



*Podravka Inc.*  
business  
results for  
January -  
September  
2023 period  
UNAUDITED

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# General information



## **General information**

Podravka prehrambena industrija Inc., Koprivnica, is incorporated in the Republic of Croatia. Today it is included in leading companies in industry operating in the area of South-Eastern, Central and Eastern Europe. The principal activity of the Company comprises production of a wide range of food products.

The Company is headquartered in Koprivnica, Croatia, Ante Starčevića 32.

The Company's shares are listed on the Prime market of the Zagreb Stock Exchange.

## **Management Board members as at 30 September 2023**

<b>PRESIDENT</b>	Martina Dalić
<b>MEMBER</b>	Ljiljana Šapina
<b>MEMBER</b>	Davor Doko
<b>MEMBER</b>	Milan Tadić
<b>MEMBER</b>	Ivan Ostojić

The unaudited, unconsolidated financial statements have been prepared in accordance with International Financial Reporting Standards as adopted by the European Union (IFRS).

Significant  
events in  
1 – 9 2023  
and after the  
balance sheet  
date



### **Significant events in 1 – 9 2023 and after the balance sheet date**

- New nutrition strategy aimed at a balanced and sustainable diet adopted
- Podravka Group Business Sustainability Strategy for the period 2023-2030 adopted
- Investment cycle carried out according to plan. In the period from January to September 2023, realized investments amount to EUR 34.6m, almost 14% more than in the same period last year
- Salaries and employee earnings increase again as of July 2023
- New salary system for all employees of Podravka effective as of 1st December 2023
- At the Podravka Inc. General Assembly, dividend distribution of EUR 2.65 per share approved, 53% higher than last year, and new Supervisory Board members elected
- Podravka develops SuperfoodChef-AI by Coolinarika - the first AI assistant in the food industry in the region
- Podravka was awarded the Employer Partner and Mamforce certificates
- Podravka and Atlantic joined forces to strengthen the export of Croatian brands
- Podravka and citizens provided EUR 74,000 for renovation of school kitchens and dining halls
- Podravka is a signatory of the voluntary agreement “United against food waste”
- Podravka’s solar power plant received a prestigious award from the Croatian Energy Society
- Podravka won seven Superior Taste Awards – the most prestigious world award in the food segment
- Poslovní dnevnik's award for best investor relations won
- Vegeta BIO was declared the best product in the category and holder of the “Selected Product of the Year” mark for 2023
- Podravka and University North concluded a cooperation agreement

### **New nutrition strategy aimed at a balanced and sustainable diet adopted<sup>1</sup>**

Podravka adopted the initial nutrition strategy in 2014, and since then has reduced the amount of salt in its products by 300 tonnes and sugar by 1,423 tonnes. In addition to adjustments of the recipes of existing products, which were carried out in such a way that their distinctive flavours were preserved, new products were also developed that support a balanced diet or meet individual lifestyle needs. The range has been enriched with a series of new products without additives, flavour enhancers and colourings, with specific benefits such as gluten-free products, products enriched with proteins, vitamins, minerals, fibres, etc. In addition, Podravka has reduced the use of palm oil and uses RSPO palm oil and in addition launched lines of BIO products as well as products for vegetarians and vegans.

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<sup>1</sup> The stated strategy and data in the text refer to Podravka Inc. and all associated companies within the Food segment.



With its new nutrition strategy for the period until 2027, Podravka confirms its focus on healthy, balanced and sustainable nutrition through the development of new and innovative products. Podravka will continue to adjust and supplement its wide range of products in accordance with health recommendations, food trends and consumer needs.

The nutrition strategy for the period until the end of 2027 defines several key goals:

- In 75% of new and innovative products, reduce the average content of salt and sugar by 20% compared to the current average content,
- In 75% of new and innovative products, incorporate at least one ingredient that supports a healthy and balanced diet, such as fibres, proteins, vitamins and minerals,
- At least 40% of new and innovative products should be based on ingredients related to sustainable nutrition, such as fruits, vegetables, legumes, whole grains, plant sources of protein, etc.,
- Support sustainable nutrition with 100% of products.<sup>2</sup>

### **Podravka Group Business Sustainability Strategy for the period 2023-2030 adopted<sup>3</sup>**

Podravka continuously implements activities aimed at sustainability and social responsibility. The annual report for 2022, in addition to business results, already includes as an integral part a report on non-financial aspects of operations. With the adopted Business Sustainability Strategy, Podravka continues to integrate sustainability into all aspects of business operations.

The Strategy defines clear goals that Podravka will achieve in the period until 2030 – by 2030, all electricity in production will come from renewable sources; CO<sub>2</sub> emissions will be reduced by 40% compared to the base year 2022; food products packaging will be 100% recyclable, returnable or compostable, etc. Ten main strategic goals are contained in four strategic activity pillars – clean environment, healthy nutrition, care for employees and the community, and responsible corporate governance. Podravka will invest EUR 100m in achieving the goals of the Sustainable Business Strategy.

Podravka's focus on business sustainability so far is also reflected through key ESG indicators, so in 2022, the energy consumption was reduced by 6.2% compared to 2021, CO<sub>2</sub> emissions (scope 1) decreased by 9.2% compared to 2021, energy produced from renewable sources increased by 16.5% compared to 2021, environmentally acceptable packaging accounted for 87.8% of the total packaging, own agricultural production of vegetables used as primary raw material met 9.3% of the needs, etc. Podravka is among gender equality leaders – gender pay gap has been reduced to 1.9% in 2022, compared to 2.2% in 2021, the share of women in the workforce is 52%, and the share of women in the Management Board is 40%. During 2022, almost EUR 53m of capital investments were made, of which more than EUR 20m can be linked to taxonomy-eligible activities. In 2022, donations and sponsorships to community amounted to more than EUR 3m.

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<sup>2</sup> Sustainable diet is nutritionally adequate (promotes the health and well-being of the individual), has a low impact on the environment during production and consumption, it is available and culturally acceptable (FAO and WHO 2019. Sustainable healthy diets – Guiding principles. Rome).

<sup>3</sup> The stated strategy and data in the text refer to Podravka Inc. and all associated companies.

### **Realized investments amount to EUR 34.6m, almost 14% more than in the same period last year**

The investment cycle of Podravka is carried out in accordance with the Podravka Group Business Strategy until 2025. During the first nine months of 2023, investments of EUR 34.6m were realized almost 14% more than in the same period last year. In May 2023, the Ministry of Economy and Sustainable Development, on the basis of the Investment Promotion Act, approved Podravka Inc. the status of the beneficiary of tax support for investments in expanding capacity and increasing business competitiveness. The investments include the construction of a logistics and distribution centre and a plant for tomato processing, the purchase of new machinery and equipment, and the creation of at least 15 new jobs.

The priority of the investment cycle is investment in modernization, the introduction of new technologies and digitization, raising efficiency and energy efficiency, and further improving working conditions, and the significant capital projects in progress include:

- Construction of a new logistics and distribution centre in Koprivnica,
- Expansion of the Soups and Vegeta factory in Koprivnica through the construction of the new pasta factory,
- Modernization and increase in the primary processing capacity of fresh tomatoes in continental Croatia and investment in agricultural machinery and irrigation,
- Modernization of the Meat industry Danica in Koprivnica,
- Investing in additional solar power plants and reconstruction of the thermal energy production and supply system,
- Digitization of the production management system,
- Renovation of the remaining office spaces at the location of the company's headquarters, after the completion of works on the reconstruction and modernization of the main office building.

The project of building a new LOGISTICS AND DISTRIBUTION CENTRE in Koprivnica is carried out according to plan. The construction of the new LDC is the largest investment within the Podravka Group's Business Strategy until 2025, and the total value of the project is EUR 48m. Construction works began in March 2023 and are performed in line with the planned dynamics, and completion of the works is expected in the second part of 2024. With the start of construction works on the LDC, the implementation of the logistics processes optimization project continues; this project was launched in mid-2021 and resulted in detailed analyses of the supply chain and the definition of measures to improve these processes. The project of the new LDC construction covers 26,000 m<sup>2</sup> of gross floor plan area and consists of a fully automated high-bay warehouse, a shipping area, an administrative building and roads with all the necessary infrastructure, and the installation of solar panels on the roofs is planned. The total capacity of the LDC will be almost 62,000 pallet places in different temperature regimes. The selected site for the LDC is in the immediate vicinity of Podravka's factories and it enables connection with the existing export warehouse. The new LDC will meet the expected needs for storage space on the Croatian market in the next ten years, and if



needed, it can be expanded in the future. With the construction of the LDC, Podravka will increase its efficiency in the logistics and distribution segment of operations through the optimization of the number of warehouses, minimization of internal transport and better cost control. This will also have a positive impact on the environment through the reduction of carbon dioxide emissions.

The realisation of the investment in the EXPANSION OF THE SOUPS AND VEGETA FACTORY in Koprivnica is carried out in accordance with the planned dynamics, and at the beginning of August, the construction of the new pasta factory building with all electrical and mechanical installations was completed. During the third quarter, short pasta production lines were tested. Also, the start of complete trial production was realized in September. The start of commercial production is expected in the last quarter of 2023. This investment will ensure the expansion of soup production capacity. With this investment, Podravka will additionally ensure stability and security in the availability of industrial pasta as a strategic raw material in the production of soups, additionally ensure own production of pasta, modernize the technological production process and ensure further growth of the category as well as the development of new products. About 3,5 thousand tonnes of industrial pasta and 2.8 thousand tonnes of pasta for the retail market will be produced in this factory annually. The investment worth EUR 14m is one of the largest within the Business Strategy until 2025, and the works cover a total area of 4,400 m<sup>2</sup>.

An investment in the MODERNIZATION AND INCREASE IN THE PRIMARY PROCESSING CAPACITY OF FRESH TOMATOES IN CONTINENTAL CROATIA is underway, which includes the construction of a factory within the existing Kalnik factory in Varaždin. The investment is being implemented according to plan, and the beginning of commercial production is expected in the third quarter of 2024. The investment will ensure the increase in the primary processing capacity of fresh tomatoes and continuity of own production. In a broader sense, the investment also includes investment in AGRICULTURAL MACHINERY AND IRRIGATION, which is necessary for the smooth performance of primary production. For the needs of the new factory, Podravka will organize the production of tomatoes on its own land and with subcontractors, in total on approximately 400 hectares. Podravka will continue subcontractor production in Istria, but in order to meet the capacity of the new factory, it will expand cooperation with subcontractors. The purchase of tomatoes in Istria will be performed through the purchase station, the construction of which began in the third quarter of 2023, and is expected to be completed in the second quarter of 2024.

As part of the modernization of the Danica meat industry, an investment in the NEW MODERN SYSTEM FOR PRODUCT STERILIZATION WORTH EUR 2.4M in the meat canning plant has been completed. With the introduction of the new system, the sterilization capacity will increase by 25% and significant savings in thermal energy will be achieved. Compared to the previous sterilization system, water consumption will be reduced by as much as 70%. The investment represents a step forward in the improvement and modernization of the production process in the factory of meat products, with the aim of optimizing costs and improving efficiency. The new sterilization system will make the work of the plant workers much easier because the entire process of filling and emptying the sterilizer is automated.

Also, during the first nine months of 2023, an investment in the LUNCHEON MEAT LINE of the Danica meat industry was launched. The investment will contribute to increasing the efficiency of the luncheon meat production, and its commissioning is expected at the beginning of 2024.

As part of Podravka's investment in ENERGY SUSTAINABILITY AND EFFICIENCY, during the first quarter of 2023 the realization of the second phase of investment in SOLAR POWER PLANTS was initiated. For the implemented first phase of the project – the construction of the largest integrated solar power plant in Croatia project – in July 2023, Podravka received the prestigious award of the Croatian Energy Society "Hrvoje Požar" in the category of the realized project of rational energy management and improvement of environmental quality. During the second quarter, in the implementation of the second phase of the project, a market survey was conducted regarding potential equipment suppliers and the necessary permits were obtained. The scope of the second phase of the investment was expanded compared to the initially planned and, along with other production and storage locations of Podravka in Croatia, which were not included in the first phase of investment, it also includes the expansion of the Soups and Vegeta factory. During the third quarter, contractors were selected and construction works contracted. The completion of the second phase is expected in the third quarter of 2024, while the final commissioning will be in the fourth quarter of 2024. The third phase of the investment in solar power plants will relate to the new logistics and distribution centre in Koprivnica. The completion of the project is expected in the second half of 2025. The investment will greatly contribute to the reduction of electricity costs.

Additionally, as part of Podravka's investments in ENERGY SUSTAINABILITY AND EFFICIENCY, during the first nine months of 2023, a design solution was created, the designer was selected and the project for the RECONSTRUCTION OF THE THERMAL ENERGY PRODUCTION AND SUPPLY SYSTEM at certain production sites in Koprivnica was contracted and ordered. The investment will ensure the safety and reliability of the thermal energy supply, as well as greater control of the thermal energy cost. The project completion is expected in the second half of 2024.

After completing the project of PRODUCTION MANAGEMENT SYSTEM DIGITALIZATION at the Soups and Vegeta factory, the project continued during 2023 at other production sites in Croatia. The digitalization of the production site in Varaždin is underway, and the planned completion of the entire project is mid-2024. This way, the monitoring of work on production lines will be digitized, which will enable better plant efficiency and use of production resources. The planned completion of the entire project is in mid-2024.

After the completion of the works on the RECONSTRUCTION AND MODERNIZATION OF THE MAIN OFFICE BUILDING, the renovation of OTHER OFFICE SPACES at the location of the company's headquarters also began. The renovation includes IT and energy reconstruction and overall modernization, which will significantly improve the working conditions of employees and reduce energy consumption. The completion of the project is expected at the end of 2023.

During 2023, there were continuous investments in the MODERNIZATION AND MAINTENANCE OF MACHINERY in accordance with the annual maintenance plan. Also, the majority of the investment in the MODERNIZATION OF THE TRUCK FLEET was completed during 2022, and the remaining part of the fleet arrived during 2023. During the second quarter of 2023, a tender for the procurement of additional trucks was conducted. This investment will result in a reduction of maintenance costs and an increase in the efficiency, timeliness and reliability of transport and distribution. The arrival of additional trucks is expected at the end of 2023 and the beginning of 2024.

### ***Salaries and employee earnings increase again as of July 2023***

Podravka and the unions have completed collective negotiations and reached an agreement on amendments to the Collective Agreement for the Podravka Group. The increase in the basic salary to EUR 260 and in a fixed bonus to EUR 100 were agreed, so the gross salary on the tariff will increase between 7 percent for the lowest coefficients and 4.3 percent for the highest coefficients. It was also agreed that the right to additional health insurance will be included in the collective agreement. Also, the payment of a one-time salary supplement of EUR 82.76 was agreed, which was carried out in June.

### ***New salary system for all employees of Podravka effective as of 1st December 2023***

Podravka and the unions reached an agreement on a new salary system for all employees, which will come into effect on 1st December 2023. Podravka is thus introducing a fairer and more modern salary system that will replace the current tariff system that dates back to 1997, whose obsolescence and complexity have been confirmed by numerous analyses carried out during the last year. The new system will improve the quality and increase the fairness and transparency of the method of determining salaries and rewards.

In the new system, jobs will be classified according to the degree of complexity of the job and into the respective salary classes. The contracted gross salary of an employee will be able to move within the entire range of the relevant class. Also, a new, higher base for calculating salary supplements for special working conditions is introduced, as well as a higher base for calculating length of service, but also other supplements such as shift work or overtime work, which is certainly the greatest benefit for employees. In addition, the new system gives greater opportunities for the promotion of employees who excellently perform their work, which was not possible until now because the system was based solely on education level. It is also crucial that with the introduction of the new salary system, the salary of none of the employees will be reduced even by one cent, and for many of them it will increase.

### ***At the Podravka Inc. General Assembly, dividend distribution of EUR 2.65 per share approved, 53% higher than last year, and new Supervisory Board members elected***

At the General Assembly of Podravka Inc. held on 17th May 2023, the shareholders of Podravka Inc. confirmed the proposal of the Management of Podravka Inc. on the payment of a dividend of EUR 2.65 per share, which is 53% more than last year. The dividend was paid on 14th July 2023 to all shareholders in the register of shareholders as at 15th June 2023. Taking into account the last market price of the Podravka Inc. share at the end of 2022 (EUR 84.15), the proposed amount of the dividend implies a dividend yield of 3.1%. With the continuity of the dividend yield over the years, Podravka Inc. confirms its focus on meeting the expectations set by shareholders.

The terms of the members of the Supervisory Board Marina Dabić and Tomislav Kitonić expired on 30th June this year. The new members of the Supervisory Board are Darko Prpić, Damir Čukman and Ante Jelčić; they were elected for a four-year term, which for Darko Prpić and Damir Čukman began on 1st July this year, while Ante Jelčić began to perform his duties on 17th May.

### ***Podravka develops SuperfoodChef-AI by Coolinarika - the first AI assistant in the food industry in the region***

Podravka was the first in the food industry in the region to launch an innovative digital product driven by artificial intelligence (AI) and thus became one of the leading brands in the world that integrated generative AI technology in its digital channels.

This is SuperfoodChef-AI by Coolinarika, a personal AI assistant for a nutritionally balanced diet developed to create an even better user experience on the largest regional culinary platform - Coolinarika, by integrating GPT (generative pre-trained transformer) technology. Coolinarika is one of the most visited portals in Croatia and the central place for the exchange of recipes in the entire region, visited by almost 70,000 users daily, and has long been a leader in setting innovative trends on the market. In addition to the website, SuperfoodChef-AI is also present on the Coolinarika mobile application.

The first Croatian AI assistant in the kitchen was created in a partnership between Podravka and the leading regional IT company Infobip and the international digital agency C3 Croatia – 01 Content & Technology, and is currently in the beta phase of development, i.e. it is still under development and being upgraded.

### ***Podravka was awarded the Employer Partner and Mamforce certificates***

In the first quarter, Podravka received two prestigious certificates in the field of human resource management – Employer Partner and Mamforce.

The Employer Partner certificate is awarded by SELECTIO Group to companies that meet high quality standards in all areas of human resource management. In order to meet the criteria for obtaining the certificate, Podravka went through a detailed evaluation of the human resource management system, which evaluates the employer's practices and the experience of the employees in seven key areas. Podravka achieved excellent results in attracting and hiring talent and developing and rewarding employees. In addition to excellent results in these areas, initiatives for proactive change management based on analyses of the current state and future trends and benchmark analyses stand out. Also, by promoting leadership competencies and educating the company's management about change management, Podravka won high marks in the segment of employee education.

The Mamforce certificate is awarded to companies that implement family-friendly and gender-aware human resource management policies.

### ***Podravka and Atlantic joined forces to strengthen the export of Croatian brands***

The two leading Croatian manufacturing companies, Podravka and Atlantic Grupa, have agreed a cooperation on foreign markets, specifically in the United States of America and Austria. Atlantic's distribution company in Austria will ensure support for the placement of Podravka's products on the Austrian market, and at the same time, Podravka will launch Atlantic's products on the US market through its company in the USA. The goal of this cooperation is to maximize mutual synergies and, using the developed business network and market positions in the markets of Austria and the USA, to strengthen the placement of the products of both companies and to improve the recognisability of the brands.

### ***Podravka and citizens provided EUR 74,000 for renovation of school kitchens and dining halls***

Podravka, as a socially responsible company, has been supporting financially and with product donations many humanitarian, economic, cultural, sports and scientific projects throughout the Republic of Croatia for decades. Accordingly, throughout February and March 2023, Podravka carried out the campaign "We donate and renovate school kitchens" aimed at helping schools across Croatia to renovate kitchens and dining halls. In the period from 15th February to 15th March, in the campaign "We donate and renovate school kitchens", EUR 0.10 was allocated from the sale of each blue Vegeta package, Podravka's most famous brand, for donations to schools.

More than 150 schools from all parts of Croatia sent their applications to the Podravka and Vegeta competition for renovation of school kitchens and dining halls. Among the school applications received, ten of them were selected, and from 20th to 30th March, citizens had the opportunity to vote on the website for three schools to which the funds collected from the sale of the blue Vegeta packaging would be donated.

In the end, in order to help renovate a larger number of schools than initially planned, Podravka doubled the amount collected through the sales campaign and decided to help renovate school kitchens also of the remaining seven schools that entered the finals of the competition. Thus, Podravka and the citizens who participated in the campaign by buying the blue Vegeta packaging together donated EUR 74,000 for the renovation of a total of ten school kitchens and dining halls. Out of this, the three schools with the highest number of votes shared the funds collected through the sales campaign, a total of EUR 37,000, while the remaining amount was divided equally among the remaining seven schools.

For years, Podravka has been cooperating with many schools to improve school nutrition, and this initiative helped ensure the conditions for free meals in as many schools as possible to be of high quality and nutritious. Podravka will continue to develop its socially responsible component also through continuous promotion of an active lifestyle, a nutritionally balanced and healthy diet, all in accordance with the new Nutrition Strategy for the period until 2027.

### ***Podravka is a signatory of the voluntary agreement on the food waste prevention and reduction “United against food waste”***

Podravka Inc. is among the 33 signatories who in March 2023 together with the Ministry of Agriculture signed a voluntary agreement “United against food waste” aimed at preventing and reducing food waste. The agreement is one of the measures of the Plan to prevent and reduce food waste in the Republic of Croatia and the reform measure “Improving the food donation system in the Republic of Croatia” from the National Recovery and Resilience Plan.

With their signature, the signatories voluntarily undertake to invest efforts in reducing food waste in their business processes, to donate food, but also to actively communicate with consumers. The ultimate goal of the Agreement is to reduce the generation of food waste in the Republic of Croatia by 30% by 2028.

### ***Podravka's solar power plant received a prestigious award from the Croatian Energy Society***

Podravka received the annual award of the “Hrvoje Požar” Foundation of the Croatian Energy Society in the category of the realized project of rational energy management and improvement of environmental quality for the largest integrated solar power plant in Croatia construction project.

With the solar power plant project in the Danica industrial zone in Koprivnica, Podravka has already increased the share of use of energy from renewable sources to 26%. Preparations for the expansion of the power plant are underway, and additional solar power plants will also be built on the roofs of the Cocktail pastry factory and part of the warehouse in Koprivnica, as well as on the warehouse in Dugopolje. Additional expansion is also planned for the already existing solar power plant at the Kalnik plant in Varaždin. After the completion of all solar power plants, Podravka will have an installed capacity of more than 13,000 kW, i.e. its own electricity production of almost 14,000,000 kWh annually.

Podravka recently presented the Sustainable Business Strategy for the period until 2030, which defines four main pillars of action – and one of them is a clean environment, where among the main goals set is the use of 100% of electricity and 50% of thermal energy from renewable sources in production in the EU.

### ***Podravka won seven Superior Taste Awards – the most prestigious world award in the food segment***

This year, Podravka again recorded great success at the Superior Taste Award international quality evaluation – with seven awards for the quality and taste of its products. Podravka has been participating in this evaluation since 2008, for 15 years in a row, and to date, Podravka's products have won more than 150 Superior Taste Awards. Companies from more than 120 countries of the world compete for the awards, and the award is granted by a jury composed of excellent world chefs and sommeliers, with over 200 members from more than 20 countries.



### ***Poslovni dnevnik's award for best investor relations won***

At the conference of the Zagreb Stock Exchange and the fund industry in Rovinj, 14th Poslovni dnevnik's awards for the best investor relations were awarded. On that occasion, Podravka won the 2nd prize for the best investor relations. Poslovni dnevnik, in cooperation with the Zagreb Stock Exchange, awards prizes to companies that have achieved the best investor relations, and the winners are decided on the basis of statistical criteria related to the issuer's compliance with the Stock Exchange Rules and on the basis of a survey conducted among capital market participants. This is the third time in the last four years that Podravka has been awarded this prize, which shows a high level of transparency in reporting and timely and continuous communication of all important business events with investors and the public.

### ***Vegeta BIO was declared the best product in the category and holder of the "Selected Product of the Year" mark for 2023***

Vegeta BIO universal food seasoning offers a natural taste and ingredients grown according to the rules of organic farming, and the product is also suitable for vegetarians and vegans. 120 grams of the product contains 375 grams of fresh vegetables. With more than ten types of vegetables and herbs and sea salt, Vegeta BIO is perfect for seasoning dishes, without the need to use additional salt. Vegeta BIO was developed in accordance with the Podravka's Nutrition Strategy.

Vegeta BIO was declared the best product in the category and holder of the "Selected Product of the Year" mark for 2023. This is an award for marketing innovation voted by consumers themselves.

### ***Podravka and University North concluded a cooperation agreement***

On the occasion of the opening of the new building of the University North in the Koprivnica campus, which, among other things, has modern laboratories for the education of experts in the field of food technology, Podravka and the University signed an agreement expanding the existing cooperation. Podravka becomes the teaching base of the University – that is, it will participate in scientific research and professional projects of the University, enable the organization and execution of professional practice, enable the control of learned skills, organize guest lectures at certain courses with the aim of presenting practical experiences, etc. On the other hand, the University North committed to prepare students for practice classes well, to work out methods of testing the acquired practical knowledge, etc.

### ***Implications of the Russian-Ukrainian crisis on Podravka's operations***

The Russian market is not so significant in terms of total sales revenues or in terms of profitability. Management of Podravka Inc. continuously considers all risks associated with the Russian-Ukrainian conflict and assesses that these risks do not threaten the stability of operations.



Key business  
highlights of  
*Podravka Inc.*  
in 1 – 9 2023



## Overview of sales revenues in 1–9 2023

### Sales revenues by business units

<i>(in EUR millions)</i>	1 – 9 2022	1 – 9 2023	Δ	%
BU Culinary	60.5	62.0	1.5	2.5%
BU Soups	26.7	29.2	2.4	9.0%
BU Cereals, Snack and Beverages	23.2	26.5	3.2	14.0%
BU Creamy spreads and Desserts	20.9	23.5	2.6	12.4%
BU Bakery	2.1	2.0	(0.1)	(6.4%)
BU Basic food	48.7	55.8	7.1	14.6%
BU Meat products	30.0	29.2	(0.8)	(2.6%)
BU Fish	12.1	12.6	0.5	4.2%
Other sales	18.8	18.5	(0.3)	(1.6%)
<b>Total</b>	<b>243.0</b>	<b>259.1</b>	<b>16.2</b>	<b>6.7%</b>

\* As a result of the internal reorganization, the Confectionery category, which was within the BU Bakery, during the reporting period became an integral part of the BU Creamy spreads and Desserts. Therefore, historical data was adjusted due to new organizational structure.

### Sales revenues by region

<i>(in EUR millions)</i>	1 – 9 2022	1 – 9 2023	Δ	%
Markets of Croatia and Slovenia	136.8	150.6	13.7	10.0%
Southeastern Europe	47.0	52.5	5.6	11.9%
WE and Overseas	34.9	33.5	(1.4)	(4.1%)
Central Europe	20.0	18.9	(1.1)	(5.5%)
Eastern Europe	4.3	3.6	(0.6)	(14.9%)
<b>Total</b>	<b>243.0</b>	<b>259.1</b>	<b>16.2</b>	<b>6.7%</b>

In the 1 – 9 2023 period, total sales revenues of Podravka Inc. amounted to EUR 259.1m, which is EUR 16.2m (+6.7%) higher than in the comparative period. Sales increase was recorded by business units Basic food, Cereals, Snack and Drinks, Creamy spreads and Desserts, Soups, Culinary, and Fish.

### Profitability of Podravka Inc. in 1 – 9 2023

**NOTE:** The overview and explanation of value adjustments to non-current assets used in the EBITDA calculation, the overview and explanation of items treated as one-off by management and the overview of methodology of calculation of the normalized result are provided in the "Additional tables for 1 – 9 2023" section.

On 2nd May 2023, the Ministry of Economy and Sustainable Development approved to Podravka Inc. the status of the beneficiary of investment support from the Investment Promotion Act. The status was approved based on investments to expand capacity and increase business competitiveness through construction and equipment at the sites in the City of Koprivnica and the City of Varaždin. The project investment plans the construction of a new logistics and distribution centre and a new plant for tomato processing, the purchase of new machinery and equipment, and the creation of at least 15 new jobs. Taking into account the probability of activation of the assets declared in the application for the acquisition of the status of the support beneficiary in the three-year investment period, the business plans in the possible period of use of the support, and the plans for tax corrections of the planned accounting profit, Podravka Inc. determined the amount of incentives that can be used in the total amount of EUR 19,718 thousand. Deferred tax assets were recorded in the same amount.

(in EUR millions)	Profitability of Podravka Inc.				Normalized			
	1 – 9 2022	1 – 9 2023	Δ	%	1 – 9 2022	1 – 9 2023	Δ	%
Sales revenue	243.0	259.1	16.2	6.7%	243.0	259.1	16.2	6.7%
Gross profit	72.9	72.0	(0.8)	(1.1%)	72.9	72.0	(0.8)	(1.1%)
EBITDA*	36.6	33.5	(3.1)	(8.5%)	36.6	33.5	(3.1)	(8.5%)
EBIT	26.1	21.8	(4.3)	(16.4%)	26.1	21.8	(4.3)	(16.4%)
Net profit	32.5	48.6	16.1	49.7%	32.5	28.9	(3.6)	(11.1%)
Gross margin	30.0%	27.8%		-218 bp	30.0%	27.8%		-218 bp
EBITDA margin	15.1%	12.9%		-213 bp	15.1%	12.9%		-214 bp
EBIT margin	10.7%	8.4%		-232 bp	10.8%	8.4%		-233 bp
Net margin	13.4%	18.7%		+539 bp	13.4%	11.1%		-223 bp

\* EBITDA is calculated in a way that EBIT was increased by depreciation and amortisation and value adjustments of non-current assets; normalized EBITDA is calculated in a way that normalized EBIT was increased by depreciation and amortisation.

In the 1 – 9 2023 period, Podravka Inc. recorded a decrease in gross profit of EUR 0.8m (-1.1%), while operating profit (EBIT) is EUR 4.3m (-16.4%) lower than in the comparative period.

A negative impact on the operating profit (EBIT) came from: i) an increase in the costs of raw materials, packaging and energy of EUR 7.4m (+6.6%), ii) investing in improving the material status of employees of EUR 5.4m (+11.7%), iii) the investment cycle, which resulted in an increase in depreciation costs of EUR 1.2m (+11.2%). These negative impacts were partially mitigated through optimization of the product range, management of the production process, and changes in procurement processes.

Net profit is EUR 16.1m higher (+49.7%) which was positively impacted by tax incentives in accordance with the Investment Promotion Act in the amount of EUR 19.7m, while the normalized net profit was lower by EUR 3.6m (-11.1%).



Key highlights of  
the balance sheet  
as at 30 September  
2023 and of the  
cash flow statement  
in period  
1 – 9 2023





## **Key highlights of the balance sheet as at 30 September 2023**

As at 30 September 2023, total assets of Podravka Inc. amounted to EUR 516.2m, which is 7.3% higher than as at 31 December 2022.

### **Property, plant and equipment**

Property, plant and equipment of Podravka Inc. are EUR 22.9m or +16.6% higher compared to 31 December 2022, due to the realized capital investments in the reporting period.

### **Inventories**

Inventories of Podravka Inc. are EUR 3.0m (-3.6%) lower than as at 31 December 2022, and EUR 5.4m (-6.4%) lower than as at 30 September 2022, and are maintained at the optimum level.

### **Trade and other receivables**

Trade and other receivables of Podravka Inc. are EUR 12.5m (+18.8%) higher than as at 31 December 2022, as a result of higher trade receivables and loans given to related companies in the reporting period.

Trade and other receivables of Podravka Inc. are EUR 2.0m (-2.4%) lower than as at 30 September 2022.

### **Cash and cash equivalents**

Cash and cash equivalents of Podravka Inc. at the end of the observed period are EUR 4.7m higher (+121.3%) compared to 31 December 2022.

### **Long-term and short-term borrowings**

As at 30 September 2023, long-term and short-term borrowings of Podravka Inc. are EUR 1.0m lower than as at 31 December 2022 due to repayment of short-term borrowings.

### **Trade and other payables**

Trade and other payables of Podravka Inc. are EUR 9.4m or +19.7% higher compared to 31 December 2022. The movement is a result of regular operations.

Trade and other payables of Podravka Inc. are EUR 2.2m, or +3.9% higher compared to 30 September 2022.

## **Key highlights of the cash flow statement in 1–9 2023**

Net cash flow from operating activities in 1 – 9 2023 amounted to positive EUR 41.0m, due to business operations and movements in the working capital. Net cash flow from investing activities at the same time amounted to negative EUR 20.5m, primarily due to cash used for the purchase of non-current tangible and intangible assets and loans given to related companies. In the same period, net cash flow from financing activities amounted to negative EUR 15.9m, primarily due to repayment of borrowings and dividend paid. As at 30 September 2023, cash and cash equivalents amounted to EUR 8.5m.

# Share in 1 - 9 2023



### List of major shareholders as at 30 September 2023

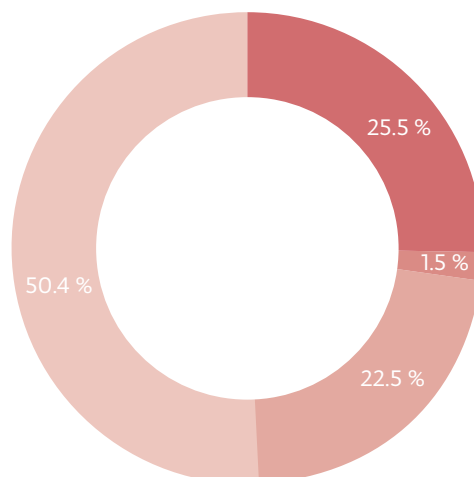
No.	Shareholder	Number of shares	% of ownership
1.	PBZ Croatia osiguranje mandatory pension fund, category B	1,097,644	15.4%
2.	AZ mandatory pension fund, category B	932,563	13.1%
3.	RSC* - Croatian Pension Insurance Institute	727,703	10.2%
4.	Erste Plavi mandatory pension fund, category B	638,248	9.0%
5.	Raiffeisen mandatory pension fund, category B	625,298	8.8%
6.	RSC* - Republic of Croatia	452,792	6.4%
7.	Capital Fund	406,842	5.7%
8.	Pivac Brothers Meat Industry	370,977	5.2%
9.	Republic of Croatia	167,281	2.3%
10.	Podravka Inc	108,944	1.5%
	Other shareholders	1,591,711	22.4%
	<b>Total</b>	<b>7,120,003</b>	<b>100.0%</b>

\* The Restructuring and Sale Centre holds 1,241,504 shares through four accounts, Capital fund Inc. holds 406,842 shares, the Republic of Croatia additionally holds 167,281 shares on a separate account.

Podravka Inc. has a stable ownership structure where the most significant stake is held by the Republic of Croatia and domestic pension funds. A total of 7,120,003 shares have been issued at nominal price of EUR 30.0 per share. As at 30 September 2023, the Republic of Croatia holds 25.5% stake, and domestic pension funds (mandatory and voluntary) hold a total of 50.4% stake. Podravka Inc. has 1.5% of treasury shares. Podravka Inc.'s shares have been listed on the Prime Market of the Zagreb Stock Exchange and in eight Zagreb Stock Exchange indices (CROBEX, CROBEX10, CROBEXtr, CROBEX1otr, CROBEXprime, CROBEXplus, CROBEXnutris and ADRIAprime).

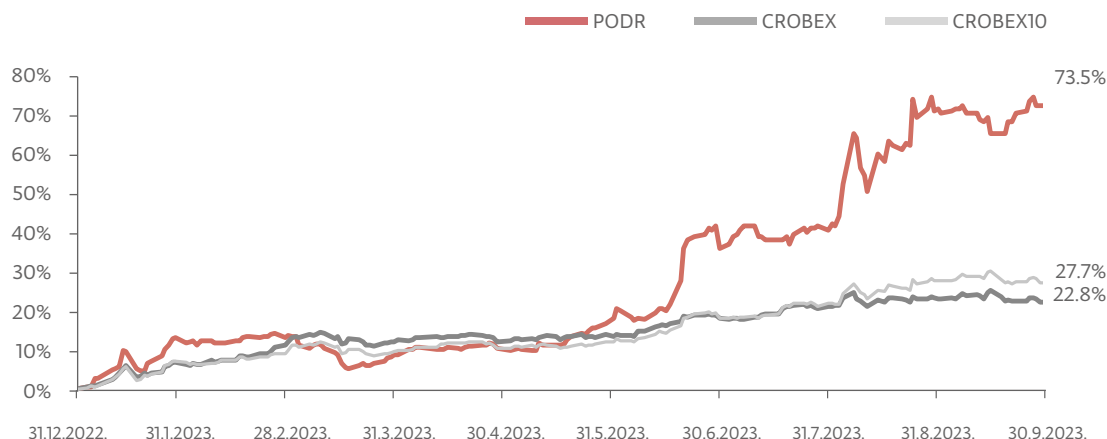
### Ownership structure as at 30 September 2023

- Republic of Croatia 25.5 %
- Treasury shares 1.5 %
- Others 22.5 %
- Croatian pension funds\*\* 50.4 %



\*\* Includes all mandatory and voluntary pension funds managed by the pension companies: AZ, ROMF, PBZCO and ERSTE.

## Share price movement in 1–9 2023



<b>(closing price in EUR; closing points)</b>	<b>31 December 2022</b>	<b>30 September 2023</b>	<b>%</b>
PODR-R-A	84.1	146.0	73.5%
CROBEX	1,979.9	2,431.1	22.8%
CROBEX10	1,156.2	1,476.5	27.7%


In the reporting period, the price of Podravka's share increased by 73.5% compared to the end of 2022. At the same time, the CROBEX and CROBEX10 stock indices increased by 22.8% and 27.7%, respectively.

## Result on the Croatian capital market in 1–9 2023

<b>(in EUR; in units)<sup>4</sup></b>	<b>1 – 9 2022</b>	<b>1 – 9 2023</b>	<b>%</b>
Weighted average daily price	81.2	123.1	51.6%
Average daily number of transactions	15	14	(9.1%)
Average daily volume	1,059	1,317	24.3%
Average daily turnover	83,678.4	161,193.7	92.6%

In the 1–9 2023 period, the weighted average daily price of Podravka's share recorded an increase of 51.6% relative to the comparative period. Compared to 1 – 9 2022, the average daily number of transactions is 9.1% lower, the average daily volume increased by 24.3%, and the average daily turnover increased by 92.6%.

<sup>4</sup> The weighted average daily price in the reporting period is calculated as the sum of the weighted average daily prices in the reporting period, multiplied by the daily volume weight. The daily volume weight is calculated as a ratio of daily volume and total volume in the reporting period. The formula, Weighted average daily price in the reporting period =  $\sum \text{average daily price} \cdot (\text{daily volume} / \text{total volume in the reporting period})$ . Other indicators are calculated as the average of average daily transactions/volume/turnover in the reporting period. Block trades are excluded from the calculation.

An illustration of a man's face in profile, wearing dark sunglasses and having a white mustache. Below the face, a hand is shown watering a small green plant with a blue watering can. The text is centered on the page.

Additional  
tables for  
1 – 9 2023



### **Additional tables for 1 – 9 2023**

EBITDA is calculated in a way that EBIT was increased by depreciation and amortization and value adjustments to non-current assets.

<b>Reported EBITDA calculation</b>	<b>1 – 9 2022</b>	<b>1 – 9 2023</b>
<b>(in EUR millions)</b>	<b>Podravka Inc.</b>	<b>Podravka Inc.</b>
Reported EBIT	26.08	21.81
+amortization and depreciation	10.49	11.67
+value adjustments	-	-
<b>Reported EBITDA</b>	<b>36.58</b>	<b>33.49</b>

<b>Normalized EBITDA calculation</b>	<b>1 – 9 2022</b>	<b>1 – 9 2023</b>
<b>(in EUR millions)</b>	<b>Podravka Inc.</b>	<b>Podravka Inc.</b>
Normalized EBIT	26.14	21.84
+amortization and depreciation	10.49	11.67
+value adjustments	-	-
<b>Normalized EBITDA</b>	<b>36.63</b>	<b>33.51</b>

### **One-off items in 1 – 9 2023 and 1–9 2022**

In the 1 – 9 2023 period, Podravka Inc. incurred EUR 0.03m costs of severance payments for employees on long-term sick leaves, treated by the company's management as one-off item. The estimated impact of the one-off item above the EBIT level on tax amounts to EUR 5 thousand (decreases it). The normalization below the EBIT result primarily refers to the received tax benefit in accordance with the Investment Promotion Act in the amount of EUR 19.72m.

In the 1 – 9 2022 period, Podravka Inc. incurred EUR 0.05m costs of severance payments for employees on long-term sick leaves, treated by the company's management as one-off item. The estimated impact of this one-off item on tax is EUR 10 thousand (decreases it).

## Normalization of Podravka Inc. Profit and Loss Statement

<i>(in EUR millions)</i>	1 – 9 2022	1 – 9 2023
	<i>Podravka Inc.</i>	<i>Podravka Inc.</i>
<b>Reported EBIT</b>	<b>26.08</b>	<b>21.81</b>
+severance payments (long-term sick leave)	0.05	0.03
<b>Normalized EBIT</b>	<b>26.14</b>	<b>21.84</b>
<b>Reported Net Profit</b>	<b>32.45</b>	<b>48.58</b>
+normalizations above EBIT level	0.05	0.03
+tax benefits according to Investment Promotion Act	-	(19.72)
+estimated impact of normalization on taxes	(0.010)	(0.005)
<b>Normalized Net Profit</b>	<b>32.50</b>	<b>28.89</b>

# Unconsolidated financial statements in 1 – 9 2023



## Unconsolidated Profit and Loss Statement in 1 - 9 2023

<i>(in EUR thousands)</i>	1 - 9 2022	% of sales revenues	1 - 9 2023	% of sales revenues	% change
Sales revenue	242,963	100.0%	259,123	100.0%	6.7%
Cost of goods sold	(170,112)	(70.0%)	(187,075)	(72.2%)	10.0%
<b>Gross profit</b>	<b>72,852</b>	<b>30.0%</b>	<b>72,048</b>	<b>27.8%</b>	<b>(1.1%)</b>
General and administrative expenses	(14,931)	(6.1%)	(17,570)	(6.8%)	17.7%
Selling and distribution costs	(22,486)	(9.3%)	(21,504)	(8.3%)	(4.4%)
Marketing expenses	(10,709)	(4.4%)	(11,639)	(4.5%)	8.7%
Other (expenses) / income. net	1,360	0.6%	479	0.2%	64.8%
<b>Operating profit</b>	<b>26,084</b>	<b>10.7%</b>	<b>21,814</b>	<b>8.4%</b>	<b>(16.4%)</b>
Financial income	11,489	4.7%	11,807	4.6%	2.8%
Other financial expenses	(57)	(0.0%)	(36)	(0.0%)	(37.5%)
Interest expenses	(101)	(0.0%)	(450)	(0.2%)	344.9%
Net foreign exchange differences on borrowings	5	0.0%	(3)	(0.0%)	(162.8%)
<b>Net finance costs</b>	<b>11,336</b>	<b>4.7%</b>	<b>11,318</b>	<b>4.4%</b>	<b>(0.2%)</b>
<b>Profit before tax</b>	<b>37,421</b>	<b>15.4%</b>	<b>33,131</b>	<b>12.8%</b>	<b>(11.5%)</b>
Current income tax	(5,570)	(2.3%)	3,927	1.5%	(170.5%)
Deferred tax	601	0.2%	11,525	4.4%	n/p
<b>Income tax</b>	<b>(4,969)</b>	<b>(2.0%)</b>	<b>15,452</b>	<b>6.0%</b>	<b>(411.0%)</b>
<b>Net profit for the year</b>	<b>32,452</b>	<b>13.4%</b>	<b>48,583</b>	<b>18.7%</b>	<b>49.7%</b>

## Unconsolidated Balance Sheet as at 30 September 2023

(in EUR thousands)	31 Dec 2022	% share	30 Sep 2023	% share	% change
<b>ASSETS</b>					
<b>Non-current assets</b>					
Intangible assets	11,555	2.4%	12,662	2.5%	9.6%
Property, plant and equipment	137,678	28.6%	160,533	31.1%	16.6%
Right-of-use assets	4,594	1.0%	3,965	0.8%	(13.7%)
Investment property	14,016	2.9%	13,868	2.7%	(1.1%)
Investments in subsidiaries	129,724	27.0%	130,175	25.2%	0.3%
Non-current financial assets	4,956	1.0%	4,926	1.0%	(0.6%)
Deferred tax assets	10,333	2.1%	21,770	4.2%	110.7%
<b>Total non-current assets</b>	<b>312,856</b>	<b>65.0%</b>	<b>347,899</b>	<b>67.4%</b>	<b>11.2%</b>
<b>Current assets</b>					
Inventories	82,044	17.1%	79,080	15.3%	(3.6%)
Trade and other receivables	66,782	13.9%	79,310	15.4%	18.8%
Financial assets at fair value through profit and loss	12	0.0%	7	0.0%	(41.7%)
Debit securities at amortized cost	14,999	3.1%	0	0.0%	(100.0%)
Income tax receivables	316	0.1%	1,245	0.2%	294.0%
Cash and cash equivalents	3,837	0.8%	8,491	1.6%	121.3%
Non-current assets held for sale	143	0.0%	143	0.0%	0.0%
<b>Total current assets</b>	<b>168,133</b>	<b>35.0%</b>	<b>168,276</b>	<b>32.6%</b>	<b>0.1%</b>
<b>Total assets</b>	<b>480,989</b>	<b>100.0%</b>	<b>516,175</b>	<b>100.0%</b>	<b>7.3%</b>

## Unconsolidated Balance Sheet as at 30 September 2023

(in EUR thousands)	31 Dec 2022	% share	30 Sep 2023	% share	% change
<b>EQUITY AND LIABILITIES</b>					
<b>Shareholders' equity</b>					
Issued capital	207,897	43.2%	213,600	41.4%	2.7%
Share premium	24,360	5.1%	18,244	3.5%	(25.1%)
Treasury shares	(5,634)	(1.2%)	(8,037)	(1.6%)	42.7%
Reserves	102,214	21.3%	109,636	21.2%	7.3%
Retained earnings / (accumulated loss)	31,309	6.5%	54,158	10.5%	73.0%
<b>Attributable to equity holders of the parent</b>	<b>360,146</b>	<b>74.9%</b>	<b>387,601</b>	<b>75.1%</b>	<b>7.6%</b>
<b>Non-current liabilities</b>					
Borrowings	133	0.0%	0	0.0%	(100.0%)
Lease liabilities	3,158	0.7%	2,514	0.5%	(20.4%)
Non-current provisions for employee benefits	4,269	0.9%	4,269	0.8%	0.0%
Other non-current provisions	1,516	0.3%	1,593	0.3%	5.1%
<b>Total non-current liabilities</b>	<b>9,076</b>	<b>1.9%</b>	<b>8,376</b>	<b>1.6%</b>	<b>(7.7%)</b>
<b>Current liabilities</b>					
Trade and other payables	47,860	10.0%	57,271	11.1%	19.7%
Financial liabilities at fair value through profit and loss	0	0.0%	11	0.0%	n/p
Borrowings	59,530	12.4%	58,676	11.4%	(1.4%)
Lease liabilities	1,585	0.3%	1,623	0.3%	2.4%
Current provisions for employee benefits	2,771	0.6%	2,599	0.5%	(6.2%)
Other current provisions	21	0.0%	18	0.0%	(14.3%)
<b>Total current liabilities</b>	<b>111,767</b>	<b>23.2%</b>	<b>120,198</b>	<b>23.3%</b>	<b>7.5%</b>
<b>Total liabilities</b>	<b>120,843</b>	<b>25.1%</b>	<b>128,574</b>	<b>24.9%</b>	<b>6.4%</b>
<b>Total equity and liabilities</b>	<b>480,989</b>	<b>100.0%</b>	<b>516,175</b>	<b>100.0%</b>	<b>7.3%</b>



## Unconsolidated Cash Flow Statement in 1 - 9 2023

<b>(in EUR thousands)</b>	<b>1 - 9 2022</b>	<b>1 - 9 2023</b>	<b>% change</b>
<b>Profit / (loss) for the year</b>	<b>37,421</b>	<b>33,131</b>	<b>(11.5%)</b>
Depreciation and amortization	10,492	11,672	11.2%
Impairment / (reversal of impairment) of loans given and interest	(191)	(82)	57.1%
Remeasurement of financial assets and liabilities at FVTPL	8	16	100.0%
Dividend income	(11,235)	(11,116)	1.1%
Share-based payment transactions	494	378	(23.5%)
Gain on disposal of non-current assets	(90)	(24)	73.3%
Impairment on trade receivables and other receivables	113	(1,168)	(1,133.6%)
Increase in provisions	(510)	(97)	81.0%
Interest income	(254)	(691)	(172.0%)
Interest expense	150	469	212.7%
Foreign exchange differences	(34)	3	108.8%
<b>Total adjustments</b>	<b>(1,057)</b>	<b>(640)</b>	<b>39.5%</b>
<b>Changes in working capital,</b>			
(Increase)/Decrease in inventories	(26,446)	2,965	111.2%
(Increase) in receivables	(11,446)	(10,817)	5.5%
Increase in payables	20,422	13,799	<b>(32.4%)</b>
<b>Cash generated from operations</b>	<b>18,894</b>	<b>38,438</b>	<b>103.4%</b>
Income tax paid	(3,303)	2,998	190.8%
Interest paid	(154)	(452)	(193.5%)
<b>Net cash from operating activities</b>	<b>15,437</b>	<b>40,984</b>	<b>165.5%</b>

## Unconsolidated Cash Flow Statement in 1 - 9 2023

(in EUR thousands)	1 - 9 2022	1 - 9 2023	% change
<b>Cash flows from investing activities</b>			
Increase of investments in subsidiaries	(284)	(451)	(58.8%)
Proceeds from investing in marketable securities	0	15,173	100.0%
Purchase of property, plant, equipment and intangibles	(29,882)	(34,431)	(15.2%)
Proceeds from sale of property, plant, equipment and intangibles	100	38	(62.0%)
Loans given	(5,983)	(10,000)	(67.1%)
Proceeds from loans given	110	5,432	4,838.2%
Interest received	26	317	1,119.2%
Dividends received	7,974	3,451	(56.7%)
<b>Net cash from investing activities</b>	<b>(27,939)</b>	<b>(20,471)</b>	<b>26.7%</b>
<b>Cash flows from financing activities</b>			
Proceeds from borrowings	58,364	94,085	61.2%
Repayment of borrowings	(26,018)	(87,199)	(235.1%)
Purchase of treasury shares	(2,334)	(4,033)	(72.8%)
Sale of treasury shares	1,386	1,192	(14.0%)
Repayment of lease liabilities	(1,305)	(1,318)	(1.0%)
Dividend paid	(12,111)	(18,586)	(53.5%)
<b>Net cash from financing activities</b>	<b>17,982</b>	<b>(15,859)</b>	<b>(188.2%)</b>
<b>Net (decrease) / increase of cash and cash equivalents</b>	<b>5,480</b>	<b>4,654</b>	<b>(15.1%)</b>
Cash and cash equivalents at beginning of year	332	3,837	1,055.7%
<b>Cash and cash equivalents at the end of year</b>	<b>5,812</b>	<b>8,491</b>	<b>46.1%</b>

## Unconsolidated Statement of Changes in Equity in 1 - 9 2023

(in EUR thousands)	Subscribed capital	Capital gains	Treasury shares	Other reserves	Retained earnings	Total
As at 1 January 2022	207,897	24,690	(5,228)	84,895	33,612	345,866
<i>Comprehensive income</i>						
Profit for the year	-	-	-	-	26,290	26,290
Actuarial losses (net of deferred tax)	-	-	-	240	-	240
<b>Other comprehensive income</b>	-	-	-	<b>240</b>	-	<b>240</b>
<b>Total comprehensive income</b>	-	-	-	<b>240</b>	<b>26,290</b>	<b>26,530</b>
<i>Transactions with owners recognized directly in equity</i>						
Allocation from retained earnings	-	-	-	17,079	(17,079)	-
Exercise of options	-	(1,096)	3,136	-	594	2,634
Fair value of share-based payment transactions	-	766	-	-	-	766
Purchase of treasury shares	-	-	(3,542)	-	-	(3,542)
Dividends paid	-	-	-	-	(12,108)	(12,108)
<b>Total transactions with owners recognized directly in equity</b>	-	<b>(330)</b>	<b>(406)</b>	<b>17,079</b>	<b>(28,593)</b>	<b>(12,250)</b>
As at 31 December 2022	207,897	24,360	(5,634)	102,214	31,309	360,146
<i>Comprehensive income</i>						
Profit for the year	-	-	-	-	48,583	48,583
Actuarial losses (net of deferred tax)	-	-	-	-	-	-
<b>Other comprehensive income</b>	-	-	-	-	-	-
<b>Total comprehensive income</b>	-	-	-	-	<b>48,583</b>	<b>48,583</b>
<i>Transactions with owners recognized directly in equity</i>						
Allocation from retained earnings	-	-	-	7,422	(7,422)	-
Exercise of options	-	(791)	1,630	-	267	1,106
Fair value of share-based payment transactions	-	378	-	-	-	378
Purchase of treasury shares	-	-	(4,033)	-	-	(4,033)
Dividends paid	-	-	-	-	(18,579)	(18,579)
Adjustment of Issued Capital and Shares - EUR Conversion	5,703	(5,703)	-	-	-	-
<b>Total transactions with owners recognized directly in equity</b>	<b>5,703</b>	<b>(6,116)</b>	<b>(2,403)</b>	<b>7,422</b>	<b>(25,734)</b>	<b>(21,128)</b>
As at 30 September 2023	213,600	18,244	(8,037)	109,636	54,158	387,601

# Notes to the financial statements

In 1-9 2023 period there were no changes in accounting policies.

The audited Annual report of the Podravka for 2022 are available at:

*<https://www.podravka.com/investors/financial-reports/>*



MANAGEMENT BOARD

Koprivnica, October 16<sup>th</sup> 2023

**STATEMENT FROM EXECUTIVES RESPONSIBLE FOR PREPARING  
FINANCIAL STATEMENTS**

According to our best knowledge unaudited financial statements of Podravka Inc. for the period 1 - 9 2023 have been prepared in compliance with the Accounting Act of the Republic of Croatia and International Financial Reporting Standards (IFRS) and provide an overall and true presentation of assets, liabilities, profit and loss, financial position and business operations.

Corporate Accounting Director:  
Julijsana Artner Kukec



Board Member:  
Davor Doko

# Contact

*Podravka Inc.*  
*Ante Starčevića 32, 48 000 Koprivnica*  
*www.podravka.hr*

*Investor Relations*  
*e-mail: ir@podravka.hr*