

Atlantic Grupa d.d.

Non-consolidated financial results for the FY12 (unaudited)

Content:

- I. Report on business results for the FY12
- II. Unaudited non-consolidated financial reposts for the FY12
- III. Statement of liability for preparation of financial reports

General information:

Atlantic Grupa d.d. was incorporated in the Republic of Croatia in 2002. Atlantic Grupa d.d. is domiciled in Zagreb, Miramarska 23, Croatia. On September 30th 2012 Atlantic Grupa employed 81 employees.

Atlantic Grupa d.d. performs corporate activities such as planning entrepreneurial functions, organisation of principal activities, gathering and utilising financial assets, defining the strategy and development of business activities of the Atlantic Grupa.

Management Board members:

- Emil Tedeschi, President of the Management Board
- Mladen Veber, Senior Vice President for business operations
- Neven Vranković, Vice President for Corporate Affairs
- Zoran Stanković, Vice President for Finance, IT and Business Development

Supervisory Board members:

- Zdenko Adrović, President
- Lada Tedeschi Fiorio, Vice President
- Siniša Petrović, member
- Željko Perić, member
- Franz Josef Flosbach, member
- Saša Pekeč, member
- Vedrana Jelušić-Kašić, member

On December 31th 2012 share capital of Atlantic Grupa d.d. totalled HRK 133.372.000,00 divided into 3.334.300 ordinary shares in the nominal amount of HRK 40,00.

Key developments during the FY12:

As of the beginning of 2012, the new Management Board of Atlantic Grupa d.d. was reduced to four members. New Management Board members are:

- Emil Tedeschi, President of the Management Board
- Mladen Veber, Senior Vice President for business operations
- Neven Vranković, Vice President for Corporate Affairs
- Zoran Stanković, Vice President for Finance, IT and Business Development

In the first half of 2012, Franz-Josef Flosbach became new member of Supervisory Board replacing Karl Weinfurtner.

Apart from aforementioned changes in Management and Supervisory Board, there were no additional significant developments in 2012.

Financial results for the FY12:

For the year ended 31 December 2012 Atlantic Grupa d.d. reported HRK 93,702,977.00 of operating income, attributed in total to other operating income.

In the same period, Atlantic Grupa d.d. reported HRK 76,674,116.00 of operating costs. Other expenses in the amount of HRK 25,286,291.00 related to maintenance, rent, sponsorship and other services, and also employee benefits expenses in the amount of HRK 33,714,166.00 represent the largest amount of operating costs. Employee benefits expenses refer to net salaries, tax and contributions from salary expenses and contributions on salary.

For the year ended 31 December 2012 financial income amounted to HRK 4,211,026.00 while financial expenses amounted to HRK 32,706,769.00.

Atlantic Grupa d.d. reported HRK 11,895,651.00 of net loss for the year ended 31 December 2012.

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ATLANTIC GRUPA d.d.
INTERIM CONDENSED NON-CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR 2012 (UNAUDITED)

Annex 1. Reporting period	1.1.2012	to		31.12.2012	
Qu	arterly finan	icial report	TFI-POD		
Tax number (MB): 01671910					
Company registration number 08024503					
Personal identification 711499124 number (OIB):					
Issuing company: ATLANTIC GRUF	_				
Postal code and place 10000		Zagreb			
Street and house number: MIRAMARSKA 2	3				
E-mail address: attantic@attantic	: <u>.hr</u>				
Internet address www.atlantic.hr					
nicipality/city code and name					
County code and name			Numb	per of employees:	81
Consolidated report: NO				(period end) NKD code:	51900
npanies of the consolidation subject (according	ng to IF	Seat:		MB:	
			i		
1					
<u> </u>	I		<u> </u>		
	<u> </u>				
Bookkeeping service:					
Contact person: Illinčić Tatjana (only surname a	nd name)				
Telephone: 012413927	nd name)		Telefaks: 01241	3002	
E-mail address: tatjana.ilincic@a	tlanticgrupa.com				
Family name and name: Stanković Zoran					
(person authoriz	red to represent the	company)			
					ļ

L.S.

(signature of the person authorized to represent the company)

BALANCE SHEET

AS AT 31 DECEMBER 2012

Position	AOP	Previous period	Current period
1	2	3	4
ASSETS			4
A) RECEIVABELS FOR SUBSCRIBED NOT PAID CAPITAL	001	1	
B) NON-CURRENT ASSETS (003+010+020+029+033)	002	1.474.940.649	1.485.324.712
I. INTANGIBLE ASSETS (004 do 009)	003	2.709.631	2.718.915
1. Expenditure for development	004		
2. Concessions, patents, licenses, trademarks, service marks, software and other rights	005	2.643.340	2.153.388
3. Goodwill	006		***************************************
4. Advances for purchase of intangible assets	007		***************************************
5. Intangible assets in progress	008	66.291	565.527
6. Other intangible assets	009		
II. PROPERTY, PLANT AND EQUIPMENT (011 do 019)	010	2.895.697	9.469.885
1. Land	011		
2. Buildings	012	2.192.454	8.791.132
3. Plant and equipement	013		
4. Tools, working inventory and transportation assets	014	644.535	620.045
5. Biological assets	015		
6. Advances for purchase of tangible assets	016		
7. Tangible assets in progress	017		***************************************
8. Other tangible assets	018	58.708	58.708
9. Investment in real-estate	019		
III. NON-CURRENT FINANCIAL ASSETS (021 do 028)	020	1.454.412.905	1.468.041.285
1. Share in related parties	021	1.453.933.898	1.467.561.396
2. Loans to related parties	022	11 500	11.500
3. Participating interests (shares)	023 024	41.526	41.526
4. Loans to companies with participating interest 5. Investments in securities	024	370	370
6. Loans, deposits, etc.	025	437.111	437.993
7. Other non-current financial assets	020	437.111	437.993
8. Equity-accounted investments	027		
IV. RECEIVABLES (030 do 032)	029	10.802.480	0
Receivables from related parties	030	10.002.100	
2. Receivables arising from sales on credit	031		
3. Other receivables	032	10.802.480	
V. DEFERRED TAX ASSET	033	4.119.936	5.094.627
C) CURRENT ASSETS (035+043+050+058)	034	187.995.535	167.208.436
I. INVENTORIES (036 do 042)	035	0	C
Raw materials and supplies	036		
2. Production in progress	037		
3. Finished products	038		***************************************
4. Merchandise	039		
5. Advances for inventories	040		
6. Long term assets held for sale	041		
7. Biological assets	042		
II. RECEIVABLES (044 do 049)	043	184.197.612	135.018.255
Receivables from related parties	044	167.418.850	112.818.389
2. Receivables from end-customers	045	37.669	479.543
3. Receivables from participating parties	046	554.050	00.040
Receivables from employees and members of the company Receivables from government and other institutions	047 048	554.856	93.819
Receivables from government and other institutions Other receivables	049	3.199.403 12.986.834	4.836.905 16.789.599
III. CURRENT FINANCIAL ASSETS (051 do 057)	050	12.960.634	30.493.543
1. Share in related parties	050	U	30.493.340
2. Loans to related parties	052		30.463.543
3. Participating interests (shares)	052		33.700.040
Loans to companies with participating interest	054		
5. Investments in securities	055		***************************************
6. Loans, deposits, etc.	056		30.000
7. Other financial assets	057		
IV. CASH AND CASH EQUIVALENTS	058	3.797.923	1.696.638
D) PREPAYMENTS AND ACCRUED INCOME	059	1.245.484	1.332.192
E) TOTAL ASSETS (001+002+034+059)	060	1.664.181.668	1.653.865.341
L) 1017L700L10 (001.002.004.000)			

BALANCE SHEET

AS AT 31 DECEMBER 2012

EQUITY AND LIABILITIES			
A) ISSUED CAPITAL AND RESERVES (063+064+065+071+072+075+078)	062	1.235.533.880	1.257.698.072
II. SUBSCRIBED SHARE CAPITAL	063	133.372.000	133.372.000
II. CAPITAL RESERVES	064	882.903.009	882.748.218
III.RESERVES FROM PROFIT (066+067-068+069+070)	065	-370.603	0020
1. Legal reserves	066	0, 0.000	
2. Reserve for own shares	067		***************************************
3. Treasury shares and shares (deductible items)	068	370.603	***************************************
4. Statutory reserves	069	070.000	
5. Other reserves	070		
IV. REVALUATION RESERVES	071	-4.727.484	-4.407.923
V. RETAINED EARNINGS OR LOSS CARRIED FORWARD (073-074)	071	213.934.929	257.881.428
1. Retained earnings	073	213.934.929	257.881.428
2. Loss carried forward	074	210.004.020	207.001.420
VI. NET PROFIT OR LOSS FOR THE PERIOD (076-077)	075	10.422.029	-11.895.651
1. Net profit for the period	076	10.422.029	-11.000.001
2. Net loss for the period	077	10.422.029	11.895.651
VII. MNORITY INTEREST	077		11.083.031
B) PROVISIONS (080 do 082)	078	9.367.488	8.318.222
1. Provisions for pensions, severance pay and similar libabilities	080	9.367.488	8.318.222
2. Provisions for taxliabilities	081	9.307.400	0.310.222
3. Other provisions	082 083	000 554 450	000 000 505
C) NON-CURRENT LIABILITIES (084 do 092)		266.551.459	203.922.595
Liabilities to related parties	084	117.681.752	90.547.488
2. Liabilities for loans, deposits, etc.	085		
3. Liabilities to banks and other financial institutions	086		
4. Liabilities for advances	087		
5. Trade payables	088		
6. Commitments on securities	089	112.768.863	113.375.107
7. Liabilities to companies with participating interest	090		
8. Other non-current liabilities	091	36.100.844	
9. Deferred tax liabilities	092		
D) CURRENT LIABILITIES (094 do 105)	093	150.775.732	183.405.804
1. Liabilities to related parties	094	119.387.731	121.631.348
2. Liabilities for loans, deposits, etc.	095		
3. Liabilities to banks and other financial institutions	096	7.209.342	1.297.000
4. Liabilities for advances	097		***
5. Trade payables	098	5.510.532	6.720.691
6. Commitments on securities	099	1.394.590	1.361.349
7. Liabilities to companies with participating interest	100		
8. Liabilities to emloyees	101	958.543	1.326.768
9. Taxes, contributions and similar liabilities	102	1.416.119	1.556.333
10. Liabilities arising from share in the result	103	22.288	22.288
11. Liabilities arising from non-current assets held for sale	104		***
12. Other current liabilities	105	14.876.587	49.490.027
E) ACCRUED EXPENSES AND DEFERRED INCOME	106	1.953.109	520.648
F) TOTAL EQUITY AND LIABILITIES (062+079+083+093+106)	107	1.664.181.668	1.653.865.341
G) OFF BALANCE SHEET ITEMS	108		
ADDITION TO BALANCE SHEET (only for consolidated financial statements)			
ISSUED CAPITAL AND RESERVES			
1. Attributable to majority owners	109	1.235.533.880	1.257.698.072
2. Attributable to minority interest	110		

INCOME STATEMENT

FOR THE PERIOD ENDED 31 DECEMBER 2012

Position	AOP	Previous period	Previous period	Current period	Current period
		Cummulative	Quarter	Cummulative	Quarter
1	2	3	4	5	6
I. OPERATING INCOME (112 do 113)	111	64.821.655	23.298.820	93.702.977	52.917.037
1. Rendering of services	112			,	
2. Other operating income	113	64.821.655	23.298.820	93.702.977	52.917.037
II. OPERATING COSTS (115+116+120+124+125+126+129+130)	114	50.867.267	15.749.815	76.674.116	18.002.328
1. Change in inventories of work in progress	115				
2. Material expenses (117 do 119)	116	76.009	27.958	98.225	34.050
a) Costs of raw materials	117	76.009	27.958	98.225	34.050
b) Cost of goods sold	118				
c) Other material expenses	119				
3. Employee benefits expenses (121 do 123)	120	25.193.841	5.806.778	32.304.674	8.187.418
a) Net salaries	121	12.012.179	2.844.098	15.301.044	3.937.043
b) Tax and contributions from salary expenses	122	9.454.183	2.091.355	12.390.197	3.105.980
c) Contributions on salary	123	3.727.479	871.325	4.613.433	1.144.395
4. Depreciation and amortisation	124	1.364.499	92.499	1.962.761	542.436
5. Other expenses	125	25.415.337	6.494.110	33.714.166	10.415.676
6. Write down of assets (127+128)	126 127	0	0	0	0
a) non-current assets (except financial assets)					
b) current assets (except financial assets) 7. Provisions	128 129				
8. Other operating costs	130	-1.182.419	3.328.470	8.594.290	-1.177.252
III. FINANCIAL INCOME (132 do 136)	131	26.700.718	20.207.954	4.211.026	154.321
1. Interest, foreign exchange differences, dividens and similar income from related parties	132	24.705	24.705	16.685	6.566
2. Interest, foreign exchange differences, dividens and similar income from third parties	133	1.721.462	184.008	4.194.341	147.755
3. Income from investments in associates and joint ventures	134	24.954.551	19.999.241	4.104.041	147.700
4. Unrealised gains (income) from financial assets	135	2 1.00 1.00 1	10.000.211		
5. Other financial income	136				
IV. FINANCIAL EXPENSES (138 do 141)	137	32.814.795	9.655.499	32,706,769	9.080.327
1. Interest, foreign exchange differences, dividens and similar income from related parties	138	11.832.507	900.462	10.758.599	3.124.355
2. Interest, foreign exchange differences, dividens and similar income from third parties	139	20.982.288	8.755.037	21.948.170	5.955.972
3. Unrealised losses (expenses) from financial assets	140				
4. Other financial expenses	141				
V. SHARE OF PROFIT FROM ASSOCIATED COMPANIES	142				
VI. SHARE OF LOSS FROM ASSOCIATED COMPANIES	143				
VII. EXTRAORDINARY - OTHER INCOME	144				
VIII. EXTRAORDINARY - OTHER EXPENSES	145				
IX. TOTAL INCOME (111+131+144)	146	91.522.373	43.506.774	97.914.003	53.071.358
X. TOTAL EXPENSES (114+137+143+145)	147	83.682.062	25.405.314	109.380.885	27.082.655
XI. PROFIT OR LOSS BEFORE TAXES (146-147)	148	7.840.311	18.101.460	-11.466.882	25.988.703
1. Profit before taxes (146-147)	149	7.840.311	18.101.460	0	25.988.703
2. Loss before taxes (147-146)	150	0	0	11.466.882	0
XII. TAXATION	151	-2.581.718	-2.581.718	428.769	-183.798
XII. PROFIT OR LOSS FOR THE PERIOD (148-151)	152	10.422.029	20.683.178	-11.895.651	26.172.501
1. Profit for the period (149-151) 2. Loss for the period (151-148)	153 154	10.422.029	20.683.178	11.895.651	26.172.501
ADDITION TO PROFIT AND LOSS ACCOUNT (only for consolidated financial statements)	154	0	U	11.095.051	0
XIV. PROFIT OR LOSS FOR THE PERIOD					
1. Attributable to majority owners	155	10.422.029	20.683.178	-11.895.651	26.172.501
2. Attributable to minority interest	156	10.422.029	20.063.176	-11.095.051	20.172.501
STATEMENT OF OTHER COMPREHENSIVE INCOME (only for IFRS adopters)	130			l l	
I. PROFIT OR LOSS FOR THE PERIOD (=152)	157	10.422.029	20.683.178	-11.895.651	26.172.501
III. OTHER COMPREHENSIVE INCOME/LOSS BEFORE TAXES (159 TO 165)	158	-1.226.000	-1.226.000	319.000	647.490
Exchange differences from international settlement	159	1.220.000	1.220.000	010.000	011.100
2. Changes in revaluation reserves of long-term tangible and intangible assets	160				
3. Profit or loss from re-evaluation of financial assets held for sale	161				
4. Profit or loss from cash flow hedging	162	-1.226.000	-1.226.000	319.000	647.490
5. Profit or loss from hedging of foreign investments	163				
6. Share of other comprehensive income/loss from associatied companies	164				
7. Actuarial gains/losses from defined benefit plans	165				
III. TAXATION OF OTHER COMPREHENSIVE INCOME FOR THE PERIOD	166				
IV. NET OTHER COMPREHENSIVE INCOME FOR THE PERIOD (158 TO 166)	167	-1.226.000	-1.226.000	319.000	647.490
V. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (157+167)	168	9.196.029	19.457.178	-11.576.651	26.819.991
ADDITION TO STATEMENT OF OTHER COMPREHENSIVE INCOME (only for consolidated financial statements)					
VI. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD	•				
1. Attributable to majority owners	169	9.196.029	19.457.178	-11.576.651	26.819.991
2. Attributable to minority interest	170				

STATEMENT OF CASH FLOWS

FOR THE PERIOD ENDED 31 DECEMBER 2012

Position	АОР	Previous period	Current period
1	2	3	4
CASH FLOWS FROM OPERATING ACTIVITIES			
1. Profit before tax	001	7.840.311	-11.466.882
2. Depreciation and amortisation	002	1.364.499	1.962.761
3. Increase of current liabilities	003	17.787.295	
4. Decrease of current receivables	004		
5.Decrease of inventories	005		***************************************
6. Other cash flow increases	006		,
I. Total increase of cash flow from operating activities	007	26.992.105	-9.504.121
1. Decrease of current liabilities	008		13.894.016
2. Increase of current receivables	009	18.050.011	21.764.115
3. Increase of inventories	010		
4. Other cash flow decreases	011	32.671.432	440.707
II. Total decrease of cash flow from operating activities	012	50.721.443	36.098.838
A1) NET INCREASE OF CASH FLOW FROM OPERATING ACTIVITIES	013	0	0
A2) NET DECREASE OF CASH FLOW FROM OPERATING ACTIVITIES	014	23.729.338	45.602.959
CASH FLOW FROM INVESTING ACTIVITIES			
Proceeds from sale of non-current assets	015	97.965	56.981
Proceeds from sale of non-current financial assets	016	46.961.940	3.532.000
3. Interest received	017	8.990.789	14.020
4. Dividend received	018	333.000	
5. Other proceeds from investing activities	019		6.262.874
III. Total cash inflows from investing activities	020	56.383.694	9.865.875
1. Purchase of non-current assets	021	3.123.819	8.582.000
2. Purchase of non-current financial assets	022	3.896.000	4.088.000
Other cash outflows from investing activities	023	44.678.000	86.041
IV. Total cash outflows from investing activities	024	51.697.819	12.756.041
B1) NET INCREASE OF CASH FLOW FROM INVESTING ACTIVITIES	025	4.685.875	0
B2) NET DECREASE OF CASH FLOW FROM INVESTING ACTIVITIES	026	0	2.890.166
CASH FLOW FROM FINANCING ACTIVITIES			
Proceeds from issue of equity securities and debt securities	027	62.220.745	
2. Proceeds from loans and borrowings	028	207.822.896	114.184.210
3. Other proceeds from financing activities	029		
V. Total cash inflows from financing activities	030	270.043.641	114.184.210
1. Repayment of loans and bonds	031	303.241.076	62.399.370
2. Dividends paid	032		***************************************
3. Repayment of finance lease	033		
4. Purchase of treasury shares	034	2.532.000	5.393.000
5. Other cash outflows from financing activities	035		
VI. Total cash outflows from financing activities	036	305.773.076	67.792.370
C1) NET INCREASE OF CASH FLOW FROM FINANCING ACTIVITIES	037	0	46.391.840
C2) NET DECREASE OF CASH FLOW FROM FINANCING ACTIVITIES	038	35.729.435	0
Total increases of cash flows	039	0	0
Total decreases of cash flows	040	54.772.898	2.101.285
Cash and cash equivalents at the beginning of period	041	58.570.821	3.797.923
Increase of cash and cash equivalents	042	0	0
Decrease of cash and cash equivalents	043	54.772.898	2.101.285
Cash and cash equivalents at the end of period	044	3.797.923	1.696.638

STATEMENT OF CHANGES IN EQUITY

FOR THE PERIOD ENDED 31 DECEMBER 2012

Position	AOP	Previous year	Current year
1	2	3	4
Subscribed share capital	001	133.372.000	133.372.000
2. Capital reserves	002	882.903.009	882.748.218
3. Reserves from profit	003	-370.603	
Retained earnings or loss carried forward	004	213.934.929	257.881.428
5. Net profit or loss for the period	005	10.422.029	-11.895.651
6. Revaluation of tangible assets	006		
7. Revaluation of intangible assets	007		
8. Revaluation of available for sale assets	800		***************************************
9. Other revaliuation	009	-4.727.484	-4.407.923
10. Total equity and reserves (AOP 001 to 009)	010	1.235.533.880	1.257.698.072
11. Foreign exchenge differences ffrom foreign investments	011		
12. Current and deferred taxes	012		***************************************
13. Cash flow hedge	013	-1.226.000	319.000
14. Change of accounting policies	014		
15. Correction of significant mistakes of prior period	015		
16. Other changes	016	9.196.062	21.845.192
17.Total increase or decrease of equity (AOP 011 to 016)	017	7.970.062	22.164.192
17 a. Attributable to majority owners	018	7.970.062	22.164.192
17 b. Attributable to minority interest	019		



Atlantic Grupa d.d. Miramarska 23 Zagreb

Register number: 1671910

Zagreb, 22 February 2013

Pursuant to the article 407. to 410. of the Capital market Law (Official Gazette 88/08, 146/08 and 74/09) the President of the Management board of Atlantic Grupa d.d., Miramarska 23, Zagreb provide

MANAGEMENT BOARD'S STATEMENT OF LIABILITY

The consolidated and separate financial statements of Atlantic Grupa d.d. have been prepared pursuant to the International Financial Reporting Standards (IFRS) and Croatian Accounting Law.

The non-consolidated financial statements for the year ended 31 December 2012 present complete and fair view of assets and liabilities, profit and loss, financial position and operations of the Group.

The management report for year ended 31 December 2012 presents true and fair presentation of development and results of the Group's operations with description of significant risks and uncertainties for the Group.

President of the Management Board

Emil Tedeschi



Contact:

Atlantic Grupa d.d. Investor relations

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