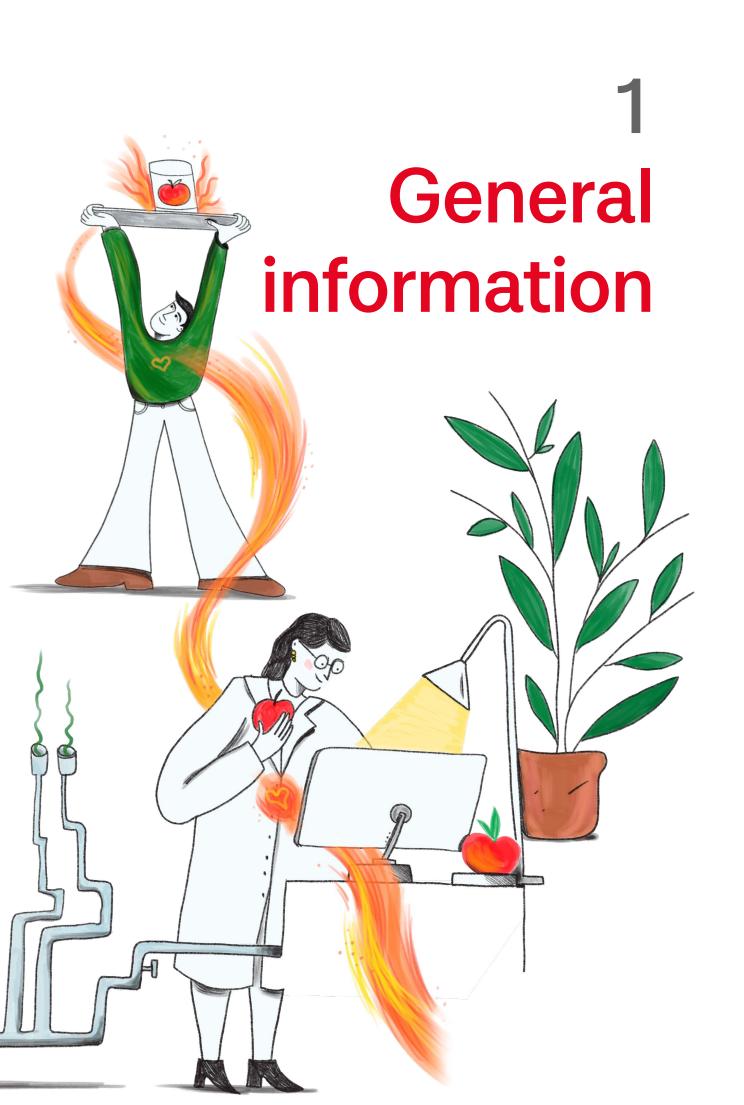


Podravka Inc. Business results for period 1 - 9 2024 UNAUDITED



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GENERAL INFORMATION

Podravka prehrambena industrija Inc., Koprivnica, is incorporated in the Republic of Croatia. Today it is included in leading companies in industry operating in the area of South-Eastern, Central and Eastern Europe. The principal activity of the Company comprises production of a wide range of food products.

The Company is headquartered in Koprivnica, Croatia, Ante Starčevića 32.

The Company's shares are listed on the Prime market of the Zagreb Stock Exchange.

MANAGEMENT BOARD MEMBERS AS AT 30 SEPTEMBER 2024

PRESIDENT Martina Dalić

мемвек Ljiljana Šapina

мемвек Davor Doko

мемвек Milan Tadić

мемвек Ivan Ostojić

The unaudited, unconsolidated financial statements have been prepared in accordance with International Financial Reporting Standards as adopted by the European Union (IFRS).

2 Significant events in 1 – 9 2024 and after the balance sheet date



SIGNIFICANT EVENTS IN 1 – 9 2024 AND AFTER THE BALANCE SHEET DATE

PODRAVKA AND FORTENOVA GROUP SIGNED A PURCHASE AGREEMENT ON THE TAKEOVER OF BELJE, PIK VINKOVCI AND VUPIK

After the successful conclusion of the negotiations, Podravka and the Fortenova group signed an agreement for the purchase of the agricultural segment of the Fortenova group, which consists of Belje, PIK Vinkovci, Vupik, Energija Gradec, Belje Agro-Vet and Felix.

The value of the transaction is EUR 333m, and Podravka will finance this acquisition through borrowings from commercial banks, and we expect the European Bank for Reconstruction and Development (EBRD) to be a partner in the transaction.

Agricultural production, along with Food and Pharmaceuticals, thus becomes a new business pillar of the Podravka Group. For this purpose, Podravka founded a new company – Podravka Agri, through which it will manage Belje, Vupik, PIK Vinkovci and other companies. The acquired companies will, even after the takeover, continue to operate as independent companies that will be managed by the newly founded company Podravka Agri within the structure of the Podravka Group. In this way, the acquired agricultural companies will remain a single entity within a strong and successful group.

It is expected that the EBRD will also have a minority share in the ownership structure of the newly founded company Podravka Agri, while Podravka will hold a share of more than 80 percent. The expected partnership with the EBRD will promote the additional transfer of knowledge and best global practices in the management of agricultural companies and support the introduction of good corporate management practices and effective management procedures in agricultural companies as well.

The successful realization of this acquisition will strengthen the position of the Podravka Group as one of the most important and largest domestic companies that generates most of its revenues on markets outside Croatia. In addition, this takeover means an additional step forward and strengthening of cooperation between the Podravka Group and the Fortenova Group. Specifically, it implies the continuation of the business relations that Belje, Vupik and PIK Vinkovci have with other companies of the Fortenova group, especially PIK Vrbovec, Zvijezda and Jamnica.

Podravka intends to invest in the modernization and improvement in productivity of agricultural companies through investments in new technologies, infrastructure and human resources. Working conditions and material rights of employees are one of the most important priorities of the Podravka's Management Board, which means that employees and improving their material status will remain our priority.

In order to complete this transaction, it is necessary to obtain the approval of the Agency for the Protection of Market Competition and regulatory agencies in the markets of Southeast Europe.

NEW PODRAVKA GROUP CORPORATE LOGO PRESENTED

In order to further strengthen its presence on the global market and to ensure and support the achievement of strategic goals set by the business and sustainability strategy, Podravka redesigned its visual identity. The new visual identity is adapted to the new times and the needs and goals of the company, and for the first time the corporate logo of the Podravka Group is separated from the product logo of the Podravka brand. The new visual identity is based on the element of the heart and the red colour, it has preserved the most important and longest-lasting elements of the previous versions, thus preserving the company's recognizability and tradition. Also, this enables simpler and more effective communication with consumers and other stakeholders.

CEREMONIAL OPENING OF THE PODRAVKA PASTA FACTORY

The new Podravka Pasta Factory in Koprivnica was officially put into operation at the beginning of 2024. It is an investment worth more than 15 million euros, of which seven million euros were invested in construction infrastructure, and eight million euros in technology and assembly.

This investment is part of the investment cycle of the Podravka Group, which is carried out in accordance with the Group's Business Strategy until 2025. This is also the first newly built factory in the Food segment in the last 17 years. The Pasta Factory was built on more than 4,800 m². Inside the factory, there are two fully automated process lines for the production of short and curly pasta and three automated lines for packaging and palletizing the products. The new Pasta Factory produces industrial pasta that is used for the production of Podravka soups, as well as curly and short pasta under the Zlato Polje brand. The construction of the factory foresees the possibility of further expansion of technological capacities and product range, as well as further investment in renewable energy sources, i.e. a solar power plant. The construction of the factory and assembly of the lines ultimately took only one year, and with this investment, Podravka additionally ensures its own pasta production, modernizes the technological production process and further growth of the soup category, as well as the development of new products.

CEREMONIAL OPENING OF PODRAVKA'S NEW TOMATO PROCESSING PLANT IN VARAŽDIN

Podravka's new tomato processing facility within the Fruit and Vegetable Factory in Varaždin started operations in July. The investment with a total value of more than EUR 13 million represents a significant step forward in the modernization and increase in the primary processing capacity of fresh tomatoes in continental Croatia, thus securing the continuity of own production. The investment also includes investment in agricultural machinery and irrigation. With the construction of the new plant, Podravka raised its production capacity to a total of forty thousand tonnes per season.

For the needs of the new plant, this year Podravka organized the production of tomatoes on its own and its subcontractors' fields with a total area of about 400 hectares. Almost seventy subcontractors produced tomatoes for Podravka this year – subcontractor production continued in Istria, and in order to meet the capacity of the new facility, it was significantly expanded to the continent as well.

Podravka has thus become self-sufficient in the production of this vegetable crop, which means that all the tomatoes used in the production of Podravka's products, such as passata, come exclusively from Croatian fields.

PODRAVKA MODERNIZED THE BAKERY IN MARIBOR WITH NINE MILLION EUROS

In July, the Podravka Group officially opened the modernized plant of Žito's Bakery in Maribor. Žito, a bakery industry from Slovenia that is part of the Podravka Group, increased production capacity and automated production with an investment worth nine million euros. This investment is also part of the Žito Turnaround project that continues for several years, which created the conditions for a long-term sustainable and successful business. The process resulted in the transformation of Žito into a modern bakery industry. Production has been consolidated, efficiency and productivity increased, and the product range optimized. During the entire Turnaround process, from the beginning of 2022 to the end of 2024, the Podravka Group's investments in Žito will amount to more than 26 million euros.

REALIZED INVESTMENTS AMOUNT TO ALMOST EUR 64 MILLION, ALMOST 36% MORE THAN IN THE SAME PERIOD LAST YEAR

The investment cycle of the Podravka Group is in full swing, and is carried out in accordance with the Podravka Group Business Strategy until 2025. Until the end of 2023, as part of the investment cycle that started in 2021, almost EUR 150m have been invested. During the first nine months of 2024, investments in the amount of almost EUR 64m were realized, which is almost 36% more than in the same period last year.

The priorities of the investment cycle are investment in modernization, the introduction of new technologies and digitization, raising effectiveness and energy efficiency, and further improving working conditions.

More details on the significant capital projects underway are presented below.

The **construction of a logistics and distribution centre** in Koprivnica is the largest investment within the Podravka Group's Business Strategy until 2025, with the total value of EUR 48m. The works began in March 2023 and their completion is expected in November 2024. The logistics and distribution centre will meet the expected needs for storage space on the Croatian market in the next ten years, and if needed, it can be expanded in the future. With this investment, the Podravka Group will increase its efficiency in the logistics and distribution segment of operations through the optimization of the number of warehouses, minimization of internal transport and better cost control. This will also have a positive impact on the environment through the reduction of carbon dioxide emissions.

In the new Pasta factory, which was put into operation at the beginning of the year, investment in a **line for the production of instant noodles** is underway. The investment will ensure own production, contribute to production efficiency and greater flexibility of production. The completion of the project is expected at the end of 2024, when the first own production will take place.

As part of the investment in energy sustainability and efficiency, the realization of the second phase of **investment in solar power plants** is underway, co-funded by the Modernisation fund – this is described in more detail in a separate chapter below.

In 2024, we continue with **investments in agricultural machinery** and related equipment. The investment will result in savings in the costs of agrotechnical operations and provide the necessary raw materials for the new primary processing factory for fresh tomatoes in continental Croatia. We are also continuing to **invest in the irrigation of agricultural lands** – this is described in more detail in a separate chapter below.

The project is underway to **build a central facility for transport and maintenance with accompanying facilities**, which will contribute to improving the working conditions of logistics employees and will make logistics processes more efficient. It is an investment with a total value of around three million euros. The construction site of the new Podravka Transport Centre, which will replace the existing, outdated facility, was officially opened in July, and the expected duration of the works is estimated at approximately six months. Podravka will thus significantly improve its own transport infrastructure, and the location of the new Transport Centre, in the immediate vicinity of the soon-to-be-completed logistics and distribution centre, will significantly increase the overall efficiency of logistics operations.

During the second quarter of 2024, investment activities related to the **automation of the process of filling ready meals in pouch packaging at the Danica Factory** intended for retail and gastro customers were initiated. The investment will result in improved efficiency of the existing production process of ready meals and enable the launch of a new product range in this category. The completion of the project is expected in the middle of 2025.

A new **IT solution for planning and reporting on profitability** was implemented and put into use during the third quarter. It is an investment that will enable further digitization of the planning process and reporting on the profitability of business segments and markets. By this, a higher level of flexibility will be achieved during the planning and reporting processes, and the processes will be largely automated, and significant improvements are already visible in the current planning process that is underway.

The project of **transitioning the existing SAP system to the SAP S/4HANA version** is also underway, which will improve operations and efficiency of business processes, primarily those in finance and accounting.

THE SECOND PHASE OF INVESTMENT IN SOLAR POWER PLANTS CO-FUNDED BY THE MODERNISATION FUND IS UNDERWAY

In accordance with the Sustainable Development Strategy, Podravka initiated projects to increase the share of renewable energy sources (as well as its own electricity production), and in 2023, the implementation of projects for the construction and equipping of the solar power plants Podravka Danica, Belupo – Danica, Cocktail and warehouse, Kalnik and Dugopolje began.

Five projects, including Belupo, were submitted to the Modernisation Fund competition, and all of them were positively evaluated. The total value is EUR 5,553,377.76, of which the support of the Modernisation Fund is 60% and amounts to EUR 3,330,106.66.

During the first nine months of 2024, most of the solar panels and inverters were installed, and all work on the installation of cable routes was carried out. Also, in the third quarter of 2024, part of the solar power plants was put into operation, and the remaining part is in trial operation.

The next phase of investment in solar power plants refers to the new logistics and distribution center in Koprivnica, and the completion of the projects is expected in the second half of 2025. The investments will greatly contribute to the reduction of electricity costs. The total power of the solar power plant after the completion of the third phase will be around 14.0 MW.

For the implemented first phase of the project – the largest integrated solar power plant in Croatia, Podravka received the prestigious award of the Croatian Energy Society "Hrvoje Požar" last year in the category of the realized project of rational energy management and improvement of environmental quality.

PODRAVKA CONTINUES TO INVEST IN IRRIGATION SYSTEMS ON AGRICULTURAL LANDS

This year, Podravka continues to invest in the modernization of agricultural production, and one of the key goals is further investment in irrigation systems, i.e. the expansion of agricultural lands under irrigation. The project is co-financed by the European Union and the Republic of Croatia from the Rural Development Programme.

As part of Submeasure 4.1 "Support for investments in agricultural holdings" – implementation of operation type 4.1.1 "Restructuring, modernization and increasing the competitiveness of agricultural holdings" – investments in irrigation on agricultural holdings, Podravka was granted funds for the drip irrigation system in the amount of EUR 99,749.15. The plots are located on the territory of the municipalities of Hlebine and Koprivnički Bregi, and the total net area under the irrigation system is 63 ha.

Irrigation systems are a prerequisite for successful vegetable production, which strengthens the competitiveness of domestic agricultural production. With irrigation systems, we reduce the risk of the consequences of drought and contribute to a high and high-quality yield of agricultural crops, i.e. vegetables. Investing in irrigation will ensure greater quantities of high-quality raw materials for Podravka's factories, the production of raw materials of controlled origin ("from field to table"), reduce the need for imported raw materials, encourage domestic production, reduce the costs of producing finished products, and increase the yields of vegetables and other crops.

Podravka will continue to increase the production of its agricultural crops, as well as investments in irrigation systems and the modernization of agricultural production, with the aim of as efficient production as possible and increasing the quality and yield of agricultural products. All this will enable the security of supplying factories with high-quality raw materials, strengthening the leadership position and competitiveness and, ultimately, the satisfaction of end consumers.

VEGETA'S NEW DESIGN PRESENTED

After almost ten years since the last redesign, Vegeta gets a new visual design that increases its visibility and global attractiveness. The goal is for the Podravka's innovation and globally most recognizable product to attract new generations of consumers with this redesign and to additionally contribute to the general familiarity of Vegeta.

Vegeta's new look was presented at the REWE Für Sie 2024 business fair in Cologne, Germany. The markets of Western Europe are the focus of Podravka's business in the following period as well, and Germany, as one of Vegeta's most important markets, was chosen as the first place where it will appear in the new design.

The Vegeta redesign project was realized in cooperation with the world-renowned strategic marketing agency BrandOpus, based in London. BrandOpus is an agency that operates around the world and has expertise in creating designs that will be attractive in different markets: from Germany, through Croatia, to Australia.

Vegeta's design elements have been changed to emphasize the most recognizable things: the chef, the typography and the blue color. Vegeta in a new guise will be found on the shelves of German stores, and consumers will be able to find it in Croatian stores at the beginning of 2025.

NEW PRODUCT VEGETA FINE BLEND LAUNCHED

Vegeta is the best-selling dehydrated food seasoning in Europe¹ and the leading brand on the market, which revolutionized the category of universal seasonings by adding pieces of vegetables, thus setting a standard that others continued to follow. We continuously monitor and listen to the needs of our consumers and introduce innovations – like Vegeta Fine blend, a food seasoning, but without visible pieces of vegetables – and it is a universal seasoning that does not exist on the market.

Vegeta Fine blend is unique, and the recipe and taste are the same as Vegeta Original. Ideal for all those dishes that require a smooth texture of seasonings, for example breading or marinating meat, tofu or vegetables and in various soups, sauces and dips.

¹ This statement and calculations are based on NIQ's data from the trade panel in thirty (30) European countries (Austria, Belarus, Belgium, Bosnia and Herzegovina, Bulgaria, the Czech Republic, Denmark, Estonia, France, Greece, Croatia, Ireland, Italy, Latvia, Lithuania, the Netherlands, Norway, Germany, Hungary, Poland, Portugal, Romania, North Macedonia, Slovakia, Slovenia, Serbia, Spain, Sweden, Switzerland and Ukraine), according to which Vegeta is the leading brand in terms of volume sales in the dehydrated (dry) food seasonings category in the period October 2022 – September 2023 at the level of the total retail market in accordance with local definitions (copyright © 2023, Nielsen Consumer LLC, all rights reserved).

NEW O'PLANT MUESLI LAUNCHED

O'Plant Muesli is a combination of whole grains sweetened with dates and it comes in four different varieties: with various seeds, cocoa, matcha and fruit. It is the holder of the *Healthy living* guarantee mark awarded by the Croatian Institute of Public Health exclusively to products that have been analyzed by their experts and declared to be products that nutritionally meet the highest criteria.

PODRAVKA RECEIVED EQUAL PAY CHAMPION CERTIFICATE

Podravka includes professional equality and equal opportunities in all human resource management processes. The Equal Pay Champion certificate received confirmed that these are not just efforts, but that there are concrete results behind them. It is the first certificate in Croatia that is guided by the "Equal pay for equal work" principle, and it was launched with the aim of recognizing employers who are determined to achieve fairness and equality in their organization. The emphasis is on actively encouraging an inclusive organizational culture that provides equal opportunities for everyone.

In Podravka, with the introduction of the new salary system, a new basic salary was defined regardless of the gender of the executor, which had the effect of reducing the gender pay gap. Job applications are not defined by gender, and women and men are employed equally. Likewise, depending on their qualifications, they have equal opportunities for development and advancement. Additional competent female candidates are actively sought when managerial and professional positions are opened or for promotions. A positive example is the Management Board of Podravka Inc. where the share of women is 40%, which is already in line with the European Union Gender Equality Strategy until 2025.

Podravka is among 16 employers who received recognition for their work in reducing the gender pay gap and were declared leaders on this path. The Equal Pay Champion certificate is awarded by the SELECTIO Group, a leading group for consulting in human resources.

PODRAVKA BECAME PART OF EUROPEAN WOMEN ON BOARDS, A NON-PROFIT ORGANISATION THAT PROMOTES GENDER EQUALITY ACROSS EUROPE

Podravka continues to take care of its employees and gender equality, and this partnership further strengthens Podravka's commitment to achieving gender equality in the workplace.

EWOB is a European non-profit organisation based in Brussels. Since its establishment in 2013, EWOB has been working with the aim of promoting gender equality at the level of senior management across Europe. The organisation actively supports women and their career aspirations by providing professional development programs, international networking opportunities and monthly events to its community, which today has over 500 members. EWOB also advocates for change across Europe through its own research and advocacy, in collaboration with local partners and European institutions.

ČOKOLINO DARK AND VEGETA NATUR PASTY SEASONINGS DECLARED THE VOTED PRODUCTS OF THE YEAR 2024 IN CROATIA AND SLOVENIA

The Voted Product of the Year is a renowned global award for marketing innovation voted by consumers, and the goal is to direct consumers to the best products and to reward manufacturers for quality and innovation. Consumers recognize the Voted Product of the Year sign on store shelves as a guarantee of excellence and trustworthy products.

PODRAVKA RECEIVED ANOTHER RECOGNITION FOR ITS NUTRITION STRATEGY – HEALTHCOMM AWARD

In 2023, Podravka created a communication campaign "Food that cares for you". Its main goals were to raise awareness of the importance of a healthy diet, of Podravka's products that are suitable for a nutritionally balanced diet and enable delicious meals, and the promotion of the Nutrition Strategy and everything that is done as part of it. For the results achieved by this campaign, but also for everything that was done in previous years, Podravka won the HealthComm Award for the greatest contribution to the public health of society. It was awarded as part of the HealthComm Forum, which took place in Zagreb in June.

From 2014 to the end of 2023, Podravka reduced salt in its products by 350 tonnes and sugar by 1,784 tonnes. An average of 17% of salt was removed from the salty product categories, and an average of 30% of sugar was removed from the sweet categories.

Also, Podravka has developed its own tools for managing the nutritional quality of products – nutritional profiles. They represent a unique methodology of recommended criteria for the content of macro and micro nutrients per serving of the product, which has been scientifically confirmed by the Faculty of Food Technology and Biotechnology of the University of Zagreb.

In addition, Podravka developed standards for meals in primary schools founded by Koprivničko-križevačka County, which led to the improvement and standardization of meals in 18 primary schools.

Podravka's Nutrition Strategy contains goals until 2027. The goals refer to the further reduction of ingredients such as salt and sugar, the removal of undesirable ingredients such as additives, flavour enhancers, colourings, palm oil. At the same time, care is taken to add positive ingredients such as protein, fibre, vitamins, minerals, whole grain cereals, and BIO products, products for vegetarians/vegans and gluten-free products are being developed.

PODRAVKA WON AWARDS FOR ITS SUPERFOODCHEF-AI

Podravka won two valuable awards in Copenhagen for its Superfoodchef-Al project. It is the first Al assistant in the food industry in the region, which enables users to receive personalized recipe recommendations for a nutritionally balanced diet. The Native Advertising Institute, which grants awards to the best in native advertising worldwide, recognized the importance of this project in two categories: Best Use of Artificial Intelligence and Best Native Advertising Strategy, and awarded SuperfoodChef-Al two silvers, while Podravka stood out as a leader in digital innovation.

SuperfoodChef-AI, which was developed by Podravka in cooperation with the agency 01 Content & Technology – C3 Croatia and Infobip, is proof that even a traditional industry like the food industry adopts new, modern tools, keeps up with the times, recognizes potential opportunities and paves the way for further progress.

BELUPO B.FIT PROGRAM LAUNCHED – A COMPREHENSIVE SOLUTION FOR REDUCING BODY WEIGHT

The Belupo B.Fit program, a comprehensive solution for controlling and reducing excess body weight, was launched on the Croatian market. In addition to the diet program, B.Fit presents a line of products that contain nutritionally balanced meal replacements.

B.Fit was created in collaboration between Belupo and Podravka, who recognized a serious public health problem faced by almost two-thirds (65%) of Croatian residents who are overweight or obese (42% overweight and 23% obese)².

The B.Fit program is intended for everyone who wants to improve their lifestyle and who is looking for a long-term and healthy solution for reducing body weight and a personalized approach. The B.Fit product line is accompanied by a complete support program for reducing excess body weight, which was clinically proven in a study conducted by the Srebrnjak Children's Hospital.

The program enables healthy and safe weight loss through the adoption of healthy lifestyle habits. The support program is designed based on a comprehensive approach to body weight regulation and consists of products, menus, and support from nutritionists and doctors, along with advice from kinesiologists for exercise, which are available on the website www.bfit.hr.

THE GENERAL ASSEMBLY ADOPTED THE DECISION ON THE DIVIDEND DISTRIBUTION IN THE AMOUNT OF EUR 3.20 PER SHARE, 21% MORE THAN LAST YEAR

At the General Assembly of Podravka Inc. held on 16th May 2024, the shareholders of Podravka Inc. approved the proposal of the Management Board and the Supervisory Board of Podravka Inc. on the dividend distribution in the amount of EUR 3.20 per share, which

² Source: European Health Interview Survey in Croatia 2019 (EHIS). Basic indicators. Croatian Institute for Public Health, 2021

is 21% more than last year. The dividend was paid on 12th July 2024 to all shareholders in the register of shareholders as at 14th June 2024.

Taking into account the last market price of the Podravka share at the end of 2023 (EUR 163.00), the dividend amount implies a dividend yield of 2.0%. With the continuity of the dividend yield over the years, the Podravka Group confirms its focus on meeting the expectations set by shareholders.

INVESTOR DAY WAS HELD AT PODRAVKA'S HEADQUARTERS

In May this year, the Investor Day of the Podravka Group was held at Podravka's headquarters in Koprivnica with the aim of presenting the business results and key and current projects and initiatives at the Group level. Representatives of pension and investment funds, banks, analysts and investment service providers were welcomed by the President of the Management Board Martina Dalić and member of the Management Board Davor Doko. Along with the presentation of business results for 2023, investor representatives had the opportunity to ask questions to the Management Board representatives. As part of the event, a tour of the factory complex was organized, where they could see first-hand the production process of some of Podravka's most famous products. As part of the tour, they visited the Soup and Vegeta Factory, as well as the newly built Pasta Factory, and saw the logistics and distribution centre under construction.

3 Key business highlights of Podravka Inc. in 1 - 9 2024



KEY BUSINESS HIGHLIGHTS OF PODRAVKA INC. IN 1 - 9 2024

OVERVIEW OF SALES REVENUES IN 1 - 9 2024

NOTE: Decimal differences in the document are possible due to rounding.

Sales revenues by business units

(in EUR millions)	1 - 9 2023	1 - 9 2024	Δ	%
BU Culinary	62.1	71.7	9.6	15.5%
BU Soups	29.1	33.2	4.1	14.2%
BU Cereals. Snack and Beverages	26.5	29.2	2.8	10.5%
BU Creamy spreads and Desserts	23.5	27.3	3.8	16.2%
BU Bakery	2.0	2.1	0.1	7.1%
BU Fruits and Vegetables	41.7	44.2	2.5	6.1%
BU Basic food	14.1	13.1	(1.0)	(7.0%)
BU Meat products	29.2	32.1	2.9	10.0%
BU Fish	12.6	14.2	1.6	13.0%
Other sales	18.5	16.9	(1.5)	(8.3%)
Total	259.1	284.2	25.0	9.7%

NOTE: from 1st January 2024, as a result of internal reorganization, a part of the product range was separated from BU Basic food, and a new BU Fruit and vegetables was created. Historical data have been adjusted to the new structure for comparability purposes.

Sales revenues by region

(in EUR millions)	1 - 9 2023	1 - 9 2024	Δ	%
Markets of Croatia and Slovenia	150.6	160.5	9.9	6.6%
Southeastern Europe	52.5	57.5	5.0	9.5%
WE and Overseas	33.5	43.6	10.1	30.1%
Central Europe	18.9	18.9	0.0	0.1%
Eastern Europe	3.6	3.7	0.1	2.0%
Total	259.1	284.2	25.0	9.7%

In the 1 - 92024 period, total sales revenues of Podravka Inc. amounted to EUR 284.2m, which is EUR 25.0m (+9.7%) higher than in the comparative period.

Revenue growth was recorded by all business units except for the business units Basic food and Other sales. All markets achieved revenue growth.

PROFITABILITY OF PODRAVKA INC. IN 1 - 9 2024

NOTE: The overview and explanation of items treated as one-off by management and the overview of methodology of calculation of the Normalised result are provided in the "Additional tables for 1 – 9 2024" section.

Profitability of Podravka Inc.						Normalised	l	
(in EUR millions)	1 - 9 2023	1 - 9 2024	Δ	%	1 - 9 2023	1 - 9 2024	Δ	%
Sales revenue	259.1	284.2	25.0	9.7%	259.1	284.2	25.0	9.7%
Gross profit	72.0	92.7	20.6	28.7%	72.0	92.7	20.6	28.7%
EBITDA*	33.5	48.5	15.0	44.8%	33.5	48.6	15.1	45.1%
EBIT	21.8	36.7	14.9	68.1%	21.8	36.8	15.0	68.5%
Net profit	48.6	44.5	(4.0)	(8.3%)	28.9	43.5	14.6	50.5%
Gross margin	27.8%	32.6%		+482 bp	27.8%	32.6%		+482 bp
EBITDA margin	12.9%	17.1%		+414 bp	12.9%	17.1%		+417 bp
EBIT margin	8.4%	12.9%		+448 bp	8.4%	13.0%		+452 bp
Net margin	18.7%	15.7%		-307 bp	11.1%	15.3%		+415 bp

* EBITDA is calculated in a way that EBIT was increased by depreciation and amortisation and value adjustments of noncurrent material and non-material assets; Normalised EBITDA is calculated in a way that Normalised EBIT was increased by depreciation and amortisation.

In the 1 – 9 2024 period, Podravka Inc. recorded an increase in gross profit of EUR 20.6m (+28.7%). Operating profit before depreciation and amortization (EBITDA) is EUR 15.0m (+44.8%) higher, while Normalised operating profit before depreciation and amortisation (EBITDA) is EUR 15.1m (+45.1%) higher than in the comparative period.

The increase in the Normalised operating profit before depreciation and amortisation (EBITDA) was achieved due to higher sales revenues and higher gross profit, despite the increase in investments in improving the material status of employees, which resulted in EUR 9.3m (+18.0%) higher staff costs.

Net profit is EUR 4.0m lower (-8.3%) since in the comparative period tax incentives on the basis of the Investment Promotion Act in the amount of EUR 19.7m were realized. Normalised net profit is higher by EUR 14.6m (+50.5%).

4 Key highlights of the balance sheet as at 30 September 2024 and of the cash flow statement in period 1 - 9 2024

KEY HIGHLIGHTS OF THE BALANCE SHEET AS AT 30 SEPTEMBER 2024

As at 30 September 2024, total assets of Podravka Inc. amounted to EUR 570.4m, which is 8.2% higher than as at 31 December 2023.

PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment of Podravka Inc. are EUR 30.4m (+17.4%) higher compared to 31 December 2023, due to the realized capital investments implemented within the strong investment cycle on the basis of the adopted Business Strategy.

INVENTORIES

Inventories of Podravka Inc. are EUR 15.0m (+22.1%) higher than as at 31 December 2023 and are maintained at the optimum level in accordance with the needs of operations.

Inventories of Podravka Inc. are EUR 3.6m (+4.5%) higher than as at 30 September 2023.

TRADE AND OTHER RECEIVABLES

Trade and other receivables of Podravka Inc. are EUR 23.7m (+31.5%) higher than as at 31 December 2023, as a result of the increase in sales revenues in the reporting period, and related-party transactions.

Trade and other receivables of Podravka Inc. are EUR 19.5m (+24.6%) higher than as at 30 September 2023.

CASH AND CASH EQUIVALENTS

Cash and cash equivalents of Podravka Inc. at the end of the observed period are EUR 15.6m lower (-93.2%) compared to 31 December 2023.

LONG-TERM AND SHORT-TERM BORROWINGS

As at 30 September 2024, long-term and short-term borrowings of Podravka Inc. are EUR 28.3m higher than as at 31 December 2023 primarily due to higher borrowings from related parties.

TRADE AND OTHER PAYABLES

Trade and other payables of Podravka Inc. are EUR 5.1m (-7.4%) lower compared to 31 December 2023.

Trade and other payables of Podravka Inc. are EUR 5.6m (+9.7%) higher compared to 30 September 2023.

This movement is a result of regular business operations.

KEY HIGHLIGHTS OF THE CASH FLOW STATEMENT IN 1-9 2024

Net cash flow from operating activities in 1 - 9 2024 amounted to positive EUR 3.8m, due to business operations and movements in the working capital. Net cash flow from investing activities at the same time amounted to negative EUR 22.3m, primarily due to cash used for the purchase of non-current tangible and intangible assets in the amount of EUR 42.8m. In the same period, net cash flow from financing activities amounted to positive EUR 2.9m, primarily due to the borrowings received from related companies and the dividend distribution. As at 30 September 2024, cash and cash equivalents amounted to EUR 1.1m.

5 Share in 1 - 9 2024

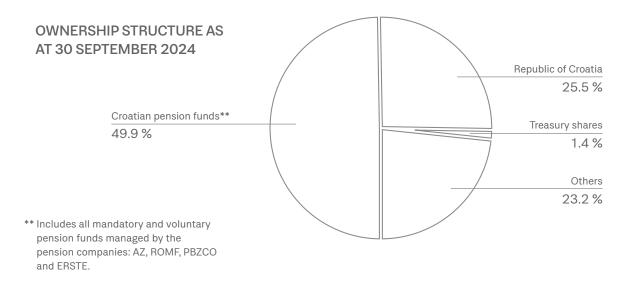


LIST OF MAJOR SHAREHOLDERS AS AT 30 SEPTEMBER 2024

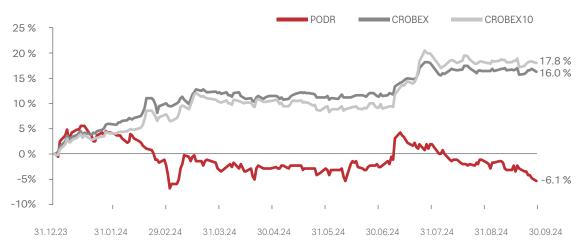
No.	Shareholder	Number of shares	% of ownership
1.	PBZ Croatia osiguranje mandatory pension fund, category B	1,097,644	15.4%
2.	AZ mandatory pension fund, category B	932,563	13.1%
3.	RSC* - Croatian Pension Insurance Institute	727,703	10.2%
4.	Erste Plavi mandatory pension fund, category B	638,248	9.0%
5.	Raiffeisen mandatory pension fund, category B	625,298	8.8%
6.	RSC* - Republic of Croatia	452,792	6.4%
7.	Capital Fund	406,842	5.7%
8.	Pivac Brothers Meat Industry	370,977	5.2%
9.	Republic of Croatia	167,281	2.3%
10.	OTP banka D.D./aggregate custody accounts	100,256	1.4%
	Other shareholders	1,600,399	22.5%
	Total	7,120,003	100.0%

* The Restructuring and Sale Centre holds 1,241,504 shares through four accounts, Capital fund Inc. holds 406,842 shares, the Republic of Croatia additionally holds 167,281 shares on a separate account.

Podravka Inc. has a stable ownership structure where the most significant stake is held by the Republic of Croatia and domestic pension funds. A total of 7,120,003 shares have been issued at nominal price of EUR 30.0 per share. As at 30 September 2024, the Republic of Croatia holds 25.5% stake, and domestic pension funds (mandatory and voluntary) hold a total of 49.9% stake. Podravka Inc. has 1.4% of treasury shares. Podravka Inc.'s shares have been listed on the Prime Market of the Zagreb Stock Exchange and in eight Zagreb Stock Exchange indices (CROBEX, CROBEX10, CROBEX10tr, CROBEX10tr, CROBEXprime, CROBEXplus, CROBEXnutris and ADRIAprime).



SHARE PRICE MOVEMENT IN 1 – 9 2024



(closing price in EUR; closing points)	31. December 2023	30. September 2024	%
PODR-R-A	163.0	153.0	(6.1%)
CROBEX	2,533.9	2,938.3	16.0%
CROBEX10	1,548.6	1,823.7	17.8%

In the reporting period, the price of Podravka's share decreased by 6.1% compared to the end of 2023. At the same time, the CROBEX and CROBEX10 stock indices grew by 16.0% and 17.8%, respectively.

RESULT ON THE CROATIAN CAPITAL MARKET IN 1 - 9 2024

(in EUR; in units) ³	1 - 9 2023	1 - 9 2024	%
Weighted average daily price	123.1	161.4	31.1%
Average daily number of transactions	14	11	(24.2%)
Average daily volume	1,317	731	(44.5%)
Average daily turnover	161,193.7	118,024.6	(26.8%)

In the 1 - 9 2024 period, the weighted average daily price of Podravka's share recorded an increase of 31.1% relative to the comparative period. Compared to 1 - 9 2023, the average daily number of transactions is 24.2% lower, the average daily volume decreased by 44.5%, and the average daily turnover decreased by 26.8%.

³ The weighted average daily price in the reporting period is calculated as the sum of the weighted average daily prices in the reporting period, multiplied by the daily volume weight. The daily volume weight is calculated as a ratio of daily volume and total volume in the reporting period. The formula, *Weighted average daily price in the reporting period* = Σ average daily price*(daily volume/total volume in the reporting period). Other indicators are calculated as the average of average daily transactions/volume/turnover in the reporting period. Block trades are excluded from the calculation.

6 Additional tables for 1 – 9 2024



ADDITIONAL TABLES FOR 1 - 9 2024

The reported EBITDA is calculated in a way that EBIT was increased by depreciation and amortization and value adjustments of non-current material and non-material assets. Value adjustments to non-current assets in the reporting and the comparative periods are presented in the table below.

Reported EBITDA calculation	1-92023	1-92024
(in EUR millions)	Podravka Inc.	Podravka Inc.
Reported EBIT	21.81	36.67
+amortization and depreciation	11.67	11.81
+value adjustments of non-current material and non-material assets	-	-
Reported EBITDA	33.49	48.48

Normalised EBITDA calculation	1-92023	1-92024
(in EUR millions)	Podravka Inc.	Podravka Inc.
Normalised EBIT	21.84	36.80
+amortization and depreciation	11.67	11.81
+value adjustments of non-current material and non-material assets	-	-
Normalised EBITDA	33.51	48.61

ONE-OFF ITEMS IN 1 - 9 2024 AND 1 - 9 2023

In the 1 - 9 2024 period, Podravka Inc. incurred EUR 0.19m costs of severance payments for employees due to the reorganisation and long-term sick leaves. Costs related to the purchase of agricultural companies of the Fortenova Group in the 1 - 9 2024 period were normalized in the total amount of EUR 1.92m

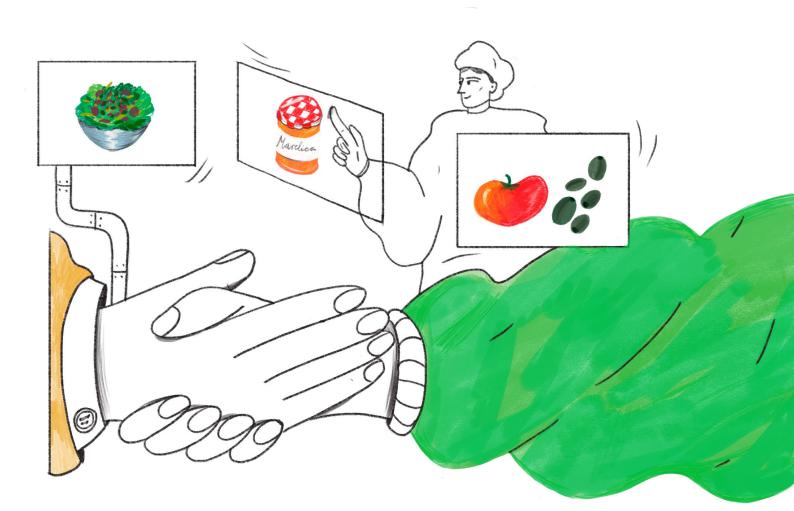
During the third quarter of 2024, Podravka Inc. collected the border debt, including the related interest from the Fortenova Group based on the Settlement concluded in the Extraordinary Administration procedure over the company Agrokor d.d. and its subsidiaries, in the total amount of EUR 8.25m. The effect in the income statement amounts to a positive EUR 3.42m (of which the effect related to border debt amounts to EUR 1.97m, while financial income from interest amounts to EUR 1.45m), and is normalized as a one-time item.

In the 1 - 9 2023 period, Podravka Inc. incurred EUR 0.03m costs of severance payments for employees on long-term sick leaves. The estimated impact of the one-off item above the EBIT level on tax amounts to EUR 5 thousand (decreases it). The normalization below the EBIT result primarily refers to the received tax incentives in accordance with the Investment Promotion Act in the amount of EUR 19.72m.

NORMALIZATION OF PODRAVKA INC. PROFIT AND LOSS STATEMENT

	1-92023	1-92024
(in EUR millions)	Podravka Inc.	Podravka Inc.
Reported EBIT	21.81	36.67
+severance payments	0.03	0.19
+cost related to the acquisition of Fortenova's agro business	-	1.92
+effect of Fortenova's collection of border debt	-	(1.97)
Normalised EBIT	21.84	36.80
Reported Net Profit	48.58	44.55
+normalizations above EBIT level	0.03	0.14
+tax benefits according to Investment Promotion Act	(19.72)	-
+interest income based on Fortenova's border debt	-	(1.45)
+estimated impact of normalization on taxes	(0.005)	0.24
Normalised Net Profit	28.89	43.47

/ Unconsolidated financial statements in 1 - 9 2024



UNCONSOLIDATED FINANCIAL STATEMENTS IN 1 - 9 2024

UNCONSOLIDATED PROFIT AND LOSS STATEMENT IN 1 - 9 2024

(in EUR thousands)	1 - 9 2023	% of sales revenues	1 - 9 2024	% of sales revenues	% change
Sales revenue	259,123	100.0%	284,159	100.0%	9.7%
Cost of goods sold	(187,075)	(72.2%)	(191,467)	(67.4%)	2.3%
Gross profit	72,048	27.8%	92,692	32.6%	28.7%
General and administrative expenses	(17,570)	(6.8%)	(21,544)	(7.6%)	22.6%
Selling and distribution costs	(21,504)	(8.3%)	(24,219)	(8.5%)	12.6%
Marketing expenses	(11,639)	(4.5%)	(13,562)	(4.8%)	16.5%
Other (expenses) / income. net	479	0.2%	3,298	1.2%	(589.0%)
Operating profit	21,814	8.4%	36,666	12.9%	68.1%
Financial income	11,807	4.6%	16,093	5.7%	36.3%
Other financial expenses	(36)	(0.0%)	(71)	(0.0%)	98.9%
Interest expenses	(450)	(0.2%)	(1,021)	(0.4%)	126.9%
Net foreign exchange differences on borrowings	(3)	(0.0%)	(25)	(0.0%)	(626.9%)
Net finance costs	11,318	4.4%	14,975	5.3%	32.3%
Profit before tax	33,131	12.8%	51,641	18.2%	55.9%
Current income tax	3,927	1.5%	(166)	(0.1%)	104.2%
Deferred tax	11,525	4.4%	(6,925)	(2.4%)	(160.1%)
Income tax	15,452	6.0%	(7,091)	(2.5%)	145.9%
Net profit for the year	48,583	18.7%	44,550	15.7%	(8.3%)

UNCONSOLIDATED BALANCE SHEET AS AT 30 SEPTEMBER 2024

(in EUR thousands)	31 Dec 2023	% share	30 Sep 2024	% share	% change
ASSETS					
Non-current assets					
Intangible assets	13,109	2.5%	14,806	2.6%	12.9%
Property, plant and equipment	175,305	33.3%	205,752	36.1%	17.4%
Right-of-use assets	3,756	0.7%	4,850	0.9%	29.1%
Investment property	13,819	2.6%	13,748	2.4%	(0.5%)
Investments in subsidiaries	129,816	24.6%	129,901	22.8%	0.1%
Non-current financial assets	4,915	0.9%	173	0.0%	(96.5%)
Deferred tax assets	21,876	4.2%	14,902	2.6%	(31.9%)
Total non-current assets	362,596	68.8%	384,132	67.3%	5.9%
Current assets					
Inventories	67,673	12.8%	82,658	14.5%	22.1%
Trade and other receivables	75,106	14.3%	98,783	17.3%	31.5%
Financial assets at fair value through profit and loss	59	0.0%	9	0.0%	(84.7%)
Debit securities at amortized cost	0	0	0	0	n/a
Income tax receivables	1,239	0.2%	7	0.0%	(99.4%)
Cash and cash equivalents	16,698	3.2%	1,135	0.2%	(93.2%)
Non-current assets held for sale	3,633	0.7%	3,633	0.6%	0.0%
Total current assets	164,408	31.2%	186,225	32.7%	13.3%
Total assets	527,004	100.0%	570,357	100.0%	8.2%

UNCONSOLIDATED BALANCE SHEET AS AT 30 SEPTEMBER 2024

(in EUR thousands)	31 Dec 2023	% share	30 Sep 2024	% share	% change
EQUITY AND LIABILITIES					
Shareholders' equity					
Issued capital	213,600	40.5%	213,600	37.5%	0.0%
Share premium	17,179	3.3%	17,383	3.0%	1.2%
Treasury shares	(6,929)	(1.3%)	(9,263)	(1.6%)	33.7%
Reserves	109,621	20.8%	134,237	23.5%	22.5%
Retained earnings / (accumulated loss)	53,365	10.1%	50,742	8.9%	(4.9%)
Attributable to equity holders of the parent	386,836	73.4%	406,699	71.3%	5.1%
Non-current liabilities					
Borrowings	0	0.0%	42,772	7.5%	n/a
Lease liabilities	2,322	0.4%	4,017	0.7%	73.0%
Non-current provisions for employee benefits	4,114	0.8%	4,115	0.7%	0.0%
Other non-current provisions	1,624	0.3%	1,679	0.3%	3.4%
Total non-current liabilities	8,060	1.5%	52,583	9.2%	552.4%
Current liabilities					
Trade and other payables	67,896	12.9%	62,845	11.0%	(7.4%)
Financial liabilities at fair value through profit and loss	9	0.0%	14	0.0%	55.6%
Borrowings	58,677	11.1%	44,200	7.7%	(24.7%)
Lease liabilities	1,577	0.3%	1,067	0.2%	(32.3%)
Current provisions for employee benefits	3,932	0.7%	2,928	0.5%	(25.5%)
Other current provisions	17	0.0%	21	0.0%	23.5%
Total current liabilities	132,108	25.1%	111,075	19.5%	(15.9%)
Total liabilities	140,168	26.6%	163,658	28.7%	16.8%
Total equity and liabilities	527,004	100.0%	570,357	100.0%	8.2%

UNCONSOLIDATED CASH FLOW STATEMENT IN 1 - 9 2024

(in EUR thousands)	1 - 9 2023	1 - 9 2024	%
Profit / (loss) for the year	33,131	51,641	55.9%
Depreciation and amortization	11,672	11,813	1.2%
Reversal of impairment of non-current financial assets	0	(1,970)	(100.0%)
Impairment / (reversal of impairment) of loans given and interest	(82)	(179)	(118.3%)
Reversal of impairment of assets held for sale	0	(4)	(100.0%)
Remeasurement of financial instruments at fair value	16	54	237.5%
Dividend income	(11,116)	(13,896)	(25.0%)
Share based payment transactions	378	341	(9.8%)
(Profit) / Loss on sale and disposal of non-current assets	(24)	(71)	(195.8%)
(Reversal of impairment) / Impairment on trade receivables and other receivables	(1,168)	(152)	87.0%
(Decrease) / Increase in provisions	(97)	(945)	(874.2%)
Gains from liabilities write-offs	0	(790)	(100.0%)
Interest income	(691)	(2,196)	(217.8%)
Interest expense	469	1,038	121.3%
Foreign exchange differences	3	(1)	(133.3%)
Total adjustments	(640)	(6,958)	(987.2%)
Changes in working capital:			
(Increase)/Decrease in inventories	2,965	(14,984)	(605.4%)
(Increase) / Decrease in receivables	(10,817)	(21,846)	(102.0%)
Increase / (Decrease) in payables	13,799	(2,902)	(121.0%)
Cash generated from operations	38,438	4,951	(87.1%)
Income tax paid	2,998	(173)	(105.8%)
Interest paid	(452)	(946)	(109.3%)
Net cash from operating activities	40,984	3,832	(90.7%)

UNCONSOLIDATED CASH FLOW STATEMENT IN 1 - 9 2024

(in EUR thousands)	1 - 9 2023	1 - 9 2024	%
Cash flows from investing activities			
Increase of investments in subsidiaries	(451)	(85)	81.2%
Proceeds from investing in marketable securities	15,173	0	(100.0%)
Proceeds from financial instruments	0	6,800	100.0%
Purchase of property, plant, equipment and intangibles	(34,431)	(42,808)	(24.3%)
Proceeds from sale of property, plant, equipment and intangibles	38	221	481.6%
Loans given	(10,000)	(2,091)	79.1%
Proceeds from loans given	5,432	1,644	(69.7%)
Interest received	317	1,935	510.4%
Dividends received	3,451	12,096	250.5%
Net cash from investing activities	(20,471)	(22,288)	(8.9%)
Cash flows from financing activities			
Proceeds from borrowings	94,085	47,567	(49.4%)
Repayment of borrowings	(87,199)	(18,272)	79.0%
Purchase of treasury shares	(4,033)	(2,501)	38.0%
Sale of treasury shares	1,192	0	(100.0%)
Repayment of lease liabilities	(1,318)	(1,413)	(7.2%)
Dividend paid	(18,586)	(22,488)	(21.0%)
Net cash from financing activities	(15,859)	2,893	118.2%
Net (decrease) / increase of cash and cash equivalents	4,654	(15,563)	(434.4%)
Cash and cash equivalents at beginning of year	3,837	16,698	335.2%
Cash and cash equivalents at the end of year	8,491	1,135	(86.6%)

UNCONSOLIDATED STATEMENT OF CHANGES IN EQUITY IN 1 - 9 2024

(in EUR thousands)	Subscribed capital	Capital gains	Treasury shares	Other reserves	Retained earnings	Total
As at 1 January 2023	207,897	24,360	(5,634)	102,214	31,309	360,146
Comprehensive income						
Profit for the year	-	-	-	-	47,400	47,400
Actuarial losses (net of deferred tax)	-	-	-	(14)	-	(14)
Other comprehensive income	-	-	-	(14)	-	(14)
Total comprehensive income	-	-	-	(14)	47,400	47,386
Transactions with owners recognized directly in equity						
Allocation from retained earnings	-	-	-	7,421	(7,421)	-
Exercise of options	-	(2,159)	3,955	-	656	2,452
Fair value of share-based payment transactions	-	681	-	-	-	681
Purchase of treasury shares	-	-	(5,250)	-	-	(5,250)
Dividends paid	-	-	-	-	(18,579)	(18,579)
Adjustment of Issued Capital and Shares - EUR Conversion	5,703	(5,703)	-	-	-	-
Total transactions with owners recognized directly in equity	5,703	(7,181)	(1,295)	7,421	(25,344)	(20,696)
As at 31 December 2023	213,600	17,179	(6,929)	109,621	53,365	386,836
Comprehensive income						
Profit for the year	-	-	-	-	44,550	44,550
Actuarial losses (net of deferred tax)	-	-	-	-	_	-
Other comprehensive income	-	-	-	-	-	-
Total comprehensive income	-	-	-	-	44,550	44,550
Transactions with owners recognized directly in equity						
Allocation from retained earnings	-	-	-	24,616	(24,616)	-
Exercise of options	-	(137)	167	-	(78)	(48)
Fair value of share-based payment transactions	-	341	-	-	_	341
Purchase of treasury shares	-	-	(2,501)	-	-	(2,501)
Dividend paid	-	-	-	-	(22,479)	(22,479)
Total transactions with owners recognized directly in equity	-	204	(2,334)	24,616	(47,173)	(24,687)
As at 30 September 2024	213,600	17,383	(9,263)	134,237	50,742	406,699

NOTES TO THE FINANCIAL STATEMENTS

In 1-9 2024 period there were no changes in accounting policies.

The audited Annual report of the Podravka for 2023 are available at:

www.podravka.com/investors/financial-reports

Implications of the Russian-Ukrainian crisis on the Podravka Inc. operations

In the Food segment the Russian market is not so significant in terms of total sales revenues or in terms of profitability. Management of Podravka Inc. continuously considers all risks associated with the Russian-Ukrainian conflict and assesses that these risks do not threaten Podravka's operations stability.



Koprivnica, October 21st 2024

STATEMENT FROM EXECUTIVES RESPONSIBLE FOR PREPARATION OF FINANCIAL STATEMENTS

According to our best knowledge unaudited unconsolidated financial statements of Podravka Inc. for the period 1 - 92024 have been prepared in compliance with the Accounting Act of the Republic of Croatia and International Financial Reporting Standards as adopted by the European Union (EU IFRS) and provide an overall and true presentation of assets, liabilities, profit and loss, financial position and business operations.

Corporate Accounting Director: Dalibor Smoljanović

Board Member: Davor Doko



PODRAVKA Food Processing industry, Incorporated, Koprivnica, Ante Starčevića Street 32 | The Commercial Court in Bjelovar, CRN 010006549, PIN 18928523252 | Privredna banka Zagreb P.L.C., Zagreb, Radnička cesta 50, IBAN: HR94 2340 0091 1000 9852 6 | Share capital EUR 213,600,090.00, paid in full, total number of shares issued 7,120,003, nominal share value EUR 30.00 | President of the Supervisory Board Damir Grbavac | President of the Management Board Martina Dalić, Ph.D, members of the Management Board Davor Doko, Ivan Ostojić, Ljiljana Šapina, Milan Tadić

CONTACT

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