESERVES 1. Attributable to equity holders of the parent company's capital	D) CURRENT LIABILITIES (094 do 105)	093	198.862.924	212.158.180
3. Liabilities towards banks and other financial institutions 4. Amounts payable for prepayment 5. Trade payables 6. Amounts payable for securities 7. Liabilities toward participating interests 8. Amounts payable to employees 9. Liabilities for taxes and contributions 100 9. Liabilities for taxes and contributions 101 102 22.963.168 21.364.895 10. Dividend payables 10. Dividend payables 10. Dividend payables 11. Liabilities directly associated with the assets classified as held for sale 12. Other current liabilities 15 E) ACCRUED CHARGES AND DEFERRED REVENUE 106 107 678.383.080 714.335.915 G) OFF-BALANCE SHEET ITEMS 108 ANNEX TO THE BALANCE SHEET (to be filled in by entrepreneur submitting consolidated financial report) A) CAPITAL AND RESERVES 1. Attributable to equity holders of the parent company's capital	Amounts payable to subsidiaries	094	62.755.317	59.950.898
4. Amounts payable for prepayment 5. Trade payables 6. Amounts payable for securities 7. Liabilities toward participating interests 8. Amounts payable to employees 9. Liabilities for taxes and contributions 100 9. Liabilities for taxes and contributions 101 102 22.963.168 21.364.895 10. Dividend payables 103 11. Liabilities directly associated with the assets classified as held for sale 12. Other current liabilities 105 E) ACCRUED CHARGES AND DEFERRED REVENUE 106 107 678.383.080 714.335.915 G) OFF-BALANCE SHEET ITEMS 108 ANNEX TO THE BALANCE SHEET (to be filled in by entrepreneur submitting consolidated financial report) A) CAPITAL AND RESERVES 1. Attributable to equity holders of the parent company's capital	2. Liabilities for loans, deposits and other	095		
5. Trade payables 6. Amounts payable for securities 7. Liabilities toward participating interests 8. Amounts payable to employees 9. Liabilities for taxes and contributions 102 22.963.168 21.364.895 10. Dividend payables 10. Dividend payables 10. Dividend payables 11. Liabilities directly associated with the assets classified as held for sale 12. Other current liabilities 105 E) ACCRUED CHARGES AND DEFERRED REVENUE 106 117 118 119 119 119 119 119 119 119 119 119	Liabilities towards banks and other financial institutions	096	0	0
6. Amounts payable for securities 7. Liabilities toward participating interests 100 8. Amounts payable to employees 101 67.949.062 72.531.109 9. Liabilities for taxes and contributions 102 22.963.168 21.364.895 10. Dividend payables 103 11. Liabilities directly associated with the assets classified as held for sale 12. Other current liabilities 105 E) ACCRUED CHARGES AND DEFERRED REVENUE 106 140.393.689 139.827.222 F) TOTAL EQUITY AND LIABILITIES (062+079+083+093+106) 107 678.383.080 714.335.915 G) OFF-BALANCE SHEET ITEMS 108 ANNEX TO THE BALANCE SHEET (to be filled in by entrepreneur submitting consolidated financial report) A) CAPITAL AND RESERVES 1. Attributable to equity holders of the parent company's capital	Amounts payable for prepayment	097		
7. Liabilities toward participating interests 8. Amounts payable to employees 9. Liabilities for taxes and contributions 102 22.963.168 21.364.895 10. Dividend payables 10. Dividend payables 11. Liabilities directly associated with the assets classified as held for sale 12. Other current liabilities 105 E) ACCRUED CHARGES AND DEFERRED REVENUE 106 107 107 108 ANNEX TO THE BALANCE SHEET (to be filled in by entrepreneur submitting consolidated financial report) A) CAPITAL AND RESERVES 1. Attributable to equity holders of the parent company's capital	5. Trade payables	098	45.195.377	58.311.279
8. Amounts payable to employees 101 67.949.062 72.531.109 9. Liabilities for taxes and contributions 102 22.963.168 21.364.895 10. Dividend payables 103 11. Liabilities directly associated with the assets classified as held for sale 104 12. Other current liabilities 105 E) ACCRUED CHARGES AND DEFERRED REVENUE 106 140.393.689 139.827.222 F) TOTAL EQUITY AND LIABILITIES (062+079+083+093+106) 107 678.383.080 714.335.915 G) OFF-BALANCE SHEET ITEMS 108 ANNEX TO THE BALANCE SHEET (to be filled in by entrepreneur submitting consolidated financial report) A) CAPITAL AND RESERVES 1. Attributable to equity holders of the parent company's capital 109	6. Amounts payable for securities	099		
9. Liabilities for taxes and contributions 10. Dividend payables 10. Dividend payables 11. Liabilities directly associated with the assets classified as held for sale 12. Other current liabilities 105 E) ACCRUED CHARGES AND DEFERRED REVENUE 106 140.393.689 139.827.222 F) TOTAL EQUITY AND LIABILITIES (062+079+083+093+106) 107 678.383.080 714.335.915 G) OFF-BALANCE SHEET ITEMS 108 ANNEX TO THE BALANCE SHEET (to be filled in by entrepreneur submitting consolidated financial report) A) CAPITAL AND RESERVES 1. Attributable to equity holders of the parent company's capital	7. Liabilities toward participating interests	100		
10. Dividend payables 10. Dividend payables 11. Liabilities directly associated with the assets classified as held for sale 12. Other current liabilities 105 E) ACCRUED CHARGES AND DEFERRED REVENUE 106 140.393.689 139.827.222 F) TOTAL EQUITY AND LIABILITIES (062+079+083+093+106) 107 678.383.080 714.335.915 G) OFF-BALANCE SHEET ITEMS 108 ANNEX TO THE BALANCE SHEET (to be filled in by entrepreneur submitting consolidated financial report) A) CAPITAL AND RESERVES 1. Attributable to equity holders of the parent company's capital 109	8. Amounts payable to employees	101	67.949.062	72.531.109
11. Liabilities directly associated with the assets classified as held for sale 12. Other current liabilities 105 E) ACCRUED CHARGES AND DEFERRED REVENUE 106 140.393.689 139.827.222 F) TOTAL EQUITY AND LIABILITIES (062+079+083+093+106) 107 678.383.080 714.335.915 G) OFF-BALANCE SHEET ITEMS 108 ANNEX TO THE BALANCE SHEET (to be filled in by entrepreneur submitting consolidated financial report) A) CAPITAL AND RESERVES 1. Attributable to equity holders of the parent company's capital 109	9. Liabilities for taxes and contributions	102	22.963.168	21.364.895
12. Other current liabilities E) ACCRUED CHARGES AND DEFERRED REVENUE 106 140.393.689 139.827.222 F) TOTAL EQUITY AND LIABILITIES (062+079+083+093+106) 107 678.383.080 714.335.915 G) OFF-BALANCE SHEET ITEMS 108 ANNEX TO THE BALANCE SHEET (to be filled in by entrepreneur submitting consolidated financial report) A) CAPITAL AND RESERVES 1. Attributable to equity holders of the parent company's capital 109	10. Dividend payables	103		
E) ACCRUED CHARGES AND DEFERRED REVENUE 106 140.393.689 139.827.222 F) TOTAL EQUITY AND LIABILITIES (062+079+083+093+106) 107 678.383.080 714.335.915 G) OFF-BALANCE SHEET ITEMS 108 ANNEX TO THE BALANCE SHEET (to be filled in by entrepreneur submitting consolidated financial report) A) CAPITAL AND RESERVES 1. Attributable to equity holders of the parent company's capital 109	11. Liabilities directly associated with the assets classified as held for sale	104		
F) TOTAL EQUITY AND LIABILITIES (062+079+083+093+106) G) OFF-BALANCE SHEET ITEMS ANNEX TO THE BALANCE SHEET (to be filled in by entrepreneur submitting consolidated financial report) A) CAPITAL AND RESERVES 1. Attributable to equity holders of the parent company's capital 109		105		
G) OFF-BALANCE SHEET ITEMS ANNEX TO THE BALANCE SHEET (to be filled in by entrepreneur submitting consolidated financial report) A) CAPITAL AND RESERVES 1. Attributable to equity holders of the parent company's capital 109	E) ACCRUED CHARGES AND DEFERRED REVENUE	106	140.393.689	139.827.222
ANNEX TO THE BALANCE SHEET (to be filled in by entrepreneur submitting consolidated financial report) A) CAPITAL AND RESERVES 1. Attributable to equity holders of the parent company's capital 109	F) TOTAL EQUITY AND LIABILITIES (062+079+083+093+106)	107	678.383.080	714.335.915
A) CAPITAL AND RESERVES 1. Attributable to equity holders of the parent company's capital 109	,			
1. Attributable to equity holders of the parent company's capital 109	ANNEX TO THE BALANCE SHEET (to be filled in by entrepreneur submitting consolidated fi	inancial report)		
	A) CAPITAL AND RESERVES			
2. Attributable to minority interest 110	Attributable to equity holders of the parent company's capital	109		
	2. Attributable to minority interest	110		

Note 1.: APPENDIX TO THE BALANCE SHEET (to be filled in by entites who submitting consolidated financial statements).

INCOME STATEMENT

for the period 01 January 2015 to 31 March 2015

ltem	AOP	Previous	period	Current period		
1	2	Cumulative	Quarter 4	Cumulative 5	Quarter 6	
I. OPERATING INCOME (112+113)	111	315.807.053	315.807.053	290.574.256	290.574.25	
1. Sales revenue	112	310.700.150	310.700.150	286.857.757	286.857.75	
2. Other operating income	113	5.106.903	5.106.903	3.716.499	3.716.49	
I. OPERATING EXPENSES (115+116+120+124+125+126+129+130)	114	286.107.179	286.107.179	269.303.704	269.303.70	
Changes in inventories of finished products and work in progress	115	-1.686.973	-1.686.973	-26.537.527	-26.537.52	
2. Raw material and consumables used (117 do 119)	116	142.915.015	142.915.015	145.727.763	145.727.70	
a) Cost of raw materials & consumables	117	85.174.540	85.174.540	67.814.213	67.814.2	
b) Cost of goods sold	118					
c) Other costs	119	57.740.475	57.740.475	77.913.551	77.913.5	
3. Staff costs (121 do 123)	120	123.401.105	123.401.105	131.696.931	131.696.93	
a) Net salaries	121	60.565.977	60.565.977	66.700.428	66.700.4	
b) Employee income tax and contributions	122	46.901.331	46.901.331	46.456.686	46.456.6	
c) Employer's contributions	123	15.933.797	15.933.797	18.539.817	18.539.8	
Depreciation and amortisation expense	124	10.911.861	10.911.861	11.571.719	11.571.7	
5. Other costs	125	7.974.153	7.974.153	6.127.442	6.127.4	
6. Impairment losses (127+128)	126	1.482.211	1.482.211	294.427	294.4	
a) non-current assets (except financial assets)	127					
b) current asssets (except financial assets)	128	1.482.211	1.482.211	294.427	294.4	
7. Provisions	129					
8. Other operating expenses	130	1.109.806	1.109.806	422.950	422.9	
III. FINANCIAL INCOME (132 do 136)	131	3.178.972	3.178.972	1.281.977	1.281.9	
Interest, foreign exhange gains, dividends and other income from related parties	132	0.110.512	5.176.572	1.201.511	1.201.0	
Interest, foreign exchange gains, dividends and other income from non-related and other	132					
entities	133	2.913.195	2.913.195	1.202.397	1.202.3	
3. Income from associates and ownership interests	134					
4. Unrealized gains	135					
•		265.777	265.777	79.581	79.5	
5. Other financial income	136					
IV. FINANCIAL EXPENSES (138 do 141)	137	393	393	96.253	96.2	
Interest, foreign exchange losses and other expenses with related parties	138					
2. Interest, foreign exchange differences and other expenses with non-related and other	139	393	393	96.253	96.2	
entities						
3. Unrealized losses	140					
4. Other financial expenses	141					
V. SHARE OF INCOME OF ASSOCIATES	142					
VI. SHARE OF LOSS OF ASSOCIATES	143					
VII. EXTRAORDINARY - OTHER INCOME	144					
VIII. EXTRAORDINARY - OTHER EXPENSES	145					
IX. TOTAL INCOME (111+131+142 + 144)	146	318.986.024	318.986.024	291.856.233	291.856.2	
X. TOTAL EXPENSES (114+137+143 + 145)	147	286.107.572	286.107.572	269.399.957	269.399.9	
XI. PROFIT OR LOSS BEFORE TAX (146-147)	148	32.878.452	32.878.452	22.456.276	22.456.2	
1. Profit before tax (146-147)	149	32.878.452	32.878.452	22.456.276	22.456.2	
2. Loss before tax (147-146)	150	0	0	0		
XII. INCOME TAX EXPENSE	151					
XIII. PROFIT OR LOSS FOR THE PERIOD (148-151)	152	32.878.452	32.878.452	22.456.276	22.456.2	
1. Profit for the period (149-151)	153	32.878.452	32.878.452	22.456.276	22.456.2	
2. Loss for the period (151-148)	154	0	0	0		
ANNEX TO THE PROFIT AND LOSS ACCOUNT (to be filled in by entities submitting consolidate	ed financial	statements)				
XIV. PROFIT OR LOSS FOR THE PERIOD						
Attributable to owners of the company	155					
	450					
2. Attributable to non-controlling interests	156					
					22 456 2	
2. Attributable to non-controlling interests STATEMENTS OF COMPREHENSIVE INCOME (to be filled by entities who work in compliance was a state of the compliance of the complian		32.878.452	32.878.452	22.456.276	22.450.2	
Attributable to non-controlling interests TATEMENTS OF COMPREHENSIVE INCOME (to be filled by entities who work in compliance v. PROFIT OR LOSS FOR THE PERIOD (= 152)	with IFRS)	32.878.452 0	32.878.452 0	22.456.276 0	22.456.2	
2. Attributable to non-controlling interests	with IFRS) 157				22.450.2	
Attributable to non-controlling interests TATEMENTS OF COMPREHENSIVE INCOME (to be filled by entities who work in compliance v. PROFIT OR LOSS FOR THE PERIOD (= 152) OTHER COMPREHENSIVE INCOME /LOSS BEFORE TAX (159 do 165)	with IFRS) 157 158				22.436.2	
Attributable to non-controlling interests STATEMENTS OF COMPREHENSIVE INCOME (to be filled by entities who work in compliance v. PROFIT OR LOSS FOR THE PERIOD (= 152) II. OTHER COMPREHENSIVE INCOME /LOSS BEFORE TAX (159 do 165) 1. Exchange differences arising from foreign operations 2. Revaluation of non-current assets and intangible assets	157 158 159 160				22.456.2	
2. Attributable to non-controlling interests STATEMENTS OF COMPREHENSIVE INCOME (to be filled by entities who work in compliance v. PROFIT OR LOSS FOR THE PERIOD (= 152) I. OTHER COMPREHENSIVE INCOME /LOSS BEFORE TAX (159 do 165) 1. Exchange differences arising from foreign operations 2. Revaluation of non-current assets and intangible assets 3. Gains or loss available for sale investments	with IFRS) 157 158 159 160 161				22.400.2	
2. Attributable to non-controlling interests STATEMENTS OF COMPREHENSIVE INCOME (to be filled by entities who work in compliance v. PROFIT OR LOSS FOR THE PERIOD (= 152) I. OTHER COMPREHENSIVE INCOME /LOSS BEFORE TAX (159 do 165) 1. Exchange differences arising from foreign operations 2. Revaluation of non-current assets and intangible assets 3. Gains or loss available for sale investments 4. Gains or loss on net movement on cash flow hedges	with IFRS) 157 158 159 160 161				22.430.2	
2. Attributable to non-controlling interests STATEMENTS OF COMPREHENSIVE INCOME (to be filled by entities who work in compliance v. PROFIT OR LOSS FOR THE PERIOD (= 152) I. OTHER COMPREHENSIVE INCOME /LOSS BEFORE TAX (159 do 165) 1. Exchange differences arising from foreign operations 2. Revaluation of non-current assets and intangible assets 3. Gains or loss available for sale investments 4. Gains or loss on net movement on cash flow hedges 5. Gains or loss on net investments hedge	with IFRS) 157 158 159 160 161 162 163				22.430.2	
2. Attributable to non-controlling interests STATEMENTS OF COMPREHENSIVE INCOME (to be filled by entities who work in compliance v. PROFIT OR LOSS FOR THE PERIOD (= 152) I. OTHER COMPREHENSIVE INCOME /LOSS BEFORE TAX (159 do 165) 1. Exchange differences arising from foreign operations 2. Revaluation of non-current assets and intangible assets 3. Gains or loss available for sale investments 4. Gains or loss on net movement on cash flow hedges	with IFRS) 157 158 159 160 161				22.430.2	
2. Attributable to non-controlling interests STATEMENTS OF COMPREHENSIVE INCOME (to be filled by entities who work in compliance v. PROFIT OR LOSS FOR THE PERIOD (= 152) I. OTHER COMPREHENSIVE INCOME /LOSS BEFORE TAX (159 do 165) 1. Exchange differences arising from foreign operations 2. Revaluation of non-current assets and intangible assets 3. Gains or loss available for sale investments 4. Gains or loss on net movement on cash flow hedges 5. Gains or loss on net investments hedge 6. Share of the other comprehensive income/loss of associates 7. Acturial gain / loss on post employment benefit obligations	with IFRS) 157 158 159 160 161 162 163				22.450.2	
2. Attributable to non-controlling interests STATEMENTS OF COMPREHENSIVE INCOME (to be filled by entities who work in compliance v. PROFIT OR LOSS FOR THE PERIOD (= 152) I. OTHER COMPREHENSIVE INCOME /LOSS BEFORE TAX (159 do 165) 1. Exchange differences arising from foreign operations 2. Revaluation of non-current assets and intangible assets 3. Gains or loss available for sale investments 4. Gains or loss on net movement on cash flow hedges 5. Gains or loss on net investments hedge 6. Share of the other comprehensive income/loss of associates 7. Acturial gain / loss on post employment benefit obligations	with IFRS) 157 158 159 160 161 162 163 164				22.430.2	
2. Attributable to non-controlling interests STATEMENTS OF COMPREHENSIVE INCOME (to be filled by entities who work in compliance v. PROFIT OR LOSS FOR THE PERIOD (= 152) I. OTHER COMPREHENSIVE INCOME /LOSS BEFORE TAX (159 do 165) I. Exchange differences arising from foreign operations 2. Revaluation of non-current assets and intangible assets 3. Gains or loss available for sale investments 4. Gains or loss on net movement on cash flow hedges 5. Gains or loss on net investments hedge 6. Share of the other comprehensive income/loss of associates	with IFRS) 157 158 159 160 161 162 163 164 165				22.430.2	
2. Attributable to non-controlling interests STATEMENTS OF COMPREHENSIVE INCOME (to be filled by entities who work in compliance v. PROFIT OR LOSS FOR THE PERIOD (= 152) I. OTHER COMPREHENSIVE INCOME /LOSS BEFORE TAX (159 do 165) 1. Exchange differences arising from foreign operations 2. Revaluation of non-current assets and intangible assets 3. Gains or loss available for sale investments 4. Gains or loss on net movement on cash flow hedges 5. Gains or loss on net investments hedge 6. Share of the other comprehensive income/loss of associates 7. Acturial gain / loss on post employment benefit obligations II. TAX ON OTHER COMPREHENSIVE INCOME OF THE PERIOD	with IFRS) 157 158 159 160 161 162 163 164 165 166	0	0	0	22.456.2	
2. Attributable to non-controlling interests STATEMENTS OF COMPREHENSIVE INCOME (to be filled by entities who work in compliance v. PROFIT OR LOSS FOR THE PERIOD (= 152) I. OTHER COMPREHENSIVE INCOME /LOSS BEFORE TAX (159 do 165) 1. Exchange differences arising from foreign operations 2. Revaluation of non-current assets and intangible assets 3. Gains or loss available for sale investments 4. Gains or loss on net movement on cash flow hedges 5. Gains or loss on net investments hedge 6. Share of the other comprehensive income/loss of associates 7. Acturial gain / loss on post employment benefit obligations II. TAX ON OTHER COMPREHENSIVE INCOME OF THE PERIOD V. NET OTHER COMPREHENSIVE INCOME OR LOSS FOR THE YEAR (158-166)	with IFRS) 157 158 159 160 161 162 163 164 165 166 167 168	0 0 0 32.878.452	0	0		
2. Attributable to non-controlling interests STATEMENTS OF COMPREHENSIVE INCOME (to be filled by entities who work in compliance v. PROFIT OR LOSS FOR THE PERIOD (= 152) 1. OTHER COMPREHENSIVE INCOME /LOSS BEFORE TAX (159 do 165) 1. Exchange differences arising from foreign operations 2. Revaluation of non-current assets and intangible assets 3. Gains or loss available for sale investments 4. Gains or loss on net movement on cash flow hedges 5. Gains or loss on net investments hedge 6. Share of the other comprehensive income/loss of associates 7. Acturial gain / loss on post employment benefit obligations II. TAX ON OTHER COMPREHENSIVE INCOME OF THE PERIOD V. NET OTHER COMPREHENSIVE INCOME OR LOSS FOR THE YEAR (158-166) V. TOTAL COMPREHENSIVE INCOME/LOSS FOR THE PERIOD (157+167) APPENDIX Statement of Comprehensive Income (to be filled in by entities submitting consolidate)	with IFRS) 157 158 159 160 161 162 163 164 165 166 167 168	0 0 0 32.878.452	0	0		

29.699.874 29.699.874 21.270.551 21.270.551

CASH FLOW STATEMENT - Indirect method

in the period 01 January 2015 to 31 March 2015

Issuer: Ericsson Nikola Tesla d.d.	-		
Item	AOP	Previous period	Current period
1	2	3	4
CASH FLOW FROM OPERATING ACTIVITIES			
Profit before tax	001	32.878.452	22.456.276
Depreciation and amortisation	002	10.911.861	11.571.719
3. Increase in liabilities	003		4.144.523
4. Decrease in receivables	004	23.021.974	38.291.112
5. Decrease in inventories	005		
6. Other increase in cash flow	006		1.937.315
I. Total increase in operating cash flow (001 do 006)	007	66.812.287	78.400.944
Decrease in liabilities	800	52.010.834	
2. Increase in receivables	009		
Increase in inventories	010	5.439.323	26.535.373
4. Other decrease in cash flow	011	301.822	
II. Total decrease in operating cash flow (008 do 011)	012	57.751.979	26.535.373
A1) NET INCREASE IN OPERATING CASH FLOW	013	9.060.308	51.865.571
(007-012)	013	9.000.306	31.003.371
A2) NET DECREASE IN OPERATING CASH FLOW	014		
(012-007)	0		
CASH FLOW FROM INVESTMENT ACTIVITIES	T	1	T
1. Proceeds from sale of property, plant and equipment	015	15.500	196.845
2. Net disposal of financial assets	016	5.920.549	9.247.637
3. Interest received	017	2.429.355	1.285.311
4. Dividend received	018		
5. Other cash from investing activities	019		10.311
III. Total cash flow from investing activities (015 do 019)	020	8.365.403	10.740.104
Purchase of property, plant and equipment and intangible assets	021	11.431.546	13.064.094
2. Purchase of financial instruments	022		
3. Other cash flow used in investing activites	023		
IV. Total cash flow from investing activities (021 do 023)	024	11.431.546	13.064.094
B1) NET INCREASE IN CASH FLOW FROM INVESTING ACTIVITIES	025		
(020-024) B2) NET DECREASE IN CASH FLOW FROM INVESTING ACTIVITIES			
(024-020)	026	3.066.143	2.323.990
CASH FLOW FROM FINANCIAL ACTIVITIES			
Proceeds from issuance of financial instruments	027		
2. Proceeds from loans	028		
3. Other cash flow from financial activities	029	987.290	
V. Total cash flow from financial activities (027 do 029)	030	987.290	0
Repayment of interest-bearing borrowings	031		
2. Dividend paid	032	9.017	
3. Repayment of finance lease	033		
4. Repurchase of treasury shares	034		
5. Other cash flow used in financial activities	035		473.434
VI. Total cash flow used in financial activities (031 do 035)	036	9.017	473.434
C1) NET INCREASE IN CASH FLOW FROM FINANCIAL ACTIVITIES	007	070 070	
(030-036)	037	978.273	
C2) NET DECREASE IN CASH FLOW FROM FINANCIAL ACTIVITIES	038		473.434
(036-030)			
Total increase in cash flow (013 – 014 + 025 – 026 + 037 – 038)	039	6.972.438	49.068.147
Total decrease in cash flow (014 – 013 + 026 – 025 + 038 – 037)	040		
Cash and cash equivalents at the beginning of the period	041	404.269.422	182.106.153
Increase in cash and cash equivalents	042	6.972.438	49.068.147
Decrease in cash and cash equivalents	043	0	0
Cash and cash equivalents at the end of the period	044	411.241.860	231.174.299

STATEMENT OF CHANGES IN EQUITY

for the period from 1.1.2015 to 31.3.2015

Item	AOP	Previous period	Current period
1	2	3	4
1. Share capital	001	133.165.000	133.165.000
2. Capital reserves	002		
3. Reserves from profit	003	15.710.740	22.942.695
4. Retained earnings	004	523.478.801	174.218.031
5. Profit or loss for the period	005	32.878.452	22.456.276
6. Revaluation of property, plant and equipment	006		
7. Revaluation of intangible assets	007		
8. Revaluation of financial financial assets available for sale	008		
9. Other revaluations	009		
10. Total capital and reserves (AOP 001 do 009)	010	705.232.992	352.782.002
11. Foreign exchange differences from investments in foreign operations	011		
12. Current and deferred taxes	012		
13. Cash flow hedge	013		
14. Changes in accounting policies	014		
15. Prior year adjustment	015		
16. Other changes in equity	016		
17. Total increase/decrease in equity (AOP 011 do 016)	017	0	0
17 a. Parent company share in subsidiary	018		
17 b. Minority interest	019		

Items that decrease equity have negative sign Items from 001 to 009 are state of balance sheet date

Notes to the Financial Statements

1. Segment reporting

	Network	(S	Professiona	l Services	Support s	services	Unallocat	ted	Tota	ıl
	31.3.2015.	31.3.2014.	31.3.2015.	31.3.2014.	31.3.2015.	31.3.2014.	31.3.2015.	31.3.2014.	31.3.2015.	31.3.2014.
	'000 kn	'000 kn	'000 kn	'000 kn	'000 kn	'000 kn	'000 kn	'000 kn	'000 kn	'000 kn
Segment sales revenue	125.135	155.245	149.465	145.605	12.257	9.850	0	0	286.858	310.700
Operating profit/(loss)	-3.136	-251	30.037	36.874	1.862	803	-7.492	-7.726	21.271	29.700

2. Transactions with related parties

	31.3.2015. '000 kn	31.3.2014. '000 kn
Total sales	171.267	133.395
Total purchases	102.283	89.756

3. Balances with related parties

'000 kn	'000 kn
82.812	102.179
68.884	71.689
	82.812

4. Other notes to the financial statements are disclosed within the Management Board report.